



北京汽车
BAIC MOTOR

北京汽車股份有限公司
BAIC MOTOR CORPORATION LIMITED*

(A joint stock company incorporated in the People's Republic of China with limited liability)
(Stock Code: 1958)

19 February 2020

Dear Registered Shareholder(s),

Election as to Means of Receipt and Language of Corporate Communications

In support of environmental protection and for the purpose of saving printing and mailing costs, BAIC Motor Corporation Limited (the “**Company**”) encourages and recommends you to select reading the Company’s corporate communications (“**Corporate Communications**”)[#] published on the Company’s website at www.baicmotor.com (the “**Website Version**”) instead of receiving printed copies.

To make your election as to means of receipt and language of Corporate Communications, please fill in the enclosed reply form, sign and return it as indicated.

If the Company does not receive this duly completed and signed reply form or a response indicating the objection from you by 20 March 2020, you are deemed to have consented to read the Website Version in place of receiving printed copies. For all future Corporate Communications, the Company will only send you a printed notification letter of the publication of the Corporate Communications on the Company’s website.

You have the right at any time to change your choice of language and means of receipt of Corporate Communications by giving not less than seven days’ notice in writing to the Company c/o the Company’s share registrar, Computershare Hong Kong Investor Services Limited by post to 17M Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong or by email at baicmotor.ecom@computershare.com.hk.

Should you have any queries in relation to this letter, please call the enquiry hotline at (852) 2862 8688 during business hours 9:00 a.m. to 6:00 p.m., Monday to Friday, excluding Hong Kong public holidays.

By Order of the Board
BAIC Motor Corporation Limited
Wang Jianhui

Secretary to the Board and Company Secretary

* *For identification purpose only*

Corporate Communications include but not limited to (a) the annual report (containing the directors’ report and its annual accounts together with a copy of the auditors’ report) and, where applicable, its summary financial report; (b) the interim report and, where applicable, its summary interim report; (c) a notice of meeting; (d) a listing document; (e) a circular; and (f) a proxy form.