



西安海天天线科技股份有限公司
Xi'an Haitian Antenna Technologies Co., Ltd.*

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code : 8227)

Annual Report **2003**

* for identification purposes only

CHARACTERISTIC OF THE GROWTH ENTERPRISE MARKET (“GEM”) OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE “STOCK EXCHANGE”)

GEM has been established as a market designed to accommodate companies to which a high investment risk may be attached. In particular, companies may list on GEM with neither a track record of profitability nor any obligation to forecast future profitability. Furthermore, there may be risks arising out of the emerging nature of companies listed on GEM and the business sectors or countries in which the companies operate. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

The principal means of information dissemination on GEM is publication on the Internet website operated by the Stock Exchange. Listed companies are not generally required to issue paid announcements in gazetted newspapers. Accordingly, prospective investors should note that they need to have access to the GEM website (www.hkgem.com) in order to obtain up-to-date information on GEM-listed issuers.

This annual report, for which the directors (the “Directors”) of Xi’an Haitian Antenna Technologies Co., Ltd. (the “Company”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (“Listing Rules”) for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (i) the information contained in this annual report is accurate and complete in all material respects and not misleading; (ii) there are no other matters the omission of which would make any statement in this annual report misleading; and (iii) all opinions expressed in this annual report have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

On behalf of the board of Directors (the "Board") of the Company, we hereby present the Annual Report of the Company for the year ended 31 December 2003.

Year 2003 was a challenging year to the Company. With concerted effort of staff and strong support from all parties, the Company achieved significant progress in telecommunication equipment industry and successfully listed its foreign shares ("H Shares") on the GEM of the Stock Exchange on 5 November 2003.

The Company researches and develops, manufactures and sells base station antennas and related products. It also provides solutions in respect of technical support, system integration and network optimization to mobile communication network operators and telecommunication equipment vendors/system integrators. With its continuous dedication to its main product lines, the Company has become one of the leading providers of base station antennas and related products in the People's Republic of China (the "PRC") and has explored new markets overseas.

While gaining progress in the business, the Company unceasingly enhances its ability in research and development, including on technologies and products to be applied in the third generation ("3G") mobile communication. The achievements in product research and development differentiate the Company from its competitors and lay the foundation for future business development.

On behalf of the Board, I would like to extend my sincere gratitude and appreciation to the shareholders and staff for their support and hard work during the year.

Professor XIAO Liangyong

Chairman

Xi'an, the PRC

19 March 2004



Comparison between Intended and Actual Use of Net Proceeds of Placing of the Company's H Shares

From 5 November 2003 to 31 December 2003

Business objectives	Planned uses of proceeds as set out in the Prospectus <i>HK\$ million</i>	Actual amount of proceeds used up to 31 December 2003 <i>HK\$ million</i>
Research and development of the Company's antennas and related products	12.5	12.5
Further empowering of the Company's research and development capabilities	10.0	10.0
Increase of production capacity	3.0	0.5
Expansion of sales and marketing network	1.7	0.3
Collaborating with business partners and establishing strategic alliance	1.0	1.0
Total	28.2	24.3

The unused proceeds from the placing of the Company's H shares were placed in banks in the PRC as deposits as at 31 December 2003.



RESULT OF OPERATIONS

The Company recorded a total turnover of approximately RMB226.7 million and a net profit of approximately RMB43.0 million for the year ended 31 December 2003. The Company had continued to develop as compared to a turnover of approximately RMB164.5 million and net profit of approximately RMB36.4 million in the year 2002. The Company's turnover increased by 37.8% from the year 2002. The increase in turnover was the result of continuing expansion of CDMA and Xiaolingtong network in the PRC and the Company's success in maintaining close cooperation relationship with its major customers, including UTStarcom Telecom Co., Ltd. ("UTStarcom"), 中國移動通信集團有限公司 (China Mobile Communications Corporation) and its subsidiaries and branch offices (collectively "China Mobile Group") and 中國聯合通信有限公司 (China United Telecommunications Corporation) and its subsidiaries and branch offices (collectively "China Unicom Group").

The Company's gross profit margin was 50.2% for the year 2003 as compared to a gross profit margin of 55.6% for the year 2002. The Company continued to adopt the strategy of capturing market share (based on the Directors' estimate, the Company's share in the GSM/CDMA antenna and WLL/PHS base station antenna market for the year 2003 was 24% and 35% respectively) by lowering selling price of products after they are launched for a period of time. However, the Company has been adopting cost controlling measures including subcontracting certain parts of the production process of WLL/PHS base station antenna series.

The Company recorded other operating income, which mainly comprised subsidy for interest expenditure incurred for obtaining external finance by the Company for the construction of property, plant and equipment, for upgrading existing production capacity and to promote export sales, of approximately RMB3.0 million for the year 2003, comparing to the other operating income, which mainly comprised income received from network inspection services provided to customers, of approximately RMB2.1 million for the year 2002.

Distribution costs increased for approximately 36.1% from approximately RMB18.0 million for the year 2002 to approximately RMB24.5 million for the year 2003. The increase was in line with the increase in the Company's turnover. Percentage of distribution costs to turnover was 10.8% for the year 2003, approximate to 10.9% for the year 2002.

Administration expenses increased by approximately 75.6% from approximately RMB11.9 million for the year 2002 to approximately RMB20.9 million for the year 2003. The increase was mainly due to the increase in payroll and staff welfare expenses, traveling expenses and motor vehicle expenses.

Other operating expenses mainly comprised amortization of intangible assets, allowance for doubtful debts and product research and development costs. Total other operating expenses decreased for approximately 13.2% from approximately RMB15.1 million for the year 2002 to approximately RMB13.1 million for the year 2003. The decrease was mainly due to the fact that allowance made for doubtful debts decreased by approximately RMB2.6 million. At the same time, approximately RMB6.4 million (2002: nil) of product research and development costs had been capitalized. The total product research and development costs, including capitalized and directly charged to income statement as expense, increased because the Company continued its policy of differentiating itself from competitors by maintaining advancement in technologies.



EMPLOYEES AND REMUNERATION POLICY

As at 31 December 2003, the Company had approximately 525 full-time employees. Total staff costs for the year 2003 amounted to approximately RMB29.1 million (2002: RMB18.1 million), including remuneration of the Directors and members of supervisory committee (the “Supervisors”) and staff costs included in research and development costs and capitalized. The Company reviews employee remuneration from time to time and increases are normally granted annually or by special adjustment depending on length of service and performance when warranted. In addition to salaries, the Company provides employee benefits including medical insurance and retirement benefits scheme. Bonuses are also available to employees of the Company at the discretion of the Directors and depending upon the financial performance of the Company. The Company has not granted any share options to the Directors and its full-time employees.

SIGNIFICANT INVESTMENT HELD

During the year ended 31 December 2003 and as at the balance sheet date, the Company did not hold investment in equity interest in any company.

FUTURE PLANS FOR MATERIAL INVESTMENTS

As at 31 December 2003, the Company had capital expenditure contracted for but not provided in the financial statements in respect of acquisition of property, plant and equipment amounted to approximately RMB6.3 million (2002: RMB0.4 million). Save as disclosed herein and the business objectives set out in the prospectus of the Company, the Company did not have other plans for material investment.

MATERIAL ACQUISITIONS AND DISPOSALS

During the year ended 31 December 2003, the Company did not have any material acquisitions and disposals of subsidiaries and affiliated companies.



DISCLOSURE UNDER CHAPTER 17 OF THE GEM LISTING RULES

As at 31 December 2003, trade receivables due from members of China Unicom Group (in aggregate), members of China Mobile Group (in aggregate), UTStarcom and other trade customers (in aggregate) amounted to approximately RMB99.1 million, RMB35.8 million, RMB11.8 million and RMB18.7 million respectively. Such trade receivables in an aggregate amount of approximately RMB165.4 million were owed by trade customers who are Independent Third Parties.

All of the above trade receivables are unsecured and repayable in accordance with terms specified in the contracts governing the relevant transactions. No collateral is required to be made by these three customers and no interest is charged on such balances. The balances due from China Unicom Group (in aggregate), China Mobile Group (in aggregate) and UTStarcom represented approximately 50.6%, 18.3% and 6.0% of the Company's net tangible assets as at 31 December 2003. As the amount due from China Unicom Group (in aggregate) was more than 25% of the Company's net tangible assets as at the balance sheet date, this constitutes a disclosure obligation on the part of the Company pursuant to Rule 17.15 of the GEM Listing Rules as the relevant advance to an entity from the Company exceeds 25% of the Company's net tangible assets. Each of China Unicom Group, China Mobile Group and UTStarcom is independent from each other. Save for the aforesaid, the Directors have confirmed that, as at 31 December 2003, they were not aware of any circumstances which would give rise to a disclosure requirement under Rule 17.15 of the GEM Listing Rules. According to the Directors, the terms of such advance are on normal commercial terms and in the ordinary course of business.

According to the Directors, the Company has not encountered any negative impact to its operations or business despite the Company's significant exposure to China Unicom Group. In addition, the Directors believe that with the strong backing of these customers, the Company is able to further expand its business as one of the leading providers of the base station antennas and related products in the PRC. Since there are only two mobile telecommunication network operators in the PRC for GSM/CDMA networks as at 31 December 2003, namely China Unicom Group and China Mobile Group, and UTStarcom is a major supplier to 中國電信集團公司 (China Telecommunications Corporation) and its subsidiaries and branch offices for WLL/PHS base station antennas, reliance on these customers becomes an industry norm and practice for the Company's nature of business.

As confirmed by the Directors, for the purpose of disclosure according to Rule 17.15 of the GEM Listing Rules, trade receivables pledged or factored to banks as securities for bank borrowings are included as part of outstanding advances to customers. Save for the above, the Directors confirmed that there is no other disclosure obligation under Rule 17.15 to Rule 17.21 of the GEM Listing Rules.



DIRECTORS

Executive Directors

Professor XIAO Liangyong (肖良勇教授, "Professor Xiao"), aged 68, graduated from Zhangjiakou PLA Communication Engineering College (張家口解放軍通訊工程學院) (now known as 西安電子科技大學 Xidian University) in 1957 with a degree in radio engineering. He took positions as the tutor, lecturer, associate professor, professor and dean of the sixth department (currently the electronic engineering college) and antenna development centre of Xidian University from January 1957 to January 1998. Besides, Professor Xiao was an executive director and the general manager of Xi'an Haitian Communications from January 2000 to October 2000 and has been the chairman of the Company since October 2000.

Mr. XIAO Bing (肖兵先生), aged 38, is the son of Professor Xiao. Mr. Xiao studied in the College of Continuous Education in Xidian University. He worked in Xi'an General Factory of Oil Instruments (西安石油勘探儀器總廠) from 1988 to 1991 and was the deputy general manager of Xi'an Haitian Communications from 1999 to 2000. He was elected as a Director and assumed the post of the president of the Company since October 2000.

Mr. GUO Weisheng (郭渭盛先生), aged 72, graduated from Northwest Institute of Communications Engineering (now known as Xidian University) in 1963 and is a professor. He worked as lecturer, associate professor, professor, deputy dean and dean of the electromagnetic engineering department of Xidian University from 1960 to 1992. He was the deputy general manager of Xi'an Haitian Communications from 1999 to 2000 and was elected as a Director and assumed the post of the vice president of the Company since October 2000.

Non-executive Directors

Mr. LUO Maosheng (羅茂生先生), aged 42, graduated from Shaanxi Radio and Television University (陝西省廣播電視大學) and is a senior accountant. In 1995, Mr. Luo joined Xi'an Jiefang Group and served as financial controller. Currently, he is an executive director, the financial controller and deputy senior manager of Xi'an Jiefang Group and was elected as a Director since October 2000.

Mr. MI Yunping (米雲平先生), aged 47, is a senior economist with a doctorate degree in science. He is the deputy general manager of BJ Holdings since March 2000 and was elected as a Director since October 2000.

Mr. WANG Quanfu (王全福先生), aged 41, graduated from Party School of the Shaanxi Provincial Committee of the Chinese Communist Party of PRC (中共陝西省委黨校) in 1997. He started working in Xi'an Jiefang Group since 1988 and is an assistant to the general manager of Xi'an Jiefang Group from May 2001 to date and was elected as a Director since October 2000.



SUPERVISORS

Mr. HU Hui (胡暉先生), aged 37, graduated from the Changsha Railway University (長沙鐵道學院) (now known as Central South University (中南大學)) majoring in mechanical engineering in 1989 and is an engineer. Mr. Hu was employed by the Zhuzhou Gear Co., Ltd. (株州齒輪股份有限公司) from 1989 to December 2001. He joined the Company in May 2002 as the assistant supervisor of the corporate planning department and he was elected as a Supervisor in July 2002.

Ms. SUN Guilian (孫桂蓮小姐), aged 40, graduated from the Zhongnan University of Economics and Law (中南財經政法大學) majoring in BBA in 2002. She was employed by the No. 704 factory of the State and worked in the enterprise statistics department from 1984 to 2000. Ms. Sun joined the Company in September 2000 and was elected as a Supervisor in July 2002.

Mr. LIU Jiyang (劉激揚先生), aged 36, graduated from Xi'an Jiaotong University with a bachelor degree in management engineering in 1989. Mr. Liu also holds a master degree in economic laws from Xi'an Jiaotong University in 1993. Mr. Liu was employed by Xi'an Datang Telephone Company Limited (西安大唐電信有限公司) as the enterprise legal adviser and deputy general manager of 西安山脈科技發展有限公司 from April 2001 to February 2002. From March 2002 till now, he has been working as the general manager of 西安協聖科技有限責任公司 and was elected as a Supervisor in October 2002.

Ms. SHI Ping (師萍小姐), aged 55, holds a doctorate degree. Ms. Shi has started working as a professor, tutor of doctorate students, deputy manager of the Institute of Economics and Management in Northwest University since December 1985. Currently, she is an independent non-executive director of Xi'an Jiefang Group. She was elected as a Supervisor in October 2002.

Mr. GU Linqiang (谷林強先生), aged 37, graduated from the Shandong University (山東大學) in 1989 with a bachelor degree in management science. In 1994, Mr. Gu worked in the credit department of XITIC. In 1997, he was posted to the investment banking division and assumed the posts of deputy manager and manager. Mr. Gu was elected as a Supervisor in October 2002.

SENIOR MANAGEMENT

Mr. LI Kun (李琨先生), aged 69, graduated from the physics department of East China Normal University (華東師範大學) in 1960 and taught at Xidian University as lecturer, associate professor and professor from 1960 to 1993. Mr. Li co-founded the Company with Professor Xiao and Mr. Xiao Bing after his retirement. He was appointed as the vice president of the Company in October 2000. Mr. Li is responsible for human resource management and administration of the Company.



To the Shareholders,

During the financial year of 2003, the Supervisory Committee of the Company (the "Committee") thoroughly performed its duties faithfully in accordance with the provisions of the Company Law and the Articles of Association of the Company. Adhering to the principles of safeguarding interests of Shareholders and benefits of the staff of the Company, the Supervisors attended Board meetings, acquiring first-hand information of the decision marking of the Board on important issues and monitored effectively members of the Board and the senior management in performing their duties.

The Supervisory Committee considers that:

1. The Company's operation for the year 2003 complied with the relevant regulations of the state and local governments and the Company's Articles of Association. With unremitting efforts of the management, the Company was successfully listed and achieved satisfactory operating results for 2003;
2. The Directors and managers of the Company performed their duties in strict discipline for the development of the Company. They carried out their work diligently without violating any law, regulation or the Company's Articles of Association and had not conducted any activities which was against the interests of the Company;
3. Asset acquisitions and disposals of the Company were transacted at reasonable prices, there was no insider trading which prejudiced the interests of certain Shareholders or caused any loss of assets of the Company;
4. The connected transactions of the Company were conducted on a fair and reasonable basis without jeopardizing the interests of the Company and Shareholders;
5. During the year, the Committee co-operated positively with the Company's listing work to ensure its success. At the same time, its role in monitoring the management was strengthened by attending Board meetings, participating in the decision-making process of the management and reviewing regularly the Company's financial statements and accounts. The Supervisors believe that the financial management of the Company were performed in strict accordance with the relevant accounting principles, that the financial statements and accounts were prepared timely and properly and that no improper disclosures were identified; and
6. The Supervisors have carefully examined the financial statements of the Company to be submitted to the Annual General Meeting and believe that during the reporting period, the operating results of the Company adequately reflect its state of affairs; all expenses and costs were incurred reasonably.



The Directors present their annual report and the audited financial statements for the year ended 31 December 2003.

REORGANISATION AND LISTING ON THE GEM OF THE STOCK EXCHANGE

Xi'an Haitian Communications Equipment Company Limited 西安海天通訊設備有限公司 ("XHCE"), the predecessor of the Company, was established in the People's Republic of China (the "PRC") on 13 October 1999 as a limited liability company. Through a reorganisation (the "Reorganisation"), XHCE was transformed into a joint stock limited company in the PRC on 11 October 2000.

On 22 April 2003, the China Securities Regulatory Commission issued an approval consenting the Company to issue overseas-listed foreign shares ("H Shares") and list on the GEM of the Stock Exchange. The Company's H Shares were listed on GEM with effect from 5 November 2003.

PRINCIPAL ACTIVITIES

The Company is principally engaged in the research and development, manufacture and sale of base station antennas and related products.

RESULTS AND APPROPRIATIONS

The results of the Company for the year ended 31 December 2003 are set out in the income statement on page 27 of the annual report.

The Directors now recommend the payment of a final dividend of RMB0.005 per share to the Shareholders on the register of members on 20 April 2004, amounting to RMB3,235,294, and the retention of the remaining profit for the year.

DISTRIBUTABLE RESERVES

In accordance with the Articles of Association of the Company, the reserve available for distribution is the lower of amount determined under accounting principles generally accepted in the PRC and the amount determined under the principles generally accepted in Hong Kong. Based on the financial statements of the Company prepared in accordance with the relevant accounting principles and financial regulations applicable to companies established in the PRC, the Company's distributable reserves were RMB64,606,117 as at 31 December 2003 (2002: RMB33,393,781).

The Company has reserve amounting to RMB64,606,117 available for distribution to shareholders as at 31 December 2003 (2002: RMB32,809,619).



DIRECTORS AND SUPERVISORS AND SERVICE CONTRACTS *(continued)***Non-executive directors:**

Mr. Luo Maosheng
Mr. Mi Yunping
Mr. Wang Quanfu
Mr. Liu Yongqiang
Mr. Li Wenqi

Independent non-executive directors:

Mr. Zhou Tianyou
Mr. Gong Shuxi
Mr. Deng Yuanming

Supervisors:

Mr. Hu Hui
Ms. Sun Guilian
Mr. Liu Jiyang
Ms. Shi Ping
Mr. Gu Linqiang

Each of the directors and supervisors has entered into a service contract with the Company on 18 October 2003 or 19 October 2003 for an initial term of three years subject to renewal upon approval by shareholders for one or more consecutive terms of three years.

In accordance with the provisions of the Company's Articles of Association, the term of office of the directors shall be three years commencing from the date of appointment or re-election and renewable upon re-appointment or re-election. In accordance with the provisions of the Company Law in the PRC, the term of office of supervisors shall also be three years and renewable upon re-appointment or re-election. During the year, none of the directors' and supervisors' terms of office expire and all directors and supervisors continue in office.

Other than as disclosed above, none of the directors and supervisors has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.



SUBSTANTIAL SHAREHOLDERS (continued)

Long positions in domestic shares of RMB0.10 each of the Company (continued)

Notes:

- Each of Xi'an Finance Bureau and Shaanxi Baosheng is deemed to be interested in the 70,151,471 domestic shares of RMB0.10 each held by XITIC as each of Xi'an Finance Bureau and Shaanxi Baosheng is interested in approximately 39.6% and 34.3% respectively of the registered capital of XITIC.
- Beijing Holdings Limited is deemed to be interested in the 54,077,941 domestic shares of RMB0.10 each held by BJ Holdings as the entire registered capital of BJ Holdings is held by Beijing Holdings Limited.
- Shaanxi Finance Bureau is deemed to be interested in the 45,064,706 domestic shares of RMB0.10 each held by Shaanxi Silk as the entire registered capital of Shaanxi Silk is held by Shaanxi Finance Bureau.

Other than as disclosed above, the Company has not been notified of any other relevant interests or short positions in the issued share capital of the Company as at 31 December 2003.

CORPORATE GOVERNANCE

The Company has complied in the period between its listing date and 31 December 2003 with the Code of Best Practice as set out in 5.28 to 5.39 of the GEM Listing Rules.

PURCHASE, SALE OR REDEMPTION OF SHARES

The Company has not redeemed any of its shares during the year. The Company has not purchased or sold any of the Company's shares during the year.

AUDIT COMMITTEE

An audit committee was established on 4 April 2003 with terms of reference in compliance with Rules 5.23 and 5.24 of the GEM Listing Rules. During the year, one meeting was held by the audit committee and the primary duties of the audit committee are to review the financial reporting process and internal control system of the Company.

Mr. Gong Shuxi and Mr. Li Wenqi, an independent non-executive director and a non-executive director, respectively, have been appointed as members to the audit committee. Mr. Deng Yuanming, an independent non-executive director, was appointed as the Chairman of the audit committee.



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**Deloitte
 Touche
 Tohmatsu**

TO THE SHAREHOLDERS OF
XI'AN HAITIAN ANTENNA TECHNOLOGIES COMPANY LIMITED
 西安海天天綫科技股份有限公司
(established as a joint stock limited company in the People's Republic of China)

We have audited the financial statements on pages 27 to 50 which have been prepared in accordance with the accounting principles generally accepted in Hong Kong.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The Company's directors are responsible for the preparation of financial statements which give a true and fair view. In preparing financial statements which give a true and fair view, it is fundamental that appropriate accounting policies are selected and applied consistently.

It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion solely to you, as a body, and for no other purposes. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

BASIS OF OPINION

We conducted our audit in accordance with Statements of Auditing Standards issued by the Hong Kong Society of Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements. We believe that our audit provides a reasonable basis for our opinion.

OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the Company as at 31 December 2003 and of its profit and cash flows for the year then ended and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

Deloitte Touche & Tohmatsu

Certified Public Accountants

Hong Kong, 19 March 2004



For the year ended 31 December 2003

	Notes	2003 RMB	2002 RMB
Turnover	4	226,731,785	164,525,831
Cost of sales		(112,824,028)	(73,091,608)
Gross profit		113,907,757	91,434,223
Other operating income		2,987,098	2,120,260
Distribution costs		(24,454,516)	(17,974,095)
Administrative expenses		(20,898,230)	(11,897,950)
Other operating expenses		(13,060,712)	(15,095,329)
Profit from operations	6	58,481,397	48,587,109
Finance costs	9	(4,954,481)	(4,025,294)
Profit before taxation		53,526,916	44,561,815
Income tax expenses	10	(10,518,081)	(8,168,467)
Net profit for the year		43,008,835	36,393,348
Dividends	11	3,235,294	15,000,000
Earnings per share – Basic	12	8.2 cents	7.3 cents



For the year ended 31 December 2003

	Registered/ share capital RMB (Note 20)	Share premium RMB	Statutory surplus reserve RMB (Note 21(a))	Statutory public welfare fund RMB (Note 21(b))	Accumulated profits RMB	Total RMB
At 1 January 2002	50,000,000	–	2,128,268	1,487,117	16,970,476	70,585,861
Net profit for the year	–	–	–	–	36,393,348	36,393,348
Transfer	–	–	3,702,803	1,851,402	(5,554,205)	–
Dividends paid	–	–	–	–	(15,000,000)	(15,000,000)
At 31 December 2002	50,000,000	–	5,831,071	3,338,519	32,809,619	91,979,209
Issue of H shares upon listing on the GEM of the Stock Exchange	16,176,470	–	–	–	–	16,176,470
Conversion of certain state-owned domestic shares to H shares	(1,470,588)	–	–	–	–	(1,470,588)
Premium arising on issue of shares	–	93,924,637	–	–	–	93,924,637
Expenses incurred in connection with the issue of shares	–	(22,695,691)	–	–	–	(22,695,691)
Net profit for the year	–	–	–	–	43,008,835	43,008,835
Transfer	–	–	3,672,040	1,836,020	(5,508,060)	–
At 31 December 2003	64,705,882	71,228,946	9,503,111	5,174,539	70,310,394	220,922,872



For the year ended 31 December 2003

	2003 RMB	2002 RMB
OPERATING ACTIVITIES		
Profit from operations	58,481,397	48,587,109
Adjustments for:		
Depreciation and amortisation of property, plant and equipment	4,950,870	5,042,796
Amortisation of land use right	259,089	259,089
Amortisation of development costs	196,819	–
Amortisation of technological know-how	1,000,000	1,000,000
Loss on disposal of property, plant and equipment	19,495	626,465
Allowance for doubtful debts	1,696,472	4,252,215
(Write back of) allowance for inventories	(114,135)	487,980
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Operating cash flows before movements in working capital	66,490,007	60,255,654
Decrease (increase) in inventories	5,813,878	(12,480,930)
Increase in trade and bills receivables	(61,433,644)	(78,043,307)
Increase in other receivables and prepayments	(5,434,532)	(4,527,832)
Decrease in amount due from a director	–	45,008
Decrease in amount due from a related company	–	2,987,319
(Decrease) increase in trade payables	(6,580,188)	22,640,120
Increase in bills payable	33,870,642	12,015,830
Increase other payables and accrued charges	15,097,540	8,745,697
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Cash generated from operations	47,823,703	11,637,559
Interest received	(143,230)	(82,501)
Dividend paid	(13,299,158)	(5,321,034)
PRC Taxation paid	(1,001,715)	(351,684)
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NET CASH GENERATED FROM OPERATING ACTIVITIES	33,379,600	5,882,340
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INVESTING ACTIVITIES		
Interest received	143,230	82,501
Proceeds from disposals of property, plant and equipment	460	383,686
Purchase of land use right/property, plant and equipment	(34,422,638)	(20,146,532)
Increase in pledged bank deposits	(13,623,363)	(9,451,252)
Expenditure on product development	(4,881,296)	–
Deposits for purchase of land use right/property, plant and equipment	(526,980)	(750,000)
<hr/>		
NET CASH USED IN INVESTING ACTIVITIES	(53,310,587)	(29,881,597)



For the year ended 31 December 2003

	2003 RMB	2002 RMB
FINANCING ACTIVITIES		
Proceeds from issue of shares, net of expenses	85,934,828	–
New bank and other borrowings raised	156,339,158	114,340,000
Repayment of bank and other borrowings	(124,788,775)	(81,216,503)
Repayment to a shareholder	–	(2,221,791)
Interest paid	(4,954,481)	(4,025,294)
NET CASH GENERATED FROM FINANCING ACTIVITIES	112,530,730	26,876,412
INCREASE IN CASH AND CASH EQUIVALENTS	92,599,743	2,877,155
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE YEAR	20,988,295	18,111,140
CASH AND CASH EQUIVALENTS AT END OF THE YEAR, represented by bank balances and cash	113,588,038	20,988,295



For the year ended 31 December 2003

1. REORGANISATION AND BASIS OF PREPARATION OF FINANCIAL STATEMENTS

Xi'an Haitian Communication Equipment Company Limited 西安海天通訊設備有限公司 (the "Predecessor") was established in Xi'an, the People's Republic of China (the "PRC") on 13 October 1999 as a limited liability company. Through a reorganisation (the "Reorganisation"), the Predecessor was transformed into a joint stock limited company, Xi'an Haitian Antenna Technologies Company Limited 西安海天天綫科技股份有限公司 (the "Company"), which was established in the PRC on 11 October 2000.

Upon its establishment, the Company continued to carry on the business activities of the Predecessor for research and development, manufacture and sale of base station antennas and related products. Accordingly, for the purposes of preparation of the financial statements, the Company and the Predecessor is regarded as one continuing entity.

Following the consent from the China Securities Regulatory Commission ("CSRC") on 22 April 2003, the Company's overseas-listed foreign shares ("H shares") were listed on the Growth Enterprise Market (the "GEM") of The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 5 November 2003.

The Company's books and records are maintained in Renminbi ("RMB"), the currency in which the majority of the Company's transactions is denominated.

2. ADOPTION OF HONG KONG FINANCIAL REPORTING STANDARDS

In the current year, the Company has adopted, for the first time, the following Hong Kong Financial Reporting Standard ("HKFRS") issued by the Hong Kong Society of Accountants ("HKSA"), the term of HKFRS, is inclusive of Statements of Standard Accounting Practice ("SSAPs") and Interpretations approved by the HKSA.

Income Taxes

In the current year, the Company has adopted SSAP 12 (Revised) "Income Taxes". The principal effect of the implementation of SSAP 12 (Revised) is in relation to deferred tax. In previous years, partial provision was made for deferred tax using the income statement liability method, i.e. a liability was recognised in respect of timing differences arising, except where those timing differences were not expected to reverse in the foreseeable future. SSAP 12 (Revised) requires the adoption of a balance sheet liability method, whereby deferred tax is recognised in respect of all temporary differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, with limited exceptions. In the absence of any specific transitional requirements in SSAP 12 (Revised), the new accounting policy has been applied retrospectively. The adoption of SSAP 12 (Revised) had had no material effect on the results for the current or prior accounting periods. Accordingly, no prior period adjustment has been required.



3. SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention and in accordance with the principal accounting policies set out below which conform with accounting principles generally accepted in Hong Kong.

Revenue recognition

Sale of goods is recognised when goods are delivered and title has passed.

Service income is recognised when services are provided.

Subsidy income from government authority is recognised when the conditions relating to the subsidy have been fulfilled.

Interest income is accrued on a time proportion basis, by reference to the principal outstanding and at the interest rate applicable.

Land use right

Land use right is stated at cost less accumulated amortisation and identified impairment losses. The cost of land use right is amortised on a straight line basis over the period of the right.

Technological know-how

Technological know-how represents purchase cost for the technical knowledge and skill in developing and manufacturing telecommunication products, is stated at cost less accumulated amortisation and identified impairment loss.

Amortisation is calculated to write off the cost of the technological know-how over their estimated useful lives, using the straight line method, up to ten years.

Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Properties in the course of development for production, rental or administrative purposes, or for purpose not yet determined, are carried at cost, less any identified impairment loss. Depreciation of these assets, on the same basis as other assets, commences when the assets are ready for their intended use.



For the year ended 31 December 2003

3. SIGNIFICANT ACCOUNTING POLICIES *(continued)***Property, plant and equipment** *(continued)*

Depreciation is provided to write off the cost of items of property, plant and equipment, other than properties under construction, over their estimated useful lives from the date on which they become fully operational, and after taking into account their estimated residual value, using the straight line method, at the following rates per annum:

Buildings	3 ¹ / ₃ %
Plant and machinery	10%-33 ¹ / ₃ %
Furniture, fixtures and equipment	20%
Motor vehicles	12 ¹ / ₂ %

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the income statement.

Club debenture

Club debenture is stated at cost less identified impairment losses.

Impairment of assets

At each balance sheet date, the Company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If the recoverable amount of the asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised as an expense immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, such that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately.

Inventories

Inventories are stated at the lower of cost and net realisable value. Cost, which comprises all costs of purchase and, where applicable, costs of conversion and other costs that have been incurred in bringing the inventories to their present location and condition, is calculated using the weighted average cost method. Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.



For the year ended 31 December 2003

5. SEGMENT INFORMATION

As sale of telecommunication products is the only reportable business segment of the Company and the operations of the Company are mainly carried out in the PRC, accordingly, no segment information is presented.

6. PROFIT FROM OPERATIONS

	2003 RMB	2002 RMB
Profit from operations has been arrived at after charging:		
Directors' and supervisors' remuneration (note 7)	2,052,450	1,683,961
Other staff costs	26,469,159	16,193,897
Retirement benefit scheme contributions (excluding those of directors and supervisors)	531,276	174,743
<hr/>		
Total staff costs	29,052,885	18,052,601
Less: Staff costs included in research and development costs	(5,469,319)	(4,449,724)
Staff costs capitalised in development costs	(3,825,653)	–
<hr/>		
	19,757,913	13,602,877
<hr/>		
Allowance for doubtful debts	1,696,472	4,252,215
Allowance for inventories	–	487,980
Auditors' remuneration	500,000	250,000
Cost of inventories recognised in the income statement	95,360,425	73,091,608



For the year ended 31 December 2003

6. PROFIT FROM OPERATIONS (continued)

	2003	2002
	RMB	RMB
Depreciation and amortisation of property, plant and equipment	6,470,668	5,042,796
Less: Depreciation and amortisation included in research and development costs	(969,570)	(1,650,846)
Depreciation and amortisation capitalised in development costs	(1,519,798)	–
	3,981,300	3,391,950
Amortisation of development cost (included in other operating expenses)	196,819	–
Amortisation of technological know-how (included in other operating expenses)	1,000,000	1,000,000
Amortisation of land use right (included in administrative expenses)	259,089	259,089
Total depreciation and amortisation	5,437,208	4,651,039
Loss on disposal of property, plant and equipment	19,495	626,465
Rentals of premises under operating leases	812,758	926,657
Less: Rentals of staff quarters included in staff costs	(147,000)	(216,500)
	665,758	710,157
Research and development costs	16,086,892	9,090,429
Less: Development costs capitalised	(6,401,094)	–
	9,685,798	9,090,429
and after crediting:		
Interest income	143,230	82,501
Allowance for inventories written back	114,135	–

For the year ended 31 December 2003

7. DIRECTORS' AND SUPERVISORS' REMUNERATION

	2003	2002
	RMB	RMB
Directors' fees	–	–
Other emoluments for:		
Executive directors		
– basic salaries and allowances	1,577,010	1,399,809
– bonus	135,000	–
– retirement benefits scheme contributions	5,803	5,026
	1,717,813	1,404,835
Non-executive directors	30,000	30,000
Independent non-executive directors	108,000	108,000
	1,855,813	1,542,835
Other emoluments for supervisors		
– basic salaries and allowances	159,219	118,100
– bonus	35,000	18,000
– retirement benefits scheme contributions	2,418	5,026
	196,637	141,126
	2,052,450	1,683,961

For the year ended 31 December 2003, the three executive directors received individual emoluments of approximately RMB779,000 (2002: RMB677,000), RMB497,000 (2002: RMB365,000) and RMB441,000 (2002: RMB363,000) respectively; the five non-executive directors each received allowance of RMB6,000 (2002: RMB6,000); and the three independent non-executive directors each received allowance of RMB36,000 (2002: RMB36,000).

For each of the year ended 31 December 2003 and 2002, no emoluments were paid by the Company to any of the directors and supervisors as an inducement to join or upon joining the Company or as compensation for loss of office, and, none of the directors and supervisors has waived any emoluments.



For the year ended 31 December 2003

10. INCOME TAX EXPENSES (continued)

The charge for the year can be reconciled to the profit as shown in the income statement as follows:

	2003		2002	
	RMB	%	RMB	%
Profit before taxation	53,526,916		44,561,815	
Tax at the domestic income tax rate of 15%	8,029,037	15.0	6,684,272	15.0
Tax effect of expenses that are not deductible in determining taxable profit	3,855,192	7.2	2,986,833	6.7
Tax effect on additional tax allowance in respect of domestic acquired machineries	(648,118)	(1.2)	(832,719)	(1.9)
Tax effect on additional tax allowance in respect of the research and development costs	(1,206,517)	(2.3)	(669,919)	(1.5)
Tax effect on additional tax allowance in respect of the government subsidy for export sales	(11,513)	-	-	-
Tax expense and effective tax rate	10,018,081	18.7	8,168,467	18.3

The Company is regarded by the Xi'an Municipal Bureau of Science and Technology as a high technology enterprise located at the Xi'an National High-tech Industrial Development Zone and therefore subject to an income tax rate of 15%.

11. DIVIDENDS

The directors recommend the payment of a final dividend of RMB0.005 per share in respect of the year ended 31 December 2003 to shareholders on the register of members at 4.00 p.m. on 20 April 2004.

During the year ended 31 December 2002, the Company declared dividends of RMB15,000,000 and the amount was fully settled during the year ended 31 December 2003.



For the year ended 31 December 2003

14. INTANGIBLE ASSETS

	Development costs RMB	Technological know-how RMB	Total RMB
COST			
At 1 January 2003	–	10,000,000	10,000,000
Addition	6,401,094	–	6,401,094
At 31 December 2003	6,401,094	10,000,000	16,401,094
AMORTISATION			
At 1 January 2003	–	2,333,333	2,333,333
Provided for the year	196,819	1,000,000	1,196,819
At 31 December 2003	196,819	3,333,333	3,530,152
NET BOOK VALUE			
At 31 December 2003	6,204,275	6,666,667	12,870,942
At 31 December 2002	–	7,666,667	7,666,667

The technological know-how represents the technical knowledge and skill used for developing and manufacturing of WLL/PHS antennas and the base station antenna for GSM/CDMA mobile telecommunication system. The technological know-how was previously held by Professor Xiao Liangyong (“Professor Xiao”), a director and a shareholder of the Company. According to the shareholder agreement entered into between the shareholders of the Company, it was agreed that the technological know-how held by Professor Xiao be injected into the Company at an amount of RMB10,000,000 as part of his contribution to the increase in paid-up capital in September 2000.

The development costs represent product development expenditure incurred by the Company.

Intangible assets are amortised on a straight-line basis over the following periods:

Development costs	5 years
Technological know-how	10 years



For the year ended 31 December 2003

17. TRADE RECEIVABLES

Generally, the Company allows a credit period from 90 days to 240 days to its trade customers. For receivables from some customers, the amounts are settled by instalments which are mutually determined and agreed by the relevant parties. The aged analysis of trade receivables is as follows:

	2003 RMB	2002 RMB
Aged:		
0–60 days	61,212,591	52,047,788
61 –120 days	41,317,053	26,447,585
121–180 days	24,564,814	14,618,542
181–240 days	8,753,782	2,660,295
241–365 days	5,891,147	7,681,177
Over 365 days	23,697,093	747,449
	165,436,480	104,202,836
Less: Allowance for doubtful debts	(7,305,380)	(5,608,908)
	158,131,100	98,593,928

18. TRADE PAYABLES

The aged analysis of trade payables is as follows:

	2003 RMB	2002 RMB
Aged:		
0–60 days	24,961,590	21,680,747
61 –120 days	1,303,863	5,885,630
121–365 days	782,865	6,370,953
Over 365 days	371,582	62,758
	27,419,900	34,000,088



For the year ended 31 December 2003

20. SHARE CAPITAL

	Notes	Number of shares		Registered, issued and fully paid RMB
		Domestic shares	H shares	
At 1 January 2002		50,000,000	–	50,000,000
Effect of sub-division of shares of RMB1.00 each into 10 shares of RMB0.10 each	(a)	450,000,000	–	–
At 31 December 2002		500,000,000	–	50,000,000
Issue of H shares upon listing on the GEM of the Stock Exchange	(b)	–	147,058,824	14,705,882
Conversion of certain state-owned domestic shares to H shares	(b)	(14,705,882)	14,705,882	–
At 31 December 2003 (RMB0.10 each)		485,294,118	161,764,706	64,705,882

- (a) Pursuant to the resolutions of the shareholders of the Company passed on 17 June 2002, every share of RMB1.00 each is subdivided into 10 shares of RMB0.10 each.
- (b) Pursuant to the approval from the Ministry of Finance of the PRC regarding the sale of the state-owned shares, the total number of H shares issued was 161,764,706 H shares, comprising 147,058,824 new H shares and 14,705,882 H shares converted from 14,705,882 domestic shares.

21. RESERVES**(a) Statutory surplus reserve**

The Company's Articles of Association requires the appropriation of 10% of its profit after taxation each year to the statutory surplus reserve until the balance reaches 50% of the registered share capital. According to the provision of the Company's Articles of Association, in normal circumstances, the statutory surplus reserve shall only be used for making up losses, capitalisation into share capital and expansion of the Company's production and operation.



For the year ended 31 December 2003

21. RESERVES *(continued)***(b) Statutory public welfare fund**

Pursuant to the PRC Company Law, the Company shall make allocation from its profit after taxation at the rate of 5% to 10% to the statutory public welfare fund. The statutory public welfare fund can only be utilised on capital items for employees collective welfare. Individual employees only have the right to use these facilities, the titles to which will remain with the Company. The statutory public welfare fund forms part of the shareholders' equity but is non-distributable other than in liquidation.

22. DEFERRED TAXATION

The amount represents deferred tax liability recognised during the year and at balance sheet date in relation to deferred development costs.

23. MAJOR NON-CASH TRANSACTION

Part of the development costs capitalised during the year comprised depreciation and amortisation of property, plant and equipment amounted to RMB1,519,798 (2002: nil).

24. OPERATING LEASE COMMITMENTS**The Company as lessee**

Minimum lease payments paid under operating leases during the year in respect of office premises, warehouse and staff quarters amounted to RMB812,758 (2002: RMB926,657).

At the respective balance sheet dates, the Company had outstanding commitments payable under non-cancellable operating leases in respect of rented premises which fall due as follows:

	2003	2002
	RMB	RMB
Within one year	2,831,346	476,333
In the second to fifth year inclusive	933,000	374,024
	3,764,346	850,357

Operating lease payments represent rental payable by the Company for its office premises, warehouse and staff quarters. Leases are negotiated for an average term of two years with fixed rentals.



For the year ended 31 December 2003

25. CAPITAL COMMITMENTS

	2003 RMB	2002 RMB
Capital expenditure contracted for but not provided in the financial statements in respect of acquisition of property, plant and equipment	6,346,567	372,990

26. PLEDGE OF ASSETS

The Company has pledged the following assets for the banking facilities granted by the banks to the Company and the carrying value of the assets are as follows:

	2003 RMB	2002 RMB
Bank deposits	24,814,865	11,191,502
Buildings	24,296,775	24,572,530
Land use right	12,133,359	12,392,448
Trade receivables	10,868,716	11,923,497
	72,113,715	60,079,977

27. RELATED PARTY DISCLOSURES

During the year, the Company entered into the following transaction with related party:

Name of related party	Relationship	Nature of transactions	2003 RMB	2002 RMB
西安國際信托投資有限公司 XITIC	Shareholder of the Company	Guarantee service fee paid to XITIC as a guarantor of the Company	-	71,871

The directors have represented that the above transaction was undertaken in the ordinary course of business on terms mutually agreed between the Company and the related party.

	Year ended 31 December		
	2001	2002	2003
	RMB	RMB	RMB
RESULTS			
Turnover	74,905,651	164,525,831	226,731,785
Profit before taxation	19,615,594	44,561,815	53,526,916
Income tax expense	–	(8,168,467)	(10,518,081)
Net profit for the year	19,615,594	36,393,348	43,008,835

	As at 31 December		
	2001	2002	2003
	RMB	RMB	RMB
ASSETS AND LIABILITIES			
Total assets	134,357,184	247,549,634	446,648,882
Total liabilities	(63,771,323)	(155,570,425)	(225,726,010)
Shareholders' funds	70,585,861	91,979,209	220,922,872

Note: The results for each of the two years ended 31 December 2002, and the assets and liabilities as at 31 December 2001 and 2002 which were extracted from the Company's prospectus dated 24 October 2003 have been prepared on the basis as if the Company which the Company's predecessor, Xi'an Haitian Communications Equipment Company Limited, has reorganised into, had been in existence throughout those years.



NOTICE IS HEREBY GIVEN that an Annual General Meeting of Xi'an Haitian Antenna Technologies Co., Ltd. (the "Company") will be held at Ya Jian International Golf Club, Xi'an, Shaanxi Province, the People's Republic of China on 20 May 2004 at 4:00 p.m. for the following purposes:

1. To consider and approve the report of the board of directors of the Company (the "Board") for the year 2003;
2. To consider and approve the report of the Supervisory Committee of the Company for the year 2003;
3. To consider and approve the audited financial statements for the year ended 31 December 2003;
4. To re-appoint Mr. Xiao Liangyong, Mr. Xiao Bing and Mr. Guo Weisheng as executive directors; Mr. Wang Quanfu, Mr. Liu Yongqiang and Mr. Li Wenqi as non-executive directors; and Mr. Zhou Tianyou, Mr. Gong Shuxi and Mr. Deng Yuanming as independent non-executive directors of the Company;
5. To elect and appoint Mr. Wang Ke and Ms Wang Jing as non-executive directors of the Company;
6. To consider and approve the dividend distribution proposal for the year 2003;
7. To reappoint Deloitte Touche Tohmatsu as the Company's auditors and to authorize the Board to fix their remuneration;
8. As special business for considering and, if thought fit, passing the following special resolution of the Company:

SPECIAL RESOLUTION

"THAT the Articles of Association of the Company be amended in the following manner:

- (a) deleting the words "the second extraordinary general meeting in 2002 held on 7 June 2002" and substituting therefor the words "the 2003 annual general meeting held on 13 May 2004" in the third line of Article 6.
- (b) deleting the existing Article 7 and substituting therefor the following:

"This articles of association have been approved by a special resolution of the Company at the Company's 2003 annual general meeting and became effective in accordance with Article 200 of this articles of association. Since the coming into effect of this articles of association, the previous articles of association were superceded by this articles of association."



- (c) adding the words “research and manufacture, systemic integration, application and other related technology services of computer software” after the words “(the abovementioned projects which need approvals will operate only after such approvals have been obtained); “ in Article 13.
- (d) deleting the words “Hong Kong Stock Exchange” and substituting therefor the words “The Stock Exchange of Hong Kong Limited (hereinafter called “Hong Kong Stock Exchange”))” in the third line of Article 19.
- (e) adding the following paragraph immediately after the end of the first paragraph of Article 78:

“Where any member is, under the applicable laws and regulations, required to abstain from voting on any particular resolution or restricted to voting only for or only against any particular resolution, any votes cast by or on behalf of such member in contravention of such requirement or restriction shall not be counted.”

- (f) deleting the words “Notice in writing of the intention to propose a person for election as a Director and notice in writing by that person of his willingness to be elected shall have been delivered to the Company 7 days before the date of the general meeting” in the second paragraph of Article 102 and substituting therefor the following:

“The shortest notice period for a notice in writing to propose a person for election as a Director (during such period that person could deliver to the Company a notice in writing of his willingness to be elected) shall be at least 7 days. Such notice period shall commence no earlier than the day after the dispatch of the notice of the general meeting appointed for such election and ending no later than 7 days prior to the date of such general meeting.”

- (g) deleting the words “A Director shall not vote or be counted in the quorum in respect of any contract, transaction or arrangement in which he is materially interested” in the second paragraph of Article 140 and substituting therefor the following paragraph:

“Except as otherwise stipulated in this articles of association which have been approved by the Hong Kong Stock Exchange, a Director shall not vote or be counted in the quorum in respect of any contract, arrangement or proposed resolution in which he or any or his associate(s) (as defined in the Rules Governing the Listing of Securities in the Growth Enterprise Market of the Hong Kong Stock Exchange) is/are materially interested, but this prohibition shall not apply to:

- (i) (a) the giving of any security or indemnity to a Director or his associate(s) in respect of money lent or obligations incurred or undertaken by him or any of them at the request of or for the benefit of the Company or any of its subsidiaries; or



9. To consider and approve any proposal put forward by any shareholder of the Company holding 5% or more of the shares with voting rights at such meeting.

By order of the Board of

Xi'an Haitian Antenna Technologies Co., Ltd.*

XIAO Liangyong

Chairman

Xi'an, the People's Republic of China, 26 March, 2004

Principal place of business in Hong Kong:

34/F., West Tower

Shun Tak Centre

200 Connaught Road Central

Hong Kong

* For identification purpose only

Notes:

1. The register of members of the Company will be closed from Tuesday, 20 April 2004 to Friday, 20 May 2004 (both days inclusive), during which no transfer of shares can be registered.
2. Holders of domestic shares and H shares whose names appear on the register of members of the Company before 4:00 p.m. Tuesday, 20 April 2004 are entitled to attend and vote at the meeting convened by the above notice and may appoint one or more proxies to attend and, in the event of a poll, vote on their behalves. A proxy need not be a member of the Company.
3. A proxy form for the meeting is hereinwith enclosed. In order to be valid, the proxy form must be deposited by hand or post, for holders of H Shares of the Company, to the H shares registrar of the Company at Computershare Hong Kong Investor Services Limited at Room 1901-5, 19th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong and, for holders of domestic shares of the Company, to the registered address of the Company not less than 24 hours before the time for holding the meeting or not less than 24 hours before the time appointed for taking the poll. If the proxy form is signed by a person under a power of attorney or other authority, a notarially certified copy of that power of attorney or authority shall be deposited at the same time as mentioned in the proxy form.
4. Shareholders or their proxies shall produce their identity documents when attending the meeting.
5. Shareholders who intend to attend the meeting should complete and return the enclosed reply slip and return it by hand or post to the share registrar of the Company (for holders of H shares) or to the registered office address of the Company (for holders of domestic shares) before 4:00 p.m. Friday, 30 April 2004.



