

## GLOSSARY

*This glossary contains explanations of certain terms used in this [REDACTED] in connection with the business of our Group. The terminology and their meanings may not correspond to standard industry meanings or usage of those terms.*

"Bi-polar"	"Bipolar electricity transmission", a type of configuration for electricity transmission whereby a pair of conducts is used, each at a high potential respect to ground, in opposite polarity
"C Tick"	compliance label applied to electrical and electronic devices, or radio communications devices to be sold in Australia and New Zealand
"CE"	Conformité Européenne ("European Conformity"), a mandatory conformity mark for products placed on the market in the European Economic Area (EEA). With the CE marking on a product the manufacturer ensures that the product conforms with the essential requirements of the applicable EC directives
"CIF"	cost, insurance and freight – the seller delivers when the goods pass the ship's rail in the port of shipment, and the seller pays the costs and freight necessary to bring the goods to the named port of destination, and the seller also has to procure marine insurance against the buyer's risk of loss of or damage to the goods during the carriage
"CFL"	Compact Fluorescent Lamp
"EMC"	energy management contract
"EPC"	Energy Performance Contracting
"ESCO"	Energy Service Company
"FOB"	free on board – delivery of goods on board the vessel at the named port of origin (loading), at the seller's expense. The buyer is responsible for main carriage/freight, cargo insurance and other costs and risks
"g"	metric gram, a unit of measure for mass
"GDP"	gross domestic product, the value of all officially recognised goods and services produced of a country or a territory in a given period
"GHG"	greenhouse gases
"GWh"	"gigawatt-hour", a unit of measure for energy, 1 GWh = 1 million kWh

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"HVAC"	Heating, Ventilating, And Air Conditioning
"IC"	"Integrated circuit", an electronic circuit which surface has a thin substrate of semiconductor material
"ILB"	Incandescent Light Bulbs
"ISO"	the International Organization for Standardisation, a worldwide federation of national standardisation bodies
"K"	"Kelvin", a unit of measure for temperature, often used for measuring colour temperature of light source
"kWh"	"kilowatt-hour", a unit of measure for energy, the standard unit of energy used in the electric power industry
"LED"	light-emitting diode, a semiconductor light source
"MR16"	a type of reflector lamps with a multifaceted reflector of 2 inches in diameter
"ODM"	original design manufacturer, under which products are designed and manufactured in whole or in part by the manufacturer in accordance with the customer's specifications and are marketed under the customer's brand name using the customer's character licenced products
"OEM"	original equipment manufacturer who manufactures products in whole or in part in accordance with the customer's specifications and are marketed under the customer's brand name using the customer's character licenced products
"PSE"	compliance mark for electrical devices to be sold in Japan, indicating compliance with the Electrical Appliance and Material Safety Law of Japan
"retrofit"	( <i>verb(tr)</i> – retrofits, retrofitting, retrofitted) the act to substitute or replace with new or modernized part or equipment for older ones
"retrofit product"	the part or equipment which can be used to substitute or replace the existing or older product
"retrofit solution"	part of our energy saving solutions to our customers, where we utilise our knowhow and experience to advise and customise our energy saving lighting products, in particular our "Tube-in-Tube" Fluorescent Lamps and retrofit existing or older products of our customers with these new retrofit products

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"RoHS"	the Directive on the Restriction of the Use of Certain Hazardous Substances in Electrical and Electronic Equipment (2002/95/EC), which was adopted in February 2003 by the European Union, as amended from time to time
"T5 tube"	a type of fluorescent light tubes with 5/8 inch in diameter
"T8 tube"	a type of fluorescent light tubes with 1 inch in diameter
"T12 tube"	a type of fluorescent light tubes with 1½ inches in diameter
"TISI"	Thailand Industrial Standards Institute, the official certification body to provide product certification for applicable standards. It is responsible for the inspection and assessment of quality control of the manufacturers and evaluation of products
" <i>Tube-in-Tube</i> " Fluorescent Lamp"	a customised fluorescent tube system, which is patented in many countries and owned by our Group
"UL/cUL"	Underwriters Laboratories, an independent US test organisation. UL Approval is often a requirement for equipment in use in the US
"V"	"Volt", a unit of measure for electric potential, electric potential difference and electromotive force
"W"	"Watt", a unit of measure for the rate of energy conversion or transfer