## **GLOSSARY OF TECHNICAL TERMS**

The following glossary contains explanations of certain technical terms and definitions used in this prospectus as applicable to our company and business. These technical terms and their meanings may not correspond to their standard industry meanings or usages.

"4S"	representing "sales," "spare parts," "services" and "surveys," the four principal functions performed by 4S independent stores that specialize in sales of trucks and spare parts made by one manufacturer exclusively as well as providing after- sales services and collecting market information for that manufacturer
"ABS"	anti-lock braking system of an automobile that prevents its brakes from locking when brakes are applied fiercely or applied on slippery road surfaces
"axle"	includes steering, driving and trailing or non-drive wheel axles in an automobile, with the steering axle connected to its steering system through a steering gear to control the direction of the moving vehicle, with the driving axle connected to the driving power from the engine through a propeller shaft to transmit such driving power to the driving wheels and with the trailing or non-drive axle upholding additional passive wheels of the automobile
"cargo truck"	any of the trucks equipped with cargo-carrying spaces
"chassis"	substantially complete trucks with steel frames, engines, transmissions and driving systems subject, however, to additional fittings to become complete vehicles, typically specialty vehicles, such as fire engines and ambulances
"China I Engine(s)"	engine(s) that meet the China I Standards
"China I" or "China I Standards"	a set of standards developed by the PRC government on the basis of Euro I standards that limit the exhaust emission by automobiles of carbon monoxide at 4.5 g/kWh, hydrocarbons at 1.1 g/kWh, nitrogen oxides at 8.0 g/kWh, and particulate matters at 0.36 g/kWh
"China II Engine(s)"	engine(s) that meet the China II Standards
"China II" or "China II Standards"	a set of standards developed by the PRC government on the basis of Euro II standards that limits the emission by automobiles of carbon monoxide at 4.0 g/kWh, hydrocarbons at 1.1 g/kWh, nitrogen oxides at 7.0 g/kWh, and particulate matters at 0.15 g/kWh
"China III Engine(s)"	engine(s) that meet the China III Standards

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"China III" or "China III Standards"	a set of standards developed by the PRC government on the basis of Euro III standards that limit the emission by automobiles of carbon monoxide at 2.1 g/kWh, hydrocarbons at 0.66 g/kWh, nitrogen oxides at 5.0 g/kWh, particulate matters at 0.13 g/kWh, and smoke at 0.8 m <sup>-1</sup>
"China IV" or "China IV Standards"	a set of standards developed by the PRC government on the basis of Euro IV standards that limit the emission by automobiles of carbon monoxide at 1.5 g/kWh, hydrocarbons at 0.46 g/kWh, nitrogen oxides at 3.5 g/kWh, particulate matters at 0.02 g/kWh, and smoke at 0.5 m <sup>-1</sup>
"CKD"	vehicle sets completely knocked down
"commercial vehicle"	any of the vehicles designed for transporting cargo and/or persons (over nine persons), such as trucks, buses and specialty vehicles
"gearbox"	a manual gearbox of an automobile as used in this prospectus, which allows the driver to select the gear to be engaged through the intermesh of gearwheels of different sizes in the gearbox to achieve a greater variation in torque and speed
"GVW"	gross vehicle weight, a measure that includes the actual weight of the vehicle and its gross loading capacity
"heavy truck"	prior to 2005, any truck with a GVW over 14 tonnes (including cargo trucks, truck chassis and semi-tractor trucks) under the classification standards in China; and since and including 2005, any cargo truck or truck chassis with a GVW over 14 tonnes and any semi-tractor truck with trailing capacity over 12 tonnes under the classification standards in China
"horsepower"	a unit for measuring the power of an engine with one horsepower equalling 0.736kW
"kW"	1.0 kiloWatt is equal to 1.36 horsepower
"kWh"	kiloWatt-hour, a measure of engine output
"rpm"	revolutions per minute
"semi-tractor truck"	any of the trucks that are not equipped with cargo spaces themselves, but are instead fitted with interfacing equipment to haul containers and semi-trailers
"shock absorber"	a mechanical device in an automobile designed to smooth out a sudden shock impulse

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"steering box"	a metal casing installed onto the steering axle of an automobile to reinforce the torsional movement of the steering wheel to facilitate the steering of the automobile by its driver
"tonne"	a metric tonne equalling 1,000 kilograms
"transmission"	an assembly of the clutch, gearbox, propeller shaft and the driving axle in an automobile by which the driving power is transmitted from its engine to its driving wheels