Hong Kong Exchanges and Clearing Limited and The Stock Exchange of Hong Kong Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



北京汽車股份有限公司 BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability) (Stock Code: 1958)

ELECTION AS TO MEANS OF RECEIPT AND LANGUAGE OF CORPORATE COMMUNICATIONS

The Company is making arrangements in accordance with Rules 2.07A and 2.07B of the Listing Rules and the Articles of Association, to offer the H Shareholders the options to elect for the means of receipt and language(s) of the Company's future Corporate Communications.

If the Company does not receive H Shareholders' response on or before 20 March 2020, such H Shareholders are deemed to have consented to receive all future Corporate Communications through the Website Version.

INTRODUCTION

The Company hereby announces that pursuant to Rules 2.07A and 2.07B of the Listing Rules and the Articles of Association, arrangements have been made to offer the H Shareholders the options to elect for the means of receipt (in printed form or by Website Version) and the language(s) (in English only, in Chinese only or in both English and Chinese) of the Company's future Corporate Communications.

In support of environmental protection and for the purpose of saving printing and mailing costs, the Company encourages and recommends the H Shareholders to elect for the Website Version for receiving the Company's future Corporate Communications.

ARRANGEMENTS

In accordance with Rules 2.07A and 2.07B of the Listing Rules and the Articles of Association, the following arrangements have been made by the Company:

- 1. The First Letter dated 19 February 2020 will be sent by the Company together with the Reply Form, to the H Shareholders to enable them to elect for any one of the following options:
 - (i) to read the Website Version of all future Corporate Communications published on the Company's Website in place of receiving printed copies; and to receive the Notification Letter of the publication of Corporate Communications on the Company's Website; or
 - (ii) to receive the printed English version of all future Corporate Communications only; or
 - (iii) to receive the printed Chinese version of all future Corporate Communications only; or
 - (iv) to receive both the printed English and Chinese versions of all future Corporate Communications.

The Reply Form should be completed, signed and returned by post using the mailing label at the bottom of the Reply Form or by hand delivery to the Company c/o the H Share Registrar, on or before 20 March 2020.

The First Letter explains that if the Company does not receive this duly completed and signed reply form or a response indicating the objection from you by 20 March 2020, such H Shareholder will be deemed to have consented to read the Website Version in place of receiving printed copies.

2. For H Shareholders who choose, or are deemed to have consented, to receive the Website Version, the Company will, on the same day when the Corporate Communications in printed form are mailed, notify the relevant H Shareholders of the publication of such Corporate Communications on the Company's Website by the Notification Letter to be mailed to such H Shareholder's address as appearing in the Company's register of members maintained by the H Share Registrar.

The Notification Letter will provide the information on where to access the relevant Corporate Communications posted on the Company's Website. If for any reason, such H Shareholders have difficulty in receiving or gaining access to the Company's Website or wish to receive a printed version, the Company will upon request in writing to the Company c/o the H Share Registrar or by email to baicmotor.ecom@computershare.com.hk promptly send the relevant Corporate Communications to such H Shareholders in printed form free of charge. The Notification Letter will be mailed together with the Request Form for H Shareholders to change the means of receipt and/or the language of the Corporate Communications.

3. For H Shareholders who wish to receive the Corporate Communications in printed form, they can select to receive either the English version only, or the Chinese version only, or both English and Chinese versions. The Company will send the selected language version(s) of the Corporate Communications to those H Shareholders who have made a selection unless and until they inform the Company c/o the H Share Registrar by giving not less than seven days' notice in writing or by sending an email to baicmotor.ecom@computershare.com.hk that they wish to receive the Corporate Communications in the other (or both) language(s) (as the case may be), or by the Website Version.

- 4. All future Corporate Communications in both English and Chinese and in accessible format will be available on the Company's Website at www.baicmotor.com and the website of the Stock Exchange at www.hkexnews.hk.
- 5. H Shareholders shall have the right at any time by giving not less than seven days' notice in writing to the Company c/o the H Share Registrar or by sending an email to baicmotor. ecom@computershare.com.hk specifying their name, address and request, to change the means of receipt and/or the language of the Corporate Communications.
- 6. H Shareholders can call the enquiry hotline at (852) 2862 8688 during business hours 9:00 a.m. to 6:00 p.m., Monday to Friday, excluding Hong Kong public holidays, in respect of any queries in relation to the Company's arrangements set out above.

DEFINITIONS

In this announcement, unless the context otherwise requires, the following expressions shall have the following meanings:

"Articles of Association"	the articles of association of the Company
"Company"	BAIC Motor Corporation Limited* (北京汽車股份有限公司), a company limited by shares duly incorporated and validly existing under the laws of the PRC, whose H shares are listed on the Stock Exchange
"Company's Website"	www.baicmotor.com
"Corporate Communications"	documents issued or to be issued by the Company for the information or action of holders of any of the Company's securities or the investing public as defined in Rule 1.01 of the Listing Rules, including but not limited to: (a) annual reports and its summary financial reports (where applicable) (and all reports and accounts contained therein); (b) the interim reports and its summary interim reports (where applicable) (and all reports and accounts contained therein); (c) notices of meeting; (d) listing documents; (e) circulars; (f) forms of proxy; and (g) reply slips
"First Letter"	a letter dated 19 February 2020 to be sent by the Company to the H Shareholders together with the Reply Form
"H Share Registrar"	Computershare Hong Kong Investor Services Limited at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong
"H Shareholder(s)"	holder(s) of the H shares of the Company
"Hong Kong"	the Hong Kong Special Administrative Region of the PRC
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (as amended from time to time)
"Notification Letter"	a letter to be sent to the H Shareholders by the Company together with each future printed Corporate Communications and the Request Form

"PRC"	the People's Republic of China excluding, for the purpose of this announcement, Hong Kong, the Macau Special Administrative Region of the PRC and Taiwan
"Reply Form"	a pre-paid reply form (a stamp is not needed for posting in Hong Kong) to be sent together with the First Letter
"Request Form"	a pre-paid request form (a stamp is not needed for posting in Hong Kong) to be sent together with the Notification Letter
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"Website Version"	the version of Corporate Communications published in electronic form, in both English and Chinese, on the Company's Website
	By order of the Board BAIC Motor Corporation Limited Wang Jianhui
	Secretary to the Board and Company Secretary

Beijing, the PRC, 19 February 2020

As at the date of this announcement, the Board comprises Mr. Xu Heyi, as Chairman of the Board and non-executive Director; Ms. Shang Yuanxian and Mr. Yan Xiaolei, as non-executive Directors; Mr. Chen Hongliang, as executive Director; Mr. Xie Wei, Mr. Qiu Yinfu, Mr. Hubertus Troska, Mr. Harald Emil Wilhelm, Mr. Jin Wei and Mr. Lei Hai, as non-executive Directors; and Mr. Ge Songlin, Mr. Wong Lung Tak Patrick, Mr. Bao Robert Xiaochen, Mr. Zhao Fuquan and Mr. Liu Kaixiang, as independent non-executive Directors.

* For identification purpose only