

# SHANDONG LUOXIN PHARMACEUTICAL GROUP STOCK CO., LTD.\*

(a joint stock limited company established in the People's Republic of China with limited liability)

(Stock code: 8058)

# INTERIM ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2016

# CHARACTERISTICS OF THE GROWTH ENTERPRISE MARKET ("GEM") OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

Hong Kong Exchanges and Clearing Limited and The Stock Exchange take no responsibility for the contents of this announcement, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.

This announcement, for which the directors (the "Directors") of Shandong Luoxin Pharmaceutical Group Stock Co., Ltd. (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "GEM Listing Rules") for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or announcement misleading.

<sup>\*</sup> For identification purposes only

# **SUMMARY**

- The Group's sales for the six months ended 30 June 2016 was approximately RMB1,803,663,000, representing an increase of approximately 10.77% when compared with that of the corresponding period of last year.
- The Group's profit attributable to shareholders for the six months ended 30 June 2016 was approximately RMB199,206,000 representing a decrease of approximately 11.08% when compared with that of the corresponding period of last year.
- The board of Directors of the Company ("Board") does not recommend payment of any dividend for the six months ended 30 June 2016.

# INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2016 (UNAUDITED)

The board of Directors (the "**Board**") of the Company is pleased to announce the unaudited condensed consolidated interim results of the Company and its subsidiaries (collectively, the "**Group**") for the six months ended 30 June 2016 (the "**Period**") and the comparative figures of the corresponding period of 2015 as follows:

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the six months ended 30 June 2016

	Notes	Unaudited Three months ended 30 June 2016 2015 RMB'000 RMB'000		Six m	adited nonths 30 June 2015 RMB'000
Turnover Cost of sales	3	871,206 (225,855)	851,933 (340,123)	1,803,663 (505,037)	1,628,297 (548,781)
Gross profit Other revenue Other income Selling and distribution expenses General and administrative expenses	3	645,351 10,002 17,500 (503,534) (62,424)	511,810 18,772 2,327 (351,163) (50,648)	1,298,626 20,956 36,365 (949,993) (156,708)	
Profit before taxation Taxation	5 6	106,895 (24,312)	131,098 (15,359)	249,246 (48,690)	258,206 (34,181)
Profit for the Period Other comprehensive income for the Period, net of tax Item that may be reclassified subsequent to profit or loss: Exchange difference on translating		82,583	115,739	200,556	224,025
foreign operations		17		11	
Total comprehensive income for the Period		82,600	<u>115,739</u>	200,567	224,025
Profit/(loss) for the period attributable to: Owners of the Company Non-controlling interests		81,631 952	115,809 (70)	199,206 1,350	224,018
		82,583	115,739	200,556	224,025
Total comprehensive income/(loss) attributable to: Owners of the Company Non-controlling interests		81,648 952	115,809 (70)	199,217 1,350	224,018
ron-controlling interests		82,600	115,739	200,567	224,025
Earnings per share attributable to owners of the Company (RMB)  — Basic and diluted	7	13.39 cents	18.99 cents	32.68 cents	36.75 cents

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2016

	Notes	Unaudited At 30 June 2016 RMB'000	Audited At 31 December 2015 RMB'000
N			
Non-current assets Available-for-sale financial assets Intangible assets	8	79,921 4,057	70,287 4,057
Prepayments to acquire technical know-how		5,080	8,021
Property, plant and equipment	9	801,143	754,293
Construction-in-progress		119,849	108,136
Prepaid lease payments	10	99,526	99,675
Deferred tax assets		1,218	1,218
Goodwill	-	165	165
	-	1,110,959	1,045,852
Current assets			
Inventories		306,922	241,986
Trade and bills receivables	11	588,535	524,848
Other receivables, deposits and prepayments Financial assets at fair value through		215,110	172,602
profit and loss	12	1,048,195	1,049,556
Cash and bank balances	-	503,669	605,333
	-	2,662,431	2,594,325
Current liabilities			
Trade and bills payables	13	244,810	130,188
Other payables and accruals		433,712	643,027
Deposits received		54,944	56,423
Dividend payable		213,360	_
Taxation payable	-	53,765	48,600
	-	1,000,591	878,238
Net current assets	-	1,661,840	1,716,087
Total assets less current liabilities	_	2,772,799	2,761,939

	Notes	Unaudited At 30 June 2016 RMB'000	Audited At 31 December 2015 RMB'000
Non-current liability			
Deferred income	-	110,179	89,526
Net assets	:	2,662,620	2,672,413
Capital and reserves			
Share capital	14	60,960	60,960
Other reserves		78,151	78,128
Retained earnings			
<ul> <li>Proposed final dividend</li> </ul>		_	213,360
— Others	-	2,499,911	2,300,705
Equity attributable to owners of the Company		2,639,022	2,653,153
Non-controlling interests	-	23,598	19,260
Total equity	_	2,662,620	2,672,413

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2016

	Share capital RMB'000	Share premium RMB'000	Statutory surplus reserve fund RMB'000	Statutory public welfare fund RMB'000	Other reserves RMB'000	Exchange reserve RMB'000	Retained earnings RMB'000	Attributable to owners of the Company RMB'000	Non- controlling interests RMB'000	Total RMB'000
At 1 January 2016, audited	60,960	31,139	41,272	6,033	(316)	-	2,514,065	2,653,153	19,260	2,672,413
Total comprehensive income	-	-	-	-	-	11	199,206	199,217	1,350	200,567
Capital injection by non-controlling interests	_	_	_	_	_	_	_	_	4,900	4,900
Deemed acquisition	-	-	-	-	12	-	_	12	(1,912)	(1,900)
Dividend declared							(213,360)	(213,360)		(213,360)
At 30 June 2016, unaudited	60,960	31,139	41,272	6,033	(304)	11	2,499,911	2,639,022	23,598	2,662,620
For the six month	s ended	30 June	2015							
	Share capital RMB'000	Share premium RMB'000	Statutory surplus reserve fund RMB'000	Statutory public welfare fund RMB'000	Other reserves RMB'000	Exchange reserve RMB'000	Retained earnings RMB'000	Attributable to owners of the Company RMB'000	Non-controlling interests RMB'000	Total RMB'000
At 1 January 2015, audited	60,960	31,139	36,390	6,033	-	_	2,208,898	2,343,420	3,796	2,347,216
Total comprehensive income	_	_	_	_	_	_	224,018	224,018	7	224,025
Deemed disposal	_	_	_	_	164	-	_	164	18,306	18,470
Dividend declared							(182,880)	(182,880)		(182,880)

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 June 2016

	Unaudited		
	Six months ended 30 June		
	2016	2015	
	RMB'000	RMB'000	
Net cash inflow from operating activities	1,434	420,113	
Net cash outflow from investing activities	(108,009)	(89,933)	
Net cash inflow from financing activities	4,900	26,324	
Net (decrease)/increase in cash and cash equivalents	(101,675)	356,504	
Effect of foreign exchange rate change	11	_	
Cash and cash equivalents at beginning of Period, audited	605,333	160,512	
Cash and cash equivalents at end of Period, unaudited	503,669	517,016	
Analysis of the balances of cash and cash equivalents Cash and bank balances	503,669	517,016	

# NOTES TO THE CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the six months ended 30 June 2016

#### 1. GENERAL INFORMATION

The Company was established as a collectively-owned enterprise under the name of Shandong Luoxin Factory in the People's Republic of China (the "PRC") on 14 December 1995 and was converted into a joint stock co-operative enterprise on 12 July 1997. On 19 November 2001, Shandong Luoxin Factory underwent a corporate reorganisation and was transformed into a joint stock limited liabilities company with a registered capital of Renminbi ("RMB") 46 million. Subsequent to the above reorganisation, the name of the Company was changed to Shandong Luoxin Pharmacy Stock Co., Ltd.. The H shares of the Company have been listed on the GEM of the Stock Exchange of Hong Kong Limited since 9 December 2005. Pursuant to the Extraordinary General Meeting held on 12 August 2014, the name of the Company change to Shandong Luoxin Pharmaceutical Group Stock Co., Ltd..

The Company's registered office is located at Luoqi Road, Linyi High and New Technology Industries Development Zone, Shandong Province, the PRC.

The principal activities of the Company are manufacturing and selling of pharmaceutical products.

The consolidated financial statements are presented in RMB and all values are rounded to the nearest thousand (RMB'000), unless otherwise stated. These accounts have been approved for issue by the Board on 5 August 2016.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The unaudited condensed consolidated interim financial statements have been prepared in accordance with the Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the disclosure requirements set out in Chapter 18 of the GEM Listing Rules. The accounting policies adopted are consistent with those followed in the preparation of the Company's audited consolidated financial statements for the year ended 31 December 2015.

The consolidated financial statements have been prepared under historical cost basis except for certain financial assets and financial liabilities, which are measured at fair values.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of HKFRS 2, leasing transactions that are within the scope of HKAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realizable value in HKAS 2 or value in use in HKAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

#### 3. TURNOVER AND OTHER REVENUE

The Group currently operates in one business segment in the manufacturing and selling of pharmaceutical products in the PRC. A single management team reports to the chief operating decision makers who comprehensively manage the entire business. The reportable operating results reported to the chief operating decision makers are net profits of the Group and the reportable assets and liabilities reported to the chief operating decision makers are the Group's assets and liabilities. Accordingly, no business segment information is presented.

Turnover and other revenue recognised are as follows:

	Unaudited Six months ended 30 June		
	2016 RMB'000	2015 RMB'000	
Turnover			
Sales of manufactured pharmaceutical products	1,803,663	1,628,297	
Other revenue			
Interest income on financial assets at fair value through profit or loss	19,635	32,958	
Interest income	1,321	1,063	
	20,956	34,021	
Total revenue	1,824,619	1,662,318	

#### 4. PROFIT FROM OPERATIONS

	Unaudited		
	Six months ended 30 June		
	2016		
	RMB'000	RMB'000	
Operating profit of the Group was determined			
after charging the following:			
Directors' emoluments	587	516	
Depreciation of property, plant and equipment	36,345	32,041	
Loss on disposal of property, plant and equipment	2,441	133	
Amortisation of prepaid lease payments	965	564	
Employees benefit expenses (excluding Directors'			
and supervisors' emoluments)	145,453	147,216	
Research and development costs	95,809	56,503	
Advertising costs	2,975	2,019	

#### 5. TAXATION

		Unaudited Six months ended 30 June	
	2016 RMB'000	2015 RMB'000	
PRC enterprise income tax	48,690	34,181	

No provision for Hong Kong profits tax has been made as the Group did not carry out any business in Hong Kong during the Period.

#### 6. DIVIDENDS

The Board does not recommend the payment of any interim dividend for the Period (2015: Nil).

# 7. EARNINGS PER SHARE

The calculation of basic earnings per share for the six months ended 30 June 2016 is based on the unaudited net profit of approximately RMB199,206,000 and the weighted average number of approximately 609,600,000 ordinary shares in issue during the Period.

The calculation of basic earnings per share for the six months ended 30 June 2015 is based on the unaudited net profit of approximately RMB224,018,000 and the weighted average number of approximately 609,600,000 ordinary shares in issue during the period.

Diluted earnings per share is the same as the basic earnings per share since there were no dilutive events existed during the period ended 30 June 2016 and 2015.

# 8. INTANGIBLE ASSETS

	License RMB'000	Purchased technical know-how RMB'000	Total RMB'000
Cost: At 1 January 2015, audited Acquisition of assets	4,057	17,450	17,450 4,057
At 31 December 2015 and 1 January 2016, audited Addition	4,057	17,450	21,507
At 30 June 2016, unaudited	4,057	17,450	21,507
Accumulated amortisation and impairment: At 1 January 2015, audited Charge for the Period		17,450	17,450
At 31 December 2015 and 1 January 2016, audited Charge for the Period		17,450	17,450
At 30 June 2016, unaudited		17,450	17,450
Carrying amount: At 30 June 2016, unaudited	4,057		4,057
At 31 December 2015, audited	4,057		4,057

# 9. PROPERTY, PLANT AND EQUIPMENT

	RMB'000
Cost:	
At 1 January 2015, audited	735,883
Acquisition of assets	734
Additions	73,499
Disposals	(43,122)
Transfer from construction-in-progress	221,858
At 31 December 2015 and 1 January 2016, audited	988,852
Acquisition of assets	16,909
Additions and transfer from construction-in-progress	68,727
Disposal	(7,455)
At 30 June 2016, unaudited	1,067,033
Accumulated depreciation and impairment:	
At 1 January 2015, audited	191,608
Charge for the year	60,261
Written back on disposals	(17,310)
At 31 December 2015 and 1 January 2016, audited	234,559
Charge for the Period	36,345
Written off	(5,014)
At 30 June 2016, unaudited	265,890
Carrying amount:	
At 30 June 2016, unaudited	801,143
At 31 December 2015, audited	754,293

At 30 June 2016, all buildings of the Group are located in the PRC.

Depreciation expense of approximately RMB17,162,000 (six months ended 30 June 2015: RMB16,753,000) have been expensed in cost of sales and approximately RMB19,183,000 (six months ended 30 June 2015: RMB12,395,000) have been included in administrative expenses for the Period.

# 10. PREPAID LEASE PAYMENTS

Prepaid lease payments represent 50-year to 70-year land use rights in the PRC expiring from November 2050 to September 2079. This payment is recognised as an expense over the leasehold period.

		RMB'000
At 1 January 2015, audited		52,597
Addition of prepaid lease payments		50,927
Amortisation of prepaid lease payments		(1,918)
At 21 December 2015 and 1 January 2016, audited		101,606
At 31 December 2015 and 1 January 2016, audited Addition of prepaid lease payments		816
Amortisation of prepaid lease payments		(965)
Amortisation of prepare lease payments		(703)
At 30 June 2016, unaudited		101,457
Analysed for reporting purposes as:		
	At	At
	30 June	31 December
	2016	2015
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Current assets (included in other receivables,		
deposits and prepayments)	1,931	1,931
Non-current assets	99,526	99,675
	101,457	101,606
The Group's prepaid lease payments comprise:		
	At	At
	30 June	31 December
	2016	2015
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Land in PRC		
Long-term lease	8,843	8,914
Medium-term lease	92,614	92,692
	101,457	101,606

# 11. TRADE AND BILLS RECEIVABLES

Details of the ageing analysis are as follows:

	At 30 June 2016 <i>RMB'000</i> (Unaudited)	At 31 December 2015 <i>RMB'000</i> (Audited)
1 to 90 days 91 to 180 days 181 to 365 days Over 365 days	481,802 60,186 41,500 6,638 590,126	443,720 63,087 18,041 1,591 526,439
Less: Provision of impairment loss recognised in respect of trade receivables	(1,591) 588,535	(1,591)

Customers are generally granted with credit term of 180 days.

Trade and bills receivables as at 30 June 2016 are denominated in RMB.

# 12. FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

At 30 June 2016, the Group has financial assets at fair value through profit and loss of approximately RMB1,048,195,000 (31 December 2015: RMB1,049,556,000). The financial assets at fair value through profit or loss represent 8 (31 December 2015: 8) participation notes linked to certain bonds, beneficial rights of trusts and currencies in the PRC. These financial products mature within one year and are classified as current assets.

#### 13. TRADE AND BILLS PAYABLES

Details of the ageing analysis are as follows:

	At	At
	30 June	31 December
	2016	2015
	RMB'000	RMB'000
	(Unaudited)	(Audited)
1 to 90 days	177,193	88,021
91 to 180 days	11,172	6,587
181 to 365 days	9,936	6,738
Over 365 days	46,509	28,842
<u> </u>	244,810	130,188

Trade and bills payables as at 30 June 2016 are denominated in RMB.

# 14. SHARE CAPITAL

	Nominal value			
	Number of shares '000	Domestic shares RMB'000	H shares RMB'000	Total RMB'000
At 31 December 2015, audited (nominal value of RMB0.10 each)	609,600	44,504	16,456	60,960
At 30 June 2016, unaudited (nominal value of RMB0.10 each)	609,600	44,504	16,456	60,960

#### 15. COMMITMENTS

At 30 June 2016, the Group had the following significant capital commitments:

	At 30 June	At 31 December
	2016	2015
	RMB'000	RMB'000
	(Unaudited)	(Audited)
Contracted but not provided for:		
— Purchase of technical know-how	115,000	140,134
<ul> <li>Purchase of property, plant and machinery</li> </ul>	74,765	74,215

#### 16. RELATED PARTY TRANSACTIONS

Save as disclosed elsewhere in the interim consolidated financial statements, the Company had the following material transactions with related parties during the Period:

	Unaudited Six months ended 30 June	
	2016	2015
	RMB'000	RMB'000
	(Unaudited)	(Unaudited)
Sales of chemical medicine to Luoxin Pharmaceutical		
Group Co., Ltd. ("Luoxin Pharmaceutical Group") (note (i))	138,070	218,281
Sales of finished goods to Shandong Luosheng		
Pharmacy Co., Limited ("Shandong Luosheng") (note (ii))	27,061	25,947
Sales of finished goods to Shandong Mingxin		
Pharmacy Co., Limited ("Shandong Mingxin") (note (iii))	24,559	15,712

#### Notes:

- (i) Luoxin Pharmaceutical Group is the promoter of the Company. Mr. Liu Baoqi is the director and controlling shareholder for both Luoxin Pharmaceutical Group and the Company.
- (ii) Shandong Luosheng is the fellow subsidiary of which Luoxin Pharmaceutical Group is holding 51% of the equity interests of Shandong Luosheng Pharmacy Co., Ltd.. Mr. Liu Baoqi is the director for both Shandong Luosheng and the Company.
- (iii) Shandong Mingxin is the fellow subsidiary of which Luoxin Pharmaceutical Group is holding 51% of the equity interests of Shandong Mingxin. Mr. Liu Baoqi is the director for both Shandong Mingxin and the Company.

#### 17. FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

The fair value of financial assets and financial liabilities are determined as follows:

- (i) the fair value of financial assets and financial liabilities with standard terms and conditions and traded in active markets are determined with reference to quoted market bid prices and ask prices respectively.
- (ii) the fair values of derivative instruments are calculated using quoted prices. Where such prices are not available, a discounted cash flow analysis is performed using the applicable yield curve for the duration of the instruments for non-optional derivatives, and option pricing models for optional derivatives.
- (iii) the fair values of other financial assets and financial liabilities are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

	At 30 June 2016 (Unaudited)			
	Level 1 <i>RMB'000</i>	Level 2 RMB'000	Level 3 RMB'000	Total <i>RMB'000</i>
Financial assets				
Financial assets designated as at				
fair value through profit or loss		1,048,195		1,048,195
		At 31 December	2015 (Audited)	
	Level 1	Level 2	Level 3	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Financial assets Financial assets designated as at				
fair value through profit or loss		991,481		991,481

Some of the Group's financial asset are measured at fair value at the end of each reporting period. The following table give information about how the fair values of these financial assets are determined (in particular, the valuation technique(s) and inputs used).

	At 30 June 2016 <i>RMB'000</i> (Unaudited)	At 31 December 2015 RMB'000 (Audited)	Fair value hierarchy	Valuation technique(s) and key input(s)
Financial assets held	1,048,195	991,481	Level 2	Based on discounted cash flow from financial institutions

The most significant input is interest rate of the underlying assets.

There were no transfers between Levels 1 and 2 in the both years.

The directors consider that the carrying amounts of financial assets and liabilities recognised in the consolidated financial statements approximate their fair value.

# 18. CHANGE IN OWNERSHIP INTERESTS IN A SUBSIDIARY

During the six months ended 30 June 2016, the Group acquired 3.8% equity interest of Jinan Luoxin by way of acquire RMB1,900,000 registered capital of Jinan Luoxin at consideration of RMB1,900,000. The Group recognised a decrease of non-controlling interests and increase in other reserve of approximately RMB1,900,000 and RMB12,000 respectively.

# 19. APPROVAL OF THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

The interim consolidated financial statements were approved by the Board on 5 August 2016.

# **DIVIDENDS**

On 21 March 2016, the Board recommended payment of a final dividend of RMB0.35 per share in respect of the year ended 31 December 2015 to the shareholders of the Company (the "Shareholders") whose names appear on the register of members of the Company on 27 June 2016. This proposed final dividend has been approved by the Shareholders at the annual general meeting held on 22 June 2016. The Board did not recommend payment of any interim dividend for the Period (2015: Nil).

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### Introduction

Since the end of 2015, a series of policies regarding the pharmaceutical industry have been introduced, including issuance of new classification measure of drug registration relating to technology and research, implementation of quality consistency evaluation for generic drugs, shortage of resources at clinical bases as a result of upgraded clinical standards, as well as decreasing drug prices under the relevant bidding system in the market. Such policies have posed new and enormous challenges to the pharmaceutical industry in the short run. The Company believes that in such a tumultuous and challenging environment, companies have to seize the opportunities and strengthen efforts to establish sustainable core capabilities, so as to solve the crisis arising from such challenges from the root.

In terms of market, for those provinces opened to this round of tendering, prices of the bid-succeeded pharmaceutical products were in a significant downward trend. In particular, the national pricing policy was negotiated by reference to the basis of minimum bidding price, causing significant and adverse effects on product pricing of pharmaceutical enterprises. In addition, following the pilot scheme of cancellation of drug price markup in provincial and municipal public hospitals, hospitals in different areas made second price negotiation on bulk purchase basis when purchasing bid-succeeded pharmaceutical products. This move could further reduce their buying price on the bidding price of pharmaceutical products, thus further pressurizing pharmaceutical enterprises to reduce the price. Moreover, with gradual implementation of control on the proportion of drug costs in the medical expenditure and measure on controlling charge of medical insurance, greater pressure was added on sales growth of products of pharmaceutical enterprises.

In terms of research and development ("**R&D**"), on one hand, as a result of upgraded standards for research work at clinical base and contract research organization for clinical trials, the rate of clinical-related work have increased, which has boosted the costs for clinical trials of pharmaceutical enterprises. On the other hand, the full implementation of consistent evaluation of generic drugs and more stringent time constraints have resulted in a shortage of clinical resources, thus further increased costs of clinical-related work. In addition, a series of policies encouraging the R&D of new drugs have been introduced. Pharmaceutical enterprises have to balance their input for both existing generic drugs and R&D of innovative drugs.

As a leading modern pharmaceutical enterprise in the PRC, the Group has always been committed to providing safe, reliable and high-tech pharmaceutical products and focused on the strategies of strengthening science and technology innovation, production optimisation as well as strengthening marketing and distribution systems. During the Period, in the face of numerous newly-implemented industry policies, the Group endeavoured to adjust our operating strategies in order to adapt to changes in the industry and market demands by investing additional resources in enhancing its production capabilities, building R&D teams and deploying product pipelines. However, the growth of the Group's sales results is facing greater pressure due to industrial policies and market environment.

The Group will relentlessly work on the establishment of an outstanding sales team mainly targeting at the third terminal markets, such as primary medical institutions, and an OTC (over-the-counter) sales network and a hospital terminal sales network, thereby constantly boosting market share and competitiveness of the products and laying a solid foundation for sustainable development in the future.

In respect of R&D activities, the Group will mainly concentrate on the following objectives:

- (1) Quality consistency evaluation for generic drugs. The Group will commence numerous consistency evaluation works in coming years due to the large number of approvals for generic drugs acquired by the Company.
- (2) Clinical development of generic drugs. Currently, the Group possesses a lot of generic drugs clinical approval and intends to allocate more capital to the clinical development of such drugs.
- (3) R&D of innovative drugs. The Group intends to further allocate capital to the Shanghai R&D Centre for the R&D of high-tech products through independent R&D, cooperation with institutions and R&D organisations and introduction of foreign projects etc., so as to expand the product portfolio of the Group.

The management of the Group believes that in short-to-mid-term, such R&D efforts may put pressure on the financial results of the Company. Nevertheless, it shall be beneficial to the core competitiveness of the Group in the long run.

# **BUSINESS REVIEW**

During the Period, under the influence of factors such as the slowdown in the domestic economy, sustained decrease in tender prices and medical insurance premium control, the industry has been growing at a slower pace and witnessed further fragmentation. The Group upheld its underlying development strategies and endeavoured to achieve the targets of the 13th Five-Year Plan. It managed to maintain stable and healthy development in R&D, management, production, human resources, market network, thus laying a solid foundation for future development of the Group.

# **Research and Development**

# 1. Building Platform for Technology Research and Development

R&D and innovation are the core drivers of the long-term development of the Group. As early as in 1996, the Group established an R&D base for generic drugs in Shandong. In June 2014, the Group established Luoxin Biological Technology (Shanghai) Co. Ltd.\* (羅 欣生物科技(上海)有限公司) (the "Shanghai R&D Centre"), in Shanghai Zhangjiang Hi-tech Park, to reinforce its core competitive edge by leveraging the various advantages acquired from Shanghai Zhangjiang Hi-tech Park. The Group will conduct R&D for high-tech projects and provide training to high-tech talents in the Shanghai R&D Centre. As at 30 June 2016, the Shanghai R&D Centre had a team of approximately 130 staff members. Their key members, who are well-known domestic and international experts with R&D experience in medicines in internationally prominent pharmaceutical enterprises, have formed an R&D team that covers all phases of R&D on new medicines and will continue to expand its scale along with further enrichment of the products line of the Group.

The Shanghai R&D Centre focuses on the R&D on innovative medicines. It has developed products by advanced technologies adopted through self-development, cooperation with institutions, and R&D institutions and introduction from overseas projects. The Group's production lines will, therefore, be greatly enriched. As at 30 June 2016, the Shanghai R&D Centre has commenced various self-developed and co-developed R&D projects on new medicines and established cooperation relationship with renowned foreign pharmaceutical enterprises and leading domestic R&D institutions.

Currently, the Group has been leading the domestic and global R&D and sales of two potential innovative medicines, including:

# Item CJ-12420

For pharmaceutical product item CJ-12420 jointly developed with CJ HealthCare in Korea, we expect to make the clinical trial application to the China Food and Drug Administration (中國國家食品藥品監督管理總局) ("CFDA") in the near future. The Company has been granted an exclusive right to develop, manufacture and commercializes the proposed pharmaceutical product CJ-12420 in the PRC, where we will be responsible for the development, manufacture, and commercial activities within the territory and bear the associated expenses.

CJ-12420 is a potassium-competitive acid blocker (P-CAB) in phase III development for the treatment of reflux esophagitis and other acid-related gastrointestinal diseases. CJ-12420 competitively inhibits the binding of potassium ions to H+, K+-ATPase in the final step of gastric acid secretion in gastric parietal cells, which has the potential to provide a strong and sustained acid secretion inhibitory effect.

The Company is one of the leaders in acid inhibition treatment market in the PRC. CJ-12420 will complement the Company's current growing business in this therapeutic area. Currently, the Company is accelerating the development process of CJ-12420 according to schedule, making it a new treatment option to address the unmet needs of patients with acid-related diseases.

# Item SCC-31

For pharmaceutical product item SCC-31 jointly developed with Shanghai Institute of Materia Medica, Chinese Academy of Sciences ("SIMM") (中科院上海藥物所) and Fudan University (復旦大學), we has submitted the investigation of new drug application to the CFDA and we expect the same to be made to related foreign drug administrative authorities in the near future. The Company has the exclusive right to research and develop, manufacture and commercialize the product in the PRC, Hong Kong and Macau. We also co-own the right of the product with our partners in markets beyond the PRC, Hong Kong and Macau, and we will work together to expedite the R&D of the pharmaceutical product.

The pharmaceutical product is a new competitive ATP mTOR kinase inhibitor that acts as potent and highly selective dual inhibitors of mTORC1 and mTORC2. PI3K-AKT-mTOR is an essential signal transduction pathway inside the cells and plays a crucial role in controlling the process of tumor formation, growth and resistance to the drug. Given that about 50% of human tumors occur by abnormal activation of mTOR and the central position of mTOR in the tumor signal network, the mTOR inhibitor should be a new generation drug targeting at broad-spectrum cancer and frequency with inhibiting effects on tumors with various molecular mechanisms. Compared with simple mTORC1 inhibitor, mTOR inhibitor, with its prospect of broadening cancer spectrum and enhancing the effectiveness of cancer treatment, the Company expects to see enormous development going forward, especially in the fields of breast cancer, lung cancer, and gastric cancer.

Since 2014, in addition to the Group's existing generic drugs, the Group has strengthened the efforts in R&D of innovative drugs with a view to expanding the innovative drug product line step by step. The R&D of innovative drugs focuses on oncology, digestive, respiratory and cardiovascular metabolism treatments. The cooperation with SIMM and Fudan University on the pharmaceutical product marks a major step in executing R&D strategy of innovative drugs. The organic combination of generic drugs with innovative drugs forms a quality product portfolio, enabling the Group to lay a solid foundation for future development.

Currently, the Group has obtained or been awarded approvals to establish several scientific research platforms which include a state-accredited enterprise technology centre, a state-province joint engineering laboratory, the "Industrial Model Enterprise in the National Integrated Platform for New Pharmaceutical Research, Development and Technology (Shandong)\*"(國家綜合性新藥研發技術大平台(山東)產業化示範企業), the "National Post-Doctoral Research Workshop\*" (國家博士後科研工作站), the "Key High-Tech Enterprise under the State Torch Programme\*"(國家火炬計劃重點高新技術企業), the "Model Engineering Technology Research Centre of Shandong Province\*" (山東省級 示範工程技術研究中心), the "Shandong Key Lyophilized Powder Injection Pharmaceutical Laboratory\*" (山東省凍乾粉針劑藥物重點實驗室), the "Shandong" Lyophilized Powder Injection Pharmaceutical Engineering Laboratory\*" (山東省凍乾粉 針劑藥物工程實驗室), the "Taishan Scholar — Pharmaceutical expert consultant\*" (泰 山學者 — 藥學特聘專家), and the "Enterprise Academician Workstation of Shandong Province\*" (山東省企業院士工作站). Together, they formed a strong platform for talent accumulation, R&D and technology advancement, and further strengthened the R&D capabilities and overall competitiveness of the Group.

# 2. New Products

During the Period, the Group obtained three pharmaceutical production approvals. As at 30 June 2016, the Group had obtained 307 pharmaceutical production approvals and six antiseptic germicide production approvals.

- (1) The Group's self-developed levofloxacin hydrochloride tablets (鹽酸左氧氟沙星片) with specification of 0.25g and 0.75g were granted production approval by the CFDA on 22 March 2016. The product is mainly used for the prevention and treatment of bacterial infection caused by proven or highly suspected sensitive bacteria.
- (2) The Group's self-developed cefoxitin sodium for injection (注射用頭孢西丁鈉) with specification of 0.5g was granted production approval by the CFDA on 4 May 2016. The product is mainly used for the treatment of respiratory infections, infections of the urinary and reproductive systems, sepsis as well as local infections of bones, joints, skins and soft tissues.

# 3. Patents and Achievements

- (1) As at 30 June 2016, the Group had 93 invention patents pending for registration in the PRC. As at 30 June 2016, the Group had 142 invention patents registered in the PRC.
- (2) As at 30 June 2016, the Group had 307 production approvals.
- (3) As at 30 June 2016, the Group had 48 certificates of new drugs.
- (4) During the period ended 30 June, the Group had 13 research projects being admitted to various major construction projects at national, provincial and municipal levels and independent innovation projects, and won science and technology awards.

As at 30 June 2016, the Group had 6 products being admitted to the National Major Innovative Drug Projects of the 12th Five-Year Plan, 10 projects being admitted to the State Torch Programme and 4 projects being admitted to the State Key New Products Programme.

# **Production and Management**

The Group continued to implement effective strategies in seven integral systems, namely management, culture, corporate organisation, capital operation, science and technology innovation, human resources and marketing. These strategies have effectively contributed to the development of the Group and further enhanced its risk resistance capacities and overall competencies. The Company has been named as one of the "Top 100 Pharmaceutical Companies in China" (中國製藥工業百強企業) since 2006. From 2011 onward, the Company has been named as the "Best Industrial Enterprise in terms of Pharmaceutical Product R&D and Production Line in China" (中國醫藥研發產品綫最佳工業企業). These recognitions demonstrated the growth in the overall corporate strength of the Group.

# 1. Construction of Production Facilities

Currently, the Group has three production bases, namely Shandong Luoxin Pharmaceutical Group Stock Co., Ltd.\* (山東羅欣藥業集團股份有限公司), Shandong Yuxin Pharmaceutical Co., Ltd.\* (山東裕欣藥業有限公司) and Shandong Luoxin Pharmaceutical Group Hengxin Pharmaceutical Co., Ltd.\* (山東羅欣藥業集團恒欣藥業有限公司). The Group is capable of meeting growing demand for pharmaceutical products in the market with its strong production capacity. At the same time, it continues to increase the number of new dosage types and effectively complement the commercialisation of R&D results of new drugs.

(1) Pharmaceutical preparations: Shandong Luoxin Pharmaceutical Group Stock Co., Ltd. completed the civil construction of an anti-tumor drip and water injection workshop and a facility of purification and equipment, which entered the stage of equipment adjustment and certification. The 1601 solid workshop was renovated and successfully passed GMP certification. Shandong Yuxin Pharmaceutical Co., Ltd. was granted the Drug Manufacturing Certificate and Sanitary License for Manufacturing Enterprise for solid injections (i.e. tablets, capsules and granules), injections (i.e. lyophilized powder injection), large-volume injections, inhalators and sprays. Installation of the automated storage system was completed and will commence operation soon. The constructions of its infusion workshop, spray workshop, inhalator powder workshop and ancillary facilities were completed and put into operation. The construction of the lyophilized powder injection workshop was completed and will commence production after passing GMP certification.

- (2) Pharmaceutical raw materials: constructions of the phase I of the pharmaceutical raw materials project of Shandong Luoxin Pharmaceutical Group Hengxin Pharmaceutical Co., Ltd., including workshop of raw materials of cephalosporins sterile (with lyophilization); workshop of noncephalosporins sterile; workshop of raw materials of synthetic drugs, oral raw materials; workshop of raw materials of anti-tumor drugs; workshop of solvent recovery and water treatment projects were all completed with GMP certification and have been put into use. The phase II of the pharmaceutical raw materials project is under construction. Two workshops of raw materials of nonsterile synthetics have entered the purification and pipeline installation phases; two newly-built workshops of raw materials of cephalosporins sterile have commenced civil construction; newly-built research buildings were completed and put into operation; internal decoration of newly-built office buildings was completed, which are expected to commence operation soon. Currently, all the 42 types of pharmaceutical raw materials have passed GMP certification, and one of the types has passed Korean GMP certification.
- (3) Preparations that passed the new GMP certification included lyophilized powder injection, powder injection, tablets, capsules, low-volume injections, granules, dry suspension agent, large-volume injections and bulk pharmaceuticals (including sterile bulk medicines). Furthermore, solid injections (i.e. tablets, capsules and granules) are prepared to pass the European Union GMP certification.

#### 2. External Investment

During the Period, the Group did not have any significant external investment.

# Sales and Marketing

The Group continued to integrate marketing resources and built an outstanding sales team to increase the market share and competitiveness of its products. Currently, the Group has an extensive and seamless sales network and marketing management system throughout the PRC. It has also formed an OTC (over-the-counter) sales network and a hospital terminal sales network. With the gradual implementation of classification treatment, the primary medical terminal market is in continuous growth. The Group boosts the development of the primary market and keeps exploring the third terminal markets, such as primary medical institutions, in order to expand its market share in the primary market. Currently, the Group's sales team in the third terminal market has been growing steadily, with increasing coverage area.

A breakdown of segmental sales revenue by pharmaceutical indications and usage is shown as follows:

	Sales RM	В'000	Percentage of total turnover from	Percentage of total turnover from	
Indications and usage	January to June 2016	January to June 2015	January to June 2016	January to June 2015	Growth rate (%)
System specified medicine Antibiotic medicine Other system specified medicine	809,022 560,737 433,904	692,930 589,430 345,937	44.85% 31.09% 24.06%	42.55% 36.20% 21.25%	16.75% -4.87% 25.43%
Total	1,803,663	1,628,297	100%	100%	10.77%

# **Key Products**

蘭川®(Lanchuan) (Lansoprazole for Injection), a category 3 new drugs developed by the Group, is a proton pump inhibitor which is mainly used for the treatment of various erosive esophagitides, reflux esophagitis, gastric ulcer, duodenal ulcer. In September 2014, the Group was granted an approval (no. 2014S00718) by the CFDA, for adding for adding 3 more indications, namely "gastric ulcer with hemorrhage, acute stress ulceration and acute gastric mucosa lesions" on top of its current indication for "duodenal ulcer with hemorrhage with oral intake inapplicable". As a result, the Lanchuan branded product has filled the gap left by its peers in the domestic market on indication for stress ulceration.

羅欣津®(Luoxinjin) (Roxithromycin and Ambroxol Hydrochloride Tablets), a category 3.2 new drug developed by the Group with new drug certification by the CFDA. As proven by clinical studies, compared to sole Roxithromycin tablets, the compound preparations carry greater effectiveness in the treatment of respiratory infection with obvious relieving effect on the clinical manifestations like coughing and wheezing, and reduces the pain of the patients, thus offering strong appeal in clinical medication.

卡佩萊®(Kapeilai) (Rabeprazole Sodium for Injection), a category 3.1 new drug developed by the Group which is the 2nd generation proton pump inhibitor that is widely used in the treatment of gastric and duodenal ulcers and gastroesophageal reflux diseases. It is currently the first-line drug used for the treatment of digestive diseases. As revealed by clinical applications, it demonstrates superb stability with unique technicality, excellent safety and efficacy profile which is superior to the present national standard of the PRC. The successful development of this preparations has filled the blank in the PRC's domestic digestive medication (injection form). The product has better bioavailability and effectiveness than other dosage forms.

# **Financial Review**

The Group's unaudited turnover for the Period was approximately RMB1,803,663,000, representing an increase of approximately 10.77% from approximately RMB1,628,297,000 for the corresponding period of last year. The increase was attributable to the Group's continuing upgrade to the product portfolio and boosting the sales of high value-added products and the acceleration of sales network development to increase the market share of its products.

The unaudited cost of sales for the Period was approximately RMB505,037,000 representing a decrease of approximately 7.97% from approximately RMB548,781,000 for the corresponding period of last year.

The unaudited gross profit margin for the Period was approximately 72.00%, representing an increase of approximately 5.70% from approximately 66.30% for the corresponding period of last year.

The unaudited operating expenditure for the Period was approximately RMB1,106,701,000 representing an increase of approximately 28.68% from approximately RMB860,058,000 for the corresponding period of last year. The increase in operating expenditure was due to the following reasons:

- 1. an increase in R&D expenses for products which may be launched in the future, among which, certain additional expenses were attributed to Shanghai R&D Centre the business of which heavily involves research and development;
- 2. an increase in selling and distribution expenses due to additional recruitment for business development personnel of the sales team which in turn resulted in an increase of remuneration expense.

The unaudited profit attributable to the Shareholders for the Period was approximately RMB199,206,000, representing a decrease of approximately 11.08% from approximately RMB224,018,000 for the corresponding period of last year. Weighted average earnings per share amounted to RMB32.68 cents for the Period.

# **Liquidity and Financial Resources**

The Group's working capital is mainly financed by its internally generated cash flow. As at 30 June 2016, the Group's cash and cash equivalents amounted to approximately RMB503,669,000 (excluding pledged bank deposits) (as at 30 June 2015: RMB517,016,000). As at 30 June 2016, the Group did not have any borrowings (as at 30 June 2015: nil).

# Pledged Bank Deposits/Cash and Cash Equivalents

As at 30 June 2016, the Group did not have bank deposits pledged as security for remittance under acceptance (as at 30 June 2015: RMB4,571,000).

# Financial Assets at Fair Value through Profit or Loss

As at 30 June 2016, the Group had financial assets at fair value through profit or loss of initial investment amount of approximately RMB1,041,000,000 (as at 31 December 2015, RMB1,045,000,000). Such financial assets comprised eight investments in wealth management products, offered by licensed banks in the PRC.

Summary of the initial investment amount of the financial assets as at 30 June 2016 are as follows:

Initial investment amount (RMB)	Investment period	Fixed investment return % per annum
300,000,000	1/2016 – 7/2016	3.40%
60,000,000	4/2016 - 7/2016	3.00%
90,000,000	4/2016 - 8/2016	3.20%
116,000,000	5/2016 - 8/2016	3.15%
115,000,000	5/2016 - 9/2016	3.20%
210,000,000	6/2016 - 9/2016	3.10%
100,000,000	6/2016 - 9/2016	3.10%
50,000,000	6/2016 - 7/2016	2.60%

The relevant amounts of the financial assets, being the Group's operating cash flow surplus, were previously held by the Group as cash or bank deposits prior to making the said investments, with an aim to optimise utilisation of the Group's operating cash flow surplus.

# MAJOR ACQUISITION AND DISPOSAL

During the Period, the Group did not have any major acquisition or disposal.

# SIGNIFICANT INVESTMENT

During the Period, the Group did not make any significant investment.

#### **CONTINGENT LIABILITIES**

As of 30 June 2016, the Group did not have any substantial contingent liabilities.

# **EXCHANGE RISK**

As at 30 June 2016, the Group operated and conducted business in the PRC, and all of the Group's transactions, assets and liabilities were denominated in RMB, except that some imported equipment and raw materials were used in R&D and Luoxin Hong Kong Holdings Limited made an investment in USD in an equity investment fund established in the Cayman Islands in July 2015. Most of the Group's cash and cash equivalents and pledged deposits were denominated in RMB while bank deposits were placed with banks in the PRC. Any remittance from the PRC is subject to the restrictions on foreign exchange control imposed by the PRC government. The Group's bank deposits denominated in USD were placed in offshore USD accounts opened by Luoxin Hong Kong Holdings Limited with banks in the PRC.

# EMPLOYEES AND REMUNERATION POLICY

The Directors believe that employees' quality is the most important factor in maintaining the sustainable development and growth of the Group and in raising its profitability. The Group determines its employees' salaries based on their performance, work experience and the prevailing salaries in the market, while other remuneration and benefits are maintained at an appropriate level. The Group has established a remuneration committee to make recommendations on the overall strategy for remuneration policy.

# **Prospects**

Looking ahead, as one of the key industries supported by the 13th Five-Year Plan, the pharmaceutical industry will be provided with more resources by the PRC government in terms of pharmaceutical and medical equipment.

The Opinions on the Reform of the Examination and Approval System of Drugs and Medical Devices (《關於改革藥品醫療器械審評審批制度的意見》) and a basket of other related policies were introduced by the relevant authority in 2015, with an aim to encourage innovative research of drugs in terms of clinical value, optimise the examination and approval procedures of new drugs, and accelerate the examination of new drugs in urgent clinical needs. Meanwhile, with the full implementation of new GMP, not only can it raise the technology standards of the industry and strengthen regulation, but also eliminate obsolete capacity and enhance industry concentration. In addition, the State Council of the PRC issued "Made in China 2025" plan in May 2015 and announced the country's first ten-year action plan focusing on promoting manufacturing. Bio-medicine and high-end medical equipment are listed as one of the ten key sectors. It proposed to vigorously develop new chemical medicine, traditional Chinese medicine and bio-medicine intended to treat serious illnesses.

2016 will be a stressful year. Due to the sustained decrease in tender prices, drug proportion, medical insurance premium control, the introduction of policies like quality consistency evaluation for generic drugs, reform on registration category for chemical drugs and reform on assessment and approval for pharmaceutical products, the development of pharmaceutical enterprises is under glaring pressure.

In short-to-mid-term, the changes in registration of pharmaceutical products mean that the Group's products originally planned for approval and launch in two years will not be available as intended. However, it is obvious that relevant policies aimed at improving the quality of pharmaceutical products and encouraging R&D which in turn will create new demands and opportunities for pharmaceutical enterprises. In the long run, the measures favour the overall development of innovative enterprises and expand the room of development for competitive enterprises.

The Group will continue to pursue the strategic direction of a "technology-driven enterprise with determination and efforts". By fully leveraging on the opportunities arising from the integration of the pharmaceutical industry, the Group will continue to expand its investments in scientific research to consolidate its standing in scientific researches and technologies, and to enhance the capabilities of its R&D team. The Group strives for developing more products with more advanced technology, of better quality and higher added value.

The Group also aims at reducing production costs and expanding production scale so as to stay competitive through economies of scale, low production costs and differentiation. With the completion of construction and commencement of production of the Group's new production bases of "Yuxin" (裕成) and "Hengxin" (恒成), our production capacity has been enhanced to satisfy growing market demands for pharmaceutical products. Meanwhile, the Group will increase the number of new dosage types and effectively expand the R&D scope of new drugs, thus facilitating the comprehensive development of the Group's business.

The Group will also step up its effort on the establishment of its sales teams and proactively broaden its sales network so as to enhance the market share of its products and continue to improve its competitiveness.

The management believes that in short-to-mid-term, changes in market environment and the upcoming increase of R&D efforts may put pressure on the results of the Company. Nevertheless, it shall be beneficial to the core competitiveness of the Group in the long run.

# APPROVAL OF FINANCIAL STATEMENTS

The unaudited financial statements of the Group for the Period were approved by the Board on 5 August 2016.

# DIRECTORS' AND CHIEF EXECUTIVE' S INTERESTS AND/OR SHORT POSITION IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY

As at 30 June 2016, the interests and short positions of each of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company and any of its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept by the Company under Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to Rule 5.46 of the GEM Listing Rules were as follows:

1. Long position of domestic shares of the Company ("**Domestic Shares**") as at 30 June 2016:

Name of Director	Capacity/Nature of interest	Number of Domestic Shares	Approximate % of total issued Domestic Shares	Approximate % of Company's share capital
Mr. Liu Baoqi	Interest of controlled corporation	325,639,949	73.17%	53.42%

2. Interest in Shandong Luoxin Holdings Co., Ltd.\* (山東羅欣控股有限公司) ("Luoxin Holdings") as at 30 June 2016:

Name of Director	Capacity/Nature of interest	Number of shares in Luoxin Holdings	Approximate % of issued share capital of Luoxin Holdings
Mr. Liu Baoqi	Beneficial Owner	25,865,000	51.73%
Ms. Li Minghua	Beneficial Owner	7,450,000	14.90%
Mr. Liu Zhenhai	Beneficial Owner	5,000,000	10.00%
Mr. Han Fengsheng	Beneficial Owner	1,000,000	2.00%
Mr. Liu Zhenteng	Beneficial Owner	10,685,000	21.37%

#### Note:

As at 31 March 2014, these 325,639,949 Domestic Shares were registered in the name of Luoxin Pharmaceutical Group Co., Ltd. ("Luoxin Pharmaceutical Group", formerly known as Linyi Luoxin Pharmacy Company Limited). On 21 May 2014, these 325,639,949 Domestic Shares were sold to Luoxin Holdings. As at 30 June 2016, Mr. Liu was interested in 51.73% of the registered share capital of Luoxin Holdings and was entitled to exercise or control the exercise of one-third or more of the voting power at the general meeting of Luoxin Holdings. For the purpose of the SFO, Mr. Liu is deemed to be interested in the entire 325,639,949 Domestic Shares held by Luoxin Holdings.

Save as disclosed above, none of the Directors or chief executives of the Company had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to Rule 5.46 of the GEM Listing Rules.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND/OR SHORT POSITION IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

In respect of the register of substantial Shareholders (not being a Director or chief executive of the Company) required to be kept under section 336 of Part XV of the SFO shows that as at 30 June 2016, the Company had been notified of the following substantial Shareholders' interests and short positions in the shares and underlying shares of the Company. These interests are in addition to those disclosed above in respect of the Directors and chief executive of the Company.

# 1. Long position of Domestic Shares, as at 30 June 2016:

Name	Capacity/Nature of interest	Number of Domestic Shares	Approximate % of total issued Domestic Shares	Approximate % of Company's share capital
Luoxin Holdings	Beneficial owner	325,639,949	73.17%	53.42%

# 2. Long position of H-Share, as at 30 June 2016:

Name	Capacity/Nature of interest	Number of H-Share	Approximate % of total issued H-Shares	Approximate % of Company's share capital
GL Capital Management GP Limited (Note 1)	Interest of controlled corporation	26,166,000	15.90%	4.29%
Lion River I N.V. (Notes 2, 3 and 4)	Interest of controlled corporation	26,802,000	16.29%	4.39%
GL Partners Capital Management Limited ( <i>Note 2</i> )	Interest of controlled corporation	26,166,000	15.90%	4.29%
Assicurazioni Generali S.p.A (Note 5)	Interest of controlled corporation	26,802,000	16.29%	4.39%
Li Zhenfu (Note 6)	Interest of controlled corporation	26,166,000	15.90%	4.29%

#### Note 1:

GL Trade Investment Limited ("GL Trade Investment") held 26,166,000 H-Shares of the Company. GL Trade Investment is a company incorporated in the Cayman Islands and is an indirect wholly-owned subsidiary of GL Capital Management GP Limited ("GL Capital Management"). By virtue of the SFO, GL Capital Management was deemed to be interested in 26,166,000 H-Shares of the Company.

#### Note 2:

GL Capital Management was owned as to 51% by GL Partners Capital Management Limited ("GL Partners") and 49% by Lion River I N.V. By virtue of the SFO, each of GL Partners and Lion River I N.V. was deemed to be interested in 26,166,000 H-Shares of the Company, which were held by GL Trade Investment as a beneficial owner.

#### Note 3:

GL Healthcare Investment L.P. was the beneficial owner of 518,758 H-Shares of the Company. GL Healthcare Investment L.P. was owned by GL China Opportunities Fund II (Canada) L.P. as to 84.77%, which in turn was owned by Lion River I. N.V. as to 84.77%. By virtue of the SFO, Lion River I. N.V. was deemed to be interested in 518,758 H-shares held by GL Healthcare Investment L.P..

#### Note 4:

GL China Long Equity Opportunities Fund SPV LP was the beneficial owner of 117,242 H-Shares of the Company. GL China Long Equity Opportunities Fund SPV LP was wholly-owned by GL China Long Equity Opportunities Fund LP, which in turn was wholly-owned by Lion River I. N.V.. By virtue of the SFO, Lion River I. N.V. was deemed to be interested in 117,242 H-shares held by GL China Long Equity Opportunities Fund SPV LP.

#### Note 5:

Lion River I N.V. was wholly-owned by Assicurazioni Generali, S.p.A. ("Assicurazioni"). By virtue of the SFO, Assicurazioni was deemed to be interested in 26,802,000 H-Shares of the Company.

#### Note 6:

Li Zhenfu held as to 70% of the shareholding of GL Partners and by virtue of the SFO, he was deemed to be interested in 26,166,000 H-Shares of the Company.

Save as disclosed above, no other interests or short positions in the shares or underlying shares of the Company were recorded in the register required to be kept by the Company under section 336 of Part XV of the SFO.

# **CORPORATE GOVERNANCE**

The Board has reviewed the Company's corporate governance practices and is satisfied that during the Period, the Company has complied with all the code provisions as set out in Corporate Governance Code and Corporate Governance Report contained in the prevailing Appendix 15 of the GEM Listing Rules (the "CG Code").

#### **AUDIT COMMITTEE**

The Company has established an audit committee (the "Audit Committee") on 20 November 2005 with written terms of reference revised on 31 December 2015 in compliance with the CG Code. The duties of the Audit Committee are to review and supervise the financial reporting process and the internal control policies and procedures of the Company. Prof. Chen Yun Zhen was retired on 30 June 2016, and the Company appointed Ms. Huang Huiwen as the new member of the Audit Committee. The Audit Committee currently comprises four independent non-executive Directors, namely Mr. Foo Tin Chung, Victor (the chairman), Mr. Fu Hongzheng, Ms. Huang Huiwen and Prof. Du Guanhua.

The unaudited results of the Company for the Period have been reviewed by the Audit Committee which was of the opinion that such results complied with the applicable accounting standard and that adequate disclosure has been made in respect thereof.

# DIRECTOR'S SECURITIES TRANSACTIONS

The Company has adopted a model code of conduct for securities dealings by Directors on terms no less exacting than the required standard of dealings as set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having made specific enquiry with all Directors, each of the Directors has confirmed that he/she has complied with the required standard of dealings and such code of conduct in relation to securities dealings by Directors during the Period.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries redeemed, purchased or sold any of the Company's listed securities during the Period.

#### **COMPETING BUSINESS**

Set out below is information disclosed pursuant to Rule 11.04 of the GEM Listing Rules:

# **Luoxin Pharmaceutical Group**

As at the date of the Announcement, the chairman and executive Director, Mr. Liu Baoqi is also the chairman and executive director of Luoxin Pharmaceutical Group and a controlling shareholder holding 81.56% of the registered capital of Luoxin Pharmaceutical Group.

Luoxin Pharmaceutical Group was engaged in the sales of chemical medicines, Chinese medicines, medical equipment and health and beauty products. Pursuant to a non-competition undertaking in favour of the Company signed by Luoxin Pharmaceutical Group on 7 November 2002, Luoxin Pharmaceutical Group undertook to cease its chemical medicine business. In June 2005, Luoxin Pharmaceutical Group signed a supplementary non-competition undertaking pursuant to which it undertook to carry out its sales activities restricted only to those products which are purchased from the Group in Linyi City and confirmed that its customers are small and medium sized medical institutions, i.e. hospitals below county-level. The Company received from Luoxin Pharmaceutical Group an annual confirmation in respect of the compliance with these undertakings.

Save as disclosed above, none of the Directors, the substantial Shareholders or their respective close associates (as defined in the GEM Listing Rules) had any interests in a business which competes or is likely to compete, either directly or indirectly, with the business of the Company.

# By order of the Board Shandong Luoxin Pharmaceutical Group Stock Co., Ltd.\* Liu Baoqi Chairman

PRC, 5 August 2016

As at the date of this announcement, the Board comprises 10 Directors, of which Mr. Liu Baoqi (劉保起), Ms. Li Minghua (李明華), Mr. Han Fengsheng (韓風生), Mr. Chen Yu (陳雨) and Mr. Liu Zhenteng (劉振騰) are executive Directors; Mr. Liu Zhenhai (劉振海) is a non-executive Director; and Mr. Foo Tin Chung, Victor (傅天忠), Mr.Fu Hongzheng (付宏征), Prof. Du Guanhua (杜冠華) and Ms. Huang Huiwen (黃慧文) are independent non-executive Directors.

This announcement will appear and remain on the GEM website at www.hkgem.com on the "Latest Company Announcements" page for at least 7 days from its date of publication and on the Company's website at: http://shandongluoxin.quamir.com.