

DEFINITIONS

In this Document, unless the context otherwise requires, the following terms shall have the following meanings. Certain technical terms are explained in “Glossary of Technical Terms and Conventions”.

“%”	per cent
“affiliate”	with respect to any specified person, any other person, directly or indirectly, controlling or controlled by or under direct or indirect common control with such specified person
“AFRC”	Accounting and Financial Reporting Council (會計及財務匯報局)
“Articles” or “Articles of Association”	the fifteenth amended and restated articles of association of our Company conditionally adopted by the Shareholders by a special resolution passed on [REDACTED] with effect from the [REDACTED], a summary of which is set out in “Summary of the Constitution of our Company and Cayman Islands Company Law” in Appendix III
“associate(s)”	has the meaning ascribed thereto under the Listing Rules
“Audit Committee”	the audit committee of the Board
“Beijing Jiche”	Beijing Jiche Technology Co., Ltd. (北京吉車科技有限公司), a limited liability company established under the laws of the PRC on March 11, 2021 and our Consolidated Affiliated Entity
“Board”	the board of directors of our Company
“business day”	any day (other than a Saturday, Sunday or public holiday in Hong Kong) on which banks in Hong Kong are generally open for normal banking business
“BVI”	the British Virgin Islands
“CAC”	the Cyberspace Administration of China (中華人民共和國國家互聯網信息辦公室)
“Cayman Companies Act” or “Companies Act”	the Companies Act (As Revised) of the Cayman Islands
“Cayman Registrar”	the Registrar of Companies of the Cayman Islands
“CBIRC”	the China Banking and Insurance Regulatory Commission (中國銀行保險監督管理委員會)
	[REDACTED]
“China”, “Mainland China” or “PRC”	the People’s Republic of China, except where the context requires otherwise and only for the purposes of this Document, excluding Hong Kong Special Administrative Region of the People’s Republic of China, Macau Special Administrative Region of the People’s Republic of China, and Taiwan Region
“Chow’s Family Trust”	a trust established on August 23, 2021 by Mr. Chow as the settlor, with Cantrust (Far East) Limited as the trustee and for the benefit of Mr. Chow and his family
“Class A Share(s)”	class A ordinary share(s) in the share capital of the Company with a par value of US\$[REDACTED] each following the [REDACTED], [REDACTED], conferring weighted voting rights in the Company such that a holder of a Class A Share is entitled to ten votes per share on any resolution tabled at the Company’s general meeting, save for resolutions with respect to any Reserved Matters, in which case the holder shall be entitled to one vote per share

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“Class B Share(s)”	class B ordinary share(s) in the share capital of the Company with a par value of US\$[REDACTED] each following the [REDACTED], [REDACTED], conferring a holder of a Class B Share one vote per share on any resolution tabled at the Company’s general meeting
“Companies Ordinance”	Companies Ordinance (Chapter 622 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Companies (Winding Up and Miscellaneous Provisions) Ordinance”	Companies (Winding Up and Miscellaneous Provisions) Ordinance (Chapter 32 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Company”, “our Company” or “the Company”	Lalatech Holdings Limited (拉拉科技控股有限公司), formerly known as Huolala Global Investment Limited, an exempted company with limited liability incorporated under the laws of the Cayman Islands on October 27, 2014
“Compliance Adviser”	Somerley Capital Limited, our compliance adviser
“connected person(s)”	has the meaning ascribed to it under the Listing Rules
“connected transaction(s)”	has the meaning ascribed to it under the Listing Rules
“Consolidated Affiliated Entities”	the entities which we control through the Contractual Arrangements, including the Consolidated Affiliated Entity Holdcos, Tianjin Jiche and Lalamove Logistik
“Consolidated Affiliated Entity Holdcos”	the entities which are directly held by the Corporate Registered Shareholder I and controlled by us through the PRC Contractual Arrangements, namely Lala Tianjin, Shenzhen Huolala, Tianjin Huolala, Beijing Jiche and Lala Energy
“Contractual Arrangements”	the PRC Contractual Arrangements and the Indonesian Contractual Arrangements
“Controlling Shareholder(s)”	has the meaning ascribed to it under the Listing Rules and unless the context otherwise requires, refers to Mr. Chow, Lalatech Underscore and Lalatech One. See “Relationship with Our Controlling Shareholders”
“core connected person(s)”	has the meaning ascribed thereto under the Listing Rules
“Corporate Governance Code”	the Corporate Governance Code set out in Appendix C1 to the Listing Rules
“Corporate Governance Committee”	the corporate governance committee of the Board
“Corporate Registered Shareholder I” or “Shenzhen Qiaoguan”	Shenzhen Qiaoguan Network Technology Co. Ltd. (深圳市喬冠網絡科技有限公司), a limited liability company established under the laws of the PRC on April 15, 2021 and owned by the Individual Registered Shareholder as to 50% and the Corporate Registered Shareholder II as to 50%
“Corporate Registered Shareholder II” or “Guangzhou Qiaoguan”	Guangzhou Qiaoguan Network Technology Co. Ltd. (廣州市喬冠網絡科技有限公司), a limited liability company established under the laws of the PRC on October 22, 2014 and solely owned by the Individual Registered Shareholder
“CSRC”	China Securities Regulatory Commission (中國證券監督管理委員會)
“CUG”	PT Cahaya Utara Grup, a limited liability company incorporated in Indonesia, which is held as to 99% by Marlissa Dessy Setyo Utami and 1% by Endang Susani Listyowati, both of whom being Independent Third Parties. CUG is the registered holder of 50% shareholding in Lalamove Logistik under the Indonesian Contractual Arrangements

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“CUTG”	PT Cahaya Utara Teknologi Grup, a limited liability company incorporated in Indonesia, which is held as to 99% by PT. Singa Biru Grup and 1% PT. Singa Biru Investama, both of which are companies incorporated in Indonesia, and in turn held as to 99% by Marlissa Dessy Setyo Utami and 1% by Endang Susani Listyowati, both of whom being Independent Third Parties. CUTG is the registered holder of 50% shareholding in Lalamove Logistik under the Indonesian Contractual Arrangements
“Director(s)”	the director(s) of our Company
“ESG”	environmental, social and governance
“ESG Committee”	the environmental, social and governance committee of the Board
“ESOP Trust”	the trust established by the Company to facilitate the administration of the Share Incentive Plan
“ESOP Trustee”	Computershare Hong Kong Trustees Limited, the trustee of the ESOP Trust
“Extreme Conditions”	extreme conditions caused by a super typhoon as announced by the government of Hong Kong

[REDACTED]

“Frost & Sullivan”	Frost & Sullivan (Beijing) Inc., Shanghai Branch Co., the industry consultant
“Frost & Sullivan Report”	a report prepared by Frost & Sullivan on the global logistics industry
“GAAP”	generally accepted accounting principles
“GDP”	gross domestic product

[REDACTED]

“GFA”	gross floor area
	[REDACTED]
“Governmental Authority(ies)”	any governmental, regulatory, or administrative commission, board, body, authority, or agency, or any stock exchange, self-regulatory organization, or other non-governmental regulatory authority, or any court, judicial body, tribunal, or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign, or supranational
“Group”, “our Group”, “the Group”, “we”, “us”, or “our”	our Company, its subsidiaries and Consolidated Affiliated Entities from time to time or, where the context so requires, in respect of the period prior to our Company becoming the holding company of its present subsidiaries and consolidated affiliated entities, such subsidiaries and consolidated affiliated entities as if they were subsidiaries and consolidated affiliated entities of our Company at the relevant time
“Guide for New Listing Applicants”	the Guide for New Listing Applicants issued by the Hong Kong Stock Exchange effective from January 1, 2024 (as amended, supplemented or otherwise modified from time to time)

[REDACTED]

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[REDACTED]

“Hong Kong”, “Hong Kong SAR” or “HK”	the Hong Kong Special Administrative Region of the People’s Republic of China
“Hong Kong dollars” or “HK dollars” or “HK\$”	Hong Kong dollars, the lawful currency of Hong Kong

[REDACTED]

“[REDACTED] Documents”	this Document
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[REDACTED]

“Hong Kong Stock Exchange” or “Stock Exchange”	The Stock Exchange of Hong Kong Limited
“Hong Kong Takeovers Code” or “Takeovers Code”	Code on Takeovers and Mergers and Share Buy-back issued by the SFC, as amended, supplemented or otherwise modified from time to time

[REDACTED]

“ICP License”	value-added telecommunications business operating license (增值電信業務經營許可證)
“IDR”	Indonesian Rupiah, the lawful currency of Indonesia
“IFRS Accounting Standards”	IFRS Accounting Standards, as issued from time to time by the International Accounting Standards Board
“Independent Third Party(ies)”	any entity(ies) or person(s) who is not a connected person of our Company or an associate of any such person within the meaning ascribed thereto under the Listing Rules

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“Individual Registered Shareholder” or “Mr. He”	Mr. He Guanhua (何冠華), an employee of our Company and a director of certain subsidiaries of our Company. Mr. He is the sole shareholder of the Corporate Registered Shareholder II and 50% shareholder of the Corporate Registered Shareholder I
“Indonesian Contractual Arrangements”	a series of contractual arrangements entered into in Indonesia between Lalamove Indonesia and each of the Indonesian Registered Shareholders in relation to their respective financial interests in Lalamove Logistik. See “Contractual Arrangements — The Indonesian Contractual Arrangements”
“Indonesian Individual Ultimate Shareholders”	Marlissa Dessy Setyo Utami and Endang Susani Listyowati, the beneficial owners of the Indonesian Registered Shareholders
“Indonesian Legal Advisor”	Hutabarat Halim & Rekan, the Indonesian legal advisor of our Company
“Indonesian Registered Shareholders”	CUG and CUTG

[REDACTED]

“Joint Sponsors”	Goldman Sachs (Asia) L.L.C., Merrill Lynch (Asia Pacific) Limited and J.P. Morgan Securities (Far East) Limited
“Lala Energy”	Shandong Lala Energy Technology Co., Ltd. (山東啦啦能源科技有限公司), a limited liability company established under the laws of the PRC on November 15, 2019 and our Consolidated Affiliated Entity
“Lala Tianjin”	Lala (Tianjin) Automotive Technology Co., Ltd. (啦啦(天津)汽車科技有限公司), a limited liability company established under the laws of the PRC on November 7, 2019 and our Consolidated Affiliated Entity
“Lalamove Indonesia”	Lalamove (Indonesia) Limited, a company limited by shares incorporated in the BVI on February 2, 2018 and an indirect wholly-owned subsidiary of our Company

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“Lalamove Logistik”	PT. Lalamove Logistik Indonesia, a limited liability company incorporated in Indonesia on March 1, 2018, which is our Consolidated Affiliated Entity
“Lalatech One”	Lalatech One Limited, a company limited by shares incorporated in the BVI which is wholly-owned by Cantrust (Far East) Limited (trustee of the Chow’s Family Trust), and is one of our Controlling Shareholders
“Lalatech Underscore”	Lalatech Underscore Limited, a company limited by shares incorporated in the BVI which is wholly-owned by Lalatech One, and is one of our Controlling Shareholders
“Latest Practicable Date”	April 20, 2026, being the latest practicable date for ascertaining certain information in this Document before its publication
“Laws”	all laws, statutes, legislation, ordinances, rules, regulations, guidelines, opinions, notices, circulars, orders, judgments, decrees, or rulings of any Governmental Authority (including, without limitation, the Stock Exchange and the SFC) of all relevant jurisdictions
	[REDACTED]
“Listing Committee”	the Listing Committee of the Stock Exchange
	[REDACTED]
“Listing Rules”	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended, supplemented or otherwise modified from time to time
“Main Board”	the stock exchange (excluding the option market) operated by the Stock Exchange which is independent from and operates in parallel with the Growth Enterprise Market of the Stock Exchange
“Memorandum” or “Memorandum of Association”	the fifteenth amended and restated memorandum of association of our Company conditionally adopted by the Shareholders by a special resolution passed on [REDACTED], with effect from the [REDACTED]
“MIIT”	the Ministry of Industry and Information Technology of the PRC (中華人民共和國工業和信息化部)
“MOFCOM”	the Ministry of Commerce of the PRC (中華人民共和國商務部)
“MPS”	the Ministry of Public Security of the PRC (中華人民共和國公安部)
“MOT”	the Ministry of Transport of the PRC (中華人民共和國交通運輸部)
“Mr. Chow”	Mr. Chow Shing Yuk (周勝馥), Chairman of the Board, executive Director, Chief Executive Officer and a Controlling Shareholder of our Company
“Mr. Tam”	Mr. Tam Matthew Wan Bo (譚穩寶), executive Director and Co-Chief Operating Officer of our Company
“NDRC”	National Development and Reform Commission (中華人民共和國國家發展和改革委員會)
“NFRA”	the National Financial Regulatory Administration of the PRC (中華人民共和國國家金融監督管理總局)
“Nomination Committee”	the nomination committee of the Board

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[REDACTED]

“Overall Coordinators” the overall coordinators as named in “Directors and Parties Involved in the [REDACTED]”

[REDACTED]

“PBOC” the People’s Bank of China (中國人民銀行)

“PRC Consolidated Affiliated Entities” the entities which we control through the PRC Contractual Arrangements

“PRC Contractual Arrangements” the series of contractual arrangements entered into in the PRC by, among others, Shenzhen Yishi, the Consolidated Affiliated Entities, the Corporate Registered Shareholder I and the Corporate Registered Shareholder II (as applicable), details of which are described in “Contractual Arrangements — The PRC Contractual Arrangements”

“PRC Data Compliance Legal Advisor” Haiwen & Partners, the PRC legal advisor of our Company as to PRC data compliance matters

“PRC Legal Advisor” King & Wood, the PRC legal advisor of our Company

“PRC Registered Shareholder(s)” Mr. He, Guangzhou Qiaoguan, and Shenzhen Qiaoguan

“Preferred Shares” collectively, Series A preferred shares, Series A+ preferred shares, Series Pre-B preferred shares, Series B preferred shares, Series C preferred shares, Series D preferred shares, Series D2 preferred shares, Series E preferred shares, Series E2 preferred shares, Series F preferred shares and Series G preferred shares, with a par value of US\$0.001 each in the capital of our Company before the completion of the [REDACTED]

“Pre-[REDACTED] Investment(s)” the investment(s) in our Company undertaken by the Pre-[REDACTED] Investors pursuant to the relevant share subscription agreements and share purchase agreements

“Pre-[REDACTED] Investor(s)” the Pre-[REDACTED] investor(s) of our Company, details of which are set out in “History, Development and Corporate Structure — Pre-[REDACTED] Investments”

[REDACTED]

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	[REDACTED]
“Document”	this Document being issued in connection with the [REDACTED]
“QIB”	a qualified institutional buyer within the meaning of Rule 144A
“Registered Shareholders”	the PRC Registered Shareholders and the Indonesian Registered Shareholders
“Regulation S”	Regulation S under the U.S. Securities Act
“Remuneration Committee”	the remuneration committee of the Board
“Reserved Matters”	those matters resolutions with respect to which each Share is entitled to one vote at general meetings of our Company pursuant to the Articles of Association, being: (i) any amendment to the Memorandum or the Articles, including the variation of the rights attached to any class of shares, (ii) the appointment, election or removal of any independent non-executive Director, (iii) the appointment or removal of our auditors, and (iv) the voluntary liquidation or winding-up of our Company
“RMB”	Renminbi, the lawful currency of China
“Rule 144A”	Rule 144A under the U.S. Securities Act
“SAIC”	the State Administration for Industry and Commerce of the PRC (中華人民共和國國家工商行政管理總局), currently known as SAMR
“SAFE”	the State Administration for Foreign Exchange (國家外匯管理局)
“SAMR”	the State Administration for Market Regulation (國家市場監督管理總局), formerly known as the SAIC
“SAT”	the State Taxation Administration of the PRC (中華人民共和國國家稅務總局)
“SCNPC”	the Standing Committee of the National People’s Congress (全國人民代表大會常務委員會)
“SFC”	the Securities and Futures Commission of Hong Kong
“SFO” or “Securities and Futures Ordinance”	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time
“Shareholder(s)”	holder(s) of our Share(s)
“Share(s)”	the Class A Shares and Class B Shares in the capital of our Company with a par value of US\$[REDACTED] each following the [REDACTED], as the context so requires
“Share Incentive Plan”	the Share Incentive Plan of our Company, comprising, among others, options, RSUs and restricted shares, which was adopted and approved by resolutions in writing by the Shareholders on November 8, 2021

[REDACTED]

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“Shenzhen Huolala”	Shenzhen Huolala Technology Co., Ltd. (深圳貨拉拉科技有限公司), a limited liability company established under the laws of the PRC on August 31, 2016 and our Consolidated Affiliated Entity
“Shenzhen Lalapeisong”	Shenzhen Lalapeisong Limited (深圳市啦啦配送有限公司), a limited liability company established under the laws of the PRC on November 4, 2015 and our indirect wholly-owned subsidiary
“Shenzhen Yishi”	Shenzhen Yishi Huolala Technology Co., Ltd. (深圳依時貨拉拉科技有限公司), a limited liability company established under the laws of the PRC on February 10, 2015 and our indirect wholly-owned subsidiary
[REDACTED]	
“State Council”	the State Council of the PRC (中華人民共和國國務院)
“subsidiary” or “subsidiaries”	has the meaning ascribed to it in section 15 of the Companies Ordinance
“substantial shareholder”	has the meaning ascribed to it in the Listing Rules
“Tianjin Huolala”	Tianjin Huolala Technology Co., Ltd. (天津貨拉拉科技有限公司), a limited liability company established under the laws of the PRC on March 23, 2020 and our Consolidated Affiliated Entity
“Tianjin Jiche”	Tianjin Jiche Youxiang Network Technology Co., Ltd. (天津吉車油享網絡科技有限公司), Beijing Jiche’s wholly-owned subsidiary, a limited liability company established under the laws of the PRC on March 25, 2021 and our Consolidated Affiliated Entity
“Track Record Period”	the period comprising the three financial years ended December 31, 2023, 2024 and 2025

[REDACTED]

“United States”, “U.S.” or “US”	the United States of America, its territories, its possessions and all areas subject to its jurisdiction
“US dollars”, “U.S. dollars” or “US\$”	United States dollars, the lawful currency of the United States
“U.S. Securities Act”	United States Securities Act of 1933, as amended and supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder
“VAT”	value-added tax

[REDACTED]

“WVR” or “weighted voting right”	has the meaning ascribed to it in the Listing Rules
“WVR Beneficiary”	has the meaning ascribed to it under the Listing Rules and unless the context otherwise requires, refers to Mr. Chow, being the holder of the Class A Shares which entitle him to weighted voting rights, details of which are set out in “Share Capital”
“WVR Structure”	has the meaning ascribed to it in the Listing Rules

Unless otherwise specified, all references to any shareholdings in our Company following the completion of the [REDACTED] assume that the [REDACTED] is not exercised.