
WAIVERS AND EXEMPTIONS

In preparation for the [REDACTED], we have sought the following waivers from strict compliance with the relevant provisions of the Listing Rules and exemption from strict compliance with the Companies (Winding Up and Miscellaneous Provisions) Ordinance.

MANAGEMENT PRESENCE IN HONG KONG

According to Rules 8.12 and 19A.15 of the Listing Rules, our Company must have sufficient management presence in Hong Kong. This normally means that at least two of our executive Directors must be ordinarily resident in Hong Kong.

We do not have sufficient management presence in Hong Kong for the purposes of satisfying the requirements under Rules 8.12 and 19A.15 of the Listing Rules. Although our executive Directors, Mr. Yang, is resident in Hong Kong, our headquarters and most of our business operations are based, managed and conducted in the PRC. We consider it practicably difficult and commercially unreasonable for us to arrange for another executive Director to ordinarily reside in Hong Kong, either by means of relocation of our executive Directors to Hong Kong or appointment of additional executive Directors. Therefore, we do not have, and in the foreseeable future will not have, sufficient management presence in Hong Kong for the purpose of satisfying the requirements under Rules 8.12 and 19A.15 of the Listing Rules.

Accordingly, we have applied to the Stock Exchange for, and the Stock Exchange [has granted] us, a waiver from strict compliance with the requirements under Rules 8.12 and 19A.15 of the Listing Rules. We will ensure that there is a regular and effective communication channel between the Stock Exchange and us by way of the following arrangements:

- (a) **authorized representatives:** both of our Company’s authorized representatives, Mr. Yang, our chairman of the Board, executive Director and chief executive officer, and Ms. LEE Lai Wah (李麗華), one of our joint company secretaries, will act as our Company’s principal channels of communication with the Stock Exchange. Accordingly, the authorized representatives of our Company will be able to meet with the relevant members of the Stock Exchange on reasonable notice and will be readily contactable by telephone, facsimile (if any) and/or email to promptly deal with enquiries from the Stock Exchange. Each of the authorized representatives of our Company has means of contacting all Directors (including our independent non-executive Directors) promptly at all times as and when the Stock Exchange proposes to contact a Director with respect to any matter;
- (b) **Directors:** each Director has provided their mobile phone number, office phone number, fax number (if any) and e-mail address to the authorized representatives of our Company and the Stock Exchange, and in the event that any Director expects to travel or otherwise be out of the office, they will provide the phone number of the place of their accommodation to the authorized representatives. Each of our Directors not ordinarily residing in Hong Kong possesses or can apply for valid travel documents to visit Hong Kong and will be able to meet with the relevant members of the Stock Exchange within a reasonable period of time;
- (c) **Compliance Advisor:** we have appointed Guotai Junan Capital Limited as our Compliance Advisor, in compliance with Rule 3A.19 of the Listing Rules, who will also act as an additional channel of communication with the Stock Exchange from the [REDACTED] to the date when our Company complies with Rule 13.46 of the Listing Rules in respect of its financial results for the first full financial year immediately following the [REDACTED]. We will ensure that the Compliance Advisor will have access at all times

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to our authorized representatives, our Directors and other officers. We shall also ensure that our authorized representatives, Directors and other officers will provide promptly such information and assistance as the Compliance Advisor may need or may reasonably require in connection with the performance of the Compliance Advisor’s duties as set forth in Chapter 3A of the Listing Rules. We shall ensure that there are adequate and efficient means of communication among our Company, our authorized representatives, our Directors and officers and the Compliance Advisor, and will keep the Compliance Advisor fully informed of all communications and dealings between us and the Stock Exchange. Any meeting between the Stock Exchange and our Directors will be arranged through the authorized representatives or the Compliance Advisor or directly with our Directors within a reasonable time frame. We will inform the Stock Exchange promptly in respect of any changes in our authorized representatives and/or our Compliance Advisor; and

- (d) **Legal Advisor:** we will also retain legal advisors to advise on on-going compliance requirements as well as other issues arising under the Listing Rules and other applicable laws and regulations of Hong Kong after the [REDACTED].

JOINT COMPANY SECRETARIES

Pursuant to Rules 3.28 and 8.17 of the Listing Rules, the company secretary must be an individual who, by virtue of his/her academic or professional qualifications or relevant experience, is, in the opinion of the Stock Exchange, capable of discharging the functions of the company secretary. The Stock Exchange considers the following academic or professional qualifications to be acceptable: (i) a member of The Hong Kong Chartered Governance Institute; (ii) a solicitor or barrister (as defined in the Legal Practitioners Ordinance (Chapter 159 of the Laws of Hong Kong)); and (iii) a certified public accountant (as defined in the Professional Accountants Ordinance (Chapter 50 of the Laws of Hong Kong)).

Note 2 to Rule 3.28 of the Listing Rules further sets out that in assessing “relevant experience”, the Stock Exchange will consider the individual’s: (i) length of employment with the issuer and other listed companies and the roles he/she played, (ii) familiarity with the Listing Rules and other relevant law and regulations including the Securities and Futures Ordinance, Companies Ordinance, Companies (Winding Up and Miscellaneous Provisions) Ordinance and the Takeovers Code, (iii) relevant training taken and/or to be taken in addition to the minimum requirement of taking not less than 15 hours of relevant professional training in each financial year under Rule 3.29 of the Listing Rules, and (iv) professional qualifications in other jurisdictions.

Pursuant to paragraph 13 of Chapter 3.10 of the Guide for New Listing Applicants, the Stock Exchange will consider a waiver application by an issuer in relation to Rules 3.28 and 8.17 of the Listing Rules based on the specific facts and circumstances. Factors that will be considered by the Stock Exchange include: (i) whether the issuer has principal business activities primarily outside Hong Kong; (ii) whether the issuer was able to demonstrate the need to appoint a person who does not have the Acceptable Qualification (as defined under paragraph 11 of Chapter 3.10 of the Guide for New Listing Applicants) nor Relevant Experience (as defined under paragraph 11 of Chapter 3.10 of the Guide for New Listing Applicants) as a company secretary; and (iii) why the directors consider the individual to be suitable to act as the issuer’s company secretary.

Further, pursuant to paragraph 13 of Chapter 3.10 of the Guide for New Listing Applicants, such waiver, if granted, will be for a fixed period of time and on the following conditions: (i) the proposed company secretary must be assisted by a person who possesses the qualifications or experience as

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required under Rule 3.28 of the Listing Rules and is appointed as a joint company secretary throughout the aforesaid waiver period; and (ii) the waiver will be revoked if there are material breaches of the Listing Rules by the issuer.

Our Company considers that while it is important for the company secretary to be familiar with the relevant securities regulation in Hong Kong, they also need to have experience relevant to our Company’s operations, nexus to our Board and close working relationship with the management of our Company in order to perform the function of a company secretary and to take the necessary actions in the most effective and efficient manner. It is for the benefit of our Company to appoint a person who has been a member of the senior management for a period of time and is familiar with our Company’s business and affairs as a company secretary.

We have appointed Ms. LIU Yimin (劉伊敏) (“**Ms. Liu**”) as one of our joint company secretaries. Her biographical information is set out in “Directors and Senior Management.” Since Ms. Liu does not possess a qualification stipulated in Rule 3.28 of the Listing Rules, she is not able to solely fulfill the requirements as a company secretary of a [REDACTED] issuer stipulated under Rules 3.28 and 8.17 of the Listing Rules. Accordingly, we have applied to the Stock Exchange for, and the Stock Exchange [has granted], a waiver from strict compliance with the requirements under Rules 3.28 and 8.17 of the Listing Rules in relation to the appointment of Ms. Liu as our joint company secretary. In order to provide support to Ms. Liu, we have appointed Ms. LEE Lai Wah (李麗華) (“**Ms. Lee**”), a Chartered Secretary, a Chartered Governance Professional and an Associate of both The Hong Kong Chartered Governance Institute and The Chartered Governance Institute in the United Kingdom, who meets the requirements under Rules 3.28 and 8.17 of the Listing Rules, as a joint company secretary to provide assistance to Ms. Liu, for a three-year period from the [REDACTED] so as to enable her to acquire the relevant experience (as required under Note 2 to Rule 3.28 of the Listing Rules) duly discharge her duties.

Pursuant to Chapter 3.10 of the Guide for New Listing Applicants, such waiver [has been] granted on the conditions that:

- (a) Ms. Lee is appointed as a joint company secretary to assist Ms. Liu in discharging her functions as a company secretary and in gaining the relevant experience under Rule 3.28 of the Listing Rules;
- (b) our Company will further ensure that Ms. Liu has access to the relevant training and support to enable her to familiarize herself with the Listing Rules and the duties required of a company secretary of an issuer [REDACTED] on the Stock Exchange. Our Company’s Hong Kong legal advisor has provided training to Ms. Liu on the principal requirements of the Listing Rules and the Hong Kong laws and regulations applicable to our Company after its [REDACTED]. In addition, Ms. Liu will endeavor to familiarize herself with the Listing Rules, including any updates thereto, during the three-year period from the [REDACTED];
- (c) Ms. Liu has confirmed that she will attend no less than 15 hours of training courses on the Listing Rules, corporate governance, information disclosure, investor relations as well as the functions and duties of a company secretary of a Hong Kong [REDACTED] issuer during each financial year as required under Rule 3.29 of the Listing Rules;
- (d) before the expiry of Ms. Liu’s initial term of appointment as our company secretary, our Company will evaluate her experience in order to determine if she has acquired the qualifications required under Rule 3.28 of the Listing Rules. We will liaise with the Stock

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Exchange to enable it to assess whether Ms. Liu, having benefited from the assistance of Ms. Lee for the preceding three years, will have acquired the skills necessary to carry out the duties of company secretary and the relevant experience within the meaning of Note 2 to Rule 3.28 of the Listing Rules so that a further waiver will not be necessary; and

- (e) this waiver will be revoked immediately if and when Ms. Lee ceases to provide such assistance during the three-year period, and we undertake to re-apply to the Stock Exchange for a waiver in the event that Ms. Lee ceases to meet the requirements under Rule 3.28 of the Listing Rules or otherwise ceases to serve as a joint company secretary of our Company. In addition, this waiver will be revoked in the event of any material breaches of the Listing Rules by our Company.

For further information regarding the qualifications of Ms. Liu and Ms. Lee, see “Directors and Senior Management.”

DISCLOSURE REQUIREMENTS IN RESPECT OF OUTSTANDING OPTIONS

The Listing Rules and the Companies (Winding Up and Miscellaneous Provisions) Ordinance prescribe certain disclosure requirements in relation to the options granted by our Company (the “**Option Disclosure Requirements**”):

- (i) Rule 17.02(1)(b) of the Listing Rules stipulates that all material terms of a share scheme must be clearly set out in this document. Our Company is also required to disclose in this document full details of all outstanding options and their potential dilution effect on the shareholdings upon the [REDACTED] as well as the impact on the earnings per share arising from the issue of shares in respect of such outstanding options;
- (ii) paragraph 27 of Appendix D1A to the Listing Rules requires our Company to set out in this document particulars of any capital of any member of our Group that is under option, or agreed conditionally or unconditionally to be put under option, including the consideration for which the option was or will be granted and the price and duration of the option, and the name and address of the grantee; and
- (iii) paragraph 10 of the Third Schedule to the Companies (Winding Up and Miscellaneous Provisions) Ordinance (the “**Third Schedule**”) requires that our Company shall disclose in this document the number, description and amount of any shares in or debentures of our Company which any person has or is entitled to be given, an option to subscribe for, together with the following particulars of the option, that is to say, (a) the period during which it is exercisable; (b) the price to be paid for shares or debentures subscribed for under it; (c) the consideration (if any) given or to be given for it or for the right to it; (d) the names and addresses of the persons to whom it or the right to it was given or, if given to existing shareholders or debenture holders as such, the relevant shares or debentures.

Paragraph 6 of Chapter 3.6 of the Guide for New Listing Applicants provides that in general, the Stock Exchange would grant waivers from disclosing the names and addresses of certain grantees in the listing document. Paragraph 7 of Chapter 3.6 of the Guide for New Listing Applicants further provides that a waiver from the Option Disclosure Requirements is at least subject to the following conditions (the “**Waiver Conditions**”):

- (i) demonstrating that the disclosure required under the relevant Listing Rules would be irrelevant or unduly burdensome;

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- (ii) disclosing the following in this document: (a) for each of the grantees who is (1) a director, (2) a member of the senior management, or (3) a connected person, all the particulars required under the Option Disclosure Requirements; (b) for the remaining grantees, on an aggregate basis, (1) the aggregate number of grantees and the number of shares underlying the options; (2) the exercise period of each option; (3) the consideration paid for the options; and (4) the exercise price of the options; and (c) (1) the aggregate number of underlying Shares required to be issued to satisfy the options; (2) the percentage of such aggregate number of underlying Shares to the issued share capital; and (3) the dilution effect and impact on earnings per share upon full exercise of the options under the pre-[REDACTED] option schemes; and
- (iii) making available for public inspection a full list of all grantees under the pre-[REDACTED] option schemes with all the particulars required under Option Disclosure Requirements.

As of the Latest Practicable Date, the Pre-[REDACTED] Share Option Scheme was in effect, to which the Option Disclosure Requirements are applicable. For details, see “Appendix VI — Statutory and General Information — D. Equity Incentive Schemes — 2. Pre-[REDACTED] Share Option Scheme” to this document.

As of the Latest Practicable Date, the maximum number of Shares underlying the Options grantable under the Pre-[REDACTED] Share Option Scheme amounted to 678,021 H Shares, accounting for 5.0% of our total issued Shares of our Company as of the Latest Practicable Date, among which Options representing 483,032 H Shares were granted to 104 grantees (including two senior management members and 102 employees). Among the Options granted, 71,264 and 411,768 Options were granted to our senior management members and employees, respectively. No Options were granted to our Directors and other connected persons. Options representing 194,989 H Shares remained ungranted and are expected to be granted before [REDACTED]. No Options under the Pre-[REDACTED] Share Option Scheme will be further granted upon [REDACTED].

We have applied to (i) the Stock Exchange for a waiver from strict compliance with the disclosure requirements under Rule 17.02(1)(b) of, and paragraph 27 of Appendix D1A to, the Listing Rules; and (ii) the SFC for a certificate of exemption under section 342A of the Companies (Winding Up and Miscellaneous Provisions) Ordinance, exempting our Company from strict compliance with paragraph 10(d) of the Third Schedule, respectively, on the grounds that strict compliance with the Option Disclosure Requirements would be unduly burdensome for our Company and the waiver and exemption would not prejudice the interest of the [REDACTED] public, taking into account the following reasons:

- (a) given that over 102 grantees (other than our Directors, senior management or other connected persons (as applicable)) are granted Options under the Pre-[REDACTED] Share Option Scheme, strict compliance with the Option Disclosure Requirements in setting out full details of all the grantees under the Pre-[REDACTED] Share Option Scheme in the document would be costly and unduly burdensome for our Company in light of a significant increase in cost and time for information compilation and document preparation. For example, the disclosure of personal information of each grantee may require the consent of all grantees to comply with personal information privacy laws and principles. Given the number of grantees, obtaining their consent would cause an unnecessary burden on our Company;

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- (b) the grant and exercise in full of the Options under the Pre-[REDACTED] Share Option Scheme will not cause any material adverse impact to the financial position of our Group;
- (c) not fully compliant with the Option Disclosure Requirements would not prevent our Company from providing our potential [REDACTED] with an informed assessment of the activities, assets, liabilities, financial position, management and prospects of our Company; and
- (d) material information relating to the Options, including the information required under the Waiver Conditions, has been disclosed in this document to provide prospective [REDACTED] with sufficient information to make an informed decision.

The Stock Exchange [has granted] us, a waiver from strict compliance with Rule 17.02(1)(b) of, and paragraph 27 of Appendix D1A to, the Listing Rules in relation to the Pre-[REDACTED] Share Option Scheme on the conditions that:

- (a) a summary of the latest terms of the Pre-[REDACTED] Share Option Scheme is disclosed in “Appendix VI — Statutory and General Information — D. Equity Incentive Schemes — 2. Pre-[REDACTED] Share Option Scheme” to this document;
- (b) full details of the Options granted by our Company to our Directors, senior management and other connected persons (as applicable), on an individual basis, as required under Rule 17.02(1)(b) of, and paragraph 27 of Appendix D1A, to the Listing Rules, and paragraph 10(d) of Part I of the Third Schedule, have been disclosed in “Appendix VI — Statutory and General Information — D. Equity Incentive Schemes — 2. Pre-[REDACTED] Share Option Scheme” to this document;
- (c) in respect of the Options granted to the remaining grantees (being grantees who are not our Directors, senior management or other connected persons), disclosure has been made on an aggregate basis categorized into lots based on the number of H Shares underlying the outstanding options, being (i) 1 to 2,000, (ii) 2,001 to 5,000, (iii) 5,001 to 10,000, (iv) 10,001 to above, and in respect of each lot, the following details are disclosed in this document: (1) the aggregate number of grantees and the number of H Shares subject to the Options; (2) the consideration (if any) paid for the grant of the Options; and (3) the exercise period of and the exercise price for the Options;
- (d) (i) the total number of Shares underlying the outstanding Options and the percentage to our total issued Shares and (ii) the dilutive effect and impact on earnings per share upon the full exercise of the Options are disclosed in “Appendix VI — Statutory and General Information — D. Equity Incentive Schemes — 2. Pre-[REDACTED] Share Option Scheme” to this document;
- (e) a full list of all the grantees with outstanding Options under the Pre-[REDACTED] Share Option Scheme, containing all the details as required under paragraph 10(d) of Part I of the Third Schedule will be made available for public inspection in accordance with “Appendix VII — Documents Delivered to the Registrar of Companies and Available on Display — Document Available for Inspection” to this document; and
- (f) the SFC will grant a certificate of exemption under the Companies (Winding Up and Miscellaneous Provisions) Ordinance exempting our Company from strict compliance with paragraph 10(d) of Part I of the Third Schedule.

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The SFC [has granted us], a certificate of exemption under section 342A of the Companies (Winding Up and Miscellaneous Provisions) Ordinance from strict compliance with paragraph 10(d) of the Third Schedule on the conditions that:

- (i) full details of Options granted by our Company to our Directors, senior management and other connected persons (as applicable), on an individual basis, as required under paragraph 10(d) of Part I of the Third Schedule, have been disclosed in “Appendix VI — Statutory and General Information — D. Equity Incentive Schemes — 2. Pre-[REDACTED] Share Option Scheme” to this document, such details include all the particulars required under paragraph 10 of Part I of the Third Schedule;
- (ii) in respect of the options granted to the remaining grantees (being grantees who are not our Directors, senior management or other connected persons), disclosures are made on an aggregate basis, categorized into lots based on the number of H Shares underlying the outstanding Options, being (i) 1 to 2,000, (ii) 2,001 to 5,000, (iii) 5,001 to 10,000, (iv) 10,001 to above, and in respect of each lot, the following details are disclosed in this document: (1) the aggregate number of grantees and the number of H Shares subject to the Options; (2) the consideration (if any) paid for the grant of the Options; and (3) the exercise period and the exercise price for the Options;
- (iii) a full list of all the grantees with outstanding Options under the Pre-[REDACTED] Share Option Scheme, containing all details as required under paragraph 10 of Part I of the Third Schedule will be made available for public inspection in accordance with “Appendix VII — Documents Delivered to the Registrar of Companies and Available on Display — Document Available for Inspection”; and
- (iv) the particulars of the exemption are disclosed in this document and that this document will be issued on or before [REDACTED].