

# REPORT OF THE DIRECTORS

## 董事會報告

The directors submit their report together with the audited accounts for the year ended 31st December 2003.

董事會提呈其截至二零零三年十二月三十一日止年度之報告連同經審核賬目。

### PRINCIPAL ACTIVITIES AND GEOGRAPHICAL ANALYSIS OF OPERATIONS

The principal activity of the Company is investment holding. The activities of the subsidiaries are set out in note 12 to the accounts.

### 按主要業務及地域分析之業務

本公司之主要業務為投資控股，而其附屬公司之業務則載於賬目附註12。

An analysis of the Group's turnover and contribution to operating profit for the year by principal activity is set out in note 2 to the accounts.

本集團按主要業務劃分之營業額及經營溢利貢獻分析載於賬目附註2。

### RESULTS AND APPROPRIATIONS

The results for the year are set out in the consolidated profit and loss account on page 26.

### 業績及分配

年內之業績載於第26頁之綜合損益賬。

The directors recommend the payment of a final dividend of HK\$0.03 per ordinary share.

董事會建議派付末期股息每股普通股0.03港元。

### RESERVES

Movements in the reserves of the Group and the Company during the year are set out in note 18 to the accounts.

### 儲備

本集團及本公司儲備年內變動之詳情載於賬目附註18。

### FIXED ASSETS

Details of the movements in fixed assets of the Group are set out in note 11 to the accounts.

### 固定資產

本集團固定資產變動之詳情載於賬目附註11。

### SHARE CAPITAL

Details of the movements in share capital of the Company are set out in note 17 to the accounts.

### 股本

本公司股本變動之詳情載於賬目附註17。

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### FIVE YEAR FINANCIAL SUMMARY

A summary of the results and of the assets and liabilities of the Group for the last five financial years is set out below:

### 五年財務概要

本集團於過去五個財政年度之業績及資產與負債概要載列如下：

|                                                | 1999<br>一九九九年<br>HK\$'000<br>千港元 | 2000<br>二零零零年<br>HK\$'000<br>千港元 | 2001<br>二零零一年<br>HK\$'000<br>千港元 | 2002<br>二零零二年<br>HK\$'000<br>千港元 | 2003<br>二零零三年<br>HK\$'000<br>千港元 |
|------------------------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| <b>RESULTS</b>                                 |                                  |                                  |                                  |                                  |                                  |
| <b>業績</b>                                      |                                  |                                  |                                  |                                  |                                  |
| Turnover<br>營業額                                | 396,018                          | 435,501                          | 479,113                          | 393,590                          | <b>431,618</b>                   |
| Profit before tax<br>除稅前溢利                     | 57,383                           | 53,309                           | 52,368                           | 24,848                           | <b>39,551</b>                    |
| Tax<br>稅項                                      | (7,576)                          | (7,570)                          | (8,579)                          | (3,757)                          | <b>(6,112)</b>                   |
| Profit before minority interest<br>未計少數股東權益前溢利 | 49,807                           | 45,739                           | 43,789                           | 21,091                           | <b>33,439</b>                    |
| Minority interest<br>少數股東權益                    | (8,520)                          | —                                | —                                | —                                | —                                |
| Profit attributable to shareholders<br>股東應佔溢利  | 41,287                           | 45,739                           | 43,789                           | 21,091                           | <b>33,439</b>                    |
| <b>ASSETS AND LIABILITIES</b>                  |                                  |                                  |                                  |                                  |                                  |
| <b>資產及負債</b>                                   |                                  |                                  |                                  |                                  |                                  |
| Total assets<br>總資產                            | 233,886                          | 292,234                          | 280,203                          | 290,285                          | <b>325,302</b>                   |
| Total liabilities<br>總負債                       | (120,374)                        | (139,885)                        | (93,665)                         | (94,183)                         | <b>(104,226)</b>                 |
| Shareholders' funds<br>股東資金                    | 113,512                          | 152,349                          | 186,538                          | 196,102                          | <b>221,076</b>                   |

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## 董事會報告

### FIVE YEAR FINANCIAL SUMMARY

(continued)

The results, assets and liabilities of the Group for the year ended 31st December 1999 have been prepared on a combined basis as if the group structure, at the time when the group reconstruction was completed, had been in existence throughout the years concerned.

The results, assets and liabilities of the Group for the four years ended 31st December 2003 have been prepared on the basis set out in note 1 to the accounts.

### PURCHASE, SALE OR REDEMPTION OF SHARES

The Company has not redeemed any of its shares during the year. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's shares during the year.

### DIRECTORS

The directors during the year were:

#### EXECUTIVE DIRECTOR

Mr. Tsang Sik Yin, Eric  
Mr. Tsang Chung Yin  
Mr. Chan Churk Kai  
Dr. Tsang Ngan Chung  
Mr. Tsang Yin  
Ms. Ngai Chui Ling

#### INDEPENDENT NON-EXECUTIVE DIRECTOR

Mr. Wong Wah On, Edward  
Mr. Chan Yuk Ming

In accordance with the Company's Bye-law 99, Mr. Tsang Chung Yin and Mr. Wong Wah On, retire by rotation and being eligible, offer themselves for re-election at the forthcoming annual general meeting.

### 五年財務概要 (續)

本集團截至一九九九年十二月三十一日止年度之各年度業績、資產與負債乃按合併基準編製，猶如集團重組完成時之集團結構於所有有關年度均一直存在。

本集團截至二零零三年十二月三十一日止四個年度之業績、資產與負債乃按賬目附註1所載之基準編製。

### 買賣或贖回股份

本公司於年內概無贖回其任何股份，而本公司或其任何附屬公司於年內亦概無買賣任何本公司股份。

### 董事

年內在任之董事如下：

#### 執行董事

曾錫賢先生  
曾仲賢先生  
陳焯佳先生  
曾銀鐘博士  
曾賢先生  
魏翠玲女士

#### 獨立非執行董事

黃華安先生  
陳旭明先生

根據本公司之公司細則第99條，曾仲賢先生及黃華安先生須在應屆股東週年大會上輪值退任，惟彼等有資格及願意膺選連任。

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### DIRECTORS' SERVICE CONTRACTS

Mr. Wong Wah On, Edward and Mr. Chan Yuk Ming are independent non-executive directors and were appointed for a one-year term expiring on 31st December 2004.

Each of the executive directors has entered into a service contract with the Company for a term of three years commencing from 1st December 2003, which may be terminated by either party thereto giving to the other not less than three calendar months' prior notice in writing. None of the contracts have compensation clauses.

### BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT

Brief biographical details of directors and senior management are set out below:

#### DIRECTORS

##### EXECUTIVE DIRECTORS

**Mr. TSANG Sik Yin, Eric**, aged 60, joined the Group in 1986 and is the Chairman of the Company. He has over 28 years of experience in the trading of pipes, fittings and other related accessories. He is responsible for the co-ordination of all the directors and key management of the Group and the Group's overall business strategies. He holds a Bachelor's Degree in Commerce from the Chinese University of Hong Kong. He is the elder brother of Mr. Tsang Chung Yin, Dr. Tsang Ngan Chung and Mr. Tsang Yin.

**Mr. TSANG Chung Yin**, aged 58, joined the Group in 1986 and is the Vice Chairman of the Company. He has over 28 years of experience in the trading of pipes, fittings and other related accessories. He is responsible for the Group's sales and purchases activities. He is a member of the Institute of Plumbing & Register Plumber (U.K.). He is the younger brother of Mr. Tsang Sik Yin, Eric and the elder brother of Dr. Tsang Ngan Chung and Mr. Tsang Yin.

### 董事之服務合約

黃華安先生及陳旭明先生為獨立非執行董事，任期一年，將於二零零四年十二月三十一日屆滿。

各執行董事與本公司均已訂立服務合約，由二零零三年十二月一日起計為期三年，可由任何一方向另一方事先不少於三個月發出書面通知而終止。所有董事服務合約並無賠償金條款。

### 董事及高級管理人員之履歷

董事及高級管理人員之履歷簡述如下：

#### 董事

##### 執行董事

**曾錫賢先生**，60歲，於一九八六年加入本集團，並為本公司主席，在喉管、管件及其他相關配件之貿易方面積逾28年經驗。彼負責聯繫本集團所有董事及主要管理人員以及本集團之總體業務策略。曾先生持有香港中文大學商科學士學位。曾先生乃曾仲賢先生、曾銀鐘博士及曾賢先生之長兄。

**曾仲賢先生**，58歲，於一九八六年加入本集團，並為本公司副主席，在喉管、管件及其他相關配件之貿易方面積逾28年經驗，負責本集團之銷售及採購業務。曾先生為Institute of Plumbing & Register Plumber (U.K.)之會員。曾先生乃曾錫賢先生之胞弟及曾銀鐘博士及曾賢先生之胞兄。

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### BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT *(continued)*

**Mr. CHAN Churk Kai**, aged 50, is the Managing Director of the Company. With over 25 years of experience in the trading of pipes, fittings and other related accessories, he is responsible for the development and supervision of the sales department. Mr. Chan is the Welfare Supervisor of the Hong Kong Plumbing & Sanitary Ware Trade Association Limited. He is also an associate member of the Institute of plumbing (U.K.) and a member of Lions Clubs International District 303 HK & Macau. Mr. Chan joined the Group in 1978.

**Dr. TSANG Ngan Chung**, aged 56, joined the Group in 1986 and has over 27 years of experience in the trading of pipes, fittings and other related accessories. She is responsible for the finance, administration and personnel operations in the Group. She holds a Doctor's Degree in Economics and Commerce from the Pacific Western University of the United States. She is the younger sister of Mr. Tsang Sik Yin, Eric and Mr. Tsang Chung Yin and the elder sister of Mr. Tsang Yin.

**Mr. TSANG Yin**, aged 55, joined the Group in 1986 and has over 28 years of experience in the trading of pipes, fittings and other related accessories. He is a licensed plumber from office of the Water Authority. He supervises civil and plumbing team of sales department of the Group. He is the younger brother of Mr. Tsang Sik Yin, Eric, Mr. Tsang Chung Yin and Dr. Tsang Ngan Chung.

**Ms. NGAI Chui Ling**, aged 44, is the Purchasing Director of the Group. She is responsible for the control of stock level and co-ordination of the sales teams of the Group. Ms. Ngai joined the Group in 1979 and has over 18 years of experience in the procurement of pipes, fittings and other related accessories.

### 董事及高級管理人員之履歷 (續)

**陳焯佳先生**，50歲，為本公司董事總經理，在喉管、管件及其他相關配件之貿易方面積逾25年經驗，負責發展及監督銷售部門。陳先生為香港水喉潔具業商會有限公司之福利主任及英國水喉工程學會會員。陳先生為Lions Club International District 303 HK & Macau 之會員。陳先生於一九七八年加入本集團。

**曾銀鐘博士**，56歲，於一九八六年加入本集團，在喉管、管件及其他相關配件之貿易方面積逾27年經驗，負責本集團之財務、行政管理及人事等方面之運作。曾博士持有美國西太平洋大學之經濟及商業博士學位。曾博士乃曾錫賢先生及曾仲賢先生之胞妹及曾賢先生之胞姊。

**曾賢先生**，55歲，於一九八六年加入本集團，在喉管、管件及其他相關配件之貿易方面積逾28年經驗，並為水務局辦事處之持牌水喉匠。彼主管本集團銷售部門之土木工程及水喉小組部門。曾先生乃曾錫賢先生、曾仲賢先生及曾銀鐘博士之胞弟。

**魏翠玲女士**，44歲，本集團採購部董事，負責控制存貨數量及協調本集團之銷售隊伍。魏女士於一九七九年加入本集團，在喉管、管件及其他相關配件之採購方面積逾18年經驗。

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### BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT *(continued)*

#### INDEPENDENT NON-EXECUTIVE DIRECTORS

**Mr. WONG Wah On, Edward**, aged 40, is a certified public accountant in Hong Kong and a partner of the accounting firm, Tam & Wong, Certified Public Accountants. Mr. Wong has over 13 years of experience in auditing and finance field. He is a fellow member of both the Hong Kong Society of Accountants and The Association of Chartered Certified Accountants. He is also an associate member of the Institute of Chartered Secretaries and Administrators.

**Mr. CHAN Yuk Ming**, aged 48, is a Chartered Building Surveyor, a Registered Professional Surveyor (Building Surveying) and an Authorized Person. Mr. Chan has over 22 years of experience in surveying profession. He is a member of the Chartered Institute of Arbitrators; a fellow member of the Hong Kong Institute of Surveyors and the Royal Institution of Chartered surveyors. Mr. Chan is currently the Chairman of Building Surveying Division, Hong Kong Institute of Surveyors. Mr. Chan is also a member of Appeal Boards (Hotel/Club/Apartment); Appeal Tribunal Panel; Railway Objections Hearing Panel; Noise Control Appeal Board and Surveyors Registration Board.

#### SENIOR MANAGEMENT

**Ms. CHAN Yuk Fan, Fanny**, aged 40, is the sales director of a subsidiary. Ms. Chan is responsible for the Group's sales operation including the wholesale division, the retail shops and PRC trade. She is also responsible for the training of the new staff of the sales and marketing team of the Group. Ms. Chan has over 15 years of experience in the selling of pipes, fittings and other related accessories. She joined the Group in 1982.

**Ms. LAI Wai Ying, Josie**, aged 43, is the sales director of a subsidiary. Ms. Lai is responsible for the Group's wholesale operation and marketing function. She is also responsible for the training of the new staff of the sales and marketing team of the Group. Ms. Lai joined the Group in 1980 and has over 20 years of experience in wholesale industry.

### 董事及高級管理人員之履歷 (續)

#### 獨立非執行董事

**黃華安先生**，40歲，香港執業會計師及執業會計師事務所Tam & Wong之合夥人。黃先生在核數及財務界積逾13年經驗。彼為香港會計師公會及英國特許會計師公會之資深會員，亦為英國特許秘書及行政人員公會會員。

**陳旭明先生**，48歲，特許建築測量師、註冊專業測量師(建築測量)及認可人士。陳先生在測量專業方面積逾22年經驗。彼為特許仲裁學會會員、香港測量師學會及英國皇家特許測量師學會資深會員。陳先生現為香港測量師學會建築測量組主席，亦為上訴委員會(酒店/會所/寓所)、上訴審裁委員會、鐵路方案反對意見聆聽委員會、噪音管制上訴委員會委員及測量師註冊管理局之會員。

#### 高級管理人員

**陳玉芬女士**，40歲，本集團之附屬公司之銷售董事。陳女士負責本集團之銷售業務，包括批發部門、零售店及中國貿易。彼亦負責培訓本集團銷售及市場推廣隊伍之新員工。陳女士在銷售喉管、管件及其他相關配件方面積逾15年經驗，於一九八二年加入本集團。

**賴惠瑩女士**，43歲，本集團之附屬公司之銷售董事。賴女士負責本集團之批發運作及市場推廣業務。彼亦負責培訓本集團銷售及市場推廣隊伍之新員工。賴女士於一九八零年加入本集團，在批發行業積逾20年經驗。

# REPORT OF THE DIRECTORS

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### BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT *(continued)*

**Mr. LAI Kui Chung**, aged 46, is the warehouse director of a subsidiary. Mr. Lai is responsible for the warehouse and transportation activities of the Group. He has over 21 years of experience in supervising warehouse and transportation operations. Mr. Lai holds a Certificate in Store Supervision from a Technical Institute. Mr. Lai joined the Group in 1979.

**Mr. WONG Wai Ho, Gary**, aged 41, is the deputy general marketing manager of the Group and is responsible for the Group's sales marketing activities. Prior to joining the Group in 1991, Mr. Wong has extensive experience in merchandising and trading activities.

**Mr. KU Chun Ming, Barry**, aged 38, is the senior sales manager of the Group. Mr. Ku has over 17 years of experience in sales and marketing activities. He is responsible for the sales and promotion activities including the exhibitions and seminars. Mr. Ku joined the Group in 1993.

**Mr. LEONG Vai Keong, Terence**, aged 33, is the deputy senior sales manager of the Group. Mr. Leong has 13 years of experience in sales and promotion activities. He is responsible for the sales and marketing activities including the exhibitions and seminars. Mr. Leong joined the Group in 1994.

**Miss Chan Yuk Sim**, aged 37, is the sales manager of the Shanghai subsidiary. Miss Chan is responsible for PRC sales and daily operation for the subsidiary. She has over 11 years of experience in selling of pipes, fittings and other related accessories. Miss Chan joined the Group in 1985.

### 董事及高級管理人員之履歷 (續)

**黎居忠先生**，46歲，本集團之附屬公司之倉務董事，負責本集團之倉儲及運輸業務。彼在管理倉庫及運輸營運方面積逾21年經驗，持有工業學院之倉庫管理證書。黎先生於一九七九年加入本集團。

**王偉浩先生**，41歲，本集團之副總市場經理，負責本集團之銷售、展覽及研討會等市場拓展之活動。王先生於一九九一年加入本集團前，在買辦及貿易活動方面擁有豐富經驗。

**古俊明先生**，38歲，本集團資深銷售經理。古先生在銷售及市場推廣業務積逾17年經驗。彼負責銷售及市場推廣活動，包括展覽及研討會。於一九九三年加入本集團。

**梁偉強先生**，33歲，本集團之副資深銷售經理。梁先生在銷售及市場推廣業務積逾13年經驗。彼負責銷售及推廣活動，包括展覽及研討會。梁先生於一九九四年加入本集團。

**陳玉嬋小姐**，37歲，本集團之上海附屬公司之銷售經理，陳小姐負責中國之銷售業務及有關附屬公司之日常營運工作。彼在喉管、管件及其他相關配件銷售方面積逾11年經驗，陳小姐於一九八五年加入本集團。

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### BIOGRAPHICAL DETAILS OF DIRECTORS AND SENIOR MANAGEMENT *(continued)*

**Miss. LIU Pui Pik, Fanny**, aged 33, is the sales manager of the Group. She has over 8 years of experience in selling of pipes, fittings and other related accessories. She is responsible for the Group's sales coordination including handling clients' inquiries, making quotation and daily correspondences. Ms. Liu holds a Bachelor of Arts Degree from the University of Hong Kong. Miss Liu joined the Group in 1995.

**Mr. Chan Long Ping, Ryan**, aged 42, is the sales manager of the Group, he has over 10 years of experience in sales and planning. He is responsible for the sales and marketing development. Mr. Chan joined the Group in 1997.

**Ms. TAM Siu Hoi, Sandy**, aged 46, is the system manager of the Group. Ms. Tam is in charge of the Group's management and information systems. She is also responsible for the development and enhancement of the Group's applications systems. Ms. Tam joined the Group in 1978.

**Ms. LO Yim Ling, Sonia**, aged 35, is the deputy senior purchasing manager of the Group. Prior to joining the Group in 1995, she has over 7 years of experience in marketing activities. Ms. Lo is responsible for the procurement function of the Group. Ms. Lo holds a Master's Degree in International Marketing, a Honour Diploma in Marketing and a Diploma in Chartered Institute of Marketing.

**Miss HUNG Yuk Kam, Daisy**, aged 32, is the finance and administration manager and the company secretary of the Company. She is an associate member of both the Hong Kong Society of Accountants and The Association of Chartered Certified Accountants. She holds a Bachelor's Degree in Finance from the City University of Hong Kong. She is responsible for the supervision of finance, accounting and administration department of the Group. Miss Hung joined the Group in 2001.

### 董事及高級管理人員之履歷 (續)

**廖珮碧小姐**，33歲，本集團之銷售經理。彼在銷售喉管、管件及其他相關配件方面積逾8年經驗，負責本集團之銷售協調工作，包括處理客戶諮詢、報價及日常聯絡事宜。廖小姐持有香港大學文學士學位。於一九九五年加入本集團。

**陳浪平先生**，42歲，本集團之銷售經理，彼在銷售及策劃方面積逾10年經驗，負責市場發展工作。陳先生於一九九七年加入本集團。

**譚笑開女士**，46歲，本集團之電腦部經理，譚女士負責本集團之管理及資訊系統，亦負責開發及增強本集團應用程式系統。譚女士於一九七八年加入本集團。

**盧艷玲女士**，35歲，本集團之副資深採購經理，於一九九五年加入本集團前，在市場推廣業務積逾7年經驗。盧女士負責本集團之採購活動。盧女士持有國際市場推廣碩士學位、市場推廣榮譽文憑及英國特許市務學會之文憑。

**孔玉琴小姐**，32歲，本公司之財務及行政經理及公司秘書。彼為香港會計師公會及英國特許會計師公會會員，持有香港城市大學財務學士學位，負責監察本集團之財務、會計及行政部門。孔小姐於二零零一年加入本集團。

# REPORT OF THE DIRECTORS

## 董事會報告

### DIRECTORS' INTERESTS IN CONTRACTS

During the year, the Group paid rental expenses to certain related companies. Mr. Tsang Sik Yin, Eric, Mr. Tsang Chung Yin, Dr. Tsang Ngan Chung and Mr. Tsang Yin, are interested in these transactions to the extent that they have, either individually or collectively, beneficial interests in these related companies. Details of these transactions are set out in note 25 to the accounts.

Apart from the above, no contracts of significance in relation to the Company's business to which the Company, its subsidiaries or its holding company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

### MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year.

### CONNECTED TRANSACTIONS

Significant related party transactions entered by the Group during the year ended 31st December 2003 are disclosed in note 25 to the accounts.

These transactions also constitute connected transactions under the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules").

The independent non-executive directors have reviewed the connected transactions and in their opinion, these transactions were entered into by the Group:

- (1) in the ordinary and usual course of business of the Group;
- (2) on normal commercial terms; and
- (3) in accordance with the relevant agreement governing them and on terms that are fair and reasonable so far as the shareholders of the Company are concerned.

### 董事之合約權益

本集團於年內向若干關連公司支付租賃費用。曾錫賢先生、曾仲賢先生、曾銀鐘博士及曾賢先生因個別或共同擁有該等關連公司之實益權益而視作與上述交易有利益關係。上述交易之詳情載於賬目附註25。

除上述者外，各董事於本公司、其附屬公司或其控股公司所訂立而對本公司業務而言屬重大及本公司董事直接或間接擁有重大權益及於年結時或年內任何時間仍然有效之任何合約中，概無擁有重大權益。

### 管理合約

本年度內，本公司並無就整體業務或任何重要業務之管理及行政工作簽訂或存有任何合約。

### 關連交易

本集團於截至二零零三年十二月三十一日止年度訂立之重大關連人士交易在賬目附註25披露。

有關交易並構成聯交所證券上市規則（「上市規則」）所指之關連交易。

獨立非執行董事已審閱上述交易，並認為本集團乃在以下情況進行交易：

- (1) 交易乃本集團於其一般日常業務中訂立；
- (2) 交易乃按一般商業條款訂立；及
- (3) 交易乃按監管該等交易之有關協議之條款訂立，對本公司股東公平合理。

# REPORT OF THE DIRECTORS

## 董事會報告

### DIRECTORS' INTERESTS IN EQUITY OR DEBT SECURITIES

At 31st December 2003, the interests of the directors and chief executives in the shares of the Company and its associated corporations disclosed pursuant to Section 352 of the Securities and Futures Ordinance (“SFO”) were as follows:

Ordinary shares of HK\$0.1 each in World Trade Bun Kee Ltd.  
世貿彬記集團有限公司每股面值0.1港元普通股

|                                                  | Personal interests<br>個人權益 | Family interests<br>家族權益 | Corporate interests<br>公司權益 | Other interests<br>其他權益 | Total<br>合計 |
|--------------------------------------------------|----------------------------|--------------------------|-----------------------------|-------------------------|-------------|
| Tsang Sik Yin, Eric (Notes 2 & 6)<br>曾錫賢 (附註2及6) | —                          | —                        | 136,926,000                 | —                       | 136,926,000 |
| Tsang Chung Yin (Notes 3 & 6)<br>曾仲賢 (附註3及6)     | —                          | —                        | 122,400,000                 | 14,364,000              | 136,764,000 |
| Tsang Ngan Chung (Notes 4 & 6)<br>曾銀鐘 (附註4及6)    | —                          | —                        | 122,400,000                 | 14,364,000              | 136,764,000 |
| Tsang Yin (Notes 5 & 6)<br>曾賢 (附註5及6)            | —                          | —                        | 122,400,000                 | 14,346,000              | 136,746,000 |

*Notes:*

- (1) Interest in shares stated above represent long positions.
- (2) Click Fort Limited (“Click Fort”) is a company incorporated in the British Virgin Islands, the entire issued share capital of which is owned by Mr. Tsang Sik Yin, Eric. Click Fort directly held 14,526,000 shares in the company.
- (3) Jong Yee Limited (“Jong Yee”) is the trustee of the Jong Yee Unit Trust. All units of the Jong Yee Unit Trust are owned by the Karyn Trust, the discretionary beneficiaries of which are family members of Mr. Tsang Chung Yin. Jong Yee directly held 14,364,000 shares in the Company.
- (4) Kingsville Inc. (“Kingsville”) is the trustee of the Kingsville Unit Trust. All units of the Kingsville Unit Trust are owned by the Fungming Trust, the discretionary beneficiaries of which are family members of Dr. Tsang Ngan Chung. Kingsville directly held 14,364,000 shares in the Company.

### 董事於股本及債券證券之權益

於二零零三年十二月三十一日，根據本公司按證券及期貨條例（「證券及期貨條例」）第352條之規定存置之登記冊所記錄，本公司董事及主要行政人員於本公司及其聯營公司之股份中擁有之權益如下：

*附註：*

- (1) 上述股份之權益均屬好倉。
- (2) Click Fort Limited（「Click Fort」）為在英屬處女群島註冊成立之公司，其全部已發行股本由曾錫賢先生擁有。Click Fort直接持有本公司股份14,526,000股。
- (3) Jong Yee Limited（「Jong Yee」）乃Jong Yee Unit Trust之受託人。Jong Yee Unit Trust之所有單位均由Karyn Trust擁有，後者之酌情受益人為曾仲賢先生之家族成員。14,364,000股本公司股份由Jong Yee直接持有。
- (4) Kingsville Inc.（「Kingsville」）乃Kingsville Unit Trust之受託人。Kingsville Unit Trust之所有單位均由Fungming Trust擁有，後者之酌情受益人為曾銀鐘博士之家族成員。14,364,000股本公司股份由Kingsville直接持有。

# REPORT OF THE DIRECTORS

## 董事會報告

### DIRECTORS' INTERESTS IN EQUITY OR DEBT SECURITIES (continued)

(5) Manhattan Properties Limited (“Manhattan Properties”) is owned by St. George’s Trust Company Limited which is the trustee of the Manhattan Trust, the discretionary beneficiaries of which are family members of Mr. Tsang Yin. Manhattan Properties directly held 14,346,000 shares in the Company.

(6) On Top Industrial Limited (“On Top”), a company incorporated in the British Virgin Islands, held 122,400,000 shares in the Company. On Top is beneficially owned as to 25% by Click Fort, as to 25% by Jong Yee, as to 25% by Kingsville and as to 25% by Manhattan Properties.

Save as disclosed above, none of the directors and the chief executive of the Company was interested or had any short position in any shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the SFO) as at 31st December 2003.

Under the terms of the share option scheme (the “Scheme”) adopted by the Company on 27th November 2000, the directors of the Company are authorised at their absolute discretion, to invite any full-time employee of the Company or any of its subsidiaries, including any executive director of the Company or any such subsidiary, to take up options to subscribe for shares in the Company. The Subscription price will be determined by the directors, but shall not be less than the higher of 80% of the average of the closing price of the shares on the Stock Exchange for the five trading days immediately preceding the date of the grant of the option or the nominal value of the shares. A consideration of HK\$10 is payable on acceptance of the grant of an option.

The maximum number of shares in respect of which options may be granted under the Scheme may not exceed 10% of the issued share capital of the Company from time to time which has been duly allotted and issued.

No option may be granted to any one person which, if exercised in full, would result in the total number of shares already issued and issuable to him under the Scheme exceeding 25% of the aggregate number of shares for the time being issued and issuable under the Scheme. The Scheme became effective for a period of ten years commencing upon the listing of the Company’s shares on the Stock Exchange.

### 董事於股本及債券證券之權益 (續)

(5) Manhattan Properties Limited (「Manhattan Properties」) 由 Manhattan Trust 之受託人 St. George’s Trust Company Limited 擁有，Manhattan Trust 之酌情受益人為曾賢先生之家族成員。14,346,000 股本公司股份由 Manhattan Properties 直接持有。

(6) On Top Industrial Limited (「On Top」) 為在英屬處女群島註冊成立之公司，持有 122,400,000 股本公司股份。Click Fort、Jong Yee、Kingsville 及 Manhattan Properties 各擁有 On Top 25% 之股權。

除上文所披露者外，於二零零三年十二月三十一日，本公司之董事及主要行政人員概無擁有本公司及其相聯法團（定義見證券及期貨條例第 XV 部）之任何股份、相關股份或債權證之權益或淡倉。

根據本公司於二零零零年十一月二十七日採納之購股權計劃（「該計劃」）之條款，本公司董事獲授權全權酌情邀請本公司或其任何附屬公司之任何全職僱員（包括本公司或其任何附屬公司之任何執行董事）接納可認購本公司股份之購股權。認購價將由董事釐定，惟不得低於股份於購股權授出日期前五個交易日在聯交所之平均收市價之 80% 或股份面值（以較高者為準）。接納授出之購股權時，獲授人須支付 10 港元之代價。

根據該計劃授出之購股權涉及之股份總數，最多以已正式配發及發行之本公司不時已發行股本 10% 之面額為限。

如某人士獲授購股權後全數行使，若根據該計劃向其已發行或可發行之股份總數超逾當時根據該計劃已發行及可發行之股份總數之 25%，則不得向該人士發行任何購股權。該計劃由本公司股份在聯交所上市起計十年內有效。

# REPORT OF THE DIRECTORS

## 董事會報告

### DIRECTORS' INTERESTS IN EQUITY OR DEBT SECURITIES *(continued)*

No option had been granted during the year. As at 31st December 2003, there is no share option outstanding.

### SUBSTANTIAL SHAREHOLDERS

The register of substantial shareholders maintained by the Company pursuant to Section 336 of the SFO disclosed the following persons or corporations (other than a director and chief executive of the Company) as having an interest of 5% or more of the issued share capital of the Company:

| Name of shareholder<br>股東名稱  | Number of ordinary shares<br>普通股份數目 | Percentage of holding<br>所持有之百分比<br>(%) |
|------------------------------|-------------------------------------|-----------------------------------------|
| On Top Industrial Limited    | 122,400,000                         | 50.61%                                  |
| Chau Kam To<br>周錦濤           | 20,000,000                          | 8.27%                                   |
| Tsang Sik Yin, Eric<br>曾錫賢   | 14,526,000                          | 6.01%                                   |
| Jong Yee Limited             | 14,364,000                          | 5.94%                                   |
| Kingsville Inc.              | 14,364,000                          | 5.94%                                   |
| Manhattan Properties Limited | 14,346,000                          | 5.93%                                   |

Other than disclosed above, the Company has not been notified of any other interests representing 5% or more of the Company's issued share capital as at 31st December 2003.

### 董事於股本及債券證券之權益 (續)

年內，本公司並無授出購股權。於二零零三年十二月三十一日，亦無任何尚未行使之購股權。

### 主要股東

按證券及期貨條例第336條之規定本公司存置之主要股東登記冊所披露，以下人士或公司（不包括本公司之董事及主要行政人員）佔本公司已發行股本中5%或以上之權益：

除上文所披露者外，於二零零三年十二月三十一日，本公司並不知悉有任何其他人士佔本公司已發行股本5%或以上權益。

# REPORT OF THE DIRECTORS

## 董事會報告

### MAJOR CUSTOMERS AND SUPPLIERS

The percentages of purchases and sales for the year attributable to the Group's major suppliers and customers are as follows:

|                                   |        |
|-----------------------------------|--------|
| Purchases                         |        |
| – the largest supplier            | 17.99% |
| – five largest suppliers combined | 57.31% |
| Sales                             |        |
| – the largest customer            | 4.20%  |
| – five largest customers combined | 15.86% |

None of the directors, their associates or any shareholder (which to the knowledge of the directors owns more than 5% of the Company's share capital) has an interest in the major suppliers or customers noted above.

### COMPLIANCE WITH THE CODE OF BEST PRACTICE OF THE LISTING RULES

In the opinion of the directors, the Company has complied with the Code of the Best Practice as set out in Appendix 14 of the Listing Rules since the listing of its shares on the Stock Exchange.

### AUDIT COMMITTEE

The written terms of reference which describe the authority and duties of the Audit Committee with reference to "A Guide for The Formation of An Audit Committee" published by the Hong Kong Society of Accountants were prepared and adopted by the Board of Directors.

The Audit Committee provides an important link between the Board and the Company's auditors in matters coming within the scope of the audit. It also reviews the effectiveness of the audit and of internal controls and risk evaluation. The Committee comprises two independent non-executive directors, namely Mr. Wong Wah On, Edward and Mr. Chan Yuk Ming. The Committee has, since the listing of the Company, carried out its work in accordance with the authority and duties as adopted by the Board of Directors and has reviewed the effectiveness of the internal control and interim and annual accounts for the year.

### 主要客戶及供應商

本集團主要供應商及客戶年內分別所佔之採購及銷售百份比如下：

|           |        |
|-----------|--------|
| 採購        |        |
| – 最大供應商   | 17.99% |
| – 五大供應商合併 | 57.31% |
| 銷售        |        |
| – 最大客戶    | 4.20%  |
| – 五大客戶合併  | 15.86% |

各董事、其聯繫人士或任何股東（就董事所知擁有本公司股本5%以上者）概無擁有上述主要供應商或客戶之任何權益。

### 遵守上市規則之最佳應用守則

董事認為，自股份在聯交所上市以來，本公司一直遵守上市規則附錄十四所載之最佳應用守則。

### 審核委員會

載述審核委員會權責之職權範圍乃由董事會根據香港會計師公會刊發之「審核委員會成立指引」而編製及採納。

在集團審核方面，審核委員會為董事會與本公司核數師間之重要連繫。此外，該委員會並檢討審核、內部監控及風險評估之成效。該委員會由兩名獨立非執行董事黃華安先生及陳旭明先生組成。自本公司上市以來，該委員會一直根據董事會採納之權責行事，並已檢討內部監控及本年度之中期及全年賬目。

# REPORT OF THE DIRECTORS

## 董事會報告

### PRE-EMPTIVE RIGHTS

There is no provision for pre-emptive rights under the Company's bye-laws, or the Companies Act 1981 of Bermuda (as amended), which would oblige the Company to offer new shares on a pro rata basis to existing shareholders.

### AUDITORS

The accounts have been audited by PricewaterhouseCoopers who retire and, being eligible, offer themselves for re-appointment.

On behalf of the Board  
**CHAN Chur Kai**  
*Director*

Hong Kong, 21st April 2004

### 優先購買權

本公司之公司細則或百慕達一九八一年公司法（經修訂）概無任何有關按持股比例基準向現有股東發售新股之優先購買權條文。

### 核數師

賬目已獲羅兵咸永道會計師事務所審核，該行任滿告退，惟有資格及願意膺選連任。

董事會代表  
董事  
陳焯佳

香港，二零零四年四月二十一日