



# CHUNG TAI PRINTING HOLDINGS LIMITED

(Incorporated in Bermuda with limited liability)

(Stock Code: 55)

## ANNOUNCEMENT OF RESULTS FOR THE YEAR ENDED 31 MARCH 2007

The Directors of Chung Tai Printing Holdings Limited (“the Company”) are pleased to announce the audited consolidated results of the Company and its subsidiaries (“the Group”) for the year ended 31 March 2007 together with comparative figures for the previous year as follows:

### CONSOLIDATED INCOME STATEMENT

|                                                                   | <i>NOTES</i> | <b>2007</b><br><b>HK\$</b> | <b>2006</b><br><b>HK\$</b> |
|-------------------------------------------------------------------|--------------|----------------------------|----------------------------|
| Revenue                                                           | 3            | <b>678,028,525</b>         | 662,544,503                |
| Cost of sales                                                     |              | <b>(542,396,080)</b>       | (516,665,289)              |
| Gross profit                                                      |              | <b>135,632,445</b>         | 145,879,214                |
| Interest income                                                   |              | <b>1,803,123</b>           | 2,129,375                  |
| Other income                                                      |              | <b>3,081,079</b>           | 1,264,026                  |
| Distribution costs                                                |              | <b>(28,263,793)</b>        | (30,903,302)               |
| Administrative expenses                                           |              | <b>(70,990,305)</b>        | (53,633,107)               |
| Interest on bank borrowings wholly repayable<br>within five years |              | <b>(501,349)</b>           | (767,407)                  |
| Profit before taxation                                            |              | <b>40,761,200</b>          | 63,968,799                 |
| Taxation                                                          | 4            | <b>(6,268,198)</b>         | (6,512,226)                |
| Profit for the year                                               | 5            | <b><u>34,493,002</u></b>   | <u>57,456,573</u>          |
| Dividends recognised as distributions<br>during the year          | 6            | <b><u>29,240,401</u></b>   | <u>29,240,401</u>          |
| Earnings per share                                                |              |                            |                            |
| Basic                                                             | 7            | <b><u>10.4 cents</u></b>   | <u>17.3 cents</u>          |

## CONSOLIDATED BALANCE SHEET

|                                       | 2007<br>HK\$       | 2006<br>HK\$       |
|---------------------------------------|--------------------|--------------------|
| Non-current assets                    |                    |                    |
| Property, plant and equipment         | 251,080,441        | 244,352,389        |
| Prepaid lease payments                | 3,340,125          | 3,428,735          |
| Deposits for land use rights          | 31,515,152         | 30,000,000         |
|                                       | <u>285,935,718</u> | <u>277,781,124</u> |
| Current assets                        |                    |                    |
| Inventories                           | 90,960,680         | 82,723,307         |
| Trade and other receivables           | 162,458,348        | 169,432,594        |
| Prepaid lease payments                | 88,610             | 88,610             |
| Investments held for trading          | 3,745,560          | 28,634,609         |
| Tax recoverable                       | 1,362,896          | –                  |
| Short-term bank deposits              | 87,663,366         | 59,072,375         |
| Bank balances and cash                | 26,110,851         | 28,691,325         |
|                                       | <u>372,390,311</u> | <u>368,642,820</u> |
| Current liabilities                   |                    |                    |
| Trade and other payables              | 65,481,745         | 67,478,039         |
| Tax liabilities                       | 216,192            | 2,483,326          |
| Bank borrowings                       | 3,873,408          | 6,726,936          |
|                                       | <u>69,571,345</u>  | <u>76,688,301</u>  |
| Net current assets                    | <u>302,818,966</u> | <u>291,954,519</u> |
| Total assets less current liabilities | 588,754,684        | 569,735,643        |
| Non-current liability                 |                    |                    |
| Deferred taxation                     | 17,416,223         | 15,694,268         |
| Net assets                            | <u>571,338,461</u> | <u>554,041,375</u> |
| Capital and reserves                  |                    |                    |
| Share capital                         | 33,227,728         | 33,227,728         |
| Reserves                              | 538,110,733        | 520,813,647        |
| Total equity                          | <u>571,338,461</u> | <u>554,041,375</u> |

Notes:

## 1. SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments, which are measured at fair values.

The consolidated financial statements have been prepared in accordance with accounting policies which conform with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited and by the Hong Kong Companies Ordinance.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS

In the current year, the Group has applied, for the first time, a number of new standards, amendment and interpretations (“new HKFRSs”) issued by the HKICPA, which are either effective for accounting periods beginning on or after 1 December 2005, 1 January 2006 or 1 March 2006. The adoption of the new HKFRSs had no material effect on how the Group’s results and financial position for the current or prior accounting periods have been prepared and presented. Accordingly, no prior period adjustment has been required.

The Group has not early applied the following new and revised standards, amendment or interpretations that have been issued but are not yet effective. The directors of the Company anticipate that the application of these standards, amendment or interpretations will have impact on the presentation of operating segments but will have no material impact on the results and the financial position of the Group.

|                    |                                                         |
|--------------------|---------------------------------------------------------|
| HKAS 1 (Amendment) | Capital disclosures <sup>1</sup>                        |
| HKAS 23 (Revised)  | Borrowing costs <sup>2</sup>                            |
| HKFRS 7            | Financial instruments: Disclosures <sup>1</sup>         |
| HKFRS 8            | Operating segments <sup>2</sup>                         |
| HK(IFRIC) – INT 8  | Scope of HKFRS 2 <sup>3</sup>                           |
| HK(IFRIC) – INT 9  | Reassessment of embedded derivatives <sup>4</sup>       |
| HK(IFRIC) – INT 10 | Interim financial reporting and impairment <sup>5</sup> |
| HK(IFRIC) – INT 11 | Group and treasury shares transactions <sup>6</sup>     |
| HK(IFRIC) – INT 12 | Service concession arrangements <sup>7</sup>            |

<sup>1</sup> Effective for accounting periods beginning on or after 1 January 2007

<sup>2</sup> Effective for accounting periods beginning on or after 1 January 2009

<sup>3</sup> Effective for accounting periods beginning on or after 1 May 2006

<sup>4</sup> Effective for accounting periods beginning on or after 1 June 2006

<sup>5</sup> Effective for accounting periods beginning on or after 1 November 2006

<sup>6</sup> Effective for accounting periods beginning on or after 1 March 2007

<sup>7</sup> Effective for accounting periods beginning on or after 1 January 2008

### 3. REVENUE AND SEGMENTS

Revenue, which is also turnover of the Group, represents the amounts received and receivable for goods sold by the Group, less returns and allowances during the year.

#### GEOGRAPHICAL SEGMENTS

The location of customers is the basis on which the Group reports its primary segment information. The following is an analysis of the Group's sales and results for the year ended 31 March 2007 and 2006 by location of customers.

Consolidated income statement for the year ended 31 March 2007

|                                                              | Hong Kong<br>HK\$  | Other regions<br>in the People's<br>Republic<br>of China<br>("PRC")<br>HK\$ | Europe<br>HK\$    | United<br>States of<br>America<br>HK\$ | Other<br>HK\$     | Consolidated<br>HK\$ |
|--------------------------------------------------------------|--------------------|-----------------------------------------------------------------------------|-------------------|----------------------------------------|-------------------|----------------------|
| Revenue                                                      | <u>449,062,260</u> | <u>61,171,798</u>                                                           | <u>37,957,110</u> | <u>72,689,770</u>                      | <u>57,147,587</u> | <u>678,028,525</u>   |
| Segment result                                               | <u>70,705,615</u>  | <u>9,631,604</u>                                                            | <u>5,976,412</u>  | <u>11,445,128</u>                      | <u>8,997,986</u>  | <u>106,756,745</u>   |
| Unallocated corporate expenses                               |                    |                                                                             |                   |                                        |                   | (70,233,577)         |
| Gain on fair value change in<br>investments held for trading |                    |                                                                             |                   |                                        |                   | 2,936,258            |
| Interest income                                              |                    |                                                                             |                   |                                        |                   | 1,803,123            |
| Interest expense                                             |                    |                                                                             |                   |                                        |                   | (501,349)            |
| Profit before taxation                                       |                    |                                                                             |                   |                                        |                   | <u>40,761,200</u>    |
| Taxation                                                     |                    |                                                                             |                   |                                        |                   | (6,268,198)          |
| Profit for the year                                          |                    |                                                                             |                   |                                        |                   | <u>34,493,002</u>    |

Consolidated income statement for the year ended 31 March 2006

|                                                              | Hong Kong<br>HK\$  | Other regions<br>in the PRC<br>HK\$ | Europe<br>HK\$    | United<br>States of<br>America<br>HK\$ | Other<br>HK\$     | Consolidated<br>HK\$ |
|--------------------------------------------------------------|--------------------|-------------------------------------|-------------------|----------------------------------------|-------------------|----------------------|
| Revenue                                                      | <u>442,835,294</u> | <u>44,853,217</u>                   | <u>16,520,705</u> | <u>90,765,259</u>                      | <u>67,570,028</u> | <u>662,544,503</u>   |
| Segment result                                               | <u>76,610,087</u>  | <u>7,759,564</u>                    | <u>2,858,066</u>  | <u>15,702,304</u>                      | <u>11,689,550</u> | <u>114,619,571</u>   |
| Unallocated corporate expenses                               |                    |                                     |                   |                                        |                   | (53,067,111)         |
| Gain on fair value change of<br>investments held for trading |                    |                                     |                   |                                        |                   | 1,054,371            |
| Interest income                                              |                    |                                     |                   |                                        |                   | 2,129,375            |
| Interest expense                                             |                    |                                     |                   |                                        |                   | (767,407)            |
| Profit before taxation                                       |                    |                                     |                   |                                        |                   | <u>63,968,799</u>    |
| Taxation                                                     |                    |                                     |                   |                                        |                   | (6,512,226)          |
| Profit for the year                                          |                    |                                     |                   |                                        |                   | <u>57,456,573</u>    |

#### Business segments

The Group's revenue and results are derived from the printing business. Accordingly, no analysis by business segments is presented.

#### 4. TAXATION

|                                | 2007<br>HK\$     | 2006<br>HK\$     |
|--------------------------------|------------------|------------------|
| The taxation charge comprises: |                  |                  |
| Hong Kong Profits Tax          |                  |                  |
| Charge for the year            | 4,205,975        | 7,665,820        |
| Overprovision in prior years   | (383,204)        | (425,984)        |
|                                | <u>3,822,771</u> | <u>7,239,836</u> |
| Overseas taxation              |                  |                  |
| Charge for the year            | 723,472          | 724,949          |
| Deferred tax charge (credit)   |                  |                  |
| Current year                   | 1,721,955        | (1,452,559)      |
|                                | <u>6,268,198</u> | <u>6,512,226</u> |

Hong Kong Profits Tax is calculated at 17.5% on the estimated assessable profits for both years.

Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

#### 5. PROFIT FOR THE YEAR

|                                                                 | 2007<br>HK\$     | 2006<br>HK\$     |
|-----------------------------------------------------------------|------------------|------------------|
| Profit for the year has been arrived at after charging:         |                  |                  |
| Allowance for bad and doubtful debts                            | 1,599,372        | 2,040,843        |
| Write-down of inventories                                       | 1,115,693        | 1,759,146        |
| Auditor's remuneration                                          | 1,262,680        | 1,100,000        |
| Cost of inventories recognised as an expense                    | 541,280,387      | 514,906,143      |
| Depreciation for property, plant and equipment                  | 37,870,264       | 37,362,076       |
| Loss on disposal of property, plant and equipment               | 2,004,328        | –                |
| Net foreign exchange losses                                     | 2,785,870        | 643,937          |
| Prepaid lease payments charged to consolidated income statement | 88,610           | 88,610           |
| Rental payments in respect of premises under operating leases   | 4,240,017        | 3,556,258        |
| Staff costs including directors' emoluments                     |                  |                  |
| – Salaries, wages and other benefits                            | 125,991,042      | 106,858,011      |
| – Contributions to retirement benefits schemes                  | 1,240,498        | 1,101,489        |
| Total staff costs                                               | 127,231,540      | 107,959,500      |
| and after crediting:                                            |                  |                  |
| Gain on fair value change of investments held for trading       | <u>2,936,258</u> | <u>1,054,371</u> |

## 6. DIVIDENDS

|                                                                    | 2007<br>HK\$      | 2006<br>HK\$      |
|--------------------------------------------------------------------|-------------------|-------------------|
| Dividends recognised as distributions during the year:             |                   |                   |
| Interim dividend, paid – HK2.8 cents per share (2006: HK2.8 cents) | 9,303,764         | 9,303,764         |
| 2006 Final dividend paid – HK6 cents per share                     | 19,936,637        | –                 |
| 2005 Final dividend paid – HK6 cents per share                     | –                 | 19,936,637        |
|                                                                    | <u>29,240,401</u> | <u>29,240,401</u> |

Subsequent to 31 March 2007, the directors proposed a final dividend of HK2.8 cents (2006: HK6 cents) per share be paid to the shareholders of the Company whose names appear on the Register of Members on 27 August 2007. This final dividend is subject to approval by the shareholders at the forthcoming annual general meeting.

## 7. EARNINGS PER SHARE

The calculation of the basic earnings per share is based on the profit for the year of HK\$34,493,002 (2006: HK\$57,456,573) and on 332,277,280 shares (2006: 332,277,280 shares) in issue during the year.

No diluted earnings per share has been presented as there were no potential ordinary shares outstanding during both years.

## DIVIDENDS

The Directors are pleased to recommend at the forthcoming Annual General Meeting the payment of a final dividend of HK2.8 cents per share for the year ended 31 March 2007 to the members whose names appear on the Register of Members on 27 August 2007. Together with the interim dividend of HK2.8 cents per share paid in January 2007, total dividends per ordinary share for the year amounted to HK5.6 cents (2006: HK8.8 cents).

Subject to the approval of shareholders at the forthcoming Annual General Meeting, the dividend will be paid on 28 August 2007.

## REVIEW OF FINANCIAL RESULTS

The Group's consolidated revenue for the year under review amounted to HK\$678 million (2006: HK\$663 million), representing a slight sales growth of 2.3% as compared to last year. The gross profit for the year achieved HK\$136 million, being 20% of revenue. The gross profit percentage has continuously reduced by 2% from the last year's 22%. The distribution costs declined by 8.5% to HK\$28 million compared with last year. The administrative expenses amounted to HK\$71 million, dramatically soaring by about 32.4% from the last year. The net profit has dropped by 40.0% from HK\$57 million to HK\$34 million. The net profit margin accounted for 5.1% of the revenue, greatly variance to the last year with 8.7% of the revenue.

## **BUSINESS REVIEW AND PROSPECTS**

Despite the improved global economy and persistent growth in revenue, the Group has experienced an extremely difficult and disappointing year. Numerous critical threats have imposed immense pressure on the Group performance from the intensive competition in printing market. The enduring high crude oil prices, rising material prices, sharply increasing minimum wages of China labour and great appreciation of RMB crucially cause our decreased gross profit margin and net profit margin. The competition in the printing industry will continue to intensify, thus approaching much significant challenges and difficulties ahead. Looking ahead, the Group will endeavor to sustain continuous growth of performance through effective cost control implementation and productivity enhancement.

During the year, the Group had large amounts of capital expenditures totalling HK\$48 million (2006: HK\$12 million), and principally composed of production facilities, plant and machinery and computer equipment. In the coming years, the Group will further enhance its production capabilities, and promote the efficiency of our existing facilities to maximize the profitability and the shareholders' return.

The implementation of the ERP system will continuously improve to be more sophisticated but more user-friendly. This would help promote operating efficiencies by the real-time management and Just-In-Time production management. Such undoubtedly alleviate pressure on the Group's production costs.

The development of human resources is the invaluable essential in our success. The set-up of Action Learning Groups and the Diploma in Management Studies Program are designed for the tactical and strategic management. On-the-job trainings and comprehensive courses are provided to front line staff, that enrich their knowledge & skill to perform assigned job duties.

The large project of a new plant set up in Qingyuan of Guangdong province has been being implemented. Such great investment involving substantial fund is considered to further uplift production capabilities. In addition to the relative low-cost benefits in Qingyuan, synergies will be achieved through economies of scale, resources and technology sharing among our factories in Shenzhen. After the construction completed, the Group is believed to capture any emerging opportunities and enjoy impressive returns.

The Group has entered into preliminary discussions with independent third parties in relation to a project on water management in China. No binding agreement has yet been entered into by the Group. In addition, the Group will still formulate strategies pursuant to the ever-changing business environment placing in a good position to grasp any new development opportunities ahead.

The Group will continue to develop sound business strategies and successful positioning in the market segment. Such serves to be the key revenue drivers of the Group. To cope with the Group's strategies, the Group is committed to putting great efforts on exploring new market, maintaining close partnership with our existing customers, and sourcing new material to produce quality goods at competitive prices. The target of the Group is positioned to broaden customer base, develop higher margin products and sustain the growth momentum of the revenue. In the years to come, the Group management will demonstrate outstanding focus and dedication, shaping the organization with a view to long-term growth rather than short-term expediency.

## **LIQUIDITY AND FINANCIAL POSITION**

As at 31 March 2007, the Group had approximately HK\$26 million in cash on hand. The current ratio stood at 5.4, reflecting ample cash flow and maintaining a stable liquidity position over the year. The Group's bank balances and cash and short-term bank deposits were approaching HK\$110 million (31 March 2006: HK\$81 million), after deducting bank borrowings of HK\$4 million (31 March 2006: HK\$7 million). The gearing ratio was 0.7% (31 March 2006: 1.3%), which is calculated based on the Group's total borrowings of HK\$4 million (31 March 2006: HK\$7 million) and the shareholders' fund of HK\$571 million. (31 March 2006: HK\$554 million).

At 31 March 2007, the Group had working capital surplus of HK\$303 million (31 March 2006: HK\$292 million), which primarily comprised inventories of HK\$91 million, trade and other receivables of HK\$162 million, investments held for trading of HK\$4 million, tax recoverable of HK\$1 million and bank balances, cash and short-term deposit of HK\$114 million, and less trade and other payables HK\$65 million and bank borrowings HK\$4 million.

The Group's transactions are mainly denominated in Hong Kong dollars, Renminbi and United States dollars and the foreign currency risk exposure is not significant during the year under review. During the year, the Group did not use any financial instruments for hedging purpose and not have any hedging instruments outstanding as at 31 March 2007.

The Group generally finances its operation with internally generated cash flows and facilities provided by banks in Hong Kong. The high level of operating cash position continued to be maintained, thus reflecting the strength of its operating performance. Considering the anticipated internally generated funds and available banking facilities, the management believes that the Group has adequate resources to meet its future capital expenditures and working capital requirements. The management will continue to follow a prudent policy in managing its cash balances and maintain a strong and healthy liquidity to ensure that the Group is well placed to take advantage of growth opportunities for the business. In the event of coming large project in Qingyuan, the Group will take consideration on the fund planning to adequately finance such material investment.

The Group's dividend payout ratio as a percentage of its earning is about 54%. The Board will closely monitor the dividend policy to ensure that our investors are well rewarded for their continuous support.

## **AUDIT COMMITTEE**

The audit committee comprises two independent and one dependent non-executive directors. The audit committee has reviewed with the management the Group accounting policies and discussed auditing, internal controls, and financial reporting matters, including the review of financial statements of the Company for the year ended 31 March 2007.

## **PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES**

The Company has not redeemed any of its shares during the year ended 31 March 2007. Neither the Company nor any of its subsidiaries has purchased or sold any shares in the Company during the year.

## **CODE ON CORPORATE GOVERNANCE PRACTICES AND THE MODEL CODE**

In the opinion of the Board, the Company has complied with the Code Provisions in the Code on Corporate Governance Practices (the “CG Code”) set out in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, with the exception of the following deviations:

Code Provision A.2.1 of the CG Code stipulates that the roles of Chairman and Chief Executive Officer should be separate and should not be performed by the same individual. The Company does not separate the roles of Chairman and Chief Executive Officer and Dr. Suek Chai Kit, Christopher holds both position. The Board believes that with the extensive experiences of Dr. Suek Chai Kit, Christopher in the industry, and in view of the scale of operations of the Group and the fact that daily operation of the Group’s business is delegated to the senior executives and department heads, it is in the best interest of the Group to maintain the current practice for continuous efficient operations and development of the Group.

Though the Company has not formalised and adopted written terms on the division of functions reserved to the Board and delegated to the management, in practice, the Board takes responsibility for decision making in major matters of the Company while the day-to-day management administration and operation are delegated to the senior executives.

Code Provision A.4.1 of the CG Code stipulates that non-executive directors should be appointed for specific term, subject to re-election. The non-executive directors of the Company are not appointed for a specific term but they together with the executive and independent non-executive directors are subject to retirement by rotation once every three years pursuant to the Company’s Bye-law.

During the year ended 31 March 2007, two regular board meetings were held.

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “Model Code”) as set out in Appendix 10 of the Listing Rules for securities transactions by the Directors. All Directors have confirmed that, in respect of the year ended 31 March 2007, they have complied with the required standard set out in the Model Code regarding securities transactions by the Directors.

## **CLOSURE OF REGISTER OF MEMBERS**

The Register of Members of the Company will be closed from Tuesday 21 August 2007 to Monday 27 August 2007, both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the proposed final dividend and to determine who are entitled to attend the 2007 Annual General Meeting, all transfers of shares accompanied by the relevant share certificates must be lodged with the Company’s Registrars, Secretaries Limited at 26/F., Tesbury Centre, 28 Queen’s Road East, Wanchai, Hong Kong for registration not later than 4:30 p.m. on Monday 20 August 2007.

## **SCOPE OF WORK OF MESSRS. DELOITTE TOUCHE TOHMATSU**

The figures in respect of the Group's consolidated balance sheet, consolidated income statement and the related notes thereto for the year ended 31 March 2007 as set out in the preliminary announcement have been agreed by the Group's auditors, Messrs. Deloitte Touche Tohmatsu, to the amounts set out in the Group's audited consolidated financial statements for the year. The work performed by Messrs. Deloitte Touche Tohmatsu in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by Messrs. Deloitte Touche Tohmatsu on the preliminary announcement.

On behalf of the Board  
**Dr. Suek Chai Kit, Christopher**  
*Chairman*

Hong Kong, 16 July 2007

As at the date of this announcement, the directors of the Company are Dr. Christopher Suek Chai Kit, Chairman, Ms. Ng Wai Chi, Mr. Suek Chai Hong, Mr. Ernie Suek Ka Lun and Mr. Edwin Lau Chin Hung being the Executive Directors; Mr. Suek Che Hin and Dr. Stephen Ng Wai Kwan being the Non-Executive Directors; and Mr. Tse Tin Tai, Mr. Wong Sun Fat and Mr. Warren Chan Kwing Choi being the Independent Non-Executive Directors.