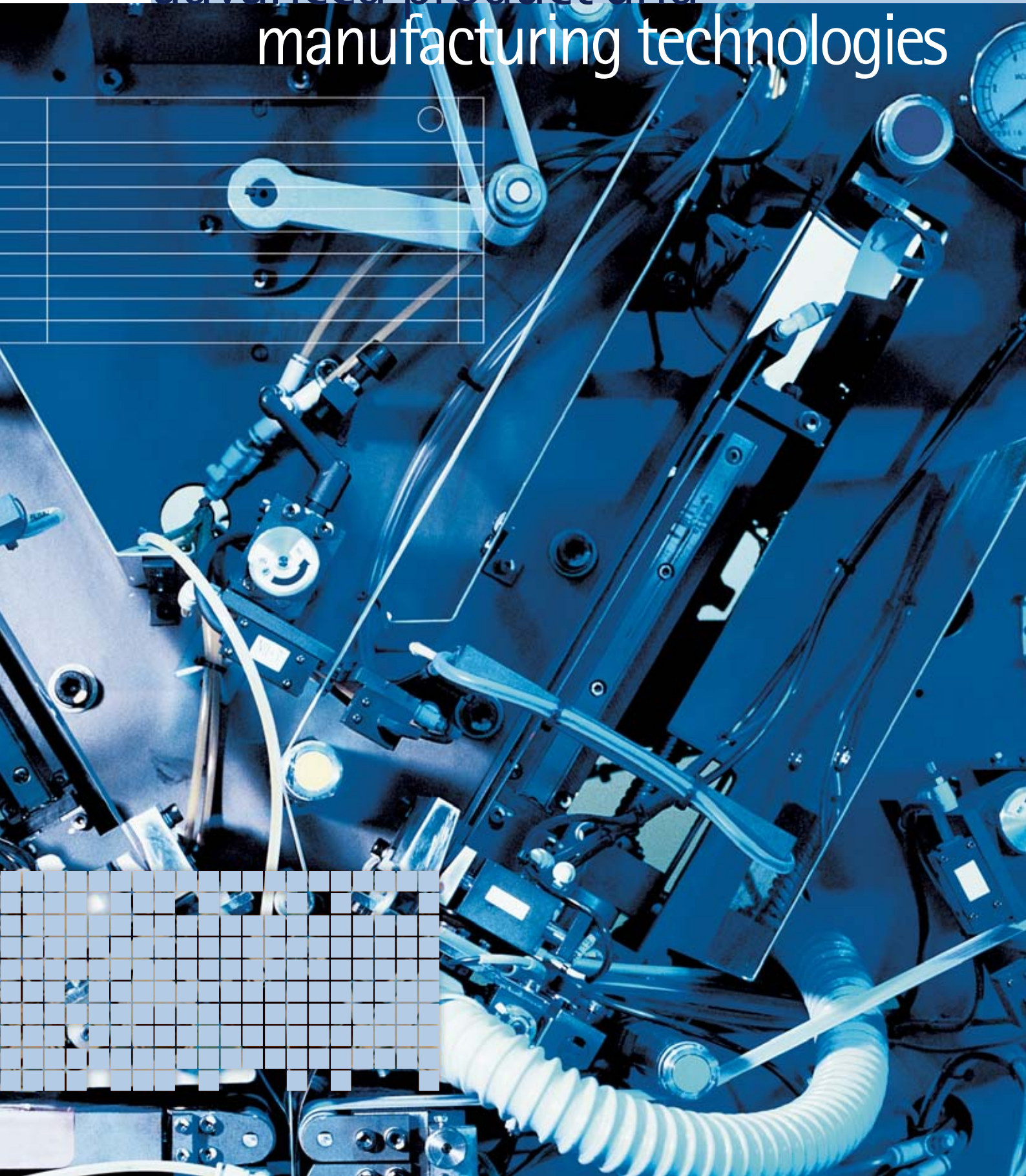


advanced product and manufacturing technologies





OVERVIEW

The market environment for the Group's businesses during the year under review was challenging. The costs for raw materials, energy and labour kept increasing, exacerbated by a further appreciation of the Chinese Renminbi. Nevertheless, the Group did well to mitigate the impact of these negative factors through cost control measures and further streamlining of operations.

GP INDUSTRIES

Sales decreased by 27% primarily due to GP Industries' partial divestment of a wire harness subsidiary the previous year. Nevertheless, gross profit margin improved due to increased contributions from the electronics and acoustics businesses. Contributions from associates decreased, due mainly to the one-time exceptional gain reported by Linkz Industries Limited the previous year and the decrease in contribution from GP Batteries International Limited during the year under review.

ELECTRONICS DIVISION Electronics and components

The electronics subsidiaries reported robust growth both in sales and profit during the first three quarters of the year, primarily driven by a strong reception of new professional audio products. However, in the fourth quarter, customers started to react to the weakened economic expectations in the US and reduced their orders and inventory. In spite of this change in the market environment, sales of professional electronics products grew by 17% for the financial year.

概述

年內，集團業務的營商環境充滿挑戰。原材料、能源及勞工成本均持續上升，而人民幣不斷升值令情況加劇。不過，集團成功透過成本控制措施和精簡營運架構來紓緩成本增加的負面影響。

GP 工業

GP工業之營業額下跌27%，主要由於其在2006/07年度出售了一家汽車配線附屬公司。不過，由於其電子產品業務和揚聲器業務的貢獻增加，令毛利率改善。至於聯營公司的盈利貢獻則減少，主要由於在2006/07年度領先工業有限公司錄得一次性特殊收益，同時年內金山電池國際有限公司的盈利貢獻減少所致。

電子部 電子產品及零部件

電子產品附屬公司在年內首三季之營業額和盈利均錄得強勁增長，主要因為市場對新推出的專業音響產品反應良好。不過於第四季，客戶受美國經濟疲弱影響開始減少訂單及存貨量。雖然市況有改變，年內專業電子產品的銷售增長17%。

extensive distribution network





With the acquisition in July 2007 of the remaining interests in Maxson Industries Limited, which is engaged in the plastic moulding business, the components subsidiaries reported 50% sales growth for the year, albeit from a relatively low base. The associated companies in the components business also performed strongly in the year and contributed significantly higher profits to the Group.

Cables and wire harness

Contribution from Linkz, a 47%-owned cable associate, decreased due to the disposal of its electronic cable business unit the previous year. The remaining LAN and interconnect products business units continued to report satisfactory sales growth. Contribution from the wire harness business, which mainly comprises the presently 20%-owned associates, also decreased due to the lower effective interest in the business.

Acoustics

Sales of branded acoustics products remained steady. Market reception of new products was strong. Distribution in Europe and Asia strengthened while the US market weakened. The acoustics subsidiaries returned to profit for the year. Meiloon Industrial Co Ltd became an associate in April 2007 and accordingly started contributing to the Group's earnings.

GP BATTERIES (currently 49.2% owned by GP Industries)

For the year under review, turnover increased by 19% but it reported a loss of S\$4.6 million, mainly due to an unrealized loss from forward hedging of raw materials. Sales of Nickel Metal Hydride ("NiMH") rechargeable batteries and primary cylindrical batteries rose while those of 9-volt Alkaline and Carbon Zinc batteries declined. Overall, turnover across regions increased, especially in North and South America, Europe, Japan and Hong Kong.

於2007年7月，集團收購了其從事塑膠模具業務之力峰工業有限公司的餘下權益。年內，零部件附屬公司全年銷售錄得50%增長，儘管上年度的銷售額比較數字相對較少。至於零部件聯營公司年內亦表現強勁，為集團帶來的盈利貢獻顯著增加。

電纜及汽車配線

GP工業持有47%股權之電纜聯營公司——領先工業有限公司於2006/07年度出售了其電子線事業部，年內盈利貢獻因而減少。不過，其目前持有之LAN電纜及電線裝配事業部之銷售繼續有滿意增長。GP工業之汽車配線業務主要由其目前持有20%權益之聯營公司組成，由於GP工業持有之實益權益減少，來自汽車配線業務之盈利貢獻亦隨之下跌。

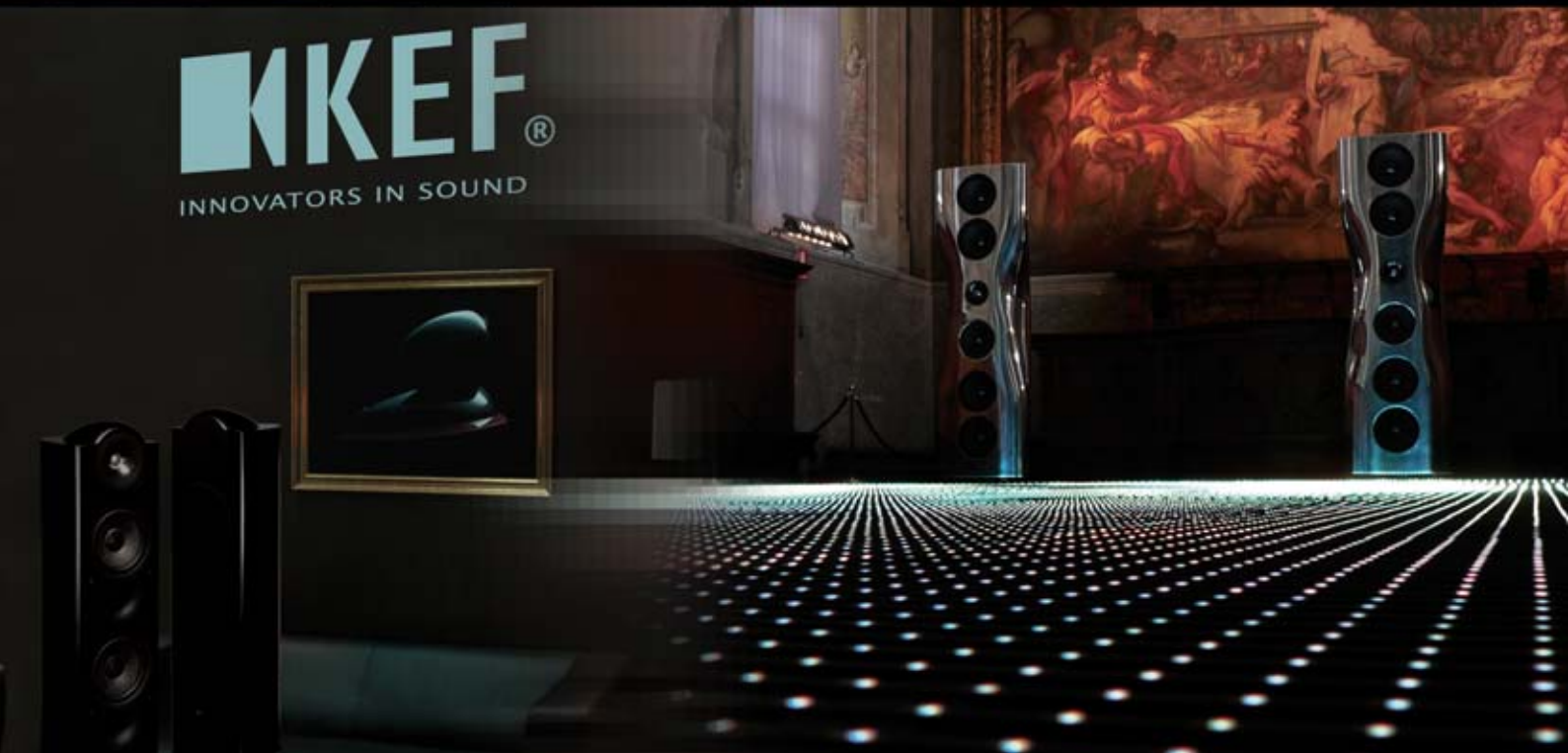
揚聲器

品牌揚聲器產品的銷售保持平穩，其新產品大受市場歡迎，歐洲及亞洲的分銷網絡進一步鞏固，美國市場則見疲弱。揚聲器附屬公司年內轉虧為盈。美隆工業股份有限公司於2007年4月成為集團聯營公司，年內開始為集團帶來盈利貢獻。

金山電池 (由GP工業持有其49.2%權益)

金山電池營業額增加19%，不過由於原材料遠期對沖合約產生未變現虧損，今年內錄得虧損4,600,000新加坡元。鎳氫充電電池和一次性柱型電池的銷售均有增加，但九伏特鹼性電池和碳鋅電池的銷售則下跌。整體而言，各地區營業額均上升，尤其在南北美洲、歐洲、日本和香港。

world renowned brands





Rechargeable batteries continued to be a main contributor to GP Batteries' turnover. GP Batteries has maintained its technology leadership position in the NiMH industrial market, and its customer base and distribution network are strong. GP ReCyko⁺, the new generation ready-to-use NiMH rechargeable battery, has received good market response, and GP Batteries will continue to expand its business in the consumer market.

Capitalising on the growing trend towards solar energy, GP Batteries has introduced a light-weight and durable GP Solar Charger for NiMH batteries. It has also continued to innovate and to expand the range of GP PowerBank chargers to meet different customer needs.

GP Batteries has started pilot production of the light-weight Lithium Ferro Phosphate rechargeable battery which has a longer life cycle and is designed for application in electric-powered transport. It is also moving steadily with strategic customers to develop different Lithium chemistries such as Lithium Ferro Phosphate and Lithium Manganese battery systems for use in high power applications. In addition, pilot production of a new generation of Lithium-ion batteries for notebook computers has commenced in its Taiwan factory.

TECHNOLOGY AND STRATEGIC DIVISION

Lighthouse Technologies Limited, 29.8%-owned by Gold Peak and 19.3%-owned by GP Industries, registered encouraging sales growth of more than 30%, and a 49% increase in contribution to the Group. Its good performance was attributed to significant growth in both the signage and rental businesses and its continuous effort in cost reduction.

金山電池大部份營業額來自充電電池，而金山電池在鎳氫充電電池工業市場繼續保持其科技領先地位，不但擁有龐大的客戶群，分銷網絡亦十分鞏固。可即買即用的新一代環保鎳氫充電電池GP ReCyko⁺深受市場歡迎，金山電池將繼續在消費市場推廣這產品。

金山電池掌握利用太陽能發電的趨勢，年內推出供鎳氫充電電池使用的GP太陽能充電器，輕巧耐用。金山電池並繼續開發及擴闊GP充電寶系列，以滿足客戶的不同需求。

金山電池已開始試產磷酸鐵鋰離子充電電池，它重量較輕而且產品壽命較長，適用於電動交通工具。金山電池與其策略性客戶亦正逐步開發用於高耗能產品的不同化學系統的鋰離子充電電池，如磷酸鐵鋰離子充電電池及錳鋰離子充電電池等。另外，金山電池在台灣的工廠已開始試產用於手提電腦之新一代鋰離子充電電池。

科技及策略部

由本公司及GP工業分別持有29.8%及19.3%股權的兆光科技有限公司，年內營業額大幅增長超過30%，為集團帶來的盈利貢獻增加達49%。兆光科技表現良好，主要由於其在廣告屏幕市場和租賃屏幕市場的業務均有顯著增長，加上其致力改善成本。

- 1 Wuhan Gong Yi Building, China installed Lighthouse's curved LED superscreen.
中國武漢工藝大樓裝置了兆光科技之弧形LED屏幕作戶外展示。
- 2 Yellow Crane Tower in Wuhan is one of the major projects in China using GP Lighting's products.
中國多個大型工程項目採用了GP照明的產品，包括武漢的黃鶴樓。



FINANCIAL REVIEW

During the year, the Group's net bank borrowings increased by HK\$100 million to HK\$2,224 million. As at 31 March 2008, the aggregate of the Group's shareholders' funds and minority interests was HK\$2,118 million and the Group's gearing ratio (the ratio of consolidated net bank borrowings to shareholders' funds and minority interests) was 1.05 (31 March 2007: 0.96). The gearing ratios of the Company, GP Industries and GP Batteries were 0.73 (31 March 2007: 0.76), 0.60 (31 March 2007: 0.51) and 0.75 (31 March 2007: 0.71) respectively.

As at 31 March 2008, 52% (31 March 2007: 55%) of the Group's bank borrowing was revolving or repayable within one year whereas 48% (31 March 2007: 45%) was mostly repayable between one to five years. Most of these Group's bank borrowings are in US dollars, Singapore dollars and Hong Kong dollars respectively,

The Group's exposure to foreign currency arises mainly from the net cash flow and translation of net monetary assets or liabilities of its overseas subsidiaries. The Group and its major associates continued to manage foreign exchange risks prudently. Forward contracts, borrowings in local currencies and local sourcing have been arranged to minimize the impact of currency fluctuation. During the year, GP Batteries entered into forward commodity contracts to hedge against volatile raw material prices.

財務回顧

集團於是年度之銀行貸款淨額增加100,000,000港元至2,224,000,000港元。於2008年3月31日，集團之股東資金及少數股東權益合共2,118,000,000港元，借貸比率（按綜合銀行貸款淨額除以股東資金及少數股東權益計算）為1.05（2007年3月31日：0.96）。若以個別公司計算，本公司、GP工業及金山電池之借貸比率分別為0.73、0.60及0.75（2007年3月31日分別為：0.76、0.51及0.71）。

於2008年3月31日，集團有52%（2007年3月31日：55%）之銀行貸款屬循環性或一年內償還借貸，其餘48%（2007年3月31日：45%）則大部份為一年至五年內償還貸款。集團之銀行貸款以美元、新加坡元及港元計算。

集團之外幣匯率風險主要來自其淨現金流量及換算其海外附屬公司之淨貨幣資產或負債。集團及其主要聯營公司貫徹其審慎管理外匯風險的策略，透過安排遠期合約、本地貨幣借貸及於當地採購等措施，將匯率波動所帶來的風險減至最低。金山電池於年內簽訂了遠期商品合約以對沖原材料價格的波動。

HUMAN RESOURCES

The Group and its major business divisions continue to be supported by a motivated workforce of approximately 14,600 people worldwide.

The Group offers fair compensation packages and retirement schemes to its employees. Remuneration policies are reviewed regularly to ensure that compensation and benefit packages are in line with the markets in which the Group has operations. Discretionary bonuses are granted to eligible employees based on the performance of the Group and staff members.

The Group continues to invest in its people through a broad range of development programs designed to help them enhance their skills and contribute to operational excellence. During the year, various training sessions and workshops on management, communication, product knowledge as well as courses on relevant ordinances were provided.

Always striving to be a caring and responsible employer, the Group conducted seminars and workshops on environment, health and safety management during the year for employees to raise their awareness of occupational well-being and environmental protection.

COMMUNITY RELATIONS

The Group's commitment to the community is attested by its continuous support for the industry, charities and environmental protection programs. During the year, the Company received the "5 Years Plus" special logo from The Hong Kong Council of Social Service for its enduring efforts and commitment in community involvement and corporate citizenship.

人力資源

集團擁有一支充滿幹勁的員工隊伍，旗下主要業務部門在全球共聘用約14,600名員工。

集團為員工制訂了合理的薪酬制度及退休計劃，並定期檢討其薪酬及福利待遇，以確保集團於經營業務之地區能與當地勞動市場保持一致水平。除基本薪金外，集團會視乎業績及個別員工表現決定發放獎金予合資格員工。

集團一向積極投放資源在人力發展方面，透過推行多元化的項目提升員工技能。年內，集團舉辦課堂培訓及工作坊，增強員工在管理、溝通、產品知識及相關法例法規等方面的知識。

作為一家關心員工、克盡責任的企業，集團於年內舉辦了多個有關職業安全健康之講座及工作坊，提高員工對工作間的職安健及環保的意識。

社會公益

集團不忘回饋社會，對推動工業發展、支持社會公益及環境保護等工作不遺餘力。年內，本公司獲香港社會服務聯會頒授「5年Plus商界展關懷」特別標誌，以嘉許其在關懷社會和實踐良好企業公民責任方面，持續不懈。

The Group continued to support the Hong Kong Awards for Industries to help promote excellence in manufacturing industries and services. It sponsored the Business of Design Week and Hong Kong Young Design Talent Awards presented by Hong Kong Design Centre. It also granted scholarships to outstanding design students of Hong Kong Institute of Vocational Education.

The Group always cares for the environment, and this is vividly demonstrated by the launch of its eco-friendly products including rechargeable batteries and chargers, batteries for zero-emission electric transportation; and the environmental management policies and measures in place at its operations. During the year, the Group also advocated environmental awareness in the industry and the public in Hong Kong, China and Singapore through school programs, green seminars, road shows, tree planting and other activities. In recognition of its green efforts in building a sustainable environment, the Company received the 2007 Hong Kong Awards for Industries: Environmental Performance Award.

The Group's 12 factories in China were awarded Green Medals in the 2007 "One Factory-One Year-One Environmental Project" organized by the Federation of Hong Kong Industries, in recognition of their contribution to the environmental improvement in Hong Kong and the Pearl River Delta region. Entries submitted for this program covered mainly energy conservation, waste reduction and water management.

集團繼續贊助香港工業獎，支持推廣優質的工業和服務業發展，又贊助由香港設計中心主辦的設計營商週和香港青年才俊設計大獎，同時向香港專業教育學院的傑出設計學生頒授獎學金。

集團一向致力保護環境，多年來推出了多種環保產品，包括充電池及充電器、零廢氣排放電動車專用電池等；並制定了明確的企業環保方針，切實在各個業務層面推行有效的環保措施。年內，集團又在香港、中國及新加坡等地舉辦學界推廣活動、講座、巡迴展覽及植樹活動等，旨在提高業界和公眾的環保意識。本公司榮獲「2007香港工商業獎：環保成就獎」，其積極支持可持續發展的努力得到認同。

集團旗下位於中國的十二家工廠獲香港工業總會的「一廠一年一環保項目」計劃頒發「綠色獎章」，嘉許其各自於2007年推行多個環保項目，該些項目主要針對節省能源、減少排廢和節約用水三大範疇，對改善香港和珠三角的環境大有幫助。

1 A company tour to the Hong Kong Disneyland.
集團員工到香港迪士尼樂園遊玩。

2 The Group organized a Competency Enhancement Program for professional talents.
集團舉辦「才能飛躍計劃」加強專才的管理技能。



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