FUTURE PLANS

See "Business — Development Strategies" for a detailed description of our future plans.

[REDACTED]

We estimate that we will receive [**REDACTED**] from the [**REDACTED**] of approximately [**REDACTED**], after deducting [**REDACTED**] fees and commissions and other estimated expenses paid and payable by us in relation to the [**REDACTED**], assuming an [**REDACTED**] of [**REDACTED**] per H Share, being the [**REDACTED**] of the [**REDACTED**] range from [**REDACTED**] to [**REDACTED**] per H Share, and that the [**REDACTED**] is not exercised.

In line with our strategies, we intend to use the [**REDACTED**] from the [**REDACTED**] for the purposes and in the amounts set forth below:

(i) approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], for our market expansion. We are committed to pursuing international development. While consolidating our existing industry position, we plan to continue to expand into global markets to capture long-term development opportunities overseas, among which:

- approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], is expected to be used for promoting our products globally and establishing and continuously strengthening cooperation with overseas original equipment manufacturers, public transportation operators and system integrators. We plan to (i) conduct global marketing and promotional campaigns; (ii) participate in exhibitions and technical forums to enhance our brand awareness; (iii) establish partnerships with local sales channel partners; and (iv) conduct market research to expand product application scenarios;

- approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], is expected to be used for expanding our international marketing and sales team to enhance our global market coverage. We plan to recruit approximately 20 professionals with international market experience over the next five years; creating a team that covers key regions such as South America, Southeast Asia, Central Asia and Europe;

- approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], is expected be used for enhancing our overseas after-sales service system to develop long-term service capabilities that match our product delivery. We plan to (i) develop an after-sales management system, including system setup and internal training; (ii) establish online after-sales service channels to improve service response time; and (iii) recruit approximately 20 after-sales personnel with professional technical skills and service experience over the next five years to support worldwide after-sales service requirements;

(ii) approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], for product research and development. We remain dedicated to the research and development of core technologies regarding transportation equipment to support the sustainable growth of our business, among which:

- approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], is expected to be used to optimize the performance and expand the application scenarios for our existing products to meet the emerging demands in the smart transportation sector. We plan to (i) maintain and upgrade our research and development center and facilities; (ii) upgrade development software tools and optimize product algorithms; and (iii) improve our existing product processes to enhance practicality and safety, ensuring adaptability to various specific application scenarios;

- approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], is expected to be used for the research and development of new products and technologies to enhance our core technology system and strengthen our technological barriers. Specifically, we plan to use (i) approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], to attract and retain 20 experts in the fields of vehicle technology, thermofluidic simulation, hydraulics, electronic control and power electronics over the next five years to enhance our research and development capabilities; and (ii) approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], to procure research and development equipment to support our continuous technology iteration and research and development capability building;

(iii) approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], for expanding our production capacity. We will expand and upgrade existing production lines, and strengthen our production management team, thereby enhancing manufacturing capacity and operational efficiency, among which:

- approximately [**REDACTED**], or approximately [**REDACTED**], of the [**REDACTED**] is expected to be used to expand and upgrade our existing production facilities, aiming to enhance production capacity and efficiency in response to growing market demand. We plan to (i) purchase and upgrade equipment for production, processing, assembly and testing to increase overall output; (ii) carry out digital transformation of our existing production lines to enhance production efficiency and safety; and (iii) lease new production facilities in accordance with operational needs;

- approximately [**REDACTED**], or approximately [**REDACTED**], of the [**REDACTED**] is expected to be used to strengthen our production management team with professionally skilled industrial technicians, thereby enhancing our production capacity and ensuring stable product quality. Over the next five years, we plan to recruit approximately 20 production managers who possess solid theoretical foundations and practical expertise, with proficiency in manufacturing processes, equipment operation and quality control.

(iv) approximately [**REDACTED**] of the [**REDACTED**], or approximately [**REDACTED**], for general corporate purposes and working capital.

The above allocation of the [**REDACTED**] as set out above will be adjusted on a pro rata basis in the event that the [**REDACTED**] is fixed below or above the midpoint of the indicative [**REDACTED**] range.

If the [**REDACTED**] is fixed at [**REDACTED**] per H Share (being the high end of the [**REDACTED**] range stated in this document), we will receive additional [**REDACTED**] of approximately [**REDACTED**], assuming the [**REDACTED**] is not exercised.

If the [**REDACTED**] is fixed at [**REDACTED**] per H Share (being the low end of the [**REDACTED**] range stated in this document), the [**REDACTED**] we receive will be reduced by approximately [**REDACTED**], assuming the [**REDACTED**] is not exercised.

In the event that the [**REDACTED**] is exercised in full, the additional [**REDACTED**] that we would receive would be [**REDACTED**] assuming an [**REDACTED**] of [**REDACTED**] per H Share, being the mid-point of the [**REDACTED**] range stated in this document, after deduction of [**REDACTED**] fees and commissions and other estimated expenses paid and payable by us in relation to the [**REDACTED**]. Additional [**REDACTED**] received due to the exercise of any [**REDACTED**] will be used for the above purposes accordingly on a pro-rata basis if the [**REDACTED**] is exercised.

If any part of our development plan does not proceed as planned for reasons such as changes in government policies that would render the development of any of our projects not viable, or the occurrence of force majeure events, we will carefully evaluate the situation and may reallocate the [**REDACTED**] from the [**REDACTED**].

To the extent that the [**REDACTED**] of the [**REDACTED**] are not immediately used for the above purposes, we will only deposit those [**REDACTED**] into short-term interest-bearing accounts at licensed commercial banks and/or other authorized financial institutions (as defined under the SFO or applicable laws and regulations in other jurisdictions).