# 2017 Annual Report



### Yangzhou Guangling District Taihe Rural Micro-finance Company Limited 揚州市廣陵區泰和農村小額貸款股份有限公司

(A joint stock limited liability company incorporated in the People's Republic of China) Stock Code: 8252

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This report, for which the directors (the "**Directors**") of Yangzhou Guangling District Taihe Rural Micro-finance Company Limited (the "**Company**") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "**GEM Listing Rules**") for the purpose of giving information with regard to the Company. The Directors of the Company, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.

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### **Company Profile**

### DIRECTORS

### **Executive Directors**

Mr. Bo Wanlin *(Chairman)* Ms. Bai Li Ms. Zhou Yinqing

#### **Non-executive Directors**

Mr. Bo Nianbin Mr. Zuo Yuchao

#### **Independent non-executive Directors**

Mr. Bao Zhenqiang Mr. Wu Xiankun Mr. Chan So Kuen

#### **Supervisors**

Ms. Wang Chunhong Mr. Zhang Yi Ms. Li Guoyan

### **BOARD COMMITTEES**

#### **Audit committee**

Mr. Chan So Kuen *(Chairman)* Mr. Wu Xiankun Mr. Bao Zhenqiang

### **Remuneration committee**

Mr. Bao Zhenqiang *(Chairman)* Mr. Chan So Kuen Mr. Wu Xiankun

### Nomination committee

Mr. Bo Wanlin *(Chairman)* Mr. Wu Xiankun Mr. Bao Zhenqiang

#### Joint company secretaries

Mr. Xu Lei Mr. Wong Yat Tung *(ACIS, ACS)* 

### Authorised representatives for the Hong Kong Stock Exchange

Mr. Bo Wanlin Mr. Xu Lei

Compliance Officer

# Headquarters and registered office in the PRC

Beizhou Road, Lidian Town, Guangling District Yangzhou City, Jiangsu Province, the PRC

### Principal place of business in Hong Kong

18/F, Tesbury Centre 28, Queen's Road East Wanchai, Hong Kong

### **Company website address**

www.gltaihe.com

### Stock code

8252

#### Auditors and reporting accountants

Ernst & Young Certified public accountant 22/F, CITIC Tower 1 Tim Mei Avenue Central Hong Kong

### **Company Profile**

### **Principal bankers**

Agricultural Bank of China (Yangzhou Jiangwang Branch) Room B6, Wanduwujinjidiancheng Jiangwang Town Hanjiang District Yangzhou City Jiangsu Province PRC

Bank of Communications Co., Ltd. Hong Kong Branch 20 Pedder Street Central, Hong Kong

### Legal advisers as to Hong Kong law

Li & Partners 22/F, World-Wide House Central Hong Kong

### Legal advisers as to PRC law

Commerce & Finance Law Offices 6/F, NCI Tower A12 Jianguomenwai Avenue Beijing, China 100022

### **Compliance adviser**

China Galaxy International Securities (Hong Kong) Co., Limited 20/F Wing On Centre 111 Connaught Road Central Hong Kong

### H Share registrar

Tricor Investor Services Limited Level 22, Hopewell Centre 183 Queen's Road East Hong Kong

## **Financial Highlights**

	2017	2016	Changes
	RMB'000	RMB'000	
OPERATING RESULTS			
Interest income	91,338	74,495	22.6%
Profit for the year attributable to owners of the Company	45,834	40,481	13.2%
Basic earnings per share	0.08	0.09	-11.1%
FINANCIAL POSITION			
Bank balances and cash	10,579	3,553	197.7%
Loans receivable	787,399	580,544	35.6%
Total assets	804,692	597,951	34.6%
Net assets	790,556	580,783	36.1%
Dividends			
– Proposed final dividend (per share)	0.08		N/A

### **Chairman's Statement**

Dear Shareholders,

On behalf of the board of Directors of the Company (the "**Board**"), I am pleased to present the results of the Company for the year ended 31 December 2017 to the shareholders of the Company (the "**Shareholder(s**)").

Successful listing of the Company on the Stock Exchange on 8 May 2017 not only marked another milestone in the Company's development, but also further enhanced our corporate image in the industry and strengthened our liquidity position for future development. Moreover, the listing status of the Company exemplifies our commitment to maintaining and ensuring high standards of corporate governance, internal control and risk management, which are essential for the sustainability and long-term success of the Company.

The Company achieved encouraging results during the year under review. For the year ended 31 December 2017, the Company recorded gross interest income of approximately RMB 91.3 million, representing an increase of approximately 22.6% as compared to approximately RMB 74.5 million in the previous year; and profit after tax of approximately RMB 45.8 million, representing an increase of approximately 13.2% as compared to approximately RMB 40.5 million in the previous year. As at 31 December 2017, the Company's balance of outstanding loans (before allowance for impairment losses) was approximately RMB 812.0 million, representing an increase of approximately 35.5% as compared to approximately RMB 599.4 million in the previous year. Total assets as at 31 December 2017 were approximately RMB 804.7 million, representing an increase of approximately 34.6% as compared to approximately RMB 598.0 million in the previous year.

In 2017, the Company continues to promote the implementation of the strategic plan and meticulous management initiatives to further strengthen the Company's competitive advantages. In terms of business strategies, the Company has expanded our customer base by further penetrating the existing market, while expanding and strengthening our back-office operation support. Our Company has been accredited an "AAA" grading since 5 December 2017 by Jiangsu Finance Office pursuant to the Microfinance Companies Regulatory Grading Scheme in recognition of our quality micro and small loan business. We have also been awarded "Top Ten Best Microfinance Companies (十佳明星小賞公司)" in Yangzhou City by Yangzhou Finance Office for six consecutive years from 2012 to 2017.

Looking ahead, the Board and all staff of the Company will make pioneering and innovative efforts and keep pace with the times to create greater values for our customers, employees and Shareholders.

Lastly, on behalf of the Board, I would like to extend my gratitude to all Shareholders for their continuous support, and I would also like to express my sincere thanks to all employees for their dedication and contributions to the Company.

Best regards, Bo Wanlin *Chairman* Yangzhou Guangling District Taihe Rural Mico-finance Company Limited

Hong Kong, 16 March 2018

### **BUSINESS REVIEW**

During the year ended 31 December 2017, the Company continued to pursue business opportunities, strengthen its market position and achieve stable operating results. For the year ended 31 December 2017, the Company recorded gross interest income of approximately RMB 91.3 million, representing an increase of approximately 22.6% as compared to approximately RMB 74.5 million for the year ended 31 December 2016; and profit after tax of approximately RMB 45.8 million, representing an increase of approximately 13.2% as compared to approximately RMB 40.5 million for the year ended 31 December 2017, the Company's balance of outstanding loans (before allowance for impairment losses) was approximately RMB 812.0 million, representing an increase of approximately 35.5% as compared to approximately RMB 599.4 million as at 31 December 2016. Total assets as at 31 December 2017 were approximately RMB 804.7 million, representing an increase of approximately 34.6% as compared to approximately RMB 598.0 million as at 31 December 2016, and net assets were approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an increase of approximately RMB 790.6 million as at 31 December 2017, representing an

### The number of customers

We have a relatively broad customer base comprising primarily small and medium-sized enterprises ("**SMEs**"), microenterprises and individual proprietors situated or resided in Yangzhou City. Our customers are engaged in a variety of industries, and a majority of which are also under the classification of AFR (三農) of the People's Bank of China. We consider the diversity of industries and businesses of our customers, coupled with our relatively small individual loan size, serve to alleviate our risk of concentration and position us to better withstand periodic business and economic cycles of different industries. For the year ended 31 December 2016 and 2017, we granted loans to 381 and 498 customers, respectively. The following table sets forth the number of customers to whom we have granted loans for the periods indicated:

	Year ended 31 December			
	2017		2016	
	No. of		No. of	
	Customers	%	Customers	%
Customer by type				
SMEs and microenterprises	39	7.8	26	6.8
Individual proprietors	459	92.2	355	93.2
Total	498	100.0	381	100.0

### Loan portfolio by size

The following table sets forth our outstanding loans by size as at the dates indicated:

	As at 31 December 2017		As at 31 Decemb	oer 2016
	RMB'000	%	RMB'000	%
Less than or equal to RMB0.5 million				
– Guaranteed loans	18,989	2.3	10,275	1.7
- Collateralized loans	10,486	1.3	8,470	1.5
	29,475	3.6	18,745	3.2
Over RMB0.5 million but less than				
or equal to RMB1 million				
– Guaranteed loans	58,650	7.2	34,935	5.8
– Collateralized loans	1,522	0.2	5,549	0.9
	60,172	7.4	40,484	6.7
Over RMB1 million but less than				
or equal to RMB2 million				
– Guaranteed loans	319,849	39.4	368,303	61.4
– Collateralized loans	14,262	1.8	17,288	2.9
	334,111	41.2	385,591	64.3
Over RMB2 million but less than				
or equal to RMB3 million				
– Guaranteed loans	367,128	45.2	105,337	17.6
– Collateralized loans	21,088	2.6	49,224	8.2
	388,216	47.8	154,561	25.8
Total	811,974	100	599,381	100

### Loan portfolio by security

We accept (i) loans backed by guarantees, (ii) loans secured by collaterals, or (iii) loans backed and secured by both guarantees and collaterals. The following table sets forth the balance of our outstanding loans (including loans granted before 1 January 2017) by security as at the dates indicated:

	As at 31 December 2017		As at 31 December 2016	
	RMB'000	%	RMB'000	%
Guaranteed loans	764,616	94.2	518,850	86.6
Collateralized loans	47,358	5.8	80,531	13.4
included: Guaranteed and				
collateralized loans	44,376	5.5	77,466	12.9
Total	811,974	100	599,381	100

The following table sets forth the details of the number of our loans granted for the years indicated by security:

	Year ended 31 December	
	2017	2016
Guaranteed loans	528	395
Collateralized loans	55	68
included: Guaranteed and collateralized loans	55	67
Total	583	463

### **Asset quality**

We adopt a loan classification approach to manage our loan portfolio. We categorize our loans by reference to the "Five-Tier Principle" set forth in the Guideline for Loan Credit Risk Classification (貸款風險分類指引) issued by the CBRC. According to the "Five-Tier Principle", our loans are categorized as "normal", "special-mention", "substandard", "doubtful" or "loss" according to their levels of risk. The following table sets forth our outstanding loans by the "Five-Tier Principle" category as at the dates indicated:

	As at 31 December 2017		As at 31 December 2016	
	RMB'000	%	RMB'000	%
Normal	800,985	98.6	588,991	98.2
Special-Mention	2,030	0.3	409	0.1
Substandard	—	0.0	5,092	0.9
Doubtful	3,668	0.5	1,790	0.3
Loss	5,291	0.6	3,099	0.5
Total	811,974	100	599,381	100

The following table sets forth our loan quality analysis as at the dates indicated:

	As at	As at
	31 December	31 December
	2017	2016
Impaired loan ratio <sup>(1)</sup>	1.1%	1.7%
Balance of impaired loans (RMB'000)	8,959	9,981
Total amount of loans receivable (RMB'000)	811,974	599,381
	As at	As at
	31 December	31 December
	2017	2016
Allowance coverage ratio <sup>(2)</sup>	274.3%	188.7%
Allowance for impairment losses (RMB'000) <sup>(3)</sup>	24,574	18,837
Balance of impaired loans (RMB'000)	8,959	9,981
Provisions for impairment losses ratio <sup>(4)</sup>	3.0%	3.1%
	As at	As at
	31 December	31 December
	2017	2016
Balance of overdue loans (RMB'000)	10,989	10,069
Total amount of loans receivable (RMB'000)	811,974	599,381
Overdue Ioan ratio <sup>(5)</sup>	1.4%	1.7%

#### Notes:

- (1) Represents the balance of impaired loans divided by the total amount of loans receivable.
- (2) Represents the allowance for impairment losses on all loans divided by the balance of impaired loans. The allowance for impairment losses on all loans include provisions provided for loans which are assessed collectively and provisions provided for impaired loans which are assessed individually. Allowance coverage ratio indicates the level of allowance we set aside to cover probable loss in our loan portfolio.
- (3) Allowance for impairment losses reflects our management's estimate of the probable loss in our loan portfolio.
- (4) Represents the allowance for impairment losses divided by the total amount of loans receivable. Provisions for impairment losses ratio measures the cumulative level of provisions.
- (5) Represents the overdue loans, being loans with whole or part of the principal and/or interest that was overdue for one day or more, divided by the total amount of loans receivable.

### **FINANCIAL REVIEW**

#### **Interest income**

Our gross interest income increased by approximately 22.6% from approximately RMB 74.5 million for the year ended 31 December 2016 to approximately RMB 91.3 million for the year ended 31 December 2017. This increase was mainly attributable to an increase in the average daily balance of our loans receivable of approximately 19.6% from approximately RMB 584.5 million for the year ended 31 December 2016 to approximately RMB 698.9 million for the year ended 31 December 2017 and an increase in the average interest rate per annum from 12.73% for the year ended 31 December 2016 to 13.06% for the year ended 31 December 2017, partially offset by the imposition of value-added tax ("**VAT**") on our interest income in lieu of business tax with effect from 1 May 2016, as our interest income has been recognised net of applicable VAT starting from 1 May 2016.

#### **Interest expense**

Our interest expense decreased from RMB 0.6 million for the year ended 31 December 2016 to RMB 0.1 million for the year ended 31 December 2017, primarily due to the decrease in our average daily balance of borrowings from approximately RMB 5.2 million for the year ended 31 December 2016 to RMB 1.5 million for the year ended 31 December 2017.

#### Reversal/(accrual) of provision for impairment losses

We had reversal of provision for impairment losses of approximately RMB 2.4 million and accrual of provision for impairment losses of RMB 7.3 million for the year ended 31 December 2016 and 2017, respectively. The balance of impaired loans decreased form RMB 10.0 million as at 31 December 2016 to RMB 9.0 million as at 31 December 2017. Our Company has adopted prudent provision polices. The increase in our balance of loans receivable for the year ended 31 December 2017 had led to the accrual of provision for impairment losses.

#### **Administrative expenses**

Our administrative expenses decreased by approximately 8.4% from approximately RMB 22.6 million for the year ended 31 December 2016 to approximately RMB 20.7 million for the year ended 31 December 2017. This was primarily due to a decrease in listing expense.

#### **Income tax expense**

Income tax expense increased by approximately 10.9% from approximately RMB 13.7 million for the year ended 31 December 2016 to approximately RMB 15.2 million for the year ended 31 December 2017. Such increase was mainly attributable to an increase in profit before tax.

### Profit and total comprehensive income

As a result of the foregoing, our profit and total comprehensive income increased by approximately 13.2% from approximately RMB 40.5 million for the year ended 31 December 2016 to approximately RMB 45.8 million for the year ended 31 December 2017.

### Significant investments

The Company has no significant investment during the year ended 31 December 2017.

### Material acquisitions or disposals of subsidiaries and affiliated companies

The Company has no material acquisition or disposal of subsidiaries and affiliated companies during the year ended 31 December 2017.

### Future plans for material investments or capital assets and expected sources of funding

The Company has no specific future plans for material investments or capital assets as at 31 December 2017.

### Foreign exchange risk

The Company operates principally in the People's Republic of China (the "**PRC**") with only limited exposure to foreign exchange rate risk arising primarily from certain bank deposits denominated in HKD after being listed on GEM in Hong Kong on 8 May 2017 (the "**Listing**"), the balance of which is approximately HK\$ 1.29 million as at 31 December 2017.

### Liquidity, financial resources and capital structure

As at 31 December 2017, the Company had bank balances and cash of approximately RMB 10.6 million (31 December 2016: approximately RMB 3.6 million). The Company had no interest-bearing borrowings as at 31 December 2016 and 2017. The gearing ratio, representing the ratio of total borrowings to total assets of the Company, was nil as at 31 December 2017 (31 December 2016: nil).

During the year ended 31 December 2017, the Company did not use any financial instruments for hedging purposes.

### Indebtedness and charges on assets

As at 31 December 2016 and 2017, the Company did not have any borrowings. As at 31 December 2017, the Company did not pledge any of its assets to secure any banking facility or bank loan.

### **Contingent liabilities**

Contingent liabilities not provided for in the financial statements were as follows:

	31 Dec	ember
	2017	2016
Financial guarantee contracts	5,800,000	

### Use of proceeds

The actual net proceeds from the Listing (after deducting underwriting fees and commissions and listing related expenses) amounted to approximately HK\$ 185.4 million (equivalent to approximately RMB 161.1 million). As at 31 December 2017, the Company had utilized approximately HK\$ 166.9 million (equivalent to approximately RMB 145.1 million) of the actual net proceeds to expand our loan portfolio for our micro and small loan business, and approximately RMB 15.0 million as general working capital. The following table sets out the status of our deployment of actual net proceeds as at 31 December 2017:

	Allocated net proceeds (RMB million)	Funds deployed as at 31 December 2017 (RMB million)	Unutilized funds as at 31 December 2017 (RMB million)
Expand our loan portfolio in the following markets Hanjiang District and Guangling District	83.0	83.0	
Jiangdu District	10.4	10.4	
Yizheng (county-level city)	20.9	20.9	
Gaoyou (county-level city)	14.5	14.5	_
Baoying (county-level city)	16.3	16.3	
Subtotal:	145.1	145.1	_
Working capital and other general corporate purposes	16.0	15.0	1.0
Total:		160.1	

### **FINAL DIVIDEND**

The Board recommend the payment of a final dividend of RMB0.08 per share (tax inclusive) for the year ended 31 December 2017 to the Shareholders whose names appear on the register of members of the Company on 29 May 2018. The final dividend will be payable in or about 15 June 2018.

The proposed dividend will be denominated in Renminbi. Dividend payable to holders of Domestic Shares will be paid in Renminbi, whereas dividend payable to holders of H Shares will be paid in Hong Kong dollars. The exchange rate of Renminbi to Hong Kong dollars to be adopted will be the average middle rate of the five business days preceding the date of declaration of such dividend (exclusive) (being 17 May 2018 (Thursday), the date of the 2017 annual general meeting of the Company) as announced by the People's Bank of China.

No Shareholder has waived or agreed to waive any dividends.

### MATERIAL LITIGATION AND ARBITRATION

As at 31 December 2017, the Company was not involved in any material litigation or arbitration.

### **EMPLOYEES AND REMUNERATION POLICIES**

As at 31 December 2017, the Company had 33 full-time employees (31 December 2016: 29 full-time employees). Quality of our employees is the most important factor in maintaining a sustained development and growth of the Company and in improving its profitability. We offer a base salary with bonuses based on our employees' performance, as well as benefits and allowances to all our employees as an incentive. Total remuneration of the Company for the year ended 31 December 2017 was approximately RMB4.1 million (for the year ended 31 December 2016: approximately RMB3.7 million).

### **ENVIRONMENTAL, SOCIAL AND CORPORATE RESPONSIBILITY**

As a responsible corporation, the Company is committed to maintaining the highest environmental and social standards to ensure sustainable development of its business. The Company has complied with all relevant laws and regulations in relation to its business including health and safety, workplace conditions, employment and the environment. The Company understands a better future depends on everyone's participation and contribution. It has encouraged employees, customers, suppliers and other stakeholders to participate in environmental and social activities which benefit the community as a whole.

The Company maintains strong relationships with its employees, has enhanced cooperation with its suppliers and has provided high quality products and services to its customers so as to ensure sustainable development.

Please also refer to the Environmental, Social and Governance Report in this report for further details of the Company's environmental performance and relationship with its employees, suppliers and customers.

### OUTLOOK

During the year of 2017, the Gross Domestic Product ("the **GDP**") of Jiangsu Province exceeded RMB 8.0 trillion for the first time, ranking second in China and representing a year-on-year growth rate of 7.2%. For the same period, the GDP of Yangzhou City was approximately RMB 506.5 billion, representing a year-on-year growth rate of 8.0%. The growth rate ranked fourth in Jiangsu Province. The steady growth of the economy of Jiangsu Province and Yangzhou City provided a good external economic environment for the business development of the Company. In 2017, the Chinese government introduced a series of policies that were conducive to improving the multi-level credit market and developing inclusive finance. The introduction of these policies has created a fair, transparent and sustainable policy environment and system basis for the development of microfinance companies.

With the successful listing of the Company on GEM of the Stock Exchange on 8 May 2017, the capital base of the Company has been further expanded. Meanwhile, the Company continues to promote the implementation of the strategic plan and meticulous management initiatives to further strengthen the Company's competitive advantages. In terms of business strategies, the Company has expanded our customer base by further penetrating the existing market, while expanding and strengthening our back-office operation support.

The objective of the Company is to become a leading regional microfinance company focusing on meeting the interim business financing needs of SMEs, micro-enterprises and individual proprietors. Looking ahead, the Board and all staff of the Company will make pioneering and innovative efforts and keep pace with the times to create greater values for our customers, employees and Shareholders.

### DIRECTORS

### **Executive Directors**

**Mr. Bo Wanlin (柏萬林)**, aged 69, is the chairman of the Board and executive Director. He is primarily responsible for corporate strategic planning and overall business development and management of the Company. He is also the chairman of the nomination committee. Mr. Bo has been the chairman and executive Director since the incorporation of the Company in November 2008. Mr. Bo is the father of Mr. Bo Nianbin and Ms. Bai Li.

From February 1973 to December 1990, Mr. Bo was the director and the secretary of branch of the Party of Yangzhou Zhenxing Garment Factory (揚州市振興服裝廠) (a garment manufacturing and sales company), and was fully responsible for company's operations and management as well as the Party and political works. From January 1991 to July 1996, Mr. Bo was the chairman and general manager of Jiangsu Qinman Group Limited (江蘇琴曼集團有限公司), and was fully responsible for company's operations and management. From August 1996 to November 2014, Mr. Bo Wanlin was the chairman of Jiangsu Botai Group Co., Ltd. (江蘇柏泰集團有限公司) ("**Botai Group**") (a garment manufacturing, import and export, sales, and investment management company), formulating the company's operational development strategy and planning, overseeing the operations and management of the company. From November 2009 to September 2014, Mr. Bo was a director of Jiangsu Hanjiang Mintai Rural Bank Co., Ltd. (江蘇邗江民泰村鎮銀行股份有限公司), involved in the formulation of the company's operational development strategy and planning. From October 2013 to January 2015, Mr. Bo served as a supervisor of Yangzhou Guangling Zhongcheng Rural Bank Co., Ltd. (揚州廣陵中城村鎮銀行股份有限公司) to supervise the performance of the board of directors of the company.

Mr. Bo once served as the chairman and legal representative of揚州唯一制衣有限公司(Yangzhou Weiyi Garment Manufactory Co., Ltd.), a company incorporated in the PRC. Its business scope includes manufactory and sale of luxury garment. Since this company no longer carried on business and did not conduct annual inspection, the business license of this company was revoked on 16 April 2008. Mr. Bo once served as the supervisor of 江蘇凱昌服裝有限公司(Jiangsu Kaichang Garment Co., Ltd.), a company incorporated in the PRC. Its business scope includes manufacture and sale of garment. Since this company no longer carried on business and did not conduct annual inspection, the business scope includes manufacture and sale of garment. Since this company no longer carried on business and did not conduct annual inspection, the business license of this company was revoked on 2 December 2010.

Mr. Bo completed his secondary school education in Jiangsu Province Hanjiang Middle School (江蘇省邗江中學) in the PRC in 1968.

**Ms. Bai Li (**柏莉), aged 42, is the executive Director and the general manager of the Company. She is primarily responsible for formulating and implementing our corporate strategies, overseeing our overall business development and participating in the day-to-day management of our business operations. Ms. Bai was appointed as the executive Director on 23 August 2012. She joined the Company on 1 July 2010 as a deputy general manager and was subsequently promoted as a general manager on 6 May 2013 responsible for overall management and operations. Ms. Bai is the daughter of Mr. Bo Wanlin and the sister of Mr. Bo Nianbin.

From August 1998 to March 2010, Ms. Bai was a customer manager of the Bank of Communications Co., Ltd. Yangzhou Branch (交通銀行股份有限公司揚州分行) (stock code: 601328.SH, 3328.HK), responsible for Ioan investigation and issue. From March 2010 to August 2012, Ms. Bai was a supervisor of Botai Group, supervising the performance of the board of directors of the company.

Ms. Bai graduated from Yangzhou University (揚州大學) in the PRC in July 1997 majoring in international business.

**Ms. Zhou Yinqing** (周吟青), aged 39, is the executive Director and the deputy general manager. She is primarily responsible for overseeing the financial management of the Company. Ms. Zhou was appointed as the executive Director on 6 May 2013 and as a deputy general manager on 10 March 2014.

From March 1996 to March 2014, Ms. Zhou was the financial controller (last position) of Botai Group and was responsible for the financial management of Botai Group.

Ms. Zhou graduated from Central Radio and Television University (中央廣播電視大學, currently known as The Open University of China (國家開放大學)) majoring in financial accounting in the PRC in July 2007.

### **Non-executive Directors**

**Mr. Bo Nianbin (**柏年斌), aged 43, was appointed as non-executive Director in November 2008. He is primarily responsible for attending meetings of our Board to perform duties as a Board member, but not participating in the day-to-day management of the Company's business operations. Mr. Bo has been the non-executive Director since the incorporation of the Company in November 2008. Mr. Bo is the son of Mr. Bo Wanlin and the brother of Ms. Bai Li.

Since April 1995, Mr. Bo has served as a director of Botai Group. He was responsible for formulating the company's operational development strategy and planning. Since July 2001, Mr. Bo has served as a director and general manager of Yangzhou Bo Tai Garment Company Limited (揚州柏泰制衣有限公司), a company that manufactures and sells garments, fully responsible for the company's operation and management. From November 2004 to the present day, Mr. Bo served as a supervisor of Jiangsu Liantai Fashion Shopping Mall Real Estate Co., Ltd. (江蘇聯泰時尚購物廣場置業有限公司), a company principally engaged in the business of household building materials, supervising the company. From November 2014 to the present day, Mr. Bo served as a supervisor of Shanghai Boke Fashion Co.,Ltd. (上海柏可時裝有限公司), a garment sales company, supervising the performance of the board of directors of the company. Since December 2014, Mr. Bo has been the chairman of Botai Group and is responsible for the formulation of the company's operational development strategy and planning and overseeing the company's operation and management. Since March 2017, Mr. Bo has been the chairman and the general manager of Jiangsu Botai Company Limited (江蘇柏泰股份有限公司), a company that manufactures and sells garment, and is fully responsible for the operation and management of the company.

Mr. Bo completed his secondary school education in Jiangsu Province Yangzhou Middle School (江蘇省揚州中學) in the PRC in May 1992.

**Mr. Zuo Yuchao** (左玉潮), aged 46, was appointed as non-executive Director in November 2008. He is primarily responsible for attending meetings of our Board to perform duties as a Board member, but not participating in the day-to-day management of our business operations. Mr. Zuo joined the Company in 12 November 2008 as a non-executive Director.

From July 1992 to December 1999, Mr. Zuo served as a loan officer of Agricultural Bank of China Limited Yangzhou Guangling Branch (中國農業銀行揚州廣陵支行) (stock code: 601288.SH) for loan review. Since December 1999, Mr. Zuo has been the general manager (last position) of Botai Group and is fully responsible for the company's operation and management. From March 2017 to the present, Mr. Zuo served as chairperson of the supervisory committee of board in Jiangsu Botai Company Limited (江蘇柏泰股份有限公司), a company that manufactures and sales garment, supervising the performance of the board of directors of the company.

Mr. Zuo graduated from Suzhou Urban Construction and Environmental Protection Institute (蘇州城建環保學院) (currently known as Suzhou University of Science and Technology (蘇州科技學院)) in July 1992 majoring in real estate management.

### Independent non-executive Directors

**Mr. Bao Zhenqiang (包振強)**, aged 55, was appointed as an independent non-executive Director in May 2016. He is primarily responsible for attending meetings of our Board to perform duties as a Board member, but not participating in the day-to-day management of our business operations. He is also the chairman of the remuneration committee, the member of audit committee and the nomination committee.

Mr. Bao has over 35 years of teaching experience in the field of academic research and teaching. From February 1982 to July 2004, Mr. Bao was a teacher at Yangzhou University (揚州大學) and from July 2004 until now, he was a professor at Yangzhou University (揚州大學) and engaged in academic research and teaching.

Mr. Bao graduated from Yangzhou Industrial College (揚州工業專科學校) (currently known as Yangzhou University (揚州大學)) in December 1981 majoring in mechanical manufacturing. He obtained a doctorate degree in electric engineering from the Nanjing University of Aeronautics and Astronautics (南京航空航太大學) in December 2003.

**Mr. Wu Xiankun** (吳賢坤), aged 67, was appointed as an independent non-executive Director in May 2016. He is primarily responsible for attending meetings of our Board to perform duties as a Board member, but not participating in the day-to-day management of our business operations. He is also the member of the remuneration committee, audit committee and the nomination committee.

Mr. Wu has over 36 years of experience in teaching and administrative management. From February 1981 to July 1983, Mr. Wu was a teacher in Hanjiang County Middle School (邗江縣中學). From September 1983 to September 2000, Mr. Wu was the principal of Guangling Beizhou Middle School (廣陵北洲中學) and engaged in teaching and administrative work. From September 2000 to June 2010, Mr. Wu was the Party secretary of Hanjiang Secondary School (邗江中等專科學校) and was responsible for the party and government work.

Mr. Wu graduated from Yang Zhou Normal College (揚州師範學院) (currently known as Yangzhou University (揚州大學)) in January 1981 majoring in Chinese.

**Mr. Chan So Kuen (陳素權)**, aged 38, was appointed as an independent non-executive Director in January 2015. He is primarily responsible for attending meetings of our Board to perform duties as a Board member, but not participating in the day-to-day management of our business operations. He is also the chairman of the audit committee and the member of remuneration committee.

Mr. Chan has over 15 years of experience in accounting, auditing and finance industry. He is also a member of the Hong Kong Institute of Certified Public Accountants. From June 2001 to October 2003, Mr. Chan was a semi-senior audit clerk of Ho and Ho & Company (何錫麟會計師行). From January 2004 to July 2009, Mr. Chen was appointed as a manager (the last position) of KPMG, and was responsible for the project audit. From November 2009 to October 2012, Mr. Chan was the chief financial officer and the company secretary of China Great Wall Electric Holdings Limited (中國長城電氣控股有限公司), responsible for compliance and overall financial and accounting activities. Since December 2013, Mr. Chen has been the chief financial officer and the company secretary of Huazhang Technology Holdings Limited (華章科技控股有限公司) (stock code: 1673.HK) and is responsible for internal control and overseeing financial and accounting activities. Since October 2014, Mr. Chan has served as an independent non-executive director of Link Holdings Limited (華星控股有限公司) (stock code: 8237.HK), providing independent judgment on the issues of strategy, performance, resources and standard of conduct.

Mr. Chan obtained a Bachelor of Arts degree in Accountancy from the Hong Kong Polytechnic University (香港 理工大學) in November 2001.

### **SUPERVISORS**

**Ms. Wang Chunhong (王**春宏), aged 68, was appointed as the chairman of the supervisory committee and the supervisor of the Company (the "**Supervisor**") with effective from January 2015.

Ms. Wang graduated from the long-distance learning courses of the Long Distance Learning School of China Central Party School (中共中央黨校函授學院) in the PRC in December 1999.

From August 1988 to July 2005, Ms. Wang Chunhong was a teacher of Hanjiang Professional Education Centre (邗江職教中心) where she engaged in teaching and research. Ms. Wang has retired since August 2005 and has not been engaged in any employment until her current position with the Company.

**Ms. Li Guoyan (李國彥)**, aged 38, was appointed as the Supervisor with effective from January 2015. Ms. Li graduated from Nanjing University of Aeronautics and Astronautics (南京航空航天大學) in June 2001 majoring in engineering management, and obtained a master's degree in technical economics and management from Nanjing University of Aeronautics and Astronautics (南京航空航天大學) in the PRC in April 2005.

From July 2005 till now, Ms. Li worked as a teacher at Nanjing University of Aeronautics and Astronautics, engaging in teaching.

**Mr. Zhang Yi (張翼)**, aged 32, was appointed as the employee Supervisor with effective from May 2013. Mr. Zhang obtained a bachelor's degree in international business from Yangzhou University (揚州大學) in the PRC in June 2009.

Mr. Zhang joined our Company on December 2011 as account manager, and currently serves as a department manager of the Customer service department in our Company and he is responsible for preliminary review of loan applications.

From August 2010 to November 2011, Mr. Zhang was the product R&D personnel in Jiangsu Ruilian Electronic Technology Co., Ltd. (江蘇瑞聯電子科技有限公司) where he engaged in new product development.

### SENIOR MANAGEMENT

**Ms. Bai Li (**伯莉), is the executive Director and the general manager of the Company. Please refer to her biography above for details.

**Ms. Zhou Yinqing (**周吟青), is the executive Director and the deputy general managerof the Company. Please refer to her biography above for details.

**Mr. Xu Lei** (許磊), aged 33, is the deputy general manager and secretary to the Board and joint company secretary of the Company.

From August 2007 to March 2010, Mr. Xu was the senior auditor in PricewaterhouseCoopers Zhong Tian LLP. From March 2010 to April 2014, Mr. Xu was the internal audit controller and investor relationship manager in Huiyin Household Appliances (Hooldings) Co., Ltd. (匯銀家電 (控股) 有限公司) (stock code:1280.HK).

The Board hereby presents this Corporate Governance Report in the Company's annual report for the year ended 31 December 2017.

### **CORPORATE GOVERNANCE PRACTICES**

The Company acknowledges the important roles of its Board in providing effective leadership and direction to the Company's business, and ensuring transparency and accountability of the Company's operations. The Board sets appropriate policies and implements corporate governance practices appropriate to the conduct and growth of the Company's business.

The Company has applied and complied with the principles and code provisions as set out in the Corporate Governance Code (the "**Code**") contained in Appendix 15 to the GEM Listing Rules during the year ended 31 December 2017.

The Company will continue to review its corporate governance practices in order to enhance its corporate governance standard, to comply with the increasingly tightened regulatory requirements and to meet the rising expectations of the Shareholders and investors.

### **COMPLIANCE WITH THE REQUIRED STANDARD OF DEALINGS IN SECURITIES**

The Company has adopted a code of conduct regarding securities transactions by Directors and Supervisors on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having made all reasonable enquires, all the Directors and Supervisors have confirmed that they have complied with the required standard of dealings and the code of conduct regarding securities transactions by Directors adopted by the Company throughout the year under review.

### A. THE BOARD

#### A.1 Board of Directors

The Company is governed by the Board which has the responsibility for leadership and control of the Company. The Directors are collectively responsible for promoting the success of the Company by directing and supervising the Company's affairs. The Board set strategies and directions for the Company's activities with a view to developing its business and enhancing shareholder value.

Except for what has been disclosed in this annual report, to the best knowledge of the Directors of, there is no financial, business, family or other relationship amongst the Directors, the Supervisors, the chairman of the Board, the president of the Company and the senior management of the Company.

#### A.2 Board composition

The Board currently comprises the following Directors:

### **Executive Directors**

Mr. Bo Wanlin (Chairman) Ms. Bai Li Ms. Zhou Yinqing

#### **Non-executive Directors**

Mr. Bo Nianbin Mr. Zuo Yuchao

#### Independent non-executive Directors

Mr. Bao Zhenqiang Mr. Wu Xiankun Mr. Chan So Kuen

The biographical details of the Directors and senior management are set out in the section headed "Biographical Details of Directors and Senior Management" of this annual report. The composition of the Board is well balanced. Each of the Directors has relevant expertise and extensive corporate and strategic planning experiences that can contribute to the business of the Company.

During the year ended 31 December 2017, the Company has complied with Rules 5.05(1) and (2) and 5.05A of the GEM Listing Rules relating to the appointment of at least three independent non-executive directors representing more than one-third of the Board and at least one of them has appropriate professional qualifications or accounting or related financial management expertise. All independent non-executive Directors also meet the guidelines for assessment of their independence pursuant to Rule 5.09 of the GEM Listing Rules. The Board has received an annual confirmation of independence from each of the independent non-executive Directors. The Company considers all the independent non-executive Directors to be independent.

### A.3 The Board

The Board is responsible for the leadership and control of, and promoting the success of the Company. This is achieved by setting up corporate and strategic objectives and policies, and the monitoring and evaluations of operating activities and financial performance of the Company.

All the Directors carry out their duties in good faith and in compliance with applicable laws and regulations, taking decisions objectively and acting in the interests of the Company and its Shareholders at all times.

Formal service agreements and letters of appointment have been entered into with the executive Directors and the independent non-executive Directors respectively setting out the key terms and conditions of their respective appointments. Every term of a Director is three years.

The insurance cover in respect of legal action against the Company's Directors and senior officers is covered by the existing Directors & Officers Liability Insurance Policy of the Company.

#### A.4 Chairman and Chief Executive Officer

The position of the chairman of the Board is held by Mr. Bo Wanlin, who provides leadership and is responsible for the effective functioning and leadership of the Board. Ms. Bai Li has been acting as the chief executive of the Company. She focuses on the Company's business development and daily management and general operations.

#### A.5 Responsibilities and delegation of functions

The Company has formalised and adopted written terms on the division of functions reserved to the Board and those delegated to the management of the Company. The Board reserves for its decision on all major matters of the Company, including the approval and monitoring of all policy matters, overall strategies and budgets, internal control and risk management systems, material transactions (in particular those that may involve conflict of interests), financial information, appointment of directors and other significant financial and operational matters.

All Directors have full and timely access to all relevant information as well as the advice and services of the company secretary (the "**Company Secretary**") and senior management of the Company, with a view to ensuring compliance with the Board procedures and all applicable laws and regulations. Any Director may request independent professional advice in appropriate circumstances at the Company's expense, upon reasonable request being made to the Board. The day-to-day management, administration and operations of the Company are delegated to the executive Directors and senior management of the Company. The Board has delegated a schedule of responsibilities to these officers for the implementation of the Board decisions. The Board periodically reviews the delegated functions and work tasks. Prior to entering into any significant transactions, the aforesaid officers have to obtain the Board's approval.

No corporate governance committee has been established by the Company and the Board is responsible for performing the corporate governance duties, which included:

- (1) developing and reviewing the policies and practices on corporate governance of the Company;
- (2) to review and monitor the training and continuous professional development of Directors and senior management;
- to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- (4) to develop, review and monitor the code of conduct and compliance manual (if any) applicable to Directors and employees; and
- (5) to review the Company's compliance with the Code and disclosure in the corporate governance report of the Company.

#### A.6 Appointment, re-election and removal of directors

Pursuant to Article 103 of the Company's articles of association (the "**Articles of Association**"), all current Directors were re-elected at the extraordinary general meeting on 9 January 2018.

#### A.7 Board meeting, general meeting and procedures

During the year ended 31 December 2017, the Board convened a total of eight Board meetings and four general meetings. The following is the Directors' attendance record of meetings held by the Board and general meeting:

	Number of meetings	
	attended in person/	Number of meetings
	attended by proxy/	attended in person/
	number of Board meeting	number of general meeting
Mr. Bo Wanlin	8/0/8	4/4
Ms. Bai Li	8/0/8	4/4
Ms. Zhou Yinqing	8/0/8	4/4
Mr. Bo Nianbin	6/2/8	2/4
Mr. Zuo Yuchao	8/0/8	4/4
Mr. Bao Zhenqiang	8/0/8	3/4
Mr. Wu Xiankun	8/0/8	3/4
Mr. Chan So Kuen	8/0/8	2/4

During the year ended 31 December 2017, the chairman of the Board held one meeting with the non-executive Directors (including independent non-executive Directors) without the executive Directors present.

Board members were provided with complete, adequate and timely information to allow them to fulfill their duties properly.

Schedules for regular Board meetings and draft agenda of each Board meetings are sent to all Directors in advance. Notice of at least 14 days is given for a regular Board meeting. For other Board and committee meetings, reasonable notice is generally given. Board papers together with all appropriate, complete and reliable information are dispatched to all Directors at least three days before each regular Board meeting to ensure that the Directors have sufficient time to review the related documents and be adequately prepared for the meeting.

The Company Secretary is responsible to keep minutes of all Board and committee meetings. Draft minutes are normally circulated to all Directors for comments within a reasonable time after each meeting and the final version is open to Directors for inspection. The Company's articles of association contain provisions requiring Directors to abstain from voting and not to be counted in the quorum at meetings for approving transactions in which such Directors or any of their associates have a material interest.

#### A.8 Continuous professional development

All Directors have been given relevant guideline materials regarding the duties and responsibilities of being a Director, the relevant laws and regulations applicable to the Directors, duty of disclosure of interest and business of the Company and such induction materials will also be provided to newly appointed Directors shortly upon their appointment as Directors. All Directors have been updated on the latest developments regarding the GEM Listing Rules and other applicable regulatory requirements to ensure compliance and enhance their awareness of good corporate governance practices. Continuing briefings and professional development to Directors will be arranged whenever necessary.

During the year ended 31 December 2017, all Directors had participated in continuous professional development in the following manner in compliance with Paragraph A.6.5 of the Code:

	Type of training
Mr. Bo Wanlin	A,B
Ms. Bai Li	A,B
Ms. Zhou Yinqing	A,B
Mr. Bo Nianbin	A,B
Mr. Zuo Yuchao	A,B
Mr. Bao Zhenqiang	A,B
Mr. Wu Xiankun	A,B
Mr. Chan So Kuen	A,B

A: attending seminars/courses/conference to develop professional skills and knowledge

B: reading materials in relation to regulatory update

#### A.9 Corporate governance functions

The Board is responsible for performing the corporate governance duties and has reviewed the Company's policies and practices on corporate governance and compliance with the Code, reviewed and monitored the continuous professional development of the Directors and reviewed and monitored the Company's policies and practices on compliance with legal and regulatory requirements during the year as well as the disclosures in this report.

### **B. BOARD COMMITTEES**

During the year ended 31 December 2017, the Board has established three Board committees, namely, the audit committee (the "Audit Committee"), the nomination committee (the "Nomination Committee") and the remuneration committee (the "Remuneration Committee") with written terms of reference, which are available for viewing on the websites of the Company and the Stock Exchange, to assist them in the efficient implementation of their functions. Specific responsibilities have been delegated to the above committees.

### **B.1 Audit Committee**

The Audit Committee was established by the Board on 31 January 2015 with written terms of reference in compliance with Rules 5.28 to 5.33 of the GEM Listing Rules and the Code. The primary duties of the Audit Committee are mainly to (i) review the financial statements and reports and consider any significant or unusual items raised by the Company's staff responsible for the accounting and financial reporting function or external auditors before submission to the Board; (ii) review the relationship with the external auditors by reference to the work performed by the auditors, their fees and terms of engagement, and make recommendation to the Board on the appointment, reappointment and removal of external auditors; and (iii) review the adequacy and effectiveness of the Company's financial reporting system, internal control system and risk management system and associated procedures.

As at 31 December 2017, the Audit Committee has three members comprising Mr. Chan So Kuen (Chairman), Mr. Wu Xiankun and Mr. Bao Zhenqiang, all of whom are independent non-executive Directors. During the year ended 31 December 2017, the Audit Committee had reviewed the annual results and reports of the Company for the year ended 31 December 2016, the interim results and report of the Company for the six months ended 30 June 2017 and first and third quarterly results and reports of the Company for the periods ended 31 March 2017 and 30 September 2017 respectively. Subsequent to 31 December 2017 and up to the date of this report, all members of the Audit Committee attended a meeting to review the Company's internal controls, and risk management for the year ended 31 December 2017. The Company's final results and the annual results announcement for the year ended 31 December 2017 and this annual report had been reviewed by the Audit Committee before submission to the Board for approval. Members of the Audit Committee were of the opinion that the preparation of such results complied with the applicable accounting standards, the GEM Listing Rules and that adequate disclosure have been made.

During the year ended 31 December 2017, four meetings of the Audit Committee were held and the attendance of each member of the Audit Committee is contained in the following table:

### Number of attendance/ number of meetings

Mr. Chan So Kuen	4/4
Mr. Wu Xiankun	4/4
Mr. Bao Zhenqiang	4/4

#### **B.2 Nomination Committee**

The Company has established the Nomination Committee on 31 January 2015 with written terms of reference in compliance with the Code. The primary duties of the Nomination Committee are mainly to (i) review the structure, size and composition (including the skills, knowledge and experience) of the Board at least annually and make recommendations on any proposed changes to the Board to complement the Company's corporate strategy; (ii) identify individuals suitably qualified to become Board members and select or make recommendations to the Board on the selection of individuals nominated for directorships; (iii) assess the independence of independent non-executive Directors of the Company; and (iv) make recommendations to the Board on the appointment or re-appointment of Directors of the Company and succession planning for Directors of the Company, in particular the chairman and the chief executive.

As at 31 December 2017, the Nomination Committee has three members comprising of one executive Director, Mr. Bo Wanlin (Chairman) and two independent non-executive Directors, Mr. Wu Xiankun and Mr. Bao Zhenqiang. During the year ended 31 December 2017, one meeting of the Nomination Committee was held to review the structure and composition of the Board and assess the independence of independent non-executive Directors. The attendance of each member of the Nomination Committee is contained in the following table:

# Number of attendance/ number of meetings Mr. Bo Wanlin 1/1 Mr. Wu Xiankun 1/1 Mr. Bao Zhengiang 1/1

The Board adopted on 31 January 2015 a Board diversity policy (the "**Board Diversity Policy**") and the Nomination Committee had made recommendations to the Board on the measurable objectives for implementing the Board Diversity Policy. The Board recognises that increasing diversity at the Board level will support the attainment of the Company's strategic objectives and sustainable development. The Company seeks to achieve Board diversity through the consideration of a number of factors, including but not limited to gender, age, cultural and educational background, ethnicity, professional experience, skills, knowledge and length of service.

### **B.3 Remuneration Committee**

The Company established the Remuneration Committee on 31 January 2015 with written terms of reference in compliance with the Code. The Remuneration Committee adopted the approach under Paragraph B.1.2(c) (ii) of the Code and primary duties of the Remuneration Committee are mainly to (i) make recommendations to the Board on the Company's policy and structure for all Directors' and senior management remuneration and on the establishment of a formal and transparent procedure for developing remuneration policy; (ii) make recommendations to the Board on the remuneration packages of individual executive Directors and senior management; (iii) review and approve the management's remuneration proposals with reference to the Board's corporate goals and objectives.

As at 31 December 2017, the Remuneration Committee has three members comprising three independent non-executive Directors, Mr. Bao Zhenqiang (Chairman), Mr. Chan So Kuen and Mr. Wu Xiankun. The remuneration of the Directors was determined with reference to their respective experience, responsibilities with the Company and general market conditions. During the year ended 31 December 2017, one meeting of the Remuneration Committee was held to review the remuneration package of the Directors and senior management of the Company, the attendance of each member of the Remuneration Committee is contained in the following table:

### Number of attendance/ number of meetings

Mr. Bao Zhenqiang	1/1
Mr. Chan So Kuen	1/1
Mr. Wu Xiankun	1/1

### C. REMUNERATION OF SENIOR MANAGEMENT

The biographical details of the senior management are set out in the section headed "Biographical Details of Directors and Senior Management" of this annual report.

The remuneration paid/payable to senior management other than the Directors of the Company for the year ended 31 December 2017 fell within the following band:

#### Number of individuals

Nil to HK\$300,000

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### D. DIRECTORS' RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS

The Board acknowledges its responsibility to prepare the Company's financial statements for each financial year and to ensure that the financial statements are prepared in accordance with statutory requirements and applicable accounting standards. The statement by the auditor of the Company about their responsibilities for the financial statements is set out in the Independent Auditor's Report on page 63 of this annual report. The Board also ensures the timely publication of the financial statements. The Directors, having made appropriate enquiries, confirm that they are not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern.

### E. RISK MANAGEMENT AND INTERNAL CONTROL

During the year ended 31 December 2017, the Company has complied with Principle C.2 of the Corporate Governance Code by establishing appropriate and effective risk management and internal control systems. Management is responsible for the design, implementation and monitoring of such systems, while the Board oversees management in performing its duties on an ongoing basis. Main features of the risk management and internal control systems are described in the sections below:

#### **Risk Management System**

The Company adopts a risk management system which manages the risk associated with its business and operations. The system comprises the following phases:

- Identification: Identify ownership of risks, business objectives and risks that could affect the achievement of objectives.
- Evaluation: Analyze the likelihood and impact of risks and evaluate the risk portfolio accordingly.
- Management: Consider the risk responses, ensure effective communication to the Board and ongoing monitor the residual risks.

Based on the risk assessments conducted in 2017, no significant risk was identified.

#### **Internal Control System**

The Company has in place an internal control system which enables the Company to achieve objectives regarding effectiveness and efficiency of operations, reliability of financial reporting and compliance with applicable laws and regulations. The components of the internal control system framework are shown as follow:

- Control Environment: A set of standards, processes and structures that provide the basis for carrying out internal control across the Company.
- Risk Assessment: A dynamic and iterative process for identifying and analyzing risks to achieve the Company's objectives, forming a basis for determining how risks should be managed.

- Control Activities: Action established by policies and procedures to help ensure that management directives to mitigate risks to the achievement of objectives are carried out.
- Information and Communication: Internal and external communication to provide the Company with the information needed to carry out day-to-day controls.
- Monitoring: Ongoing and separate evaluations to ascertain whether each components of internal control is present and functioning.

In order to enhance the Company's system of handling inside information, and to ensure the truthfulness, accuracy, completeness and timeliness of its public disclosures, the Company also adopts and implements an inside information policy and procedures. Certain reasonable measures have been taken from time to time to ensure that proper safeguards exist to prevent a breach of a disclosure requirement in relation to the Company, which include:

- The access of information is restricted to a limited number of employees on a need-to-know basis. Employees who are in possession of inside information are fully conversant with their obligations to preserve confidentiality.
- Confidentiality agreements are in place when the Company enters into significant negotiations.
- The Executive Directors are designated persons who speak on behalf of the Company when communicating with external parties such as the media, analysts or investors.

Based on the internal control reviews conducted in 2017, no significant control deficiency was identified.

### **Internal Audit Function**

The Company has established Internal Audit ("**IA**") department, which is responsible for formulating annual audit plans, conducting internal audits according to the annual audit plans, and if applicable, liaising with and assisting external audit consultant in conducting internal audits. IA department is independent of the Company's daily operation and carries out appraisal of the risk management and internal control systems by conducting interviews, walkthroughs and tests of operating effectiveness.

### **Effectiveness of the Risk Management and Internal Control Systems**

The Board is responsible for the risk management and internal control systems of the Company and ensuring review of the effectiveness of these systems has been conducted annually. Several areas have been considered during the Board's review, which include but not limited to (i) the changes in the nature and extent of significant risks since the last annual review, and the Company's ability to respond to changes in its business and the external environment (ii) the scope and quality of management's ongoing monitoring of risks and of the internal control systems.

The Board, through its review and the review made by IA department and Audit Committee, concluded that the risk management and internal control systems were effective and adequate. Such systems, however, are designed to manage rather than eliminate the risk of failure to achieve business objectives, and can only provide reasonable and not absolute assurance against material misstatement or loss. It is also considered that the resources, staff qualifications and experience of relevant staff were adequate and the training programs and budget provided were sufficient.

### F. INDEPENDENT AUDITOR'S REMUNERATION

The remuneration paid/payable to the auditors of the Company for the year ended 31 December 2017 is set out as follows:

Services rendered	Paid/payable RMB'000
Statutory audit services Non-statutory audit services	1,415.1 449.9
Total	1,865.0

### G. COMPANY SECRETARY

Mr. Wong Yat Tung, has been our joint Company Secretary since 31 January 2015. He has more than nine years' experience in providing company secretary services. He joined SW Corporate Services Group Limited (a corporate service provider) in July 2013 and has been a manager since October 2014 and responsible for assisting in providing company secretary services. Mr. Wong obtained a bachelor's degree in quantitative analysis for business from the City University of Hong Kong in December 1996 and a master's degree in corporate governance from the Hong Kong Polytechnic University in October 2009. He became an associate of the Hong Kong institute of chartered secretaries and the Institute of Chartered Secretaries and Administrators since December 2009. Mr. Wong currently serves as the company secretary and joint company secretary of several companies listed on the Stock Exchange.

Mr. Xu Lei has been our joint Company Secretary since 31 January 2015. The biographical details of Mr. Xu are set out in the section headed "Biographical Details of Directors and Senior Management" of this annual report.

According to the requirements of Rule 5.15 of the GEM Listing Rules, Mr. Xu and Mr. Wong have taken no less than 15 hours of relevant professional training during the year ended 31 December 2017. Mr. Xu is the primary corporate contact person of the joint Company Secretary.

### H. COMMUNICATIONS WITH SHAREHOLDERS AND INVESTORS

The Board believes that a transparent and timely disclosure of the Company's information will enable the Shareholders and investors to make the best investment decision and to have better understanding on the Company's business performance and strategies. It is also vital for developing and maintaining continuing investor relations with the Company's potential and existing investors.

The Company maintains a website at www.gltaihe.com as a communication platform with the Shareholders and investors, where the Company's business developments and operations, financial information, corporate governance practices and other information are available for public access.

The Shareholders and investors may also write directly to the Company's principal place of business in Hong Kong at 18/F, Tesbury Centre 28, Queen's Road East Wanchai, Hong Kong or via email to ray@gltaihe.com for any inquiries. Inquiries are dealt with in an informative and timely manner.

The Board considers that general meetings of the Company provide an important channel for the Shareholders to exchange views with the Board. The Chairman of the Board as well as the chairmen and/ or other members of the Board committees will endeavor to be available at the meetings to answer any questions raised by the Shareholders.

The Company continues to enhance communication and relationship with its investors. Designated senior management maintains regular dialogue with institutional investors and analysts to keep them informed of the Company's developments.

### I. SHAREHOLDERS' RIGHTS

Procedures for convening extraordinary meeting or class meeting on requisition

The Shareholders of the Company shall follow the following procedures as prescribed in Article 85 of the Articles of Association of the Company to convene an extraordinary general meeting or class meeting of the Company:

- (1) The Shareholders who jointly hold 10% or more of the voting shares at the proposed meeting may make a proposal to the Board on holding an extraordinary general meeting or class meeting by signing one or several written requests with same contents in the same format and define the meeting agenda. The Board shall convene such meeting as soon as possible upon receipt of the aforesaid written request. The aforesaid number of shares shall be calculated as of the date of written request;
- (2) If the Board fails to send notification of the meeting within 30 days from the date of the receipt of such request, requesting Shareholders may call the meeting within 4 months of the date of the receipt of such request by the Board, and the procedures for calling the meeting shall remain as the Board would call the meeting.

Where the Shareholders convene a meeting due to the failure by the Board to duly convene the same, all reasonable expenses so incurred shall be reimbursed by the Company, and any sum so reimbursed shall be set-off against such sums owed by the Company to the defaulting directors.

#### **Procedures for raising enquiries**

The Shareholders should direct their questions about their shareholdings, share transfer, registration and payment of dividend to the Company's H share registrar in Hong Kong, Tricor Investor Services Limited, details of which are as follows:

### **Tricor Investor Services Limited**

Address: Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong

Email: is-enquiries@hk.tricorglobal.com Tel: (852) 2980 1333 Fax: (852) 2810 8185

The Shareholders may at any time raise any enquiry in respect of the Company at the following designated contacts, correspondence addresses, email addresses and enquiry hotlines of the Company:

### **Attention: Board of Directors/Company Secretary**

Address: Beizhou Road, Lidian Town, Guangling District, Yangzhou City, Jiangsu Province, the PRC

Email: ray@gltaihe.com Tel: (86) 87947629 Fax: (86) 87948990

The Shareholders are reminded to lodge their questions together with their detailed contact information for the prompt response from the Company if it deems appropriate.

### Procedures for the Shareholders to put forward proposals at general meeting

According to the Article 66 of the Articles of Association of the Company, when a general meeting is convened by the Company, the Shareholders who individually or collectively hold 3% or more of the total voting shares of the Company shall be entitled to propose new resolutions in writing to the Company. Such Shareholders shall submit ad hoc proposals in writing to the Board 10 days before the convening of the general meeting. The Board shall notify other Shareholders within 2 days upon receipt of the proposals and submit the ad hoc proposals to the general meeting for consideration. The Company shall place such proposals on the agenda for such meeting if they are matters falling within the scope of duties of the general meeting.

### J. CONSTITUTIONAL DOCUMENTS

Pursuant to resolutions of the Shareholders passed on 31 January 2015, the Articles of Association were adopted with effect from the listing date. In 2018, certain amendments were made to the Articles of Association to align with current condition of the Company's management. These amendments were passed by the Shareholders at the general meeting of the Company held on 9 January 2018 and the amended version of the Articles of Association has been adopted since then.

The Articles of Association are available on the websites of the Stock Exchange and the Company.

The Board of Directors of the Company is pleased to present the annual report and the audited financial statements of the Company for the year ended 31 December 2017.

### PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The Company's strategic goal is to become a leading regional microfinance company focusing on meeting the interim business financing needs of SMEs, microenterprises and individual proprietors. With the successful listing of Taihe Micro-finance on the Stock Exchange on 8 May 2017, the Company had further strengthen the competitive advantages and provided the services to more SMEs, microenterprises and individual proprietors. As at 31 December 2017, the Company's balance of outstanding loans (before allowance for impairment losses) was approximately RMB 812.0 million, representing an increase of approximately 35.5% as compared to approximately RMB 599.4 million in the previous year. For the year ended 31 December 2017, we granted loans to 498 customers, representing an increase of approximately 30.7% as compared to 381 customers for the year ended 31 December 2016.

### PRINCIPAL RISKS AND UNCERTAINTIES

As a microfinance company dedicated to serving the interim business financing needs of SMEs, microenterprises and individual proprietors, credit risk is the most significant risk inherent to our business. With the aim of addressing credit risks, we have put in place a standardized and centralized risk management system, and adopted a policy of "separation of due diligence and approval (審貸分離)". While our risk management system is designed to manage our credit risk, there can be no assurance that such system will be effective in avoiding all undue credit risk. Meanwhile, the business operation of the Company is subject to government policy, relevant regulations and guidelines established by the regulatory authorities. Failure to comply with the rules and requirements may lead to penalties, amendments or suspension of the business operation by the authorities. The Company closely monitors changes in government policies, regulations and markets as well as conducting studies to assess the impact of such changes.

### **COMPLIANCE WITH LAWS AND REGULATIONS**

The Company's operations are mainly carried out in Hong Kong and the PRC while the Company itself is listed on the Stock Exchange. The Company's establishment and operations accordingly shall comply with all PRC laws and applicable laws in the jurisdictions where it has operations. During the year ended 31 December 2017 and up to the date of this annual report, the Company has complied with all the relevant laws and regulations in the PRC and Hong Kong.

The Directors are not aware of any laws and regulations which are industry specific, and have material implication or impact to the business and operation of the Company.

### RESULTS

The Company's results for the year ended 31 December 2017 and the state of affairs of the Company and the Company at that date are set out in the financial statements on pages 68 to 109.

### **PROFIT DISTRIBUTION PLAN AND DIVIDENDS**

The Board recommend the payment of a final dividend of RMB0.08 per share (tax inclusive) for the year ended 31 December 2017 to the Shareholders whose names appear on the register of members of the Company on 29 May 2018. The final dividend will be payable in or about 15 June 2018.

The proposed dividend will be denominated in Renminbi. Dividend payable to holders of Domestic Shares will be paid in Renminbi, whereas dividend payable to holders of H Shares will be paid in Hong Kong dollars. The exchange rate of Renminbi to Hong Kong dollars to be adopted will be the average middle rate of the five business days preceding the date of declaration of such dividend (exclusive) (being 17 May 2018 (Thursday), the date of the 2017 annual general meeting of the Company) as announced by the People's Bank of China.

No Shareholder has wired or agreed to waive any dividends.

#### **TAX RELIEF (H SHAREHOLDERS)**

Dividend payable to holders of Domestic Shares will be paid in Renminbi, whereas dividend payable to holders of the H shares will be declared in Renminbi and paid in Hong Kong dollars. The exchange rate of which will be calculated in accordance with the related national regulations on foreign exchange control.

Pursuant to the PRC Individual Income Tax Law (《中華人民共和國個人所得税法》), the Implementation Regulations of the PRC Individual Income Tax Law (《中華人民共和國個人所得税法實施條例》), the Administrative Measures of the State Administration of Taxation on Tax Convention Treatment for Non-resident Taxpayers (No. 60 of the Announcement of the State Administration of Taxation for 2015) (《國家税務總局非居 民納税人享受税收協定待遇管理辦法》) (國家税務總局公告2015年第60號), the Notice of the State Administration of Taxation on the Questions Concerning the Levy and Administration of Individual Income Tax After the Repeal of Guo Shui Fa [1993] No. 45 (Guo Shui Han [2011] No. 348) (《國家税務總局關於國税發[1993]045號文件廢止後 有關個人所得税徵管問題的通知》 (國税函[2011]348號)), other relevant laws and regulations and other regulatory documents, the Company shall, as a withholding agent, withhold and pay individual income tax for the individual holders of H shares in respect of the dividend to be distributed to them. However, the individual holders of H shares may be entitled to certain tax preferential treatments pursuant to the tax treaties between the PRC and the countries (regions) in which the individual holders of H shares are domiciled and the tax arrangements between Mainland China, Hong Kong or Macau. For individual holders of H shares in general, the Company will withhold and pay individual income tax at the rate of 10% on behalf of the individual holders of H shares in the distribution of the dividend. However, the tax rates applicable to individual holders of H shares overseas may vary depending on the tax treaties between the PRC and the countries (regions) in which the individual holders of H shares are domiciled, and the Company will withhold and pay individual income tax on behalf of the individual holders of H shares in the distribution of the dividend accordingly.

For non-resident enterprise holders of H shares, i.e., any Shareholders who hold the Company's shares in the name of non-individual shareholders, including but not limited to HKSCC Nominee Limited, other nominees, trustees, or holders of H shares registered in the name of other groups and organisations, the Company will withhold and pay the enterprise income tax at the tax rate of 10% for such holders of H shares pursuant to the Notice of the State Administration of Taxation on the Issues. Concerning Withholding the Enterprises Income Tax on the Dividends Paid by Chinese Resident Enterprises to H Share Holders Who Are Overseas Non-resident Enterprises (Guo Shui Han [2008] No. 897) (《國家税務總局關於中國居民企業向境外H股非居民企業股 東派發股息代扣代繳企業所得税有關問題的通知》 (國税函[2008]897號)). Should the holders of H shares of the Company have any doubt in relation to the aforesaid arrangements, they are recommended to consult their tax

advisors for relevant tax impact in Mainland China, Hong Kong and other countries (regions) on the possession and disposal of the H shares of the Company.

The Company assumes no responsibility and disclaims all liabilities whatsoever in relation to the tax status or tax treatment of the individual holders of H shares and for any claims arising from any delay in or inaccurate determination of the tax status or tax treatment of the individual holders of H shares or any disputes over the withholding mechanism or arrangements.

## **CLOSURE OF REGISTER OF MEMBERS AND RECORD DATE**

The 2017 annual general meeting (the "**AGM**") of the Company will be held at 10 a.m. on Thursday, 17 May 2018 at 2/F, No. 1 Hongqi Avenue, Jiangwang Town, Hanjiang District, Yangzhou City, Jiangsu Province, the PRC. In order to determine the shareholders' eligibility to attend the AGM, the register of members of the Company will be closed from Tuesday, 17 April 2018 to Thursday, 17 May 2018, both days inclusive, during which no transfer of shares will be registered. Only Shareholders whose names appear on the register of members of the Company on Thursday, 17 May 2018 or their proxies or duly authorised corporate representatives are entitled to attend the AGM. In order to qualify for attending and voting at the AGM, all properly completed transfer documents accompanied with relevant share certificates must be lodged with the Company's H share registrar, Tricor Investor Services Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong (for holders of H shares), or the Company's registered office in the PRC at Beizhou Road, Lidian Town, Guangling District, Yangzhou City, Jiangsu Province, the PRC (for holders of domestic shares) not later than 4:30 p.m. on Monday, 16 April 2018.

The register of members of the Company will also be closed from Thursday, 24 May 2018 to Tuesday, 29 May 2018, both days inclusive, in order to determine the entitlement of the Shareholders to the final dividend. The Shareholders whose names appear on the register of members of the Company on Tuesday, 29 May 2018 will be entitled to the final dividend. In order to be eligible to entitle to the final dividend, all transfers accompanied by the relevant share certificates and transfer forms must be lodged with the Company's H share registrar, Tricor Investor Services Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong (for holders of H shares), or the Company's registered office in the PRC at Beizhou Road, Lidian Town, Guangling District, Yangzhou City, Jiangsu Province, the PRC (for holders of domestic shares) not later than 4:30 p.m. on Wednesday, 23 May 2018.

### **FINANCIAL SUMMARY**

A summary of the results and of the assets and liabilities of the Company for the past five financial years is set out in the financial summary on page 110 of this annual report. This summary does not form part of the audited financial statements.

### **SHARE CAPITAL**

Details of movements in the share capital of the Company during the year are set out in the Statement of Changes in Equity section of this annual report.

### **PRE-EMPTIVE RIGHTS**

Pursuant to the Articles of Association and the laws of the PRC, the Company is not subject to any pre-emptive rights requiring it to propose new issues to its existing Shareholders in proportion to their shareholdings.

### **FIXED ASSETS**

Details of movements in fixed assets of the Company during the year ended 31 December 2017 are set out in note 15 to the financial statements.

#### **DISTRIBUTABLE RESERVES**

Details of movements in reserves of the Company during the year ended 31 December 2017 are set out in the Statement of Changes in Equity section of this annual report. As at 31 December 2017, the Company's retained earnings amounted to approximately RMB94.7 million, of which RMB48.0 million has been proposed as a final dividend for the year.

### **MAJOR CUSTOMERS AND SUPPLIERS**

For the year ended 31 December 2017, the percentage of revenue attributable to the Company's major customers is set out below:

#### Revenue

– The largest customer	1.4%
– The total of five largest customers	5.7%

As far as the Directors aware, neither the Directors nor their respective close associates nor any Shareholder (which to the knowledge of Directors own more than 5% of the Company's issued share capital) had any interest in the five largest customers of the Company.

Due to the business nature of the Company, the Company does not have major suppliers.

### DIRECTORS

The Directors of the Company during the year were:

### **Executive Directors**

Mr. Bo Wanlin (Chairman) Ms. Bai Li Ms. Zhou Yinqing

#### **Non-executive Directors**

Mr. Bo Nianbin Mr. Zuo Yuchao

### Independent non-executive Directors

Mr. Bao Zhenqiang Mr. Wu Xiankun Mr. Chan So Kuen

Pursuant to Article 103 of the Company's Articles of Association, all current Directors were re-elected at the extraordinary general meeting on 9 January 2018.

The Company has received annual confirmations of independence from all three independent non-executive Directors pursuant to the Rule 5.09 of the GEM Listing Rules and the Company considers the independent non-executive Directors to be independent.

### **BOARD OF DIRECTORS AND SENIOR MANAGEMENT**

The biographical details of the Directors and senior management are set out in the section headed "Biographical Details of Directors and Senior Management" of this annual report.

### **DIRECTORS' SERVICE AGREEMENTS**

No Director or Supervisor has entered into a service contract with the Company which is not determinable by the Company within one year without payment of compensation (other than statutory compensation).

#### **CHANGES IN DIRECTORS' INFORMATION**

There were no changes to the Directors' information since the date of the 2017 third quarterly report of the Company required to be disclosed pursuant to Rule 17.50A(1) of the GEM Listing Rules.

## DIRECTORS' INTERESTS AND CONTROLLING SHAREHOLDERS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS OF SIGNIFICANCE

No Directors, entity connected with any Director, Supervisor or controlling Shareholders (as defined in the GEM Listing Rules) of the Company had material interest, either directly or indirectly, in any transactions, arrangements or contract of significance to the business of the Company, or any of its subsidiaries was a party during the year ended 31 December 2017.

### DIRECTORS' AND SUPERVISORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Except as disclosed in this annual report, none of the Directors or Supervisors or any of their respective associates was granted by the Company any right to acquire shares or debentures of the Company or any other body corporate, or had exercised any such right.

## **MANAGEMENT CONTRACTS**

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year ended 31 December 2017.

### PERMITTED INDEMNITY

During the year ended 31 December 2017, the Company has purchased liability insurance for Directors and Supervisors which provides proper insurance for the Directors and Supervisors in respect of liabilities from legal actions against them arising from corporate activities.

### **RELATED PARTY TRANSACTIONS**

Details of material related party transactions entered into by the Company are set out in note 23 to the financial statements. None of the related party transactions constitutes a connected transaction that is required to be disclosed under Chapter 20 of the GEM Listing Rules.

#### **EMOLUMENT POLICY**

The Remuneration Committee was set up for reviewing the Company's emolument policy and structure of all remuneration of the Directors and senior management of the Company, having regard to the Company's operating results, individual performance and comparable market practices.

# REMUNERATION OF DIRECTORS AND FIVE INDIVIDUALS WITH HIGHEST EMOLUMENTS

Details of the emoluments of the Directors and five individuals with highest emoluments are set out in note 8 and note 9 to the financial statements.

### **EMPLOYEE RETIREMENT SCHEMES**

The Company participates in pension scheme organized by the municipal government of Yangzhou City, Jiangsu for the Company's employees based in the PRC.

# DIRECTORS' AND CONTROLLING SHAREHOLDERS' INTEREST IN COMPETING BUSINESS

As at the date of this report, each of Botai Group and Jiangsu Liantai Fashion Shopping Mall Real Estate Co., Ltd. (江蘇聯泰時尚購物廣場置業有限公司) ("Liantai Guangchang") (both are our "Controlling Shareholders" (as defined in the GEM Listing Rules)) held 10% interest in Jiangsu Hanjiang Mintai Rural Bank Co., Ltd.\* (江蘇 邗江民泰村鎮銀行股份有限公司) ("Mintai Bank") as passive investors, and Botai Group held 8% interest in Yangzhou Guangling Zhongcheng Rural Bank Co., Ltd.\* (揚州廣陵中成村鎮銀行股份有限公司) ("Zhongcheng Bank") in the capacity as passive investor.

Mintai Bank principally engages in certain banking business such as taking public deposit; providing short term, medium term and long term loans; domestic exchange settlement; notes acceptance and discount; interbank borrowing; debit card issuing; issuing and cashing agency, undertaking governmental bond; accounts receivable and payable agency; and other business approved by China Banking Regulatory Commission ("**Banking Business**") in Hanjiang District of Yangzhou.

Zhongcheng Bank principally engages in the Banking Business in Guangling District of Yangzhou City.

For further details on the general information of Mintai Bank and Zhongcheng Bank and the reasons that our Directors are of the view that the competition between the principal businesses of Mintai Bank and Zhongcheng Bank and the Company is limited and not extreme, please refer to the paragraph titled "Relationship with the Controlling Shareholders - other Businesses Invested by our Controlling Shareholders" in the Company's prospectus dated 24 April 2017.

Save as disclosed above, as at 31 December 2017, none of the controlling Shareholders of the Company, Directors and their respective close associates has any interests in any business which directly or indirectly competes or is likely to compete with our principal business, which would require disclosure under Rule 11.04 of the GEM Listing Rules.

### **NON-COMPETITION UNDERTAKING**

As disclosed in the Company's prospectus, Botai Group, Liantai Guangchang, Mr. Bo Wanlin (柏萬林), Ms. Wang Zhengru (王正茹) (spouse of Mr. Bo Wanlin), Mr. Bo Nianbin (柏年斌), Ms. Bai Li (柏莉) and Ms. Zhu Wenying (朱文英) (mother of Mr. Bo Wanlin), have executed a non-competition agreement (the "**Non-competition Agreement**") with the Company on 6 April 2017.

Save for what has been disclosed in the paragraph headed "Directors' and Controlling Shareholders' Interest in Competing Business", each of them has confirmed in writing to the Company of his/her compliance with the Non-competition Agreement for disclosure in this report during the year ended 31 December 2017 and up to the date of this report. The independent non-executive Directors have also reviewed the status of compliance by each of Botai Group, Liantai Guangchang, Mr. Bo Wanlin (柏萬林), Ms. Wang Zhengru (王正茹), Mr. Bo Nianbin (柏年斌), Ms. Bai Li (柏莉) and Ms. Zhu Wenying (朱文英) with the undertakings in the Non-competition Agreement.

## DIRECTORS', SUPERVISORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATION

As at 31 December 2017, interests or short positions of the Directors, the Supervisors and chief executive of the Company and their associates in any of the shares (the "**Shares**") and debentures or underlying shares of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "**SFO**") (Chapter 571 of the Laws of Hong Kong)), which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including circumstance of interests or short positions deemed or taken to have under such provisions of the SFO), or interests or short positions in the underlying shares and debt securities of the Company recorded in the register required to be kept pursuant to Section 352 of the SFO or share transaction as otherwise required to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.68 of the GEM Listing Rules were as follows:

#### Shares of the Company

Director/Supervisor	Nature of interest	Number of shares held <sup>(1)</sup>	Approximate shareholding percentage in the relevant class of shares <sup>(2)</sup>	Approximate percentage of shareholding in the total issued share capital of the Company <sup>(3)</sup>
Mr. Bo Wanlin <sup>(5)</sup>	Interest in controlled corporation <sup>(4)</sup>	430,100,000 Domestic Shares (L)	95.58%	71.68%
Ms. Bai Li	Beneficial owner	10,000,000 Domestic Shares (L)	2.22%	1.67%
Mr. Zuo Yuchao	Beneficial owner	2,600,000 Domestic Shares (L)	0.58%	0.43%
Ms. Zhou Yinqing	Beneficial owner	700,000 Domestic Shares (L)	0.16%	0.12%

#### Notes:

- (1) The letter "L" denotes a person's long position (as defined under Part XV of the SFO) in the domestic shares of the Company (the "**Domestic Shares**").
- (2) The calculation is based on the percentage of shareholding in Domestic Shares (namely, ordinary shares in the Company capital, with a nominal value of RMB 1.00 each, which are subscribed for and paid up in Renminbi by PRC nationals and/or PRC-incorporated entities).
- (3) The calculation is based on the total number of 600,000,000 Shares in issue.
- (4) Botai Group is directly interested in approximately 40.03% in the Company. The disclosed interest represents the interest in the Company held by Botai Group which is in turn held as to approximately 33.33% by Mr. Bo Wanlin, approximately 16.67% by Mr. Bo Nianbin, approximately 16.67% by Ms. Bai Li, approximately 16.67% by Ms. Wang Zhengru (spouse of Mr. Bo Wanlin) and approximately 16.67% by Ms. Zhu Wenying (mother of Mr. Bo Wanlin). Mr. Bo Wanlin and his spouse control more than one-third of the voting rights of Botai Group and are deemed to be interested in its interest in the Company by virtue of the SFO.
- (5) On 12 December 2017, Botai Group and Liantai Guangchang, the Controlling Shareholders of the Company, pledged 45,000,000 and 35,000,000 domestic shares of the Company in favour of an independent commercial bank as securities for bank facilities in the amount of RMB 40,000,000 and RMB 30,000,000 respectively. As at 31 December 2017, Botai Group controls more than one-third of the voting rights of Liantai Guangchang and is deemed to be interested in its interest in the Company by virtue of the SFO, and Mr. Bo Wanlin and his spouse Ms. Wang Zhengru, control more than one-third of the voting rights of be interested in its interest in Liantai Guangchang and the Company by virtue of the SFO, so Mr. Bo Wanlin is deemed to be interested in 45,000,000 and 35,000,000 domestic shares which Botai Group and Liantai Guangchang were deemed to have a security interest. Details are set out in the announcement dated 12 December 2017.

### **Associated Corporation**

Director/Supervisor	Associated Corporation	Nature of interest	Approximate shareholding percentage in the relevant class of Shares in the Associated Corporation
Mr. Bo Wanlin	Botai Group	Beneficial owner <sup>(1)</sup>	33.33%
		Family interest of spouse <sup>(2)</sup>	16.67%
Ms. Bai Li	Botai Group	Beneficial owner <sup>(1)</sup>	16.67%
Mr. Bo Nianbin	Botai Group	Beneficial owner <sup>(1)</sup>	16.67%

Notes:

- (1) The disclosed interest represents the interests in Botai Group, the associated corporation which is wholly owned as to approximately 33.33% by Mr. Bo Wanlin, approximately 16.67% by Mr. Bo Nianbin, approximately 16.67% by Ms. Bai Li, approximately 16.67% by Ms. Wang Zhengru (spouse of Mr. Bo Wanlin) and approximately 16.67% by Ms. Zhu Wenying (mother of Mr. Bo Wanlin).
- (2) Mr. Bo Wanlin is the spouse of Ms. Wang Zhengru and is deemed to be interested in Ms. Wang Zhengru's interest in Botai Group by virtue of the SFO.

Save as disclosed above, as at 31 December 2017, none of the Directors, Supervisors and chief executive of the Company nor their associates had any interests or short positions in any of the Shares or underlying Shares or its associated corporations (within the meaning of Part XV of the SFO) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions deemed or taken to have under such provisions of the SFO), or as recorded in the register required to be kept pursuant to section 352 of the SFO, or transactions of shares and debt securities otherwise required to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.68 of the GEM Listing Rules.

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES

As at 31 December 2017, so far as the Directors are aware, each of the following persons have an interest or short position in the Shares or underlying Shares which would be required to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO or were required to be entered into the register referred to in section 336 of the SFO:

Shareholders	Nature of interest	Number of Shares held <sup>(1)</sup>	Approximate shareholding percentage in the relevant class of Shares	Approximate percentage of shareholding inthe total issued share capital of the Company <sup>(3)</sup>
Botai Group <sup>®</sup>	Beneficial owner	240,200,000 Domestic Shares (L)	53.38% <sup>(2)</sup>	40.03%
	Interest in controlled corporation <sup>(4)</sup>	189,900,000 Domestic Shares (L)	42.20% (2)	31.65%
Mr. Bo Wanlin <sup>®)</sup>	Interest in controlled corporation <sup>(5)</sup>	430,100,000 Domestic Shares (L)	95.58% <sup>(2)</sup>	71.68%
Ms. Wang Zhengru <sup>®)</sup>	Family interest of spouse <sup>(6)</sup>	430,100,000 Domestic Shares (L)	95.58% <sup>(2)</sup>	71.68%
Liantai Guangchang <sup>®)</sup>	Beneficial owner	189,900,000 Domestic Shares (L)	42.20% (2)	31.65%
Mr. Suen Cho Hung, Paul	Beneficial owner	43,152,000(L) H Shares	28.77% (7)	7.19%
Mr. Lai Ming Wai	Beneficial owner	8,458,000(L) H Shares	5.64% (7)	1.41%

\* For identification purpose only

Notes:

- (1) The letter "L" denotes a person's long position (as defined under Part XV of the SFO) in the Shares of the Company.
- (2) The calculation is based on the percentage of shareholding in the Domestic Shares.
- (3) The calculation is based on the total number of 600,000,000 Shares in issue after the Listing.
- (4) As at the date of this report, Liantai Guangchang is held as to approximately 48.67% by Botai Group, approximately 26.33% by Mr. Bo Wanlin, approximately 15.00% by Mr. Bo Nianbin and approximately 10.00% by Ms. Zhu Wenying (mother of Mr. Bo Wanlin). Botai Group controls more than one-third of the voting rights of Liantai Guangchang and are deemed to be interested in its interest in the Company by virtue of the SFO.
- (5) As at the date of this report, Botai Group is held as to approximately 33.33% by Mr. Bo Wanlin, approximately 16.67% by Mr. Bo Nianbin, approximately 16.67% by Ms. Bai Li, approximately 16.67% by Ms. Wang Zhengru (spouse of Mr. Bo Wanlin) and approximately 16.67% by Ms. Zhu Wenying (mother of Mr. Bo Wanlin). Mr. Bo Wanlin and his spouse control more than one-third of the voting rights of Botai Group and are deemed to be interested in its interest in the Company by virtue of the SFO.
- (6) Ms. Wang Zhengru, the spouse of Mr. Bo Wanlin, is deemed to be interested in Mr. Bo Wanlin's interest in the Company by virtue of the SFO.
- (7) The calculation is based on the percentage of shareholding in the H Shares.
- (8) On 12 December 2017, Botai Group and Liantai Guangchang, the Controlling Shareholders of the Company, pledged 45,000,000 and 35,000,000 domestic shares of the Company in favour of an independent commercial bank as securities for bank facilities in the amount of RMB 40,000,000 and RMB 30,000,000 respectively. As at 31 December 2017, Botai Group controls more than one-third of the voting rights of Liantai Guangchang and is deemed to be interested in its interest in the Company by virtue of the SFO, and Mr. Bo Wanlin and his spouse Ms. Wang Zhengru, control more than one-third of the voting rights of Botai Group and are deemed to be interested in its interest in Liantai Guangchang and the Company by virtue of the SFO, so Mr. Bo Wanlin and Ms. Wang Zhengru are deemed to be interested in 45,000,000 and 35,000,000 domestic shares which Botai Group and Liantai Guangchang were deemed to have a security interest. Details are set out in the announcement dated 12 December 2017.

Save as disclosed above, as at 31 December 2017, so far as known to the Directors, no interests or short positions of substantial Shareholders of the Company and other persons in any Shares and debentures or underlying Shares of the Company were required to be notified to the Company and the Stock Exchange pursuant to Part XV of the SFO, or were required to be entered into the register referred to in section 336 of the SFO.

### PLEDGE OF SHARES BY CONTROLLING SHAREHOLDERS

On 12 December 2017, Botai Group and Liantai Guangchang, the Controlling Shareholders of the Company, pledged 45,000,000 and 35,000,000 domestic shares of the Company in favour of an independent commercial bank as securities for bank facilities in the amount of RMB 40,000,000 and RMB 30,000,000 respectively. The pledged domestic shares represent approximately 18.6% of the aggregate domestic shares held by Botai Group and Liantai Guangchang, approximately 17.8% of the total number of domestic shares in issue, and approximately 13.3% of the total issued share capital of the Company on 12 December 2017. Details are set out in the announcement of the Company dated 12 December 2017.

### PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year ended 31 December 2017.

### **ANNUAL FINANCIAL BUDGET FOR 2018**

Considering the macro-economic situation, financial condition and the business growth of the Company in last three years, the Company has formulated the Annual Financial Budget for 2018 after detailed calculation and analysis and collecting different opinions. The details are set out as follows:

- I. The estimated maximum total Administrative expenses will be RMB20.0 million;
- II. According to the needs of strategic development and business expansion, the planned maximum capital expenditure of the Company will be RMB4.0 million, mainly including the expenses for properties renovation, IT system development and purchasing other fixed assets.

The Annual Financial Budget for 2018 of the Company was considered and approved by the

Board on March 16, 2018 and is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

### **AUDIT COMMITTEE**

The Audit Committee was established by the Board on 31 January 2015. The role, function and composition of the Audit Committee are set out in the paragraph headed "Audit Committee" of the Corporate Governance Report of this annual report.

The Company's results and the results announcement for the year ended 31 December 2017 have been reviewed by the Audit Committee. The Board is of opinion that the preparation of such financial information complied with the applicable accounting standards, the requirements under the GEM Listing Rules and any other applicable legal requirements, and that adequate disclosures have been made.

### CORPORATE GOVERNANCE AND COMPLIANCE OFFICER

The Company has complied with the requirements of the Corporate Governance Code set out in Appendix 15 to the GEM Listing Rules since 8 May 2017 being the date of listing of the Company's H shares (the "**H Shares**") on the Stock Exchange and up to the date of this report.

The compliance officer of the Company is Ms. Bai Li, whose biographical details are set out on page 16 of this annual report.

#### **PUBLIC FLOAT**

According to the information disclosed publicly and as far as the Directors are aware, during the year of 2017 and up to the date of this report, at least 25% of the issued shares of the Company was held by public Shareholders.

## AUDITOR

The financial statements of the Company for the year ended 31 December 2017 have been audited by Ernest & Young, who will retire and a resolution to re-appoint Ernest & Young as auditor of the Company will be proposed at the annual general meeting of the Company.

The Company did not change its auditors in the preceding 3 years.

### INTEREST OF THE COMPLIANCE ADVISER

As confirmed by the Company's compliance adviser, China Galaxy International Securities (Hong Kong) Co., Limited (the "**Compliance Adviser**"), save for the compliance adviser agreement dated 16 August 2016 and the supplemental agreement dated 31 March 2017 entered into between the Company and the Compliance Adviser, none of the Compliance Adviser or its directors, employees or close associates (as defined under the GEM Listing Rules) had any interest in the Company or in the share capital of any member of the Company which is required to be notified to the Company pursuant to Rule 6A.32 of the GEM Listing Rules during the year of 2017 and up to the date of this report.

On behalf of the Board **Bo Wanlin** *Chairman* 

Hong Kong, 16 March 2018

## **Report of the Board of Supervisors**

The board of Supervisors has executed its duties earnestly, safeguarded the rights and interests of the Company and Shareholders, complied with the principle of good faith and carried out its work in a diligent and proactive manner pursuant to the provisions of the Company Law of the PRC, other relevant laws and regulations and the Articles of Association.

During the year of 2017, the board of Supervisors reviewed cautiously the operation and development plans of the Company and put forward reasonable suggestions and opinions to the Board. It also strictly and effectively monitored and supervised the significant policies and specific decisions made by the management of the Company to ensure that they were in compliance with the laws and regulations of the PRC and the Articles of Association, and in the interests of the Shareholders.

The board of Supervisors have reviewed earnestly and approved the report of the Board, audited financial statements and the dividend payment proposal to be presented by the Board at the forthcoming annual general meeting. We are of the opinion that the Board, chief executive and other senior management of the Company have strictly complied with the principle of good faith, and have worked diligently, exercised their authority faithfully in the best interests of the Company, and executed various tasks pursuant to the Articles of Association. Up to the date of this report, none of the Directors, chief executive or senior management of the Company has been found to have been in breach of any laws or regulations or the Articles of Association and damaged the interests of the Company or the Shareholders.

The board of Supervisors is satisfied with the various tasks carried out by the Company in 2017 and the economic benefits generated there from. It has full confidence in the future development outlook of the Company.

By order of the Board of Supervisors of Yangzhou Guangling District Taihe Rural Micro-Finance Company Limited Wang Chunhong Chairman of the Board of Supervisors

Hong Kong, 16 March 2018

## **ABOUT THIS REPORT**

This Environmental, Social and Governance report (the "**ESG Report**") is prepared in compliance with the requirements of Appendix 20 Environmental, Social and Governance Reporting Guide (the "**ESG Reporting Guide**") to the Rules and Guidance Governing the Listing of Securities on the GEM of the Stock Exchange. This ESG report intends to give insight into the approach adopted and actions taken by the Company regarding its operations and sustainability that have implication for the Company and the interest to stakeholders. The Company understands the importance of the ESG report and is committed to make continuous improvements in corporate social responsibility into its business in order to better meet the changing needs of an advancing society.

## **REPORTING PERIOD AND SCOPE OF THE REPORT**

This ESG Report covers the environmental and social performance within the operational boundaries of the Company that includes the Company's offices in Yangzhou, Guangling District. The ESG Report covers the period from 1 January 2017 to 31 December 2017 (the "**Reporting Period**").

### **STAKEHOLDER ENGAGEMENT**

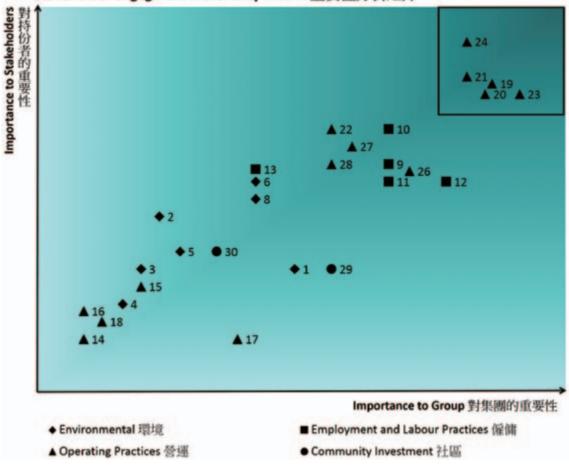
With the goal to strengthen the sustainability approach and performance of the Company; the Company put in tremendous effort to listen to both its internal and external stakeholders. The Company actively collects feedback from its stakeholders to maintain a high standard of sustainability within the Company, while also building a trustful and supportive relationship with them. The Company connects with its stakeholders through their preferred communication channels as listed in the table below.

## Table 1. Communication with Stakeholders

Stakeholders	Expectations and concerns	Communication Channels
Government and regulatory authorities	<ul> <li>Compliance with laws and regulations</li> </ul>	<ul> <li>Supervision on complying with local laws and regulations</li> </ul>
	– Support economic development	– Routing reports and taxes paid
Shareholders	– Return on investments – Corporate governance – Business compliance	– Regular reports and announcements – Regular general meetings – Official website
Employees	<ul> <li>Employees' compensation and benefits</li> </ul>	– Performance reviews
	<ul> <li>Career development</li> <li>Health and safety working environment</li> </ul>	<ul> <li>Regular meetings and trainings</li> <li>Emails, notice boards, hotline, caring activities with management</li> </ul>
Customers	<ul> <li>High quality products and services</li> <li>Protect the rights of customers</li> </ul>	<ul> <li>Customer satisfaction survey</li> <li>Face-to-face meetings and on-site visits</li> <li>Customer service hotline and email</li> </ul>
Suppliers	– Fair and open procurement – Win-win cooperation	<ul> <li>Open tendering</li> <li>Suppliers' satisfactory assessment</li> <li>Face-to-face meetings and on-site visits</li> <li>Industry seminars</li> </ul>
General public	- Involvement in communities	<ul> <li>Media conferences and responses to enquiries</li> </ul>
	<ul> <li>Business compliance</li> <li>Environmental protection awareness</li> </ul>	– Public welfare activities – Face-to-face interview

#### **Materiality Assessment**

The Company undertakes annual review in identifying and understanding its stakeholders' main concerns and material interests for the ESG Report. During the Reporting Period, the Company engaged its stakeholders to conduct a materiality assessment survey. Both internal and external stakeholders were selected based on their influence and dependence on the Company. Stakeholders with high level of influence and dependence on the Company. The selected stakeholders were then invited to express their views and concerns on a list of sustainability issues via an online survey. As a result, the Company was able to prioritise the issues for discussion. The result from the materiality assessment survey was mapped and presented as below.



Stakeholder Engagment Materiality Matrix 重要性分析矩陣

1	Air and greenhouse gas emissions	11	Occupational health and safety	21	Marketing and promotion
2	Sewage treatment	12	Employee development and training	22	Observing and protecting intellectual property rights
3	Land use, pollution and restoration	13	Preventing child and forced labour	23	Product quality control and management
4	Solid waste treatment	14	Suppliers by geographical region	24	Protection of consumer information and privacy
5	Energy use	15	Selection of suppliers and assessment of their product/services	25	Labelling relating to products/services
6	Water use	16	Environmental protection assessment of the suppliers	26	Information disclosure
7	Use of other raw/packaging materials	17	Social risks assessment of the suppliers	27	Preventing bribery, extortion, fraud and money laundering
8	Mitigation measures to protect natural resources	18	Procurement Practices	28	Anti-corruption policies and whistle-blowing procedure
9	Composition of employees	19	Compliance with operation	29	Understanding local communities' need
10	Employee remuneration and benefits	20	Customers satisfaction	30	Public welfare and charity

The Company built a materiality analysis matrixand prioritised the 30 issues accordingly. With respect to this ESG Report, the Company identified health and safety relating to products/services, customer satisfaction, marketing and promotion, product quality assurance and recall percentage, and protection of customer information and privacy as issues of the highest importance to its stakeholders and the Company. This review helped the Company to prioritise its corresponding sustainability issues and highlight the material and relevant aspects to align them with stakeholders' expectations.

### **Stakeholders Feedback**

As the Company strives for excellence, stakeholders' feedback is always welcomed, especially on topics listed as high importance in the materiality assessment. Readers are also welcome to share their views with the Company at "ray@gltaihe.com".

## **ENVIRONMENTAL SUSTAINABILITY**

The Company believes saving energy is key to long-term sustainability of the environment, the community, and thus the Company's business. The Company stringently controls its emissions and consumption of resources, and complies with all relevant environmental laws and regulations in the PRC in its daily operation. All offices of the Company implemented effective energy conservation measures to reduce emissions and resource consumption.

This section primarily discloses the policies and practices of the Company on emissions, use of resources, and the environment and natural resources during the Reporting Period.

### **Emissions**

The Company strictly adheres to emission related laws and regulations in the PRC. It is included in the Company's policy to reduce the impacts of these emissions on the environment by controlling energy consumption and reducing the Company's travel by private vehicles.

### Air Emissions & Greenhouse Gase Emissions ("GHG")

During the Reporting Period, the Company's direct emissions came from the use of company vehicles. The driving of company vehicles generated air emissions and released GHG emissions.

The Company adopted policy to focus its purchase on environmentally friendly vehicles, and to lower the frequency of vehicles use in its daily operation. In addition, the Company encourages its employees to take electricity fuelled public transports when commuting for work to keep the amount of air and GHG emissions at a low level.

Meanwhile, GHG emissions were also generated through the Company's use of purchased electricity. Since the amount of GHG emissions indirectly emitted depends on the amount of electricity used, the Company has made it a goal to reduce electricity consumption in its daily operation. Specific measures the Company adopted to reduce electricity consumption are set out in the section headed "Use of Resources-Electricity" of this ESG Report.

During the Reporting Period, the Company's GHG emissions under Scope 1 (Direct Emissions), Scope 2 (Energy Indirect Emissions), and Scope 3 (Paper Waste Indirect Emissions) were 73.1 tonnes  $CO_2e$ , 66.3 tonnes  $CO_2e$  and 0.3 tonnes  $CO_2e$ , respectively. The Company's total GHG emissions amounted to 139.7 tonnes  $CO_2e$  and the GHG intensity for the Company was 4.7 tonnes  $CO_2e$ /employee.

#### Wastewater

No hazardous wastewater was generated by the Company in FY2017, as the only type of wastewater produced was domestic wastewater from its daily office operation. Domestic wastewater was directly discharged into the sewage pipe network and treated at a local municipal wastewater treatment plant. During the Reporting Period, the Company generated 0.3 tonnes of domestic wastewater. Since the amount of wastewater generated depends on the amount of water consumed, the Company has adopted specific measures to reduce the water consumption, which are further explained in the section headed "Use of Resources-Water" of this ESG Report.

### **Solid Wastes**

Solid wastes produced by the Companyin its daily operation include only domestic solid wastes. No hazardous solid waste was generated during the Reporting Period. The Company has adopted recycling policy to require its employees to source separate and recycle recyclables such as wasted paper and canned drinks. The non-recyclables were collected and properly sent to the land fill. The Company also encourages its employees to reduce the consumption of paper and stationary in its daily operation. During the Reporting Period, the Company generated 0.6 tonnes of non-hazardous solid wastes.

During the year under review, the Company was not in violation of any relevant laws and regulations, which have a significant impact on the Company, related to emissions.

	Key Performance			Intensity*
Emissions	Indicator (KPI)	Unit	Amount	(Peremployee)
GHG emissions	Scope 1 (Direct Emission)	Tonnes CO2e	73.1	—
	Scope 2 (Energy Indirect	Tonnes CO2e	66.3	—
	Emissions)			
	Scope 3 (Paper Waste Indirect Emissions)	Tonnes CO2e	0.3	_
	Total (Scope 1 & 2 & 3)	Tonnes CO2e	139.7	4.7
Non-hazardous waste	Non-hazardous wastewater	Tonnes	0.3	0.01
	Non-hazardous solid waste	Tonnes	0.6	0.02

#### **Total Emissions of the Company**

\*Intensity = amount  $\div$  annual average workforce of the Company

## **USE OF RESOURCES**

The Company complied with the relevant laws and regulations in relation to the Company's use of resources during the year under review. Since the Company did not engage in manufacturing business, it did not have any issue in sourcing water that is fit for purpose and did not use any packaging materials. During the Reporting Period, resources used by the Company were mainly electricity, water and gasoline.

### **Electricity**

The Company pays close attention to save energy in its daily operation as the Company understands reduction in electricity consumption will reduce GHG emissions indirectly. The Company has forminlated internal policies to keep the average electricity use per employee at a low level with expectations that all employees of the Company stringently comply with the Company's policy on saving energy. The Company strive to achieve its goal by educating its employees regularly about energy conservation and emission reduction.

To strengthen each individual employee's awareness on environmental protection and energy saving, the Company placed stickers "Saving electricity, switch off the light when leaving" in prominent places in the office. The Company included environmental protection topics in its regular meetings with the aim to have employees supervise themselves, and urge each other to help achieve the overall goal of the Company in terms of reducing electricity use and GHG emissions.

All electricity consumption by the Company came directly from daily office operation. During the Reporting Period, the total electricity consumption of the Company amounted to 94 kWh'000. To reduce electricity consumption, the Company has implemented the following measures:

- Switch off all lights and electronic equipment in the office at the end of the day;
- Modify the set temperature of air conditioners in the office based on the season;
- Clean office equipment regularly and make sure they are working efficiently; and
- Replace office lightings with electricity saving LED lights.

### Water

The Company educated its employees onsaving water during the daily working hours. During the Reporting Period, the total water consumption of the Company was 266m<sup>3</sup>. The amount of water consumed was minimal and need-based. The policy also requests the Company's employees to change their consumption behaviour including, but not limited to the followings:

- Regularly educate and promote employees to save water;
- Use water-saving taps to increase the efficiency of water usage;
- Place water saving slogans in prominent places to encourage water conservation; and
- Fix dripping taps immediately when the taps are broken.

### Gasoline

The Company owns vehicles that consume gasoline for transportation purpose. The Company encourages energy saving through simple measures, such as fully utilise the space to avoid unnecessary transport, lowering the frequency of using vehicles in its daily operation and replacing heavy-polluting vehicles with more environmental-friendly vehicles. Apart from saving energy consumed by the Company's vehicles, the Company also highly encourages its staff to take public transportation or environmental-friendly buses instead of driving to work. The Company is dedicated to reducing the GHG emissions due to transportation. During the Reporting Period, the gasoline consumed by the Company's vehicles amounted to 31,003litres.

#### Total Use of Resources by the Company

Use of Resources	Key Performance Indicator (KPI)	Unit	Amount	Intensity* (Per employee)
Electricity consumption	Electricity	KWh'000	94	3.1
Water consumption	Water	m <sup>3</sup>	266	8.9
Gasoline consumption	Gasoline	L	31,003	1,033.4

\*Intensity = amount ÷ annual average workforce of the Company

#### The Environment and Natural Resources

"Protect the environment, operate in a green manner" (節約能源,綠色經營) has always been the Company's vision for environmental protection. To firmly adhere to this vision, the Company set a series of policies to encourage its employees to operate with a minimum impact to the environment. Since paper is the main resource used in the Company's office, the Company has taken the following measures to reduce overall paper consumption:

- Choose more environmental friendly paper suppliers, to indirectly minimise tree loss while consuming the same amount of paper;
- Achieve paperless office, electronically distributes information (i.e. via email or e-bulletin boards) as much as possible;
- Set duplex printing as the default mode for most network printers when printing is needed;
- Promote the idea of "Think before print" by using posters and stickers in the offices to remind the staff to avoid unnecessary printing;
- Place boxes and trays beside photocopiers as containers to collect single-sided printing for reuse and double-sided printing for recycling; and
- Use the back of used single-sided documents for printing or as draft paper.

In addition, the Company requires choosing environmental-friendly vehicles when purchasing new vehicles, and encourages its employees to reduce the frequency of vehicle use, so to reduce carbon emissions. The Compay will educate its employees to ensure employees are helping the Company to achieve its environmental goals.

## SOCIAL RESPONSIBILITIES

### **Employees**

Employees is not only a component of operation, but also a foundation for establishing long term relationship with customers. Everything they carry out represents the corporate image of the Company at all times. The core duties of human resource are attracting and retaining talented employees. The Company facilitated the staff career development through comprehensive performance assessments and effective communication mechanisms, and improve their skills through staff training.

The Company strictly complied with the relevant legislations and regulations such as the Labor Contract Law of the People's Republic of China (《中華人民共和國勞動合同法》), the Labor Law of the People's Republic of China (《中華人民共和國勞動法》) and Social Insurance Law of the People's Republic of China (《中華人民共和國勞動法》) and Social Insurance Law of the People's Republic of China (《中華人民共和國勞動法》).

The Company respects gender, age and religion of every individual employee. Discrimination against individual difference between employee is strictly prohibited. The Company complied with the relevant legislations and regulations and strictly prohibited the employment of child labor or forced labor. As at 31 December 2017, the Company did not employ any child labor or forced labor.

		As at 31
		December
Statistics of employee	Unit	2017
Male employee	person	18
Female employee	person	15
Total	person	33
Within Jiangsu province	person	33
Outside Jiangsu province	person	—
Total	person	33
Contracted employee	person	33
Bachelor's Degree	person	17
Higher education	person	8
Below higher education (exclusive)	person	8
Total	person	33
Under 30 years old (inclusive)	person	14
31-40 years old	person	10
41-50 years old	person	5
Above 50 years old	person	4
Total	person	33

Statistics of staff turnover rate	Unit	As at 31 December 2017
	Ont	2017
Staff turnover	person	5
Staff turnover rate	%	15.1
Turnover rate of male employee	%	12.1
Turnover rate of female employee	%	3.0
Turnover rate of employee under 30 years old (inclusive)	%	12.1
Turnover rate of employee between 31-40 years old	%	3.0
Turnover rate of employee within Jiangsu Province	%	15.1

### Training

The Company devotes adequate resources to staff training on professional skills, operation process, knowledge, corporate culture and morality every year in order to enhance our staff's abilities and the social influence of the Company, including staff induction trainings and several professional skill trainings after induction every year. During the Reporting Period, the Company organised staff training on law, finance, micro-credit practices, time management and etc.

Staff training	Unit	2017
Total training time	hours	645
Training time per capita	hours	19.5
Number of senior management	person	4
Training time of senior management per capita	hours	30.0
Number of junior employee	person	21
Training time of junior employee per capita	hours	25.0
Number of male employee	person	15
Training time of male employee per capita	hours	25.7
Number of female employee	person	10
Training time of female employee per capita	hours	26.0

### **Occupational Health and Safety**

Occupational health and safety of the employee are always concerns of the Company. During the Reporting Period, the Company provided body checks for all employees and encouraged them to participate in cultural and sports activities for their health. The Company formulated regulations and organised staff training to increase their abilities of prevention from and emergency of fire, thus lowering the risk of occupational safety of the staff.

### **Suppliers**

The Company only has very few suppliers due to the business nature. Our suppliers are mainly from Jiangsu Province. The Company selected a list of suppliers for office and computer equipment, stationary and promotion activities gifts. The Company has set up a procurement policy to select reliable suppliers and service providers to support its business operation. The Company takes into account the suppliers' reputation and their track record when selecting them to ensure purchased items are complied with national standard.

#### Customers

For the purpose for improving the service quality of the Company, the Company conducts site visits and regular visits in order to understand the actual demands and development targets of our customers. By forming longterm and good relationships with customers, the Company efficiently supports the economic development of the regions of operation and indirectly facilitates employment of those regions. Meanwhile, the Company proactively acquires customer feedbacks, including surveys and feedbacks on phone interviews.

The opinions of customers are mainly gathered by staff of each business unit. By setting procedures of customer complaints, the Company ensures customers opinions are efficiently collected and handled. Senior management will regularly review the suggestions from customers to learn from experience and recommend improvements to our staff, thereby improving the quality of service of our Company.

The Company insists to provide clear, transparent and comprehensive information to our customers. The Company introduces the clauses, articles and categories of our products in details.

### **Protection of Customer's Data**

The Company handles significant amounts of personal data and credit information of customers. It has implemented rigorous policy and procedures to ensure confidentiality and privacy when collecting, processing and using customers data. As specified in the "Staff Hand Book", the Company's employees are required to sign a confidentiality agreement acknowledging receipt and agreement of their obligation and responsibility regarding protection and non-disclosure of customer data. Also, access to confidential information or documents is restricted and granted on a need-to-know basis. During the reporting period, the Company has not received any complaints from customers related to breach of the confidentiality of personal information.

#### **Anti-Corruption and Anti-Money Laundering**

The Company is committed to maintain the ethics and integrity throughout its operations and does not tolerate corruption or bribery in any form, and the Company has strictly complied with "The Anti-money laundering Law of the People's Republic of China" and other relevant laws and regulations relating to anticorruption, bribery, extortion, fraudulent behavior and money-laundering in the reporting period. The Company has established an "Anti-money Laundering Policy" with reference to the above laws and regulations which requires its business department officers to fully understand the background of potential customers through documentation and communication in accordance with relevant internal guidelines before doing business with them. The Company's risk management department also gathers information on our existing customer's use of proceeds, the source of funding for repayment, the operating condition of our customers, from time to time in obtaining their updated status and promptly reports any abnormal situation for the purpose of risk management. The Company has included in the "Staff Handbook" a whistle-blowing policy and promotes integrity and prevents unethical conducts. The Company encourages the reporting of suspected business irregularities and provides clear channels specifically for this purpose.

### **Rewarding the Society**

The Company has devoted in providing grants for low income university students since its incorporation. During the Reporting Period, the Company granted RMB 10,000 tuition Fee for 10 low income students in Yangzhou City. The Company hopes not only to help people in need through participation in social activities, but also help to cultivate employees to contribute to the community. The Company will continue to uphold the principle of being responsible for its customers, employees, business partners, shareholders and the society, and will seek further opportunities to develop a harmonious relationship with its stakeholders.

Number	Details	Place of Disclosure
A1.1	The types of emissions and respective emissions data	Page 53-54
A1.2	Greenhouse gas emissions in total (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility)	Page 54
A1.3	Total hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility)	N/A
A1.4	Total non-hazardous waste produced (in tonnes) and, where appropriate, intensity (e.g. per unit of production volume, per facility)	Page 54
A1.5	Description of measures to mitigate emissions and results achieved	Page 53-54
A1.6	Description of how hazardous and non-hazardous wastes are handled, reduction initiatives and results achieved	Page 54
A2.1	Direct and/or indirect energy consumption by type (e.g. electricity, gas or oil) in total (kWh in '000s) and intensity (e.g. per unit of production volume, per facility).	Page 56
A2.2	Water consumption in total and intensity (e.g. per unit of production volume, per facility)	Page 56
A2.3	Description of energy use efficiency initiatives and results achieved	Page 55-56
A2.4	Description of whether there is any issue in sourcing water that is fit for purpose, water efficiency initiatives and results achieved	Page 55
A2.5	Total packaging material used for finished products (in tonnes) and, if applicable, with reference to per unit produced	Page 55
A3.1	Description of the significant impacts of activities on the environment and natural resources and the actions taken to manage them	Page 53-57

Number	Details	Place of Disclosure
B1.1	Total workforce by gender, employment type, age group and geographical region	Page 58
B1.2	Employee turnover rate by gender, age group and geographical region	Page 59
B2.1	Number and rate of work-related fatalities	N/A
B2.2	Lost days due to work injury	N/A
B2.3	Description of occupational health and safety measures adopted, how they are implemented and monitored	Page 59
B3.1	The percentage of employees trained by gender and employee Category (e.g. senior management, middle management)	Page 59
B3.2	The average training hours completed per employee by gender and employee category	Page 59
B4.1	Description of measures to review employment practices to avoid child and forced labour	N/A
B4.2	Description of steps taken to eliminate such practices when Discovered	N/A
B5.1	Number of suppliers by geographical region	Page 59
B5.2	Description of practices relating to engaging suppliers, number of suppliers where the practices are being implemented, how they are implemented and monitored	Page 59
B6.1	Percentage of total products sold or shipped subject to recalls for safety and health reasons	N/A
B6.2	Number of products and service related complaints received and how they are dealt with	Page 60
B6.3	Description of practices relating to observing and protecting intellectual property rights	N/A
B6.4	Description of quality assurance process and recall procedures	N/A
B6.5	Description of consumer data protection and privacy policies, how they are implemented and monitored	Page 60
B7.1	Number of concluded legal cases regarding corrupt practices brought against the issuer or its employees during the reporting period and the outcomes of the cases	N/A
B7.2	Description of preventive measures and whistle-blowing procedures, how they are implemented and monitored	Page 60
B8.1	Focus areas of contribution (e.g. education, environmental concerns, labour needs, health, culture, sport)	Page 61
B8.2	Resources contributed (e.g. money or time) to the focus area	Page 61



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To the members of Yangzhou Guangling District Taihe Rural Micro-finance Company Limited

(Incorporated in the People's Republic of China with limited liability)

## **OPINION**

We have audited the financial statements of Yangzhou Guanling District Taihe Rural Mirco-finance Company Limited ("Company") set out on pages 68 to 109, which comprise the statement of financial position as at 31 December 2017, and the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements give a true and fair view of the financial position of the Company as at 31 December 2017, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs"), which include all International Financial Reporting Standards, International Accounting Standards ("IASs") and Interpretations issued by the International Accounting Standards properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Company in accordance with the Hong Kong Institute of Certified Public Accountants' *Code of Ethics for Professional Accountants* ("Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's responsibilities for the audit of the financial statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

#### Key audit matter

#### How our audit addressed the key audit matter

#### Allowance for impairment of loans receivable

As at 31 December 2017, the loans receivable amounting to RMB787.4 million, represented a significant part (97.9%) of the total assets of the Company, with the allowance for impairment amounting to RMB24.6 million. The determination of allowance for impairment of loans receivable is a key area of judgement. The identification of impairment and the determination of the recoverable amount involve making various assumptions and the consideration factors including the financial condition of the counterparty, expected future cash flows and the valuation of collateral. The Company determines the provision for impaired loans on a case by case basis and further assesses allowance for performing loans on a collective basis by considering various factors which primarily include the prevailing general market and industry conditions and historical impaired ratios.

The disclosures relating to the loans receivable and allowance for impairment of loans receivable are included in Note 14.

We understood and assessed the controls over the approval, recording and monitoring of loans receivable, as well as the assessment of the adequacy of impairment allowance for individually assessed loans receivable and the calculation of collectively assessed impairment provisions. We performed credit assessment of all impaired loans, and a selection of performing loans. For these selected loans, we assessed if the credit grades are appropriate mainly by reviewing the credit review reports for loans granted, the financial condition of the debtors, estimated realisable value of collateral and other relevant information. For allowance for impaired loans receivable determined on an individual basis, we assessed the indicators and assumptions for impairment, the quantification of allowance for impairment including the forecasts of future cash flows, valuation of underlying collateral and estimates of recoverable amounts. For allowance for impairment of loans receivable calculated on a collective basis, we tested the underlying models and also the accuracy of the inputs to the models, and where available, compared data and assumptions made to external benchmarks.

We also assessed the adequacy of the disclosures relating to the loans receivable and allowance for impairment of loans receivable, which are included in Note 14.

## OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The Directors of the Company are responsible for the other information. Other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## **RESPONSIBILITIES OF THE DIRECTORS FOR THE FINANCIAL STATEMENTS**

The Directors of the Company are responsible for the preparation of the financial statements that give a true and fair view in accordance with IFRSs issued by IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors of the Company are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors of the Company either intend to liquidate the Company or to cease operations or have no realistic alternative but to do so.

The Directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Company's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Siu Fung Terence Ho.

Ernst & Young Certified Public Accountants

Hong Kong 16 March 2018

## Statement of Profit or Loss and Other Comprehensive Income

Year ended 31 December 2017 (Amounts expressed in RMB unless otherwise stated)

		Year ended 31 December		
	Notes	2017	2016	
Interest income	5	91,337,808	74,494,708	
Interest expense	5	(97,502)	(595,772)	
Interest income, net	5	91,240,306	73,898,936	
Reversal/(accrual) of provision for impairment losses	14/17	(7,260,191)	2,373,700	
Accrual of provision for guarantee losses	18	(58,000)		
Administrative expenses	6	(20,728,037)	(22,592,609)	
Other income/(expenses), net	7	(2,161,792)	453,284	
PROFIT BEFORE TAX		61,032,286	54,133,311	
Income tax expense	10	(15,198,399)	(13,652,623)	
PROFIT AFTER TAX AND TOTAL COMPREHENSIVE INCOME				
FOR THE YEAR		45,833,887	40,480,688	
EARNINGS PER SHARE ATTRIBUTABLE TO				
ORDINARY EQUITY HOLDERS OF THE COMPANY	12			
Basic		0.08	0.09	
Diluted		0.08	0.09	

## **Statement of Financial Position**

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

		As at 31 December		
	Notes	2017	2016	
ASSETS				
Cash and cash equivalents	13	10,578,504	3,552,827	
Loans receivable	14	787,399,240	580,544,326	
Property and equipment	15	2,010,562	1,483,786	
Deferred tax assets	16	4,465,859	4,709,204	
Other assets	17	238,158	7,660,783	
TOTAL ASSETS		804,692,323	597,950,926	
LIABILITIES				
Deferred income		397,701	—	
Income tax payable		6,642,307	5,669,546	
Liabilities from guarantees	18	58,000	_	
Other liabilities	19	7,037,944	11,498,460	
TOTAL LIABILITIES		14,135,952	17,168,006	
EQUITY				
Share capital	20	600,000,000	450,000,000	
Reserves	21	95,905,406	75,492,976	
Retained earnings		94,650,965	55,289,944	
TOTAL EQUITY		790,556,371	580,782,920	
TOTAL EQUITY AND LIABILITIES		804,692,323	597,950,926	

Bai Li

Director

Zhou Yinqing

Director

# Statement of Changes in Equity Year ended 31 December 2017

(Amounts expressed in RMB unless otherwise stated)

			Reserves			
	Paid-in	Capital	Surplus	General	Retained	
	capital	reserve	reserve	reserve	earnings	Total
Balance as at 1 January 2016 Profit and total comprehensive	450,000,000	40,477,627	24,772,271	6,195,009	63,857,325	585,302,232
income for the year	—	—		—	40,480,688	40,480,688
Appropriation to surplus reserve	—	_	4,048,069	_	(4,048,069)	_
Dividends paid (Note 11)					(45,000,000)	(45,000,000)
Balance as at 31 December 2016	450,000,000	40,477,627	28,820,340	6,195,009	55,289,944	580,782,920
Profit and total comprehensive income for the year	_	_	_	_	45,833,887	45,833,887
H shares issued (Note 21)	150,000,000	13,939,564	_	_	_	163,939,564
Appropriation to surplus reserve	_	_	4,583,389	_	(4,583,389)	_
Appropriation to general reserve				1,889,477	(1,889,477)	
Balance as at 31 December 2017	600,000,000	54,417,191	33,403,729	8,084,486	94,650,965	790,556,371

# **Statement of Cash Flows**

Year ended 31 December 2017 (Amounts expressed in RMB unless otherwise stated)

		Year ended 31	December
	Notes	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before tax		61,032,286	54,133,311
Adjustments for:			
Depreciation and amortisation	15	828,382	1,415,309
Accrual/(reversal)of provision for impairment losses	14/17	7,260,191	(2,373,700)
Accrual of provision for guarantee losses	18	58,000	—
Accreted interest on impaired loans	5	(604,784)	(1,198,719)
Net loss on disposal of property and equipment and other assets		9,998	—
Interest expense	5	97,502	595,772
Foreign exchange loss, net		64,415	
		68,745,990	52,571,973
Decrease/(increase) in loans receivable		(212,592,542)	20,119,712
Decrease in other assets		134,444	241,236
Increase/(decrease) in other liabilities		(2,589,936)	1,327,815
Net cash flows from/(used in) operating activities before tax		(146,302,044)	74,260,736
Income tax paid		(13,982,293)	(14,251,282)
Net cash flows from/(used in) operating activities		(160,284,337)	60,009,454
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property and equipment and other long-term assets		(1,554,345)	(29,812)
Proceeds from disposal of property and equipment		24,515	_
Net cash flows used in investing activities		(1,529,830)	(29,812)
-			()
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from issue of shares		178,049,820	—
Proceeds from borrowings		10,000,000	33,000,000
Repayment of borrowings		(10,000,000)	(41,000,000)
Interest paid on borrowings		(97,502)	(655,002)
Dividends paid			(45,000,000)
Cash paid for other financing activities		(9,048,059)	(3,189,332)
Net cash flows from/(used in) financing activities		168,904,259	(56,844,334)
NET INCREASE IN CASH AND			
CASH EQUIVALENTS		7,090,092	3,135,308
Cash and cash equivalents at beginning of the year		3,552,827	417,519
Effect of foreign exchange rate changes, net		(64,415)	_
CASH AND CASH EQUIVALENTS AT END OF THE YEAR	13	10,578,504	3,552,827

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## **1. CORPORATE INFORMATION**

Yangzhou Guangling District Taihe Rural Micro-finance Company Limited ("**Taihe Micro-credit**" or the "**Company**") was established as a limited liability company in the People's Republic of China ("**PRC**") on 12 November 2008 based on "Su Jin Rong Ban Fa [2008] No 47" issued by the Pilot Leading Group Office for Rural Micro-finance Organisations of Jiangsu province.

According to the resolution of the Shareholders' meeting on 8 August 2012 and "Yang Fu Jin [2012] No 77" approved by the Yangzhou Municipal Government Financial Office, the Company was converted from a limited liability company to a joint stock company on 10 August 2012. Upon its conversion, the Company issued 260 million shares at a par value of RMB1 each to its Shareholders, based on the asset appraisal result of RMB300.48 million in respect of its net assets in the financial statements as at 31 July 2012.

In May 2017, the Company conducted a public offering of overseas listed foreign shares ("**H shares**"). Upon the completion of the H share offering, the issued capital was increased to RMB600 million. The Company's H shares are listed on GEM of the Stock Exchange of Hong Kong Limited and trading of its H shares commenced on 8 May 2017.

The Company obtained its business licence with Unified Social Credit No. 91330200711192037M. The legal representative of the Company is Bo Wanlin. Its registered office is located at Beizhou Road, Lidian Village, Guangling District, Yangzhou City.

The principal activities of the Company are the granting of loans to "Agriculture, Rural Areas and Farmers", provision of financial guarantees, acting as a financial institution agent and other financial businesses.

## 2. BASIS OF PREPARATION

These financial statements have been prepared in accordance with International Financial Reporting Standards ("**IFRSs**") (which include all International Financial Reporting Standards, International Accounting Standards ("**IASs**") and Interpretations) issued by the International Accounting Standards Board ("**IASB**") and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for financial instruments which have been measured at fair value. These financial statements are presented in Renminbi ("**RMB**") except when otherwise indicated.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 3.1 Changes in Accounting Policies and Disclosures

The Company has adopted the following revised IFRSs for the first time for the current year's financial statements.

Amendments to IAS 7	Disclosure Initiative
Amendments to IAS 12	Recognition of Deferred Tax Assets for Unrealised Losses
Amendments to IFRS 12	Disclosure of Interests in Other Entities: Clarification
included in Annual	of the Scope of IFRS 12
Improvements to IFRSs	
2014-2016 Cycle	

Except for the amendments to IFRS 12 included in *Annual Improvements to IFRSs 2014-2016 Cycle*, which are not relevant to the preparation of the Company's financial statements, the nature and impact of the amendments are described below.

- (a) Amendments to IAS 7 require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes. Disclosure of the changes in liabilities arising from financing activities is provided in Note 22 to the financial statements.
- (b) Amendments to IAS 12 clarify that an entity, when assessing whether taxable profits will be available against which it can utilise a deductible temporary difference, needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount. The amendments have had no impact on the financial position or performance of the Company as the Company has no deductible temporary differences or assets that are in the scope of the amendments.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 3.2 Impact of Issued But Not Yet Effective International Financial Reporting Standards

The Company has not applied the following new and revised IFRSs and IASs that have been issued but are not yet effective, in these financial statements:

IFRS 2 Amendments	Classification and Measurement of Share-based
	Payment Transactions <sup>1</sup>
IFRS 4 Amendments	Applying IFRS 9 Financial Instruments with
	IFRS 4 Insurance Contracts <sup>1</sup>
IFRS 9	Financial Instruments <sup>1</sup>
IFRS 9 Amendments	Prepayment Features with Negative Compensation <sup>2</sup>
IAS 28 Amendments	Long-term Interests in Associates and Joint Ventures <sup>2</sup>
IFRS 15	Revenue from Contracts with Customers <sup>1</sup>
IFRS 15 Amendments	Revenue from Contracts with Customers
	(Clarifications to IFRS 15) <sup>1</sup>
IFRS 16	Leases <sup>2</sup>
IAS 40 Amendments	Transfers of Investment Property <sup>1</sup>
IFRIC Interpretation 22	Foreign Currency Transactions and Advance Consideration <sup>1</sup>
IFRIC Interpretation 23	Uncertainty over Income Tax Treatments <sup>2</sup>
IFRS 17	Insurance Contracts <sup>3</sup>
Annual Improvements	Amendments to IFRS 1 and IAS 281
2014-2016 Cycle	
IFRS 10 and IAS 28 Amendments	Sales or Contribution of Assets between an Investor
	and its Associate or Joint Venture <sup>4</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2019

- <sup>3</sup> Effective for annual periods beginning on or after 1 January 2021
- <sup>4</sup> No mandatory effective date yet determined but available for adoption

Further information about those IFRSs that are expected to be relevant to the Company is as follows:

In July 2014, the IASB issued the final version of IFRS 9 bringing together all phases of the financial instruments project to replace IAS 39 and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment and hedge accounting.

The classification and measurement of financial assets will depend on the entity's business model for their management and their contractual cash flow characteristics and result in financial assets being classified and measured at amortised cost, fair value through other comprehensive income ("FVOCI") or fair value through profit or loss. The classification of financial liabilities is essentially unchanged, except that, for certain liabilities measured at fair value, gains or losses relating to changes in the entity's own credit risk are to be included in other comprehensive income ("OCI").

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

The impairment requirements apply to financial assets measured at amortised cost and FVOCI, lease receivables, certain loan commitments and financial guarantee contracts. At initial recognition, impairment allowance (or provision in the case of commitments and guarantees) is required for expected credit losses ("ECL") resulting from default events that are possible within the next 12 months. In the event of a significant increase in credit risk, allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument (lifetime ECL).

The assessment of whether credit risk has increased significantly since initial recognition is performed for each reporting period by considering the probability of default occurring over the remaining life of the financial instrument.

As a result of the final IFRS 9, the recognition and measurement of impairment is intended to be more forward-looking than under IAS 39.

Currently, most of the Company's financial assets, including loans receivable, cash and cash equivalents and other receivables, which generally had maturity profiles of up to one year, are classified and measured at amortised cost, and the Company does not expect the adoption of IFRS 9 to have any material impact on the classification and measurement of its financial assets.

The classification and measurement of financial liabilities remain essentially unchanged from the current IAS 39 requirements, except that changes in fair value of FVO liabilities attributable to changes in own credit risk are to be presented in OCI, rather than profit or loss.

The Company expects to adopt IFRS 9 from 1 January 2018. Based on the nature and classification of financial assets and financial liabilities of the Company recorded on the statement of financial position as at 31 December 2017, it is expected that the above new requirements for classification and measurement for financial assets and financial liabilities under IFRS 9 will not have any significant impact on the Company's financial position or performance.

IFRS 15 establishes a new five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach for measuring and recognising revenue. The standard also introduces extensive qualitative and quantitative disclosure requirements, including disaggregation of total revenue, information about performance obligations, changes in contract asset and liability account balances between periods and key judgements and estimates. The standard will supersede all current revenue recognition requirements under IFRSs. The Company expects to adopt IFRS 15 from 1 January 2018. During 2017, the Company performed a preliminary assessment on the impact of the adoption of IFRS 15. The Company's principal revenue is the interest from the granted loans to customers. The expected impact arising from the adoption of IFRS 15 on the Company is immaterial.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## 3.3 Summary of Significant Accounting Policies

### Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Company and when the revenue can be measured reliably, on the following basis:

### Interest income

Interest income on loans is measured on an accrual basis using the effective interest method by applying the rate that discounts the estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset. When a loan has been written down as a result of an impairment loss, interest income is recognised using the rate of interest used to discount the future cash receipts for the purpose of measuring the impairment loss, i.e. the original effective interest rate.

### Guarantee fee income

Guarantee fee income is recognised when guarantee contracts have been entered into and the related guarantee obligation has been accepted, the economic benefits associated with the guarantee contracts will probably flow to the Company, and the amount of revenue associated with guarantee contracts can be measured reliably. Guarantee income is determined based on the total agreed fee in the guarantee contracts and is recognised in profit or loss over the period of the guarantee.

### Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed.

Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to profit or loss over the expected useful life of the relevant asset by equal annual instalments or deducted from the carrying amount of the asset and released to profit or loss by way of a reduced depreciation charge.

Where the Company receives grants of non-monetary assets, the grants are recorded at the fair value of the non-monetary assets and released to profit or loss over the expected useful lives of the relevant assets by equal annual instalments.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Company operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting periodbetween the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries and associates and joint ventures, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, associates and joint ventures, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of each reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Company has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

### Property and equipment

Property and equipment are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property and equipment comprises its purchase price, tax and any directly attributable costs of bringing the asset to its present working condition and location for its intended use.

Expenditure incurred after items of property and equipment have been put into operation, such as repairs and maintenance, is normally charged to profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

> Depreciation is calculated on the straight-line basis to write off the cost of each item of property and equipment to its residual value over its estimated useful life. The estimated useful lives, residual rates and annual depreciation rates used for this purpose are as follows:

Categories	Estimated useful life	Estimated residual rate	Annual depreciation rate
Motor vehicles	4 to 10 years	0%	10% - 25%
Fixtures and furniture	5 to 10 years	0%	10% - 20%
Leasehold improvements	Over the shorter period of the lea	se terms and the useful lit	fe of the assets

Where parts of an item of property and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately.

Residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at least at each financial year end.

An item of property and equipment including significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in profit or loss in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

## **Operating Leases**

Leases where substantially all the rewards and risks of assets remain with the lessor are accounted for as operating leases. Where the Company is the lessee, rentals payable under operating leases net of any incentives received from the lessor are charged to profit or loss on the straight-line basis over the lease terms.

### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### Foreign currencies

These financial statements are presented in Renminbi ("RMB"), which is the Company's functional currency. Transactions in foreign currencies are initially recorded in the functional currency rates prevailing at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss and other comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e. translation difference on the item whose fair value gain or loss is recognised in OCI or profit or loss, respectively).

### Loans and receivables and other financial assets

### Initial recognition and measurement

The Company's financial assets are classified, at initial recognition, as loans and receivables. When financial assets are recognised initially, they are measured at fair value plus transaction costs that are attributable to the acquisition of the financial assets, except in the case of financial assets recorded at fair value through profit or loss.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Company commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### Subsequent measurement

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such assets are subsequently measured at amortised cost using the effective interest rate method less any allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and includes fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in profit or loss. The loss arising from impairment is recognised in profit or loss in net change of impairment allowance on loans receivable.

### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Company's statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of the Company's continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### Impairment of financial assets

The Company assesses at the end of each reporting periodwhether there is objective evidence that a financial asset or a group of financial assets is impaired. An impairment exists if one or more events that occurred after the initial recognition of the asset have an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Company first assesses whether impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

The amount of any impairment loss identified is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition).

The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss. Interest income continues to be accrued on the reduced carrying amount using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Company.

If, in a subsequent period, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to other income and gains in profit or loss.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### **Financial liabilities**

### Initial recognition and measurement

The Company's financial liabilities are classified, at initial recognition, as loans and borrowings or payables.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

The Company's financial liabilities include interest-bearing borrowings and other liabilities.

### Subsequent measurement

The subsequent measurement of financial liabilities depends on their classification as follows:

### Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost, using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in interest expense in profit or loss.

### Financial guarantee contracts

Financial guarantee contracts issued by the Company are those contracts that require a payment to be made to reimburse the holder for a loss it incurs because the specified debtor fails to make a payment when due in accordance with the terms of a debt instrument. A financial guarantee contract is recognised initially as a liability at its fair value, adjusted for transaction costs that are directly attributable to the issuance of the guarantee. Subsequent to initial recognition, the Company measures the financial guarantee contract at the higher of: (i) the amount of the best estimate of the expenditure required to settle the present obligation at the end of the reporting period; and (ii) the amount initially recognised less, when appropriate, cumulative amortisation.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in profit or loss.

### Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required, the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to profit or loss in the period in which it arises, unless the asset is carried at a revalued amount, in which case the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

An assessment is made at the end of each reporting periodas to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to profit or loss in the period in which it arises, unless the asset is carried at a revalued amount, in which case the reversal of the impairment loss is accounted for in accordance with the relevant accounting policy for that revalued asset.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Company's cash management.

### Provisions

A provision is recognised when a present (legal or constructive) obligation has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of each reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in interest expense in profit or loss.

### Employee benefits

### Employee retirement scheme

The employees of the Company which operates in Mainland China are required to participate in a central pension scheme operated by the local municipal government. The entities are required to contribute a certain percentage of payroll costs to the central pension scheme. The contributions are charged to profit or loss as they become payable in accordance with the rules of the central pension scheme. The provision and contributions have been included in profit or loss upon incurrence. The Company has no obligation for the payment of pension benefits beyond the contributions described above.

### Dividends

Dividends are recognised as a liability and deducted from equity when they are approved by the shareholders and declared. Interim dividends are deducted from equity when they are approved and declared, and no longer at the discretion of the Company. Dividend for the year/period that is approved after the end of the reporting period is disclosed as an event after the reporting period.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### **Related** parties

A party is considered to be related to the Company if:

- (a) the party is a person or a close member of that person's family and that person
  - (i) has control or joint control over the Company;
  - (ii) has significant influence over the Company; or
  - (iii) is a member of the key management personnel of the Company or of a parent of the Company;

or

- (b) the party is an entity where any of the following conditions applies:
  - (i) the entity and the Company are members of the same company;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Company are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a); and
  - (vii) a person identified in (a) (i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## 4. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amounts of the assets or liabilities affected in future periods.

### Impairment losses on loans receivable

The Company determines periodically whether there is any objective evidence that impairment losses have occurred on loans receivable. If any such evidence exists, the Company assesses the amount of impairment losses. The amount of impairment losses is measured as the difference between the carrying amount and the present value of estimated future cash flows. Assessing the amount of impairment losses requires significant judgement on whether the objective evidence for impairment exists and also significant estimates when determining the present value of the expected future cash flows.

### Deferred tax assets and liabilities and current income tax charge

Uncertainties exist with respect to the interpretation of certain tax regulations and the amount and timing of future taxable income. Given the long-term nature and complexity of existing contractual agreements, differences arising between the actual results and the assumptions made, or future changes to such assumptions, could necessitate future adjustments to tax credit and expense already recorded. The Company makes provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities. The amount of such provisions is based on various factors, such as experience of previous tax audits and different interpretations of tax regulations by the taxable entity and the responsible tax authority. Such differences of interpretations may arise on a wide variety of issues depending on the prevailing conditions affecting the Company.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

# 5. INTEREST INCOME, NET

	Year ended 31 December	
	2017	2016
Interest income on:		
Loans receivable	91,250,415	74,401,083
Cash at banks	19,805	7,666
Cash at a third party	67,588	85,959
Subtotal	91,337,808	74,494,708
Interest expense on:		
Borrowing from other institutions	97,502	595,772
Subtotal	97,502	595,772
Interest income, net	91,240,306	73,898,936
Included: Interest income on impaired loans (Note 14)	604,784	1,198,719

## 6. ADMINISTRATIVE EXPENSES

	Year ended 31 December	
	2017	
Staff costs	4,072,934	3,660,037
Tax and surcharges	469,650	1,025,216
Depreciation (Note 15)	828,382	1,415,309
Leasing expense	576,355	576,355
Auditor's remuneration	1,864,975	2,424,098
Office expenses	185,844	118,912
Entertainment expenses	2,584,175	1,648,030
Listing expenses	5,221,535	8,273,940
Service fee	3,163,636	1,677,921
Others	1,760,551	1,772,791
Total	20,728,037	22,592,609

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## 7. OTHER INCOME/(EXPENSES), NET

	Year ended 31 December	
	2017	2016
Other income:		
Guarantee fee income	61,921	—
Government grants	1,186,400	476,200
Others	8,526	
Subtotal	1,256,847	476,200
Other expenses:		
Foreign exchange gain or loss	(3,325,704)	—
Fee and commission expense	(72,937)	(22,916)
Charitable contributions	(10,000)	—
Loss on disposal of fixed assets	(9,998)	
Subtotal	(3,418,639)	(22,916)
Other income/(expenses), net	(2,161,792)	453,284

## 8. DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION

#### Year ended 31 December 2017 Salaries, allowances and Pension benefits scheme Position in kind contributions Total Name Fees Mr. Bo Wanlin **Executive Director** 500,000 500,000 \_ Ms. Bai Li Executive Director and chief executive 150,000 59,598 209,598 Ms. Zhou Yinging Executive Director 120,000 47,648 167,648 Mr. Bo Nianbin Non-executive Director \_ \_ Mr. Zuo Yuchao Non-executive Director Mr. Chan So Kuen Independent non-executive Director 67,953 67,953 \_ Mr. Wu Xiankun Independent non-executive Director 13,000 13,000 \_ Mr. Bao Zhenqiang<sup>1</sup> 13,000 Independent non-executive Director 13,000 \_ \_ 192,052 34,319 226,371 Mr. Zhang Yi Supervisor \_ Ms. Wang Chunhong Supervisor 13,000 13,000 13,000 13,000 Ms. Li Guoyan Supervisor \_ 1,082,005 141,565 1,223,570

## Notes to Financial Statements 31 December 2017

(Amounts expressed in RMB unless otherwise stated)

Year ended 31 December 2016					
			Salaries		
			allowances		
			and	Pension	
			benefits	scheme	
Name	Position	Fees	in kind	contributions	Total
Mr. Bo Wanlin	Executive Director	_	500,000	_	500,000
Ms. Bai Li	Executive Director and chief executive	—	150,000	61,314	211,314
Ms. Zhou Yinqing	Executive Director	—	120,000	49,128	169,128
Mr. Bo Nianbin	Non-executive Director	—	—	_	—
Mr. Zuo Yuchao	Non-executive Director	—	—	_	_
Mr. Chan So Kuen	Independent non-executive Director	—	—	_	_
Mr. Wu Xiankun	Independent non-executive Director	_	_	—	—
Mr. Bao Zhenqiang <sup>1</sup>	Independent non-executive Director	—	—	_	_
Mr. Bian Zhicun <sup>2</sup>	Independent non-executive Director	—	—	_	_
Mr. Zhang Yi	Supervisor	_	111,889	26,175	138,064
Ms. Wang Chunhong	Supervisor	_	_	—	—
Ms. Li Guoyan	Supervisor				
			881,889	136,617	1,018,506

No Director, Supervisor or senior management has waived or agreed to waive any emoluments for the year ended 31 December 2017.

During the year, there was no amount paid or payable by the Company to the Directors, the Supervisors as the discretionary bonuses.

During the year, there was no amount paid or payable by the Company to the Directors, the Supervisors, senior management or any of the five highest paid individuals set out in Note 9 below as an inducement to join or upon joining the Company or as compensation for loss of office.

<sup>1</sup> Appointed as an independent non-executive Director in May 2016

Resigned as an independent non-executive Director in May 2016

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## 9. FIVE HIGHEST PAID INDIVIDUALS

Three Directors (one was also the chief executive) were amongst the five highest paid individuals during the year (2016: three directors (one was also the chief executive), details of whose remuneration are set out in Note 8 above. Details of the remuneration of the remaining two (2016: two) highest paid employees for the year who are neither a Director nor chief executive of the Company are as follows:

	Year ended 31 December	
	2017	2016
Salaries, allowances and benefits in kind Pension scheme contributions	291,225 58,130	245,577 81,336
Discretionary bonuses	349,355	326,913

The number of non-director and non-chief executive highest paid employees, whose remuneration fell within the following band, is as follows:

	Year ended 31 December	
	2017	2016
Nil – RMB1,000,000	2	2

## **10. INCOME TAX EXPENSE**

	Year ended 31 December	
	2017	2016
Current income tax Deferred income tax (Note 16)	14,955,054 243,345	12,759,519 893,104
	15,198,399	13,652,623

A reconciliation of the tax expense applicable to profit before tax using the statutory rates for the jurisdictions in which the Company is domiciled to the tax expense at the effective tax rates is as follows:

	Year ended 31 December	
	2017	2016
Profit before tax	61,032,286	54,133,311
Tax at the applicable tax rate	15,258,072	13,533,328
Income not subject to tax	(315,080)	(119,050)
Adjustments in respect of current income tax of previous years	—	(98,275)
Expenses not deductible for tax	255,407	336,620
Total tax expense for the year at the Company's effective tax rate	15,198,399	13,652,623

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## **11. DIVIDENDS**

	Year ended 3	1 December
	2017	2016
Declared and paid dividends		45,000,000

# 12. EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE COMPANY

The calculation of basic earnings per share is based on the profit attributable to ordinary equity holders of the Company and the weighted average number of ordinary shares in issue as follows:

	Year ended 31 December	
	2017	2016
Earnings		
Profit attributable to ordinary equity holders of the Company,		
used in the basic earnings per share calculation	45,833,887	40,480,688
Shares		
Weighted average number of ordinary shares in issue during		
the year used in the basic earnings per share calculation (i)	547,808,219	450,000,000
Basic earnings per share	0.08	0.09

### (i) Weighted average number of ordinary shares

	Year ended 31 December	
	2017	2016
Issued ordinary shares at the beginning of the year	450,000,000	450,000,000
Weighted average number of ordinary shares at the end of the year	547,808,219	450,000,000

There were no dilutive potential ordinary shares during the reporting period, and therefore, the diluted earnings per share amount was the same as the basic earnings per share amount.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

# **13. CASH AND CASH EQUIVALENTS**

	31 December	
	2017	2016
Cash at a third party	53,874	14,553
Cash at banks	10,524,630	3,538,274
	10,578,504	3,552,827

At the end of the reporting period, the cash and cash equivalents of the Company denominated in RMB amounted to RMB9,497,826 (2016: RMB3,552,827).

## **14. LOANS RECEIVABLE**

	31 December	
	2017	2016
Loans receivable	811,973,682	599,381,140
Less: Allowance for loans receivable	24,574,442	18,836,814
	787,399,240	580,544,326

The types of loans receivable are as follows:

	31 December	
	2017	2016
Guaranteed loans	764,615,334	518,850,072
Collateral-backed loans	47,358,348	80,531,068
	811,973,682	599,381,140
Less: Allowance for loans receivable	24,574,442	18,836,814
	787,399,240	580,544,326

# Notes to Financial Statements 31 December 2017

(Amounts expressed in RMB unless otherwise stated)

Movements of allowance for loans receivableare as follows:

	Individually	Collectively	
	assessed	assessed	Total
As at 1 January 2016	6,112,962	16,296,271	22,409,233
Charge/(reversal) for the year	1,244,141	(3,617,841)	(2,373,700)
Accreted interest on impaired loans (Note 5)	(1,198,719)	—	(1,198,719)
As at 31 December 2016	6,158,384	12,678,430	18,836,814
Charge for the year	1,760,243	4,582,169	6,342,412
Accreted interest on impaired loans (Note 5)	(604,784)		(604,784)
As at 31 December 2017	7,313,843	17,260,599	24,574,442

## **15. PROPERTY AND EQUIPMENT**

	Motor vehicles	Fixtures and furniture	Leasehold improvements	Total
Cost:				
At 1 January 2016	605,783	830,756	7,290,632	8,727,171
Additions		29,812		29,812
At 31 December 2016	605,783	860,568	7,290,632	8,756,983
Additions	1,067,207	10,464	312,000	1,389,671
Disposals	(243,500)			(243,500)
At 31 December 2017	1,429,490	871,032	7,602,632	9,903,154
Accumulated depreciation:				
At 1 January 2016	375,445	258,344	5,224,099	5,857,888
Depreciation charge for the year	96,924	138,859	1,179,526	1,415,309
At 31 December 2016	472,369	397,203	6,403,625	7,273,197
Depreciation charge for the year	282,322	133,702	412,358	828,382
Disposals	(208,987)			(208,987)
At 31 December 2017	545,704	530,905	6,815,983	7,892,592
Net carrying amount:				
At 31 December 2016	133,414	463,365	887,007	1,483,786
At 31 December 2017	883,786	340,127	786,649	2,010,562

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

# **16. DEFERRED TAX ASSETS**

## (a) Analysed by nature

	31 December			
	201	17	201	6
	Deductible	Deferred	Deductible	Deferred
	temporary	income tax	temporary	income tax
	differences	assets	differences	assets
Impairment allowance	17,407,735	4,351,934	18,836,814	4,709,204
Liabilities from guarantees	58,000	14,500	—	—
Deferred income	397,701	99,425		
Deferred income tax	17,863,436	4,465,859	18,836,814	4,709,204

## (b) Movements of deferred tax assets

		Liabilities		
	Impairment	from	Deferred	
	allowance	guarantees	income	Total
At 1 January 2016 Recognised in profit or	5,602,308	—	_	5,602,308
loss (Note 10)	(893,104)			(893,104)
At 31 December 2016	4,709,204			4,709,204
Recognised in profit or loss (Note 10)	(357,270)	14,500	99,425	(243,345)
At 31 December 2017	4,351,934	14,500	99,425	4,465,859

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

# **17. OTHER ASSETS**

	31 December	
	2017	2016
Listing service fees	_	6,535,076
Other receivables	1,155,937	1,125,707
Less:Allowance for doubtful debt	917,779	
	238,158	7,660,783

Movements of allowance for doubtful debts are as follows:

	31 December	
	2017	2016
As at 1 January Charge for the year	 917,779	_
As at 31 December	917,779	

## **18. LIABILITIES FROM GUARANTEES**

Liabilities from guarantees are provision made for guarantees. Movements of liabilities from guarantees are as follows:

	31 December	
	2017	2016
As at 1 January	-	_
Accrual of provision	58,000	
As at 31 December	58,000	

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## **19. OTHER LIABILITIES**

	31 December	
	2017	2016
Payrolls payable	661,573	581,333
Other payables	6,376,371	5,378,112
Listing service fee payable		5,539,015
	7,037,944	11,498,460

# 20. SHARE CAPITAL

	31 December	
	2017	2016
Issued and fully paid	600,000,000	450,000,000

Movements in the Company's share capital are as follows:

	Number of shares in issue	Share capital
At 1 January 2016, 31 December 2016 and 1 January 2017	450,000,000	450,000,000
H shares issued	150,000,000	
At 31 December 2017	600,000,000	450,000,000

On 8 May 2017, 150,000,000 ordinary shares of the Company of RMB1 each were issued at HKD1.34 (equivalent to approximately RMB1.19) each for a total cash consideration, before issue expenses, of RMB178.05 million through an initial public offering.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## **21. RESERVES**

The amounts of the Company's reserves and the movements therein for the reporting period are presented in the statement of changes in equity.

## **Capital reserve**

Capital reserve comprises share premium arising from the difference between the par value of the shares issued by the Company and the net asset value in the financial statements as at 31 July 2012 during the conversion of the Company into a joint stock company and the difference between the par value of the shares of the Company and the proceeds received from the issuance of the shares of the Company.

### **Surplus reserve**

Surplus reserve represents statutory surplus reserve.

The Company is required to appropriate 10% of its profit for the year pursuant to the Company Law of the People's Republic of China and the Articles of Association of the Company to the statutory surplus reserve until the reserve balance reaches 50% of its registered capital.

Subject to the approval of the shareholders, the statutory surplus reserve may be used to offset accumulated losses of the Company, if any, and may also be converted into capital of the Company, provided that the balance of the statutory surplus reserve after such capitalisation is not less than 25% of the registered capital immediately before capitalisation.

### **General reserve**

According to the <Financial regulations of micro-finance rural companies in Jiangsu (Trial)> (Su Cai Gui [2009] No.1), the Company is required to set aside a general reserve which is not less than 1% of the ending balance of loans receivable through equity.

For the year ended 31 December 2017, the Company made appropriation to the general reserve amounting to RMB1,889,477.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## 22. NOTES TO THE STATEMENT OF CASH FLOWS

Changes in liabilities arising from financing activities are as follows:

	Borrowing from other institutions
At 1 January 2017	—
Proceeds from borrowings	10,000,000
Repayment of borrowings	(10,000,000)
Interest paid	(97,502)
Interest expense	97,502
At 31 December 2017	

# 23. RELATED PARTY DISCLOSURES

### (a) Leasing

	Year ended 31 December	
	2017	2016
Leasing expense	525,000	525,000

Leasing expense was paid to an entity with significant influence over the Company in respect of the Company's office. The leasing period is from 1 January 2015 to 31 December 2017. As at 28 December 2017, the Company agreed with the lessor and renewed the lease contract for the next three years. The leasing expenses of year 2017 were RMB525,000 (2016: RMB525,000) (not including VAT).

## (b) Key management personnel's remuneration

	Year ended 31 December	
	2017	2016
Key management personnel's remuneration	1,391,217	1,187,634

Remuneration for key management personnel includes amounts paid to certain Directors and the chief executive of the Company as disclosed in Note 8.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## 24. SEGMENT INFORMATION

Almost all of the Company's revenue was generated from the provision of loans to small and medium sized and micro enterprises (SMEs) located at Yangzhou, Jiangsu Province in Mainland China during the reporting period. There is no other main segment except the loan business.

## **25. CONTINGENT LIABILITIES**

At the end of the reporting period, contingent liabilities not provided for in the financial statements were as follows:

	31 December	
	2017	2016
Financial guarantee contracts	5,800,000	

## **26. OPERATING LEASES**

The Company leases office premises under various operating lease agreements as the lessee. Future minimum lease payments under non-cancellable operating leases are as follows:

	31 December	
	2017	2016
Within 1 year	651,355	602,605
In the second year, inclusive	681,355	51,355
In the third year, inclusive	712,855	51,355
After 3 years	102,710	154,065
	2,148,275	859,380

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## **27. FINANCIAL INSTRUMENTS BY CATEGORY**

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

	31 December	
	2017	2016
Financial assets		
Loans and receivables		
– Cash at banks and a third party	10,578,504	3,552,827
– Loans receivable	787,399,240	580,544,326
– Other receivables	238,158	1,125,707
	798,215,902	585,222,860
Financial liabilities		
Financial liabilities at amortised cost		
– Other payables	1,254,643	6,021,925
	1,254,643	6,021,925

## 28. FINANCIAL INSTRUMENTS RISK MANAGEMENT

The main risks arising from the Company's financial instruments include credit risk, foreign currency risk, interest rate risk and liquidity risk. The Company has no significant exposures to other financial risks except as disclosed below. The Board of Directors reviews and agrees policies for managing each of these risks and they are summarised below:

## (a) Credit risk

Credit risk is the risk of loss arising from a borrower's or counterparty's inability to meet its obligations. The Company manages the loans granted to SMEs, micro-enterprises and individual proprietors with the same rules and procedures.

The principal features of the Company's credit risk management function include:

- Centralised credit management procedures;
- Risk management rules and procedures that focus on risk control throughout the entire credit business process, including customer investigation and credit assessment, granting of credit limit, loan evaluation, loan review and approval, granting of loan and post-disbursement loan monitoring;

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A loan classification approach has been adopted to manage loan portfolio risk. The loans are categorised as "normal", "special-mention", "substandard", "doubtful" or "loss" according to their levels of risk. The core definitions of the five categories of loans receivable are set out below:

- Normal: Borrowers can honour the terms of their loans. There is no reason to doubt their ability to repay the principal and interest in full on a timely basis.
- Special-mention: borrowers are currently able to service their loans and interest, although repayment may be adversely affected by specific factors.
- Substandard: borrowers' ability to service their loans is in question and cannot rely entirely on normal business revenues to repay the principal and interest. Losses may ensue even when collateral items or guarantees are invoked.
- Doubtful: borrowers cannot repay the principal and interest in full and significant losses will need to be recognised even when collateral or guarantees are invoked.
- Loss: principal and interest of loans cannot be recovered or only a small portion of them can be recovered after taking all possible measures or resorting to all necessary legal procedures.

To enhance the credit risk management practices, the Company also launches training programs periodically for credit officers at different levels.

The Company's financial assets include cash at banks, loans receivable and other receivables. The credit risk of these assets mainly arose from the counterparties' failure to discharge their contractual obligations, with major exposure equal to the carrying amounts.

### Impairment assessment

The main considerations for the loan impairment assessment include whether any payments of principal or interest are overdue or whether there are any liquidity problems of counterparties, or infringement of the original terms of the contract. The Company addresses impairment assessment in two areas: individually assessed impairment and collectively assessed impairment.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### Individually assessed allowances

All loans receivable are individually reviewed for objective evidence of impairment and classified based on "Five-Tier Principle". Loans that are classified as substandard, doubtful or loss are assessed individually for impairment.

If there is objective evidence that an impairment loss on a loan or advance has been incurred on an individual basis, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate. The allowance for impairment loss is deducted in the carrying amount. The impairment loss is recognised in profit or loss. In determining allowances on an individual basis, the following factors are considered:

- The sustainability of the counterparty's business plan;
- The borrower's ability to improve performance once a financial difficulty has arisen;
- Projected receipts and the expected payout should bankruptcy ensure;
- The availability of other financial support and the realisable value of collateral; and
- The timing of the expected cash flows.

It may not be possible to identify a single, discrete event that caused the impairment, but it may be possible to identify impairment through the combined effect of several events. The impairment losses are evaluated at the end of each reporting period, unless unforeseen circumstances require more careful attention.

### Collectively assessed allowances

Objective evidence of impairment losses on a collective basis consists of observable data indicating a measurable decrease in the estimated future cash flows from a portfolio of loans since the initial recognition of those loans, including:

- The adverse changes in arrears of the borrowers; and
- Areas or local economic conditions that correlate with defaults

### Collateral and other credit enhancements

The Company implements guidelines on the acceptability of specific classes of collateral from customers. The principal collateral types for loans to customers are:

- Real estate, including residential and commercial properties; and
- Equipment.

The Company also focuses on ascertaining legal ownership, condition and the valuation of the collateral. A collateral-backed loan is granted on the basis of the fair value of the collateral. The Company continues to monitor the value of the collateral throughout the loan period.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

Overdue Overdue more than Overdue within 3 to 12 more than 31 December 2017 3 months months 1 year Total Guaranteed loans 1,185,000 52,500 1,993,026 3,230,576 Collateral-backed loans 844,650 6,913,745 7,758,395 2,029,650 52,500 8,906,821 10,988,971 Overdue Overdue more than Overdue within 3 to 12 more than 31 December 2016 3 months months 1 year Total Guaranteed loans 712,500 1,680,000 2,392,500 Collateral-backed loans 87,570 250,000 7,338,680 7,676,250 87,570 962,500 9,018,680 10,068,750

The following table sets out a breakdown of our overdue loans by security as of the dates indicated:

### Credit quality of loans receivable

A loan or advance is identified as an impaired loan if there is objective evidence indicating that the loan's estimated future cash flows are influenced by one or several factors and the impact can be estimated reliably.

The table below shows the credit quality for loans receivable. The amounts presented are gross of impairment allowances.

	Neither past due nor impaired	Past due but not impaired	Individually impaired	Total
31 December 2017	800,984,711	2,029,650	8,959,321	811,973,682
31 December 2016	589,312,390	87,570	9,981,180	599,381,140

Loans receivable neither past due nor impaired are related to various diversified customers with no recent default history.

Loans receivable past due but not impaired were related to the customers with good credit records or adequate collateral. According to the past experience, the Company does not recognise individually assessed allowances for these loans receivable since there is no significant change in credit quality and the amounts can be recovered in full.

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

Loans receivable are identified as impaired loans receivable if there is objective evidence indicating that the estimated future cash flows of the loans are influenced by one or several factors and the impact can be estimated reliably.

### Analysis of risk concentration

The Company manages its exposure to the concentration of credit risk by customer, geographic region and industry. The customers of the Company are located mainly in rural area, and they are concentrated in a geographic region, Yangzhou, but the Company provides loans to a wide variety of customers that operate in different industries to mitigate its exposure to such risks. Given the regulatory restriction on the Company's geographical area of operation, there is credit risk arising from geographic concentration.

## (b) Foreign currency risk

The Company operates principally in the PRC with only limited exposure to foreign exchange rate risk arising primarily from certain bank deposits denominated in HKD.

The following table demonstrates the sensitivity at the end of the reporting period to a reasonably possible change in the HKD exchange rate, with all other variables held constant, of the Company's profit before tax (due to changes in the fair value of monetary assets).

	Year ended 31 December	
	2017	2016
Changes in HKD exchange rate	Impact on	Impact on
	profit	profit
	before tax	before tax
+5%	53,942	—
- 5%	(53,942)	

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

### (c) Interest rate risk

The Company's exposure to the risk of changes in interest rates relates primarily to its cash at banks, loans receivable and interest-bearing borrowings. All of the Company's loans receivable bear interest at fixed rate. They are much influenced by the mismatch of repricing days of interest-generating assets and interest-bearing liabilities. The Company does not use derivative financial instruments to manage its interest rate risk.

The following table demonstrates the sensitivity as at the end of each reporting period to a reasonably possible change in interest rates, with all other variables held constant, of the Company's profit before tax (through the impact on floating rate of cash at banks and a third party). The Company's equity is not affected, other than the consequential effect on retained earnings (a component of the Company's equity) affected by the changes in profit before tax.

	Year ended 31	Year ended 31 December	
	<b>2017</b> 20		
	Impact	Impact	
	on profit	on profit	
Changes in RMB interest rate	before tax	before tax	
+ 50 basis points	52,893	17,764	
– 50 basis points	(52,893)	(17,764)	

31 December 2017 (Amounts expressed in RMB unless otherwise stated)

## (d) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities.

The Company seeks to manage its liquidity risk by circulating liquidity facilities, considering the maturity date of financial instruments and estimated cash flows from operation.

The tables below summarise the maturity profiles of the financial assets and financial liabilities of the Company based on undiscounted contractual cash flows:

	31 December 2017					
	On demand	Past due	Less than 3 months	3 to 12 months	1 to 5 years	Total
Financial assets: Cash at banks and a third party Loans receivable	10,578,504 —	 10,988,971	 148,483,631	— 712,900,652		10,578,504 872,373,254
Other assets	1,155,937					1,155,937
Subtotal	11,734,441	10,988,971	148,483,631	712,900,652		884,107,695
Financial liabilities: Other liabilities	_	_	1,104,699	139,944	10,000	1,254,643
Other habilities			1,104,077	137,744	10,000	1,234,043
Subtotal			1,104,699	139,944	10,000	1,254,643
Net	11,734,441	10,988,971	147,378,932	712,760,708	(10,000)	882,853,052
Off-balance sheet guarantee				5,800,000		5,800,000
		31 December 2016				
	On demand	Past due	Less than 3 months	3 to 12 months	1 to 5 years	Total
Financial assets: Cash at banks and a third party Loans receivable Other assets	3,552,827 — 1,125,707	 10,068,750 	 157,327,051 	 472,821,339 		3,552,827 640,217,140 1,125,707
Subtotal	4,678,534	10,068,750	157,327,051	472,821,339		644,895,674
Financial liabilities: Other liabilities				6,011,925	10,000	6,021,925
Subtotal				6,011,925	10,000	6,021,925
Net	4,678,534	10,068,750	157,327,051	466,809,414	(10,000)	638,873,749

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### (e) Capital management

According to the Opinions on Supporting and Restricting the Rural Micro-Finance Companies in Jiangsu Province (Provisional) (Su Jin Rong Ban Fa [2013] No. 103), the liabilities of micro-finance rural companies should not exceed 100% of net capital and the contingent liabilities should not exceed 250% of the net capital.

The primary objectives of the Company's capital management are to safeguard the Company's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise Shareholders' value.

The Company manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Company may adjust the dividend payment to the Shareholders, return capital to the Shareholders or issue new shares. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2017 and 2016.

The Company monitors capital using a gearing ratio, which is net debt divided by capital plus net debt. Net debt includes interest-bearing borrowings, less cash and cash equivalents. Management regards total equity which includes share capital, reserves and retained earnings as capital. The gearing ratios as at the end of the reporting periods were as follows:

	31 December		
	2017	2016	
Interest-bearing borrowings	_	_	
Less: Cash and cash equivalents	10,578,504	3,552,827	
Net debt	(10,578,504)	(3,552,827)	
Share capital	600,000,000	450,000,000	
Reserves	95,905,406	75,492,976	
Retained earnings	94,650,965	55,289,944	
Capital	790,556,371	580,782,920	
Capital and net debt	779,977,867	577,230,093	
Gearing ratio	N/A	N/A	

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## **29. FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Company's financial assets mainly include cash at banks and a third party and loans receivable.

The Company's financial liabilities mainly include other payables.

Due to the short remaining period or periodical repricing to reflect the market price, the carrying amounts of these financial assets and liabilities approximate to their fair values.

## **30. EVENTS AFTER THE REPORTING PERIOD**

As approved at the board of directors' meeting held on 16 March 2018, the profit distribution plan of 2017 was as follows:

- 1. 10% of 2017 net profit amounting to RMB4,583,389 is appropriated to the statutory surplus reserve;
- 2. RMB1,889,477 is appropriated to the general reserve;
- 3. Based on the number of total shares of 600,000,000 issued as at 31 December 2017, a cash dividend of RMB0.08 per share (tax inclusive) amounting to approximately RMB48,000,000 (tax inclusive) was approved, and is subject to the approval of the Company's shareholders at the forthcoming annual general meeting.

Except for the above, there were no other significant events after the reporting period.

## **31. APPROVAL OF THE FINANCIAL STATEMENTS**

These financial statements have been approved and authorised for issue by the Company's Board of Directors on 16 March 2018.

# **Financial Summary**

Below is a summary of the Company's results for the last five financial years and the assets and liabilities of the Company as at 31 December 2017, 2016, 2015, 2014 and 2013, as extracted from the published audited financial statements for the years ended 31 December 2017, 2016, 2015, 2014 and 2013. The amounts set out in this financial summary are prepared as if the current structure of the Company had been in existence throughout the years presented.

	2017 <i>RMB'000</i>	2016 <i>RMB′000</i>	2015 <i>RMB'000</i>	2014 <i>RMB´000</i>	2013 <i>RMB'000</i>
Interest income	91,338	74,495	95,947	98,107	95,147
Interest expense	(98)	(596)	(1,442)	(1,433)	(3,767)
Interest income, net	91,240	73,899	94,505	96,674	91,380
Reversal/(accrual) of provision					
for impairment losses	(7,260)	2,374	849	1,555	(16,790)
Reversal/(accrual) of provision for					
guarantee losses	(58)	—	—	74	110
Administrative expenses	(20,728)	(22,593)	(17,647)	(20,802)	(8,604)
Other income/(expenses), net	(2,162)	453	361	(249)	2,194
PROFIT BEFORE TAX	61,032	54,133	78,068	77,252	68,290
Income tax expense	(15,198)	(13,653)	(16,666)	(9,759)	(8,586)
PROFIT AFTER TAX AND TOTAL COMPREHENSIVE					
INCOME FOR THE PERIOD	45,834	40,480	61,402	67,493	59,704
ASSETS AND LIABILITIES					
Total assets	804,692	597,951	610,659	536,675	602,480
Total liabilities	14,136	17,168	25,357	12,775	40,873
Net assets	790,556	580,783	585,302	523,900	561,607