WHICH APPLICATION FORM TO USE

Use a WHITE Application Form if you want the Public Offer Shares to be issued in your own name.

Use a **YELLOW** Application Form if you want the Public Offer Shares to be issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to your investor participant stock account or the stock account of your designated CCASS participant maintained in CCASS.

Note: The Public Offer Shares are not available to any existing beneficial owner of the Shares, Directors, the Initial Management Shareholders or associates of any of them.

WHERE TO COLLECT THE APPLICATION FORMS

You can collect a WHITE Application Form and a prospectus from:

Any member of the Stock Exchange, or any of the following firms

Asia Investment Capital Limited

Units 1402–3, 14th Floor China Merchants Tower Shun Tak Centre 168–200 Connaught Road Central Hong Kong

Kingsway Capital Limited 5th Floor Hutchison House 10 Harcourt Road Central Hong Kong

Tai Fook Securities Company Limited

23rd–26th Floor, New World Tower I 16–18 Queen's Road Central Hong Kong

Crosby Limited

2701 Citibank Tower 3 Garden Road Central Hong Kong

Chun Yick Securities Limited

10th Floor, Wings Building 110–116 Queen's Road Central Hong Kong

CM-CCS Securities Limited

26th Floor, World Wide House 19 Des Voeux Road Central Hong Kong

Quest Stockbrokers (HK) Ltd.

2302 & 24th Floor, Onfem Tower 29 Wyndham Street Central Hong Kong

CSC Securities (HK) Limited

Unit 3204–7, Cosco Tower 183 Queen's Road Central Hong Kong

Quam Securities Company Limited

Room 3308, Gloucester Tower The Landmark 11 Pedder Street Central Hong Kong

First Asia Finance Group Limited

Room 1502, 15th Floor World Wide House 19 Des Voeux Road Central Hong Kong

Sanfull Securities Limited 20th Floor, Far East Consortium Building

121 Des Voeux Road Central Hong Kong

Hong Tong Hai Securities Limited

Units 3606, 36th Floor, China Merchants Tower Shun Tak Centre 168–200 Connaught Road Central Sheung Wan Hong Kong

DL Brokerage Limited

1st Floor, Wing's Building 110–116 Queen's Road Central Hong Kong

Partners Capital International Limited

1305, 13th Floor 9 Queen's Road Central Hong Kong

or any of the following branch or sub-branches of Hang Seng Bank:

Hong Kong Island:	Head Office Central District Branch Causeway Bay Branch Wanchai Branch	83 Des Voeux Road Central Basement, Central Building, Pedder Street 28 Yee Wo Street 200 Hennessy Road
Kowloon:	Kowloon Main Branch Tsimshatsui Branch Kwun Tong Branch Mongkok Branch	618 Nathan Road 18 Carnarvon Road 70 Yue Man Square 677 Nathan Road
New Territories:	Chung On Street Branch Shatin Branch Sheung Shui Branch	38 Chung On Street Shop 18 Lucky Plaza, Wang Pok Street 53 San Hong Street

You can collect a YELLOW Application Form and a prospectus from:

Hong Kong Securities Clearing Company Limited Depository Counter 2nd Floor, Vicwood Plaza 199 Des Voeux Road Central Hong Kong

Hong Kong Securities Clearing Company Limited Customer Services Centre Upper Ground Floor V-Heun Building 128–140 Queen's Road Central Hong Kong

or your stockbroker may have forms available.

HOW TO COMPLETE THE APPLICATION FORMS

There are detailed instructions on each Application Form. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected.

If your application is made through a duly authorised attorney, the Sponsor (on behalf of the Underwriters), in consultation with the Company, or its agent may accept it at its discretion, and subject to any conditions it thinks fit, including evidence of the authority of your attorney. The Sponsor in consultation with the Company, has full discretion to reject or accept any application, in full or in part, without assigning any reason.

HOW MANY APPLICATIONS MAY YOU MAKE

There are only one situation where you may make more than one application for Shares:

If you are a **nominee**, you may lodge more than one application in your own name on behalf of different owners. In the box on the Application Form marked "For nominees", you must include

- (i) an account number; or
- (ii) some other identification code

for **each** beneficial owner. If you do not include this information, the application will be treated as being made for your benefit.

Otherwise, multiple applications are not allowed.

It will be a term and condition of all applications that by completing and delivering an Application Form, you give a warranty to the following effect that:

- no other application is made for your benefit by you or by anyone applying as your agent or by any other person, if the application is made for your benefit; and
- if the application is made by you as agent for the benefit of another person, no other application is being made by you as agent for or for the benefit of that person or by that person or by other person as agent for that person; and you have due authority to sign the application as agent for the person who is to benefit from the application.

All of your application will be rejected as multiple applications if you, or you and joint applicants together:

- make more than one application on a WHITE or YELLOW Application Form; or
- apply on one **WHITE** or **YELLOW** Application Form for more than 100% of the Shares being offered for public subscription initially available in either pool A or pool B as referred to in the paragraph "Public Offer" in this section.

All of your applications will also be rejected as multiple applications if more than one application is made for **your benefit**. If an application is made by an *unlisted company* and

- the only business of that company is dealing in securities; and
- you exercise *statutory control* over that company, then the application will be treated as being for your benefit.

Unlisted company means a company with no equity securities listed on the Stock Exchange or the GEM.

Statutory control means you:

- control the composition of the board of directors of that company; or
- control more than half the voting power of that company; or
- hold more than half the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

HOW MUCH FOR THE PUBLIC OFFER SHARES

The Issue Price is HK\$1.00 per Share. You must also pay the brokerage of 1%, a SFC transaction levy of 0.005% and investor compensation levy of 0.002% and a Stock Exchange trading fee of 0.005% on application. This means that for every 2,000 Shares you will pay HK\$2,020.24. The Application Forms have tables showing the exact amount payable for multiples of Shares.

You must pay the Issue Price, brokerage and the Stock Exchange trading fee in full when you apply for the Shares. Your payment must be by cheque or banker's cashier order and must comply with the terms of the Application Forms. Your cheque or banker's cashier order will not be presented for payment before 28th July, 2003.

If your application is successful, brokerage is paid to members of the Stock Exchange, and the trading fee is paid to the Stock Exchange.

MEMBERS OF THE PUBLIC — LATEST TIME FOR APPLICATION OF NEW SHARES

Completed **WHITE** or **YELLOW** Application Forms, with payment in Hong Kong Dollars for the full amount payable on application attached, must be lodged by 12:00 noon on Monday, 28th July, 2003 or if the application lists are not open on that day, then by 12:00 noon on the next day the lists are open.

Your completed Application Form, with payment in Hong Kong Dollars for the full amount payable on application attached, should be deposited in the special collection boxes provided at any of the branch or sub-branches of Hang Seng Bank listed under the paragraph headed "Where to collect the application forms" above at the following times:

Wednesday, 23rd July, 2003	—	9:00 a.m. to 4:00 p.m.
Thursday, 24th July, 2003	—	9:00 a.m. to 4:00 p.m.
Friday, 25th July, 2003	—	9:00 a.m. to 4:00 p.m.
Saturday, 26th July, 2003	—	9:00 a.m. to 12:00 noon
Monday, 28th July, 2003	—	9:00 a.m. to 12:00 noon

The application lists will be open from 11:45 a.m. to 12:00 noon on Monday, 28th July, 2003.

EFFECT OF BAD WEATHER ON THE OPENING OF THE APPLICATION LISTS

The application lists will not open if there is:

- a tropical cyclone warning signal number 8 or above, or
- a "black" rainstorm warning signal

in force at any time between 9:00 a.m. and 12:00 noon on Monday, 28th July, 2003. Instead they will open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon.

Business day means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

CIRCUMSTANCES IN WHICH YOU WILL NOT BE ALLOTTED PUBLIC OFFER SHARES

Full details of the circumstances in which you will not be allotted Public Offer Shares are set out in the notes attached to the Application Forms, and you should read them carefully. You should note in particular the following two situations in which Public Offer Shares will not be allotted to you.

If your application is revoked:

By completing an Application Form, you agree that you cannot revoke your application before the fifth day after the time of the opening of the application lists. This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge your Application Form. This collateral contract will be in consideration of the Company agreeing that, it will not offer any Public Offer Shares to any person before 4th August, 2003 except by means of one of the procedures referred to in this prospectus.

You may only revoke your application before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is a Saturday, Sunday or public holiday in Hong Kong) unless a person responsible for this prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for this prospectus.

If your application has been accepted, it cannot be revoked. Acceptance of application will be constituted by notification to the press of the basis of allocation and, where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to satisfaction of such conditions or the results of such ballot, respectively.

If the allotment of Public Offer Shares is void:

Your allotment of Public Offer Shares will be void if the GEM Listing Committee does not grant permission to list the Public Offer Shares either:

- within three weeks from the closing of the application lists; or
- within a longer period of up to six weeks if the GEM Listing Committee notifies the Company of that longer period within three weeks of the closing of the lists.

PUBLICATION OF RESULTS

The Company expects to release an announcement on the Issue Price, the level of interest in the Placing, results of applications in respect of Public Offer and basis of allotment of Shares under the New Issue, and the number of Shares, if any, reallocated between the Placing and the Public Offer on or before 31st July, 2003 in The Standard (in English) and the Hong Kong Economic Times (in Chinese) and on the GEM website.

COMMENCEMENT OF DEALINGS IN THE SHARES

Dealings in the Shares are expected to commence on Monday, 4th August, 2003.

Shares will be traded in board lots of 2,000 Shares each.

COLLECTION/POSTING OF SHARE CERTIFICATE(S)/REFUND CHEQUE AND DEPOSIT OF CERTIFICATES INTO CCASS

WHITE application form:

If you have applied for 1,000,000 Public Offer Shares or more and have indicated on your application form that you will collect Share certificate(s) and/or refund cheque, you may collect it/ them in person from:

Standard Registrars Limited

G/F, Bank of East Asia Harbour View Centre 56 Gloucester Road Wanchai Hong Kong

Share certificate(s) and refund cheque will be available for collection between 9:00 a.m. and 1:00 p.m. on 1st August, 2003.

You must show your identification document to collect your Share certificate(s) and/or refund cheque.

If you do not collect your Share certificate(s) and/or refund cheque, if any, they will be sent to the address on your application form shortly after the despatch, by ordinary post and at your own risk.

If you have applied for 1,000,000 Public Offer Shares or above and have not indicated on your application form that you will collect your Share certificate(s) and/or refund cheque in person, or if you have applied for less than 1,000,000 Public Offer Shares, then your Share certificate(s) and/or refund cheque, if any, will be sent to the address on your application form by ordinary post and at your own risk on the date of despatch.

YELLOW application form:

Your Share certificate(s) will be issued in the name of HKSCC Nominees Limited and deposited into CCASS for credit to your investor participant stock account or the stock account of your designated CCASS participant as instructed by you at the close of business on Friday, 1st August, 2003, or any other date as shall be determined by HKSCC or HKSCC Nominees Limited.

If you are applying through a designated CCASS participant (other than an investor participant) for Public Offer Shares credited to the stock account of your designated CCASS participant (other than an investor participant), you can check the number of Public Offer Shares allotted to you with that CCASS participant.

If you are applying as an investor participant, the Company will publish the results of investor participants' applications together with the results of the New Issue in the newspapers on Thursday, 31st July, 2003. You should check against the announcement published by the Company and report

any discrepancies to HKSCC before 12:00 noon on Friday, 1st August, 2003 or such other date as shall be determined by HKSCC or HKSCC Nominees Limited. On 2nd August, 2003 (the next day following the credit of the Public Offer Shares to your stock account) you can check your new account balance via the CCASS Phone System (under the procedures contained in HKSCC's "Investor Account Guide — Investor Participation" in effect from time to time). HKSCC will also mail to you an Activity Statement showing the number of Public Offer Shares credited to your stock account.

If you have indicated on your application form that you will collect your refund cheque(s) in person, please follow the instruction set out under the paragraph headed "WHITE application form" above.

SHARES WILL BE ELIGIBLE FOR CCASS

If the Stock Exchange grants the listing of and permission to deal in the Shares in issue and to be issued as mentioned in the prospectus and the Company complies with the stock admission requirements of HKSCC, the Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in the Shares on the Stock Exchange or any other date as determined by HKSCC. Settlement of transactions between members of the Stock Exchange is required to take place in CCASS on the second business day after any trading day.

All necessary arrangements have been made for the Shares to be admitted into CCASS.

All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.

Investors should seek the advice of their stockbroker or other professional adviser for details of those settlement arrangements and how such arrangements will affect their rights and interests.