

THINK MORE,
FOR YOUR ASSETS



**FINELAND REAL ESTATE SERVICES
GROUP LIMITED**

方圓房地產服務集團有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code: 8376

ENVIRONMENTAL, SOCIAL AND
GOVERNANCE REPORT **2017**

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ABOUT THIS REPORT

Fineland Real Estate Services Group Limited (the “Company” together with its subsidiaries, hereinafter referred to as the “Group”) is pleased to present the its first Environmental, Social and Governance Report (the “Report”) for 2017 to provide an overview of the Group’s management of significant issues affecting the operation, including environmental, social and governance (“ESG”) issues.

The Board has overall responsibility for the Group’s ESG strategy and reporting. The Board is responsible for evaluating and determining the Group’s ESG-related risks and ensuring that appropriate and effective ESG risk management and internal control systems are in place.

REPORTING PERIOD

The Report illustrates the Group’s policies and performance regarding the environmental and social aspects during the reporting period from 1 January 2017 to 31 December 2017 (the “reporting period”).

REPORTING SCOPE

The Report covers the Group’s core business: provision of i) property research and consultancy services, ii) real estate agency services in primary and secondary property markets, iii) online property referral and agency services, and iv) integrated Services, for all subsidiaries including Guangzhou Fang Yuan Bao Network and Technology Limited and Guangzhou Hai Yuan Bao Investment Consultancy Limited (together “subsidiaries”) in the People’s Republic of China (the “PRC”).

REPORTING BASIS

The Report is prepared in accordance with Appendix 20 of Rules Governing the Listing of Securities on the Growth Enterprise Market of The Stock Exchange of Hong Kong Limited (“GEM Listing Rules”) of The Stock Exchange of Hong Kong Limited — “Environmental, Social and Governance Reporting Guide” (the “ESG Reporting Guide”) and summarises the ESG performance of the Group. The Group has complied with the disclosure requirements of the “comply or explain” provisions set out in the ESG Reporting Guide.

The information contained herein is sourced from official documents and statistics of the Group, as well as the combined control, management and operations information provided by the subsidiaries in accordance with the Group’s relevant policies. The Report is prepared and published in both English and Chinese. In the event of contradiction or inconsistency, the English version shall prevail.

CONTACT INFORMATION

The Group welcomes your feedback on the Report for our sustainability initiatives. Please contact us by email to ir@fydc.cn.

STAKEHOLDERS ENGAGEMENT

The Group emphasises the participation of its stakeholders, including staff, customers, suppliers etc. All of them have a substantial impact on the success of its business or activities.

In compiling the Report, the Group consulted its internal stakeholders, to monitor and manage its impact on all aspects of the environment and society. Besides, the Group has established various engagement channels for its stakeholders to understand their concerns regarding the Group's operation. The Group believes that stakeholders engagement has significant level of influence in developing sustainable development strategies and fulfilling social responsibilities which is the basis for the Group's strategy formulation and decision-making.

Stakeholders	Issues of concern	Engagement channels
Government	To comply with the laws	On-site inspections and check
	Proper tax payment	Research and discussion through work conferences, work reports preparation and submission for approval
	Promote regional economic development and employment	
Shareholders and investors	Low risk	Annual general meeting and other shareholder meetings
	Return on the investment	Annual, quarterly reports, announcements and circulars
	Information disclosure and transparency	Non-deal roadshows, investors conference
	Protection of interests and fair treatment of shareholders	
Employees	Safeguard the rights and interests of employees	Training, seminars, briefing sessions
	Working environment	Employee activities
	Career development opportunities	
	Occupational health and safety	

Stakeholders	Issues of concern	Engagement channels
Customers	Safe and high-quality products	Regular meetings
	Stable relationship	Emails, phone calls
	Integrity	Customer feedback forms
	Reputation, brands and market demands	Industry exhibitions Site visits
Partners	Long-term partnership	Business meetings, supplier conferences, phone calls, interviews
	Honest cooperation	Regular meetings
	Fair, open	Review and assessment
	Information resources sharing	Tendering process
	Risk reduction	
Peer/Industry associations	Experience sharing	Industry conferences
	Corporations	Site visits and field trips
	Fair competition	
Market regulators	Compliance with the law and regulations	Annual and quarterly reports, announcements and circulars and other published documents
	Information disclosure	Seminars
Public and communities	Community involvement	Volunteering
	Career opportunities	Charity and social investment
	Social responsibilities	

ENVIRONMENTAL ASPECTS

EMISSIONS

Given the service nature of the operations, the Group poses less negative impact to the environment than most traditional industries, the Group is not aware of any material environmental liability risk or compliance costs. However, the Group is committed to continuously improving the environmental sustainability of our business. In striving to do the right thing as a company, the Group recognises that it has a responsibility to reduce the impact of the operations and be accountable for the resources and materials it uses each day.

The Group's businesses are mostly carried out locally in offices. The Group has encompassed the general approach towards controlling environmental impacts of office activities. The Group's most significant environmental impacts are greenhouse gas ("GHG") emissions from energy consumption, such as from the air-conditioning system, the lighting system, and computers, printers and other office equipment. There are only small amount of air pollutant emissions from the company's vehicle. Non-hazardous waste, such as office waste, is handled by the property management company, which charges for its services. During the reporting period, the Group did not engage in any discharge of waste into water and land, and there was no significant generation of non-hazardous wastes and hazardous wastes. In line with the aim to minimise emissions, the Group has implemented energy saving practices which are mentioned in the session of "Use of Resources" to reduce the GHG emissions. Moreover, business travelling is kept to a minimum. Only a small percentage of employees travel for business. The air pollutants and greenhouse gas emission during the reporting period is as follows:

Table 1 Air Pollutant Emission

Type of pollutants	(kg)
Nitrogen oxides (NOx)	0.469
Sulphur oxides (SOx)	0.054
Particulate Matter (PM)	0.038

Table 2 GHG Emission

Scope	Equivalent CO2 emission (kg)
Scope 1	1,593.21
Scope 2	213,606.22
Scope 3	16,917.40
Total	232,116.84
Intensity	287.63 kg/employee

Note:

The calculation of GHG is based on the "Corporate Accounting and Reporting Standard" from greenhouse gas protocol.

Scope 1: Direct emission from vehicle that owned by the Group

Scope 2: Indirect emissions from the generation of purchased electricity consumed by the Group

Scope 3: Other indirect emission includes the paper consumption and employee's business travel

USE OF RESOURCES

The Group places high priority on the efficient use of resources. The major resources used by the Group are electricity, water, fuels for company's vehicle and paper. Regarding the Group's business, there were no packaging material is needed nor used. The Group strives to improve the efficient use of natural resources, such as minimising waste and emissions and implementing effective recycling program. Practical measures are implemented as follows.

Electricity

Electrical appliances should be set as energy saving mode where possible. For computers, the idle automatically mode is 20 minutes or less. The room temperature should be set in a range from 20°C to 26°C. Also, power supply should be switched off when they are not in use. Preference will be given to office equipment with relatively high energy efficiency. The energy consumption during the reporting period is as follows:

Table 3 Energy Consumption

Energy	Consumption (kWh)
Electricity	405,248.00
Fuel	6,666.51
Total	411,914.00
Energy Intensity	510.43 kWh/employee

Water

The impact of freshwater use is relatively insignificant for the Group as its businesses are services-focused. The Group did not encounter any problems in sourcing water that is fit for purpose. Water rate charges do not form a separate item in the rent, yet the Group encourages staff to reduce water wastage, for example, by not running water taps while cleaning their lunch boxes in the pantry. During the reporting period, the water consumption and intensity per employee was 2,895 m³ and 3.59 m³/employee .

Paper

Reduction in paper use indirectly reduces the overall GHG emission. The Group has been taking the following steps to reduce paper consumption:

- Reduce the use of paper by printing or photocopying on both sides of paper, where applicable.
- Encourage the employee to use suitable font size/shrinkage mode to minimise pages, if possible. Besides, electronic media is recommended for circulation/communication, to minimise using paper.

During the reporting period, the paper consumption was 2,646.98 kg.

Packaging Material

As the Company's business is service focused, there were no significant amounts of packaging material used for finished products during the reporting period.

THE ENVIRONMENT AND NATURAL RESOURCES

The Group raises staff's awareness on environmental issues through education and training and enlist employees' support in improving the Group's performance, promote environmental awareness amongst the customers, business partners and shareholders and support community activities in relation to environmental protection and sustainability and evaluate regularly and monitor past and present business activities impacting upon health, safety and environmental matters. With the integration of policies mentioned in sections "Emission" and "Use of Resource", the Group strives to minimise the impacts to the environment and natural resources.

SOCIAL ASPECTS

EMPLOYMENT AND LABOUR STANDARDS

EMPLOYMENT

The Group's human resource policy sets out the Group's standards for compensation and dismissal, recruitment and promotion, working hours, rest periods, equal opportunity, diversity, anti-discrimination, and other benefits and welfare. The Group has complied with local employment laws and regulations, such as Labour Law of the PRC. During the reporting period, there were no material non-compliance regarding employment brought against the Group or its employees.

The Group recruits employees based on the business needs. The human resources department recruits employees based on needs according to the annual business development plan or specific requests from other departments. The Group seeks candidates through various channels, including online recruitment platforms and participating in recruitment fairs. The Group also encourages internal transfer of employees where appropriate.

The table below sets out number of employees within our different business segments as at 31 December 2017.

Business Segments	Number of Employee
Management and administration	6
Online property referral and agency services	37
Property research and consultancy services	49
Real estate agency services	670
Integrated services	45
Total	807

The remuneration package of the employees includes salary and overtime allowances. The Group also provides employees with benefits such as medical care, health check, birthday and festival cash allowance, as well as social insurance and housing provident fund.

HEALTH AND SAFETY

The Group aims to enhance wellness of the employee by providing a harmonious and comfortable environment, in addition to providing a safe and effective working environment. The Group has adhered with related laws and regulations, such as Law of the PRC on the Prevention and Control of Occupational Diseases. The Group has established occupational safety and sanitation systems, implemented the national occupational safety and sanitation rules and standards, and provided employees with workplace safety trainings on a regular basis to increase their awareness of work safety issues. During the reporting period, the Group has complied with the PRC laws in relation to workplace safety in all material respects and have not incurred any incidents which have materially and adversely affected our operations.

DEVELOPMENT AND TRAINING

The Group regards employees as invaluable assets. The Group has established “Employee Training Management Regulations” to provide guidelines for the planning of trainings to improve the quality of the employees and fulfil the needs for the corporate development. The Group emphasises on the development of employees and has implemented a training programme for employees. The Group provides in-house training to employees and from time to time engage external service providers, with the aim of providing training appropriate for employees based on our annual employee development plan.

LABOUR STANDARDS

The principle of the Group’s labour standards is to comply with the local labour laws. In order to uphold children’s rights of safety and health, no child labour was employed during the reporting period. In order to help the employees to get work life balance and release their working pressure, the Group regularly provides benefits to employees and organises activities such as leisure trips, festival banquets, and sport games. It has provided employees with opportunities to socialise, have better understanding, and exchanges between departments, foster the spirit of teamwork and create a pleasant working atmosphere.

OPERATING PRACTICES

SUPPLY CHAIN MANAGEMENT

Due to the nature of the principal business activities, the Group has no major suppliers. The Group has entered into agreements with various suppliers mainly in relation to the provision of marketing and advertising services. Also, the Group may split commission received from property developers under Fangyuanbao (the integrated services) business with real estate agents that bring in buyers.

In selecting general materials or service providers, the Group will screen through bidding process and give priority to suppliers who attained certain types of certification for the management system. The Group will conduct on-site inspection when necessary. The Group will monitor the performance of supplies through different channels and regularly assess whether the supplier's performance meets the standards.

PRODUCT RESPONSIBILITY

The Group's key customers are property developers, property owners, property buyers and tenants. The Group considers customers as a major stakeholder and requires all the frontline staff to provide customers with accurate market information in a professional manner. The Group aims to improve user experience through customer review and diversified social and digital platforms. Mystery shoppers also conduct irregular inspections to improve customer service. The Group also established a customer relationship team.

The Group promotes its services through a wide range of marketing initiatives including advertising through traditional and new media, introducing incentive schemes for employees, and reward schemes for referrals of new customers by existing customers. For primary property projects, the Group collaborates with property developers in organising promotional events in order to raise the profile of the project and to attract more customers.

The Group also works on maintaining good relationships with property developers through participating in tender bidding of new projects, establishing cooperative partnerships and contacting potential customers. The Group also places an emphasis on leveraging the capabilities in a broad range of services by acting as a "one-stop shop" for different types of customers to enhance their loyalty.

Customers can send their comment via hotline, email, mail or visiting. The customer relationship team will work and follow up with the relevant parties in arriving at reasonable solutions. The results and follow-up process will be documented.

The Group upholds a belief that information security and privacy is the key principle for operation. According to the Group's "Health and Safety Management System", employee is required protect all the information. Information only can be used in authorised business activities.

ANTI-CORRUPTION

To ensure operation efficiency and employees' development in a fair and honest working environment, the Group has formulated policies, established procedures for declaration and reporting of conflict of interest and provided channel for employees to report internal misconduct. The Group organises trainings for employees to raise their awareness towards anti-corruptions. The Group also conducts investigation regarding the integrity of the employees at all levels regularly. The risk of fraud is also one of the criterial in the monthly and yearly performance appraisal. The Group has sat up whistleblowing hotline. If there are any suspected case related to fraud, employees are encouraged to report the related cases and give suggestions to the senior management.

The Group has been in strict compliance with Anti-Unfair Competition Law of the PRC and Anti-Money Laundering Law of the PRC. During the Reporting Period, there was no any legal case regarding corrupt practices brought against the Group or its employees.

COMMUNITY

COMMUNITY INVESTMENT

The Group has recognised the importance of community investment to the sustainable development. The Group advocates the importance of equal opportunities and has hired 5 disabled people. Besides, the Group also actively cooperate with various education institutions, including but not limited to Guangzhou Pearl-River Vocational College of Technology (廣州珠江職業技術學院), Guangzhou Nanyang Technological College (廣州南洋理工職業學院). Moreover, we also organise various activities during the reporting period as follows:

Time	Event
January	<ul style="list-style-type: none"> • 2016 Annual Award Ceremony — recognised employees with outstanding performance in 2016 • 2017 Annual Gathering (“鑾金溢彩之戲夜”)
March	<ul style="list-style-type: none"> • Distributed gifts to female employees to celebrate “Goddess Day”
April	<ul style="list-style-type: none"> • England 8-Day Tour for 21 outstanding employees in 2016
June	<ul style="list-style-type: none"> • Sponsored the Guangdong University of Technology’s 19th Schools Debating Competition. • Huidong Dongneng Silver Beach- Qingquan Temple (“惠東東能銀灘-清泉古寺”) 2-Day Tour for employees
August	<ul style="list-style-type: none"> • Outreach Training Camp in Huadu Training Base (“花都拓展培訓基地”) for 55 new employees
November	<ul style="list-style-type: none"> • 2017 Sport’s Day in Higher Education Mega Center (“廣州大學城”)