

### **IWS Group Holdings Limited**

### 國際永勝集團控股有限公司

(incorporated in the Cayman Islands with limited liability) Stock Code: 8441



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This report, for which the directors (the "**Directors**") of IWS Group Holdings Limited (the "**Company**") collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the "**GEM Listing Rules**") for the purpose of giving information with regard to the Company and its subsidiaries (collectively referred to as the "**Group**"). The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief, the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.



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#### **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

#### **Executive Directors**

Mr. Ma Ah Muk (Chairman)

Mr. Ma Kiu Sang

Mr. Ma Kiu Mo

Mr. Ma Kiu Man, Vince

Mr. Ma Yung King, Leo

#### **Independent non-executive Directors**

Dr. Ng Ka Sing, David

Ms. Chang Wai Ha

Mr. Yau Siu Yeung

#### **AUDIT COMMITTEE**

Ms. Chang Wai Ha (Chairlady)

Dr. Ng Ka Sing, David

Mr. Yau Siu Yeung

#### **REMUNERATION COMMITTEE**

Mr. Yau Siu Yeung (Chairman)

Mr. Ma Ah Muk

Dr. Ng Ka Sing, David

Ms. Chang Wai Ha

#### **NOMINATION COMMITTEE**

Mr. Yau Siu Yeung (Chairman)

Mr. Ma Ah Muk

Mr. Ma Kiu Sang

Dr. Ng Ka Sing, David

Ms. Chang Wai Ha

#### **AUTHORISED REPRESENTATIVES**

Mr. Ma Yung King, Leo

Mr. Wong Chi Kong

#### **COMPLIANCE OFFICER**

Mr. Ma Yung King, Leo

#### **COMPANY SECRETARY**

Mr. Wong Chi Kong

#### **LEGAL ADVISER**

Iu, Lai & Li Solicitors and Notaries

#### **COMPLIANCE ADVISER**

Red Solar Capital Limited

#### **AUDITOR**

Deloitte Touche Tohmatsu

Certified Public Accountants

Registered Public Interest Entity Auditor

35/F, One Pacific Place

88 Queensway

Hong Kong

#### **PRINCIPAL BANKER**

Hang Seng Bank Limited

### HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

1/F, Hang Seng Castle Peak Road Building

339 Castle Peak Road

Cheung Sha Wan, Kowloon

Hong Kong

#### **REGISTERED OFFICE**

Cricket Square, Hutchins Drive

PO Box 2681, Grand Cayman

KY1-1111

Cayman Islands

### PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited

Cricket Square, Hutchins Drive

P.O. Box 2681, Grand Cayman

KY1-1111, Cayman Islands

### BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited Level 54 Hopewell Centre

183 Queen's Road East

Hong Kong

#### STOCK CODE

8441

#### **WEBSITE**

http://www.iws.com.hk

### **FINANCIAL HIGHLIGHTS**

#### **SELECTED UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR** LOSS AND OTHER COMPREHENSIVE INCOME ITEMS

	Three months ended 30 June	
	2020 <i>(HK\$'000)</i> (Unaudited)	2019 <i>(HK\$'000)</i> (Unaudited)
Revenue Profit before taxation Profit and total comprehensive income for the period	74,769 10,973 10,045	81,451 1,789 599

#### **ADJUSTED NET PROFIT**

	Three months ended 30 June	
	<b>2020</b> <i>(HK\$'000)</i> (Unaudited) (U	
Profit and total comprehensive income for the period Adjustment for listing expenses	10,045 -	599 4,808
Adjusted net profit	10,045	5,407

#### **KEY FINANCIAL RATIOS**

	For the three months ended 30 June		
	<b>2020</b> 20	)19	
Adjusted net profit margin (%)	<b>13.4</b> 6.	.6(1)	
Interest coverage (times)	<b>686.8</b> 17.	.2(1)	

#### Note:

Ratio calculation excluded the non-recurring listing expenses of approximately HK\$4.8 million for the three months ended 30 June 2019.

#### **MANAGEMENT DISCUSSION AND ANALYSIS**

#### **BUSINESS REVIEW**

The Group is an established facility services provider that specialises in providing security services with a growing focus on facility management services for the public and private sectors in Hong Kong. The Group has over 10 years' experience in providing security services at railway stations and facilities, sea, land and railway immigration control points and public amenities as well as crowd coordination and management services for large-scale events and emergency and critical incidents in Hong Kong.

For the three months ended 30 June 2020, the Group delivered a satisfying positive performance amid the unstable economic and social environment in Hong Kong, demand for the Group's security and facility management services continued to grow. This is attributable to the well-established "IWS" brand, which stands for quality security services to its customers in Hong Kong.

#### **FINANCIAL OVERVIEW**

#### Revenue

The Group derives revenue from providing security services and facility management services across both the public and private sectors in Hong Kong. The Group's revenue decreased by approximately HK\$6.7 million or 8.2% from approximately HK\$81.5 million for the three months ended 30 June 2019 to approximately HK\$74.8 million for the three months ended 30 June 2020.

#### Security services

Revenue generated from the security services segment decreased by approximately HK\$6.5 million or 8.8% from approximately HK\$74.1 million for the three months ended 30 June 2019 to approximately HK\$67.6 million for the three months ended 30 June 2020, which was primarily due to general manned guarding services generating revenue of approximately HK\$37.9 million for the three months ended 30 June 2020, representing a decrease of approximately 17.3% from approximately HK\$45.8 million for the three months ended 30 June 2019. The decrease was primarily due to the decrease in revenue derived from the ongoing Guaugshengang XRL Contract (the "XRL Contract") with a Hong Kong railway corporation (the "Railway Corporation") due to the temporary suspension of Hong Kong West Kowloon Station in view of the measures to contain the COVID-19 outbreak during the three months ended 30 June 2020 which would have generated revenue amounting to approximately HK\$5.0 million during the three months ended 30 June 2019.

#### Facility management services

Revenue generated from facility management services decreased by approximately HK\$0.2 million, or 2.9% from approximately HK\$7.4 million for the three months ended 30 June 2019 to approximately HK\$7.2 million for the three months ended 30 June 2020. The decrease was primarily due to some revenue recognised from ad-hoc customers for the three months ended 30 June 2019 which did not continue for the three months ended 30 June 2020.

#### **MANAGEMENT DISCUSSION AND ANALYSIS**

#### **Employee benefit expenses**

Employee benefit expenses decreased by approximately HK\$11.8 million or 16.5% from approximately HK\$71.5 million for the three months ended 30 June 2019 to approximately HK\$59.8 million for the three months ended 30 June 2020 mainly due to decrease in total headcount for the XRL Contract and government grants from the Employment Support Scheme of approximately HK\$6.1 million relating to compensation of employee benefit expenses being deducted from the employee benefit expenses.

#### Selling and marketing expenses

Selling and marketing expenses decreased by approximately HK\$0.2 million or 41.8% from approximately HK\$0.6 million for the three months ended 30 June 2019 to approximately HK\$0.3 million for the three months ended 30 June 2020 mainly due to the recent COVID-19 outbreak which affects the demand for security services in the private sector.

#### **Administrative expenses**

Administrative expenses increased by approximately HK\$1.9 million or 80.8% from approximately HK\$2.4 million for the three months ended 30 June 2019 to approximately HK\$4.3 million for the three months ended 30 June 2020. This increase was mainly due to (i) an increase in recurring compliance advisory fee of approximately HK\$0.6 million; (ii) increase in legal and professional fees of approximately HK\$0.6 million for new projects and tenders; and (iii) an increase in rental car and equipment fees of approximately HK\$0.5 million as a result of the increase in new contracts for manpower support services.

#### Income tax expense

Income tax expenses decreased by approximately HK\$0.3 million, or 22.0% from approximately HK\$1.2 million for the three months ended 30 June 2019 to approximately HK\$0.9 million for the three months ended 30 June 2020. The decrease was primarily due to combined effects of the decrease in assessable profit where non-taxable government grant income was received or receivable during the three months ended 30 June 2020 and non-deductible, non-recurring listing expenses was incurred during the three months ended 30 June 2019. The effective tax rate was approximately 66.5% and 8.5% for the three months ended 30 June 2019 and 2020, respectively. Excluding (i) the non-taxable government grant income of approximately HK\$6.1 million recognised for the three months ended 30 June 2020; and (ii) the non-recurring listing expenses of approximately HK\$4.8 million incurred during the three months ended 30 June 2019, which was non-deductible for taxation purpose, the effective tax rate would be approximately 18.0% and 19.1% for the three months ended 30 June 2019 and 2020, respectively, which is in line with the prevailing rate.

#### Profit and total comprehensive income for the period

As a result of the above-mentioned factors, profit and total comprehensive income for the period increased by approximately HK\$9.4 million, or 1,577.0% from approximately HK\$0.6 million for the three months ended 30 June 2019 to approximately HK\$10.0 million for the three months ended 30 June 2020. Net profit margin increased from approximately 0.7% for the three months ended 30 June 2019 to approximately 13.4% for the three months ended 30 June 2020. Excluding the non-recurring listing expenses of approximately HK\$4.8 million incurred during the three months ended 30 June 2019, adjusted profit and total comprehensive income for the three months ended 30 June 2019 amounted to approximately HK\$5.4 million and net profit margin increased to approximately 13.4% for the three months ended 30 June 2020 compared with approximately 6.6% for the three months ended 30 June 2019.

#### **DISCLOSURE OF INTEREST**

# (A) DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY AND ITS ASSOCIATED CORPORATIONS

As at 30 June 2020, the interests or short positions of the Directors and chief executives of the Company in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (Chapter 571 of the laws of Hong Kong) (the "**SFO**")), which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the required standards of dealing by directors as referred to in Rule 5.46 of the GEM Listing Rules were as follows:

#### (i) Long position in the shares of the Company

Name of Directors	Nature of interest/ holding capacity	Number of ordinary Shares held	Approximate percentage of issued share capital of the Company <sup>(6)</sup>
Mr. Ma Ah Muk (1)	Interest under section 317 of the SFO (1)	600,000,000	75%
Mr. Ma Kiu Sang (" <b>Mr. KS Ma</b> ") <sup>(2 &amp; 3)</sup>	Interest in a controlled corporation (3) and under section 317 of the SFO (2)	600,000,000	75%
Mr. Ma Kiu Mo (" <b>Mr. KM Ma</b> ") <sup>(2 &amp; 4)</sup>	Interest in a controlled corporation (4) and under section 317 of the SFO (2)	600,000,000	75%
Mr. Ma Kiu Man, Vince (" <b>Mr. Vince Ma</b> ") (2.8.5)	Interest in a controlled corporation (5) and under section 317 of the SFO (2)	600,000,000	75%

Notes:

Note 1: Pursuant to a deed of confirmation dated 28 May 2018 executed by Mr. Ma Ah Muk, Mr. KS Ma, Mr. KM Ma and Mr. Vince Ma, whereby they confirmed, among others, the existence of their acting in concert arrangement (the "Deed of AIC Confirmation"), Mr. Ma Ah Muk is deemed to be interested in all the shares of the Company ("Shares") held by Mr. KS Ma, Mr. KM Ma and Mr. Vince Ma, through Morewood Asset Holdings Limited (森業資產控股有限公司) ("Morewood"), Mandarin Asset Holdings Limited (文華資產控股有限公司) ("Mandarin") and Cambridge Investment (BVI) Limited (劍橋投資(BVI)有限公司) ("Cambridge"), respectively, by virtue of Section 317 of the SFO.

Note 2: Mr. Ma Ah Muk, Mr. KS Ma, Mr. KM Ma and Mr. Vince Ma are persons acting in concert pursuant to the Deed of AlC Confirmation and accordingly each of them is deemed to be interested in all the Shares held by the others through their respective shareholding interests in Morewood, Mandarin, Cambridge, which in turn hold IWS Group Holdings Limited ("IWS BVI") by virtue of Section 317 of the SFO.

- Note 3: IWS BVI is owned as to 33.3% by Morewood, a company wholly and beneficially owned by Mr. KS Ma; therefore, each of Morewood and Mr. KS Ma is deemed to be interested in all the Shares held by IWS BVI pursuant to the SFO.
- Note 4: IWS BVI is owned as to 33.3% by Mandarin, a company wholly and beneficially owned by Mr. KM Ma; therefore, each of Mandarin and Mr. KM Ma is deemed to be interested in all the Shares held by IWS BVI pursuant to the SFO.
- Note 5: IWS BVI is owned as to 33.3% by Cambridge, a company wholly and beneficially owned by Mr. Vince Ma; therefore, each of Cambridge and Mr. Vince Ma is deemed to be interested in all the Shares held by IWS BVI pursuant to the SFO.
- Note 6: Based on a total of 800,000,000 issued Shares as at 30 June 2020.

#### (ii) Long position in the shares of the associated corporation of the Company

Name of Director	Name of associated corporation	Nature of interest/ holding capacity	Number of shares interested	Approximate percentage of shareholding
Mr. Ma Ah Muk	IWS BVI	Interest in a controlled corporation and under section 317 of SFO (2)	3	100%
	Morewood	Interest under section 317 of SFO (2)	1	100%
	Mandarin	Interest under section 317 of SFO (2)	1	100%
	Cambridge	Interest under section 317 of SFO (2)	1	100%
Mr. KS Ma	Morewood	Beneficial owner (1)	1	100%
	IWS BVI	Interest in a controlled corporation and under section 317 of SFO (2)	3	100%
Mr. KM Ma	Mandarin	Beneficial owner <sup>(3)</sup>	1	100%
	IWS BVI	Interest in a controlled corporation and under section 317 of SFO (2)	3	100%
Mr. Vince Ma	Cambridge	Beneficial owner (4)	1	100%
	IWS BVI	Interest in a controlled corporation and under section 317 of SFO (2)	3	100%

#### Notes:

- Note 1: The disclosed interest represents the interest in IWS BVI, the associated corporation which is 33.33% owned by Morewood, a company wholly owned by Mr. KS Ma.
- Note 2: Mr. Ma Ah Muk, Mr. KS Ma, Mr. KM Ma and Mr. Vince Ma are persons acting in concert pursuant to the Deed of AlC Confirmation and accordingly each of them is deemed to be interested in all the Shares held by the others through their respective shareholding interests in Morewood, Mandarin, Cambridge and in IWS BVI by virtue of section 317 of the SFO.
- Note 3: The disclosed interest represents the interest in IWS BVI, the associated corporation which is 33.33% owned by Mandarin, a company wholly owned by Mr. KM Ma.
- Note 4: The disclosed interest represents the interest in IWS BVI, the associated corporation which is 33.33% owned by Cambridge, a company wholly owned by Mr. Vince Ma.

Save as disclosed above, as at 30 June 2020, none of the Directors or the chief executives of the Company had registered any interests and/or short positions in the shares, underlying shares and debentures of the Company and any of its associated corporations (within the meaning of Part XV of the SFO), which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or (b) to be recorded in the register referred to in Section 352 of the SFO; or (c) to be notified to the Company and the Stock Exchange pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules.

# (B) SUBSTANTIAL SHAREHOLDERS AND OTHER PERSONS' INTERESTS AND SHORT POSITIONS IN THE SHARES OR UNDERLYING SHARES OF THE COMPANY

Insofar as is known to the Directors, as at 30 June 2020, the following entities (not being Directors or chief executive of the Company) had, or were deemed to have, interests or short positions (directly or indirectly) in the shares or underlying shares of the Company that would fall to be disclosed to the Company and the Stock Exchange under the provision of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO:

#### Long position in the shares of the Company

Name of Shareholder	Nature of interest/holding capacity	Number of ordinary Shares held	Approximate percentage of issued share capital of the Company <sup>(8)</sup>
IWS BVI	Beneficial owner	600,000,000	75%
Morewood	Interest in a controlled corporation (1)	600,000,000	75%
Mandarin	Interest in a controlled corporation (2)	600,000,000	75%
Cambridge	Interest in a controlled corporation (3)	600,000,000	75%
Ms. Cheng Pak Ching	Interest of spouse (4)	600,000,000	75%
Ms. Chow Yick Tung	Interest of spouse (5)	600,000,000	75%
Ms. Choi Lai Form	Interest of spouse (6)	600,000,000	75%
Ms. Ho Yin Nei	Interest of spouse (7)	600,000,000	75%

#### Notes:

- Note 1: The Company is owned as to 75.0% by IWS BVI, which is owned as to 33.33% by Morewood, which is wholly owned by Mr. KS Ma. By virtue of the SFO, Morewood is deemed to be interested in the Shares held by IWS BVI.
- Note 2: The Company is owned as to 75.0% by IWS BVI, which is owned as to 33.33% by Mandarin, which is wholly owned by Mr. KM Ma. By virtue of the SFO, Mandarin is deemed to be interested in the Shares held by IWS BVI.
- Note 3: The Company is owned as to 75.0% by IWS BVI, which is owned as to 33.33% by Cambridge, which is wholly owned by Mr. Vince Ma. By virtue of the SFO, Cambridge is deemed to be interested in the Shares held by IWS BVI.
- Note 4: Ms. Cheng Pak Ching is the spouse of Mr. Ma Ah Muk. By virtue of the SFO, Ms. Cheng Pak Ching is deemed to be interested in all the Shares in which Mr. Ma Ah Muk is interested.
- Note 5: Ms. Chow Yick Tung is the spouse of Mr. KS Ma. By virtue of the SFO, Ms. Chow Yick Tung is deemed to be interested in all the Shares in which Mr. KS Ma is interested.
- Note 6: Ms. Choi Lai Form is the spouse of Mr. KM Ma. By virtue of the SFO, Ms. Choi Lai Form is deemed to be interested in all the Shares in which Mr. KM Ma is interested.
- Note 7: Ms. Ho Yin Nei is the spouse of Mr. Vince Ma. By virtue of the SFO, Ms. Ho Yin Nei is deemed to be interested in all the Shares in which Mr. Vince Ma is interested.
- Note 8: Based on a total of 800,000,000 issued Shares as at 30 June 2020.

Save as disclosed above and so far as is known to the Directors, as at 30 June 2020, the Directors were not aware of any other persons who had, or any other entities which had, or was deemed to have, interests or short positions in the shares or underlying shares of the Company that would fall to be required to be disclosed to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were required to be recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

#### **SHARE OPTION SCHEME**

The Company has a share option scheme (the "Share Option Scheme") which was approved and adopted by the shareholders of the Company by way of written resolutions passed on 20 September 2019 for a term of ten years from the date of adoption of the Share Option Scheme. The purpose of the Share Option Scheme is to enable the Company to grant options to selected participants as incentive or rewards for their contributions to the Group. The principal terms of the Share Option Scheme are set out in "E. SHARE OPTION SCHEME" in Appendix IV to the prospectus of the Company dated 30 September 2019.

As at 30 June 2020, no share option has been granted, agreed to be granted, exercised, cancelled or lapsed under the Share Option Scheme.



#### **DIVIDEND**

The Board did not recommend the payment of dividend for the three months ended 30 June 2020 (three months ended 30 June 2019: nil).

#### **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES**

During the three months ended 30 June 2020, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's listed securities.

#### ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

Save as disclosed in the paragraphs headed "Disclosure of Interest — (A) Directors' and Chief Executives' Interests and Short Positions in the Shares, Underlying Shares and Debentures of the Company and its Associated Corporations" and the "Share Option Scheme" in this report, at no time during the three months ended 30 June 2020 was the Company or any of its subsidiaries a party to any arrangement to enable the Directors or the chief executive or their respective associates of the Company to acquire benefits by means of the acquisition of shares or underlying shares in, or debentures of, the Company or any of its associated corporation.

#### **COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE**

The Directors believe that sound and reasonable corporate governance practices are essential in providing a framework for the Company to safeguard the interest of the Shareholders, to enhance corporate value, to formulate its policies, and to enhance its transparency and accountability.

The Company has adopted the principles and code provisions of the Corporate Governance Code contained in Appendix 15 to the GEM Listing Rules (the "CG Code") as the basis of the Company's corporate governance practices, and the CG Code has been applicable to the Company with effect from 22 October 2019, being the date of the listing of the Company's shares on GEM.

In the opinion of the Board, the Company has complied with the code provisions in the CG Code during the three months ended 30 June 2020.

#### **DIRECTORS' SECURITIES TRANSACTIONS**

The Company has adopted a code of conduct regarding securities transactions by the Directors (the "Code of Conduct") on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules (the "Required Standard Dealings"). The Company has made specific enquiries to the Directors and all Directors have confirmed that they have fully complied with the Code of Conduct and Required Standard Dealings during the three months ended 30 June 2020.

#### **COMPETING INTERESTS**

During the three months ended 30 June 2020, insofar as the Directors are aware, none of the Directors, the controlling shareholders and substantial shareholders of the Company or any of their respective close associates (as defined in the GEM Listing Rules) have had any position or interest in a business or company, apart from the business operated by the Group, that competes or is likely to compete, directly or indirectly with the business of the Group or give rise to any concern regarding conflict of interests.

#### SUFFICIENCY OF PUBLIC FLOAT

Based on information publicly available to the Company and within the knowledge of the Directors as at the date of this report, the Company has maintained the prescribed public float required by the GEM Listing Rules for the three months ended 30 June 2020.

#### **SEGMENT INFORMATION**

Segment information for the Group is presented as disclosed in note 3 to the unaudited condensed consolidated financial statements.

#### INTERESTS OF THE COMPLIANCE ADVISER

As at the date of this report, as notified by the Company's compliance adviser, Red Solar Capital Limited (the "Compliance Adviser"), except for the compliance adviser agreement entered into between the Company and the Compliance Adviser on 23 September 2019, neither the Compliance Adviser nor any of its directors, employees or close associates (as defined in the GEM Listing Rules) has had any interests in the share capital of the Company or any member of the Group (including options or rights to subscribe for such securities) or otherwise in relation to the Company, which is required to be notified to the Company pursuant to Rule 6A.32 of the GEM Listing Rules.



#### **REVIEW OF FINANCIAL STATEMENTS**

The Company has established an audit committee on 20 September 2019 (the "Audit Committee") in compliance with Rule 5.28 of the GEM Listing Rules. Written terms of reference in compliance with Rule 5.29 of the GEM Listing Rules and paragraphs C.3.3 and C.3.7 of the CG Code have been adopted. The primary duties of the Audit Committee are to review and supervise the financial reporting process and internal control systems of the Group. The Audit Committee consists of three independent non-executive Directors, namely Ms. Chang Wai Ha, Dr. Ng Ka Sing, David and Mr. Yau Siu Yeung. Ms. Chang Wai Ha currently serves as the chairlady of the Audit Committee.

The Audit Committee has reviewed the unaudited condensed consolidated financial statements of the Group for the three months ended 30 June 2020. Based on the review and discussions with the management, the Audit Committee was satisfied that the unaudited condensed consolidated financial statements were prepared in accordance with applicable accounting standards and fairly present the Group's financial position and results for the three months ended 30 June 2020.

#### **OUTLOOK**

The Group's successful listing increases its transparency and has achieved a strong degree of trust, presenting an even better corporate image to both its existing and potential clients in order to capture the rich potential in the security services and facility and venue management services markets in Hong Kong. This potential is driven by the continuous increase in real estate projects and large-scale events, rising land and housing supply, increase in parking spaces and demand for more sophisticated facility management services.

The Group sees a year ahead in which it will expand the scope of its security services business, enhance its capability in providing facility management services, improve operational efficiency and scalability, and selectively pursue strategic acquisition and investment opportunities, all aimed at the ultimate goal of becoming the leading integrated facility management services provider in Hong Kong.

By Order of the Board

IWS Group Holdings Limited

Ma Ah Muk

Executive Director and Chairman

Hong Kong, 7 August 2020

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the three months ended 30 June 2020

	Three months ended 30 June		
	NOTES	2020 <i>HK\$'000</i> (unaudited)	2019 <i>HK\$'000</i> (unaudited)
Revenue	3	74,769	81,451
Other income	4	585	44
Other loss	4	_	(20)
Employee benefit expenses		(59,754)	(71,540)
Selling and marketing expenses		(327)	(562)
Administrative expenses		(4,284)	(2,369)
Listing expenses		-	(4,808)
Finance costs	5	(16)	(407)
Profit before taxation		10,973	1,789
Income tax expense	6	(928)	(1,190)
Profit and total comprehensive income			
for the period	7	10,045	599
Profit and total comprehensive income for the period attributable to:			
Owners of the Company		10,045	599
Non-controlling interests		_*	_*
		10,045	599
Earnings per share			
Basic (HK cents)	9	1.26	0.10

<sup>\*</sup> Less than HK\$1,000

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the three months ended 30 June 2020

	Attributable to owners of the Company						
	Share capital HK\$'000	Share premium HK\$'000	Merger reserve HK\$'000 (Note)	Retained earnings HK\$'000	Subtotal HK\$'000	Non- controlling interests HK\$'000	<b>Total</b> HK\$'000
At 1 April 2019 (audited) Profit and total comprehensive	_*	34,744	(31,714)	47,798	50,828	-	50,828
income for the period	-	-	-	599	599	_*	599
At 30 June 2019 (unaudited)	_*	34,744	(31,714)	48,397	51,427	_*	51,427
At 1 April 2020 (audited) Profit and total comprehensive	8,000	80,804	(31,714)	94,886	151,976	_*	151,976
income for the period	-	-	-	10,045	10,045	_*	10,045
At 30 June 2020 (unaudited)	8,000	80,804	(31,714)	104,931	162,021	_*	162,021

<sup>\*</sup> Less than HK\$1,000

#### Note:

Merger reserve represents the difference between the amount of share capital and share premium of the Company issued, and the combined share capital of International Wing Shing Security Management Limited ("IWS Security"), International Wing Shing Property Management Limited ("IWS PM"), IWS Cleaning Services Limited ("IWS Cleaning") and IWS Carpark Management Limited ("IWS Carpark") exchanged in connection with the group reorganisation.

### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the three months ended 30 June 2020

#### 1. GENERAL INFORMATION

IWS Group Holdings Limited ("**the Company**") was incorporated in the Cayman Islands as an exempted company with limited liability on 23 March 2018. The shares of the Company were listed on GEM of The Stock Exchange of Hong Kong Limited on 22 October 2019. Its immediate and ultimate holding company is IWS Group Holdings Limited, a company incorporated in the British Virgin Islands with limited liability, shareholders of which are the respective wholly owned entities of Mr. Ma Kiu Sang ("**Mr. KS Ma**"), Mr. Ma Kiu Mo ("**Mr. KM Ma**") and Mr. Ma Kiu Man, Vince ("**Mr. Vince Ma**"). Mr. KS Ma, Mr. KM Ma and Mr. Vince Ma have been controlling the companies comprising the Group collectively. The addresses of the registered office and the principal place of business of the Company are disclosed in the section "Corporate Information" of this first quarterly report.

The Company is an investment holding company and its subsidiaries are principally engaged in the provision of security services and facility management services in Hong Kong.

The functional currency of the Company is Hong Kong dollar ("**HK\$**"), which is the same as the presentation currency of the consolidated financial statements.

#### 2. SIGNIFICANT ACCOUNTING POLICY

The quarterly financial information has been prepared in accordance with accounting policies that conform with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") applicable to interim periods as well as the applicable disclosure requirements of the Rules Governing the Listing of Securities on GEM of the Stock Exchange. However, it does not contain sufficient information to constitute an interim financial report as defined in HKFRSs.

The quarterly financial information has been prepared on the historical cost basis. The HKICPA has issued a number of new and amendments to HKFRSs that are first effective or available for early adoption for the current accounting period. The adoption of these new and amendments to HKFRSs have no material effect on the quarterly financial information.

The accounting policies and methods of computation used in the quarterly financial information for the three months ended 30 June 2020 are the same as those followed in the preparation of the consolidated financial statements of the Group for the year ended 31 March 2020. In addition, the Group has applied the following accounting policies which became relevant to the Group in the current interim period.

#### **Government grants**

Government grants are not recognised until there is reasonable assurance that the Group will comply with the conditions attaching to them and that the grants will be received. Government grants are recognised in profit or loss on a systematic basis over the periods in which the Group recognises as expenses the related costs for which the grants are intended to compensate.

Government grants that are receivable as compensation for expenses or losses already incurred or for the purpose of giving immediate financial support to the Group with no future related costs are recognised in profit or loss in the period in which they become receivable. Grants relating to compensation of expenses are deducted from the related expenses.

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the three months ended 30 June 2020

#### 3. REVENUE AND SEGMENT INFORMATION

An analysis of the Group's revenue is as follows:

	Three months ended 30 June		
	2020 <i>HK\$'000</i> (Unaudited)	2019 <i>HK\$'000</i> (Unaudited)	
Types of services and rental			
Provision of:  General manned guarding services	37,909	45,823	
Event and crisis security services	37,707	43,823	
Manpower support services	29,665	27,832	
Property management services	4,619	4,708	
Car park management services	2,100	2,042	
Cleaning services	457	459	
Rental of car parks	_	185	
Interest income from sub-leasing of car parks	19	_	
Total	74,769	81,451	

The Group's operating segments are determined based on information reported to the chief operating decision maker ("CODM") of the Group (the directors of the Company who are also directors of certain major operating subsidiaries during the reporting period), for the purposes of resource allocation and performance assessment based on the types of services provided. No operating segments identified by the CODM have been aggregated in arriving at the reportable segments of the Group.

The Group's reportable and operating segments under HKFRS 8 "Operating Segments" are as follows:

- (i) Security services provision of general manned guarding services, event and crisis security services, and manpower support services at railway stations and facilities, sea, land and railway immigration control points and public amenities as well as crowd coordination and management services for large-scale events and emergency and critical incidents in Hong Kong.
- (ii) Facility management services provision of property management services, car park management services, cleaning services, rental of car parks and interest income from sub-leasing of car parks.

## NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the three months ended 30 June 2020

#### 3. **REVENUE AND SEGMENT INFORMATION** (Continued)

#### Segment revenue and results

The following is an analysis of the Group's revenue and results by reportable and operating segments.

	Security services HK\$'000	Facility management services HK\$'000	Elimination <i>HK\$'000</i>	Total <i>HK\$'000</i>
Three months ended 30 June 2020 (un	audited)			
Revenue				
External sales	67,574	7,195	_	74,769
Inter-segment sales	3,789	1,949	(5,738)	_
	71,363	9,144	(5,738)	74,769
Segment results	14,865	3,687	_	18,552
Other income				585
Other corporate expenses				(8,148)
Finance costs				(16)
Profit before taxation				10,973

	Security services HK\$'000	Facility management services HK\$'000	Elimination <i>HK\$'000</i>	Total <i>HK\$'000</i>
Three months ended 30 June 2019 (ur	naudited)			
Revenue				
External sales	74,057	7,394	_	81,451
Inter-segment sales	3,671	1,877	(5,548)	_
	77,728	9,271	(5,548)	81,451
Segment results	8,739	3,687	_	12,426
Other income				44
Other loss				(20)
Other corporate expenses				(5,446)
Listing expenses				(4,808)
Finance costs				(407)
Profit before taxation				1,789

Inter-segment sales are charged at prevailing market rates.

The accounting policies of the operating segments are the same as the Group's accounting policies described in Note 3. Segment results represent profits earned from each segment without allocation of other income, other loss, other corporate expenses, listing expenses and finance costs. This is the measure reported to the CODM of the Group for the purposes of resource allocation and performance assessment.

### **NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

For the three months ended 30 June 2020

#### 4. OTHER INCOME/OTHER LOSS

#### Other income

		Three months ended 30 June	
	2020 HK\$'000	2019 <i>HK\$'000</i>	
	(Unaudited)	(Unaudited)	
Bank interest income	34	4	
Others	551	40	
	585	44	

#### Other loss

	Three months ended 30 June	
	2020 <i>HK\$'000</i> (Unaudited)	2019 <i>HK\$'000</i> (Unaudited)
Loss on write-off/disposal of property, plant and equipment	_	(20)
	_	(20)

#### 5. FINANCE COSTS

		Three months ended 30 June	
	2020 <b>нк\$'</b> 000	2019 HK\$'000	
	(Unaudited)	(Unaudited)	
Interest on bank borrowings	6	387	
Interest on lease liabilities	10	20	
	16	407	

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the three months ended 30 June 2020

#### 6. INCOME TAX EXPENSE

		Three months ended 30 June	
	2020 <i>HK\$'000</i> (Unaudited)	2019 <i>HK\$'000</i> (Unaudited)	
Current tax: Hong Kong Profits Tax			
— Current period	928	1,190	

#### 7. PROFIT AND TOTAL COMPREHENSIVE INCOME FOR THE PERIOD

	Three months ended 30 June	
	2020 <i>HK\$'000</i> (Unaudited)	2019 <i>HK\$'000</i> (Unaudited)
Profit and total comprehensive income for the period has been arrived at after charging		
Depreciation of property, plant and equipment	174	174
Depreciation of right-of-use assets	358	428
Government grants (included in employee benefit expenses)	(6,127)	_

#### 8. DIVIDEND

The Board did not recommend the payment of dividend for the three months ended 30 June 2020 (three months ended 30 June 2019: nil).

# NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

For the three months ended 30 June 2020

#### 9. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to the owners of the Company is based on the following data:

	Three months ended 30 June	
	2020 <i>HK\$'000</i> (Unaudited)	2019 <i>HK\$'000</i> (Unaudited)
Profit for the period attributable to owners of the Company and earnings for the purpose of basic earnings per share	10,045	599

#### **Number of shares**

	Three months ended 30 June	
	2020 (Unaudited)	2019 (Unaudited)
Weighted average number of ordinary shares for the purpose of basic earnings per share	800,000,000	600,000,000

The weighted average number of ordinary shares for the purpose of calculating basic earnings per share has been determined on the assumption that the reorganisation and the capitalisation issue had been effective on 1 April 2019.

No diluted earnings per share is presented as there were no potential ordinary shares in issue during the periods.