

## SUBSTANTIAL SHAREHOLDERS

This section presents certain information regarding the shareholding percentage of our shareholders following the completion of the Global Offering and, where relevant, the A Share Offering.

### Substantial Shareholders

At the Latest Practicable Date, our share capital is RMB286,509,130,026 comprising 286,509,130,026 shares. The interests of our shareholders in our issued share capital are as follows:

<u>Name</u>	<u>Number of shares</u>	<u>Approximate percentage of issued share capital (%)</u>
MOF .....	124,000,000,000	43.2796%
Huijin .....	124,000,000,000	43.2796
Goldman Sachs .....	16,476,014,155	5.7506
SSF .....	14,324,392,623	4.9996
Allianz .....	6,432,601,015	2.2452
American Express .....	1,276,122,233	0.4454
<b>Total</b> .....	<b><u>286,509,130,026</u></b>	<b><u>100%</u></b>

Immediately following completion of the Global Offering and the A Share Offering, assuming that neither of the over-allotment options for the Global Offering and the A Share Offering is exercised, our share capital will be RMB327,821,930,026 comprising 77,245,975,188 H shares and 250,575,954,838 A shares, representing 23.56% and 76.44%, respectively, of our share capital. Particulars of the shareholdings are as follows:

<u>Name</u>	<u>Number of shares</u>	<u>Approximate percentage of issued share capital (%)</u>
MOF .....	118,787,977,419	36.2355%
Huijin .....	118,787,977,419	36.2355
SSF .....	17,670,237,785	5.3902
Goldman Sachs .....	16,476,014,155	5.0259
Allianz .....	6,432,601,015	1.9622
American Express .....	1,276,122,233	0.3893
H shares issued and sold pursuant to the Global Offering .....	35,391,000,000	10.7958
A shares issued pursuant to the A Share Offering .....	13,000,000,000	3.9656
<b>Total</b> .....	<b><u>327,821,930,026</u></b>	<b><u>100%</u></b>

## SUBSTANTIAL SHAREHOLDERS

Immediately following the completion of the Global Offering and the A Share Offering, assuming full exercise of the over-allotment options for the Global Offering and the A Share Offering, our share capital will be RMB334,018,850,026, comprising 83,056,501,962 H shares and 250,962,348,064 A shares, representing 24.87% and 75.13%, respectively, of our share capital. Particulars of the shareholdings are as follows:

<u>Name</u>	<u>Number of shares</u>	<u>Approximate percentage of issued share capital (%)</u>
MOF .....	118,006,174,032	35.3292%
Huijin .....	118,006,174,032	35.3292
SSF .....	18,172,114,559	5.4404
Goldman Sachs .....	16,476,014,155	4.9327
Allianz .....	6,432,601,015	1.9258
American Express .....	1,276,122,233	0.3821
H shares issued and sold pursuant to the Global Offering .....	40,699,650,000	12.1848
A shares issued pursuant to the A Share Offering .....	14,950,000,000	4.4758
<b>Total</b> .....	<b><u>334,018,850,026</u></b>	<b><u>100%</u></b>

Immediately following the completion of the Global Offering, assuming no exercise of the over-allotment option for the Global Offering and without giving effect to the A Share Offering, our share capital will be RMB314,821,930,026, comprising 237,575,954,838 shares held by the MOF and Huijin and 77,245,975,188 H shares, representing 75.46% and 24.54%, respectively, of our share capital. Particulars of the shareholdings are as follows:

<u>Name</u>	<u>Number of shares</u>	<u>Approximate percentage of issued share capital (%)</u>
MOF .....	118,787,977,419	37.7318%
Huijin .....	118,787,977,419	37.7318
SSF .....	17,670,237,785	5.6128
Goldman Sachs .....	16,476,014,155	5.2334
Allianz .....	6,432,601,015	2.0433
American Express .....	1,276,122,233	0.4053
H shares issued and sold pursuant to the Global Offering .....	35,391,000,000	11.2416
<b>Total</b> .....	<b><u>314,821,930,026</u></b>	<b><u>100%</u></b>

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Immediately following the completion of the Global Offering, assuming full exercise of the over-allotment option for the Global Offering and without giving effect to the A Share Offering, our share capital will be RMB319,068,850,026, comprising 236,012,348,064 shares held by the MOF and Huijin and 83,056,501,962 H shares, representing 73.97% and 26.03%, respectively, of our share capital. Particulars of the shareholdings are as follows.

<u>Name</u>	<u>Number of shares</u>	<u>Approximate percentage of issued share capital (%)</u>
MOF .....	118,006,174,032	36.9845%
Huijin .....	118,006,174,032	36.9845
SSF .....	18,172,114,559	5.6954
Goldman Sachs .....	16,476,014,155	5.1638
Allianz .....	6,432,601,015	2.0160
American Express .....	1,276,122,233	0.4000
H shares issued and sold pursuant to the Global Offering .....	40,699,650,000	12.7558
<b>Total</b> .....	<b><u>319,068,850,026</u></b>	<b><u>100%</u></b>