

HOW TO APPLY FOR HONG KONG OFFER SHARES

1. WHO CAN APPLY FOR THE HONG KONG OFFER SHARES

You can apply for Hong Kong Offer Shares if you or any person(s) for whose benefit you are applying, are an individual, and:

- are 18 years of age or older;
- have a Hong Kong address;
- are not a U.S. Person; and
- are not a legal or natural person of the PRC.

If the applicant is a firm, the application must be in the names of the individual members, not the firm's name. If the applicant is a body corporate, the application form must be signed by a duly authorized officer, who must state his or her representative capacity.

If an application is made by a person duly authorized under a valid power of attorney, the Joint Bookrunners (or their respective agents or nominees) may accept it at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of the attorney.

The number of joint applicants may not exceed four.

We and the Joint Bookrunners, in their capacity as our agent, will have full discretion to reject or accept any application, in full or in part, without assigning any reason.

The Hong Kong Offer Shares are not available to existing beneficial owners of shares in our company, our directors, supervisors or chief executive or their respective associates or any other connected persons (as defined in the Hong Kong Listing Rules) of our company or persons who will become our connected persons immediately upon completion of the Global Offering.

You may apply for H shares under the Hong Kong Public Offering or indicate an interest for H shares under the International Offering, but may not do both.

2. METHODS OF APPLYING FOR THE HONG KONG OFFER SHARES

There are three ways to make an application for the Hong Kong Offer Shares:

- You may apply for the Hong Kong Offer Shares by using a **white** application form. Use a **white** application form if you want the H shares issued in your own name;
- You may apply for the Hong Kong Offer Shares by using a **yellow** application form. Use a **yellow** application form if you want the H shares issued in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account; or
- Instead of using a yellow application form, you may give **electronic application instructions** to HKSCC to cause HKSCC Nominees to apply for the Hong Kong Offer Shares on your behalf.

3. WHERE TO COLLECT THE PROSPECTUS AND APPLICATION FORMS

You can collect a **white** application form and a prospectus from:

Any of the following addresses of the Hong Kong underwriters:

HOW TO APPLY FOR HONG KONG OFFER SHARES

China International Capital Corporation (Hong Kong) Limited	Suite 2307, 23 rd Floor One International Finance Centre 1 Harbour View Street Central, Hong Kong
Morgan Stanley Dean Witter Asia Limited	8 th Floor, Two Exchange Square Central, Hong Kong
Credit Suisse First Boston (Hong Kong) Limited ..	45 th Floor, Two Exchange Square Central, Hong Kong
CCB International Capital Limited	Suites 2815-21, 28 th Floor Two Pacific Place 88 Queensway Admiralty, Hong Kong
BNP Paribas Peregrine Capital Limited	61/F, Two International Finance Centre, 8 Finance Street, Central, Hong Kong
CITIC Capital Markets Limited	26/F CITIC Tower, 1 Tim Mei Avenue, Central, Hong Kong
The Hongkong and Shanghai Banking Corporation Limited	The Hongkong and Shanghai Banking Corporation Limited, Level 15, 1 Queen's Road Central, Hong Kong
Oriental Patron Asia Limited	27 th Floor, Two Exchange Square, 8 Connaught Place, Central, Hong Kong
Bank of America (Asia) Limited	41/F Two International Finance Centre, 8 Finance Street, Hong Kong
China Merchants Securities (HK) Co., Limited ...	48/F, One Exchange Square, Central, Hong Kong
CMB International Capital Corporation Limited ...	21/F Bank of America Tower, 12 Harcourt Road, Hong Kong
Guotai Junan Securities (Hong Kong) Limited ...	27 th Floor, Low Block, Grand Millennium Plaza, 181 Queen's Road Central, Hong Kong
Shenyin Wanguo Capital (H.K.) Limited	28 th Floor, Citibank Tower, Citibank Plaza, 3 Garden Road, Central, Hong Kong
South China Securities Limited	Bank of China Tower, 28 Floor, No. One Garden Road, Central, Hong Kong
Tai Fook Securities Company Limited	25 th Floor, New World Tower, 16-18 Queen's Road Central, Hong Kong

HOW TO APPLY FOR HONG KONG OFFER SHARES

or any of the following branches and/or sub-branches of **China Construction Bank Corporation, Hong Kong Branch:**

Hong Kong Island:

Wealth Management Center 18/F, Tower One, Lippo Centre, 89 Queensway, Admiralty
 Des Voeux Road Central Sub-branch G/F, 99-105 Des Voeux Road Central

Kowloon:

Mongkok Sub-branch Shop G46, Allied Plaza, 760 Nathan Road, Mongkok
 Cameron Road Sub-branch G/F, 54 Cameron Road, Tsimshatsui

or any of the following branches of **The Hongkong and Shanghai Banking Corporation Limited:**

Hong Kong Island:

Aberdeen Centre Branch Shop 2, G/F, Site I, Aberdeen Centre, Aberdeen
 Des Voeux Road Central Branch China Insurance Group Building, 141 Des Voeux Road Central
 Hong Kong Main Branch Level 3, 1 Queen's Road Central
 Chai Wan Branch Shop No. 1-11, Block B, G/F, Walton Estate, Chai Wan
 North Point Branch G/F, Winner House, 306-316 King's Road, North Point
 Cityplaza Branch Unit 065, Cityplaza I, Taikoo Shing
 Hay Wah Building Branch G/F, Hay Wah Bldg, 71-85B Hennessy Road, Wanchai
 The Westwood Branch LG01-3, Lower Ground Floor, The Westwood, 8 Belcher's Street
 Pacific Place Branch Shop 401, Pacific Place, 88 Queensway
 Causeway Bay Branch 1/F Causeway Bay Plaza Two, 463-483 Lockhart Road
 128 Queen's Road Central Branch V Heun Building, 128-140 Queen's Road Central, Central

Kowloon:

Kwun Tong Branch No. 1, Yue Man Square, Kwun Tong
 Mong Kok Branch 673 Nathan Road, Mong Kok
 Tsim Sha Tsui Branch 82-84 Nathan Road, Tsim Sha Tsui
 Amoy Plaza Branch Shops G193-200 & 203, G/F, Amoy Plaza Phase II, 77 Ngau Tau Kok Road
 Ocean Centre Branch Shop 355, Level Three, Ocean Centre, Harbour City

HOW TO APPLY FOR HONG KONG OFFER SHARES

New Territories:

Kwai Fong Day & Night Banking Centre	Shops 218A & 219-220, Level 2, Metroplaza, Kwai Fong
Citylink Plaza Branch	Shops 38-46, Citylink Plaza, Shatin Station Circuit, Sha Tin
Tuen Mun Town Plaza Branch	Shop 1, UG/F, Shopping Arcade Phase II, Tuen Mun Town Plaza, Tuen Mun
Yuen Long Branch	G/F, HSBC Building Yuen Long, 150-160 Castle Peak Road, Yuen Long

or any of the following branches of **The Bank of East Asia, Limited:**

Hong Kong Island:

Causeway Bay Branch	46 Yee Wo Street, Causeway Bay
Main Branch	10 Des Voeux Road Central
Shauiwan Branch	G/F, Ka Fook Building, 289-293 Shau Kei Wan Road
Wanchai Branch	314-324 Hennessy Road, Wanchai
88 Des Voeux Road West Branch	Shop Nos. 2-3, G/F, Princeton Tower, 88 Des Voeux Road West

Kowloon:

Kwun Tong Branch	7 Hong Ning Road, Kwun Tong
Mongkok Branch	638-640 Nathan Road
Prince Edward Branch	G/F, Hanley House, 776-778 Nathan Road
Tsim Sha Tsui Branch	Shop A and B, Milton Mansion, 96 Nathan Road
Waterloo Road Branch	Shop A, G/F, Richland House, 77B & 77C Waterloo Road

New Territories:

Tai Po Plaza Branch	Units 49-52, Level 1, Tai Po Plaza
Tai Wai Branch	16-18 Tai Wai Road, Cheung Fung Mansion, Shatin
Tsuen Wan Branch	239-243 Sha Tsui Road, Tsuen Wan
Tuen Mun Town Plaza Branch	Shop Nos. 2-10, UG/F, Tuen Mun Town Plaza Phase II, 3 Tuen Lung Street, Tuen Mun

or any of the following branches and/or sub-branches of **Bank of Communications Co., Ltd. Hong Kong Branch:**

Hong Kong Island:

Hong Kong Branch	20 Pedder Street, Central
Central District Sub-branch	125A Des Voeux Road Central
Chaiwan Sub-branch	121-121A Wan Tsui Road, Chai Wan

HOW TO APPLY FOR HONG KONG OFFER SHARES

Kowloon:

Cheung Sha Wan Plaza Sub-branch	Unit G04, Cheung Sha Wan Plaza, 833 Cheung Sha Wan Road
Hunghom Sub-branch	1-3A Tak Man Street, Whampoa Estate, Hunghom
Lam Tin Sub-branch	63-65 Kai Tin Road, Lam Tin
Mongkok Sub-branch	Shops A & B, G/F., Hua Chiao Commercial Centre, 678 Nathan Road, Mongkok
Ngau Tau Kok Sub-branch	Shop G1, G/F., Phase I, Amoy Plaza, 77 Ngau Tau Kok Road
Wong Tai Sin Sub-branch	Shops 127-129, 1/F Lung Cheung Mall, 136 Lung Cheung Road, Wong Tai Sin

New Territories:

Sheung Shui Sub-branch	Shops 10-14, G/F., Sheung Shui Centre Shopping Arcade, Sheung Shui
------------------------------	---

or any of the following branches of **CITIC Ka Wah Bank Limited:**

Hong Kong Island:

Main Branch	232 Des Voeux Road Central
Des Voeux Road Central Branch	The Chinese Bank Building, 61-65 Des Voeux Road Central

Kowloon:

Kowloon City Branch	Shop 2A, G/F, Genius Court, 18 Fuk Lo Tsun Road, Kowloon City
---------------------------	--

New Territories:

Shatin Centre Branch	Shop 52C, 52F & 53A Level 3, Shatin Centre, 2-16 Wang Pok Street, Shatin
----------------------------	---

or any of the following branches of **Industrial and Commercial Bank of China (Asia) Limited:**

Hong Kong Island:

Queen's Road Central Branch	ICBC Asia Building, 122-126 Queen's Road Central
Happy Valley Branch	23 King Kwong Street, Happy Valley
West Point Branch	242-244 Queen's Road West
Sheung Wan Branch	152-154 Connaught Road Central

Kowloon:

Shamshuipo Branch	G/F, 290 Lai Chi Kok Road, Shamshuipo
Tsimshatsui East Branch	Shop B, G/F, Railway Plaza, 39 Chatham Road South, Tsimshatsui

New Territories:

Tseung Kwan O Branch	Shop 2011-2012, Level 2, Metro City, Plaza II, 8 Yan King Road, Tseung Kwan O
Tsuen Wan Branch	339 Sha Tsui Road, Tsuen Wan

HOW TO APPLY FOR HONG KONG OFFER SHARES

Prospectuses and application forms will be available for collection at the above places during the following times:

Friday, October 14, 2005	9:00 a.m. – 4:30 p.m.
Saturday, October 15, 2005	9:00 a.m. – 12:30 p.m.
Monday, October 17, 2005	9:00 a.m. – 4:30 p.m.
Tuesday, October 18, 2005	9:00 a.m. – 4:30 p.m.
Wednesday, October 19, 2005	9:00 a.m. – 12:00 noon

You can collect a **yellow** application form and a prospectus during normal business hours from 9:00 a.m. on Friday, October 14, 2005 until 12:00 noon on Wednesday, October 19, 2005, from:

- the **Depository Counter of HKSCC** at 2nd Floor, Vicwood Plaza, 199 Des Voeux Road Central, Hong Kong; or
- the **Customer Service Centre of HKSCC** at Upper Ground Floor, V-Heun Building, 128-140 Queen's Road Central, Hong Kong.

Your stockbroker may also have application forms and this prospectus available.

4. HOW TO APPLY USING A WHITE OR YELLOW APPLICATION FORM

- Obtain an application form as described in the section headed “3. Where to Collect the Prospectus and Application Forms,” above.
- Complete the application form in English using blue or black ink, and sign it. There are detailed instructions on each application form. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected and returned by ordinary post together with the accompanying cheque(s) or banker's cashier order(s) to you (or the first-named applicant in the case of joint applicants) at your own risk at the address stated in the application form.
- Each application form must be accompanied by payment, in the form of either one cheque or one banker's cashier order. You should read the detailed instructions set out on the application form carefully, as an application is liable to be rejected if the cheque or banker's cashier order does not meet the requirements set out on the application form.
- Lodge the application form in one of the collection boxes by the time and at one of the locations as described in paragraph (a) of the section headed “6. When May Applications be Made,” below.

In order for an application made on a **yellow** application form to be valid:

- If the application is made through a designated CCASS Participant (other than a CCASS Investor Participant):
 - the designated CCASS Participant or its authorized signatories must sign in the appropriate box; and
 - the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its participant I.D. in the appropriate box.

HOW TO APPLY FOR HONG KONG OFFER SHARES

- (ii) If the application is made by an individual CCASS Investor Participant:
 - (A) the application form must contain the CCASS Investor Participant's name and Hong Kong Identity Card Number; and
 - (B) the CCASS Investor Participant must insert its participant I.D. and sign in the appropriate box in the application form.
- (iii) If the application is made by a joint individual CCASS Investor Participant:
 - (A) the application form must contain all joint CCASS Investor Participants' names and the Hong Kong Identity Card Number of all joint CCASS Investor Participants; and
 - (B) the participant I.D. must be inserted and the authorized signatory(ies) of the CCASS Investor Participant's stock account must sign in the appropriate box in the application form.
- (iv) If the application is made by a corporate CCASS Investor Participant:
 - (A) the application form must contain the CCASS Investor Participant's name and Hong Kong Business Registration number; and
 - (B) the participant I.D. and company chop (bearing its company name) endorsed by its authorized signatory(ies) must be inserted in the appropriate box in the application form.

Signature(s), number of signatories and form of chop, where appropriate, on each **yellow** application form should match the records kept by HKSCC. Incorrect or incomplete details of the CCASS Participant or the omission or inadequacy of authorized signatory(ies) (if applicable), participant I.D. or other similar matters may render the application invalid.

5. APPLYING BY GIVING ELECTRONIC APPLICATION INSTRUCTIONS TO HKSCC

(a) General

CCASS Participants may give electronic application instructions to HKSCC to apply for the Hong Kong Offer Shares and to arrange payment of the monies due on application and payment of refunds. This will be in accordance with their participant agreements with HKSCC and the General Rules of CCASS and the CCASS Operational Procedures.

If you are a **CCASS Investor Participant**, you may give electronic application instructions through the CCASS Phone System by calling 2979 7888 or through the CCASS Internet System (<https://ip.ccass.com>) (using the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time).

HKSCC can also input electronic application instructions for you if you go to:

Hong Kong Securities Clearing Company Limited
Customer Service Centre
Upper Ground Floor
V-Heun Building
128-140 Queen's Road Central
Hong Kong

and complete an input request form.

HOW TO APPLY FOR HONG KONG OFFER SHARES

If you are **not a CCASS Investor Participant**, you may instruct your broker or custodian who is a CCASS Broker Participant or a CCASS Custodian Participant to give electronic application instructions via CCASS terminals to apply for the Hong Kong Offer Shares on your behalf.

You are deemed to have authorized HKSCC and/or HKSCC Nominees to transfer the details of your application, whether submitted by you or through your broker or custodian, to our company and our registrars.

(b) Minimum Subscription Amount and Permitted Multiples

You may give electronic application instructions in respect of a minimum of 1,000 Hong Kong Offer Shares. Each electronic application instruction in respect of more than 1,000 Hong Kong Offer Shares must be in one of the numbers or multiples set out in the table in the application forms.

(c) Warning

The subscription for the Hong Kong Offer Shares by giving electronic application instructions to HKSCC is only a facility provided to CCASS Participants. Our company, the directors, the Joint Global Coordinators, the Joint Sponsors, the Joint Bookrunners, the Joint Lead Managers and the underwriters take no responsibility for the application and provide no assurance that any CCASS Participant will be allotted any Hong Kong Offer Shares.

To ensure that CCASS Investor Participants can give their electronic application instructions to HKSCC through the CCASS Phone System or the CCASS Internet System, CCASS Investor Participants are advised not to wait until the last minute to input their electronic application instructions. In the event that CCASS Investor Participants have problems connecting to the CCASS Phone System or the CCASS Internet System to submit their electronic application instructions, they should either:

- (i) submit a **white** or **yellow** application form; or
- (ii) go to HKSCC's Customer Service Centre to complete an input request form for electronic application instructions before 12 noon on Wednesday, October 19, 2005, or such later time as described under the section headed "Effect of bad weather conditions on the opening of the application lists" in the section headed "6. When May Applications be Made," below.

6. WHEN MAY APPLICATIONS BE MADE

(a) Applications on White or Yellow Application Forms

Your completed **white** or **yellow** application form, together with payment attached, should be deposited in the special collection boxes provided at any of the branches of the receiving banks listed under the section headed "3. Where to Collect the Prospectus and Application Forms" above at the following times:

Friday, October 14, 2005	9:00 a.m. – 4:30 p.m.
Saturday, October 15, 2005	9:00 a.m. – 12:30 p.m.
Monday, October 17, 2005	9:00 a.m. – 4:30 p.m.
Tuesday, October 18, 2005	9:00 a.m. – 4:30 p.m.
Wednesday, October 19, 2005	9:00 a.m. – 12:00 noon

Completed **white** or **yellow** application forms, together with payment attached, must be lodged by 12 noon on Wednesday, October 19, 2005, or, if the application lists are not open on that day, then by the time and date stated in the sub-paragraph headed "Effect of bad weather conditions on the opening of the application lists" below.

HOW TO APPLY FOR HONG KONG OFFER SHARES

(b) Electronic Application Instructions to HKSCC via CCASS

CCASS Broker/Custodian Participants should input electronic application instructions at the following times on the following dates:

Friday, October 14, 2005	9:00 a.m. – 8:30 p.m. ⁽¹⁾
Saturday, October 15, 2005	9:00 a.m. – 3:00 p.m. ⁽¹⁾
Monday, October 17, 2005	9:00 a.m. – 8:30 p.m. ⁽¹⁾
Tuesday, October 18, 2005	9:00 a.m. – 8:30 p.m. ⁽¹⁾
Wednesday, October 19, 2005	9:00 a.m. ⁽¹⁾ – 12:00 noon

(1) These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Broker/Custodian Participants.

CCASS Investor Participants can input electronic application instructions from 9:00 a.m. on Friday, October 14, 2005 until 12:00 noon on Wednesday, October 19, 2005 (24 hours daily, except the last application day).

The latest time for inputting electronic application instructions will be 12:00 noon on Wednesday, October 19, 2005, the last application day, or if the application lists are not open on that day, by the time and date stated in the paragraph headed “Effect of bad weather conditions on the opening of the application lists” below.

(c) Application Lists

The application lists will be open from 11:45 a.m. to 12 noon on Wednesday, October 19, 2005, except as provided in the paragraph headed “Effect of bad weather conditions on the opening of the application lists,” below.

Applicants should note that cheques or banker’s cashier orders will not be presented for payment before the closing of the application lists but may be presented at any time thereafter.

(d) Effects of Bad Weather Conditions on the Opening of the Application Lists

The application lists will not open if there is:

- a tropical cyclone warning signal number 8 or above, or
- a “black” rainstorm warning signal

in force in Hong Kong at any time between 9 a.m. and 12 noon on Wednesday, October 19, 2005. Instead they will open between 11:45 a.m. and 12 noon on the next business day which does not have either of those warnings in force in Hong Kong at any time between 9 a.m. and 12 noon. For this purpose, “Business Day” means a day that is not a Saturday, Sunday or a public holiday in Hong Kong.

7. HOW MANY APPLICATIONS MAY BE MADE

Multiple applications or suspect multiple applications are liable to be rejected.

You may make more than one application for the Hong Kong Offer Shares if and only if you are a nominee, in which case you may make an application as a nominee by (i) giving electronic application instructions to HKSCC (if you are a CCASS Participant) and; (ii) lodging more than one application form in

HOW TO APPLY FOR HONG KONG OFFER SHARES

your own name if each application is made on behalf of different beneficial owners. In the box on the application form marked “For nominees” you must include:

- an account number; or
- some other identification code

for each beneficial owner. If you do not include this information, the application will be treated as being made for your benefit.

Otherwise, multiple applications are not allowed.

If you have made an application by giving **electronic application instructions** to HKSCC and you are suspected of having made multiple applications or if more than one application is made for your benefit, the number of Hong Kong Offer Shares applied for by HKSCC Nominees will be automatically reduced by the number of Hong Kong Offer Shares in respect of which you have given such instructions and/or in respect of which such instructions have been given for your benefit. Any electronic application instructions to make an application for the Hong Kong Offer Shares given by you or for your benefit to HKSCC shall be deemed to be an actual application. No application for any other number of Hong Kong Offer Shares will be considered and any such application is liable to be rejected.

For further information, please see “Further Terms and Conditions of the Hong Kong Public Offering — 5. Multiple Applications.”

8. HOW MUCH ARE THE HONG KONG OFFER SHARES

The maximum offer price is HK\$2.40 per H share. You must also pay brokerage of 1%, SFC transaction levy of 0.005%, investor compensation levy of 0.002% and Hong Kong Stock Exchange trading fee of 0.005%. This means that for every board lot of 1,000 H shares you will pay approximately HK\$2,424. The application forms have tables showing the exact amount payable for multiples of H shares up to 662,149,000 H shares.

If the offer price as finally determined is less than HK\$2.40 per H share, appropriate refund payments (including brokerage, SFC transaction levy, investor compensation levy and Hong Kong Stock Exchange trading fee attributable to the surplus application monies) will be made to successful applicants, without interest. Details of the procedure for refund are set out below in the section headed “9. Publication of Results, Dispatch/Collection of H Share Certificates and Refunds of Application Monies.”

If your application is successful, brokerage is paid to participants of the Hong Kong Stock Exchange (or the Hong Kong Stock Exchange, as the case may be), the Hong Kong Stock Exchange trading fee is paid to the Hong Kong Stock Exchange, and the SFC transaction levy and the investor compensation levy are paid to the SFC.

9. PUBLICATION OF RESULTS, DISPATCH/COLLECTION OF H SHARE CERTIFICATES AND REFUNDS OF APPLICATION MONIES

We expect to announce the basis of allotment, the results of applications and the Hong Kong Identity Card/passport/Hong Kong Business Registration numbers of successful applicants under the Hong Kong Public Offering on Wednesday, October 26, 2005 in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).

HOW TO APPLY FOR HONG KONG OFFER SHARES

Refund cheques for surplus application monies (if any) under white or yellow application forms and H share certificates for successful applicants under white application forms are expected to be posted and/or available for collection (as the case may be) on or around Wednesday, October 26, 2005.

H share certificates will only become valid certificates of title at 8:00 a.m. on Thursday, October 27, 2005 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination described in the section entitled “Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination” has not been exercised.

For further information on arrangements for the dispatch/collection of H share certificates and refunds of application monies, please refer to the section headed “Further Terms and Conditions of the Hong Kong Public Offering – 7. If your application for Hong Kong Offer Shares is successful (in whole or in part)” and “– 8. Refund of Application Monies.”

10. DEFINITIONS

In this section and the section headed “Further Terms and Conditions of the Hong Kong Public Offering,” the following terms have the meanings set out below:

“CCASS Broker Participant”	a person admitted to participate in CCASS as a broker participant
“CCASS Custodian Participant”	a person admitted to participate in CCASS as a custodian participant
“CCASS Investor Participant”	a person admitted to participate in CCASS as an investor participant, who may be an individual or joint individuals or a corporation
“CCASS Participant”	a CCASS Broker Participant, a CCASS Custodian Participant or a CCASS Investor Participant
“HKSCC Nominees”	HKSCC Nominees Limited