# FUTURE PLANS AND [REDACTED]

## FUTURE PLANS

For a detailed description of our future plans, see "Business — Our Development Strategies."

## [REDACTED]

We estimate that we will receive [REDACTED] from the [REDACTED] of approximately HK$[REDACTED], assuming an [REDACTED] of HK$[REDACTED] per [REDACTED] (being the mid-point of the [REDACTED] range stated in this document), after deducting the [REDACTED] and estimated expenses paid or payable by us in connection with the [REDACTED] and assuming that the [REDACTED] is not exercised.

In line with our strategies, we intend to apply the [REDACTED] from the [REDACTED] for the following purposes and in the amounts set forth below:

- Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used to enhance our R&D and technology innovation, including, in particular:
  - o Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used to expand and upgrade our R&D center in mainland, China. We plan to further expand and upgrade our R&D center, making it a world-class R&D center capable of supporting the training of advanced algorithms, simulation of complex scenarios, and testing and verification of software-hardware integrated solutions. We expect our R&D center will provide a solid foundation for our exploration, development and application of advanced technologies. To achieve this, we plan to allocate such [REDACTED] to (i) buy an AI computing cluster unit consisting of 32 to 64 high-performance computing nodes and the liquid cooling system for training and inference of our Unicorn AI platform and our solutions, and build core switching network in the next year, (ii) optimize vertical industry data and buy another AI computing cluster unit as needed in the second year, (iii) complete optimization by end of the third year. We expect to complete the expansion and upgrade of our R&D center in the next three years. Based on our best available estimate as of the Latest Practicable Date, we expect to have an addition of around 30 to 50 R&D staff in line with the expansion and upgrade of the R&D center for the next three years.
  - o Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used to further enhance our Unicorn AI platform. We plan to continue investing in our Unicorn AI platform, and to further upgrade its four core components, namely the Unicorn Training, Unicorn Eye, Unicorn Flame and Unicorn Compute platforms. In particular, we plan to (i) procure advanced R&D tools and high-performance compilers to optimize R&D environment, (ii) establish an enterprise-level data loss prevention system, (iii) procure high-quality vertical industry data and optimize data cleaning workflow to improve efficiency of model training. We also plan to explore new opportunities for the application of our technologies, including tapping into the high-potential areas of AI Agent, general robotics and embodied intelligence, and leverage our Unicorn AI capabilities to expand the technological boundaries of the next generation intelligent systems. Specifically, we plan to we plan to develop AI Agents capable of autonomously decomposing task flows, which can be applied in industrial quality inspection, equipment O&M, and other complex processes such as intelligent customer service, content moderation, enterprise operation automation, and data analysis. We also plan to package our platform's visual perception and logical reasoning capabilities into standardized algorithm modules to empower robots and various intelligent devices with capabilities of perception, comprehension and decision-making support. We plan to further focus on R&D of embodied intelligence solutions integrating our models with edge-side hardware for intelligent manufacturing, warehousing and logistics, intelligent transportation and commercial services scenarios.

  - o Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used to recruit top talent from around the world. We will continue our efforts to attract talent in the areas of robotics, large model, AI Agent and system optimization, and form an elite R&D team to fuel our technology innovation.

- Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used to upgrade our service and delivery capabilities for AI computing technical services, including, in particular:

  - o Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used to form a national service network for our AI computing technical services. We intend to set up a nation-wide network of regional AI computing technical service centers located approximate to major computing power centers and our key customers. We plan to use such [REDACTED] to lease properties in Beijing-Tianjin-Hebei region, Yangtze River delta, Guangdong-Hong Kong-Macao Greater Bay Area and Sichuan Province, and build high-standard demonstration environment and localised warehouses for our service centers. Such service centers are expected to bring our services closer to customers, and provide convenient, localized support to cover the full life cycle of AI computing technical services projects. We also plan to further optimize our 7x24 network operations center to achieve proactive fault detection and auto-remediation through real-time monitoring of customers' computing clusters conducted by our Unicorn Compute platform.

  - o Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used to further develop our full-stack service capabilities. We plan to cooperate with business partners to tap into the area of customization of servers and chips. This will further complete our full-stack AI solution covering both hardware and software, and enable us to provide customers with optimal computing power infrastructure tailored to their needs.

  - o Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used to form a team of experts for our AI computing technical services. We plan to form a team of experts with rich experience in the areas of chip-level optimization, heterogeneous computing, and large model deployment. This is expected to further improve our technical capability and service quality, allowing us to provide premium technology advisory and optimization services. We expect this will further differentiate us from competitors.

- Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used for potential strategic investments and acquisition opportunities. In the next one to two years, we will explore strategic investments and acquisition opportunities to implement our AI centered long-term development strategy, with a focus on technology complementarity, product and service development and industry penetration. The [REDACTED] will also be used to consolidate our core competitiveness or enrich the application of our solutions to further extend our influence in the industry. Specifically, we plan to select businesses (i) with technologies that are complementary to our products and solutions in terms of improving our AI computing technical service technologies and allowing us to comprehensively optimize our industry application and deployment efficacy and the completeness of our product and solution offerings; and (ii) with proven market position, extensive know-how and stable and healthy financial track record in the industries where we have already established strong presence and intend to further increase the penetration, and the industries or industry segments that we may expand into in the future. Such potential target companies may include (i) AI computing technical service companies, and (ii) AI computing chip design companies. Our potential investment or acquisition targets primarily include small to mid-sized companies in China preferably with yearly turnover of no less than RMB50.0 million and a profit-generating financial status as of the latest financial period. We intend to make such investments and acquisitions mainly through equity (majority or minority interests) and may consider other forms of investment such as debt or that with convertible features if such are better suited for the need of the transaction, evaluated on a case-by-case basis. According to Frost & Sullivan, there are sufficient numbers of such industry players in the market that meet our criteria as potential target companies. According to Frost & Sullivan, the number of potential target AI computing technical service companies in China was approximately 200 as of December 31, 2024, and the number of potential target AI computing chip design companies in China was approximately 100 as of December 31, 2024.

Minority investments in, or strategic acquisitions of, target companies are regarded as common business operations in industry, which can enhance the competitiveness of technology and products. The Directors believe that there are sufficient potential investment or acquisition targets, and we have a management team with deep market insights to source and perform transactions. As at the Latest Practicable Date, we have not yet identified or pursued any strategic investment or acquisition targets and have not yet set any definitive investment or acquisition timetable.

- Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used for enhancing our commercialization capabilities, including: (1) devoting efforts towards deeply integrating AI solutions into a variety of sectors, and strengthening our long-term partnerships with customers through customized services and continuous technical support. At the same time, we will explore innovative integration points between AI technology and other industries to promote the application and implementation of AI in more fields, and facilitate the prosperity and development of the AI ecosystem in the PRC; and (2) expanding our sales team with industry-specific expertise, as well as increasing marketing expenditures to strengthen our customer engagement capabilities, so as to realize sustained business development, customer loyalty nurturing and user retention.
- Approximately [REDACTED]% of the [REDACTED], or HK$[REDACTED], will be used for working capital and general corporate purposes.

In the event that the [REDACTED] is set at the high-end or low-end of the proposed [REDACTED] range and the [REDACTED] is not exercised, the [REDACTED] to be received by us will be increased or decreased by approximately HK$[REDACTED], respectively. To the extent our [REDACTED] are either more or less than expected, we will adjust our allocation of the [REDACTED] for the above purposes on a pro rata basis.

If the [REDACTED] is fully exercised, we will receive additional [REDACTED] of approximately HK$[REDACTED] (assuming an [REDACTED] of [REDACTED] per [REDACTED], being the mid-point of the [REDACTED] range stated in this document). In the event that the [REDACTED] is exercised, we intend to apply the additional [REDACTED] to the above purposes on a pro rata basis.

To the extent that our [REDACTED] are not sufficient to fund the purposes set out above, we intend to fund the balance through a variety of means, including cash generated from operations, bank loans and other borrowings. If we urgently need funding for the above purposes but cannot immediately obtain the [REDACTED] from the [REDACTED], we will use our own funds to meet the relevant funding needs and replace such funds with the [REDACTED] from the [REDACTED] when the [REDACTED] become available to us.

If any part of our plan does not proceed as planned for reasons such as changes in government policies that would render any of our plans not viable, or the occurrence of force majeure events, our Directors will carefully evaluate the situation and may reallocate the [REDACTED] from the [REDACTED]. We will issue an appropriate announcement if there is any material change to the above proposed [REDACTED].

# FUTURE PLANS AND [REDACTED]

To the extent that the [REDACTED] of the [REDACTED] are not immediately used for the purposes described above, and to the extent permitted by the relevant laws and regulations, we intend to deposit the [REDACTED] in short-term interest-bearing accounts at licensed commercial banks and/or other authorized financial institutions (as defined under SFO or applicable laws and regulations in the other jurisdictions).