

Management Discussion and Analysis

管理層討論及分析

CAPITAL STRUCTURE, LIQUIDITY AND FINANCIAL RESOURCES

The Group generally finances its operations by internal resources and external facilities or borrowings.

As at 31st March 2004, the Group had net assets of approximately HK\$76,515,000, including cash and bank balances and borrowings from authorised financial institutions (including obligations under finance leases) totalling HK\$4,632,000 and HK\$73,027,000 respectively. The Group's borrowings, excluding bank overdrafts of approximately HK\$13,471,000, of which HK\$36,644,000 were payable within one year. The remaining were repayable in the second to fifth year inclusive.

As at 31st March 2004, the Group had aggregate credit facilities of approximately HK\$50,507,000, out of which approximately HK\$46,327,000 had been utilized.

The Group's gearing ratio, as calculated by its total debts over its total assets, was approximately 64%.

Taking into consideration of the existing financial resources and facilities available to the Group under existing operating conditions, it is anticipated that the Group should have adequate financial resources to meet its ongoing operation.

ACQUISITIONS AND DISPOSALS OF CAPITAL INVESTMENTS

Up to the date of this report, the Group has not entered into any material transactions or significant investment which are classified as notifiable transactions as defined under Chapter 14 and Chapter 14A of the Listing Rules.

資本結構、流動資金及財務資源

本集團一般以內部資源以及對外借貸融資作其營運資金。

截至二零零四年三月三十一日，本集團之資產淨額約港幣76,515,000元，其中包括銀行結餘及現金約港幣4,632,000元，而由認可財務機構提供之融資（包括財務租賃安排項下的金額）則約為港幣73,027,000元。其中本集團錄有之借貸（不包括銀行透支約港幣13,471,000元），當中港幣36,644,000元屬於須按要求償還及於一年內償還。餘額則需於第二至五年內償還。

截至二零零四年三月三十一日，本集團有綜合融資額度總額約港幣50,507,000元，已動用當中約港幣46,327,000元。

本集團之資產負債比率（按負債總值除以資產總值計算）約64%。

若集團現時之經營環境不變並計及本集團現有的財務資源以及額度後，預計本集團以其現有財務資源及營運所得現金流量將足以應付其持續經營業務所需。

收購及出售資本性投資

截至本報告日期期間，本集團並無訂立任何根據上市規則第十四章及第十四A章所界定為須予披露之重要交易或投資事項。

FOREIGN EXCHANGE EXPOSURE

Most of the Group's operating transactions, assets and liabilities are primarily denominated in either US dollar, Renminbi or Hong Kong dollar, the Directors believes that US dollar and Renminbi will remain relatively stable against Hong Kong dollar in the foreseeable future and therefore considered the Group's present exposure to exchange risk is relatively minimal. Currently, no financial arrangements have been implemented for hedging purpose. Nevertheless, the Directors will, from time to time, closely monitor and reassess the exchange risk exposures of the Group and will enter into non-speculative hedging arrangements as required.

SEGMENTAL INFORMATION

Segmental information of the Group was disclosed in note 2 to the financial statements.

EMPLOYEES

As at 31st March 2004, the Group employed a total of approximately 438 staff for its operations in Hong Kong and the PRC. An additional work force of approximately 1,021 were provided by Sha Jing Subcontractors for the production facilities situated in Sha Jing pursuant to the Processing Agreement.

The Group adopts a competitive remuneration package for its employees. Promotion and salary adjustments are assessed based on a performance related basis. Share options may also be granted to staff with reference to the individual's performance.

外匯風險

本集團之主要業務交易、資產及負債皆以美元、人民幣或港元支付結算。董事會相信，於可見未來美元及人民幣兌港元之匯率仍將維持相對穩定水平，故本集團目前之整體外匯風險相對甚微。故此，本集團目前並無採取任何對沖外匯風險的財務措施。然而，董事會將不時密切監督及評估本集團的外匯風險水平，在需要時將訂立非投機性的對沖風險安排。

分部資料

本集團之分部資料於財務報表附註2披露。

僱員

於二零零四年三月三十一日，本集團就香港及國內之業務合共聘用約438名員工。此外，根據與沙井廠方簽訂之加工協議，沙井加工廠商額外提供約1,021名員工於沙井生產設施工作。

本集團為僱員提供具競爭力的薪酬待遇，而晉升機會以及薪酬調整則按員工個人表現而定。員工更有機會按工作表現獲授購股權。