# IMS GROUP HOLDINGS LIMITED 英馬斯集團控股有限公司

(Incorporated in the Cayman Islands with limited liability Stock Code : 8136

# IMS GROUP

interim report 2021/22

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# **CORPORATE INFORMATION**

# **EXECUTIVE DIRECTORS**

Mr. Tam Yat Ming Andrew (Chairman and Chief Executive Officer) Mr. Lo King Shun

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Li Chun Hung Mr. Ha Yiu Wing Dr. Wilson Lee

# **COMPANY SECRETARY**

Mr. Lee Pui Chung

# **COMPLIANCE OFFICER**

Mr. Tam Yat Ming Andrew

# **AUTHORISED REPRESENTATIVES**

Mr. Tam Yat Ming Andrew Mr. Lee Pui Chung

# **AUDIT COMMITTEE**

Mr. Li Chun Hung *(Chairman)* Mr. Ha Yiu Wing Dr. Wilson Lee

# **REMUNERATION COMMITTEE**

Dr. Wilson Lee *(Chairman)* Mr. Ha Yiu Wing Mr. Tam Yat Ming Andrew

#### **NOMINATION COMMITTEE**

Mr. Ha Yiu Wing *(Chairman)* Mr. Li Chun Hung Dr. Wilson Lee

## AUDITOR

Mazars CPA Limited 42nd Floor, Central Plaza, 18 Harbour Road, Wan Chai, Hong Kong

# **LEGAL ADVISERS**

As to Hong Kong law: LC Lawyers LLP Suite 3106, 31/F, One Taikoo Place, 979 King's Road, Quarry Bay, Hong Kong

## **PRINCIPAL BANKERS**

Bank of China (Hong Kong) Limited 13/F, Cambridge House, Taikoo Place, 981 King's Road, Island East, Hong Kong

Standard Chartered Bank (Hong Kong) Limited 26/F, Standard Chartered Tower, 388 Kwun Tong Road, Kwun Tong, Kowloon, Hong Kong

#### HEADQUARTERS AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Unit 1201, 12/F, Block C, Seaview Estate, 8 Watson Road, North Point, Hong Kong

# REGISTERED OFFICE IN THE CAYMAN ISLANDS

Cricket Square, Hutchins Drive, P.O.Box 2681, Grand Cayman KY1-1111, Cayman Islands

#### CAYMAN ISLANDS PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE

Conyers Trust Company (Cayman) Limited Cricket Square, Hutchins Drive, P.O.Box 2681, Grand Cayman KY1-1111, Cayman Islands

#### HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Boardroom Share Registrars (HK) Limited 2103B, 21/F, 148 Electric Road, North Point, Hong Kong

**STOCK CODE** 8136

**COMPANY'S WEBSITE** www.ims512.com

# **SUMMARY**

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- 1. The Group has recorded an unaudited total revenue of approximately HK\$44.3 million for the six months ended 30 September 2021, which represented an increase of approximately 135.6% as compared to the six months ended 30 September 2020.
- The Group recorded an unaudited profit attributable to owners of the Company for the six months ended 30 September 2021 of approximately HK\$13.3 million, representing an increase of approximately HK\$13.8 million as compared with a loss of approximately HK\$0.5 million for the six months ended 30 September 2020.
- 3. The board of directors (the "**Board**") of the Company does not recommend the payment of interim dividend for the six months ended 30 September 2021.

# **BUSINESS REVIEW**

The Group is principally engaged in sales of light-emitting diode ("**LED**") lighting fixtures and provision of integrated LED lighting solution services for retail stores of world-renowned end-user luxury brands mainly in the Asia market.

For the six months ended 30 September 2021, the Group recorded revenue of approximately HK\$44.3 million and profit attributable to the owners of the Company of approximately HK\$13.3 million, as compared to revenue of approximately HK\$18.8 million and loss attributable to owners of the Company of approximately HK\$0.5 million for the six months ended 30 September 2020. The Group considers the increase in revenue and the profit attributable to owners of the Company were primarily attributable to the recovery from the adverse impact brought by novel coronavirus disease ["**COVID-19**"] in 2021 as the pandemic remained under control in Hong Kong and the PRC, compared to 2020.

The following table sets forth the details of the Group's revenue sources:

2021	Six months ende		
(unaudited) HK\$' million	%	(unaudited) HK\$' million	%
30.6 0.3	69.1 0.7	13.4 0.1	71.3 0.5
3.7	8.3	2.2	11.7
9.7	21.9	3.1	16.5
44.3	100.0	18.8	100.0
	HK\$' million 30.6 0.3 3.7 9.7	2021 (unaudited) HK\$' million % 30.6 69.1 0.3 0.7 3.7 8.3 9.7 21.9	(unaudited)         (unaudited)           HK\$' million         %           30.6         69.1           0.3         0.7           0.1         0.1           3.7         8.3         2.2           9.7         21.9         3.1

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# MANAGEMENT DISCUSSION AND ANALYSIS

# Sales of LED lighting fixtures

For the sales of LED lighting fixtures, it has increased from approximately HK\$13.4 million for the six months ended 30 September 2020 to approximately HK\$30.6 million for the six months ended 30 September 2021, which represents an increase of approximately 128.4% or HK\$17.2 million, which is directly contributed by the increase in number of projects in the PRC for the six months ended 30 September 2021.

## Sales of visual-audio systems

We have recorded revenue of approximately HK\$0.3 million for the six months ended 30 September 2021 (2020: approximately HK\$0.1 million), representing approximately 0.7% of the Group's revenue.

#### LED lighting system consultation and maintenance services

Our revenue generated from LED lighting system consultation and maintenance service increased from approximately HK\$2.2 million for the six months ended 30 September 2020 to approximately HK\$3.7 million for the six months ended 30 September 2021, which represents an increase of approximately 68.2% or HK\$1.5 million in this segment.

#### Integrated LED lighting solution services

Our revenue generated from integrated LED lighting solution services increased from approximately HK\$3.1 million for the six months ended 30 September 2020 to approximately HK\$9.7 million for the six months ended 30 September 2021, which represented an increase of approximately HK\$6.6 million or 212.9% which was due to increase in demand from our existing customers.

## **FINANCIAL REVIEW**

## Revenue

Our revenue increased by approximately HK\$25.5 million or 135.6%, from HK\$18.8 million for the six months ended 30 September 2020 to approximately HK\$44.3 million for the six months ended 30 September 2021, primarily because revenue generated from sales of LED lighting fixtures has increased by approximately HK\$17.2 million for the six months ended 30 September 2021.

#### **Direct Costs and Gross Profit**

Our direct costs comprise of components, staff costs, subcontracting fee and labour costs. The direct costs increased by approximately HK\$8.0 million or 80.8%, from approximately HK\$9.9 million for the six months ended 30 September 2020 to approximately HK\$17.9 million for the six months ended 30 September 2021, which is in line with the increase in revenue for the six months ended 30 September 2021.

Our gross profit increased by approximately HK\$17.5 million from approximately HK\$8.9 million for the six months ended 30 September 2020 to approximately HK\$26.4 million for the six months ended 30 September 2021, and the gross profit margin increased from 47.5% for the six months ended 30 September 2020 to 59.6% for the six months ended 30 September 2021.

#### **Administrative Expenses**

Our administrative expenses increased by approximately HK\$1.2 million or 11.1%, from approximately HK\$10.8 million for the six months ended 30 September 2020 to approximately HK\$12.0 million for the six months ended 30 September 2021. The increase was mainly due to the increase of sales commission and salaries and allowance of approximately HK\$0.6 million and depreciation of right of use assets of approximately HK\$0.3 million.

#### **Income Tax Expense**

Income tax expense has increased significantly from approximately HK\$1.0 million for the six months ended 30 September 2020 to approximately HK\$2.1 million for the six months ended 30 September 2021, primarily due to the Group's increased revenue in both Hong Kong subsidiaries and PRC subsidiaries.

#### Profit/(Loss) for the period

The Group recorded a profit of approximately HK\$13.3 million attributable to owners of the Company for the six months ended 30 September 2021, representing an increase of approximately HK\$13.8 million as compared with a loss of approximately HK\$0.5 million for the six months ended 30 September 2020. The profit is caused by the increase in revenue and gross profit margins.

## Dividend

The Board does not recommend the payment of an interim dividend for the six months ended 30 September 2021 (six months ended 30 September 2020: nil).

# LIQUIDITY AND FINANCIAL RESOURCES

The Group financed its operations primarily through cash generated from its operating activities. As at 30 September 2021 and 31 March 2021, we did not have any bank borrowings.

#### **Liquidity ratios**

	30 September 2021	31 March 2021
Current ratio	4.3	4.6
Quick ratio	4.0	4.4

Current ratio: The current ratio is calculated by dividing current assets by current liabilities as at the end of the respective period/year.

Quick ratio: The quick ratio is calculated by dividing current assets minus inventories by current liabilities as at the end of the respective period/year.

# Cash and bank balances

As at 30 September 2021, the currency denomination of the Group's cash and bank balances (included fixed bank deposits) are as follows:

Currency denomination	30 September 2021 HK\$ million	31 March 2021 HK\$ million
Denominated in: HKD RMB EUR USD	42.6 28.5 _ (1) _ (2)	52.4 10.5 (1) (2)
	71.1	62.9

<sup>(1)</sup> Represents amount less than HK\$1,000

<sup>(2)</sup> Represents amount less than HK\$10,000

# Net current assets

As at 30 September 2021, the Group had net current assets of approximately HK\$67.7 million (as at 31 March 2021: HK\$64.8 million).

# **Total equity**

The equity of the Group mainly comprises share capital, share premium and reserves. As at 30 September 2021, the Group's total equity attributable to owners of the Company amounted to approximately HK\$76.9 million (as at 31 March 2021: approximately HK\$74.0 million).

# **CAPITAL STRUCTURE**

There has been no change in the capital structure of the Group since 31 March 2021 and up to the date of this report.

#### **TREASURY POLICY**

The Group has adopted a conservative approach towards its treasury policies and thus maintained a healthy liquidity position throughout the period. The Group strives to reduce exposure to credit risk by performing ongoing credit assessments and evaluations of the financial status of its customers. To manage liquidity risk, the Board closely monitors the Group's liquidity position to ensure that the liquidity structure of the Group's assets, liabilities and other commitments can meet its funding requirements from time to time.

# FOREIGN EXCHANGE EXPOSURE

Majority of the Group's business operations were conducted in Hong Kong and the PRC. The sales of the Group are denominated in Hong Kong dollars and Renminbi, which are the functional currencies. The purchases of the Group are denominated in Renminbi, Hong Kong dollars and US dollars. During the period, there has been no material impact to the Group arising from the fluctuation in the foreign exchange rates.

The Group has not engaged in any derivatives agreement and has not committed to any financial instruments to hedge its foreign exchange exposure during the period.

## PLEDGE OF ASSETS

As at 30 September 2021, the Group did not pledge any assets (as at 31 March 2021: nil).

# **CONTINGENT LIABILITIES**

As at 30 September 2021, the Group did not have any contingent liabilities (as at 31 March 2021: nil).

# **CAPITAL EXPENDITURE**

During the six months ended 30 September 2021, the Group acquired items of property, plant and equipment of approximately HK\$305,000 (year ended 31 March 2021: approximately HK\$1.2 million) and acquired intangible assets of approximately HK\$22,000 (year ended 31 March 2021: HK\$44,000).

## **CAPITAL COMMITMENT**

As at 30 September 2021, the Group had capital commitment of approximately HK\$0.4 million (as at 31 March 2021: approximately HK\$0.8 million).

## **EMPLOYEES AND REMUNERATION POLICY**

As at 30 September 2021, including our executive Directors, the Group had a total of 66 (as at 31 March 2021: 65) employees, of which 38 employees were in Hong Kong and 28 employees were in the PRC. The Group's total staff costs (including directors' emoluments) amounted to approximately HK\$11.2 million for the six months ended 30 September 2021 (six months ended 30 September 2020: approximately HK\$10.5 million).

Human resources are vital to our business. In compliance with external competitiveness and internal equity principle, the Group regularly reviews its remuneration plan in accordance with the employees' experience, responsibilities and performance, etc. to ensure that remuneration is in line with market competitiveness. The Group is committed to providing fair market remuneration in form and value to attract, retain and motivate high quality employees. The Group operates the following retirement schemes for its employees:

 a defined scheme under the Mandatory Provident Fund Schemes Ordinance (Chapter 485 of the Laws of Hong Kong) for those employees in Hong Kong who are eligible to participate; and

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# MANAGEMENT DISCUSSION AND ANALYSIS

(2) a "five social insurance and one housing fund" retirement pension scheme in accordance with the Retirement Policy of the Chinese Government for PRC employees.

Furthermore, the Company has conditionally adopted a share option scheme on 22 December 2017 so as to motivate, attract and retain right employees.

# USE OF PROCEEDS FROM THE INITIAL PUBLIC OFFERING (THE "IPO") AND COMPARISON OF BUSINESS OBJECTIVES WITH ACTUAL BUSINESS PROGRESS

Up to 30 September 2021, we utilized the net proceeds raised from the IPO in accordance with the designated uses set out in the prospectus issued by the Company on 11 January 2018 (the **"Prospectus"**) and the supplemental announcement of the Company issued on 24 August 2020 (the **"Supplemental Announcement"**) as follows:

Description	Amount designated in the Prospectus (as adjusted based on the actual net proceeds raised) HK\$' million	Unutilised amount as at 31 March 2019 HK\$' million	Unutilised amount as at 30 September 2019 HK\$' million	Unutilised amount as at 31 March 2020 HK\$' million	Unutilised amount as at 30 September 2020 HK\$' million	Unutilised amount as at 31 March 2021 HK\$' million	Unutilised amount as at 30 September 2021 HK\$° million	Expected date to fully utilise the unutilised amount
Setting up a factory								
<ul> <li>Rental of factory and staff quarters</li> </ul>	2.0	2.0	1.8	1.7	1.4	1.1	0.7	31 March 2022
<ul> <li>Operating expense including staff costs</li> </ul>	3.9	3.9	3.9	3.0	1.7	Nil	Nil	N/A
- Purchasing computer numeric control	3.7	3.7	27	0.3	Nil	N/T	Nil	N1/4
machines, 3D printer and testing equipment - Capital expenditure including renovation and	3./	3.7	Z.1	U.3	NIL	Nil	NIL	N/A
purchasing furniture and equipment	1.0	1.0	Nil	Nil	Nil	Nil	Nil	N/A
Subtotal	10.6	10.6	8.4	5.0	3.1	1.1	0.7	31 March 2022
Recruiting high calibre staff	4.3	3.8	3.3	2.8	2.3	1.7	1.0	31 March 2022
Pursuing suitable acquisitions	13.0	13.0	13.0	13.0	13.0	13.0	13.0	31 December 2022
Enhancing our ERP system	3.7	2.7	2.5	2.3	2.0	1.6	1.1	31 March 2022
Expanding and upgrading the infrastructure								
of our workshop and office	1.9	1.8	0.2	Nil	Nil	Nil	Nil	N/A
Working capital and general corporate purpose	1.2	Nil	Nil	Nil	Nil	Nil	Nil	N/A
Total	34.7	31.9	27.4	23.1	20.4	17.4	15.8	

As at 30 September 2021, the remaining amount of approximately HK\$15.8 million was expected to be utilised in the same manner as disclosed in the Prospectus and the Supplemental Announcement based on the following timeline:

## Setting up a factory

According to the Prospectus, the net proceeds allocated for setting up a factory (as adjusted on a pro rata basis based on the actual net proceeds raised) was planned to be fully utilised by 31 March 2019. The actual use of the net proceeds up to 31 March 2019, 30 September 2019, 31 March 2020, 30 September 2020, 31 March 2021 and 30 September 2021 were nil, approximately HK\$2.2 million, HK\$5.6 million, HK\$7.5 million, HK\$9.5 million and HK\$9.9 million respectively. The actual used amount was less than the planned use amount during the relevant period primarily because the plan to set up the factory (from the preliminary preparation phase, to the production line preparation and to the commencement of factory operations) was postponed as the Board needed more time to assess the potential impact of US-China trade frictions on the Group's business. As a result, the commencement of operations of the factory was delayed from June 2018 to April 2020, which has led to a delay in utilising the proceeds and recognising the related expenses. The Board considers that the delay had no material adverse impact on the business operation and financial position of the Group because prior to the commencement of operation of the factory, our Group was able to purchase sufficient LED lighting fixtures from existing suppliers of the Group to cover the demand for our products.

It is expected that the unutilised proceeds will be used for the rental of factory and the staff quarters as well as for the operating expenses relating to the operation of the factory, and will be fully utilised on or before 31 March 2022.

## Recruiting high calibre staff

According to the Prospectus, the planned use of net proceeds (as adjusted on a pro rata basis based on the actual net proceeds raised) for recruiting high calibre staff up to 31 March 2019, 30 September 2019 and 31 March 2020 were approximately HK\$2.4 million, HK\$3.6 million and HK\$4.3 million respectively. The actual use of the net proceeds up to 31 March 2019, 30 September 2019, 31 March 2020, 30 September 2020, 31 March 2021 and 30 September 2021 were approximately HK\$0.5 million, HK\$1.0 million, HK\$1.5 million, HK\$2.0 million, HK\$2.6 million and HK\$3.3 million respectively. The actual used amount was less than the planned use amount during the relevant period primarily because the Group has taken a longer time than expected to recruit these high calibre staff as more time was required to seek suitable candidates and thus delayed the staff costs incurred.

The Group has employed a business development manager last year and sales coordinator during the year.

It is expected that the unutilised proceeds will be used for paying the staff costs in relation to the high calibre staff recruited by the Group and will be fully utilised on or before 31 March 2022.

# **Pursuing suitable acquisitions**

Up to 30 September 2021, approximately HK\$13.0 million allocated for pursuing suitable acquisitions has not been utilised by the Group, which was planned to be fully utilised by 31 March 2019 as set forth in the Prospectus. In light of the continuing US-China trade frictions and the outbreak of COVID-19, the Group continued to adopt a more cautious approach in evaluating suitable acquisition targets based on a range of factors, including investment return, acquisition consideration, profitability of acquisition target[s], synergic effect with our Group, challenges and expenses that could arise from integrating with the acquisition target(s) and sustainability of the business.

Since listing, the management of the Group has explored several acquisition opportunities, however, up to 30 September 2021, the Group has not identified any suitable acquisition targets. The Group will continue to look for suitable acquisition targets, and it is expected that the unutilised net proceeds will be fully utilised on or before 31 December 2022.

#### Enhancing our ERP system

Up to 30 September 2021, approximately HK\$1.1 million allocated for enhancing our ERP system has not been utilised by the Group, which was planned to be fully utilised by 31 March 2019 as set out in the Prospectus. The actual used amount was less than the planned use amount during the relevant period primarily because while the Group has implemented the ERP system in the Hong Kong office, the implementation of the ERP systems (including the centralized inventory system and production system) for the PRC factory was delayed due to the postponement of the setting up of the factory.

The Group will continue to monitor the efficiency and effectiveness of the current ERP system in place and implement further adjustments and/or upgrades as appropriate. It is expected that the unutilised net proceeds for enhancing our ERP system will be fully utilised on or before 31 March 2022.

The expected timeline for fully utilising the unutilised proceeds disclosed above is based on the best estimation from the Board with latest information as at the date of this interim report. The Board confirms that there is no material change in the business nature of the Group as set out in the Prospectus and the Group considers that the delay in use of net proceeds does not have any material adverse impacts on the operation of the Group. However, due to the adverse impacts of the outbreak of COVID-19 on worldwide economies, the Board will continue to closely monitor the situation and evaluate the impacts on the timeline to utilise the unutilised proceeds and will keep shareholders and potential investors informed if there are any material changes.

# **EVENTS AFTER REPORTING PERIOD**

The Group does not have any significant events after the reporting period and up to the date of this report.

# OUTLOOK

## **Future Development and Outlook**

Our goal is to be one of the leading LED lighting solutions providers in Asia. The shares of the Company were successfully listed on GEM of the Stock Exchange of Hong Kong Limited on 25 January 2018 ("Listing Date"). The net proceeds from the share offer enable us to have sufficient financial resources to broaden our customer bases and achieve cost savings through setup of our own factory.

In addition, Asia (especially the PRC) continues to be the growth engines of the global economy. We expect that there will be rising domestic demand from renowned luxury brands. The Group will continue to grow despite the adverse impact brought by COVID-19 in 2021. However, we would expect to face various uncertainties and difficulties like transportation restrictions due to COVID-19. In response, the Group has regularly carried out assessments of the overall impact of the pandemic on its operations and has taken all possible contingency measures to contain such impact.

The Board of the Company is pleased to announce the unaudited condensed consolidation interim financial statements of the Group for the six months ended 30 September 2021, together with the comparative unaudited figures for the corresponding period in 2020 as follows:

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE THREE MONTHS AND SIX MONTHS ENDED 30 SEPTEMBER 2021

		Three mon 30 Sept		Six months ended 30 September		
	Notes	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000	
Revenue	4	23,023	7,256	44,345	18,764	
Direct costs		(8,737)	(4,415)	(17,928)	(9,860)	
Gross profit		14,286	2,841	26,417	8,904	
Other income Other gains and losses, net Administrative expenses Reversal of loss allowance		19 705 (6,174)	1,285 (85) (5,197)	73 665 (12,007)	2,484 (23) (10,806)	
on trade receivables		61		290		
<b>Profit/(loss) from operation</b> Finance cost	5(a)	8,897 (37)	(1,156) (46)	15,438 (81)	559 (99)	
Profit/(loss) before income tax expense	5	8,860	(1,202)	15,357	460	
Income tax expense	7	(1,032)	(648)	(2,065)	(1,006)	
Profit/(loss) attributable to owners of the Company		7,828	(1,850)	13,292	(546)	
Other comprehensive (loss)/income Item that are or may be reclassified to profit or loss: Exchange differences on						
translating foreign operations		(690)	843	(396)	1,009	
Other comprehensive (loss)/income for the period attributable to owners of the Company		(690)	843	(396)	1,009	
Total comprehensive income/(loss) for the period attributable to owners of the Company		7,138	(1,007)	12,896	463	
Earnings/(loss) per share Basic and diluted	8	HK cents 0.78	HK cents (0.19)	HK cents 1.33	HK cents (0.05)	

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 SEPTEMBER 2021

		30 September 2021	31 March 2021
	Notes	HK\$'000 (unaudited)	HK\$'000 (audited)
<b>Non-current assets</b> Property, plant and equipment Intangible asset Right-of-use assets	10	6,252 460 3,854	7,229 509 2,572
		10,566	10,310
<b>Current assets</b> Inventories Trade and other receivables Cash and cash equivalents	11	5,608 11,425 71,133	3,683 16,077 62,874
		88,166	82,634
<b>Current liabilities</b> Trade and other payables Contract liabilities Lease liabilities Tax payables	12	9,884 5,204 3,251 2,151	9,922 5,351 2,286 
		20,490	17,792
Net current assets		67,676	64,842
Total assets less current liabilities		78,242	75,152
<b>Non-current liabilities</b> Other payables Contract liabilities Deferred tax liabilities Lease liabilities		11 30 574 718	110 30 596 403
		1,333	1,139
NET ASSETS		76,909	74,013
<b>Capital and reserves</b> Share capital Reserves	13	1,000 75,909	1,000 73,013
TOTAL EQUITY		76,909	74,013

Approved and authorised for issue by the Board of Directors and signed on its behalf by

Mr. Tam Yat Ming Andrew Director

**Mr. Lo King Shun** Director

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2021

			Attrib	utable to owr	ners of the C	ompany		
	Share capital HK\$'000	Share premium <sup>(1)</sup> HK\$'000	Merger reserve <sup>(2)</sup> HK\$'000	Exchange reserve <sup>[3]</sup> HK\$'000	Statutory surplus reserve <sup>(4)</sup> HK\$'000	Proposed dividends HK\$'000	Retained Profits <sup>(5)</sup> HK\$'000	Total HK\$'000
As at 31 March 2021 (audited)	1,000	50,946	8	(117)	1,324	10,000	10,852	74,013
Profit for the period Other comprehensive loss: Items that are or may be reclassified to profit or loss: Exchange differences	-	-	-	-	-	-	13,292	13,292
on translating foreign operations				(396)				(396)
Total comprehensive income for the period				(396)			13,292	12,896
2020/21 final dividend at HK\$0.01 per ordinary share						(10,000)		(10,000)
As at 30 September 2021 (unaudited)	1,000	50,946	8	(513)	1,324		24,144	76,909
As at 31 March 2020 (audited)	1,000	50,946	8	(1,930)	1,324	-	15,423	66,771
Loss for the period Other comprehensive loss: Items that are or may be reclassified to profit or loss:	-	-	-	-	-	-	(546)	(546)
Exchange differences on translating foreign operations				1,009				1,009
Total comprehensive income for the period				1,009			(546)	463
As at 30 September 2020 (unaudited)	1,000	50,946	8	(921)	1,324	_	14,877	67,234

Notes:

- (1) Share premium account of the Group represents the excess of the proceeds received over the nominal value of the Company's shares issued.
- (2) Merger reserve represents the difference between the Company's investment costs in subsidiaries and the aggregated share capital of the subsidiaries whose shares were transferred to the Company pursuant to the reorganisation.
- (3) Exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operation.
- (4) In accordance with the relevant regulation in the PRC, a subsidiary operating in the PRC is required to transfer 10% of its profits after tax, as determined under the accounting regulations in the PRC, to the statutory surplus reserve, until the balance of the fund reaches 50% of its respective registered capital. The statutory surplus reserve is non-distributable, and is subject to certain restrictions set out in the relevant regulations in the PRC. This reserve can be used either to offset against accumulated losses or be capitalised as paid-up capital. However, such balance of the statutory surplus reserve must be maintained at a minimum of 25% of paid-up capital after the above usages.
- (5) Retained profits represents cumulative net profits recognised in the consolidated statements of profit or loss and other comprehensive income.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE SIX MONTHS ENDED 30 SEPTEMBER 2021

	Six months ended 30 September		
Notes	2021 HK\$'000 (unaudited)	2020 HK\$'000 (unaudited)	
Net cash generated from operating activities	19,608	3,099	
Net cash (used in)/generated from investing activities	(274)	246	
Net cash used in financing activities	(11,246)	(1,108)	
Net increase in cash and cash equivalents	8,088	2,237	
Effect of exchange rate changes on cash and cash equivalents	171	445	
Cash and cash equivalents at beginning of the period	62,874	63,279	
Cash and cash equivalents at end of the period	71,133	65,961	

# 1. GENERAL

The Company was incorporated in the Cayman Islands on 15 February 2017, as an exempted company with limited liability under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The registered office of the Company is located at the offices of Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. The principal place of business is located at Unit 1201, 12/F, Block C, Seaview Estate, 8 Watson Road, North Point, Hong Kong.

The Company, an investment holding company, and its subsidiaries (together referred to the "**Group**") are principally engaged in the sale of LED lighting fixtures and visual-audio system, provision of integrated LED lighting solution services, project and consultancy and LED lighting system maintenance services.

In the opinion of the directors of the Company, the Company's immediate and ultimate holding company is The Garage Investment Limited, a company incorporated in British Virgin Islands (the "**BVI**").

# 2. BASIS OF PREPARATION

These unaudited condensed consolidated interim financial statements have been prepared in accordance with Hong Kong Accounting Standard 34 (**"HKAS 34**"), all applicable Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards and Interpretations (hereinafter collectively referred to as the **"HKFRSs**"), issued by the Hong Kong Institute of Certified Public Accountants (**"HKICPA**") and the applicable disclosure requirements of the Hong Kong Companies Ordinance and the GEM Listing Rules.

The unaudited condensed consolidated interim financial statements have been prepared under historical cost convention.

The principal accounting policies used in the unaudited condensed consolidated interim financial statements for the six months ended 30 September 2021 are the same as those followed in the preparation of the Group's annual financial statements for the year ended 31 March 2021, except for the new and revised HKFRSs issued by the HKICPA that are adopted for the first time for the current accounting period of the Group.

The adoption of these new and revised HKFRSs has had no material effect on the amounts reported in these unaudited condensed consolidated interim financial statements and/or disclosures set out in these unaudited condensed consolidated interim financial statements. The Group has not early adopted any new HKFRSs that have been issued but are not yet effective.

# 3. SEGMENT INFORMATION

During the period, the Group was principally engaged in sale of LED lighting fixtures and visual-audio system, provision of integrated LED lighting solution services, project consultancy and LED lighting system maintenance services. Information reported to the Group's chief operating decision maker, for the purpose of resources allocation and performance assessment, focuses on the operating results of the Group as a whole. The Group's resources are integrated and as a result, no discrete operating segment financial information is available. Accordingly, no operating segment information is presented.

## 4. **REVENUE**

Revenue includes the net invoiced value of goods sold, project consultancy and maintenance services rendered and contracts on LED lighting solution projects earned by the Group. The amounts of each significant category of revenue recognised during the respective periods are as follows:

		nths ended tember	Six months ended 30 September	
	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000
Revenue from contracts with customers within the scope of HKFRS 15 Revenue – at a point in time Sale of LED lighting fixtures Sale of visual-audio systems	13,474 236	5,321 37	30,602 362	13,394 37
<b>Revenue – over time</b> LED lighting system consultation and maintenance services Integrated LED lighting solution services	1,045	1,147	3,708 9,673	2,240
	23,023	7,256	44,345	18,764

# 5. (LOSS)/PROFIT BEFORE INCOME TAX EXPENSE

The Group's profit before income tax expense is arrived at after charging:

			nths ended tember	Six months ended 30 September	
		2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000
(a)	<i>Finance costs</i> Interest on lease liabilities	37	46	81	99
(b)	Other items Costs of inventories recognised as expenses Auditor's remuneration	6,541	1,928	13,599	5,481
	– Audit-related assurance services Depreciation of property,	142	125	285	250
	plant and equipment - Administrative expenses - Cost of sales	384 607	302 18	733 636	599 19
	Amortisation of intangible assets Depreciation of right-of-use	36	13	72	69
	assets Leases expenses of other	668	529	1,337	1,056
	premises under short term leases	79	8	103	31

#### Three months ended Six months ended 30 September 30 September 2021 2020 2021 2020 (unaudited) (unaudited) (unaudited) (unaudited) HK\$'000 HK\$'000 HK\$'000 HK\$'000 Fees, wages and salaries 5.389 4.803 10.541 9.948 Post-employment benefits - payment to defined contribution retirement plan 238 160 466 329 Other benefits 192 220 206 270 5.819 11.213 10.547 5.183

# 6. EMPLOYEE BENEFIT EXPENSES, INCLUDING DIRECTORS' REMUNERATION

# 7. INCOME TAX EXPENSE

The amount of income tax expense in the condensed consolidated statement of profit or loss and other comprehensive income represents:

	Three mor 30 Sept		Six months ended 30 September		
	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000	
Current tax Hong Kong profits tax – current period PRC enterprise income tax (" <b>EIT</b> ") – current period	751 298	- (74)	1,387 711	- 299	
Withholding income tax Deferred income tax	(17)	737 (15)	(33)	737 (30)	
Income tax expense	1,032	648	2,065	1,006	

#### Hong Kong profits tax

Hong Kong profits tax is calculated at 16.5% (six months ended 30 September 2020: 16.5%) of the estimated assessable profits during the period.

On 21 March 2018, the Hong Kong Legislative Council passed The Inland Revenue (Amendment) (No. 7) Bill 2017 (the "**Bill**") which introduces the two-tiered profits tax rates regime. The Bill was signed into law on 28 March 2018 and was gazetted on the following day.

Under the two-tiered profits tax rates regime, the first HK\$2 million of profits of qualifying corporations will be taxed at 8.25%, and profits above HK\$2 million will be taxed at 16.5% (six months ended 30 September 2020: 16.5%). The profits of corporations in Hong Kong not qualifying for the two-tiered profits tax rates regime will continue to be taxed at a flat rate of 16.5%.

# **PRC EIT**

Under the Law of the PRC on Enterprise Income Tax (the "**EIT Law**") and Implementation Regulation of the EIT Law, the tax rate of the PRC subsidiary is 25% for both periods.

#### Withholding income tax

Under the EIT Law, dividends, interests, rent, royalties and gains on transfers of property received by a foreign enterprise, i.e. non-China tax resident enterprise, will be subject to the PRC withholding tax at 10% or a reduced treaty rate depending on provisions of tax treaty entered between the PRC and the jurisdiction where the foreign enterprise incorporated. The withholding tax rate is 5% for the holding company in Hong Kong if the holding company is the beneficial owner of the dividend received from the invested enterprises in the PRC and obtained the approval of enjoying the treaty rate from the PRC tax authorities. The withholding tax imposed on the dividend income received from the Group's PRC entities will reduce the Group's net income.

# 8. EARNINGS/(LOSS) PER SHARE

The calculation of the basic earnings per share attributable to the ordinary equity holders of the Company is based on the following data:

	Three months ended 30 September		Six months ended 30 September	
	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000
Earnings/(loss) Earnings/(loss) for the purpose of basic earnings/(loss) per share	7,828	(1,850)	13,292	(546)
Number of shares Weighted average number of ordinary shares for the purpose of basic earnings/(loss) per share <i>(Note)</i>	1,000,000,000	1,000,000,000	1,000,000,000	1,000,000,000

Note:

Diluted earnings/(loss) per share is same as basic earnings/(loss) per share as there was no potential dilutive ordinary shares for the six months ended 30 September 2021 and 2020.

# 9. DIVIDENDS

No dividend has been paid or declared by the Company for the six months ended 30 September 2021 (six months ended 30 September 2020: nil).

# 10. PROPERTY, PLANT AND EQUIPMENT

During the six months ended 30 September 2021, the Group acquired items of property, plant and equipment with a cost of approximately HK\$305,000 (for the year ended 31 March 2021: approximately HK\$1.2 million).

# 11. TRADE AND OTHER RECEIVABLES

	Note	As at 30 September 2021 HK\$'000 (unaudited)	As at 31 March 2021 HK\$`000 (audited)
<b>Trade receivables</b> From third parties Less: Expected credit loss		16,894 (7,170)	21,611 (7,398)
Trade receivables, net	(a)	9,724	14,213
<b>Other receivables</b> Prepayment and deposits Other receivables		1,593 108	1,790 74
	(b)	1,701	1,864
Total trade and other receivables		11,425	16,077

#### Note:

(a) The Group generally allows a credit period within 30 (year ended 31 March 2021: 30) days to its trade customers. Application for progress payments on projects are made on regular basis. The Group does not hold any collateral over these balances.

The following is an ageing analysis of trade receivables, net of loss allowance, presented based on the earlier of invoice date or revenue recognition date:

	As at 30 September 2021 HK\$'000 (unaudited)	As at 31 March 2021 HK\$'000 (audited)
Less than 1 month 1 month to 3 months 4 months to 6 months More than 6 months but less than one year	1,006 2,699 5,433 586	807 11,883 1,247 276
	9,724	14,213

# 11. TRADE AND OTHER RECEIVABLES (Continued)

- Note: (Continued)
- (a) (Continued)

Movements in loss allowance for impairment of trade receivables are as follows:

	As at 30 September 2021 HK\$'000 (unaudited)	As at 31 March 2021 HK\$'000 (audited)
At beginning of the reporting period (Reversal of) Loss allowance on	7,398	6,429
trade receivables Exchange realignment	(290) 62	741 228
At the end of the reporting period	7,170	7,398

(b) The above balances of other receivables, prepayments and deposits as at 30 September 2021 and 31 March 2021 were neither past due nor impaired. Financial assets included in these balances are non-interest bearing and relate to receivables for which there was no recent history of default.

# 12. TRADE AND OTHER PAYABLES

	As at 30 September 2021 HK\$'000 (unaudited)	As at 31 March 2021 HK\$'000 (audited)
Trade payables Other payables: Provision of warranties Staff cost payables	7,240 82 239	6,184 385 1,106
Other tax payables Other payables and accruals	2,151 183	1,461 896
Total trade and other payables Less: Non-current portion Provision of warranties	9,895 (11)	10,032
Total current portion	9,884	9,922

# 12. TRADE AND OTHER PAYABLES (Continued)

The credit period of trade payables is normally within 30 (year ended 31 March 2020: 30) days. The ageing analysis of the trade payables based on invoice date is as follows:

	As at 30 September 2021 HK\$'000 (unaudited)	As at 31 March 2021 HK\$'000 (audited)
Current or less than 1 month 1 to 3 months 4 to 6 months 7 to 12 months More than 1 year	733 792 583 11 5,121	502 2,377 815 1,710 780
	7,240	6,184

13. SHARE CAPITAL

	Number of ordinary shares	Amount HK\$
Authorised: Ordinary shares of HK\$0.001 each As at 31 March 2021 (audited) and 30 September 2021 (unaudited)	10,000,000,000	10,000,000
<b>Issued and fully paid:</b> As at 31 March 2021 (audited) and 30 September 2021 (unaudited)	1,000,000,000	1,000,000

## 14. RELATED PARTY TRANSACTIONS

# (a) Related party transactions

During the period, the Group does not have any significant transactions with its related parties or transactions which constituted connected transactions as defined in Chapter 20 of the GEM Listing Rules.

# (b) Key management compensation

The key management personnel of the Group are the directors and senior management of the Group. The remuneration paid or payable to them during the period are as follows:

	Three months ended 30 September		Six mont 30 Sept	
	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$`000	2021 (unaudited) HK\$'000	2020 (unaudited) HK\$'000
Fees, wages and salaries Post-employment benefits – payment to defined contribution	1,337	1,337	2,674	2,674
retirement plan	26	23	51	45
	1,363	1,360	2,725	2,719

# 15. CAPITAL COMMITMENT

As at 30 September 2021, the Group had capital commitment of approximately HK\$0.4 million (as at 31 March 2021: approximately HK\$0.8 million).

# **DISCLOSURE OF INTERESTS**

## (a) Interests and short positions of Directors and chief executive in the shares (the "Share(s)"), underlying Shares and debentures of the Company and our associated corporations

As at the date of this report, the interests and short positions of the Directors and chief executive of the Company in the Shares, underlying Shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the Securities and Future Ordinance ("**SFO**")), which were required [a] to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including any interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the required standards of dealing by Directors as referred to in Rules 5.46 to 5.67 of the GEM Listing Rules were as follows:

## Long position in the Shares of the Company

Name of Directors Nature of interest		Number of Shares	Approximate percentage of shareholding in our Company
Mr. Tam Yat Ming Andrew <sup>(1)</sup>	Interest in controlled corporation <sup>[2]</sup>	490,000,000	49%

#### Notes:

- (1) On 11 August 2020, The Garage Investment Limited ("Garage Investment"), Eight Dimensions Investment Limited ("Eight Dimensions"), Mr. Tam Yat Ming Andrew ("Mr. Tam") and Mr. Yeung Wun Tang Andy ("Mr. Yeung") entered into a deed of termination (the "Termination Deed") to terminate the acting in concert arrangement under the acting in concert agreement dated 25 August 2017 entered into among themselves. Upon execution of the Termination Deed, Mr. Tam (and Garage Investment) and Mr. Yeung (and Eight Dimensions) are no longer deemed to be interested in each other's interest in the Shares.
- (2) 490,000,000 Shares are held by Mr. Tam indirectly through Garage Investment, which is wholly-owned by Mr. Tam.

# Long position in the Shares of associated corporations

Name of Directors	Name of associated corporation	Nature of interest	Number of Shares	Approximate percentage of shareholding
Mr. Tam	Garage Investment	Beneficial owner	1	100.00%

Save as disclosed above and so far as is known to the Directors, as at the date of this report, none of the Directors nor chief executive of the Company had or was deemed to have any other interests or short positions in the Shares, underlying Shares or debentures of the Company or its associated corporations (within the meaning of Part XV of the SFO) which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including any interests or short positions which they are taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the required standards of dealing by Directors as referred to in Rules 5.46 to 5.67 of the GEM Listing Rules.

#### (b) Interests and short positions of substantial shareholders in the Shares, Underlying Shares and debentures of the Company

As at the date of this report, so far as is known to the Directors, the following entities and individuals (not being Directors or chief executive of the Company) had, or were deemed to have, interests or short positions (directly or indirectly) in the Shares or underlying Shares of the Company that would fall to be disclosed to the Company and the Stock Exchange under the provision of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company pursuant to section 336 of the SFO were as follows:

## Long position in the Shares

Name	Nature of interest	Number of Shares	Percentage of shareholding
Eight Dimensions <sup>(1)</sup>	Beneficial owner	215,000,000	21.5%
Garage Investment <sup>(1)</sup>	Beneficial owner	490,000,000	49%
Mr. Yeung <sup>(1)</sup>	Interest in controlled corporation and interest of spouse <sup>[2]</sup>	260,000,000	26%
Ms. Hung Ying <sup>(3)</sup>	Interest of spouse and beneficial owner	260,000,000	26%
Ms. Ng Wing Sze <sup>[4]</sup>	Interest of spouse	490,000,000	49%

Note:

- (1) On 11 August 2020, Garage Investment, Eight Dimensions, Mr. Tam and Mr. Yeung entered into the Termination Deed to terminate the acting in concert arrangement under the Acting in Concert Agreement. Upon execution of the Termination Deed, Mr. Tam (and Garage Investment) and Mr. Yeung (and Eight Dimensions) are no longer deemed to be interested in each other's interest in the Shares.
- [2] 215,000,000 Shares are held by Mr. Yeung indirectly through Eight Dimensions, which is wholly-owned by Mr. Yeung. Mr. Yeung is the spouse of Ms. Hung Ying. By virtue of the SFO, Mr. Yeung is also deemed to be interested in the 45,000,000 Shares in which Ms. Hung Ying is interested.
- (3) 45,000,000 Shares are beneficially owned by Ms. Hung Ying. Ms. Hung Ying is the spouse of Mr. Yeung. By virtue of the SFO, Ms. Hung Ying is also deemed to be interested in the 215,000,000 Shares in which Mr. Yeung is interested.
- (4) Ms. Ng Wing Sze is the spouse of Mr. Tam. By virtue of the SFO, Ms. Ng Wing Sze is deemed to be interested in the Shares in which Mr. Tam is interested.

Save as disclosed above and so far as is known to the Directors, as at the date of this report, none of the substantial or significant shareholders or other persons, other than the Directors and chief executive of the Company whose interests are set out in the section "Disclosure of interests – Interests and short positions of Directors and chief executive in Shares, underlying Shares and debentures of the Company and our associated corporations" above, had any interest or a short position in the Shares or underlying Shares as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

## **SHARE OPTION SCHEME**

A share option scheme (the "**Share Option Scheme**") was approved and conditionally adopted by the then shareholders of the Company by way of written resolutions on 22 December 2017.

No share options have been granted by the Company under the Share Option Scheme since its adoption.

# DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code of conduct regarding securities transactions by the Directors (the "**Code of Conduct**") on terms no less exacting than the required standard of dealings set out in Rules 5.46 to 5.67 of the GEM Listing Rules (the "**Required Standard Dealings**"). The Company had also made specific enquiry of all the Directors and each of them was in compliance with the Code of Conduct and Required Standard Dealings up to the date of this report.

# **COMPETING INTERESTS**

None of the Directors or the controlling shareholders of the Company or any of their respective associates (as defined in the GEM Listing Rules) has any business or interest in a business that competes or may compete with the business of the Group and any other conflicts of interest which any such person has or may have with the Group during the six months ended 30 September 2021.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities for the six months ended 30 September 2021.

## **CORPORATE GOVERNANCE**

The Board is committed to maintaining high standards of corporate governance in order to uphold the transparency of the Group and safeguard interests of the shareholders.

The Company has adopted the Corporate Governance Code (the "**CG Code**") as stated in Appendix 15 of the GEM Listing Rules, except for the deviation from code provision A2.1 of the CG Code.

Pursuant to code provision A.2.1 of the CG Code, the responsibilities between the chairman and the chief executive officer should be segregated and should not be performed by the same individual. In view of Mr. Tam Yat Ming Andrew, being the founder of the Group and his experience and his roles in the Group, the Board considers it beneficial to the business prospect and operational efficiency of the Group that Mr. Tam Yat Ming Andrew acts as the chairman of the Board (the "**Chairman**") and continues to act as the CEO.

The Directors consider that the current structure does not impair the balance of power and authority between the Board and the management of the Company given the appropriate delegation of the power of the Board and the effective functions of the independent non-executive Directors. The Board will continue to review the effectiveness of the corporate governance structure of the Group in order to assess whether separation of the roles of Chairman and CEO is necessary.

The Chairman is responsible for the Group's strategic planning and the management of the operations of the Board, while the CEO takes the lead in the Group's operations and business development. There is a clear division of responsibilities between the Chairman and CEO which provides a balance of power and authority.

# **EVENTS AFTER THE REPORTING PERIOD**

The Group does not have any material subsequent events after the reporting period and up to the date of this report.

# SUFFICIENCY OF PUBLIC FLOAT

Based on information that is publicly available to the Company and within the knowledge of the Directors, the Company has maintained a sufficient public float as at the date of this report.

# **AUDIT COMMITTEE**

The financial information in this report has not been audited by the auditor of the Company. Pursuant to Rule 5.28 of the GEM Listing Rules, the Company established the audit committee (the "Audit Committee") with written terms of reference aligned with the provision of the code provisions set out in Appendix 15 of the GEM Listing Rules. The primary duties of the Audit Committee are to review and supervise the financial reporting process and internal control procedures of the Group. As at the date of this report, the Audit Committee comprises Mr. Li Chun Hung (Chairman), Dr. Wilson Lee and Mr. Ha Yiu Wing, being the independent non-executive Directors.

The Audit Committee has reviewed the unaudited condensed consolidated results of the Company for the six months ended 30 September 2021 and is of the opinion that such results complied with the applicable accounting standards and the requirements under the GEM Listing Rules, and that adequate disclosures have been made.

By Order of the Board IMS Group Holdings Limited Tam Yat Ming Andrew Chairman and Chief Executive Officer

Hong Kong, 9 November 2021

As at the date of this report, the Board comprises Mr. Tam Yat Ming Andrew (Chairman and Chief Executive Officer) and Mr. Lo King Shun as Executive Directors, Mr. Li Chun Hung, Mr. Ha Yiu Wing and Dr. Wilson Lee as Independent Non-executive Directors.