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ATLINKS GROUP LIMITED

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 8043)

ANNOUNCEMENT OF QUARTERLY RESULTS FOR THE NINE MONTHS ENDED 30 SEPTEMBER 2023

CHARACTERISTICS OF GEM OF THE STOCK EXCHANGE OF HONG KONG LIMITED (THE "STOCK EXCHANGE")

GEM has been positioned as a market designed to accommodate small and mid-sized companies to which a higher investment risk may be attached than other companies listed on the Stock Exchange. Prospective investors should be aware of the potential risks of investing in such companies and should make the decision to invest only after due and careful consideration.

Given that the companies listed on GEM are generally small and mid-sized companies, there is a risk that securities traded on GEM may be more susceptible to high market volatility than securities traded on the Main Board and no assurance is given that there will be a liquid market in the securities traded on GEM.

FINANCIAL HIGHLIGHTS

The Group's revenue increased from approximately EUR21.9 million for the nine months ended 30 September 2022 to approximately EUR22.4 million for the nine months ended 30 September 2023, representing an increase of approximately 2.2%. This was mainly due to the increase in sales in the senior products and office telephone segments as well as good performance in Other European countries and APAC/MEA.

The Group recorded a profit attributable to the equity holders of the Company of approximately EUR0.1 million for the nine months ended 30 September 2023, compared to a loss of approximately EUR0.9 million for the nine months ended 30 September 2022.

The Directors do not recommend the payment of any dividend in respect of the nine months ended 30 September 2023.

UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT

For the nine months ended 30 September 2023

The Board is pleased to announce the unaudited consolidated results of the Group for the three months and nine months ended 30 September 2023, together with the comparative figures for the corresponding period in 2022 which have been reviewed and approved by the audit committee of the Company (the "Audit Committee"), as follows:

		Three months ended 30 September		Nine months ended 30 September		
		2023	2022	2023	2022	
	Notes	EUR	EUR	EUR	EUR	
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	
Revenue	3	6,119,756	6,721,076	22,433,048	21,948,070	
Cost of sales		(4,106,417)	(4,646,196)	(15,014,194)	(15,812,192)	
Gross profit		2,013,339	2,074,880	7,418,854	6,135,878	
Selling and distribution expenses		(870,714)	(769,677)	(2,577,632)	(2,463,187)	
Administrative expenses		(1,295,778)	(1,297,164)	(4,280,549)	(3,908,874)	
Other gain/(legs)		(153,153)	8,039	560,673	(236,183)	
Other gain/(loss) – Exchange difference		104,984	(220,165)	99,965	(515,213)	
 Fair value changes on financial assets/liabilities at fair value 						
through profit or loss		311,838	(24,056)	26,893	31,376	
Operating profit/(loss)		263,669	(236,182)	687,531	(720,020)	
Finance income		3,511	707	7,737	1,038	
Finance costs		(191,119)	(143,768)	(585,564)	(372,133)	
Finance costs, net		(187,608)	(143,061)	(577,827)	(371,095)	
Profit/(loss) before income tax		76,061	(379,243)	109,704	(1,091,115)	
Income tax (expenses)/credit	4	(50,987)	83,125	(5,063)	207,959	
Profit/(loss) for the period		25,074	(296,118)	104,641	(883,156)	
Attributable to:						
Equity holders of the Company Non-controlling interests		25,074	(296,118)	104,641	(883,156)	
Non-controlling interests						
		25,074	(296,118)	104,641	(883,156)	
Earnings/(loss) per share – Basic and diluted (expressed in Euro						
cents per share)	5	0.01	(0.07)	0.03	(0.22)	

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the nine months ended 30 September 2023

	Three months ended		Nine mon	ths ended
	30 September		30 Sep	tember
	2023 20		2023	2022
	EUR	EUR	EUR	EUR
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Profit/(loss) for the period	25,074	(296,118)	104,641	(883,156)
Other comprehensive (loss)/income				
Items that may be reclassified to profit or loss:	(200.055)	200 220	(2.49.2.62)	502.000
Currency translation differences	(309,057)	309,228	(348,362)	593,000
Other comprehensive (loss)/income				
for the period	(309,057)	309,228	(348,362)	593,000
Total comprehensive (loss)/income				
for the period	(283,983)	13,110	(243,721)	(290,156)
Attributable to:				
Equity holders of the Company	(283,983)	13,110	(243,721)	(290,156)
Non-controlling interests	(200,700)	-	(= .5, . =1)	(2)0,100)
Tron controlling interests				
	(283,983)	13,110	(243,721)	(290,156)

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the nine months ended 30 September 2023

	Share capital EUR	Merger reserve EUR	Share premium EUR	Other reserve EUR	Retained earnings/ (accumulated losses) EUR	Total EUR
Balances at 1 January 2023 (Audited)	417,819	4,386,123	3,557,226	591,797	(1,174,114)	7,778,851
Comprehensive income Profit for the period Other comprehensive loss	-	-	-	-	104,641	104,641
Currency translation difference				(348,362)		(348,362)
Other comprehensive loss				(348,362)		(348,362)
Total comprehensive (loss)/income for the period				(348,362)	104,641	(243,721)
Balances at 30 September 2023 (Unaudited)	417,819	4,386,123	3,557,226	243,435	(1,069,473)	7,535,130
Balances at 1 January 2022 (Audited)	417,819	4,386,123	3,557,226	232,104	(284,218)	8,309,054
Comprehensive loss Loss for the period	-	-	-	-	(883,156)	(883,156)
Other comprehensive income Currency translation difference	_	_	_	593,000	_	593,000
Other comprehensive income				593,000		593,000
Total comprehensive income/(loss) for the period				593,000	(883,156)	(290,156)
Balances at 30 September 2022 (Unaudited)	417,819	4,386,123	3,557,226	825,104	(1,167,374)	8,018,898

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1 GENERAL INFORMATION

Atlinks Group Limited (the "Company") was incorporated in the Cayman Islands as an exempted company with limited liability under Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The registered address of the Company is Windward 3, Regatta Office Park, P.O. Box 1350, Grand Cayman, KY1-1108, Cayman Islands.

The Company is an investment holding company. The Company and its subsidiaries (the "**Group**") are principally engaged in designing, developing and selling home and office telecommunication products to retailers, telecommunication operators and distributors customers all around the world (except North America) under three brands, namely Alcatel, Swissvoice and Amplicomms.

The unaudited condensed consolidated financial statements are presented in EURO ("EUR") unless otherwise stated.

2 BASIS OF PREPARATION

This unaudited condensed consolidated financial statements of the Group for the nine months ended 30 September 2023 has been prepared in accordance with the Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure requirements of the Rules Governing the Listing of the Securities on GEM of the Stock Exchange (the "GEM Listing Rules"). The unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements of the Group in the annual report for the year ended 31 December 2022 ("2022 Annual Report"). The accounting policies used in the preparation of this unaudited condensed consolidated financial statements are consistent with those followed in the preparation of the 2022 Annual Report, except for the adoption of new and revised HKFRSs which are effective for accounting periods beginning on or after 1 January 2023.

3 REVENUE AND SEGMENT INFORMATION

The chief operating decision-maker ("CODM") has been identified as the Company's executive directors, who review the Group's internal reporting in order to assess performance and allocate resources.

The Group's principal activity is trading and development of telecommunication equipment. For the purpose of resources allocation and assessment of performance, the CODM regularly reviews the Group's performance based on revenue and gross profit margin. No other discrete financial information was provided to the CODM. As the Group's resources are integrated and there are no discrete operating segment assets and liabilities reported to the CODM, accordingly, no separate segment information is presented.

(a) Revenue by product type

The Group is principally engaged in designing, developing, and the selling of home and office telecommunication products. Revenue recognised during the respective period analysed by type of products is as follows:

	Three months ended 30 September		Nine months ended	
			30 Sept	ember
	2023	2022	2023	2022
	EUR	EUR	EUR	EUR
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Revenue				
Home telephone	3,289,842	4,648,358	15,850,265	15,923,703
Senior products	1,621,943	1,270,270	3,871,639	3,602,673
Office telephone	979,745	767,369	2,444,164	2,194,125
Others	228,226	35,079	266,980	227,569
	6,119,756	6,721,076	22,433,048	21,948,070

(b) Revenue by location

Revenue from external customers by country, based on the location to which the goods were delivered, is as follows:

	Three months ended 30 September		Nine mont 30 Septe			
	2023 2022		•		2023	2022
	EUR	EUR	EUR	EUR		
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)		
France	2,685,512	2,501,325	10,463,934	10,622,019		
Other European countries (Note i)	1,968,963	1,950,294	6,811,879	5,263,450		
APAC/MEA (Note ii)	1,130,392	921,340	3,911,124	2,525,943		
Latin America (Note iii)	334,889	1,348,117	1,246,111	3,536,658		
	6,119,756	6,721,076	22,433,048	21,948,070		

Notes:

- i. Other European countries include but are not limited to Germany, UK, Benelux, Spain, Italy, Portugal and Switzerland but excludes France.
- ii. APAC/MEA include but are not limited to Asia Pacific Region and Middle East area.
- iii. Latin America includes Argentina, Chile, Mexico, Peru and others.

4 INCOME TAX EXPENSES/(CREDIT)

Hong Kong profits tax has been provided at the rate of 16.5% on the estimated assessable profit for the nine months ended 30 September 2023 (2022: 16.5%).

Corporate income tax on profits from a subsidiary operating in Mainland China has been calculated at 25% for the nine months ended 30 September 2023 (2022: 25%).

Corporate income tax on profits from a subsidiary operating in France has been calculated at 25% in accordance with the relevant France tax laws and regulations for nine months ended 30 September 2023 (2022: 25%).

Income tax expenses/(credit)

	Three months ended 30 September		Nine months ended 30 September	
	2023	2022	2023	2022
	EUR	EUR	EUR	EUR
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Current income tax	(17,681)	26,776	4,964	34,883
Deferred income tax	68,668	(109,901)	99	(242,842)
	50,987	(83,125)	5,063	(207,959)

5 EARNINGS/(LOSS) PER SHARE

(a) Basic earnings/(loss) per share

Basic earnings/(loss) per share is calculated by dividing the profit/(loss) attributable to equity holders of the Company by the number of ordinary shares in issue during the respective period.

	Three months ended 30 September		Nine months ended 30 September	
	2023	2022	2023	2022
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Profit/(loss) attributable to equity holders				
of the Company (Euro)	25,074	(296,118)	104,641	(883,156)
Number of shares in issue (thousands)	400,000	400,000	400,000	400,000
Basic earnings/(loss) per share				
(expressed in Euro cents)	0.01	(0.07)	0.03	(0.22)

(b) Diluted earnings per share

Diluted earnings per share is the same as the basic earnings per share as there were no potential dilutive ordinary shares issued during the respective period.

6 DIVIDEND

No dividend has been paid or declared by the Company during the nine months ended 30 September 2023 (2022:Nil).

MANAGEMENT DISCUSSION AND ANALYSIS

The board of Directors (the "Board") of the Company is pleased to present the unaudited condensed consolidated results of the Group for the three months and nine months ended 30 September 2023, together with the unaudited comparative figures for the corresponding periods in 2022.

BUSINESS REVIEW

The Group's revenue increased from approximately EUR21.9 million for the nine months ended 30 September 2022 to approximately EUR22.4 million for the nine months ended 30 September 2023, representing an increase of approximately 2.2%. This was mainly due to the increase in sales in the senior products and office telephone segments as well as good performance in Other European countries and APAC/MEA.

The following table shows the breakdown of the Group's revenue by product type for each of the three and nine months ended 30 September 2022 and 2023:

For the three menths ended 30 Sentember

	For the three months ended 30 September				
	2023 (Unaudited)			udited)	
	% of total			% of total	
	EUR'000	revenue	EUR'000	revenue	
Home telephone	3,290	53.8%	4,649	69.2%	
Senior products	1,622	26.5%	1,270	18.9%	
Office telephone	980	16.0%	767	11.4%	
Others (Note)	228	3.7%	35	0.5%	
Total	6,120	100.0%	6,721	100.0%	
	For the n	nine months o	ended 30 Sept	ember	
	2023 (Una	udited)	2022 (Una	udited)	
		% of total			
		% oi totai		% of total	
	EUR'000	revenue	EUR'000	% of total revenue	
Home telephone	EUR'000 15,850		EUR'000 15,924		
Home telephone Senior products		revenue		revenue	
-	15,850	<i>revenue</i> 70.6%	15,924	<i>revenue</i> 72.6%	
Senior products	15,850 3,872	70.6% 17.3%	15,924 3,603	72.6% 16.4%	

Note: Others include IP devices and other miscellaneous products.

Sales of home telephone segment remained relatively stable at approximately EUR15.9 million, which represents approximately 70.6% of our total revenue for the nine months ended 30 September 2023.

Sales of the senior products segment for the nine months ended 30 September 2023 was approximately EUR3.9 million, representing an increase of approximately 7.5% as compared to the corresponding period in 2022.

Sales of the office telephone products for the nine months ended 30 September 2023 was approximately EUR2.4 million, representing an increase of approximately 11.4% as compared to the corresponding period in 2022.

The following table sets out the breakdown of the Group's revenue by geographical location of the shipment destination of our products covering all our business segments (Note 1).

	For the three months ended 30 September			
	2023 (Unaudited)		2022 (Unaudited)	
		% of total		% of total
	EUR'000	revenue	EUR'000	revenue
France	2,686	43.9%	2,502	37.2%
Other European countries (Note 2)	1,969	32.2%	1,950	29.0%
APAC/MEA (Note 3)	1,130	18.4%	921	13.7%
Latin America (Note 4)	335	5.5%	1,348	20.1%
Total	6,120	100.0%	6,721	100.0%

	For the nine months ended 30 September			
	2023 (Unaudited)		2022 (Unaudited)	
		% of total		% of total
	EUR'000	revenue	EUR'000	revenue
France	10,464	46.6%	10,622	48.4%
Other European countries (Note 2)	6,812	30.4%	5,263	24.0%
APAC/MEA (Note 3)	3,911	17.4%	2,526	11.5%
Latin America (Note 4)	1,246	5.6%	3,537	16.1%
Total	22,433	100.0%	21,948	100.0%

Notes:

- 1 The geographical breakdown was prepared based on shipping destination without taking into account the re-export or onward sales (if any) of our products by our customers.
- Other European countries include but are not limited to Germany, UK, Benelux, Spain, Italy, Portugal and Switzerland but excludes France.
- 3 APAC/MEA include but are not limited to Asia Pacific Region and Middle East area.
- 4 Latin America includes Argentina, Chile, Mexico, Peru and others.

Sales to France for the nine months ended 30 September 2023 has dropped slightly by approximately 1.5% to approximately EUR10.5 million as compared to the corresponding period in 2022. This represented approximately 46.6% of our total revenue for nine months ended 30 September 2023.

Sales to Other European countries for the nine months ended 30 September 2023 has increased by approximately 29.4% to approximately EUR6.8 million as compared to the corresponding period in 2022.

Sales to Asia Pacific Region and Middle East area has grown by approximately 54.8% to approximately EUR3.9 million as compared to the corresponding period in 2022.

Sales to Latin America has dropped by approximately 64.8% to approximately EUR1.2 million as compared to the corresponding period in 2022.

OUTLOOK

Revenue for the nine months ended 30 September 2023 recorded a growth of 2.2% compared to the same period in 2022. The revenue growth has slowed down and comes in lower than our expectations. We believe the high inflation and political uncertainty in Europe has softened the market demand which makes it difficult to gauge our Group revenue this year. That said, our energetic and competent team is working hard to achieve the 2023 target.

Gross margin is stable and has improved from 28% in 2022 to 33.1% in the same period in 2023. Depending on the product mix, we expect to achieve a similar profit margin throughout the remainder of 2023.

Last year, we spent significant engineering resources in the development of an alternative product solution to mitigate the component shortage issues. We have now resumed our new product development, with a range of new models expected to be launched in Q4 2023. Our goal remains the same, that is to gain market share in the home telephone business and to expand geographically. In the senior products market, we will continue to expand our product range aimed at the visually and hearing impaired, provide ancillary services for our mobile devices, and further strengthen the Swissvoice and Amplicomms brands.

We continue to look at this complex business environment as an opportunity for the Company. Customer demand has been soft in Q3 2023, we expect to improve in Q4 2023. Together with our strong distribution network, and a good engineering team, we are confident of achieving a solid result in 2023.

FINANCIAL REVIEW

Cost of Sales and Gross Profit

The majority of the Group's cost of sales comprised of cost of inventories, depreciation and amortisation. The cost of sales decreased by approximately 5.1% from approximately EUR15.8 million for the nine months ended 30 September 2022 to approximately EUR15.0 million for the nine months ended 30 September 2023.

Gross profit margin has improved from approximately 28.0% for the nine months ended 30 September 2022 to approximately 33.1% for the nine months ended 30 September 2023, which is mainly driven by the decrease in costs of materials when comparing the nine months ended 30 September 2023 to the corresponding period in 2022.

Selling and Distribution Expenses

Selling and distribution expenses increased from approximately EUR2.5 million for the nine months ended 30 September 2022 to approximately EUR2.6 million for the nine months ended 30 September 2023, which mainly resulted from the increase in staff costs due to increased headcount and inflation.

Administrative Expenses

Administrative expenses increased from approximately EUR3.9 million for the nine months ended 30 September 2022 to approximately EUR4.3 million for the nine months ended 30 September 2023, which mainly resulted from the increase in staff costs due to increased headcount and inflation.

Profit/(loss) attributable to the Equity Holders of the Company

The Group recorded a profit of approximately EUR0.1 million for the nine months ended 30 September 2023, compared to a loss of approximately EUR0.9 million for the nine months ended 30 September 2022.

Dividend

The Board does not recommend the payment of a dividend for the nine months ended 30 September 2023.

OTHER INFORMATION

PURCHASE, SALE OR REDEMPTION OF SECURITIES

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's shares for the nine months ended 30 September 2023.

SHARE OPTION SCHEME

The share option scheme of the Company (the "Share Option Scheme") was conditionally adopted pursuant to a resolution passed by the Company's shareholders on 21 December 2017 for the primary purposes to attract, retain and motivate talented participants, to strive for future developments and expansion of the Group.

No share options have been granted/exercised/cancelled/lapsed under the Share Option Scheme during the nine months ended 30 September 2023. As at 30 September 2023, the Company has no outstanding share option under the Share Option Scheme.

DIRECTORS' AND CONTROLLING SHAREHOLDERS' INTERESTS IN CONTRACTS

There is no contract of significance to which the Company or any of its subsidiaries and the controlling shareholders of the Company or any of its subsidiaries was a party and in which the Directors had a material interest, whether directly or indirectly, subsisted during or at the end of the nine months ended 30 September 2023.

COMPETING BUSINESS

During the reporting period and up to the date of this announcement, the Directors are not aware of any business or interest of the Directors, controlling shareholders, the management of the Company and their respective associates (as defined under the GEM Listing Rules) that compete or may compete with the business of the Group and any other conflict of interest which any such person either directly or indirectly has or may have with the Group.

CORPORATE GOVERNANCE PRACTICES

The Board considers good corporate governance a key element in managing the business and affairs of the Group. The management of the Group periodically reviews and proposes amendments to its corporate governance practices for compliance with the Corporate Governance Code (the "CG Code") as set out in Part 2 of Appendix 15 of the GEM Listing Rules. The Board is of the opinion that the Company has complied with the CG Code during the nine months ended 30 September 2023.

AUDIT COMMITTEE

The audit committee of the Company (the "Audit Committee") currently consists of three independent non-executive Directors of the Company, chaired by Ms. Lam Lai Ting Maria Goretti and the other two members are Ms. Chan Cheuk Man Vivian and Ms. Lee Kit Ying Catherine.

The condensed consolidated financial statements of the Group for the nine months ended 30 September 2023 are unaudited, but have been reviewed by the Audit Committee.

By order of the Board
ATLINKS GROUP LIMITED
Mr. Long Hak Kan

Chairman and Non-executive Director

Hong Kong, 9 November 2023

As at the date of this announcement, the executive Directors are Mr. TONG Chi Hoi, Mr. Jean-Alexis René Robert DUC and Mr. LONG Shing; the non-executive Directors are Mr. LONG Hak Kan and Mr. Didier Paul Henri GOUJARD; and the independent non-executive Directors are Ms. LAM Lai Ting Maria Goretti, Ms. CHAN Cheuk Man Vivian and Ms. LEE Kit Ying Catherine.

This announcement, for which the directors (the "Directors") of Atlinks Group Limited (the "Company") collectively and individually accept full responsibility, includes particulars given in compliance with the GEM Listing Rules for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief, the information contained in this announcement is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this announcement misleading.

This announcement will remain on the Stock Exchange's website at www.hkexnews.hk on the "Latest Listed Company Information" page for at least 7 days from the date of its posting and on the website of the Company at www.atlinks.com.