

Chairman's Statement

主席報告

This year, Plus Holdings Limited (the "Group") went through with strategy formulation, management refinement, build-up and strengthening of core business competence. A revised organizational structure with new corporate governance concept was adopted in the business development process. The change of organizational structure has achieved the anticipated results in the following areas: operational cost reduction; return enhancement and timely response to the ever-changing markets. We will enhance this innovative management methodology further to assure a scheme that is fundamental to the success of future business development.

Beijing HollyBridge System Integration Co., Ltd. ("BJHB"), the principal arm for the provision of IT services in the Group, operated steadily under the new organizational structure. We will continue to strengthen the business tie between Holy (Hong Kong) Universal Limited and BJHB in order to provide the financial support required by BJHB to enlarge the market share, and enable the Group to expand its business in IT services.

Plus Financial Distribution Holdings Ltd (HK) and Plus Financial Management Services Ltd (Beijing) have been working closely to provide comprehensive services to the financial institutions developing wealth management business in China. In view of the fact that the wealth management business is at its initial stage of development in China, the provision of professional financial planners training was the first of its comprehensive services offered to the financial institutions. The training business has formed a solid base for both the Company's business experience and clientele. Also, it has brought a lot more opportunities for the Group to promote the total solution for the wealth management business conducted by financial institutions.

本年度是普納集團有限公司(本集團)部署戰略,細化管理,強化核心業務能力建設的一年。本集團對公司治理結構進行全新理念的調整已在本年度業務開展過程中獲得體現。組織結構的改變,為整個集團縮減運營成本提高收益並對多變的市場做出靈活反應方面,帶來了預期的效果。本集團將在未來更進一步細化這一先進的管理手段,為本集團未來業務的發展提供根本的制度保證。

集團旗下北京合力金橋系統集成技術有限公司(「北京合力金橋」)作為資訊科技服務業務的主體,已在新的組織模式下獲得平穩運行。本集團將繼續加強合力環球與合力金橋的緊密合作,為合力金橋提供進一步擴大市場份額所需的財務資源支持,為集團的資訊科技服務業務獲得更大發展。

本集團旗下香港普納天成公司和北京普納天成公司緊密合作,為國內金融機構理財業務開展提供全方面的服務。基於國內財富管理業務剛剛起步的特點,普納天成將培訓理財專業人員作為機構全面服務的切入點。培訓業務的開展從業務經驗和客戶群方面為普納天成業務奠定了堅實基礎,並為推廣本集團對金融機構理財業務的整體解決方案帶來了更多機會。

The on-going reform of the capital markets and the further opening up and development of the financial system in China create many opportunities for securities investment, projects financing and recovery of non-performing assets. Telecom Plus Investment Limited and Plus Investment and Management Consulting Company Limited, the subsidiaries of the Group, are watching carefully the business environments of these territories. Internationally, the impact of energy crisis has been gradually unveiled by the volatile oil prices. While such impact leads to a great deal of uncertainties in respect of energy exploitation, consumption, control and fighting, it implies the existence of tremendous opportunities. The Group is monitoring closely the latest trends and dynamics of global politics and economy and will consider, at appropriate time, turning the opportunity into business.

I appreciate greatly the support extended to me and Plus Holdings Limited from the Shareholders, fellow directors and employees throughout the years. Let us go hand in hand and make Plus Holdings Limited step on the road to success.

Zou Yishang
Chairman & CEO

在國內資本市場改革和金融體系的進一步發展和開放的背景中，證券投資、項目融資和不良資產處理業務將獲得更多的發展機會。本集團旗下普納投資公司和普納管理顧問深圳有限公司正在密切關注這一業務領域的進展。國際上，能源危機的影響在本次石油價格大幅波動的過程中漸次體現，對資源的開發、使用、掌控以致爭奪帶來更多不確定因素的同時也意味著巨大的機會。本集團正密切關注全球政治經濟格局的調整和走勢，並會在適當時機考慮如何將機會轉變為業務。

非常感謝股東、董事和員工多年來對普納集團和我本人的支持。讓我們同舟共濟，一步一步把普納集團推上成功之路。

主席及行政總裁
鄒藝尚