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# ATLINKS GROUP LIMITED

(Incorporated in the Cayman Islands with limited liability)
(Stock Code: 8043)

# ANNOUNCEMENT OF QUARTERLY RESULTS FOR THE THREE MONTHS ENDED 31 MARCH 2022

CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

# FINANCIAL HIGHLIGHTS

The Group's revenue decreased from approximately EUR8.7 million for the three months ended 31 March 2021 to approximately EUR7.5 million for the three months ended 31 March 2022, representing a decrease of approximately 13.5%. This was mainly due to sales decreased in the home telephone and senior products segments in France and in Other European countries.

The Group recorded a loss attributable to the equity holders of the Company of approximately EUR0.3 million for the three months ended 31 March 2022, compared to a profit of approximately EUR0.2 million for the three months ended 31 March 2021.

The Directors do not recommend the payment of any dividend in respect of the three months ended 31 March 2022.

# UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT

For the three months ended 31 March 2022

The Board is pleased to announce the unaudited consolidated results of the Group for the three months ended 31 March 2022, together with the comparative figures for the corresponding period in 2021 which have been reviewed and approved by the audit committee of the Company (the "Audit Committee"), as follows:

|                                                                                                                                     | Notes | Three months end<br>2022<br>EUR<br>(Unaudited) | ded 31 March<br>2021<br>EUR<br>(Unaudited) |
|-------------------------------------------------------------------------------------------------------------------------------------|-------|------------------------------------------------|--------------------------------------------|
| Revenue<br>Cost of sales                                                                                                            | 3     | 7,489,757<br>(5,413,256)                       | 8,656,399<br>(5,948,855)                   |
| Gross profit                                                                                                                        |       | 2,076,501                                      | 2,707,544                                  |
| Other income Selling and distribution expenses Administrative expenses                                                              |       | (790,330)<br>(1,318,968)                       | (920,575)<br>(1,307,821)                   |
|                                                                                                                                     |       | (32,797)                                       | 479,148                                    |
| Other gain/(loss)  - Exchange difference  - Fair value changes on financial assets/liabilities at fair value through profit or loss | e     | (135,875)                                      | (259,767)<br>185,884                       |
| Operating (loss)/profit Finance income Finance costs                                                                                |       | (168,672)<br>243<br>(113,969)                  | 405,265<br>21<br>(103,974)                 |
| Finance costs, net                                                                                                                  |       | (113,726)                                      | (103,953)                                  |
| (Loss)/profit before income tax Income tax credit/(expenses)                                                                        | 4     | (282,398)<br>5,876                             | 301,312<br>(94,587)                        |
| (Loss)/profit for the period                                                                                                        |       | (276,522)                                      | 206,725                                    |
| Attributable to: Equity holders of the Company Non-controlling interests                                                            |       | (276,522)                                      | 206,725                                    |
|                                                                                                                                     |       | (276,522)                                      | 206,725                                    |
| (Loss)/earnings per share  - Basic and diluted (expressed in Euro cents per share)                                                  | 5     | (0.07)                                         | 0.05                                       |

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the three months ended 31 March 2022

|                                                   | Three months ended 31 March |             |  |
|---------------------------------------------------|-----------------------------|-------------|--|
|                                                   | 2022                        | 2021        |  |
|                                                   | <b>EUR</b>                  | EUR         |  |
|                                                   | (Unaudited)                 | (Unaudited) |  |
| (Loss)/profit for the period                      | (276,522)                   | 206,725     |  |
| Other comprehensive income                        |                             |             |  |
| Items that may be reclassified to profit or loss: |                             |             |  |
| Currency translation differences                  | 122,012                     | 103,798     |  |
| Other comprehensive income for the period         | 122,012                     | 103,798     |  |
| Total comprehensive (loss)/income for the period  | (154,510)                   | 310,523     |  |
| Attributable to:                                  |                             |             |  |
| Equity holders of the Company                     | (154,510)                   | 310,523     |  |
| Non-controlling interests                         |                             |             |  |
|                                                   | (154,510)                   | 310,523     |  |

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the three months ended 31 March 2022

|                                                                       | Share<br>capital<br>EUR | Merger<br>reserve<br>EUR | Share<br>premium<br>EUR | Other<br>reserve<br>EUR | Retained<br>earnings/<br>(accumulated<br>losses)<br>EUR | <b>Total</b><br>EUR | Non-<br>controlling<br>interest<br>EUR | <b>Total</b><br>EUR |
|-----------------------------------------------------------------------|-------------------------|--------------------------|-------------------------|-------------------------|---------------------------------------------------------|---------------------|----------------------------------------|---------------------|
| Balances at 1 January 2021 (Audited)                                  | 417,819                 | 4,386,123                | 3,557,226               | (83,759)                | (314,000)                                               | 7,963,409           |                                        | 7,963,409           |
| Comprehensive income Profit for the period Other comprehensive income | -                       | -                        | -                       | -                       | 206,725                                                 | 206,725             | -                                      | 206,725             |
| Currency translation difference                                       |                         |                          |                         | 103,798                 |                                                         | 103,798             |                                        | 103,798             |
| Other comprehensive income                                            |                         |                          |                         | 103,798                 |                                                         | 103,798             |                                        | 103,798             |
| Total comprehensive income for the period                             |                         |                          |                         | 103,798                 | 206,725                                                 | 310,523             |                                        | 310,523             |
| Balances at 31 March 2021<br>(Unaudited)                              | 417,819                 | 4,386,123                | 3,557,226               | 20,039                  | (107,275)                                               | 8,273,932           |                                        | 8,273,932           |
| Balances at 1 January 2022 (Audited)<br>Comprehensive loss            | 417,819                 | 4,386,123                | 3,557,226               | 232,104                 | (284,218)                                               | 8,309,054           | -                                      | 8,309,054           |
| Loss for the period                                                   | -                       | -                        | -                       | -                       | (276,522)                                               | (276,522)           | -                                      | (276,522)           |
| Other comprehensive income Currency translation difference            |                         |                          |                         | 122,012                 |                                                         | 122,012             |                                        | 122,012             |
| Other comprehensive income                                            |                         |                          |                         | 122,012                 |                                                         | 122,012             |                                        | 122,012             |
| Total comprehensive income/(loss) for the period                      | <u>-</u>                |                          |                         | 122,012                 | (276,522)                                               | (154,510)           |                                        | (154,510)           |
| Balances at 31 March 2022<br>(Unaudited)                              | 417,819                 | 4,386,123                | 3,557,226               | 354,116                 | (560,740)                                               | 8,154,544           |                                        | 8,154,544           |

#### NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1 GENERAL INFORMATION

Atlinks Group Limited (the "Company") was incorporated in the Cayman Islands as an exempted company with limited liability under Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The registered address of the Company is Windward 3, Regatta Office Park, P.O. Box 1350, Grand Cayman, KY1-1108, Cayman Islands.

The Company is an investment holding company. The Company and its subsidiaries (the "Group") are principally engaged in designing, developing and selling home and office telecommunication products to retailers, telecommunication operators and distributors customers all around the world (except North America) under three brands, namely Alcatel, Swissvoice and Amplicomms.

The unaudited condensed consolidated financial statements are presented in EURO ("EUR") unless otherwise stated.

#### 2 BASIS OF PREPARATION

This unaudited condensed consolidated financial statements of the Group for the three months ended 31 March 2022 has been prepared in accordance of with the Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure requirements of the Rules Governing the Listing of the Securities on GEM of the Stock Exchange (the "GEM Listing Rules"). The unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements of the Group in the annual report for the year ended 31 December 2021 ("2021 Annual report"). The accounting policies used in the preparation of this unaudited condensed consolidated financial statements are consistent with those followed in the preparation of the 2021 Annual Report, except for the adoption of new and revised HKFRSs which are effective for accounting periods beginning on or after 1st January 2022.

#### 3 REVENUE AND SEGMENT INFORMATION

The chief operating decision-maker ("CODM") has been identified as the Company's executive directors, who review the Group's internal reporting in order to assess performance and allocate resources.

The Group's principal activity is trading and development of telecommunication equipment. For the purpose of resources allocation and assessment of performance, the CODM regularly reviews the Group's performance based on revenue and gross profit margin. No other discrete financial information was provided to the CODM. As the Group's resources are integrated and there are no discrete operating segment assets and liabilities reported to the CODM, accordingly, no separate segment information is presented.

#### (a) Revenue by product type

The Group is principally engaged in designing, developing, and the selling of home and office telecommunication products. Revenue recognised during the respective period analysed by type of products is as follows:

|                  | Three months ended 31 March |             |  |
|------------------|-----------------------------|-------------|--|
|                  | 2022                        | 2021        |  |
|                  | EUR                         | EUR         |  |
|                  | (Unaudited)                 | (Unaudited) |  |
| Revenue          |                             |             |  |
| Home telephone   | 5,205,337                   | 5,960,918   |  |
| Senior products  | 1,368,203                   | 1,944,116   |  |
| Office telephone | 897,132                     | 747,112     |  |
| Others           | 19,085                      | 4,253       |  |
|                  | 7,489,757                   | 8,656,399   |  |

# (b) Revenue by location

Revenue from external customers by country, based on the location to which the goods were delivered, is as follows:

|                                   | Three months ended 31 March |             |  |
|-----------------------------------|-----------------------------|-------------|--|
|                                   | 2022                        | 2021        |  |
|                                   | EUR                         | EUR         |  |
|                                   | (Unaudited)                 | (Unaudited) |  |
| France                            | 3,843,457                   | 4,838,731   |  |
| Other European countries (Note i) | 1,933,779                   | 2,440,076   |  |
| APAC/Russia/MEA (Note ii)         | 988,344                     | 847,604     |  |
| Latin America (Note iii)          | 724,177                     | 529,988     |  |
|                                   | 7,489,757                   | 8,656,399   |  |

#### Notes:

- i. Other European countries include but are not limited to Germany, UK, Benelux, Spain, Italy, Portugal and Switzerland but excludes France.
- ii. APAC/Russia/MEA include but are not limited to Asia Pacific Region, Russia and Middle East area.
- iii. Latin America includes Argentina, Chile, Mexico, Peru and others.

#### 4 INCOME TAX (CREDIT)/EXPENSES

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profit for the three months ended 31 March 2022 (2021: 16.5%).

Corporate income tax on profits from a subsidiary operating in Mainland China has been calculated at 25% for the three months ended 31 March 2022 (2021: 25%).

Corporate income tax on profits from a subsidiary operating in France has been calculated at 25.0% in accordance with the relevant France tax laws and regulations for the three months ended 31 March 2022 (2021: 26.5%).

#### Income tax (credit)/expenses

|                     | Three months ended 31 March |             |  |
|---------------------|-----------------------------|-------------|--|
|                     | 2022                        |             |  |
|                     | EUR                         | EUR         |  |
|                     | (Unaudited)                 | (Unaudited) |  |
| Current income tax  | _                           | 1,445       |  |
| Deferred income tax | (5,876)                     | 93,142      |  |
|                     | (5,876)                     | 94,587      |  |

#### 5 (LOSS)/EARNINGS PER SHARE

#### (a) Basic (loss)/earnings per share

Basic (loss)/earnings per share is calculated by dividing the (loss)/profit attributable to equity holders of the Company by the number of ordinary shares in issue during the respective period.

|                                                                                                             | Three months ended 31 March |                    |  |
|-------------------------------------------------------------------------------------------------------------|-----------------------------|--------------------|--|
|                                                                                                             | <b>2022</b> 20              |                    |  |
|                                                                                                             | (Unaudited)                 | (Unaudited)        |  |
| (Loss)/profit attributable to equity holders of the Company (Euro)<br>Number of shares in issue (thousands) | (276,522)<br>400,000        | 206,725<br>400,000 |  |
| Basic (loss)/earnings per share (expressed in Euro cents per share)                                         | (0.07)                      | 0.05               |  |

# (b) Diluted (loss)/earnings per share

Diluted (loss)/earnings per share is the same as the basic (loss)/earnings per share as there were no potential dilutive ordinary shares in issue during the respective period.

#### 6 DIVIDEND

No dividend has been paid or declared by the Company during the three months ended 31 March 2022 and 2021.

#### MANAGEMENT DISCUSSION AND ANALYSIS

The board of Directors (the "**Board**") of the Company is pleased to present the unaudited condensed consolidated results of the Group for the three months ended 31 March 2022, together with the unaudited comparative figures for the corresponding period in 2021.

#### BUSINESS REVIEW AND OUTLOOK

The Group's revenue decreased from approximately EUR8.7 million for the three months ended 31 March 2021 to approximately EUR7.5 million for the three months ended 31 March 2022, representing a decrease of approximately 13.5%. This was mainly due to a decrease in sales in the home telephone and senior products segments in France and in Other European countries.

The following table shows the breakdown of our revenue by product categories for the three months ended 31 March 2021 and 2022.

|                  | For the three months ended 31 March |                    |                  |            |
|------------------|-------------------------------------|--------------------|------------------|------------|
|                  | 2022 (Unaudited)                    |                    | 2021 (Unaudited) |            |
|                  | EUR'000                             | EUR'000 % of total |                  | % of total |
|                  |                                     | revenue            |                  | revenue    |
| Home telephone   | 5,206                               | 69.5%              | 5,961            | 68.9%      |
| Senior products  | 1,368                               | 18.3%              | 1,944            | 22.5%      |
| Office telephone | 897                                 | 12.0%              | 747              | 8.6%       |
| Others (Note)    | 19                                  | 0.2%               | 4                | 0.0%       |
| Total            | 7,490                               | 100.0%             | 8,656            | 100.0%     |

Note: Others include IP devices and other miscellaneous products.

Sales of home telephone segment for the three months ended 31 March 2022 has decreased approximately 12.7% as compared to the corresponding period in 2021, with sales of approximately EUR5.2 million.

Sales of the senior products category dropped by approximately EUR0.6 million or 29.6%.

The decrease in revenue for both home telephones and senior products was mainly caused by the shortage of some critical components, lack of cargo containers and a longer transit time to Europe.

Sales of the office telephone segment was approximately EUR0.9 million which represents approximately 12.0% of our total revenue for the three months ended 31 March 2022.

The following table sets out the breakdown of the Group's revenue by geographical location of the shipment destination of our products covering all our business segments (Note 1).

|                                   | For the three months ended 31 March |         |                  |            |
|-----------------------------------|-------------------------------------|---------|------------------|------------|
|                                   | 2022 (Unaudited)                    |         | 2021 (Unaudited) |            |
|                                   | EUR'000 % of total                  |         | EUR'000          | % of total |
|                                   |                                     | revenue |                  | revenue    |
| France                            | 3,844                               | 51.3%   | 4,839            | 55.9%      |
| Other European countries (Note 2) | 1,934                               | 25.8%   | 2,440            | 28.2%      |
| APAC/Russia/MEA (Note 3)          | 988                                 | 13.2%   | 847              | 9.8%       |
| Latin America (Note 4)            | 724                                 | 9.7%    | 530              | 6.1%       |
| Total                             | 7,490                               | 100.0%  | 8,656            | 100.0%     |

#### Notes:

- 1. The geographical breakdown was prepared based on shipping destination without taking into account the re-export or onward sales (if any) of our products by our customers.
- 2. Other European countries include but are not limited to Germany, UK, Benelux, Spain, Italy, Portugal and Switzerland but excludes France.
- 3. APAC/Russia/MEA include but are not limited to Asia Pacific Region, Russia and Middle East area.
- 4. Latin America includes Argentina, Chile, Mexico, Peru and others.

Sales to France for the three months ended 31 March 2022 has dropped by approximately 20.6% to approximately EUR3.8 million as compared to the corresponding period in 2021. This represented approximately 51.3% of our total revenue for the three months ended 31 March 2022.

Sales to other European countries for the three months ended 31 March 2022 has dropped by approximately 20.7% to approximately EUR1.9 million as compared to the corresponding period in 2021.

Our sales to the Asia Pacific Region, Russia and the Middle East area, added together with sales to Latin America has slightly growth from approximately EUR1.4 million for the three months ended 31 March 2021 to approximately EUR1.7 million for the three months ended 31 March 2022.

#### **OUTLOOK**

Our Q1 results were heavily impacted by material shortages and cost pressure. We foresee that these issues will continue to impact our ability to fulfill customer demand and negatively affect our margin for the first half of 2022. Our team has put in place various measures to mitigate these issues such as product re-engineering. Once these measures start to take effect, we anticipate this situation will improve for Atlinks in the 2nd half of 2022.

Our goal in 2022 is to gain market share in the home telephone business through the introduction of re-engineered products, products with enriched features to cover more price points on the shelf and to expand geographically. In the senior products market, we will continue to expand our product range aimed at the visually and hearing impaired, provide ancillary services for our mobile devices, and further strengthen the Swissvoice and Amplicomms brands.

We look at this complex business environment as an opportunity for Atlinks. Customers demand has been robust, and we have strong order on hand. Together with our strong distribution network, a good engineering team, and the measures that have been put in place, we are confident that Atlinks will emerge stronger, ready for more growth!

#### FINANCIAL REVIEW

#### Cost of Sales and Gross Profit

The majority of the Group's cost of sales comprised of cost of inventories, depreciation and amortisation. Cost of sales decreased by approximately 9.0% from approximately EUR5.9 million for the three months ended 31 March 2021 to approximately EUR5.4 million for the three months ended 31 March 2022, which is in line with the decrease in revenue.

Gross profit margin decreased from approximately 31.3% for the three months ended 31 March 2021 to approximately 27.7% for the three months ended 31 March 2022, which is mainly driven by the increase in costs of materials and impacted by the depreciation in the Euro against USD when comparing the three months ended 31 March 2022 to the corresponding period in 2021.

# **Selling and Distribution Expenses**

Selling and distribution expenses decreased from approximately EUR0.9 million for the three months ended 31 March 2021 to approximately EUR0.8 million for the three months ended 31 March 2022, which mainly resulted from the decrease in marketing expenses.

# **Administrative Expenses**

Administrative expenses was relatively stable at approximately EUR1.3 million for the three months ended 31 March 2021 and 2022.

# (Loss)/profit attributable to the Equity Holders of the Company

As a result of the above, the Group recorded a loss of approximately EUR0.3 million for the three months ended 31 March 2022, compared to a profit of approximately EUR0.2 million for the three months ended 31 March 2021.

# Dividend

The Board does not recommend the payment of a dividend for the three months ended 31 March 2022.

#### OTHER INFORMATION

# PURCHASE, SALE OR REDEMPTION OF SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's shares for the three months ended 31 March 2022.

#### **SHARE OPTION SCHEME**

The share option scheme of the Company (the "**Share Option Scheme**") was conditionally adopted pursuant to a resolution passed by the Company's shareholders on 21 December 2017 for the primary purposes to attract, retain and motivate talented participants, to strive for future developments and expansion of the Group.

No share options have been granted/exercised/cancelled/lapsed under the Share Option Scheme during the three months ended 31 March 2022. As at 31 March 2022, the Company has no outstanding share option under the Share Option Scheme.

#### DIRECTORS' AND CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS

There is no contract of significance to which the Company or any of its subsidiaries and the controlling shareholders of the Company or any of its subsidiaries was a party and in which the Directors had a material interest, whether directly or indirectly, subsisted during or at the end of the three months ended 31 March 2022.

#### **COMPETING BUSINESS**

During the reporting period and up to the date of this announcement, the Directors are not aware of any business or interest of the Directors, controlling shareholders, the management of the Company and their respective associates (as defined under the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflict of interest which any such person either directly or indirectly has or may have with the Group.

#### CORPORATE GOVERNANCE PRACTICES

The Board considers good corporate governance a key element in managing the business and affairs of the Group. The management of the Group periodically reviews and proposes amendments to its corporate governance practices for compliance with the Corporate Governance Code (the "CG Code") as set out in Appendix 15 of the GEM Listing Rules. The Board is of the opinion that the Company has complied with the CG Code during the three months ended 31 March 2022 and up to the date of this announcement.

#### **AUDIT COMMITTEE**

The audit committee of the Company (the "Audit Committee") currently consists of three independent non-executive Directors of the Company, chaired by Ms. Lam Lai Ting Maria Goretti and the other two members are Ms. Chan Cheuk Man Vivian and Ms. Lee Kit Ying Catherine.

The condensed consolidated financial statements of the Group for the three months ended 31 March 2022 are unaudited, but have been reviewed by the Audit Committee.

By order of the Board
ATLINKS GROUP LIMITED
Mr. Long Hak Kan
Chairman and Non-executive Director

Hong Kong, 12 May 2022

As at the date of this announcement, the executive Directors are Mr. TONG Chi Hoi, Mr. Jean-Alexis René Robert DUC, Ms. HO Dora and Mr. LONG Shing; the non-executive Directors are Mr. LONG Hak Kan and Mr. Didier Paul Henri GOUJARD; and the independent non-executive Directors are Ms. LAM Lai Ting Maria Goretti, Ms. CHAN Cheuk Man Vivian and Ms. LEE Kit Ying Catherine.

This announcement, for which the directors (the "Directors") of Atlinks Group Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the GEM Listing Rules for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.

This announcement will remain on the GEM's website at www.hkgem.com on the "Latest Listed Company Information" page for at least 7 days from the date of its posting and on the website of the Company at www.atlinks.com.