

## 成都托普科技股份有限公司

### Chengdu Top Sci-Tech Company Limited \*

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

#### 2002 THIRD QUARTERLY RESULTS ANNOUNCEMENT

CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been established as a market designed to accommodate companies to which a high investment risk may be attached. In particular, companies may list on GEM with neither a track record of profitability nor any obligation to forecast future profitability. Furthermore, there may be risks arising out of the emerging nature of companies listed on GEM and the business sectors or countries in which the companies operate. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

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The Exchange takes no responsibility for the contents of this announcement, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.

This announcement, for which the directors of the Company (the "Directors") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The directors of the Company, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (1) the information contained in this announcement is accurate and complete in all material respects and not misleading; (2) there are no other matters the omission of which would make any statement in this announcement misleading; and (3) all opinions expressed in this announcement have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

<sup>\*</sup> For identification purpose only

# THIRD QUARTERLY RESULTS

The board of directors (the "Board") of Chengdu Top Sci-Tech Company
Limited (the "Company") is pleased to announce the unaudited consolidated
results of the Company and its subsidiaries (the "Group") for the nine months
and three months ended 30 September 2002 and the comparative figures for the

and three months ended 30 corresponding period in 20	•		omparative fig	gures for the
	For nine mont	ths ended	For three mon	ths ended
	30 Sepi	30 September		tember
	2002	2001	2002	2001
	(unaudited)	(unaudited)	(unaudited)	(unaudited)
Note	RMB'000	RMB'000	RMB'000	<i>RMB'000</i>

(10,833)

10,876

3,672

(4,831)

(5,875)

(241)

3,601

(1,438)

705

3,387

6,255

(1,971)

4,284

(885)

3,399

2 -

RMB0.005

83,227

(46.790)

(10,833)

25,604

2,042

(4,059)

(4,676)

(693)

18,218

(1,513)

13,549

30,254

(4,697)

25,557

25,557

RMB0.0411

31.685

(26,970)

(3,611)

1,104

1,030

(1,832)

(1,551)

(1,337)

(1.698)

(1,243)

(551)

(1,794)

(RMB0.0027)

455

(361)

(88)

13,861

(10,429)

(3,611)

(179)

907

(537)

(443)

(1,727)

(539)

4.995

2,729

2,387

2,387

RMB0.0035

(342)

(1,475)

		For
		nine mont 30 Sept 2002
	Note	(unaudited) RMB'000
Turnover Cost of sales	3	80,481 (58,772)

4

5

6(a)

7

Amortization of intangible assets

Gross profit/(loss)

Distribution costs

Profit/(loss) from

investment securities

operations Finance costs

Income from

taxation

taxation

Profit/(loss)

Subsidy income

Profit/(loss) before

Income tax expenses

Profit/(loss) after

Minority interests

attributable to

Basic earnings/(loss)

shareholders

per share

Other revenue

Administrative

expenses Other operating expenses

#### **MOVEMENT IN RESERVES**

As at 1 January 2001

Profit attributable to

shareholders

Transfer to reserves

As at 30 September

As at 1 January 2002 Profit attributable to

shareholders

Transfer to reserves

Dividend (Note 8(b))

As at 30 September

2002

2001

Issue of H shares

The Group's movement in reserves are as follows:

		Statutory	Statutory public	Discretionary
Capital	Revaluation	surplus	welfare	surplus
surplus	surplus	reserve	fund	reserve
(unaudited)	(unaudited)	(unaudited)	(unaudited)	(unaudited)
RMB'000	RMB'000	RMB'000	RMB'000	RMB'000

(347)

96,754

96,407

96,407

96,407

39,485

39,485

39,485

39,485

13,522

2,683

16,205

17,136

1,058

18,194

- 3 -

7.936

1,342

9,278

9,743

529

10,272

surplus reserve audited) RMB'000

10,220

10,220

10,220

10,220

earnings (unaudited) (unaudited) RMB'000 63,032

25,557

(4,025)

84,564

86,198

3,399

(1,587)

(13,520)

74,490

**Total** 

RMB'000

133,848

96,754

25,557

256,159

259,189

3,399

(13,520

249,068

Retained

#### 1. **Organisation**

**NOTES:** 

2.

#### The Company was incorporated in the People's Republic of China as a joint stock limited liability company on 24 January 1993 and the Company's H Shares were

The Group's unaudited consolidated results have been prepared in accordance with Statements of Standard Accounting Practice (the "SSAP") issued by the Hong Kong Society of Accountants and accounting principles generally accepted in Hong Kong and

The principal accounting policies adopted in the accounts are consistent with those used

ended 30 September

2002

RMB'000

24,696

15,986

20,318

17,027

2,454

80,481

- 4 -

For the nine months For the three months

2001

RMB'000

26,404

22,799

17,865

12,353

3,806

83,227

ended 30 September

RMB'000

3,848

1,283

1,666

6,601

463

13,861

2002

9,580

5,850

7,435

7,366

1,454

31,685

RMB'000

Basis of preparation and principal accounting policies

successfully listed on GEM on 30 March 2001.

with the disclosure requirements of the Rules Governing the Listing Securities on the GEM of the Stock Exchange (the "GEM Listing Rules").

in the annual financial statements for the year ended 31 December 2001 of the Group.

#### 3. Turnover

The turnover of the Group by reference to the categories of major products is analyzed as follows:

TS'98 Tax Management Information System

**TPHMIS Housing Reform** 

Other solution systems

Total

LED Display Control System

Management Information System

Government Administration System

Others

Other revenue

Rental income

Interest income

Subsidy income

4.

5.

Chengdu City, in order to support the development of the Company, the Company

2,172 1,215 3,387 Pursuant to Jin Cai Fa [1998] No. 10 and Jin Cai Fa [1999] No. 22 issued on 8 April 1998 and 1 June 1999 respectively by the Finance Bureau of Jin Niu District of

is entitled to a financial refund based on the conditions as stipulated in the notices. The financial refund is recorded as subsidy income and is recognised on cash basis.

ened 30 September 2002 RMB'000

ended 30 September

2002

1.171

1,670

3,672

831

RMB'000

2001 RMB'000 6.066 7,483

13,549

For the nine months For the three months

2001

1,094

495

453

2,042

RMB'000

ended 30 September

2002

421

369

240

1,030

RMB'000

2001

334

164

409

907

RMB'000

For the nine months For the three months ended 30 September 2002 RMB'000

2001 RMB'000 4.251 744 4,995

According to Circular Guo Fa [2000] No. 2 issued by the State Council in January 2000, the above-mentioned financial refund would require approval from the State Council or it will cease to be available. Therefore, there is no assurance that the Company can enjoy such financial refund in the future. In accordance with Cai Shui [2000] No. 25 issued on 22 September 2000 by the Ministry of Finance and State Administration for Taxation, the Company is entitled to a reduced VAT rate of 3% for the sales of certain approved software products. The Company is required to pay the VAT at normal rate of 17%, and the VAT paid in excess of the VAT computed at the reduced rate will be refunded to the Company. The refund is recorded as subsidy income and is recognised on cash basis.

(a)

6.

# **Taxation**

According to the PRC relevant tax regulations, a New and High Technology Enterprise operating in a State Level New and High Technology Development Zone

Enterprise income tax ("EIT")

**—** 5 **—** 

("NHTDZ") is entitled to a reduced EIT rate of 15%. The Company is recognized as a New and High Technology Enterprise and is registered in Chengdu NHTDZ. Accordingly, the Company is subject to EIT at 15%.

The subsidiaries of the Company are subject to EIT at 33%.

The Group did not have any Hong Kong profits tax liabilities as it did not earn any income subject to Hong Kong profits tax.

Details of EIT charged during the relevant periods are as follows:

	For the nine	e months	For the three	e months
	ended 30 September 2002 2001		-	
			RMB'000	RMB'000
Current taxation Provision for (write-back of) deferred taxation	2,254	4,775	(396)	367
	(283)	(78)	(59)	(25)
Total	<u>1,971</u>	4,697	(455)	342

There were no material unprovided deferred tax liabilities as at 30 September 2002 (2001: Nil).

#### (b) Value-added tax ("VAT")

Individual companies within the Group are subject to output VAT levied at the rate of 17% on the total sales of goods. Input VAT paid on purchases can be used to offset the output VAT levied on sales of goods to determine the net VAT payable.

In accordance with Cai Shui [2000] No. 25 issued on 22 September 2000 by the Ministry of Finance and State Administration for Taxation, the Company is entitled to a reduced VAT rate of 3% for the sales of certain approved software products. The Company is required to pay the VAT at normal rate of 17%, and the VAT paid in excess of the VAT computed at the reduced rate will be refunded to the Company. The refund is recorded as subsidy income and is recognised on cash basis.

#### (c) Business tax ("BT")

Individual companies within the Group are subject to BT on the provision of maintenance, support and training services at rates ranging from 3% to 5% on gross revenue.

#### (d) Surtaxes

Individual companies within the Group are subject to the following surtaxes:

and BT payable; and
Education supplementary tax, a tax levied at 3% of net VAT payable and BT

City construction and maintenance tax, a tax levied at 7% of net VAT payable

payable.

7. Earnings/(loss) per share

8.

The calculation of basic earnings/(loss) per share is based on the profit/(loss) attributable to shareholders for the nine months and three months ended 30 September 2002 of approximately RMB3,399,000 and (RMB1,794,000) respectively (nine months and three months ended 30 September 2001: approximately RMB25,557,000 and

shares for the nine months and three months ended 30 September 2002 (during the nine months and three months ended 30 September 2001: 621,523,810 shares and 676,000,000 shares respectively).

No diluted earnings/(loss) per share for the nine months and three months ended 30

September 2001 and 2002 have been presented because there were no dilutive potential

The Board does not recommend the payment of an interim dividend for the nine

For the nine months ended 30 September

2001

RMB'000

2002

RMB'000

<u>13,520</u>

RMB2,387,000 respectively) and on the weighted average of outstanding 676,000,000

Dividend

ordinary shares in existence during the periods.

Interim dividend attributable to the nine months

months ended 30 September 2002 (nine months ended 30 September 2001: Nil).

(b) Dividend attributable to the previous financial year, approved and paid

# (b) Dividend attributable to the previous financial year, approved and paid during the nine months

Final dividend in respect of the previous financial
year, approved and paid during the nine months,
of RMB0.02 per share (nine months ended 30
September 2001: Nil)

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **Business Review**

For the nine months ended 30 September 2002, the Group recorded a turnover of approximately RMB80,481,000 and a profit attributable to shareholders of approximately RMB3,399,000. This represented a drop of 3.3% in terms of turnover as compared with the same period last year. The decrease was due to the reasons that the completion and delivery of certain information technology solutions projects were deferred, and that the Group followed the market trend to reduce the price of its products as well as the demand for "TPHMIS Housing Reform Management Information System" was reduced. The deferral of the projects were at the requests of the customers and they are expected to be completed in the fourth quarter of 2002. As the prices were reduced and the relatively low profit margin products and value added services were proportionately increased in the turnover, both the gross profit and the profit from operations were diluted. As a result of the Group's active expansion in the marketing activities, the turnover of the third quarter was increased as compared with the same period last year. Despite the improved gross profit, the third quarter was resulted in a loss due to the rise of operational costs and the drop of subsidy income. The subsidy income was dropped as the Group did not receive financial refund in the third quarter and the sales of certain approved software products, which the Group is entitled to have tax refund, were reduced. Hence, the Group has taken initiatives to implement cost control measures and to strengthen its management team and enhance its human

## **Product and Market**

again.

government and the continuing advancement in technology provided a relatively large market for the Group. With the Group's continuous effort in research and development and in enhancing the ability in market promotion, the Group's products and services had been further promoted and applied. At the same time, the Group has actively strengthened its position in the PRC

market and established research centres overseas.

The expedition of the process of the electronic information of the PRC

resources development programmes in order to push the overall profit up

are to be used in conjunction with the information technology solution projects and sales of accessory information technology products to customers. This can enlarge the level of connection with and bases of customers, and also maintain a close relationship with the customers. Such centre was developed into a subsidiary of the Company. Currently, the office in Chongqing is undergoing similar process. Such arrangement is made in line with the marketing activities as disclosed under the section headed "Key Business Objectives" in the Prospectus, and funded by the proceeds from the issue of H Shares. Not only

could this help the Group to widen its sales channel, but also facilitate to

As regards the establishment of the overseas research centre, it is still pending

promote the Group's image.

During the nine months ended 30 September 2002, the Group expanded its sales and service centre in Shanghai and for the purpose of promoting the Company's products and providing value added services, including provision of technology consultancy, after-sales support, installation of proprietary information technology solutions into contract materials and training services, etc, and purchases for and on behalf of the customers contract materials which

for approval due to the State's foreign exchange policy and the requirement of relevant approvals.

Major products of the Group include "TS'98 Tax Management Information

System", "TPHMIS Housing Reform Management Information System", "LED Display Control System" and "Government Administration System". We believe that the continuous improvement in and innovation of application software products and services for the purpose of meeting the market demand help the Group to develop new sales channels and market.

The Group is now conducting research on and developing the "Biometric Finger Print Identifying System" and "Embedded Operating System" which are expected to be completed in the fourth quarter of 2002 and to provide revenue for the Group.

#### Research and Development

Group has established special teams for the development of different areas such as "Multi-layer System Integral Framework Structure for Government Administration", "Information Security Technology" and "Embedded Operating System". The Group's research and development teams will focus on the component software modules in order to meet customers' need and expectation.

The Group continuously focused on the development of component software modules. In order to keep abreast of the trend of market development, the

## Liquid Capital and Financial Resources

As at 30 September 2002, the Group had net current assets of approximately RMB175,505,000, including deposits of HK\$19,180,000 and of RMB99,965,000. These deposits, together with cash and cash equivalents, were approximately RMB120,345,000. The financial position of the Group remains sound and healthy.

In August 2002, the Group followed the repayment schedule and repaid the unsecured bank loan of RMB30,000,000. The Group's interest expenses has therefore reduced. The Directors believe that the Group has sufficient financial resources to meet the needs of undertakings and operating capital.

### **Prospects**

The Directors believe that with the continual growth of the PRC economy and the PRC's accession into the World Trade Organization, the PRC government-related entities will expedite to improve the quality of work and economic efficiency, and increase the demand for electronic information systems. These would provide a promising prospect for the Group.

The Group will make every effort to seize each opportunity to further enhance its technological level and services. At the same time, the Group will continue to explore investment opportunities in other technological areas so as to achieve the aim of optimising the shareholders' interests.

## EXECUTIVES' INTERESTS IN THE SHARE CAPITAL AND DEBT SECURITIES OF THE COMPANY As at 30 September 2002, the beneficial interests of the Directors, Supervisors, chief executives and their respective associates in the share capital or debt

DISCLOSURE OF THE DIRECTORS', SUPERVISORS' AND CHIEF

securities of the Company or any of its associated corporations as recorded in

Mr. Yang Shu Cheng

Mr. Huang Wei Bin

Mr. Chen Bao Yu

**NOTES:** 

the register required to be kept under Section 29 of the Securities (Disclosure of Interests) Ordinance (the "SDI Ordinance") or which required, pursuant to Rules 5.40 to 5.59 of the GEM Listing Rules, to be notified to the Company and the Stock Exchange were as follows:

	Number of ordinary shares of RMB0.10 each			5
Name of Directors	Personal Fa	mily	Corporate	Total
Mr. Li Zheng Bin	$1,000,000^{(1)}$	Nil	39,000,000(1),(2)	40,000,000

 $730,000^{(1)}$ 

 $156.000^{(1)}$ 

 $28.000^{(1)}$ 

Mr. Chen Zhong Hao	468,000 <sup>(1)</sup>	Nil
Name of Supervisors		

#### $22.000^{(1)}$ Mr. Wang Hua $208,000^{(1)}$ Mr. Hu Yun Xu Nil

730,000

156,000

468,000

28,000

22,000

208,000

- 1. Such shares are domestic shares of the Company.
- Such shares are held by Sichuan Top Sci-Tech Development Company ("Top 2.

interests in the share capital or debt securities of the Company or any of its associated corporations as recorded in the register required to be kept under Section 29 of the SDI Ordinance or as otherwise notified to the Company and

Development"). Mr. Li Zheng Bin holds 1.58% interest in Top Development.

Save as disclosed above, as at 30 September 2002, none of the Directors, Supervisors, chief executives or their respective associates had any beneficial

the Stock Exchange pursuant to Rules 5.40 to 5.59 of the GEM Listing Rules.

# TO PURCHASE SECURITIES

During the nine months ended 30 September 2002, none of the Directors, Supervisors or chief executives was granted options to subscribe for any types of securities of the Company. As at 30 September 2002, none of the Directors, Supervisors or chief executives held any options to subscribe any types of the Company's securities.

DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' RIGHTS

## Up to 30 September 2002, the Company has not granted any option pursuant

Name of Shareholder

1.

SHARE OPTION SCHEME

to its share option scheme adopted on 25 October 2000. SUBSTANTIAL SHAREHOLDERS

As at 30 September 2002, so far as is known to the Company, the following

persons were interested in 10% or more of the interests in the issued share capital of the Company, who should make disclosure in accordance with

Section 16(1) of the SDI Ordinance.

Top Development Sichuan Topsoft Investment Company Limited ("Topsoft Investment") (Formerly known as Sichuan Top Software Company Limited)

Labour Association of Top Development

NOTES:

These shares are domestic shares of the Company.

Top Development holds 5.77% direct interest in the Company. Top Development owns 2. 34.96% of Topsoft Investment, which owns 40.38% of the Company. Topsoft Investment

3. Topsoft Investment owns 82% of Top Computer, which owns 1.92% of the Company. Topsoft Investment direct interest in the Company is 40.38%.

which owns 0.96% of the Company.

RMB0.10 each share capital  $344,500,000^{(1),(2)}$ 50.95%

 $286,000,000^{(1),(3)}$ 42.30%  $344.500.000^{(1),(4)}$ 50.95%

**Percentage** 

of Issued

owns 82% of Sichuan Top Computer Company Limited ("Top Computer"), which owns

Network Engineering Company Limited, which owns 1.92% of the Company. Top Development owns 60% of Chengdu Tuoan Sci-Tech Information Company Limited,

Number of

Ordinary shares of

**—** 12 **—** 

1.92% of the Company. Top Development owns 80% of Chengdu Top Information

Save as disclosed above, the Directors and Supervisors were not aware of any other persons who is interested in 10% or more of the Company's issued share capital.

Top Development's interest in the Company, please see note 2 above.

The Labour Association of Top Development owns 34.39% of Top Development. As to

# CHANGES OF THE POSITIONS OF THE DIRECTORS

Two directors of the Company, Mr. Yang Shu Cheng and Mr. Huang Wei Bin, have resigned their respective executive position in the Company on 19 March

2002 but remain as the non-executive director of the Company.

### RETAINMENT OF AUDITORS OF THE COMPANY

Since 1 July 2002, auditors of the Company, Arthur Anderson & Co. has

remain unchanged.

merged with PricewaterhouseCoopers Certified Public Accountants. The merged audit firm practises under the name of PricewaterhouseCoopers Certified Public Accountants. According to the resolution passed at the Company's annual general meeting on 14 May 2002, the Company continues to retain the merged audit firm as the auditors of the Company on the condition that all the terms in respect of the provision of services by the merged firm

## RESIGNATION OF INDEPENDENT NON-EXECUTIVE DIRECTOR

Professor Lin Wan Xiang resigned as independent non-executive director of the Company on 11 October 2002 due to the substantial increase of his workload being a Ph. D mentor in the South West Finance University. The

Board would like to take this opportunity to express its appreciation for his contribution towards the Company during his term of service.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S

# SECURITIES

During the nine months ended 30 September 2002, the Company or its subsidiaries did not purchase, sell or redeem any of the Company's securities.

#### **COMPETING INTERESTS**

4.

None of the Directors, management shareholders or their respective associates (as defined in the GEM Listing Rules) had any interests in any business which competes or may compete with the Group.

#### SPONSOR'S INTEREST

"Sponsor") nor its directors or employees or respective associates had any interests in the securities of the Company or any member of the Group, or rights to subscribe for or to nominate persons to subscribe for the securities of the Company or any member of the Group.

As at 30 September 2002, neither Core Pacific - Yamaichi Capital Limited (the

According to the sponsor's agreement entered into between the Company and the Sponsor on 23 March 2001, the Sponsor has received and will receive sponsorship fee as being the retained sponsor of the Company for the period from 30 March 2001 to 31 December 2003.

# **AUDIT COMMITTEE**

terms of reference in compliance with Rules 5.23, 5.24 and 5.25 of the GEM Listing Rules. The primary duties of the audit committee are to review and supervise the financial reporting process and internal control system of the Group. After Professor Lin Wan Xiang resigned on 11 October 2002, the audit

The Company established an audit committee on 8 March 2001 with written

Directors, Professor Yang Ji Ke and Mr. Li Ming Shu, and one executive Director, Mr. Fan Jing Ru. The audit committee has reviewed the Group's unaudited consolidted results

committee comprises three members, namely two independent non-executive

for the nine months ended 30 September 2002 and was of the view that the compilation of the accounts has complied with all applicable accounting standard and relevant regulations and laws, and made sufficient disclosure.

By order of the Board Li Zheng Bin

Chairman

Chengdu, the PRC, 14 November 2002

This announcement will remain on the "Latest Company Announcements" page of the GEM website for at least 7 days from the date of its publication and the website of the Company at www.topsci-tech.com.