

GLOSSARY OF TECHNICAL TERMS

This glossary contains explanations of certain technical terms used in this Document. As such, these terms and their meanings may not correspond to standard industry meanings or usage of these terms.

“4D dynamic tailoring”	an advanced cutting technique for functional apparel that integrates 3D static body dimensions with dynamic movement data and environmental variables
“AIR BAG”	an inflatable protective component designed to cushion impact, reduce injury risks, or provide support
“Aerogel”	an ultra-light, highly porous solid material made by replacing a gel’s liquid with gas, known for exceptional thermal insulation and low density
“apparel”	garment produced by various fabrics, such as wool, silk, knit and cotton, among others, to cover the human body for functional and aesthetic purposes, including upper and lower garments
“BI System”	business intelligence system, a tool to help businesses analyze markets, understand consumers and optimize pricing and inventory
“BOM”	bill of materials
“CAGR”	compound annual growth rate
“CORDURA®”	a high-performance fabric brand renowned for its exceptional durability, abrasion resistance, and tear strength
“CPK”	process capability index, which quantifies the ability of a process to produce output within specification limits
“Dermizax”	A high-performance water-resistant and moisture-permeable fabric series renowned globally for 20 years, it integrates exceptional wearing comfort and high functionality through “non-porous membrane lamination”. Featuring a soft texture, low condensation property and durability, it is highly suitable for harsh conditions such as skiing, skateboarding and frigid weather
“Douyin”	抖音, a social commerce platform in China
“DOWN PLUS”	a traceable down information system, covering down materials meeting its standards and allowing consumers to trace raw material info through anti-counterfeiting care labels
“e-commerce”	the buying and selling of goods or services using the internet, and the transfer of money and data to execute these transactions

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“ERP System”	enterprise resource planning, an integrated software platform used to manage and automate core business processes across an organization
“ESG”	environmental, social and governance
“eVent fabrics”	a waterproof and breathable fabric that keeps water out while letting moisture escape
“first tier and new first tier cities”	Beijing, Changsha, Chengdu, Chongqing, Dongguan, Guangzhou, Foshan, Hangzhou, Hefei, Nanjing, Ningbo, Qingdao, Shanghai, Shenzhen, Suzhou, Tianjin, Wuhan, Xi’an, Zhengzhou, according to the 2025 report published by Rising Lab (新一線城市研究所)
“Goose Down”	the soft, fluffy under feathers found beneath the outer feathers of geese, typically used for filling clothing to provide warmth and comfort
“Global Recycled Standard”	an international voluntary standard for textiles
“hardshell jackets”	protective outerwear that is waterproof, windproof, and breathable
“HEAT FLOW”	a patented airflow shield system, which significantly boosts breathability and heat dissipation during intense activity
“Higg Index”	an apparel and footwear industry self-assessment standard to rate environmental and social sustainability throughout the supply chain
“ISO standards”	a set of internationally recognized standards established by ISO for quality management, which helps organizations of all sizes and sectors to improve their performance, meet customer expectations and demonstrate their commitment to quality
“JD.com”	京東, a website for business-to-consumer online retail in China
“KOL”	key opinion leaders, influential people who shape others’ opinions and behaviors
“Kuaishou”	快手, a social commerce platform in China for creating and sharing short-form videos
“MCN”	multi-channel network, which refer to the third-party service providers that affiliate with varied digital platforms to offer content creation and promote
“N66 fiber”	a type of nylon fiber, known for high strength, good elasticity, and resistance to wear and chemicals

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“Narwhal Ocean Research Center”	a specialized organization focused on the study, conservation, and public education related to narwhals and ocean ecosystems
“Oceancycle”	a global certification standard for ocean plastic recycling supply chains aiming to address ocean plastic pollution
“OEKO-TEX® Standard 100”	a globally uniform testing and certification system for textile raw materials, intermediate and end products at all stages of production
“OMS System”	order management system
“PLM”	product lifecycle management
“polyamide fiber fabric”	commonly known as nylon, a strong, flexible, and wear-resistant material with good breathability, anti-static, low-temperature toughness and environmental sustainability performance to enhance the durability and thermal insulation
“R&D”	research and development
“RDS”	responsible down standard, an international standard developed by Textile Exchange
“RFID System”	radio-frequency identification system
“SCRM”	social customer relationship management
“SCM”	supply chain collaboration system
“second tier and new second tier cities”	Baoding, Changchun, Changzhou, Dalian, Fuzhou, Guiyang, Harbin, Huizhou, Jiaxing, Jinan, Jinhua, Kunming, Linyi, Luoyang, Nanchang, Nanning, Nantong, Quanzhou, Shaoxing, Shenyang, Shijiazhuang, Taizhou, Taiyuan, Weifang, Wenzhou, Wuxi, Xiamen, Xuzhou, Yantai, Zhuhai, according to the 2025 report published by Rising Lab (新一線城市研究所)
“SKU”	stock keeping unit, a unique identifier for each distinct product that can be purchased
“SOPs”	standard operating procedures
“sq.m.”	square meter(s)
“third tier cities”	the 70 third tier cities, according to the 2025 report published by Rising Lab (新一線城市研究所)
“Tmall”	天貓, a website for business-to-consumer online retail in China
“TMS System”	transportation management system

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“TORAYDELFY”	A Water-Resistant and Moisture-Permeable Series Fabrics have undergone optimization of multiple processing techniques, delivering professional-grade performance. They feature a soft texture and comfortable wear, effectively reducing stuffiness after physical activities
“TSD”	Toray Sakai Weaving & Dyeing (Nantong) Co., Ltd., the largest-scale manufacturing company invested by the Toray Group in China
“UNICEF”	United Nations Children’s Fund
“VIP.com”	唯品會, an e-commerce platform that specializes in offering branded products at discounted prices in China
“WMS System”	warehouse management and storage system