The information and statistics set out in this section and other sections of this document were extracted from the Frost & Sullivan Report prepared by Frost & Sullivan, which was commissioned by us, and from various official government publications and other publicly available publications. We engaged Frost & Sullivan to prepare the Frost & Sullivan Report, an independent industry report, in connection with the [**REDACTED**]. *We believe that the sources of this information are appropriate sources for such information and have taken reasonable care in extracting and reproducing such information. We have no reason to believe that such information is false or misleading or that any fact has been omitted that would render such information false or misleading. The information from official government sources has not been independently verified by us, the Sole Sponsor, the* [**REDACTED**], *the* [**REDACTED**] *or any other party involved in the* [**REDACTED**] *and no representation is given as to its accuracy.*

SOURCE AND RELIABILITY OF INFORMATION

We have commissioned Frost & Sullivan, an Independent Third Party, to conduct a study of China's business-finance-taxation digital solutions industry. We agreed to pay Frost & Sullivan a fee of RMB600,000 for the preparation of the Industry Report, and our Directors consider that such fee reflects market rates and are of the view that the payment of the fee does not affect the fairness of conclusions drawn in the Industry Report. Founded in 1961, Frost & Sullivan has over 45 global offices with more than 3,000 industry consultants, market research analysts, technology analysts and economists.

RESEARCH METHODOLOGY

During the preparation of the Frost & Sullivan Report, Frost & Sullivan conducted primary research that involved discussing the status of the industry with industry participants and industry experts, as well as secondary research that involved reviewing company reports, independent research reports and Frost & Sullivan's own database.

BASIS AND ASSUMPTION

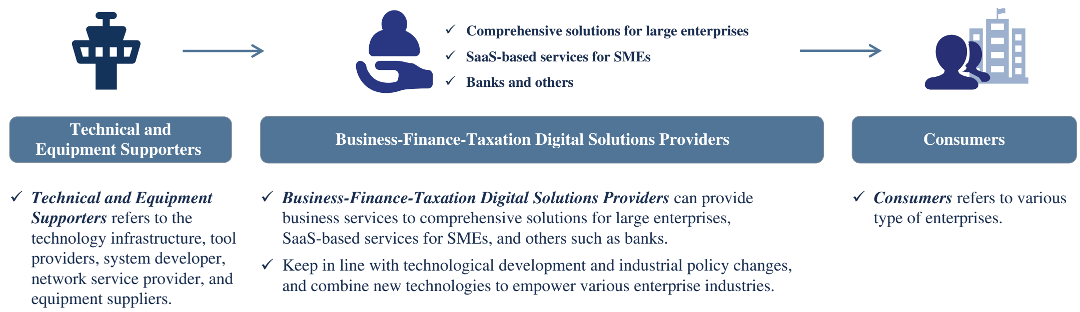
The Industry Report was compiled based on the following assumptions: (i) China's economy is likely to maintain steady growth in the next decade; (ii) China's social, economic, and political environment is likely to remain stable from 2026 to 2030 ("Forecast Period"); (iii) Market drivers like China's strong import and export trade volume, reformation of accounting measurement standards and taxation, development of big data and digital electronics, intelligence promoted by AI, etc., are likely to further drive the development of China's business-finance-taxation digital solutions industry.

ANALYSIS OF CHINA'S BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

China's business-finance-taxation digital solutions industry refers to the digital solution that closely integrates business processes, financial accounting and tax reporting. Through a high degree of information system integration, data sharing and process optimization can be achieved, thereby improving the efficiency and compliance of enterprises.

The industry is characterized by the ability to integrate systems, automate processes, and ensure compliance.

Value Chain of China's Business-Finance-Taxation Digital Solutions Market



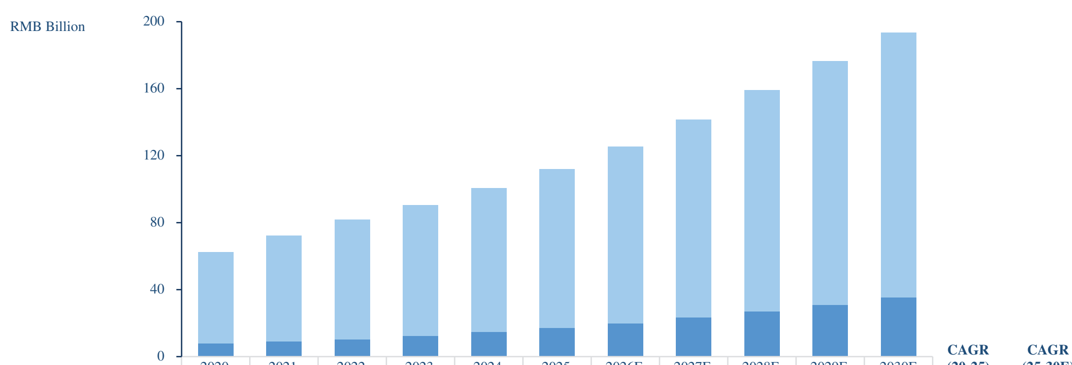
Source: Frost & Sullivan Analysis

MARKET SIZE OF CHINA'S BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

The business-finance-taxation digital solutions market in China is experiencing explosive growth, driven by the country's rapid digital transformation, increasing adoption of cloud-based solutions, and government initiatives promoting digitalization across industries. This market encompasses a wide range of software and services designed to streamline and automate financial and tax-related processes for businesses of all sizes.

The market grew from RMB62.5 billion in 2020 to RMB111.8 billion in 2025, with a CAGR of 12.3%. Looking ahead, the industry is expected to maintain its growth and reach RMB193.6 billion by 2030 due to tax system upgrade, rapid economic development and favorable policies in the business-finance-taxation digital solutions market.

Market Size of China's Business-Finance-Taxation Digital Solutions Industry (2020-2030E)



	2020	2021	2022	2023	2024	2025	2026E	2027E	2028E	2029E	2030E	CAGR (20-25)	CAGR (25-30E)
Total	62.5	72.1	81.9	90.4	100.6	111.8	125.5	141.5	159.0	176.4	193.6	12.3%	11.6%
Other	54.7	63.3	71.8	78.2	85.9	94.7	105.7	118.3	132.0	145.7	158.4	11.6%	10.8%
Cross-border Enterprise	7.8	8.9	10.1	12.2	14.7	17.1	19.8	23.2	27.0	30.7	35.2	17.0%	15.5%

Source: Frost & Sullivan Analysis

MARKET DRIVERS AND FUTURE TRENDS OF CHINA'S BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

Tax System Digital Upgrade: Tax system digital upgrade constantly improves tax collection and administration, implement the national audit and intelligent analysis of tax data, tax filing and management to enterprises put forward higher requirements. By forcing greater transparency in revenue and more rational pricing in transactions, digitalization is driving cross-border business-finance-taxation digital solutions towards compliant operations. For companies that can proactively adapt to change, digitalization also brings positive value such as improved tax administration efficiency and optimized tax management.

Complex Business Processes Brought by Rapid Economic Development: In recent years, the rapid economic development has made enterprises in various industries face more complex business processes and management challenges, thus the demand for high-quality digital solutions for business, finance and taxation has increased rapidly. At the level of digital technology, high-quality digital solutions for business, finance and taxation can ensure the timeliness, accuracy and traceability of business data through data analysis and visualization tools, and provide comprehensive and accurate information for enterprises. And help enterprises to establish a standardized, online supply chain and financial management system, to achieve efficient flow of business processes.

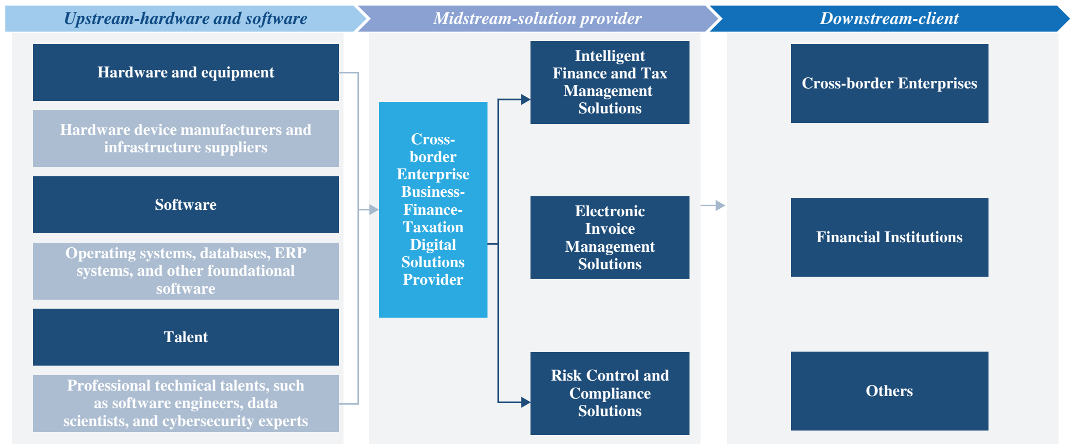
Favorable Policies: In recent years, the state has staged a series of policies to promote enterprise digital transformation, such as "Notice on Promoting the Application of Electronic Voucher Accounting Data Standards", these policies inject core momentum into the industry finance-tax digitalization sector by mandating standardized application of electronic vouchers. When domestic and foreign customs declarations, contracts, invoices, and receipts become programmable structured data that can be monitored in real time, the reliance on manual labor and information asymmetry in traditional cross-border enterprise business-finance-taxation digital solutions will be significantly reduced. Compliance costs may increase in the short term, but standardization can also improve efficiency and provide a fairer competitive environment for compliant companies.

ANALYSIS OF CHINA'S CROSS-BORDER ENTERPRISE BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

Cross-border enterprise business-finance-taxation digital solutions refer to a digital solution that tightly integrates business processes, financial accounting, and tax filing. Through high-level information system integration, it achieves data sharing and process optimization, thereby enhancing enterprise efficiency and compliance. Cross-border enterprise business-finance-taxation digital solutions include intelligent finance and tax management solutions, electronic invoice management solutions, risk control and compliance solutions and others.

In January 2025, the policy of "tax refund upon departure" for cross-border e-commerce exports from overseas warehouses was introduced. The process of export tax refund includes filing, declaration, review, and refund. The taxes involved in export tax refunds include value-added tax and consumption tax.

Industrial Chain of the Cross-border Enterprise Business-Finance-Taxation Digital Solutions Industry



The industrial chain of the cross-border enterprise business-finance-taxation digital solutions industry includes upstream hardware and software. Midstream includes cross-border enterprise business-finance-taxation digital solutions providers which can provide intelligent finance and tax management solutions, electronic invoice management solution, risk control, and compliance solutions and so on. Downstream terminal clients such as cross-border enterprise, financial institutions, and others. To clarify, downstream customers, for example, financial institutions need to buy risk control and compliance solutions externally to facilitate them in making risk compliance decisions.

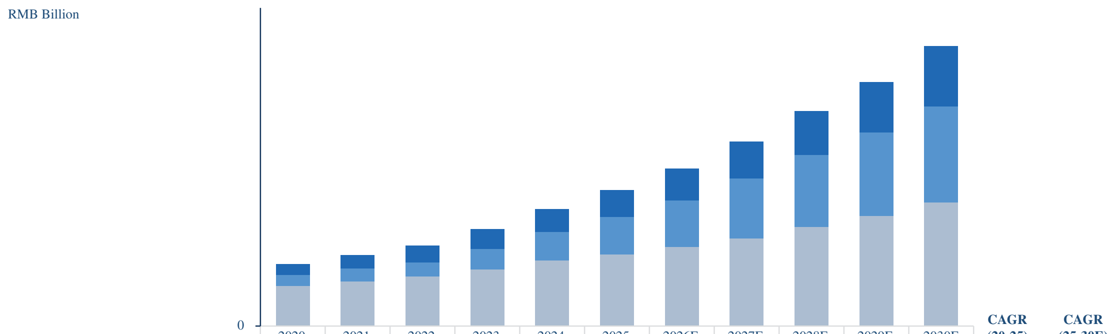
The industrial chain thrives on collaboration, innovation and adaptability, ensuring that businesses efficiently navigate the complexities of global finance and taxation. The industry will continue to grow in the future as upstream products mature, mid-solution suppliers develop, and downstream customers increase.

MARKET SIZE OF CHINA'S CROSS-BORDER ENTERPRISE BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

The cross-border enterprise business-finance-taxation digital solutions industry in China is a fast-growing industry. The industry is driven by the country's expanding global trade, increasing outbound investments, and the growing complexity of international tax regulations. This market caters to the unique needs of Chinese enterprises operating across borders, providing them with the tools and expertise to navigate the intricacies of global finance and taxation.

The market grew from RMB7.8 billion in 2020 to RMB17.1 billion in 2025, with a CAGR of 17.0%. Looking ahead, the industry is expected to maintain its growth and reach RMB35.2 billion by 2030.

Market Size of China's Cross-border Enterprise Business-Finance-Taxation Digital Solutions Industry (2020-2030E)



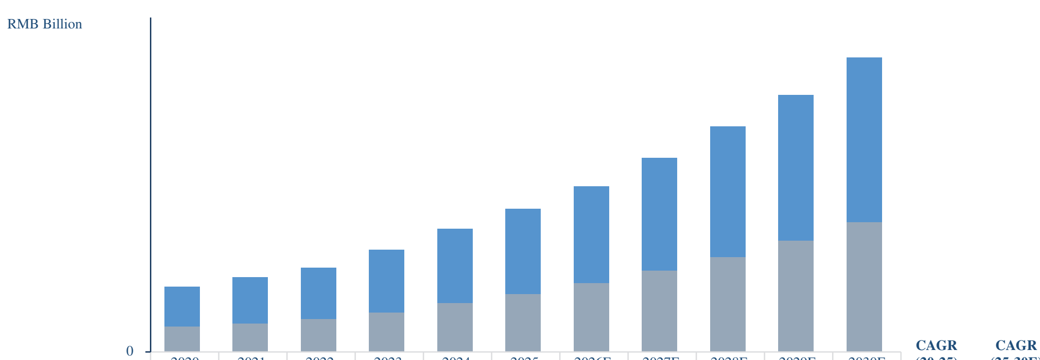
	2020	2021	2022	2023	2024	2025	2026E	2027E	2028E	2029E	2030E	CAGR (20-25)	CAGR (25-30E)
Total	7.8	8.9	10.12	12.18	14.7	17.1	19.8	23.2	27.0	30.7	35.2	17.0%	15.5%
Risk Control and Compliance Solutions	1.4	1.7	2.12	2.48	2.9	3.4	4.0	4.7	5.5	6.4	7.6	19.4%	17.5%
Electronic Invoice Management Solutions	1.4	1.6	1.8	2.6	3.6	4.7	5.9	7.5	9.1	10.5	12.1	27.4%	20.8%
Intelligent Finance and Tax Management Solutions	5.0	5.6	6.2	7.1	8.2	9.0	9.9	11.0	12.4	13.8	15.5	12.5%	11.5%

Source: Frost & Sullivan Analysis

The customers in cross-border enterprise business-finance-taxation digital solutions market in China is a dynamic and fast-growing sector, fueled by the rapid expansion of cross-border business, increasing globalization of Chinese businesses, and the growing complexity of international finance and tax regulations. This market provides digital solutions to help Chinese enterprises operating across borders manage their financial operations, comply with tax requirements, and optimize their global business strategies.

The distribution of customers in cross-border enterprise business-finance-taxation digital solutions market in China is closely related to regional economic strength, policy support and active import and export trade. Yangtze River Delta as the core regions of the country's foreign trade, are leading in the number of cross-border enterprises, import and export volume and demand for tax digitization services. In 2025, Yangtze River Delta accounted for 40.4% of the national market size.

Market Size of China's Cross-border Enterprise Business-Finance-Taxation Digital Solutions Industry, breakdown by province (2020-2030E)



	2020	2021	2022	2023	2024	2025	2026E	2027E	2028E	2029E	2030E	CAGR (20-25)	CAGR (25-30E)
Total	7.8	8.9	10.1	12.2	14.7	17.1	19.8	23.2	27.0	30.7	35.2	17.0%	15.5%
Others	4.8	5.5	6.2	7.5	8.9	10.2	11.6	13.5	15.7	17.4	19.7	16.4%	14.1%
Yangtze River Delta	3.0	3.4	3.9	4.7	5.8	6.9	8.2	9.7	11.3	13.3	15.5	18.0%	17.6%

Source: Frost & Sullivan Analysis

MARKET DRIVERS OF CHINA'S CROSS-BORDER ENTERPRISE BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

China's Strong Import and Export Trade Volume: In 2025, China's export scale exceeded 27.0 trillion yuan for the first time, with a year-on-year growth of 6.1%, maintaining growth for eight consecutive years, showing strong international competitiveness. Cross-border enterprise itself to improving efficiency, compliance and cost management ability demand is growing, which prompted the development of the industry tax digital solution provider.

Reformation of Accounting Measurement Standards and Taxation: The government has gradually formulated standards to regulate accounting measurement, carried out tax reform, and encouraged cross-border enterprises to seek professional fiscal and tax services. For example, the implementation of replacing business tax with value-added tax has made the tax treatment of enterprises more complicated, requiring enterprises to have a higher level of tax management. Intelligent online tax system and large data such as the establishment of risk administration, makes the tax authority to enterprise's tax more strict requirement, companies need to pay more attention to tax related compliances. The comprehensive promotion of digital electronic invoice requires enterprises to have more efficient invoice management ability. These tax reform policies make it urgent for import and export enterprises to fill the gap of tax digitalization, and improve the ability of tax risk response and management and overall efficiency with the help of digital system.

Client's Brand Awareness: When choosing solution providers, customers often tend to select enterprises with high market recognition and good reputation. This is mainly because these enterprises usually offer more reliable service quality and stronger market competitiveness. As leading solution providers strengthen their market position through mergers and acquisitions, the industry concentration will continue to increase. This trend helps to create a more stable and efficient market environment and promotes the healthy development of the entire industry. For instance, in the context of complex and risky customs declaration processes, large cross-border companies can effectively reduce risks and improve efficiency by choosing qualified cross-border enterprise business-finance-taxation digital solutions providers. Therefore, when choosing solution providers, customers are more inclined to select those enterprises with high market recognition and good reputation. This not only helps to protect their own interests but also promotes the healthy development of the industry.

Raised Regulatory Authorities' Attention to Compliance Issues: Regulatory authorities have paid significantly more attention to compliance issues in the cross-border e-commerce industry. Announcement No. 194 clarifies the regulatory requirements for cross-border ecommerce retail imports, emphasizes the importance of enterprise qualification and filing, and requires enterprises to ensure that goods are of legal origin, qualified quality, and responsible for the authenticity of the declared information. Announcement No. 167 further optimizes the regulatory measures for cross-border e-commerce exports, including canceling enterprise filing, simplifying declaration procedures, and promoting the supervision mode of cross-customs returns.

FUTURE TRENDS OF CHINA'S CROSS-BORDER ENTERPRISE BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

Development of Big Data and Digital Electronics: Policy continues to shift in the direction of big data and electronic invoices. The Opinions on Further Deepening the Reform of Tax Collection and Administration clearly proposes to build an efficient and intelligent tax system driven by tax big data and with the reform of electronic invoice as the breakthrough point. The current digitization level of export tax refunds remains low but holds significant growth potential. Concurrently, policy orientation actively explores implementing tax collection and service measures to foster new forms and models of foreign trade, optimizing the relevant tax environment. It supports businesses in these sectors to apply for paperless tax refund filing. These changes in policy and technology on the cross-border enterprise business-finance-taxation digital solutions providers also puts forward the new requirements, so as to adapt to the change of policy and technology.

Intelligence promoted by AI: Leading providers of cross-border enterprise business-finance-taxation digital solutions have begun to actively promote their own AI systems to promote the overall industry towards intelligence and automation. Through the analysis of large amounts of data, artificial intelligence can provide accurate prediction and decision support, ensure the timeliness of business process, optimize the allocation of enterprise resources, thus reducing operating costs. Blockchain records each transaction in real time, which can ensure the transparency and security of information and reduce the risk of tax fraud.

Increase of Internet Penetration Rate: The increase in China's internet penetration rate and the continuous improvement of its infrastructure have strongly promoted the digital transformation of cross-border trade. As of 2025, the number of internet users in China has reached 1.1 billion, with the internet penetration rate rising to 80.1%. This has provided small and medium-sized enterprises and merchants with a broader market space, enabling them to participate in cross-border trade through cross-border e-commerce. Data shows that in 2025, China's cross-border e-commerce imports and exports reached 2.8 trillion yuan, growing by 15.5% year-on-year. With the continuous expansion of the cross-border e-commerce market, compliance management has become a new market development direction. Enterprises need to establish a complete compliance system to cope with the increasingly complex international trade environment.

MARKET CHALLENGES OF CHINA'S CROSS-BORDER ENTERPRISE BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

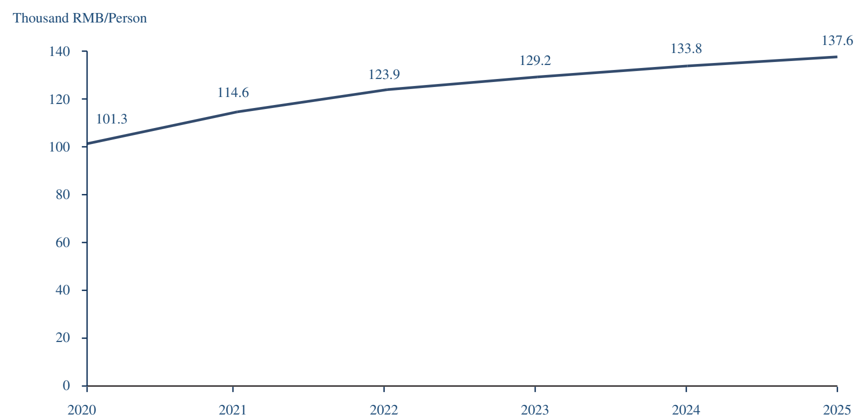
Pressure from Technological Iteration and R&D Innovation: The R&D challenges in cross-border enterprise business-finance-taxation digital solutions industry are essentially a combination of technological complexity, regulatory fragmentation, and market uncertainty. This type of R&D is no longer simply about developing features, but about building traceable, verifiable, and sustainably deliverable compliance solutions within a highly fragmented and rapidly changing global tax and finance environment. This complex innovation logic means that R&D investment is no longer optional, but a strategic necessity for industry participants to maintain their survival threshold in a competitive market.

Rising Labor Costs: The industry is relatively dependent on experienced professionals, and the supply of such talent remains limited. The continued rigid increase in national labor costs has exacerbated the pressure on market participants' labor expenditures. The digital upgrade of cross-border enterprise business-finance-taxation digital solutions companies to employ multi-skilled professionals who understand tax law, are familiar with the practical rules of multiple countries, and are proficient in using digital tools. This further intensifies competition for high-quality talent and drives up labor costs.

COST ANALYSIS OF CHINA'S CROSS-BORDER ENTERPRISE BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

In line with macroeconomic growth, the average annual salary of employees in China's cross-border enterprise business-finance-taxation digital solutions industry increased steadily from 2020 to 2025, rising from RMB101.3 thousand to RMB137.6 thousand, with a CAGR of 6.3%. Looking ahead, labor costs are expected to resume an upward trajectory over the next five years, driven by sustained macroeconomic expansion, rising disposable incomes, and inflationary pressures. The industry's salary levels are projected to align with China's nominal GDP growth in the long term.

Average Annual Salary of China's Cross-border Enterprise Business-Finance-Taxation Digital Solutions Industry (China), 2020-2025



COMPETITIVE LANDSCAPE OF CHINA'S CROSS-BORDER ENTERPRISE BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

In 2025, the total revenue in cross-border enterprise business-finance-taxation digital solutions industry in China reached RMB17.1 billion, with the top five market participants accounting for approximately 5.2% of the market share. In 2025, the Group is the 2nd largest enterprise in the cross-border enterprise business-finance-taxation digital solutions industry in China with approximately 1.1% market share. In 2025, the total revenue in cross-border enterprises intelligent finance and tax management solutions industry in China reached RMB9.0 billion, with the top five market participants accounting for approximately 4.8% of the market share. In 2025, the Group is the largest enterprise in the cross-border enterprises intelligent finance and tax management solutions industry in China with approximately 1.6% market share.

Ranking of Top 5 Providers in China's Cross-border Enterprise Business-Finance-Taxation Digital Solutions Industry in 2025 by Revenue

Ranking	Enterprise	Revenue during the year ended 2025 (100 million RMB)	Market share during the year ended 2025 (%)	Intelligent Tax and Finance Solutions	Electronic Invoice Management Solutions	Risk Control and Compliance Solutions	Cross-border E-commerce Intelligent Finance and Taxation
1	Company A	2.5	1.5%	✓	✓	–	✓
2	**The Company**	**1.8**	**1.1%**	✓	✓	✓	✓
3	Company B	1.7	1.0%	✓	✓	✓	✓
3	Company C	1.7	1.0%	✓	✓	✓	✓
5	Company D	1.1	0.6%	✓	✓	–	–
	Top 5	**8.8**	**5.2%**				
	Others	**162.2**	**94.8%**				
	Total	**171.0**					

Ranking of Top 5 Providers in China's Cross-border Enterprises Intelligent Tax and Finance Management Solutions Industry in 2025 by Revenue

Ranking	Enterprise	Revenue during the year ended 2025 (100 million RMB)	Market share during the year ended 2025 (%)
1	**The Company**	**1.4**	**1.6%**
2	Company C	0.9	1.0%
3	Company D	0.7	0.8%
4	Company A	0.6	0.7%
4	Company B	0.6	0.7%
	Top 5	**4.2**	**4.8%**
	Others	**85.8**	**95.2%**
	Total	**90.0**	

Source: Frost & Sullivan Analysis

Notes:

(1) Company A: Established in 1995, this company is a listed company headquartered in Beijing, China. The main businesses of the company are software and service business, enterprise Internet services, Internet financial services, etc. Its main services are cloud service business, software business, and financial service business.

(2) Company B: Established in 1999, this company is a listed company headquartered in Shenzhen, China. The company provides enterprise resource planning (ERP) services. The ERP and Cloud Services segment is engaged in the sales and implementation of enterprise management software and provision of related services, sales of hardware related to enterprise management software arrangements, middleware software business, and provision of e-commerce and other online management services.

(3) Company C: Established in 2017, this company is a private company headquartered in Shenzhen, China. The company focuses on the rigid demand scenarios of the overseas industry and provides enterprises with AI cross-border digital solutions such as export declaration, tax refund declaration, industrial and financial services based on large models.

(4) Company D: Established in 2000, this company is a listed company headquartered in Beijing, China. It provides comprehensive services to government procurement, urban engineering construction, medical institutions, large enterprises and small and medium-sized enterprises in the supply chain.

ENTRY BARRIERS OF CHINA'S CROSS-BORDER ENTERPRISE BUSINESS-FINANCE-TAXATION DIGITAL SOLUTIONS INDUSTRY

Technical Barrier: Cross-border enterprise business-finance-taxation digital solutions providers need to process a large amount of data, which puts forward high requirements for the technology integration ability of enterprises. Now, big data analysis and artificial intelligence (AI) is one of the most current enterprise application technologies, but should give full play to the potential of these technologies, enterprises need to invest a lot of resources to research and development and system integration technology and need to have a powerful data processing and analysis ability.

Professional Talent Barrier: Cross-border enterprise business-finance-taxation digital solutions industry need interdisciplinary talents who not only understand international trade, finance and taxation laws and regulations, but also master digital technology. Industry professionals need to long-term practical experience and continuous learning ability, in the field of scientific research and service to maintain high quality, in response to changing policies and regulations and technical innovation.

Experience Barrier: Enterprises in the field of cross-border enterprise business-finance-taxation digital solutions need to accumulate rich experience in the industry, including the trade policies of different countries and regions, tax laws and regulations. Only those who have a long service experience can accumulate a large number of customer resources and good market reputation, new entrants find it difficult to get the trust of the customers in a short period of time.

Capital Barrier: Develop efficient cross-border enterprise business-finance-taxation digital solutions needs a lot of money, for recruitment, technology research and development, system maintenance and upgrade. As a result, the industry has a high financial barrier.

Management Barrier: Cross-border enterprise business-finance-taxation digital solutions include data collection, processing, declaration, risk management, etc., which require efficient management processes and strict internal control. Enterprises need to establish a sound compliance system to cope with complex international trade and tax regulations and ensure the legality and security of their business.

Brand Barrier: The digitalization of finance and taxation involves sensitive data, and enterprises are more inclined to choose the brands that have passed the authoritative certification or have a well-known reputation, which will further strengthen the market position of the head brand. Well-known brand, with its reputation attracted large multinational companies and cross-border enterprises, form is highly dependent on users.

First Mover Barrier: Through long-term market operation, first-mover enterprises have accumulated rich customer resources and a large amount of business data. Such data can help enterprises better understand customer needs, optimize products and services, and improve customer satisfaction. The accumulation of customer resources also enables enterprises to form scale effect, reduce unit cost, and further enhance competitiveness.

Scale Barrier: Through gathering a large number of sellers and buyers, the head platform forms a closed loop of transaction data, which can better integrate resources, realize the synergistic effect of business, technology, data and other resources, and further optimize the accuracy of the intelligent tax refund algorithm.