

# HOW TO APPLY FOR THE PUBLIC OFFER SHARES

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## WHICH APPLICATION FORM TO USE

1. Use a **WHITE** Application Form if you want the Public Offer Shares to be issued in your own name.
2. Use a **YELLOW** Application Form if you want the Public Offer Shares to be issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to your Investor Participant stock account or the stock account of your designated CCASS Participant maintained in CCASS.

*Note:—*

The Public Offer Shares are not available to the Directors or chief executive of the Company or its subsidiaries or existing beneficial owners of Shares or associates of any of them.

## WHERE TO COLLECT THE PROSPECTUSES AND THE APPLICATION FORMS FOR THE PUBLIC OFFER SHARES

1. You can collect a **WHITE** Application Form and a prospectus from:—

Any Participant of the Stock Exchange

or

**DBS Asia Capital Limited**  
16th Floor  
Man Yee Building  
68 Des Voeux Road Central  
Hong Kong

or

**Kingsway Financial Services  
Group Limited**  
5th Floor, Hutchison House  
10 Harcourt Road  
Central  
Hong Kong

**SBI E2-Capital Securities Limited**  
43rd Floor, Jardine House  
One Connaught Place  
Central  
Hong Kong

or

**Crosby Capital Partners  
(Hong Kong) Limited**  
(formerly Crosby Limited)  
2701 Citibank Tower  
Citibank Plaza  
3 Garden Road  
Central  
Hong Kong

**Guangdong Securities Limited**  
Units 2505–06, 25th Floor  
Low Block, Grand Millennium Plaza  
181 Queen's Road Central  
Hong Kong

or

**Guotai Junan Securities (Hong Kong)  
Limited**  
27th Floor  
Low Block, Grand Millennium Plaza  
181 Queen's Road Central  
Hong Kong

**Tai Fook Securities Company Limited**  
25th Floor, New World Tower  
16–18 Queen's Road Central  
Hong Kong

or

**KGI Capital Asia Limited**  
27th Floor, ICBC Tower  
Citibank Plaza  
3 Garden Road  
Central  
Hong Kong

**VC Capital Limited**  
Penthouse 38th Floor, The Centrium  
60 Wyndham Street  
Central  
Hong Kong

or

**South China Securities Limited**  
28th Floor, Bank of China Tower  
1 Garden Road  
Central  
Hong Kong

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or any of the following branches of DBS Bank (Hong Kong) Limited:—

Region	Branch	Address
Hong Kong Island	Hong Kong Main Branch	Ground Floor, The Center, 99 Queen's Road Central, Hong Kong
	United Centre Branch	1st Floor, United Centre, 95 Queensway, Hong Kong
	Sheung Wan Branch	Ground Floor, 259–265 Des Voeux Road Central, Hong Kong
	North Point Branch	Ground Floor, 391 King's Road, North Point, Hong Kong
Kowloon	Nathan Road Branch	Ground Floor, 742–744 Nathan Road, Kowloon
	Tsimshatsui Branch	Ground Floor, 22–24 Cameron Road, Tsimshatsui, Kowloon
	Yue Man Square Branch	Shop 3–5 & Ground Floor, Mido Mansion, 51–63 Yue Man Square, Kwun Tong, Kowloon
New Territories	Yuen Long Branch	Ground Floor, 1–5 Tai Tong Road, Yuen Long, New Territories
	New Town Plaza Branch	Shop Nos. 567–571, Level 5, New Town Plaza Phase 1, Shatin, New Territories
	Tsuen Wan Branch	Ground Floor, 23 Chung On Street, Tsuen Wan, New Territories

2. You can collect a **YELLOW** Application Form and a prospectus from:—

**the Depository Counter of HKSCC**

2nd Floor, Vicwood Plaza  
199 Des Voeux Road Central  
Hong Kong

or

**the Customer Service Centre of HKSCC**

Upper Ground Floor  
V-Heun Building  
128–140 Queen's Road Central  
Hong Kong

or your stockbrokers may have forms available.

## HOW TO COMPLETE THE APPLICATION FORMS FOR THE PUBLIC OFFER SHARES

There are detailed instructions on each Application Form. You should read these instructions carefully. If you do not follow the instructions your application may be rejected and returned by ordinary post together with the accompanying cheque(s) or banker's cashier order(s) to you (or the first-named applicant in the case of joint applicant(s)) at your own risk at the address stated in the Application Form.

If your application is made through a duly authorised attorney, DBS Asia, in consultation with the Company, as agent of the Company, may accept the application at its discretion, and subject to any conditions it thinks fit, including evidence of the authority of your attorney. DBS Asia in its capacity as agent of the Company has full discretion to reject or accept any application, in full or in part, without assigning any reason.

## OFFER PRICE

You must pay the maximum indicative Offer Price of the Public Offer Shares at HK\$0.87 each. You must also pay brokerage of 1%, transaction levy imposed by the SFC of 0.005%, Stock Exchange trading fee of 0.005% and investor compensation levy of 0.002% of the Offer Price on application in Hong Kong dollars. This means that for every 4,000 Public Offer Shares you will pay HK\$3,515.21. The Application Forms have tables showing the exact amount payable for certain multiples of the Public Offer Shares. Your payment must be made by one cheque or one banker's cashier order and must comply with the terms of the Application Forms.

If your application is successful, brokerage is paid to Participants of the Stock Exchange, the transaction levy and the investor compensation levy are paid to the SFC and the trading fee is paid to the Stock Exchange.

If the Offer Price as finally determined is less than HK\$0.87 per Share, appropriate refund payments (including brokerage, the Stock Exchange trading fee, the transaction levy imposed by the SFC and the investor compensation levy attributable to the surplus application monies) will be made to successful applicants without interest. Details of the procedure for refund are set out below in the paragraph headed "If your application for Public Offer Shares is successful (in whole or in part)" and "Refund of money" in this section.

## TIME FOR APPLYING FOR THE PUBLIC OFFER SHARES

Completed **WHITE** or **YELLOW** Application Forms, with payment in Hong Kong dollars for the full amount payable on application attached must be lodged by 12:00 noon (Hong Kong time) on 3 December 2004, or, if the application lists of the Public Offer are not open on that day, then by 12:00 noon (Hong Kong time) on the day the lists are open.

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Your completed Application Form, with payment in Hong Kong dollars for the full amount payable on application attached, should be deposited into the special collection boxes provided at any of the locations listed under “Where to collect the Prospectuses and the Application Forms for the Public Offer Shares” above at the following times:—

**Tuesday, 30 November 2004 – 9:00 a.m. to 4:00 p.m.**  
**Wednesday, 1 December 2004 – 9:00 a.m. to 4:00 p.m.**  
**Thursday, 2 December 2004 – 9:00 a.m. to 4:00 p.m.**  
**Friday, 3 December 2004 – 9:00 a.m. to 12:00 noon**

The application lists of the Public Offer will open from 11:45 a.m. (Hong Kong time) to 12:00 noon (Hong Kong time) on 3 December 2004.

Application for the Public Offer Shares will not be processed, and no allotment and transfer of any such Public Offer Shares will be made, until the closing of the application lists.

### EFFECT OF BAD WEATHER ON THE OPENING OF THE APPLICATION LISTS OF THE PUBLIC OFFER

The application lists of the Public Offer will not open if there is:—

- a tropical cyclone warning signal number 8 or above, or
- a **black** rainstorm warning signal

in force at any time between 9:00 a.m. (Hong Kong time) and 12:00 noon (Hong Kong time) on 3 December 2004 in Hong Kong. Instead, the application lists will open between 11:45 a.m. (Hong Kong time) and 12:00 noon (Hong Kong time) on the next business day which does not have either of those warnings in force at any time between 9:00 a.m. (Hong Kong time) and 12:00 noon (Hong Kong time).

**Business day** means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

If the application lists of the Public Offer do not open and close on 3 December 2004, the dates mentioned in the section headed “Expected timetable of the Public Offer” in this prospectus and the related Application Forms and other dates mentioned in this prospectus (including, without limitation, the latest time for the exercise of termination rights under the Underwriting Agreements) may be affected. A press announcement will be made in such event in South China Morning Post in English and Hong Kong Economic Times in Chinese.

### PUBLICATION OF RESULTS

The Company expects to announce the Offer Price, the final number of Public Offer Shares, the level of applications under the Public Offer, the basis and results of allocation of the Public Offer, the level of indication of interests in the Placing, the number of Shares (if any) reallocated between the Placing and the Public Offer and the Hong Kong Identity Card/passport/Hong Kong Business Registration number of successful applicants, where applicable, under the Public Offer on 8 December 2004 in South China Morning Post in English and Hong Kong Economic Times in Chinese.

## FURTHER TERMS AND CONDITIONS OF THE PUBLIC OFFER

### 1. General

- (a) If you apply for Public Offer Shares in the Public Offer, you will be agreeing with the Company and DBS Asia (on behalf of the Public Offer Underwriters) as set out below.
- (b) Applicants should read carefully this prospectus, including the terms and conditions of the Public Offer, and the terms and conditions set out in the relevant Application Form prior to making an application.

### 2. Offer to subscribe Public Offer Shares

- (a) You offer to subscribe at the Offer Price the number of the Public Offer Shares indicated in your Application Form as the case may be (or any smaller number in respect of which your application is accepted), is made on the terms and subject to the conditions set out in this prospectus and the relevant Application Form.
- (b) If you use an Application Form, a refund cheque in respect of the surplus application monies (if any) representing the Public Offer Shares applied for but not allocated to you and representing the difference (if any) between the Offer Price, as finally determined, and the maximum Offer Price (including brokerage, the Stock Exchange trading fee, the SFC transaction levy and the investor compensation levy attributable thereto), is expected to be sent to you (or the first-named applicant in the case of joint applicant(s)) by ordinary post at your own risk to the address stated on your Application Form on or before 8 December 2004.

Details of the procedure for refunds relating to each of the Public Offer methods are contained below in the paragraphs headed “If your application for Public Offer Shares is successful (in whole or in part)” and “Refund of money” in this section.

- (c) Any application may be rejected in whole or in part.
- (d) Applicants under the Public Offer should note that in no circumstances (save for those provided under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance)) can applications be withdrawn once submitted.

### 3. Acceptance of your offer

- (a) The Public Offer Shares will be allocated after the application lists close. The Company expects to announce the Offer Price, the final number of Public Offer Shares, the level of applications under the Public Offer, the basis and results of allocation of the Public Offer, the level of indication of interests in the Placing, the number of Shares (if any) reallocated between the Placing and the Public Offer and the Hong Kong Identity Card/passport/Hong Kong Business Registration number of successful applicants, where applicable, under the Public Offer on 8 December 2004 in South China Morning Post in English and Hong Kong Economic Times in Chinese.

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- (b) The Company may accept your offer to subscribe (if your application is received, valid, processed and not rejected) by announcing the basis of allocations and/or making available the results of allocations publicly.
- (c) If the Company accepts your offer to subscribe (in whole or in part), there will be a binding contract under which you will be required to subscribe the Public Offer Shares in respect of which your offer has been accepted if the conditions of the Offering are satisfied and the Offering is not otherwise terminated. Further details are contained in “Structure and conditions of the Share Offer”.
- (d) You will not be entitled to exercise any remedy of rescission for innocent misrepresentation at any time after acceptance. This does not affect any other right you may have.

#### 4. Effect of making any application

- (a) By completing and submitting the Application Form, you (and if you are joint applicants, each of you jointly and severally for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee):—
  - **instruct** and **authorise** the Company and/or the Sponsor and/or the Public Offer Underwriters (or their respective agents or nominees) to do on your behalf all things necessary to register any Public Offer Shares allotted to you in your name(s), and otherwise to give effect to the arrangements described in the Prospectus;
  - **undertake** to sign all documents and to do all things necessary to enable you to be registered as the holder(s) of the Public Offer Shares allotted to you, and as required by the memorandum and articles of association of the Company;
  - **represent and warrant** that you understand that the Public Offer Shares have not been and will not be registered under the U.S. Securities Act and you are outside the United States (as defined in Regulation S under the U.S. Securities Act) when completing the Application Form or a person described in the paragraph (i) (3) of Rule 902 of Regulation S under the U.S. Securities Act;
  - **confirm** that you have received a copy of this prospectus and have only relied on the information and representations contained in this prospectus and the Application Form in making your application and not on any other information or representation concerning the Company;
  - **agree** that the Company, the Sponsor, the Underwriters, their respective directors, and any other parties involved in the Share Offer are not liable for the information and representations not contained in this prospectus and the Application Form;
  - **agree** (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation and you may not revoke it other than as provided for in this prospectus and this Application Form;

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- (if the application is made for your own benefit) **warrant** that this is the only application which will be made, whether by yourself, by your agent or by any other person, for your benefit on a **WHITE** or **YELLOW** Application Form;
  - (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;
  - (if you are making this application as an agent for another person) **warrant** that reasonable enquiries have been made with the beneficial owner that this is the only application which will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application Form, and that you are duly authorised to sign this form as the other person's agent;
  - **warrant** the truth and accuracy of the information contained in your application;
  - **undertake** and **confirm** that you (if the application is made for your benefit) or the person(s) for whose benefit you have made this application have not applied for or taken up or indicated an interest in or received or been placed or allocated (conditional and/or provisional) and will not apply for or take up or indicate any interest in any Placing Shares or otherwise participated in the Placing;
  - **agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
  - **undertake** and **agree** to accept the Public Offer Shares applied for, or any lesser number allocated to you under this application;
  - **agree** to disclose to the Company, the Sponsor, the Public Offer Underwriters, or their respective agents or nominees any information which they require about you or the person(s) for whose benefit you have made the application; and
  - **agree** with the Company and each shareholder of the Company that Shares in the Company are freely transferrable by the holders thereof.
- (b) If you apply for the Public Offer Shares using a **YELLOW** Application Form, in addition to the confirmations and agreements referred to in (a) above you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee are deemed to do the following:—
- **instruct and authorise** the Company and/or the Sponsor and/or their respective agents or nominees to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all things necessary to register any Public Offer Shares allotted to you in the name of HKSCC Nominees Limited, and otherwise to give effect to the arrangements described in this prospectus and the application form;



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- **undertake** to sign all documents and to do all things necessary to enable HKSCC Nominees Limited to be registered as the holder of the Public Offer Shares allotted to you, and as required by the memorandum and articles of association of the Company;
- **agree** that the shares to be allotted shall be issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to your Investor Participant stock account or the stock account of your designated CCASS Participant;
- **agree** that each of HKSCC and HKSCC Nominees Limited reserves the right at its absolute discretion (1) **not to accept** any or part of such allotted shares issued in the name of HKSCC Nominees Limited or **not to accept** such allotted shares for deposit into CCASS; (2) to cause such allotted shares to be **withdrawn** from CCASS and transferred into your name (or, if you are joint applicants, into the name of the first-name applicant), at your own risk and costs; and (3) to cause such **allotted shares to be issued in your name** (or, if you are a joint applicant, to the first-named applicant) and in such a case, to **post the certificate(s)** for such allotted shares at your own risk to the address specified on your application form by ordinary post **or to make available the same for your collection**;
- **agree** that each of HKSCC and HKSCC Nominees Limited may adjust the number of Public Offer Shares allotted to you and issued in the name of HKSCC Nominees Limited;
- **agree** that neither HKSCC nor HKSCC Nominees Limited shall have any liability for the information and representations not so contained in this prospectus and the Application Form; and
- **agree** that neither HKSCC nor HKSCC Nominees Limited shall be liable to you in any way.

### 5. Circumstances in which you will not be allocated Public Offer Shares

Full details of the circumstances in which you will not be allocated Public Offer Shares are set out in the notes attached to the Application Forms, and you should read them carefully. You should note, in particular, the following situations in which Public Offer Shares will not be allocated to you:

- (a) *At the discretion of the Company, the Sponsor and/or the Underwriters or their respective agents, your application is rejected:—*

The Company and the Sponsor (acting on behalf of the Underwriters) as agents for the Company, have full discretion to reject or accept any application, or to accept only part of any application. The Company and the Sponsor (acting on behalf of the Underwriters) as agents for the Company do not have to give any reason for any rejection or acceptance.

(b) *Your application is rejected:—*

Your application will be rejected if:—

- it is a multiple application or suspected multiple application;
- your application on this Application Form is for more than 50% of the Public Offer Shares initially made available under the Public Offer;
- your Application Form is not completed correctly;
- you or the person for whose benefit you are applying for have indicated an interest in or have been or will be allotted any Placing Shares;
- your payment is not in the correct form; or
- you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured on its first presentation.

(c) *All of your applications will also be rejected as multiple applications if more than one application is made for your benefit. If an application is made by an unlisted company and:—*

- the only business of that company is dealing in securities; and
- you exercise statutory control over that company,

then that application will be treated as being for your benefit.

*Unlisted company* means a company with no equity securities listed on the Stock Exchange.

*Statutory control* means you:—

- control the composition of the board of directors of that company;
- control more than half the voting power of that company; or
- hold more than half the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

(d) *There is only one situation where you may make more than one application for the Public Offer Shares:—*

If you are a nominee, you may lodge more than one application in your own name on behalf of different beneficial owners. In the box on the Application Form(s) marked "For nominees" you must include:—

- an account number; or
- some other identification code

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for each beneficial owner. If you do not include this information, the application will be treated as being for your benefit.

Otherwise, multiple applications are not allowed.

(e) *Your application is not accepted:—*

Your application will not be accepted if the Underwriting Agreements do not become unconditional and any acceptance is subject to the Underwriting Agreements not being terminated in accordance with its terms.

(f) *If you revoke your application:—*

You cannot revoke your application until after the expiration of the fifth business day after the time of the opening of application lists (excluding for this purpose any day which is a Saturday, Sunday or public holiday in Hong Kong) unless a person responsible for this prospectus under section 40 of the Companies Ordinance (as applied by section 342E of the Companies Ordinance) gives a public notice under that section which excludes or limits the responsibility of that person for this prospectus before the expiration of that fifth day.

If your application has been accepted, it cannot be revoked. Acceptance of application will be constituted by notification to the press of the basis of allocation and, where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to satisfaction of such conditions or the results of such ballot, respectively.

(g) *The allotment of Public Offer Shares is void:—*

Your allotment of the Public Offer Shares will be void if the Listing Committee does not grant permission to list and deal in the Shares either:—

- within three weeks from the closing date of the application lists; or
- within a longer period of up to six weeks if the Listing Committee notifies the Company of that longer period within three weeks of the closing of the application lists.

### **6. If your application for public offer shares is successful (in whole or in part)**

The Company will not issue temporary documents of title. No receipt will be issued for application money paid.

Share certificates will only become valid certificates of title provided that the Share Offer has become unconditional and has not been terminated in accordance with its terms.

- (a) *If you are applying using a **WHITE** Application Form and you elect to receive any share certificate(s) in your name:—*

If you have applied for 1,000,000 or more Public Offer Shares and indicated on this Application Form that you will collect your share certificate(s) and/or refund cheque(s) (if any) personally, you may collect them in person from:—

Computershare Hong Kong Investor Services Limited  
Shops 1712–1716  
17/F Hopewell Centre  
183 Queen's Road East  
Hong Kong

between 9:00 a.m. and 1:00 p.m. on the date notified by the Company in the newspapers as the date of despatch of share certificate(s) and refund cheque(s) (if any). The despatch date is expected to be on 8 December 2004.

If you are an individual who opts for personal collection, you must not authorise any other person to make collection on your behalf. If you are a corporate applicant which opts for personal collection, you must attend by your authorised representative bearing a letter of authorisation from your company stamped with your company's chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited.

If you do not collect your share certificate(s) and/or refund cheque(s) (if any) personally within the time specified for collection, it/they will be sent to you (or the first-named applicant if you are joint applicant(s)) at the address on your Application Form shortly after the time specified for collection, by ordinary post and at your own risk.

If you have applied for less than 1,000,000 Public Offer Shares, or if you have applied for 1,000,000 or more Public Offer Shares and have not indicated on this Application Form that you will collect your share certificate(s) and/or refund cheque(s) (if any) personally, then your share certificate(s) and/or refund cheque(s) (if any) will be sent to you (or the first-named applicant if you are joint applicant(s)) at the address on your Application Form on the date of despatch, being 8 December 2004 by ordinary post and at your own risk.

- (b) *If you are applying on a **YELLOW** Application Form*

No receipt will be issued for application money paid.

If your application is wholly or partially successful, your share certificate(s) will be issued in the name of HKSCC Nominees Limited and deposited into CCASS for the credit of your Investor Participant stock account or your designated CCASS Participant's stock account as instructed by you at the close of business on 8 December 2004 or under contingent situation, on any other date HKSCC or HKSCC Nominees Limited chooses.

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If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):—

- for Public Offer Shares credited to the stock account of your designated CCASS Participant (other than CCASS Investor Participant), you can check the number of Public Offer Shares allotted to you with that CCASS Participant.

If you are applying as a CCASS Investor Participant:—

- the Company will publish the results of CCASS Investor Participants' applications together with the results of the Public Offer in the newspapers on 8 December 2004. You should check the announcement published by the Company and report any discrepancies to HKSCC before 5:00 p.m. on 8 December 2004 or any other date HKSCC or HKSCC Nominees Limited chooses. Immediately following the credit of the Public Offer Shares to your stock account) you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Public Offer Shares credited to your stock account.
- The Company will not issue temporary documents of title.
- Shares will be eligible for CCASS

Subject to the granting of the listing of, and permission to deal in, the Shares in issue and to be issued as mentioned in this prospectus on the Main Board and the Shares comply with the stock admission requirements of HKSCC, the Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealing in the Shares on the Main Board or any other date as determined by HKSCC. Settlement of transactions between Participants of the Stock Exchange is required to take place in CCASS on the second business day after any trading day. Investors should seek the advice of their stockbroker(s) or other professional adviser(s) for details of those settlement arrangements as such arrangements will affect their rights and interests.

All activities under CCASS are subject to the General Rules of CCASS and the CCASS Operational Procedures in effect from time to time.

All necessary arrangements have been made for the Shares to be admitted into CCASS.

### **7. Refund of money**

If you do not receive any Public Offer Shares for any of the above reasons, the application monies, or the appropriate portion or surplus thereof, together with the brokerage fee, the SFC transaction levy, investor compensation levy and Stock Exchange trading fee, will be refunded to you, without interest (all interest will be retained for the benefit of the Company). The right is reserved to retain any share certificate(s) and any surplus application monies pending clearance of cheques or banker's cashier orders.

Part of your Hong Kong Identity Card number/passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque(s), if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque(s). Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of or may invalidate your refund cheque(s).

### **8. Commencement of Dealings in the Shares on the Main Board**

Dealings in the Shares on the Main Board are expected to commence on 9:30 a.m. (Hong Kong time) on 9 December 2004.

Shares will be traded in board lots of 4,000 Shares each. The stock code for the Shares on the Main Board is 2369.