



# China Specialised Fibre Holdings Limited

中國特種纖維控股有限公司\*

(Incorporated in Bermuda with limited liability)

## INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2002

### INTERIM RESULTS

The Board of Directors (the “Directors”) of China Specialised Fibre Holdings Limited (formerly known as Heshun Specialised Fibre Holdings Limited) (the “Company”) is pleased to announce the unaudited consolidated results of the Company and its subsidiaries (together, the “Group”) for the six months ended 30 June 2002 together with comparative figures for the corresponding period in 2001 as follows. The unaudited interim financial statements for the six months ended 30 June 2002 have been reviewed by the Company’s Audit Committee.

	<i>Notes</i>	Six months ended 30 June	
		2002	2001
		<i>RMB'000</i>	<i>RMB'000</i>
		(Unaudited)	(Unaudited)
Turnover	2	356,735	305,933
Cost of sales		<u>(255,588)</u>	<u>(197,802)</u>
Gross profit		101,147	108,131
Selling and distribution expenses		(842)	(903)
General and administrative expenses		(14,479)	(14,895)
Other income		<u>2,780</u>	<u>1,930</u>
Operating profit		88,606	94,263
Finance costs, net		<u>(12,121)</u>	<u>(10,361)</u>
Profit before taxation	3	76,485	83,902
Taxation	4	<u>(9,929)</u>	<u>(11,057)</u>
Profit after taxation but before minority interests		66,556	72,845
Minority interests		<u>73</u>	<u>(306)</u>
Profit attributable to shareholders		<u>66,629</u>	<u>72,539</u>
Earnings per share — basic	5	<u>RMB0.036</u>	<u>RMB0.039</u>

There were no recognised gains or losses other than the profit attributable to shareholders during the relevant periods.

*Notes:*

## **1. Basis of preparation**

As at 30 June 2002, the Group had net current liabilities of approximately RMB469,605,000. The Directors are of the opinion that the Group's financial position and tight cash flows are mainly attributable to the Group's investing activities.

On 10 January 2002, Mr Chen Shunli, one of the guarantors of a loan, was involved in a personal civil litigation. This led to a breach of certain terms of the deed of guarantee which in turn led to a breach of certain terms of the loan agreement. As a result, the loan has become technically repayable on demand. The personal civil litigation of Mr Chen was dismissed by a consent order sealed by the Hong Kong court on 16 July 2002, and consequently, a portion of the loan has been reclassified to long term as at 30 June 2002 according to the original terms of the loan agreement.

Included in the current portion of long-term borrowings are two term loans in an aggregate amount of approximately RMB22,787,000. Their loan agreements contain certain financial covenants. The publication of these interim financial statements discloses the fact that the Group has not complied with the covenants which give rise to defaults. As a consequence, the loans have become technically repayable on demand and have been re-classified as current liabilities. The Directors are of the opinion that they are able to negotiate successfully with the financial institutions and to repay the loans in accordance with the original terms of the loan agreements. As at the date of approval of the interim financial statements, the financial institutions have not demanded repayment of loans.

In light of the measures taken and the expected outcome, the Directors are satisfied that it is appropriate to prepare the interim financial statements on a going concern basis.

If the going concern basis was not to be appropriate, adjustments would have to be made to restate the values of the assets to their recoverable amounts, to provide for any further liabilities which might arise and to reclassify non-current assets and long term liabilities as current assets and current liabilities, respectively.

## **2. Turnover and segment information**

Turnover for the periods represented the invoiced value of goods sold, net of discounts and returns, and services provided.

The Group's turnover for the relevant periods were rendered in Mainland China, and accordingly, no geographical analysis of turnover and gross profit is presented. The segment information for the relevant periods is presented as below:

	For the six months ended 30 June 2002			For the six months ended 30 June 2001		
	Continuing operations sale of goods <i>RMB'000</i> (Unaudited)	Discontinued operations construction contracts <i>RMB'000</i> (Unaudited)	Total <i>RMB'000</i> (Unaudited)	Continuing operations sale of goods <i>RMB'000</i> (Unaudited)	Discontinued operations construction contracts <i>RMB'000</i> (Unaudited)	Total <i>RMB'000</i> (Unaudited)
Segment revenue	<u>356,735</u>	<u>0</u>	<u>356,735</u>	<u>275,524</u>	<u>30,409</u>	<u>305,933</u>
Segment results	<u>91,574</u>	<u>0</u>	<u>91,574</u>	<u>89,856</u>	<u>6,603</u>	<u>96,459</u>
Unallocated costs			(5,748)			(4,126)
Other income			<u>2,780</u>			<u>1,930</u>
Operating profit			<u>88,606</u>			<u>94,263</u>
Finance costs, net			<u>(12,121)</u>			<u>(10,361)</u>
Profit before taxation			<u>76,485</u>			<u>83,902</u>
Taxation			<u>(9,929)</u>			<u>(11,057)</u>
Profit after taxation			<u>66,556</u>			<u>72,845</u>
Minority interests			<u>73</u>			<u>(306)</u>
Profit attributable to shareholders			<u>66,629</u>			<u>72,539</u>

### 3. Profit before taxation

Profit before taxation was determined after crediting and charging the following:

	For the six months ended 30 June	
	2002 <i>RMB'000</i> (Unaudited)	2001 <i>RMB'000</i> (Unaudited)
After crediting:		
Interest income	<u>67</u>	<u>91</u>
After charging:		
Depreciation	<u>23,645</u>	<u>17,054</u>
Interest expenses	<u>12,188</u>	<u>10,452</u>

#### **4. Taxation**

Hong Kong profits tax has not been provided for as the Group had no assessable profits arising in Hong Kong during the relevant periods. Provision for taxation of subsidiaries operating in the People's Republic of China (the "PRC") has been calculated at the rates applicable, based on existing laws, interpretations and practice, in the relevant periods.

During the relevant periods, the Group had no significant deferred taxation.

#### **5. Earnings per share**

The calculation of basic earnings per share for the six months ended 30 June 2002 is based on the profit attributable to shareholders of approximately RMB66,629,000 (30 June 2001: RMB72,539,000) and on shares of 1,860,000,000 (30 June 2001: 1,860,000,000) in issue during the period.

Diluted earnings per share for the six months ended 30 June 2002 and 2001 were not presented because there were no dilutive potential ordinary shares in existence during the relevant periods.

### **DIVIDEND**

The Directors do not recommend the payment of an interim dividend for the six months ended 30 June 2002 (30 June 2001: Nil).

### **MANAGEMENT DISCUSSION AND ANALYSIS**

#### **BUSINESS REVIEW**

##### **Review of operations**

For the six months ended 30 June 2002, there were no significant changes in the Group's principal business and operations which remained the production and distribution of differential chemical fibre products.

During the period under review, a total of 20,881 tons (30 June 2001: 18,496 tons) of pre-oriented yarn ("POY"), drawn and textured yarn ("DTY") and fully-drawn yarn ("FDY") were produced by the Group.

The productivity of the polyester chips production line increased during the period under review. This production line operated at approximately 65% of its designed capacity which produced 25,818 tons of polyester chips during the six months ended 30 June 2002 (30 June 2001: Nil). The management anticipates that the utilisation rate of this production line will continue to be improved in the second half of year 2002.

Sales of POY, DTY and FDY were 20,339 tons (30 June 2001: 18,074 tons) for the six months ended 30 June 2002. There was no processing activity in the first half of year 2002 (30 June 2001: 721 tons) as the Group ceased the processing business in last year. In addition, the Group recorded sales of polyester chips of 10,842 tons (30 June 2001: Nil) which contributed approximately RMB61 million (30 June 2001: Nil) sales revenue during the period under review.

For the six months ended 30 June 2002, the Group's gross profit margin was 28.4% (30 June 2001: 35.3%), representing a drop of 6.9%. The decrease in gross profit margin was mainly due to:

- (i) the increase in sales of polyester chips, which contributed a gross profit margin lower than that of DTY and FDY, the Group's major products;
- (ii) the increase in raw material costs, such as purified terephthalic acid ("PTA") and mono-ethylene glycol ("MEG"), during the first quarter of year 2002; and
- (iii) the implementation of a major maintenance programme for the Group's plant and machinery in February 2002, thus making the average unit cost of the Group's products in that month increased.

The Group also implemented certain measures to reduce the above impacts during the period under review:

- (i) Firstly, the Group successfully passed a substantial portion of increase in raw material costs to its customers;
- (ii) The Group initiated certain procedures to reduce its general and administrative expenses in the second quarter of year 2002 and the results of this strategy would reflect by the end of this year; and
- (iii) The major maintenance programme carried out in February 2002 would surely increase the production efficiency of our existing plant, thus lowering the average unit cost of the Group's products in long run. In addition, this could avoid sudden breakdown of the machinery for which the economic loss would be more substantial.

### **Acquisition of fixed assets and factory premises of Foshan Dongli factory**

In anticipation of the higher demand in differential fibre, the Group decided to expand its production capacity through merger and acquisition. On 9 June 2002, the Group, together with a third party, came into an agreement with Foshan Dongli Chemical Fibre Co., Limited and Foshan Dafeng Chemical Fibre Co., Ltd. to acquire all the fixed assets (machinery, motor vehicles and office equipment, etc.) and the factory premises (including the land use rights of land on which the factory located) at a consideration of RMB82 million, of which the Group accounted for RMB 50.84 million. The Group has an interest of 62% in this Foshan Dongli factory.

Foshan Dongli factory also manufactured differential chemical fibre, concentrating on polyester fine denier and ultra fine denier in the past and the management expects the Group will benefit from synergies generated by the acquisition in respect of technology, management, production, sales and marketing, thus lowering production costs and enhancing sales revenue.

The factory commenced commercial production in August 2002 and the management expects that the factory will contribute a net profit attributable to its shareholders of RMB20 million for year 2002.

### **Spandex project and production line of ultra fine POY**

The progress of the spandex project and the production line of ultra fine POY were satisfactory and were in accordance with the timetable. The trial production of spandex project was still targeted at in the

fourth quarter of year 2003 while for the production line of ultra fine POY, trial production would commence in middle of year 2003. The Group is currently arranging banking facilities and other financing for the above projects.

### **Change of Company's name**

The name of the Company was changed from Heshun Specialised Fibre Holdings Limited to China Specialised Fibre Holdings Limited with effect from 12 June 2002. For the purpose of identification, the Chinese name of the Company was changed from “和順特種纖維控股有限公司” to “中國特種纖維控股有限公司”. The change of name was intended to better reflect the Group being one of the largest differential fibre manufacturers in the PRC and to enable investors to have easy recognition of the Group's business operation and market being focused in the PRC.

### **Employees and remuneration policies**

As at 30 June 2002, the Group employed a total of 593 (30 June 2001: 729) employees. Most of the employees were based in the PRC. They were remunerated according to the nature of job and market conditions in which they were employed. Other staff benefits included a mandatory provident fund scheme for all the eligible employees, medical compensation and a year-end bonus.

## **FINANCIAL REVIEW**

### **Financial resources**

As at 30 June 2002, the Group's cash and bank balances were approximately RMB40 million (31 December 2001: RMB45 million). The Group's current ratio as at 30 June 2002 was 35% (31 December 2001: 40%). Current assets and current liabilities were approximately RMB163 million (31 December 2001: RMB220 million) and RMB470 million (31 December 2001: RMB547 million) respectively.

As at 30 June 2002, the Group had bank and other loans in an aggregate amount of RMB384 million (31 December 2001: RMB424 million), of which 54% (31 December 2001: 50%) was denominated in Renminbi, 15% (31 December 2001: 13%) in US dollars and 31% (31 December 2001: 37%) in Hong Kong dollars respectively. In addition, 69% (31 December 2001: 63%) of the total borrowings was charged at fixed interest rates and the rest was charged at floating interest rates.

Included in current liabilities, there were short-term bank loans amounted to RMB254 million (31 December 2001: RMB289 million). It is the normal practice of the PRC banks to grant short-term loans which are renewed on a yearly basis, and consequently, the short-term bank loans of the Group account for 66% (31 December 2001: 68%) of the total borrowings. Although there is no assurance that these short-term loans will be extended in the future upon maturity within a year, however, the Directors are in the opinion that the Group would be able to renew these loans on a yearly basis taking into the long-term relationship between the banks and the Group.

For the six months ended 30 June 2002, the Company did not issue any new shares or other securities. As at 30 June 2002, the Company has issued 1,860 million (31 December 2001: 1,860 million) shares. The gearing ratio of the Group (total of short-term and long-term bank loans over the shareholders' equity) was 40% (31 December 2001: 48%).

At present, the Group is negotiating with certain banks in Hong Kong and the PRC to raise funds for spandex project and the production line of ultra fine POY and the management will closely monitor the level of gearing of the Group as a whole.

### **Hedging**

The Group did not use any financial instruments for hedging purposes during the period under review and there were no foreign currency net investments being hedged by currency borrowings and other hedging instruments.

### **Pledges of assets**

As at 30 June 2002, land and buildings, plant and machinery and motor vehicles of the Group with net book value of RMB411 million (31 December 2001: RMB414 million) were pledged as securities for bank and other loans and finance lease granted to the Group.

### **Exchange exposure**

Due to the fact that the Group's transactions (including the sale of chemical fibre, purchases of raw materials and bank financing) are denominated in Hong Kong dollars, US dollars or Renminbi, and the related exchange rates are considered relative stable, and accordingly, the exposure to fluctuations in exchange rate is minimal.

### **Contingent liabilities**

At 30 June 2002, the Group had issued guarantees of approximately RMB157 million (31 December 2001: RMB226 million) to bankers to secure general banking facilities granted to certain subsidiaries of which approximately RMB145 million was utilised at 30 June 2002 (31 December 2001: RMB184 million).

## **FUTURE PLAN AND PROSPECTS**

### **Market review**

In the first half of year 2002, the global economic has been recovered. As a result of the incident of 911, the price of crude oil increased and remained at a relative high level in the first quarter of year 2002, thus making the price of raw materials, such as PTA and MEG, increased. Starting from May 2002, the price of PTA and MEG experienced a drop. Looking forward, the management expects that the market for differential fibre will more or less remain stable. With the entry of China into the World Trade Organisation, the management expects to see Chinese garment exports to grow strongly as a result of the removal of the quota system in textile and garment industry. Orders are expected to flow from high-cost production base to low-cost production base, such as China. The anticipated expansion in China's garment industry will surely boost the demand in garments inside China, as well as all forms of fibres, including differential fibre.

In addition, the PRC government has already planned, through structural reform and technology innovation, to increase the penetration rate of differential fibre to 40% by 2005. These will inevitably lead to higher demand for differential fibre to satisfy high-quality garment demand for both exports and domestic consumption.

### **Spandex project**

The spandex project (75%-owned) is one of the key growth driver for the Group in the future. Spandex is another type of synthetic fibre with the characteristics of being stretchy, durable, lightweight and soft. It is now widely used in high-quality garment, such as swimwear and sportswear. Demand for high-grade garment is expected to grow strongly to fulfill both the export market and domestic consumption. The management believes that with the completion of the spandex project by the end of year 2003, the Group's profit attributable to shareholders will increase substantially.

### **Summary**

In summary, with (i) the acquisition of Foshan Dongli factory in June 2002; (ii) the completion of the spandex project in 2003; and (iii) the expected growth of demand of garment industry, the management optimistically anticipates that the Group could maintain a steady growth in the foreseeable future.

The management believes that due to market competition, the marketability of brand names and types of products are becoming increasingly important, and accordingly, the Group will commit itself to development of new types of products and is aiming to become one of the manufacturers that have the ability to produce a wide range of products, including polyester chips, ultra fine POY, differential and spandex fibre in the PRC.

## **PUBLICATION OF DETAILED RESULTS ANNOUNCEMENT ON THE EXCHANGE'S WEBSITE**

A detailed results announcement containing all the information required by paragraphs 46(1) to 46(6) of Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") will be published on the Stock Exchange's website in due course.

## **COMPLIANCE WITH THE CODE OF BEST PRACTICE**

The Company has complied with the Code of Best Practice as set out in Appendix 14 of the Rules Governing the Listing of Securities on the Stock Exchange, except that non-executive directors of the Company were not appointed for a specific term but are subject to retirement by rotation according to the provisions of the Company's bye-laws.

## **PURCHASE, SALE AND REDEMPTION OF LISTED SECURITIES**

The Company has not redeemed any of its shares during the period. Neither the Company nor any of its subsidiaries purchased or sold any of the Company's shares during the period.



## **AUDIT COMMITTEE**

The Audit Committee has reviewed with directors the accounting principles and practices used by the Group and discussed internal controls and financial reporting matters related to the preparation of the unaudited interim financial statements for the six months ended 30 June 2002.

By order of the Board  
**Chen Shunli**  
*Chairman & Chief Executive Officer*

Fuzhou, the People's Republic of China, 29 September 2002

Please also refer to the published version of this announcement in The Standard and SCMP.