

## GLOSSARY OF TECHNICAL TERMS

*The following is a glossary of certain terms used in this document in connection with us and/or our business. As such, these terms and their meanings may not correspond to standard industry meanings or usage of these terms.*

|                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “AI”                                                                   | artificial intelligence                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| “AI Good Doctor Diagnosis and Treatment Support System (AI 好醫生診療支持系統)” | our cloud platform for intelligent diagnosis and treatment designed for primary healthcare institutions, integrating a HIS system, a compliance system and several AI medical assistants specialized in various areas such as general practice, TCM and clinical testing, respectively. This system is powered by Trizen-Med-Omni LLM under our partnership with Hangzhou Trizen Medical Technology Co., Ltd. (杭州全診醫學科技有限公司) (“ <b>Trizen Medical</b> ”) |
| “APPs”                                                                 | mobile applications                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| “automated guided vehicles” or “AGVs”                                  | battery-powered, driverless robot that transports materials along a predetermined route in industrial settings such as warehouses and factories                                                                                                                                                                                                                                                                                                          |
| “B2B”                                                                  | business to business                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| “B2C”                                                                  | business to consumer                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| “BI”                                                                   | business intelligence                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| “big data”                                                             | large and diverse dataset that can reveal concealed patterns, unidentified connections, market tendencies, customer inclinations, and other beneficial information resources under new processing model that enhances decision-making power, insight and processing optimization capabilities                                                                                                                                                            |
| “CAGR”                                                                 | compound annual growth rate                                                                                                                                                                                                                                                                                                                                                                                                                              |
| “Central China”                                                        | Central China is a region in China that includes the provinces of Anhui, Henan, Hubei, Hunan, Jiangxi, and Shanxi                                                                                                                                                                                                                                                                                                                                        |
| “chronic disease(s)”                                                   | refer to non-communicable chronic disease(s) that last one year or more and require ongoing medical attention or limit activities of daily living or both                                                                                                                                                                                                                                                                                                |
| “Class III hospital(s)”                                                | comprehensive, referral, general hospitals at the city, provincial or national level with a capacity exceeding 500 registered beds, typically responsible for providing specialist healthcare services, performing a bigger role with regard to medical education and scientific research, and serving as medical hubs providing care to multiple regions, under the NHFPC hospital classification system                                                |
| “clinical testing”                                                     | laboratory testing, medical imaging examination as well as other diagnostic procedures performed in a clinical environment                                                                                                                                                                                                                                                                                                                               |

---

## GLOSSARY OF TECHNICAL TERMS

---

|                                 |                                                                                                                                                                                                                                                                                                                                                                |
|---------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “cloud”                         | a system of interconnected servers that is capable of storing, managing data, running applications and delivering various services and enables online access to data and files from any Internet-enabled device                                                                                                                                                |
| “county(ies)”                   | a third-level administrative region of China, including cities under district jurisdiction, districts, county-level cities, counties, autonomous counties, banners, autonomous banners, special districts, and forest areas                                                                                                                                    |
| “CSO”                           | contract sales organization, a company that provides various services and solutions related to pharmaceutical marketing and commercial activities under contracts with pharmaceutical or biotech companies                                                                                                                                                     |
| “elderly”                       | aged 65 and above                                                                                                                                                                                                                                                                                                                                              |
| “EMR(s)”                        | electronic medical record(s)                                                                                                                                                                                                                                                                                                                                   |
| “expected credit loss” or “ECL” | the expected impairment of a loan, lease or other financial asset based on changes in its expected credit loss either over a 12-month period or its lifetime                                                                                                                                                                                                   |
| “FVTPL”                         | fair value through profit or loss                                                                                                                                                                                                                                                                                                                              |
| “GMV”                           | gross merchandise value                                                                                                                                                                                                                                                                                                                                        |
| “Health Commission”             | national or local level government entity in the PRC which is responsible for formulating national or local health policies                                                                                                                                                                                                                                    |
| “HIS”                           | a comprehensive, integrated information system designed to manage all the aspects of a hospital’s operation, such as medical, administrative, financial, and legal issues and the corresponding processing of services                                                                                                                                         |
| “HPV”                           | human papillomavirus, a common infection caused by a DNA virus from the Papillomaviridae family                                                                                                                                                                                                                                                                |
| “ICL(s)”                        | independent clinical laboratories                                                                                                                                                                                                                                                                                                                              |
| “IP”                            | intellectual property                                                                                                                                                                                                                                                                                                                                          |
| “inpatient”                     | a patient who is admitted to a hospital or clinic for treatment that requires at least one overnight stay                                                                                                                                                                                                                                                      |
| “Internet hospital”             | a new type of medical institutions approved by the NHC, primarily consists of offshoots of offline medical institutions and online healthcare platforms. After completing filing on relevant regulatory platforms and registration with the Internet hospital, physicians usually could provide online consultation and diagnosis as well as drug prescription |
| “IT”                            | information technology                                                                                                                                                                                                                                                                                                                                         |

---

## GLOSSARY OF TECHNICAL TERMS

---

|                                     |                                                                                                                                                                                                                                                |
|-------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “lighthouse clinic customers”       | primary healthcare institution customers that are among the earliest to adopt our integrated diagnosis and treatment solutions and are able to facilitate on-site observation and shadowing for other primary care physicians                  |
| “LIS”                               | laboratory information system                                                                                                                                                                                                                  |
| “LLM”                               | large language model                                                                                                                                                                                                                           |
| “lower-tier markets”                | markets of the urban areas in third- and lower-tier cities, as well as counties, townships and rural areas nationwide                                                                                                                          |
| “machine learning”                  | an application of AI that provides machines the ability to automatically learn and improve from experience without being explicitly programmed                                                                                                 |
| “medical examination”               | a process by which a medical professional investigates the body of a patient for symptoms of disease, which aids in determining the correct diagnosis and devising the treatment plan                                                          |
| “Northwestern China”                | Northwestern China is a region in China that includes Shaanxi Province, Gansu Province, Ningxia Hui Autonomous Region, Qinghai Province, and Xinjiang Uygur Autonomous Region                                                                  |
| “outpatient”                        | a patient who receives medical treatment without being admitted to a hospital, typically visiting for diagnosis, treatment, or rehabilitation                                                                                                  |
| “pathology”                         | a branch of medical science relating to the examination of organs, tissues and bodily fluids in order to make a diagnostic decision                                                                                                            |
| “paying customer(s)”                | the number of customers who have placed at least one order during the relevant period                                                                                                                                                          |
| “primary healthcare”                | primary health care, the first point of contact for individuals and families in a continuous healthcare process in any living and working community, encompassing health promotion, disease prevention, disease management and supportive care |
| “POCT equipment”                    | small, portable devices for point of care clinical testing, including laboratory testing and medical imaging examination                                                                                                                       |
| “primary care physician(s)”         | a licensed medical practitioner who provides personal, primary, and continuing comprehensive healthcare for any health problems of individuals and families                                                                                    |
| “primary healthcare institution(s)” | as defined in the China Healthcare Statistics Yearbook, including community healthcare centers (社區衛生服務中心), township healthcare centers (鄉鎮衛生院), village health stations (村衛生室), outpatient departments (門診部) and clinics (診所)                  |

---

## GLOSSARY OF TECHNICAL TERMS

---

|                                  |                                                                                                                                                                                                                                               |
|----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| “primary pharmacy(ies)”          | including small-to-medium chain pharmacies and individual pharmacies                                                                                                                                                                          |
| “private-label brand(s)”         | brands of our own or brands licensed exclusively to us by Sichuan JND and its subsidiaries through an exclusive license                                                                                                                       |
| “SKU(s)”                         | stock keeping unit. The number of SKUs does not represent the number of distinct products we offer. We may assign different SKUs to the same product if it is offered by different sellers                                                    |
| “small-to-medium chain pharmacy” | a pharmacy that operates less than 500 and more than two stores under the same brand or trade name                                                                                                                                            |
| “Southern China”                 | Southern China is a region in China that includes Guangdong Province, Guangxi Zhuang Autonomous Region, Hainan Province, Hong Kong Special Administrative Region, and Macao Special Administrative Region                                     |
| “sq.m.”                          | square meters                                                                                                                                                                                                                                 |
| “TCM”                            | traditional Chinese medicine                                                                                                                                                                                                                  |
| “TCM decoction pieces”           | processed medicinal herbs that are processed to be used directly in a decoction, which involves boiling them in water to extract their active compounds                                                                                       |
| “third-party brand(s)”           | brands that are not our private-label brands. For purpose of this document, this includes the brands of both independent third parties and our connected persons                                                                              |
| “Trizen-Med-Omni LLM”            | medical LLM developed by Trizen Medical                                                                                                                                                                                                       |
| “VAT”                            | value-added tax                                                                                                                                                                                                                               |
| “western medicine”               | a system in which healthcare professionals treat symptoms and diseases using drugs, radiation, or surgery. Drugs used in western medicine refer to modern medicine, usually made from chemical synthesis or formulated from a natural product |
| “WMS”                            | warehouse management systems                                                                                                                                                                                                                  |