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## **FUTURE PLANS AND [REDACTED]**

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### **FUTURE PLANS**

#### **Business Objective**

Our overall business objective is to increase our market share, enhance our service quality and attract more customers by strengthening and broadening our range of services and thereby expand our customer base and grow our business.

#### **Business Strategies**

Please refer to the paragraph headed “Business — Our Business Strategies” in this document for details of our business strategies.

### **IMPLEMENTATION PLANS**

We will endeavour to achieve our business objective by implementing the following business strategies during the period of each of the six-month periods from the Latest Practicable Date to 31 December 2018 in accordance with the schedule set out below. The scheduled completion times set out below are based on certain bases and assumptions as set out in “Bases and Key Assumptions” in this section. These bases and assumptions are inherently subject to many uncertainties and unpredictable factors, in particular the risk factors as set out under the section headed “Risk Factors” in this document. There is no assurance that our business plans will materialise in accordance with the estimated time frame and that our future plans will be accomplished in part or at all.

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**FUTURE PLANS AND [REDACTED]**

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**From the Latest Practicable Date to 31 December 2017**

<u>Business strategies</u>	<u>Implementation activities</u>	<u>[REDACTED]</u>
<i>Development of empty container stacking yard</i>	— Acquisition of land for the new stacking yards	To be partially funded by [REDACTED] of approximately HK\$[REDACTED] million from the [REDACTED] and by internal resources
	— Work sites and office buildings design and approval	
<i>Investing in container-related handling equipment to replace the relevant existing equipment which are operating beyond their estimated life span and to assist in the expansion of our business</i>	— Purchase 2 fork trucks	To be funded partially by [REDACTED] of approximately HK\$[REDACTED] million from the [REDACTED] and by internal resources
	— Purchase 14 container tractors	

**From 1 January 2018 to 30 June 2018**

<u>Business strategies</u>	<u>Implementation activities</u>	<u>[REDACTED]</u>
<i>Development of empty container stacking yard</i>	— Purchase further work equipment including fork trucks, container stacker and fork-lift trucks	To be partially funded by [REDACTED] of approximately HK\$[REDACTED] million from the [REDACTED] and by internal resources
	— Construction of work sites and office buildings	
	— Installation for water and electricity facilities	

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**FUTURE PLANS AND [REDACTED]**

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**From 1 July 2018 to 31 December**

<b>Business strategies</b>	<b>Implementation activities</b>	<b>[REDACTED]</b>
<i>Development of empty container stacking yard</i>	— Purchase further work equipment including fork-lift trucks, container stacker and fork trucks	To be partially funded by [REDACTED] of HK\$[REDACTED] million from the [REDACTED] and by internal resources
	— Construction of work sites and office buildings	
	— Installation of water and electricity facilities	
	— Promotion of upcoming new services of empty container stacking yard to potential customers	

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**REASONS FOR THE [REDACTED] AND THE [REDACTED]**

Our Directors believe that the [REDACTED] will enhance our capital base and the [REDACTED] from the [REDACTED] will enable us to implement our future plans set out in this section. Furthermore, public [REDACTED] status on GEM raise our corporate profile in our industry and will allow us to have access to the capital market for future fund-raising, which will assist in our future business development and strengthen our competitiveness in our industry segment.

## FUTURE PLANS AND [REDACTED]

Based on the [REDACTED] of approximately HK\$[REDACTED] per [REDACTED], being the mid-point of the indicative [REDACTED] range of HK\$[REDACTED] to HK\$[REDACTED] per [REDACTED], we estimate that we will receive gross [REDACTED] of approximately HK\$[REDACTED]. The [REDACTED] from the [REDACTED] are estimated to be approximately HK\$[REDACTED], after deducting the [REDACTED] and other estimated expenses in relation to the [REDACTED] in the amount of approximately HK\$[REDACTED], payable by our Company. We intend to apply such [REDACTED] as follows:

From the Latest Practicable Date to	For the six months ending				% of the total [REDACTED] [REDACTED]
	31 December	30 June	31 December	Total	
	2017	2018	2018	Total	
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	
Development of empty container stacking yard	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
Investing in container-related handling equipment to assist in the expansion of our business	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

In the event that we would require additional financing apart from the [REDACTED] from the issue of the [REDACTED] for our future plans, the shortfall will be financed by our internal resources and/or bank financing.

If the final [REDACTED] is set at the highest or lowest point of the indicative [REDACTED] range, our Directors estimate that the [REDACTED] of the [REDACTED] will increase or decrease by approximately HK\$[REDACTED] (after having deducted [REDACTED] and estimated expenses in connection with the [REDACTED]), respectively. If the [REDACTED] is priced at the low-end of the indicative [REDACTED] range, our Directors consider that there would be no material impact on our proposed future plans as we will fund the difference with our internal resources, having considered our Group’s internal resources and the cash flows delivered from our operation, which will be sufficient to finance our Group’s future plans as planned up to 31 December 2018. If the [REDACTED] is priced at the high-end of the indicative [REDACTED] range, our future plans will take place as planned, and we will reduce the funding through our internal resources by the said difference.

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## FUTURE PLANS AND [REDACTED]

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If for any reason any part of our future plans does not materialize or take place as planned, our Directors would carefully evaluate the position and reallocate the relevant portion of the [REDACTED] to our other future plans. To the extent that the [REDACTED] from the [REDACTED] are not immediately required for the above purposes, it is the present intention of our Directors that such [REDACTED] will be placed on short-term interest-bearing deposits with authorised financial institutions.

The possible [REDACTED] outlined above may change in light of our evolving business needs and conditions and management requirements. In the event of any material modification to the [REDACTED] as described above, we will issue an announcement and make disclosure in our annual report for the relevant year as required by the Stock Exchange.

### BASES AND KEY ASSUMPTIONS

We have adopted the following principal assumptions in the preparation of our Group’s future plans up to 31 December 2018:

- there will be no material adverse change in the existing political, legal, fiscal, market or economic conditions in the PRC;
- there will be no material change in the bases or rates of taxation and duties in the PRC;
- our Group will have sufficient financial resources to meet our planned capital expenditure and business development requirements during the period to which our future plans relate;
- there will be no material change in the funding requirement for each of our Group’s future plans as described in this document from the amount as estimated by our Directors;
- there will be no change in the effectiveness of any licences and permits obtained by us;
- there will be no material change in the existing laws, policies or industry or regulatory treatment relating to us, in the political, economic or market conditions in the markets in which we operate;
- our Group will not be materially and adversely affected by the risk factors as set out in the section headed “Risk Factors” in this document; and
- we will be able to continue our operations in substantially the same manner as we have been operating during the Track Record Period and we will also be able to carry out our implementation plans without material disruptions.