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# Winning Tower Group Holdings Limited

運興泰集團控股有限公司

(Incorporated in the Cayman Islands with limited liability) (Stock Code: 8362)

## ANNUAL RESULTS ANNOUNCEMENT FOR THE YEAR ENDED 31 DECEMBER 2021

# CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration. The greater risk profile and other characteristics of GEM mean that it is a market more suited to professional and other sophisticated investors.

Given the emerging nature of companies listed on GEM, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board of the Stock Exchange and no assurance is given that there will be a liquid market in the securities traded on GEM. The board of directors (the "**Board**") of Winning Tower Group Holdings Limited (the "**Company**") is pleased to announce the consolidated results of the Company and its subsidiaries (collectively referred to as the "**Group**") for the year ended 31 December 2021, together with the comparative results for the previous year:

#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Year ended 31 December 2021

	Notes	2021 HK\$'000	2020 HK\$'000
REVENUE	4	86,006	76,806
Cost of inventories consumed Other income Employee benefit expenses Depreciation Transportation and storage fee Utilities and consumables Rental and related expenses Impairment of property, plant and equipment Impairment of right-of-use assets		(46,255) 1,347 (24,345) (12,667) (2,314) (4,535) (1,671) (4,336) (6,049)	(49,403) 5,879 (18,243) (9,439) (2,635) (2,748) (1,937) –
Other operating expenses, net		(10,760)	(4,937)
LOSS BEFORE TAX FROM OPERATIONS Finance costs		(25,579)	(6,657)
LOSS BEFORE TAX	5	(26,121)	(7,362)
Income tax credit/(expense)	6	(7)	1,206
LOSS FOR THE YEAR		(26,128)	(6,156)
Attributable to: Owners of the Company Non-controlling interests		(23,133) (2,995) (26,128)	(5,734) (422) (6,156)
LOSS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY — Basic and diluted (expressed in HK cents per share)	8	(1.65)	(0.41)

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Year ended 31 December 2021

	2021 HK\$'000	2020 HK\$'000
LOSS FOR THE YEAR	(26,128)	(6,156)
OTHER COMPREHENSIVE INCOME Other comprehensive income/(loss) that will not be reclassified to profit or loss in subsequent periods:		
Revaluation surplus, net	9,141	3,125
Deferred tax debited to asset revaluation reserve	(1,508)	(516)
OTHER COMPREHENSIVE INCOME FOR THE YEAR,	7 (22	2 (00
NET OF TAX	7,633	2,609
TOTAL COMPREHENSIVE LOSS FOR THE YEAR	(18,495)	(3,547)
Attributable to:		
Owners of the Company	(15,500)	(3,125)
Non-controlling interests	(2,995)	(422)
	(18,495)	(3,547)

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

*31 December 2021* 

	Notes	2021 HK\$'000	2020 HK\$'000
NON-CURRENT ASSETS Property, plant and equipment Right-of-use assets		29,147 81,031	34,912 71,952
Goodwill Prepayments, deposits and other receivables Deferred tax assets		2,491 983	- 1,989 1,214
Total non-current assets		113,652	110,067
CURRENT ASSETS Inventories Trade receivables Prepayments, deposits and other receivables Due from related parties Tax recoverable Cash and cash equivalents	9	2,994 10,205 3,836 8 33 23,115	4,162 8,528 6,606 14 997 29,061
Total current assets		40,191	49,368
CURRENT LIABILITIES Trade payables Other payables and accruals Interest-bearing bank borrowing Lease liabilities Tax payable	10 11	4,081 9,222 347 6,068	3,261 7,857 339 3,362 82
Total current liabilities		19,718	14,901
NET CURRENT ASSETS		20,473	34,467
TOTAL ASSETS LESS CURRENT LIABILITIES		134,125	144,534

	Note	2021 HK\$'000	2020 HK\$'000
	1,070		
NON-CURRENT LIABILITIES			
Interest-bearing bank borrowing	11	2,899	3,246
Other payables and accruals		1,180	1,100
Lease liabilities		17,917	10,796
Deferred tax liabilities		6,763	5,531
Total non-current liabilities		28,759	20,673
Net assets		105,366	123,861
EQUITY			
Equity attributable to owners of the Company			
Share capital		14,000	14,000
Reserves		92,852	108,352
		106,852	122,352
Non-controlling interests		(1,486)	1,509
Total equity		105,366	123,861

## NOTES TO FINANCIAL STATEMENTS

#### 1. CORPORATE INFORMATION

The Company is an exempted company with limited liability incorporated in the Cayman Islands under the Companies Law of the Cayman Islands. The address of the Company's registered office is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. The principal place of business of the Company is located at Flat 3, 8/F, Riley House, 88 Lei Muk Road, Kwai Chung, New Territories, Hong Kong.

The principal activity of the Company is investment holding. The Group is principally engaged in the processing and trading of raw, frozen and cooked food products (which includes the provision of transportation services) and the operation of restaurants. In the opinion of the Company's directors, the ultimate holding company of the Company is Keyview Ventures Limited ("**Keyview Ventures**"), a company incorporated in the British Virgin Islands with limited liability.

#### 2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards ("**HKFRSs**") (which include all Hong Kong Financial Reporting Standards, Hong Kong Accounting Standards ("**HKASs**") and Interpretations) issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**"), accounting principles generally accepted in Hong Kong and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for leasehold land and owned buildings held for the Group's own use classified as right-of-use assets and property, plant and equipment, respectively, which have been measured at fair value. These financial statements are presented in Hong Kong dollars ("**HK\$**") and all values are rounded to the nearest thousand except when otherwise indicated.

#### 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the following revised HKFRSs for the first time for the current year's financial statements.

Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16 Amendment to HKFRS 16 Interest Rate Benchmark Reform – Phase 2

Covid-19-Related Rent Concessions beyond 30 June 2021 (early adopted)

The nature and the impact of the revised HKFRSs are described below:

- (a) Amendments to HKFRS 9, HKAS 39, HKFRS 7, HKFRS 4 and HKFRS 16 address issues not dealt with in the previous amendments which affect financial reporting when an existing interest rate benchmark is replaced with an alternative risk-free rate ("RFR"). The amendments provide a practical expedient to allow the effective interest rate to be updated without adjusting the carrying amount of financial assets and liabilities when accounting for changes in the basis for determining the contractual cash flows of financial assets and liabilities, if the change is a direct consequence of the interest rate benchmark reform and the new basis for determining the contractual cash flows is economically equivalent to the previous basis immediately preceding the change. In addition, the amendments permit changes required by the interest rate benchmark reform to be made to hedge designations and hedge documentation without the hedging relationship being discontinued. Any gains or losses that could arise on transition are dealt with through the normal requirements of HKFRS 9 to measure and recognise hedge ineffectiveness. The amendments also provide a temporary relief to entities from having to meet the separately identifiable requirement when an RFR is designated as a risk component. The relief allows an entity, upon designation of the hedge, to assume that the separately identifiable requirement is met, provided the entity reasonably expects the RFR risk component to become separately identifiable within the next 24 months. Furthermore, the amendments require an entity to disclose additional information to enable users of financial statements to understand the effect of interest rate benchmark reform on an entity's financial instruments and risk management strategy. The amendments did not have any impact on the financial position and performance of the Group as the Group does not have any interest rate hedging relationships.
- (b) Amendment to HKFRS 16 issued in April 2021 extends the availability of the practical expedient for lessees to elect not to apply lease modification accounting for rent concessions arising as a direct consequence of the Covid-19 pandemic by 12 months. Accordingly, the practical expedient applies to rent concessions for which any reduction in lease payments affects only payments originally due on or before 30 June 2022, provided the other conditions for applying the practical expedient are met. The amendment is effective retrospectively for annual periods beginning on or after 1 April 2021 with any cumulative effect of initially applying the amendment recognised as an adjustment to the opening balance of retained profits at the beginning of the current accounting period. Earlier application is permitted.

The Group has early adopted the amendment on 1 January 2021 and applied the practical expedient during the year ended 31 December 2021 to all rent concessions granted by the lessors that affected only payments originally due on or before 30 June 2022 as a direct consequence of the Covid-19 pandemic. A reduction in the lease payments arising from the rent concessions of HK\$45,000 has been accounted for as a variable lease payment by derecognising part of the lease liabilities and crediting to profit or loss for the year ended 31 December 2021. There was no impact on the opening balance of equity as at 1 January 2021.

#### 3. SEGMENT INFORMATION

For management purposes, the Group is organised into business units based on their products and services and has two reportable operating segments as follows:

- (a) processing and trading of food products (which includes the transportation services); and
- (b) restaurant operation.

Management monitors the results of the Group's operating segments separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on reportable segment results, which is a measure of adjusted loss before tax. The adjusted loss before tax is measured consistently with the Group's loss before tax except that interest income and non-lease-related finance costs are excluded from such measurement.

Segment assets exclude cash and cash equivalents as these assets are managed on group basis.

Segment liabilities exclude interest-bearing bank borrowing as the liability is managed on group basis.

Intersegment sales and transfers are transacted with reference to the selling prices used for sales made to third parties at the then prevailing market prices.

#### (a) Operating segment information

The following tables present revenue, loss and certain asset, liability and expenditure information for the Group's operating segments for the years ended 31 December 2021 and 2020.

Segment revenue:

	Processing a of food p (which inc transportation	roducts ludes the	Restau opera		Tot	al
	2021 HK\$'000	2020 HK\$'000	2021 HK\$'000	2020 HK\$'000	2021 HK\$'000	2020 HK\$'000
Segment revenue (note 4)						
Sales to external customers Intersegment sales	59,372 2,634	65,711 1,211	26,634	11,095	86,006 2,634	76,806 1,211
	62,006	66,922	26,634	11,095	88,640	78,017
Reconciliation: Elimination of intersegment sales					(2,634)	(1,211)
Revenue					86,006	76,806
Segment results	(21,822)	(7,256)	(4,294)	(733)	(26,116)	(7,989)
Interest income					72	1,054
Finance costs (other than interest on lease liabilities)					(77)	(427)
Loss before tax Income tax credit/(expense)					(26,121)	(7,362) 1,206
Loss for the year					(26,128)	(6,156)

#### Segment assets/liabilities:

	Processing a of food p (which inc transportatio	roducts ludes the	Restaurant	operation	Tot	al
	2021	2020	2021	2020	2021	2020
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Segment assets	116,172	121,138	22,795	16,050	138,967	137,188
Reconciliation: Elimination of intersegment receivables Corporate and other unallocated assets					(8,239) 23,115	(6,814) 29,061
Total assets					153,843	159,435
Segment liabilities	21,406	19,456	32,064	19,347	53,470	38,803
Reconciliation: Elimination of intersegment payables Corporate and other unallocated liabilities					(8,239) 3,246	(6,814) 3,585
Total liabilities					48,477	35,574
Other segment information:						
Depreciation of property,						
plant and equipment	3,447	3,582	2,224	1,231	5,671	4,813
Depreciation of right-of-use assets Impairment of property,	4,225	4,117	2,771	509	6,996	4,626
plant and equipment	3,110	_	1,226	_	4,336	_
Impairment of right-of-use assets	2,914	_	3,135	_	6,049	_
Impairment of/(reversal of impairment of)						
trade receivables	(117)	598	_	-	(117)	598
Provision for/(reversal of provision for)						
inventories	(91)	784	_	-	(91)	784
Write-off of items of property,						
plant and equipment	11	-	-	-	11	-
Gain on disposal of items of property,						
plant and equipment	-	(30)	-	-	-	(30)
Additions of property, plant and						
equipment	241	92	2,497	5,474	2,738	5,566
Additions of right-of-use assets			12,239	6,104	12,239	6,104

#### (b) Geographical information

Since all of the Group's revenue from external customers is generated from businesses conducted in Hong Kong and all of the Group's non-current assets are located in Hong Kong, no further analysis on the geographical information thereof is presented.

#### (c) Information about major customers

	2021 HK\$'000	2020 HK\$'000
Processing and trading of food products segment (which includes the transportation services)		
Customer A	N/A*	8,888

#### 4. **REVENUE**

An analysis of revenue is as follows:

	2021	2020
	HK\$'000	HK\$'000
Revenue from contracts with customers	86,006	76,806

#### Revenue from contracts with customers

#### (a) Disaggregated revenue information

Segments	Processing a of food p (which inc transportation 2021	oroducts cludes the	Restaurant 2021	operation 2020	Tot 2021	t <b>al</b> 2020
	2021 HK\$'000	2020 HK\$'000	2021 HK\$'000	2020 HK\$'000	2021 HK\$'000	HK\$'000
Types of goods or services						
Sales of food products	56,460	62,605	-	-	56,460	62,605
Income from the provision of transportation services	2,912	3,106	_	_	2,912	3,106
Income from the operation of restaurants			26,634	11,095	26,634	11,095
Total revenue from contracts with customers	59,372	65,711	26,634	11,095	86,006	76,806
Timing of revenue recognition						
Goods transferred at a point in time	56,460	62,605	26,634	11,095	83,094	73,700
Services transferred over time	2,912	3,106			2,912	3,106
Total revenue from contracts with customers	59,372	65,711	26,634	11,095	86,006	76,806

#### (b) Performance obligations

Information about the Group's performance obligations is summarised below:

#### Sale of food products

The Group sells goods to wholesalers and individual retailers. The performance obligation is satisfied upon delivery of the products and payment is generally due within 30 to 45 days from delivery. Some contracts provide customers with a right of return and volume rebates which give rise to variable consideration subject to constraint.

#### Restaurant operation

The performance obligation for restaurant operation is satisfied upon (i) completion of the services; or (ii) delivery of the food. Payment is generally due immediately or within 30 days from delivery.

#### Provision of transportation services

The performance obligation is satisfied over time as services are rendered and payment is generally due within 30 to 45 days from the date of billing.

#### 5. LOSS BEFORE TAX

The Group's loss before tax is arrived at after charging/(crediting):

	2021 HK\$'000	2020 HK\$'000
	,	<b>,</b>
Cost of inventories consumed	46,346	48,619
Provision for/(reversal of provision for) inventories	(91)	784
Total cost of inventories consumed	46,255	49,403
Depreciation of property, plant and equipment	5,671	4,813
Depreciation of right-of-use assets	6,996	4,626
Total depreciation	12,667	9,439
Lease payments not included in the measurement of lease		
liabilities	556	1,037
Other related expenses	1,160	900
Covid-19-related rent concessions from lessors	(45)	
Total rental and related expenses	1,671	1,937

	2021	2020
	HK\$'000	HK\$'000
Directors' remuneration	4,500	4,900
Employee benefit expenses (excluding directors' remuneration):		
Salaries, wages and other benefits	19,018	12,888
Pension scheme contributions (defined contribution scheme)*	827	455
Total employee benefit expenses	24,345	18,243
Auditor's remuneration <sup>#</sup>	1,200	960
Professional fee <sup>#</sup>	1,216	1,320
Insurance <sup>#</sup>	1,132	1,523
Repairing and maintenance <sup>#</sup>	1,085	706
Cleaning <sup>#</sup>	1,080	618
Impairment/(reversal of impairment) of trade receivables#	(117)	598
Impairment of property, plant and equipment	4,336	_
Impairment of right-of-use assets	6,049	_
Write-off of items of property, plant and equipment#	11	_
Gain on disposal of items of property, plant and equipment		(30)

<sup>#</sup> These balances are included in "Other operating expenses, net" in the consolidated statement of profit or loss.

\* There are no forfeited contributions that may be used by the Group as the employer to reduce the existing level of contributions.

#### 6. INCOME TAX

Hong Kong profits tax has been provided at the rate of 16.5% (2020: 16.5%) on the estimated assessable profits arising in Hong Kong during the year, except for one subsidiary of the Group which is a qualifying entity under the two-tiered profits tax rates regime. The first HK\$2,000,000 (2020: HK\$2,000,000) of assessable profits of this subsidiary are taxed at 8.25% (2020: 8.25%) and the remaining assessable profits are taxed at 16.5% (2020: 16.5%).

	2021	2020
	HK\$'000	HK\$'000
Current — Hong Kong		
Charge for the year	62	81
Overprovision in prior years	(10)	(60)
Deferred	(45)	(1,227)
Total tax charge/(credit) for the year	7	(1,206)

#### 7. DIVIDEND

	2021 HK\$'000	2020 HK\$'000
Third quarter - Nil (2020: HK1 cent per ordinary share)		14,000

The board of directors of the Company does not recommend the payment of a final dividend for the year ended 31 December 2021 (2020: Nil).

#### 8. LOSS PER SHARE ATTRIBUTABLE TO OWNERS OF THE COMPANY

The calculation of basic loss per share attributable to owners of the Company is based on the following data:

	2021 HK\$'000	2020 HK\$'000
Loss		
Loss attributable to owners of the Company used in the basic loss per share calculation	(23,133)	(5,734)
	Number of	f shares
	2021 '000	2020 '000
Shares		
Weighted average number of ordinary shares in issue during the year used in the basic loss per share calculation	1,400,000	1,400,000
Loss per share		
Basic (HK cents)	(1.65)	(0.41)

No adjustment has been made to the basic loss per share amounts presented for the years ended 31 December 2021 and 2020 in respect of a dilution as the Group had no potentially dilutive ordinary shares in issue during the years.

#### 9. TRADE RECEIVABLES

	2021	2020
	HK\$'000	HK\$'000
Trade receivables from:		
Third party customers	9,615	9,246
Related companies	1,324	133
	10,939	9,379
Impairment	(734)	(851)
	10,205	8,528

The Group's trading terms with its customers are mainly on credit. The credit period is generally 30 days to 45 days. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables to minimise the credit risk. Overdue balances are reviewed regularly by senior management. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

An ageing analysis of the trade receivables as at the end of the reporting period, based on the invoice date and net of loss allowance, is as follows:

	2021 HK\$'000	2020 HK\$'000
Within 1 month	5,855	4,941
1 to 2 months	2,335	1,549
2 to 3 months	841	830
Over 3 months	1,174	1,208
	10,205	8,528

#### **10. TRADE PAYABLES**

	2021 HK\$'000	2020 HK\$'000
Trade payables to:		
Third party suppliers	3,957	3,195
Related company	124	66
	4,081	3,261

An ageing analysis of the trade payables as at the end of the reporting period, based on invoice date, is as follows:

	2021 HK\$'000	2020 <i>HK\$'000</i>
Within 1 month 1 to 2 months	4,078	3,257
	4,081	3,261

The trade payables are non-interest-bearing and are normally settled on 30 to 60 days terms.

#### 11. INTEREST-BEARING BANK BORROWING

		2021			2020	
	Effective interest rate (%)	Maturity	HK\$'000	Effective interest rate (%)	Maturity	HK\$'000
Current						
Bank loan — secured	3.00 below prime rate	2022	347	3.00 below prime rate	2021	339
			347			339
Non-current						
Bank loan — secured	3.00 below prime rate	2023-2030	2,899	3.00 below prime rate	2022-2030	3,246
			3,246			3,585
				I	2021 HK\$'000	2020 HK\$'000
Analysed into:						
Bank loan: Within one year o	or on demand				347	339
In the second year					355	347
In the third to fift		sive			1,113	1,087
Beyond five years	5				1,431	1,812
					3,246	3,585

The Group's bank loan is denominated in Hong Kong dollars and is secured by the mortgages over the Group's leasehold land and owned buildings, which had an aggregate carrying value of HK\$64,300,000 (2020: HK\$59,400,000).

## MANAGEMENT DISCUSSION AND ANALYSIS

## **BUSINESS REVIEW**

Winning Tower Group Holdings Limited (the "**Company**") and its subsidiaries (collectively, the "**Group**") is principally engaged in processing and trading of raw, frozen and cooked food products (which includes provision of transportation services) and the operation of restaurants in Hong Kong.

On 30 June 2017 (the "**Listing Date**"), the Company was successfully listed on the GEM of The Stock Exchange of Hong Kong Limited (the "**Stock Exchange**"). 350,000,000 shares (or 25% of the total issued shares) were allotted and sold to the public at HK\$0.2 per share and a total of approximately HK\$39.9 million was successfully raised.

On 24 May 2019, Winning Tower Group Limited ("**Winning Tower Group**"), an indirect wholly-owned subsidiary of the Company, entered into a joint venture agreement with Wing Si Worldwide Holdings Limited ("**Wing Si**") pursuant to which Winning Tower Group is interested as to 55% and Wing Si is interested as to 45% of the joint venture Winning Wings Limited ("**Winning Wings**"), which is the vehicle for their participation in catering and food business in Hong Kong. For details, please refer to the announcement of the Company dated 24 May 2019.

On 2 June 2021 (after trading hours), a joint venture agreement (the "Joint Venture Agreement") was entered into between Winning Tower Group, Skyye Limited ("Skyye") and Dynasty Time Limited (the "Joint Venture"), pursuant to which, among others: (i) the Joint Venture shall act as a corporate vehicle for the joint participation of Winning Tower Group and Skyye in the catering and food business in Hong Kong. The Joint Venture was incorporated in Hong Kong with limited liability on 1 April 2021 and is currently owned as to 60% by Winning Tower Group and as to 40% by Skyye, respectively; and (ii) Winning Tower Group and Skyye conditionally agreed to provide an initial funding to the Joint Venture by way of loan at HK\$3,000,000 for the purpose of setting up the first Joint Venture's restaurant in Hong Kong, while the respective amount contributed by each of Winning Tower Group and Skyye shall be in proportion to their respective shareholdings in the Joint Venture at HK\$1,800,000 and HK\$1,200,000, respectively. On 10 May 2021, the Joint Venture entered into a tenancy agreement (the "Tenancy Agreement") as tenant in respect of the lease of a premises for a term of three years commencing from 15 May 2021 and expiring on 14 May 2024 (both days inclusive) for the operation of the first Joint Venture's restaurant in Hong Kong under the Joint Venture Agreement.

Given that the fourth wave of the COVID-19 pandemic was gradually easing in Hong Kong, the Directors considered that the catering and food industry in Hong Kong will also gradually recover and grow steadily. In making such investment in the Joint Venture, the Company intends to capitalise on the growth in the catering and food industry in Hong Kong. Furthermore, pursuant to the Joint Venture Agreement, the Group will be the main supplier of all food and beverage ingredients for all the restaurant(s) of the Joint Venture. Being the main supplier to the Joint Venture, our Directors consider that the future sales and revenue of the Group will be strengthened. The Directors are of the view that the entering into of the Tenancy Agreement and the terms and conditions thereof are fair and reasonable and in the interests of the Company and the shareholders of the Company as a whole.

More details regarding the transactions mentioned above can be found in the announcement of the Company dated 2 June 2021.

The Group will continue to develop by maintaining its customer base while exploring any new business opportunities and expanding its business capacity by increasing its refrigeration capacity.

#### **USE OF PROCEEDS**

From the Listing Date to 31 December 2021 (the "**Review Period**"), the net proceeds raised from listing as disclosed in the prospectus of the Company dated 19 June 2017 (the "**Prospectus**") have been applied as follows:

	proceeds as stated in the	up to the Review Period
Acquisition of new factory premises	22.0	22.0
Renovation of new premises as refrigeration facility	8.8	8.8
Strengthening Group's logistics team	2.4	2.4
Setting up human resources department	0.9	0.8
Upgrade of internal management system	0.7	0.7
Working capital and other corporate development	5.1	5.1
	39.9	39.8

# COMPARISON BETWEEN BUSINESS OBJECTIVES AND ACTUAL BUSINESS PROGRESS

The following is the comparison of the business objectives as stated in the Prospectus and the actual objectives achieved during the Review Period:

	Planned business objective	Actual business progress	
To continue to maintain the relations of the existing customers	To offer more tailor-made products and services	Commenced research and development discussion on new products with potential	
	To broaden our customer base into more restaurants and hotels	and existing customers	
To expand processing capacity	To acquire a new factory premises and renovate it as a refrigeration facility	Acquired two premises and renovation completed	
To strengthen logistics team	To acquire three more vehicles equipped with refrigeration facilities before the end of 2018	Acquired three vehicles equipped with refrigeration facilities	
To enhance internal support	To hire two new staff and set up and oversee human resources department	An administrative assistant was hired to handle human resources and administration works	

## **RESULTS AND FINANCIAL REVIEW**

## Revenue

For the year ended 31 December 2021, the Group recorded approximately HK\$86.0 million revenue as compared with last year's corresponding period of approximately HK\$76.8 million, representing an increase of approximately 12.0%. Of which, approximately HK\$59.4 million was contributed from processing and trading of food products (which includes provision of transportation services) (2020: HK\$65.7 million) and approximately HK\$26.6 million was from restaurant operation (2020: HK\$11.1 million). The change in the proportion of revenue segments accounted for the decrease in demand of frozen food from in-fight catering services market and other catering service providers affected by the COVID-19 pandemic and change of the Group's business strategy by diversifying its business into restaurant operation.

## Cost of inventories consumed and loss before tax

For the year ended 31 December 2021, the Group's total cost of inventories consumed amounted to approximately HK\$46.3 million, (2020: HK\$49.4 million), of which, approximately HK\$40.5 million was from processed food business (2020: HK\$47.2 million) and the remaining approximately HK\$5.8 million was from restaurant business (2020: HK\$2.2 million). Loss before tax from operations was approximately HK\$25.6 million, while that in last year's corresponding period was approximately HK\$6.7 million. The decrease in cost of inventories consumed was due to relatively high profit margin from restaurant operation.

## **Employee benefit expenses**

For the year ended 31 December 2021, the Group's employee benefit expenses increased to approximately HK\$24.3 million from last year's corresponding period's approximately HK\$18.2 million which was attributable to increase in headcount for restaurant operation.

#### **Income tax expense**

For the year ended 31 December 2021, the Group's income tax expense was approximately HK\$7,000 while the income tax credit for last year was HK\$1.2 million. The change in income tax expense was mainly due to the derecognition of deferred tax assets.

### Loss for the year

Based on the above reasons, for the year ended 31 December 2021, the Group recorded a net loss for the year of approximately HK\$26.1 million versus approximately HK\$6.2 million of last year's corresponding period.

## FINANCIAL KEY PERFORMANCE

The above financial data were chosen to present in this announcement as they represent a material financial impact on the financial statements of the Group for the current and/ or the previous financial year, with that a change of which could affect the revenue and profit conspicuously. It is believed that by presenting the changes of these financial data can effectively explain the financial performance of the Group for the year ended 31 December 2021.

## Liquidity and financial resources

As at 31 December 2021, the Group had net current assets of approximately HK\$20.5 million (2020: HK\$34.5 million), of which consisted of cash at bank approximately HK\$23.1 million (2020: approximately HK\$29.1 million). The Group had a bank borrowing amounted to approximately HK\$3.2 million (2020: approximately HK\$3.6 million).

## Gearing ratio

As at 31 December 2021, the Group's gearing ratio was approximately 3.0% (2020: 2.9%), which is calculated based on the Group's bank loan of approximately HK\$3.2 million (2020: HK\$3.6 million) and the equity attributable to owners of the Company of approximately HK\$106.9 million (2020: HK\$122.4 million).

## **Capital structure**

As at 31 December 2021, the Company had 1,400,000,000 issued shares at HK\$0.01 each. There has been no change in the Company's capital structure during the financial year under review.

## **Treasury policy**

The Group has adopted a prudent financial management approach towards its treasury policies and thus maintained a healthy liquidity position throughout the period. To manage liquidity risk, the management closely monitors the Group's liquidity position and maintains sufficient cash, the availability of funding through an adequate amount of committed credit facilities and the ability to settle the payables of the Group.

#### **Charge of assets**

As at 31 December 2021, the Group's leasehold land and owned buildings held for own use with a net carrying amount of approximately HK\$64.3 million (2020: HK\$59.4 million) have been pledged to secure banking facilities granted to the Group.

## Currency risk

As at 31 December 2021, the Group did not have material currency risk exposures as most of the Group's transactions carried out are denominated in Hong Kong dollars and US dollars which either Hong Kong dollars are pegged with or has been maintaining a stable currency rate for a long time.

#### **Capital commitments**

As at 31 December 2021, the Group did not have any material capital commitments (2020: Nil).

## **Contingent liabilities**

As at 31 December 2021, the Group did not have any material contingent liabilities (2020: Nil).

#### **Event after report date**

There were no significant events occurring after the year ended 31 December 2021.

#### Material acquisitions and disposals of subsidiaries and affiliated companies

As at 31 December 2021, the Group did not have material acquisitions and disposals of subsidiaries and affiliated companies.

## Major and connected transactions

On 2 July 2019, Winning Tower Group, an indirect wholly-owned subsidiary of the Company, entered into property disposal agreements (the "Property Disposal Agreements") with Iao Ip Property Investment Limited ("Iao Ip Property"), pursuant to which Iao Ip Property had conditionally agreed to acquire and Winning Tower Group had conditionally agreed to sell two properties, namely, units 803 and 808, 8/F, Riley House, 88 Lei Muk Road, Kwai Chung, New Territories, Hong Kong (the "Properties") while the consideration about the sale and purchase of the Properties at the aggregated consideration of HK\$45,516,400. of which, the consideration of units 803 and 808 was HK\$27,645,000 and HK\$17,871,400 respectively. Pursuant to the Property Disposal Agreements, Iao Ip Property and Winning Tower Group shall enter into the respective leasing agreements (the "Leasing Agreements") where Iao Ip Property as landlord should lease to Winning Tower Group as tenant the Properties for a term of three years commencing from the date which all the conditions precedents were fulfilled according to the Property Disposal Agreements. According to the Leasing Agreements, the rent for units 803 and 808 was HK\$87,300 and HK\$56,436 per month respectively, totaling HK\$143,736 per month, inclusive of property tax, management fee, government rent and rates but exclusive of water, gas and electricity charges.

Iao Ip Property was owned as to 20% by Mr. Yu Ting Hei, a non-executive Director ("**Mr. Yu**") and as to 80% in aggregate by three associates of Mr. Yu. Mr. Yu is a non-executive Director and one of the controlling shareholders of the Company. As such, Iao Ip Property is an associate of Mr. Yu and hence a connected person of the Company for the purpose of Chapter 20 of the GEM Listing Rules. Accordingly, the disposal of the Properties also constituted a connected transaction of the Company, and was subject to announcement, reporting, circular (including independent financial advice) and independent shareholders' approval requirements under Chapter 20 of the GEM Listing Rules.

As a result, an extraordinary general meeting was convened and held on 9 September 2019 (the "**EGM**") at which Keyview Ventures, the Company's controlling shareholder, was required to abstain from voting. At the EGM, the resolution was passed by the independent shareholder and the transactions were completed on 30 September 2019.

The proceeds arisen from the disposal of the Properties were approximately HK\$45.5 million which were intended to repay certain bank borrowings. As at 31 December 2021, approximately HK\$22.4 million had been used to repay certain bank borrowings, approximately HK\$17.5 million had been applied for settlement of import purchases with deposit requirement and approximately HK\$3.9 million had been used for the expansion of business under the joint venture.

## PURCHASE, SALE OR REDEMPTION OF SECURITIES

During the year ended 31 December 2021, the Company did not redeem any of its shares, and neither did the Company nor any of its subsidiaries purchase or sell any of the Company's shares.

### AUDIT COMMITTEE

The Company has established an audit committee on 5 June 2017 with written terms of reference in compliance with the GEM Listing Rules. The audit committee consists of three independent non-executive Directors, namely Mr. Lo Sun Tong (chairperson), Mr. Chau Chun Wai and Mr. Lam Lai Kiu Kelvin.

The primary duties of the audit committee are (but without limitation) to assist the Board in providing an independent view of the effectiveness of the Company's financial reporting process, internal control and risk management system, to oversee the audit process and to perform other duties and responsibilities as assigned by the Board.

The audit committee has reviewed this announcement and was in the opinion that such report has complied with the applicable accounting standards and adequate disclosures have been made.

## **CORPORATE GOVERNANCE PRACTICES**

The Company has adopted the principles and the code provisions set out in the Corporate Governance Code (the "CG Code") contained in Appendix 15 of the GEM Listing Rules.

The Board recognizes the value and importance of achieving high corporate governance standards and is committed to upholding good corporate standards and procedures for the best interest of the Company's shareholders. The Company was listed on 30 June 2017. To the best knowledge of the Directors, the Company had complied with the code provisions in the CG Code throughout the year ended 31 December 2021.

## **COMPANY SECRETARY**

The Board had appointed Mr. Tsang Hing Bun ("Mr. Tsang") as the company secretary (the "Company Secretary") and an authorized representative of the Company on 5 June 2017. From 1 August 2018, Mr. Tsang ceased to be an employee of the Company as required under code provision F.1.1 of the CG Code, the Company has assigned Mr. Lai Ho Yin Eldon, the executive Director, as the contact person with Mr. Tsang. Information in relation to the performance, financial position and other major developments and affairs of the Group are speedily delivered to Mr. Tsang through the contact person assigned. Hence, all Directors are still considered to have access to the advice and services of the Company Secretary in light of the above arrangement in accordance with code provision F.1.4 of the CG Code. Having in place a mechanism that Mr. Tsang will be informed of the Group's development promptly without material delay and with his expertise and experience, the Board is confident that having Mr. Tsang as the Company Secretary is beneficial to the Group's compliance with the relevant board procedures, applicable laws, rules and regulations. For the reporting period, Mr. Tsang has duly complied with the relevant professional training requirement under Rule 5.15 of the Listing Rules.

## CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Pursuant to the code provision A.2.1 of the Code, the roles of the chairman and the chief executive officer should be separate and should not be performed by the same individual. The division of responsibilities between the chairman and the chief executive officer should be clearly established and set out in writing. To ensure a balance of power and authority, the Company fully supports the division of responsibility between the chairman and the chief executive officer. The roles of the chairman and the chief executive officer are segregated and performed by Mr. Lai King Wah and Mr. Lai Ho Yin Eldon respectively.

# COMPLIANCE OF CODE OF CONDUCT FOR DIRECTORS' SECURITIES TRANSACTIONS

The Company has adopted a code of conduct regarding securities transactions by directors on terms no less exacting than the required standard of dealings set out in Rules 5.48 to 5.67 of the GEM Listing Rules. Having made specific enquiry of all Directors, all Directors confirmed that they have complied with the required standard of dealings and the code of conduct regarding securities transactions by directors adopted by the Company throughout the period from the day of listing to 31 December 2021.

## **REVIEW OF ANNUAL RESULTS**

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss, consolidated statement of comprehensive income and the related notes thereto for the year ended 31 December 2021 as set out in the preliminary announcement have been agreed by the Company's auditor to the amounts set out in the Group's consolidated financial statements for the year. The work performed by the Company's auditor in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by the Company's auditor on the preliminary announcement.

By order of the Board Winning Tower Group Holdings Limited Lai King Wah Chairman and Executive Director

Hong Kong, 28 March 2022

As at the date of this announcement, the executive directors are Mr. Lai King Wah, Mr. Lai Ho Yin Eldon and Mr. Ho Timothy Kin Wah; the non-executive directors are Mr. Yu Ting Hei, Mr. Wong Wang Leong and Ms. Ou Honglian; and the independent non-executive directors are Mr. Chau Chun Wai, Mr. Lo Sun Tong and Mr. Lam Lai Kiu Kelvin.

This announcement, for which the directors of the Company collectively and individually accept full responsibility, includes particulars given in compliance with the GEM Listing Rules for the purpose of giving information with regard to the Company. The directors of the Company, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.

This announcement will remain on the "Latest Company Announcements" page of the GEM website at www.hkgem.com for at least 7 days from the date of its publication and on the website of the Company at www.wtgl.hk.