

Food 食品

全新上市

刀嘜 橄欖芥花籽油
 加倍健康之選
 Extra Virgin Olive Oil and Canola Oil

- 有效降低有害膽固醇(LDL)及相對提高有益膽固醇(HDL)比例
- 絕不含膽固醇
- 含一系列「奧米加三」脂肪酸 包括亞麻酸，人體吸收後會轉變為DHA，是身體必須的脂肪酸，但必需從食物中吸收，因人體是不能自行製造的
- 有助嬰兒大腦發展及保持視網膜健康

www.haomama.com

刀嘜 KNIFE BRAND

Taste of *Knife*
Taste of *Health*

100% finest Spanish Olives
 西班牙優質橄欖製成

- ◆ 蘊含極豐富單元不飽和脂肪酸，有效降低壞膽固醇(LDL)，預防心臟及血管毛病
 Contains high mono-unsaturated fat which helps to lower bad cholesterol (LDL) and prevents heart diseases.
- ◆ 含豐富維他命，可補充鈣質，有助新陳代謝及幫助骨骼成長
 Rich in Vitamins which replenishes calcium loss, facilitates metabolism and stimulates the growth of bone.
- ◆ 適用於煎、炒、煮、炸各種烹調之用
 Suitable for all kinds of cooking methods.
- ◆ 有效防止皮膚乾燥
 Effectively prevent skin from dryness.

NEW

刀嘜 Pure Olive Oil 純正橄欖油
 Product of Spain 300ml

Spanish Chamber of Commerce in Hong Kong 2005年西班牙節指定橄欖油
 Recommended Olive Oil of Spanish Festival 2005

Operation Review

營運回顧

Food Segment

Food Segment increased its operating results by 90% during the past twelve months.

The management continued to transform its product mix with high premium core brands. The overall growth in PRC sales volume of our core brands in flour and edible oil, including American Roses, Golden Statue, Knife and Red Lantern was 3%. The four premium brands are not just the leading brands in Hong Kong with more than 45% market shares in the flour and edible oil sectors; they are also gaining stronger distribution networks in Guangzhou, Shenzhen, Shanghai, and Beijing as the Group's key strategic markets.



Knife Brand cooking oil was awarded Hong Kong and Asia's "Trusted Brand Gold Prize" by Reader's Digest during the year. It is the only cooking oil brand in Asia to have received the Super Brand Award for six consecutive years. During the year, the launch of its Olive Oil has advanced the brand and its market positioning to a higher level among all competitive brands in the market.

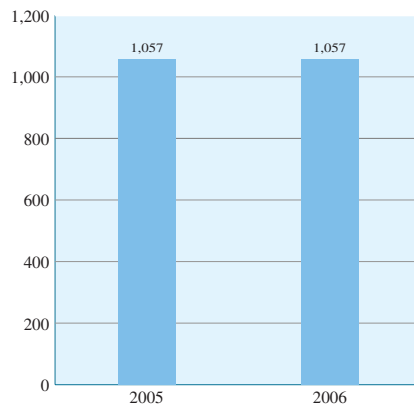
食品分部

於過去十二個月，食品分部之經營業績增加90%。

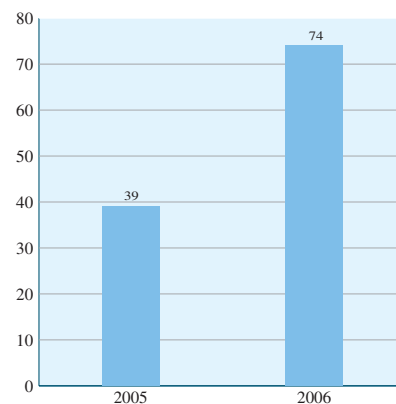
管理層繼續以優質核心名牌將其產品組合轉型。本集團之麵粉及食油核心品牌(包括美玫瑰牌、金像牌、刀嘜牌及紅燈牌)於中國國內之銷量總體上升3%。該四個名牌不僅為香港之主導品牌，佔麵粉及食油業逾45%之市場佔有率，亦於本集團重點策略市場廣州、深圳、上海及北京取得更強大之分銷網絡。

刀嘜牌食用油於年內榮獲讀者文摘頒發之香港及亞洲區之信譽品牌金獎。刀嘜牌乃唯一一個連續六年於亞洲榮獲超級品牌之食用油品牌。該品牌之橄欖油已於年內推出，使其進佔較市場上芸芸競爭品牌更高之市場地位。

Turnover — Food Segment (HK\$ million)
營業額 — 食品分部 (港幣百萬元)



Profit from operation — Food Segment (HK\$ million)
經營業務溢利 — 食品分部 (港幣百萬元)



Detergent 清潔用品



Operation Review (continued)

營運回顧 (續)

Detergent Segment

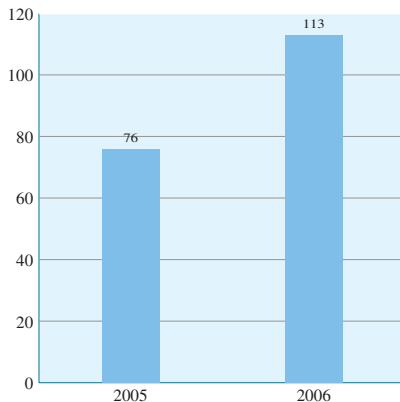
The Detergent Segment achieved 49% growth in its PRC sales and operating profit by 200%. Its two major brands, AXE and Labour continued to receive increasing consumer acceptance for their premium quality. During the year, AXE received the Super Brand award by Hong Kong Superbrands Council. It was also recognised as the top 5 brands in Southern China for its dishwashing detergent and fabric softener.

清潔用品分部

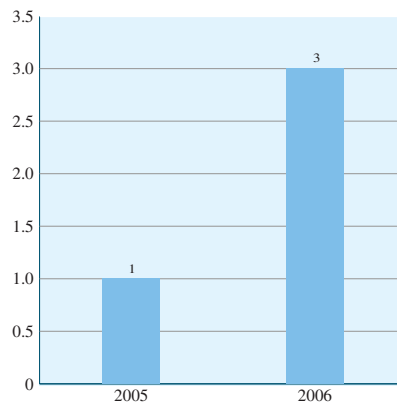
中國國內清潔用品分部之銷售及經營溢利分別上升49%及200%。消費者對清潔用品分部之兩個主要品牌斧頭牌及勞工牌之質素接受程度日增。斧頭牌於年內獲Hong Kong Superbrands Council頒發「超級品牌」榮譽，其洗潔精及衣物柔順劑亦為南中國之五大名牌之一。



Turnover — Detergent Segment (HK\$ million)
營業額 — 清潔用品分部 (港幣百萬元)



Profit from operation — Detergent Segment (HK\$ million)
經營業務溢利 — 清潔用品分部 (港幣百萬元)



Packaging 包裝產品



Operation Review (continued)

營運回顧 (續)

Packaging Segment

Packaging Segment experienced unprecedented challenges on raw material costs brought on by the rising aluminum price during the year. It managed to report a sales increase of 14% to HK\$730 million with its profit maintained at HK\$54 million.

This segment is expected to have a more challenging year going forward for as the aluminum prices increased to as high as US\$3,000 per tonne in July and are now maintaining at around US\$2,600 per tonne.

As Beijing moves towards the year 2008 Olympic Games, the growth in demand for EOE and other packaged convenience food and beverages in the PRC is anticipated. Additional EOE production capacities were acquired to enable the Group to meet the increasing demand.



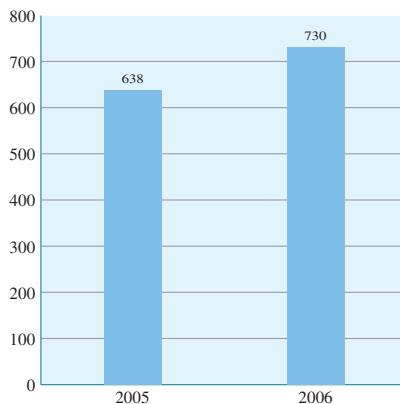
包裝產品分部

由於鋁價格在年內不斷上升，令包裝產品分部於年內經歷前所未見之挑戰。包裝產品分部之銷售錄得上升14%至港幣730,000,000元，其溢利則維持於港幣54,000,000元。

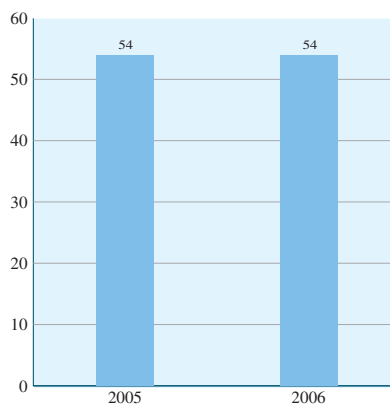
由於鋁價格曾於七月上升高至每噸3,000美元，而現時則維持於約每噸2,600美元，故預期本分部於未來一年將面對更多挑戰。

由於北京二零零八年奧運會舉行在即，中國國內對易拉蓋及其他方便包裝食品及飲品之需求將會增加。本集團已購入更多易拉蓋生產設施，以滿足不斷上升之需求。

Turnover — Packaging Segment (HK\$ million)
營業額 — 包裝產品分部 (港幣百萬元)



Profit from operation — Packaging Segment (HK\$ million)
經營業務溢利 — 包裝產品分部 (港幣百萬元)



Others 其他



Operation Review (continued)

營運回顧 (續)

Distribution Segment

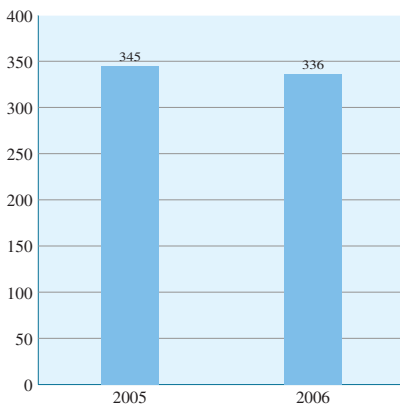
The Distribution Segment managed to maintain its sales revenue in Hong Kong at HK\$336 million, and improved its operating profit slightly to HK\$48 million.

產品分銷分部

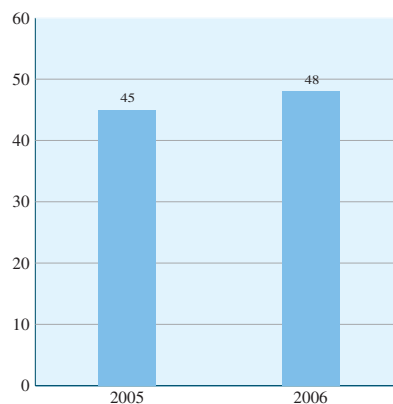
產品分銷分部之銷售收入維持於港幣336,000,000元，經營溢利輕微上升至港幣48,000,000元。



Turnover — Distribution Segment (HK\$ million)
營業額 — 產品分銷分部 (港幣百萬元)



Profit from operation — Distribution Segment (HK\$ million)
經營業務溢利 — 產品分銷分部 (港幣百萬元)



Operation Review (continued)

營運回顧 (續)

Employees, Training and Remuneration Policy

As at 30 June 2006, there were approximately 1,800 employees in the Group (30 June 2005: 1,800). As an equal opportunity employer, employees are remunerated according to the nature of their duties and responsibilities and the prevailing market conditions. Annual increment and year-end performance bonus mechanism were incorporated in the Group's remuneration policy to retain, motivate and reward individuals for their contributions to the Group. Total staff costs for the year was approximately HK\$184 million (2005: HK\$171 million). Pursuant to the provisions of Chapter 17 of the Listing Rules, the Company operates a share option scheme adopted on 23 May 2003 and amended on 18 April 2006 (the "Share Option Scheme") for granting of options to eligible employees. No option was granted under the Share Option Scheme during the year and there was no option previously granted that remained outstanding as at 30 June 2006.

Relation with Shareholders and Investors

The Company encourages two-way communication with its stakeholders. Extensive information about the Group's activities is provided in the Annual and Interim Reports, which are sent to the shareholders. The Group also maintains a number of websites for the Group and several of its subsidiaries containing a wide range of information on the Group and its businesses.

Relation with Community

During the year, the Group continued to support a wide spectrum of community services targeted at providing for the needy in Hong Kong, the PRC and beyond. The forms of support included: donations to the Yixing Government authorities for poor, donations to The Better Hong Kong Foundation, donations to the Agriculture Fisheries and Conservation Department of Hong Kong for installation of emergency helpline in country park, donations to Hong Kong Management Association and participation in the Walk for Millions.

僱員、培訓及薪酬政策

於二零零六年六月三十日，本集團旗下員工約1,800人(二零零五年六月三十日：1,800人)。作為提供平等機會之僱主，員工薪酬乃按其工作性質和市況而釐定，並於增薪評估及年終獎金內設有表現評估部份，以推動及獎勵員工對集團之貢獻及挽留人才。於本年度內職工成本總額約港幣184,000,000元(二零零五年：港幣171,000,000元)。於二零零三年五月二十三日獲採納並於二零零六年四月十八日經修訂之購股權計劃(「購股權計劃」)乃依照上市規則第十七章的規定可向合資格之員工授出之購股權。本年度內，本公司並無授出任何依照購股權計劃授出之購股權，並於二零零六年六月三十日並無已授出而尚未行使之購股權。

與股東及投資者的關係

本公司鼓勵與利益相關者之間的雙向溝通。本集團活動的詳盡資料載於全年及中期業績報告書，並寄發予股東。本集團及其附屬公司亦維持多個網站，提供本集團及其業務的廣泛資料。

與社區的關係

於年度內，集團繼續支持一系列的社區活動，旨在幫助香港、中國內地及境外其他地區有需要人士。支持方式包括捐助宜興市政府扶貧、捐助香港明天更好基金、捐助香港漁農自然護理署在郊野公園安裝緊急求救熱線、捐助香港管理專業協會及參與百萬行。

Financial Review

財務回顧

For the year ended 30 June 2006, the Group's turnover by activities and their respective profit from operations are reported as follows:

截至二零零六年六月三十日止年度，集團各業務之營業額及其經營業務溢利之分析如下：

In HK\$ million 港幣百萬元		Turnover 營業額		Results 業績	
		1.7.2005 to 至 30.6.2006	1.7.2004 to 至 30.6.2005	1.7.2005 to 至 30.6.2006	1.7.2004 to 至 30.6.2005
Recurring	經常性				
Food (Note a)	食品 (附註a)	1,057	1,057	74	39
Detergent	清潔用品	113	76	3	1
Packaging	包裝產品	730	638	54	54
Distribution	產品分銷	336	345	48	45
Others (Note b)	其他 (附註b)	1	1	(45)	(43)
		2,237	2,117	134	96
Net interest expenses	淨利息支出			(8)	(6)
Taxation	稅項			(15)	(36)
Minority interests	少數股東權益			(8)	(5)
Core Earnings	主要溢利			103	49
Non-recurring	非經常性				
Reversal of provision for Group restructuring costs	集團重組費用 準備撥回			—	6
Release of negative goodwill	負商譽的變現			—	10
Net profit	溢利			103	65

Notes:
附註：

(a) The result of Food Segment is the sum of (i) operating profit of HK\$71 million (2005: HK\$40 million) and (ii) share of profit of a jointly controlled entity of HK\$3 million (2005: loss of HK\$1 million).

食物分部的經營業務溢利由(i)營運溢利港幣71,000,000元(二零零五年：港幣40,000,000元)及(ii)應佔共同控制個體的溢利港幣3,000,000元(二零零五年：虧損港幣1,000,000元)組成。

(b) Corporate overhead is included under "Others".

集團費用包括於「其他」內。

Financial Review (continued)

財務回顧 (續)

Group Result

During the year, encouraging results were achieved across all business segments of the Group. Turnover for the year ended 30 June 2006 was HK\$2,237 million as compared with HK\$2,117 million of last year, resulting mainly from the revenue growth of Detergent and Packaging businesses which benefited from the robust PRC market.

The Group's core earnings from recurring operating activities increased by 110% to HK\$103 million from HK\$49 million of the last year, mainly attributable to the strong performance of Food segment, which improved to HK\$74 million from HK\$39 million of last year.

Liquidity and Financial Resources

The Group has further strengthened its financial position, resulting in positive net cash position at the end of the financial year. With zero net debt, the net debt to equity ratio also correspondingly became zero, compared with 3% of last year. Interest coverage ratio was 17 times (2005: 19 times).

Total borrowings amounted to HK\$162 million (2005: HK\$264 million). After deducting deposit and cash holdings of HK\$258 million (2005: HK\$236 million), the Group was in a positive cash position at HK\$96 million (2005: net debt of HK\$28 million) as at the financial year-end.

集團業績

本年度內，各分部達到卓越的業績。截至二零零六年六月三十日止年度的營業額為港幣2,237,000,000元與去年港幣2,117,000,000元比較，主要因為清潔用品及包裝產品的業績受惠於中國國內市場持續表現強勁而有所增長。

本集團經常性營運活動的主要溢利在本年度內增加110%，由去年港幣49,000,000元增加至港幣103,000,000元，主要因為食品分部的強勁表現，其業績由去年港幣39,000,000元增加至港幣74,000,000元。

資金流動及財政狀況

由於本集團進一步加強財務狀況，所以於財政年度年結日的現金淨額為正數。由於借貸淨額為零，因此淨借貸與權益的比率相應地為零，相比去年的3%。利息覆蓋率為17倍（二零零五年：19倍）。

總借貸為港幣162,000,000元（二零零五年：港幣264,000,000元）。扣除存款及持有的現金共港幣258,000,000元（二零零五年：港幣236,000,000元）後，本集團於財政年度年結日現金淨額為港幣96,000,000元（二零零五年：借貸淨額港幣28,000,000元）。

Financial Review (continued)

財務回顧 (續)

Debt maturity profile of the Group at 30 June 2006 was as follows:

本集團於二零零六年六月三十日的債務還款期分析如下：

		30.6.2006	30.6.2005
		HK\$'000	HK\$'000
		港幣千元	港幣千元
Repayable within 1 year	一年內償還	162,101	225,486
Repayable after 1 year, but within 2 years	一年後至 兩年內償還	—	36,100
Repayable after 2 years, but within 5 years	兩年後至 五年內償還	—	2,600
Total Borrowings	總額	162,101	264,186
Cash and Deposit on hand	現金及存款結餘	257,854	236,358
Net Cash/(Net Debt) Total	現金淨額／ (借貸淨額) 總額	95,753	(27,828)

The Group continued to maintain a healthy balance sheet with total net assets of HK\$1,111 million at 30 June 2006 (2005: HK\$1,020 million) and shareholders' equity of HK\$1,026 million (2005: HK\$940 million).

Management of the Group's financing and treasury activities are centralised at the corporate level. The use of financial instruments is strictly controlled and is solely for managing the Group's interest rate and foreign currency exchange rate exposure in connection with its borrowings.

With bank deposit and cash in hand as well as available banking facilities, the Group maintains strong and sound liquidity position, having sufficient financial resources to fund its recurring operating activities, its present investment as well as future investment opportunities.

本集團繼續保持健全之資產負債狀況，於二零零六年六月三十日，本集團的總淨資產達港幣1,111,000,000元（二零零五年：港幣1,020,000,000元）及股東權益港幣1,026,000,000元（二零零五年：港幣940,000,000元）。

本集團的融資活動由集團集中管理。本集團謹慎利用及控制財務工具以管理集團債務對利率及外匯貨幣兌換率波動之風險。

由於擁有銀行存款、現金及銀行信貸額，本集團保持強勁及健全的資金流動狀況及具備充足之財務資源用作支付日常營運、資本支出及應對將來投資機會。

Financial Review (continued)

財務回顧 (續)

Foreign Currency Exposure

As the majority of the Group's borrowings carries interest at floating rates and is denominated in Hong Kong dollars and US dollars, the Group's exposure to exchange rate fluctuation in this respect was insignificant.

The Group has its operations spreading over Hong Kong, Taiwan, and the PRC. Local costs and revenues are denominated in Hong Kong dollars, Taiwan dollars, and Renminbi respectively, and some in US dollars. During the year, forward foreign exchange contracts were used where appropriate to manage their currency exposures. The Group considers the impact of the foreign exchange exposure to the local operations be minimal.

Charges on Group Assets

At 30 June 2006, the amount of the Group's assets comprising property, plant and equipment, and bank deposits, pledged as security for liabilities was HK\$59 million (30 June 2005: HK\$71 million).

Contingent Liabilities

- (a) At 30 June 2006, the Company had contingent liabilities in respect of guarantees given by the Company to banks to secure banking facilities granted to certain subsidiaries of which amount utilised by the subsidiaries amounted to HK\$140 million (2005: HK\$70 million).
- (b) At 30 June 2006, the Group had contingent liabilities in respect of several guarantees given to banks to secure banking facilities of a jointly controlled entity to the extent of HK\$27 million (2005: HK\$19 million).
- (c) At 30 June 2006, the Group had no notes receivable with recourse sold to financial companies (2005: HK\$34 million).

外匯貨幣兌換率波動之風險

本集團主要債務按浮動利率計算利息及以港幣和美元為單位，本集團之貨幣兌換率波動之風險並不重大。

本集團的業務遍佈香港、台灣及中國大陸，當地成本及收入分別為港幣、新台幣及人民幣，及部份為美元。於本年度內，本集團會適當地使用遠期外匯合約管理貨幣兌換率波動之風險。本集團認為有關對當地業務之貨幣兌換率波動之風險極為輕微。

本集團資產之抵押

於二零零六年六月三十日，本集團為負債作出抵押之資產包括固定資產及銀行存款金額為港幣59,000,000元(二零零五年六月三十日：港幣71,000,000元)。

或然負債

- (a) 於二零零六年六月三十日，本公司的或然負債為本公司向銀行提出的擔保，以便若干附屬公司取得銀行信貸額。而有關附屬公司已動用之信貸金額共港幣140,000,000元(二零零五年：港幣70,000,000元)。
- (b) 於二零零六年六月三十日，本集團的或然負債為多項由本集團向銀行提出的擔保，以便有關共同控制個體取得銀行信貸額共港幣27,000,000元(二零零五年：港幣19,000,000元)。
- (c) 於二零零六年六月三十日，本集團並無向財務公司出售有追索權之應收票據(二零零五年：港幣34,000,000元)。