



## Chairman's Statement 主席報告

On behalf of the Board of Directors of NewOcean Green Energy Holdings Limited (the "Company"), I am pleased to present to the shareholders the audited results of the Company and its subsidiaries (the "Group") for the period from January 1, 2003 to December 31, 2003.

2003 has been an important year for the Company in many aspects. It is a year when our operations were put to the test by the harsh business conditions occurring in the first half of the year. The high cost of purchasing for Liquefied Petroleum Gas ("LPG") during the earlier part of this period, and then the sharp drop in consumption in certain sectors of the Group's customers (notably the catering industry customers and certain industrial LPG users) during the Severe Acute Respiratory Syndrome epidemic had initially hampered our sales and profit growth.

Our reply to the adverse conditions encountered by the Group was strong cost cutting measures, and measures to hasten the development of our core markets in Guangdong and Guangxi. To a very large extent, these measures redressed the temporary set back in our group profit, and enabled a strong rebound when conditions returned to normal in the second half of 2003. Turnover of HK\$ 446.8 million was recorded for the whole year 2003, an increase of 7.0% over the turnover of HK\$417.7 million for the 15 months ended December 31, 2002. Net profit for the whole year amounted to HK\$17,051,000, an increase of 55.4% over the net profit of HK\$10,970,000 for the 15 months ended December 31, 2002. More important, the measures result in a steam-lined business structure for the Group and more efficient operation, both conducive to our future profit growth.

2003 is also a year where our route to becoming a major LPG supplier in China begins. The acquisition of the Zhuhai Iwatani LPG Co. Ltd., now renamed NewOcean Energy (Zhuhai) Co. Ltd. ("Zhuhai LPG Company"), completed in March 2004, substantially increased the size of our operations and added a crucial LPG import and logistics arm to our operations. Direct import of LPG from overseas supplier started in December 2003, and a fully functional wholesale business for LPG in bulk started in March 2004. With a complete import-wholesale-retail business chain under our control, the Group

本人謹代表新海環保能源集團有限公司（「本公司」）董事會欣然提呈股東本公司及其附屬公司（統稱「本集團」）由2003年1月1日至2003年12月31日止期間之經審核業績。

2003年在多方面來說都對本集團有著深遠意義。年內，集團業務在上半年面對艱鉅營商環境之挑戰。先是期內較早時間液化石油氣（「液化氣」）的採購價高企，繼後是本集團若干界別客戶在非典型肺炎肆虐期間的用氣量急跌，情況在飲食業客戶及若干工業液化氣客戶方面尤其顯著，對集團銷售與盈利增長造成嚴重打擊。

面對著種種不利景況，本集團力行嚴謹的削減成本措施，並加緊在廣東及廣西兩大核心市場之發展步伐。此等策略方向正確，填補了集團盈利暫時倒退之盈利，協助集團在2003年下半年市況回復正常時取得強勁反彈。2003年度全年錄得446,800,000港元營業額，較截至2002年12月31日止15個月之營業額417,700,000港元取得7.0%之增長。全年純利達17,051,000港元，較截至2002年12月31日止15個月之純利10,970,000港元上升55.4%。更重要的是以上策略亦推動本集團精簡業務架構，營運更見效率，對集團未來盈利增長作出寶貴貢獻。

2003年亦見證著本集團邁向成為中國主要液化氣供應商之起步。於2004年3月完成收購珠海岩谷液化石油氣有限公司（現易名為新海能源（珠海）有限公司（「珠海液化氣公司」））後，本集團之業務規模大幅提升，增添了對本集團業務舉足輕重之液化氣進口及物流部門。集團已於2003年12月開始直接從海外供應商進口液化氣，再於2004年3月開展大規模兼服務全面之液化氣批發業務。集



Chairman's Statement (Con't)  
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has grown into a fully integrated LPG energy corporation, having a full implement of operation infrastructure to service existing markets and to expand into new ones.

The Zhuhai terminal is already fully equipped to cater for an annual LPG through-put of up to approximately 700,000 metric tonnes, a capacity adequate for the Group's existing needs and our short term expansion plans. However, in view of the multiple of development possibilities in the Group's business, we have decided to maximize the logistics potential of the Zhuhai terminal. Making use of the existing unutilized depot space of approximately 50,000 square metres, the Group intends to expand its storage tanks during the course of the current year 2004 from the existing 2,100 metric tonnes storage capacity at the depot to 20,000 tonnes or above. This initial expansion of the storage capacity will have a marked effect on lowering LPG purchase cost, as purchasing in bulk brings a reduction in freight per tonnes and enables purchasing from lower-price sources. Side by side with the expansion of storage capacity, the Group's operations will be strengthened to enable the opening up of new markets, whether in LPG sale and distribution or in related businesses.

2003 celebrates the fact that our Company declares its first dividend to our shareholders. We are fully confident that our profits will continue to rise, and take it as our commitment to share the Group's profits with our shareholders on a consistent basis.

I would take this opportunity to express my sincere appreciation to all the Group's employees for their dedicated work, the adaptability to new working environments and heavier work-loads, and their commitment to our corporate goals.

**Shum Siu Mau**

*Chairman*

Hong Kong, April 23, 2004

團現已是一家集進口、批發及零售業務架構於一身的綜合公司，成為全面之液化氣能源公司，具備完善之業務基建以服務現有市場並進軍新市場。

珠海港口已經配備好一切所需設備以配合最多達約700,000公噸之液化氣年吞吐量，此吞吐量已足以應付本集團目前及短期擴充計劃之需要。惟鑑於本集團可作多方面發展之可能，集團已決定將珠海港口之物流處理能力提升至頂點。利用目前尚未動用約50,000平方米之儲氣站面積，本集團計劃在本2004年度將儲氣缸之儲氣量由目前之2,100公噸提升至20,000公噸或以上。初步提升儲氣量之舉將可大大減輕液化氣採購成本，因大量採購可以減輕每公噸運費，此舉亦可以方便本集團向較低價氣源購入液化氣。為配合儲氣量提升之策略，本集團之業務亦會隨之壯大以開拓液化氣配銷或相關業務之新市場。

2003年亦是值得慶賀之一年，蓋因本公司於本年首度向股東派發股息。集團相信盈利將可繼續攀升，並會繼續與股東一同分享集團盈利。

本人藉此機會，謹代表董事會對本集團全體員工過去之辛勤努力、迅速適應新工作環境及更大工作量之卓越表現以及彼等為集團目標而全力以赴表示謝意。

主席

岑少謀

香港，2004年4月23日