



# High Fashion International Limited

*(Incorporated in Bermuda with limited liability)*

(Stock Code: 608)

## FINAL RESULTS FOR THE YEAR ENDED 31 DECEMBER 2007

### CHAIRMAN'S STATEMENT

Our net profit attributable to shareholders for the year ended 31 December 2007 was HK\$567 million. The Board of Directors recommends a final dividend of HK\$0.05 per share. In view of the exceptional gains during the year, the Board of Directors further recommends a special dividend of HK\$0.10 per share, making a combined final dividend of HK\$0.15 per share. When taking into account of the interim dividend of HK\$0.15 per share paid in October 2007, the total dividend payment for the year amounted to HK\$0.30 per share. Net asset value per share is HK\$5.

In 2007 our business development strategies formulated over the past years have been well placed and realization most appropriately timed. We achieved a record profit of HK\$567 million; which included a partial sale of Theme shares together with the conversion of the Group's convertible notes into shares of Theme. Coupled with the successful capital raising of Theme through open offer of new shares, Theme's financial position has improved and its competitiveness strengthened. During the year, we are thankful for the Hangzhou municipal government's assistance in the sale of our interests in Liu Xia district, Hangzhou at market price through public auction. Combining our annual profit with the Group's forward exchange contracts gains, our net asset value has increased from HK\$790 million at the beginning of the year to HK\$1,660 million, an increase of 110%. Not only do these results significantly enhance our overall strength and competitiveness, they also afford us greater determination and confidence in achieving our mission to become the world's number one silk apparel enterprise.

In this respect, we shall increase our core competence, accelerate our product development technology and capability, leverage on our world-class dyeing and printing technology spearheaded by our team of Italian experts in China, invest in human resources development and advanced equipment.

Looking ahead, the global business environment will experience greater turbulence as a result of the challenges raised by the subprime crisis, Renminbi appreciation, high oil price, inflation and the new labour law in China. Given the acute and competitive market conditions, we shall closely monitor the position.

We shall take full advantage of our present strength, vision and our previously well planned long-term development strategy. We strongly believe that our growth is sustainable by continuing to maintain a leadership role and command a larger market share in our industry. This will enable us to make a breakthrough to a higher level that has always been our mission.

With the new financial year marking our 30th anniversary, I would like to take this opportunity to express my gratitude to the shareholders, customers, suppliers and my fellow Directors for their support. I would also like to thank our staff from various regions for their dedication and contribution in furthering our mission goal.

## RESULTS

The Board of Directors (the "Board") of High Fashion International Limited (the "Company") is pleased to announce the audited consolidated results of the Company and its subsidiaries (the "Group") for the year ended 31 December 2007 together with the comparative figures for the year ended 31 December 2006 are set out as follows: -

### Consolidated Income Statement

For the year ended 31 December 2007

|                                                                                     | Notes | 2007<br>HK\$'000   | 2006<br>HK\$'000   |
|-------------------------------------------------------------------------------------|-------|--------------------|--------------------|
| REVENUE                                                                             | 3     | 2,584,443          | 2,253,198          |
| Cost of sales                                                                       |       | <u>(1,868,419)</u> | <u>(1,569,836)</u> |
| Gross profit                                                                        |       | 716,024            | 683,362            |
| Other income                                                                        |       | 33,439             | 52,903             |
| Gain (loss) on disposal of property, plant and equipment and prepaid lease payments |       | 359,769            | (795)              |
| Gain on partial disposal of shares in subsidiaries                                  |       | 279,392            | -                  |
| Increase in fair value of investment properties                                     |       | 4,450              | 4,000              |
| Administrative expenses                                                             |       | (333,471)          | (309,068)          |
| Distribution and selling expenses                                                   |       | (295,676)          | (296,245)          |
| Finance costs                                                                       | 5     | (32,168)           | (30,159)           |
| Change in fair value of derivative financial instruments                            |       | (17,506)           | -                  |
| Impairment loss recognised in respect of property, plant and equipment              |       | (1,400)            | (1,000)            |
| Share of (loss) profit of jointly controlled entities                               |       | <u>(161)</u>       | <u>1,176</u>       |
| PROFIT BEFORE TAXATION                                                              |       | 712,692            | 104,174            |
| Income tax expense                                                                  | 6     | <u>(157,315)</u>   | <u>(19,030)</u>    |
| PROFIT FOR THE YEAR                                                                 | 7     | <u>555,377</u>     | <u>85,144</u>      |
| Attributable to                                                                     |       |                    |                    |
| Equity holders of the Company                                                       |       | 566,616            | 85,118             |
| Minority interests                                                                  |       | <u>(11,239)</u>    | <u>26</u>          |
|                                                                                     |       | <u>555,377</u>     | <u>85,144</u>      |
| EARNINGS PER SHARE                                                                  | 8     |                    |                    |
| Basic                                                                               |       | <u>HK\$1.70</u>    | <u>HK\$0.26</u>    |
| Diluted                                                                             |       | <u>HK\$1.70</u>    | <u>HK\$0.25</u>    |

# Consolidated Balance Sheet

At 31 December 2007

|                                              | Notes | 2007<br>HK\$'000 | 2006<br>HK\$'000 |
|----------------------------------------------|-------|------------------|------------------|
| <b>NON-CURRENT ASSETS</b>                    |       |                  |                  |
| Property, plant and equipment                |       | 733,011          | 490,635          |
| Prepaid lease payments                       |       | 76,207           | 76,404           |
| Investment properties                        |       | 85,920           | 68,000           |
| Goodwill                                     |       | 23,808           | 1,800            |
| Intangible assets                            |       | 11,094           | 12,765           |
| Investments in associates                    |       | -                | -                |
| Investment in jointly controlled entities    |       | 19,537           | 16,459           |
| Available-for-sale investments               |       | 675              | 675              |
| Deferred tax assets                          |       | 6,347            | 3,908            |
| Deposit of acquisition of land use right     |       | 17,172           | -                |
|                                              |       | <u>973,771</u>   | <u>670,646</u>   |
| <b>CURRENT ASSETS</b>                        |       |                  |                  |
| Inventories                                  |       | 407,756          | 406,410          |
| Trade receivables                            | 10    | 328,431          | 330,547          |
| Bills receivable                             |       | 59,997           | 39,960           |
| Prepaid lease payments                       |       | 1,441            | 2,203            |
| Deposits, prepayments and other receivables  |       | 508,446          | 96,585           |
| Amounts due from jointly controlled entities |       | 10,014           | -                |
| Tax recoverable                              |       | 32,382           | 15,582           |
| Derivative hedging instruments               |       | 317,254          | 6,513            |
| Pledged bank deposits                        |       | 108              | 100              |
| Bank balances and cash                       |       | 671,676          | 219,126          |
|                                              |       | <u>2,337,505</u> | <u>1,117,026</u> |
| <b>CURRENT LIABILITIES</b>                   |       |                  |                  |
| Trade payables                               | 11    | 296,077          | 249,713          |
| Bills payable                                |       | 4,468            | 4,026            |
| Other payables and accruals                  |       | 176,707          | 214,729          |
| Amounts due to jointly controlled entities   |       | -                | 9,234            |
| Amounts due to an associate                  |       | 597              | 600              |
| Tax payable                                  |       | 116,663          | 42,597           |
| Derivative financial instruments             |       | 17,506           | -                |
| Derivative hedging instruments               |       | 1,400            | -                |
| Obligations under finance leases             |       | 337              | 406              |
| Bank borrowings                              |       | 374,167          | 400,814          |
| Bank overdrafts                              |       | 599              | 1,051            |
|                                              |       | <u>988,521</u>   | <u>923,170</u>   |
| <b>NET CURRENT ASSETS</b>                    |       | <u>1,348,984</u> | <u>193,856</u>   |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b> |       | <u>2,322,755</u> | <u>864,502</u>   |

|                                                      | 2007<br><i>HK\$'000</i> | 2006<br><i>HK\$'000</i> |
|------------------------------------------------------|-------------------------|-------------------------|
| <b>NON-CURRENT LIABILITIES</b>                       |                         |                         |
| Obligations under finance leases                     | 231                     | 220                     |
| Bank borrowings                                      | 483,000                 | 59,500                  |
| Deferred tax liabilities                             | 89,564                  | 8,560                   |
| Provision for long service payments                  | 929                     | 1,315                   |
|                                                      | <u>573,724</u>          | <u>69,595</u>           |
|                                                      | <u>1,749,031</u>        | <u>794,907</u>          |
| <b>CAPITAL AND RESERVES</b>                          |                         |                         |
| Share capital                                        | 32,881                  | 33,416                  |
| Share premium and reserves                           | 1,626,511               | 755,472                 |
| Equity attributable to equity holders of the Company | 1,659,392               | 788,888                 |
| Minority interests                                   | 89,639                  | 6,019                   |
| <b>TOTAL EQUITY</b>                                  | <u>1,749,031</u>        | <u>794,907</u>          |

## Notes to Consolidated Financial Statements

### 1. Basis of Preparation

The consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”). In addition, the consolidated financial statements include applicable disclosures required by the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”) and the Hong Kong Companies Ordinance.

### 2. Application of New and Revised Hong Kong Financial Reporting Standards

In the current year, the Group has applied, for the first time, the following new standard, amendments and interpretations (“new HKFRSs”) issued by the HKICPA, which are effective for the Group’s financial year beginning on 1 January 2007.

|                    |                                                                                                    |
|--------------------|----------------------------------------------------------------------------------------------------|
| HKAS 1 (Amendment) | Capital disclosures                                                                                |
| HKFRS 7            | Financial instruments: Disclosures                                                                 |
| HK(IFRIC) – INT 7  | Applying the restatement approach under HKAS 29 financial reporting in hyperinflationary economies |
| HK(IFRIC) – INT 8  | Scope of HKFRS 2                                                                                   |
| HK(IFRIC) – INT 9  | Reassessment of embedded derivatives                                                               |
| HK(IFRIC) – INT 10 | Interim financial reporting and impairment                                                         |

The adoption of the new HKFRSs had no material effect on how the Group’s results and financial position for the current or prior accounting periods have been prepared. Accordingly, no prior period adjustment has been required.

The Group has applied the disclosure requirements under HKAS 1 (Amendment) and HKFRS 7 retrospectively. Certain information presented in prior year under the requirements of HKAS 32 has been removed and the relevant comparative information based on the requirements of HKAS 1 (Amendment) and HKFRS 7 has been presented for the first time in the current year.

The Group has not early applied the following new and revised standards, amendment or interpretations that have been issued but are not yet effective.

|                     |                                                                                                                |
|---------------------|----------------------------------------------------------------------------------------------------------------|
| HKAS 1 (Revised)    | Presentation of financial statements <sup>1</sup>                                                              |
| HKAS 23 (Revised)   | Borrowing costs <sup>1</sup>                                                                                   |
| HKAS 27 (Revised)   | Consolidated and separate financial statements <sup>2</sup>                                                    |
| HKFRS 2 (Amendment) | Vesting conditions and cancellations <sup>1</sup>                                                              |
| HKFRS 3 (Revised)   | Business combinations <sup>2</sup>                                                                             |
| HKFRS 8             | Operating segments <sup>1</sup>                                                                                |
| HK(IFRIC) – INT 11  | HKFRS 2: Group and treasury share transactions <sup>3</sup>                                                    |
| HK(IFRIC) – INT 12  | Service concession arrangements <sup>4</sup>                                                                   |
| HK(IFRIC) – INT 13  | Customer loyalty programmes <sup>5</sup>                                                                       |
| HK(IFRIC) – INT 14  | HKAS 19 – The limit on a defined benefit asset, minimum funding requirement and their interaction <sup>4</sup> |

<sup>1</sup> Effective for accounting periods beginning on or after 1 January 2009.

<sup>2</sup> Effective for accounting periods beginning on or after 1 July 2009.

<sup>3</sup> Effective for accounting periods beginning on or after 1 March 2007.

<sup>4</sup> Effective for accounting periods beginning on or after 1 January 2008.

<sup>5</sup> Effective for accounting periods beginning on or after 1 July 2008.

The adoption of HKFRS 3 (Revised) may affect the accounting for business combination for which the acquisition date is on or after the beginning of the first accounting reporting period beginning on or after 1 July 2009. HKAS 27 (Revised) will affect the accounting treatment for changes in a parent's ownership interest in a subsidiary that do not result in a loss of control, which will be accounted for as equity transactions.

Except for the above, the directors of the Company anticipate that the application of these standards, amendment or interpretations will have no material impact on the results and the financial position of the Group.

### 3. Revenue

Revenue represents the amount received and receivable for goods sold by the Group, net of discount and sales related tax. An analysis of the Group's revenue is as follows:

|                                     | 2007<br>HK\$'000 | 2006<br>HK\$'000 |
|-------------------------------------|------------------|------------------|
| Manufacture and trading of garments | 2,276,148        | 1,974,750        |
| Retailing of garments               | 308,295          | 278,448          |
|                                     | <u>2,584,443</u> | <u>2,253,198</u> |

#### 4. Business and Geographical Segments

##### (a) Business segments

For management purposes, the Group is currently organised into two operating divisions – (i) manufacture and trading of garments and (ii) retailing of garments. These divisions are the basis on which the Group reports its primary segment information.

##### Consolidated income statement for the year ended 31 December 2007

|                                                                                     | <b>Manufacture<br/>and trading<br/>of garments<br/>HK\$'000</b> | <b>Retailing<br/>of<br/>garments<br/>HK\$'000</b> | <b>Elimina-<br/>tions<br/>HK\$'000</b> | <b>Consoli-<br/>dated<br/>HK\$'000</b> |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------|---------------------------------------------------|----------------------------------------|----------------------------------------|
| <b>REVENUE</b>                                                                      |                                                                 |                                                   |                                        |                                        |
| External sales                                                                      | 2,276,148                                                       | 308,295                                           | -                                      | 2,584,443                              |
| Inter-segment sales (note)                                                          | -                                                               | 8,643                                             | (8,643)                                | -                                      |
| <b>Total</b>                                                                        | <b>2,276,148</b>                                                | <b>316,938</b>                                    | <b>(8,643)</b>                         | <b>2,584,443</b>                       |
| <b>RESULT</b>                                                                       |                                                                 |                                                   |                                        |                                        |
| Segment result                                                                      | <b>349,802</b>                                                  | <b>53,040</b>                                     |                                        | <b>402,842</b>                         |
| Unallocated other income                                                            |                                                                 |                                                   |                                        | <b>33,439</b>                          |
| Unallocated corporate expenses                                                      |                                                                 |                                                   |                                        | <b>(333,471)</b>                       |
| Share of profit (loss) of jointly controlled entities                               | <b>1,295</b>                                                    | <b>(1,456)</b>                                    |                                        | <b>(161)</b>                           |
| Increase in fair value of investment properties                                     |                                                                 |                                                   |                                        | <b>4,450</b>                           |
| Gain (loss) on disposal of property, plant and equipment and prepaid lease payments | <b>361,172</b>                                                  | <b>(1,403)</b>                                    |                                        | <b>359,769</b>                         |
| Gain on partial disposal of shares in subsidiaries                                  |                                                                 |                                                   |                                        | <b>279,392</b>                         |
| Impairment loss recognized in respect of property, plant and equipment              |                                                                 |                                                   |                                        | <b>(1,400)</b>                         |
| Finance costs                                                                       |                                                                 |                                                   |                                        | <b>(32,168)</b>                        |
| Profit before taxation                                                              |                                                                 |                                                   |                                        | <b>712,692</b>                         |
| Income tax expense                                                                  |                                                                 |                                                   |                                        | <b>(157,315)</b>                       |
| <b>Profit for the year</b>                                                          |                                                                 |                                                   |                                        | <b>555,377</b>                         |

Note: Inter-segment sales are charged at agreed terms set out in the subcontracting agreement entered into between group companies.

Consolidated balance sheet as at 31 December 2007

|                                           | <b>Manufacture<br/>and trading<br/>of garments<br/><i>HK\$'000</i></b> | <b>Retailing of<br/>garments<br/><i>HK\$'000</i></b> | <b>Consolidated<br/><i>HK\$'000</i></b> |
|-------------------------------------------|------------------------------------------------------------------------|------------------------------------------------------|-----------------------------------------|
| <b>ASSETS</b>                             |                                                                        |                                                      |                                         |
| Segment assets                            | <b>2,244,822</b>                                                       | <b>239,795</b>                                       | <b>2,484,617</b>                        |
| Investment in jointly controlled entities | <b>18,993</b>                                                          | <b>544</b>                                           | <b>19,537</b>                           |
| Unallocated corporate assets              |                                                                        |                                                      | <b>807,122</b>                          |
| Consolidated total assets                 |                                                                        |                                                      | <b>3,311,276</b>                        |
| <b>LIABILITIES</b>                        |                                                                        |                                                      |                                         |
| Segment liabilities                       | <b>428,190</b>                                                         | <b>68,897</b>                                        | <b>497,087</b>                          |
| Unallocated corporate liabilities         |                                                                        |                                                      | <b>1,065,158</b>                        |
| Consolidated total liabilities            |                                                                        |                                                      | <b>1,562,245</b>                        |

Other information for the year ended 31 December 2007

|                                               | <b>Manufacture<br/>and trading<br/>of garments<br/><i>HK\$'000</i></b> | <b>Retailing of<br/>garments<br/><i>HK\$'000</i></b> | <b>Consolidated<br/><i>HK\$'000</i></b> |
|-----------------------------------------------|------------------------------------------------------------------------|------------------------------------------------------|-----------------------------------------|
| Additions to property, plant and equipment    | <b>295,361</b>                                                         | <b>17,674</b>                                        | <b>313,035</b>                          |
| Additions to goodwill                         | <b>-</b>                                                               | <b>22,008</b>                                        | <b>22,008</b>                           |
| Depreciation of property, plant and equipment | <b>42,698</b>                                                          | <b>11,619</b>                                        | <b>54,317</b>                           |
| Gain on derivative financial instruments      | <b>(29,662)</b>                                                        | <b>-</b>                                             | <b>(29,662)</b>                         |
| Amortisation of trademarks                    | <b>687</b>                                                             | <b>1,000</b>                                         | <b>1,687</b>                            |
| Allowance for bad and doubtful debts          | <b>7,016</b>                                                           | <b>917</b>                                           | <b>7,933</b>                            |
| Allowance for inventory obsolescence          | <b>7,805</b>                                                           | <b>8,124</b>                                         | <b>15,929</b>                           |

Consolidated income statement for the year ended 31 December 2006

|                                                                                          | Manufacture<br>and trading<br>of garments<br><i>HK\$'000</i> | Retailing of<br>garments<br><i>HK\$'000</i> | Eliminations<br><i>HK\$'000</i> | Consolidated<br><i>HK\$'000</i> |
|------------------------------------------------------------------------------------------|--------------------------------------------------------------|---------------------------------------------|---------------------------------|---------------------------------|
| REVENUE                                                                                  |                                                              |                                             |                                 |                                 |
| External sales                                                                           | 1,974,750                                                    | 278,448                                     | -                               | 2,253,198                       |
| Inter-segment sales                                                                      | -                                                            | 8,659                                       | (8,659)                         | -                               |
| Total                                                                                    | <u>1,974,750</u>                                             | <u>287,107</u>                              | <u>(8,659)</u>                  | <u>2,253,198</u>                |
| RESULT                                                                                   |                                                              |                                             |                                 |                                 |
| Segment result                                                                           | <u>315,666</u>                                               | <u>71,451</u>                               |                                 | 387,117                         |
| Unallocated other<br>income                                                              |                                                              |                                             |                                 | 52,903                          |
| Unallocated corporate<br>expenses                                                        |                                                              |                                             |                                 | (309,068)                       |
| Share of profit of<br>jointly controlled<br>entities                                     | 1,176                                                        | -                                           |                                 | 1,176                           |
| Increase in fair value of<br>investment properties                                       |                                                              |                                             |                                 | 4,000                           |
| Loss on disposal of<br>property, plant and<br>equipment and<br>prepaid lease<br>payments | (558)                                                        | (237)                                       |                                 | (795)                           |
| Impairment loss<br>recognized in respect<br>of property, plant and<br>equipment          |                                                              |                                             |                                 | (1,000)                         |
| Finance costs                                                                            |                                                              |                                             |                                 | <u>(30,159)</u>                 |
| Profit before taxation                                                                   |                                                              |                                             |                                 | 104,174                         |
| Income tax expense                                                                       |                                                              |                                             |                                 | <u>(19,030)</u>                 |
| Profit for the year                                                                      |                                                              |                                             |                                 | <u><u>85,144</u></u>            |



Consolidated balance sheet as at 31 December 2006

|                                              | Manufacture<br>and trading of<br>garments<br><i>HK\$'000</i> | Retailing of<br>garments<br><i>HK\$'000</i> | Consolidated<br><i>HK\$'000</i> |
|----------------------------------------------|--------------------------------------------------------------|---------------------------------------------|---------------------------------|
| <b>ASSETS</b>                                |                                                              |                                             |                                 |
| Segment assets                               | 1,263,060                                                    | 200,762                                     | 1,463,822                       |
| Investment in jointly controlled<br>entities | 16,459                                                       | -                                           | 16,459                          |
| Unallocated corporate assets                 |                                                              |                                             | 307,391                         |
| Consolidated total assets                    |                                                              |                                             | <u>1,787,672</u>                |
| <b>LIABILITIES</b>                           |                                                              |                                             |                                 |
| Segment liabilities                          | 405,377                                                      | 64,406                                      | 469,783                         |
| Unallocated corporate liabilities            |                                                              |                                             | 522,982                         |
| Consolidated total liabilities               |                                                              |                                             | <u>992,765</u>                  |

Other information for the year ended 31 December 2006

|                                                      | Manufacture<br>and trading of<br>garments<br><i>HK\$'000</i> | Retailing of<br>garments<br><i>HK\$'000</i> | Consolidated<br><i>HK\$'000</i> |
|------------------------------------------------------|--------------------------------------------------------------|---------------------------------------------|---------------------------------|
| Additions to property, plant and<br>equipment        | 139,296                                                      | 33,649                                      | 172,945                         |
| Additions to trademarks                              | -                                                            | 10,000                                      | 10,000                          |
| Additions to goodwill                                | -                                                            | 1,800                                       | 1,800                           |
| Depreciation of property, plant<br>and equipment     | 47,121                                                       | 12,530                                      | 59,651                          |
| Gain on derivative financial<br>instruments          | (8,538)                                                      | -                                           | (8,538)                         |
| Amortisation of trademarks                           | 687                                                          | 500                                         | 1,187                           |
| Allowance (write back) for bad<br>and doubtful debts | 4,002                                                        | (152)                                       | 3,850                           |
| Allowance for inventory<br>obsolescence              | 5,418                                                        | 1,249                                       | 6,667                           |

(b) Geographical segments

The Group's operations are located in the United States of America ("USA"), Europe, Greater China and other areas.

The following table provides an analysis of the Group's sale by geographical market, irrespective of the origin of the goods:

|               | Sales revenue by<br>geographical market |                  |
|---------------|-----------------------------------------|------------------|
|               | 2007                                    | 2006             |
|               | HK\$'000                                | HK\$'000         |
| USA           | 1,570,294                               | 1,364,138        |
| Europe        | 422,815                                 | 392,703          |
| Greater China | 522,052                                 | 453,264          |
| Others        | 69,282                                  | 43,093           |
|               | <u>2,584,443</u>                        | <u>2,253,198</u> |

The following is an analysis of the carrying amount of segment assets, and additions to property, plant and equipment, intangible assets and goodwill, analysed by geographical area in which the assets are located:

|               | Carrying amount<br>of segment assets |                  | Additions to property,<br>plant and equipment,<br>intangible assets and<br>goodwill |                |
|---------------|--------------------------------------|------------------|-------------------------------------------------------------------------------------|----------------|
|               | 2007                                 | 2006             | 2007                                                                                | 2006           |
|               | HK\$'000                             | HK\$'000         | HK\$'000                                                                            | HK\$'000       |
| USA           | 135,252                              | 172,409          | 216                                                                                 | 6,105          |
| Europe        | 20,024                               | 16,348           | 339                                                                                 | 3,150          |
| Greater China | 3,152,947                            | 1,491,262        | 316,199                                                                             | 168,470        |
| Others        | 3,053                                | 2,929            | 18,289                                                                              | 7,020          |
|               | <u>3,311,276</u>                     | <u>1,682,948</u> | <u>335,043</u>                                                                      | <u>184,745</u> |

5. Finance Costs

|                                                                 | 2007          | 2006          |
|-----------------------------------------------------------------|---------------|---------------|
|                                                                 | HK\$'000      | HK\$'000      |
| Interest on:                                                    |               |               |
| Bank loans and overdrafts wholly repayable within<br>five years | 23,595        | 22,092        |
| Finance leases                                                  | 41            | 37            |
| Factoring expenses                                              | 2,128         | 3,239         |
| Bank charges                                                    | 6,404         | 4,791         |
|                                                                 | <u>32,168</u> | <u>30,159</u> |

## 6. Income Tax Expense

|                                      | 2007<br>HK\$'000 | 2006<br>HK\$'000 |
|--------------------------------------|------------------|------------------|
| Current tax charge:                  |                  |                  |
| Hong Kong                            | 4,276            | 51               |
| Other jurisdictions                  | 45,716           | 20,035           |
| Under(over)provision in prior years: |                  |                  |
| Hong Kong                            | 32,455           | (48)             |
| Other jurisdictions                  | (1,668)          | (410)            |
|                                      | <u>80,779</u>    | <u>19,628</u>    |
| Deferred taxation                    | 77,078           | (598)            |
| Attributable to a change in tax rate | (542)            | -                |
|                                      | <u>157,315</u>   | <u>19,030</u>    |

The IRD initiated a tax audit on certain group companies for the years of assessment from 1999/2000 onwards. As a matter of IRD's practice, the IRD has issued estimated additional assessments to these group companies for the years of assessment 1999/2000, 2000/01 and 2001/02. During the course of the audit, there may be a possibility that estimated additional assessments for subsequent years be issued by the IRD to these group companies.

At 31 December 2007, the Group has purchased tax reserve certificate of approximately HK\$32,382,000 (2006: HK\$15,582,000) for conditional standover order of objection against the notices of estimated additional assessment for the year of assessments 1999/2000 and 2000/2001 and the amount is included in tax recoverable. Notices of estimated additional assessments for the year of assessment 2001/02 has just been issued and the objection against the notices will be lodged.

Hong Kong Profits Tax is calculated at 17.5% of the estimated assessable profit for both years. Taxation arising in other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

Since the tax audit is still at a stage where different views are continued to be exchanged with the IRD, the outcome of the tax audit cannot be readily and accurately ascertained. In the opinion of the management, the provision which has been made up to 31 December 2007 is adequate.

## 7. Profit for the Year

Profit for the year has been arrived at after charging:

|                                                                            | 2007<br>HK\$'000 | 2006<br>HK\$'000 |
|----------------------------------------------------------------------------|------------------|------------------|
| Depreciation and amortisation                                              |                  |                  |
| Owned assets                                                               | 54,024           | 59,545           |
| Leased assets                                                              | 293              | 106              |
| Amortisation of trademarks (included in selling and distribution expenses) | 1,687            | 1,187            |
| Amortisation of prepaid lease payments                                     | <u>2,746</u>     | <u>2,206</u>     |

## 8. Earnings Per Share

The calculation of basic and diluted earnings per share for the year ended 31 December 2007 together with the comparative figures for 2006 are based on the following data:

|                                                                                                              | 2007<br>HK\$'000            | 2006<br>HK\$'000    |
|--------------------------------------------------------------------------------------------------------------|-----------------------------|---------------------|
| Profit for the purpose of basic and diluted earnings per share attributable to equity holders of the Company | <u>566,616</u>              | <u>85,118</u>       |
|                                                                                                              | <b>Number of<br/>shares</b> | Number of<br>shares |
| Weighted average number of ordinary shares for the purpose of basic earnings per share                       | <b>332,372,541</b>          | 333,873,165         |
| Effect of dilutive potential ordinary shares assuming exercise of share options                              | <u>273,713</u>              | <u>968,067</u>      |
| Weighted average number of ordinary shares for the purpose of diluted earnings per share                     | <u><b>332,646,254</b></u>   | <u>334,841,232</u>  |

## 9. Final and Special Dividends

The Board recommends a final dividend of 5 HK cents (2006 : 7 HK cents) per share aggregating HK\$16,441,000 (2006 : HK\$23,391,000) and a special dividend of 10 HK cents (2006: Nil) per share for the year ended 31 December 2007 on the shares in issue aggregating HK\$32,882,000 (2006 : Nil).

## 10. Trade Receivables

The credit terms granted by the Group to its customers normally range from 30 days to 90 days.

The aged analysis of the Group's trade receivables net of allowance for doubtful debts at the balance sheet date is as follows:

|                 | 2007<br>HK\$'000      | 2006<br>HK\$'000 |
|-----------------|-----------------------|------------------|
| Within 90 days  | <b>310,871</b>        | 295,824          |
| 91 to 180 days  | <b>12,109</b>         | 31,394           |
| 181 to 360 days | <b>4,491</b>          | 1,945            |
| Over 360 days   | <b>960</b>            | 1,384            |
|                 | <u><b>328,431</b></u> | <u>330,547</u>   |

## 11. Trade payables

The following is an aged analysis of the trade payables at the balance sheet date:

|                   | 2007<br>HK\$'000 | 2006<br>HK\$'000 |
|-------------------|------------------|------------------|
| Trade payables:   |                  |                  |
| Within 90 days    | 172,309          | 171,589          |
| 91 to 180 days    | 5,880            | 6,575            |
| 181 to 360 days   | 12,341           | 6,559            |
| Over 360 days     | 12,997           | 13,425           |
|                   | <u>203,527</u>   | <u>198,148</u>   |
| Accrued purchases | 92,550           | 51,565           |
|                   | <u>296,077</u>   | <u>249,713</u>   |

## MANAGEMENT DISCUSSION AND ANALYSIS

### Results

Revenue for the year ended 31 December 2007 increased by 15% to HK\$2.6 billion. Net profit attributable to shareholders for the year ended 31 December 2007 was HK\$567 million, compared with a reported profit of HK\$85 million of last year. There were a gain on partial disposal of interests in a subsidiary and a gain on disposal of property in Liu Xia district, Hangzhou included in the current year profit. Basic earnings per share were HK\$1.7. Net asset value per share was HK\$5.

### Review of Operations

The segmental information is as follows:-

|                           | 2007<br>Revenue<br>HK\$'000 | 2006<br>HK\$'000 | 2007<br>Contribution<br>HK\$'000 | 2006<br>HK\$'000 |
|---------------------------|-----------------------------|------------------|----------------------------------|------------------|
| By principal activity:    |                             |                  |                                  |                  |
| Manufacturing and trading | 2,276,148                   | 1,974,750        | 135,417                          | 130,131          |
| Retailing                 | 308,295                     | 278,448          | (16,501)                         | (179)            |
|                           | <u>2,584,443</u>            | <u>2,253,198</u> | <u>118,916</u>                   | <u>129,952</u>   |
| By geographical segments: |                             |                  |                                  |                  |
| USA                       | 1,570,294                   | 1,364,138        | 99,828                           | 100,808          |
| Europe                    | 422,815                     | 392,703          | 6,509                            | 2,352            |
| Greater China             | 522,052                     | 453,264          | 4,850                            | 23,032           |
| Others                    | 69,282                      | 43,093           | 7,729                            | 3,760            |
|                           | <u>2,584,443</u>            | <u>2,253,198</u> | <u>118,916</u>                   | <u>129,952</u>   |

The Group recorded growth in both revenue and operating profit of our core manufacturing and trading business when compared with last year. The retailing business recorded an operating loss of HK\$16.5 million as compared to a minimal loss in 2006.

Geographically, the United States continued to be the Group's major export market, accounting for 61% of revenue for the year of 2007. Our brand business, August Silk accounted for 32% (2006:35%) of our revenue in the USA. August Silk's operation reported profit for two consecutive years.

Sales to the European market contributed to 16% of revenue for the year of 2007, an encouraging sign of improvement in our geographical segmentation for a well balanced business portfolio. We are now set to accelerate our business expansion in the European market with new products and intensified marketing activities.

The revenue of our retail group of Theme amounted to HK\$308 million, increasing by 11% when compared with the year of 2006. The retailing business recorded a net operating loss of HK\$16.5 million for the year of 2007 due to over-inventory problem and poor retail result in both PRC and Taiwan.

In 2007, a few exceptional and special events occurred, which strengthened our financial position. Capitalizing on the opportunities arising from Hong Kong's booming stock market, we managed to sell down part of the shares in Theme (including shares following the exercise of our right under the convertible notes of Theme held by us) for proceeds of approximately HK\$303 million. There was a net gain on partial disposal of Theme shares of HK\$279 million. In view of the buoyant stock market, we launched an open offer of the shares in Theme and raised a total of HK\$179 million, which served to improve the overall financial position and enhance the competitiveness of Theme. In November 2007, we started to increase our shareholding in Theme by acquisition of shares on the market after the open offer. Our shareholding in Theme has increased from 51.13% to 61.11% at present.

On 29 August 2007, the land located at Liuxia district, Hangzhou, was auctioned satisfactorily and our share of proceeds was RMB412 million and a net gain on surrender of land of HK\$265 million was recorded.

### **Liquidity and Financial Resources**

The Group's total outstanding bank borrowings were increased to HK\$858 million at the balance sheet date compared to HK\$461 million as at 31 December 2006. The increase in bank borrowing was mainly due to our hedging facilities arrangement for RMB appreciation during the year. Our gearing ratio of non-current liabilities to shareholders' funds was 35% at the balance sheet date. Current ratio has been maintained at a healthy level of 2.4.

The Group's total cash and bank balances were HK\$672 million at the balance sheet date. Based on the comfortable cash position and the ample banking facilities available, the Group had a very strong working capital and liquidity to meet its operating needs.

The Group's receivables were mainly denominated in US dollar. Bank borrowings were denominated in US dollar, Hong Kong dollar and Renminbi. Since the Hong Kong dollar is pegged to the US dollar, the Group considers that its foreign exchange risk is minimal. The Group has taken conservative approach to handle foreign currency risk with adequate hedging reserve. The Group had no borrowings at fixed interest rates during the year.

The Group has no material contingent liabilities. Barring the pledge of trade receivables, bills receivables and bank deposits of certain subsidiaries of HK\$63 million, there were no charges on the Group's assets.

## **Tax Audit**

The Inland Revenue Department (IRD) initiated a tax audit on certain group companies in February 2006 for the years of assessment from 1999/2000 onwards. The management is of the opinion that, in all the years, adequate Hong Kong tax provisions were made on the Hong Kong sourced income. Since the tax audit is still at a fact-finding stage, the outcome of the tax audit cannot be readily ascertained. After consulting with professional advisers, the management is of the opinion that the existing provisions are adequate.

## **Human Resource**

The total number of employees of the Group including jointly-controlled entities as at the balance sheet date was about 12,300. Other than the competitive remuneration package offered to the employees, share options may also be granted to selected employees based on the Group's performance. No share options were granted to employees during the year.

## **Capital Expenditure**

The Group entered into construction contracts to construct the production complex and living quarter complex at the Xiaoshan district of Hangzhou leading to the increase in the construction in progress and buildings by HK\$191 million during the year.

Except for the above, there was no material capital expenditure during the year.

## **FINAL AND SPECIAL DIVIDENDS**

The Board recommends a final dividend of 5 HK cents (2006: 7 HK cents) per share and a special dividend of 10 HK cents (2006: Nil) for the year ended 31 December 2007 at the forthcoming annual general meeting to be held on 13 June 2008. Subject to the shareholders' approval, the final and special dividends will be payable on or about 25 June 2008 to shareholders whose names appear on the Register of Members on 13 June 2008.

## **CLOSURE OF REGISTER OF MEMBERS**

The Register of Members will be closed from 10 June 2008, Tuesday to 13 June 2008, Friday, both days inclusive, during which period no transfer of shares will be registered. In order to qualify for the final and special dividends, all transfer of shares accompanied by the relevant share certificates must be lodged with the Company's sub-registrar and transfer agent in Hong Kong, Tricor Secretaries Limited of 26th Floor, Tesbury Centre, 28 Queen's Road East, Hong Kong for registration by no later than 4:30 p.m. on 6 June 2008, Friday.

## CODE ON CORPORATE GOVERNANCE PRACTICES

The Company has complied with all the code provisions set out in Appendix 14 Code on Corporate Governance Practices (the “Code”) of the Listing Rules throughout the year ended 31 December 2007, except for the following deviation.

Under the code provision A.2.1 of the Code, the roles of chairman and chief executive officer should be separate and should not be performed by the same individual.

Mr. Lam Foo Wah is the Chairman and Managing Director of the Company. The Board considers that the function of the Chairman and the Managing Director in the Company’s strategic planning and development process are overlapping and it may not be for the benefit of the Company to have separate individuals occupying these two offices in the condition of the Group and its stage of development.

## AUDIT COMMITTEE AND FINANCIAL INFORMATION

The Company has an Audit Committee which was established in accordance with the requirements of the Listing Rules for the purposes of reviewing and providing supervision over the Group’s financial reporting process and internal controls. The terms of reference of the Audit Committee were duly revised in accordance with the provisions set out in the Code.

The members of the Company’s Audit Committee, which comprises two non-executive directors and three independent non-executive directors have reviewed the audited consolidated financial statements of the Group for the year ended 31 December 2007.

## PURCHASE, SALE OR REDEMPTION OF THE LISTED SECURITIES OF THE COMPANY

During the year, the Company repurchased 6,366,000 (2006: 110,000) ordinary shares of HK\$0.10 each of the Company on The Stock Exchange of Hong Kong Limited as follows:

| Month          | Number of shares | Price per share |        | Aggregate consideration paid |
|----------------|------------------|-----------------|--------|------------------------------|
|                |                  | Highest         | Lowest |                              |
|                |                  | HK\$            | HK\$   | HK\$                         |
| January 2007   | 580,000          | 1.50            | 1.45   | 869,900                      |
| February 2007  | 78,000           | 1.60            | 1.46   | 119,880                      |
| March 2007     | 380,000          | 1.70            | 1.62   | 627,700                      |
| June 2007      | 198,000          | 3.55            | 3.40   | 675,900                      |
| July 2007      | 1,898,000        | 3.65            | 3.45   | 6,719,220                    |
| August 2007    | 578,000          | 3.75            | 3.63   | 2,131,940                    |
| September 2007 | 260,000          | 3.49            | 3.34   | 890,460                      |
| October 2007   | 2,134,000        | 3.42            | 3.10   | 7,166,220                    |
| November 2007  | 260,000          | 3.08            | 2.90   | 781,360                      |
|                | <u>6,366,000</u> |                 |        | <u>19,982,580</u>            |

The repurchased shares were cancelled and the issued share capital of the Company was reduced by the par value thereof. The premium paid on the repurchase of the shares of HK\$19,345,980 (2006: HK\$148,500) has been charged to the share premium account and accumulated profits. An amount equivalent to the par value of the shares cancelled has been transferred from the accumulated profits of the Company to the capital redemption reserve.



The repurchase of the Company's shares during the year was effected by the directors, pursuant to the mandate from shareholders, with a view to benefiting shareholders as a whole by enhancing the net asset value per share and earnings per share of the Group.

Save as disclosed herein, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed securities during the year.

## **PUBLICATION OF ANNUAL REPORT AND RESULTS ANNOUNCEMENT**

This announcement is published on the website of the Company ([www.highfashion.com.hk](http://www.highfashion.com.hk)) and the designated issuer website of Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)).

The 2007 annual report of the Company will be dispatched to the shareholders of the Company and available on the above websites in due course.

## **MEMBERS OF THE BOARD**

As at the date of this announcement, the Board of the Company comprises of (1) executive directors : Mr. Lam Foo Wah and Ms. So Siu Hang, Patricia; (2) non-executive directors: Mr. Chan Wah Tip, Michael and Professor Yeung Kwok Wing; and (3) independent non-executive directors: Mr. Woo King Wai, Mr. Wong Shiu Hoi, Peter and Mr. Leung Hok Lim.

By Order of the Board  
**Lam Foo Wah**  
*Chairman*

Hong Kong, 8th April 2008