

# Lee's Pharmaceutical Holdings Limited 李氏大藥廠控股有限公司\*

(incorporated in the Cayman Islands with limited liability)
(Stock Code: 8221)

## THIRD QUARTERLY RESULTS ANNOUNCEMENT FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2009

CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

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This announcement, for which the directors (the "Directors") of LEE'S PHARMACEUTICAL HOLDINGS LIMITED (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of The Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: (i) the information contained in this announcement is accurate and complete in all material respects and not misleading; (ii) there are no other matters the omission of which would make any statement in this announcement misleading; and (iii) all opinions expressed in this announcement have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

<sup>\*</sup> For identification purposes only

#### **RESULTS**

The board of Directors (the "Board") is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (collectively referred to as the "Group") for the three months and nine months ended 30 September 2009, together with the comparative unaudited consolidated figures for the corresponding period in 2008 as follows:

		For the three	months	For the nin	e months
		ended 30 Sep	otember	ended 30 S	eptember
		2009	2008	2009	2008
	Notes	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Turnover	(2)	46,277	34,977	122,890	89,760
Cost of sales		(12,252)	(10,595)	(33,420)	(26,352)
Gross profit		34,025	24,382	89,470	63,408
Other revenue		1,049	386	1,428	1,573
Selling and distribution expenses		(12,437)	(9,860)	(34,524)	(26,102)
Research and development					, ,
expenses		(1,315)	(527)	(2,964)	(1,325)
Administrative expenses		(5,637)	(5,260)	(15,341)	(14,375)
Profit from operations		15,685	9,121	38,069	23,179
Finance costs		(211)	(104)	(436)	(371)
Profit before taxation		15,474	9,017	37,633	22,808
Taxation	(3)	(2,088)	(679)	(4,161)	(2,106)
Profit attributable to shareholders		13,386	8,338	33,472	20,702
Dividends	(4)			3,325	2,074
		HK cents	HK cents	HK cents	HK cents
Earnings per share					
Basic	(5)	3.12	2.01	7.97	4.99
Diluted	(5)	3.05	1.98	7.83	4.91

## Unaudited condensed consolidated statement of comprehensive income

		For the nine months ended 30 September		
	2009 HK\$'000	2008 HK\$'000		
Profit attributable to shareholders	33,472	20,702		
Other comprehensive income: Exchange differences on translation of:				
<ul> <li>financial statements of overseas subsidiary</li> </ul>	348	1,204		
<ul> <li>revaluation of overseas buildings</li> </ul>	32	227		
Other comprehensive income attributable				
to shareholders, net of tax	380	1,431		
Total comprehensive income attributable to shareholders	33,852	22,133		

### Condensed consolidated statement of financial position

	(Unaudited)	(Audited)
	30 September 2009	31 December 2008
	HK\$'000	HK\$'000
Non-current Assets	25 640	10.592
Property, plant and equipment	25,649 35,435	19,582 26,506
Intangible assets Lease premium for land	1,234	1,248
Goodwill	3,900	3,900
	66,218	51,236
<b>Current Assets</b>		
Lease premium for land	33	33
Inventories	29,929	6,867
Trade receivables	13,645	17,914
Other receivables, deposits and prepayments	13,347	7,666
Pledged bank deposits	2,012	2,012
Time deposits	19,501	4,662
Cash and bank balances	37,696	17,520
	116,163	56,674
<b>Current Liabilities</b>		
Trade payables	6,753	1,598
Bills payable	1,134	_
Other payables	18,165	14,657
Tax payable	2,074	676
Short term borrowings	10,095	3,837
Obligation under finance lease	127	
	38,348	20,768
Net Current Assets	77,815	35,906
<b>Total Assets less Current Liabilities</b>	144,033	87,142

	(Unaudited) 30 September 2009 HK\$'000	(Audited) 31 December 2008 HK\$'000
Capital and Reserves		
Share capital	22,425	20,764
Reserves	108,895	64,571
<b>Equity Attributable to Shareholders of the</b>		
Company	131,320	85,335
Non-current Liabilities		
Deferred tax liabilities	3,188	1,807
Long-term borrowings	8,991	_
Obligation under finance lease	534	
	12,713	1,807
	144,033	87,142

Notes:

#### 1. BASIS OF PREPARATION AND PRINCIPAL ACCOUNTING POLICIES

The unaudited consolidated results have been prepared in accordance with accounting principles generally accepted in Hong Kong, Accounting Standards and Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the disclosure requirements of the GEM Listing Rules. They have been prepared under the historical cost convention, as modified by the revaluation of leasehold buildings.

The accounting policies and method of computation used in preparing the unaudited consolidated results are consistent with those used in the audited financial statements for the year ended 31 December 2008 except as described below.

In the current period, the Group has applied the following new standards, amendments and interpretations (the "new HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"), which are or have become effective.

HKFRS 1 and HKAS 27 (Amendments)	Amendments to HKFRS 1 First-time Adoption of HKFRSs and HKAS 27 Consolidated and Separate Financial Statements – Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate
HKFRS 2 (Amendments)	Vesting Conditions and Cancellations
HKFRS 8	Operating Segments
HKAS 1 (Revised)	Presentation of Financial Statements
HKAS 23 (Revised)	Borrowing Costs
HKAS 32 & 1 (Amendments)	Puttable Financial Instruments and Obligations Arising on Liquidation
HK(IFRIC)-Int 13	Customer Loyalty Programmes
HK(IFRIC)-Int 15	Agreements for the Construction of Real Estate
HK(IFRIC)-Int 16	Hedges of a Net Investment in a Foreign Operation

The adoption of the new HKFRSs had no material effect on how the results and financial position for the current or prior accounting periods have been prepared and presented. Accordingly, no prior period adjustment has been required.

The Group has not early applied the following new standards, amendments or interpretations that have been issued but are not yet effective.

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nkrks 3 (keviseu)	business Combinations
HKAS 39 (Amendments)	Eligible Hedged Items <sup>1</sup>
HKAS 27 (Revised)	Consolidated and Separate Financial Statements <sup>1</sup>
HK(IFRIC)-Int 17	Distributions of Non-cash Assets to Owners <sup>1</sup>
HK(IFRIC)-Int 18	Transfers of Assets from Customers <sup>1</sup>

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Apart from the above, the HKICPA has also issued Improvements to HKFRSs\* which sets out amendments to a number of HKFRSs. Except for the amendments to HKFRS 5, and HK(IFRIC)-Int 9, which are effective for annual periods beginning on or after 1 July 2009, other amendments are effective for annual periods beginning on or after 1 January 2009 although there are separate transitional provisions for each standard.

- Effective for annual periods beginning on or after 1 July 2009
- \* Improvements to HKFRSs contain amendments to HKFRS 1, HKFRS 4, HKFRS 5, HKFRS 6, HKFRS 7, HKFRS 8, HKAS 2, HKAS 7, HKAS 8, HKAS 10, HKAS 12, HKAS 14, HKAS 16, HKAS 18, HKAS 19, HKAS 20, HKAS 21, HKAS 27, HKAS 28, HKAS 29, HKAS 31, HKAS 33, HKAS 34, HKAS 36, HKAS 37, HKAS 38, HKAS 39, HKAS 40 and HKAS 41, HK(IFRIC)-Int 2.

The directors of the Company anticipate that the application of these new standard, amendment or interpretations will have no material impact on the results and the financial position of the Group.

#### 2. TURNOVER

The principal activities of the Group are development, manufacturing and sales of pharmaceutical products. During the period, turnover represents the net amount received and receivable for goods sold by the Group to outside customers.

**Business** segments

For the three months ended 30 September		For the nine months ended 30 September		
2009	2008	2009	2008	
HK\$'000	HK\$'000	HK\$'000	HK\$'000	
28,034	19,363	74,180	51,794	
18,243	15,614	48,710	37,966	
46,277	34,977	122,890	89,760	
	ended 30 So 2009 HK\$'000 28,034 18,243	ended 30 September 2009 2008 HK\$'000 HK\$'000  28,034 19,363 18,243 15,614	ended 30 September       ended 30 September         2009       2008       2009         HK\$'000       HK\$'000       HK\$'000         28,034       19,363       74,180         18,243       15,614       48,710	

#### Geographical segments

During the period ended 30 September 2009 and 2008, more than 90% of the Group's turnover was derived from activities conducted in the PRC, no geographical segmental information is presented.

#### 3. TAXATION

	For the thre	ee months	For the nine months ended 30 September		
	ended 30 Se	eptember			
	2009	2008	2009	2008	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Current tax					
The PRC	1,011	399	2,796	1,582	
Deferred tax					
Provision of current period	1,077	280	1,365	524	
Taxation attributable to the Group	2,088	679	4,161	2,106	

Hong Kong Profits Tax has not been provided as the Group had no estimated assessable profit in Hong Kong for the period.

Tax arising in the PRC is calculated at the rates of tax prevailing in the PRC.

#### 4. DIVIDEND

An interim dividend of HK\$0.008 per share, totalling HK\$3,325,000 for the six months ended 30 June 2009 was declared on 14 August 2009. The actual interim dividend paid on 24 September 2009 was HK\$3,586,000 due to additional shares issued after 30 June 2009.

The Board does not recommend the payment of other interim dividend for the third quarter of 2009.

#### 5. EARNINGS PER SHARE

The calculation of basic and diluted earnings per share is based on the following data:

	For the thr ended 30 S		For the nine months ended 30 September		
	2009	2008	2009	2008	
Net profit attributable to shareholders for the purpose of basic and diluted earnings per share	HK\$13,386,000	HK\$8,338,000	HK\$33,472,000	HK\$20,702,000	
Number of shares: Weighted average number of ordinary shares for the purpose of basic earnings per share	429,222,582	414,877,628	420,000,559	414,635,766	
Effect of dilutive potential ordinary shares: options	9,568,690	7,060,452	7,465,812	6,706,091	
Weighted average number of ordinary shares for the purpose of diluted earnings per share	438,791,272	421,938,080	427,466,371	421,341,857	

#### 6. SHARE CAPITAL AND RESERVES

			Other comprehensive		Retained				
			Share-based		income		profits		
	Share	Share	Merger co	mpensation	Revaluation	Exchange	(accumulated		
	capital	premium	difference	reserve	reserve	reserve	losses)	Total	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
At 1 January 2009	20,764	44,533	9,200	1,088	3,657	2,604	3,489	85,335	
Exercise of share options	147	776	-	(113)	-	-	_	810	
Share option benefits	-	-	-	240	-	-	-	240	
Issue of ordinary shares	1,514	17,723	-	-	-	-	-	19,237	
Total comprehensive income									
attributable to shareholders	-	-	-	-	32	348	33,472	33,852	
2008 final dividend paid	-	-	-	-	-	-	(4,568)	(4,568)	
2009 interim dividend paid							(3,586)	(3,586)	
At 30 September 2009	22,425	63,032	9,200	1,215	3,689	2,952	28,807	131,320	
At 1 January 2008	20,656	44,154	9,200	851	3,463	1,679	(19,178)	60,825	
Exercise of share options	88	329	_	(69)	_	_	_	348	
Share option benefits	-	_	-	238	-	-	-	238	
Total comprehensive income									
attributable to shareholders	-	_	-	-	227	1,204	20,702	22,133	
2007 final dividend paid	-	-	-	-	-	-	(3,319)	(3,319)	
2008 interim dividend paid							(2,074)	(2,074)	
At 30 September 2008	20,744	44,483	9,200	1,020	3,690	2,883	(3,869)	78,151	

#### **BUSINESS REVIEW AND PROSPECTS**

#### **Business Review**

In keeping up with the growth momentum of first two quarters of the year, the Group recorded yet another historical high in both sales and net profit in the third quarter of 2009. The turnover of HK\$46,277,000 and net profit of HK\$13,386,000 in the quarter represent an increase of 32.3% and 60.5% respectively compared with the third quarter of last year. Sequential growth of 6.2% and 8.97% respectively in turnover and net profit is also achieved compared with the second quarter of 2009.

The Group's turnover for the nine months ended 30 September 2009 reached a record high of HK\$122,890,000, an increase of 36.9% over the same period last year. Profit after tax for the nine months period also attained a new height of HK\$33,472,000, representing a 61.7% increase compared with same period last year.

The strong performance of the Group's existing products in the market place was the driver behind its phenomenal growth in turnover. Across the board, all six products registered high double digits growth, led by the second year product Iron Protein Oral Solution with sales growth of 122% for nine months period of 2009 compared with same period last year. Slounase® also maintained momentous pace in market penetration, delivering a sales growth of 73 % for the nine months period of 2009 over same period last year.

The substantial growth in net profit after tax in the first nine months was resulted not only from significant increase in turnover, but also from improvement in gross profit margin and net profit margin, up from 70.6% and 23.1% respectively for the nine months ended 30 September 2008 to 72.8% and 27.2% respectively in the period under review. The net profit margin reached 28.9% for the third quarter. The strong performance of proprietary products, improvement in production efficiency and better scale of economy in sales contributed to the improvement in gross profit margin and net profit margin.

In August this year, the Company placed 30,273,437 new shares to Vivo Ventures Fund Cayman VI, L.P. ("Vivo") at the price of HK\$0.64 per share. Vivo is the sixth fund of Vivo Ventures, a life-sciences focused venture capital firm with more than US\$650 million under management. The Directors consider that the allotment provides the opportunity to raise additional funds for the Group's working capital and future investment purposes while strengthening its financial position, and broadening the capital base of the Group. More importantly, it allows the Group to enter into a strategic partnership with a financial investor experienced in biotechnology and pharmaceutical business. With the Vivo's vast network in bioscience community in the United States of America, it can help facilitate the Group's access to future partnership in product licensing, technology transfer, etc, expanding the Group's product portfolio and strengthening the Group's ability for sustainable growth. Having already an industrial partner, Sigma-Tau Finanziaria SpA, in place, the addition of financial investor, the Vivo, will provide a strong and strategic shareholder base for the Company's future growth.

#### **Prospects**

The board is optimistic of the Group's outlook in the quarters to come.

The demand for the Group's products has remained robust. It is expected that all the six existing products will continue to deliver strong performance. In addition, the Group has three products under final review by the China SFDA which once approved, could further expand the Group's market presence and broaden its revenue base.

The Group has also continued its discussion with several partners for product right acquisition in China. Should those discussion come to fruition, it will significantly enhance the product profile of the Group and provide a stronger platform for sustainable growth.

#### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company listed securities during the nine months ended 30 September 2009.

By order of the Board

Lee Siu Fong

Chairman

Hong Kong, 13 November 2009

As at the date thereof, Ms. Lee Siu Fong (Chairman of the Company), Ms. Leelalertsuphakun Wanee and Dr. Li Xiaoyi are executive Directors; Mr. Mauro Bove is non-executive Director, Dr. Chan Yau Ching, Bob, Mr. Lam Yat Cheong and Dr. Tsim Wah Keung, Karl are independent non-executive Directors.

This announcement will remain on the GEM website at www.hkgem.com on the "Latest Company Announcements" page for at least 7 days from the date of its posting and on the website of the Company at www.leespharm.com.