Consolidated Profit and Loss Account

## FOR THE YEAR ENDED 31ST DECEMBER 2004

		2004	2004	2003
	Notes	US\$'000	HK\$'000	HK\$'000
Mobile services		132,739	1,031,689	1,150,570
Sales of mobile phones and accessories		16,330	126,920	109,471
Turnover	2	149,069	1,158,609	1,260,041
Cost of inventories sold and services provided	۷	(45,865)	(356,479)	(330,069)
Cost of inventories sold and services provided		(45,605)	(330,479)	(330,069)
Gross profit		103,204	802,130	929,972
Other revenues		393	3,058	4,550
Network costs		(32,905)	(255,744)	(270,070)
Depreciation	6	(29,418)	(228,645)	(233,293)
Rent and related costs		(4,923)	(38,264)	(46,284)
Salaries and related costs		(16,583)	(128,889)	(152,020)
Advertising, promotion and other selling costs		<mark>(1</mark> 0, <mark>63</mark> 2)	<mark>(8</mark> 2,636)	(105,976)
Other operating costs		(5,034)	(39,126)	(45,020)
Profit from operations	2	4,102	31,884	81,859
Interest income		28	218	2,526
Finance costs		(3,384)	(26,300)	(52,787)
Share of losses from a joint venture		(33)	(258)	(4,426)
Profit for the year		713	5,544	27,172
Earnings per share (basic and diluted)	3	0.02 cents	0.2 cents	0.9 cents
- Lamings per smare (basic and unated)		0.02 CC11t3	0.2 cents	0.5 cents
EBITDA	4	33,520	260,529	315,152