



天德地產有限公司 Tian Teck Land Limited

(Incorporated in Hong Kong with limited liability)

(Stock Code: 266)

Interim Results for the six months ended 30 September 2008 (Expressed in Hong Kong dollars)

The Board of Directors would like to announce the unaudited consolidated results of the Group for the half year ended 30 September 2008. These results have been reviewed in accordance with Hong Kong Standard on Review Engagements 2410 “Review of interim financial information performed by the independent auditor of the entity” issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”), by KPMG, certified public accountants in Hong Kong, and the Audit Committee with no disagreement. The unmodified review report of the auditor is included in the interim report to be sent to shareholders.

Consolidated income statement — unaudited

		Six months ended 30 September	
	Note	2008 \$'000	2007 \$'000
Turnover	2	13,150	12,816
Cost of services/sales		<u>(8,209)</u>	<u>(8,309)</u>
		4,941	4,507
Other revenue	3(a)	6,555	14,751
Other net loss	3(b)	(520)	(203)
Net valuation (losses)/gains on investment properties		(42,005)	338,555
Reversal of impairment loss in respect of other properties		2,090	1,946
Selling expenses		(270)	(365)
Administrative expenses		<u>(21,548)</u>	<u>(18,646)</u>
(Loss)/profit from operations	2	(50,757)	340,545
Finance costs	4(a)	<u>(38)</u>	<u>(38)</u>
(Loss)/profit before taxation	4	(50,795)	340,507
Income tax	5	<u>8,676</u>	<u>(57,674)</u>
(Loss)/profit for the period		<u><u>(42,119)</u></u>	<u><u>282,833</u></u>
Attributable to:			
— Equity shareholders of the Company		(20,186)	147,292
— Minority interests		<u>(21,933)</u>	<u>135,541</u>
(Loss)/profit for the period		<u><u>(42,119)</u></u>	<u><u>282,833</u></u>
Dividends payable to equity shareholders of the Company attributable to the interim period	6(a)	<u><u>—</u></u>	<u><u>9,495</u></u>
(Loss)/earnings per share — basic and diluted	7	<u><u>\$(0.04)</u></u>	<u><u>\$0.31</u></u>

Consolidated balance sheet — unaudited

	Note	At 30 September 2008 \$'000	At 31 March 2008 \$'000
Non-current assets			
Fixed assets			
— Investment properties		5,830,096	5,722,127
— Other properties, plant and equipment		<u>252,216</u>	<u>271,801</u>
		6,082,312	5,993,928
Available-for-sale equity securities		1,192	3,621
Deferred tax assets		<u>1,540</u>	<u>1,565</u>
		6,085,044	5,999,114
Current assets			
Inventories		232	235
Accounts receivable, deposits and prepayments	8	5,566	4,571
Cash and cash equivalents		<u>473,139</u>	<u>477,493</u>
		478,937	482,299
Current liabilities			
Accounts payable, other payables and accruals	9	91,052	68,633
Deposits received		7,971	7,495
Provision for long service payments		1,727	1,282
Obligations under finance leases		132	140
Current taxation		<u>350</u>	<u>259</u>
		101,232	77,809
Net current assets		<u>377,705</u>	<u>404,490</u>
Total assets less current liabilities		6,462,749	6,403,604
Non-current liabilities			
Bank loan — secured		265,000	130,000
Government lease premiums payable		2,367	2,367
Obligations under finance leases		4	70
Deferred tax liabilities		740,874	749,873
Other financial liabilities		<u>2</u>	<u>2</u>
		1,008,247	882,312
NET ASSETS		<u>5,454,502</u>	<u>5,521,292</u>
CAPITAL AND RESERVES			
Share capital		118,683	118,683
Reserves		<u>2,682,586</u>	<u>2,716,323</u>
		2,801,269	2,835,006
Minority interests		<u>2,653,233</u>	<u>2,686,286</u>
TOTAL EQUITY		<u>5,454,502</u>	<u>5,521,292</u>

Notes:

1. Principal accounting policies and basis of preparation

The unaudited interim financial report has been prepared in accordance with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, including compliance with Hong Kong Accounting Standard (“HKAS”) 34 “Interim financial reporting”, issued by the HKICPA.

The interim financial report has been prepared in accordance with the same accounting policies adopted in the financial statements for the year ended 31 March 2008.

The HKICPA has issued certain new and revised Hong Kong Financial Reporting Standards (“HKFRSs”), which term collectively included HKASs and Interpretations, that are first effective or available for early adoption for accounting periods beginning on or after 1 January 2008. The Group has determined the accounting policies expected to be adopted in the preparation of the Group’s financial statements for the year ending 31 March 2009 on the basis of HKFRSs currently in issue which, the Group believes, do not have a significant impact on the Group’s prior year financial position and results of operations but may result in new or amended disclosures.

The preparation of an interim financial report in conformity with HKAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

2. Segment reporting

Business segment information is chosen as the primary reporting format because this is more relevant to the Group's internal financial reporting. Geographical segment presents similar information to the business segment as the Group's revenue and results of property leasing were derived from Hong Kong and the People's Republic of China ("PRC"), while the Group's revenue and results of the golf and recreational club operation were primarily derived from Malaysia. Therefore, no separate geographical analysis is shown.

An analysis of the Group's segment revenue and results for the six months ended 30 September 2008 and 2007 is as follows:

	Segment revenue		Segment profit/(loss)	
	Six months ended		Six months ended	
	30 September		30 September	
	2008	2007	2008	2007
	\$'000	\$'000	\$'000	\$'000
Property leasing — Hong Kong and the PRC	4,540	4,390	3,526	3,409
Golf and recreational club operation — Malaysia	9,057	9,971	(2,980)	(2,988)
	<u>13,597</u>	<u>14,361</u>	546	421
Net valuation (losses)/gains on investment properties			(42,005)	338,555
Reversal of impairment loss in respect of other properties			2,090	1,946
Unallocated other revenue			6,108	13,206
Unallocated operating income and expenses			<u>(17,496)</u>	<u>(13,583)</u>
(Loss)/profit from operations			<u>(50,757)</u>	<u>340,545</u>
Analysed by:				
Turnover	13,150	12,816		
Other revenue — allocated	<u>447</u>	<u>1,545</u>		
	<u>13,597</u>	<u>14,361</u>		

3. Other revenue and net loss

		Six months ended 30 September	
		2008	2007
		\$'000	\$'000
(a) Other revenue			
Interest income	6,075	13,187	
Dividend income from listed securities	33	19	
Others	447	1,545	
	<u>6,555</u>	<u>14,751</u>	
(b) Other net loss			
Net (loss)/profit on disposal of fixed assets	(2)	247	
Net foreign exchange losses	(518)	(2,641)	
Transfer from equity on disposal of available-for-sale equity securities	—	2,191	
	<u>(520)</u>	<u>(203)</u>	
4. (Loss)/profit before taxation			

(Loss)/profit before taxation is arrived at after charging/(crediting):

		Six months ended 30 September	
		2008	2007
		\$'000	\$'000
(a) Finance costs			
Interest on government lease premiums payable	28	28	
Finance charges on obligations under finance leases	10	10	
Interest on bank loan	2,554	1,094	
Other borrowing costs	499	579	
	<u>3,091</u>	<u>1,711</u>	
Total borrowing costs	3,091	1,711	
Less: Borrowing costs capitalised into property under redevelopment	(3,053)	(1,673)	
	<u>38</u>	<u>38</u>	
(b) Other item			
Depreciation	4,078	4,082	

5. Income tax

	Six months ended 30 September	
	2008 \$'000	2007 \$'000
Current tax		
— Hong Kong profits tax	210	318
— PRC tax	85	70
— Overseas tax	3	(37)
	<u>298</u>	<u>351</u>
Deferred tax	<u>(8,974)</u>	<u>57,323</u>
	<u>(8,676)</u>	<u>57,674</u>

The provision for Hong Kong profits tax is calculated at 16.5% (2007: 17.5%) of the estimated assessable profits for the six months ended 30 September 2008. Taxation for overseas subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant countries. PRC taxation is calculated based on the applicable rate of taxation in accordance with the relevant tax rules and regulations of the PRC.

6. Dividends

(a) Dividends payable to equity shareholders of the Company attributable to the interim period

	Six months ended 30 September	
	2008 \$'000	2007 \$'000
No interim dividend declared and paid after the interim period end (2007: 2 cents per share)		
	<u>—</u>	<u>9,495</u>

The interim dividend has not been recognised as a liability at the balance sheet date.

(b) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved during the interim period

	Six months ended 30 September	
	2008 \$'000	2007 \$'000
No final dividend in respect of the financial year ended 31 March 2008 approved during the following interim period (year ended 31 March 2007: 3 cents per share)		
	<u>—</u>	<u>14,242</u>

7. (Loss)/earnings per share — basic and diluted

The calculation of basic (loss)/earnings per share is based on the loss attributable to equity shareholders of the Company of \$20,186,000 (2007: profit of \$147,292,000) and 474,731,824 (2007: 474,731,824) shares in issue during the period. There were no potential dilutive shares in existence during the six months ended 30 September 2008 and 2007.

8. Accounts receivable, deposits and prepayments

Included in accounts receivable, deposits and prepayments are accounts receivable (net of allowance for bad and doubtful debts) with the following ageing analysis as of the balance sheet date:

	30 September 2008 \$'000	31 March 2008 \$'000
Current	<u>624</u>	<u>542</u>
Less than 1 month past due	159	175
1 to 3 months past due	284	337
More than 3 months but less than 12 months past due	707	1,006
More than 12 months past due	<u>5</u>	<u>1</u>
Amounts past due	<u>1,155</u>	<u>1,519</u>
Total accounts receivable, net of allowance for bad and doubtful debts	1,779	2,061
Deposits and prepayments	<u>3,787</u>	<u>2,510</u>
	<u>5,566</u>	<u>4,571</u>

Debts are generally due after 60 days in respect of golf and recreational club operation and within 14 days in respect of property leasing from the date of billing. Accounts for members of the golf and recreational club with balances that are 90 days past due are suspended and such action will be taken against defaulting members as may be appropriate. For debtors of property leasing, legal action will be taken against past due debtors whenever the situation is appropriate.

9. Accounts payable, other payables and accruals

All of the accounts payable, other payables and accruals except for \$16,235,000 (31 March 2008: \$2,728,000), mainly represented retention monies payable, is expected to be settled within one year.

Included in accounts payable, other payables and accruals are accounts payable with the following ageing analysis as of the balance sheet date:

	30 September 2008 \$'000	31 March 2008 \$'000
Due within 1 month or on demand	349	376
Due after 1 month but within 3 months	553	619
Due after 3 months but within 6 months	160	298
Due after 6 months but within 12 months	39	7
Due after 12 months	<u>25</u>	<u>290</u>
Total accounts payable	1,126	1,590
Accruals and retention monies payable for redevelopment work	79,276	56,678
Other payables and accruals	<u>10,650</u>	<u>10,365</u>
	<u>91,052</u>	<u>68,633</u>

INTERIM DIVIDEND

The Board has resolved that in view of the cessation of the main business of the Group which was the operation of a hotel and the hotel's shopping arcade, no interim dividend will be paid to shareholders (2007: 2 cents per share).

BUSINESS REVIEW

- The Group recorded a loss from operations of \$50.8 million for the half year ended 30 September 2008. The loss was mainly attributable to the valuation loss on investment property concerning the development of iSQUARE on the site located at No. 63 Nathan Road, Kowloon (Kowloon Inland Lot No. 7425) owned by Associated International Hotels Limited ("AIHL"), which is the Company's 50.01% owned subsidiary.

The Group's net valuation losses on investment properties recorded for the half year ended 30 September 2008 were \$42.0 million, compared with the net valuation gains on investment properties of \$338.6 million for the corresponding period of last year. Such losses will only affect the accounting profit or loss but not the cash flow of the Group. Excluding the net valuation losses on investment properties, the Group recorded a loss from operations of approximately \$8.8 million for the half year ended 30 September 2008 as compared with the profit from operations of approximately \$2.0 million for the corresponding period of last year. Such change was mainly due to a steep reduction in interest income.

- Rental income generated from investment properties during the period was slightly improved, representing an increase of approximately 3.4% compared with the corresponding period of last year.
- Austin Hills Golf Resort, the Group's golf and recreational club operation, suffered a segment loss of \$3.0 million for the half year ended 30 September 2008. Segment revenue for the said period was \$9.1 million, representing a decrease of approximately \$0.9 million compared with the corresponding period of last year.
- Interest income for the half year ended 30 September 2008 amounted to \$6.1 million, a decrease of approximately \$7.1 million mainly due to a decrease in interest rates compared with the corresponding period in 2007.
- The total equity for the Group at 30 September 2008 was \$5,454.5 million, compared with \$5,521.3 million at 31 March 2008. As announced on 20 October 2006, AIHL has entered into a facility agreement with a bank comprising of a 5-year term loan facility of up to \$1 billion and a 5-year revolving credit facility of up to \$200 million. AIHL has an option to extend the facilities for two additional years, subject to, among other things, the agreement of the lending bank. At 30 September 2008, the banking facilities were utilised to the extent of \$265 million and the Group's gearing ratio was 4.9% (calculated as total bank loan over total equity).

- At 30 September 2008, the total number of employees of the Group was 120 and the related costs incurred during the period were approximately \$11.2 million.
- Save as disclosed in this announcement, there has been no further material change to the information contained in the Company's annual report for the year ended 31 March 2008 which necessitates additional disclosure to that made herein.

OUTLOOK

The development of iSQUARE on the site located at No. 63 Nathan Road, Kowloon (Kowloon Inland Lot No. 7425) owned by AIHL is in progress. The superstructure construction is underway. Barring unforeseen circumstances, the entire project is expected to be completed in the second half of 2009. The present estimated cost of construction for this project is around \$1.3 billion and this will be mainly financed by external borrowings.

The Directors of AIHL have announced that it is likely that that company will not pay dividends before completion of the development project of iSQUARE. Although the burden of borrowings for the project falls directly on AIHL rather than the Company, the main sources of recurrent income for the Company have ceased during the redevelopment period with the closure of a hotel and the hotel's shopping arcade formerly on the site. This has and will continue to have a very substantial negative impact on the revenue and results of the Group. In the circumstances there is no guarantee that dividends will continue to be paid pending completion of the redevelopment.

The recent global financial turmoil has profound impact on the economy. The Directors expect the operating environment to be tough, property values will likely decline and in consequence the Group's results for the second half of the financial year will be affected.

CONTINGENT LIABILITIES

In November 2007, an overseas subsidiary filed a claim in court against a subscriber of the golf club membership in Malaysia for the payment of approximately \$1.3 million being the remaining outstanding balance for certain preference shares of the subsidiary. However, the subscriber disputed the claim and filed a counterclaim of approximately \$4.7 million on 28 January 2008 on the alleged grounds that the subscriber had suffered loss of reputation and other losses.

In August 2008, the overseas subsidiary and the subscriber agreed to settle by withdrawing their respective claims against each other and a notice of discontinuance for this purpose was filed in court. The case will be closed upon the judge striking out the above claims in the pre-trial conference fixed to be held in December 2008. Accordingly, the Directors are of the opinion that no provision for the counterclaim is necessary.

PURCHASE, SALE OR REDEMPTION BY THE COMPANY AND ITS SUBSIDIARIES OF ITS LISTED SECURITIES

There were no purchases, sales or redemptions of the Company's listed securities by the Company or any of its subsidiaries during the period.

COMPLIANCE WITH THE CODE ON CORPORATE GOVERNANCE PRACTICES

In the opinion of the Directors, the Company has complied throughout the period with all the code provisions set out in the Code on Corporate Governance Practices ("CG Code") in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") except that the roles of chairman and chief executive officer were not separated and performed by two individuals, which was inconsistent with code provision A.2.1 of the CG Code.

In respect of the deviation from code provision A.2.1 of the CG Code, Mr Cheong Hooi Hong is both the Chairman and chief executive officer of the Company. The Board of Directors considers that the current structure does not have any adverse effect on the Company and believes that this structure enables the Group to make and implement decisions promptly and efficiently.

INTERIM REPORT

The Company's interim report containing all information required by the Listing Rules will be dispatched to shareholders in due course.

By Order of the Board
Tian Teck Land Limited
Ng Sau Fong
Company Secretary

Hong Kong, 10 December 2008

As at the date of this announcement, Mr Cheong Hooi Hong, Mr Cheong Kheng Lim, Mr Cheong Keng Hooi, Mr Cheong Sim Lam and Miss Cheong Chong Ling are executive directors, Mr Sin Cho Chiu, Charles and Mr Lau Wah Sum are non-executive directors, and Mr Chow Wan Hoi, Paul, Mr Yau Allen Lee-nam and Mr Tse Pang Yuen are independent non-executive directors.