
WAIVERS FROM STRICT COMPLIANCE WITH THE LISTING RULES

In preparation for the [REDACTED], we have sought the following waivers from strict compliance with the relevant provisions of the Listing Rules:

MANAGEMENT PRESENCE IN HONG KONG

Rules 8.12 and 19A.15 of the Listing Rules require that a new applicant applying for a primary [REDACTED] on the Stock Exchange must have a sufficient management presence in Hong Kong unless a waiver from such requirement is obtained from the Stock Exchange. This normally means that at least two of its executive directors must be ordinarily resident in Hong Kong.

Since our principal business operations are primarily located in the PRC and will continue to be based in the PRC, our executive Directors and senior management members are and will continue to be based in the PRC. At present, none of our executive Directors is ordinarily resident in Hong Kong. The Directors consider that it would be practically difficult, unduly burdensome and not commercially feasible for our Company to appoint another person who is ordinarily resident in Hong Kong as an executive Director or to relocate any of the existing executive Directors to Hong Kong merely for the purpose of complying with the requirements under Rules 8.12 and 19A.15 of the Listing Rules. Accordingly, we have applied to the Stock Exchange for, [and obtained], a waiver from strict compliance with the requirements pursuant to Rules 8.12 and 19A.15 of the Listing Rules subject to the following conditions:

- (a) we have appointed two Authorized Representatives pursuant to Rule 3.05 of the Listing Rules who will act as our principal channel of communication with the Stock Exchange. The two Authorized Representatives are Ms. Shi Ying (石英), an executive Director and vice president of our Group, and Mr. Zhao Hongru (趙鴻儒), a Joint Company Secretary and Board secretary. Each of the Authorized Representatives will be available to meet with the Stock Exchange in Hong Kong within a reasonable period of time upon request and will be readily contactable by home, office, mobile and other telephone numbers, email address and correspondence address (if the Authorized Representative is not based at the registered office), and any other contact details prescribed by the Stock Exchange from time to time. Each of the Authorized Representatives has been duly authorized to communicate on our behalf with the Stock Exchange. Both of them have confirmed that they possess valid travel documents to Hong Kong and will be able to meet with the Stock Exchange within a reasonable period of time, when required;
- (b) our Authorized Representatives have means of contacting all Directors promptly at all times as and when the Stock Exchange wishes to contact our Directors on any matters. To enhance communication between the Stock Exchange, the Authorized Representatives and our Directors, our Company has implemented a policy whereby (i) each Director will provide his/her office phone number, mobile phone number, residential phone number and email address to the Authorized Representatives; and (ii) each Director will provide valid phone numbers or means of communication to the Authorized Representatives when he or she travels;
- (c) our Company has, in accordance with Rule 3A.19 of the Listing Rules, also appointed Altus Holdings Limited as its Compliance Advisor, who will act as an additional channel of communication with the Stock Exchange. The Compliance Advisor will advise on on-going compliance requirements and other issues arising under the Listing Rules and other

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applicable laws and regulations in Hong Kong for a period commencing on the [REDACTED] until at least the date on which our Company complies with Rule 13.46 of the Listing Rules in respect of our Company’s financial results for the first full financial year after the [REDACTED];

- (d) meetings between the Stock Exchange and our Directors could be arranged through our Authorized Representatives or our Compliance Advisor, or directly with our Directors within a reasonable time frame. Our Company will inform the Stock Exchange promptly in respect of any change in our Authorized Representatives and Compliance Advisor;
- (e) each Director who is not ordinarily resident in Hong Kong has confirmed that he or she has valid travel documents to visit Hong Kong and will be able to meet with the Stock Exchange in Hong Kong within a reasonable period; and
- (f) pursuant to Rule 3.20 of the Listing Rules, each Director has provided his or her telephone number, mobile phone number, email address, residential address and correspondence address, where available, to the Stock Exchange.

JOINT COMPANY SECRETARIES

Pursuant to Rules 3.28 and 8.17 of the Listing Rules, our company secretary must be an individual who by virtue of his or her academic or professional qualifications or relevant experience is, in the opinion of the Stock Exchange, capable of discharging the functions of company secretary. Note 1 to Rule 3.28 of the Listing Rules provides that the Stock Exchange considers the following academic or professional qualifications to be acceptable:

- (a) a member of The Hong Kong Chartered Governance Institute;
- (b) a solicitor or barrister as defined in the Legal Practitioners Ordinance (Chapter 159 of the Laws of Hong Kong); and
- (c) a certified public accountant as defined in the Professional Accountants Ordinance (Chapter 50 of the Laws of Hong Kong).

Note 2 to Rule 3.28 of the Listing Rules further provides that the Stock Exchange considers the following factors in assessing the “relevant experience” of the individual:

- (a) length of employment with the issuer and other issuers and the roles he or she played;
- (b) familiarity with the Listing Rules and other relevant laws and regulations including the SFO, the Companies Ordinance, the Companies (WUMP) Ordinance and the Takeovers Code;
- (c) relevant training taken and/or to be taken in addition to the minimum requirement under Rule 3.29 of the Listing Rules; and
- (d) professional qualifications in other jurisdictions.

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Our Company has appointed Mr. Zhao Hongru (趙鴻儒) as one of our Joint Company Secretaries, considering his past working experiences within our Group and his thorough understanding of our internal administration, business operations and corporate culture. Our Company’s principal business activities are outside Hong Kong and there are practical difficulties finding persons who possesses day-to-day knowledge of our Company’s affairs while also having the academic and professional qualifications as required. As such, although Mr. Zhao does not possess the specified qualifications strictly required by Rule 3.28 of the Listing Rules, our Directors believe that Mr. Zhao is capable of discharging the functions of a Joint Company Secretary with the assistance of Ms. Kwok Yan Ting Jennis (郭恩廷), who meets the requirements under Rule 3.28 of the Listing Rules and has been appointed to act as the other Joint Company Secretary and to assist Mr. Zhao in the compliance matters for the [REDACTED] as well as other Hong Kong regulatory requirements for an initial period of three years from the [REDACTED]. Further, our Company believes that it would be in the best interests of our Company and the corporate governance of our Group to have Mr. Zhao as its Joint Company Secretary, who is a Board secretary of our Company and has day-to-day knowledge of our Company’s affairs. Mr. Zhao has the necessary nexus to our Board and close working relationship with management of our Company in order to perform the function of a Joint Company Secretary and to take the necessary actions in the most effective and efficient manner. Over such period, we will implement the following measures to assist Mr. Zhao to satisfy the requisite qualifications as prescribed in Rules 3.28 and 8.17 of the Listing Rules:

- (a) Ms. Kwok will assist Mr. Zhao so as to enable him to discharge his duties and responsibilities as a Joint Company Secretary. Given Ms. Kwok’s relevant experiences, she will be able to advise both Mr. Zhao and us on the relevant requirements of the Listing Rules as well as other applicable laws and regulations of Hong Kong;
- (b) Mr. Zhao will be assisted by Ms. Kwok for an initial period of three years commencing from the [REDACTED], which should be sufficient for him to acquire the requisite knowledge and experience under Rule 3.28 of the Listing Rules;
- (c) we will ensure that Mr. Zhao has access to the relevant trainings and support to enable him to familiarize himself with the Listing Rules and the duties required of a company secretary of an issuer, and Mr. Zhao has undertaken to attend such trainings;
- (d) Mr. Zhao will communicate with Ms. Kwok on a regular basis regarding matters in relation to corporate governance, the Listing Rules as well as other applicable laws and regulations of Hong Kong which are relevant to our operations and affairs. Ms. Kwok will work closely with, and provide assistance to Mr. Zhao with a view to discharging his duties and responsibilities as a company secretary, including but not limited to organizing the Board meetings and the Shareholders’ meetings; and
- (e) pursuant to Rule 3.29 of the Listing Rules, Mr. Zhao and Ms. Kwok will also attend in each financial year no less than 15 hours of relevant professional training courses to familiarize themselves with the requirements of the Listing Rules and other legal and regulatory requirements of Hong Kong. Both Mr. Zhao and Ms. Kwok will be advised by our legal advisors as to Hong Kong law and our Compliance Advisor as and when appropriate and required.

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Accordingly, we have applied for, and the Stock Exchange [has granted] us, a waiver from strict compliance with the requirements of Rules 3.28 and 8.17 of the Listing Rules, for an initial period of three years from the [REDACTED] (the “**Waiver Period**”). Pursuant to paragraph 13 under Chapter 3.10 of the Guide, the waiver [is granted] on the conditions: (i) our Company appoints Ms. Kwok, who meets the requirements under Note 1 to Rule 3.28 of the Listing Rules, as a Joint Company Secretary, to assist Mr. Zhao in discharging his functions as a Joint Company Secretary and in gaining the relevant experience as required under Rule 3.28 of the Listing Rules; and (ii) the waiver will be revoked immediately if Ms. Kwok, during the three-year period, ceases to provide assistance to Mr. Zhao or if there are material breaches of the Listing Rules by our Company. Before the end of the three-year period, we will conduct a further evaluation of the qualification and experience of Mr. Zhao to determine whether the requirements as stipulated in Rules 3.28 and 8.17 of the Listing Rules can be satisfied, and we will demonstrate to the Stock Exchange and seek its confirmation that Mr. Zhao, having had the benefit of Ms. Kwok’s assistance for three-year period, has acquired the relevant experience under Note 2 to Rule 3.28 of the Listing Rules and is capable of discharging the functions of a company secretary so that a further waiver wouldn’t be necessary.

For more information of Mr. Zhao and Ms. Kwok, please refer to the section headed “Directors and Senior Management” in this document.