In connection with the Global Offering，Citigroup Global Markets Asia Limited，as stabilizing manager，or any person acting for it，may over－allot or effect transactions with a view to supporting the market price of the H Shares or the ADSs at a level higher than that which might otherwise prevail for a limited period after the day on which dealings in the H Shares first commence on the Hong Kong Stock Exchange．However there is no obligation on the stabilizing manager or any person acting for it to do this．Such stabilizing action，if taken，may be discontinued at any time and is required to be brought to an end after a limited period． Details of the intended stabilization and how it will be regulated under the Securities and Futures Ordinance are contained in the Prospectus．The number of H Shares being offered in the Global Offering may be increased by up to an aggregate of 970，587，000 H Shares through the exercise of the Over－allotment Option granted to the International Underwriters and the US Underwriters by China Life Insurance Company Limited（the＂Company＂）and by China Life Insurance （Group）Company（the＂Selling Shareholder＂）and exercisable by the Joint Global Coordinators to cover over－allotments in the International Offering and the US Offering，which option is exercisable for up to 30 days after the date when dealings in the H Shares or ADSs first commence on the Hong Kong Stock Exchange or on the New York Stock Exchange，Inc．（the＂New York Stock Exchange＂），whichever is earlier．In the event that the Over－allotment Option is exercised，a press announcement will be made．


# CHINA LIFE INSURANCE COMPANY LIMITED中國人壽保險股份有限公司 

（A joint stock limited company incorporated in the People＇s Republic of China with limited liability）

## GLOBAL OFFERING

Number of Offer Shares under the ：6，470，588，000（subject to the Over－ Global Offering Number of Hong Kong Offer Shares allotment Option）<br>：1，294，118，000（as adjusted after clawback）<br>Offer Price ：HK\＄3．59 per Hong Kong Offer Share， plus 1\％brokerage，0．005\％SFC transaction levy， $\mathbf{0 . 0 0 2 \%}$ investor compensation levy and $0.005 \%$ Hong Kong Stock Exchange trading fee<br>Nominal Value ：RMB1．00 each Stock Code ： 2628

Joint Global Coordinators and Joint Global Bookrunners （in alphabetical order）

## China International Capital Corporation

 Credit Suisse First BostonCitigroup Global Markets
Deutsche Bank

Joint Sponsors and Joint Lead Managers （in alphabetical order）

China International Capital Corporation（Hong Kong）Limited Credit Suisse First Boston（Hong Kong）Limited

Citigroup Global Markets Asia Limited Deutsche Bank AG，Hong Kong Branch

Financial Advisers to China Life
China International Capital Corporation
Lehman Brothers

## SUMMARY

－The Offer Price has been determined at HK $\$ 3.59$ per Hong Kong Offer Share（plus brokerage of $1 \%$ ，SFC transaction levy of $0.005 \%$ ，investor compensation levy of $0.002 \%$ and Hong Kong Stock Exchange trading fee of $0.005 \%$ ）．
－Valid applications pursuant to the Hong Kong Public Offering for a total of 55，624，304，000 Hong Kong Offer Shares have been received，equivalent to approximately 171.93 times of the total number of $323,529,000 \mathrm{H}$ Shares initially available under the Hong Kong Public Offering．
－Due to the over subscription in the Hong Kong Public Offering，the clawback mechanism has been applied and the number of Offer Shares allocated to the Hong Kong Public Offering has been increased to $1,294,118,000$ Offer Shares，representing $20 \%$ of the total number of Offer Shares initially available under the Global Offering（before exercise of the Over－allotment Option）．
－The ADSs and／or H Shares initially offered under the International Offering and the US Offering have been significantly oversubscribed．
－H Share certificates and refund cheques which are either not available for personal collection，or which are so available but are not collected in person，will be posted by ordinary post to those entitled at their own risk on Wednesday，December 17， 2003.

- H Share certificates for Hong Kong Offer Shares allotted to applicants using yellow Application Forms and applying by giving electronic application instructions to HKSCC are expected to be deposited into CCASS for credit to their CCASS Investor Participants' stock accounts or their designated CCASS Participants' stock accounts at the close of business on Wednesday, December 17, 2003.
- Dealings in the H Shares on the Hong Kong Stock Exchange are expected to commence at 9:30 a.m. on Thursday, December 18, 2003

APPLICATIONS RECEIVED AND ALLOCATION OF H SHARES
The Directors announce that at the close of the application lists at 12:00 noon on Thursday, December 11, 2003, a total of 364,366 valid applications (including electronic application instructions given to HKSCC) have been received pursuant to the Hong Kong Public Offering for a total of $55,624,304,000$ Hong Kong Offer Shares, equivalent to approximately 171.93 times of the total number of $323,529,000 \mathrm{H}$ Shares initially available under the Hong Kong Public Offering. Due to the over subscription in the Hong Kong Public Offering, the clawback mechanism has been applied and the number of Offer Shares allocated to the Hong Kong Public Offering has been increased to $1,294,118,000$ Offer Shares, representing $20 \%$ of the total number of Offer Shares initially available under the Global Offering (before exercise of the Over-allotment Option).
Of the 364,366 valid applications on white and yellow Application Forms and by electronic application instructions given to HKSCC for a total of $55,624,304,000$ Hong Kong Offer Shares, a total of 359,350 applications in respect of a total of $15,337,344,000$ Hong Kong Offer Shares were for Hong Kong Offer Shares with an aggregate subscription amount based on the maximum offer price of HK $\$ 3.61$ per H Share (excluding brokerage of $1 \%$, SFC transaction levy of $0.005 \%$, investor compensation levy of $0.002 \%$ and Hong Kong Stock Exchange trading fee of $0.005 \%$ payable) of HK $\$ 5$ million or less (representing approximately 94.81 times of the $161,765,000$ Hong Kong Offer Shares initially comprised in pool A), and a total of 5,016 applications in respect of a total of $40,286,960,000$ Hong Kong Offer Shares were for Hong Kong Offer Shares with an aggregate subscription amount based on the maximum offer price of HK $\$ 3.61$ per H Share (excluding brokerage of $1 \%$, SFC transaction levy of $0.005 \%$, investor compensation levy of $0.002 \%$ and Hong Kong Stock Exchange trading fee of $0.005 \%$ payable) of more than HK $\$ 5$ million (representing approximately 249.05 times of the $161,764,000$ Hong Kong Offer Shares initially comprised in pool B). All multiple or suspected multiple applications have been rejected. No application for more than $161,764,000$ Hong Kong Offer Shares has been identified. The H Shares offered in the Hong Kong Public Offering were conditionally allocated on the basis set out in the paragraph headed "Basis of Allotment" below.
The Directors further announce that the ADSs and/or H Shares initially offered under the International Offering and the US Offering have been significantly oversubscribed.
The Company and the Selling Shareholder have granted to the US Underwriters and the International Underwriters the Over-allotment Option exercisable by the Joint Global Coordinators on behalf of such underwriters for up to 30 days after the day on which dealings commence on the Hong Kong Stock Exchange or New York Stock Exchange, whichever is earlier, to require the Company to issue up to an aggregate of $882,352,000$ additional H Shares and to require the Selling Shareholder to sell up to an aggregate of $88,235,000$ additional H Shares. If the Over-allotment Option is exercised, a press announcement will be made.
The Directors confirm that no Offer Shares have been allocated to applicants who are connected persons of the Company within the meaning of the Listing Rules. None of the Joint Sponsors and the Underwriters has taken up any H Shares for its own benefit under the Global Offering.
OFFER PRICE
The Offer Price has been determined at HK $\$ 3.59$ per Hong Kong Offer Share (plus brokerage of $1 \%$, SFC transaction levy of $0.005 \%$, investor compensation levy of $0.002 \%$ and Hong Kong Stock Exchange trading fee of $0.005 \%$ ).

## BASIS OF ALLOTMENT

Valid applications made by the public on white and yellow Application Forms and by electronic application instructions given to HKSCC will be conditionally allotted on the basis set out below.

Number of
Hong Kong
Offer Shares
applied for

Number of valid applications Basis of allotment

Approximate percentage of allocation based on the total number of Hong Kong

Offer Shares applied for

Pool A
1,000
2,000
3,000
4,000
5,000
6,000
7,000
8,000
9,000
10,000
11,000
12,000
13,000
14,000
15,000
16,000
17,000
18,000
19,000
20,000
30,000
40,000
50,000
60,000
70,000
80,000
90,000
100,000
150,000
200,000
250,000
300,000
350,000
400,000
450,000
500,000

25,255
26,049 1,000 Shares plus 5,210 out of 26,049 to receive additional 1,000 Shares
22,605 1,000 Shares plus 1,733 out of 7,535 to receive additional 1,000 Shares
11,743 1,000 Shares plus 2,818 out of 11,743 to receive additional 1,000 Shares
$25,9101,000$ Shares plus 3,239 out of 12,955 to receive additional 1,000 Shares
$11,7541,000$ Shares plus 1,810 out of 5,877 to receive additional 1,000 Shares
4,716 1,000 Shares plus 1,655 out of 4,716 to receive additional 1,000 Shares
$7,8951,000$ Shares plus 2,842 out of 7,895 to receive additional 1,000 Shares
2,906 1,000 Shares plus 587 out of 1,453 to receive additional 1,000 Shares
$63,6841,000$ Shares plus 13,055 out of 31,842 to receive additional 1,000 Shares
5,606 1,000 Shares plus 2,349 out of 5,606 to receive additional 1,000 Shares
4,418 1,000 Shares plus 1,891 out of 4,418 to receive additional 1,000 Shares
$2,7641,000$ Shares plus 1,189 out of 2,764 to receive additional 1,000 Shares
3,438 1,000 Shares plus 760 out of 1,719 to receive additional 1,000 Shares
$9,0791,000$ Shares plus 4,131 out of 9,079 to receive additional 1,000 Shares
$2,5741,000$ Shares plus 589 out of 1,287 to receive additional 1,000 Shares
$1,3551,000$ Shares plus 621 out of 1,355 to receive additional 1,000 Shares
$2,0191,000$ Shares plus 932 out of 2,019 to receive additional 1,000 Shares
1,158 1,000 Shares plus 268 out of 579 to receive additional 1,000 Shares
33,528 1,000 Shares plus 1,463 out of 3,048 to receive additional 1,000 Shares
24,222 1,000 Shares plus 6,812 out of 12,111 to receive additional 1,000 Shares 6,614 2,000 Shares
12,901 2,000 Shares plus 1,290 out of 12,901 to receive additional 1,000 Shares
5,225 2,000 Shares plus 523 out of 5,225 to receive additional 1,000 Shares
1,845 2,000 Shares plus 314 out of 1,845 to receive additional 1,000 Shares
$2,5332,000$ Shares plus 608 out of 2,533 to receive additional 1,000 Shares
1,265 2,000 Shares plus 86 out of 253 to receive additional 1,000 Shares
12,718 2,000 Shares plus 5,087 out of 12,718 to receive additional 1,000 Shares 4,490 3,000 Shares
3,798 3,000 Shares plus 2,279 out of 3,798 to receive additional 1,000 Shares
1,545 4,000 Shares plus 139 out of 309 to receive additional 1,000 Shares
$4,8775,000$ Shares plus 1,366 out of 4,877 to receive additional 1,000 Shares 666 6,000 Shares
8406,000 Shares plus 4 out of 5 to receive additional 1,000 Shares
347 7,000 Shares plus 210 out of 347 to receive additional 1,000 Shares
$1,9928,000$ Shares plus 797 out of 1,992 to receive additional 1,000 Shares
100.00\%
60.00\% 41.00\%
$31.00 \%$
25.00\%
21.80\%
19.30\%
17.00\%
15.60\%
14.10\%
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$11.90 \%$
11.00\%
10.30\%
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9.11\%
8.58\%
8.12\%
7.70\%
7.40\%
5.21\%
5.00\%
4.20\%
3.50\%
3.10\%
2.80\%
2.60\%
2.40\%
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1.80\%
1.78\%
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$1.71 \%$
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$1.68 \%$

Pool B
1,500,000 2,000,000 2,500,000 3,000,000 3,500,000 4,000,000 4,500,000 5,000,000 5,500,000 6,000,000 6,500,000 7,000,000 7,500,000 8,000,000 8,500,000 9,000,000 9,500,000 10,000,000 11,000,000 12,000,000 13,000,000 14,000,000 15,000,000 16,000,000 17,000,000 18,000,000 19,000,000 20,000,000 21,000,000 22,000,000 23,000,000 24,000,000 25,000,000 26,000,000 27,000,000 28,000,000 29,000,000 30,000,000 31,000,000 32,000,000 33,000,000 34,000,000 35,000,000 36,000,000 37,000,000 38,000,000 40,000,000 41,000,000 42,000,000 43,000,000 44,000,000 45,000,000 49,000,000 50,000,000 51,000,000 52,000,000 53,000,000 54,000,000 55,000,000 60,000,000 61,000,000 62,000,000 63,000,000 64,000,000 65,000,000 66,000,000 68,000,000 70,000,000 71,000,000 75,000,000 77,000,000 78,000,000 79,000,000 80,000,000 81,000,000 82,000,000 83,000,000 84,000,000

93724,000 Shares plus 86 out of 937 to receive additional 1,000 Shares
79532,000 Shares plus 97 out of 795 to receive additional 1,000 Shares 317 40,000 Shares plus 49 out of 317 to receive additional 1,000 Shares 653 48,000 Shares plus 120 out of 653 to receive additional 1,000 Shares
13856,000 Shares plus 5 out of 23 to receive additional 1,000 Shares
236 64,000 Shares plus 29 out of 118 to receive additional 1,000 Shares
6272,000 Shares plus 17 out of 62 to receive additional 1,000 Shares
31280,000 Shares plus 4 out of 13 to receive additional 1,000 Shares
9388,000 Shares plus 1 out of 3 to receive additional 1,000 Shares
12596,000 Shares plus 46 out of 125 to receive additional 1,000 Shares
30 104,000 Shares plus 2 out of 5 to receive additional 1,000 Shares 112,000 Shares plus 25 out of 59 to receive additional 1,000 Shares 120,000 Shares plus 11 out of 25 to receive additional 1,000 Shares 128,000 Shares plus 28 out of 57 to receive additional 1,000 Shares 136,000 Shares plus 1 out of 2 to receive additional 1,000 Shares 144,000 Shares plus 31 out of 56 to receive additional 1,000 Shares 152,000 Shares plus 8 out of 13 to receive additional 1,000 Shares 160,000 Shares plus 151 out of 246 to receive additional 1,000 Shares 176,000 Shares plus 2 out of 3 to receive additional 1,000 Shares 192,000 Shares plus 8 out of 11 to receive additional 1,000 Shares 208,000 Shares plus 53 out of 67 to receive additional 1,000 Shares 224,000 Shares plus 39 out of 46 to receive additional 1,000 Shares 240,000 Shares plus 71 out of 77 to receive additional 1,000 Shares 256,000 Shares plus 25 out of 26 to receive additional 1,000 Shares 273,000 Shares plus 1 out of 20 to receive additional 1,000 Shares 289,000 Shares plus 2 out of 19 to receive additional 1,000 Shares 305,000 Shares plus 1 out of 8 to receive additional 1,000 Shares 321,000 Shares plus 15 out of 67 to receive additional 1,000 Shares 337,000 Shares plus 2 out of 7 to receive additional 1,000 Shares 353,000 Shares plus 1 out of 3 to receive additional 1,000 Shares 370,000 Shares
385,000 Shares plus 1 out of 2 to receive additional 1,000 Shares 401,000 Shares plus 6 out of 11 to receive additional 1,000 Shares 417,000 Shares plus 5 out of 8 to receive additional 1,000 Shares 433,000 Shares plus 21 out of 32 to receive additional 1,000 Shares 449,000 Shares plus 11 out of 16 to receive additional 1,000 Shares 467,000 Shares
481,000 Shares plus 34 out of 41 to receive additional 1,000 Shares 498,000 Shares
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610,000 Shares plus 1 out of 3 to receive additional 1,000 Shares 642,000 Shares plus 6 out of 13 to receive additional 1,000 Shares 658,000 Shares plus 6 out of 11 to receive additional 1,000 Shares 674,000 Shares plus 1 out of 2 to receive additional 1,000 Shares 690,000 Shares plus 2 out of 3 to receive additional 1,000 Shares 706,000 Shares plus 3 out of 4 to receive additional 1,000 Shares 723,000 Shares
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803,000 Shares plus 1 out of 18 to receive additional 1,000 Shares 819,000 Shares
835,000 Shares plus 1 out of 3 to receive additional 1,000 Shares 851,000 Shares
867,000 Shares plus 2 out of 5 to receive additional 1,000 Shares 883,000 Shares plus 1 out of 3 to receive additional 1,000 Shares 963,000 Shares plus 2 out of 3 to receive additional 1,000 Shares 979,000 Shares plus 1 out of 2 to receive additional 1,000 Shares 996,000 Shares
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$1,462,000$ Shares ..... 1.61\%
1,478,000 Shares1.61\%
$61,525,000$ Shares plus 5 out of 6 to receive additional 1,000 Shares ..... 1.61\%1,606,000 Shares plus 2 out of 13 to receive additional 1,000 Share
1.61\%$1.61 \%$
$1,638,000$ Shares1.61\%1.61\%1.61\%
2,007,000 Shares plus 1 out of 2 to receive additional 1,000 Shares1.61\%
$2,200,000$ Shares plus 1 out of 3 to receive additional 1,000 Shares ..... 1.61\%
2,216,000 Shares ..... $1.61 \%$
2,249,000 Shares1.61\%
2,265,000 Shares 1.61\%
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