Management Discussion and Analysis

LIQUIDITY AND FINANCIAL RESOURCES

At the end of December 2002, the consolidated indebtedness of the Group, including short-term borrowings of HK\$14,276,000, was HK\$24,762,000. All of the borrowings are denominated in Hong Kong dollars. The cash and bank deposits amounted to HK\$4,150,000.

The Group's trade receivables balance was HK\$47,660,000, representing 21% of the year's turnover of HK\$227,635,000. The Group adopted a stringent credit policy to minimise credit risk. Reduced level of trade receivables has helped to mitigate the risk of bad debts, strengthen liquidity, and reduce interest expenses. The percentage of doubtful debts was only 1.4% of trade receivables. The interest coverage ratio was 7.9 times as compared to (1.9 times) in 2001.

CAPITAL STRUCTURE

As at 31st December 2002, the consolidated shareholders' equity of the Group was HK\$120,073,000, an increase of 6% over that of the previous year. The debt to equity ratio, calculated by dividing Total Liabilities to Shareholders' Equity, was approximately 56%.

PLEDGE OF ASSETS

As 31st December 2002, the Group's banking facilities amounting to approximately HK\$75 million (2001: HK\$72 million) were secured by legal charges over certain land and buildings and investment property of the Group with a total net book value of HK\$34,753,000 (2001: HK\$37,781,000) and corporate guarantees given by the Company.

CONTINGENT LIABILITIES

In additions, as at 31st December 2002, the bills of exchanges discount with resource amounted to HK\$838,000 (2001: HK\$770,000).

EMPLOYEES' REMUNERATION POLICY

As at 31st December 2002, the Group employed approximately 1,500 full time management, administrative and production staff in Hong Kong and the PRC. The Group follows market practice on remuneration packages. Employee's remuneration is reviewed and determined by senior management annually depending on the employee's performance, experience and industry practice. The Group invests in its human capital, besides providing on the job training for workers, the Group reimburses the staff for fees paid to attend pre-approved external business courses or seminars.

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