

主席報告 Chairman's Statement

業務回顧及展望

Business Review and Prospect

業務回顧

截至二零零六年三月三十一日止年度，本集團營業額達817,115,246港元（二零零五年：609,297,008港元），較去年同期上升34%。而除稅前盈利則達3,737,214港元（二零零五年：23,533,587港元），較去年下跌84%。

由於本集團的銷售代理於美國向集團公司提出仲裁要求，聲稱集團違反代理協議及保證書。此仲裁已於二零零六年七月十三日達成和解。唯此和解款項及有關開支之撥備約達40,355,000港元，列入其他經營開支內，導致本年度之除所得稅前盈利下跌。

印刷線路版業務之分部營業額由509,390,555港元上升至709,876,924港元，佔總營業額87%。升幅來自集團新開發之高密度互連線路版。此新產品可用於流動電話及數碼相機等電子產品，而毛利亦較高。然而，扣除和解款項及有關開支後，分部業績由43,280,271港元跌至28,971,564港元。

電子業務佔本年度總營業額13%，扣除和解款項及有關開支後，錄得虧損2,976,664港元。

本集團之客戶遍佈歐洲、美洲、東南亞、香港及中國大陸，依次佔本年度總銷售之16%、17%、29%及38%。

其他經營開支包括呆賬撥備4,307,131港元。

Business Review

For the year ended 31st March 2006, the turnover of the Group amounted to HK\$817,115,246 (2005: HK\$609,297,008) representing an increase of 34% compared with last year whereas the profit before taxation amounting to HK\$3,737,214 (2005: HK\$23,533,587) representing a decrease of 84% compared with last year.

The decrease in profit before income tax was mainly due to a provision for settlement of an arbitration and its related costs amounting to approximately HK\$40,355,000, which was included in other operating expenses. This arbitration was filed by a sales representative of the Group in the United States of America demanding against the group companies for alleged breaches of a representative agreement and a guarantee. A settlement was reached on 13th July 2006.

For the printed circuit boards ("PCB") segment, the segment turnover increased from HK\$509,390,555 to HK\$709,876,924, which accounts for 87% of the total turnover. The increase is mainly due to the increasing sales mix towards our newly developed products, high density interconnect boards, for installation in electronic products ranging from mobile phones to digital cameras. Such new product has a higher gross profit margin than the traditional PCB. However, due to the provision made for the legal claim and its related costs, the segment result decreased from HK\$43,280,271 to HK\$28,971,564.

For the electronics business segment, which accounts for 13% of the total turnover, recorded a loss of HK\$2,976,664, which is also due to the provision made for the legal claim and its related costs.

In the current year, the customers of our Group covered Europe, America, South East Asia and Hong Kong and the Mainland China, which represents 16%, 17%, 29% and 38% of total turnover respectively.

Included in other operating expenses was a provision for doubtful debts amounting to HK\$4,307,131.

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展望

印刷線路版業務仍是本集團增長的原動力。在原材料、電力及工資不斷上升之壓力下，本集團將生產轉向毛利較高之產品，如高密度互連線路版，同時加強優質客戶服務及爭取更多符合國際品質標準的認證，提升業務競爭能力，為本集團帶來更多商機。

江西新廠房已完成設計及籌劃，現已開始地基工程，預期二零零七年建成並開始投產。

我們預期來年有更佳成果。

僱員數目、酬金及酬金政策

本集團長安廠及鳳崗廠於二零零六年三月三十一日約僱用職工3,646名。而香港辦事處僱用職員48人。截至二零零六年三月三十一日止年度僱員成本(不包括董事酬金)合計56,202,064港元(二零零五年：51,558,758港元)。薪酬福利一般按市場價格及個人資歷而釐定。本集團定期評估薪酬政策。

Prospect

The printed circuit boards business will remain to be the driving force of the Group's growth. In view of the continuous rise in raw material costs, electricity and labour costs in the coming year, the Group targets to shift the sales mix towards more on the higher gross profit margin product, high density interconnect boards. Such product also helps to create more business opportunities of the Group in the competitive PCB markets. Meanwhile, moving towards hi-technology and providing high-quality products and customer services are our management's aims to enhance the competitiveness of the Group.

The new factory in Jiangxi has completed the planning and designation stage and just started the foundation process. It is expected to be completed and commenced operations in 2007.

We hope that our Group will achieve better rewards in ensuring years.

Number and Remuneration of Employees and Remuneration Policies

As at 31st March 2006, approximately 3,646 staff and workers were employed in our Chang An Factory, Feng Gang Factory and 48 staff were employed in the Group's Hong Kong Office. Employees' costs, excluding directors' remuneration, amounted to HK\$56,202,064 for the year ended 31st March 2006 (2005: HK\$51,558,758). Remuneration packages are generally structured with reference to the prevailing market practice and individual qualifications. The remuneration policies of the Group are reviewed on a periodic basis.

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匯率波動之風險及相關之對沖

本集團之借貸主要以港元及人民幣列值，本集團並無任何重大外匯波動風險。

Exposure to fluctuation in exchange rates and related hedges

The Group's borrowings are primarily denominated in Hong Kong dollars and Renminbi. The Group has no significant exposure to foreign exchange fluctuations.

變現能力及財政狀況

本集團於二零零六年三月三十一日之負債包括融資租賃之承擔為249,083,659港元(二零零五年：143,581,439港元)，全部須以港元及人民幣歸還。本集團於二零零六年三月三十一日之負債與資本比率為106%(二零零五年：61%)，其計算法為銀行貸款及長期負債與股東資金之比率。

本集團之借貸總額中，184,328,586港元(74%)於一年內到期，45,111,260港元(18%)於一年至兩年內到期，18,040,236港元(7%)於兩年至五年內到期，其餘1,603,577港元(1%)則於超過五年後到期。

本集團於二零零六年三月三十一日之總銀行信貸額為193,722,311港元(二零零五年：160,897,736港元)，其中已使用之信貸額為168,299,508港元(二零零五年：87,352,756港元)。

總信貸額中，以帳面淨值16,999,839港元(二零零五年：44,923,367)之租約土地及樓宇作法定抵押之銀行信貸額為8,681,611港元(二零零五年：30,146,591港元)。

Liquidity and Financial Condition

At 31st March 2006, the total borrowings of the Group, including obligations under finance leases, amounted to HK\$249,083,659 (2005: HK\$143,581,439) which were payable in Hong Kong dollars and Renminbi. The Group's gearing ratio at 31st March 2006, which was calculated as the ratio of all bank borrowings and long term liabilities to shareholders' funds, was 106% (2005: 61%).

Of the Group's total borrowings, HK\$184,328,586 (74%) is due within one year, HK\$45,111,260 (18%) is due in more than one year but not exceeding two years, and HK\$18,040,236 (7%) is due in more than two years but not exceeding five years, and the remaining balance of HK\$1,603,577 (1%) is due more than five years.

At 31st March 2006, the total banking facilities granted to the Group amounted to HK\$193,722,311 (2005: HK\$160,897,736) of which HK\$168,299,508 (2005: HK\$87,352,756) were utilised.

Among the total facilities, banking facilities amounting to HK\$8,681,611 (2005: HK\$30,146,591) are secured by a legal charge on the leasehold land and buildings with a net book value of HK\$16,999,839 (2005: HK\$44,923,367).

承董事會命

葉森然

主席

On behalf of the Board

Yip Sum Yin

Chairman

香港，二零零六年七月二十一日

Hong Kong, 21st July 2006