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zhenro 正榮地產
Zhenro Properties Group Limited
正榮地產集團有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 6158 and Debt Stock Code: 4596, 40572, 40516, 40375, 40715, 40116)

ANNUAL RESULTS ANNOUNCEMENT
FOR THE YEAR ENDED 31 DECEMBER 2023

ANNUAL RESULTS

The board (the “**Board**”) of directors (the “**Director(s)**”) of Zhenro Properties Group Limited (the “**Company**”) hereby announces the consolidated results of the Company and its subsidiaries (collectively the “**Group**”) for the year ended 31 December 2023 together with the comparative figures for the preceding financial year as follows. The annual results have been prepared in accordance with International Financial Reporting Standards (the “**IFRS**”).

ANNUAL RESULTS AND OPERATIONAL HIGHLIGHTS

- For the year ended 31 December 2023, the Group, together with its joint ventures and associated companies, recorded contracted sales of RMB15,385.3 million, representing a 54.0% year-over-year decrease from 2022.
- For the year ended 31 December 2023, the revenue of the Group was RMB38,774.9 million (for the year ended 31 December 2022: RMB25,895.5 million).
- For the year ended 31 December 2023, the loss attributable to the owners of the parent was RMB8,467.9 million (for the year ended 31 December 2022: RMB12,877.0 million).
- As at 31 December 2023, the Group, together with its joint ventures and associate companies, had a land bank with aggregate GFA of 12.98 million sq.m. (as at 31 December 2022: 19.15 million sq.m.).

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31 December 2023

		2023	2022
	<i>Notes</i>	<i>RMB'000</i>	<i>RMB'000</i>
REVENUE	4	38,774,935	25,895,478
Cost of sales		<u>(36,596,210)</u>	<u>(24,146,144)</u>
Gross profit		2,178,725	1,749,334
Other income and gains	4	82,244	254,149
Selling and distribution expenses		(922,979)	(976,217)
Administrative expenses		(655,900)	(924,754)
Impairment losses on financial assets, net		(1,426,423)	(1,838,180)
Other expenses	4	(4,594,607)	(8,920,797)
Fair value losses on investment properties		(644,419)	(410,565)
Fair value losses on financial assets at fair value through profit or loss		(254,155)	(148,721)
Finance costs	6	(2,588,893)	(1,370,339)
Share of losses of:			
Joint ventures		(28,178)	(29,861)
Associates		<u>(149,697)</u>	<u>(225,558)</u>
LOSS BEFORE TAX	5	(9,004,282)	(12,841,509)
Income tax expense	7	<u>(481,280)</u>	<u>(1,775,714)</u>
LOSS FOR THE YEAR		<u>(9,485,562)</u>	<u>(14,617,223)</u>
Attributable to:			
Owners of the parent		(8,467,942)	(12,877,046)
Holders of perpetual capital securities		–	7,750
Non-controlling interests		<u>(1,017,620)</u>	<u>(1,747,927)</u>
		<u>(9,485,562)</u>	<u>(14,617,223)</u>
LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT			
Basic and diluted	9	<u>RMB(1.94) yuan</u>	<u>RMB(2.95) yuan</u>

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31 December 2023

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
LOSS FOR THE YEAR	<u>(9,485,562)</u>	<u>(14,617,223)</u>
OTHER COMPREHENSIVE LOSS		
Other comprehensive loss that may be reclassified to profit or loss in subsequent periods:		
Exchange differences:		
Exchange differences on translation of foreign operations	<u>(183,035)</u>	<u>(1,329,722)</u>
OTHER COMPREHENSIVE LOSS FOR THE YEAR, NET OF TAX	<u>(183,035)</u>	<u>(1,329,722)</u>
TOTAL COMPREHENSIVE LOSS FOR THE YEAR, NET OF TAX	<u>(9,668,597)</u>	<u>(15,946,945)</u>
Attributable to:		
Owners of the parent	(8,650,977)	(14,206,768)
Holders of perpetual capital securities	-	7,750
Non-controlling interests	<u>(1,017,620)</u>	<u>(1,747,927)</u>
	<u>(9,668,597)</u>	<u>(15,946,945)</u>

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

31 December 2023

	<i>Notes</i>	2023 RMB'000	2022 RMB'000
NON-CURRENT ASSETS			
Property, plant and equipment		1,244,300	1,269,775
Investment properties		8,006,900	8,627,400
Right-of-use assets		247,203	278,535
Other intangible assets		28	48
Investments in joint ventures		2,179,692	2,207,870
Investments in associates		6,346,465	7,598,662
Deferred tax assets		578,263	971,749
		<u>18,602,851</u>	<u>20,954,039</u>
CURRENT ASSETS			
Financial assets at fair value through profit or loss		2,701	282,473
Properties under development		64,430,208	113,364,362
Completed properties held for sale		29,801,224	9,904,155
Trade receivables	<i>10</i>	574,284	747,858
Due from related companies		10,281,064	11,528,983
Prepayments, other receivables and other assets	<i>11</i>	22,465,143	26,333,040
Tax recoverable		1,994,545	2,101,667
Restricted cash and pledged deposits		3,318,649	5,979,604
Cash and cash equivalents		1,716,960	3,270,111
		<u>134,584,778</u>	<u>173,512,253</u>
CURRENT LIABILITIES			
Trade and bills payables	<i>12</i>	17,734,022	15,604,977
Other payables and accruals	<i>13</i>	13,522,987	11,589,405
Contract liabilities		45,469,076	76,723,225
Due to related companies		5,608,784	6,129,358
Interest-bearing bank and other borrowings		25,834,848	25,701,080
Senior notes		24,162,213	23,859,544
Corporate bonds		1,187,772	4,695,387
Perpetual capital securities		1,391,908	1,311,845
Tax payable	<i>7</i>	4,472,318	4,708,084
Lease liabilities		14,026	29,290
		<u>139,397,954</u>	<u>170,352,195</u>
NET CURRENT (LIABILITIES)/ASSETS		<u>(4,813,176)</u>	<u>3,160,058</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u>13,789,675</u>	<u>24,114,097</u>

	<i>Notes</i>	2023 RMB'000	2022 RMB'000
NON-CURRENT LIABILITIES			
Interest-bearing bank and other borrowings		3,165,631	5,182,517
Other payables and accruals	<i>13</i>	328,370	942,383
Corporate bonds		3,765,969	–
Deferred tax liabilities		367,883	496,707
Lease liabilities		10,293	12,833
		<u>7,638,146</u>	<u>6,634,440</u>
Total non-current liabilities		<u>7,638,146</u>	<u>6,634,440</u>
Net assets		<u>6,151,529</u>	<u>17,479,657</u>
EQUITY			
Equity attributable to owners of the parent			
Share capital		282	282
Reserves		(3,889,245)	4,758,652
		<u>(3,888,963)</u>	<u>4,758,934</u>
Non-controlling interests		<u>10,040,492</u>	<u>12,720,723</u>
Total equity		<u>6,151,529</u>	<u>17,479,657</u>

NOTES TO FINANCIAL STATEMENTS

31 December 2023

1. CORPORATE AND GROUP INFORMATION

The Company was incorporated as an exempted company with limited liability in the Cayman Islands on 21 July 2014. The Company's shares were listed on the Main Board of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 16 January 2018. The registered office of the Company is located at Walkers Corporate Limited, 190 Elgin Avenue, George Town, Grand Cayman KY1-9008, Cayman Islands.

During the year, the Group was principally involved in property development and property leasing.

In the opinion of the directors of the Company, the ultimate controlling shareholder of the Company is Mr. Ou Zongrong.

2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") (which include International Accounting Standards ("IASs") and interpretations) approved by the International Accounting Standards Board (the "IASB") and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for investment properties and financial assets at fair value through profit or loss which have been measured at fair value. These financial statements are presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated.

Going concern basis

The Group recorded a net loss of RMB9,485,562,000 for the year ended 31 December 2023. As at 31 December 2023, (i) the Group's current liabilities exceeded its current assets by RMB4,813,176,000; (ii) the Group's total interest-bearing bank and other borrowings, senior notes, corporate bonds, perpetual capital securities and asset-backed securities amounted to RMB61,863,490,000, out of which RMB54,603,520,000 will be due for repayment within the next twelve months, while its cash and cash equivalents amounted to RMB1,716,960,000; (iii) the Group had not repaid an aggregate amount of principal and interest of RMB12,763,266,000 for certain senior notes and an aggregate amount of interest amounting to RMB1,824,355,000 for certain senior notes according to their scheduled repayment dates, triggering events of default for certain senior notes amounting to RMB13,377,932,000; (iv) an aggregate amount of principal of RMB9,459,284,000 for interest-bearing bank and other borrowings had not been repaid according to their scheduled repayment dates, triggering certain long term interest-bearing bank and other borrowings amounting to RMB6,684,544,000 becoming repayable on demand; (v) the Group failed to repay the principal and interest amounting to RMB1,187,772,000 for a corporate bond due in November 2022; (vi) the Group failed to repay the principal and interest amounting to RMB1,610,788,000 for the perpetual capital securities.

2.1 BASIS OF PREPARATION (Continued)

Going concern basis (Continued)

The above conditions indicate the existence of material uncertainties which cast significant doubt over the Group's ability to continue as a going concern. In view of such circumstances, the directors of the Company have undertaken a number of plans and measures to improve the Group's liquidity and financial position, including:

- (a) The Group has been actively working with its legal advisor and financial advisers on its offshore holistic liability management solutions, in order to achieve a long-term sustainable capital structure, resolve its liquidity issue and stabilise the Group's operations, taking into account the interest of all its stakeholders.

The Group has achieved significant progress on the offshore holistic liability management solutions. The Company entered into a restructuring term sheet and restructuring support agreement ("RSA") with the AHG members (an ad hoc group of holders of the existing debt as constituted from time to time who are advised by the AHG advisors) on 1 November 2023 and 2 January 2024, respectively. Participating creditors holding over 79% of the existing offshore debts have acceded to the RSA by 5:00 p.m. Hong Kong time on 24 January 2024. Furthermore, the convening hearing in respect of the proposed restructuring scheme ("Scheme") is scheduled to be heard before the High Court of Hong Kong on 2 May 2024.

- (b) The Group has been actively negotiating with existing lenders on the extension for repayments of certain borrowings. The Group may be able to extend the payment schedule for certain interest-bearing bank and other borrowings. Nevertheless, the confirmation of such extension is subject to the final approval from the lenders.

The Group has achieved considerable success in securing extensions for repayments of certain borrowings. For example, as of 31 December 2023, the Group successfully extended the maturity date of asset-backed securities of the aggregate outstanding amount of RMB186,288,000, RMB142,082,000 and RMB1,036,620,000 to September 2026, November 2026 and April 2024, respectively, and the Group successfully extended the maturity date of corporate bonds of the aggregate principal amount of RMB1,000,000,000 ("Zhenro Bond VII"), RMB1,000,000,000 ("Zhenro Bond VIII"), and RMB1,320,000,000 ("Zhenro Bond IX") to January 2027, March 2027 and January 2028, respectively, alleviating the pressure on liquidity within a reasonable timeframe.

- (c) The Group has been actively negotiating with several financial institutions to obtain new loans at a reasonable cost for ensuring delivery of its property projects under development.
- (d) The Group will continue to seek for other alternative financing and borrowings to finance the settlement of its existing financial obligations and future operating and capital expenditures.
- (e) The Group has prepared a business strategy plan mainly focusing on the acceleration of the sales of properties.
- (f) The Group has implemented measures to speed up the collection of outstanding sales proceeds and effectively control costs and expenses.
- (g) The Group will continue to seek suitable opportunities to dispose its equity interests in certain project development companies in order to generate additional cash inflows.

2.1 BASIS OF PREPARATION (Continued)

Going concern basis (Continued)

The directors have reviewed the Group's cash flow projections prepared by management, which cover a period of not less than twelve months from 31 December 2023. They are of the opinion that, taking into account the abovementioned plans and measures, the Group will have sufficient working capital to finance its operations and to meet its financial obligations as and when they fall due within twelve months from 31 December 2023. Accordingly, the directors are satisfied that it is appropriate to prepare the consolidated financial statements on a going concern basis.

Notwithstanding the above, significant uncertainties exist as to whether the Group is able to achieve its plans and measures as described above. Whether the Group will be able to continue as a going concern would depend upon the following:

- (a) successfully completing the holistic restructuring of its offshore indebtedness;
- (b) successfully negotiating with the Group's existing lenders for the renewal or extension for repayment of the Group's interest-bearing bank and other borrowings;
- (c) successfully securing project development loans for qualified project development in a timely manner;
- (d) successfully obtaining of additional new sources of financing as and when needed;
- (e) successfully carrying out the Group's business strategy plan including the acceleration of the sales of properties;
- (f) successfully implementing measures to speed up the collection of outstanding sales proceeds and effectively control costs and expenses; and
- (g) successfully disposing of the Group's equity interests in certain project development companies when suitable.

Should the Group be unable to achieve the above-mentioned plans and measures and operate as a going concern, adjustments would have to be made to write down the carrying values of the Group's assets to their recoverable amounts, to provide for any further liabilities which might arise, and to reclassify non-current assets and non-current liabilities as current assets and current liabilities, respectively. The effects of these adjustments have not been reflected in the consolidated financial statements.

2.1 BASIS OF PREPARATION (Continued)

Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the “Group”) for the year ended 31 December 2023. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

Generally, there is a presumption that a majority of voting rights results in control. When the Company has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group’s voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, any non-controlling interest and the exchange fluctuation reserve; and recognises the fair value of any investment retained and any resulting surplus or deficit in profit or loss. The Group’s share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the following new and revised IFRSs for the first time for the current year's financial statements.

Amendments to IAS 1 and IFRS Practice Statement 2	<i>Disclosure of Accounting Policies</i>
Amendments to IAS 8	<i>Definition of Accounting Estimates</i>
Amendments to IAS 12	<i>Deferred Tax related to Assets and Liabilities arising from a Single Transaction</i>
Amendments to IAS 12	<i>International Tax Reform – Pillar Two Model Rules</i>

The nature and the impact of the new and revised IFRSs that are applicable to the Group are described below:

- (a) Amendments to IAS 1 require entities to disclose their material accounting policy information rather than their significant accounting policies. Accounting policy information is material if, when considered together with other information included in an entity's financial statements, it can reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements. Amendments to IFRS Practice Statement 2 *Making Materiality Judgements* provide non-mandatory guidance on how to apply the concept of materiality to accounting policy disclosures. The Group has disclosed the material accounting policy information in note 2 to the financial statements. The amendments did not have any impact on the measurement, recognition or presentation of any items in the Group's financial statements.
- (b) Amendments to IAS 8 clarify the distinction between changes in accounting estimates and changes in accounting policies. Accounting estimates are defined as monetary amounts in financial statements that are subject to measurement uncertainty. The amendments also clarify how entities use measurement techniques and inputs to develop accounting estimates. Since the Group's approach and policy align with the amendments, the amendments had no impact on the Group's financial statement.
- (c) Amendments to IAS 12 *Deferred Tax related to Assets and Liabilities arising from a Single Transaction* narrow the scope of the initial recognition exception in IAS 12 so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences, such as leases and decommissioning obligations. Therefore, entities are required to recognise a deferred tax asset (provided that sufficient taxable profit is available) and a deferred tax liability for temporary differences arising from these transactions.

The Group early applied the amendments on temporary differences related to leases. Upon initial application of these amendments, the Group recognised (i) a deferred tax asset for all deductible temporary differences associated with lease liabilities (provided that sufficient taxable profit is available), and (ii) a deferred tax liability for all taxable temporary differences associated with right-of-use assets, with cumulative effect recognised as an adjustment to the balances of retained profits and non-controlling interests at that date. The amendments did not have any significant impact on the Group's financial statements.

2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (Continued)

- (d) Amendments to IAS 12 *International Tax Reform – Pillar Two Model Rules* introduce a mandatory temporary exception from the recognition and disclosure of deferred taxes arising from the implementation of the Pillar Two model rules published by the Organisation for Economic Co-operation and Development. The amendments also introduce disclosure requirements for the affected entities to help users of the financial statements better understand the entities' exposure to Pillar Two income taxes, including the disclosure of current tax related to Pillar Two income taxes separately in the periods when Pillar Two legislation is effective and the disclosure of known or reasonably estimable information of their exposure to Pillar Two income taxes in periods in which the legislation is enacted or substantively enacted but not yet in effect. The Group has applied the amendments retrospectively. Since the Group did not fall within the scope of the Pillar Two model rules, the amendments did not have any impact to the Group.

3. OPERATING SEGMENT INFORMATION

Management monitors the operating results of the Group's business which includes property development and leasing and commercial property management by project locations for the purpose of making decisions about resource allocation and performance assessment, while no single location's revenue, net profit or total assets exceed 10% of the Group's consolidated revenue, net profit or total assets, respectively. As the economic characteristics are similar in all the locations, where the nature of property development and leasing and management are similar, and the nature of the aforementioned business processes, the type or class of customer for the aforementioned business and the methods used to distribute the properties or provide the services are also similar, all locations were aggregated as one reportable operating segment.

Geographical information

No geographical information is presented as the Group's revenue from the external customers is derived solely from its operation in Chinese Mainland and no non-current assets of the Group are located outside Chinese Mainland.

Information about major customers

No sales to a single customer or a group of customers under common control accounted for 10% or more of the Group's revenue for the years ended 31 December 2022 and 2023.

4. REVENUE, OTHER INCOME AND GAINS, OTHER EXPENSES

An analysis of revenue is as follows:

	2023 RMB'000	2022 RMB'000
Revenue		
Revenue from contracts with customers	38,697,406	25,805,465
Revenue from other sources		
Gross rental income from investment property operating leases:		
Lease payments, including fixed payments	<u>77,529</u>	<u>90,013</u>
Total	<u><u>38,774,935</u></u>	<u><u>25,895,478</u></u>

Revenue from contracts with customers

(i) Disaggregated revenue information

	2023 RMB'000	2022 RMB'000
Types of goods or services		
Sale of properties	38,648,331	25,707,613
Sale of goods	6,224	12,287
Management consulting services	<u>42,851</u>	<u>85,565</u>
Total	<u><u>38,697,406</u></u>	<u><u>25,805,465</u></u>
Timing of revenue recognition:		
Properties or goods transferred at a point in time	38,654,555	25,719,900
Services transferred over time	<u>42,851</u>	<u>85,565</u>
Total	<u><u>38,697,406</u></u>	<u><u>25,805,465</u></u>

The following table shows the amounts of revenue recognised in the current reporting period that were included in the contract liabilities at the beginning of the reporting period and recognised from performance obligations satisfied in previous periods:

	2023 RMB'000	2022 RMB'000
Revenue recognised that was included in contract liabilities at the beginning of the reporting period:		
Sales of properties	36,074,192	22,636,501
Rental	<u>9,821</u>	<u>9,749</u>
Total	<u><u>36,084,013</u></u>	<u><u>22,646,250</u></u>

4. REVENUE, OTHER INCOME AND GAINS, OTHER EXPENSES (Continued)

Revenue from contracts with customers (Continued)

(ii) Performance obligations

Information about the Group's performance obligations is summarised below:

Sale of properties

For property sales contracts, the Group recognises revenue equal to the contract amount when the purchaser obtains the physical possession or the legal title of the completed property.

Sale of goods

Revenue from sales of goods is recognised when control of the goods has transferred to the customer, being at the point the goods are delivered to the customer. Payment of the transaction price is due immediately at the point the customer has accepted the materials.

Management consulting services

For management consulting services, the Group recognises revenue in the amount that equals to the right to invoice which corresponds directly with the value to the customer of the Group's performance to date. The majority of the management consulting service contracts do not have a fixed term. The term of the contracts for pre-delivery and consulting services is generally set to expire when the counterparties notify the Group that the services are no longer required.

The amounts of transaction prices allocated to the remaining performance obligations (unsatisfied or partially unsatisfied) as at 31 December are as follows:

	2023	2022
	RMB'000	RMB'000
Amounts expected to be recognised as revenue:		
Within one year	30,780,642	30,646,827
After one year	19,671,230	52,168,921
Total	<u>50,451,872</u>	<u>82,815,748</u>

4. REVENUE, OTHER INCOME AND GAINS, OTHER EXPENSES (Continued)

Revenue from contracts with customers (Continued)

(ii) Performance obligations (Continued)

An analysis of other income and gains is as follows:

	2023 RMB'000	2022 RMB'000
Other income		
Interest income	50,813	128,349
Others	<u>6,306</u>	<u>3,521</u>
Total other income	<u>57,119</u>	<u>131,870</u>
Gains		
Forfeiture of deposits	13,050	13,376
Government grants	7,074	15,576
Gain on disposal of items of property, plant and equipment	4,795	2,689
Gain on disposal of financial assets at fair value through profit or loss	206	10,155
Gain on repurchase of senior notes	–	47,375
Gain on disposal of joint ventures and associates	<u>–</u>	<u>33,108</u>
Total gains	<u>25,125</u>	<u>122,279</u>
Total other income and gains	<u><u>82,244</u></u>	<u><u>254,149</u></u>

An analysis of other expenses is as follows:

	2023 RMB'000	2022 RMB'000
Impairment losses recognised for properties under development and completed properties held for sale	4,375,883	8,395,500
Foreign exchange differences, net	160,866	432,523
Losses on disposal of subsidiaries, net	25,243	64,253
Losses on disposal of financial assets at fair value through profit or loss	9,710	1,295
Losses on disposal of items of property, plant and equipment	367	270
Donations	500	4,200
Others	<u>22,038</u>	<u>22,756</u>
Total other expenses	<u><u>4,594,607</u></u>	<u><u>8,920,797</u></u>

5. LOSS BEFORE TAX

The Group's loss before tax is arrived at after charging/(crediting):

	2023	2022
	<i>RMB'000</i>	<i>RMB'000</i>
Cost of properties sold	36,582,585	24,114,013
Impairment losses recognised for properties under development and completed properties held for sale	4 4,375,883	8,395,500
Depreciation of items of property, plant and equipment	24,231	34,511
Depreciation of right-of-use assets	33,275	40,104
Amortisation of other intangible assets	20	144
Losses/(gains) on disposal of financial assets at fair value through profit or loss, net	9,504	(8,860)
Gain on disposal of items of property, plant and equipment, net	4 (4,428)	(2,419)
Losses on disposal of subsidiaries, net	25,243	64,253
Auditors' remuneration	6,700	11,300
Impairment losses on financial assets, net	1,426,423	1,838,180
Employee benefit expense (including directors' and chief executive's remuneration):		
Wages and salaries	369,615	481,654
Pension scheme contributions and social welfare	61,928	80,272

6. FINANCE COSTS

An analysis of finance costs is as follows:

	2023	2022
	<i>RMB'000</i>	<i>RMB'000</i>
Interest on interest-bearing bank and other borrowings, corporate bonds, senior notes and proceeds from asset-backed securities	4,602,796	4,721,068
Interest expense arising from revenue contracts	1,222,247	870,135
Interest on lease liabilities	2,645	3,631
Total interest expense on financial liabilities not at fair value through profit or loss	5,827,688	5,594,834
Less: Interest capitalised	(3,238,795)	(4,224,495)
Total	2,588,893	1,370,339

7. INCOME TAX

The Group is subject to income tax on an entity basis on profits arising in or derived from the tax jurisdictions in which members of the Group are domiciled and operate. Pursuant to the rules and regulations of the Cayman Islands and British Virgin Islands, the Group's subsidiaries incorporated in the Cayman Islands and British Virgin Islands are not subject to any income tax. The Group's subsidiaries incorporated in Hong Kong were not liable for income tax as they did not have any assessable profits currently arising in Hong Kong for the year ended 31 December 2023.

Subsidiaries of the Group operating in Chinese Mainland were subject to PRC corporate income tax ("CIT") at a rate of 25% for the year.

PRC land appreciation tax ("LAT") is levied at progressive rates ranging from 30% to 60% on the appreciation of land value, being the proceeds from the sale of properties less deductible expenditures including land costs, borrowing costs and other property development expenditures. The Group has estimated, made and included in taxation a provision for LAT according to the requirements set forth in the relevant Chinese Mainland tax laws and regulations. The LAT provision is subject to the final review and approval by the local tax bureau.

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
Current tax:		
PRC CIT	214,416	526,293
PRC LAT	2,202	104,647
Deferred tax	<u>264,662</u>	<u>1,144,774</u>
Total tax charge for the year	<u><u>481,280</u></u>	<u><u>1,775,714</u></u>

A reconciliation of income tax expense applicable to profit before tax at the statutory tax rates for the jurisdictions in which the Company and the majority of its subsidiaries are domiciled to the income tax expense at the effective income tax rate is as follows:

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
Loss before tax	<u><u>(9,004,282)</u></u>	<u><u>(12,841,509)</u></u>
At the statutory income tax rate	(2,251,071)	(3,210,377)
Profits and losses attributable to joint ventures and associates	44,469	63,855
Expenses not deductible for tax	11,144	17,568
Tax losses and deductible temporary differences utilised from previous years	(179,246)	(21,376)
Deductible temporary differences not recognised	1,313,460	3,386,723
Tax losses not recognised	1,540,873	1,460,836
Provision for LAT	2,202	104,647
Tax effect on LAT	<u>(551)</u>	<u>(26,162)</u>
Tax charge at the Group's effective rate	<u><u>481,280</u></u>	<u><u>1,775,714</u></u>

7. INCOME TAX (Continued)

The share of tax charge attributable to joint ventures and associates amounted to RMB70,589,000 for the year (2022: RMB102,487,000). The share of tax credit attributable to joint ventures and associates amounting to RMB129,881,000 for the year (2022: RMB187,627,000) is included in “Share of profits and losses of joint ventures and associates” in the consolidated statement of profit or loss.

Tax payable in the consolidated statement of financial position represents:

	2023	2022
	RMB'000	RMB'000
PRC CIT payable	2,989,394	3,241,816
PRC LAT payable	<u>1,482,924</u>	<u>1,466,268</u>
Total tax payable	<u><u>4,472,318</u></u>	<u><u>4,708,084</u></u>

8. DIVIDENDS

The board of directors does not recommend the payment of final dividend for the year ended 31 December 2023 (2022: Nil).

9. LOSS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic loss per share amount is based on the loss for the year attributable to ordinary equity holders of the parent, and the weighted average number of ordinary shares of 4,367,756,000 (2022: 4,367,756,000) in issue during the year.

No adjustment has been made to the basic earnings per share amounts presented for the years ended 31 December 2023 and 2022 in respect of a dilution as the Group had no potentially dilutive ordinary shares in issue during the years ended 31 December 2023 and 2022.

The calculations of the basic and diluted loss per share amounts are based on:

	2023	2022
Loss		
Loss attributable to ordinary equity holders of the parent (RMB'000)	<u>(8,467,942)</u>	<u>(12,877,046)</u>
Shares		
Weighted average number of ordinary shares in issue during the year	<u>4,367,756,000</u>	<u>4,367,756,000</u>
Loss per share		
Basic and diluted	<u>RMB(1.94)</u>	<u>RMB(2.95)</u>

10. TRADE RECEIVABLES

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
Trade receivables	<u>574,284</u>	<u>747,858</u>

Trade receivables mainly represent rentals receivable from tenants, sales of properties, sales of goods and sales of consultation service. The Group seeks to maintain strict control over its outstanding receivables. Overdue balances are reviewed regularly by management. In view of the aforementioned and the fact that the Group's trade receivables relate to diversified customers, there is no significant concentration of credit risk. Included in the Group's trade receivables of sales of properties are mainly due from state-owned enterprises and government departments. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

Trade receivables are unsecured and non-interest-bearing. The carrying amounts of trade receivables approximate to their fair values. An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice date, is as follows:

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
Less than 1 year	152,986	291,556
Over 1 year	<u>421,298</u>	<u>456,302</u>
Total	<u>574,284</u>	<u>747,858</u>

Receivables that were neither past due nor impaired relate to diversified customers including state-owned enterprises and government departments, for whom there was no recent history of default and high collectibility.

The Group applies the simplified approach to providing for expected credit losses ("ECL") prescribed by IFRS 9, which permits the use of the lifetime expected loss provision for all trade receivables. To measure the ECLs, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rate of trade receivables is assessed to be 0.4% (2022: 1.3%). Based on evaluation on the expected loss rate and gross carrying amount, the directors of the Company are of the opinion that the ECL in respect of these balances is considered to be immaterial, and therefore, there has not been a loss allowance provision.

11. PREPAYMENTS, OTHER RECEIVABLES AND OTHER ASSETS

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
Deposits	1,302,947	2,704,734
Other tax recoverable	2,603,006	3,106,738
Due from non-controlling shareholders of subsidiaries	14,683,930	15,371,376
Contract cost assets	1,441,693	1,732,326
Proceeds from pre-sales of properties deposited in accounts of local governments and related agencies	1,818,423	2,599,375
Prepayments for construction cost	25,412	57,603
Other receivables	<u>859,332</u>	<u>836,620</u>
	22,734,743	26,408,772
Impairment allowance	<u>(269,600)</u>	<u>(75,732)</u>
Total	<u><u>22,465,143</u></u>	<u><u>26,333,040</u></u>

The movements in provision for impairment of other receivables and deposits are as follows:

	2023 <i>RMB'000</i>	2022 <i>RMB'000</i>
Carrying amount at 1 January	75,732	17,525
Impairment losses recognised	304,703	58,207
Disposal of subsidiaries	<u>(110,835)</u>	<u>–</u>
Carrying amount at 31 December	<u><u>269,600</u></u>	<u><u>75,732</u></u>

Prepayments, other receivables and other assets are unsecured, non-interest-bearing and have no fixed terms of repayment.

The Group performs impairment assessment under ECL model on other receivables and deposits, which are subject to impairment assessment under IFRS 9. The amount of ECL is updated at each reporting date to reflect changes in credit risk since initial recognition. As at 31 December 2023, the ECLs were RMB269,600,000 (31 December 2022: RMB75,732,000).

12. TRADE AND BILLS PAYABLES

An ageing analysis of the Group's trade and bills payables as at the end of the reporting period, based on the invoice date, is as follows:

	2023 RMB'000	2022 RMB'000
Within 1 year	16,507,435	14,632,614
Over 1 year	<u>1,226,587</u>	<u>972,363</u>
Total	<u><u>17,734,022</u></u>	<u><u>15,604,977</u></u>

The trade payables are unsecured and are normally settled based on the progress of construction. As at 31 December 2023, commercial acceptance bills of approximately RMB1,225,210,000 (2022: RMB1,364,855,000) issued by the Company's subsidiaries were overdue and unpaid.

13. OTHER PAYABLES AND ACCRUALS

	2023 RMB'000	2022 RMB'000
Advances from non-controlling shareholders of subsidiaries	4,686,623	5,682,388
Retention deposits related to construction	1,428,020	1,575,390
Payroll and welfare payable	92,592	126,256
Deposits related to sales of properties	79,868	330,014
Business tax and surcharges	488,838	366,471
Maintenance fund	233,681	288,544
Proceeds from asset-backed securities (<i>note</i>)	2,355,149	2,237,786
Interest payables	4,459,873	1,881,147
Others	<u>26,713</u>	<u>43,792</u>
	13,851,357	12,531,788
Less: Current portion	<u>13,522,987</u>	<u>11,589,405</u>
Non-current portion	<u><u>328,370</u></u>	<u><u>942,383</u></u>

Note: The balance represented proceeds received from a special purpose entity ("SPE") set up by a financial institution in Chinese Mainland for issuance of asset-backed securities, to which the Group has collateralised certain future trade receivables for the remaining receipts from sales of properties. Under an assignment arrangement between the Group and the SPE, as and when the Group receives the sales proceeds from customers, the Group would remit any cash flows it collects on behalf of the SPE. As at 31 December 2023, the current portion of the proceeds from asset-backed securities was RMB2,026,779,000 (2022: RMB1,295,403,000) and the non-current portion was RMB328,370,000 (2022: RMB942,383,000). In 2022, repayments of the outstanding amount of RMB990,159,000 for asset-backed securities has been extended to 28 April 2024. During the year ended 31 December 2023, the Group successfully negotiated with creditors of asset-backed securities on the extension for repayments of principal and interest thereon. Repayments of the outstanding amount of RMB186,288,000, RMB142,082,000 and RMB1,036,620,000 has been extended to 17 September 2026, 8 November 2026, and 19 April 2024, respectively.

13. OTHER PAYABLES AND ACCRUALS (Continued)

Except for the asset-backed securities and certain advances from non-controlling shareholders amounted to RMB2,355,149,000 (2022: RMB2,237,786,000) and RMB460,313,000 (2022: RMB573,610,000), respectively, which bear interest at fixed interest rates ranging from 6% to 13% per annum (2022: 6% to 13%), other payables and remaining advances from non-controlling shareholders of subsidiaries are unsecured, non-interest-bearing and repayable on demand. The fair values of other payables at the end of each of the reporting periods approximated to their corresponding carrying amounts.

CHAIRMAN’S STATEMENT

Dear shareholders,

On behalf of the board, I hereby present to you the results and business review of the Group for the year ended 31 December 2023 and its outlook for 2024.

RESULTS

For the year ended 31 December 2023, the revenue of the Group was RMB38,774.9 million; the loss was RMB9,485.6 million; and the loss attributable to owners of the parent was RMB8,467.9 million. The Board does not recommend the payment of a final dividend for the year ended 31 December 2023.

MARKET AND BUSINESS REVIEW

The year of 2023 continued to be an extraordinary year for the real estate after 2022. As the economy was in the recovery stage, the national economy underwent a process of uneven development and tortuous progress. Moreover, it encountered various difficulties and challenges such as insufficient effective demand, excess capacity in some industries, weak social expectations, numerous hidden risks, blockages in the domestic circulation, and the rising complexity, severity and uncertainty of the external environment. Demand for buying residential housing remained weak, reflecting a continuing decline in willingness of home buying. Following the year of 2022, the real estate market experienced a negative growth in general, and withstood tremendous operating and financial pressure in 2023.

The Group’s operations and liquidity were significantly impacted by the changes in the external environment. Despite the complicated external pressures and challenges, the Group dared to face adversity through “surmounting difficulties one after another and opening a new development chapter”, focusing on the core task of “ensuring delivery”. More than 43,600 new homes were delivered in 2023. The Group was committed to stabilising production and operations, restoring market confidence and promoting a virtuous circle of enterprises.

To this end, the Group endeavoured to overcome various adverse factors and pressures from the external environment so as to ensure the smooth implementation of the project works, persisted in creating high quality products to meet customer needs, meanwhile, bolstered customers’ confidence and established corporate reputation. Furthermore, in order to address liquidity issues, the Group has continued to implement liquidity management and cost saving measures since 2022, including seeking financing extension and exemption, accelerating sales and cash collection, continuing to streamline the corporate organisational structure, and reducing non-core business operation and administrative expenses. The Group has been actively working with its legal advisor and financial advisers on its offshore holistic liability management solutions to assist it with a holistic restructuring of its offshore indebtedness, in order to achieve a long-term sustainable capital structure, resolve its liquidity issue and stabilise the Group’s operations, taking into account the interest of all its stakeholders.

As such, the Group has achieved significant progress on the offshore holistic liability management solutions. The Company entered into a restructuring term sheet and restructuring support agreement with the AHG members (an ad hoc group of holders of the existing debt as constituted from time to time who are advised by the AHG advisors) on 1 November 2023 and 2 January 2024 respectively. Participating creditors holding over 79% of the existing offshore debts have acceded to the restructuring support agreement by 5:00 p.m. Hong Kong time on 24 January 2024. Furthermore, the convening hearing in respect of the proposed restructuring scheme is scheduled to be heard before the High Court of Hong Kong on 2 May 2024.

OUTLOOK

Looking ahead to 2024, the Group will uphold the philosophy of “ensuring delivery, improving quality, preserving value and stabilising operation”, and channel all efforts to guarantee the orderly commencement of business activities, adhere to its original intention, maintain strategic focus, and achieve breakthroughs and seek new development space on the basis of sound operation. With the release of a series of supportive policies by the central government which puts strong emphasis on “giving equal treatment to meet the reasonable financing needs of different ownership of real estate enterprises” and “relaxing the policy of purchase limits for the real estate properties in various regions”, it is expected that the real estate market will gradually become stabilised. The Group will seize the opportunity from the gradual recovery of the economy and the real estate market by increasing marketing efforts and improving the sales quality, so as to further improve the outcome of asset value recovery.

The Group will adhere to the operating principles of “safety, health, and sustainability”, strengthen financial risk management, optimise asset structure and strictly control operating costs to ensure the financial stability the Group. In addition, the Group will continue to improve product and service quality to meet the housing needs of its customers. The Group will also enhance its internal management system and build an efficient team in an effort to lay a solid talent foundation for the Group’s sustainable development.

APPRECIATION

Finally, on behalf of the Board, I would like to express our sincere appreciation to all shareholders, investors, business partners and customers for their support, and all employees for their dedication and hard work. The Company will continue to uphold our core value of “prosperity from integrity” and achieve stable and sustainable development while bringing value to shareholders, investors and other stakeholders of the Company.

Zhenro Properties Group Limited
LIU Weiliang
Chairman of the Board

Shanghai, PRC

28 March 2024

MANAGEMENT DISCUSSION AND ANALYSIS

PROPERTY DEVELOPMENT

Contracted Sales

For the year ended 31 December 2023 (“Year 2023”), the Group, together with its joint ventures and associated companies, recorded contracted sales of RMB15,385.3 million, representing a 54.0% year-over-year decrease from 2022; total contracted gross floor area (“GFA”) sold amounted to approximately 1.0 million sq.m., representing a 51.8% year-over-year decrease from 2022. Contracted average selling price (“ASP”) for Year 2023 was RMB14,986 per sq.m., whilst that for the year ended 31 December 2022 (“Year 2022”) was RMB15,718 per sq.m..

The following table sets forth the geographic breakdown of the contracted sales of the Group, together with its joint ventures and associated companies, in 2023.

	Contracted GFA Sold <i>sq.m.</i>	Contracted Sales <i>RMB'000</i>	Contracted ASP <i>RMB/sq.m.</i>	% of Contracted Sales <i>%</i>
Yangtze River Delta Region	418,349	6,541,723	15,637	42.5
Western Taiwan Straits Region	217,638	3,116,769	14,321	20.3
Bohai Rim Region	80,245	1,479,373	18,436	9.6
Central China Region	125,499	1,269,825	10,118	8.3
Western China Region	103,536	1,607,623	15,527	10.4
Pearl River Delta Region	<u>81,372</u>	<u>1,369,978</u>	<u>16,836</u>	<u>8.9</u>
Total	<u><u>1,026,639</u></u>	<u><u>15,385,291</u></u>	<u><u>14,986</u></u>	<u><u>100.0</u></u>

Revenue Recognized from Sales of Properties

Revenue recognized from sales of properties increased by 50.3% from RMB25,707.6 million for Year 2022 to RMB38,648.3 million for Year 2023, primarily due to an increase in GFA being delivered. The Group’s recognized ASP from sales of properties for Year 2023 was RMB15,433 per sq.m., representing a 26.7% increase from RMB12,183 per sq.m. for Year 2022, primarily due to the increase in the proportion of properties with higher selling price being delivered in Year 2023.

During the Year 2023, the properties delivered by the Group included Nanjing Hongyang Riverside Joy Mansion, Nanjing Zhenro Riverbank Mansion, Nanjing Zhenro Begonia Mansion, Suzhou Poly Zhenro Oriental Mansion, Changsha Riverside Zhenro Pinnacle, Xi’an Zhenro Pinnacle and others.

The following table sets forth the geographic breakdown of the revenue recognized from sales of properties of the Group for the periods indicated:

	Recognized Revenue from Sales of Properties		% of Recognized Revenue from Sale of Properties		Total GFA Delivered		Recognized ASP	
	2023	2022	2023	2022	2023	2022	2023	2022
	<i>RMB'000</i>	<i>RMB'000</i>	<i>%</i>	<i>%</i>	<i>sq.m.</i>	<i>sq.m.</i>	<i>RMB/Sq.m.</i>	<i>RMB/Sq.m.</i>
Yangtze River Delta Region	20,405,330	14,328,391	52.8	55.8	1,156,372	896,002	17,646	15,991
Western Taiwan Straits Region	8,297,508	9,281,489	21.5	36.1	570,774	1,009,997	14,537	9,190
Bohai Rim Region	—	1,763	—	0.0	—	930	—	1,897
Central China Region	6,184,660	233,879	16.0	0.9	482,727	33,283	12,812	7,027
Western China Region	3,760,833	1,057,251	9.7	4.1	294,372	103,740	12,776	10,191
Pearl River Delta Region	—	804,840	—	3.1	—	66,254	—	12,148
Total	<u>38,648,331</u>	<u>25,707,613</u>	<u>100.0</u>	<u>100.0</u>	<u>2,504,245</u>	<u>2,110,206</u>	<u>15,433</u>	<u>12,183</u>

Completed Properties Held for Sale

Properties held for sale represent completed properties remaining unsold at the end of each financial period and are stated at the lower of cost and net realizable value. Cost of properties held for sale is determined by an apportionment of related costs incurred attributable to the unsold properties.

As at 31 December 2023, the Group had completed properties held for sale of RMB29,801.2 million, representing a 200.9% increase from RMB9,904.2 million as at 31 December 2022. The increase was primarily due to an increase in GFA for completed properties by the Group in 2023. The Group has obtained the construction completion certificates in respect of all completed properties held for sale.

Properties Under Development

Properties under development are intended to be held for sale after completion. Properties under development are stated at the lower of cost comprising land costs, construction costs, capitalized interests and other costs directly attributable to such properties incurred during the development period and net realizable value. Upon completion, the properties are transferred to completed properties held for sale.

As at 31 December 2023, the Group had properties under development of RMB64,430.2 million, representing a 43.2% decrease from RMB113,364.4 million as at 31 December 2022. The decrease was primarily due to an increase in completed properties and a decrease in the number of projects developed by the Group in 2023.

PROPERTY INVESTMENT

Rental Income

The Group's rental income for Year 2023 was RMB77.5 million, representing a 13.9% decrease from RMB90.0 million for Year 2022. Rental income in Year 2023 fell due to poor overall market conditions.

Investment Properties

As at 31 December 2023, the Group had 11 investment properties with a total GFA of 684,476 sq.m. Out of the investment properties portfolio of the Group, 8 investment properties with a total GFA of 429,429 sq.m. had commenced leasing.

LAND BANK

In 2023, the Group did not replenish any land parcel. As at 31 December 2023, the Group, together with its joint ventures and associated companies, had a land bank with an aggregate GFA of 12.98 million sq.m..

FINANCIAL REVIEW

Revenue

The Group's revenue increased by 49.7% from RMB25,895.5 million for Year 2022 to RMB38,774.9 million for Year 2023, which was primarily attributable to an increase in GFA being delivered. The following table sets forth the Group's revenue for each of the components, the percentage of total revenue represented and the relevant changes for the years indicated.

	2023		2022		Year-over-Year Change %
	Revenue RMB'000	% of Total Revenue %	Revenue RMB'000	% of Total Revenue %	
Sales of properties	38,648,331	99.7	25,707,613	99.3	50.3
Property lease	77,529	0.2	90,013	0.3	(13.9)
Management consulting services ⁽¹⁾	42,851	0.1	85,565	0.3	(49.9)
Sales of goods	6,224	0.0	12,287	0.1	(49.3)
Total	38,774,935	100.0	25,895,478	100.0	49.7

Note:

(1) Primarily includes revenue generated from provision of design consultation services to joint ventures, associated companies and third parties.

Cost of Sales

The Group's cost of sales primarily represents the costs directly incurred for the property development activities as well as leasing operations and management consulting services. The principal components of cost of sales for property development include cost of properties sold, which represents direct construction costs, land use right costs and capitalized interest costs on related borrowings for the purpose of property development during the period of construction.

The Group's cost of sales increased by 51.6% from RMB24,146.1 million for Year 2022 to RMB36,596.2 million for Year 2023, primarily due to an increase in GFA being delivered by the Group during Year 2023.

Gross Profit and Gross Profit Margin

As a result of the foregoing, the Group's gross profit increased by 24.5% from RMB1,749.3 million for Year 2022 to RMB2,178.7 million for Year 2023. Gross profit margin for Year 2023 decreased by 1.2 percentage points to 5.6% from 6.8% for Year 2022.

Other Income and Gains

The Group's other income and gains primarily consist of interest income, government grants, commercial compensation and others. Interest income primarily consists of interest income on bank deposits. Commercial compensation primarily represents forfeited deposits received from certain potential customers who did not subsequently enter into sales contracts with the Group and penalties received from certain customers due to their breach of sales or pre-sales contracts.

Other income and gains decreased by 67.6% from RMB254.1 million for Year 2022 to RMB82.2 million for Year 2023, primarily due to the decrease in interest income, absence of gain on disposal of joint ventures and associates and gain on repurchase of senior notes during Year 2023.

Selling and Distribution Expenses

Selling and distribution expenses primarily consist of advertising, marketing and business development expenses, sales and marketing staff costs, office expenses, fees paid to third-party sales agents, rental and other expenses relating to sales of properties and property leasing services.

The Group's selling and distribution expenses decreased by 5.5% from RMB976.2 million for Year 2022 to RMB923.0 million for Year 2023, primarily due to the enhanced control over selling and distribution expenses with the overall reduction of sales and marketing campaigns by the Group during Year 2023.

Administrative Expenses

Administrative expenses primarily consist of management and administrative staff costs, entertainment expenses, office and meeting expenses, stamp duties and other taxes, rental costs, depreciation of property, plant and equipment, professional fees, travelling expenses, bank charges, listing expenses and other general office expenses and miscellaneous expenses.

The Group's administrative expenses decreased by 29.1% from RMB924.8 million for Year 2022 to RMB655.9 million for Year 2023, primarily because the Group streamlined its organizational structure and enhanced cost control over its administrative items during Year 2023.

Other Expenses

Other expenses decreased by 48.5% from RMB8,920.8 million for Year 2022 to RMB4,594.6 million for Year 2023, which mainly include foreign exchange loss, net, of RMB160.9 million (Year 2022: RMB432.5 million) and the impairment losses recognized for properties under development and completed properties held for sale of RMB4,375.9 million (Year 2022: RMB8,395.5 million) as a result of a decline in the overall housing demand and lower selling prices of projects held by the Group.

Impairment losses on financial assets, net, decreased by 22.4% from RMB1,838.2 million for Year 2022 to RMB1,426.4 million for Year 2023.

Fair Value Losses on Investment Properties

The Group develops and holds certain commercial properties on a long-term basis for rental income or capital appreciation. Under the impact of the unfavourable macro market environment, there was a decrease in the fair value of investment properties as a result of the decline in demand for commercial property. For Year 2023, the Group recorded fair value losses on investment properties of RMB644.4 million, as compared with fair value losses on investment properties of RMB410.6 million for Year 2022.

Finance Costs

Finance costs primarily consist of interest expenses for bank and other borrowings net of capitalized interest relating to properties under development.

The Group's finance costs increased by 88.9% from RMB1,370.3 million for Year 2022 to RMB2,588.9 million for Year 2023, primarily due to a lower capitalization rate for interest on borrowings in 2023.

Share of Losses of Joint Ventures and Associated Companies

The Group's share of losses of joint ventures was RMB28.2 million for Year 2023, compared with the share of losses of RMB29.9 million for Year 2022, primarily due to decrease in the number of properties delivered by and the decline in profit margin for joint ventures.

The Group's share of losses of associated companies was RMB149.7 million for Year 2023, compared with the share of losses of RMB225.6 million for Year 2022, primarily due to the decrease in the number of properties delivered by and the decline in profit margin for associated companies.

Income Tax Expenses

Income tax expenses represent corporate income tax ("CIT") and land appreciation tax payable by the Group's subsidiaries in the PRC.

The Group's income tax expenses decreased by 72.9% from RMB1,775.7 million for Year 2022 to RMB481.3 million for Year 2023, primarily due to a decrease in the Group's CIT for Year 2023.

Loss for the Year

As a result of the foregoing, the Group's loss for Year 2023 was RMB9,485.6 million, compared with a loss of RMB14,617.2 million for Year 2022.

LIQUIDITY, FINANCIAL AND CAPITAL RESOURCES

The industry in which the Group engages is a capital-intensive industry. The Group has met, and expects to continue meeting, its operating capital, capital expenditure and other capital needs with proceeds from pre-sale and sale of properties, loans from commercial banks, proceeds from corporate debts or other securities offerings, and capital injections from shareholders. The Group's need for short-term liquid capital is mainly associated with loan repayments and capital needs for operation, and the Group's short-term liquid capital comes from cash balance, proceeds from pre-sale and sale of properties and new financings. The Group's need for long-term liquid capital is associated with capital allocated for new property development projects and repayment of long-term borrowings.

Cash Positions

As at 31 December 2023, the Group had cash and bank balances of RMB5,035.6 million (31 December 2022: RMB9,249.7 million), which included cash and cash equivalents of RMB1,717.0 million (31 December 2022: RMB3,270.1 million), pledged deposits of RMB131.4 million (31 December 2022: RMB86.9 million) and restricted cash of RMB3,187.3 million (31 December 2022: RMB5,892.8 million).

Indebtedness

As at 31 December 2023, the Group had total outstanding bank and other borrowings of RMB29,000.5 million (31 December 2022: RMB30,883.6 million), corporate bond with carrying amounts of RMB4,953.7 million (31 December 2022: RMB4,695.4 million), senior notes with carrying amounts of RMB24,162.2 million (31 December 2022: RMB23,859.5 million) and senior perpetual capital securities (the "PCS") with carrying amounts of RMB1,391.9 million (31 December 2022: RMB1,311.8 million). The Group's borrowings are denominated in Renminbi, Hong Kong dollars and US dollars.

The following table sets forth the Group’s total borrowings as at the dates indicated:

	As at 31 December	
	2023	2022
	RMB’000	RMB’000
Current borrowings:		
Bank borrowings – secured	242,189	126,303
Bank borrowings – unsecured	478,877	379,536
Other borrowings – secured	2,674,189	2,715,432
Other borrowings – unsecured	–	109,696
Plus: current portion of non-current borrowings		
Bank borrowings – secured	17,423,140	16,448,535
Bank borrowings – unsecured	1,345,892	1,675,221
Other borrowings – secured	3,670,561	4,246,357
Senior notes and Corporate bonds	25,349,985	28,554,931
PCS (<i>Note</i>)	<u>1,391,908</u>	<u>1,311,845</u>
Total current borrowings	<u>52,576,741</u>	<u>55,567,856</u>
Non-current borrowings:		
Bank borrowings – secured	2,022,481	4,587,247
Other borrowings – secured	1,143,150	595,270
Corporate bonds	<u>3,765,969</u>	<u>–</u>
Total non-current borrowings	<u>6,931,600</u>	<u>5,182,517</u>
Total	<u><u>59,508,341</u></u>	<u><u>60,750,373</u></u>

Note: On 4 January 2022, the Company announced its exercise of option under the PCS to redeem the PCS in full. As at 31 December 2022 and up to the date of this announcement, the redemption had not taken place. Please refer to the section headed “NON-PAYMENT OF PRINCIPAL, INTEREST AND/OR DISTRIBUTION OF CERTAIN SENIOR NOTES AND PCS” below for further details.

The following table sets forth the maturity profiles of the Group's total borrowings as at the dates indicated:

	As at 31 December	
	2023	2022
	RMB'000	RMB'000
Repayable within one year	52,576,741	55,567,856
Repayable in the second year	2,496,231	1,486,947
Repayable within three to five years	4,435,369	3,589,570
Repayable more than five years	<u>–</u>	<u>106,000</u>
Total	<u>59,508,341</u>	<u>60,750,373</u>

Charge on Assets

As at 31 December 2023, the Group's asset portfolio which included property, plant and equipment with carrying value of RMB192.9 million (31 December 2022: RMB210.5 million), right-of-use assets with carrying value of RMB165.8 million (31 December 2022: RMB174.6 million), investment properties with carrying value of approximately RMB6,277.3 million (31 December 2022: RMB7,008.3 million), properties under development with carrying value of RMB33,019.5 million (31 December 2022: RMB56,708.1 million) and completed properties held for sale with carrying value of RMB11,260.9 million (31 December 2022: RMB1,579.9 million) were pledged as security for the Group's secured borrowings.

FINANCIAL RISKS

The Group primarily operates its business in the PRC. The currency in which the Group denominates and settles substantially all of its transactions is Renminbi. Any depreciation of Renminbi would adversely affect the value of any dividends the Group pays to shareholders outside of the PRC. The Group had cash at banks denominated in foreign currencies, which exposed the Group to foreign exchange risk. The Group currently does not engage in hedging activities designed or intended to manage foreign exchange rate risk. The Group will continue to monitor foreign exchange changes to best preserve the Group's cash value. The Group is also exposed to interest rate risk for changes in market interest rates which would have impact on the Group's bank and other borrowings. The Group currently does not use derivative financial instruments to hedge interest rate risk.

In 2023, pre-sale of properties by Chinese property developers continued to decrease and financing continued to be difficult, which had adversely impacted the Group's ability to obtain financing from the capital markets and other sources, and significantly curtailed the funding available to the Group to address its upcoming debt maturities. The Group has implemented a wide range of liquidity management and cost saving measures including without limitation, seeking extensions and waivers regarding its financings, seeking disposal of assets, accelerating sales and cash collection, streamlining corporate structure, as well as reducing non-core business operations and administrative expenses so

long as such measures do not affect the Group's delivery efforts and normal operations. The Company has also commenced the implementation of its holistic management solutions for its offshore indebtedness (the "**Offshore Holistic Liability Management Solutions**").

KEY FINANCIAL RATIOS

The Group's current ratio was 0.97 as at 31 December 2023 (31 December 2022: 1.0). The Group's net gearing ratio (defined as total borrowings less cash and bank balances divided by total equity as at 31 December 2023) was 885.5% as at 31 December 2023 (31 December 2022: 294.6%).

CONTINGENT LIABILITIES

Mortgage Guarantees

The Group provides mortgage guarantees to banks in respect of the mortgage loans they provided to the Group's customers in order to secure the repayment obligations of such customers. The mortgage guarantees are issued from the date of grant of the relevant mortgage loans and released upon the earlier of (i) the transfer of the relevant real estate ownership certificates to the customers, or (ii) the settlement of mortgage loans by the customers. If a purchaser defaults on the mortgage loan, the Group is typically required to repurchase the underlying property by paying off the mortgage loan. If it fails to do so, the mortgagee banks will auction the underlying property and recover the balance from the Group if the outstanding loan amount exceeds the net foreclosure sale proceeds.

As at 31 December 2023, the material contingent liabilities incurred for the Group's provision of guarantees to financial institutions in respect of the mortgage loans they provided to the Group's customers were RMB29,210.5 million (31 December 2022: RMB40,128.8 million).

The Directors confirm that the Group has not encountered defaults by purchasers in which it provided mortgage guarantees that, in aggregate, had a material adverse effect on the financial condition and results of operations of the Group.

Other Financial Guarantees

As at 31 December 2023, the guarantees given to banks and other institutions in connection with borrowings made to the related companies and a third party by the Group were RMB2,886.9 million (31 December 2022: RMB4,464.4 million).

Legal Contingents

The Group may be involved in lawsuits and other proceedings in its ordinary course of business from time to time. The Group considers that as at the date of this announcement, no liabilities resulting from these proceedings will have a material adverse effect on business, financial condition or results of operations of the Group.

Commitments

As at 31 December 2023, the Group's capital commitment contracted but yet provided for was RMB9,329.1 million (31 December 2022: RMB23,072.1 million).

OFF-BALANCE SHEET COMMITMENTS AND ARRANGEMENTS

Except for the contingent liabilities disclosed above and the matters disclosed in the consolidated financial statements and the notes thereto, as at 31 December 2023, the Group did not have any outstanding loan capital issued or agreed to be issued, bank overdrafts, loans, debt securities, borrowings or other similar indebtedness, liabilities under acceptances (other than normal trade bills), acceptance credits, debentures, mortgages, charges, finance leases or hire purchase commitments, guarantees or other material contingent liabilities.

NON-PAYMENT OF PRINCIPAL, INTEREST AND/OR DISTRIBUTION OF CERTAIN SENIOR NOTES AND PCS

References are made to the announcements of the Company dated 10 April 2022, 31 May 2022, 30 June 2022, 3 August 2022, 30 August 2022, 9 November 2022, 12 December 2022, 6 March 2023, 14 March 2023, 31 March 2023, 5 May 2023, 15 September 2023 and 6 March 2024.

As at the date of this announcement, the Company had not made payment of the outstanding principal and/or the accrued distribution and/or the accrued interest that were due for the securities as set out in the following table:

Description of Debt Securities	Payment Status
7.125% Senior Notes due June 2022 (the “ 2021 RMB Notes ”)	Did not make payment for outstanding principal of RMB10,020,000 and accrued interest that were due
5.98% Senior Notes due April 2022 (the “ April 2021 Notes ”)	Did not make payment for outstanding principal of US\$23,361,000 and accrued interest that were due
8.3% Senior Notes due September 2023 (the “ June 2020 Notes ”)	Did not make payment for outstanding principal of USD200,000,000 and accrued interest that were due
8.35% Senior Notes due March 2024 (the “ May 2020 Notes ”)	Did not make payment for outstanding principal of USD200,000,000 and accrued interest that were due
7.875% Senior Notes due April 2024 (the “ January 2020 Notes ”)	Did not make payment for accrued interest that were due
7.1% Senior Notes due September 2024 (the “ June 2021 Notes ”)	Did not make payment for accrued interest that were due
7.35% Senior Notes due February 2025 (the “ September 2020 Notes ”)	Did not make payment for accrued interest that were due
9.15% Senior Notes due May 2023 (the “ November 2019 Notes ”)	Did not make payment for outstanding principal of US\$300,000,000 and accrued interest that were due

Description of Debt Securities	Payment Status
8.7% Senior Notes due August 2022 (the “ October 2019 Notes ”)	Did not make payment for outstanding principal of US\$29,777,000 and accrued interest that were due
6.63% Senior Notes due January 2026 (the “ January 2021 Notes ”)	Did not make payment for accrued interest that were due
6.7% Senior Notes due August 2026 (the “ February 2021 Notes ”)	Did not make payment for accrued interest that were due
6.50% Senior Notes due September 2022 (the “ September 2021 Notes ”)	Did not make payment for outstanding principal of US\$31,239,000 and accrued interest that were due
PCS	Did not make payment for outstanding principal of US\$200,000,000 and accrued distribution that were due
8.0% Senior Notes due March 2023 (the “ March 2022 Notes ”)	Did not make payment for outstanding principal of US\$728,623,000 and accrued interest that were due
8.0% Senior Notes due March 2023 (the “ March 2022 RMB Notes ”)	Did not make payment for outstanding principal of RMB1,589,980,000 and accrued interest that were due

2021 RMB Notes, April 2021 Notes, October 2019 Notes and September 2021 Notes: Failure to pay the outstanding principal at maturity, and accrued interest upon expiration of the 30-day grace period, both constituted events of default under the 2021 RMB Notes, the April 2021 Notes, the October 2019 Notes and the September 2021 Notes. However, the non-payment under the respective senior notes has not triggered, and will not trigger, any cross-default under the terms of other senior notes and the PCS issued by the Company.

June 2020 Notes, May 2020 Notes, January 2020 Notes, June 2021 Notes, September 2020 Notes, November 2019 Notes, January 2021 Notes, February 2021 Notes, the PCS, March 2022 Notes and March 2022 RMB Notes: Failure to pay the outstanding principal at maturity, and accrued distribution and/or accrued interest upon expiration of the respective grace periods, both constituted events of default under the PCS and respective senior notes (as the case may be). If an event of default has occurred (such as 30-day grace period lapses) and is continuing, the trustee or holders of at least 25% in aggregate principal amount of the PCS and/or relevant senior notes then outstanding may, by written notice to the Company and to the trustee, declare the principal of, premium, if any, and accrued and unpaid distribution and/or interest on the relevant PCS and senior notes to be immediately due and payable (the “**Acceleration Notice**”). As at 31 December 2023 and up to the date of approval of this announcement, the Company has not received any Acceleration Notice as a result of the non-payment under the respective PCS and/or senior notes.

THE OFFSHORE HOLISTIC LIABILITY MANAGEMENT SOLUTIONS

References are made to the announcements of the Company dated 30 August 2022, 9 November 2022, 12 December 2022, 6 March 2023, 14 March 2023, 31 March 2023, 5 May 2023, 10 August 2023, 15 September 2023, 1 November 2023, 2 January 2024, 25 January 2024 and 31 January 2024.

The Company has been working actively with its advisers to advance its Offshore Holistic Liability Management Solutions. On 1 November 2023, the Company entered into a restructuring term sheet (the “**Term Sheet**”) with the members of an ad hoc group of creditors comprising certain holders of the Company’s offshore notes (“**AHG**”). The Term Sheet forms the basis of the agreement between the Company and the AHG and is subject to contract. The Company and the AHG agreed and undertook to work together in good faith and use commercially reasonable endeavours to (a) agree further detailed terms in a restructuring support agreement (the “**RSA**”), which shall supersede the Term Sheet, and (b) subsequently conclude further agreements as necessary to effect the Offshore Holistic Liability Management Solutions, such that they are consistent in all material respects with the Term Sheet.

On 2 January 2024, the Group and the AHG entered into the RSA.

By 5:00 p.m. Hong Kong time on 24 January 2024, creditors holding over 79% of the existing offshore debts have acceded to the RSA.

The Company is working diligently towards the implementation of the Offshore Holistic Liability Management Solutions with the support from the creditors in anticipation of the convening hearing in respect of the proposed restructuring scheme scheduled to be heard before the High Court of Hong Kong on 2 May 2024.

The Company will make further announcement(s) on the progress of the Offshore Holistic Liability Management Solutions as and when appropriate.

DISPOSALS OF SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES

Reference is made to the announcement of the Company dated 21 June 2023.

On 21 June 2023, Nanjing Zhengnai Real Estate Development Co., Ltd.* (南京正奈置業發展有限公司) (“**Nanjing Zhengnai**”, a subsidiary of the Company), Hubei Changjiang Industrial Carrier Investment Development Co., Ltd.* (湖北長江產業載體投資開發有限公司) (“**Hubei Changjiang**”), Shanghai Yixia Enterprise Development Co., Ltd.* (上海翊夏企業發展有限公司), Nanjing Zhengqi Real Estate Development Co., Ltd.* (南京正琪置業發展有限公司) (“**Nanjing Zhengqi**”), Nanjing Changtou Zhengbang Real Estate Co., Ltd.* (南京長投正邦置業有限公司), Nanjing Changtou Zhengli Decoration Engineering Co., Ltd.* (南京長投正利裝飾工程有限公司) and Zhenro Properties Holdings Company Limited* (正榮地產控股有限公司, formerly known as 正榮地產控股股份有限公司) (“**Zhenro Properties Holdings**”) entered into an agreement, pursuant to which Nanjing Zhengnai agreed to dispose of, and Hubei Changjiang agreed to purchase, the sale equity interest, representing 80% of the equity interest of Nanjing Zhengqi, and the benefit of the sale loan, representing the amount outstanding and owing by Nanjing Zhengqi to Nanjing Zhengnai, for a consideration of RMB75,000,000, which has been paid by Hubei Changjiang to Nanjing Zhengnai in cash (the “**Nanjing Zhengqi Disposal**”).

Completion of the Nanjing Zhengqi Disposal took place in the second half of 2023. Upon completion of the Nanjing Zhengqi Disposal, the Group no longer held any interest in Nanjing Zhengqi and Nanjing Zhengqi ceased to be accounted as a subsidiary of the Company.

For details regarding the Nanjing Zhengqi Disposal, please refer to the announcement of the Company dated 21 June 2023.

Save as disclosed above, there was no material acquisition or disposal of subsidiaries, joint ventures and associates by the Company in 2023.

SIGNIFICANT INVESTMENTS HELD BY THE GROUP

During Year 2023, there was no significant investment held by the Group.

FUTURE PLAN FOR MATERIAL INVESTMENTS AND CAPITAL ASSETS

The Group currently has no plan to make any significant investment or acquisition of capital assets.

EMPLOYEES AND REMUNERATION POLICY

As at 31 December 2023, the Group had a total of 515 employees (31 December 2022: 736 employees).

The Group recruits skilled and qualified personnel in local markets through various channels, such as recruiting firms, internal referrals and advertisement on the Internet. The Group values employees who demonstrate loyalty to their work and who values corporate culture, as well as those with relevant working experience. The Group's future development, to a considerable extent, depends on its ability to identify, hire, train and retain suitable employees, including management personnel, with relevant professional skills. Therefore, the Group has established systematic training programs for employees based on their positions and expertise.

The Group enters into labor contracts with all employees and offers employees competitive remuneration packages that include basic salaries, discretionary bonuses and performance-based payments. The Company has also adopted a share option scheme (the “**Share Option Scheme**”).

Under the applicable PRC laws and regulations, the Group is subject to social insurance contribution plans. The Group also participates in a pension scheme under the rules and regulations of the Mandatory Provident Fund Schemes Ordinance (Chapter 485 of the Laws of Hong Kong) (the “**MPF Scheme**”) for all employees in Hong Kong.

SUBSEQUENT EVENTS

Save for the matters as disclosed under the section headed “**THE OFFSHORE HOLISTIC LIABILITY MANAGEMENT SOLUTIONS**” above, no material events were undertaken by the Group subsequent to 31 December 2023 and up to the date of this announcement.

CONTINUING DISCLOSURE OBLIGATIONS PURSUANT TO THE LISTING RULES

References are made to the announcements of the Company dated 5 July 2019, 7 August 2020 and 29 September 2020.

In July 2019, pursuant to a facility agreement (the “**2019 Facility Agreement**”) entered into between, among others, the Company as borrower, certain wholly-owned subsidiaries of the Company as original guarantors, Hang Seng Bank Limited, China Minsheng Banking Corp., Ltd., Hong Kong Branch, The Bank of East Asia, Limited, Goldman Sachs (Asia) L.L.C. and BNP Paribas, acting through its Hong Kong Branch, collectively as original lenders, dual-currency term loan facilities in the amount of HK\$234,000,000 and US\$90,000,000 (totaling approximately US\$120,000,000) (the “**2019 Loan Facilities**”, each a “**2019 Loan Facility**”) were made available to the Company for a term of 36 months from the date of the 2019 Facility Agreement.

As provided in the 2019 Facility Agreement, if Mr. OU Zongrong, Mr. OU Guoqiang and Mr. OU Guowei collectively (a) do not or cease to, directly or indirectly, own at least 51% of the beneficial shareholding in the Company, carrying at least 51% of the voting right in the Company, of which at least 45% beneficial shareholding must, at any time on or after the first date of utilisation of the 2019 Loan Facility, be free from any security; (b) are not or cease to be the single largest shareholder of the Company; and/or (c) do not or cease to have management control over the Company, the commitments under the 2019 Loan Facilities may be cancelled and all amounts outstanding together with accrued interest and all other amounts accrued under the 2019 Loan Facilities may become immediately due and payable.

In August 2020, a facility agreement (the “**2020 Facility Agreement**”) was entered into between, among others, the Company as borrower, certain wholly-owned subsidiaries of the Company as the original guarantors, Bank of China (Hong Kong) Limited, CMB Wing Lung Bank Limited, Hang Seng Bank Limited and certain other financial institutions, collectively as lenders, whereby dual-currency term loan facilities in the amount of HK\$273,000,000 and US\$106,000,000 (totaling approximately US\$141,000,000) were made available to the Company for a term of 36 months from the date of the first utilisation of the loan facility. In September 2020, Chong Hing Bank Limited (as lender) acceded to the 2020 Facility Agreement in accordance with the terms of the 2020 Facility Agreement (the “**Accession**”). Following the execution of the Accession, the total amount of loan facilities made available to the Company under the 2020 Facility Agreement was approximately US\$161,000,000 (the “**2020 Loan Facilities**”, each a “**2020 Loan Facility**”).

As provided in the 2020 Facility Agreement, if (i) Mr. OU Zongrong, Mr. OU Guoqiang and Mr. OU Guowei (collectively, the “**Relevant Persons**”) collectively (a) do not or cease to, directly or indirectly, own at least 51% of the beneficial shareholding in the Company, carrying at least 51% of the voting right in the Company, of which at least 45% of the beneficial shareholding must, at all times from the date of the 2020 Facility Agreement for so long as any liability is outstanding or any commitment is in force, be free from any security; (b) are not or cease to be the single largest shareholder of the Company; and/or (c) do not or cease to have management control over the Company; and/or (ii) the chairman of the Company is not any of Mr. HUANG Xianzhi, Mr. LIU Weiliang (being an existing executive Director) or Mr. CHAN Wai Kin or any of the Relevant Persons, the commitments under the loan facilities may be cancelled and all amounts outstanding together with accrued interest and all other amounts accrued under the loan facilities may become immediately due and payable.

As at 31 December 2023 and as at the date of approval of this announcement, the Company had not made payment of the outstanding principal and/or the accrued interest that were due for the 2019 Loan Facilities and the 2020 Loan Facilities, which constituted an event of default under the 2019 Loan Facilities and the 2020 Loan Facilities. In light of this, the Company has commenced the implementation for the Offshore Holistic Liability Management Solutions, details of which are set out in the section headed “THE OFFSHORE HOLISTIC LIABILITY MANAGEMENT SOLUTIONS” above.

Save as disclosed in this announcement, as at 31 December 2023, the Directors are not aware of any circumstances that would trigger the disclosure requirement under Rules 13.20, 13.21 and 13.22 of the Listing Rules.

OTHER INFORMATION

PURCHASE, SALE AND REDEMPTION OF THE GROUP’S LISTED SECURITIES

Save as disclosed in this announcement, neither the Company nor any of its subsidiaries purchase, sell or redeem any of the listed securities of the Group during the year ended 31 December 2023.

FINAL DIVIDEND

The Board does not recommend the payment of final dividend for the year ended 31 December 2023 (for the year ended 31 December 2022: Nil).

As at 31 December 2023, there was no arrangement under which a shareholder of the Company had waived or agreed to waive any dividends.

ANNUAL GENERAL MEETING AND CLOSURE OF REGISTER OF MEMBERS

The annual general meeting of the Company (the “AGM”) will be held on Friday, 14 June 2024. A notice convening the AGM will be published on the Company’s website and the Stock Exchange’s website and dispatched to the shareholders of the Company in accordance with the requirements of the Listing Rules in due course. For the purpose of determination of eligibility to attend and vote at the AGM, the register of members of the Company will be closed from Tuesday, 11 June 2024 to Friday, 14 June 2024 (both days inclusive), during which period no transfer of shares of the Company will be effected. In order to be entitled to attend and vote at the forthcoming AGM to be held on Friday, 14 June 2024, all transfer of shares accompanied by the relevant share certificates must be lodged with the Company’s Hong Kong branch share registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712–1716, 17th Floor, Hopewell Centre, 183 Queen’s Road East, Wanchai, Hong Kong, no later than 4:30 p.m. (Hong Kong time) on Friday, 7 June 2024.

COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Company is committed to achieving high standards of corporate governance by focusing on principles of integrity, accountability, transparency, independence, responsibility and fairness. The Company has developed and implemented sound governance policies and measures with the Board being responsible for performing such corporate governance duties. The Company has adopted the Corporate Governance Code set out in Appendix C1 to the Listing Rules (the “**Corporate Governance Code**”) as the basis of the Company’s corporate governance practices and has complied with all the applicable code provisions.

The Board will continue to review and monitor the governance of the Company with reference to the Corporate Governance Code so as to maintain a high standard of corporate governance practices of the Company.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “**Model Code**”) set out in Appendix C3 to the Listing Rules as its code of conduct regarding Directors’ securities transactions. All Directors have confirmed, following specific enquiry made by the Company, that they have complied with the Model Code during Year 2023.

AUDIT COMMITTEE

The Company established an audit committee (the “**Audit Committee**”) with written terms of reference in compliance with Rule 3.21 of the Listing Rules and the Corporate Governance Code. The Audit Committee consists of three members, namely Dr. LOKE Yu (alias LOKE Hoi Lam) and Mr. WANG Chuanxu, being independent non-executive Directors, and Mr. OU Guowei, the non-executive Director. Dr. LOKE Yu (alias LOKE Hoi Lam) has been appointed as the chairman of the Audit Committee, and is the independent non-executive Director possessing the appropriate professional qualifications. The primary duties of the Audit Committee include: (i) making recommendations regarding the appointment and removal of external auditors of the Company; (ii) reviewing the accounting policies and financial positions of the Company; (iii) reviewing and supervising the internal audit functions and internal control structure of the Company; and (iv) reviewing and overseeing the risk management of the Company.

The Group’s audited consolidated financial statements for the Year 2023 were reviewed by the Audit Committee before recommendation to the Board for approval.

EXTRACT OF INDEPENDENT AUDITOR'S REPORT

The following is the extract of the independent auditor's report from the external auditor of the Company:

Disclaimer of Opinion

We do not express an opinion on the consolidated financial statements of the Group. Because of the potential interaction of the multiple uncertainties relating to going concern and their possible cumulative effect on the consolidated financial statements as described in the *Basis for Disclaimer of Opinion* section of our report, it is not possible for us to form an opinion on the consolidated financial statements. In all other respects, in our opinion, the consolidated financial statements have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

Multiple Uncertainties Relating to Going Concern

As set out in note 2.1 to the consolidated financial statements, the Group recorded a net loss of RMB9,485,562,000 for the year ended 31 December 2023. As at 31 December 2023, (i) the Group's current liabilities exceeded its current assets by RMB4,813,176,000; (ii) the Group's total interest-bearing bank and other borrowings, senior notes, corporate bonds, perpetual capital securities and asset-backed securities amounted to RMB61,863,490,000, out of which RMB54,603,520,000 will be due for repayment within the next twelve months, while its cash and cash equivalents amounted to RMB1,716,960,000; (iii) the Group had not repaid an aggregate amount of principal and interest of RMB12,763,266,000 for certain senior notes and an aggregate amount of interest amounting to RMB1,824,355,000 for certain senior notes according to their scheduled repayment dates, triggering events of default for certain senior notes amounting to RMB13,377,932,000; (iv) an aggregate amount of principal of RMB9,459,284,000 for interest-bearing bank and other borrowings had not been repaid according to their scheduled repayment dates, triggering certain long term interest-bearing bank and other borrowings amounting to RMB6,684,544,000 becoming repayable on demand; (v) the Group failed to repay the principal and interest amounting to RMB1,187,772,000 for a corporate bond due in November 2022; (vi) the Group failed to repay the principal and interest amounting to RMB1,610,788,000 for the perpetual capital securities. These conditions, together with other matters disclosed in note 2.1 to the financial statements, indicate the existence of material uncertainties which cast significant doubt on the Group's ability to continue as a going concern.

The directors of the Company have been undertaking plans and measures to improve the Group's liquidity and financial position, which are set out in note 2.1 to the consolidated financial statements. The validity of the going concern assumption on which the consolidated financial statements have been prepared depends on the outcome of these measures, which are subject to multiple uncertainties, including: (i) successfully completing the holistic restructuring of its offshore indebtedness; (ii) successfully negotiating with the Group's existing lenders for the renewal or extension for repayment of the Group's interest-bearing bank and other borrowings; (iii) successfully securing project development loans for qualified project development timely; (iv) successfully obtaining of additional new sources of financing as and when needed; (v) successfully carrying out the Group's business strategy plan including the acceleration of the sales of properties; (vi) successfully implementing measures to speed

up the collection of outstanding sales proceeds and effectively control costs and expenses; and (vii) successfully and timely implementation of the plans to dispose of its equity interests in certain project development companies, and timely collection of the proceeds.

As a result of these multiple uncertainties, their potential interaction, and the possible cumulative effect thereof, we were unable to form an opinion as to whether the going concern basis of preparation is appropriate. Should the Group fail to achieve the abovementioned plans and measures, it might not be able to continue to operate as a going concern, and adjustments would have to be made to write down the carrying amount of the Group's assets to their recoverable amounts, to provide for any further liabilities which might arise and to reclassify non-current assets and non-current liabilities as current assets and current liabilities, respectively. The effects of these adjustments have not been reflected in the consolidated financial statements.

PUBLICATION OF ANNUAL RESULTS AND ANNUAL REPORT ON THE WEBSITES OF THE STOCK EXCHANGE AND THE COMPANY

The annual results announcement is published on the website of the Stock Exchange (www.hkexnews.hk) and that of the Company (www.zhenrodc.com). The annual report will be despatched to the shareholders of the Company and will be available on the website of the Stock Exchange and that of the Company in due course.

By order of the Board
Zhenro Properties Group Limited
LIU Weiliang
Chairman of the Board

Shanghai, PRC, 28 March 2024

As at the date of this announcement, the executive Directors are Mr. Liu Weiliang and Mr. Li Yang, the non-executive Director is Mr. Ou Guowei, and the independent non-executive Directors are Dr. Loke Yu (alias Loke Hoi Lam), Mr. Wang Chuanxu and Mr. Xie Jun.

* *For identification purpose only*