The directors present their annual report and the audited financial statements of Plus Holdings Limited (the "Company") and its subsidiaries (collectively, the "Group") for the year ended 31 March 2004.

# PRINCIPAL ACTIVITIES AND ANALYSIS OF OPERATIONS

The Company is an investment holding company. The principal activities of the Company's subsidiaries as at 31 March 2004 are set out in notes 37 to the financial statements.

An analysis of the Group's performance for the year by business and geographical segments is set out in note 6 to the financial statements.

#### **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 March 2004 are set out in the consolidated income statement on page 41.

The directors do not recommend the payment of a dividend for the year ended 31 March 2004.

#### PROPERTY, PLANT AND EQUIPMENT

Details of the movements in the property, plant and equipment of the Group and of the Company during the year are set out in note 14 to the financial statements.

#### **SHARE CAPITAL**

Details of the movements in the share capital of the Company during the year are set out in note 25 to the financial statements.

#### MAJOR CUSTOMERS AND SUPPLIERS

In the year under review, aggregate amount of sales to the Group's five largest customers accounted for less than 30% of the total sales for the year and aggregate amount of purchases from the Group's five largest suppliers accounted for less than 30% of the total purchases.

董事會謹提呈普納集團有限公司(「本公司」)及其附屬公司(統稱「本集團」)截至 2004年3月31日止年度之年報及經審核財 務報表。

#### 主要業務及業務分析

本公司為投資控股公司。本公司之附屬公司於2004年3月31日之主要業務載於財務報表附註37。

年內,本集團按業務及地區分部之表現分析,載於財務報表附註6。

#### 業績及儲備

本集團本年度之業績載於綜合收益表第41 頁。

董事並不建議派發截至2004年3月31日止 年度期間股息。

#### 物業、廠房及設備

本集團及本公司之物業、廠房及設備於年內之變動詳情載於財務報表附註14。

#### 股本

本公司股本於年內之變動詳情載於財務報 表附註25。

#### 主要客戶及供應商

回顧年內,本集團五大客戶之總銷售額佔銷售總額低於30%,而本集團五大供應商之總購貨額佔購貨總額不足30%。

# Report of the Directors

## 董事會報告

As far as the directors are aware, neither the directors, their respective associates, nor any shareholder which own more than 5% of the issued share capital of the Company have any interest in any of the Group's five largest customers or suppliers.

#### FIVE YEARS FINANCIAL SUMMARY

A summary of the published consolidated results, assets, liabilities and minority interests of the Group for the last five financial years is set out on page 96. This summary is for information only, it does not form part of the audited financial statements.

#### **DIRECTORS**

The directors of the Company during the year and up to the date of this report were:

#### **Executive directors:**

Zou Yishang

Magdalene Halasz (appointed on 1 July 2003)

Chow King Lin, Theresa

Hu Jian (appointed on 14 May 2004)
Ma Hongyao (resigned on 19 December 2003)
Zhang Keqiang (resigned on 19 December 2003)

Weng Xianding (resigned on 1 July 2003)

#### **Non-executive directors:**

Weng Xianding (appointed on 1 July 2003)

Chang Zhenming

Zhang Keqiang (appointed on 19 December 2003)

#### **Independent non-executive directors:**

Zhao Renwei

Leung Wai Man, Roger

In accordance with clauses 87(1) and 87(2) of the Company's bye-laws, Mr. Leung Wai Man, Roger will retire by rotation and, being eligible, offer himself for re-election at the forthcoming annual general meeting.

據董事所知,各董事、彼等各自之聯繫人士 或擁有本公司5%以上已發行股本之本公 司任何股東,概無擁有本集團五大客戶或 供應商任何權益。

#### 五年財務資料摘要

本集團過去五個財政年度之已公佈綜合業績、資產、負債及少數股東權益載於本年報第96頁。此摘要旨在提供資料,並不構成經審計財務報表的一部份。

#### 董事

於年內及至報告日期任職之本公司董事如 下:

#### 執行董事:

鄒藝尚

Magdalene

Halasz (於2003年7月1日獲委任)

鄒景蓮

胡建 (於2004年5月14日獲委任) 馬宏耀 (於2003年12月19日退任) 張克強 (於2003年12月19日退任) 翁先定 (於2003年7月1日退任)

#### 非執行董事:

翁先定 (於2003年7月1日獲委任)

常振明

張克強 (於2003年12月19日獲委任)

#### 獨立非執行董事:

趙人偉 梁偉民

遵照本公司之細則第87(1)及87(2)條,梁 偉民先生將輪值告退,惟彼願於應屆股東 週年大會上膺選連任。 In accordance with clause 86(2) of the Company's bye-laws, Mr. Weng Xianding, Mr. Zhang Keqiang and Mr. Hu Jian will retire at the forthcoming annual general meeting and, being eligible, may offer themselves for re-election.

Mr. Zou Yishang entered into a service contract with the Company commencing on 12 January 2001 for an initial term of three years and shall continue thereafter unless terminated by not less than six months' notice in writing, served by either party on the other.

Except for Mr. Zou Yishang, no director (including the non-executive directors and independent non-executive directors) has entered into any service agreements with the Company. In accordance with clauses 87(1) and 87(2) of the Company's bye-laws, the terms of office of the directors are subject to retirement by rotation at annual general meetings.

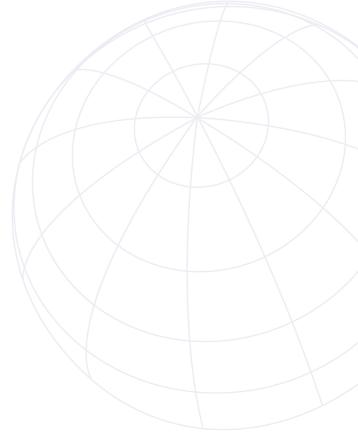
No director proposed for re-election at the forthcoming annual general meeting has a service contract with the Company or any of its subsidiaries which is not terminable by the Company within one year without payment of compensation, other than statutory compensation.

遵照本公司之細則第86(2)條, 翁先定先生、張克強先生及胡建先生將輪值告退,惟彼等或於應屆股東週年大會上膺選連任。

鄒藝尚先生與本公司訂立服務協議,自 2001年1月12日起計為期三年,並一直有 效除非協議一方向另一方發出不少於六個 月之書面通知予以終止。

除鄒藝尚先生外,並無董事(包括非執行董事及獨立非執行董事)與本公司訂立任何服務協議。遵照本公司之細則第87(1)及87(2)條,董事之任期須遵照股東週年大會輪值告退。

擬於應屆股東週年大會上膺選連任之董事,概無與本公司或其任何附屬公司訂立不可由本公司於一年內終止而毋須補償(法定補償除外)之服務合約。



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## **DIRECTORS' INTERESTS IN SHARES**

At 31 March 2004, the interests and short positions of the directors and chief executives of the Company in the shares, underlying shares and debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance (the "SFO")), as recorded in the register required to be kept pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code for Securities Transactions by Directors of Listed Companies ("Model Code") were as follows:

#### Long positions in the shares of the Company

董事於股份之權益
於2004年3月31日,本公司董事及主要行政人員於本公司及其任何相聯法團(按《證
券及期貨條例》(「證券及期貨條例」)第XV
部之涵義),擁有以下根據《證券及期貨條
例》第352條規定須予備存之登記冊內記

# 譗 ΧV 條 錄;或根據《上市公司董事進行證券交易的 標準守則》(「標準守則」)已知會本公司及 香港聯合交易所有限公司(「聯交所」)的 股份、相關股份及債券之權益或淡倉:

#### 於本公司股份之好倉

Aggregate

**Approximate** 

Names	Capacity	Type of interests	long position in shares and underlying shares 股份之好倉總數	% of the issued share capital 已發股本	
名稱	身份	權益性質	及相關股份	概約百分比	
Zou Yishang 鄒藝尚	Beneficial owner 實益擁有人	Corporate 公司	258,130,790 (Note 1) (附註1)	18.56	
	Interest of spouse 配偶權益	Family 家庭	406,000 <i>(Note 2)</i> <i>(附註2)</i>	0.03	
	Beneficial owner 實益擁有人	Personal 個人	20,000,000	1.44	
Zhang Keqiang 張克強	Beneficial owner 實益擁有人	Personal 個人	53,754,000	3.86	
Chow King Lin, Theresa 鄒景蓮	Beneficial owner 實益擁有人	Personal 個人	2,006,000	0.14	

- These 258,130,790 shares are beneficially owned by Able Technology Limited, which is wholly-owned by Mr. Zou Yishang.
- 2. These 406,000 shares are beneficially owned by Ms. Cui Xia, the spouse of Mr. Zou Yishang. By virtue of the SFO, Mr. Zou Yishang is taken to be interested in these 406,000 shares.

Save as disclosed above, as at 31 March 2004, none of the directors nor the chief executives of the Company and their respective associates had any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein or which were required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange.

The interests of the directors in the share options of the Company are separately disclosed in page 33 and in note 26 to the financial statements.

附註:

- 1. 該等258,130,790股股份由鄒藝尚先生全 資擁有之Able Technology Limited實益擁 有。
- 2. 該等406,000股股份由鄒藝尚先生之配偶 崔俠女士實益擁有。按證券及期貨條例,鄒 藝尚先生被當作擁有該等406,000股股份 之權益。

除上述所披露者外,於2004年3月31日,概 無本公司董事、主要行政人員及其相關人 士於本公司及其任何相聯法團(按證券及 期貨條例第XV部之涵義),擁有以下根據證 券及期貨條例第352條規定須予備存之登 記冊內記錄;或根據標準守則已知會本公 司及聯交所的股份、相關股份及債券之權 益或淡倉。

董事於本公司的購股權之權益另行載於第 33頁及財務報表附註26。







#### SUBSTANTIAL SHAREHOLDERS

As far as it is known to any directors or chief executives of the Company, as at 31 March 2004, other than the interests and short positions of the directors or chief executives of the Company as disclosed above, the following persons had interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO:

#### Long position in the shares of the Company

#### 主要股東

就本公司任何董事及主要行政人員所知悉,於2004年3月31日,除上文就本公司董事及主要行政人員之權益及淡倉所披露者外,根據證券及期貨條例第336條規定須予備存之登記冊內記錄,下列人士擁有本公司的股份或相關股份之權益或淡倉。

**Approximate** 

#### 於本公司股份之好倉

Names 名稱	Capacity 身份	Type of interests 權益性質	Number of shares held 持有股份數目	% of the issued share capital 己發股本概約百分比
BAPEF Investments II Limited	Beneficial owner 實益擁有人	Corporate 公司	120,137,995 <i>(Note)</i> <i>(附註)</i>	8.64
Baring Asia Private Equity Fund L.P.2	Interest of a controlled corporation 控股公司之權益	Corporate 公司	120,137,995 <i>(Note)</i> <i>(附註)</i>	8.64
Continental Mariner Investment Co., Ltd.	Interest of a controlled corporation 控股公司之權益	Corporate 公司	117,636,000	8.46
Kenwin Investments Limited	Interest of a controlled corporation 控股公司之權益	Corporate 公司	106,552,000	7.66

Note: Baring Asia Private Equity Fund L.P.2, the controlling shareholders of BAPEF Investments II Limited, is an interested party to these 120,137,995 shares.

Save as disclosed above, as at 31 March 2004, the Company has not been notified by any persons (other than the directors or the chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under Section 336 of the SFO.

附註: BAPEF Investments II Limited之控股股東 Baring Asia Private Equity Fund L.P.2於該 120,137,995股股份中擁有權益。

除上述所披露者外,於2004年3月31日,本公司並不知悉任何人士(本公司董事或及主要行政人員除外),根據證券及期貨條例第336條規定須予備存之登記冊內記錄,擁有本公司的股份或相關股份之權益或淡倉。

#### **SHARE OPTION SCHEME**

Particulars of the Company's share option scheme and other details are set out in note 26 to the financial statements.

The following share options were outstanding under the Company's share option scheme during the year:

**Number of share options** 

#### 購股權計劃

本公司購股權計劃之詳情及其他細節載於 本財務報表附註26。

根據本公司購股權計劃,下列購股權於年內尚未行使:

	購股權數目							
Name and category of participants 參與者 姓名與類別	At 1 April 2003 於2003年 4月1日	Granted during the year 年內授出	Lapsed During the year 年內失效	At 31 March 2004 於2004年 3月31日	Date of Grant 授出購 股權日期	Exercisable period 購股權 行使期限	Exercise price/ share 毎股 行使價	
Directors 董事								
Mr. Zou Yishang 鄒藝尚先生	20,000,000	-	-	20,000,000	29 August 2001 2001年8月29日	29 August 2001 to 28 August 2011 (Note b) 2001年8月29日至 2011年8月28日 (附註b)	0.3520	3
Mr. Ma Hongyao 馬宏耀先生	15,000,000	-	(1,500,000)	-	29 August 2001 2001年8月29日	29 August 2001 to 28 August 2011 (Note b) 2001年8月29日至 2011年8月28日 (附註b)	0.3520	
Ms. Chow King Lin, Theresa 鄒景蓮小姐	1,000,000	-	-	1,000,000	3 August 2001 2001年8 月3日	3 August 2001 to 2 August 2011 (Note c) 2001年8月3日至 2011年8月2日 (附註c)	0.3672	
	1,000,000	-	-	1,000,000	29 August 2001 2001年8月29日	29 August 2001 to 28 August 2011 (Note b) 2001年8月29日至 2011年8月28日 (附註b)	0.3520	
	37,000,000	_	(15,000,000)	22,000,000				

## 董事會報告

#### Number of share options 購股權數目

Name and category of participants 参與者 姓名與類別	At 1 April 2003 於2003年 4月1日	Granted during the year 年內授出	Lapsed During the year 年內失效	At 31 March 2004 於2004年 3月31日	Date of Grant 授出購 股權日期	Exercisable period 購股權 行使期限	Exercise price/ share 每股 行使價
Other employees in aggregate 其他僱員總額	2,500,000	-	(1,500,000)	1,000,000	3 August 2001 2001年8月3日	3 August 2001 to 2 August 2011 (Note c) 2001年8月3日至 2011年8月2日 (附註c)	0.3672
	30,790,000	-	(1,164,000)	29,626,000	29 August 2001 2001年8月29日	29 August 2001 to 28 August 2011 (Note b) 2001年8月29日至 2011年8月28日 (附註b)	0.3520
	33,290,000	-	(2,664,000)	30,626,000			
=	70,290,000	-	(17,664,000) (Note a) (附註a)	52,626,000			

Note a: Options to subscribe for an aggregate of 17,664,000 shares of the Company were lapsed upon termination of employment of a director and certain employees with the Group.

Note b: The options will vest in four tranches in the proportion of 15%: 25%: 30%: 30%. The first, the second and the third tranches of the options has vested on 1 April 2002, 1 April 2003 and 1 April 2004, respectively. The fourth tranche will vest on 1 April 2005.

Note c: The options are immediately vested on the date of grant.

During the year, no options were cancelled by the Company and no options were exercised by the grantees.

附註a:認購本公司總數17,664,000股股份之認購權將於一位董事或若干僱員離職本集團而失效。

附註b: 購股權按15%: 25%: 30%: 30%之比例分 四批歸屬承授人。首批、次批及第三批購股 權已分別於2002年4月1日、2003年4月1日 及2004年4月1日歸屬承授人。第四批將於 2005年4月1日歸屬承授人。

附註c:該等購股權於授出日期立即歸屬承授人。

於年內,本公司並無註銷或承授人並無行 使購股權。

The directors do not consider it appropriate to disclose a theoretical value of the share options granted, because in the absence of a readily available market value for the share option in the ordinary shares of the Company, the directors were unable to arrive at an accurate assessment of the value of the share options.

# 董事認為不宜披露已授出購股權之理論價值,這是由於本公司普通股之購股權並無現成的市場價值,董事未能就該等購股權之價值作出準確之評估。

# ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES

Apart from as disclosed under the headings "Directors' interests in shares" and "Share Option Scheme" above, at no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate. None of the directors or chief executives, nor any of their spouses or children under the age of eighteen, had any rights to subscribe for the securities of the Company, or had exercised any such rights during the year.

# PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year.

#### **DIRECTORS' INTERESTS IN CONTRACTS**

There were no contracts of significance, in relation to the business of the Company and any of its subsidiaries, to which the Company or a subsidiary was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

#### RELATED PARTY AND CONNECTED TRANSACTIONS

Details of the significant related party and connected transactions disclosed in accordance with Chapter 14 of the Rules Governing the Listing of Securities on the Stock Exchange ("Listing Rules") are set out in note 36 to the financial statements.

#### 購買股份或債券之安排

除上文「董事於股份之權益」及「購股權計劃」所披露者外,於年內任何時間,本公司或其附屬公司概無參與任何安排,致使本公司董事藉收購本公司或任何其他法人團體之股份或債券而獲得利益。年內概無董事或主要行政人員或彼等各自之配偶或未滿十八歲之子女擁有可認購本公司證券之權利或於年內行使該等權利。

#### 購入、出售或贖回本公司上市證券

於年內,本公司及其任何附屬公司概無購入、出售或贖回本公司任何上市證券。

#### 董事於合約之權益

本公司之董事並無於本公司或其任何附屬公司為訂約一方且對本公司及其附屬公司之業務而言屬重大之合約中直接或間接擁有其中重大權益,而該等重大合約乃指於年底或年內任何時間有效者。

#### 關連人士披露

根據聯交所證券上市規則(「上市規則」) 第十四章所披露之重要關連人士及重大關 連交易載於財務報表附註36。

## 董事會報告



Details of significant events occurring after the balance sheet date are set out in note 35 to the financial statements.

#### **RETIREMENT BENEFITS SCHEMES**

Information on the retirement benefits schemes of the Group is set out in note 34 to the financial statements.

#### **PRF-FMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's bye-laws, or the laws of Bermuda, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

#### **AUDIT COMMITTEE**

The Company had set up an audit committee (the "Committee") for the purposes of reviewing and providing supervision over the Group's financial reporting process and internal controls. The Committee is comprised of the two independent non-executive directors of the Company, namely, Mr. Zhao Renwei and Mr. Leung Wai Man, Roger. The Group's audited financial statements for the year ended 31 March 2004 have been reviewed by the Committee.

#### COMPLIANCE WITH THE CODE OF BEST PRACTICE

The Company has complied throughout the year with the Code of Best Practice as set out in Appendix 14 of the Listing Rules, except that the independent non-executive directors are not appointed for specific terms but are subjected to retirement by rotation and re-election at the annual general meeting in accordance with the Company's bye-laws.

### 結算日後事項

於結算日後發生之重大事項詳載於財務報 表附註35。

#### 退休福利計劃

有關本集團退休福利計劃之資料載於財務 報表附註34。

#### 優先購買權

本公司之細則或百慕達法例並無有關優先 購買權之條文,以規定本公司須按比例向 現有股東提呈發售新股份。

#### 審核委員會

本公司成立審核委員會(「委員會」)以檢討及監管本集團之財務申報程序及內部監控。委員會由本公司兩名獨立非執行董事趙人偉先生及梁偉民先生組成。本集團截至2004年3月31日止年度之經審核財務報表已由委員會審閱。

#### 遵守最佳應用守則

年內,除了獨立非執行董事並非以特別條款委任,而是根據本公司細則輪值告退,並於股東週年大會上膺選連任外。本公司均遵守上市規則附錄十四所載之最佳應用守則。

#### **AUDITORS**

Followed by the resignation of Arthur Andersen & Co. as auditors of the Company, Deloitte Touche Tohmatsu was appointed as auditors of the Company to fill the casual vacancy on 27 March 2002. Deloitte Touche Tohmatsu resigned as auditors of the Company on 16 July 2003 and KLL Associates CPA Limited was appointed as auditors of the Company to fill the casual vacancy. KLL Associates CPA Limited resigned as auditors of the Company on 14 May 2004 and Morison Heng, Chartered Accountants, Certified Public Accountants was appointed as auditors of the Company to fill the casual vacancy.

The financial statements have been audited by Morison Heng, Chartered Accountants, Certified Public Accountants. A resolution for the re-appointment of Morison Heng, Chartered Accountants, Certified Public Accountants as auditors of the Company will be proposed at the forthcoming annual general meeting.

On behalf of the Board

#### **Zou Yishang**

Chairman

Hong Kong, 23 July 2004

#### 核數師

安達遜公司辭任本公司核數師後,本公司自2002年3月27日起委任德勤•關黃陳方會計師行為本公司核數師,以填補空缺。德勤•關黃陳方會計師行於2003年7月16日辭任本公司核數師。本公司委任華融會計師事務所以填補空缺。華融會計師事務所於2004年5月14日辭任本公司核數師,本公司委任華利信會計師事務所以填補空缺。

華利信會計師事務所已審核財務報表。本公司將於即將舉行之股東週年大會上提呈決議案,以續聘華利信會計師事務所為本公司之核數師。

承董事會命

