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招商銀行股份有限公司

CHINA MERCHANTS BANK CO., LTD.

(A joint stock company incorporated in the People's Republic of China with limited liability)

(Stock code: 03968)

COMPANY SECRETARY

In respect of Mr. Xu's appointment as the company secretary, the Company has applied for, and the Stock Exchange has on 16 July 2013 granted the Company, a conditional waiver from strict compliance with Rule 3.28 of the Hong Kong Listing Rules.

Reference is made to the announcement published by China Merchants Bank Co., Ltd. (the "Company") on 31 May 2013.

On 31 May 2013, the board of directors of the Company has appointed Mr. Xu Shiqing ("Mr. Xu") and Mrs. Seng Sze Ka Mee, Natalia ("Mrs. Seng") as the company secretaries of the Company. The term of Mr. Xu to perform his responsibilities as the company secretary of the Company will commence from the date when his qualification for serving as the company secretary is approved or waived by The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

In respect of Mr. Xu's appointment as the company secretary, the Company has applied for, and the Stock Exchange has on 16 July 2013 granted, a conditional waiver from strict compliance with Rule 3.28 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. The term of waiver is three years, commencing on 16 July 2013. The waiver is on condition that Mr. Xu will be assisted by Mrs. Seng (the current joint company secretary of the Company) during the said period.

Biography of Mr. Xu Shiqing is as follows:

Mr. Xu Shiqing, 52, graduated from the Department of Mathematics of Tianjin University and obtained a Master degree in Economics from Nanjing University. He was also a doctor of philosophy in Business Administration of the Southern California University and a senior economist.

Mr. Xu joined the Company in 1993. On 31 May 2013, the board of directors of the Company has appointed Mr. Xu as the secretary of the board of directors and company secretary. Currently, he is also the President of the Hong Kong branch of the Company. Mr. Xu held various positions such as the Executive Assistant in the General Office of the head office, Assistant General Manager of International Business Department of the head office, Deputy General Manager of International Business Department, Deputy General Manager of Offshore Business Department of the head office, Assistant President of the Fuzhou Branch, Deputy General Manager of the Planning and Treasury Department of the head office, the Person-in-charge of Custodian Department of the head office, the General Manager of Planning and Financial Department and Custodian Department of the head office, General Manager of Planning and Financial Department of the head office, General Manager of Strategic Development Department and Overseas Development Department of the head office. Mr. Xu is a member of the senior management of the Company.

By Order of the Board
China Merchants Bank Co., Ltd.
Fu Yuning
Chairman

17 July 2013

As at the date of this announcement, the executive directors of the Company are Zhang Guanghua and Li Hao; the non-executive directors of the Company are Fu Yuning, Wei Jiafu, Li Yinquan, Fu Gangfeng, Hong Xiaoyuan, Xiong Xianliang, Sun Yueying, Wang Daxiong and Fu Junyuan; and the independent non-executive directors of the Company are Yi Xiqun, Wong Kwai Lam, Yan Lan, Pan Chengwei, Pan Yingli and Guo Xuemeng.