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# Tristate Holdings Limited

(Incorporated in Bermuda with limited liability)

(Stock Code: 458)

## ANNOUNCEMENT OF INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2009

### FINANCIAL SUMMARY OF 2009 INTERIM RESULTS

- Revenue decreased by 12% to HK\$1,339 million
- Loss attributable to equity holders of the Company of HK\$139 million
- Loss per share of HK\$0.52

### INTERIM RESULTS

The board of directors (the “Board”) of Tristate Holdings Limited (the “Company”) presents the unaudited interim results of the Company and its subsidiaries (together, the “Group”) for the six months ended 30 June 2009 together with comparative figures for 2008.

### CONDENSED CONSOLIDATED INTERIM INCOME STATEMENT

For the six months ended 30 June 2009

|                                                                          |      | Unaudited six months ended 30 June |             |
|--------------------------------------------------------------------------|------|------------------------------------|-------------|
|                                                                          |      | 2009                               | 2008        |
|                                                                          | Note | HK\$'000                           | HK\$'000    |
| Revenue                                                                  | 3    | 1,339,249                          | 1,516,364   |
| Cost of sales                                                            |      | (1,050,382)                        | (1,220,408) |
| Gross profit                                                             |      | 288,867                            | 295,956     |
| Other income and other gains                                             |      | 3,531                              | 3,264       |
| Gain on disposal of non-current assets held for sale                     |      | –                                  | 15,125      |
| Selling and distribution expenses                                        |      | (77,273)                           | (68,890)    |
| General and administrative expenses                                      |      | (187,834)                          | (210,930)   |
| Restructuring costs                                                      | 4    | (166,445)                          | –           |
| (Loss)/profit from operations                                            | 5    | (139,154)                          | 34,525      |
| Finance income                                                           | 6    | 1,478                              | 3,978       |
| Finance costs                                                            | 6    | (4,870)                            | (5,010)     |
| Provision for impairment in an associate                                 |      | (592)                              | –           |
| Share of results of associates                                           |      | (142)                              | 13          |
| (Loss)/profit before income tax                                          |      | (143,280)                          | 33,506      |
| Income tax credit                                                        | 7    | 4,481                              | 159         |
| (Loss)/profit for the half year                                          |      | (138,799)                          | 33,665      |
| Attributable to:                                                         |      |                                    |             |
| Equity holders of the Company                                            |      | (138,771)                          | 33,684      |
| Minority interests                                                       |      | (28)                               | (19)        |
|                                                                          |      | (138,799)                          | 33,665      |
| Interim dividend                                                         | 8    | –                                  | 16,124      |
| (Loss)/earnings per share attributable to equity holders of the Company: |      |                                    |             |
| Basic                                                                    | 9    | (HK\$0.52)                         | HK\$0.13    |
| Diluted                                                                  | 9    | (HK\$0.52)                         | N/A         |

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30 June 2009

|                                                                   | Unaudited six months ended 30 June |                      |
|-------------------------------------------------------------------|------------------------------------|----------------------|
|                                                                   | 2009                               | 2008                 |
|                                                                   | HK\$'000                           | HK\$'000             |
| (Loss)/profit for the half year                                   | <u>(138,799)</u>                   | <u>33,665</u>        |
| Other comprehensive income:                                       |                                    |                      |
| Fair value losses on cash flow hedges                             |                                    |                      |
| Losses arising during the half year                               | (25,708)                           | —                    |
| Transfer to the consolidated income statement                     | (9,903)                            | —                    |
| Income tax effect                                                 | 19                                 | —                    |
| Fair value (loss)/gain on net investment hedge                    | (14,268)                           | 856                  |
| Currency translation differences                                  |                                    |                      |
| Gain arising during the half year                                 | 12,521                             | 17,219               |
| Transfer to the consolidated income statement                     | 138,928                            | —                    |
| Effect of change in income tax rate on assets revaluation reserve | <u>(20)</u>                        | <u>—</u>             |
| Other comprehensive income, net of tax                            | <u>101,569</u>                     | <u>18,075</u>        |
| Total comprehensive (loss)/income for the half year               | <u><u>(37,230)</u></u>             | <u><u>51,740</u></u> |
| Attributable to:                                                  |                                    |                      |
| Equity holders of the Company                                     | (37,202)                           | 51,778               |
| Minority interests                                                | <u>(28)</u>                        | <u>(38)</u>          |
|                                                                   | <u><u>(37,230)</u></u>             | <u><u>51,740</u></u> |

# CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

As at 30 June 2009

|                                                                    |      | Unaudited<br>As at<br>30 June 2009<br>HK\$'000 | Audited<br>As at<br>31 December 2008<br>HK\$'000 |
|--------------------------------------------------------------------|------|------------------------------------------------|--------------------------------------------------|
|                                                                    | Note |                                                |                                                  |
| <b>NON-CURRENT ASSETS</b>                                          |      |                                                |                                                  |
| Property, plant and equipment                                      |      | 598,754                                        | 571,338                                          |
| Investment properties                                              |      | 1,051                                          | 1,065                                            |
| Leasehold land and land use rights                                 |      | 38,448                                         | 27,824                                           |
| Intangible assets                                                  |      | 156,992                                        | 159,738                                          |
| Other long-term assets                                             |      | 20,168                                         | 19,627                                           |
| Deferred income tax assets                                         |      | 7,702                                          | 6,676                                            |
| Investments in associates                                          |      | 4,192                                          | 4,991                                            |
|                                                                    |      | <b>827,307</b>                                 | <b>791,259</b>                                   |
| <b>CURRENT ASSETS</b>                                              |      |                                                |                                                  |
| Inventories                                                        |      | 309,452                                        | 343,472                                          |
| Accounts receivable and bills receivable                           | 10   | 346,878                                        | 384,874                                          |
| Forward foreign exchange contracts                                 |      | 4,703                                          | 45,621                                           |
| Prepayments and other receivables                                  |      | 83,360                                         | 73,445                                           |
| Cash and bank balances                                             |      | 371,319                                        | 300,349                                          |
|                                                                    |      | <b>1,115,712</b>                               | <b>1,147,761</b>                                 |
| Non-current assets held for sale                                   |      | –                                              | 5,599                                            |
|                                                                    |      | <b>1,115,712</b>                               | <b>1,153,360</b>                                 |
| <b>CURRENT LIABILITIES</b>                                         |      |                                                |                                                  |
| Accounts payable and bills payable                                 | 11   | 170,744                                        | 185,269                                          |
| Forward foreign exchange contracts                                 |      | 36,306                                         | –                                                |
| Accruals and other payables                                        |      | 212,419                                        | 205,633                                          |
| Income tax liabilities                                             |      | 41,566                                         | 43,674                                           |
| Bank borrowings                                                    |      | 268,537                                        | 210,842                                          |
|                                                                    |      | <b>729,572</b>                                 | <b>645,418</b>                                   |
| <b>NET CURRENT ASSETS</b>                                          |      | <b>386,140</b>                                 | <b>507,942</b>                                   |
| <b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>                       |      | <b>1,213,447</b>                               | <b>1,299,201</b>                                 |
| <b>NON-CURRENT LIABILITIES</b>                                     |      |                                                |                                                  |
| Retirement benefits and other post retirement obligations          |      | 25,819                                         | 33,694                                           |
| License fees payable                                               |      | 119,416                                        | 124,247                                          |
| Deferred income tax liabilities                                    |      | 72,567                                         | 83,629                                           |
| Other long-term liabilities                                        |      | 5,882                                          | 6,589                                            |
|                                                                    |      | <b>223,684</b>                                 | <b>248,159</b>                                   |
| <b>NET ASSETS</b>                                                  |      | <b>989,763</b>                                 | <b>1,051,042</b>                                 |
| <b>EQUITY</b>                                                      |      |                                                |                                                  |
| Capital and reserves attributable to equity holders of the Company |      |                                                |                                                  |
| Share capital                                                      |      | 26,874                                         | 26,874                                           |
| Reserves                                                           |      | 962,475                                        | 1,023,726                                        |
|                                                                    |      | <b>989,349</b>                                 | <b>1,050,600</b>                                 |
| Minority interests                                                 |      | 414                                            | 442                                              |
| <b>TOTAL EQUITY</b>                                                |      | <b>989,763</b>                                 | <b>1,051,042</b>                                 |

**Notes:**

**1. BASIS OF PREPARATION AND ACCOUNTING POLICIES**

This unaudited Condensed Consolidated Interim Financial Information for the six months ended 30 June 2009 has been prepared in accordance with Hong Kong Accounting Standard 34, 'Interim Financial Reporting' issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

It should be read in conjunction with the annual financial statements for the year ended 31 December 2008, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRSs").

The accounting policies applied in preparing the unaudited Condensed Consolidated Interim Financial Information for the six months ended 30 June 2009 are consistent with those used in the preparation of the annual financial statements for the year ended 31 December 2008, except as described in Note 2 below.

**2. IMPACT OF ADOPTING NEW/REVISED HONG KONG FINANCIAL REPORTING STANDARDS**

In 2009, the Group has adopted the following new standards, amendments and interpretations to existing standards which are mandatory for the first time for the Group's financial year beginning 1 January 2009 and are relevant to the Group's operations. The impact on the Group's accounting policies upon adoption is set out below:

HKAS 1 (Revised), 'Presentation of Financial Statements'. The revised standard prohibits the presentation of items of income and expenses (i.e. 'non-owner changes in equity') in the statement of changes in equity, requiring 'non-owner changes in equity' to be presented separately from owner changes in equity. All 'non-owner changes in equity' are required to be shown in a performance statement. Entities can choose whether to present one performance statement (the statement of comprehensive income) or two statements (the income statement and statement of comprehensive income). The Group has elected to present two statements: an income statement and a statement of comprehensive income. The unaudited Condensed Consolidated Interim Financial Information has been prepared under the revised disclosure requirements.

HKAS 1 (Amendment), 'Presentation of Financial Statements' resulting from improvements to HKFRSs published in October 2008. The amendment clarifies that some rather than all financial assets and liabilities classified as held for trading in accordance with HKAS 39, 'Financial Instruments: Recognition and Measurement' are examples of current assets and liabilities. The amendment has no impact on the unaudited Condensed Consolidated Interim Financial Information.

HKAS 19 (Amendment), 'Employee Benefits'. The amendment clarifies that a plan amendment that results in a change in the extent to which benefit promises are affected by future salary increases is a curtailment, while an amendment that changes benefits attributable to past service gives rise to a negative past service cost if it results in a reduction in the present value of the defined benefit obligation. The definition of return on plan assets has been amended to state that plan administration costs are deducted in the calculation of return on plan assets only to the extent that such costs have been excluded from measurement of the defined benefit obligation. In addition, the distinction between short-term and long-term employee benefits will be based on whether benefits are due to be settled within or after 12 months of employee service being rendered. HKAS 19 (Amendment) has also been amended to be consistent with HKAS 37, 'Provision, Contingent Liabilities and Contingent Assets', which requires contingent liabilities to be disclosed, not recognised. The adoption of HKAS 19 (Amendment) has no impact on the unaudited Condensed Consolidated Interim Financial Information.

HKAS 23 (Revised), 'Borrowing Costs'. The revised standard requires an entity to capitalise borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (one that takes a substantial period of time to get ready for use or sale) as part of the cost of that asset. The option of immediately expensing those borrowing costs will be removed. The adoption of HKAS 23 (Revised) has no impact on the unaudited Condensed Consolidated Interim Financial Information as the Group's existing accounting policy on borrowing costs complies with the revised requirements.

## **2. IMPACT OF ADOPTING NEW/REVISED HONG KONG FINANCIAL REPORTING STANDARDS (Continued)**

HKAS 23 (Amendment), 'Borrowing Costs' resulting from improvements to HKFRSs published in October 2008. The definition of borrowing costs has been amended so that interest expense is calculated using the effective interest method defined in HKAS 39, 'Financial Instruments: Recognition and Measurement'. The amendment has no impact on the unaudited Condensed Consolidated Interim Financial Information as the Group's existing accounting policy on borrowing costs complies with the amended requirements.

HKAS 27 (Amendment), 'Consolidated and Separate Financial Statements'. Where an investment in a subsidiary that is accounted for under HKAS 39, 'Financial Instruments: Recognition and Measurement', is classified as held for sale under HKFRS 5, 'Non-current Assets Held for Sale and Discontinued Operations', HKAS 39 would continue to be applied. The amendment will not have any impact on the unaudited Condensed Consolidated Interim Financial Information because it is the Group's policy for an investment in subsidiary to be recorded at cost in the stand-alone financial statements of each entity.

HKAS 28 (Amendment), 'Investments in Associates' (and consequential amendments to HKAS 32, 'Financial Instruments: Presentation' and HKFRS 7, 'Financial Instruments: Disclosures'). An investment in associate is treated as a single asset for the purposes of impairment testing and any impairment loss is not allocated to specific assets included within the investment, for example, goodwill. Reversals of impairment are recorded as an adjustment to the investment balance to the extent that the recoverable amount of the associate increases. The adoption of HKAS 28 (Amendment) has no impact on the unaudited Condensed Consolidated Interim Financial Information.

HKAS 36 (Amendment), 'Impairment of Assets'. Where fair value less costs to sell is calculated on the basis of discounted cash flows, disclosures equivalent to those for value in use calculation should be made. The Group will make the required disclosure where applicable for impairment tests in its annual financial statements for the year ending 31 December 2009.

HKAS 38 (Amendment), 'Intangible Assets'. A prepayment may only be recognised in the event that payment has been made in advance of obtaining right of access to goods or receipt of services. An expense is therefore recognised when an entity has a right to access or receipt of goods and services. The adoption of HKAS 38 (Amendment) has no impact on the unaudited Condensed Consolidated Interim Financial Information.

HKAS 39 (Amendment), 'Financial Instruments: Recognition and Measurement'. The amendment relevant to the Group clarifies that it is possible for there to be movements into and out of the fair value through profit or loss category where a derivative commences or ceases to qualify as a hedging instrument in cash flow or net investment hedge. In addition, the definition of financial asset or financial liability at fair value through profit or loss as it relates to items that are held for trading is also amended. The adoption of HKAS 39 (Amendment) has no impact on the unaudited Condensed Consolidated Interim Financial Information as there was no movement into and out of the fair value through profit or loss category during the half year.

HKFRS 2 (Amendment), 'Share-based Payment – Vesting Conditions and Cancellations'. The amended standard deals with vesting conditions and cancellations. It clarifies that vesting conditions are service conditions and performance conditions only. Other features of a share-based payment are not vesting conditions. As such, these features would need to be included in the grant date fair value for transactions with employees and others providing similar services, that is, these features would not impact the number of awards expected to vest or valuation thereof subsequent to grant date. All cancellations, whether by the entity or by other parties, should receive the same accounting treatment. The adoption of HKFRS 2 (Amendment) has no impact on the unaudited Condensed Consolidated Interim Financial Information as the Group's existing accounting policy on share-based payment complies with the amended requirements.

HKFRS 7 (Amendment), 'Financial Instruments: Disclosures'. The amendment increases the disclosure requirements about fair value measurement and amends the disclosure about liquidity risk. The amendment introduces a three-level hierarchy for fair value measurement disclosures and requires some specific quantitative disclosures for those instruments classified in the lowest level in the hierarchy. These disclosures will help to improve comparability between entities about the effects of fair value measurements. In addition, the amendment clarifies and enhances the existing requirements for the disclosure of liquidity risk primarily requiring a separate liquidity risk analysis for derivative and non-derivative financial liabilities. It also requires a maturity analysis for financial assets where the information is needed to understand the nature and context of liquidity risk. The Group will make additional relevant disclosures in its annual financial statements for the year ending 31 December 2009.

## 2. IMPACT OF ADOPTING NEW/REVISED HONG KONG FINANCIAL REPORTING STANDARDS (Continued)

HKFRS 8, 'Operating Segments'. HKFRS 8 replaces HKAS 14, 'Segment Reporting'. It requires a 'management approach' under which segment information is presented on the same basis as that used for internal reporting purposes to the chief operating decision maker. The adoption of HKFRS 8 resulted in no change in the identification of reportable segments presented in the unaudited Condensed Consolidated Interim Financial Information but has led to increased disclosures. The unallocated assets and liabilities and their results under the previous HKAS 14 presentation are included under the reportable segments after the adoption of HKFRS 8. The 2008 comparative figures have also been presented on the same basis.

HK(IFRIC\*) – Interpretation 13, 'Customer Loyalty Programmes'. HK(IFRIC) – Interpretation 13 clarifies that where goods or services are sold together with a customer loyalty incentive (for example, loyalty points or free products), the arrangement is a multiple-element arrangement and the consideration receivable from the customer is allocated between the components of the arrangement using fair values. The adoption of HK(IFRIC) – Interpretation 13 has no material impact on the unaudited Condensed Consolidated Interim Financial Information.

\* IFRIC: International Financial Reporting Interpretations Committee

HK(IFRIC) – Interpretation 16, 'Hedges of a Net Investment in a Foreign Operation'. HK(IFRIC) – Interpretation 16 clarifies the accounting treatment in respect of net investment hedging. This includes the fact that net investment hedging relates to differences in functional currency not presentation currency, and hedging instruments may be held anywhere in the Group. The requirements of HKAS 21, 'The Effects of Changes in Foreign Exchange Rates', do apply to the hedged item. The adoption of HK(IFRIC) – Interpretation 16 has no impact on the unaudited Condensed Consolidated Interim Financial Information as the Group's existing accounting policy on net investment hedges complies with the interpretation.

The following amendments to existing standards and interpretation relevant to the Group have been issued, but are not effective for the financial year beginning 1 January 2009 and have not been early adopted:

HKFRS 3 (Revised), 'Business Combinations' and consequential amendments to HKAS 27, 'Consolidated and Separate Financial Statements', HKAS 28, 'Investments in Associates' and HKAS 31, 'Interests in Joint Ventures', effective prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after 1 July 2009.

HKICPA's improvements to HKFRSs published in May 2009:

HKAS 7 (Amendment), 'Statement of Cash Flows', effective for periods beginning on or after 1 January 2010.

HKAS 17 (Amendment), 'Leases', effective for periods beginning on or after 1 January 2010.

HKAS 36 (Amendment), 'Impairment of Assets', effective for periods beginning on or after 1 January 2010.

HKAS 39 (Amendment), 'Financial Instruments: Recognition and Measurement', effective for periods beginning on or after 1 January 2010.

HKFRS 2 (Amendment), 'Share-based Payment', effective for periods beginning on or after 1 July 2009.

HKFRS 5 (Amendment), 'Non-current Assets Held for Sale and Discontinued Operations', effective for periods beginning on or after 1 January 2010.

HKFRS 8 (Amendment), 'Operating Segments', effective for periods beginning on or after 1 January 2010.

HK(IFRIC) – Interpretation 16 (Amendment), 'Hedges of a Net Investment in a Foreign Operation', effective for periods beginning on or after 1 July 2009.

The Group has assessed the potential impact of these amendments. Details of the Group's assessment are included in the interim report of the Company for the six months ended 30 June 2009.

### 3. SEGMENT INFORMATION

Reportable segments are identified and reported in the manner consistent with internal reports of the Group that are regularly reviewed by the chief operating decision makers (the Chief Executive Officer and Senior Management) in order to assess performance and allocate resources. The chief operating decision makers assess the performance of the reportable segments based on the profit and loss generated.

The Group has two reportable segments: (i) garment manufacturing, and (ii) branded product distribution, retail and trading. The segment information is as follows:

|                                                 | Unaudited six months ended 30 June                |                                                     |                                                   |                                                     |                                                   |                                                     |
|-------------------------------------------------|---------------------------------------------------|-----------------------------------------------------|---------------------------------------------------|-----------------------------------------------------|---------------------------------------------------|-----------------------------------------------------|
|                                                 | Garment manufacturing                             |                                                     | Branded product distribution, retail and trading  |                                                     | Total                                             |                                                     |
|                                                 | 2009<br>HK\$'000                                  | 2008<br>HK\$'000                                    | 2009<br>HK\$'000                                  | 2008<br>HK\$'000                                    | 2009<br>HK\$'000                                  | 2008<br>HK\$'000                                    |
| Revenue                                         | <b>1,125,504</b>                                  | 1,373,130                                           | <b>213,745</b>                                    | 143,234                                             | <b>1,339,249</b>                                  | 1,516,364                                           |
| (Loss)/profit for the half year                 | <b>(148,150)</b>                                  | 30,158                                              | <b>9,351</b>                                      | 3,507                                               | <b>(138,799)</b>                                  | 33,665                                              |
|                                                 | Garment manufacturing                             |                                                     | Branded product distribution, retail and trading  |                                                     | Total                                             |                                                     |
|                                                 | Unaudited<br>As at<br>30 June<br>2009<br>HK\$'000 | Audited<br>As at<br>31 December<br>2008<br>HK\$'000 | Unaudited<br>As at<br>30 June<br>2009<br>HK\$'000 | Audited<br>As at<br>31 December<br>2008<br>HK\$'000 | Unaudited<br>As at<br>30 June<br>2009<br>HK\$'000 | Audited<br>As at<br>31 December<br>2008<br>HK\$'000 |
| Total assets                                    | <b>1,650,224</b>                                  | 1,667,865                                           | <b>292,795</b>                                    | 276,754                                             | <b>1,943,019</b>                                  | 1,944,619                                           |
| including:                                      |                                                   |                                                     |                                                   |                                                     |                                                   |                                                     |
| Investment in associates                        | <b>4,192</b>                                      | 4,991                                               | –                                                 | –                                                   | <b>4,192</b>                                      | 4,991                                               |
| Additions to non-current assets ( <i>Note</i> ) | <b>66,841</b>                                     | 201,043                                             | <b>2,544</b>                                      | 135,119                                             | <b>69,385</b>                                     | 336,162                                             |
| Total liabilities                               | <b>764,392</b>                                    | 713,302                                             | <b>188,864</b>                                    | 180,275                                             | <b>953,256</b>                                    | 893,577                                             |

### 3. SEGMENT INFORMATION (Continued)

|                                                        | Unaudited six months ended 30 June |                  |                                                  |                  |                  |                  |
|--------------------------------------------------------|------------------------------------|------------------|--------------------------------------------------|------------------|------------------|------------------|
|                                                        | Garment manufacturing              |                  | Branded product distribution, retail and trading |                  | Total            |                  |
|                                                        | 2009<br>HK\$'000                   | 2008<br>HK\$'000 | 2009<br>HK\$'000                                 | 2008<br>HK\$'000 | 2009<br>HK\$'000 | 2008<br>HK\$'000 |
| Finance income                                         | 1,219                              | 3,443            | 259                                              | 535              | 1,478            | 3,978            |
| Finance costs                                          | (2,465)                            | (4,360)          | (2,405)                                          | (650)            | (4,870)          | (5,010)          |
| Provision for impairment in an associate               | (592)                              | –                | –                                                | –                | (592)            | –                |
| Share of results of associates                         | (142)                              | 13               | –                                                | –                | (142)            | 13               |
| Income tax credit/(expense)                            | 7,517                              | 3,282            | (3,036)                                          | (3,123)          | 4,481            | 159              |
| Amortisation of leasehold land and land use rights     | (456)                              | (423)            | –                                                | –                | (456)            | (423)            |
| Amortisation of license rights                         | –                                  | –                | (4,885)                                          | (2,198)          | (4,885)          | (2,198)          |
| Depreciation on property, plant and equipment          | (25,732)                           | (25,713)         | (2,313)                                          | (2,461)          | (28,045)         | (28,174)         |
| Depreciation on investment properties                  | (14)                               | (21)             | –                                                | –                | (14)             | (21)             |
| Provision for impairment of receivables, net           | (4,610)                            | (1,147)          | (195)                                            | 113              | (4,805)          | (1,034)          |
| Write-down of inventories to net realisable value, net | (4,708)                            | (8,029)          | (2,234)                                          | (1,132)          | (6,942)          | (9,161)          |
| Gain on disposal of non-current assets held for sale   | –                                  | 15,125           | –                                                | –                | –                | 15,125           |
| Restructuring costs                                    | <u>(166,445)</u>                   | <u>–</u>         | <u>–</u>                                         | <u>–</u>         | <u>(166,445)</u> | <u>–</u>         |

### 3. SEGMENT INFORMATION (Continued)

The Group's revenue is mainly derived from customers located in the United States of America, the United Kingdom (the "UK") and the People's Republic of China (the "PRC"), while the Group's production facilities and other assets are located predominantly in the PRC and Thailand. The PRC includes the mainland of the PRC, Hong Kong and Macau. An analysis of the Group's revenue by location of customers and an analysis of the Group's non-current assets by location of assets are as follows:

| Unaudited six months ended 30 June |          |          |          |          |          |                 |          |          |           |           |
|------------------------------------|----------|----------|----------|----------|----------|-----------------|----------|----------|-----------|-----------|
| The United States<br>of America    |          | UK       |          | PRC      |          | Other countries |          | Total    |           |           |
| 2009                               | 2008     | 2009     | 2008     | 2009     | 2008     | 2009            | 2008     | 2009     | 2008      |           |
| HK\$'000                           | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000        | HK\$'000 | HK\$'000 | HK\$'000  | HK\$'000  |
| Revenue                            | 750,993  | 981,477  | 263,185  | 251,266  | 211,494  | 206,886         | 113,577  | 76,735   | 1,339,249 | 1,516,364 |

Included in revenue derived from the PRC was HK\$61,815,000 (2008: HK\$53,863,000) related to revenue generated in Hong Kong.

For the six months ended 30 June 2009, revenues from two customers in the garment manufacturing segment each accounted for more than 10% of the Group's total revenue and represented approximately 29% and 15% (2008: 29% and 6%) of the total revenue respectively.

|                           | PRC       |             | Thailand  |             | Other locations |             | Total     |             |
|---------------------------|-----------|-------------|-----------|-------------|-----------------|-------------|-----------|-------------|
|                           | Unaudited | Audited     | Unaudited | Audited     | Unaudited       | Audited     | Unaudited | Audited     |
|                           | As at     | As at       | As at     | As at       | As at           | As at       | As at     | As at       |
|                           | 30 June   | 31 December | 30 June   | 31 December | 30 June         | 31 December | 30 June   | 31 December |
|                           | 2009      | 2008        | 2009      | 2008        | 2009            | 2008        | 2009      | 2008        |
|                           | HK\$'000  | HK\$'000    | HK\$'000  | HK\$'000    | HK\$'000        | HK\$'000    | HK\$'000  | HK\$'000    |
| Non-current assets (Note) | 559,181   | 515,382     | 142,574   | 146,107     | 117,850         | 123,094     | 819,605   | 784,583     |

Included in non-current assets located in the PRC was HK\$160,423,000 (2008: HK\$177,532,000) related to assets located in Hong Kong.

Note: Non-current assets exclude deferred income tax assets.

### 4. RESTRUCTURING COSTS

Restructuring costs comprise the following:

| Unaudited six months ended 30 June             |                |
|------------------------------------------------|----------------|
| 2009                                           | 2008           |
| HK\$'000                                       | HK\$'000       |
| Redundancy costs                               | 25,715         |
| Impairment of property, plant and equipment    | 1,802          |
| Realisation of accumulated translation reserve | 138,928        |
|                                                | <b>166,445</b> |

During the period, the Group has restructured its overseas operations, including closing down a factory in the Philippines and scaling down operations in Thailand and Vietnam, and has implemented plans to liquidate certain subsidiaries. In this connection, redundancy costs were incurred and the related portion of the accumulated translation reserve was transferred from equity to consolidated income statement.

## 5. (LOSS)/PROFIT FROM OPERATIONS

(Loss)/profit from operations is stated after crediting and charging the following:

|                                                        | Unaudited six months ended 30 June |          |
|--------------------------------------------------------|------------------------------------|----------|
|                                                        | 2009                               | 2008     |
|                                                        | HK\$'000                           | HK\$'000 |
| <i>Crediting</i>                                       |                                    |          |
| Net gain on disposals of property, plant and equipment | 263                                | —        |
| <i>Charging</i>                                        |                                    |          |
| Amortisation of leasehold land and land use rights     | 456                                | 423      |
| Depreciation on property, plant and equipment          | 28,045                             | 28,174   |
| Depreciation on investment properties                  | 14                                 | 21       |
| Net loss on disposals of property, plant and equipment | —                                  | 383      |
| Amortisation of license rights                         | 4,885                              | 2,198    |
| Provision for impairment of receivables, net           | 4,805                              | 1,034    |
| Write-down of inventories to net realisable value, net | 6,942                              | 9,161    |
| Employment expenses                                    | 324,468                            | 339,074  |

## 6. FINANCE INCOME/FINANCE COSTS

|                                                 | Unaudited six months ended 30 June |          |
|-------------------------------------------------|------------------------------------|----------|
|                                                 | 2009                               | 2008     |
|                                                 | HK\$'000                           | HK\$'000 |
| Finance income                                  |                                    |          |
| Interest income on bank deposits                | 1,478                              | 3,978    |
| Finance costs                                   |                                    |          |
| Interest on bank loans and overdrafts           | 2,233                              | 4,360    |
| Imputed interest on license fees payable        | 2,405                              | 650      |
| Imputed interest on other long-term liabilities | 232                                | —        |
|                                                 | 4,870                              | 5,010    |

## 7. INCOME TAX CREDIT

|                       | Unaudited six months ended 30 June |            |
|-----------------------|------------------------------------|------------|
|                       | 2009                               | 2008       |
|                       | HK\$'000                           | HK\$'000   |
| Current income tax    |                                    |            |
| Hong Kong profits tax | (2,086)                            | (3,299)    |
| Non-Hong Kong tax     | (6,402)                            | (4,825)    |
| Deferred income tax   | 12,969                             | 8,283      |
|                       | <u>4,481</u>                       | <u>159</u> |

Hong Kong profits tax has been provided at the rate of 16.5% (2008: 16.5%) on the estimated assessable profit for the half year. Income tax on non-Hong Kong profit has been calculated on the relevant estimated assessable profit for the half year at the income tax rates prevailing in the countries/places in which the Group operates.

In early 2006, the Hong Kong Inland Revenue Department (the "HK IRD") initiated a tax audit on certain companies within the Group for the years of assessment from 1999/2000 (financial year ended 31 December 1999) to 2004/2005 (financial year ended 31 December 2004). The HK IRD has issued protective assessments to some of these companies for the years of assessment 1999/2000 to 2002/2003 in view of the statutory time bar. During the course of the tax audit, further protective assessments for subsequent years may be raised by the HK IRD with respect to these companies. Since the tax audit is ongoing, its outcome cannot be readily ascertained. Management has reviewed the situation and, after seeking necessary professional advice, considers that sufficient tax related provisions have been made in the Condensed Consolidated Interim Financial Information in respect of the protective assessments which the Group had received.

## 8. INTERIM DIVIDEND

The Board has resolved not to declare the payment of an interim dividend for the six months ended 30 June 2009 (2008: HK\$0.06 per share, totalling HK\$16,124,000).

## 9. (LOSS)/EARNINGS PER SHARE

Basic (loss)/earnings per share is calculated by dividing the consolidated loss attributable to equity holders of the Company for the six months ended 30 June 2009 of HK\$138,771,000 (2008: profit of HK\$33,684,000) by the weighted average number of shares in issue during the six months ended 30 June 2009 of 268,735,253 (2008: 268,735,253).

Diluted (loss)/earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares granted under the Company's share option scheme. As the exercise price of the share options granted by the Company was higher than the average market price of the Company's shares for the six months ended 30 June 2009, those outstanding share options granted, which amounted to 1,464,000 shares as at 30 June 2009, have no dilutive effect on loss per share for the six months ended 30 June 2009. There was no dilutive potential ordinary share outstanding during the six months ended 30 June 2008.

## 10. ACCOUNTS RECEIVABLE AND BILLS RECEIVABLE

The aging analysis is as follows:

|                                               | Unaudited<br>As at<br>30 June<br>2009<br>HK\$'000 | Audited<br>As at<br>31 December<br>2008<br>HK\$'000 |
|-----------------------------------------------|---------------------------------------------------|-----------------------------------------------------|
| Less than 3 months                            | 350,766                                           | 380,352                                             |
| 3 months to 6 months                          | 3,485                                             | 4,522                                               |
| Over 6 months                                 | 1,000                                             | 3,954                                               |
|                                               | <u>355,251</u>                                    | <u>388,828</u>                                      |
| Less: provision for impairment of receivables | (8,373)                                           | (3,954)                                             |
|                                               | <u><u>346,878</u></u>                             | <u><u>384,874</u></u>                               |

Majority of trade receivables are with customers having an appropriate credit history. The Group grants its customers credit terms ranging from 30 to 45 days. Accounts receivable and bills receivable are covered by letters of credit issued by banks or on open account terms; and majority of the latter is covered by credit insurance.

The carrying amounts of the accounts receivable and bills receivable approximate their fair values.

## 11. ACCOUNTS PAYABLE AND BILLS PAYABLE

Accounts payable and bills payable comprise:

|               | Unaudited<br>As at<br>30 June<br>2009<br>HK\$'000 | Audited<br>As at<br>31 December<br>2008<br>HK\$'000 |
|---------------|---------------------------------------------------|-----------------------------------------------------|
| Third parties | 168,099                                           | 180,828                                             |
| Associates    | 2,645                                             | 4,441                                               |
|               | <u>170,744</u>                                    | <u>185,269</u>                                      |

The aging analysis is as follows:

|                      |                |                |
|----------------------|----------------|----------------|
| Less than 3 months   | 159,415        | 171,284        |
| 3 months to 6 months | 4,593          | 10,418         |
| Over 6 months        | 6,736          | 3,567          |
|                      | <u>170,744</u> | <u>185,269</u> |

Majority of payment terms with suppliers are within 60 days.

The carrying amounts of accounts payable and bills payable approximate their fair values.

## 12. CAPITAL COMMITMENTS

The Group had capital commitments in relation to construction of production facilities and purchase of equipment, as follows:

|                                   | Unaudited<br>As at<br>30 June<br>2009<br>HK\$'000 | Audited<br>As at<br>31 December<br>2008<br>HK\$'000 |
|-----------------------------------|---------------------------------------------------|-----------------------------------------------------|
| Contracted but not provided for   | 3,030                                             | 38,422                                              |
| Authorised but not contracted for | 33,578                                            | 62,855                                              |
|                                   | <u><u>36,608</u></u>                              | <u><u>101,277</u></u>                               |

In this Management Discussion and Analysis, we present the business review and a discussion on the financial performance of Tristate Holdings Limited (the “Company”) and its subsidiaries (together, the “Group”) over the six months ended 30 June 2009.

### BUSINESS REVIEW

For the six months ended 30 June 2009, the Group recorded a loss attributable to equity holders of HK\$138,771,000 as compared with a profit of HK\$33,684,000 for the corresponding period in 2008. The current period loss was mainly attributable to restructuring costs of HK\$166,445,000 relating to overseas operations. After considering the impact of the unprecedented global financial downturn on future orders, the uncertainty regarding a rapid recovery, our cost competitiveness and labour efficiency, we have decided to restructure our operations in the Philippines, Vietnam and Thailand. In this connection, redundancy costs of HK\$25,715,000 were incurred and negative translation reserve balances of HK\$138,928,000 related to the operations in the Philippines were transferred from cumulative translation reserve (a non-cash equity item) to the consolidated income statement. Excluding the impact of the aforesaid restructuring costs and the one-time gain on disposal of an investment property in 2008, profit in the first half of 2009 from underlying operations increased by 41% to HK\$27,291,000 when compared to the previous year.

Total revenue of the Group for the first half of 2009 was HK\$1,339,249,000 (2008: HK\$1,516,364,000), representing a decrease of 12% as compared with the corresponding period in 2008. Revenue generated from the garment manufacturing segment decreased by 18% as compared with 2008. This was mainly due to the decline in sales orders as a result of the overall weak market environment.

Revenue from the branded product distribution, retail and trading segment increased by 49% when compared with 2008. Such increase was mainly due to the revenue contributions from the branded product trading business as well as the distribution operations in the People’s Republic of China (the “PRC”).

Geographically, sales during the first half of 2009 to the United States of America, the United Kingdom (the “UK”) and the PRC accounted for 56% (2008: 65%), 20% (2008: 17%) and 16% (2008: 14%) respectively of the Group’s total revenue. This trend reflects the Group’s strategy of diversification and reduced reliance on the US market. The Group’s garment manufacturing business is generally subject to seasonality and management seeks to minimise the impact of seasonality by focusing on key customers with relatively even year-round orders.

Gross profit margin of the Group for the first half year of 2009 increased to 22% from 20% in 2008. This was mainly attributable to cost reduction resulted from the restructuring of overseas operations and the initiatives on manufacturing cost savings. Selling and distribution expenses increased by 12% mainly due to the increased sales in the branded product distribution and retail segment. General and administrative expenses decreased by 11% as a result of the restructuring and cost control measures. Velmore Group, which was acquired in March 2008, has been integrated into the Group. The acquisition is strategically important as it provided the Group with access to the UK market and the ability to provide complete apparel solution to key customers.

In early 2006, the Hong Kong Inland Revenue Department (the “HK IRD”) initiated a tax audit on certain companies within the Group for the years of assessment from 1999/2000 (financial year ended 31 December 1999) to 2004/2005 (financial year ended 31 December 2004). The HK IRD has issued protective assessments to some of these companies for the years of assessment 1999/2000 to 2002/2003 in view of the statutory time bar. During the course of the tax audit, further protective assessments for subsequent years may be raised by the HK IRD with respect to these companies. Since the tax audit is ongoing, its outcome cannot be readily ascertained. Management has reviewed the situation and, after seeking necessary professional advice, considers that sufficient tax related provisions have been made in the Condensed Consolidated Interim Financial Information in respect of the protective assessments which the Group had received.

The Group’s third production facility in the Hefei Economic & Technological Development Area in Anhui Province commenced production in February 2009 and further improved the cost competitiveness of the Group.

There were no material acquisitions or disposals of subsidiaries or associated companies during the first half of 2009 and up to the date of this announcement and no important events affecting the Group have occurred since 30 June 2009 and up to the date of this announcement.

## **FINANCIAL RESOURCES AND LIQUIDITY**

Despite the restructuring, the Group continued to maintain a healthy balance sheet and liquidity position. As at 30 June 2009, cash and bank balances amounted to HK\$371,319,000 (31 December 2008: HK\$300,349,000) which were mainly denominated in United States dollars and Renminbi. The short-term bank borrowings of the Group amounted to HK\$268,537,000 as at 30 June 2009 (31 December 2008: HK\$210,842,000). Such borrowings were denominated in United States dollars, Hong Kong dollars and Thai Bahts. As at 30 June 2009, HK\$169,384,000 (31 December 2008: HK\$119,320,000) and HK\$99,153,000 (31 December 2008: HK\$91,522,000) of the short-term bank borrowings were interest bearing at fixed rates and floating rates, respectively. The Group maintained sufficient banking facilities and did not have any long-term bank borrowings outstanding as at 30 June 2009. Apart from the pledging of HK\$56,265,000 (31 December 2008: HK\$15,498,000) bank deposits as collateral for certain foreign exchange facilities, facilities extended to the Group were not secured with the Group’s assets. As the Group did not have net borrowings as at 30 June 2009 and 31 December 2008, no information on gearing ratio as at these two dates is provided.

Most of the Group’s receipts and payments were denominated in United States dollars, Pound Sterling, Hong Kong dollars, Renminbi and Euro. Management monitors the related foreign exchange risk exposure by entering into forward foreign exchange contracts. During the six months ended 30 June 2009, the Group had forward foreign exchange contracts to hedge against the foreign exchange exposures for payment of factory expenses denominated in Renminbi, Pound Sterling for sales receipts and Euro for payments to suppliers. Further, the Group also had forward foreign exchange contracts to hedge against its net investment in the UK.

## **CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS**

Except for the capital commitments described in Note 12, there were no material capital commitments or contingent liabilities as at 30 June 2009 which would require a substantial use of the Group’s present cash resources or external funding.

## **HUMAN RESOURCES**

The Group had about 15,000 employees as at 30 June 2009 (31 December 2008: 17,000). Fair and competitive remuneration packages and benefits are offered to competent employees. Discretionary bonuses are granted to eligible employees with outstanding performance. In addition, the Company has a share option scheme for granting of options to eligible persons to subscribe for shares in the Company.

## **FUTURE DEVELOPMENT**

The global financial crisis in 2008 second half has led to recession in major economies and the garment manufacturing business of the Group was affected by a slowdown in demand, price contraction as well as volatility in foreign currencies. The Group has taken measures to mitigate the adverse impact by offering a variety of value added services to its customers, restructuring of overseas operations and implementing stringent cost control.

The global economy, particularly the US economy, is showing signs of bottoming out in the first half of 2009. It is however too early to expect a strong recovery in the near future and the outlook of the global economy remains challenging and uncertain.

Amid the volatile global economy, the PRC government adopted various macro-economic policies to support a stable economic development. As such, the Group plans to continue its expansion of branded product distribution, retail and trading business in the PRC, including pursuit of opportunities to broaden its brand portfolio.

Going forward, the Group will continue focusing on its core customers and product offerings and implementing cost control. Taking into consideration the present uncertain global economic environment, the Group remains cautious about its overall performance for the year 2009.

## **CODE ON CORPORATE GOVERNANCE PRACTICES**

During the six months ended 30 June 2009, the Company has complied with all the code provisions set out in the Code on Corporate Governance Practices contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, save for the deviation from code provision A.2.1 which states that the roles of Chairman and Chief Executive Officer should be separate and should not be performed by the same individual.

Considered reasons for the deviation from code provision A.2.1 were set out in the Corporate Governance Report of the Company's last Annual Report for the year ended 31 December 2008 issued in April 2009.

## **PURCHASE, SALE OR REDEMPTION OF SHARES**

The Company did not redeem any of its shares during the six months ended 30 June 2009. Neither the Company nor any of its subsidiaries purchased or sold any of the Company's shares during the said period.

## INTERIM DIVIDEND

The Board has resolved not to declare the payment of an interim dividend for the six months ended 30 June 2009 (2008: HK\$0.06 per share, totalling HK\$16,124,000).

## AUDIT COMMITTEE

The Audit Committee has reviewed the unaudited Condensed Consolidated Interim Financial Information and the Interim Report of the Group for the six months ended 30 June 2009 in conjunction with the management of the Group.

On behalf of the Board  
**WANG Kin Chung, Peter**  
*Chairman and Chief Executive Officer*

Hong Kong, 31 August 2009

*As at the date of this announcement, the Board comprises one Executive Director, Mr. WANG Kin Chung, Peter; three Non-Executive Directors, namely Ms. WANG KOO Yik Chun, Ms. MAK WANG Wing Yee, Winnie and Dr. WANG Shui Chung, Patrick; and three Independent Non-Executive Directors, namely Mr. LO Kai Yiu, Anthony, Mr. James Christopher KRALIK and Professor John Zhuang YANG.*