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**Alpha Era International Holdings Limited** 

合寶豐年控股有限公司

(Incorporated in the Cayman Islands with limited liability) (Stock Code: 8406)

## FURTHER ANNOUNCEMENT OF AUDITED ANNUAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2019

CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

This announcement, for which the directors (the "**Directors**") of Alpha Era International Holdings Limited (the "**Company**" and together with its subsidiaries, the "**Group**") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "**GEM Listing Rules**") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.

## FINANCIAL HIGHLIGHTS

- Revenue of the Group for the year ended 31 December 2019 amounted to approximately RMB223,831,000 (2018: approximately RMB192,977,000).
- Profit attributable to the owners of the Company for the year ended 31 December 2019 amounted to approximately RMB18,882,000 (2018: approximately RMB21,262,000).
- Basic and diluted earnings per share for the year ended 31 December 2019 amounted to approximately RMB2.4 cents and RMB2.4 cents, respectively (for the year ended 31 December 2018: approximately RMB2.7 cents and RMB2.7 cents).
- The board of Directors (the "**Board**") has proposed the payment of a final dividend of HK0.75 cents per ordinary share for the year ended 31 December 2019 subject to approval from the shareholders of the Company (2018: HK0.75 cents).

Reference is made to the announcement of Alpha Era International Holdings Limited (the "**Company**", together with its subsidiaries, the "**Group**") dated 30 March 2020 (the "**Unaudited Results Announcement**") in relation to the unaudited annual results of the Group for the year ended 31 December 2019 (the "**Unaudited Annual Results**").

#### AUDITED ANNUAL RESULTS

The board (the "**Board**") of directors (the "**Directors**") of the Company is pleased to announce that the Company's auditors, HLB Hodgson Impey Cheng Limited (the "**Company's Auditors**"), have completed the audit of the consolidated financial statements of the Group for the year ended 31 December 2019 (the "**Audited Annual Results**") in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants. Details of the Audited Annual Results are reproduced as follows:

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended 31 December 2019

	Notes	2019 <i>RMB'000</i>	2018 <i>RMB</i> '000
Revenue Cost of sales	3	223,831 (171,437)	192,977 (144,139)
Gross profit Other income and gains Distribution and selling expenses Administrative expenses	4	52,394 1,205 (13,385) (14,625)	48,838 1,433 (8,347) (14,936)
Net reversal of impairment/(impairment losses) on financial assets Finance costs	5	139 (1,650)	(2,149)
Profit before tax Income tax expense	6	24,078 (5,196)	24,839 (3,577)
Profit for the year	7	18,882	21,262
Other comprehensive income, net of income tax Items that may be reclassified subsequently to profit or loss: Exchange differences on translating foreign operations		936	1,353
Other comprehensive income for the year	_	936	1,353
Total comprehensive income for the year	:	19,818	22,615
		RMB cents	RMB cents
Earnings per share – Basic and diluted	9	2.4	2.7

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 31 December 2019

Non-current assetsProperty, plant and equipment8,273Right-of-use assets15,788Intangible assets560Deferred tax assets1,335	6,394 591 1,604 8,589 31,555 64,168
Property, plant and equipment8,273Right-of-use assets15,788Intangible assets560Deferred tax assets1,335	591 1,604 8,589 31,555
Intangible assets560Deferred tax assets1,335	1,604 8,589 31,555
Deferred tax assets1,335	1,604 8,589 31,555
	8,589 31,555
25,956	31,555
Current assetsInventories1036,516	
Trade and other receivables1150,51051,379	04.100
Cash and bank balances 44,447	18,630
132,342	114,353
Total assets 158,298	122,942
Current liabilities	
Trade and other payables 12 31,534	28,619
Lease liabilities 2,710	_
Current tax liabilities 2,923	2,271
37,167	30,890
Net current assets95,175	83,463
Total assets less current liabilities 121,131	92,052
Non-current liabilities	
Lease liabilities 14,209	_
Deferred tax liabilities 2,060	1,770
16,269	1,770
Net assets 104,862	90,282
Capital and reserves Equity attributable to owners of the Company	
Share capital 13 6,969	6,969
Reserves 97,893	83,313
Total equity 104,862	90,282

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2019

#### 1 GENERAL INFORMATION AND BASIS OF PREPARATION

Alpha Era International Holdings Limited (the "**Company**") was incorporated in the Cayman Islands under the Companies Law of the Cayman Islands as an exempted company with limited liability on 3 November 2015. The shares of the Company have been listed on GEM of The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**") with effect from 7 December 2017. Its parent and ultimate holding company is Nonton Limited ("**Nonton**"), a company incorporated in the British Virgin Islands ("**BVI**") with limited liability and wholly-owned by Mr. Lee King Sun ("**Mr. Lee**").

The addresses of the registered office and the principal place of business of the Company are Clifton House, 75 Fort Street, P.O. Box 1350, Grand Cayman, KY1-1108, Cayman Islands and Units 1902, 19th Floor, Tamson Plaza, 161 Wai Yip Street, Kwun Tong, Kowloon, Hong Kong respectively.

The Company is an investment holding company. The Company and its subsidiaries (collectively, the "**Group**") is principally engaged in the manufacturing and sales of inflatable products and related accessories.

Items included in the financial statements of each of the Group's subsidiaries are measured using the currency of the primary economic environment in which the respective entity operates (the "**functional currency**"). The functional currency of the Company is Hong Kong dollars ("**HK**\$"). The consolidated financial statements are presented in Renminbi ("**RMB**"), rounded to the nearest thousand, which is different from the functional currency of the Company as the Group's dominated operations are substantially based in the People's Republic of China (the "**PRC**").

The consolidated financial statements have been prepared in accordance with the Hong Kong Financial Reporting Standards issued by Hong Kong Institute of Certified Public Accountants ("**HKICPA**"). In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on GEM of the Stock Exchange and by the Hong Kong Companies Ordinance.

## 2. APPLICATION OF NEW AND AMENDMENTS TO HONG KONG FINANCIAL REPORTING STANDARDS ("HKFRSs")

#### New and amendments to HKFRSs that are mandatorily effective for the current year

The Group has applied the following new and amendments to HKFRSs issued by the HKICPA for the first time in the current year:

HKFRS 16	Leases
HK(IFRIC)-Int 23	Uncertainty over Income Tax Treatments
Amendments to HKAS 19	Plan Amendment, Curtailment or Settlement
Amendments to HKAS 28	Long-term Interests in Associates and Joint Ventures
Amendments to HKFRS 9	Prepayment Features with Negative Compensation
Amendments to HKFRSs	Annual Improvements to HKFRSs 2015-2017 Cycle

Except as described below, the application of the new and amendments to HKFRSs in the current year has had no material impact on the Group's financial positions and performance for the current and prior years and/or on the disclosures set out in the consolidated financial statements.

#### **HKFRS 16** Leases

The Group has applied HKFRS 16 for the first time in the current year. HKFRS 16 superseded HKAS 17 *Leases* and the related interpretations.

#### Definition of a lease

The Group has elected the practical expedient to apply HKFRS 16 to contracts that were previously identified as leases applying HKAS 17 and HK(IFRIC)-Int 4 *Determining whether an arrangement contains a lease* and not apply this standard to contracts that were not previously as containing a lease. Therefore, the Group has not reassessed contracts which already existed prior to the date of initial application.

For contracts entered into or modified on or after 1 January 2019, the Group applies the definition of a lease in accordance with the requirements set out in HKFRS 16 in assessing whether a contract contains a lease.

#### The Group as lessee

The Group adopted HKFRS 16 using the modified retrospective method of adoption with the date of initial application of 1 January 2019. Under this method, the standard is applied retrospectively with the cumulative effect of initially applying the standard recognised at the date of initial application as an adjustment to the opening retained earnings and comparative information has not been restated.

When applying the modified retrospective approach under HKFRS 16 at transition, the Group applied the following practical expedients to leases previously classified as operating leases under HKAS 17, on lease-by-lease basis, to the extent relevant to the respective lease contracts:

- i. relied on the assessment of whether leases are onerous by applying HKAS 37 *Provisions, Contingent liabilities and Contingent assets* as an alternative of impairment review;
- ii. elected not to recognise right-of-use assets and lease liabilities for leases with lease term ends within 12 months of the date of initial application;
- iii. excluded initial direct costs from measuring the right-of-use assets at the date of initial application;
- iv. applied a single discount rate to a portfolio of leases with a similar remaining terms for similar class of underlying assets in similar economic environment; and
- v. used hindsight based on facts and circumstances as at date of initial application in determining the lease term for the Group's leases with extension and termination options.

When recognising the lease liabilities for leases previously classified as operating leases, the Group has applied incremental borrowing rates of the relevant group entities at the date of initial application.

The following table reconciles the opening lease commitments as at 31 December 2018 to the opening balance for lease liabilities recognised as at 1 January 2019:

	RMB'000
Operating lease commitments disclosed as at 31 December 2018	641
Add: adjustment as a result of a different treatment of termination option	21,487
Less: short-term leases not recognised as a liability	(279)
	21,849
Less: total future interest expenses	(4,967)
Total lease liabilities as at 1 January 2019	16,882
Analysed as	
Current	2,462
Non-current	14,420
	16,882

The right-of-use assets have been recognised at an amount equal to the lease liabilities, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognised in the consolidated statement of financial position at 31 December 2018.

#### Summary of financial effects arising from initial application of HKFRS 16

The following adjustments were made to the amount recognised in the consolidated statement of financial position at 1 January 2019. Line items that were not affected by the changes have not been included.

	Carrying amounts previously reported as at 31 December 2018 <i>RMB'000</i>	Adjustments RMB'000	Carrying amounts under HKFRS 16 at 1 January 2019 <i>RMB'000</i>
Non-current assets Right-of-use assets	-	16,882	16,882
Current liabilities Lease liabilities	_	2,462	2,462
Non-current liabilities Lease liabilities		14,420	14,420

There is no impact on the opening retained profits by the initial application of HKFRS 16.

#### New and revised HKFRSs in issue but not yet effective

The Group has not early applied the following new and amendments to HKFRSs that have been issued but are not yet effective:

HKFRS 17	Insurance Contracts <sup>1</sup>
Amendments to HKAS 1 and HKAS 8	Definition of Material <sup>4</sup>
Amendments to HKFRS 3	Definition of a Business <sup>2</sup>
Amendments to HKFRS 9, HKAS 39	Interest Rate Benchmark Reform <sup>4</sup>
and HKFRS 7	
Amendments to HKFRS 10	Sale or Contribution of Assets between an
and HKAS 28	Investor and its Associate or Joint Venture <sup>3</sup>

- <sup>1</sup> Effective for annual periods beginning on or after 1 January 2021.
- <sup>2</sup> Effective for business combinations and assets acquisitions for which the acquisition date is on or after the beginning of the first annual period beginning on or after 1 January 2020.
- <sup>3</sup> Effective for annual periods beginning on or after a date to be determined.
- <sup>4</sup> Effective for annual periods beginning on or after 1 January 2020.

In addition to the above new and amendments to HKFRSs, a revised Conceptual Framework for Financial Reporting was issued in 2018. Its consequential amendments, the *Amendments to References to the Conceptual Framework in HKFRS Standards*, will be effective for annual periods beginning on or after 1 January 2020.

The Directors anticipate the application of all these new and amendments to HKFRSs will have no material impact on the consolidated financial statements in the foreseeable future.

#### 3. REVENUE AND SEGMENT INFORMATION

HKFRS 8, Operating Segments, requires identification and disclosure of operating segment information based on internal financial reports that are regularly reviewed by the executive directors of the Company, being the chief operating decision maker, for the purpose of resources allocation and performance assessment. On this basis, the Group has determined that it only has one operating segment which is the manufacturing and sales of inflatable products and related accessories. Since this is the only operating segment of the Group, no further analysis for segment information is presented.

	2019 <i>RMB'000</i>	2018 <i>RMB</i> '000
Revenue from customer – Sale of inflatable products and related accessories – Sub-contracting income	220,106 	191,530 1,447
	223,831	192,977

#### **Geographical information**

The following table sets out information about the geographical location of the Group's revenue from external customers. The geographical location of revenue is based on the locations of the customers. Save for right-of-use assets of approximately RMB211,000 (2018: Nil) are located in Hong Kong, the Group's other major non-current assets are all located in the PRC.

	2019	2018
	RMB'000	RMB'000
Revenue from external customers:		
– China	32,703	42,694
– Europe	39,580	39,776
– Australia and Oceania	17,368	11,937
– North America	45,671	19,053
– Asia	85,711	74,492
- Central and South America	2,753	4,693
– Africa	45	332
	223,831	192,977

#### Information about major customers

Revenue from customers of the corresponding years contributing over 10% of the Group's total revenue are as follows:

	2019	2018
	RMB'000	RMB'000
Customer A	55,757	52,829
Customer B	27,744	N/A <sup>1</sup>

<sup>1</sup> The corresponding revenue did not contribute over 10% of the Group's total revenue.

#### 4. OTHER INCOME AND GAINS

	2019	2018
	RMB'000	RMB'000
Interest income on bank deposits	243	86
Grants and subsidies	367	1,149
Others	595	198
	1,205	1,433

#### 5. FINANCE COSTS

6.

	2019 <i>RMB'000</i>	2018 <i>RMB</i> '000
Interest on lease liabilities	1,650	
INCOME TAX EXPENSE		
	2019 <i>RMB'000</i>	2018 <i>RMB</i> '000
Current tax		
Hong Kong Profits Tax		
– Current tax	2,114	1,625
– Over-provision in prior year	(390)	(43)
PRC withholding tax	497	_
PRC Enterprise Income Tax		
– Current tax	2,559	2,896
– Over-provision in prior year	(154)	(1,101)
Deferred tax	570	200
Total income tax recognised in profit or loss	5,196	3,577

On 21 March 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "**Bill**") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day. Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of the qualifying group entity will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5%. The profits of the group entities not qualifying for the two-tiered profits tax rates regime will continued to be taxed at a flat rate of 16.5%.

The Group is subjected to Hong Kong Profits Tax at a rate of 16.5% for both years.

PRC subsidiaries are subject to PRC Enterprise Income Tax at 25% for both years, unless preferential rate is applicable. A wholly-owned subsidiary of the Company located in the Zhongshan City is registered as a High and New Technology Enterprise and is entitled to the preferential corporate income tax rate of 15% for a period of 3 years.

Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

#### 7. PROFIT FOR THE YEAR

8.

Profit for the year has been arrived at after charging:

	2019 <i>RMB'000</i>	2018 <i>RMB</i> '000
Auditors' remuneration	546	524
Cost of inventories recognised as an expense	171,437	144,139
Depreciation of property, plant and equipment	1,740	1,637
Depreciation of right-of-use assets	3,283	_
Write-down of inventories	1,002	_
Amortisation of intangible assets	106	108
Net foreign exchange losses	275	135
Operating lease payments in respect of rented premises	-	5,571
Short-term leases expenses	437	_
Employee benefits expense (including directors' emoluments): Salaries, wages and other benefits Contribution to retirement benefits schemes	38,224 3,441	32,729 3,020
Total employee benefits expense	41,665	35,749
DIVIDENDS		
	2019 <i>RMB'000</i>	2018 <i>RMB`000</i>
Dividends recognised as distribution	5,238	_

During the year ended 31 December 2019, a final dividend in respect of the year ended 31 December 2018 of HK 0.75 cents per ordinary share in an aggregate amount of HK\$6,000,000 had been proposed and paid.

Subsequent to the end of reporting period, a final divided in respect of the year ended 31 December 2019 of HK0.75 cents per ordinary share, in aggregate amount of HK\$6,000,000, has been proposed by the Directors and is subject to approval by the shareholders of the Company in the forthcoming annual general meeting.

#### 9. EARNINGS PER SHARE

	2019 <i>RMB'000</i>	2018 <i>RMB</i> '000
Earnings		
Profit for the year attributable to owners of the Company for		
the purpose of basic earnings per share	18,882	21,262
	2019	2018
	'000	'000
Number of shares		
Weighted average number of ordinary shares for the purpose of		
basic earnings per share	800,000	800,000

The diluted earnings per share is equal to the basic earnings per share as there is no dilutive potential ordinary share in issue during the years ended 31 December 2019 and 2018.

#### **10. INVENTORIES**

	2019 <i>RMB'000</i>	2018 <i>RMB</i> '000
Raw materials	9,545	12,383
Work in progress	15,902	10,258
Finished goods	11,069	8,914
	36,516	31,555

#### 11. TRADE AND OTHER RECEIVABLES

	2019 <i>RMB'000</i>	2018 <i>RMB</i> '000
Trade receivables	45,587	59,430
Allowance for credit losses	(221)	(2,876)
	45,366	56,554
Value-added tax	2,268	4,194
Deposit paid	1,206	1,116
Other receivables and prepayment	2,539	2,304
	51,379	64,168

The following is an analysis of trade receivables by age, net of allowance for credit losses, presented based on the invoice date:

	2019	2018
	<i>RMB'000</i>	RMB'000
0-30 days	29,018	41,445
31-60 days	11,421	14,025
61-90 days	1,876	1,061
91-120 days	2,867	23
121-365 days	184	
	45,366	56,554

#### 12. TRADE AND OTHER PAYABLES

	2019	2018
	RMB'000	RMB'000
Trade payables	20,029	21,446
Contract liability	2,618	2,709
Accrued salaries and other benefits	5,788	2,746
Other payables and accruals	3,099	1,718
	31,534	28,619

The following is an analysis of trade payables based on the invoice date:

	2019 <i>RMB'000</i>	2018 <i>RMB`000</i>
0-30 days	9,432	12,843
31-60 days	6,173	6,186
61-90 days	2,701	1,310
91-120 days	1,359	955
121-365 days	296	17
Over 365 days	68	135
	20,029	21,446

The trade payables are non-interest bearing.

#### 13. SHARE CAPITAL

	2019 HK\$'000	2018 <i>HK\$`000</i>
Authorised: 1,000,000,000 ordinary shares of HK\$0.01 each	10,000	10,000
<b>Issued and fully paid:</b> 800,000,000 ordinary shares of HK\$0.01 each	8,000	8,000
Equivalents to RMB'000	6,969	6,969

#### **BUSINESS REVIEW AND OUTLOOK**

The Group is principally engaged in the manufacturing and sales of inflatable products and related accessories. Founded in 2003, the Group has over 10 years' experience in designing, manufacturing and marketing high quality inflatable playgrounds and other inflatable products. The Group sells inflatable products under various brand. Through years of effort in marketing and promotion, the inflatable products the Group produce have been sold widely in various overseas markets.

The Group manufactures its products in the production facilities in Dongcheng Industrial Zone located in Zhongshan City, Guangdong Province. The Group is committed to maintain high standards of quality in all of the products and follow stringent quality control procedures throughout its production processes. The Group believes its product design and development capabilities will help strengthen its competitiveness through product differentiation and innovation.

Although the Group's business has been affected by the uncertain trading environment during the U.S. – China trade tensions which has resulted in delays in customer orders, thanks to the efforts made by various departments and business partners of the Group and the long-standing support from the customers, the Group still managed to record an increase of approximately 16.0% in revenue for the year ended 31 December 2019 (the "**Year**") as compared with the corresponding period in 2018. In addition, the production department of the Group devoted a lot of efforts in enhancing production technology and efficiency, which have contributed to the Group's sales and long-term development.

In order to meet the production capacity requirement and reduce costs, the Group has set up a new factory in Heyuan City, Guangdong Province in December 2019, and has started trial production in March 2020. Looking forward to the first half of 2020, the Group's principal business is expected to remain stable and the newly developed products will gradually enter a mature stage. Meanwhile, it is expected that the new factory in Heyuan City, which started production in March, will contribute to the improvement of the Group's production capacity and gross profit margin.

#### FINANCIAL REVIEW

#### REVENUE

The Group's revenue was approximately RMB223,831,000 for the Year, representing an increase of approximately RMB30,854,000 or 16.0% as compared to the revenue RMB192,977,000 for the year ended 31 December 2018. Revenue from the sales of inflatable playgrounds with air blowers for the Year was approximately RMB196,769,000 (2018: RMB168,758,000), increased by approximately RMB28,011,000 or 16.6% as compared with last year, which accounted for approximately 87.9% of the Group's total revenue (2018: 87.4%); revenue from the sales of other inflatable products for the Year was approximately RMB6,547,000 (2018: RMB10,538,000), decreased by approximately RMB3,991,000 or 37.9% as compared with last year, which accounted for approximately 2.9% of the Group's total revenue (2018: 5.5%); revenue from the sales of inflatable products related accessories and subcontracting work for the Year was approximately RMB20,515,000 (2018: RMB13,681,000), increased by approximately RMB6,834,000 or 50.0% as compared with last year, which accounted for approximately 2.9% of the Group's total revenue (2018: 7.1%).

An analysis of the Group's revenue for the Year by geographical location is set out in Note 3 to this audited annual results announcement.

#### COST OF SALES

The cost of sales increased by approximately RMB27,298,000 or 18.9% from approximately RMB144,139,000 for the corresponding period in 2018 to approximately RMB171,437,000 for the Year which is generally in line with the increase in revenue.

#### **GROSS PROFIT AND GROSS PROFIT MARGIN**

The Group recorded a gross profit of approximately RMB52,394,000 for the Year, an increase of approximately RMB3,556,000 as compared with that for the year ended 31 December 2018 (2018: RMB48,838,000). The gross profit margin was approximately 23.4% for the current year, representing a slight decrease of approximately 1.9% as compared to the previous year (2018: 25.3%).

#### **OTHER INCOME AND GAINS**

Total other income and gains was approximately RMB1,205,000 for the Year, representing a decrease of approximately RMB228,000 as compared with that for the year ended 31 December 2018 (2018: RMB1,433,000). The decrease was mainly due to (i) the Group recorded a decrease in grants and subsidies from the PRC government of approximately RMB782,000, partially offset by (ii) an increase in interest income of approximately RMB157,000 and (iii) an increase in other income and gains of approximately RMB397,000.

## DISTRIBUTION AND SELLING EXPENSES

Total distribution and selling expenses was approximately RMB13,385,000 for the Year (2018: RMB8,347,000), representing an increase of approximately RMB5,038,000 or 60.4% as compared with last year. The increase was mainly due to the increased spending in freight and transportation expenses of approximately RMB2,800,000 and advertising and promotion expenses of approximately RMB1,976,000. Such increase was mainly incurred in the operation of overseas sales platforms in North America and Europe.

## **ADMINISTRATIVE EXPENSES**

The administrative expenses was approximately RMB14,625,000 for the year ended 31 December 2019 (2018: RMB14,936,000), representing a decrease of approximately RMB311,000 or 2.1% as compared with last year. The decrease was mainly resulted from a decrease in product development expenses of approximately RMB299,000.

#### FINANCE COSTS

The Group recorded an interest on lease liabilities of approximately RMB1,650,000 for the Year (2018: Nil).

#### **INCOME TAX EXPENSE**

Income tax expenses was approximately RMB5,196,000 for the Year (2018: RMB3,577,000), representing an increase of approximately RMB1,619,000 or 45.3% compared with last year. An analysis of the Group's income tax expense for the Year is set out in Note 6 to this audited annual results announcement.

## PROFIT AND TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO OWNERS OF THE COMPANY

Profit and total comprehensive income attributable to owners of the Company for the Year was approximately RMB19,818,000 (2018: RMB22,615,000).

## LIQUIDITY, FINANCIAL RESOURCES AND CAPITAL STRUCTURE

The Group finances its liquidity and financial requirements primarily through cash generated from operations and equity contributed from the shareholders of the Company.

The Group's shares were successfully listed on GEM on 7 December 2017. There has been no change in the capital structure of the Group since the date of Listing and up to the date of this unaudited annual results announcement.

As at 31 December 2019, the Group's total equity attributable to owners of the Company amounted to approximately RMB104.9 million (2018: RMB90.3 million).

The current ratio of the Group as at 31 December 2019 was approximately 3.56 times as compared to that of approximately 3.70 times as at 31 December 2018. The quick ratio of the Group as at 31 December 2019 was approximately 2.58 times as compared to that of approximately 2.68 times as at 31 December 2018. The Directors believe that the Group is in a healthy financial position to expand its core business and to achieve its business objectives.

Since no borrowings was outstanding as at 31 December 2019 and 31 December 2018, no gearing ratio was applicable.

#### PROPOSED FINAL DIVIDEND

The Board confirms its recommendation of the payment of a final dividend set out in the Unaudited Results Announcement of HK0.75 cents per ordinary share for the year ended 31 December 2019 (2018: HK0.75 cents) to the shareholders of the Company whose names appear on the register of members of the Company on Tuesday, 23 June, 2020. Subject to the approval of the Company's shareholders at the Company's annual general meeting to be held on Monday, 15 June, 2020, the proposed final dividend will be paid to the Company's shareholders on Tuesday, 7 July, 2020. There is no arrangement under which a shareholder of the Company has waived or agreed to waive any dividends.

#### **CONTINGENT LIABILITIES**

As at 31 December 2019, the Group did not have any significant contingent liabilities (2018: Nil).

#### PLEDGE OF ASSETS

As at 31 December 2019, the Group had no assets pledged for bank borrowings or for other purpose (2018: Nil).

#### **CAPITAL COMMITMENTS**

As at 31 December 2019, the Company had committed to contribute RMB200,000 to the registered capital of an indirect wholly-owned subsidiary (2018: Nil) and had entered into contractual commitments for the acquisition of property, plant and equipment of approximately RMB208,000 (2018: Nil).

## MATERIAL ACQUISITIONS AND DISPOSALS OF SUBSIDIARIES AND AFFILIATED COMPANIES

During the year ended 31 December 2019, the Group did not have any material acquisitions and disposal of subsidiaries and affiliated companies (2018: Nil).

## SIGNIFICANT INVESTMENTS HELD BY OUR GROUP

During the year ended 31 December 2019, there was no significant investment held by the Group (2018: Nil).

## FUTURE PLAN FOR MATERIAL INVESTMENT AND CAPITAL ASSETS

Save as disclosed in the section headed "Business Objectives and Future Plans" in the prospectus of the Company dated 23 November 2017 (the "**Prospectus**"), the announcement dated 31 December 2019 in relation to expansion of production facilities in Heyuan City, and the announcement dated 4 March 2020 in relation to acquisition of machinery, the Group does not have any plan for material investment and capital assets for the coming year.

## FOREIGN CURRENCY EXPOSURE

As approximately 84.7% and 78.2% of the Group's revenue for the years ended 31 December 2019 and 31 December 2018 respectively are denominated in US Dollars but the costs incurred for the production are denominated in Renminbi ("**RMB**"), significant fluctuation in the exchange rate between RMB against US Dollars may materially affect the Group's business results of operations. As a result of the Group's business expansion to overseas markets, the Group may continue to generate a significant amount of sales, assets and liabilities denominated in a currency other than RMB. In this case, the Group would be exposed to risks related to the exchange rate and the currency in which its assets and liabilities are denominated. A depreciation of RMB would require the Group to use more RMB funds to service the same amount of foreign currency liabilities, or a depreciation of foreign currency against RMB would result in receipts from receivables substantially less than the contractual amounts in terms of RMB at the settlement date.

Having considered the cost effectiveness with reference to the Group's business model, the Group currently does not have a formal foreign currency hedging policy or engage in hedging activities designed or intended to manage such exchange rate risk during the reporting years. Because RMB is not freely convertible, the Group's ability to reduce foreign exchange rate risk is limited.

#### **TREASURY POLICIES**

The Group is exposed to credit risk primarily arising from trade receivables and bank deposits. Trade receivables are from customers with good collection track records with the Group. For trade receivables, the Group adopts the policy of dealing only with customers of appropriate credit history to mitigate credit risks. During the year ended 31 December 2019, a reversal of allowance for credit losses in relation to trade receivables of approximately RMB139,000 was recognised (2018: allowance for credit losses RMB2,149,000).

Bank deposits are mainly deposits with banks with good credit ratings assigned by international creditrating agencies or with good reputation. For bank deposits, the Group adopts the policy of dealing only with high credit quality counterparties.

## **EMPLOYEES AND REMUNERATION POLICIES**

As at 31 December 2019, the Group had 536 full-time employees (31 December 2018: 552). Most of the employees are located in Zhongshan City, Guangdong Province, the PRC. The total employee remuneration, including remuneration of the Directors, for the year ended 31 December 2019 amounted to approximately RMB41,665,000 (2018: RMB35,749,000).

The Group entered into separate labour contracts with each of the Group's employees in accordance with the applicable labour laws in Hong Kong and the PRC. The Group provides its employees with various benefits including discretionary bonus, contribution to social insurance premium and housing provident fund, and contribution to mandatory provident fund. The Group also offers options that may be granted to employees under the share option scheme.

#### COMPARISON OF BUSINESS OBJECTIVES WITH ACTUAL BUSINESS PROGRESS

The following is a comparison of the Group's business plan as set out in the Prospectus with actual business progress up to 31 December 2019.

Business plan as set in the Prospectus		Progress up to 31 December 2019
th eff	pand and enhance the product offerings rough continuous product development forts and continue to strengthen the brand cognition of the Group	
_	Develop new products offerings and adjust product mix	Ten newly developed small sized inflatable playgrounds and eight newly designed inflatable tents enhance the comprehensiveness and product mix in the Group's product range
_	Improve manufacturing for the products	Improved the production efficiency of 40 products in the catalogue by further optimising the product mix
_	Register trademarks and patents for the new product design and new corporate trademark	In 2019, six trademarks were applied and sixteen patents were applied by the Group, including eleven patents in the PRC and five patents in overseas
Ex	pand production capacity	
_	Acquire new production facility or machinery	Had acquired 250 sewing machines, greatly increasing existing production capacity and improving production efficiency

_	Upgrade production facility or machinery for the existing production line	Completed the re-integration of four production lines of 195 metres long, the entired production environment has been improved and the processes are relatively matched
		environment has been improved and the processes

#### Attract and retain quality personnel

**Business plan as set in the Prospectus** 

Provide continuous structured training track to motivate and incentise the staff

Arranged employees to participate in enterprise production safety management training and social responsibility system standard training; also arranged employees to participate in first aid training and infection knowledge training held by hospitals

Progress up to 31 December 2019

## Increase marketing effort, expand distribution network and explore new business opportunities

– Expand the wholesale distribution network

 Strengthen marketing efforts such as placing of advertisements and participating in more exhibitions to explore new business opportunites After replacement of new agents in the United Kingdom and the Middle East, the Group has received orders of approximately US\$1 million from the new agents; the Group has also enhanced the co-operation with an e-commerce company, sales revenue generated from overseas sales platform substantially increased from approximately RMB0.35 million in 2018 to approximately RMB8.5 million in 2019

The Group has spent approximately RMB1.0 million in advertising and promotion expenses in the sales platform of an e-commerce company, relevant revenue increased. Actively visit far away customers and increased participation in exhibitions, improved the customer relationship and brand image

#### **USE OF PROCEEDS FROM SHARE OFFER**

The net proceeds from the issue of new shares of the Company at the time of its listing on GEM on 7 December 2017 through a share offer of 120,000,000 shares of HK\$0.01 each in the share capital of the Company at the price of HK\$0.315 per share, after deduction of the related underwriting fees, professional service fees and issuance expenses paid by the Group in connection thereto, were approximately HK\$20,658,000.

The actual net proceeds from the issue of new shares of the Company under the share offer was different from the estimated net proceeds of approximately HK\$17,014,000 as set out in the Prospectus. The Group adjusted the use of proceeds in the same manner and in the same proportion as shown in the Prospectus, which is (i) approximately 26.5% of the net proceeds, or approximately HK\$5,464,000, will be used for expanding and enhancing product offerings through continuous product development efforts and continuing to strengthen brand recognition; (ii) approximately 26.5% of the net proceeds, or approximately HK\$5,464,000, will be used for expanding production capacity; (iii) approximately 21.1% of the net proceeds, or approximately HK\$4,371,000, will be used for attracting and retaining quality personnel; (iv) approximately 20.7% of the net proceeds, or approximately HK\$4,282,000, will be used for uplifting marketing effort, expanding distribution network and exploring new business opportunities; and (v) approximately 5.2% of the net proceeds, or approximately HK\$1,077,000, will be used as general working capital.

	Planned use	Actual use
	of net	of net
	proceeds	proceeds
	up to	up to
	<b>31 December</b>	<b>31 December</b>
	2019	2019
	HKD'000	HKD'000
Expand and enhance the product offerings through continuous product development efforts and continue to strengthen the		
brand recognition	5,464	4,993
Expand production capacity	5,464	5,464
Attract and retain quality personnel	4,371	4,371
Increase marketing effort, expand distribution network and		
explore new business opportunities	4,282	4,282
General working capital	1,077	1,077
	20,658	20,187

The business objectives, future plans and planned use of proceeds as stated in the Prospectus were based on the best estimation and assumption of future market conditions made by the Group at the time of preparing the Prospectus while the proceeds were applied based on the actual development of our Group's business and the industry.

## **CORPORATE GOVERNANCE PRACTICE**

The Board considers that good corporate governance of the Company is central to safeguarding the interests of the Company's shareholders and enhancing the performance of the Group. The board is committed to maintaining and ensuring high standards of corporate governance. The Company has applied the principles and code provisions in the Corporate Governance Code and Corporate Governance Report (the "**Code**") as set out in Appendix 15 to the GEM Listing Rules. In the opinion of the Board, the Company has complied with the Code during the Year.

The Board will continuously review and improve the corporate governance practices and standards of the Company to ensure that business activities and decision making processes are regulated in a proper and prudent manner.

## SHARE OPTION SCHEME

The Company has conditionally adopted a share option scheme on 15 November 2017 (the "**Scheme**") pursuant to the written resolution of the shareholders of the Company on 15 November 2017 for the purpose of providing additional incentives eligible participants for their contribution to the Group and/or enabling the Group to attract and retain best available personnel that are valuable to the Group.

No share option has been granted under the scheme since its adoption and up to the date of this announcement.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S SECURITIES

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's securities during the Year.

## **CLOSURE OF REGISTER OF MEMBERS**

The forthcoming annual general meeting is scheduled to be held on Monday, 15 June 2020 (the "AGM").

In order to establish entitlements to attend and vote at the AGM, the register of members of the Company will be closed from Wednesday, 10 June, 2020 to Monday, 15 June, 2020, both days inclusive, during which period no transfer of the shares of the Company will be registered. Shareholders of the Company are reminded to ensure that all completed share transfer forms accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited, at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong not later than 4:30 p.m. on Tuesday, 9 June, 2020.

In order to qualify for the proposed final dividend, the register of members of the Company will be closed from Monday, 22 June, 2020 to Tuesday, 23 June, 2020, both days inclusive, during which period no transfer of shares of the Company will be registered. Shareholders of the Company are reminded to ensure that all properly completed share transfer documents accompanied by the relevant share certificates must be lodged with the share registrar of the Company in Hong Kong, Tricor Investor Services Limited, Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong, for registration not later than 4:30 p.m. on Friday, 19 June, 2020.

#### **EVENTS AFTER THE REPORTING PERIOD**

Due to the outbreak of the COVID-19 pandemic earlier this year, the production capacity has been affected by more than one month, and the factory production is expected to return to normal levels by April 2020. At the same time, due to the adverse economic impact of the global pandemic, customers are expected to be more cautious in placing orders this year. However, the Group is confident that such impact will be brought under control during this year.

On 4 March 2020, Zhongshan Runhe Macromolecular Materials Manufacture Limited (中山市潤和高分 子材料製造有限公司), an indirect wholly-owned subsidiary of the Company, entered into the purchase agreement for acquiring the spunbond meltblown spunbond ("SMS") non-woven fabric production machinery at total contract price of RMB9,450,000 (the "Acquisition"). The Directors consider that the demand of spunbond meltblown spunbond non-woven fabrics, being the core materials for manufacturing surgical masks, is increasing as driven by the overall increase in global public health awareness. Riding on the Group's expertise and experience in manufacturing fabrics, the Directors are of the view that the Group is capable and possesses sufficient resources to expand its production mix to other fabrics economically. The Group intends to set up a production line of SMS non-woven fabrics to capture such business opportunities. The Acquisition represents the capital investment for the construction of the production line to manufacture the SMS non-woven fabrics. Upon full operation, the new production line is expected to have a total annual production capacity of approximately 4,088 tonnes of SMS nonwoven fabrics.

#### SUFFICIENCY OF PUBLIC FLOAT

As at the date of this annual result announcement, based on the information that is publicly available to the Company and within the knowledge of the Directors, the Directors confirm that the Company maintained the amount of public float as required under the GEM Listing Rules.

#### CHANGES OF DIRECTORS AND COMPOSITION OF BOARD COMMITTEES

From 1 January 2019 to the date of this announcement, the change in the information of the Directors are as follows:

- (1) Mr. Gan Minqing has resigned as an independent non-executive Director, chairman of the renumeration committee of the Company and member of the audit and nomination committees of the Company with effect from 1 March 2020; and
- (2) Mr. Liu Zexing has been appointed as an independent non-executive Director, chairman of the renumeration committee of the Company and member of the audit and nomination committees of the Company with effect from 1 March 2020.

#### DIFFERENCES BETWEEN UNAUDITED AND AUDITED ANNUAL RESULTS

Since the financial information contained in the Unaudited Results Announcement was neither audited nor agreed with the Company's Auditors as at the date of their publication and subsequent adjustments have been made to such information, shareholders and potential investors of the Company are advised to pay attention to certain differences between the financial information of the unaudited and audited annual results of the Group. Set forth below are principal details for the differences in such financial information.

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Items for the year ended 31 December 2019	Disclosure in this Audited Results Announcement	Disclosure in the Unaudited Results Announcement	Difference
	RMB '000	RMB'000	RMB'000
Revenue	223,831	223,831	_
Cost of sales	(171,437)	(171,437)	-
Gross profit	52,394	52,394	_
Other income and gains	1,205	1,389	(184)
Distribution and selling expenses	(13,385)	(12,869)	(516)
Administrative expenses	(14,625)	(14,444)	(181)
Net reversal of impairment/(impairment losses) on financial assets	139	139	-
Finance costs	(1,650)	(1,846)	196
Profit before tax	24,078	24,763	(685)
Income tax expense	(5,196)	(5,374)	178
Profit for the year	18,882	19,389	(507)
Other comprehensive income, net of income tax			
Items that may be reclassified subsequently to profit or loss:			
Exchange differences on translating foreign operations	936	444	492
Other comprehensive income for the year	936	444	492
Total comprehensive income for the year	19,818	19,833	(15)
	RMB cents	RMB cents	RMB cents
Earnings per share			
– Basic and diluted	2.4	2.4	

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Items as at 31 December 2019	Disclosure in this Audited Results Announcement <i>RMB</i> '000	Disclosure in the Unaudited Results Announcement <i>RMB</i> '000	Difference RMB'000
Non-current assets			
Property, plant and equipment	8,273	8,273	_
Right-of-use assets	15,788	15,636	152
Intangible assets	560	560	_
Deferred tax assets	1,335	1,585	(250)
	25,956	26,054	(98)
Current assets			
Inventories	36,516	36,516	-
Trade and other receivables	51,379	51,753	(374)
Cash and bank balances	44,447	44,447	
	132,342	132,716	(374)
Total assets	158,298	158,770	(472)
Current liabilities			
Trade and other payables	31,534	31,391	143
Lease liabilities	2,710	2,954	(244)
Current tax liabilities	2,923	3,352	(429)
	37,167	37,697	(530)
Net current assets	95,175	95,019	156
Total assets less current liabilities	121,131	121,073	58

Items as at 31 December 2019	Disclosure in this Audited Results Announcement <i>RMB'000</i>	Disclosure in the Unaudited Results Announcement <i>RMB</i> '000	<b>Difference</b> <i>RMB</i> '000
Non-current liabilities			
Lease liabilities	14,209	14,136	73
Deferred tax liabilities	2,060	2,060	
	16,269	16,196	73
Net assets	104,862	104,877	(15)
Capital and reserves			
Equity attributable to owners of the Company			
Share capital	6,969	6,969	_
Reserves	97,893	97,908	(15)
Total equity	104,862	104,877	(15)

These differences are mainly due to:

- The reclassification of some figures in trade and other receivables, trade and other payables, leases liabilities and other income and gains;
- The adjustment of the prepayment to distribution and selling expenses.
- The adjustment of the exchange differences in profit or loss to other comprehensive income;
- The adjustment on overstatement of deferred tax assets;
- The adjustment of right-of-use assets, lease liabilities, and the related depreciation and interest expenses;
- The adjustment on income tax expense and tax payable;
- Clarification of disclosure of certain segment information

Save as disclosed in this further announcement and the corresponding adjustments in total, percentages, ratios and comparative figures related to the differences, there is no material change in other financial information contained in the Unaudited Results Announcement.

#### **REVIEW OF THE ANNUAL RESULTS**

The Group's consolidated financial statements for the year ended 31 December 2019 have been reviewed by the audit committee of the Company (the "Audit Committee"). The Audit Committee is of the opinion that the consolidated financial statements of the Group for the year ended 31 December 2019 comply with applicable accounting standards, GEM Listing Rules and that adequate disclosures have been made.

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss and other comprehensive income, and the related notes thereto for the year ended 31 December 2019 as set out in this further announcement have been agreed by the Company's Auditors, to the amounts set out in the Group's consolidated financial statements for the year ended 31 December 2019. The work performed by the Company's Auditors in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by the Company's Auditors on this further announcement.

## PUBLICATION OF 2019 ANNUAL REPORT

The 2019 annual report of the Company containing all the information required by the GEM Listing Rules will be despatched to the shareholders of the Company and will also be published on the website of the Company at www.alpha-era.co and the "Latest Listed Company Information" page of the Stock Exchange at www.hkexnews.hk in due course and in accordance with the requirements under the GEM Listing Rules.

By order of the Board Alpha Era International Holdings Limited Huang Xiaodong Chairman and executive Director

Hong Kong, 11 May 2020

As at the date of this announcement, the Board comprises Mr. Huang Xiaodong and Mr. Xiao Jiansheng as executive Directors; Mr. Lee Kin Kee as non-executive Director; and Mr. Mao Guohua, Mr. Liu Zexing and Mr. Ho Hin Chung as independent non-executive Directors.

This announcement will remain on the website of the Stock Exchange at www.hkexnews.hk on the "Latest Listed Company Information" page for at least 7 days from the date of its posting and on the Company's website at www.alpha-era.co.