
HOW TO APPLY FOR THE PUBLIC OFFER SHARES

1. METHODS TO APPLY FOR PUBLIC OFFER SHARES

You may apply for Public Offer Shares by using a **WHITE** or **YELLOW** application form.

2. WHICH APPLICATION FORM YOU SHOULD USE

- **WHITE application forms**

Use a **WHITE** application form if you want the Public Offer Shares to be registered in your own name.

- **YELLOW application forms**

Use a **YELLOW** application form if you want the Public Offer Shares to be registered in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to your CCASS investor participant stock account or your designated CCASS participant's stock account.

3. WHERE TO COLLECT THE APPLICATION FORMS

- You can collect a **WHITE** application form and a prospectus during normal business hours from 9:00 a.m. on Thursday, 11th December, 2003 until 12:00 noon on Tuesday, 16th December, 2003 from:

Any participant of the Stock Exchange

or

China Everbright Securities (HK) Limited

36th Floor, Far East Finance Centre
16 Harcourt Road
Hong Kong

China Everbright Capital Limited

40th Floor, Far East Finance Centre
16 Harcourt Road
Hong Kong

DBS Asia Capital Limited

16/F., Man Yee Building
68 Des Voeux Road
Central
Hong Kong

Barits Securities (Hong Kong) Limited

Room 3406, 34/F
Edinburgh Tower
The Landmark
15 Queen's Road
Central
Hong Kong

China Southern Securities (Hong Kong) Limited

Room 2801, 28/F
The Center
99 Queen's Road Central
Central
Hong Kong

First Shanghai Securities Limited

19/F., Wing On House
71 Des Voeux Road Central
Hong Kong

Goldbond Capital (Asia) Limited

39/F., Tower 1
Lippo Centre
89 Queensway
Hong Kong

Guotai Junan Securities (Hong Kong) Limited

27/F., Low Block
Grand Millennium Plaza
181 Queen's Road Central
Hong Kong

Japan Asia Securities Limited

11/F., No. 8 Queen's Road Central
Hong Kong

KGI Capital Asia Limited

27/F, Asia Pacific Finance Tower
Citibank Plaza
3 Garden Road
Central
Hong Kong

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Kim Eng Securities (Hong Kong) Limited

Room 1901
Bank of America Tower
12 Harcourt Road
Central
Hong Kong

Luen Fat Securities Company Limited

23/F., Euro Trade Centre
21-23 Des Voeux Road Central
Hong Kong

SBI E2-Capital Securities Limited

43/F., Jardine House
One Connaught Road
Central
Hong Kong

Standard Bank Asia Limited

36/F., Two Pacific Place
88 Queensway
Hong Kong

Taiwan Securities (HK) Company Limited

Room 4001-3, 40/F
Tower Two, Lippo Centre
89 Queensway
Hong Kong

or any of the following branches of Bank of China (Hong Kong) Limited:

Branches

Hong Kong Island:

Bank of China Tower Branch
Central District (Wing On House) Branch
Wan Chai Branch
North Point Branch

Taikoo Shing Branch

United Centre Branch

Address

3/F, 1 Garden Road, Central
71 Des Voeux Road Central
395 Hennessy Road, Wan Chai
G/F., Roca Centre, 464 King's Road,
North Point
Shop G1012, Yiu Sing Mansion,
Taikoo Shing
Shop 1021, 1/F., United Centre,
95 Queensway

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Kowloon:

Tsim Sha Tsui (Houston Centre) Branch	G/F., Houston Centre, 63 Mody Road, Tsim Sha Tsui
Mong Kok (President Commercial Centre) Branch	608 Nathan Road, Mong Kok
Hoi Yuen Road Branch	55 Hoi Yuen Road, Kwun Tong
Kowloon Plaza Branch	Unit 1, Kowloon Plaza, 485 Castle Peak Road
Whampoa Garden Branch	Shop G8B, Site 1, Whampoa Garden, Hung Hom
Canton Road Branch	60 Canton Road, Tsim Sha Tsui
Diamond Hill Branch	G107, G/F., Plaza Hollywood, Diamond Hill

New Territories:

Castle Peak Road (Tsuen Wan) Branch	167 Castle Peak Road, Tsuen Wan
Lucky Plaza Branch	G/F., Lucky Plaza, Wang Pok Street, Shatin

- You can collect a **YELLOW** application form and a prospectus from:
 - the Depository Counter of HKSCC at 2nd Floor, Vicwood Plaza, 199 Des Voeux Road Central, Hong Kong; or
 - the Customer Service Centre of HKSCC at Upper Ground Floor, V-Heun Building, 128-140 Queen's Road Central, Hong Kong.
- Your broker may have the application forms and prospectus available.

WHEN TO APPLY FOR THE PUBLIC OFFER SHARES

● **WHITE or YELLOW application forms**

Completed **WHITE** or **YELLOW** application forms, with cheque or banker's cashier order attached, must be lodged by 12:00 noon on Tuesday, 16th December, 2003, or, if the application lists are not open on that day, by the time and date stated in the sub-paragraph headed "Effect of bad weather conditions on the opening of the application lists" below.

Your completed **WHITE** or **YELLOW** application form, with payment attached, should be deposited in the special collection boxes provided at any of the branches of the banks listed in the section headed "Where to collect the application forms" at the following times:

Thursday, 11th December, 2003 — 9:00 a.m. to 4:00 p.m.

Friday, 12th December, 2003 — 9:00 a.m. to 4:00 p.m.

Saturday, 13th December, 2003 — 9:00 a.m. to 12:00 noon

Monday, 15th December, 2003 — 9:00 a.m. to 4:00 p.m.

Tuesday, 16th December, 2003 — 9:00 a.m. to 12:00 noon

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- **Application lists**

The application lists will be open from 11:45 a.m. to 12:00 noon on Tuesday, 16th December, 2003, except as provided in the sub-paragraph headed “Effect of bad weather conditions on the opening of the application lists” below.

No proceedings will be taken on applications for the Public Offer Shares and no allocation of any H Shares will be made until after the closing of the application lists.

- **Effect of bad weather conditions on the opening of the application lists**

The application lists will be open between 11:45 a.m. and 12:00 noon on Tuesday, 16th December, 2003, subject to weather conditions. The application lists will not be open in relation to the Public Offer if there is:

- a tropical cyclone warning signal number 8 or above; or
- a “black” rainstorm warning signal,

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Tuesday, 16th December, 2003, or if there are similar extraneous factors as are acceptable to the Stock Exchange. Instead, the application lists will be open between 11:45 a.m. and 12:00 noon on the next business day which does not fall within the above circumstances at any time between 9:00 a.m. and 12:00 noon in Hong Kong.

Business day means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

HOW TO APPLY USING A WHITE OR YELLOW APPLICATION FORM

- Obtain a **WHITE** or **YELLOW** application form.
- You should read the instructions in this prospectus and the relevant application form carefully. If you do not follow the instructions, your application is liable to be rejected and returned by ordinary post together with the accompanying cheque or banker’s cashier order to you (or the first-named applicant in the case of joint applicants) at your own risk to the address stated on your application form.
- Decide how many Public Offer Shares you want to purchase. Calculate the amount you must pay on the basis of the maximum Offer Price of HK\$3.30 per Public Offer Share, plus brokerage fee of 1%, the SFC transaction levy of 0.005%, the SFC investor compensation levy of 0.002% and the Stock Exchange trading fee of 0.005%.
- Complete the application form in English (save as otherwise indicated) and sign it. Only written signatures will be accepted. Applications made by corporations, whether on their own behalf, or on behalf of other persons, must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, whose representative capacity must be stated. If you are applying for the benefit of someone else, you, rather than that person, must sign the application

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form. If it is a joint application, all applicants must sign it. If your application is made through a duly authorised attorney, the Company and the Sponsor (or their respective agents or nominees) may accept it at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of your attorney.

- Each application form must be accompanied by either one cheque or one banker's cashier order, which must be stapled to the top left-hand corner of the application form.

If you pay by cheque, the cheque must:

- be in Hong Kong dollars;
- be drawn on your Hong Kong dollar bank account in Hong Kong;
- show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must be the same as the name in the application form. If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
- be made payable to “Bank of China (Hong Kong) Nominees Limited — Fujian Zijin Public Offer”; and be crossed “Account Payee Only”.

Your application may be rejected if your cheque does not meet all these requirements or is dishonoured on its first presentation.

If you pay by banker's cashier order, the banker's cashier order must:

- be issued by a licensed bank in Hong Kong and have your name certified on the back by a person authorised by the bank. The name on the back of the banker's cashier order and the name on the application form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first-named joint applicant;
- be in Hong Kong dollars;
- be made payable to “Bank of China (Hong Kong) Nominees Limited — Fujian Zijin Public Offer”; and
- be crossed “Account Payee Only”.

Your application is liable to be rejected if your banker's cashier order does not meet all these requirements.

- Lodge your application form in one of the collection boxes by the time and at one of the locations, as respectively referred to in the paragraphs above headed “Where to collect the application forms” and “When to apply for the Public Offer Shares”.

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- **Multiple or suspected multiple applications are liable to be rejected. Please see the paragraph headed “How many applications you can make” in the section headed “Terms and conditions of the Public Offer”.**

- In order for the **YELLOW** application forms to be valid:
 - If you are applying through a designated CCASS participant (other than a CCASS investor participant):
 - the designated CCASS participant or its authorised signatories must sign in the appropriate box; and
 - the designated CCASS participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.
 - If you are applying as an individual CCASS investor participant:
 - you must fill in your full name and your Hong Kong Identity Card number; and
 - you must insert your CCASS participant I.D. and sign in the appropriate box.
 - If you are applying as a joint individual CCASS investor participant:
 - you must insert all joint CCASS investor participants’ names and the Hong Kong Identity Card numbers of all joint CCASS investor participants; and
 - you must insert your CCASS participant I.D. and the authorised signatory or signatories of the CCASS investor participant’s stock account must sign in the appropriate box.
 - if you are applying as a corporate CCASS investor participant:
 - you must insert your company name and your company’s Hong Kong business registration number; and
 - you must fill in your CCASS participant I.D. and stamp your company chop (bearing your company’s name) in the presence of the authorised signatory or signatories of the CCASS investor participant’s stock account in the appropriate box.
 - The signature(s), number of signatories and form of chop, where appropriate, in each **YELLOW** application form should match the records kept by HKSCC. Incorrect or incomplete details of the CCASS participant or the omission or inadequacy of authorised signatory or signatories (if applicable), CCASS participant I.D. or other similar matters may render the application invalid.

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- Nominees who wish to submit separate applications in their names on behalf of different beneficial owners are requested to designate on each application form in the box marked “For nominees”, an identification number for each beneficial owner.

HOW TO COMPLETE THE APPLICATION FORM

There are detailed instructions on each application form. You should read these instructions carefully. If you do not strictly follow the instructions your application may be rejected.

If the Offer Price as finally determined is less than HK\$3.30 per H Share, appropriate refund payments (including brokerage fee of 1%, the SFC transaction levy of 0.005%, the SFC investor compensation levy of 0.002% and the Stock Exchange trading fee of 0.005% attributable to the surplus application monies) will be made to successful or partially successful applications, without interest. Details of the procedure for refund are set out below in the paragraph headed “Refund of your money — additional information” in the section headed “Terms and conditions of the Public Offer” in this prospectus.

RESULTS OF ALLOCATIONS

The results of allocations of the Public Offer Shares under the Public Offer, including applications made under **WHITE** and **YELLOW** application forms, which will include the Hong Kong Identity Card numbers, passport numbers or Hong Kong business registration numbers of successful applicants and the number of the Public Offer Shares successfully applied for, are expected to be published in the South China Morning Post (in English) and Hong Kong Economic Journal (in Chinese) on or before Monday, 22nd December, 2003.