

# INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED 國際煤機集團

(incorporated in the Cayman Islands with limited liability)

Stock Code: 01683

# **Global Offering**

Sole Global Coordinator and Sponsor

UBS Investment Bank

Joint Bookrunners and Joint Lead Managers



BOC INTERNATIONAL

# IMPORTANT

If you are in any doubt about any of the contents of this Prospectus, you should obtain independent professional advice.





HK\$0.10 per Share

INTERNATIONAL MINING MACHINERY

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國際煤機集團

(incorporated in the Cayman Islands with limited liability)

# **GLOBAL OFFERING**

Number of Offer Shares under the Global Offering<br/>Number of Hong Kong Public Offer Shares<br/>Number of International Offer Shares520,000,000 (subject to the Over-allotment Option)52,000,000 (subject to adjustment)52,000,000 (subject to adjustment)68,000,000 (subject to adjustment and the Over-allotment Option)

Maximum Offer Price :

allotment Option) HK\$6.38 per Hong Kong Public Offer Share (payable in full on application and subject to refund on final pricing, plus brokerage of 1%, SFC transaction levy of 0.004% and Hong Kong Stock Exchange trading fee of 0.005%)

Nominal value :

Stock code : 1683

Sole Global Coordinator and Sponsor



#### Joint Bookrunners and Joint Lead Managers



Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited and Hong Kong Securities Clearing Company Limited take no responsibility for the contents of this Prospectus (the "Prospectus"), make no representation as to the accuracy or completeness of this Prospectus and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this Prospectus.

A copy of this Prospectus, having attached thereto the documents specified in "Appendix VIII — Documents Delivered to the Registrar of Companies and Available for Inspection", has been registered by the Registrar of Companies in Hong Kong as required by Section 342C of the Companies Ordinance (Chapter 32 of the Laws of Hong Kong). The Securities and Futures Commission and the Registrar of Companies in Hong Kong take no responsibility for the contents of this Prospectus or any other document referred to above.

See "Risk Factors" for a discussion of certain risks that you should consider before investing in the Shares.

The Offer Price is expected to be fixed by agreement between the Joint Bookrunners (on behalf of the Underwriters) and us on the Price Determination Date, which is expected to be on or about Wednesday, 3 February 2010 and, in any event, not later than Monday, 8 February 2010. The Offer Price will be not more than HK\$6.38 and is currently expected to be not less than HK\$4.88. Applicants for Hong Kong Public Offer Shares are required to pay, on application, the maximum Offer Price of HK\$6.38 for each Hong Kong Public Offer Share together with a brokerage of 1%, a SFC transaction levy of 0.004%, and a Hong Kong Stock Exchange trading fee of 0.005%.

The Joint Bookrunners (on behalf of the Underwriters, and with our consent) may reduce the number of Hong Kong Public Offer Shares and/or the indicative Offer Price range below that stated in this Prospectus (which is HK\$4.88 to HK\$6.38) at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, a notice of the reduction in the number of Hong Kong Public Offer Shares and/or the indicative Offer Price range will be published in the South China Morning Post (in English) and the Hong Kong Public Offering. If applications for Hong Kong Public Offer Shares have been submitted prior to the day which is the last day for lodging applications under the Hong Kong Public Offer Shares have been submitted prior to the day which is the last day for lodging applications under the Hong Kong Public Offer Shares and/or the indicative Offer Price range is so reduced, such applications cannot be subsequently withdrawn. Further details are set out in the sections headed "Structure of the Global Offering" and "How to Apply for Hong Kong Public Offer Shares" in this before Monday, 8 February 2010, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.

The obligations of the Hong Kong Underwriters under the Hong Kong Underwriting Agreement to subscribe for, and to procure subscribers for the subscription for, Hong Kong Public Offer Shares are subject to termination by the Sole Global Coordinator (for itself and on behalf of the Hong Kong Underwriters) if certain grounds arise prior to 8:00 a.m. on the day on which trading in the Shares commences on the Hong Kong Stock Exchange. Such grounds are set out in the section headed "Underwriting" in this Prospectus. It is important that you refer to that section for further details.

The Offer Shares have not been and will not be registered under the U.S. Securities Act and may not be offered or sold, pledged or transferred within the United States, except in transactions exempt from, or not subject to, the registration requirements of the U.S. Securities Act. The Offer Shares are being offered and sold (1) to QIBs in reliance on Rule 144A or another exemption from registration under the U.S. Securities Act and (2) outside the United States in offshore transactions in accordance with Regulation S under the U.S. Securities Act.

# EXPECTED TIMETABLE<sup>(1)</sup>

Application Lists open <sup>(2)</sup>	11:45 a.m. on Wednesday, 3 February 2010
Latest time to lodge WHITE and YELLOW Application Forms	12:00 noon on Wednesday, 3 February 2010
Latest time to give electronic application instructions to $HKSCC^{(3)}$	12:00 noon on Wednesday, 3 February 2010
Latest time to complete electronic applications under the <b>White Form</b> eIPO service through the designated website at	
www.eipo.com.hk <sup>(4)</sup>	11:30 a.m. on Wednesday, 3 February 2010
Latest time to complete payment of <b>White Form eIPO</b> applications by effecting internet banking transfer(s) or PPS payment transfer(s)	12:00 noon on Wednesday, 3 February 2010
Application Lists close	12:00 noon on Wednesday, 3 February 2010
Expected Price Determination Date <sup>(5)</sup>	Wednesday, 3 February 2010
Announcement of	
• the Offer Price	
• the level of applications in the Hong Kong Public Offering;	
• the level of indication of interest in the International Offering; and	
• the basis of allocation of Hong Kong Public Offer Shares	
to be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese)	Tuesday, 9 February 2010
Results of allocations in the Hong Kong Public Offering (including the successful applicants' identification document numbers, where appropriate) to be available through a variety of channels (see the section headed "How to Apply for Hong Kong Public Offer Shares"	
in this Prospectus) from	Tuesday, 9 February 2010
Results of Allocation of the Hong Kong Public Offering will be available at <u>www.iporesults.com.hk</u> with a "search by ID" function .	Tuesday, 9 February 2010
Despatch of Share certificate(s) and/or White Form e-Refund payment instructions and/or refund cheque(s) on or around <sup>(6)</sup>	Tuesday, 9 February 2010
Dealings in Shares on the Hong Kong Stock Exchange expected to commence on	Wednesday, 10 February 2010

Notes:

<sup>(1)</sup> All times refer to Hong Kong local time, except as otherwise stated. Details of the structure of the Global Offering, including its conditions, are set out in the section headed "Structure of the Global Offering" in this Prospectus. If there is any change in this expected timetable, an announcement will be published in the South China Morning Post in English and in the Hong Kong Economic Times in Chinese.

# EXPECTED TIMETABLE<sup>(1)</sup>

- (2) If there is a "black" rainstorm warning or a tropical cyclone warning signal number 8 or above in Hong Kong in force at any time between 9:00 a.m. and 12:00 noon on Wednesday, 3 February 2010, the Application Lists will not open on that day. Further information is set out in section headed "How to Apply for Hong Kong Public Offer Shares — Effect of Bad Weather Conditions on the Opening of the Application Lists" in this Prospectus.
- (3) Applicants who apply for Hong Kong Public Offer Shares by giving electronic application instructions to HKSCC should refer to in section headed "How to Apply for Hong Kong Public Offer Shares How to Apply by Giving Electronic Application Instructions to HKSCC" in this Prospectus.
- (4) You will not be permitted to submit your application through the designated website at <u>www.eipo.com.hk</u> after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the designated website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application monies) until 12:00 noon on the last day for submitting applications, when the Application Lists close.
- If, for any reason, the Offer Price is not agreed between the Joint Bookrunners and the Company by Monday,
   8 February 2010, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse.
- (6) Applicants who apply for 1,000,000 or more Hong Kong Public Offer Shares and have indicated in their Application Forms that they wish to collect Share certificate(s) (if applicable) and refund cheque(s) (if applicable) in person may do so from our Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712 1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Tuesday, 9 February 2010 or any other date notified by our Company in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on the date of despatch of Share certificate(s)/e-Refund payment instructions/ refund cheque(s). Applicants being individuals who opt for personal collection must not authorise any other person to make their collection on their behalf. Applicants being corporations who opt for personal collection stamped with such corporation's chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to our Hong Kong Share Registrar. Uncollected Share certificate(s) and refund cheque(s) will be despatched by ordinary post to the addressees specified in the relevant Application Forms at the applicants' own risk. Further information is set out in "How to Apply for Hong Kong Public Offer Shares".

e-Refund payment instructions/Refund cheque(s) will be issued in respect of wholly or partially unsuccessful applications and also in respect of successful applications in the event that the Offer Price is less than the initial price per Hong Kong Public Offer Share payable on application. Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first applicant, provided by you may be printed on your refund cheque. Such data may also be transferred to a third party to facilitate your refund. Your banker may require verification of your Hong Kong identity card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong identity card number/passport number may lead to delay in encashment of your refund cheque or may invalidate your refund cheque.

Share certificate(s) will only become valid certificates of title if the Hong Kong Public Offering has become unconditional in all respects and neither of the Underwriting Agreements has been terminated in accordance with its terms. Investors who trade Shares on the basis of publicly available allocation details prior to the receipt of their Share certificate(s) or prior to the Share certificate(s) becoming valid certificates of title do so entirely at their own risk. We will publish an announcement if there is any change in the expected timetable of the Hong Kong Public Offering as described above. This Prospectus is issued by International Mining Machinery Holdings Limited solely in connection with the Hong Kong Public Offering and the Hong Kong Public Offer Shares and does not constitute an offer to sell or a solicitation of an offer to buy any securities other than the Hong Kong Public Offer Shares offered by this Prospectus pursuant to the Hong Kong Public Offering. This Prospectus may not be used for the purpose of, and does not constitute, an offer or invitation in any other jurisdiction or in any other circumstance. No action has been taken to permit a public offering of the Offer Shares in any jurisdiction other than Hong Kong and no action has been taken to permit the distribution of this Prospectus in any jurisdiction other than Hong Kong. The distribution of this Prospectus and the offering and sale of the Offer Shares in other jurisdictions are subject to restrictions and may not be made except as permitted under the applicable securities laws of such jurisdictions pursuant to registration with or authorisation by the relevant securities regulatory authorities or an exemption therefrom.

You should rely only on the information contained in this Prospectus and the Application Forms to make your investment decision. We have not authorised anyone to provide you with information that is different from that contained in this Prospectus. Any information or representation not made in this Prospectus must not be relied on by you as having been authorised by us, the Sole Global Coordinator, the Sole Sponsor, the Underwriters, any of their respective directors, agents, employees, advisers or any other person or party involved in the Global Offering.

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This summary aims to give you an overview of the information contained in this Prospectus. As this is a summary, it does not contain nor does it purport to contain all the information that may be important to you. You should read this Prospectus in its entirety before you decide to invest in the Offer Shares. There are risks associated with any investment. Some of the particular risks in investing in the Offer Shares are set out in "Risk Factors". You should read that section carefully before you decide to invest in the Offer Shares.

#### **OVERVIEW**

We are a leading designer and manufacturer of underground longwall coal mining equipment in China. A complete underground longwall mining system consists of four core pieces of equipment, namely roadheaders, shearers, armoured-face conveyors and hydraulic roof supports. We are a market leader in China in designing and manufacturing roadheaders and shearers, the two pieces of equipment which we believe to be the most technologically sophisticated in the underground longwall mining system, and we are quickly growing our armoured-face conveyor business. By capitalising on our capabilities, the extended history of our operations (as reflected in a large installed base) and a track record of innovation, we believe that we are uniquely positioned to become among the first complete longwall system solution providers in China.

The following is a brief overview of our current product segments:

- Roadheader products. We are a leading roadheader supplier in China, with a 27% market share based on units sold in 2008, according to China National Coal Machinery Industry Association, or CMIA. According to the same source, we also had the largest installed base of roadheaders as of 31 December 2008, based on the aggregate number of units sold from 2005 to 2008. Jiamusi Machinery, our subsidiary that designs and manufactures our roadheader products, traces its history back to 1957 and manufactured the first roadheader in China in 1976. We currently offer 24 series of roadheaders, classified by installed cutting power under the categories of light-duty, medium-duty and heavy-duty. We believe our EBZ350 series roadheaders have the highest installed cutting power among roadheaders manufactured in China today.
- Shearer products. We are the largest longwall shearer supplier in China, with a 27% market share based on units sold in 2008, according to CMIA. According to the same source, we also had the largest installed base of shearers as of 31 December 2008, based on the aggregate number of units sold from 2005 to 2008. Jixi Machinery, our subsidiary that designs and manufactures our shearer products, traces its history back to 1936 and manufactured the first shearer in China in 1953. We offer a full line of shearers to operate under a wide range of coal bed conditions, from ultra-thin coal seams of 0.65 metres to thick seams of 6 metres. We believe that we are one of the few manufacturers in China with the capability to design and manufacture shearers with total power output over 2,000KW.
- Armoured-face conveyors and related products. We established our Huainan Longwall subsidiary in 2007 as a joint venture in which we initially held a 75% equity interest. Huainan Benniu, our joint venture partner at the time, was principally engaged in the manufacture and sale of mining machinery, conveyor machinery including armoured-face conveyors, and related spare parts. As part of the joint venture arrangement, Huainan Benniu contributed

substantially all of its assets for the remaining 25% interest in Huainan Longwall. Capitalising on Huainan Benniu's customer base, we generated significant sales of armoured-face conveyors and related products in 2008, which we exceeded within the first seven months of 2009. We entered into an agreement with Huainan Benniu to purchase the remaining 25% equity interest of Huainan Longwall in December 2009. Approvals and registration procedures relating to the purchase were completed on 19 January 2010, and we expect the consideration for the purchase to be paid in March 2010.

Aftermarket parts and services. We offer a wide range of aftermarket services, including onsite service repairs, overhauls and a supply of spare parts through an extensive network of service centres and parts depots in key mining districts which are close to our customers.

We primarily sell our products through independent distributors and sales agents who then sell them to end-customers who are coal producers. Our sales to end-customers, including direct sales and sales through agents, accounted for approximately 40% of our total revenue for the seven months ended 31 July 2009. Our end customer base includes all of the 50 largest coal producers in China (as ranked by China Coal News in August 2009), which collectively accounted for approximately 60% of the total coal produced in China in 2008. To further solidify our relationships with our targeted end customers, we have established three joint ventures with leading PRC coal producers including Shendong Tianlong Group Co., Ltd. and China National Coal Mining Equipment Co. Ltd. to provide aftermarket services in key coal mining regions. Our distribution and service network consists of 37 wholly-owned service centres and various distributors, sales agents and parts depots. Our sales and service points are located in the 13 largest coal production bases in China, each with an annual coal production of more than 100 million tonnes and collectively representing 60% of the total coal production in China in 2008.

Our products are well-recognised in China for their quality and advanced technology and have won numerous awards nationally. For example, our EBZ100 roadheader won the National Quality Gold Metal in 1986, which was the only occasion on which such award was granted in history. Our MG132/315-WD shearer was awarded the first prize in technology advancement in 2007 by the Heilongjiang provincial government. As part of our product development efforts, we work closely with our end customers in designing, manufacturing and testing new lines of products that meet their specific demands. As of 31 July 2009, we employed 2,590 manufacturing and technical personnel, which represented 75.1% of our full-time employees.

In addition to our advantageous market position and capabilities, we believe that the current industry and regulatory environment will significantly contribute to our growth. Substantially all of China's coal reserves can be economically extracted only through underground mining. Compared to room and pillar mining, longwall mining is fully mechanised and as a result, increases operating efficiency and safety. To promote safety and efficiency, the PRC Government has closed more than 12,000 small mines as of the end of 2008 and encouraged the consolidation and mechanisation of the remaining small and medium mines. PRC Government policy has mandated that state-owned large-scale mines achieve 95% mechanisation rates, and that medium-scale mines achieve 80% mechanisation rates, by 2010.

Our Company was established on 12 April 2006 and acquired the 100% equity interest in Jiamusi Machinery and Jixi Machinery on 16 May 2006. For the 2006 Consolidated Period, our revenue

totaled RMB545.9 million and our profit for the period totaled RMB60.2 million. From 2007 to 2008, our revenue increased from RMB857.6 million to RMB1,279.7 million, or an increase of 49.2%, and our profit for the year decreased from RMB149.8 million to RMB146.2 million, or a decrease of 2.4%, reflecting, among other things, significantly higher tax expense due to the expiration of a tax holiday at Jiamusi Machinery and Jixi Machinery. In the seven months ended 31 July 2009 compared to the same period in 2008, our revenue increased from RMB702.6 million to RMB873.0 million, or an increase of 24.3%, and our profit for the same period increased from RMB94.9 million to RMB138.4 million, or an increase of 45.8%.

We have a limited operating history as a combined business. We were established in 2006 and currently operate through three principal operating subsidiaries. Two of our principal subsidiaries, Jiamusi Machinery and Jixi Machinery, have significant operating history and were managed by the same previous controlling shareholders. Members of senior management of these two subsidiaries are among our executive officers responsible for our management and operations. Our third principal subsidiary, Huainan Longwall, was established in 2007. Due to our limited operating history as a combined business, our historical operating results may not be indicative of any trends in the future.

Our Track Record Period is less than three financial years, and we are seeking to be listed on the Hong Kong Stock Exchange under the market capitalisation/revenue test in Rule 8.05(3) of the Listing Rules. In addition, because our management continuity period is less than three financial years, we have applied for, and the Hong Kong Stock Exchange has granted, a waiver from strict compliance with Rule 8.05(3)(b) of the Listing Rules on the grounds that our Directors and senior management have sufficient and satisfactory experience of at least three years in our line of business and industry and that there was management continuity for the most recent audited financial year. See "Waivers from strict compliance with the Listing Rules and the Companies Ordinance".

#### THE RESOLUTE FUND, L.P.'S INVESTMENT IN OUR COMPANY AND THE REORGANISATION

The Resolute Fund, L.P., a private equity fund, indirectly controls our Company through the ownership of its five parallel funds in TJCC Holdings. Resolute Fund Partners, LLC, a Delaware limited liability company, is the general partner of The Resolute Fund, L.P. and each of the five parallel funds. The Jordan Company, L.P., a Delaware limited partnership, is the manager of The Resolute Fund, L.P. and each of five parallel funds. The investment approach of The Jordan Company, L.P. is to acquire companies in partnership with management at reasonable valuations and to support these investments with a hands-on, value-added operational strategy to generate superior investment returns. Its hands-on strategy focuses on operational improvements to enhance internal growth and strategic acquisitions. Its value-added approach supports a strong relationship with talented managers. See "Relationship with our Controlling Shareholders."

The Resolute Fund, L.P., through TJCC Holdings, established our Company on 12 April 2006 and acquired Jiamusi Machinery and Jixi Machinery in May 2006. Our Company is directly owned as to 91.0% by TJCC Holdings, an investment company established by five parallel funds of The Resolute Fund, L.P. The remaining 9.0% equity interest in our Company is held as to 6.3% by Mr. Rubo Li, 1.35% by Mr. Emory Williams and 1.35% by Williams Realty. Mr. Rubo Li, our non-executive Director, and Mr. Emory Williams, our former Director who resigned as a Director in December

2009, had assisted The Resolute Fund, L.P. in identifying Jiamusi Machinery and Jixi Machinery as potential attractive acquisitions and subsequently participated in the acquisition negotiations. Mr. Rubo Li and Mr. Emory Williams were given minority interests in our Company as well as a "founder participation" in the event of repurchase or redemption of our preferred shares as an incentive provided by The Resolute Fund, L.P. to start-up entrepreneurs and management business partners. Our Company has also extended certain loans to Mr. Rubo Li and Mr. Emory Williams. See "Reorganisation — Preferred Shares" for more information on the "founder participation rights" and "Reorganisation — Historical related party transactions — Loans to Messrs. Rubo Li and Emory Williams and Their Respective Related Parties" for more information on the loans extended to Mr. Rubo Li and Mr. Emory Williams.

The Resolute Fund, L.P. raised the funds for the acquisitions of Jiamusi Machinery and Jixi Machinery and injected the proceeds to our Company through a subscription by TJCC Holdings of preferred shares in our Company. Upon our establishment, The Resolute Fund, L.P., through TJCC Holdings, provided further funds for our acquisitions and other investments in the PRC through further subscription of preferred shares in our Company and through intercompany loans. See "Reorganisation — Preferred Shares" and "Reorganisation — Historical Related Party Transactions — Intercompany Loans from TJCC Holdings".

Through the provision of management consulting services, The Resolute Fund, L.P. has provided management expertise and support to our Company. Through The Jordan Company, L.P., it has provided management consulting services to our Company through the appointment of Mr. John W. Jordan II and Mr. Thomas H. Quinn to our Board. It also provides management services to our Company through TJCC Services, a service company providing management services to our Company and, to a lesser extent, services to its other investment portfolio companies in the PRC. Our Company has paid management fees for the services provided by TJCC Services. We have also extended certain loans to TJCC Services. See "Reorganisation — Historical Related Party Transactions — Payment for Management Consulting Services".

In anticipation of the Global Offering, we are undertaking a number of steps as part of our Reorganisation to settle all historical related party transactions and to repurchase the outstanding preferred shares. These steps include:

- > repurchase of all outstanding preferred shares held by TJCC Holdings;
- settlement of all related party transactions and amounts payable and receivable in respect of such related party transactions, except the consulting arrangement with Mr. Rubo Li;
- > payment of US\$10.0 million (equivalent to approximately HK\$77.5 million), representing the TJCC Services Transaction and Termination Fee, to TJCC Services; and
- payment of the Contingent Dividend to the Pre-IPO Ordinary Shareholders, such payment to be determined and paid upon completion of the Global Offering and the audit of the 2009 annual results of the Company. See "Summary — Contingent Dividend Based on Distributable Profits as of 31 December 2009".

#### **COMPETITIVE STRENGTHS**

We believe that the following strengths distinguish us from our competitors and contribute to our ability to compete effectively in the future:

- market leadership in key products;
- > largest installed base of roadheaders and shearers in China;
- > extensive distribution and service network covering a broad customer base;
- strong product development capability;
- > commitment to reliability, safety and productivity; and
- > experienced management team with a proven track record.

#### **BUSINESS STRATEGY**

Our long-term objective is to become the leading underground longwall equipment designer and manufacturer in China. To that end, we intend to implement a business strategy with the following key aspects:

- > expand capacity to capture growth opportunities and increase efficiency;
- > capture aftermarket sales opportunities;
- > expand our capability to provide complete longwall system solutions;
- > expand distribution and service network and strengthen relationships with key customers; and
- > further enhance product development capability.

#### **RISK FACTORS**

There are certain risks involved in our operations and many of these risks are beyond our control. These risks can be categorised into: (i) risks relating to our business and industry; (ii) risks relating to the People's Republic of China; and (iii) risks relating to our Shares and the Global Offering.

#### **Risks Relating to Our Business and Industry**

- > Our business and operating results are subject to significant cyclical fluctuations.
- Disruptions in the global financial markets could continue to have a material adverse impact on our results of operations, financial condition and cash flows.
- > Regulations on the coal mining industry may affect demand for our products.
- > We may face challenges in integrating our businesses.
- Future acquisitions of businesses or establishment of joint ventures may subject us to risks and uncertainties.

- > Our historical outstanding trade receivables and the turnover days of our trade receivables have been relatively high, and our discounted bills and factor programmes may not be effective.
- > We derive revenue from a limited number of products and services.
- If we fail to offer technologically improved equipment to our end customers, demand for our products may be materially adversely affected.
- > If we are unable to address our current manufacturing capacity constraints, or maintain our current utilisation rate, our operating results and growth prospects may be adversely affected.
- > Our business requires significant and continuous capital investment.
- > Fluctuation in steel and other raw material prices may adversely affect our business.
- ➤ We purchase our raw materials and key components from a limited number of suppliers, and do not have long-term contracts with our suppliers.
- > We rely on a limited number of customers.
- > We may be subject to product liability and other claims.
- > Our continued success depends on our ability to protect our intellectual property.
- Disputes with our joint venture partners could adversely affect our business and operating results.
- Our insurance coverage may be insufficient to cover all risks of loss associated with our business operations.
- > The interests of our Controlling Shareholders may conflict with the interests of our other shareholders.
- Our growth depends on our ability to continue to attract and retain qualified personnel, including our senior management members.
- Compliance with environmental, health and safe production regulations can be costly, while non-compliance with such regulations may result in fines, other penalties or actions that could adversely affect our reputation.
- > We have not obtained the building ownership rights to some of our facilities.
- > Labour disruptions could adversely affect our operations.
- > A material disruption to our manufacturing plants could adversely affect our ability to generate revenue.
- > We operate in a highly competitive industry.

- > Changes to industry standards may have an adverse impact on our business.
- > PRC coal mining industry consolidation may adversely affect our business operations.
- > We may not be able to register our trademarks in Hong Kong or PRC.

#### **Risks Relating to the People's Republic of China**

- Economic, political and social conditions, as well as government policies in China could have a material adverse effect on our business, results of operations and financial condition.
- > The slowdown of economic growth in China and the world could have a material adverse effect on our business, results of operations and financial condition.
- Restrictions on foreign currency exchange may limit our ability to obtain and remit foreign currency or to utilise our revenues effectively.
- > The discontinuation or reduction of any of the preferential tax treatments currently available to us in the PRC could materially and adversely affect our business, financial condition and results of operations.
- > There are significant uncertainties under the New EIT Law relating to our PRC enterprise income tax liabilities.
- > We may be deemed a PRC tax resident enterprise under the New EIT Law and its implementation regulations and be subject to PRC taxation on our worldwide income.
- Restrictions on payment of dividends under applicable regulations may limit the operating subsidiaries' ability to remit dividends to the Group, which could affect the Group's liquidity and its ability to pay dividends.
- > Failure to comply with PRC regulations in respect of the registration of our PRC citizen employee's share options may subject such employees or us to fines and legal or administrative sanctions.
- Changes in foreign exchange regulations and future movements in the exchange rate of Renminbi may adversely affect the financial condition and results of operations of our Company and our ability to pay dividends.
- The PRC legal system embodies uncertainties which could limit the legal protections available to us.
- It may be difficult to serve process within the PRC or to enforce any judgments obtained from non-PRC courts against us or our Directors.
- The enforcement of the new labour contract law and an increase in labour costs in the PRC may adversely affect our business and our profitability.
- > Any recurrence of severe acute respiratory syndrome or any other epidemic in China may have a material adverse effect on our business and operations, financial condition and results or operations.

#### **Risks Relating to Our Shares and the Global Offering**

- Current volatility in the global financial markets could cause significant fluctuations in the price of our Shares.
- Because the initial public offering price is higher than the net tangible book value per Share, you will incur immediate dilution.
- > Shareholders' interest may be diluted as a result of additional equity fund-raising.
- Substantial future sales of our Shares in the public market could cause the price of our Shares to decline.
- > We cannot assure you that we will declare dividends in the future.
- > We may be required to withhold PRC income tax on the dividends we pay you (if any), and any gain you realise on the transfer of our Shares may also be subject to PRC withholding tax.
- > The laws of the Cayman Islands relating to the protection of the interest of minority shareholders are different from those in Hong Kong.
- Certain statistics, industry data and other information related to the economy and the coal mining equipment industry contained in this Prospectus are derived from official government sources and may not be reliable.
- > You should not rely on any information contained in press articles or other media regarding our Company and the Global Offering.

#### SUBSEQUENT EVENTS

The following significant events, substantially all of which relate to our Reorganisation, occurred after 31 July 2009, which was the last day of our Track Record Period, but prior to the date of this Prospectus:

- > On 3 December 2009, IMM AFC, our wholly-owned subsidiary, entered into an equity transfer agreement with Huainan Benniu, our then joint venture partner, to purchase the remaining 25% equity interest in Huainan Longwall for a cash consideration of RMB51.4 million (equivalent to approximately HK\$58.4 million). Approvals and registration procedures relating to the purchase were completed on 19 January 2010, and we expect the consideration for the purchase to be paid in March 2010.
- Pursuant to the resolutions of the board of directors of TJCC IMM Jiamusi passed on 23 December 2009 and 31 December 2009, TJCC IMM Jiamusi declared dividends of US\$15.8 million (equivalent to approximately RMB108.1 million or HK\$122.6 million) and US\$41.8 million (equivalent to approximately RMB285.7 million or HK\$324.1 million) respectively to our Company. The Directors confirm that we had a net asset position and had sufficient distributable reserves upon the declaration of dividends from TJCC IMM Jiamusi to us. Details of the special dividends declared are set out in the section headed "Reorganisation" in this Prospectus.

- Pursuant to the resolution of the board of directors of IMM Mauritius passed on 17 December 2009, IMM Mauritius initiated a liquidation and the remaining cash of approximately US\$5.0 million (equivalent to approximately RMB34.2 million or HK\$38.8 million) was distributed to the Company. The Directors confirm that there are no material gains or losses arising from the liquidation of IMM Mauritius.
- Pursuant to the resolutions of our Board of Directors passed on 17 December 2009 and 23 December 2009, we repurchased US\$10.0 million (equivalent to approximately HK\$77.5 million) and US\$33.4 million (equivalent to approximately HK\$258.9 million) respectively of the preferred shares from TJCC Holdings. Upon completion of the Global Offering and the Reorganisation, we will have repurchased all outstanding preferred shares of the Company at a total consideration of US\$107.36 million (equivalent to approximately HK\$832.1 million), consisting of the initial purchase price paid by the holders of the preferred shares of US\$102.5 million (equivalent to approximately HK\$794.5 million), and founder participation rights in the amount of US\$4.86 million (equivalent to approximately HK\$37.7 million). The US\$4.86 million (equivalent to approximately HK\$37.7 million) in founder participation rights represents a loss associated with the repurchase of the preferred shares which will be reflected in the net profits for the year ending 2010. Details of the repurchase of the preferred shares are set out in the section headed "Reorganisation" in this Prospectus.
- Pursuant to the resolution of our Board of Directors of TJCC IMM Jiamusi passed on 24 January 2010, TJCC IMM Jiamusi declared a dividend of US\$29.3 million (equivalent to approximately RMB200.0 million or HK\$227.1 million) to our Company.
- Pursuant to the resolution of our Board of Directors and the holders of our ordinary shares and preferred shares passed on 24 January 2010, we declared and approved the Contingent Dividend of no more than US\$63.2 million (equivalent to approximately HK\$489.9 million) and no less than US\$40.1 million (equivalent to approximately HK\$310.8 million) to the Pre-IPO Ordinary Shareholders. The range of the Contingent Dividend amount has been determined based on our available distributable profits and the Offer Price range. The payment of the dividend is contingent upon the completion of the Global Offering and the actual dividend amount is subject to the final determination of the Offer Price. Details of the Contingent Dividend are set out in the section headed "Summary — Contingent Dividend Based on Distributable Profits as of 31 December 2009" in this Prospectus.
- Pursuant to the resolution of our Board of Directors passed on 24 January 2010, we approved the payment of the TJCC Services Transaction and Termination Fee (US\$10.0 million or equivalent to approximately HK\$77.5 million) in relation to the termination of a management consulting agreement with TJCC Services, the payment to be paid out of net proceeds of the Global Offering. The payment of the TJCC Services Transaction and Termination Fee will reduce the net profits for the year ending 31 December 2010 by approximately RMB68.3 million (equivalent to approximately US\$10.0 million or HK\$77.5 million). Details of the TJCC Services Transaction and Termination Fee are set out in the section headed "Reorganisation" in this Prospectus.

#### SUMMARY HISTORICAL FINANCIAL INFORMATION

The following tables set forth a summary of our income statement and statement of cash flow data for the years ended 31 December 2007 and 2008, and seven months ended 31 July 2008 and 2009; and a summary of our statement of financial position data as of 31 December 2006, 2007, 2008 and 31 July 2009. We were established on 12 April 2006 and acquired Jiamusi Machinery and Jixi Machinery on 16 May 2006, and in this Prospectus, we may refer to the period from 12 April 2006 to 31 December 2006 as the "2006 Consolidated Period". The results of operations of Jiamusi Machinery and Jixi Machinery for the period from 16 May 2006 through 31 December 2006 were consolidated into our consolidated results of operations for the 2006 Consolidated Period. Our summary consolidated income statement data, statement of financial position data and statement of cash flow data are derived from the Accountants' Report of International Mining Machinery Holdings Limited in Appendix I. To help potential investors better understand our financial performance for the full year in 2006, we also present below certain data derived from the consolidated income statement of Jiamusi Machinery and Jixi Machinery prior to our acquisition for the period from 1 January 2006 to 15 May 2006, under the heading "Pre-acquisition period". See Appendices IA and IB for further information. Operating results in any historical period may not be indicative of the results that may be expected in any future period.

#### **Summary Income Statement Data**

	Pre-acquisition Period						Consolida	ted Incom	e Statemer	nt				
	Jian Mach		Jixi Ma	chinery					The Grou	p				
	For the period from 1 January 2006 to 15 May 2006			For the from 12 to 31 De	2 April	For the	e year ende	d 31 Dece	mber	For th	ne seven m 31 Ju		ded	
				20	06	200	)7	200	8	200	8	200	)9	
							(in	millions of	RMB, exce	ept percent	tages)			
Revenue Cost of sales		100.0% (47.3)%		100.0% (64.2)%	545.9 (301.9)	100.0% (55.3)%	857.6 (504.4)	100.0% (58.8)%	· ·	100.0% (62.9)%		100.0% (60.4)%		100.0% (62.6)%
Gross profit Other income and	91.9	52.7%	48.0	35.8%	244.0	44.7%	353.2	41.2%	475.1	37.1%	277.9	39.6%	326.2	37.4%
gains Selling and distribution	10.0	5.7%	28.6	21.3%	0.02	—	5.6	0.7%	7.7	0.6%	5.0	0.7%	1.3	0.1%
costs Administrative	(18.7)	(10.7)%	(8.3)	(6.2)%	(36.1)	(6.6)%	(72.7)	(8.5)%	(118.3)	(9.2)%	(54.3)	(7.7)%	(57.5)	(6.6)%
expenses	(16.0)	(9.2)%	(13.2)	(9.8)%	(128.2)	(23.5)%	(130.2)	(15.2)%	(167.8)	(13.1)%	(101.7)	(14.5)%	(88.6)	(10.1)%
Other expenses Finance	(7.2)	(4.1)%	(6.7)	(5.0)%	(15.3)	(2.8)%	(14.6)	(1.7)%	(10.0)	(0.8)%	(6.1)	(0.9)%	(6.6)	(0.8)%
revenue	0.04	_	0.006	_	1.9	0.3%	4.7	0.5%	14.6	1.1%	7.4	1.1%	10.3	1.2%
Finance costs Share of (loss)/ profits of an	(2.1)	(1.2)%	(3.6)	(2.7)%	(6.6)	(1.2)%	(7.3)	(0.9)%	(17.1)	(1.3)%	(10.6)	(1.5)%	(10.2)	(1.2)%
associate							0.1		0.8	0.1%	(0.06)		(0.02)	
PROFIT BEFORE TAX Tax	57.8 (14.4)	33.1% (8.3)%		33.4% (6.6)%	59.6 0.6	10.9% 0.1%	138.9 10.9	16.2% 1.3%	185.2 (39.0)	14.5% (3.0)%	117.6 (22.7)	16.7% (3.2)%		20.0% (4.2)%
PROFIT FOR THE YEAR	43.4	24.9%	36.0	26.8%	60.2	11.0%	149.8	17.5%	146.2	11.4%	94.9	13.5%	138.4	15.9%

# Summary Statement of Financial Position Data

	As	of 31 Dece	mber	As of 31 July
	2006	2007	2008	2009
		(in millio	ns of RMB)	
NON-CURRENT ASSETS				
Property, plant and equipment	230.0	282.7	279.3	264.1
Land use rights	132.9	129.8	126.6	142.7
Goodwill	101.2	101.2	101.2	101.2
Other intangible assets	52.0	40.1	48.9	40.0
Available-for-sale investments		7.5	7.5	7.5
Investments in associates	0.5	0.6	21.3	20.9
Deferred tax assets	10.8 1.1	9.0 1.9	10.3 38.7	8.0 27.3
Prepayments, deposits and other receivables		1.9		
	528.5	572.8	633.8	611.7
CURRENT ASSETS Inventories	202.1	324.8	413.6	360.3
Trade and bills receivables	381.8	524.8 595.6	413.6 719.7	1,022.3
Prepayments, deposits and other receivables	26.9	59.2	70.1	56.8
Cash and cash equivalents	138.5	95.7	80.9	175.7
Amounts due from shareholders	_	19.6	19.2	19.7
Amounts due from related parties	7.8	122.8	221.8	272.3
	757.2	1,217.7	1,525.4	1,907.1
CURRENT LIABILITIES				
Interest-bearing loans	96.3	120.5	113.8	250.2
Trade and bills payables	194.3	315.5	418.4	469.7
Other payables and accruals	283.2	307.1	321.1	279.6
Tax payable	78.4	67.0	52.9	30.1
Amount due to a holding company		74.6	126.8	160.2
Amounts due to shareholders	0.3 1.8	0.2 41.3	0.2 64.1	0.09 75.9
Amounts due to related parties Preference shares	1.0	41.5	.1	600.9
	654.5	926.1	1,097.2	1,866.8
NET CURRENT ASSETS	102.7	291.6	428.2	40.3
TOTAL ASSETS LESS CURRENT LIABILITIES	631.2	864.4	1,062.0	652.0
NON-CURRENT LIABILITIES				
Deferred tax liabilities	55.0	42.3	49.4	55.0
Preference shares	499.8	541.2	554.2	—
	554.7	583.5	603.6	55.0
NET ASSETS	76.5	280.9	458.4	597.0
<b>EQUITY</b> Equity attributable to equity holders of the parent:				
Ordinary share capital	0.07	0.08	0.08	0.08
Reserves	76.4	257.5	439.2	575.0
	76.5	257.5	439.2	575.0
Minority interests		23.4	19.2	22.0
TOTAL EQUITY	76.5	280.9	458.4	

#### Summary Statement of Cash Flows Data

	Period from 12 April to 31 December	Year ended 31 December		Seven months ended 31 July	
	2006	2007	2008	2008	2009
		(in millio	ns of RM	B)	
Net cash inflow/(outflow) from operating activities <sup>(1)</sup>	55.7	110.3	208.8	126.7	(29.2)
Net cash outflow from investing activities	(335.4)	(202.5)	(206.2)	(126.9)	(49.1)
Net cash inflow/(outflow) from financing activities	419.2	52.0	(17.1)	(33.2)	173.0
Net increase/(decrease) in cash and cash equivalents Cash and cash equivalents at incorporation date/at beginning of	139.4	(40.2)	(14.5)	(33.5)	94.8
period/year	_	138.5	95.7	95.7	80.9
Effective of foreign exchange rate changes	(0.9)	(2.6)	(0.3)	(0.3)	(0.001)
Cash and cash equivalents at the end of period/year	138.5	95.7	80.9	62.0	175.7

(1) The net cash inflow/(outflow) from operating activities for the period ended 31 December 2006, the two years ended 31 December 2008 and the seven months ended 31 July 2009 did not include cash received from bills receivable discounted to banks prior to maturity, which was reflected in cash inflow from financing activities. These discounted bills were received from our customers as payment of trade receivables and are a common form of payment in our industry.

#### PROFIT ESTIMATE FOR THE YEAR ENDED 31 DECEMBER 2009

We believe that on the bases as set out in Appendix III to this Prospectus and in the absence of unforeseen circumstances as set forth in Rule 11.17 of the Listing Rules, our estimated consolidated profit attributable to equity holders of the Company for the year ended 31 December 2009 is expected to be not less than RMB226.9 million under IFRS.

#### CONTINGENT DIVIDEND BASED ON DISTRIBUTABLE PROFITS AS OF 31 DECEMBER 2009

On 24 January 2010, pursuant to the resolutions of our Board of Directors and the holders of our ordinary shares and preferred shares, we declared and approved the Contingent Dividend range of US\$40.1 million (equivalent to approximately HK\$310.8 million) to US\$63.2 million (equivalent to approximately HK\$489.9 million) to the Pre-IPO Ordinary Shareholders, which has been determined based on our available distributable profits and the Offer Price range. The Contingent Dividend is designed to distribute to our Pre-IPO Ordinary Shareholders a significant portion of our existing retained profits, while assuring that we will continue to operate with sufficient liquidity resources, and to benefit from the use of a substantial amount of the net proceeds from the Global Offering cannot be determined as of the Latest Practicable Date, we have designed the Contingent Dividend to be determined based on the final Offer Price.

Our Cayman Islands counsel have confirmed and our Directors, based on the confirmation given by our Cayman Islands counsel, have confirmed that the declaration of a range of dividend is in compliance with Cayman Islands law and the Company's Articles of Association. The final amount of the Contingent Dividend is subject to determination based on the Offer Price and will be paid out of the net proceeds of the Global Offering. Please refer to "Summary — Use of Proceeds" for more information on the calculation and payment of the Contingent Dividend out of the net proceeds of the Global Offering.

The amount of the Contingent Dividend will represent the difference of (a) 37.5% of the net proceeds from the Global Offering and (b) the sum of US\$73.9 million as set forth in item (i) in "Summary — Use of Proceeds", subject to a maximum amount of US\$63.2 million. We currently estimate that the Offer Price will be not more than HK\$6.38 and not less than HK\$4.88 per Offer Share. Based on this Offer Price range, our Board of Directors declared and approved a Contingent Dividend between US\$40.1 million (equivalent to approximately HK\$310.8 million) and US\$63.2 million (equivalent to approximately HK\$489.9 million). Using an assumed Offer Price of HK\$5.63 per Offer Share, being the mid-point of the indicative Offer Price range, we estimate that the amount of Contingent Dividend will be US\$58.2 million (equivalent to approximately HK\$451.1 million). Payment of the Contingent Dividend will not affect the other uses of proceeds set out in the "Future Plans and Use of Proceeds" section of this Prospectus.

Although we had no distributable reserves as of 31 July 2009, profits were available for distribution from our subsidiaries to us. As of the date of declaration of the Contingent Dividend on 24 January 2010, our subsidiary, TJCC IMM Jiamusi, had declared dividends with an aggregate amount of US\$86.9 million (equivalent to approximately HK\$673.5 million) to us. After taking into account the estimated expenses of the Company, including expenses relating to the Global Offering, withholding tax payable and other expenses for the relevant periods, we estimate that our distributable profits as of 31 December 2009 will be no less than approximately US\$63.2 million (equivalent to approximately HK\$489.9 million), which is sufficient to pay for any Contingent Dividend amount within the range declared by our Board of Directors on 24 January 2010.

The Contingent Dividend will be determined based on the Offer Price and our distributable profits as reflected in the audited financial statements of the Company for the financial year ended 31 December 2009. Our Group's retained earnings as of 31 July 2009 were approximately RMB471.6 million (equivalent to approximately US\$69.0 million). We estimate our profit attributable to equity holders of the parent for the five month period ended 31 December 2009 to be approximately RMB90.4 million (equivalent to approximately US\$13.2 million), which represents the difference between (i) our estimate of profit attributable to equity holders of the parent for the year ended 31 December 2009, and (ii) the audited profit attributable to equity holders of the parent for the seven months ended 31 July 2009. We will only pay the Contingent Dividend after completion of the annual audit for the financial year ended 31 December 2009. Our 2009 annual results announcement will disclose whether there is sufficient distributable profits to pay the amount of Contingent Dividend so determined. The amount of Contingent Dividend so determined will be paid out of the net proceeds of the Global Offering into a designated account of the Company, which will be paid to the Pre-IPO Ordinary Shareholders within five days after publication of the 2009 annual results announcement.

Investors in the Global Offering should note that they will not be entitled to participate in the Contingent Dividend, and therefore, any distributable profits available for distribution to our shareholders after the Global Offering will exclude the amount of the Contingent Dividend to be paid to the Pre-IPO Ordinary Shareholders.

#### **DIVIDEND POLICY**

Our Directors may declare dividends, if any, after taking into account, among other things, our results of operations, cash flows and financial condition, operating and capital requirements, the amount of distributable profits based on IFRS, our Memorandum and Articles of Association, the Companies Law, applicable laws and regulations and other factors that our Directors deem relevant. The distribution of dividend for any financial year shall be subject to shareholders' approval.

Our ability to declare future dividends will also depend on the availability of dividends, if any, received from our PRC operating subsidiaries. Pursuant to the PRC laws, dividends may only be paid out of distributable profits, defined as the retained earnings after tax payments as determined under the PRC GAAP less any recovery of accumulated losses and the required allocations to statutory reserves made by our PRC operating subsidiaries. In general, we will not declare dividends in a year where we do not have any distributable profits.

Taking into account the factors set forth above, we currently intend to distribute to our Shareholders approximately 20% of our annual distributable profit attributable to owners of our Company in respect of the financial year ending 31 December 2010 and each financial year thereafter. However, such intention does not amount to any guarantee or representation or indication that the Company must or will declare and pay dividends in such manner or declare or pay dividends at all. On 24 January 2010, we declared the Contingent Dividend to the Pre-IPO Ordinary Shareholders to be paid out of part of the net proceeds of the Global Offering. For details regarding the Contingent Dividend, please refer to "— Contingent Dividend Based on Distributable Profits as of 31 December 2009" above. The Contingent Dividend was declared on a one-time basis. The amount of the Contingent Dividend is not indicative of our future profits or the dividends that we may declare or pay in the future. See "Risk Factors — Risks Relating to Our Shares and the Global Offering — We cannot assure you that we will declare dividends in the future" in the Prospectus. Cash dividends on our Shares, if any, will be paid in HK dollars.

#### THE GLOBAL OFFERING

This Prospectus is published in connection with the Hong Kong Public Offering as part of the Global Offering. The Global Offering consists of (subject to adjustment and the Over-allotment Option):

- the Hong Kong Public Offering of initially 52,000,000 Shares (subject to re-allocation as mentioned below) in Hong Kong as described below in the section headed "Structure of the Global Offering — The Hong Kong Public Offering"; and
- the International Offering of initially 468,000,000 Shares (all of which are to be offered by us) subject to re-allocation and the Over-allotment Option as mentioned below, in the United States with QIBs in reliance on Rule 144A or other exemptions(s) under the U.S. Securities Act, and outside the United States in accordance with Regulation S.

The number of Hong Kong Public Offer Shares and International Offer Shares are subject to adjustment and reallocation as described in the section headed "Structure of the Global Offering" in this Prospectus. In the case of the International Offering only, the Over-allotment Option is described in the section headed "Underwriting — Underwriting Arrangements and Expenses International Offering" in this Prospectus.

#### OFFERING STATISTICS<sup>(1)</sup>

	Based on an Offer Price of HK\$4.88	Based on an Offer Price of HK\$6.38
Market capitalisation of our Shares <sup>(2)</sup> (in millions)	HK\$6,344	HK\$8,294
Prospective price/earnings multiple on a pro forma fully diluted basis <sup>(3)</sup> Unaudited pro forma adjusted net tangible asset value per Share <sup>(4)</sup>		

(1) All statistics in this table are presented on the assumption that the Reorganisation and Global Offering are completed and the Over-Allotment Option is not exercised.

- (2) The calculation of market capitalisation is based on 1,300,000,000 Shares expected to be in issue following completion of the Reorganisation and Global Offering, assuming that the Over-Allotment Option is not exercised.
- (3) The calculation of the prospective price/earnings multiple on a pro forma fully diluted basis is based on the estimated earnings per Share on a pro forma diluted basis at the assumed Offer Price of HK\$4.88 and HK\$6.38 per Share assuming that the Over-Allotment Option is not exercised.
- (4) The unaudited pro forma adjusted net tangible asset value per Share is calculated after making the adjustments referred to in "Unaudited Pro Forma Financial Information" included in Appendix II, and on the basis of a total of 1,300,000,000 Shares expected to be in issue following the completion of the Global Offering. This calculation assumes respective Offer Prices of HK\$4.88 and HK\$6.38 and that the Over-Allotment Option is not exercised.

#### USE OF PROCEEDS

We currently estimate that our Offer Price will not be more than HK\$6.38 per Offer Share and not less than HK\$4.88 per Offer Share. Assuming an Offer Price of HK\$5.63 per Offer Share, which represents the mid-point of the indicative Offer Price range, we estimate that the proceeds from the Global Offering after deducting underwriting commissions (including any discretionary incentive fee) and other estimated offering expenses payable by us, assuming that the Over-allotment Option is not exercised, will total approximately US\$352.2 million (equivalent to approximately HK\$2,729.8 million). A substantial portion of these proceeds will be further deducted to make certain payments as part of the Reorganisation, as set forth in items (i) and (ii) below. Accordingly, the proceeds amount set forth above will be allocated as follows:

- (i) approximately US\$73.9 million (equivalent to approximately HK\$572.8 million), or 21.0%, for the payment of:
  - obligations relating to the repurchase of preferred shares (approximately US\$59.1 million equivalent to approximately HK\$458.1 million);
  - the TJCC Services Transaction and Termination Fee (US\$10.0 million or equivalent to approximately HK\$77.5 million); and
  - "founder participation" paid to Mr. Rubo Li, Mr. Emory Williams and Williams Realty (approximately US\$4.9 million or equivalent to approximately HK\$38.0 million), see "Reorganisation";
- (ii) approximately US\$58.2 million (equivalent to approximately HK\$451.1 million), or 16.5%, to pay the Contingent Dividend to Pre-IPO Ordinary Shareholders; the amount of the Contingent Dividend will represent the difference of (a) 37.5% of the net proceeds from the Global Offering and (b) the sum of US\$73.9 million as set forth in item (i) above, subject to the amount of distributable profits available for declaration; see below and "Summary Contingent Dividend Based on Distributable Profits as of 31 December 2009";

- (iii) US\$76.6 million (equivalent to approximately HK\$593.7 million) or 21.8%, for projects to improve and expand our current production facilities and aftermarket service network, including:
  - completing plant construction and equipment procurement for our new armored-face conveyor production facility in Huainan City in Anhui Province, PRC; the facility will have an aggregate gross site area of approximately 168,528.7 sq.m., and is expected to commence production in June 2010 and achieve annual production capacity of approximately 250 units by the end of 2010 and 340 units by the end of 2011;
  - constructing and fitting out new surface treatment and assembly workshop for high-power roadheaders, thereby bringing these operations in house; purchase and installation of advanced digital controlled lathes, grinding and milling lines and increase roadheader annual production capacity to approximately 444 units by the end of 2010 and 528 units by the end of 2011; purchase and installation of advanced testing and precision measurement equipment to increase roadheader product quality; and IT system upgrade;
  - constructing and fitting out new machining workshop for high-power shearers; purchase and installation of grinding lines to increase shearer annual production capacity to approximately 246 units by the end of 2010 and 296 units by the end of 2011, with a principal focus on high-power models and new products; purchase and installation of advanced testing and precision measurement equipment to increase shearer product quality; and IT system upgrade; and
  - > establishing new after-market service locations in major coal mining regions.
- (iv) US\$108.3 million (equivalent to approximately HK\$839.4 million), or 30.8% of the net proceeds will be used as to approximately RMB51.4 million (equivalent to approximately HK\$58.4 million) to pay for the consideration on the acquisition of the remaining 25% equity interest in Huainan Longwall and as to the remaining balance to pay for other potential acquisitions and investments to enhance our capability to provide complete longwall mining systems; and
- (v) any remaining net proceeds of up to US\$35.2 million (equivalent to approximately HK\$272.8 million), or 10.0%, for working capital and general corporate purposes.

The amount in item (ii) above is subject to determination of the Offer Price. The amount of the Contingent Dividend will represent the difference of (a) 37.5% of the net proceeds from the Global Offering and (b) the sum of US\$73.9 million (equivalent to approximately HK\$572.8 million) in payments as set forth in item (i) above, subject to the amount of distributable profits available for declaration. We currently estimate that the Offer Price will be not less than HK\$4.88 and not more than HK\$6.38 per Offer Share. Based on this Offer Price range, our Board of Directors declared and approved the Contingent Dividend range of between US\$40.1 million (equivalent to approximately HK\$10.8 million) and US\$63.2 million (equivalent to approximately HK\$489.9 million). Using an assumed Offer Price of HK\$5.63 per Offer Share, being the mid-point of the indicative Offer Price range, we estimate that the amount of Contingent Dividend will be US\$58.2 million (equivalent to approximately HK\$451.1 million). Payment of the Contingent Dividend will not affect the other uses of proceeds set out above. The final amount of the Contingent Dividend will not be determined until determination of the Offer Price, which will be disclosed in our allotment results announcement together with the use of proceeds. Investors in the Global Offering should note that

they will not be entitled to participate in the Contingent Dividend. We have provided an irrevocable instruction to the Sole Global Coordinator to apply the net proceeds from the Global Offering for the purposes of items (i) and (ii) above.

In the event that the Offer Price is set at the high end of the indicative Offer Price range, we expect to pay a Contingent Dividend (or item (ii) above) of US\$63.2 million (equivalent to approximately HK\$489.9 million). After deducting payment for items (i) and (ii) above, which we will not receive, we expect to receive net proceeds of approximately US\$263.1 million (equivalent to approximately HK\$2,039.2 million), assuming the Over-allotment Option is not exercised. In such an event, we expect to allocate the additional net proceeds for the purposes described in items (iii) and (iv) above on a pro rata basis.

In the event that the Offer Price is set at the low end of the indicative Offer Price range, we expect to pay a Contingent Dividend (or item (ii) above) of US\$40.1 million (equivalent to approximately HK\$310.8 million). After deducting payment for items (i) and (ii) above, which we will not receive, we expect to receive net proceeds of approximately US\$190.1 million (equivalent to approximately HK\$1,473.4 million), assuming the Over-allotment Option is not exercised. In such an event, we expect to allocate:

- > US\$76.6 million (equivalent to approximately HK\$593.7 million) for item (iii) above;
- > up to US\$30.4 million (equivalent to approximately HK\$235.6 million) for item (v) above; and
- > the remaining for item (iv) above.

To the extent that the net proceeds of the Global Offering derived from unused capital are not immediately applied to the above purposes, we intend to deposit the proceeds in interest-bearing bank accounts, such as short-term savings accounts or basic short-term money markets funds, with licensed commercial banks and/or authorised financial institutions.

In this Prospectus, the following terms have the following meanings unless the context otherwise requires. Certain technical terms are explained in the section headed "Glossary" in this Prospectus.

"2006 Consolidated Period"	the period from our inception on 12 April 2006 to 31 December 2006;
"Application Form(s)"	WHITE application form(s), YELLOW application form(s) and GREEN application form(s), or where the context so requires, any of them, relating to the Hong Kong Public Offering;
"Application Lists"	the application lists for the Hong Kong Public Offering;
"Articles of Association" or "Articles"	the articles of association adopted by our Company, as amended from time to time, a summary of which is set forth in the paragraph headed "Articles of Association" included in Appendix VI to this Prospectus;
"Associate"	a company, other than a subsidiary or jointly controlled entity, in whose equity voting rights we have a long-term interest or over which we are in a position to exercise significant influence;
"Authority"	means any governmental or regulatory commission, board, body, authority or agency, or any stock exchange, self- regulatory organisation or other non-governmental regulatory authority, or any court, tribunal or arbitrator, in each case whether national, central, federal, provincial, state, regional, municipal, local, domestic or foreign;
"Board" or "Board of Directors"	the Board of Directors of our Company;
"Business Day"	a day on which banks in Hong Kong are generally open for business to the public and which is not a Saturday, Sunday or public holiday in Hong Kong;
"CAGR"	compounded annual growth rate;
"Capitalisation Issue"	the issue of Shares to be made upon capitalisation of part of the share premium account of our Company referred to in under "Statutory and General Information — Further information about our Company — Written resolutions of our shareholders passed on 24 January 2010" in Appendix VII to this Prospectus;
"CCASS"	the Central Clearing and Settlement System established and operated by HKSCC;

"CCASS Clearing Participant"	a person admitted to participate in CCASS as a direct clearing participant or a general clearing participant;
"CCASS Custodian Participant"	a person admitted to participate in CCASS as a custodian participant;
"CCASS Investor Participant"	a person admitted to participate in CCASS as an investor participant, who may be an individual or joint individuals or a corporation;
"CCASS Participant"	a CCASS Clearing Participant, a CCASS Custodian Participant or a CCASS Investor Participant;
"CMIA"	China National Coal Machinery Industry Association;
"Companies Law"	the Companies Law (2009 Revision) of the Cayman Islands, as amended, supplemented or otherwise modified from time to time;
"Companies Ordinance"	the Companies Ordinance (Chapter 32 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;
"Company", "our Company", "Group", "our Group", "we" or "us"	International Mining Machinery Holdings Limited (formerly known as TJCC IMM Holdings Ltd.), an exempted company incorporated on 12 April 2006 with limited liability under the laws of the Cayman Islands, and, except where the context indicates otherwise, (i) our subsidiaries, and (ii) with respect to the period before our Company became the holding company of its present subsidiaries, the businesses operated by its present subsidiaries or, as the case may be, their predecessors;
"Company Law"	the Company Law of the PRC (中華人民共和國公司法), as adopted at the Fifth Session of the Standing Committee of the Eighth NPC on 29 December 1993, effective 1 July 1994, as amended, supplemented or otherwise modified from time to time;
"Connected Person"	has the meaning ascribed to it under the Listing Rules;
"Contingent Dividend"	conditional upon completion of the Global Offering and our Company having received the net proceeds of the Global Offering, the conditional dividend declared and approved by our Company and payable by our Company to the Pre-IPO Ordinary Shareholders out of the net proceeds of the Global Offering, the amount of which is no more than US\$63.2 million (equivalent to approximately HK\$489.9 million) and no less than US\$40.1 million (equivalent to

	approximately HK\$310.8 million) and is determined based on the Offer Price, and will only be payable if there is sufficient distributable profits to pay the dividend after completion of the annual audit for the financial year ended 31 December 2009. See the section headed "Summary — Contingent Dividend Based on Distributable Profits as of 31 December 2009" in this Prospectus;
"Controlling Shareholders"	has the meaning ascribed thereto under the Listing Rules and unless the context requires otherwise, refers to TJCC Holdings and The Resolute Fund, L.P. managed by The Jordan Company, L.P.;
"Director(s)"	the director(s) of our Company, including all executive, non-executive and independent non-executive Directors;
"Eleventh Five-Year Plan"	a plan published by the National Development and Reform Committee of the PRC in March 2006;
"GDP"	gross domestic product (all references to GDP growth rates are to real as opposed to nominal growth rates of GDP);
"Global Offering"	the Hong Kong Public Offering and the International Offering;
"GREEN application form(s)"	the application form(s) to be completed by the White Form eIPO Service Provider designated by our Company
"Heilongjiang Coal Mining Machinery"	Heilongjiang Coal Mining Machinery Group Co., Ltd. (黑龍江煤礦機械集團有限公司), formerly known as Heilongjiang Coal Mine Machinery Company Limited (黑龍江煤礦機械有限公司), a state-owned enterprise established in the PRC on 23 June 1992 and the former sole shareholder of Jixi Machinery and Jiamusi Machinery;
"HK Siwei"	International Mining Machinery Siwei Holdings Limited, a limited company incorporated in Hong Kong on 22 February 2007 and a Connected Person of our Company;
"HK\$" or "HK dollars" or "Hong Kong dollars"	the lawful currency of Hong Kong;
"HKSCC"	Hong Kong Securities Clearing Company Limited;
"HKSCC Nominees"	HKSCC Nominees Limited, a wholly-owned subsidiary of HKSCC;
"Hong Kong" or "HK"	the Hong Kong Special Administrative Region of the PRC;

"Hong Kong Public Offer Shares"	the 52,000,000 Offer Shares initially offered for subscription pursuant to the Hong Kong Public Offering;
"Hong Kong Public Offering"	the initial offer for subscription of Hong Kong Public Offer Shares in Hong Kong (subject to adjustment as described in the section headed "Structure of the Global Offering" in this Prospectus) at the Offer Price (plus brokerage, SFC transaction levy, and the Hong Kong Stock Exchange trading fees), on and subject to the terms and conditions described in this Prospectus and the Application Forms as further described in the section headed "Structure of the Global Offering — The Hong Kong Public Offering" in this Prospectus;
"Hong Kong Share Registrar"	Computershare Hong Kong Investor Services Limited, the Hong Kong share registrar of our Company;
"Hong Kong Stock Exchange"	The Stock Exchange of Hong Kong Limited;
"Hong Kong Underwriters"	the underwriters of the Hong Kong Public Offering listed as such in the section headed "Underwriting — Hong Kong Underwriters" of this Prospectus;
"Hong Kong Underwriting Agreement"	the underwriting agreement relating to the Hong Kong Public Offering to be entered into by and among our Company, TJCC Holdings, the Sole Global Coordinator and the Hong Kong Underwriters on or around 28 January 2010;
"Huainan Benniu"	HuainanBenniuMachineryCo.,Ltd.(淮南奔牛機械有限責任公司), a company incorporated in the PRCon 13 June 2006 and our former joint venture partner inHuainan Longwall;
"Huainan Longwall"	Huainan Longwall Coal Mining Machinery Co., Ltd. (淮南長壁煤礦機械有限責任公司), a company incorporated in the PRC on 27 June 2007 and a joint venture in which we initially held a 75% equity interest. We entered into an agreement with Huainan Benniu to purchase the remaining 25% equity interest of Huainan Longwall in December 2009. Approvals and registration procedures relating to the purchase were completed on 19 January 2010;
"Huainan Shunli"	Huainan Shunli Coal Mining Equipment Overhaul Co., a joint venture incorporated in the PRC on 26 September 2006 and an Associate of our Company, which is 25% owned by Jixi Machinery, 40% by Huainan Shunli Machine Co., Ltd. (淮南舜立機械有限責任公司), and 35% by Jiangsu Hua Fei Coal Mining Mechanical & Electrical Equipment Co., Ltd. (江蘇華飛煤礦機電設備有限公司);

"IFRS"	International Financial Reporting Standards promulgated by the International Accounting Standards Board ("IASB"); IFRS include the International Accounting Standards ("IAS") and their interpretations;
"IMM AFC"	International Mining Machinery AFC Holdings Limited, a company incorporated in Hong Kong on 22 February 2007 and an indirect wholly-owned subsidiary of our Company;
"IMM Jiamusi"	International Mining Machinery Jiamusi Holdings Limited, a company incorporated in Hong Kong on 31 January 2007 and an indirect wholly-owned subsidiary of our Company;
"IMM Jixi"	International Mining Machinery Jixi Holdings Limited, a company incorporated in Hong Kong on 31 January 2007 and an indirect wholly-owned subsidiary of our Company;
"IMM Mauritius"	International Mining Machinery Limited, a company incorporated in Mauritius on 31 October 2005 and a direct wholly-owned subsidiary of our Company; IMM Mauritius has initiated its own voluntary winding-up;
"IMM Xinjiang"	Xinjiang Coal Mining Machinery Co., Ltd., a joint venture company incorporated in the PRC on 10 July 2007 and an Associate of our Company, which is 15% owned by Jiamusi Machinery, 49% by Xinjiang Shenxin Development Co., Ltd. (新疆神新發展有限責任公司), and 36% by Zhengzhou Siwei Mechanical and Electrical Equipment Investment Co., Ltd.;
"International Offer Shares"	the 468,000,000 Offer Shares initially offered for subscription pursuant to the International Offering;
"International Offering"	the offering of International Offer Shares at the Offer Price outside the United States (including to institutional and professional investors in Hong Kong (other than to retail investors in Hong Kong)), and in the United States to QIBs as defined in Rule 144A who are also Qualified Purchasers, as further described in the section headed "Structure of the Global Offering — The International Offering";
"International Purchase Agreement"	the purchase agreement relating to the International Offering, which is expected to be entered into among our Company, TJCC Holdings, the Sole Global Coordinator and the International Underwriters on or around the Price Determination Date;

"International Underwriters"	the international underwriters of the International Offering, who are expected to enter into the International Purchase Agreement;
"Jiamusi Machinery"	Jiamusi Coal Mining Machinery Co., Ltd. (佳木斯煤礦機械有限公司), a company incorporated in the PRC on 4 September 2002 and one of our principal operating subsidiaries in the PRC;
"Jixi Machinery"	Jixi Coal Mining Machinery Co., Ltd. (雞西煤礦機械有限公司), a company incorporated in the PRC on 19 September 2001 and one of our principal operating subsidiaries in the PRC;
"Joint Bookrunners"	UBS and BOCI Asia Limited;
"Joint Lead Managers"	UBS and BOCI Asia Limited;
"Latest Practicable Date"	22 January 2010, being the latest practicable date for determining certain information for the purpose of inclusion in this Prospectus;
"Listing"	the listing of the Offer Shares on the Main Board of the Hong Kong Stock Exchange;
"Listing Date"	the date on which dealings in the Offer Shares commence on the Hong Kong Stock Exchange;
"Listing Rules"	the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, as amended from time to time;
"Memorandum of Association" or "Memorandum"	the memorandum of association of our Company;
"MOFCOM"	the Ministry of Commerce of the People's Republic of China (中華人民共和國商務部);
"NDRC"	National Development and Reform Commission of the PRC (國家發展和改革委員會);
"Offer Price"	the final HK dollar price per Share (exclusive of brokerage, SFC transaction levy and Hong Kong Stock Exchange trading fee) at which the Offer Shares are to be subscribed for and issued pursuant to the Hong Kong Public Offering, to be determined as further described in the section headed "Structure of the Global Offering — Pricing and Allocation" in this Prospectus;
"Offer Shares"	the Hong Kong Public Offer Shares and the International Offer Shares together, where relevant, with any additional

Shares issued and sold pursuant to the exercise of the Overallotment Option;

- "Over-allotment Option" the option to be granted by and on behalf of the International Underwriters to require our Company to allot and issue up to an aggregate of 78,000,000 additional Shares to, among other things, cover over-allocations in the International Offering, if any, details of which are contained in "Structure of the Global Offering — International Offering" in this Prospectus, at any time from the date of the International Purchase Agreement until 30 days from the last date for the lodging of applications under the Hong Kong Public Offering;
- "PRC" or "China" or "People's the People's Republic of China. Except where the context otherwise requires, references in this Prospectus to the PRC or China do not apply to Hong Kong, Macau or Taiwan;

"PRC National Bureau of Statistics" National Bureau of Statistics of the PRC or "Bureau of Statistics" (中華人民共和國國家統計局);

"Pre-IPO Ordinary Shareholders" the holders of the ordinary shares of our Company whose names appeared on the register of members of our Company on 24 January 2010;

"Price Determination Date" the date, expected to be on or around 3 February 2010 but no later than 8 February 2010, on which the Office Price is fixed for the purposes of the Global Offering;

"Reorganisation" in this Prospectus;

"Property Valuer" Savills Valuation and Professional Services Limited;

"QIBs" qualified institutional buyers as defined in Rule 144A;

"Regulation S" Regulation S under the U.S. Securities Act;

"Reorganisation"

"Reporting Accountants" Ernst & Young;

"RMB" or "Renminbi" the lawful currency of the PRC;

"Rule 144A" Rule 144A under the U.S. Securities Act;

"SACMS" the State Administration of Coal Mine Safety;

"SAFE"

StateAdministrationofForeignExchange(中華人民共和國國家外匯管理局), the PRC Government agencyresponsibleformattersrelatingtoforeignexchangeadministration;

the reorganisation as described in the section entitled

"SFC"	the Securities and Futures Commission of Hong Kong;
"SFO" or "Securities and Futures Ordinance"	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong), as amended, supplemented or otherwise modified from time to time;
"Share Option Scheme"	the share option scheme conditionally adopted by our Company on 24 January 2010, the principal terms of which are summarised under the section headed "Share Option Scheme" in Appendix VII to this Prospectus;
"Shares"	ordinary shares of our Company with a nominal value of HK\$0.10 each;
"Stabilising Manager"	UBS;
"State", "state", "PRC Government" or "government"	the government of the PRC, including all political subdivisions (including provincial, municipal and other regional or local government entities) and instrumentalities thereof;
"State Council"	State Council of the PRC (中華人民共和國國務院);
"Stock Borrowing Agreement"	the stock borrowing agreement expected to be entered into on or about the Price Determination Date between the Stabilising Manager (or its agent) and TJCC Holdings, pursuant to which TJCC Holdings will agree to lend up to 78,000,000 Shares to the Stabilising Manager on terms set forth therein;
"Substantial Shareholder"	has the meaning ascribed to it in Chapter 1 of the Listing Rules;
"Tianlong Machinery"	Tianlong Coal Mining Machinery Repairing Co. (內蒙古天隆煤機維修有限責任公司), a joint venture company incorporated in the PRC on 17 July 2008 and an associate of our Company, which is 20% owned by Jiamusi Machinery and 60% by Shendong Tianlong Group Co., Ltd. (神東天隆集團有限責任公司) (20.5% of the entire equity interest of which is owned by China Shenhua Energy Company Limited, a joint stock company whose H shares are listed on the Main Board of the Hong Kong Stock Exchange (Stock Code: 1088)), and 20% by China National Coal Mining Equipment Co. Ltd., (中國煤礦機械裝備有限責任公司);
"TJCC Holdings"	TJCC Holdings Ltd., a company incorporated in Cayman Islands on 12 April 2006 and a Controlling Shareholder of our Company, which, prior to the Global Offering, owns 91% of our Company;

"TJCC IMM AFC"	TJCC IMM AFC Holdings Ltd., a company incorporated in Cayman Islands on 16 February 2007 and a direct wholly- owned subsidiary of our Company;
"TJCC IMM Jiamusi"	TJCC IMM Jiamusi Holdings Ltd., a company incorporated in Cayman Islands on 26 January 2007 and a direct wholly- owned subsidiary of our Company;
"TJCC IMM Jixi"	TJCC IMM Jixi Holdings Ltd., a company incorporated in Cayman Islands on 26 January 2007 and a direct wholly- owned subsidiary of our Company;
"TJCC Services"	TJCC Services Ltd, a company incorporated in Cayman Islands on 12 April 2006 and a Connected Person of our Company;
"TJCC Services Transaction and Termination Fee"	an amount of US\$10.0 million transaction and termination fee payable to TJCC Services upon completion of the Global Offering as compensation for (i) provision of extraordinary services to the Company and (ii) termination of the management consulting arrangement as further described in the section headed "Reorganisation — Historical Related Party Transaction";
"Track Record Period"	the period from 12 April 2006 (the date of incorporation of our Company) to 31 July 2009;
"UBS" or "Sole Global Coordinator", "Sponsor" or "Sole Sponsor"	UBS AG, Hong Kong Branch, a registered institution under the SFO for type 1 (dealing in securities), type 4 (advising on securities), type 6 (advising on corporate finance), type 7 (providing automated trading activities) and type 9 (asset management) regulated activities as defined under the SFO;
"Underwriters"	collectively, the Hong Kong Underwriters and the International Underwriters;
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"Underwriting Agreements"	collectively, the Hong Kong Underwriting Agreement and the International Purchase Agreement;
"United States" or "U.S."	
	International Purchase Agreement;
"United States" or "U.S."	International Purchase Agreement; the United States of America; the U.S. Securities Act of 1933, as amended, and the rules and

"White Form eIPO"	applying for Hong Kong Public Offer Shares to be issued in the subscriber's own name by submitting applications online through the designated website at <u>www.eipo.com.hk;</u>
"White Form eIPO Service Provider"	Computershare Hong Kong Investor Services Limited;
"Williams Realty"	Williams Realty Co., LLC, a Florida Limited liability company established in 1978, the entire equity interest of which is owned by Mr. Emory Williams, a former Director resigned on 4 December 2009, and a Connected Person of our Company; and
"Zhengzhou Siwei"	Zhengzhou Siwei Mechanical & Electrical Equipment Manufacturing Co., Ltd. (鄭州四維機電設備製造有限公司), a company incorporated in the PRC on 9 June 2003 and a Connected Person of our Company.

# GLOSSARY

This glossary contains explanations of certain technical terms used in this Prospectus. Such terminology and meanings may not correspond to standard industry meanings or usages of those terms.

"armoured-face conveyor"	a chain conveyor used in the long-wall mining process to transport material from the coal face;
"coking coal"	coal which is used in the process of manufacturing steel, also known as metallurgical coal;
"installed base"	the numbers and types of coal mining equipment sold during the years 2005 to 2008, as reported by CMIA based on the assumption that all such equipment is currently in service;
"KW" or "kw"	kilowatt, a unit measuring power;
"longwall mining"	a fully-mechanised underground mining method in which the mining face is supported by a hydraulic shield while the coal is excavated by a shearer and then transported to the surface by conveyors;
"m <sup>2</sup> " or "sq.m."	square metres;
"mechanisation rate"	the percentage of mechanical equipment and machinery used at the working coal face to extract the coal;
"mining face" or "working face"	the working area where the extraction of overburden or coal takes place in an underground or surface mine;
"Mtpa"	metric tonnes per annum;
"primary energy"	energy embodied in the natural resources that has not undergone any form of artificial conversion or transformation;
"proved coal reserves"	the economically mineable part of a measured coal resource. They include diluting materials and allowances for losses which may occur when the material is mined and after accounting for processing plant yield. Proved reserves are based on feasibility studies and other appropriate assessments and take into account relevant mining, metallurgical, economic, marketing, legal, environmental, social and governmental factors. These assessments demonstrate at the time of reporting that extraction could reasonably be justified;
"raw coal"	coal in its raw, untreated state subsequent to extraction and prior to sizing and other beneficiation;

# GLOSSARY

"roadheader"	a piece of excavating equipment consisting of a boom- mounted cutting head, a loading device usually involving a conveyor, and a crawler travelling track to move the entire machine forward into the rock face;
"roof support"	posts, jacks, roof bolts, and beams used to support the rock overlying a coal seam in an underground mine;
"seam" or "coal seam"	a stratum that contains coal within a defined zone;
"shearer"	a rotating cutting device used in underground mining to remove coal from the coal seam;
"stratum"	a layer of rock or soil with internally consistent characteristics that distinguishes it from contiguous layers;
"surface mining"	a type of mining in which soil and rock overlying the mineral deposit is removed;
"thermal coal"	thermal coal is used in combustion processes by power producers and industrial users to produce steam for power and heat;
"underground coal mining"	the extraction of coal or its products from rock strata by underground mining methods such as room-and-pillar mining, shortwall (continuous mines) mining and longwall mining;
"utilisation rate"	percentage of total resources that can be utilised and, in our case, calculated as actual production volume divided by production capacity; and
"welding"	a fabrication process that joins materials, usually metals or thermoplastics, by causing coalescence.

# FORWARD-LOOKING STATEMENTS

We have included in this Prospectus forward-looking statements. Statements that are not historical facts, including statements about our intentions, beliefs, expectations or predictions for the future, are forward-looking statements.

These forward-looking statements include, without limitation, statements relating to:

- > our operations and business prospects;
- > general economic conditions of the domestic and global economy;
- any changes in the regulatory policies of the PRC Government and other relevant government authorities relating to the coal mining equipment manufacturing industry and our business;
- the effects of competition on the coal mining equipment manufacturing industry and our business;
- changes in pricing for our products;
- > changes in the availability of, or new requirements for, financing;
- changes in regulations and restrictions;
- > our ability to expand and manage our business and to introduce new products and services;
- changes in political, economic, legal and social conditions in China, including the PRC Government's specific policies with respect to economic growth, inflation and foreign exchange;
- > changes in restrictions on foreign currency convertibility and remittance abroad;
- > fluctuations in exchange rates and interest rates;
- > our ability to implement our business strategy, plans, objectives and goals;
- ➤ our dividend policy;
- certain statements in the section headed "Financial Information" in this Prospectus with respect to trends in prices, volumes, operations, margins, overall market trends, risk management and exchange rates; and
- > other statements in this Prospectus that are not historical fact.

In some cases, we use the words "aim", "anticipate", "believe", "continue", "could", "expect", "going forward", "intend", "ought to", "may", "plan", "potential", "predict", "project", "seek", "should", "will", "would" and similar expressions to identify forward-looking statements.

These forward-looking statements are based on current plans and speak only as of the date they are made. We undertake no obligation to update or revise any forward-looking statement in light of new information, future events or otherwise. Forward-looking statements involve inherent risks and uncertainties and are subject to assumptions, some of which are beyond our control. Additional

### FORWARD-LOOKING STATEMENTS

factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed under the section headed "Risk Factors" in this Prospectus and elsewhere in this Prospectus.

Due to these risks, uncertainties and assumptions, the forward-looking events and circumstances discussed in this Prospectus might not occur in the way we expect, or at all. Accordingly, you should not place undue reliance on any forward-looking information. All forward-looking statements contained in this Prospectus are qualified by reference to this cautionary statement.

You should read the Prospectus in its entirety and carefully consider all of the information in this Prospectus including the risks and uncertainties described below before making an investment in our Shares. Our business, financial condition or results of operations could be materially and adversely affected by any of the risks mentioned in this Section. The trading price of our Shares could decline due to any of these risks, and you may lose all or part of your investment. Additional risks and uncertainties that are not presently known to us or that we currently deem immaterial could also adversely affect our businesses, financial condition and results of operations.

There are certain risks involved in our operations and many of these risks are beyond our control. These risks can be categorised into: (i) risks relating to our business and industry; (ii) risks relating to the People's Republic of China; and (iii) risks relating to our Shares and the Global Offering.

#### RISKS RELATING TO OUR BUSINESS AND INDUSTRY

#### Our business and operating results are subject to significant cyclical fluctuations.

The sale of coal mining equipment is cyclical in nature and subject to a variety of factors, including fluctuations in market prices of coal and alternatives to coal, changes in general economic conditions, interest rates, our end customers' replacement or repair cycles, consolidation in the mining industry and competitive pressure. Many factors affect the supply of and demand for coal, minerals and oil and thus may affect the sale of our products and services, including:

- > coal prices and changes in those prices;
- > the levels of coal production;
- > economic activity in China and elsewhere in the world;
- > the level of coal mining activity;
- > the levels of coal inventories;
- > the expected cost of developing new reserves;
- > the cost of conducting coal mining operations;
- > substitution of new or competing inputs and mining methods;
- ➤ government policies;
- > environmental regulation; and
- ➤ tax policies.

In particular, the coal mining industry is highly sensitive to general economic conditions and fluctuations in the prevailing prices of coal. Although the prices of coal in China are partially regulated by the PRC Government, coal prices have fluctuated in recent years. For example, the steam coal spot price of Qinhuangdao in China was approximately US\$51 per metric ton, US\$74 per

metric ton, US\$147 per metric ton and US\$85 per metric ton as of 30 June 2006, 2007, 2008 and 2009, respectively. Historically, the production volume of coal has continued to rise during periods of price fluctuation. However, there can be no assurance that future fluctuations in coal prices will not negatively affect coal production. The production volume of coal is sensitive to coal prices, which in turn are affected by changes in general economic conditions. An economic slowdown in China or elsewhere in the world could curtail demand for coal and, consequently, coal mining equipment. In addition, our principal end customers are mining companies engaged in underground coal mining which have encountered increased scrutiny relating to safety regulations in recent years, primarily due to a number of recent high profile mine accidents in China's underground coal mining industry. Current or proposed legislation on safety standards and the increased cost of compliance may contribute to customers' decisions to discontinue or limit their mining operations and discourage development of new mines.

If demand for mining services or mining equipment utilisation rates decrease significantly, demand for our products and services will likely decrease. In particular, sales of original equipment historically have accounted for, and we expect to continue to account for, a significant majority of our total revenue. Demand for original equipment is generally closely correlated with the strength of commodity markets and, as a result, has historically been more cyclical than aftermarket sales. As a result of this cyclicality, we may experience in the future extended periods of reduced sales and margins.

#### Disruptions in the global financial markets could continue to have a material adverse impact on our results of operations, financial condition and cash flows.

The global financial crisis that began in 2008 has adversely affected China, and other world economies, including the United States. Although the PRC Government has adopted increasingly flexible macroeconomic policies, including an announced fiscal stimulus package, aimed at offsetting the slowdown brought about by the financial crisis, the growth of China's overall economy has been negatively impacted. The financial crisis may adversely affect our business and operating results in a number of respects. We believe that the global financial crisis has impacted our customers and may be a contributing factor to the increase in our trade receivables amounts. Our trade receivables due 366 days and longer increased from RMB15.3 million as of 31 December 2007, to RMB27.3 million as of 31 December 2008 and RMB57.1 million as of 31 July 2009. Our customers may delay payments in an attempt to conserve liquidity in response to the financial crisis, which in turn affects the aging schedule and turnover days of our trade receivables. See "Financial Information".

The global financial crisis also resulted in a tightening in credit markets, a low level of liquidity in many financial markets and increased volatility in credit and equity markets. Many financial institutions worldwide have tightened lines of credit and reduced the amount of funding available to borrowers. If these conditions continue, worsen or recur, they may adversely affect the availability, terms and cost of borrowings in the future, including any financings necessary to complete acquisitions or capital expenditures. Any disruptions in our ability to renew existing borrowings or obtain new borrowings may materially and adversely affect our business, financial condition, results of operations and cash flows as we rely on bank borrowings for a portion of our working capital and capital expenditure requirements.

The timing and nature of any recovery in worldwide financial markets and the global economy remain uncertain, and there can be no assurance that market conditions will improve in the near

future or, even if they do improve, will not deteriorate again. In addition, we cannot assure you that recent PRC Government initiatives in response to the slowdown in the PRC economy will stabilise PRC debt markets in general or increase liquidity and the availability of borrowings to us. Furthermore, in response to a rapid increase in liquidity in the market, the PRC Government has recently implemented a number of measures to control such increase, including by raising interest rates. These factors may adversely affect own business, results of operations and financial condition.

#### Regulations on the coal mining industry may affect demand for our products.

Many of our end customers are underground coal mining companies. Many of these end customers supply coal for power generation in China. The operations of these mining companies are geographically diverse and are subject to or impacted by a wide array of regulations, including those directly affecting mining activities and those indirectly affecting their businesses, such as applicable environmental laws and an array of regulations governing the operation of electric utilities. As a result of changes in regulations and laws relating to the operation of mines, our end customers' mining operations could be disrupted or curtailed by governmental authorities. The high cost of compliance with mining and environmental regulations may also induce end customers to discontinue or limit their mining operations cause electric utilities may also adversely affect the demand for coal to the extent that such regulations cause electric utilities to select alternative energy sources and technologies as a source of electric power. Due to these factors, demand for our coal mining equipment could be substantially affected by regulations adversely impacting the coal mining industry or altering the consumption patterns of electric utilities.

#### We may face challenges in integrating our businesses.

We have a limited operating history as a combined business. We were established in 2006 and currently operate through three principal operating subsidiaries. Two of our principal subsidiaries, Jiamusi Machinery and Jixi Machinery, have significant operating history and were managed together under their previous controlling shareholders. Our third principal subsidiary, Huainan Longwall, was established in 2007. In addition, we have acquired minority interests in a number of joint ventures. Our limited operating history as a combined business may make the prediction of future results of operations difficult and, therefore, our historical operating results may not be indicative of any trends in the future.

Our limited operating history as a combined business presents us with a number of challenges in the integration of these businesses. To integrate our businesses, since 2006, we have implemented measures in a number of areas, including financial data, risk control, human resources, administration and information technology. However, we cannot assure you that these efforts will be successful. Our integration efforts may also be complicated by factors such as diversion of management's attention from daily operations, potential loss of key employees and customers, the potential for deficiencies in internal controls at the acquired business, performance problems with the acquired business' technology, and exposure to unanticipated liabilities of the acquired business. In addition, a key aspect of our business strategy is to expand our capability to provide complete longwall system solutions. To this end, we have sought to realise significant synergies by integrating the design and marketing processes of products at our subsidiaries. We cannot assure you that these efforts will be as successful as anticipated. If we fail to integrate the operations of our subsidiaries, our business operations and financial condition could be materially and adversely affected.

# Future acquisitions of businesses or establishment of joint ventures may subject us to risks and uncertainties.

As part of our strategy, we may explore opportunities to complement our existing businesses, such as acquisitions and establishment of joint ventures, which may lead to risks and uncertainties in a number of areas, including the inability to generate sufficient revenue to offset the costs and expenses of acquisitions, risks relating to the business, management, technology, market acceptance and potential loss of, or harm to, relationships with employees, customers and business partners as a result of efforts to integrate the acquired businesses or new businesses. In addition, future acquisitions or joint ventures may require additional debt or equity financing, which in the case of debt financing, will increase our exposures to risks related to our substantial indebtedness, increase our leverage and potentially affect our credit ratings, and in the case of equity financing, would be dilutive to our existing shareholders. Any downgrades in our credit ratings associated with an acquisition or joint venture could adversely affect our ability to borrow by resulting in more restrictive borrowing terms. As a result of the foregoing, we also may not be able to complete acquisitions or joint venture projects in the future to the same extent as in the past, or at all. These and other factors could harm our ability to achieve anticipated levels of profitability at acquired operations or realise other anticipated benefits of an acquisition or joint venture, and could adversely affect our business, financial condition and results of operations. Any acquisition may also cause us to assume liabilities, acquire goodwill and non-amortisable intangible assets that will be subject to impairment testing and potential impairment charges, incur amortisation expense related to certain intangible assets, increase our expenses and working capital requirements, and subject us to litigation, which would reduce our return on invested capital. Failure to manage and successfully integrate the acquisitions we make or joint ventures we enter into could materially harm our business and operating results.

#### Our historical outstanding trade receivables and the turnover days of our trade receivables have been relatively high, and our discounted bills and factor programmes may not be effective.

As of 31 December 2006, 2007 and 2008 and 31 July 2009, our outstanding trade receivables net of impairment provision were RMB292.0 million, RMB514.4 million, RMB599.9 million and RMB849.4 million, respectively, and the turnover days of our trade receivables were 141 days, 172 days, 159 days and 175 days in 2006, 2007, 2008 and seven months ended 31 July 2009, respectively. As of 31 December 2006, 2007 and 2008 and 31 July 2009, the provision we made for trade and bills receivables totaled RMB11.6 million, RMB11.6 million, RMB12.4 million and RMB13.2 million, respectively. The increase in our outstanding trade receivables from 31 December 2008 to 31 July 2009 was mainly due to the increase in our sales and the credit period extensions granted to some of our customers that were affected by the ongoing financial crisis. A portion of our customers make payments by bank notes, with maturities generally under 180 days. We may discount a portion of such bank notes to banks prior to their maturities with interest charged by the banks. However, if our customers do not pay under a substantial amount of such trade receivables, and if we enter into additional note or factor programmes in the future, we may be required to sell our trade receivables at a greater discount, which in turn may adversely affect our liquidity. For further information about our factor programmes, see "Financial Information - Discussion of Certain Statements of Financial Position Items — Trade and bills receivables" of the Prospectus.

To the extent our trade receivables are not part of our discounted bills or factor programmes, delays in receiving payments from or non-payment by our customers may adversely affect our cash flow position and our ability to meet our working capital requirements. In addition, defaults in making payments to us on sales contracts for which we have already incurred significant costs and expenditures can materially and adversely affect our results of operations and reduce our financial resources that would otherwise be available for other purchase orders. We historically have had a relatively high customer concentration. As a result, any extended delay in payment by any major customer or end customer would have a material and adverse effect on the aging schedule and turnover days of our trade receivables. Our major customers' and end customers' ability to pay may be impaired by a number of factors including, but not limited to, unfavourable market conditions and delays in the schedules at mining operations, which in turn may be due to various reasons, including unfavourable economic conditions, operational hazards or natural disasters and budget constraints. Inability to collect our trade receivables on a timely basis could materially and adversely affect our financial condition, liquidity and results of operations. We cannot assure you that our customers will make payments in full to us on a timely basis or that we will be able to efficiently manage the level of bad debt arising from receipt of payments in stages.

#### We derive revenue from a limited number of products and services.

Our revenue is derived from sales of roadheader products, shearer products and armoured-face conveyors and related products, as well as aftermarket parts and services. Our products are primarily designed for underground longwall coal mining. Our products are generally not designed for or used in surface mining, room-and-pillar underground mining or mining of other types of minerals. As a result, our end customers' preference and demand for particular types of equipment used in underground coal mining may affect our business and profitability. Our business and financial performance is therefore dependent to a significant extent on market demand and preference for coal mining equipment and components as well as the growth and viability of the coal mining industry. An adverse change in market demand, customer preference or market prices for coal mining equipment and components could have a material adverse effect on our results of operations.

#### If we fail to offer technologically improved equipment to our end customers, demand for our products may be materially adversely affected.

We believe that our coal mining industry end customers are focused on improving automation, standardisation and integration of equipment and mining operations. In that regard, we concentrate on producing technologically improved equipment that allows our customers to conduct safe and cost-effective operations. To remain competitive, we believe we must develop new and innovative products on an ongoing basis. If we are unable to continue to develop new and innovative products that incorporate technological advancements and meet the evolving requirements of our customers, or if we are unable to successfully bring such products to market, or if our competitors produce and sell equipment that is more technologically advanced or otherwise better received in the marketplace than ours, the demand for our mining equipment could be materially adversely affected.

# If we are unable to address our current manufacturing capacity constraints, or maintain our current utilisation rate, our operating results and growth prospects may be adversely affected.

As part of our strategy, we plan to increase our production capacity by upgrading our existing facilities and equipment, constructing additional facilities, purchasing new equipment and recruiting additional qualified employees. To this end, we have allocated a significant portion of the net proceeds from the Global Offering to expand our production capacity. However, we cannot assure you that we will be able to successfully implement our expansion plan. An unsuccessful implementation of our expansion plan may lead to our inability to commit to a production schedule for our customers within the timeframes they require. As a result, these customers may seek to procure equipment from other suppliers to meet their project deadlines, which could adversely affect our future sales, profitability and cash flow.

Conversely, our success also depends on our ability to maintain the current utilisation rate of our existing manufacturing facilities and our ability to outsource our work to third parties. Our inability to maintain our utilisation rate or to improve our manufacturing efficiency may reduce our market share and profitability. The utilisation rate and efficiency of our manufacturing facilities will also depend on our ability to integrate the design and manufacturing process of products at our various facilities as well as to enhance the product mix at each facility. Any failure to achieve any of the foregoing may adversely affect our operating results and growth prospects.

#### Our business requires significant and continuous capital investment.

We may be required to make significant capital expenditures to develop our business in the future. We may also require further funding for working capital, investments, potential acquisitions, joint ventures, debt servicing and other corporate requirements. As of 31 December 2006, 2007, 2008 and 31 July 2009, the amount due to TJCC Holdings was nil, RMB74.6 million, RMB126.8 million and RMB160.2 million, respectively. As of 31 December 2006, 2007, 2008 and 31 July 2009, the amount due to other shareholders and related parties was RMB2.2 million, RMB41.5 million, RMB64.3 million and RMB76.0 million, respectively. These existing related party obligations are expected to be settled upon the completion of the Global Offering. After such settlement, we cannot assure you that our future funding from third parties will be readily accessible. If we are unable to secure sufficient external funds when required, we may not be able to fund necessary capital expenditures. The availability of external funding is subject to various factors, some of which are beyond our control, including governmental approvals, prevailing capital market conditions, credit availability, interest rates and the performance of each of the businesses we operate. In addition, the current financial crisis may further restrict the bank credit available to us. Furthermore, in response to a rapid increase in liquidity in the market, the PRC Government has recently implemented a number of measures to control such increase, including by raising interest rates. Our inability to arrange additional financing in a timely manner on terms that are satisfactory to us could materially and adversely affect our business, results of operations and expansion plans.

#### Fluctuation in steel and other raw material prices may adversely affect our business.

For the 2006 Consolidated Period, the years ended 31 December 2007, 2008 and the seven months ended 31 July 2009, our cost of raw materials, including cost of steel, accounted for 73.5%, 73.1%, 76.5% and 78.7% of our total cost of sales, respectively. The market prices for steel and other such raw materials may fluctuate significantly. If supplies of these raw materials decline or their

prevailing prices increase, we may experience cost increases, or delays, reductions or disruptions in raw material supplies that may result in a failure to meet our customers' delivery schedules. Our ability to pass increased costs of steel and other raw materials along to our customers may be limited by competitive pressures, customer resistance and the terms in our sales contracts with customers. Even if we are able to pass along all or a portion of the increases in costs of raw materials, there is typically a lag between their actual cost increase and the corresponding increase in the prices of our products. We cannot provide assurance that we will in the future be able to recover any increase in costs of steel and other raw materials by selling our products at higher prices. As a result of the foregoing, any increase in the prices of steel or other raw materials could have a material adverse effect on our results of operation and financial condition.

# We purchase our raw materials and key components from a limited number of suppliers, and do not have long-term contracts with our suppliers.

We procure substantial amounts of our principal raw materials and key components including steel, electric parts, hydraulic parts, automated control systems and bearings for our operations from a limited number of independent third-party suppliers. In the 2006 Consolidated Period, 2007, 2008 and the seven months ended 31 July 2009, purchases from our five largest suppliers accounted for 24.5%, 21.4%, 21.9% and 27.8%, respectively, of our total purchases. We do not maintain significant inventories of principal raw materials and key components in our facilities. In addition, we do not have exclusive or long-term contracts with our suppliers, and therefore we may not be able to obtain necessary raw materials and key components on commercially acceptable terms or at all in the event of an overall increase in market demand for such materials and components on commercially acceptable terms or at all. As a result, if any of our suppliers are unable to fulfil their contractual obligations with us on a timely basis, or on agreed-upon or cost-effective terms, we may incur substantial costs and delays in our production.

#### We rely on a limited number of customers.

We derive a significant portion of our revenue from a limited number of customers. In the 2006 Consolidated Period, 2007, 2008 and the seven months ended 31 July 2009, revenue from our five largest customers accounted for 46.6%, 56.4%, 42.9% and 48.9% of our revenue, respectively. During the Track Record Period, four of our largest customers were distributors. We depend significantly on our distributors or sales agents to market and sell our products. We also depend on our distributors to provide aftermarket parts and services to our end customers. Some of our distributors or sales agents may maintain stronger relationships with our end customers than with us. We cannot assure you that our relationships with our distributors or sales agents will not terminate due to our inability to reach agreement on contractual terms or for other reasons. Furthermore, we cannot assure you that our distributors will continue to be able to effectively service our end customers and assist us in expanding our base of end customers. In addition, the mining industry in China is undergoing a period of consolidation. As a result, it has become increasingly important for us to be able to maintain our relationships with large coal mining enterprises and other key end customers. If we fail to effectively maintain our relationships with our distributors or sales agents, or if we and our distributors or agents fail to effectively maintain the relationships with our end customers, our business, results of operations and growth prospects may be adversely affected.

In addition, our sales and operating results may fluctuate significantly from period to period because our customers' purchasing patterns are affected by a variety of factors beyond our control. Because of the relatively high sales price of most of our products, one or a limited number of significant purchase orders may account for a substantial portion of sales in any particular period. In addition, our sales and gross profit may fluctuate depending upon the size and the requirements of the particular contracts entered into in that period. The loss of one or more of our significant customers could, at least on a short-term basis, have an adverse effect on our business, financial condition and results of operations.

#### We may be subject to product liability and other claims.

The sale of coal mining equipment entails an inherent risk of product liability and other claims. During the Track Record Period, we received warranty claims from our end-customers during the twelve-month warranty period for which we provide free warranty service for the repair and maintenance of parts or components. For the 2006 Consolidated Period, 2007, 2008 and the seven months ended 31 July 2009, our provision for warranties amounted to RMB5.6 million, RMB9.2 million, RMB17.1 million, and RMB9.0 million, respectively. We have not obtained insurance coverage for product liability and have not implemented any other protection scheme. If coal mining equipment manufactured by us proves to be defective and results in financial losses to our end customers or personal injuries to their employees, we may be subject to product liability claims under PRC laws or laws of other jurisdictions in which our products are sold. As a result, we may incur significant legal costs regardless of the outcome of any claim of alleged defects. Lawsuits are inherently expensive to defend and will divert management and other resources from our business operations, which could in turn materially and adversely affect our business, financial position and results of operations. We cannot assure you that we will not be subject to product liability or other claims in the future. Successful claims brought against us that are not covered by insurance could adversely affect our business, financial condition or results of operations.

#### Our continued success depends on our ability to protect our intellectual property.

Our continued success depends in part upon our ability to protect intellectual property. We rely principally on trademark and patent laws and, to a lesser extent, nondisclosure agreements and other contractual arrangements and laws relating to unfair competition, to protect our intellectual property, including jointly developed intellectual property. However, these measures could prove inadequate to protect intellectual property from infringement by others or to prevent misappropriation of our proprietary rights or technologies. In addition, China's intellectual property laws are still evolving and the levels of protection and means of enforcement of intellectual property rights in China differ from those in other jurisdictions. In particular, as part of our strategy, we intend to increase revenue from aftermarket parts and services as a proportion of our total revenue. However, we may face challenges in implementing this aspect of our strategy as there are a number of independent firms in China, commonly referred to as "will-fitters" that produce copies of the parts manufactured by us and other original equipment manufacturers. Enforcement of our intellectual property rights could be costly, and we may not be able to immediately detect unauthorised use of our intellectual property and enforce our rights in such property. Our inability to protect our proprietary technologies and enforce intellectual property rights through infringement or other enforcement proceedings could have a material adverse effect on our business, financial condition and results of operations.

Furthermore, we cannot assure you that any of our existing intellectual property rights will not be challenged by third parties. We may incur substantial legal and other costs as a party in an intellectual property lawsuit, which could affect our profitability and results of operations. Moreover, any judgment against us would materially and adversely affect our business operations and financial condition by potentially limiting our product offerings.

# Disputes with our joint venture partners could adversely affect our business and operating results.

We have entered into a number of joint ventures in which we hold minority interests. We cannot assure you that disputes will not arise between us and our joint venture partners, or that a joint venture partner will not breach its obligations to us. If a dispute cannot be timely resolved in a satisfactory manner, the business and results of operations of the affected joint venture may be negatively impacted. The joint ventures may also be at risk of termination if the dispute remains unresolved. Furthermore, any financial, operating or other difficulties experienced by our joint venture partners in their businesses may also impede their ability to fulfil their contractual obligations with respect to the joint venture companies, which may in turn adversely affect the results of operations of the joint venture companies. The occurrence of any of these events may in turn adversely affect our business and operating results.

# Our insurance coverage may be insufficient to cover all risks of loss associated with our business operations.

As of 31 July 2009, we had RMB363.7 million of insurance coverage, covering losses which may arise from property damages to our facilities and equipment. While we maintain all of the necessary insurance coverage mandated by PRC law, we cannot guarantee that our insurance polices will provide adequate compensation for all potential losses. Consistent with what we consider customary practice in China, we do not carry any insurance for business interruption or loss of profit arising from accidents at any of our production facilities or other disruptions of our operations. Accidents or natural disasters may also result in significant property damage, disruption to our operations and personal injuries, and our insurance coverage may be inadequate to cover such losses. In the case of an uninsured loss or a loss in excess of insured limits, we could suffer from damage to our reputation or lose all or a portion of our production capacity as well as future revenues anticipated to derive from the relevant facilities.

# The interests of our Controlling Shareholders may conflict with the interests of our other shareholders.

Upon completion of the Global Offering, assuming the Over-allotment Option is not exercised, our Controlling Shareholders will own approximately 54.6% of our issued share capital. Subject to our Memorandum and Articles of Association and applicable laws and regulations, our Controlling Shareholders will continue to have the ability to exercise a controlling influence on our management, policies and business by controlling the composition of our Board, determining the timing and amount of our dividend payments, approving significant corporate transactions, including mergers and acquisitions, and approving our annual budgets. We cannot assure you that our Controlling Shareholders will not cause us to enter into transactions or take, or fail to take, other actions or make decisions that conflict with the best interests of our other shareholders.

# Our growth depends on our ability to continue to attract and retain qualified personnel, including our senior management members.

We rely heavily on our employees, which include skilled manufacturing workers, equipment operators, engineers and other technical personnel, to operate efficiently and expand our operations. Demand for these personnel is currently high and the supply is limited, particularly in the case of skilled and experienced employees. Although we have not experienced any difficulty in recruiting and retaining skilled and experienced employees in the past, we cannot assure you that we will be able to continue to attract and retain sufficient skilled and experienced engineers and machinists in the future. If we fail to recruit, retain or train skilled employees, our growth and business prospects could be materially affected. Additionally, a significant increase in the wages paid by competing employers could result in a reduction in our skilled labour force, increases in the rates of wages we must pay or both. Furthermore, we may be faced with increased training costs and reduced productivity as we train new employees.

In addition, the industry expertise and extensive contributions of our executive Directors and other members of our senior management are essential to our continuing success. As we continue to grow our business, we will increasingly require more employees and executives who have industry-related experience and expertise. If we lose the services of any of our senior management members, and are unable to recruit and retain replacement personnel with equivalent qualifications on a timely basis, the growth of our business could be adversely affected.

### Compliance with environmental, health and safe production regulations can be costly, while non-compliance with such regulations may result in fines, other penalties or actions that could adversely affect our reputation.

As a coal mining equipment company with a variety of its operations in China, we are required to comply with a variety of national and local regulations concerning environmental protection and health and safe production. In addition, in order to maintain or renew our licenses, certificates and permits, we are subject to various periodic inspections, examinations, inquiries and audits by PRC regulatory authorities in accordance with applicable PRC laws and regulations. A finding of non-compliance or failure to obtain, maintain or timely renew the necessary licenses, certificates, permits or approvals could have a negative impact on our business operations and financial condition.

PRC environmental, health and safety laws and regulations are continuously evolving, and we cannot assure you that we have always complied, or will always comply, with such laws and regulations. We may also be required to incur substantial costs in order to comply with new or amendments to existing laws and regulations. Failure to comply with any of these laws and regulations could result in the untimely delivery of goods, delayed receipt of revenue, loss of income, the accrual of substantial costs and fines and the suspension or termination of our contracts. Any non-compliance with environmental, health and safety laws and regulations, or costs incurred in order to comply with such laws and regulations, may have a material adverse effect on our business, financial condition and results of operations.

#### We have not obtained the building ownership rights to some of our facilities.

As of the Latest Practicable Date, we have not obtained building ownership rights to some of our facilities primarily used for office, production, storage and other uses. As we carry out our operating activities in those facilities, our operation in connection with such facilities may be adversely

affected if any third party claims that it is the legal or beneficial owner of any of those facilities, or land underlying the facilities. We cannot give any assurance that any such ownership dispute or claim will not occur. If any such dispute or claim occurs, our business operations and our financial condition could be materially and adversely affected. In addition, there is no assurance that we will not be subject to any claims (including lawsuits) for compensation in respect of any illegal or unauthorised use of land owned by third parties.

#### Labour disruptions could adversely affect our operations.

Members of our work force are generally employed under employment contracts which specify each employee's position, responsibilities, remuneration and grounds for termination pursuant to the PRC labour law and relevant regulations. Although we believe that our relations with our employees are good, a dispute between us and our employees or a strike or other disruption could disrupt our operations.

# A material disruption to our manufacturing plants could adversely affect our ability to generate revenue.

Our manufacturing facilities are located in Jiamusi and Jixi of Heilongjiang province and Huainan of Anhui province, all in the PRC. We also have minority interests in a number of joint ventures with facilities at various locations in China. If operations at any of these facilities were to be disrupted as a result of equipment failures, natural disasters, work stoppages, power outages or other reasons, our business, financial position and results of operations could be materially adversely affected. Any of these significant events could require us to make large unanticipated capital expenditures. Interruptions in production could increase our costs and delay our delivery of original equipment and parts in production. Production capacity limits caused by such disruptions could cause us to reduce or delay sales efforts until production capacity is available. All of our facilities are also subject to the risk of catastrophic loss due to fires, explosions or adverse weather conditions. Lost sales or increased costs that we may experience during the disruption of operations may not be recoverable under our insurance policies, and longer-term business disruptions could result in a loss of customers. If this were to occur, our future sales and, therefore, our future profitability and cash flow, could be materially adversely affected.

#### We operate in a highly competitive industry.

We operate in a highly competitive industry and our manufacturing and service operations are subject to significant competitive pressures. Many of our end customers are large mining companies that have substantial bargaining power. They require our equipment to meet high standards of availability, productivity, safety and cost effectiveness, and they may delay their payments to us for a variety of reasons. In addition, some of our sales require us to participate in competitive tenders where we must compete on the basis of various factors, including performance guarantees, pricing, customer relationships, lead times, operating costs, product productivity, design, reliability, service, delivery and other commercial factors. We compete directly and indirectly with other manufacturers of coal mining equipment and manufacturers of parts and components for such products. Our primary competitors include Sany Heavy Equipment Co., Ltd. in our roadheader products segment, Wuxi Shengda Machinery Co., Ltd. in our shearer products segment and China Coal Zhangjiakou Coal Mining Machinery Co., Ltd. in our armoured-face conveyors and related products segment. Some of our competitors may have larger operations, possess greater financial resources, may be less leveraged and may be willing to sacrifice profit for market share and revenues. As such, they may be

able to offer lower prices and more favourable payment terms than we can. If we cannot compete effectively with existing or future competitors, our operating results could be materially and adversely affected.

#### Changes to industry standards may have an adverse impact on our business.

Consistent delivery of high quality products is critical to our success. We have implemented a quality control system to ensure that our products meet all relevant national standards and customer specifications, including standards relating to safety and technological requirements. The State Administration of Coal Mine Safety, or SACMS, is responsible for adopting industry standards for coal mining equipment including safety standards, and meeting the requirements of those standards is essential for our business operation. We cannot assure you that our current and newly developed products will continue to comply with changing industry standards or requirements. If we fail to comply with these standards or requirements, our business may be adversely affected.

#### PRC coal mining industry consolidation may adversely affect our business operations.

In order to enhance coal mining safety, coal exploration efficiency and environmental protection, the PRC Government has taken initiatives to consolidate the coal mining industry. According to China Coal News, in 2009 more than 70% of over 2,000 operators of smaller mines in China's largest coal production base, Shanxi, have agreed to be acquired by operators of larger mines, as industry consolidation continues. This industry consolidation may contribute to increasing competition in the coal mining equipment industry in China. As a result, we may lose end customers that were operators of smaller mines which have been acquired. We may also fail to compete effectively to retain and gain market share on our sales to the operators of larger mines. Moreover, if an end customer is acquired, such customer may come under a new management team who will require time to review our customer' trade payables and equipment orders as part of the consolidation. This could result in a delay in payment of the trade receivables they owe us, and could lead to delay or even cancellation of equipment orders that have been placed with us. Any of these actions could materially adversely affect our trade receivables and inventory turnover days and/or require us to make provision against trade receivables or inventory, in each case potentially materially adversely affecting our working capital and current assets and liabilities. If any of the foregoing occurs, our business, market position, growth prospects and operating results may be adversely affected.

#### We may not be able to register our trademarks in Hong Kong or PRC.

We will use certain trademarks including the logo "MM 国际煤机集团" for our future business operations. As of the Latest Practicable Date, we have applied for the trademark registration of the portfolio of trademarks set out in the section headed "Statutory and General Information — Intellectual Property Rights" in Appendix VII to this Prospectus. However, there is no assurance that these applications for trademark registration in Hong Kong and PRC could eventually be approved or that we would be granted with exclusive rights to use these marks as registered trademarks in Hong Kong and PRC. If the trademarks including the logo "MM" 国际煤机集团" could not be registered or if the registration process is delayed, our trademarks may be infringed, and our business and operating results may be materially and adversely affected.

#### **RISKS RELATING TO THE PEOPLE'S REPUBLIC OF CHINA**

Economic, political and social conditions, as well as government policies in China could have a material adverse effect on our business, results of operations and financial condition.

China's economy differs from the economies of many developed countries in many respects, including:

➤ structure;

- > level of government involvement;
- level of development;
- ➤ growth rate;
- ➤ control of foreign exchange; and
- $\succ$  allocation of resources.

China's economy has been transitioning from a planned economy to a more market-oriented economy. For the past three decades, the PRC Government has implemented economic reform measures to emphasise the utilisation of market forces in economic development. We cannot predict whether changes in China's political, economic and social conditions, laws, regulations and policies will have any material adverse effect on our current or future business, financial condition and results of operations.

# The slowdown of economic growth in China and the world could have a material adverse effect on our business, results of operations and financial condition.

Disruptions in the worldwide financial markets and other macroeconomic challenges currently affecting the PRC economy and the global economic outlook could adversely impact our business, results of operations and financial condition. The slowdown in the growth of the PRC economy may result in a decrease in domestic demand for coal and coal-related products and subsequently affect the demand for coal mining equipment. We cannot assure you that the domestic or international demand for coal will continue to grow, or that the domestic or international markets for coal will not experience excess supply, both of which would have a negative impact on our coal mining equipment manufacturing operations. Therefore, continuing or further macro-economic measures implemented by the PRC Government may have a material adverse effect on our business, results of operations and financial condition.

# Restrictions on foreign currency exchange may limit our ability to obtain and remit foreign currency or to utilise our revenues effectively.

We receive substantially all of our revenues in Renminbi, which currently is not a fully convertible currency. A portion of these revenues must be converted into other currencies to meet our foreign currency obligations. These foreign currency denominated obligations include payment of interest and principal on foreign currency-denominated debt and payment of dividends declared, if any, in respect of our Shares.

Under China's existing foreign exchange regulations, following the completion of the Global Offering, we will be able to pay dividends in foreign currencies without prior approval from the SAFE, by complying with certain procedural requirements. However, the PRC Government may take measures in the future to restrict access to foreign currencies for current account transactions, which may prevent us from paying dividends in foreign currencies to our shareholders. In addition, foreign exchange transactions under our capital account, including foreign currency-denominated borrowings from PRC or foreign banks and principal payments in respect of foreign currency denominated obligations, continue to be subject to significant foreign exchange controls and require the approval of PRC Governmental authorities, including the SAFE. In particular, if we borrow foreign currency loans from foreign lenders, these loans must be registered with the SAFE. These limitations could affect our ability to obtain foreign exchange through debt or equity financing, or to obtain foreign exchange for capital expenditures and other purposes.

The proceeds from the Global Offering will be denominated in foreign currencies such as HK dollars and U.S. dollars. We will need to remit the proceeds back to China and convert them into Renminbi for use in China. However, we cannot assure you that the PRC Government will not take measures to restrict our ability to remit such proceeds into China and convert them into Renminbi. If the PRC Government restricts our ability to remit such proceeds into China or convert them into Renminbi, we may not be able to implement our strategy successfully and as a result, our financial condition, results of operations, cash flow and business prospects could be materially and adversely affected.

# The discontinuation or reduction of any of the preferential tax treatments currently available to us in the PRC could materially and adversely affect our business, financial condition and results of operations.

Prior to 1 January 2008, under the then-current enterprises income tax law, or the Old EIT Law, our PRC companies were subject to a 33.0% income tax rate, which was subject to certain tax holidays and preferential tax rates. In accordance with the relevant income tax laws and regulations of the PRC, Jiamusi Machinery and Jixi Machinery were exempted from enterprise income tax for two years commencing from the first profit-making year, which was 2006, and were entitled to a 50% reduction in their enterprise income tax for the subsequent three years.

Under the new enterprise income tax law effective 1 January 2008, or the New EIT Law, both foreign-invested enterprises and domestic enterprises are subject to a unified 25% income tax rate. Furthermore, pursuant to the New EIT Law and relevant regulations issued by the State Council, certain enterprises established prior to 16 March 2007 that are entitled to the lower tax rates in accordance with the then prevailing tax laws and regulations shall be eligible for a five-year transition period beginning from 1 January 2008. We believe that, from 1 January 2008 to 31 December 2010, Jiamusi Machinery and Jixi Machinery are still entitled to a 50% reduction in their enterprise income tax, and the applicable enterprise income tax rate for Jiamusi Machinery and Jixi Machinery is 12.5%. Huainan Longwall does not enjoy any preferential tax treatment and its applicable enterprise income tax rate is 25.0% beginning 1 January 2008. In 2009, both Jixi Machinery and Jiamusi Machinery were granted the qualification as "High and New Technology Enterprise" by the State Administration of Taxation. This status must be applied for annually and, if granted, will reduce the enterprise income tax rate by 50% for the year of the grant.

In the period from 12 April 2006 to 31 December 2006 and the year ended 31 December 2007, we recorded tax credits instead of tax expenses, primarily due to our preferential tax treatments in the PRC. In the year ended 31 December 2008 and the seven months ended 31 July 2009, our effective income tax rate was 21.1% and 20.8%, respectively. If there is any discontinuation or reduction of the preferential tax treatments, our business, financial condition and results of operations could be materially and adversely affected. In addition, we cannot assure you that any of our PRC subsidiaries will able to obtain any further preferential tax treatments after 31 December 2010.

# There are significant uncertainties under the New EIT Law relating to our PRC enterprise income tax liabilities.

Under the New EIT Law, the profits of a foreign invested enterprise arising in 2008 and onwards which are distributed to its immediate holding company outside the PRC will be subject to a withholding tax rate of 10.0%. Pursuant to a special arrangement between Hong Kong and the PRC, such rate is lowered to 5.0% if a Hong Kong resident enterprise owns over 25% of the PRC company. Further, according to the Circular of State Administration of Taxation on Printing and Issuing the Administrative Measures for Non-resident Individuals and Enterprises to Enjoy the Treatment Under Taxation Treaties (關於印發《非居民享受税收協定待遇管理辦法(試行)》的通知), which became effective on 1 October 2009, the 5% tax rate does not automatically apply. Approvals from competent local tax authorities are required before an enterprise can enjoy the relevant tax treatments relating to dividends under relevant taxation treaties. For 2008 and the seven months ended 31 July 2009, we have accrued provisions of RMB9.6 million and RMB6.9 million, respectively, at the withholding tax rate of 5%. However, according to a tax circular issued by the State Administration of Taxation in February 2009, if the main purpose of an offshore arrangement is to obtain a preferential tax treatment, the PRC tax authorities have the discretion to adjust the preferential tax rate enjoyed by the relevant offshore entity.

Although we are a Cayman Islands company and the equity interests of our RPC subsidiaries are directly held by our subsidiaries in Hong Kong, the PRC tax authorities may regard the main purpose of our subsidiaries in Hong Kong as obtaining a lower withholding tax rate of 5.0%. As a result, the PRC tax authorities could levy a higher withholding tax rate to dividends received by our subsidiaries in Hong Kong from our PRC subsidiaries.

# We may be deemed a PRC tax resident enterprise under the New EIT Law and its implementation regulations and be subject to PRC taxation on our worldwide income.

The New EIT Law of the PRC and its implementation regulation currently in force provide that if a non-PRC incorporated enterprise has its "de facto management organisation" located within the PRC, such enterprise may be recognised as a PRC tax resident enterprise and thus may be subject to enterprise income tax at the rate of 25% on its worldwide income.

In our case, as of the Latest Practicable Date, there have been no official tax rules promulgated regarding the determination of the "de facto management organisation" for foreign enterprises like ourselves which are controlled by a fund established outside the PRC.

As such, we believe that our Company is not a PRC tax resident enterprise under the New EIT Law of the PRC.

If the PRC tax rules later clarify that any of our Group's non-PRC entities is a deemed PRC tax resident enterprise, such deemed PRC tax resident enterprise would be subject to enterprise income tax of 25% on its worldwide income (including dividend income receivable from its subsidiaries), which excludes the dividends receivable directly from another PRC tax resident. Currently we cannot assure you that that we will not be treated as a "PRC tax resident enterprise" under the New EIT Law and related implementation regulations and not be subject to the enterprise income tax at the rate of 25% on our income generated both inside and outside the PRC.

# Restrictions on payment of dividends under applicable regulations may limit the operating subsidiaries' ability to remit dividends to the Group, which could affect the Group's liquidity and its ability to pay dividends.

As a holding company, our ability to declare future dividends will depend on the availability of dividends, if any, received from our PRC operating subsidiaries. Under PRC law and the constitutional documents of our PRC operating subsidiaries, dividends may be paid only out of distributable profits. Distributable profits refer to after tax profits as determined under PRC GAAP less any recovery of accumulated losses and required allocations to statutory funds. Any distributable profits that are not distributed in a given year are retained and become available for distribution in subsequent years.

The calculation of our distributable profits under PRC GAAP differs in many aspects from the calculation under IFRS. As a result, our PRC operating subsidiaries may not be able to pay a dividend in a given year if they do not have distributable profits as determined under PRC GAAP even if they have profits as determined under IFRS. Accordingly, since our Company derives all of our earnings and cash flows from dividends paid to us by our PRC operating subsidiaries in the PRC, we may not have sufficient distributable profits to pay dividends to our shareholders.

# Failure to comply with PRC regulations in respect of the registration of our PRC citizen employees' share options may subject such employees or us to fines and legal or administrative sanctions.

Pursuant to the Implementation Rules of the Administration Measure for Individual Foreign Exchange (《個人外匯管理辦法實施細則》, the "Individual Foreign Exchange Rules"), issued on 5 January 2007 by SAFE and the Operating Rules on the Foreign Exchange Administration of the Involvement of Domestic Individuals in the Employee Stock Ownership Plans and Share Option Schemes of Overseas Listed Companies (《境內個人參與境外上市公司員工 持股計劃和認股期權計劃等外匯管理操作規程》) issued on 28 March 2007 by SAFE (the "Circular 78"), PRC citizens who are granted shares or share options by an overseas listed company according to its employee share option or share incentive plan are required, through the PRC subsidiary of such overseas listed company or other qualified PRC agents, to obtain the approval from SAFE or its local branches and complete certain other procedures related to the share option or other share incentive plan.

In order to comply with the requirements of the Individual Foreign Exchange Rules and the Circular 78, we will require our domestic employees to obtain approval from SAFE or its local branches when they participate in the share option scheme. Foreign exchange income from the sale of shares or dividends distributed by the overseas listed company must be remitted into China. In addition, the overseas listed company or its PRC subsidiary or other qualified PRC agent is required to appoint an asset manager or administrator and a custodian bank, as well as open foreign currency

accounts to handle transactions relating to the share option or other share incentive plan. We and our PRC citizen employees who have been granted share options, or PRC option holders, will be subject to these rules upon the Listing of our Shares. If we or our PRC option holders fail to comply with these rules, we or our PRC option holders may be subject to fines and sanctions.

### Changes in foreign exchange regulations and future movements in the exchange rate of Renminbi may adversely affect the financial condition and results of operations of our Company and our ability to pay dividends.

We are exposed to foreign exchange risks because we from time to time incur borrowings in foreign currencies while we generate revenue denominated in Renminbi. Should the Renminbi substantially depreciate against the relevant foreign currency, our repayment obligations may be significantly increased. As of 31 December 2008, our loans denominated in the currencies other than Renminbi were equal to approximately RMB40.5 million. These loans will be settled prior to the Global Offering. The conversion of Renminbi to repay foreign loans via foreign currency remittances and to pay dividends may subject us to the relevant PRC foreign exchange regulations. As a result, we are exposed to foreign exchange fluctuations and movements in the exchange rate of Renminbi, which may have a direct impact on our profit.

On 21 July 2005, the PRC Government reformed the Renminbi exchange rate mechanism so that the Renminbi was no longer pegged to the U.S. dollar but to a basket of currencies. A revaluation of Renminbi resulted in the appreciation of Renminbi against the U.S. dollar and HK dollar by approximately 21.2% as of 1 October 2009. The relaxation of the Renminbi-U.S. dollar peg may contribute to volatility or increased fluctuations in the value of Renminbi. Further appreciation of Renminbi could cause our costs to increase or our operating revenues to decrease. In addition, we plan to deposit the unused proceeds from the Global Offering in bank accounts outside of China without remitting those funds into China and converting them into Renminbi assets. In the event that the appreciation of Renminbi against the U.S. dollar and HK dollar continues, we may incur foreign exchange loss. Conversely, depreciation of Renminbi could adversely affect the value of dividends, if any, payable on, the Shares by our Company in foreign currency terms, and could increase the cost of importing equipment and facilities that are quoted in foreign currencies.

# The PRC legal system embodies uncertainties which could limit the legal protections available to us.

The PRC legal system is a civil law system based on written statutes. Unlike common law systems, it is a system in which decided legal cases have little precedential value. In 1979, the PRC Government began to promulgate a comprehensive system of laws and regulations governing general economic and business matters. The overall effect of legislation since 1979 has been a significant enhancement of the protections afforded to various forms of foreign-invested enterprises in China. Each of our PRC subsidiaries is a foreign invested enterprise. As such, our PRC subsidiaries are subject to laws and regulations applicable to foreign investment in China. However, these laws, regulations and legal requirements are constantly changing and their interpretation and enforcement involve uncertainties. These uncertainties could limit the legal protections available to us. In addition, we cannot predict the effect of future developments in the PRC legal system, including the promulgation of new laws, changes to existing laws or the interpretation or enforcement thereof, or the preemption of local regulations by national laws. Furthermore, any litigation in China may be protracted and result in substantial costs and diversion of resources and management attention.

# It may be difficult to serve process within the PRC or to enforce any judgments obtained from non-PRC courts against us or our Directors.

Our operating subsidiaries are incorporated in the PRC, substantially all of our executive Directors currently reside within the PRC, and all or substantially all of our assets are located within the PRC. The PRC does not currently have treaties providing for the reciprocal recognition or enforcement of judgments of courts located in the United States, the United Kingdom, Singapore, Japan and most other western countries. An Arrangement between China and Hong Kong Special Administrative Region on Reciprocal Recognition and Enforcement of Judgments of Civil and Commercial Cases under the Jurisdictions as Agreed to by the Parties Concerned was signed on 14 July 2006 and came into effect on 1 August 2008. However, there are many restrictions on such arrangement. As a result, it may not be possible for investors to effect service of process upon our subsidiaries or our Directors resident in the PRC pursuant to the authority of non-PRC courts. Further, the recognition and enforcement in the PRC of judgments of courts outside the PRC might be difficult or impossible.

# The enforcement of the new labour contract law and an increase in labour costs in the PRC may adversely affect our business and our profitability.

A new labour contract law became effective on 1 January 2008. It imposes more stringent requirements on employers with respect to entering into fixed term employment contracts, hiring temporary employees and dismissing employees. In addition, under the newly promulgated Regulations on Paid Annual Leave for Employees, which became effective on 1 January 2008, each employee who has served more than one year for an employer is entitled to a paid vacation ranging from 5 to 15 days, depending on length of service. Employees who waive such vacation time at the request of employers must be compensated for three times their regular salaries for each waived vacation day. As a result of the new law and regulations, our labour costs are expected to increase. In addition, many of our principal subsidiaries are parties to collective bargaining agreements with their employees. We cannot assure you that any disputes, work stoppages or strikes will not arise in the future. When existing collective bargaining agreements expire, we cannot assure you that we will be able to reach new agreements with our employees. Such new agreements may be on substantially different terms and may result in increased direct and indirect labour costs. Increases in our labour costs and future disputes with our employees could adversely affect our business, financial condition or results of operations.

#### Any recurrence of severe acute respiratory syndrome or any other epidemic in China may have a material adverse effect on our business and operations, financial condition and results or operations.

Any future outbreaks of contagious diseases, including avian influenza and severe acute respiratory syndrome, or SARS, may materially and adversely affect our business and results of operations. There have been recent reports of outbreaks of a highly pathogenic avian influenza caused by H5N1 virus in certain regions of Asia and Europe. The World Health Organisation and other agencies have issued and may continue to issue warnings on a potential avian influenza pandemic if there is sustained human-to-human transmission. An outbreak of avian influenza in the human population could result in a widespread health crisis that could adversely affect the economies and financial markets of many countries, particularly in Asia. Additionally, a recurrence of SARS, a highly contagious form of atypical pneumonia, similar to the occurrence in the first half of 2003, which affected China, Hong Kong and certain other areas, could have similar adverse effects. Further, the World Health Organisation in April 2009 raised its pandemic alert level in response to an outbreak

of influenza A caused by H1N1 virus that originated in Mexico, and resulted in a number of confirmed cases worldwide. There is no guarantee that any future outbreak of avian influenza, SARS, influenza A H1N1 or other epidemics, or the measures taken by the PRC Government or other countries in response to a future outbreak of avian influenza, SARS, influenza A H1N1 or other epidemics, will not seriously interrupt our operations or those of our suppliers or customers, which may have a material adverse effect on our results of operations.

#### RISKS RELATING TO OUR SHARES AND THE GLOBAL OFFERING

# Current volatility in the global financial markets could cause significant fluctuations in the price of our Shares.

Financial markets around the world have been experiencing heightened volatility and turmoil since 2008. Upon listing, the price and trading volume of our Shares will likely be subject to similar market fluctuations which may be unrelated to our operating performance or prospects. Factors that may significantly impact the volatility of our stock price include:

- developments in our business or in the financial sector generally, including the effect of direct governmental actions in the financial markets;
- the operating and share price performance of companies that investors consider to be comparable to us;
- announcements of strategic developments, acquisitions and other material events by us or our competitors; and
- changes in global financial markets, global economies and general market conditions, such as interest or foreign exchange rates as well as stock and commodity valuations and volatility.

As a result of these market fluctuations, the price of our Shares may decline significantly, and you may lose a significant value on your investments.

# Because the initial public offering price is higher than the net tangible book value per Share, you will incur immediate dilution.

The Offer Price will be higher than the net tangible book value per Share of the outstanding Shares issued to the existing shareholders. Therefore, purchasers of our Shares in the Global Offering will experience an immediate dilution in pro forma combined net tangible book value of HK\$2.05 per Share (assuming an offer price of HK\$5.63, being the mid-point of the stated offer price range of HK\$4.88 to HK\$6.38 per share) and the existing shareholders will receive an increase in the net tangible book value per Share of their Shares. If the Underwriters exercise their Over-Allotment Option or we issue additional Shares in the future, you may experience further dilution.

#### Shareholders' interest may be diluted as a result of additional equity fund-raising.

We may need to raise additional funds in the future to finance further expansion of or new developments relating to our existing operations or new acquisitions. If additional funds are raised through the issuance of new equity or equity-linked securities of our Company other than on a pro-rata basis to existing shareholders, the percentage ownership of such shareholders in our Company may be reduced and such new securities may confer rights and privileges that take priority over those conferred by the Shares.

# Substantial future sales of our Shares in the public market could cause the price of our Shares to decline.

Sales of our Shares in the public market after the Global Offering, or the perception that these sales could occur, could cause the market price of our Share to decline. Upon completion of this Global Offering, we will have 1,300,000,000 Shares outstanding, or 1,378,000,000 Shares outstanding if the Underwriters exercise their Over-Allotment Option. Holders of our Shares will be able to sell their Shares upon the expiration of certain lock-up periods. See "Underwriting". We cannot make any prediction as to the effect, if any, market sales of securities held by our significant shareholders or any other shareholders or the availability of these securities for future sale will have on the market price of our Shares.

#### We cannot assure you that we will declare dividends in the future.

We did not declare or pay any dividends during the Track Record Period. On 24 January 2010, pursuant to the resolutions of our Board of Directors and the holders of our ordinary shares and preferred shares, we declared and approved the Contingent Dividend of a certain range to the Pre-IPO Ordinary Shareholders. For further details of our dividend policy, see the "Financial Information — Dividend Policy" in this Prospectus. We cannot assure you that future dividends will be declared or paid in an amount equivalent to or exceeding historical dividends. Therefore, investors are cautioned not to use historical dividends as an indication of the amount of future dividends. The declaration, payment and amount of any future dividends are subject to the discretion of our Directors depending on, among other considerations, our operations, earnings, financial condition, cash requirements and availability, our constitutional documents and applicable law.

#### We may be required to withhold PRC income tax on the dividends we pay you (if any), and any gain you realise on the transfer of our Shares may also be subject to PRC withholding tax.

Pursuant to the New EIT Law, we may be treated as a PRC resident enterprise for PRC tax purposes. See "— Risks Relating to the People's Republic of China — There are significant uncertainties under the New EIT Law relating to our PRC enterprise income tax liabilities". If we are so treated by the PRC tax authorities, we would be obligated to withhold PRC income tax of up to 5.0% on payments of dividends on our shares to investors that are non-resident enterprises of the PRC located in Hong Kong and 10.0% on payments of dividends on our Shares to investors that are non-resident enterprises of the PRC located outside Hong Kong, because the dividends payable on our Shares would be regarded as being derived from sources within the PRC. In addition, any gain realised by any investors who are non-resident enterprises of the PRC from the transfer of our Shares could be regarded as being derived from sources within the PRC and be subject to a 10.0% PRC withholding tax. Such PRC withholding tax would reduce your investment return on our Shares and may also materially and adversely affect the price of our Shares.

# The laws of the Cayman Islands relating to the protection of the interest of minority shareholders are different from those in Hong Kong.

Our corporate affairs are governed by our Memorandum and Articles of Association and by the Companies Law and common law of the Cayman Islands. The laws of the Cayman Islands relating to the protection of the interests of minority shareholders differ in some respects from those established under statutes or judicial precedent in existence in Hong Kong. These differences may mean that our minority shareholders may have different protections than they would have under the laws of Hong Kong. A summary of Cayman Islands law on the protection of minority shareholders is set out in "Summary of Memorandum and Articles of Association and Cayman Companies Law" in Appendix VI to this Prospectus.

# Certain statistics, industry data and other information related to the economy and the coal mining equipment industry contained in this Prospectus are derived from official government sources and may not be reliable.

Statistics, industry data and other information relating to the economy and the industry contained in this Prospectus have been derived from various official government publications with information provided by Chinese and other government agencies. We cannot assure you or make any representation as to the accuracy or completeness of such information. Neither we nor any of our respective affiliates or advisors, nor the Joint Bookrunners or any of its affiliates or advisors, have prepared or independently verified the accuracy or completeness of such information directly or indirectly derived from official government sources. Statistics, industry data and other information relating to the economy and the industry derived from official government sources may not be consistent with other information available from other sources and should not be unduly relied upon. Due to possible flawed collection methods, discrepancies between published information, different market practices or other problems, the statistics, industry data and other information relating to the economy and the industry derived from official government sources might be inaccurate or might not be comparable to statistics produced from other sources. In all cases, you should give careful consideration as to how much weight or importance you should attach or place on such statistics, projected industry data and other information relating to the economy and the industry.

# You should not rely on any information contained in press articles or other media regarding our Company and the Global Offering.

Prior to the publication of this Prospectus, there has been certain press and media coverage (including, but not limited to, the Hong Kong Economic Times, Sing Tao Daily, Oriental Daily News, Thomas Reuters, Sing Pao, Hong Kong Economic Journal, Ming Pao, Takungpao, Apple Daily, Hong Kong Daily News and South China Morning Post from 19 January 2010 to 25 January 2010) regarding our Company and the Global Offering which included certain financial information, industry comparisons, profit forecasts and other information about our Company that does not appear in this Prospectus. We have not authorised the disclosure of any such information in the press or media and do not accept any responsibility for any such press or media coverage or the accuracy or completeness of any such information. We make no representation as to the appropriateness, accuracy, completeness or reliability of any such information or publication. Prospective investors should not rely on any such information and should only rely on information included in this Prospectus in making any decision as to whether to subscribe for the Shares.

### WAIVERS FROM STRICT COMPLIANCE WITH THE LISTING RULES AND THE COMPANIES ORDINANCE

#### MANAGEMENT PRESENCE IN HONG KONG

According to Rule 8.12 of the Listing Rules, we must have a sufficient management presence in Hong Kong. This normally means that at least two of the executive Directors must be ordinarily resident in Hong Kong. At present, substantially all of our executive Directors ordinarily reside in China, since our main operations are in China. We do not and will not, in the foreseeable future, have any management presence in Hong Kong.

Accordingly, our Hong Kong legal advisers, have applied on our behalf to the Hong Kong Stock Exchange for, and the Hong Kong Stock Exchange has granted, a waiver from strict compliance with the requirements under Rule 8.12 of the Listing Rules subject to the following conditions:

- (a) the Company has appointed two authorised representatives pursuant to Rule 3.05 of the Listing Rules who will act as the Group's principal channel of communication with the Hong Kong Stock Exchange. The two authorised representatives are Mr. Thomas H. Quinn and Mr. Kee-Kwan Allen Chan. Each has confirmed that he will be able to meet with the Hong Kong Stock Exchange within a reasonable time frame upon request of the Hong Kong Stock Exchange, if required. They will be readily contactable by telephone, facsimile and email, and are authorised to communicate on behalf of our Group with the Hong Kong Stock Exchange;
- (b) the authorised representatives have means of contacting our Directors promptly at all times as and when the Hong Kong Stock Exchange wishes to contact our Directors on any matters. To enhance communication between the Hong Kong Stock Exchange, the authorised representatives, our Directors, and our Company has implemented a policy whereby (i) each Director will have to provide his/her office phone numbers, mobile phone numbers, residential phone numbers, facsimile numbers and email addresses to the authorised representatives; (ii) in the event that an executive Director expects to travel and be out of office, he/she will have to provide the phone number of the place of his/her accommodation to the authorised representatives; and (iii) all Directors will provide their mobile phone numbers, office phone numbers, facsimile numbers and email addresses to the Hong Kong Stock Exchange;
- (c) our Group will, in accordance with Rule 3A.19 of the Listing Rules, also appoint a compliance adviser, who will have access at all times to our Company's authorised representatives, Directors and other officers and act as an additional channel of communication with the Hong Kong Stock Exchange. The compliance adviser will advise on on-going compliance requirements and other issues arising under the Listing Rules and other applicable laws and regulations in Hong Kong after Listing;
- (d) meetings between the Hong Kong Stock Exchange and our Directors could be arranged through our authorised representatives or our compliance adviser, or directly with our Directors within a reasonable time frame. Our Group will inform the Hong Kong Stock Exchange promptly in respect of any change in our authorised representatives and compliance adviser; and
- (e) all of our Directors have confirmed that they possess or can apply for a valid travel documents to visit Hong Kong and will be able to meet with the Hong Kong Stock Exchange in Hong Kong upon reasonable notice.

# PERMISSION TO LIST PURSUANT TO RULE 8.05(3) AND WAIVER UNDER RULE 8.05A OF THE LISTING RULES

While we are able to satisfy the requirements relating to revenue and ownership continuity and control under Rule 8.05(3) of the Listing Rules, we are unable to satisfy the management continuity requirement under Rule 8.05(3)(b) of the Listing Rules whereby it requires a management continuity for at least the three preceding financial years as the Company was incorporated on 12 April 2006. We, therefore, have applied for, and the Hong Kong Stock Exchange has granted, a waiver from strict compliance with Rule 8.05(3)(b) of the Listing Rules relating to management continuity pursuant to Rule 8.05A of the Listing Rules on the grounds that our Directors and senior management members have sufficient and satisfactory experience of at least three years in our line of business and industry and that there was management continuity for the most recent audited financial year. We have been permitted to list on the Main Board of the Hong Kong Stock Exchange on the basis that we satisfy the market capitalisation/revenue test pursuant to Rule 8.05(3) of the Listing Rules which requires, in addition to satisfying the aforementioned management continuity criterion: (a) a trading record of not less than three financial years; (b) ownership continuity and control for the year ended 31 December 2008; (c) a market capitalisation of at least HK\$4 billion at the time of Listing; (d) revenue of at least HK\$500 million during the year ended 31 December 2008; and (e) a minimum of 1,000 shareholders at the time of Listing.

### WAIVER FROM RULE 4.04(1) OF THE LISTING RULES AND EXEMPTION FROM PARAGRAPH 27 OF PART I AND PARAGRAPH 31 OF PART II OF THE THIRD SCHEDULE TO THE COMPANIES ORDINANCE

Rule 4.04(1) of the Listing Rules stipulates that our Company is required to include in this Prospectus an accountants' report covering the consolidated results of our Group in respect of each of the three financial years immediately preceding the issue of this Prospectus.

Paragraph 27 of Part I of the Third Schedule to the Companies Ordinance requires our Company to set out in this Prospectus a statement as to, *inter alia*, the gross trading income or sales turnover during the three years preceding the date of this Prospectus, including an explanation of the method used for the computation of such income or turnover and a reasonable break-down between the more important trading activities.

Paragraph 31 of Part II of the Third Schedule to the Companies Ordinance requires our Company to include in this Prospectus a report by the auditors with respect to, *inter alia*, the profits and losses and assets and liabilities of our Group in respect of each of the three financial years immediately preceding the issue of this Prospectus.

The Accountants' Report of our Group for the period from 12 April 2006 (date of incorporation of the Company) to 31 December 2006, each of the two financial years ended 31 December 2007 and 2008 and the seven months ended 31 July 2009 has been prepared and is set forth in Appendix I to this Prospectus. However, strict compliance with Rule 4.04(1) of the Listing Rules and paragraphs 27 of Part I and paragraph 31 of Part II of the Third Schedule to the Companies Ordinance would create undue burden on us, as there would not be sufficient time for us and the Reporting Accountants to finalise the audited financial statements for the full financial year ended 31 December 2009 for inclusion in this Prospectus.

### WAIVERS FROM STRICT COMPLIANCE WITH THE LISTING RULES AND THE COMPANIES ORDINANCE

In such circumstances, an application has been made to the Hong Kong Stock Exchange for a waiver from strict compliance with Rule 4.04(1) of the Listing Rules, and such a waiver has been granted by the Hong Kong Stock Exchange on condition that (i) the Listing Date will not be more than three months after the latest financial year-end, i.e. by 31 March 2010; and (ii) Rule 8.06 of the Listing Rules is to be complied with, in that the latest financial period reported on by the Reporting Accountants of our Company as set out in the Accountants' Report in Appendix I to this Prospectus shall not end more than six months before the date of this Prospectus.

An application has also been made to the SFC for a certificate of exemption from strict compliance with paragraph 27 of Part I and paragraph 31 of Part II of the Third Schedule to the Companies Ordinance in relation to the inclusion of the Accountants' Report for the full financial year ended 31 December 2009 in this Prospectus on the ground that it would be unduly burdensome for the Company to do so within a short period of time after 31 December 2009 and a certificate of exemption has been granted by the SFC under section 342(A) of the Companies Ordinance subject to the conditions that particulars of the exemption are set out in this Prospectus and this Prospectus is issued on or before 29 January 2010.

Our Directors have confirmed that they have performed sufficient due diligence on our Group to ensure that, up to the date of this Prospectus, there has been no material adverse change in the financial position or prospects of our Group since 31 July 2009 and that there is no event since 31 July 2009 which would adversely and materially affect the information shown in the Accountants' Report of our Group as set forth in Appendix I to this Prospectus. The Directors consider that all information that is reasonably necessary for our potential investors to make an informed assessment of our activities and financial position has been included in this Prospectus, and the granting of such exemption is unlikely to prejudice the interest of our potential investors. Any material event which has arisen since 31 July 2009 has been disclosed under the section headed "Subsequent Event" in section III of the Accountants' Report set out in Appendix I to this Prospectus.

#### JOINT COMPANY SECRETARIES

According to Rule 8.17 of the Listing Rules, our secretary must be a person who is ordinarily resident in Hong Kong and who has the requisite knowledge and experience to discharge the functions of a secretary in a listed company and who:

- (a) is an Ordinary Member of The Hong Kong Institute of Chartered Secretaries, a solicitor or barrister as defined in the Legal Practitioners Ordinance or a professional accountant; or
- (b) is an individual who, by virtue of his academic or professional qualifications or relevant experience, is, in the opinion of the Hong Kong Stock Exchange, capable of discharging the functions of a company secretary of an issuer.

Mr. Dong Wang is not ordinarily resident in Hong Kong and does not possess the specified qualifications required by Rule 8.17(2) of the Listing Rules. Given the important role of a company secretary in our corporate governance, particularly in assisting us as well as our Directors in complying with the Listing Rules and other relevant laws and regulations, we have the following arrangements:

(a) Mr. Dong Wang will endeavour to attend the relevant training courses, including briefing on the latest changes to the applicable Hong Kong laws and regulations and the Listing Rules

### WAIVERS FROM STRICT COMPLIANCE WITH THE LISTING RULES AND THE COMPANIES ORDINANCE

organised by our Hong Kong legal advisers on invitation basis, and seminars organised by the Hong Kong Stock Exchange for issuers from time to time.

- (b) We have appointed Mr. Wai Fung Ngai, who is ordinarily resident in Hong Kong and meets the requirements under Rule 8.17(2) of the Listing Rules, as our joint company secretary to assist Mr. Dong Wang, so as to enable him to acquire the relevant experience (required under Rule 8.17(3) of the Listing Rules) to discharge the duties and responsibilities as our company secretary.
- (c) Mr. Dong Wang, who is familiar with our corporate affairs, will communicate regularly with Mr. Ngai on matters relating to corporate governance, the Listing Rules as well as other laws and regulations which are relevant to us, and our other affairs. Mr. Ngai will work closely with, and provide assistance to, Mr. Wang in the discharge of his duties as our joint company secretary, including organising our Board meetings and shareholders' meetings.
- (d) Mr. Dong Wang will be appointed for an initial period of three years from the Listing Date, provided that he will be assisted by Mr. Ngai for the same period. Upon expiry of the threeyear period, a further evaluation of the qualifications and experience of Mr. Wang and the need for on-going assistance would be made.

Each of Mr. Wang and Mr. Ngai has provided valid phone numbers and email addresses to the Stock Exchange and will inform the Hong Kong Stock Exchange promptly in the event of any change of means of communications. Furthermore, in order to ensure effective communication between our company secretaries and the Hong Kong Stock Exchange, we have appointed Mr. Thomas H. Quinn and Mr. Kee-Kwan Allen Chan as our authorised representatives pursuant to Rule 3.05 of the Listing Rules, who will act as the our principal communication channel with the Hong Kong Stock Exchange. Each of our authorised representatives will be available to meet with the Hong Kong Stock Exchange within a reasonable time frame upon request by the Hong Kong Stock Exchange and will be readily contactable by telephone or facsimile or email. We have also appointed Guotai Junan Capital Limited as our compliance adviser pursuant to Rule 3A.19 of the Listing Rules, who will act as our principal communication channel with the Hong Kong Stock Exchange, in addition to our authorised representatives. The contact persons of our compliance adviser have provided their contact details to the Hong Kong Stock Exchange and will also be fully available to answer queries from the Hong Kong Stock Exchange.

We have applied to the Hong Kong Stock Exchange for, and the Hong Kong Stock Exchange has granted, a waiver from strict compliance with the requirements of Rule 8.17 of the Listing Rules. Upon the expiry of the initial three years period, the qualifications of Mr. Wang will be re-evaluated to determine whether the requirements as stipulated in Rule 8.17(3) of the Listing Rules can be satisfied. In the event that Mr. Wang has obtained relevant experience under Rule 8.17(3) of the Listing Rules at the end of such initial three years period, the above joint company secretaries arrangement will no longer be required by the Company.

### INFORMATION ABOUT THIS PROSPECTUS AND THE GLOBAL OFFERING

#### DIRECTORS' RESPONSIBILITY FOR THE CONTENTS OF THIS PROSPECTUS

This Prospectus contains particulars given in compliance with the Companies Ordinance, the Securities and Futures (Stock Market Listing) Rules of Hong Kong and the Listing Rules for the purpose of giving information to the public with regard to our Group. Our Directors collectively and individually accept full responsibility for the accuracy of the information contained in this Prospectus and confirm, having made all reasonable enquiries that to the best of their knowledge and belief there are no other facts the omission of which would make any statement in this Prospectus misleading.

#### INFORMATION ON THE GLOBAL OFFERING

The Offer Shares are offered solely on the basis of the information contained and representations made in this Prospectus and the Application Forms and on the terms and subject to the conditions set out herein and therein. No person is authorised to give any information in connection with the Global Offering or to make any representation not contained in this Prospectus, and any information or representation not contained herein must not be relied upon as having been authorised by the Company, the Sole Sponsor, any of the Underwriters, any of their respective directors, agents, employees or advisers or any other person or party involved in the Global Offering.

#### UNDERWRITING

This Prospectus is published solely in connection with the Hong Kong Public Offering which forms part of the Global Offering. For applicants under the Hong Kong Public Offering, this Prospectus and the Application Forms contain the terms and conditions of the Hong Kong Public Offering.

The listing of the Offer Shares on the Hong Kong Stock Exchange is sponsored by the Sole Sponsor. The Global Offering is managed by the Sole Global Coordinator. The Hong Kong Public Offering is fully underwritten by the Hong Kong Underwriters pursuant to the Hong Kong Underwriting Agreement. The International Purchase Agreement relating to the International Offering is expected to be entered into on or about Wednesday, 3 February 2010, subject to determination of the pricing of the Offer Shares. If, for any reason, the Offer Price is not agreed among us and the Joint Bookrunners (on behalf of the Underwriters) by Monday, 8 February 2010, the Global Offering (including the Hong Kong Public Offering) will not proceed and will lapse. Further details about the Underwriters and the underwriting arrangements are contained in the section headed "Underwriting" in this Prospectus.

#### SELLING RESTRICTIONS

This Prospectus is issued by our Company solely in connection with the Global Offering in Hong Kong and does not constitute an offer to sell or a solicitation of an offer to buy any security other than the Hong Kong Public Offer Shares offered in the Global Offering. This Prospectus may not be used for the purpose of, and does not constitute, an offer or invitation in any other jurisdiction or in any other circumstance.

No action has been taken to permit a public offering of the Offer Shares or the distribution of this Prospectus in any jurisdiction other than Hong Kong. You should rely only on the information contained in this Prospectus and the Application Forms to make your investment decision. We have not authorised anyone to provide you with information that is different from what is contained in this Prospectus. Any information or representation not made in this Prospectus must not be relied on

# INFORMATION ABOUT THIS PROSPECTUS AND THE GLOBAL OFFERING

by you as having been authorised by our Company, the Sole Sponsor, any of the Underwriters, any of their respective directors, agents, employees or advisers or any other person or party involved in the Global Offering.

#### CERTAIN MATTERS RELATING TO THE HONG KONG PUBLIC OFFERING

#### Application for Listing on the Hong Kong Stock Exchange

We have applied to the Listing Committee of the Hong Kong Stock Exchange for the listing of, and permission to deal in, our Offer Shares including any Shares which may be issued by our Company pursuant to the Global Offering and upon the exercise of the Over-allotment Option. Dealings in the Shares are expected to commence on Wednesday, 10 February 2010.

No part of our Share or loan capital is listed on or dealt in on any other stock exchange and no such listing or permission to list is being or proposed to be sought in the near future.

#### Hong Kong Share Register and Stamp Duty

All of the Offer Shares issued pursuant to applications made in the Hong Kong Public Offering will be registered on our Hong Kong share register to be maintained in Hong Kong. Our principal register of members will be maintained in the Cayman Islands.

Dealings in the Offer Shares registered in our Hong Kong share register will be subject to Hong Kong stamp duty. For further information, please refer to the section headed "Appendix V — Tax and Foreign Exchange" of this Prospectus.

#### Eligibility for Admission into CCASS

Subject to the granting of listing of, and permission to deal in, the Offer Shares on the Hong Kong Stock Exchange and the compliance with the stock admission requirements of HKSCC, the Offer Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in the Offer Shares on the Hong Kong Stock Exchange or on any other date HKSCC chooses. Settlement of transactions between participants of the Hong Kong Stock Exchange is required to take place in CCASS on the second business day after any trading day.

All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.

All necessary arrangements have been made for the Shares to be admitted into CCASS.

#### Dividends Payable to Holders of Offer Shares

Unless determined otherwise by our Company, dividends payable in HK dollars in respect of Offer Shares will be paid to shareholders as recorded in our Hong Kong share register, and sent by ordinary post, at the shareholders' own risk, to the registered address of each shareholder.

#### Professional Tax Advice Recommended

Applicants for the Hong Kong Public Offer Shares are recommended to consult their professional advisers if they are in any doubt as to the taxation implications of subscribing for, purchasing,

# INFORMATION ABOUT THIS PROSPECTUS AND THE GLOBAL OFFERING

holding, disposing of, dealing in, or the exercise of any rights in relation to, the Offer Shares. It is emphasised that neither we nor the Sole Global Coordinator, the Sole Sponsor, the Underwriters, nor our or their respective directors, agents, employees, advisers, nor any other person or party involved in the Global Offering accepts responsibility for any tax effects or liabilities of holders of Offer Shares resulting from the subscription, purchase, holding, disposal of, dealing in, or exercise of any rights in relation to, the Offer Shares.

Persons applying for or purchasing Offer Shares under the Global Offering are deemed, by their making an application or purchase, to have represented that they are not Associates of any of our Directors or an existing shareholder of our Company or a nominee of any of the foregoing.

#### Procedure for Application for Hong Kong Public Offer Shares

The procedure for applying for Hong Kong Public Offer Shares is set out in the section headed "How to Apply for Hong Kong Public Offer Shares" in this Prospectus and in the Application Forms.

#### **OVER-ALLOTMENT AND STABILISATION**

Details of the arrangements relating to the stabilisation and Over-allotment Option are set out in the section headed "Underwriting" in this Prospectus.

#### STRUCTURE OF THE GLOBAL OFFERING

Details of the structure of the Global Offering, including its conditions, are set out in the section headed "Structure of the Global Offering" in this Prospectus.

#### **EXCHANGE RATES**

Solely for the purposes of illustration and convenience, this Prospectus contains translations of certain Renminbi amounts into HK dollars at specified rates. No representation is made that the Renminbi amounts found in this Prospectus could be converted into HK dollar amounts at the rates indicated or at all. Unless we indicate otherwise or for transactions that have occurred at historical exchange rates, all translations of Renminbi into HK dollars were made at the rate of RMB0.88 to HK\$1.00, which was the People's Bank of China (PBOC) rate prevailing on 8 January 2010 set by the PBOC for foreign exchange transactions, all transactions of U.S. dollars into HK dollars were made at the rate of US\$1.00 to HK\$7.7508 and all transactions of U.S. dollars into Renminbi were made at the rate of US\$1.00 to RMB6.8319. Any discrepancies in any table between totals and sums of amounts listed therein are due to rounding. Further information on exchange rates is set forth in the section headed "Appendix V — Tax and Foreign Exchange" in this Prospectus.

#### ROUNDING

Any discrepancies in any table between totals and sums of amounts listed therein are due to rounding.

#### LANGUAGE

If there is any inconsistency between the Chinese names mentioned in this Prospectus and their English translation, the Chinese names shall prevail.

### DIRECTORS

Name	Address	Nationality
Executive Directors		
Thomas H. QUINN	20 South Mayflower Road Lake Forest, Illinois 60045 United States	American
Kee-Kwan Allen CHAN	Room E, 31/F, Blk B Ning Yeung Terrace 78 Bonham Rd. Mid-levels Hong Kong	American
Kwong Ming Pierre TSUI	Room 1502, Block 11, Central Park 6 Chaoyangmenwai Avenue, Beijing China	Chinese
Yinghui WANG	Room 401, Unit 3 Building No. 64 Yanhe South Rd. Jiguan District, Jixi, Heilongjiang Province China	Chinese
Youming YE	840 Weidner Rd Apt 504 Bufflo Grove, Illinois 60089-4750 United States	American
Non-Executive Directors		
Rubo LI	No. 82, Shuang Yu Villa Houshayu, Shunyi District Beijing China	Chinese
John W. JORDAN II	3 W Burton Place Chicago, Illinois 60610-1404 United States	American
Lisa M. ONDRULA	3061 Independence Avenue Glenview, Illinois 60026 United States	American

Name	Address	Nationality
Independent Non-Executive Directors		
Yiming HU	Room 1101, Unit 98, Block 289 Jinian Rd, Yang Pu District Shanghai 200434 China	Chinese
Xuezheng WANG	Room 1404, Building 2 A8 Block, Sanlihe East Rd Xicheng District Beijing China	Chinese
Zhenduo YUAN	Room 9312, Chenglong Garden Huanghe South Rd. Huanggu District Shenyang City, Liaoning Province China	Chinese
Fung Man, Norman WAI	Flat 2, 26/F., Block 2 Parc Palais 18 Wylie Road Ho Man Tin, Kowloon, Hong Kong	Chinese

### PROFESSIONAL PARTIES

Sole Global Coordinator and Sponsor	UBS AG, Hong Kong Branch 52nd Floor, Two International Finance Centre 8 Finance Street Central, Hong Kong
Joint Bookrunners	UBS AG, Hong Kong Branch 52nd Floor, Two International Finance Centre 8 Finance Street Central, Hong Kong
	BOCI Asia Limited 26th Floor Bank of China Tower 1 Garden Road Hong Kong
Joint Lead Managers of the Hong Kong Public Offering	UBS AG, Hong Kong Branch 52nd Floor, Two International Finance Centre 8 Finance Street Central, Hong Kong
	BOCI Asia Limited 26th Floor Bank of China Tower 1 Garden Road Hong Kong
Joint Lead Managers of the International Offering	UBS AG, Hong Kong Branch 52nd Floor, Two International Finance Centre 8 Finance Street Central, Hong Kong
	BOCI Asia Limited 26th Floor Bank of China Tower 1 Garden Road Hong Kong

Legal Advisers to Our Company	As to Hong Kong and U.S. Law Baker & McKenzie 23rd Floor One Pacific Place 88 Queensway Hong Kong As to PRC Law King & Wood 28-30F, Huai Hai Plaza 1045 Huai Hai Road (M) Shanghai 200031, China As to Cayman Islands Law Walkers 15th Floor Alexandra House 18 Chater Road Central Hong Kong
Legal Advisers to the Sole Sponsor and the Underwriters	As to Hong Kong and U.S. Law Skadden, Arps, Slate, Meagher & Flom 42/F, Edinburgh Tower, The Landmark 15 Queen's Road Central Hong Kong As to PRC Law Commerce & Finance Law Office
Reporting Accountants	<ul> <li>6F, NCI Tower, A12 Jianguomenwai Ave.</li> <li>Chaoyang District, Beijing 100022, China</li> <li>Ernst &amp; Young</li> <li>18th Floor</li> <li>Two International Finance Centre</li> <li>8 Finance Street</li> <li>Central</li> <li>Hong Kong</li> </ul>

Receiving Bankers	The Hongkong and Shanghai Banking Corporation Limited 1 Queen's Road Central Hong Kong
Property Valuers	Savills Valuation and Professional Services Limited 23/F Two Exchange Square Central Hong Kong

# **CORPORATE INFORMATION**

Registered Office	Walkers Corporate Services Limited Walker House 87 Mary Street George Town Grand Cayman KY1-9005 Cayman Islands
Principal Place of Business in the PRC	3rd floor, Tower A, Aimer Plaza Wangjing Development Zone Chaoyang District Beijing 100102 China
Headquarters in the PRC	3rd floor, Tower A, Aimer Plaza Wangjing Development Zone Chaoyang District Beijing 100102, China
Principal Place of Business in Hong Kong	8th Floor Gloucester Tower The Landmark 15 Queen's Road Central Hong Kong
Joint Company Secretaries	Dong WANG Wai Fung NGAI (FCIS, FCS(PE), CPA, ACCA)
Authorised Representatives	Thomas H. QUINN 20 South Mayflower Road Lake Forest, Illinois 60045 United States Kee-Kwan Allen CHAN Room E, 31/F, Blk B Ning Yeung Terrace 78 Bonham Rd. Mid-levels, Hong Kong
Audit Committee	Yiming HU (Chairwoman) Lisa M. ONDRULA Xuezheng WANG
Remuneration Committee	Thomas H. QUINN (Chairman) Fung Man, Norman WAI Zhenduo YUAN

# **CORPORATE INFORMATION**

Cayman Islands Principal Share Registrar	Walkers Corporate Services Limited Walker House 87 Mary Street George Town Grand Cayman, KY1-9005 Cayman Islands
Hong Kong Share Registrar	Computershare Hong Kong Investor Services Limited Shops 1712-1716, 17th Floor Hopewell Centre 183 Queen's Road East Wanchai Hong Kong
Principal Bankers	Industrial and Commercial Bank of China Limited (Jiamusi, Changan Branch) No. 659 Xilin Road Xiangyang District, Jiamusi Heilongjiang, China China Construction Bank Corporation (Jixi Branch) No. 121 North Heping Street Jiguan District, Jixi Heilongjiang, China
Compliance Adviser	Guotai Junan Capital Limited 27 <sup>th</sup> Floor, Low Block Grand Millennium Plaza 181 Queen's Road Central Hong Kong
Company's Website	www.immchina.com (information contained in this website does not form part of this Prospectus)

Certain information and statistics in this section and elsewhere in this Prospectus relating to the Chinese economy as well as the global and Chinese energy industry are derived from various official and independent third party sources. In addition, certain information and statistics in this section and elsewhere in this Prospectus relating to China's coal mining machinery industry have been derived from an industry report prepared by the China National Coal Mining Machinery Industry Association, or CMIA, entitled "Overview of China's Coal Mining Machinery Industry" (the "Industry Report") for purposes of the Global Offering. We did not commission the Industry Report, and the Industry Report is publicly available.

We believe that the sources of the information and statistics are appropriate sources for such information and statistics and have taken reasonable care in extracting and reproducing such information and statistics. We have no reason to believe that such information and statistics is false or misleading or that any fact has been omitted that would render such information and statistics false or misleading. No independent verification has been carried out on such information and statistics by us, the Sole Global Coordinator and Sponsor, the Underwriters or their respective directors and advisors. We, the Sole Global Coordinator and Sponsor, the Underwriters and their respective directors and advisors make no representation as to the accuracy of such information and statistics.

#### **GLOBAL COAL INDUSTRY**

Coal is the world's most abundant cost efficient energy source and the global coal fundamentals remain very strong. According to BP Statistical Review of World Energy 2009, or BP Statistical Review 2009, worldwide primary energy consumption totaled 11,294.9 million tonnes oil equivalent in 2008, of which coal represented 29.2%, equivalent to 3,304 million tons of oil, and oil and natural gas represented 34.8% and 24.1%, respectively. Global consumption of coal rose to 3,303.7 million tonnes oil equivalent in 2008, representing a 3.4% increase from 2007. Growth in coal consumption was attributable to a number of factors, including increased demand for power, growth in industrial production, volatility in petroleum and natural gas prices, the competitiveness of coal as a cost-efficient energy resource in comparison to other energy sources, advances in coal mining and processing technologies as well as the productivity and growth of the steel industry, which has directly resulted in increased demand for coking coal. Coal serves a vital role in global power generation, and this role is expected to continue in the foreseeable future. Coal is also indispensable for global energy generation. According to World Energy Outlook 2008, global primary energy demand of coal will reach 4.91 billion tons in 2030 despite efforts to develop and utilise alternative fuel sources.

Coal consumption at its current levels is sustainable because world coal reserves are abundant. According to BP Statistical Review 2009 estimates, the world's total proven coal reserve base represents approximately 122 years of production at current mining rates. Coal reserves have a wide distribution pattern, with particular concentrations in the United States, Russia, China, Australia and India. These countries possess 28.9%, 19.0%, 13.9%, 9.2% and 7.1%, respectively, of the proven worldwide coal reserves at the end of 2008. Many major coal consumers and producers are located in the Asia-Pacific region. According to BP Statistical Review 2009, coal consumption and production in this region in 2008 accounted for 61.5% and 61.1% of global consumption and production respectively. From 2003 to 2008, coal consumption and production in the Asia-Pacific region increased at a CAGR of 8.8% and 9.1%, respectively, far exceeding the growth rates of worldwide coal consumption and production during the same period, which were 4.9% and 5.7%, respectively.

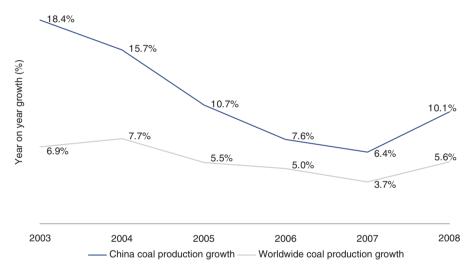
### CHINA COAL INDUSTRY

## Overview

China is the world's largest producer of coal and is expected to remain so in the foreseeable future. According to BP Statistical Review 2009, China produced 2,782 million tonnes of coal in 2008, a 10.1% increase from its 2007 production of 2,526 million tonnes. From 2003 to 2008, coal production in China grew at a CAGR of 10.1%, according to the same.

At 2,782 million tonnes, China's 2008 coal production accounted for 42.5% of global output, which was a total of 6,781 million tonnes according to BP Statistical Review 2009. According to the Energy Information Administration ("EIA"), China's share of global coal production is expected to increase from approximately 35% in 2004 to 45% in 2030. China's growth in coal production continues to be the primary contributor to the increase in global coal production volume, representing 57%, 66% and 71% of global growth in coal production in 2006, 2007 and 2008, respectively.

The following chart sets forth the Worldwide and China coal production growth for the periods indicated.



### Source: BP Statistical Review of World Energy 2009

China's coal-producing areas exceed 550,000 square kilometres but are generally concentrated in certain regions of the country. According to China's National Bureau of Statistics, in 2008, 74.4% of total proven coal reserves in China are deposited in Shanxi, Inner Mongolia, Shaanxi, Guizhou and Xinjiang, the top five provinces in terms of proven reserves in 2008. The next five largest provinces including Henan, Shandong, Anhui, Yunnan and Heilongjiang accounted for a combined total of 13.4% of total national proven reserves. The remaining 12.2% of total national proven reserves are deposited in other provinces, with Hebei, Ningxia, Gansu, Sichuan and Liaoning each accounting for in excess of 1% of total national proven reserves.

Coal fields in China with good mining conditions are mainly concentrated in Xinjiang, parts of Ningxia, as well as the area referred to in the industry as the "Tri-West Area", which consists of Shanxi, Shaanxi and western Inner Mongolia. The Tri-West Area has favourable geological conditions for coal production. Coal reserves in this area are of high quality and contain a wide variety of coal. However, due to limited local consumption and the remote distance of these reserves from major customers and major ports, these high-quality coal reserves have not been fully

exploited. The coal reserves in Jiangsu, Anhui, Shandong and Henan are also of high quality and contain a wide variety of coal. Furthermore, they are close to transportation facilities as they are located near China's more economically developed coastal regions. However, the coal reserves in these provinces are relatively small, and represent only 9.2% of the proven reserves in China.

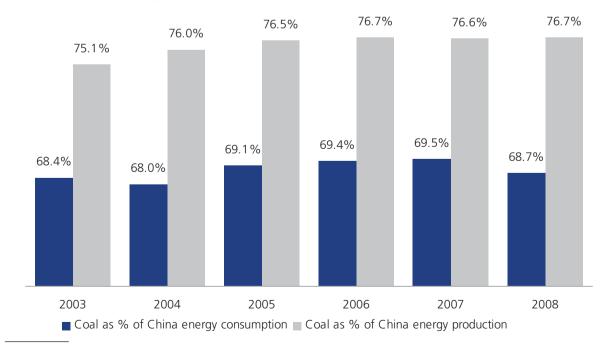
The following table sets forth the five provinces or regions with the most proven coal reserves and the coal production in these provinces or regions in China in 2008.

Province/Autonomous Region	Amount of proven coal reserves	5
	(Billion tonnes)	(%)
Shanxi	106.15	32.5%
Inner Mongolia	78.91	24.2%
Shaanxi	27.85	8.5%
Guizhou	15.01	4.6%
Xinjiang	14.74	4.5%

Source: China's National Bureau of Statistics

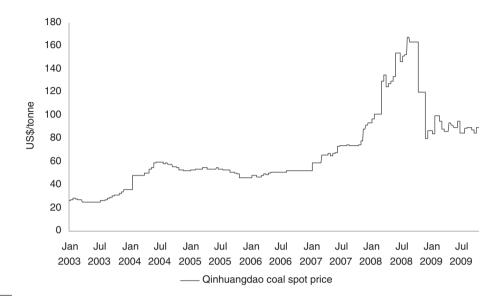
The growth in coal consumption in China accounted for 75.3% of global growth in coal consumption in 2008. Because China lacks a significant oil and natural gas resource base, coal historically has been, and is expected to remain, the most important energy resource, accounting for 68.7% of its total primary energy consumption and 76.7% of its total energy production in 2008, according to Chinese National Bureau of Statistics. According to the China Coal Industry Association, coal will remain China's primary source of energy production for at least the next two decades.

The following chart illustrates coal consumption and production as a percentage of China's total energy consumption and production for the period indicated.



Source: China's National Bureau of Statistics

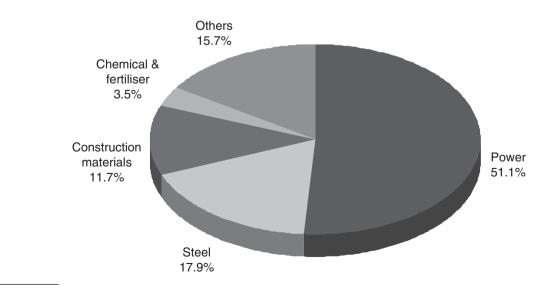
The price of coal in China has risen steadily since 2003. In 2008, the price of coal more than doubled to each a high of US\$169/tonne in August 2008, followed by a decline of 50% by the end of 2008. Despite the large drop in price at the end of 2008, the price of coal at the end of 2008 was still higher than at the end of 2007, and increased steadily in 2009.



Source: Bloomberg

Economic growth in China has increased coal consumption across various coal consuming sectors. Coal consumption in China increased from 853.1 million tonnes of oil equivalent in 2003 to 1,406.3 million tonnes of oil equivalent in 2008, representing a CAGR of 10.5%. The power, steel and cement sectors are the largest consumers of coal, accounting for a total of 84.3% of China's total coal consumption. In particular, the power sector continues to dominate the use of coal, accounting for 51.1% of the national total coal consumption in 2008.

The chart below sets forth the coal consumption by sector in China in 2008.



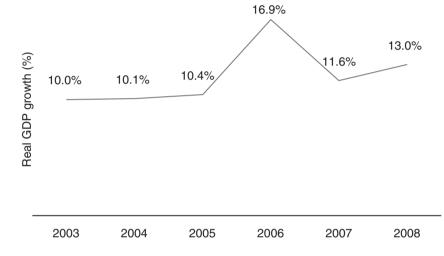
Source: China's National Bureau of Statistics

### **Key Factors Affecting China's Coal Industry**

We believe that China's coal industry will continue to experience growth attributable to the following key factors:

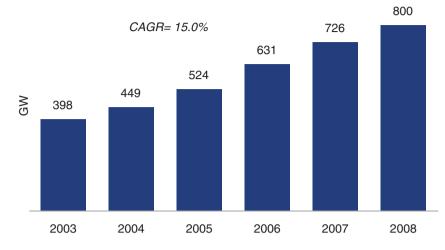
China's GDP growth. China's economic growth in recent years has led to a surge in the demand for energy. China's real GDP grew at a CAGR of 12.4% between 2003 and 2008 according to China's National Bureau of Statistics. In the same period, China's total energy consumption increased 10.2%. China's 2008 GDP stands at RMB30.3 trillion according to China's National Bureau of Statistics, making it one of the largest economies in the world. China's ability to maintain its rapid economic expansion is dependent on its ability to continue to procure reliable energy supplies, which are primarily in the form of coal.

The following chart sets forth China's real GDP growth for the period indicated.



Source: China's National Bureau of Statistics

The power sector. According to EIA data, China's power industry is the second largest in the world after the United States. According to the China Electricity Council, at the end of 2008, China's total installed generating capacity was 800GW, 75.9% of which was generated by coal-fired power plants. According to SXCoal, coal-fired power plants in China generated a total of 2,785.7 billion KWh in 2008, consuming a total of 1,365.0 million tonnes of coal, increasing by 3.1% and 3.0% respectively compared to 2007. China's power generation capacity is expected to double between 2009 and 2020 from 800GW to over 1,500GW, representing a CAGR of over 5.9%. We believe the ongoing investment in power infrastructure will continue to foster future demand for coal in China.

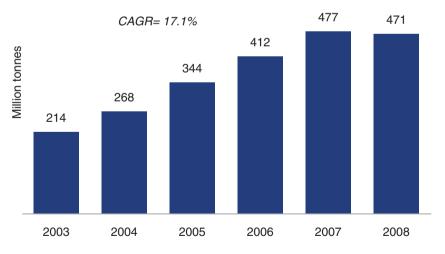


The following chart sets forth the growth of China's power capacity for the periods indicated.

Source: China Electricity Council

The steel sector. According to China's National Bureau of Statistics, production of pig iron in China in 2008 was 470.7 million tonnes, increasing by 0.3% compared to 2007. According to SXCoal, coal consumption by the steel industry in 2008 was 461.3 million tonnes, decreasing by 0.2% compared to 2007. The weakness in pig iron production and coal consumption in 2008 was mainly due to the global economic slowdown, but the steel industry is expected to grow strongly in the future, benefiting from the recovery of downstream markets such as the construction, automotive and manufacturing industries.

The following chart sets forth the growth of China's pig iron production for the periods indicated.

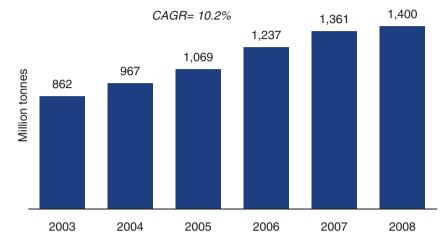


Source: China's National Bureau of Statistics

The construction materials sector. The construction materials industry in China encompasses a wide range of materials, including cement, glass and ceramics. According to China's National Bureau of Statistics, the cement industry in China produced 1,400 million tonnes of cement in 2008 increasing by 2.9% compared to 2007. According to SXCoal, the cement industry in

China consumed 319.3 million tonnes of coal, increasing by 5.2% compared to 2007. In the first half of 2009, the cement industry exhibited a strong rebound from the lows of 2008. Demand, pricing and long term prospects for the industry are all expected to recover significantly, which will further drive the demand for coal in China.

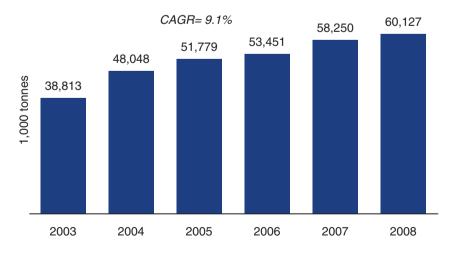




Source: China's National Bureau of Statistics

The chemical and fertiliser sector. Coal is widely used as a basic industrial material in the chemicals and fertiliser industry. According to China's National Bureau of Statistics, China produced 60.1 million tonnes of fertiliser in 2008, increasing by 3.2% compared to 2007. According to SXCoal, coal consumption by the chemical and fertiliser industry in 2008 was 89.9 million tonnes, down 1.9% compared to 2007. As the chemicals and fertiliser industry recovers from the global economic slowdown, it is expected to continue to be a key contributor to coal consumption in China.

The following chart sets forth the growth of China's chemical fertiliser production for the periods indicated.



Source: China's National Bureau of Statistics

### **Government Policy Regarding Investment in the China Coal Mining Industry**

According to China's Eleventh Five-Year Plan, the main targets of China's coal mining industry are to increase coal production, construct new large scale mines, develop large mining groups, improve technology and productivity, improve mine safety, energy conservation and utilisation of mine gases, and improve environmental protection.

China aims to develop intensively 13 large scale coal mining production bases in China, exploring and developing the coal mining production bases in an organised and systematic manner, and to optimise both the organisational structure of the bases by developing large coal mining companies and the production structure, focusing on large surface mines and high yield underground mines. During the Eleventh Five-Year Plan, ten 10-million tonne surface mines and ten 10-million tonne high yield underground mines will be developed. By 2010, the total coal production volume of the 13 coal mining production bases is expected to reach 2.24 billion tonnes.

During the Eleventh Five-Year Plan, 810 million tonnes of coal mining capacity is expected to be under construction, consisting of 360 million tonnes of capacity whose construction was started during the Tenth Five Year Plan and 450 million tonnes of new construction. In total, an additional 430 million tonnes of coal mining capacity is expected to come into operation during the Eleventh Five-Year Plan. The Eleventh Five-Year Plan includes 360 million tonnes of capacity attributable to construction started during the Tenth Five-Year Plan that is expected to be completed during the Eleventh Five-Year Plan, and 450 million tonnes, of which 200 million tonnes of capacity is attributable to the upgrading of small scale coal mines to medium scale coal mines and 250 million tonnes of which construction was commenced and is expected to finish during the Eleventh Five-Year Plan.

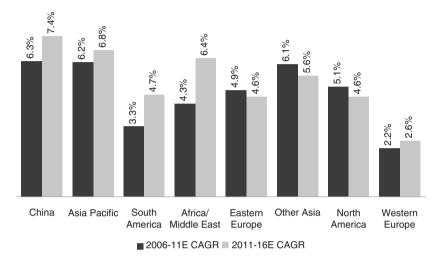
The expansion in China's coal mining industry is expected to trigger significant fixed asset investment in the industry. According to the CMIA, the total investment in new coal mines will reach RMB220 billion during the Eleventh Five-Year Period. As a result, it is estimated that RMB77 billion will be allocated to investment in coal mining machinery to meet the demand of increasing coal production.

During the first seven months of 2009, fixed asset investment in the coal mining industry increased by 39.6% compared to the same period in 2008. The significant fixed asset investment is expected to directly benefit the coal mining machinery industry.

## GLOBAL COAL MINING MACHINERY INDUSTRY

The global coal mining machinery industry is a fast growing industry in which demand is expected to reach US\$9,950 million in 2011. The industry benefits from continuous growth of the coal mining industry and high commodity prices. Coal mining capital expenditures are expected to rise significantly, driven by a combination of underinvestment by coal mining operators in the past and the recovery of the global economy. In particular, significant growth is expected in emerging markets such as China. Based on estimates by Freedonia, the coal mining equipment market in the Asia-Pacific region will grow from US\$4,125 million in 2006 to US\$5,580 million by 2011. In the same period, the European market will grow from US\$1,795 million to US\$2,300 million. These estimates represent a CAGR of 6.2%, 4.0% and 5.1%, respectively, for these three regions.

In mature markets, sales of coal mining equipment are correlated with the replacement cycles of equipment currently in use. The service life of mining equipment is relatively short due to the harsh conditions in which they operate. The cyclical replacement of mining equipment provides a stable source of demand for new equipment. China's demand for coal mining machinery is expected to grow from 2006 to 2011 at a CAGR of 6.3%, and at a CAGR of 7.4% between 2011 and 2016. The following table shows the growth in demand for mining equipment for selected countries and regions.



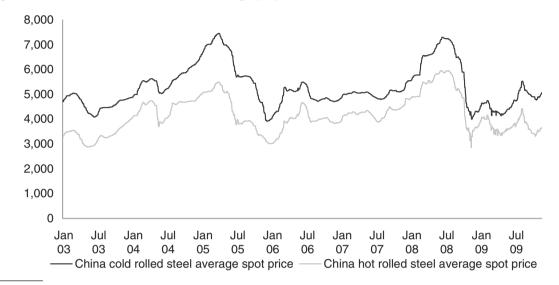
Source: Freedonia

The following table sets forth the growth in demand for each country or region in the chart above in terms of U.S. dollars.

	2006	2011E	2016E
	(U.S. dollars in millions)		nillions)
China	2,640	3,580	5,125
Asia Pacific	4,125	5,580	7,750
South America	115	135	170
Africa/Middle East	445	550	750
Eastern Europe	715	910	1,140
Other Asia	1,485	2,000	2,625
North America	1,795	2,300	2,885
Western Europe	425	475	540

Source: Freedonia

Steel is a major raw material used by the coal mining machinery industry globally, including China. The price of steel dropped significantly in 2009. Although steel prices have increased in the second half of 2009, they are still relatively low compared to previous years, which is expected to benefit manufacturers of coal mining machinery in terms of raw material costs. The chart below sets forth the price of steel in China from 2003 through July 2009.



Source: Bloomberg

#### CHINA COAL MINING MACHINERY INDUSTRY

#### Overview

Since 2000, a significant increase in the demand for coal has led to robust growth in the coal mining industry in China. Machinery and service industries providing coal mining, processing and utilisation have also entered into one of the most rapid development stages in history, as significant growth in metrics such as coal production scales and volumes, as well as deeper mines, more complicated geological conditions and increased safety awareness have reinforced the needs of the industry. During this period, the government has closed down more than 12,000 small coal mines due to safety concerns and has encouraged increased mechanisation of the existing medium scale and large scale mines. In addition, the significant improvement in sales revenue and net income in the coal mining industry has stimulated further demand for new mining machinery equipment.

Compared to 2007, in 2008, the Chinese coal mining machinery industry increased by 10.5% in terms of production volume, 16.7% in terms of production value and 17.7% in terms of industrywide sales. Demand for coal mining machinery in China is expected to reach approximately RMB90 billion by the end of the Eleventh Five-Year Plan in 2010, including RMB70 billion in new coal mining machinery and equipment and RMB20 billion for upgrading and replacing existing equipment.

The following table sets forth the actual and estimated size of China's coal mining machinery industry by units sold for the periods indicated.

Mining machinery (units)	2003	2004	2005	2006	2007	2008	2009E
Roadheader	198	497	699	855	867	1,343	1,504
Shearer	218	353	437	483	546	661	727
Armoured-face conveyor	3,539	4,944	5,323	3,915	4,872	4,236	4,533

Source: China National Coal Machinery Industry Association

The following table sets forth the size of China's coal mining machinery industry by revenue for 2008.

2000

Revenue
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2008
(RMB in millions)
7,136.0
5,455.9
15,935.9

Source: China National Coal Machinery Industry Association

Due to the high growth of the domestic Chinese market, exported equipment has generally constituted only a small percentage of China's total sales of coal mining equipment. However, total sales are growing due to increased international demand for coal mining machinery, as well as the competitive pricing and quality improvements offered by PRC products. In addition, the technological gap between domestic and international coal mining machinery has been narrowing, with PRC products offering improved equipment performance. This in turn has led to sales increases for equipment manufacturers in China. As the PRC suppliers increase production capacity, exports are estimated to increase significantly.

The table below sets forth the actual and estimated export volume and sales revenue of PRC coal mining machinery.

_	2003	2004	2005	2006	2007	2008	2009E	2010E
Export (in units)	256	315	236	445	330	760	800	920
Export value (in millions of RMB)	25	32	23	210	280	200	250	280

Source: China National Coal Machinery Industry Association

#### **Competitive Landscape and Major Players**

Compared to imported machinery, China's domestic coal mining machinery products have advantages in terms of price and aftermarket service. Domestic manufacturers enjoy significant manufacturing and operating cost advantages, with product prices as low as half the price of imported equipment. The advantages have been a key contributor to the ability of domestic products to secure strong orders in recent years. Wide distribution networks, quality aftermarket services and a deep understanding of the needs of domestic coal mining customers have also contributed to the success of domestic manufacturers in the domestic market.

Domestic coal mining machinery still lags behind imported products in terms of technology, reliability, service life and level of automation. However, domestic products have improved significantly in recent years primarily due to a number of breakthroughs in the research and

development, design and manufacturing of coal mining machinery. Currently, the technology, service life and level of automation of some high-end PRC products and models have reached world leading standards. Consequently domestic coal mines mainly utilise domestic coal mining machinery, as compared to imported products that only account for approximately 3% of the total coal mining machinery market in the PRC.

Domestic manufacturers of coal mining machinery are generally small. The fragmented nature of the industry allows for significant opportunities for industry leaders to acquire smaller competitors, provide integrated sets of products and set nationwide industry standards.

The following table sets forth the ranking of roadheader manufacturers in China in terms of roadheaders sold and market share in 2008.

Rank	Company	Number of roadheaders sold in 2008	Market share in 2008 (%)
1	Sany Heavy Equipment International Holdings Co. Ltd	366	27
2	International Mining Machinery Holdings Limited <sup>(1)</sup>	362	27
3	Taiyuan Mining Machinery Group Co. Ltd.	218	16
4	China National Coal Mining Equipment Co. Ltd	120	9
5	Shanghai Chuangli Coal Mine Equipment Co. Ltd	74	6

Source: China National Coal Machinery Industry Association

(1) The number of roadheaders sold by us in 2008 was calculated based on the date on which the relevant sales contracts were entered into as opposed to the date of delivery or completion of the sale. As a result, this amount may differ from those presented elsewhere in the Prospectus, including in "Business — Our Products and Services" and "Financial Information".

The following table sets forth the ranking of shearer manufacturers in China in terms of shearers sold and market share in 2008.

Rank	Company	Number of shearers sold in 2008	Market share in 2008 (%)
1	International Mining Machinery Holdings Limited <sup>(1)</sup>	179	27
2	Taiyuan Mining Machinery Group Co. Ltd.	114	17
3	Xi'an Coal Mining Machinery Co. Ltd.	92	14
4	Wuxi Shengda Machinery Co. Ltd. (Joy Global Inc.)	87	13
5	Shanghai Chuangli Coal Mine Equipment Co. Ltd	70	11

Source: China National Coal Machinery Industry Association

(1) The number of shearers sold by us in 2008 was calculated based on the date on which the relevant sales contracts were entered into. See note (1) to the table above.

Our competitors include the following leading designers and manufactures of coal mining machinery in China:

- Sany Heavy Equipment International Holdings Co. Ltd. Sany Heavy Equipment International Holdings Co. Ltd. was established in January 2004 by Sany Group. It has been listed in Hong Kong since November 2009. It is engaged in the research, design and manufacturing of coal mining machinery, with the roadheader being its principal coal mining machinery product. In 2008, Sany Heavy Equipment International Holdings Co. Ltd.'s revenue was RMB1,146.8 million.
- Taiyuan Mining Machinery Group Co Ltd. Taiyuan Mining Machinery Group Co Ltd is a wholly state owned enterprise established from the equity reform of Taiyuan Mining Machinery Factory. The company's key products are divided into coal mining machinery, metalworking machinery, lubricated hydraulic systems and components, as well as electronic control systems.
- China National Coal Mining Equipment Co Ltd. China National Coal Mining Equipment Co Ltd is a state owned enterprise consisting mainly of Zhangjiakou Coal Mining Machinery Co Ltd and Beijing Coal Mining Machinery Co Ltd. The company's parent company, China Coal Energy Co Ltd, has been listed in Hong Kong since 2006 and in Shanghai since 2008. The company's products include roadheaders, shearers and armoured-face conveyors. In 2008, China National Coal Mining Equipment Co Ltd's revenue was RMB4,133.6 million.
- Shanghai Chuangli Coal Mine Equipment Co. Ltd. Shanghai Chuangli Coal Mine Equipment Co. Ltd. was founded in 2003. The company's key products include roadheaders, shearers and other mining equipment such as electronic systems and other mining equipment components.
- Xi'an Coal Mining Machinery Co. Ltd. Xi'an Coal Mining Machinery Co. Ltd. was established in 1951 as the Xi'an Coal Mine Equipment Factory. The company's main products include shearers, roadheaders, and other coal mine equipment.
- Wuxi Shengda Machinery Co. Ltd. Wuxi Shengda Machinery Co. Ltd. was established in 1965 as the Wuxi Coal Machinery Factory, and was acquired in 2008 by Joy Global Inc. The company's key products include ultra-thin seam, thin seam, medium and thick seam shearers.

## **Major Industry Trends**

## Integrated sets of coal mining machinery is demanded

A complete underground long wall mining system typically consists of four core pieces of equipment, namely roadheader, shearer, armour-faced conveyor and hydraulic roof support. We believe market demand for coal mining equipment in the future will no longer be limited to single equipment items. Customers are increasingly demanding integrated sets of coal mining machinery comprised of roadheaders, shearers, armour-faced conveyors, hydraulic roof supports and other complementary products that can be integrated into existing systems.

China's coal mining machinery industry was first developed during the planned economy period, where it was initially based on and developed in accordance with the national coal production

allocation system controlled by the PRC Government. As a result, different pieces of the same product were manufactured and processed by several different manufacturing companies. The structure of the industry has persisted and the market is fragmented, consisting mainly of small-scale operations.

From the perspective of the customer, safe and efficient longwall mining demands that all coal mining machinery is well coordinated, making complete sets of integrated coal mining machinery one of the key development trends in the domestic industry. Hence, the ability of manufacturers to offer complete sets of coal mining machinery will become key to their future growth in the industry.

### Focus on high productivity and high efficiency machinery

The development of coal mining machinery has been mainly focused on high productivity and high efficiency machinery including (i) thick-seam mining integrated systems with annual capacity of 6 to 10 million tonnes; (ii) thin-seam mining integrated systems with annual capacity of 1.5 to 2 million tonnes; (iii) short wall mining integrated systems with annual capacity over 1 million tonnes, and (iv) roadway layout rapid mechanised excavation integrated systems. Currently, the 6 million tonne thick-seam mining integrated systems have completed testing and the 10 million tonne thick-seam mining integrated systems are already in production. These developments are expected to meet the demand for high powered coal mining machinery and improve the level of technical expertise in the domestic coal mining machinery industry.

### Industry consolidation is expected

With the establishment of the 13 coal production bases, the coal mining industry in China has begun to implement its resource integration and large-scale conglomeration strategy. The increasingly sophisticated customer base consisting of China's consolidated coal mining companies is expected to demand advanced and efficient equipment that is accompanied by comprehensive services. This results in increasing pressure on the mining equipment industry to consolidate in order to minimise capacity constraints, share technology and create purchasing power mass.

Currently, the coal mining equipment industry in China is fragmented. The industry is divided by equipment type, and many large-scale domestic manufacturers only command a leading position in certain types of equipment or product segments.

Industry consolidation is already under way in China and in recent years, two major domestic equipment manufacturers have acquired smaller equipment manufacturers. In the current competitive landscape, domestic manufacturers that can raise or generate sufficient capital will be able to participate in the consolidation trend and achieve rapid expansion through mergers and acquisitions, while those that cannot adopt a similar strategy are expected to become acquisition targets or be forced out of the market.

In recent years, some foreign players, such as Joy Mining Machinery, have adopted acquisitive expansion strategies, contributing to the consolidation of the PRC coal mining machinery industry.

### **Key Future Growth Factors**

### Strong growth in related industries

Strong growth in the overall PRC economy is expected to fuel the demand for coal. This is manifested primarily in the power, cement and steel industries. All of these industries are expected to grow strongly in the coming years. China's power generation capacity is expected to double between 2009 and 2020 from 800GW to over 1,500GW. Over half of the capacity expansion will be thermal power generation which consumes coal as its primary fuel source. The cement industry has experienced a strong rebound from the downturn in the industry in 2008, and the condition of the industry is expected to improve further in terms of both pricing and volume in the short, medium and long term. The government's economic stimulus, liberalising of monetary policy, and lending practices have sparked recovery in many downstream industries in the PRC, which in turn have generated a strong rise in steel demand in China, a trend expected to continue in the future. Growth in these industries will increase the demand for coal.

### Improvement of mechanisation levels in coal mines

The China Coal Industry Association estimates that demand for coal mining machinery equipment, driven by the rapid mechanisation of the PRC coal mining industry, will reach RMB30.1 billion during 2009 to 2015. The PRC Government has announced plans to invest another RMB12.1 billion in the upgrading of existing facilities during the same period. Favourable conditions in the coal mining industry have led to improvements in industry profitability, thereby increasing the capability of coal mines to increase mechanisation. The PRC Government has announced plans to continue to close small coal mines due to safety issues and raise the proportion of large mechanised coal mines in the entire coal mining industry thus further driving the demand for coal mining machinery and equipment. According to data issued by the State Administration of Work Safety, or SAWS, in 2008, the mortality rate in PRC coal mines is 1.182 persons per 1 Mtpa capacity, which is higher than anywhere else in the world. The primary reason is that most small to medium-scale coal mines in China utilise fewer mining machines and tend to use mining machinery of lower quality. According to the SAWS, the mortality rate per 1Mtpa in domestic mines with a high rate of mechanisation is only 1/40 of the national average mortality rate, and is close to the level in developed countries. The closing of over 15,000 small unsafe mines and the increased automation and mechanisation of the underground coal mining industry has significantly reduced the number of coal mining fatalities in China from approximately 7,000 in 2002 to 3,215 in 2008. Mine safety will continue to improve as mechanisation levels continues to increase.

As part of the Eleventh Five-Year Plan, the technology requirements for production in the coal industry will increase significantly. The PRC Government plans to construct 140 modern, highefficiency, safe mines, as well as increase its financial support of coal mining construction projects. For example, seventeen coal mining construction projects will receive loans from China Development Bank to support the acquisition of mining machinery and 100 high profile conventional coal mining work faces will be upgraded to fully mechanised work faces. As a result, domestic large and medium-scale coal mines are expected to achieve mechanisation rates over 95% and over 80%, respectively, by 2010, while the mechanisation and/or semi-mechanisation rate in small-scale coal mines is expected to exceed 30% during that same period. The overall mechanisation rates of domestic coal mines will increase from 42% in 2006 to 77.6% in 2010, according to the Eleventh Five-Year Plan.

### Construction of new mine bases

The construction of new coal mines and new working faces in existing mines is expected to create substantial demand for new equipment. According to the Eleventh Five-Year Plan for the Coal Industry Development issued by the National Development and Reform Commission in January 2007, domestic coal production was estimated to increase from 2.2 billion tonnes in 2005 to 2.6 billion tonnes in 2010, with a CAGR of 3.4%. This includes a estimated 380 million tonne reduction in coal production over this period from the closure of small scale mines that would not be consolidated. According to the Eleventh Five-Year Plan, 810 million tonnes of new production capacity was estimated to be added between 2005 and 2010. With the reduction of capacity from the closure of small mines, the net increase in coal production was projected to be 430 million tonnes during this period. Actual coal production in 2008 of 2.8 billion tonnes has already exceeded the 2010 projection of 2.6 billion tonnes. In light of the sustained growth of coal production, fixed assets investment in the coal industry is expected to maintain a stable growth rate of 10% annually.

Investment in fixed assets is expected to be 70% of the total coal mining investment, of which 50% will be invested in coal mining machinery and equipment. Therefore, overall investment in coal mining machinery and equipment is expected to account for 35% of the total investment in new coal mines. According to CMIA, the total investment in new coal mines will reach RMB220 billion during the Eleventh Five-Year Period. As a result, approximately RMB77 billion will be allocated to the investment in coal mining machinery equipment in order to meet the demands of increasing coal production. In the first seven months of 2009, fixed asset investment in the coal mining industry increased by 39.6% compared to the same period in 2008. This significant fixed asset investment is expected to drive sales in the coal mining machinery industry.

The major coal mining companies in China have all earmarked significant funds for future capital expenditures, aimed at constructing new mine bases and upgrading mining machinery at existing mine bases. Total capital expenditure for the next four years of China Shenhua, China Coal Energy and Yanzhou Coal will exceed RMB80 billion, which is expected to contribute positively to demand in the coal mining machinery industry.

### Aftermarket, upgrades and replacement of old equipment

The rate of aging of coal mining equipment is related to coal production when there is consistent equipment usage levels. Mining companies periodically purchase parts to maintain their current equipment or acquire new equipment to replace old and obsolete equipment and to ensure that their operations are safe and efficient. Because the average life span of most coal mining machinery is between three and five years, the growth rate of the coal mining machinery industry is expected to lag behind the growth rate of coal production by a period of three to five years. A period of strong expansion and capital expenditure which occurred in 2003 to 2006 is expected to result in strong demand for coal mining machinery replacement parts, services and new machines in 2007 to 2010.

As China continues its efforts to increase coal production with the mechanisation of existing coal mines and the construction of 13 new coal production bases, the demand for coal mining machinery is also expected to increase. This fosters growth in the need for aftermarket services and machinery components. In particular, aftermarket service is expected to be a key growth area for Chinese coal mining machinery manufacturers. Manufacturers with the ability to provide one-stop value-added services are expected to be influential in the market. In this respect, the provision of technical

training and the establishment of a strong network of service operations close to customers will allow them to provide on-time, 24/7 service and solutions and in doing so significantly improve their understanding of, and communication with, their customers. This will in turn improve their overall market position and accelerate growth.

In 2008, aftermarket sales of major domestic Chinese coal mining machinery manufacturers accounted for approximately 15% of total sales. Comparatively, aftermarket sales for international mining machinery manufacturers such as Bucyrus Inc. and Joy Mining Machinery Company accounted for 46% and 61% in 2008, respectively. As the Chinese coal mining machinery industry continues to develop, aftermarket sales will be expected to account for an increasing proportion of total sales. The gap between Chinese manufacturers and international players such as Bucyrus Inc. and Joy Mining Machinery Company in this respect points to the massive potential for growth in aftermarket sales amongst Chinese coal mining machinery manufacturers.

### Preferential government policies

The coal mining equipment industry is one of the 16 key sectors that the State Council has targeted for development. On 7 February 2007, the State Administration of Taxation cancelled certain tariff (or related VAT) for "large-scale, in-mine comprehensive excavation, lifting and washing equipment and large scale glory hole equipment". We believe domestic manufacturers of mining excavation equipment will benefit from the cancellation of this equipment imports tariff. The PRC Government encourages all domestic industries, including coal mining, to purchase domestic equipment and technology, and has set target localisation rates for each major industry which will help the domestic mining machinery manufacturers capture the growing Chinese market.

### BACKGROUND INFORMATION ON ASSOCIATIONS AND INDUSTRY GROUPS

Provided below is information on some of the industry associations and groups relating to our business, many of which have been referred to in this Prospectus.

- > BP Statistical Review of World Energy. BP Statistical Review of World Energy is an annual publication which has been authored by BP since 1951, and currently has a worldwide circulation of 60,000 printed copies. The statistics in the document are taken from government and other primary sources as well as published data. BP is one of the world's largest energy companies engaged in the exploration and production, refining and marketing of oil & gas products as well as alternative energy.
- Energy Information Administration. Energy Information Administration is an independent statistical agency within the Department of Energy of the United States of America. The agency collects data on energy reserves, production, consumption, distribution, prices, technology and related international, economic and financial matters. This information is disseminated as policy-independent data.
- China's National Bureau of Statistics. Directly governed by the Central Government of the PRC, the National Bureau of Statistics is responsible for the collection and coordination of national statistics, ensuring the truthfulness, accuracy and timeliness of statistical data, as well as establishing policies and guidelines with respect to national statistics.

- > China Coal Industry Association. China Coal Industry Association is responsible for the collection of information regarding policy, technology, industry data in the China coal industry.
- > CEIC. CEIC Data Company Ltd is an independent research provider. Its data is assembled by data specialists and researchers in collaboration with prime national and regional statistical agencies.
- > SXCoal. Established in 1998, SXCoal.com consists of teams of professional coal experts dedicated to the collection of data regarding resources, price, policy, analysis, companies and related industries.
- > *Freedonia*. Freedonia is an independent research provider based in Ohio, United States. It authors independent reports using trade publications, government statistics, proprietary databases and annual and industry reports.
- China National Coal Mining Machinery Industry Association. China National Coal Mining Machinery Industry Association is a national organisation with membership covering all medium and large coal mining machinery manufacturers in China. It compiles an annual yearbook on the production and economic indicators of coal mining machinery manufacturers, which is distributed to member companies.

### OVERVIEW

To date, the PRC Government has promulgated few laws or regulations specifically applicable to the coal mining equipment manufacturing industry. However, many of the laws, regulations and policies governing the coal mining industry have significant impact on the coal mining equipment manufacturing industry due to the interconnected nature of the two industries. For instance, policies promoting the mechanisation of coal mining operations in China, affect us as a coal mining equipment manufacturing company because they affect our customers' selection of coal mining equipment. In addition, all of our business operations in China are subject to fees and taxes, as well as safety and environmental protection laws and regulations.

Due to the close relationship between the coal mining equipment manufacturing industry and the coal mining industry, we are subject to the supervision and regulations of the State Administration of Coal Mine Safety, or SACMS, which sets standards for coal mining equipment. In addition, we are also regulated and supervised by other government authorities in various aspects of our business.

### THE COAL MINING EQUIPMENT MANUFACTURING INDUSTRY

### **Principal Legislations**

Under the guidance of the Outline of the Eleventh Five-Year Plan for National Economic and Social Development of the PRC issued in March 2006, the NDRC further issued guidance for the development of the coal industry. The PRC Government plans to accelerate consolidation by selectively granting mining rights only to coal mining projects that meet the threshold level of production. During the Eleventh Five-Year Plan which is from 2006 to 2010, the PRC Government will not grant mining rights to any new coal mining project that cannot produce 300 thousand tonnes of coal per year. Furthermore, in response to the high accident rate, the PRC Government has increasingly tightened regulatory standards to promote safety in mines and has been actively enforcing these standards by shutting down mines that fail to meet government safety standards. Under the Eleventh Five-Year Plan, the PRC Government requires the fatality rate per million tonnes of coal to be reduced to below 2.0. To achieve this goal, the PRC Government requires mechanisation levels of large and medium-scale coal mines to reach 95% and 80% respectively by 2010.

The NDRC also issued the *Coal Industry Policy*, or the Policy, on 23 November 2007 to promote the adoption of integrated and mechanised coal mining technologies as well as the use of long-wall mining methods. In addition, the Policy encourages reform in the mining technology and roof supports used in small-scale coal mines and the development of safe and efficient conveying technology and equipment.

The Amended Catalogue for the Guidance of Foreign Investment Industries, which took effect from 1 December 2007, or the Catalogue, was approved by the State Council in October 2007. According to the Catalogue, foreign investment that promotes the development and application of new technologies that improve the recovery rate at mining sites such as the shearers with power of more than 2000KW are encouraged. In addition, pursuant to the *Guideline for Present Priority Development of High-tech Indoctrination Key Areas (2007)* published by the NDRC, Department of Science and Technology, the Ministry of Commerce of the People's Republic of China, or MOFCOM, and the State Intellectual Property Office of China, or SIPO on 23 January 2007, the development of integrated, large-scale shearers and roof support systems for coal mining is also encouraged by the PRC Government.

### **Other Legislations**

The Standing Committee of the National People's Congress promulgated *the Coal Law of the PRC*, or the Coal Law, on 29 August 1996, which became effective on 1 December 1996, to specifically address the exploration, exploitation and mining of coal. The Coal Law sets forth requirements in many areas of coal production, including, among others, exploration, the approval of new mines, the issuance of production permits, the implementation of safety standards, the trading of coal, the protection of mining areas from destructive exploitation, the protection of miners and administrative supervision.

On 14 March 2005, the NDRC announced the PRC Government's decision to revise the Coal Law of the PRC promulgated in 1996 by the National People's Congress. The NDRC concluded the comment-seeking process on 15 October 2005 and has begun the rulemaking process. This decision was made in response to concerns over the lack of a well-coordinated development plan for mining, which contributed to a significant amount of waste of valuable coal resources. The lack of effective penalty provisions or the lenient enforcement of existing provisions in the Coal Law has been cited as another important reason for the current rulemaking effort.

The revised Coal Law is expected to strengthen the administration and management of coal reserves, to facilitate and institutionalise coal trading and to promote safe operation of coal mines in China. Additionally, to ensure optimal utilisation of coal resources, the NDRC may evaluate the mining techniques and coal extraction capabilities of coal mining operators when allocating new coal reserves. The PRC Government may prefer to allocate larger coal reserves to large coal mining operators with sufficient funding and advanced mining and coal extraction techniques to ensure optimal extraction of coal reserves and mining safety.

On 7 June 2005, the State Council promulgated Several Opinions on Promoting the Healthy Development of the Coal Industry, or the Opinions, announcing the PRC Government's policies with respect to the development and restructuring of the coal industry. The Opinions resonated with the NDRC's announcement on the revision of the Coal Law and reiterated the PRC Government's policies with respect to the administration of coal reserves, enhancement of coal mine safety, encouragement of industry consolidation among coal producers, acceleration of the construction of large coal production bases, improvement of mining techniques and equipment for coal production and the organisation and regulation of small coal mines.

### Safety

The Provisional Regulation of Safety Mark Management for Coal Mining Products, which was promulgated by the SACMS on 26 November 2001 and became effective on 1 January 2002, requires coal mining products that may endanger the safety and health of coal miners to obtain product safety marks certified by the SACMS. No person or entity is allowed to sell, purchase or use coal mining products that require safety marks prior to obtaining them. The SACMS has authorised coal mining product safety mark certification organisations to review and approve equipment to be granted product safety marks. Roadheaders, shearers, armoured-face conveyors and related products all fall under the product categories that require safety marks. Our maintenance services business is subject to the Management Regulation of Coal Principal Equipment Maintenance and Overhaul License. In addition, the products and some of our products requires the National Production certificates. We have obtained all such licenses and certificates other than three product safety marks

which are under renewal. The three products whose safety marks are under renewal have passed technical examination and are undergoing functional examination and other required examinations. The renewal is to be completed in one or two months. There is no material legal impairment in obtaining the relevant safety marks as long as the products meet all requirements of the examinations. Jixi Machinery has not and will not sell such products before the renewed safety marks are granted. Our PRC legal counsel, King & Wood has confirmed that the continued business operation would not breach any PRC laws and regulations as long as the Group does not sell such products before the renewal is approved.

### **Environmental Protection**

*The Environmental Protection Law*, promulgated by the National People's Congress on 26 December 1989, is the basic law for environmental protection in China. The law establishes the basic principle for coordinated advancement of economic growth, social progress and environmental protection, and defines the rights and duties of governments at all levels.

Pursuant to *the Environmental Protection Law*, the Ministry of Environmental Protection is empowered to formulate national environmental quality and discharge standards and to monitor China's environmental system at the national level for the purpose of preventing and eliminating environmental pollution and damage to ecosystems. Environmental protection bureaus at the county level and above are responsible for environmental protection within their areas of jurisdiction. Local environmental protection bureaus may set more stringent local standards on discharging pollutants than the national standards and enterprises are required to comply with the more stringent of the two sets of standards. The PRC Environmental Protection Law requires any entity operating a facility that produces pollutants or other hazards to incorporate environmental protection measures into its operations and to establish an environmental protection responsibility system, which must adopt effective measures to control and properly dispose of waste gases, waste water, waste residue, dust or other waste materials.

New construction, expansion or reconstruction projects and other installations that directly or indirectly discharge pollutants to the environment are subject to relevant provincial regulations governing environmental protection for such projects. Entities undertaking such projects must submit a pollutant discharge declaration statement detailing the amount, type, location and method of treatment to the competent authorities for examination. The authorities will allow the construction project operator to release a certain amount of pollutants into the environment and will issue a pollutant discharge license for that amount of discharge subject to the payment of discharge fees. The release of pollutants is subject to monitoring by the competent environmental protection authorities. If an entity discharges more than the amount permitted by the pollutant discharge license, the local environmental protection bureau can fine the entity up to several times the discharge fees payable by the offending entity for its allowable discharge, require the offending entity to close its operations, or take other measures to remedy the problem.

In the environmental impact statement of a construction project, the project operator is required to make an assessment regarding the pollution and environmental hazards the project is likely to produce and its impact on the ecosystem, and measures for their prevention and control. The operator is required to submit the statement according to the specified procedure to the competent environmental protection authority for examination and approval. The building of sewage outlets

within any water conservancy projects, such as canals, irrigation channels and reservoirs, is subject to the consent of the competent authority in charge of water conservancy projects.

The facilities for the prevention and control of pollution are required to be designed, constructed and put into use or operation simultaneously with the main part of a construction project. Such facilities must be inspected by the competent environmental protection authority. If they do not conform to the specified requirements, the operator is be permitted to put the new facility into operation or use.

Pursuant to the requirements under the amended *Law on Prevention of Water Pollution of the PRC*, which became effective as of 1 June 2008, *Law on Prevention of Air Pollution of the PRC*, which became effective as of 1 September 2000 and *Administrative Regulations on Levy and Use of Discharge Fees*, which became effective as of 1 July 2003, enterprises which discharge water or air pollutants are required to pay discharge fees pursuant to the types and volume of pollutants discharge fees are calculated by the local environmental protection authority which assess and determine the types and volume of pollutants discharged.

Violators of the *Environmental Protection Law* and various environmental regulations may be subject to warnings, payment of damages and fines. Any entity undertaking construction work or manufacturing activities before the pollution and waste control and processing facilities are inspected and approved by the environmental protection department may be ordered to suspend production or operations and may be fined. The violators of relevant environment protection laws and regulations may be subject to criminal liability if violations resulted in severe loss of property, personal injuries or death.

Pursuant to Law of the People's Republic of China on Evaluation of Environmental Effects and Environmental Protection Management Regulation for Construction Projects, enterprises are required to take precautions against adverse effects on the environment after the implementation of operational plans and the completion of construction projects and to promote the coordinated development of the economy, society and environment.

In addition to the PRC environmental laws and regulations, China is a signatory to the 1992 United Nations Framework Convention on Climate Change and the 1998 Kyoto Protocol, which propose emission targets to reduce greenhouse gas emissions. The Kyoto Protocol came into force on 16 February 2005. At present, the Kyoto Protocol has not set any specific emission targets for certain countries, including China.

### TAXATION AND FEES

Historically, business enterprises in China were, in general, subject to enterprise income tax at the rate of 33.0%. However, PRC state and local tax laws provide for a number of preferential tax treatment schemes applicable to various enterprises, industries and locations. Starting in April 2006, Jixi Machinery and Jiamusi Machinery were exempted from enterprise income tax as a result of a preferential tax treatment granted by their local tax authority due to their status as foreign-invested manufacturing enterprises.

On 16 March 2007, China passed the Enterprise Income Tax Law, which took effect on 1 January 2008, imposing a tax rate of 25.0% on all businesses. According to the notice on the

implementation of the Enterprise Income Tax Law issued by the State Council on 26 December 2007, Jixi Machinery and Jiamusi Machinery will be subject to preferential tax rate of 12.5% from 1 January 2008 to 31 December 2010. From 1 January 2011, Jiamusi Machinery and Jixi Machinery will be subject to an enterprise income tax rate of 25.0%. In 2009, both Jixi Machinery and Jiamusi Machinery were granted the qualification as "High and New Technology Enterprise" by the State Administration of Taxation. This status must be applied for annually and, if granted, will reduce the enterprise income tax rate by 50% for the year of the grant.

In addition, the coal mining equipment industry is one of the 16 key sectors in the equipment manufacturing industry that the State Council has targeted for development. On 14 January 2007, the Ministry of Finance of PRC, NDRC, the General Administration of Customers and the National Tax Bureau effectively cancelled certain import tariffs or related import value-added tax on components to large scale mining equipments and the like. Domestic manufacturers of mining excavation equipment will benefit from the cancellation of this import tariff on components. The PRC encourages all domestic industries, including coal mining, to purchase domestic equipment and technology and has set target of localisation rates for the industry.

#### HISTORY AND DEVELOPMENT

### Overview

The Resolute Fund, L.P., a private equity fund, indirectly controls our Company through the ownership of its five parallel funds in TJCC Holdings. Resolute Fund Partners, LLC, a Delaware limited liability company, is the general partner of The Resolute Fund, L.P. and each of the five parallel funds. The Jordan Company, L.P., a Delaware limited partnership, is the manager of The Resolute Fund, L.P. and each of the five parallel funds.

Our Company was incorporated in the Cayman Islands on 12 April 2006 in contemplation of the investments by The Resolute Fund, L.P. in the PRC, which were the acquisitions of Jiamusi Machinery and Jixi Machinery. Our Company is directly owned as to 91% by TJCC Holdings, an investment company directly controlled by the five parallel funds of The Resolute Fund, L.P. The remaining 9.0% equity interest in our Company is held as to 6.3% by Mr. Rubo Li, 1.35% by Mr. Emory Williams and 1.35% by Williams Realty. Mr. Rubo Li, our non-executive Director, and Mr. Emory Williams, who resigned as Director in December 2009, had assisted The Resolute Fund, L.P. in identifying Jiamusi Machinery and Jixi Machinery as potential attractive acquisitions and subsequently participated in the acquisition negotiations. They were given minority interests in our Company as well as "founder participation" rights in the event of repurchase or redemption of our preferred shares as an incentive provided by The Resolute Fund, L.P. to start-up entrepreneurs and management business partners. See "Reorganisation — Preferred Shares" and "Reorganisation — Historical Related Party Transactions — Loans to Messrs. Rubo Li and Emory Williams and their respective related parties".

### **History of Our Operations**

We operate through three principal operating subsidiaries in China, namely Jiamusi Machinery, Jixi Machinery and Huainan Longwall. We also hold minority interests in a number of joint ventures with a view to expanding our customer base and aftermarket sales and services. The following is a brief history of these operations:

Jiamusi Machinery and Jixi Machinery. In 2004, we began negotiations with Heilongjiang Coal Mining Machinery for the acquisitions of Jiamusi Machinery and Jixi Machinery. Heilongjiang Coal Mining Machinery was a state-owned enterprise, an independent third party and the then sole shareholder of each of Jiamusi Machinery and Jixi Machinery. On 12 April 2006, in contemplation of the acquisitions, our Company was incorporated. Pursuant to an equity transfer agreement dated 30 December 2005, we agreed to acquire the entire equity interest of Jiamusi Machinery and Jixi Machinery, and on 16 May 2006, we, through our subsidiary, IMM Mauritius, completed the acquisition of the entire equity interest of Jiamusi Machinery and Jixi Machinery for a cash consideration of RMB320 million and RMB41 million in expenses directly attributable to the acquisition. The acquisition was approved by the relevant government authorities, including, among others, Heilongjiang Provincial Investment Promotion Bureau (黑龍江省招商局). The consideration amount was determined based on the appraised net asset value of Jiamusi Machinery and Jixi Machinery in the asset valuation reports dated 25 April 2005 and prepared by the PRC certified valuer, namely, Heilongjiang Guotong Appraisal Co., Ltd. (黑龍江國通資產評估有限公司), which was confirmed and approved by the State-owned Assets Supervision and Administration Commission of Heilongjiang Provincial Government. As of 31 December 2006, a sum of approximately RMB33.8 million remained due by us to Heilongjiang Coal Mining Machinery. Since we did

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not have effective control of Jiamusi Machinery and Jixi Machinery prior to their acquisitions by us on 16 May 2006, it was agreed that the earnings of Jiamusi Machinery and Jixi Machinery between 1 January 2006 to 16 May 2006 in the amount of approximately RMB24.2 million and a management fee for the same period in the sum of approximately RMB9.6 million should be due and payable by us to Heilongjiang Coal Mining Machinery. This sum was fully paid by us in 2008.

Both Jiamusi Machinery and Jixi Machinery have a long history in China's coal mining machinery industry. Jiamusi Machinery designed and manufactured roadheader products and traces its history back to 1957. Jixi Machinery designed and manufactured shearer products and traces its history back to 1936. Both Jiamusi Machinery and Jixi Machinery are pioneers and market leaders in the coal mining equipment industry in China and contributed significantly to the development and technological advancement of roadheader and shearer products in China.

Huainan Longwall. On 5 June 2007, we established Huainan Longwall, which was initially established as a sino-foreign joint venture with a total investment capital of RMB220 million and a registered capital of RMB100 million, which initially was owned as to 75.0% by us through our indirect wholly-owned subsidiary, IMM AFC, and as to 25.0% by Huainan Benniu, a Chinese enterprise and, prior to the establishment of Huainan Longwall, an independent third party. We contributed RMB75 million in cash and Huainan Benniu contributed its assets (primarily consisting of machinery, equipment and inventories) valued at RMB25 million towards the registered capital of Huainan Longwall. The term of the joint venture is 50 years, extendable upon mutual agreement and approval by the relevant government authorities. Since the establishment of Huainan Longwall, Huainan Benniu continues to act as a sales agent and distributor of Huainan Longwall.

On 3 December 2009, we entered into an equity transfer agreement to acquire the 25.0% equity interest held by Huainan Benniu in Huainan Longwall for a cash consideration of RMB51.4 million (equivalent to approximately HK\$58.4 million), to be paid on or before 31 March 2010. The cash consideration was determined upon negotiations between the parties by reference to an estimated net income of Huainan Longwall for the year of 2009. Approval and registration procedures relating to the purchase were completed in 19 January 2010. Upon completion of our acquisition, Huainan Benniu will no longer be our connected person but will continue to act as a sales agent and distributor of Huainan Longwall.

Huainan Longwall designs, manufactures, sells, provides repairs, maintenance and aftermarket services for armoured-face conveyors and related products.

- > Joint venture investments. To further consolidate the relationship with our customers, in addition to our extensive network of wholly-owned sales and service centres, we have established three joint ventures with certain end customers to provide aftermarket sales and services.
  - In September 2006, Jixi Machinery established Huainan Shunli in Huainan of Anhui Province and holds 25.0% equity interest in Huainan Shunli. The other shareholders of Huainan Shunli are independent third parties.

## HISTORY

- ➤ In July 2007, Jiamusi Machinery established IMM Xinjiang in Urumqi of Xinjiang Autonomous Region and holds 15.0% equity interest in IMM Xinjiang. The other shareholders of IMM Xinjiang are independent third parties.
- In July 2008, Jiamusi Machinery established Tianlong Machinery in Ordos of Inner Mongolia Autonomous Region and holds 20.0% equity interest in Tianlong Machinery. The other shareholders of Tianlong Machinery are independent third parties, and include Shendong Tianlong Group Co., Ltd. and China National Coal Mining Equipment Co. Ltd.

Among our three PRC subsidiaries, Jiamusi Machinery and Jixi Machinery were both stateowned enterprises before they were acquired by us in April 2006 which was prior to 8 September 2006 when the *Rules on the Acquisition of Domestic Enterprises by Foreign Investors in the PRC*, or Circular 10, became effective. Both acquisitions were duly approved by MOFCOM Heilongjiang branch pursuant to *Interim Provisions Regarding Mergers and Acquisitions of Domestic Enterprises by Foreign Investor*, and upon completion of such acquisitions, both Jiamusi Machinery and Jixi Machinery became wholly foreign-owned enterprises under the laws of the PRC. Huainan Longwall was established as a joint venture company in 2007 by way of foreign direct investment, instead of merger and acquisition as stipulated in the Circular 10. According to our PRC legal counsel, King & Wood, Circular 10 is therefore not applicable to either the acquisitions or the establishment of Huainan Longwall.

Further, the acquisitions of both Jiamusi Machinery and Jixi Machinery and the establishment of Huainan Longwall are not considered a "round-trip investment", which would be subject to SAFE registration under the Notice on Relevant Issues concerning Foreign Exchange Administration for Domestic Residents to Engage in Financing and in Return Investment via Overseas Special Purpose Companies, or Circular 75. According to our PRC legal counsel, King & Wood, Circular 75 is therefore not applicable to either the acquisitions or the establishment of Huainan Longwall.

#### **OVERVIEW**

We are undertaking a number of steps as part of our Reorganisation to settle all historical related party transactions and to repurchase the outstanding preferred shares. These steps include:

- (i) repurchase of all outstanding preferred shares held by our controlling shareholder, TJCC Holdings;
- (ii) settlement of all related party transactions and amounts payable and receivable in respect of such related party transactions, except the consulting arrangement with Mr. Rubo Li;
- (iii) payment of US\$10.0 million (equivalent to approximately HK\$77.5 million), being the TJCC Services Transaction and Termination Fee (as defined below) to TJCC Services for (a) its extra services provided in advising us on the Reorganisation in connection with the Global Offering, and (b) as compensation for terminating the Management Consulting Agreement seven years early; and
- (iv) payment of the Contingent Dividend to the Pre-IPO Ordinary Shareholders, such payment to be paid after completion of the audit of the financial results of the Company for the year ended 31 December 2009.

#### PREFERRED SHARES

In 2006, to finance our acquisition of Jiamusi Machinery and Jixi Machinery, we issued preferred shares to TJCC Holdings for a total purchase price of US\$64.0 million (equivalent to approximately HK\$496.1 million). In 2007, we issued additional preferred shares to TJCC Holdings with a total purchase price of US\$38.5 million (equivalent to approximately HK\$298.4 million), of which US\$14.6 million (equivalent to approximately HK\$113.2 million) were committed but unpaid as of 31 July 2009 and which were subsequently fully paid up on 18 December 2009. Holders of our preferred shares are entitled to cumulative dividends compounded semi-annually at an annual rate of 10.0% per year upon declaration of such dividends by our Board. No dividends have been declared on such preferred shares, and our Board will not declare any dividends on the preferred shares prior to or in connection with the Global Offering. As part of the Reorganisation, we and TJCC Holdings have agreed that all the preferred shares would be repurchased by us at their initial purchase price in an aggregate sum of US\$102.5 million (equivalent to approximately HK\$794.5 million).

TJCC Holdings is the only holder of our preferred shares. Messrs. Rubo Li and Emory Williams do not hold any of our preferred shares. However, in the event of a redemption, repurchase of or distribution on such preferred shares, Messrs. Rubo Li and Emory Williams, pursuant to a Founder Participation Agreement dated 16 May 2006, are entitled to participate on an as-if basis in receiving a "founder participation" on a portion of the purchase price of the preferred shares plus any dividends declared on such portion of the purchase price.<sup>(1)</sup> Messrs. Li and Williams were involved in our original formation, our acquisitions of Jiamusi Machinery and Jixi Machinery as well as our business development, working closely with The Jordan Company, L.P. and The Resolute Fund, L.P. The Founder Participation Agreement was part of the negotiated deal with Messrs. Li and Williams at the time and the amount of their "founder participation" was meant to reflect their 9.0% interest in the ordinary shares, which is within the typical range of 5.0 to 15.0% equity participation provided by The Jordan Company, L.P. to start-up entrepreneurs and management business partners so as to align the equity incentives and orientation of all parties.

Prior to the Global Offering and as part of the Reorganisation, we repurchased an aggregate of approximately US\$43.4 million (equivalent to approximately HK\$336.4 million) of the preferred shares and will repurchase the balance of the preferred shares of approximately US\$59.1 million (equivalent to approximately HK\$458.1 million) upon completion of the Global Offering.

<sup>(1)</sup> Pursuant to a Founder Participation Agreement entered into between the Company, Mr. Rubo Li and Mr. Emory Williams on 16 May 2006, Mr. Rubo Li, Mr. Emory Williams and Williams Realty could participate in certain agreed respects in the proceeds available for distribution by the Company to the holders of preferred shares of par value of US\$10.00 per share (equivalent to approximately HK\$77.5) of the Company, upon the redemption of the preferred shares of the Company and other specified events based on prescribed formula. Details of the formula in determining the amounts payable (i.e. US\$4.86 million or approximately HK\$37.7 million) to Messrs. Rubo Li and Emory Williams under the Founder Participation Agreement are set out as follows:

<sup>(</sup>i) if the preferred shares are redeemed or repurchased, following (1) payment in full of all indebtedness, obligations and liabilities of the Company (i.e. for the purpose of the repurchase as part of the Reorganisation, these include the intercompany loans and accrued interest payable to TJCC Holdings, outstanding management fees payable to TJCC Services and TJCC Services Transaction and Termination Fee payable by the Company as of 31 December 2009. See "Reorganisation Steps" below in the "Reorganisation" section.), including any transaction fees and expenses in connection therewith and (2) payment in full of the initial US\$54.0 million (equivalent to approximately HK\$418.5 million) of the initial subscription price or face value of the preferred shares (the "Preferred Shares Participation Face Amount") but not including any preferred dividends in respect of such preferred shares (the "Preferred Dividend Participation Amount"), Mr. Rubo Li and Mr. Emory Williams shall be entitled to receive an aggregate amount equal to 9.0% of the Preferred Shares Participation Face Amount (i.e. US\$4.86 million or approximately HK\$37.7 million), to be paid concurrently as and when the Preferred Shares Participation Face Amount is being paid (the "Founder Initial Participation Amount"); and

<sup>(</sup>ii) if dividends have been declared by our board in respect of the preferred shares, following payment of the Founder Initial Participation Amount and payment of the Preferred Dividend Participation Amount, Messrs. Rubo Li and Emory Williams would be entitled to receive an aggregate amount equal to 9.0% of the Preferred Dividend Participation Amount, to be paid concurrently as and when the Preferred Dividend Participation Amount is paid. Our Board will not declare any dividends on the preferred shares; therefore, Messrs. Li and Williams will not receive any Preferred Dividend Participation Amount. The preferred shares shall be purchased upon a negotiated purchase basis, and not a redemption. Messrs. Li and Williams have agreed to the foregoing.

#### HISTORICAL RELATED PARTY TRANSACTIONS

#### Loans to Messrs. Rubo Li and Emory Williams and Their Respective Related Parties

#### (a) Loans to HK Siwei

In 2006 and 2007, we and The Jordan Company, L.P. entered into extensive negotiations in connection with a potential acquisition of HK Siwei, which wholly owns Zhengzhou Siwei, a hydraulic roof support products manufacturer. HK Siwei is wholly owned by Mining Machinery Limited, an investment holding company incorporated in Mauritius, of which the sole registered shareholder is Mr. Emory Williams. In contemplation of the proposed acquisition of HK Siwei, we extended loans in the principal amount of approximately US\$17.4 million (equivalent to approximately HK\$134.9 million) to HK Siwei. Such loans bear interest at a rate of 8.0% per annum. As of 31 December 2009, HK Siwei owed us approximately US\$19.9 million (equivalent to approximately HK\$154.2 million) including US\$17.4 million (equivalent to approximately HK\$134.9 million) in principal and US\$2.5 million (equivalent to approximately HK\$19.4 million) in accrued and unpaid interest. Negotiation on the proposed acquisition of HK Siwei is currently suspended due to different views on valuation and other terms of any proposed acquisition by us of HK Siwei. As of the Latest Practicable Date, we have no plans to acquire HK Siwei. As part of the Reorganisation, the entire loans to HK Siwei together with interest accrued have been transferred to TICC Holdings to cancel the same amount of loans due from us to TICC Holdings. See step (v) in "- Reorganisation Steps" below.

According to the announcement dated 20 November 2009 made by ERA Holdings Global Limited ("ERA Holdings") (Stock Code: 8043), a company whose shares are listed on the GEM Board of Hong Kong Stock Exchange, relating to the proposed acquisition by ERA Holdings of the entire equity interest in HK Siwei from Mining Machinery Limited, Mining Machinery Limited is beneficially owned as to 21.38% by Mr. Emory Williams, his spouse and relatives, as to 52.95% by Mr. Rubo Li, his spouse and relatives, as to 19.67% by management of Zhengzhou Siwei, and as to 6.00% by three individuals who are independent from the other shareholders of Mining Machinery Limited.

#### (b) Loans to Mr. Rubo Li

On 16 May 2006, Mr. Rubo Li subscribed for 63 ordinary shares in our Company nil paid. In connection with the potential acquisition of HK Siwei, we extended loans of US\$2.565 million (equivalent to approximately HK\$19.9 million) to Mr. Rubo Li on 12 February 2007, part of which was used to pay off the outstanding purchase price of the 63 ordinary shares. Such loans were secured by a share pledge of the 63 ordinary shares held by Mr. Rubo Li in our Company. Such loans bear interest at a rate of 5.0% per annum. Upon the happening of an event of default, interest on the loans shall accrue at a rate of 7.0% per annum. As of 31 December 2009, Mr. Rubo Li was estimated to owe us approximately US\$2.9 million (equivalent to approximately HK\$22.5 million) including US\$2.565 million (equivalent to approximately HK\$19.9 million) in principal and US\$0.370 million (equivalent to approximately HK\$2.9 million) in accrued and unpaid interest. As part of the Reorganisation, such loans together with the outstanding interest have been transferred and assigned to TJCC Holdings to cancel an equivalent amount of loans due from our Company to TJCC Holdings. Upon completion of the assignment, no further sum is due and owed by Mr. Rubo Li to the Company. See step (v) in "— Reorganisation Steps" below.

## (c) Loan to Mr. Emory Williams

We have advanced a loan to Mr. Emory Williams (a former Director who resigned on 4 December 2009) in the principal sum of US\$13,500 (equivalent to approximately HK\$104,635.8) pursuant to a promissory note dated 16 May 2006 in connection with the purchase by Mr. Emory Williams of 13.5 ordinary shares of our Company. Such loan was secured by a share pledge of the 13.5 ordinary shares held by Mr. Emory Williams in our Company. Such loan bears interest at a rate of 5.0% per annum. As of 31 December 2009, Mr. Emory Williams was estimated to owe us approximately US\$15,778 (equivalent to approximately HK\$122,292.1) including US\$13,500 (equivalent to approximately HK\$104,635.8) in principal and an outstanding interest on such loan of approximately US\$2,278 (equivalent to approximately HK\$17,656.3). Mr. Emory Williams resigned as a Director on 4 December 2009 to devote more of his time and efforts to other interests outside our Company. During his appointment as a director of the Company, Mr. Emory Williams participated in the overall management and development of the Company through monthly board meetings. He was not involved in the day-to-day executive management responsibility of the Company. His responsibilities focused primarily on providing advice and guidance as and when they were required from his perspective as an individual with widespread industry knowledge and contacts. There was no disagreement between Mr. Emory Williams and the Company or its senior management in relation to his resignation. As part of the Reorganisation, the loan to Mr. Emory Williams together with the outstanding interest income have been transferred and assigned by our Company to TICC Holdings, for cancellation of an equal amount of loans due from us to TICC Holdings. Upon completion of the assignment, no further sum is due and owed by Emory Williams to us. See step (v) in "- Reorganisation steps - Reorganisation steps prior to the Global Offering" below.

## (d) Loan to Williams Realty

Williams Realty is a Florida limited liability company established in 1978, the entire equity interest of which is owned by Mr. Emory Williams (a former Director and our Connected Person who resigned on 4 December 2009) and his family. Williams Realty is an associate of Mr. Emory Williams and therefore a connected person of us. Pursuant to a promissory note dated 16 May 2006 in connection with the purchase of 13.5 ordinary shares in our Company by Williams Realty, we have advanced a loan to Williams Realty in the principal sum of US\$13,500 (equivalent to approximately HK\$104,635.8). Such loan was secured by a share pledge of the 13.5 ordinary shares purchased by Williams Realty. Such loan bears interest at a rate of 5.0% per annum. As of 31 December 2009, Williams Realty owed us approximately US\$15,778 (equivalent to approximately HK\$122,292.1), including US\$13,500 (equivalent to approximately HK\$104,635.8) in principal and an outstanding interest on such loan of approximately US\$2,278 (equivalent to approximately HK\$17,656.3). As part of the Reorganisation, such loan with interest accrued was assigned to TJCC Holdings to cancel an equivalent amount of loans due from our Company to TJCC Holdings. See step (v) in "— Reorganisation steps — Reorganisation steps prior to the Global Offering" below.

With respect to the provision of loans by us to Mr. Rubo Li, Mr. Emory Williams and Williams Realty for their subscription for our shares, our Cayman Islands counsel has advised that there are no statutory provisions prohibiting such financial assistance under Cayman Islands law. However, the Directors must exercise their fiduciary duties in a proper way when determining whether to provide assistance or not. Subject to the foregoing, the provision of loans by us to our shareholders for the subscription of our Shares does not contravene the Articles of Association of our Company.

### Loans to TJCC Services

TJCC Services is retained by us as a consultant to render consulting services to us pursuant to a management consulting agreement dated 16 May 2006. For more information on the services provided by TJCC Services to us, please refer to "— Historical Related Party Transactions — Payment for Management Consulting Services" below. To fund their businesses and operations, we made various advances in an aggregate principal amount of approximately US\$17.3 million (equivalent to approximately HK\$134.1 million) to TJCC Services. As of 31 December 2009, the outstanding interest on such loans was approximately US\$2.2 million (equivalent to approximately HK\$17.1 million) and the aggregate outstanding amount principal and interest was approximately US\$19.5 million (equivalent to approximately HK\$151.1 million).

### Intercompany Loans from TJCC Holdings

On various dates prior to the Reorganisation, TJCC Holdings provided intercompany loans to us of approximately US\$23.9 million (equivalent to approximately HK\$185.2 million) as of 31 December 2009. We used the proceeds of such loans to fund (i) the proposed acquisition of HK Siwei; (ii) general corporate purposes (including to fund advances to TJCC Services); and (iii) our working capital needs. Interest rates on such loans vary. As of 31 December 2009, the outstanding interest on such loans was approximately US\$2.8 million (equivalent to approximately HK\$21.7 million) and the outstanding amount principal and interest was approximately US\$26.7 million (equivalent to approximately HK\$206.9 million).

### **Payment for Management Consulting Services**

Pursuant to the management consulting agreement (the "Management Consulting Agreement") dated 16 May 2006 entered into between us and TJCC Services, we retained TJCC Services as a consultant to render consulting services with respect to our acquisitions, divestitures and investments, our financial and business affairs, our relationship with lenders, stockholders and other third-party associates or affiliates, and the expansion of our businesses. We agreed to pay TJCC Services (i) a management fee of US\$2.5 million (equivalent to approximately HK\$19.4 million) per year for the management services it provided; and (ii) in the event TJCC Services provides services outside the ordinary course of business, an additional agreed-to fee for extraordinary services rendered plus reimbursement of expenses. The US\$2.5 million (equivalent to approximately HK\$19.4 million) management fee is consistent with the management fee charged by The Jordan Company, L.P., the manager of The Resolute Fund, L.P., and its affiliates, to other portfolio companies of The Resolute Fund, L.P. In addition, TJCC Services has paid all compensation and expenses of Messrs. Kee-Kwan Allen Chan and Youming Ye, our Directors, and provided consulting services in connection with the expansion of our business during the Track Record Period.

Services provided by TJCC Services include those provided by Messrs. Kee-Kwan Allen Chan and Youming Ye as our Directors as well as Mr. Kee-Kwan Allen Chan as our Chief Executive Officer. Prior to the Reorganisation, Mr. Kee-Kwan Allen Chan receives compensation from TJCC Services for his day-to-day management of our Company. Mr. Chan has provided services only to us, and not to other investment portfolio companies of The Resolute Fund, L.P. Prior to the Reorganisation, Mr. Youming Ye receives compensation from TJCC Services for the management services he provides to us. In addition, Mr. Ye has been responsible for negotiating various business transactions for us and communicating with government officials on regulatory matters. Mr. Ye has also provided services to other investment portfolio companies of The Resolute Fund, L.P. managed by The Jordan Company, L.P. TJCC Services has paid for the travel expenses and certain other

expenses of Mr. Thomas H. Quinn, Ms. Lisa M. Ondrula, and Mr. John W. Jordan II for their visits to China to inspect our operations on-site, as well as for the expenses of the personnel engaged in the negotiations for the acquisition of HK Siwei. In addition, prior to the Reorganisation, TJCC Services has provided management consulting services to The Jordan Company, L.P. and its investment portfolio companies for its investments or potential investments in China. Each of Mr. Kee-Kwan Allen Chan and Mr. Youming Ye holds 40.0% of the outstanding ordinary shares of TJCC Services, as well as 3.5% and 4.25% of the outstanding ordinary shares of TJCC Holdings respectively. The remaining 20.0% of the ordinary shares of TJCC Services are owned by Mr. Andrew Rice, a member of the Operations Management Group of The Jordan Company, L.P. Mr. Andrew Rice has not been and will not be our Director. Mr. Rice also holds 2.0% of the outstanding ordinary shares of TJCC Holdings.

As part of our Reorganisation, all management fees due and owing under the Management Consulting Agreement as at 31 December 2009 were offset against amounts due to us from TJCC Services. The estimated amount due to TJCC Services under the Management Consulting Agreement at 31 December 2009 was US\$7.7 million (equivalent to approximately HK\$59.7 million).

### **TJCC Services Transaction and Termination Fee**

In connection with our application for Listing, TJCC Services has provided services outside its ordinary course of business to us, such as advising on the structure of the Global Offering and the Reorganisation. As compensation for (i) these extraordinary services and (ii) for terminating the management consulting arrangement seven years early, TJCC Services will receive TJCC Services Transaction and Termination Fee (US\$10 million or equivalent to approximately HK\$77.5 million) upon completion of the Global Offering. This fee amount is consistent with the level of extraordinary transaction fees on similar transactions charged by The Jordan Company, L.P., the manager of The Resolute Fund, L.P., and its affiliates, to other portfolio companies of its investment funds. In addition, the payment of TJCC Services Transaction and Termination Fee results in the termination of the balance of the term of the management consulting arrangement, including the annual management fee of US\$2.5 million (equivalent to approximately HK\$19.4 million). Compensation for early termination of this arrangement is also consistent with early termination and similar management fee agreements by The Jordan Company, L.P. and its affiliates. As part of a separate agreement, TJCC Services has agreed to pay approximately 9% of the TJCC Services Transaction and Termination Fee to Mr. Rubo Li, Mr. Emory Williams and Williams Realty as follows: US\$630,000 (equivalent to approximately HK\$4.9 million) to Mr. Rubo Li, US\$135,000 (equivalent to approximately HK\$1.0 million) to Mr. Emory Williams and US\$135,000 (equivalent to approximately HK\$1.0 million) to Williams Realty.

The following table sets forth a summary of the balances of the related party transactions as of 31 December 2009.

Preferred Shares Outstanding preferred shares to be repurchased from TJCC Holdings	Outstanding amount (as of 31 December 2009) (US\$) \$ 59.1 million
Receivables pursuant to the Related Party Transactions (including accrued interest)	Outstanding amount immediately prior to the Reorganisation (as of 31 December 2009)
	(US\$)
Loans to Messrs. Rubo Li and Emory Williams and Their Respective         Related Parties         Loans to HK Siwei         Loans to Rubo Li         Loans to Emory Williams         Loans to Williams Realty         Loans to TJCC Services         Sub-total	<ul> <li>\$ 22.8 million</li> <li>\$ 19.9 million</li> <li>\$ 2.9 million</li> <li>\$ 0.016 million</li> <li>\$ 0.016 million</li> <li>\$ 19.5 million</li> <li>\$ 42.3 million</li> </ul>
Payables pursuant to Related Party Transactions	Outstanding amount immediately prior to the Reorganisation (as of 31 December 2009)
	(US\$)
Intercompany loans payable to TJCC Holdings, including accrued interestOutstanding management fees payable to TJCC ServicesTJCC Services Transaction and Termination FeeSub-total	<ul> <li>\$ 26.7 million</li> <li>\$ 7.7 million</li> <li>\$ 10.0 million</li> <li>\$ 44.4 million</li> </ul>

For further information of related party transactions, see "Connected Transactions" and "Relationship with Our Controlling Shareholders".

### **REORGANISATION STEPS**

As part of our Reorganisation, in preparation for the Global Offering, we expect to undertake a number of steps to terminate substantially all of the related party transactions and settle any outstanding amounts related to these transactions immediately upon completion of the Global Offering.

### **Reorganisation Steps Prior to the Global Offering**

Prior to the Global Offering, we had repurchased a portion of the preferred shares and will settle the related party transactions (other than the TJCC Services Transaction and Termination Fee) as follows:

 (i) On 17 December 2009, IMM Mauritius initiated a liquidation and the remaining assets (approximately US\$5.0 million (equivalent to approximately HK\$38.8 million) in cash) was distributed to the Company on 17 December 2009 (the "Mauritius Distribution"). The

Directors confirmed that there are no material gains or losses arising from the liquidation of IMM Mauritius.

- (ii) On 17 December 2009, we repurchased US\$10.0 million of the preferred shares from TJCC Holdings with available cash.
- (iii) On 23 December 2009 and on 31 December 2009, TJCC IMM Jiamusi declared dividends of approximately US\$15.8 million and US\$41.8 million (equivalent to approximately HK\$122.5 million and HK\$324.0 million) respectively, to our Company (collectively "Jiamusi Dividend"). The Directors confirmed that the Company is under net asset position and does have distributable reserves upon receipt of the dividends from TJCC IMM Jiamusi.
- (iv) On 23 December 2009, we repurchased approximately US\$33.4 million (equivalent to approximately HK\$258.9 million) of preferred shares. The consideration for the repurchase consisted of the following: (a) the assignment by us to TJCC Holdings of loan and interest receivables, payable to us by TJCC Services, in the aggregate amount of approximately US\$7.9 million (equivalent to approximately HK\$61.2 million), and (b) US\$25.5 million (equivalent to approximately HK\$197.6 million) in cash (funded with (1) the proceeds of the Jiamusi Dividend, (2) the Mauritius Distribution and (3) available cash). After giving effect to the foregoing, approximately US\$59.1 million (equivalent to approximately HK\$458.1 million) of preferred shares remains issued and outstanding.
- (v) Pursuant to an Omnibus Assignment and Assumption Agreement (the "Assignment and Assumption Agreement"), on 31 December 2009, we assigned loan and interest receivables, payable by HK Siwei, Mr. Rubo Li, Mr. Emory Williams and Williams Realty, an aggregate amount of approximately US\$22.8 million (equivalent to approximately HK\$176.7 million) as of 31 December 2009 to TJCC Holdings. As consideration for such assignment, TJCC Holdings forgave and discharged approximately US\$22.8 million (equivalent to approximately HK\$176.7 million) of the total intercompany loans and interests of US\$26.7 million (equivalent to approximately HK\$206.9 million) owed by us to TJCC Holdings. After giving effect to the foregoing, we owed TJCC Holdings intercompany loans and interest in the aggregate amount of US\$3.9 million (equivalent to approximately HK\$30.2 million).
- (vi) On 31 December 2009, we assigned to TJCC Holdings a sum of US\$3.9 million (equivalent to approximately HK\$30.2 million) out of the aggregate amount of US\$19.5 million (equivalent to approximately HK\$151.1 million) loan and interest receivables payable by TJCC Services. As consideration for the assignment, TJCC Holdings forgave and discharged US\$3.9 million (equivalent to approximately HK\$30.2 million) of intercompany loans and interest owed by us to TJCC Holdings. After giving effect to the foregoing, we do not owe any intercompany loans to TJCC Holdings.
- (vii) On 31 December 2009, we forgave and discharged intercompany loans and interests in the amount of approximately US\$7.7 million (equivalent to approximately HK\$59.7 million) owed by TJCC Services to us and TJCC Services forgave and discharged approximately US\$7.7 million (equivalent to approximately HK\$59.7 million) in accrued management fees owed by us. After giving effect to the foregoing, (i) we do not owe any management fees to TJCC Services and (ii) TJCC Services does not owe us any intercompany loans.

- (viii) Pursuant to the resolution of the board of directors of TJCC IMM Jiamusi passed on 24 January 2010, TJCC IMM Jiamusi declared a dividend of US\$29.3 million (equivalent to approximately RMB200.0 million or HK\$227.1 million) to our Company.
- (ix) On 24 January 2010, we declared and approved the Contingent Dividend of not less than approximately US\$40.1 million and not more than US\$63.2 million (equivalent to approximately HK\$310.8 million and HK\$489.9 million respectively) to the Pre-IPO Ordinary Shareholders. The dividend will be paid contingent upon the completion of the Global Offering and after completion of the annual audit for the financial year ended 31 December 2009.
- (x) TJCC Services will assign its employment arrangements or agency relationships, as applicable, with the following individuals to the Company:
  - (a) Mr. Kee-Kwan Allen Chan (our Chief Executive Officer and executive Director, who allocates and will continue to allocate 100% of his business time to our Company and receive 100% of his annual compensation from us);
  - (b) Mr. Youming Ye (our executive Director, who will allocate 65% of his business time to the Company and receive 65% of his annual compensation from us); and
  - (c) Ms. Lisa M. Ondrula (our non-executive Director, who will allocate 60% of her business time to the Company and receive 60% of her annual compensation from us).

Following such assignment, we expect to be obligated to pay compensation to the aforementioned individuals in an aggregate amount not to exceed US\$2.0 million (equivalent to approximately HK\$15.5 million) per annum (including travel and entertainment expenses).

After giving effect to the transactions set forth above, (a) US\$59.1 million (equivalent to approximately HK\$458.1 million) of preferred shares will remain issued and outstanding, (b) HK Siwei, Messrs. Rubo Li, Emory Williams and Williams Realty do not owe any loans to us, (c) we do not owe any intercompany loans to TJCC Holdings, (d) we do not owe any management fees to TJCC Services, (e) TJCC Services does not owe any intercompany loans to us, (f) we will owe the TJCC Services Transaction and Termination Fee of US\$10 million (equivalent to approximately HK\$77.5 million), (g) we will be obligated to pay compensation in an aggregate amount to the individuals set out in (x) above in an aggregate amount of not exceeding US\$2.0 million (equivalent to approximately HK\$15.5 million) per annum (including travel and entertainment expenses), and (h) we shall have declared the Contingent Dividend described in (ix) above. For the avoidance of doubt, after giving effect to the transactions set forth above, all balances due to/from the connected persons have been fully settled prior to the Global Offering, except for (a) US\$59.1 million (equivalent to approximately HK\$458.1 million) of preferred shares issued to TJCC Holdings, (b) the TJCC Services Termination and Transaction Fee of US\$10 million (equivalent to approximately HK\$458.1 million) of preferred shares issued to TJCC Holdings, (b) the TJCC Services Termination and Transaction Fee of US\$10 million (equivalent to approximately HK\$458.1 million) of preferred shares issued to TJCC Holdings, (b) the TJCC Services Termination and Transaction Fee of US\$10 million (equivalent to approximately HK\$77.5 million) and (c) the Contingent Dividend described in (ix) above.

## **Reorganisation Steps Upon Completion of the Global Offering**

Assuming an initial Offer Price of HK\$5.63 per Share, which represents the mid-point of the indicative Offer Price range set forth on the cover page of this Prospectus, we estimate that we will receive approximately US\$352.2 million (equivalent to approximately HK\$2,729.8 million) in net

proceeds from the Global Offering after deducting underwriting commissions and other estimated offering expenses payable by us, assuming that the Over-allotment Option is not exercised. We intend to use such net proceeds from the Global Offering for the following purposes:

- (i) We will pay the TJCC Services Transaction and Termination Fee of US\$10.0 million (equivalent to approximately HK\$77.5 million) to TJCC Services. As part of a separate agreement, TJCC Services has agreed to pay 9.0% of the TJCC Services Transaction and Termination Fee in the sum of US\$0.9 million (equivalent to approximately HK\$7.0 million) to Mr. Rubo Li, Mr. Emory Williams and Williams Realty. In addition, Mr. Rubo Li, Mr. Emory Williams Realty have directed us to pay this amount to TJCC Holdings as partial payment of the loans owed to TJCC Holdings by HK Siwei, Rubo Li, Emory Williams and Williams Realty. After giving effect to the foregoing, all related party transactions between the Company and TJCC Services will be settled in full and the management consulting arrangement between TJCC Services and the Company will terminate.
- (ii) We will apply approximately US\$59.1 million (equivalent to approximately HK\$458.1 million) to the repurchase of the outstanding preferred shares.
- (iii) Pursuant to the "founder participation", approximately US\$4.9 million (equivalent to approximately HK\$38.0 million) is payable by us to Messrs. Rubo Li and Messrs. Emory Williams upon the repurchase of the outstanding preferred shares. Messrs. Rubo Li and Emory Williams have directed us to pay this amount to TJCC Holdings as a partial payment of the loans owed to TJCC Holdings by HK Siwei, Rubo Li, Emory Williams and Williams Realty.
- (iv) After making the foregoing payments described in items (i) through (iii) above, we will settle the Contingent Dividend in full by distributing an amount, equal to the difference of (a) approximately 37.5% of the net proceeds from the Global Offering and (b) the sum of US\$73.9 million (equivalent to approximately HK\$572.8 million) in payments as set forth in items (i) through (iii) above, subject to the amount of distributable profits available for declaration, to the Pre-IPO Ordinary Shareholders. Based on the current indicative Offer Price range, we expect our Board of Directors to declare and approve a Contingent Dividend between US\$40.1 million (equivalent to approximately HK\$310.8 million) and US\$63.2 million (equivalent to approximately HK\$489.9 million). The final amount of the Contingent Dividend will be determined based on the Offer Price and will be paid after completion of the annual audit of the Company for the year ended 31 December 2009. Payment of the Contingent Dividend will not affect the other uses of proceeds set out in the "Future Plans and Use of Proceeds" section of this Prospectus.

After making the foregoing payments described in (i) through (iv), the remaining net proceeds from the Global Offering will be applied as set forth in the section entitled "Future Plans and Use of Proceeds".

### Other Arrangements with Mr. Rubo Li

In addition to his appointment as a Director since 16 May 2006, Mr. Rubo Li has been also retained as a consultant pursuant to a consulting agreement dated 16 May 2006, which was renewed by an amended consulting agreement dated 1 May 2009. On 4 December 2009, the amended consulting agreement was replaced with a new consulting agreement. As a consultant, he is retained to serve in an advisory capacity to our business, including (i) advising us on our growth strategy and allowing

# REORGANISATION

us to leverage his extensive knowledge of, and contacts in the Chinese coal mining industry; (ii) sourcing investment opportunities in China for our expansion and growth; and (iii) introducing customers to Jiamusi Machinery and Jixi Machinery. A summary of the major terms of his appointment is as follows:

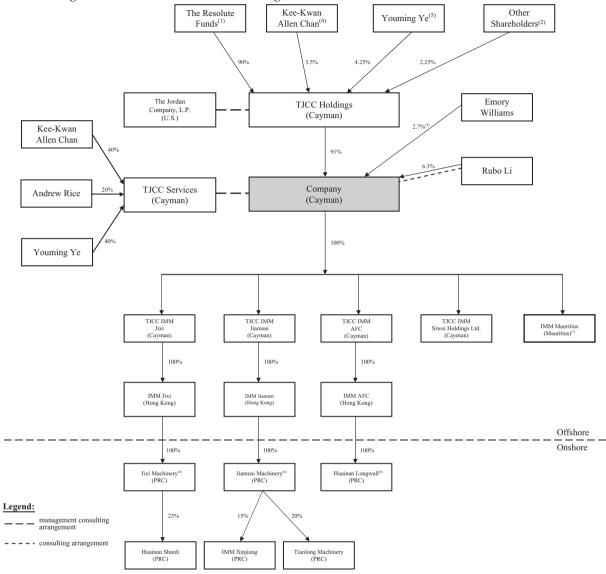
- > *Term.* From 4 December 2009 to 1 May 2011; and
- > *Payments*. We have agreed to pay Mr. Rubo Li compensation of US\$21,000 per month (equivalent to approximately HK\$162,766.8). The new consulting agreement does not provide for a performance bonus opportunity.

Pursuant to a consultant subscription agreement dated 16 May 2006, Mr. Rubo Li has (i) undertaken not to compete, directly or indirectly, with our business during the period from 16 May 2006 and ending 16 May 2011 and (ii) granted us, for a period commencing on 16 May 2006 and ending on 16 May 2011, an exclusive right of first offer and an exclusive right of first refusal to purchase, acquire or participate in the business of Zhengzhou Siwei (the operating subsidiary of HK Siwei). Mr. Rubo Li was required to give the above undertaking and rights due to his control in HK Siwei in his capacity as a director of HK Siwei. Similar rights were granted by Mr. Emory Williams to us. Our negotiation on the proposed acquisition of HK Siwei is currently suspended.

On 9 October 2009, ERA Holdings Global Limited (Stock Code: 8043), a company whose shares are listed on the GEM Board of Hong Kong Stock Exchange, has, through its wholly-owned subsidiary, entered into an agreement with Mining Machinery Limited (an investment holding company incorporated in Mauritius, which controls 100% equity interest in Zhengzhou Siwei through its wholly-owned subsidiary, HK Siwei) (the "ERA Agreement") to acquire the entire issued share capital of HK Siwei. The completion of this acquisition is subject to certain conditions, including existing agreements among Mr. Rubo Li, Mr. Emory Williams and us in relation to the grant of right of first offer and right of first refusal to purchase, acquire or participate in the business of Zhengzhou Siwei. While we continue to evaluate the ERA Agreement as mentioned above, as of the Latest Practicable Date, we did not expect nor have any current plan to acquire HK Siwei nor exercise any right of first offer nor right of first refusal properly provided to us in connection with the ERA Agreement.

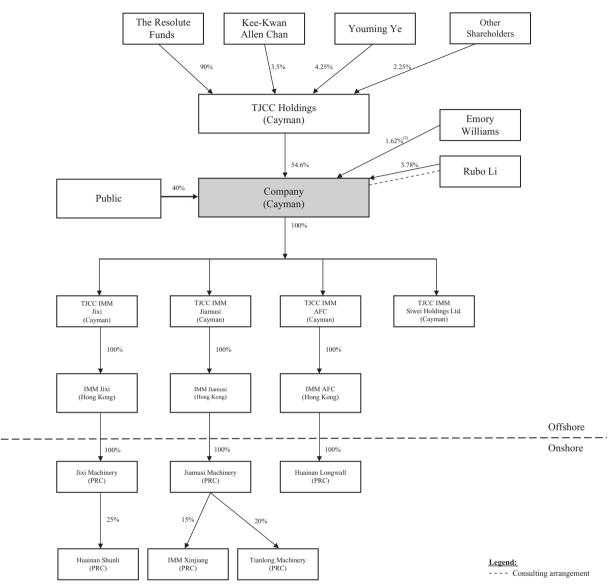
### CORPORATE STRUCTURE

The following chart sets forth our Group's corporate structure immediately prior to the completion of the Reorganisation and the Global Offering.



- Consisting of (i) 79.83% directly held by The Resolute Fund SIE (BVI); (ii) 3.78% directly held by The Resolute Fund Netherlands, PV I, L.P. (U.S.); (iii) 3.15% directly held by The Resolute Fund Netherlands, PV II, L.P. (U.S.); (iv) 3.15% directly held by The Resolute Fund Singapore PV, L.P. (U.S.); and (v) 0.09% directly held by The Resolute Fund NQP, L.P. (U.S.).
- (2) Consisting of one employee of TJCC Services and an individual employed by both The Jordan Company (China) and us. They subscribed for the newly issued ordinary shares at a nominal value of US\$1,000 per share (equivalent to approximately HK\$7,750.8) and became members of TJCC Holdings on 16 May 2006 and 27 August 2009 respectively.
- (3) Consisting of (i) 1.35% directly held Mr. Emory Williams; and (ii) 1.35% directly held by Williams Realty, an entity controlled by the family of Mr. Emory Williams.
- (4) Mr. Kee-Kwan Allen Chan subscribed for the newly issued ordinary shares at a nominal value of US\$1,000 per share (equivalent to approximately HK\$7,750.8) and became members of TJCC Holdings on 16 May 2006.
- (5) Mr. Youming Ye subscribed for the newly issued ordinary shares at a nominal value of US\$1,000 per share (equivalent to approximately HK\$7,750.8) and became members of TJCC Holdings on 16 May 2006.
- (6) The principal operating subsidiaries of the Group.
- (7) On 17 December 2009, IMM Mauritius initiated a liquidation and will be liquidated upon completion of the liquidation procedures.

The following chart sets forth our Group's corporate structure immediately upon completion of the Reorganisation and the Global Offering (assuming the Over-allotment Option is not exercised).<sup>(1)</sup>



(1) See also notes to the Group's corporate chart on the previous page.

(2) Consisting of (i) 0.81% directly held Mr. Emory Williams; and (ii) 0.81% directly held by Williams Realty.

# REORGANISATION

Name of company	Principal business activity
TJCC IMM Jixi	Investment holding
TJCC IMM Jiamusi	Investment holding
TJCC IMM AFC	Investment holding
TJCC IMM Siwei Holdings Ltd.	Investment holding
IMM Mauritius	Investment holding
IMM Jixi	Investment holding
IMM Jiamusi	Investment holding
IMM AFC	Investment holding
Jixi Machinery	Design, manufacture and provision of maintenance and after- sale services of shearer products and related parts
Jiamusi Machinery	Design, manufacture and provision of maintenance services of roadheader products and related parts
Huainan Longwall	Design, manufacture, sale and provision of repairs, maintenance and after-sale services for armoured-face conveyors and related products

The table below sets out the principal business activity for each of the Group's companies.

### OVERVIEW

We are a leading designer and manufacturer of underground longwall coal mining equipment in China. A complete underground longwall mining system consists of four core pieces of equipment, namely roadheaders, shearers, armoured-face conveyors and hydraulic roof supports. We are a market leader in China in designing and manufacturing roadheaders and shearers, the two pieces of equipment which we believe to be the most technologically sophisticated in the underground longwall mining system, and we are quickly growing our armoured-face conveyor business. By capitalising on our capabilities, the extended history of our operations (as reflected in a large installed base) and a track record of innovation, we believe that we are uniquely positioned to become among the first complete longwall system solution providers in China.

The following is a brief overview of our current product segments:

- Roadheader products. We are a leading roadheader supplier in China, with a 27% market share based on units sold in 2008, according to China National Coal Machinery Industry Association, or CMIA. According to the same source, we also had the largest installed base of roadheaders as of 31 December 2008, based on the aggregate number of units sold from 2005 to 2008. Jiamusi Machinery, our subsidiary that designs and manufactures our roadheader products, traces its history back to 1957 and manufactured the first roadheader in China in 1976. We currently offer 24 series of roadheaders, classified by installed cutting power under the categories of light-duty, medium-duty and heavy-duty. We believe our EBZ350 series roadheaders have the highest installed cutting power among roadheaders manufactured in China today.
- Shearer products. We are the largest longwall shearer supplier in China, with a 27% market share based on units sold in 2008, according to CMIA. According to the same source, we also had the largest installed base of shearers as of 31 December 2008, based on the aggregate number of units sold from 2005 to 2008. Jixi Machinery, our subsidiary that designs and manufactures our shearer products, traces its history back to 1936 and manufactured the first shearer in China in 1953. We offer a full line of shearers to operate under a wide range of coal bed conditions, from ultra-thin coal seams of 0.65 metres to thick seams of 6 metres. We believe that we are one of the few manufacturers in China with the capability to design and manufacture shearers with total power output over 2,000KW.
- Armoured-face conveyors and related products. We established our Huainan Longwall subsidiary in 2007 as a joint venture in which we initially held a 75% equity interest. Huainan Benniu, our joint venture partner at the time, was principally engaged in the manufacture and sale of mining machinery, conveyor machinery including armoured-face conveyors, and related spare parts. As part of the joint venture arrangement, Huainan Benniu contributed substantially all of its assets for the remaining 25% interest in Huainan Longwall. Capitalising on Huainan Benniu's customer base, we generated significant sales of armoured-face conveyors and related products in 2008, which we exceeded within the first seven months of 2009. We entered into an agreement with Huainan Benniu to purchase the remaining 25% equity interest of Huainan Longwall in December 2009. Approvals and registration procedures relating to the purchase were completed on 19 January 2010, and we expect the consideration for the purchase to be paid in March 2010.

> Aftermarket parts and services. We offer a wide range of aftermarket services, including onsite service repairs, overhauls and a supply of spare parts through an extensive network of service centres and parts depots in key mining districts which are close to our customers.

We primarily sell our products through independent distributors and sales agents who then sell them to end-customers who are coal producers. Our sales to end-customers, including direct sales and sales through agents, accounted for approximately 40% of our total revenue for the seven months ended 31 July 2009. Our end customer base includes all of the 50 largest coal producers in China (as ranked by China Coal News in August 2009), which collectively accounted for approximately 60% of the total coal produced in China in 2008. To further solidify our relationships with our targeted end customers, we have established three joint ventures with leading PRC coal producers including Shendong Tianlong Group Co., Ltd. and China National Coal Mining Equipment Co. Ltd. to provide aftermarket services in key coal mining regions. Our distribution and service network consists of 37 wholly-owned service centres and various distributors, sales agents and parts depots. Our sales and service points are located in the 13 largest coal production bases in China, each with an annual coal production of more than 100 million tonnes and collectively representing 60% of the total coal production in China in 2008.

Our products are well-recognised in China for their quality and advanced technology and have won numerous awards nationally. For example, our EBZ100 roadheader won the National Quality Gold Metal in 1986, which was the only occasion on which such award was granted in history. Our MG132/315-WD shearer was awarded the first prize in technology advancement in 2007 by the Heilongjiang provincial government. As part of our product development efforts, we work closely with our end customers in designing, manufacturing and testing new lines of products that meet their specific demands. As of 31 July 2009, we employed 2,590 manufacturing and technical personnel, which represented 75.1% of our full-time employees.

In addition to our advantageous market position and capabilities, we believe that the current industry and regulatory environment will significantly contribute to our growth. Substantially all of China's coal reserves can be economically extracted only through underground mining. Compared to room and pillar mining, longwall mining is fully mechanised and as a result, increases operating efficiency and safety. To promote safety and efficiency, the PRC Government has closed more than 12,000 small mines as of the end of 2008 and encouraged the consolidation and mechanisation of the remaining small and medium mines. PRC Government policy has mandated that state-owned large-scale mines achieve 95% mechanisation rates, and that medium-scale mines achieve 80% mechanisation rates, by 2010.

Our Company was established on 12 April 2006 and acquired the 100% equity interest in Jiamusi Machinery and Jixi Machinery on 16 May 2006. For the 2006 Consolidated Period, our revenue totaled RMB545.9 million and our profit for the period totaled RMB60.2 million. From 2007 to 2008, our revenue increased from RMB857.6 million to RMB1,279.7 million, or an increase of 49.2%, and our profit for the year decreased from RMB149.8 million to RMB146.2 million, or a decrease of 2.4%, reflecting, among other things, significantly higher tax expense due to the expiration of a tax holiday at Jiamusi Machinery and Jixi Machinery. In the seven months ended 31 July 2009 compared to the same period in 2008, our revenue increased from RMB702.6 million to RMB873.0 million, or an increase of 24.3%, and our profit for the same period increased from RMB94.9 million to RMB138.4 million, or an increase of 45.8%.

#### **COMPETITIVE STRENGTHS**

We believe that the following strengths distinguish us from our competitors and contribute to our ability to compete effectively in the future:

### Market leadership in key products

We are a leading designer and manufacturer of underground longwall coal mining equipment in China. Having designed and manufactured the first roadheader and shearer in China, we remain China's market leader in these two products, with a market share of 27% in roadheaders and 27% in shearers based on units sold in 2008, according to CMIA. We believe that roadheaders and shearers, compared to armoured-face conveyors and hydraulic roof supports, are more technologically sophisticated, and from our experience, generally offer more attractive gross margins. We believe that our market positions in these two key products, coupled with our fast-growing business in armoured-face conveyors and related products, position us well to becoming one of the first complete longwall system solution providers in China.

### Largest installed base of roadheaders and shearers in China

According to CMIA, we had the largest installed base of roadheaders and shearers as of 31 December 2008, based on the respective aggregate number of units sold from 2005 to 2008, and assuming that all units remained in service as of 31 December 2008. As of 31 December 2008, Jiamusi Machinery had an installed base of 1,115 roadheaders, which is the largest in China and 35.5% more than the second largest domestic roadheader supplier. As of the same date, Jixi Machinery had an installed base of 576 shearers which is the most in China and 54.8% more than the second largest domestic shearer supplier. Due to the harsh coal mining environment, roadheaders, shearers and other longwall mining equipment requires frequent parts replacement and maintenance. In addition, longwall equipment is completely replaced with new equipment every three to five years. We expect our large installed base will lead to strong demand for spare parts, aftermarket service and replacement original-equipment-manufacturer sales. We expect our strong customer relationships will also lead to original-equipment-manufacturer orders from new mines and new coal working faces as customers continue to build new coal production capacity to meet the growing demand for coal in China.

### Extensive distribution and service network covering a broad customer base

Our extensive distribution and service network in China provides us with sales and marketing coverage, as well as a broad range of aftermarket services, including spare parts, maintenance and repair services, refurbishing and overhaul services. This network consists of 37 wholly-owned service centres, 23 third-party distributors and sales agents and 55 parts depots. Our distribution and service network covers the 13 largest coal production bases in China, each with a production capacity of over 100 million tonnes and collectively representing 60% of the total coal production in China in 2008. Our end customer base includes all of the 50 largest coal producers in China (as ranked by China Coal News in August 2009), which collectively accounted for approximately 60% of the total coal produced in China in 2008. To further solidify our relationships with our targeted end customers, we have established joint ventures with affiliates of leading PRC coal producers, including Shendong Tianlong Group Co., Ltd., China National Coal Mining Equipment Co., Ltd., and Huainan Shunli Machine Co., Ltd. to provide aftermarket parts and services in key coal mining regions. In light of the ongoing consolidation of the PRC coal mining industry, we believe that our distribution and service network, coupled with our joint ventures and other strategic cooperative

relationships with key end customers, will contribute significantly to our efforts in solidifying our position in China's coal mining machinery market.

#### Strong product development capability

A critical factor to our success to date is our ability to continue making technological advancements in developing new products to meet the demands of the market. As of 31 July 2009, we had 377 technicians, or 10.8% of our total full-time employees, working in various aspects of coal mining equipment product development, such as mining engineering, mechanical design and manufacturing, electrical engineering and electronics, mechanics and hydraulics. For products that require significant customisation, particularly shearers, we work closely with our customers from the initial design stage to develop products that address their specific needs. As a reflection of our efforts, we currently offer 24 series of roadheaders, including the EBZ350 series, which we believe to have the highest installed cutting power among roadheaders manufactured in China today. We also offer a full line of shearers to operate under a wide range of coal bed conditions, from ultra-thin coal seams of 0.65 metre to thick seams of 6 metres. We believe that we are one of the few manufacturers in China with the capability to design and manufacture shearers with total power output over 2000KW.

### Commitment to reliability, safety and productivity

We are firmly committed to designing and manufacturing products that set high standards for reliability, safety and productivity. To this end, we have implemented rigorous and comprehensive quality management procedures to our entire production process. We have received 17 national and provincial awards for the quality and technology of our products. For example, our EBZ100 roadheader won the National Quality Gold Metal in 1986, which was the only occasion on which such award was granted in history. Our MG132/315-WD shearer was awarded the first prize in technology advancement in 2007 by the Heilongjiang provincial government. In particular, our 2040KW shearer maintains the national record for its total power output as of 31 July 2009, according to CMIA. Our commitment to provide products of high reliability, safety and productivity enables us to build our customers' confidence in us and enhance the reputation of our products.

### Experienced management team with a proven track record

Our management team combines extensive international experience with in-depth local knowledge in China. Our Chief Executive Officer, Chief Financial Officer and President have an average of 25 years of experience in managing businesses for large corporations. Our senior management team has an average industry experience of over 26 years in the coal mining equipment industry. Upon completion of the Global Offering, we plan to provide our management team members with performance-based incentive schemes such as a share option plan to motivate their performance and to align their interest with that of our shareholders. Under the leadership of our management team, we have expanded into armoured-face conveyors and related products business, broadened our product offerings in roadheaders and shearers, and made strategic investments in a number of joint ventures with targeted end customers. We believe that this management team has the vision as well as the industry knowledge and experience to continue to capture market opportunities and effectively implement our future growth strategy.

#### **BUSINESS STRATEGY**

Our long-term objective is to become the leading underground longwall equipment designer and manufacturer in China. To that end, we intend to implement a business strategy with the following key aspects:

### Expand capacity to capture growth opportunities and increase efficiency

We expect the demand for coal mining equipment to grow significantly as a result of a number of industry and regulatory factors. Accordingly, we believe that the current environment offers favourable opportunities for production capacity expansion. Expanding production capacity will also enhance our ability to in-source processes such as castings and surface processing that are currently out-sourced but can be processed more cost-effectively in-house, thereby improving our margins and production efficiency. We also expect that this increasing level of vertical integration will reduce our sales cycle and shorten our response time to changes in our customer's demands. Additional production capacity will also enable us to expand sales into areas which have been constrained by capacity in the past, including international sales, spare parts sales and sales to smaller privately held mines. Our new production facilities located in Huainan are expected to commence production of our armoured-face conveyor in June 2010 and the production capacity is expected to increase by 50%. The new production facilities in Huainan and planned upgrades to our current facilities will allow us to increase our overall production capacity, enhance our product quality and diversity, further integrate our production process as well as to expand into new products segments. We expect that our upgraded production facilities will enable us to produce approximately 444 roadheaders, 246 shearers, and 250 units of armoured-face conveyors annually by the end of 2010, and 528 roadheaders, 296 shearers and 340 armoured-face conveyors annually by the end of 2011. We expect to enter into new product segments, including other longwall coal mining related products, to complement our existing business within the next two years. To implement our expansion plans, we intend to allocate approximately HK\$593.7 million of the net proceeds from the Global Offering, assuming the Offer Shares are priced at HK\$5.63, the mid-point of the indicative Offer Price range, towards acquisitions of additional land, construction of new plants, purchase of new equipment as well as upgrades of existing plants and equipment. We are also exploring opportunities in making selective acquisitions to complement our needs.

### Capture aftermarket sales opportunities

Revenue from aftermarket parts and services represented 17.1% of our total revenue in 2008. We believe there is a significant growth opportunity in the aftermarket sales market in China. In particular, we expect that our large and growing installed base, fostered by the current favourable industry and regulatory environment, will contribute to the growth in sales of our aftermarket parts and services in absolute terms. In addition, as we began sales of armoured-face conveyors and related products in 2008, we expect an increase in sales of aftermarket parts and services as a proportion of our revenue in this segment as these products begin to require servicing and parts replacements. To increase sales of aftermarket parts and services as a proportion of our overall revenue, we intend to implement a number of initiatives, including (i) expanding our production capacity in manufacturing spare parts and providing overhaul services; and (ii) placing more of our service locations in close proximity to the coal mines we service to provide services that meet our customers' specific requirements, thereby allowing for reduction in equipment downtime and enhancing productivity.

### Expand our capability to provide complete longwall system solutions

As a market leader in the roadheader and shearer products in China, we believe that we have the two most critical building blocks in place and are uniquely positioned to becoming a complete longwall system solution providers in China. In addition to our fast-growing armoured-face conveyors business, we intend to actively explore acquisition and joint venture opportunities to expand into manufacturing of hydraulic roof supports, the fourth major equipment used in longwall mining. In the longer term, we also intend to expand our product lines from working face level to other equipment used in underground mining operations such as belt conveyors, mobile transformers, explosion proof motors, control systems, electrical systems lifts and other underground coal mining equipment. We believe that developing the capability to provide complete longwall systems is essential to strengthening our market position and maintaining our future growth. As of the Latest Practicable Date, we had no specific acquisition plans and had not identified any acquisition targets.

### Expand distribution and service network and strengthen relationships with key customers

We intend to continue to expand our distribution, and service network by establishing distribution and service centres in close proximity to major coal producers. From 2007 to 2008, we established joint venture service centres with major coal producers in major coal production bases such as the Xinjiang Autonomous Region, Huainan in Anhui Province and Ordos in Inner Mongolia Autonomous Region. We plan to continue to explore opportunities to form strategic alliances, partnerships and other relationships with major coal producers by establishing service centres in all of the 13 coal production bases. In addition, we plan to significantly expand our direct sales team in order to strengthen our relationships with end customers.

### Further enhance product development capability

We believe our product development capability is key to our success. We intend to increase the level of cooperation with our customers to provide products tailored to the specific needs of our customers. We also intend to increase the level of cooperation and interaction among our product development teams in various locations and for various product lines with a view to providing integrated underground longwall mining equipment that work seamlessly together. In addition, we intend to upgrade our research facilities and purchase additional advanced equipment to enhance our research and development capability. For example, we intend to establish the first longwall mining test lab in China, which will significantly enhance our capability to develop innovative and high quality coal mining machinery products. We also intend to attract and retain the most talented individuals in the industry to meet the needs of our expansion by offering competitive remuneration packages.

#### **OUR PRODUCTS AND SERVICES**

In a typical longwall mining operation, a block of coal 100 to 300 metres wide and one to three kilometres long is cut from a seam that may be 500 metres or more underground. This cutting is performed by excavating two parallel three to three-and-a-half kilometres long tunnels the width of the coal block to be mined into a coal seam. The tunnel excavation is performed using a machine called a roadheader. Once the two parallel tunnels have been connected by a third tunnel at the back of the block, the longwall mining begins. A longwall mining system, which is generally considered to form the cutting surface, or the working face, of a coal mine, consists of three main parts: the shearer, the armoured-face conveyor and the roof support. The shearer performs the cutting of the coal from the coal face. Roof supports allow miners to have a relatively safe structure under which

to work. The armoured-face conveyor carries the raw coal away from the working face to a crusher, and then to a series of belt conveyors that eventually carry the coal out of the mine. After the shearer makes a complete pass along the mine face, the entire longwall mining system moves forward to work further along the mine face.

We design, manufacture and service roadheader products, shearer products and armoured-face conveyors and related products. We also provide aftermarket parts and services. The following table sets forth our revenue percentage by product segment for the periods indicated.

	For the period from 12 April 2006 to	For the yea 31 Decer		For the s months e 31 Ju	ended
	31 December 2006	2007	2008	2008	2009
Roadheader products	48.3%	48.3%	44.7%	48.6%	48.0%
Shearer products	35.8%	30.4%	27.2%	26.9%	21.9%
Armoured-face conveyors and related products	_	_	11.0%	6.7%	16.8%
Aftermarket parts and services	15.9%	21.3%	17.1%	17.8%	13.3%
Total	<u>100.0</u> %	100.0%	100.0%	100.0%	100.0%

The following table sets forth the average selling price and units sold of our products by product segment for the periods indicated.

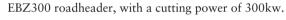
	Period from 12 April to 31 December		For the year ended 31 December				For the seven months ended 31 July				
	20	006	2007		2008		2008		20	009	
	Sales volume (Units)	Average selling price	Sales volume (Units)	Average selling price		Average selling price	Sales volume (Units)	Average selling price	Sales volume (Units)	Average selling price	
	(in millions of RMB, except for units)										
Product Segment: Roadheaders:											
Light	5	0.8	18	0.8	18	0.8	13	0.7	7	0.8	
Medium	139	1.6	197	1.6	245	1.6	147	1.6	145	1.9	
Heavy	11	3.1	26	3.2	40	3.9	26	3.5	37	3.8	
Shearers:											
Ultra-thin seam	25	1.3	32	1.2	47	1.1	25	1.1	27	1.2	
Thin seam	12	1.6	25	1.4	25	1.3	15	1.3	9	1.4	
Medium seam	50	2.3	46	2.1	87	2.2	45	2.2	51	2.1	
Thick seam	5	5.7	17	5.4	13	5.2	8	5.3	8	4.7	
Armoured-face conveyors and related products:											
Crushers		—	—	—	21	0.3	11	0.3	25	0.3	
Loaders	_	_	_	_	26	1.2	13	1.0	30	1.2	
Conveyors	_	_	_	—	45	2.1	18	1.7	47	2.1	
Sliding plow Automated control	—	—		—	1	2.6	_	_	1	2.6	
systems		_		—	10	0.4	1	0.4	6	0.4	

### **Roadheader Products**

We are a leading supplier in China, with a 27% market share based on units sold in 2008, according to CMIA. We also have the largest installed base from 2005 to 2008, as measured by the units sold during the period. Jiamusi Machinery, our subsidiary that designs and manufactures our roadheader products, traces its history back to 1957, and manufactured the first roadheader in China in 1976.

The selection of roadheaders depends on the geological conditions of the mining projects and particularly, the hardness of the strata to be tunnelled. We currently offer 24 series of roadheaders, classified by installed cutting power under the categories of light-duty, medium-duty and heavyduty, to meet mining demands in a wide range of working conditions. In addition, although our roadheader products are widely used in underground coal mines as tunnelling equipment, they can also be used for other applications such as railway, roadway and subway construction. We have the capability to provide customised products in accordance with our end-customer's requirements for products that incorporate a combination of functions such as interchangeable cutting direction, round tunnelling and dust control systems.

The following images show some of the roadheaders manufactured by us.



EBZ230 roadheader, with a cutting power of 230kw.

EBZ150A roadheader, with a cutting power of 150kw.

EBZ260 roadheader, with a cutting power of 260kw.

EBZ200A roadheader, with a cutting power of 200kw.

EBZ135 roadheader, with a cutting power of 135kw.













EBZ100E roadheader, with a cutting power of 100kw.

EBZ55 roadheader, with a cutting power of 55kw.

The following table sets forth certain key features of our roadheader products by product category.

Category	Key features
Light-duty	Our light-duty roadheaders, which have installed cutting power of up to 55KW, are designed to cut soft to medium hard strata and can be used in coal mining, railway, roadway and standard civil engineering.
Medium-duty	Our medium-duty roadheaders, which have installed cutting power ranging from 100KW to 160KW, are designed to excavate tunnels in soft coal and semi-coal strata as well as in railway, roadway and water conservancy engineering.
Heavy-duty	Our heavy-duty roadheaders, which have installed cutting power ranging from 200KW to 350KW, are designed to excavate tunnels in hard rock strata as well as in railway, roadway and other infrastructure construction.

In recent years, our main products have been medium-duty roadheaders which operate in a wide variety of mining conditions. The focus of our product development efforts is on heavy-duty roadheaders, which are more technologically demanding than light duty and medium-duty roadheaders and as a result, offer more attractive profit margins. As a result of our efforts, we have designed and manufactured the EBZ350 series, which we believe to have the highest installed cutting power among roadheaders manufactured in China today.

### Shearer Products

We are the largest shearer supplier in China, with a 27% market share based on units sold in 2008, according to CMIA. We also have the largest installed base from 2005 to 2008, as measured by units sold during the period. Jixi Machinery, our subsidiary that designs and manufactures our shearer products, traces its history back to 1936 and manufactured the first shearer in China in 1953.

The selection of the shearers is frequently based on the thickness of the coal seams for which the shearers are to be used. Based on the thickness of the seams they extract, shearers can be generally categorised into ultra-thin seam shearers, thin seam shearers, medium seam shearers and thick seam shearers. We offer a full line of shearers to operate under a wide range of coal bed conditions, from ultra-thin coal seams of 0.65 metre to thick seams of 6 metres. In addition, we are one of the few manufacturers in China with the capability to design and manufacture shearers with total power output over 2000KW. We believe the market for shearer manufacturing has a high entry barrier because it requires a high level of (i) customisation as a result of the significant variance in geological conditions in coal mines, (ii) aftermarket maintenance, and (iii) engineers who are experienced and knowledgeable in coal mine exploration and geology.

The following images show some of the shearers manufactured by us.



MG2×40/102-TWD Shearer



MG2×100/460-WD Shearer



MG100/240-BW Shearer



MG160/390-WD Shearer



MG300/701-WD Shearer



MG2×65/312-WD Shearer



MG2×150/700-WD Shearer



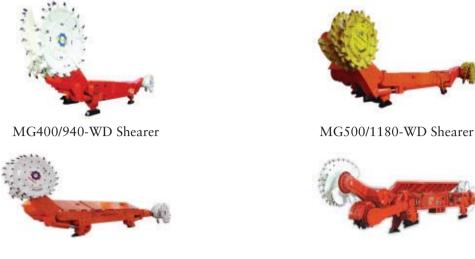
MG132/320-W Shearer



MG300/355-NWD Shearer



MG300/730-WD Shearer



MG700/1660-WD Shearer



MG800/2040-WD Shearer

The following table sets forth certain key features of our shearer products by product category.

Category	Key features
Ultra-thin seam	Our ultra-thin seam shearers, with total power output ranging from 102KW to 230KW, are designed to operate in coal seams with thickness ranging from 0.65 metre to 1.55 metres.
Thin seam	Our thin seam shearers, with total power output ranging from 240KW to 700KW, are designed to operate in coal seams with thickness ranging from 0.95 metre to 2.05 metres.
Medium seam	Our medium seam shearers, with total power output ranging from 320KW to 1400KW, are designed to operate in coal seams with thickness ranging from 1.3 metres to five metres.
Thick seam	Our thick seam shearers, with total power output ranging from 1660KW to 2630KW, are designed to operate in coal seams with thickness ranging from 1.8 metres to six metres.

Medium seam shearers have historically generated the most sales among the four types of shearers. In recent years, fostered by the rising prices of coal which makes exploitation of thin and ultra-thin coal seams increasingly profitable, coupled with the increasingly stringent PRC Government requirements with respect to the extraction ratio of coal mining operations, we have experienced an increase in demand for thin seam shearers and ultra thin seam shearers. In response to these market trends, we have increased our product development efforts in these products.

### **Armoured-Face Conveyors and Related Products**

We established our Huainan Longwall subsidiary in 2007 as a joint venture in which we initially held a 75% equity interest. Huainan Benniu, our former joint venture partner, was principally engaged in the production and sales of mining machinery, conveyor machinery including armouredface conveyors, and related parts and, as part of the joint venture, contributed substantially all of its assets of Huainan Benniu, including facilities and equipment for the remaining 25% interest in Huainan Longwall. Please refer to "History - History and Development - History of our

operations" for more information on the background of Huainan Benniu and details of the joint venture. Capitalising on Huainan Benniu's established customer base, we generated significant sales in 2008, which we exceeded within the first seven months of 2009. Prior to November 2007, Huainan Longwall's sole activities were those in connection with the setting up of the then joint venture with Huainan Benniu. We began production of armoured-face conveyors and related products at Huainan Longwall in November 2007 and sales commenced in January 2008. During the Track Record Period, Huainan Benniu was engaged as one of the distributors and sales agents of Huainan Longwall. We entered into an agreement with Huainan Benniu to purchase the remaining 25% equity interest of Huainan Longwall in December 2009. Approvals and registration procedures relating to the purchase were completed on 19 January 2010, and we expect the consideration for the purchase to be paid in March 2010. Huainan Benniu will act as our sales agent for armoured-face conveyors and related products and as distributor for spare parts.

Armoured-face conveyors are used in longwall mining operations to support the shearers and transport the coal cut from the coal face by the shearers. Our armoured-face conveyors product line consists of 43 products with power capacities ranging from 75KW to 1,400KW and linepans ranging from 0.63 metre to 1.0 metre. In addition to designing and manufacturing armoured-faced conveyors, our product portfolio in this segment includes crushers, loaders, conveyors, sliding plows, and automated control systems.

The following images show some of the armoured-face conveyors and related products manufactured by us.



SG(B, D, Z)630 scraper conveyor



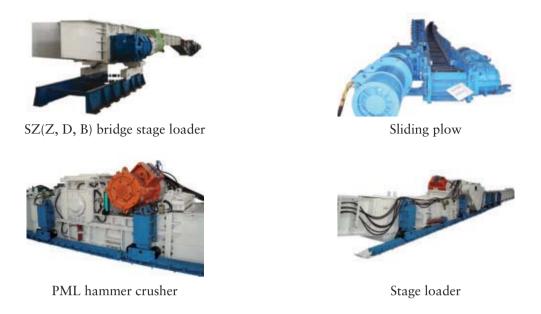
SGZ800(830,900) scraper conveyor



SGZ764(730) scraper conveyor



SGZ1000/1400 conveyor



#### **Aftermarket Parts and Services**

In addition to the design, manufacturing and sale of original equipment, we offer a wide range of aftermarket services, including onsite service repairs, overhauls and supply of spare parts. To deliver our aftermarket services in a timely manner, we have established 37 wholly-owned service centres and 55 parts depots in key coal mining districts around China in close proximity to where our major end customers are concentrated. Our service centres are staffed by technicians trained to perform repair and maintenance on all of our major equipment items, as well as those of some of our major competitors, including imported equipment, in an effort to expand our customer base. We also maintain an inventory of key components at our service centres to meet our end customers' repair needs on a timely basis.

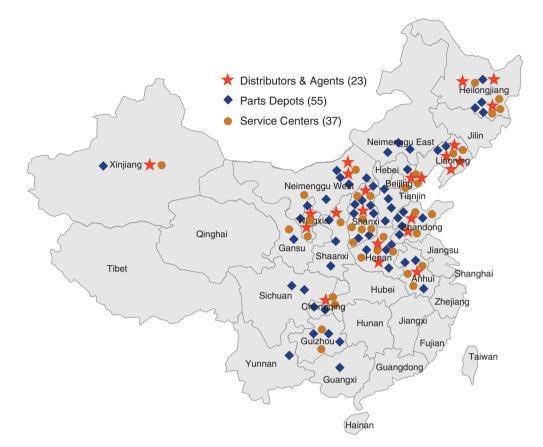
Our end customer base includes all of the 50 largest coal producers in China (as ranked by China Coal News in August 2009), which collectively accounted for approximately 60% of the total coal produced in China in 2008. To further solidify our relationships with our targeted end customers, we have established three joint ventures with leading PRC coal producers including Shendong Tianlong Group Co., Ltd. and China National Coal Mining Equipment Co. Ltd. to provide aftermarket services in key coal mining regions. In 2007, we established IMM Xinjiang, a joint venture company in Xinjiang Autonomous Region, which has over 40% of the proved coal reserves in China and is emerging as a major coal production district in the western part of China. Our investment in IMM Xinjiang enables us to partner with a major coal producer to provide integrated equipment supply and services to coal producers in the covered region. Subsequent to establishing IMM Xinjiang, we have established two additional joint ventures, namely Tianlong Machinery and Huainan Shunli, to provide aftermarket parts and services to our customers close to their locations. We plan to continue to explore similar opportunities with major coal producers to capitalise on the market demand for integrated aftermarket parts and services as well as to further strengthen relationship with key coal customers.

#### SALES AND MARKETING

#### **Sales and Distribution Channels**

Currently, we primarily distribute our products and services through our independent distributors and sales agents. Our entire senior management team is involved in the selling process and maintains relationships with the management of key end customers, especially the large state owned enterprises. Our sales headquarters is responsible for managing our sales and distribution network and overall planning for and coordination of the sales and marketing activities of our subsidiaries, distributors and sales agents. Our regional sales centres are responsible for coordinating, monitoring and supervising the sales and marketing activities of our distributors and sales agents in their regions as well as conducting any in-house sales and marketing activities. Among our three principal products, our shearers are generally sold through sales agents. Our armoured-face conveyors and related products are primarily sold through sales agents and secondarily, through distributors. Our roadheaders are primarily sold through distributors and secondarily, through sales agents. We sell our spare parts through distributors and enable them to take stock of spare parts in order to ensure that our end-customers are able to receive prompt maintenance services. As part of our strategy to strengthen customer relationships with our key end customers, we established direct sales departments in 2009 to commence direct sales.

As of 31 July 2009, we had a sales and marketing team of 299 members, consisting of 23 employees in our sales headquarters and 276 employees in the sales and marketing departments of the subsidiaries. As of the same date, we also had 23 independent distributors and sales agents. We also have agents in Russia, India, Australia and several other countries.



The following map shows our sales and marketing network in China as of 31 July 2009.

We enter into exclusive arrangements with our distributors and sales agents. As part of these arrangements, each of our distributors and sales agents is allowed to distribute and service only products manufactured by us and only within a certain geographical region. Our distributorship agreements with our distributors are generally for one year and are renewable based on performance. Typically, for sales through distributors, we sell our products to the distributors, who then re-sell our products to our end-customers based on pricing guidelines provided by us. Our endcustomers pay the distributors for our products. On the other hand, for sales through agents we enter into contracts directly with our end-customers who pay us directly for the products. Commission to our sales agents is determined by either (i) the difference between our standard sale price and the actual amount received from our end-customers; or (ii) a fixed percentage of the transaction amount. The commission for sales agents is determined by taking in account various factors such as the profit margin, the competitive nature of our products and the nature of our endcustomers. We pay our sales agents a commission once we receive payment from our end-customers. For both sales through distributors and sales through sales agents, we generally deliver our products directly to our end-customers except for spare parts, which in most cases are delivered directly to distributors. Sales revenue is recognised upon delivery of our products to our end-customers. We conduct onsite visits to provide technical and engineering support for the entire sales and after market process, including support for the initial bidding, design and engineering required for customised equipment, delivery and installation, customer training in the operation and maintenance of the equipment and aftermarket service, repair and parts. We do not negotiate with, or submit bids to, end-customers directly. This is done by our independent distributors and agents. Historically, our

relationships with our distributors and agents have been stable, generally averaging approximately four years and two years, respectively, as of 31 July 2009. The responsibilities of our distributors and agents are similar, because, in addition to sales and marketing, our distributors and sales agents generally provide aftermarket parts and services and are required to coordinate with our sales headquarters and regional sales managers in order to make equipment sales. In providing sales and marketing as well as aftermarket parts and services, our distributors and sales agents are supported by our technical personnel who deliver and install our products. These technical personnel are our employees and their costs are borne by us. Our internal sales departments generally cover sales and services in relatively new market areas and regions that are otherwise not covered by our network of distributors and sales agents.

Our sales model, which focuses on sales through distributors and sales agents, distinguishes us from a number of our key competitors which sell products directly to end customers. We believe that our sales model facilitates our efforts to:

- > manage our product prices, as our products are sold to distributors at fixed prices;
- > expand our sales and distribution network in a cost-effective manner; and
- > provide better aftermarket services as our distributors and agents are located in close proximity to our end customers, thereby expediting service response times and reducing potential downtime for end customers.

	For the period from 12 April to <u>31 December</u> 2006		For the y	ears end	led 31 Deco	ember	For the	seven 31.	months en luly	ded
			2007		2008		2008		2009	9
	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
			(in m	illions of	RMB, exce	ept for p	percentage	s)		
Distributors	257.7	47%	% 572.5	67%	849.3	66%	6 488.6	69%	6 519.7	60%
Agents	21.3	4%	% 270.6	31%	419.7	33%	6 208.0	30%	6 348.7	39%
End customers	266.9	49%	% 14.5	2%	10.7	1%	6.0	1%	6 <u>4.7</u>	1%
Total revenue	545 <b>.9</b>	<u>100</u> %	% <u>857<b>.6</b></u>	<u>100</u> %	1,279.7	<u>100</u> %	6 <u>702.6</u>	<u>100</u> %	6 <u>873.0</u>	<u>100</u> %

The following table sets forth our revenue by distribution channel for the periods indicated.

### Sales Cycle

Our sales cycle may vary significantly from product to product. We generally maintain an inventory of roadheaders, which are available for immediate delivery. Our typical sales cycle for other products generally ranges from two to four months, and primarily consists of the following stages:

> Identifying potential orders. Our end customers generally purchase coal mining equipment through bidding processes. Such process often begins with the potential end customer publishing a notice listing the type of product to be procured and the requirements for the product. If interested, we typically conduct an onsite visit to understand the technical requirements. The potential end customer often also conducts an onsite visit to our facility to

inspect our qualifications and production capacity. After such visits, our bid is then prepared and submitted by our sales agents and distributors. For direct sales to our end-customers, we submit our bids directly.

- > Signing of sales contract. If we win the bid, we enter into a sales contract with the end customer or distributor, as applicable.
- > *Production.* Similar to other equipment manufacturers, our production process generally consists of design, preparation, processing, assembly and testing.
- > *Delivery*. We generally make delivery of our products onsite at our manufacturing plants when the customers accept the products. At the customer's request, we may arrange shipment by rail or truck to the customer's designated destination. In the cases of sales through distributors, our distributors are generally responsible for the cost of delivering the products to the end customers.

### **Credit and Warranty Policies**

Generally, our contracts with our customers state that we will receive an initial payment of 30% of the total contract price within seven days of entering into the sales contract, 30% of the total contract price within one month after the delivery of our products, and another 30% of the total contract price within one month after the delivery of our products. Under these contracts, the remaining 10% of the total contract price is retained by our customer and paid to us within seven days after the expiration of the warranty period of our products, if our customer is satisfied that our products are free from defects. Our warranty period is typically 12 months. We believe our return policy is consistent with the relevant PRC laws and regulations governing product quality, consumer rights and interests. We have not received requests for return of products during the Track Record Period.

Like many of our competitors in the coal mining equipment industry, we face challenges in the collection of accounts receivable. Although our sales contracts generally require payment on an instalment basis prior to delivery, we generally allow our customers to make full payment for our products after delivery. Payments by our customers are typically settled by way of bank notes and telegraphic transfer. However, the length of period in which we allow a customer to pay varies significantly based on a number of factors, including our relationship with the customer, the customer's credit profile and history, value of the contract and prevailing market conditions. We regularly review the status of our trade receivables to determine their recoverability and the adequacy of our provisions made on such trade receivables. See "Risk Factors — Risks Relating to Our Business and Industry — Our historical outstanding trade receivables and the turnover days of our trade receivables have been relatively high, and our discounted bills and factor programmes may not be effective".

We provide a standard warranty period for original equipment units and spare parts. Our warranty period is generally one year for an original equipment unit, and varies significantly for spare parts depending on type and life cycle. For the 2006 Consolidated Period, 2007, 2008 and the seven months ended 31 July 2009, our product warranty provision amounted to RMB5.6 million, RMB9.2 million, RMB17.1 million and RMB9.0 million, respectively. Our management estimates the warranty provision based on the historical cost data for repairs and maintenance and sales revenue.

### **CUSTOMERS**

Substantially all of our revenue has been derived from sales to PRC customers. Our customer base primarily consists of PRC coal producers and distributors. Our end customers include all of the top 50 coal production enterprises in terms of production capacity, located in over 13 provinces and regions throughout China. Sales to our five largest customers accounted for 47%, 56%, 43% and 49% of our total revenue in 2006, 2007, 2008 and the seven months ended 31 July 2009, respectively. During the same period, sales to our single largest customer accounted for 13%, 16%, 13%, and 14% of our total revenue, respectively.

The following table sets forth our revenue derived from sales to our five largest customers for the periods indicated.

	For the period from 12 April to 31 December	2	ear ended ember	For the seven months ended 31 July
	2006	2007	2008	2009
	% of revenue	% of revenue	% of revenue	% of revenue
Name of Customer				
Heilongjiang Longmay Mining				
Group Co., Ltd	13	11	7	14
Shanxi Guangfa Coal Mining				
Machinery Co., Ltd.	13	12	13	13
Diaobingshan Jiamei Machinery				
Sales Co., Ltd.	6	8	9	9
Shandong Jiamei Roadheader Sales				
Co., Ltd	—	9	—	7
Ningxia Jiamei Machinery Sales Co.,				
Ltd	8	—	8	6
Shuozhou Longmay Coal Mining				
Machinery Sales Co., Ltd	7	16	6	—

To manage our credit risk in light of our relatively high customer concentration, we have established a credit department responsible for reviewing and monitoring the credit profiles of our agents, distributors and end-customers. All of our five largest customers during these periods were independent third parties, and primarily consisted of distributors. None of our Directors, executive officers, associates or shareholders holding more than 5% of our issued share capital had any interest in any of our five largest customers in 2006, 2007, 2008 and the seven months ended 31 July 2009.

### MATERIALS AND SUPPLIERS

Electrical parts and steel are the main components and materials for our coal mining equipment manufacturing operations. Other components and materials used in our production process include hydraulic parts, electric motors, automated control systems and bearings. Some of the component parts we use in manufacturing our products are outsourced to local suppliers and subcontractors.

We procure our raw materials used in our production both through direct supply arrangements and processing subcontracting arrangements. Under our direct supply arrangements, we procure parts

and components directly from suppliers and make payment to the suppliers either fully in advance or within 60 days of product inspection and receipt of invoices. Under our processing subcontracting arrangements, we provide raw materials together with the designs and standards of the parts and components we require to our external suppliers and purchase the complying parts and components from the external suppliers. We generally pay our external suppliers after the receipt of invoices. As is often the case in the coal mining machinery industry, the payment term stated in the contract may vary significantly from the actual payment terms allowed by our external supplier.

We engage approximately 35 independent subcontractors to work primarily on castings and surface processing. We believe that we are not dependent on any one of our subcontractors because there are a relatively high number of subcontractors that are available to us for any single subcontracting process, primarily casting and surface processing. We select our subcontractors based on a variety of criteria, such as their credit period, quality of their work, production capacity and the payment terms offered to us. The major terms and conditions of such subcontracting arrangements include:

- the processed parts and components must comply with our requirements as to the product type, material, and volume as set out in the agreement;
- > the subcontractor is responsible for the delivery of the processed parts and components;
- any delay in the delivery of the parts and components from the subcontractor will result in a penalty of 3% of the contract price per day;
- > the warranty period is 12 months from the date of usage; and
- > the processed parts and components shall comply with national standards, including ISO9001.

We plan to expand our production capacity to enhance our ability to in-source processes such as castings and surface processing that are currently out-sourced because we believe they can be processed more cost-effectively in-house, thereby improving our production efficiency and product margins. For further information, see "Business — Business Strategy — Expand capacity to capture growth opportunities and increase efficiency".

We have generally maintained stable relationships with our main suppliers of raw materials. The principal materials and components used in our production processes are available in the market from multiple suppliers, and accordingly we do not anticipate that we would experience any disruption or difficulty if we were unable to make purchases from any of our major suppliers. As of the Latest Practicable Date, we have not experienced any major interruption in the supply of key materials or components.

Our cost of procurement from our five largest suppliers as a percentage of our total purchases for the years ended 31 December 2006, 2007, 2008 and the seven months ended 31 July 2009 was 24.5%, 21.4%, 21.9% and 27.8%, respectively. Our cost of procurement from our largest supplier as a percentage of our total purchases for the years ended 31 December 2006, 2007, 2008 and the seven months ended 31 July 2009 was 13%, 16%, 13% and 14%, respectively. All of the above five largest suppliers are independent third parties. None of the Directors, executive officers, their respective associates or any shareholders of our Company that owns more than 5% of our issued

capital, to the knowledge of our Directors, owned any interest in any of the above five largest suppliers as of the Latest Practicable Date.

### PRODUCT DEVELOPMENT

We allocate significant resources to the continuous improvement of our design, engineering, and product development capabilities. Our product and development team focuses on designing new products and enhancing manufacturing processes of existing products, in each case based on end customers' requirements, resolving technical difficulties arising from the production process, and providing aftermarket technical services to our customers.

Because all of our product development efforts are customer-oriented, our technicians maintain close contact with our end customer base to better understand how our equipment serves them and to anticipate their future needs. We also test our new products in our end customers' mining operations before commercial production. With our strong product development capabilities, we seek to retain technological leadership in a market where the engineering and design specifications for our equipment are continuously evolving and advancing. We believe that our end customers recognise our ability to develop customised solutions and approach us with suggestions on improving our equipment. This creates another feedback channel for customer input that allows us to further tailor our products to their needs.

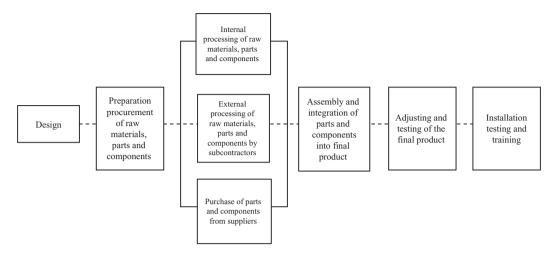
As of 31 July 2009, we had more than 263 professionals, including industry and manufacturing engineers, and engineering technicians, engaged in design, engineering, research and development. Our total expenditures for product development in 2006, 2007, 2008 and the seven months ended 31 July 2009 amounted to approximately RMB24.9 million, RMB49.2 million, RMB36.8 million, and RMB26.8 million, respectively, representing 4.6%, 5.7%, 2.9% and 3.1% of our total revenue, respectively.

To enhance our research efforts, we have formed strategic alliances with major academic institutions and coal manufacturers within and outside of China. We have collaborated with academic institutions and leading companies, such as China Coal Research Institute Shanghai Ltd., Lu'an Mining Industry Group Co., Ltd, and Liaoning Technical University, to develop automated equipment that would improve production safety.

In the next five years, we intend to focus on developing and innovating new technologies for heavyduty roadheaders, remote controlled and ultra-thin shearers, armoured-face conveyors with wide linepans, as well as integrated underground longwall mining systems.

### PRODUCTION AND INSTALLATION PROCESS

The following diagram illustrates the major production process of our products.



We seek to manufacture all of our product's high value components in our facilities with the exception of a small number of technical and standardised components that we outsource to local suppliers or engage subcontractors to process these components. The production process for each of our product lines comprises six major steps, including design, preparation, processing, assembly, testing, and installation and aftermarket service, although the production process for each product line varies depending on the nature and requirements of the products and processing capability of the facility manufacturing the products. A summary of our production process is set forth below:

- > *Design.* We design our products according to the requirements of our customers before we commence production.
- Preparation. At the preparation stage, we procure raw materials and parts used in our production process. Our principal raw material for each of our product lines is steel. Other raw materials include plastic and rubber. Our procured parts vary depending on the product lines:
  - > For roadheader production, the procured parts are mainly electric and hydraulic parts and bearings.
  - ➤ For shearer production, the procured parts are mainly electric parts, bearings, hydraulic parts and standardised components.
  - > For armoured-face conveyor production, the procured parts and components are mainly electric and control systems.
- Processing. Raw materials are processed into parts to be assembled. The processing generally includes cutting raw materials into desired shapes, forging, welding, heat processing, and machine processing. Our roadheader and shearer production facilities have vertically integrated production processes which enable us to carry out casting, forging, riveting, welding, machine processing and heat processing in our facilities.

- > Assembly. The finished parts and procured parts are assembled to make the finished product.
- > *Testing.* Before each product is warehoused or delivered to the customer, it is tested to ensure it meets our and customer's quality standards.
- Installation and aftermarket service. We regularly provide training to our technicians to ensure the provision of proper installation and high quality aftermarket services to our customers. A technician will attend to our customer within 24 hours of our receipt of notice from the customer.

### PRODUCTION FACILITIES AND PRODUCTION CAPACITY

Our existing production facilities are located in Jiamusi City and Jixi City in Heilongjiang Province, with an aggregate gross site area of approximately 538,719.4 sq.m., and we are in the process of constructing our new production facilities in Huainan City in Anhui Province, PRC, with an aggregate gross site area of approximately 168,528.7 sq.m. The construction is expected to be completed in April 2010. Our new production facilities located in Huainan City are expected to commence production of our armoured-face conveyors in June 2010 and the production capacity is expected to increase by approximately 50%. These new production facilities will allow us to increase our overall production capacity, enhance our product quality and diversity, further integrate our production process as well as to expand into new products segments. We expect that our upgraded production facilities will enable us to produce approximately 444 roadheaders, 246 shearers, and 250 units of armoured-face conveyors annually by the end of 2010, and 528 roadheaders, 296 shearers and 340 armoured face conveyors annually by the end of 2011. We expect to enter into new product segments to complement our existing business within the next two years. To implement our expansion plans, we intend to allocate approximately HK\$593.7 million of the net proceeds from the Global Offering, assuming an Offer price of HK\$5.63, the mid-point of the indicative Offer Price range, towards acquisition of additional land, construction of new plants, purchase of new equipment, set up of aftermarket service locations, and upgrades of existing plants and equipment. We purchase our production equipment from domestic and overseas suppliers. As of 31 July 2009, we have over 998 units of production machinery, on which we carry out regular maintenance.

	For the period from 12 April to 31 December 2006			from 12 April to For the year ended						For the seven months ended 31 July 2009		
	Actual	Capacity <sup>(1)</sup>	%(2)	Actual	Capacity <sup>(1)</sup>	%(2)	Actual	Capacity <sup>(1)</sup>	%(2)	Actual	Capacity <sup>(1)</sup>	%(2)
Roadheaders	178	204	87%	258	288	90%	315	336	94%	192	210	91%
Shearers Armoured-face conveyors and related	95	110	86%	129	156	83%	179	192	93%	103	119	87%
products	_	_	_	_	_	_	124	135	92%	93	95	98%
Total	273	314	87%	387	444	87%	618	663	93%	388	424	92%

The following table sets forth our actual product volume compared to our production capacity as well as our utilisation rate for the periods indicated.

(1) Production capacity is based on our estimate of full production capacity and current working conditions, discounted for downtime for scheduled maintenance, and planned production line reconfiguration between production runs. We estimate our production capacity as 90% of our estimate of full production capacity. The basis of calculation on which we estimate production capacity may differ from that used by other companies.

(2) Utilisation rate. Calculated as actual production volume divided by production capacity.

#### **QUALITY CONTROL**

We are focused on designing and manufacturing quality products. To this end, we have implemented rigorous quality control measures throughout various aspects of our business. Each of our facilities except our Huainan Longwall facility has obtained ISO9001:2000 certification for the quality control of its management system. Huainan Longwall is in the process of applying for such certification. We have implemented Total Quality Management practices, a business management strategy aimed at enhancing quality awareness in all organisational processes, throughout our business, from equipment design to aftermarket services. Our employees undergo continuous quality control training.

To ensure the quality of raw materials and components we purchase, we have implemented a selection process to qualify our suppliers. We continuously monitor the quality of the raw materials supplied and conduct a comprehensive evaluation of our suppliers. We regularly inspect our production facilities, and carry out visual inspection and performance tests at each stage of the production process. Quality inspection teams conduct random sample testing of semi-finished and finished products to ensure the products comply with our internal standards. We also conduct regular checks, repairs and maintenance of our manufacturing machinery to ensure stable, safe and reliable operation.

In recognition of the quality and technology of our products, we have received 17 honours and awards for our products. In particular, in 1986 Jiamusi Machinery received the National Quality Gold Medal for our EBZ100 roadheader, which is the only National Quality Gold Medal that has been awarded to domestic coal mining equipment manufacturer in PRC's coal mining equipment industry in history. Furthermore, we won the first prize for technology advancement awarded by the Heilongjiang Provincial government for our MG132/315-WD shearer in 2007, as well as nine other technology advancement awards issued by the PRC Government at the national- and provincial-levels. We designed and manufactured China's first domestically-built roadheader and shearer. In 2008, we introduced the EBZ260 series shearers, which have the highest cutting capacity in China as well as the EBZ350 series, which we believe to have the highest installed cutting power among roadheaders manufactured in China.

At our Jixi shearer facility, we have an advanced mechanical closed cut loading part test station which is able to test shearers with total power output of over 2,000KW. This test station allows us to test the cutting capabilities of high total power output shearers, which enables us to design these types of machines. We also have an advanced electric shielding haulage part loading test station which enables us to conduct four quadrant energy feedback tests. Such test enables us to produce shearers with excellent braking capacity, which will help us improve the suitability, mobility and safety of our shearers.

As of the Latest Practicable Date, we have not experienced any material sales returns by customers and have not experienced any product liability or other legal claims involving problems relating to the quality of our products.

### INTELLECTUAL PROPERTY

We rely on patents, trademarks and contractual rights to protect our intellectual property rights. Our intellectual property rights are critical to our businesses. As of the Latest Practicable Date, we held seven trademarks and 22 utility model patents and had two additional patent applications and

12 trademark applications pending the approval from the relevant authorities on intellectual property. From time to time, we submit patent applications for products and technologies that we have developed to actively protect our intellectual property rights.

We have entered into trademark license agreements with our distributors and agents, pursuant to which our distributors and agents have the right to use our trademark "IMM" in connection with the sale and promotion of our equipment. These license agreements are renewable at our option on an annual basis.

We have not engaged in any litigation or legal proceedings for violation of intellectual property rights, nor are we aware of any violation of the same. Details of our intellectual property rights are set out in the section headed "Statutory and General Information — Further information about our business" in Appendix VII of this Prospectus.

#### COMPETITION

The coal mining equipment industry in China is relatively fragmented but currently undergoing consolidation. According to CMIA, there are over 6,000 PRC mining equipment manufacturers in China, excluding a large number of small manufacturers and fabrication and repair shops. Our products compete on the basis of performance, reliability, suitability, compatibility with other long-wall mining equipment, pricing, technology and the quality of aftermarket services. In the future, we expect manufacturers to increasingly compete on the basis of ability to provide complete longwall system solutions. See "Risk Factors — Risks Relating to Our Business and Industry — We operate in a highly competitive industry"

Our primary competitors are the major PRC and international mining equipment manufacturers. The following table sets forth our primary PRC competitors by product segment.

Product Segment	Manufacturer
Roadheader products	Sany Heavy Equipment Co., Ltd. Taiyuan Institute of China Coal Research Institute
	Shijiazhuang Coal Mining Machinery Ltd.
Shearer products	Xi'an Coal Mining Machinery Plant China Taiyuan Mining Machinery Group Co., Ltd. Wuxi Shengda Machinery Co., Ltd.
Armoured-face conveyors and related products	China Coal Zhangjiakou Coal Mining Machinery Co., Ltd. Ningxia Tiandi Benniu Industrial Group Co., Ltd. Shanxi Coal Mine Machinery Manufacturing Co., Ltd.

Our primary international competitors include Bucyrus Inc. and Joy Mining Machinery Company. We believe that international competitors do not currently represent a substantial threat to our competitive position due to their relative disadvantages in terms of price, delivery period and sales and service network. We believe we are narrowing the gap between our products and those offered by our international competitors in terms of technology and quality.

#### **REAL PROPERTIES**

Our main production facilities are located in Jiamusi City and Jixi City in Heilongjiang Province, and we are in the process of constructing our new production facilities in Huainan City of Anhui Province, PRC. We have obtained the land use right certificates of the land and most of the building ownership of the buildings of our production facilities located in Jiamusi City and Jixi City. We are constructing our production facilities in Huainan City and, in the meantime, are carrying out our production in Huainan City on rented premises and facilities. Additionally, we have rented four office units in Shenyang City, one office unit in Beijing and two residential units in Beijing for use in connection with our business.

As of the Latest Practicable Date, we occupied (i) nine parcels of land with a total site area of approximately 707,248.0 sq.m. for which we have obtained all the land use rights; (ii) 169 units or buildings with an aggregate gross floor area of 204,398.5 sq.m., for which we have obtained building ownership certificates for 164 units of buildings with an aggregate gross floor area of approximately 199,704.3 sq.m. Such land and buildings are occupied by us for production and business uses. An industrial complex with a total gross floor area of approximately 26,857.0 sq.m. upon completion is under construction on the two parcels of land in Huainan City, Anhui Province with an aggregate site area of approximately 168,528.7 sq.m., of which we have obtained land use right certificates.

Savills Valuation and Professional Services Limited, an independent property assessor, valued our owned property interests at approximately RMB324.0 million as of 30 November 2009. The text of the valuer's letter, summary of values and valuation certificates prepared by Savills Valuation and Professional Services Limited in connection with its valuation are set out in "Appendix IV — Property Valuation" included in this Prospectus.

### **Owned Land**

We have obtained land use rights of nine parcels of land with a total site area of approximately 707,248.0 sq.m. The land use rights held by us comprised:

- ➤ seven parcels of granted land with a total site area of approximately 538,719.4 sq.m., for which the relevant subsidiaries of the Company have obtained the relevant granted land use rights certificates. Of these seven parcels of land, six parcels with a total site area of approximately 273,919.0 sq.m. are occupied by our subsidiary in Jixi City and the remaining parcel with a site area of approximately 264,800.4 sq.m. is occupied by our subsidiary in Jiamusi City; and
- two parcels of granted land with a total site area of approximately 168,528.7 sq.m. in Huainan City, with buildings under construction. The land in Huainan City is for use by our wholly-owned subsidiary Huainan Longwall upon completion of the construction of production facilities.

### **Owned Buildings and Units**

The buildings we own include:

> 163 buildings with a total gross floor area of approximately 199,564.6 sq.m., for which we have obtained the relevant building ownership certificates. All these buildings were built on land for which we have obtained proper land use rights;

- > one unit with a total gross floor area of approximately 139.7 sq.m. in Xiangyang District, Jiamusi City, for which our relevant subsidiary has obtained proper building ownership certificate; and
- Five buildings with a total gross floor area of approximately 4,694.1 sq.m., for which our Company or the subsidiaries of our Company do not have proper building ownership certificates.

We have made application with the relevant PRC Government authorities for the buildings that have not obtained valid building ownership certificates under the applicable relevant laws and regulations. As of the Latest Practicable Date, we have been granted most of such certificates and are waiting for those of the outstanding five buildings. The total gross floor area of the buildings with defective titles accounts for only 2.3% of all the buildings owned by us. We are advised by our PRC legal counsel, King & Wood, that the buildings without proper building ownership certificates may be regarded as unauthorised construction and we may be asked to demolish such buildings within a designated period of time. Since the buildings with defective titles are mainly used as staff lounges, warehouse for machinery parts or dormitory buildings for employees rather than manufacturing sites, we consider them not crucial and are able to find alternatives if we are requested by the government to demolish any one of them. Even in such cases, the relocation will not have a material adverse impact on our operation.

### **Buildings Under Construction**

Currently, we are developing two parcels of land in Huainan City of Anhui Province with an aggregate site area of approximately 168,528.7 sq.m. for use by our wholly-owned subsidiary, Huainan Longwall for industrial use. Upon completion, the developments will consist of an industrial complex with a total gross area of approximately 26,857.0 sq.m. We have obtained the relevant approvals for commencement of the first stage of construction on the two parcels of land.

### **Leased Properties**

As stated above, while the construction of the production facilities of Huainan Longwall is underway, we have leased from Huainan Benniu certain buildings with a total gross floor area of approximately 21,176.0 sq.m. for production and business use by Huainan Longwall in the meantime. The lease is a term commencing from 21 November 2007 to 31 December 2009 which can be renewed for a six month period ending 30 June 2010, subject to earlier termination if the construction of the new production plant is completed earlier at an annual rent of RMB3 million.

Additionally, we have also rented four office units in Shenyang City and one office unit in Beijing with an aggregate floor area of approximately 555.7 sq.m. and one residential unit in Beijing with a floor area of approximately 97.0 sq.m. for use in connection with our business. We are seeking the landlords' cooperation in applying for registration of the lease of the office unit (330 sq.m.) and the residential unit (97 sq.m.) in Beijing with the relevant PRC Government authority. We are advised by our PRC legal counsel, King & Wood, that, in the rarest and worst cases, the relevant government authorities may order the responsible party to complete the registration and impose penalties, and it is still unclear as to whether the lessor or the lessee should be deemed as such responsible party and there is no clear specification regarding the magnitude of the possible administrative penalties that may be imposed on the lessees. We consider the chance that we are subject to administrative penalties is low and the lack of registration will not affect the

validity or performance of these leases. As the aggregate floor area of the unregistered leased properties is small and those properties are not used as manufacturing sites, we consider them not crucial. The non-registration of the lease agreements will not have a material adverse impact on our operations.

#### OCCUPATIONAL HEALTH AND SAFETY

The PRC Government imposes a number of regulatory requirements on occupational health and safety. For further information, see "Regulation — The Coal Mining Equipment Manufacturing Industry — Safety" in this Prospectus. We regard occupational heath and safety as one of our important social responsibilities and believe that adopting safe practices is the best way to ensure employee safety. We post safety reminders throughout our production facilities, require the use of protective gear in our workshops and conduct regular training sessions for employees on accident prevention and safety management. We require our employees to undergo equipment operation and safety training, pass a test demonstrating their understanding and obtain the occupation certificate issued by the State before they are permitted to handle specialised equipment such as pressure vessels, hoisting equipment, boiler furnaces and welding machines.

We also impose safety measures as well as conduct regular and unscheduled internal safety inspections at all stages of our operations in order to minimise the possibility of work-related accidents and injuries. We provide various healthcare benefits and insurance to our employees in accordance with applicable laws and regulations as well as safety education. We have established safety standards in connection with matters, such as purchasing, installation and operation of new equipment, construction of new facilities and renovation of existing facilities.

Other than the three products whose safety marks are under renewal, all of our principal operating subsidiaries have obtained and maintained product safety marks for each type of our products from the SACMS. For further information, see "Regulation — Safety".

### ENVIRONMENTAL MATTERS

Our operations in the PRC are subject to relevant environmental protection standards under the PRC environmental laws and regulations, including: (i) The Environmental Protection Law of the PRC; (ii) The Water Pollution Prevention Law of the PRC; (iii) Regulations on the Pollutant Emission Permits promulgated by the State Environmental Protection Administration; (iv) the PRC Law for Prevention and Control of Environmental Noise Pollution; (v) the Air Pollution Control Act of the PRC; (vi) the Environment Impact Assessment Act of the PRC; and (vii) the Clearer Production Promotion Law of the PRC among others.

Our roadheader and shearer facilities have obtained ISO14001:2004 certification for its environmental management system and our armoured-face conveyors facility is in the process of obtaining the certification.

We conduct environmental feasibility studies and environmental impact assessments for all of our new production or expansion projects and install pollution control facilities whenever necessary to ensure our compliance with applicable environmental protection standards and requirements.

We believe we are currently in compliance in all material respects with applicable national, provincial and municipal environmental laws and regulations and we have obtained all the relevant

government approvals in relation to our operations. Our production facilities discharge pollutants such as waste water, smoke emissions, solid waste and noise during our production processes. We have implemented a set of procedures and solutions in our production facilities to ensure that our emissions meet government requirements and we constantly work to eliminate or reduce the environmental pollutants discharged by our facilities. As of the Latest Practicable Date, we had not been the subject of any material environmental complaint or administrative penalties with respect to environmental violations. In this regard, our PRC legal counsel, King & Wood, has confirmed that, during the Track Record Period, we complied with all applicable environmental laws and regulations in all material respects.

#### INSURANCE

Pursuant to general practice in the PRC coal mining machinery industry, we are required to obtain fire, liability or other property insurance for the property, equipment or inventory in relation to our operations. We carry pension, medical, unemployment insurance, occupational injury and maternity insurance for our employees in compliance with the relevant PRC laws and regulations.

We will continue to review and assess our risk portfolio and make necessary and appropriate adjustments to our insurance coverage in line with our needs and with industry practice in China. As of the Latest Practicable Date, we have not received any material claims from our customers regarding any of our products.

#### **EMPLOYEES**

As of 31 December 2006, 2007, and 2008, we had 3,155, 3,329, and 3,640 employees, respectively. Currently, all members of our work force are employed under employment contracts which specify the employee's position, responsibilities, remuneration and grounds for termination pursuant to the PRC Labour Law and relevant regulations. Our employees are selected through a competitive process. As of 31 July 2009, our Company had 3,489 employees, approximately 13.0% of whom hold bachelor or higher education degrees.

The table below sets forth the number of our employees by their functions.

	As of 31	l July 2009
	Number	% of total
Manufacturing personnel	2,213	63.4
Technical personnel (including R&D)	377	10.8
Sales and marketing personnel	299	8.6
Administrative personnel	279	8.0
Procurement	125	3.6
Financial personnel	71	2.0
Others	125	3.6
Total employees	3,489	100.0

The remuneration package for our employees generally includes salaries and bonuses. We conduct periodic performance reviews for all of our employees and their salaries and provide our employees with performance-based bonuses. Employees also receive welfare benefits, including medical care, housing subsidies, retirement, occupational injury insurance and other miscellaneous benefits as required by the PRC law. In addition, we contribute to various pension funds organised by

municipal and provincial governments for our employees in compliance with applicable laws and regulations. In recognition of our human resource practice and employee retention efforts, Jiamusi Machinery received the National Award for Excellence from the All China Federation of Trade Unions in 2007.

### LEGAL COMPLIANCE AND PROCEEDINGS

Save as disclosed in the section headed "Business — Real Properties" and "Regulation — The Coal Mining Equipment Manufacturing Industry — Safety" in this Prospectus, our PRC legal counsel, King & Wood, has confirmed that our Group has complied with relevant laws and regulations in all material respects and has obtained all necessary licenses, approvals and permits from relevant regulatory authorities which are material for the Group's operations in the PRC.

We may from time to time be involved in contract disputes or legal proceedings arising from the ordinary course of our business. As of the Latest Practicable Date, neither we nor any of our subsidiaries is a party to any material litigation, arbitration or claim that could have a material adverse effect on our financial condition, or results of operations, taken as a whole. So far as we are aware, as of the Latest Practicable Date, no such material litigation, arbitration or administrative proceedings are threatened.

# DIRECTORS AND SENIOR MANAGEMENT

### **OVERVIEW**

The management of our business and affairs is supervised by our Board of Directors, which consists of 12 members. The functions and authorities of the Board include, among other things:

- (a) convening shareholders' meetings and reporting its work to shareholders' at such meeting;
- (b) implementing shareholders' resolutions;
- (c) making decisions on our business plans and investment proposals;
- (d) reviewing and approving annual financial budgets and final accounts;
- (e) formulating profit distribution plans;
- (f) formulating proposals relating to the increase or reduction of our Company's registered capital, the issuance of bonds or other securities and listing plans;
- (g) formulating proposals for material acquisitions, share repurchases by our Company, or mergers, divisions, dissolutions or transformations;
- (h) making decisions on internal and external investment, assets disposal and acquisition, asset mortgage, external guarantee, entrusted financing, and connected transactions within the scope authorised in the shareholders' general meetings of our Company;
- (i) deciding on internal management structure;
- (j) proposing the appointment or dismissal of our Reporting Accountants at shareholders' general meetings of our Company; and
- (k) exercising other powers authorised at the shareholders' general meeting of our Company or by the Articles of Association.

## DIRECTORS AND SENIOR MANAGEMENT

#### DIRECTORS AND SENIOR MANAGEMENT

The following table sets forth information regarding our Directors and senior management.

Name	Age	Position
Directors		
Thomas H. QUINN	62	Executive Director and Chairman of the Board
Kee-Kwan Allen CHAN	57	Executive Director
Kwong Ming Pierre TSUI	45	Executive Director
Yinghui WANG	53	Executive Director
Youming YE	50	Executive Director
Rubo LI	52	Non-executive Director
John W. JORDAN II	62	Non-executive Director
Lisa M. ONDRULA	40	Non-executive Director
Yiming HU	46	Independent Non-executive Director
Xuezheng WANG	60	Independent Non-executive Director
Zhenduo YUAN	67	Independent Non-executive Director
Fung Man, Norman WAI	61	Independent Non-executive Director
Senior Management		
Kee-Kwan Allen CHAN	57	Chief Executive Officer
Kwong Ming Pierre TSUI	45	Chief Financial Officer
Yinghui WANG	53	President
Zhongfeng LI	43	Vice President of Strategic Development and
		Human Resources
Zishan LI	57	Vice President of Sales
Xu GUO	52	Vice President of Marketing
Chunzhao ZHANG	61	Chief Executive Officer of Jiamusi Machinery
Wenbin WANG	57	President of Jiamusi Machinery
Hengjun QI	46	President of Jixi Machinery

The business address of each Director and senior management member is 3rd floor, Tower A, Aimer Plaza, Wangjing Development Zone, Chaoyang District Beijing 100102, the People's Republic of China.

A description of the business experience and present position of each of our Directors and senior management members is provided below.

#### Directors

#### **Executive directors**

Mr. Thomas H. QUINN, 62, is our executive Director and the Chairman of the Board of our Company. He has also been a director of Jiamusi Machinery and Jixi Machinery since May 2006 and a director of Huainan Longwall since June 2007. Mr. Quinn has served as our Director since April 2006. Mr. Quinn has also been a managing principal of The Jordan Company, L.P. (a New York based private investment firm) since September 2001. Mr. Quinn has over 30 years of experience in operations management in the machinery manufacturing industry. He established the Operations Management Group for The Jordan Company, L.P. in 1988 and continues to lead the U.S. and China Operation Management Group teams as well as leading The Jordan Company, L.P.'s investments in various companies. Mr. Quinn has served as director of several portfolio companies.

## DIRECTORS AND SENIOR MANAGEMENT

of The Jordan Company, L.P., including Healthcare Product Holdings Inc. since September 1998, Sensus Metering Systems, Inc. since December 2003, Jordan Specialty Plastics Inc. since February 1998, Service Logic LLC since September 2007, WCT Holdings, Ltd. since October 2007, Harrington Holdings, Inc. since January 2006 and Wound Care Solutions, LLC since October 2006. Since June 1988, he has been the president of Jordan Industries, Inc., whose diverse group of subsidiaries are engaged in numerous businesses such as the manufacture of heavy-duty transmissions for industrial equipment and the manufacture of transmissions and torque converters for the automotive aftermarket industry. Mr. Quinn was also the group vice president for Baxter International, Inc. from November 1985 to May 1987. Since December 2006, he has also been the chairman of ETX Inc., which manufactures parts for the U.S. auto and heavy-duty truck equipment businesses. Mr. Quinn obtained a Bachelor of Arts degree in Economics from the University of Notre Dame, U.S. in 1969, and attended the Graduate School of Economics of Cornell University, U.S. from 1969-1970. Mr. Quinn was appointed as our Director on 12 April 2006.

Mr. Kee-Kwan Allen CHAN (陳其坤), 57, is our Chief Executive Officer and executive Director. He is responsible for the Group's overall business development, strategic planning and daily operation of our Company. He is also responsible for the overall corporate development and the internal management system of our Group. Mr. Chan joined The Jordan Company, L.P. as the President of Operation in January 2006 and our Company in May 2006, and has been with our Company ever since. Mr. Chan has also served as a director of Jiamusi Machinery and Jixi Machinery since May 2006, and Huainan Longwall since June 2007. Mr. Chan has over 27 years of experience in the machinery manufacturing industry. Prior to joining our Company, he has held management positions in various industrial companies: he was the president at GET Manufacturing, Inc. from October 1996 to March 1998; president of Asia Pacific of Ingersoll-Rand Company and chairman of Ingersoll-Rand (China) Investment Ltd. from March 1999 to September 2004; and president for SIRVA Asia Pacific Pty Ltd. from October 2004 to December 2005. Mr. Chan obtained a Bachelor of Science degree in Mechanical Engineering from University of Lowell, U.S. in 1977, and a Master of Science degree in Mechanical Engineering from the Massachusetts Institute of Technology, U.S. in 1979. Mr. Chan was appointed as our Director on 16 May 2006.

Mr. Kwong Ming Pierre TSUI (徐廣明), 45, is our Chief Financial Officer and executive Director. He is responsible for financial aspects of our Company including overseeing all finance and accounting issues for our Group, overall strategic financial planning and analysis for our Group and supervising the implementation of the annual, quarterly and monthly financial plans of our Group. Mr. Tsui has been with our Company since April 2006. He has also been the chief financial officer of Jixi Machinery and Jiamusi Machinery since May 2006. He is a member of the Hong Kong Institute of Certified Public Accountants since 1995 and the American Institute of Certified Public Accountants since 1995. Mr. Tsui obtained a Bachelor's degree in Accounting and Finance from University of Lancaster, United Kingdom in 1990, a Bachelor of Laws degree from University of Wolverhampton, United Kingdom in 1999, a Master's degree in Accounting and Finance from the London School of Economics & Political Science, United Kingdom in 1999 and a Master's degree in Business Administration from University of Southern California, U.S. in 2009. Mr. Tsui was appointed as our Director on 24 January 2010.

Mr. Yinghui WANG  $(\pm \overline{a})$ , 53, is our President and executive Director. He is responsible for our Group's overall business development. He is also responsible for devising the annual plan and

financial budget and making recommendations on significant investments of our Group. Mr. Wang joined our Company in May 2006. He has also served as a director of Jiamusi Machinery and Jixi Machinery since May 2006. Mr. Wang was the Vice President of our Company from May 2006 to May 2008. Mr. Wang has over 30 years of experience in the mining equipment machinery manufacturing industry. Prior to joining our Company, Mr. Wang served as a senior engineer and manager of the cast steel workshop of the predecessor of Jixi Machinery from August 1980 to February 1995. He was the chief economist of the predecessor of Jixi Machinery from February 1995 to February 1998. Mr. Wang was the plant manager of the predecessor of Jiamusi Machinery from February 1998 to November 2000. Mr. Wang was the general manager of HCMMG from November 2000 to May 2006. Mr. Wang obtained a Bachelor's degree in Engineering from Heilongjiang Mining Institute (黑龍江礦業學院), PRC in April 1989. Mr. Wang is a senior engineer. Mr. Wang was appointed as our Director on 24 January 2010.

Mr. Youming YE (葉有明), 50, is our executive Director. Mr. Ye has served as our Director since May 2006. Mr. Ye has also been a director of Jiamusi Machinery and Jixi Machinery since May 2006 and a director of Huainan Longwall since June 2007. Mr. Ye began his career with one of the affiliates of The Jordan Company, L.P. in 1995. He is currently responsible for, among other things, all of The Jordan Company, L.P.'s business development and sourcing activities in China and the Far East. He also has a key role in leading negotiations, due diligence, corporate governance and postinvestment integration efforts for all The Jordan Company, L.P.'s investments in China and Asia. Mr. Ye has over 14 years of experience in operation management in the machinery manufacturing industry. From January 1995 to March 2004, he was the vice president and a director of international business at Jordan Industries, Inc., whose diverse group of subsidiaries are engaged in numerous businesses such as the manufacture of heavy-duty transmissions for industrial equipment and the manufacture of transmissions and torque convertors for the automotive aftermarket industry. He has also been a director of Kinetek De Sheng (Foshan) Motor Co., Ltd. since April 2002. Mr. Ye obtained a Bachelor of Arts degree from Amoy University, PRC in 1984, a Master of Business Administration in Marketing from Arizona State University, U.S. in 1994, and a Master of International Management in International Finance degree from American Graduate School of International Management (Thunderbird), U.S. in 1994. Mr. Ye was appointed as our Director on 16 May 2006.

#### Non-executive directors

Mr. Rubo LI (李汝波), 52, is our non-executive Director. Mr. Li is also a director of Jiamusi Machinery, Jixi Machinery and Huainan Longwall. He has been our Director since May 2006. Mr. Li is one of our founders and our former Vice Chairman. He has been engaged as a consultant to our Company pursuant to a consulting agreement (as amended) since 16 May 2006. Mr. Li has over 12 years of experience in operation management in the mining equipment machinery manufacturing industry and over seven years of experience in the coal mining industry. He was a mining engineer in the infrastructure construction department of China National Coal Ministry (中國煤炭工業部) from 1982 to 1985. From June 1996 to June 2006, he was the chairman and chief executive officer of G.F. Transnational Inc. and invested in a number of concrete plank companies, concrete enterprises and a block machine manufacturer. Mr. Li also has served as chairman and chief executive officer of GFT Group Holding Limited since 1998. Mr. Li is a director of Mining Machinery Limited, a company incorporated in Mauritius, which controlled 100% equity interest in Zhengzhou Siwei through its wholly-owned subsidiary HK Siwei. Mr. Li is also a shareholder with

59.7% equity interest of Jiaozuo Metech Mechanical Manufacturing Co., Ltd. (焦作美泰科機械製造有限公司). Mr. Li obtained a Bachelor's degree in Surface Mining from Fuxin Mining Institute, PRC (currently known as Liaoning Technical University) in 1981, and a Master's degree in Mining Engineering from South Dakota School of Mines, U.S. in 1998. Mr. Li was appointed as our Director on 16 May 2006.

Mr. John W. JORDAN II, 62, is our non-executive Director. He has served as our Director since May 2006. Mr. Jordan is the founder, chairman and one of the managing principals of The Jordan Company, L.P. which is the manager of The Resolute Fund, L.P. Mr. Jordan has over 20 years of experience in operations management in the machinery manufacturing industry. He has served as a director of several portfolio companies of The Jordan Company, L.P., including Sensus Metering Systems, Inc. since December 2003, TAL International Group, Inc. since November 2004, and Wound Care Solutions, LLC since October 2006. Since May 1988, he has been the chairman and chief executive Officer of Jordan Industries, Inc., whose subsidiaries have been engaged in numerous businesses such as the manufacture of heavy-duty transmissions for industrial equipment and the manufacture of transmissions and torque convertors for the automotive aftermarket industry. He has been a director of Kinetek, Industries Inc. since November 2006. He remains involved in the U.S. auto and heavy-duty truck equipment businesses through his directorship in ETX Inc. Mr. Jordan currently serves as a director of over 20 public, private and philanthropic organisations, including the Lyric Opera and the Art Institute of Chicago. Mr. Jordan is a Trustee of the University of Notre Dame serving as Chairman of the Investment Committee. Mr. Jordan obtained a Bachelor of Arts degree in Business Administration from University of Notre Dame, U.S. in 1969, and attended the Graduate School of Business of Columbia University, U.S. from 1971 to 1973. Mr. Jordan was appointed as our Director on 16 May 2006.

Ms. Lisa M. ONDRULA, 40, is our non-executive Director. She is the chief financial officer of Jordan Industries, Inc., an affiliate of The Jordan Company, L.P. as well as a member of the Operations Management Group of The Jordan Company, L.P. Ms. Ondrula has been with Jordan Industries, Inc. for over 15 years and has extensive experience in financial reporting and analysis, debt offerings, acquisition and divestitures, treasury functions and both public and private audit and reporting requirements. Ms. Ondrula oversees the U.S. based reporting for numerous portfolio companies of Jordan Industries, primarily in the manufacturing, industrial and commercial products sectors, and for The Jordan Company including the reporting for our Group. Prior to her employment at Jordan Industries, Ms. Ondrula worked for Ernst & Young LLP in their audit practice, focusing on manufacturing clients with additional experience in corporate reporting and Securities and Exchange Commission filings. Ms. Ondrula earned a Bachelor of Science degree in Accounting from Miami University in Oxford Ohio, U.S. in 1991, and is a Certified Public Accountant. Ms. Ondrula was appointed as our Director on 24 January 2010.

#### Independent non-executive directors

Dr. Yiming HU (胡奕明), 46, is our independent non-executive Director. Dr. Hu is currently a professor of accounting and finance of Antai College of Economics & Management and the director of the Company Financial Research Centre of Antai College of Economics & Management at the Shanghai Jiao Tong University, PRC since January 2005. Dr. Hu has more than 20 years of experience in accounting. Dr. Hu was a research assistant in the Computer Centre at Xiamen University, PRC from September 1988 to April 1991, lecturer of the Accounting Department at the

School of Management of Xiamen University, PRC from April 1991 to September 1997, associate professor of the MBA Centre of the School of Management at Xiamen University, PRC from September 1997 to September 1999 and supervisor of Ph.D. students of the School of Accountancy from September 2001 to January 2005 at the Shanghai University of Finance and Economics, PRC. Dr. Hu has been an administrative officer of the China Society for Finance and Banking (中國金融學會) since May 2005, a member of the Accounting Committee of the Asia Pacific Management Association (亞太管理會計指導委員會) since April 2006, and a member of the Professional (Finance and Accounting) Committee of the Chinese Accounting Society (中國會計學會專業委員會(金融會計)) since February 2008. Dr. Hu obtained a Bachelor of Science degree in Chemistry from Xiamen University, PRC in 1985 and a Ph.D. degree in Management/Accounting from Xiamen University, PRC in 1998. Dr. Hu was appointed as our independent non-executive Director on 24 January 2010.

Dr. Xuezheng WANG (王學政), 60, is our independent non-executive Director. Dr. Wang took various positions in the Bureau of Administration of Industry and Commerce (國家工商行政管理局), including director of Administration and Research Division from February 1987 to October 1988, director of Regulation Department (政策法規司) from November 1988 to April 1990, and vice-chief of Laws and Regulation Department (條法司) from May 1990 to June 1994. He was the chief of Department of Law (法制司) and Department of Market Regulation (法規司) in State Administration of Industry and Commerce (國家工商行政管理總局) respectively from July 1994 to September 2009. Dr. Wang also held positions in various academic and research institutions, including the vicepresident of Civil Law Department of China Law Society (中國法學會民法學會) from August 2004 to present, researcher of Public Law Centre in Beijing University, PRC (北京大學公法研究中心), researcher of Development Strategy and Regional Economy Department of the State Council Research Centre (國務院發展研究中心世界發展研究所), and the committee member of the Expert Consultants Committee of the State Council on the Reform of the Administrative Examination and Approval System (國務院行政審批制度改革專家咨詢組). Dr. Wang retired from his government position in September 2009. Dr. Wang obtained a Bachelor of Science degree in English from Xibei Normal University, PRC in 1982, a Master degree of Laws in Civil Law from Jilin University, PRC in 1984, a certificate of World Intellectual Property Organisation Academy in 1994, and a Ph.D. degree in Constitutional and Administrative Law from Beijing University, PRC in 2000. Dr. Wang was appointed as our independent non-executive Director on 24 January 2010.

Mr. Zhenduo YUAN (苑振鐸), 67, is our independent non-executive Director. Mr. Yuan has more than 30 years of experience in the coal mining industry. He served various positions in the Liaoning Province Nanpiao Mining Affairs Bureau (遼寧省南票礦務局) during the period from September 1961 to December 1983, starting from a technician, engineer, deputy head and concluding as the head of the Liaoning Province Nanpiao Mining Affairs Bureau (rom August 1980 to December 1983. Mr. Yuan was the deputy general manager of Northeast Inner Mongolia Coal Mining Industry Allied Company (東北內蒙古煤炭工業聯合公司) from March 1984 to March 1994, and the director-general of the Liaoning Province Coal Industry Administrative Bureau (遼寧煤炭工業管理局) and the Liaoning Administrative Bureau of Coal Mine Safety (遼寧省煤礦安全監察局) from April 1994 to February 2002. From March 2002 to April 2008, Mr. Yuan was the standing committee member of the Liaoning Province's Political Consultative Conference (中國人民政治協商會議遼寧省委員會). Mr. Yuan graduated from a mining course at the Liaoning Province Beipiao High Level Professional

College (遼寧省北票高等職業學校) in 1961, and from the Beijing Coal Mining Administrators College (北京煤炭管理幹部學院) completing the course in Political Work Management in July 1986. Mr. Yuan is a senior engineer and enjoys special government allowance of the State Council. Mr. Yuan was appointed as our independent non-executive Director on 24 January 2010.

Dr. Fung Man, WAI (衛鳳文), 61, is our independent non-executive Director. Since November 2007, Dr. Norman Wai has been the managing director of New World Telecommunications Limited (NWT), a wholly-owned subsidiary of New World Development Company Limited (stock code: 17). Dr. Wai is also a director of CSL New World Mobility Limited, and a member of its remuneration committee as well as audit committee. Dr. Wai was an executive director and chief executive officer of New World Mobile Holdings Limited, a Hong Kong listed company (Stock Code: 862) from July 2004 to February 2007. He was also the president and chief executive officer of New World PCS Ltd. During July 2000 to June 2004 and the executive director of New World TMT from January 2003 to March 2006. He is also the managing director of a fast-growing biotechnology company in Asia Pacific. Dr. Wai is a veteran with over 40 years of solid experience in telecommunications. He held senior executive positions of various telecommunications companies in Europe, Canada and Hong Kong. Dr. Wai graduated and obtained a Master of Science and a Doctor of Philosophy degrees from the University of Manchester, United Kingdom in December 1976 and March 1979 respectively. He is a Chartered Engineer and a Fellow of The Institution of Engineering and Technology, United Kingdom. Mr. Wai was appointed as our independent non-executive Director on 24 January 2010.

### Senior Management

**Mr. Kee-Kwan Allen CHAN** (陳其坤) was our Chief Executive Officer between 16 May 2006 and 17 October 2007 and was reappointed as our Chief Executive Officer on 6 May 2008. Please refer to his biography under the sub-section headed "Directors".

**Mr. Kwong Ming Pierre TSUI** (徐廣明) is our Chief Financial Officer appointed on 12 April 2006. Please refer to his biography under the sub-section headed "Directors".

**Mr. Yinghui WANG** (王穎輝) is our President appointed on 6 May 2008. Please refer to his biography under the sub-section headed "Directors".

Mr. Zhongfeng LI (李中鋒), 43, is our Vice President (Strategic Development and Human Resources) since 12 December 2007. His primary responsibility is to assist our Chief Executive Officer and our President in formulating strategy for mid and long-term development of our Company, coordinate daily management, carry out market development and public relation work, and manage the operation, in particular, human resources aspect of our Group. Mr. Li has over 20 years of experience in the coal mining industry. Prior to joining our Company in December 2007, Mr. Li served in various positions in a number of coal mining organisations and coal mining authorities, including as a principal staff member and deputy director of the general of China National Coal Corporation (中國統配煤礦總公司) from July 1989 to March 1993, director-general of the general office of the China National Coal Ministry (中國煤炭工業部) from March 1993 to March 1998, director of general administration department of the supervision bureau of State Administration of Coal Mine Safety from August 1998 to August 2000, deputy director-general and member of the communist party committee of Shanxi Administration Bureau Coal Mine Safety (山西煤礦安全監察局) from August 2000 to July 2003, and deputy director-general of the general office of the State

Administration of Work Safety from July 2003 to December 2007. Mr. Li was appointed as deputy director — general of China National Coal Machinery Industry Association in June 2008. Through his working experience with various coal mining authorities, Mr. Li has gained extensive knowledge in the development, plans and policies on the coal industry in China. Mr. Li graduated from the Jiaozuo Mining Institute (焦作礦業學院), PRC, with a Bachelor of Engineering degree in coal mine survey in July 1989 and obtained a Master's degree in Mining Engineering Management from Liaoning Technical University, PRC in July 1997. Mr. Li attended the training class for young and middle aged cadres in the Central Communist Party School, PRC and graduated in July 2005. Mr. Li is an engineer.

Mr. Zishan LI (李子山), 57, has been our Vice President (Sales) since 20 June 2006. Mr. Li has been with our Company since June 2006, and is currently responsible for supervising the sales and international business aspect of our Company. Mr. Li has more than 37 years of experience in the mining equipment machinery manufacturing industry. He served various positions at the predecessor of Jiamusi Machinery for about 37 years, in particular, he was director of the sales department from June 1999 to February 2000, assistant to plant manager from February 2000 to February 2001, deputy plant manager from February 2001 to October 2001, acting executive deputy plant manager from October 2001 to April 2002. Mr. Li was also the vice chairman, the deputy general secretary of the communist party committee and general manager of Jiamusi Machinery from April 2002 to June 2006.

Mr. Xu GUO (郭旭), 52, has been our Vice President (Marketing) since 8 January 2007. He is responsible for supervising the promotional and marketing aspects of our Company. Prior to joining our Company, Mr. Guo was a deputy director general of the general office of Northeast Inner Mongolia Coal Industry Allied Company (東北內蒙古煤炭工業聯合公司) from July 1992 to March 1994, the general manager (vice bureau level) of Multi Operation Company of the Coal Industry Administrative Bureau of Liaoning Province (遼寧煤炭工業管理局多種經營公司) from April 1994 to June 2002. From August 2003 to November 2004, Mr. Guo was the assistant counsel of Liaoning Administration Bureau of Coal Mine Safety (遼寧煤礦安全監察局), his principal responsibility was to supervise the safety of coal mines. He also served as the vice president of GFT Group Holding Limited from November 2004 to December 2006 and the president of Beijing Siwei Coal Mining Machinery Technology Co., Ltd. from November 2004 to December 2006. Mr. Guo has 30 years working experiences in the coal industry, he is familiar with every stage of the front line of coal production. Mr. Guo graduated from Fuxin Mining Institute (阜新礦業學院), PRC in February 1982 with a Bachelor of Engineering degree in machinery manufacturing and obtained a Master of Business Administration from Roosevelt University, U.S. in May 2002. Mr. Guo attended national coal safety supervision training in March 2003. Mr. Guo is a senior engineer.

Mr. Chunzhao ZHANG (張春照), 61, has been the chief executive officer of Jiamusi Machinery since 5 June 2009. He is responsible for the overall business development and daily management of Jiamusi Machinery. Mr. Zhang served as the chairman and secretary of the communist party committee of the predecessor of Jiamusi Machinery from May 2002 to June 2006. Mr. Zhang joined Jiamusi Machinery in June 2006 and served as the president of Jiamusi Machinery from June 2006 to June 2009. Mr. Zhang has more than 42 years of experience in the mining equipment machinery manufacturing industry. He started his career at Jiamusi Coal Mining Machinery Factory (佳木斯煤機廠) (the predecessor of Jiamusi Machinery) since August 1967 and has worked there for almost 40 years. During his time at Jiamusi Coal Mining Machinery Factory, he served in various

positions. Mr. Zhang was assistant to factory manager, deputy factory manager and factory manager from December 1994 to May 2002. Mr. Zhang studied at Jiamusi Coal Mining Machinery Technology College (佳木斯煤機技術學校), PRC from August 1965 to August 1967 and graduated from Jiamusi City Technology College (佳木斯市職工大學), PRC completing the course in Business Management in December 1988.

Mr. Wenbin WANG (王文斌), 57, has been the president of Jiamusi Machinery since 5 June 2009. He is responsible for the business development and corporate management of Jiamusi Machinery. Mr. Wang has served in various positions at Jiamusi Machinery since June 2006, including vice president of production from June 2006 to March 2007, vice president of sales from March 2007 to July 2008, and vice president of the operation from July 2008 to June 2009. Mr. Wang has more than 26 years of experience in the mining equipment machinery manufacturing industry. Mr. Wang joined the predecessor of Jiamuxi Machinery in October 1983, where he served in various management positions. Mr. Wang graduated from the Liaoyuan Employees University, PRC in Jilin Province (吉林省遼源職工大學), PRC with a Bachelor's degree in Mechanical Engineering in 1975, and graduated from the Fuxin Mining Institute (阜新礦業學院), PRC completing the course in Mechanical Engineering in December 1993.

Mr. Hengjun QI (祁恒軍), 46, has been the president of Jixi Machinery since 5 June 2009. He is responsible for the business development and corporate management of Jixi Machinery. Mr. Qi joined Jixi Machinery and served as vice president of production from September 2006 to June 2007, as vice president of sales from June 2007 to August 2008 and vice president of operation from August 2008 to June 2009. Mr. Qi has more than 24 years of experience in the mining equipment machinery manufacturing industry. He had been with the predecessor of Jixi Machinery since August 1985 where he served in various positions: he started with the research department as a technician from August 1985 to August 1986, assistant to engineer from August 1986 to December 1995, senior engineer from December 1995 to January 1997, project principal engineer from January 1997 to November 2000, engineer supervisor from November 2003 to January 2005 and chief engineer from January 2005 to September 2006. Mr. Qi obtained a Bachelor's degree in Engineering from the China Institute of Mining and Technology (中國礦業學院), PRC in July 1985.

### JOINT COMPANY SECRETARIES

Mr. Wai Fung NGAI (魏偉峰), FCIS, FCS(PE), CPA, ACCA, 48, is our joint company secretary. Mr. Ngai is a director and head of listing services of KCS Hong Kong Limited, a corporate secretarial and accounting services provider in Hong Kong. Mr. Ngai is currently the vice president of the Hong Kong Institute of Chartered Secretaries and the chairman of its Membership Committee. Mr. Ngai is a fellow member of the Hong Kong Institute of Chartered Secretaries and the Institute of Chartered Secretaries and Administrators in the United Kingdom, a member of the Hong Kong Institute of Certified Public Accountants and a member of the Association of Chartered Certified Accountants in the United Kingdom. Mr. Ngai holds a Master of Corporate Finance Degree from the Hong Kong Polytechnic University, Hong Kong, Master of Business Administration Degree from Andrews University, U.S. and a Bachelor of Laws (with Honours) Degree from the University of Wolverhampton, United Kingdom. He is also undertaking a Ph.D. course (thesis stage) in Finance at the Shanghai University of Finance and Economics, PRC. Mr. Ngai was appointed as our joint company secretary on 30 November 2009.

Mr. Ngai currently acts in the capacity of independent non-executive director of six Hong Kong listed companies, company secretary for five other Hong Kong listed companies and joint company secretary for eight Hong Kong listed companies. As a director and head of listing services of KCS Hong Kong Limited, Mr. Ngai is leading a team of professional staff, which offers on-going professional company secretarial and compliance services to listed companies and thus provides day-to-day support to Mr. Ngai in his role as joint company secretary of our Company.

**Mr. Dong WANG**  $(\pm \pi)$ , 39, is our joint company secretary. Mr. Wang joined the Operations Management Group of The Jordan Company, L.P. in July 2007, and is responsible for The Jordan Company, L.P.'s business development in China and East Asia. Mr. Wang has 10 years experience in investment banking and 5 years of experience in private equity investment management. Mr. Wang worked in the investment banking department of Guotai Junan Securities between 1993 and 2002 initially as an associate and was subsequently appointed as a director. Mr. Wang worked as an investment vice-president in Haitong-Fortis Private Equity Fund Management Co., Ltd from February 2005 to December 2005 and an investment officer in International Finance Corporation from December 2005 to June 2007. Mr. Wang obtained a Bachelor's degree in Economics from Shanghai University of Finance and Economics, PRC in 1993 and a Master's degree in Business Administration from Rice University, U.S. in 2004. Mr. Wang was appointed as our joint company secretary on 24 January 2010.

### RULE 8.12 OF THE LISTING RULES

According to Rule 8.12 of the Listing Rules, we must have a sufficient management presence in Hong Kong. This normally means that at least two of our executive Directors must be ordinarily resident in Hong Kong. At present, substantially all of our executive Directors ordinarily reside in China, since our main operations are in China. We do not and will not, in the foreseeable future, have any management presence in Hong Kong.

Accordingly, our Hong Kong legal advisers, have applied on our behalf to the Hong Kong Stock Exchange for, and the Hong Kong Stock Exchange has granted, a waiver from strict compliance with the requirements under Rule 8.12 of the Listing Rules subject to the following conditions:

- (a) our Company has appointed two authorised representatives pursuant to Rule 3.05 of the Listing Rules who will act as our Group's principal channel of communication with the Hong Kong Stock Exchange. The two authorised representatives are Mr. Thomas H. Quinn and Mr. Kee-Kwan Allen Chan. Each has confirmed that he will be able to meet with the Hong Kong Stock Exchange within a reasonable time frame upon request of the Hong Kong Stock Exchange, if required. They will be readily contactable by telephone, facsimile and email, and are authorised to communicate on behalf of our Group with the Hong Kong Stock Exchange;
- (b) the authorised representatives have means of contacting our Directors promptly at all times as and when the Hong Kong Stock Exchange wishes to contact our Directors on any matters. To enhance communication between the Hong Kong Stock Exchange, the authorised representatives, our Directors, and our Company has implemented a policy whereby (a) each Director will have to provide his/her office phone numbers, mobile phone numbers, residential phone numbers, facsimile numbers and email addresses to our authorised representatives; (b) in the event that our executive Director expect to travel and be out of office, he/she will have to provide the phone number of the place of his/her accommodation to our authorised

representatives; and (c) all Directors will provide their mobile phone numbers, office phone numbers, facsimile numbers and email addresses to the Hong Kong Stock Exchange;

- (c) our Group will, in accordance with Rule 3A.19 of the Listing Rules, also appoint a compliance adviser, who will have access at all times to our authorised representatives, Directors and other officers and act as an additional channel of communication with the Hong Kong Stock Exchange. The compliance adviser will advise on on-going compliance requirements and other issues arising under the Listing Rules and other applicable laws and regulations in Hong Kong after listing;
- (d) meetings between the Hong Kong Stock Exchange and our Directors could be arranged through our authorised representatives or compliance adviser, or directly with our Directors within a reasonable time frame. Our Group will inform the Hong Kong Stock Exchange promptly in respect of any change in our authorised representatives and compliance adviser; and
- (e) all of our Directors have confirmed that they possess or can apply for a valid travel documents to visit Hong Kong and will be able to meet with the Hong Kong Stock Exchange in Hong Kong upon reasonable notice.

### RULE 8.17 OF THE LISTING RULES

According to Rule 8.17 of the Listing Rules, our secretary must be a person who is ordinarily resident in Hong Kong and who has the requisite knowledge and experience to discharge the functions of a secretary in a listed company and who:

- (a) is an ordinary member of The Hong Kong Institute of Chartered Secretaries, a solicitor or barrister as defined in the Legal Practitioners Ordinance or a professional accountant; or
- (b) is an individual who, by virtue of his academic or professional qualifications or relevant experience, is, in the opinion of the Hong Kong Stock Exchange, capable of discharging the functions of a company secretary of an issuer.

Mr. Dong Wang is not ordinarily resident in Hong Kong and does not possess the specified qualifications required by Rule 8.17(2) of the Listing Rules. Given the important role of a company secretary in our corporate governance, particularly in assisting us as well as our Directors in complying with the Listing Rules and other relevant laws and regulations, we have the following arrangements:

- (a) Mr. Dong Wang will endeavour to attend the relevant training courses, including briefing on the latest changes to the applicable Hong Kong laws and regulations and the Listing Rules organised by our Hong Kong legal advisers on invitation basis, and seminars organised by the Hong Kong Stock Exchange for issuers from time to time.
- (b) We will appoint Mr. Wai Fung Ngai, who is ordinarily resident in Hong Kong and meets the requirements under Rule 8.17(2) of the Listing Rules, as our joint company secretary to assist Mr. Dong Wang, so as to enable him to acquire the relevant experience (required under Rule 8.17(3) of the Listing Rules) to discharge the duties and responsibilities as our company secretary.

- (c) Mr. Dong Wang, who is familiar with our corporate affairs, will communicate regularly with Mr. Ngai on matters relating to corporate governance, the Listing Rules as well as other laws and regulations which are relevant to us, and our other affairs. Mr. Ngai will work closely with, and provide assistance to, Mr. Wang in the discharge of his duties as our joint company secretary, including organising our Board meetings and shareholders' meetings.
- (d) Mr. Dong Wang will be appointed for an initial period of three years from the Listing Date, provided that he will be assisted by Mr. Ngai for the same period. Upon expiry of the threeyear period, a further evaluation of the qualifications and experience of Mr. Wang and the need for on-going assistance would be made.

Each of Mr. Wang and Mr. Ngai has provided valid phone numbers and email addresses to the Hong Kong Stock Exchange and will inform the Hong Kong Stock Exchange promptly in the event of any change of means of communications. Furthermore, in order to ensure effective communication between our joint company secretaries and the Hong Kong Stock Exchange, we will appoint Mr. Thomas H. Quinn and Mr. Kee-Kwan Allen Chan as our authorised representatives pursuant to Rule 3.05 of the Listing Rules, who will act as the our principal communication channel with the Hong Kong Stock Exchange. Each of the authorised representatives will be available to meet with the Hong Kong Stock Exchange within a reasonable time frame upon request by the Hong Kong Stock Exchange and will be readily contactable by telephone or facsimile or email. We will also appoint Guotai Junan Capital Limited as our compliance adviser pursuant to Rule 3A.19 of the Listing Rules, who will act as our principal communication channel with the Hong Kong Stock as our principal communication channel with the Hong Kong Stock as our principal communication channel also appoint Guotai Junan Capital Limited as our compliance adviser pursuant to Rule 3A.19 of the Listing Rules, who will act as our principal communication channel with the Hong Kong Stock exchange in addition to our authorised representatives. The contact persons of our compliance adviser have provided their contact details to the Hong Kong Stock Exchange and will also be fully available to answer queries from the Hong Kong Stock Exchange.

We have applied to the Hong Kong Stock Exchange for, and the Hong Kong Stock Exchange has granted, a waiver from strict compliance with the requirements of Rule 8.17 of the Listing Rules. Upon the expiry of the initial three years period, the qualifications of Mr. Wang will be re-evaluated to determine whether the requirements as stipulated in Rule 8.17 of the Listing Rules can be satisfied. In the event that Mr. Wang has obtained relevant experience under Rule 8.17(3) of the Listing Rules at the end of such initial three years period, the above joint company secretaries arrangement will no longer be required by our Company.

### AUDIT COMMITTEE

Our Company has established an audit committee in compliance with Rule 3.21 and Appendix 14 of the Listing Rules. Our audit committee consists of three members, namely Dr. Yiming Hu, Ms. Lisa M. Ondrula, and Dr. Xuezheng Wang. Two of the committee members are our independent non-executive Directors. The chairwoman of the audit committee is Dr. Yiming Hu. The primary functions of the audit committee are to review and supervise the financial reporting process and internal control system of our Company, nominate and monitor external auditors and provide advice and comments to our Directors.

#### **REMUNERATION COMMITTEE**

Our Company has established a remuneration committee in compliance with Appendix 14 to the Listing Rules. The remuneration committee consists of 3 members, namely Mr. Thomas H. Quinn, Dr. Fung Man, Norman Wai and Mr. Zhenduo Yuan. A majority of the committee members are our independent non-executive Directors. The chairman of the remuneration committee is Mr. Thomas H. Quinn. The primary functions of the remuneration committee are to make recommendations on our Company's policy and structure of all remuneration of our Directors and senior management, and make recommendations on the remuneration of our non-executive Directors.

### COMPLIANCE ADVISER

Pursuant to Rule 3A.19 of the Listing Rules, our Company will appoint Guotai Junan Capital Limited as our compliance adviser. The compliance adviser will advise us on the following matters pursuant to Rule 3A.23 of the Listing Rules:

- (i) the publication of any regulatory announcement, circular or financial report;
- (ii) where a transaction, which might be a notifiable or connected transaction, is contemplated including share issues and share repurchases;
- (iii) where our Company proposes to use the proceeds of the Global Offering in a manner different from that detailed in this Prospectus or where its business activities, developments or results deviate from any estimate, or other information in this Prospectus; and
- (iv) where the Hong Kong Stock Exchange makes an inquiry of our Company regarding unusual movements in the price of trading volume of the Shares of our Company.

### COMPENSATION OF DIRECTORS AND SENIOR MANAGEMENT

Certain of our Directors and senior management receive compensation in the form of salaries, housing allowances, other allowances, benefits in kind (including our contribution to the pension scheme for our Directors) and/or discretionary bonuses relating to the performance of our Company. We also reimburse them for expenses which are necessarily and reasonably incurred for providing services to us or executing their functions in relation to our operations. Upon and after Listing, the remuneration package will be extended to include options granted or to be granted under the Share Option Scheme. We regularly review and determine the remuneration and compensation packages of our Directors and senior management.

The aggregate amount of remuneration paid to our Directors during each of the fiscal years 2006, 2007 and 2008 was approximately RMB18.0 million, RMB14.1 million and RMB9.3 million, respectively (equivalent to approximately HK\$20.5 million, HK\$16.0 million and HK\$10.6 million, respectively). In addition, each of Mr. Kee-Kwan Allen Chan and Mr. Youming Ye holds 40.0% equity interest in TJCC Services. During the Track Record Period, we paid TJCC Services a management fee of US\$2.5 million (equivalent to approximately HK\$19.4 million) per year for the services it provided, pursuant to a management consulting agreement. Under their respective employment agreement with TJCC Services, each of Mr. Kee-Kwan Allen Chan and Mr. Youming Ye was entitled to certain compensations per year. Upon completion of the Reorganisation and Global Offering, the management consulting agreement with TJCC Services will be terminated, and

Mr. Kee-Kwan Allen Chan and Mr. Youming Ye, each as our executive Director, will receive compensation directly from our Company.

After Listing, our remuneration committee will review and determine the remuneration and compensation packages of our Directors and senior management with reference to salaries paid by comparable companies, time commitment and responsibilities of our Directors and performance of our Group.

During the Track Record Period, no remuneration was paid by us to, or receivable by, our Directors as an inducement to join or upon joining us. No compensation was paid by us to, or receivable by, our Directors or past Directors for each of the years ended 31 December 2006, 2007 and 2008 for the loss of any office in connection with the management of the affairs of any member of our Group.

In the 2006 Consolidated Period and 2007, four of our five highest paid employees were Directors; and in 2008 and the seven months ended 31 July 2009, three of our highest paid employees were Directors. The aggregate amount of salaries, housing allowances, other allowances, benefits in kind (including our contribution to the pension scheme) or any discretionary bonuses paid by our Group to the highest paid non-director employee for the three years ended 31 December 2008 and seven months period ended 31 July 2009 were approximately RMB0.8 million, RMB2.6 million, RMB3.5 million and RMB2.3 million, respectively (equivalent to approximately HK\$0.9 million, HK\$3.0 million, HK\$4.0 million and HK\$2.6 million, respectively).

Under the compensation arrangements currently in force, the aggregate remuneration (including benefit in kind) payable to our Directors for the year ended 2009 is estimated to be approximately RMB11.7 million (equivalent to approximately HK\$13.3 million).

### SHARE OPTION SCHEME

Our Company has conditionally adopted the Share Option Scheme, the purpose of which is to motivate such selected classes of participants (as more particularly described in Appendix VII to this Prospectus) to optimise their future contributions to our Group and/or to reward them for their past contributions, to attract and to retain or otherwise maintain on-going relationships with such participants who are significant to and/or whose contributions are or will be beneficial to the performance, growth or success of our Group. The principal terms of the Share Option Scheme are summarised in the section headed "Share Option Scheme" in Appendix VII to this Prospectus.

#### **OUR CONTROLLING SHAREHOLDERS**

Prior to the Reorganisation, The Resolute Fund, L.P., a private equity fund, controls indirectly an aggregate of 91.0% of the issued share capital of our Company through the ownership of its five parallel funds in TJCC Holdings. Resolute Fund Partners, LLC, a Delaware limited liability company, is the general partner of The Resolute Fund, L.P. and each of the five parallel funds. Two of our Directors, Mr. John W. Jordan II and Mr. Thomas H. Quinn, are two of the equity holders of Resolute Fund Partners, LLC. Immediately following the completion of the Global Offering and the Reorganisation (but without taking into account the Shares to be issued pursuant to the exercise of the Over-allotment Option), The Resolute Fund, L.P., through its five parallel funds, will control 54.6% of the issued share capital of our Company. The Resolute Fund, L.P. and its five parallel funds currently expect to continue to be our controlling shareholders following the completion of the Global Offering. Based on the above, The Resolute Fund, L.P. and TJCC Holdings are our Controlling Shareholders.

### INFORMATION ON OUR CONTROLLING SHAREHOLDERS

### TJCC Holdings Ltd.

TJCC Holdings Ltd. is an exempted company incorporated under the laws of the Cayman Islands and owned as to 79.83%, 3.78%, 3.15%, 3.15% and 0.09% by The Resolute Fund SIE, L.P. (a limited partnership established under the laws of the British Virgin Islands), The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Singapore PV, L.P. and The Resolute Fund NQP, L.P. (all being Delaware limited partnerships) (collectively referred to as the **"Resolute Funds"**), respectively. Each of Mr. Kee-Kwan Allen Chan and Mr. Youming Ye, two of our Directors, holds 3.50% and 4.25% equity interest of TJCC Holdings, respectively. TJCC Holdings is an investment holding company. Each of the Resolute Funds is a parallel fund of The Resolute Fund, L.P. Each of the Resolute Funds has the same general partner as The Resolute Fund, L.P. and is managed by The Jordan Company, L.P. Pursuant to the management consulting agreement dated 16 May 2006 entered into between TJCC Holdings and The Jordan Company, L.P., The Jordan Company, L.P. was retained as a consultant to provide business and financial advice to TJCC Holdings.

### The Resolute Fund, L.P.

The Resolute Fund, L.P., a Delaware limited partnership founded in 2002, is a private equity fund with limited partners comprised of institutional and other investors, who are independent from, not connected or associated with, and not acting in concert with the general partner or manager of The Resolute Fund, L.P. The Resolute Fund, L.P. and the Resolute Funds are not required to return invested capital to their investors upon request. The Resolute Fund, L.P. has invested in a diversified portfolio of middle-market businesses. The objective of The Resolute Fund, L.P. is to provide investors with superior long-term capital appreciation by investing in a diversified portfolio of equity securities and targeting companies that are well established, historically profitable and well-managed niche players in their respective industries. The Resolute Fund, L.P. invested in the Company through the intermediate holding company, TJCC Holdings. Resolute Fund Partners, LLC, in its capacity as the general partner of The Resolute Fund, L.P. and each of the Resolute Funds, has appointed The Jordan Company, L.P. as the manager of The Resolute Fund, L.P. and each of the Resolute Funds. The investment strategy of The Resolute Fund, L.P. is to seek long term capital appreciation through primarily North American private equity and equity-linked investments in

established, well-managed and consistently profitable businesses with enterprise values between US\$50 million (equivalent to approximately HK\$387.5 million) and US\$500 million (equivalent to approximately HK\$3,875.4 million). The investment horizon of investments made by The Resolute Fund, L.P. is generally 4-7 years.

### The Jordan Company, L.P.

The Jordan Company, L.P. is a Delaware limited partnership. It is a New York-based private investment firm whose predecessors were founded in February 1982 and has been pursuing its private investment efforts for 26 years. The Jordan Company, L.P. is the manager of The Resolute Fund, L.P. and each of the Resolute Funds, pursuant to a management agreement dated 1 January 2003 whereby The Jordan Company, L.P. agrees to provide portfolio management and administrative services to the above funds. The investment approach of The Jordan Company, L.P. is to acquire companies in partnership with management at reasonable valuations and to support these investments with a hands-on, value-added operational strategy to generate superior investment returns. Its hands-on strategy focuses on operational improvements to enhance internal growth and strategic acquisitions. Its value-added approach supports a strong relationship with talented managers. The Jordan Company, L.P. has invested and sponsored equity and equity-linked capital in more than 90 portfolio companies. It targets companies with a history of revenue growth, high operating margins and limited capital requirements. Mr. John W. Jordan II, one of our Directors, is a founder, equity holder and managing principal of The Jordan Company, L.P. Mr. Thomas H. Quinn, one of our Directors, is a founder, equity holder and managing principal of The Jordan Company, L.P.

### Relationship between The Jordan Company, L.P. and the Company

The table below describes the relationship of certain directors of the Company with The Jordan Company, L.P.

Name	Position in The Jordan Company, L.P.	Positions in the Company
Mr. John W. Jordan II	Chairman and Managing Principal	Non-executive Director
Mr. Thomas H. Quinn	Managing Principal	Executive Director, Chairman of the Board
Ms. Lisa M. Ondrula	Member of the Operations Management Group	Non-executive Director

The Company is of the view that these concurrently held positions will not affect the independence of the Board due to the following:

- (i) Though Mr. John W. Jordan II, Mr. Thomas H. Quinn and Ms. Lisa M. Ondrula are involved in the management of the Company, their roles mainly focus on providing guidance and direction to the Company, assisting the Board in strategy and policy formulation.
- (ii) The day-to-day management of the Company is carried out by the executive Directors, namely, Mr. Kee-Kwan Allen Chan, Mr. Kwong Ming Pierre Tsui, Mr. Yinghui Wang, and Mr. Youming Ye and various members of the senior management of the Company with

Mr. Thomas H. Quinn overseeing the performance of the operation and management of the Group. The aforesaid executive Directors and members of the senior management form the core management group of the Company which has been responsible for the daily management of the Company, including assisting the Board in deriving sound management decisions, carrying out the decisions of the Board, performing overall strategic financial planning and analysis for the Group, overseeing the business development, project development and management, finance and accounting issues, the sales and financial aspects of management of the business and other essential operations of the Company.

Mr. Kee-Kwan Allen Chan and Mr. Youming Ye were historically members of the Operations Management Group of The Jordan Company, L.P. Messrs. Chan and Ye will resign from these positions prior to the Global Offering.

### **Competing Interests**

We are engaged in the designing and manufacturing of underground longwall coal mining equipment in China. Substantially all of our revenue has been derived from sales to PRC customers, which primarily consisted of PRC coal producers and distributors.

Other than the Group, none of The Jordan Company, L.P. or the Resolute Funds or the investment portfolio companies of The Resolute Fund, L.P. is engaged in the designing or manufacturing of coal mining equipment. Other than (i) Kinetek De Sheng (Foshan) Motor Co., Ltd, Wuxi Zhongxiu Kinetek Elevator Technology Co., Ltd., Guangzhou Kinetek Jinghe Machine Co. Ltd., Changzhou Kinetek Motor Master Co., Ltd., and Foshan Kinetek Commercial Trading Company Limited (collectively, "Kinetek"), investments by one of the investment portfolio companies of The Resolute Fund, L.P., which are engaged in the manufacturing and sale of controls, electric motors, gears, and drive systems for various commercial and industrial applications, and (ii) Sensus - Precision Die Casting (Yangzhou) Co., Ltd., Beijing United Gas Meters Co. Ltd. (China), Sensus Manufacturing Shanghai Ltd. and Sensus Metering Systems (Fuzhou) Co., Ltd. (collectively, "Sensus"), investments by one of the investment portfolio companies of The Resolute fund, L.P., which are engaged in the manufacturing of the investment portfolio companies of The Resolute Fund, L.P., which are engaged in the manufacturing of the investment portfolio companies of The Resolute Fund, L.P., which are engaged in the manufacturing of water, gas, heat and electric meters and providing related communications systems, the manufacturing of pipe joining and repair products for water and gas utilities and the supply of precision manufactured aluminium die castings, the Group is the only investment of The Resolute Fund, L.P. in China as of the Latest Practicable Date.

For the above reasons, the Directors consider that the business of the Group is different from the business of the investment portfolio companies of the Controlling Shareholders, in terms of location, customers, products and purposes.

Mr. Rubo Li, one of our Directors, is a director of Mining Machinery Limited, a company incorporated in Mauritius, which controls 100% equity interest in Zhengzhou Siwei through its wholly-owned subsidiary, HK Siwei.

Zhengzhou Siwei is a hydraulic roof support products manufacturer. The Company and The Jordan Company, L.P. entered into extensive negotiations in 2006 and 2007 with Mr. Rubo Li and Mr. Emory Williams (a former Director who resigned on 4 December 2009 and also a shareholder and director of Mining Machinery Limited) in connection with the potential acquisition of HK Siwei. Negotiation on the proposed acquisition of HK Siwei is currently suspended. On 9 October

2009, ERA Holdings Global Limited (Stock Code: 8043), a company whose shares are listed on the GEM Board of Hong Kong Stock Exchange, has, through its wholly-owned subsidiary, entered into an agreement with Mining Machinery Limited (an investment holding company incorporated in Mauritius, which controls 100% equity interest in Zhengzhou Siwei through its wholly-owned subsidiary, HK Siwei) to acquire the entire issued share capital of HK Siwei. The completion of this acquisition is subject to certain conditions, including existing agreements among Mr. Rubo Li, Mr. Emory Williams and the Company in relation to the grant of right of first offer and right of first refusal to purchase, acquire or participate in the business of Zhengzhou Siwei. While the Company continues to evaluate the ERA agreement as mentioned above, as of the Latest Practicable Date, the Company did not expect nor have any current plan to acquire HK Siwei nor exercise any right of first offer nor right of first refusal properly provided to us in connection with the ERA agreement.

A complete underground longwall mining system consists of four core pieces of equipments, namely roadheader, shearer, armoured-face conveyors and hydraulic roof support. We design and manufacture three of the four core pieces of coal mining equipments, namely, roadheaders, shearers and armoured-face conveyors. In longwall mining operations, hydraulic roof supports are used to support the mine roof so as to protect the mining equipment such as shearer and armoured-face conveyer and mining personnel under them. In a typical longwall mining operation, the tunnel excavation is performed by using a roadheader. The cutting of the coal is performed by a shearer. The armoured-face conveyer carries the raw coal away from the working face to a crusher, and then by a series of belt conveyors to outside the mine. The hydraulic roof supports are to support the mine roof. The businesses of Zhengzhou Siwei as a hydraulic roof support products manufacturer are complementary to the business and equipments manufactured by the Company and its subsidiaries. The business of Zhengzhou Siwei therefore is not in competition with that of the Group.

Mr. Rubo Li is also a shareholder with 59.7% equity interest of Jiaozuo Metech Mechanical Manufacturing Co., Ltd. (焦作美泰科機械製造有限公司), a mechanical manufacturing company which is not engaged in the manufacturing of any coal mining equipment. The business of such company is not in competition with our business.

The Directors are of the view that none of the Controlling Shareholders, The Jordan Company, L.P., or the Directors had any interest in any business that directly or indirectly competes with the business of the Company as of the Latest Practicable Date. Notwithstanding this, The Resolute Fund, L.P., as our Controlling Shareholder and each of the five parallel funds (namely, The Resolute Fund SIE L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Singapore PV, L.P. and The Resolute Fund NQP, L.P., collectively the "Resolute Funds") has undertaken to procure The Jordan Company, L.P. (as the manager of The Resolute Fund, L.P. and the Resolute Funds and the consultant of TJCC Holdings) not to compete, either directly or indirectly, with the Company by providing a Non-Competition Undertaking (referred to below) to us. With the implementation of the protective measures as described in "Non-Competition Undertaking" below, the Directors believe that we will not face competition from the Controlling Shareholders.

### Non-Competition Undertaking

The Company entered into a Non-Competition Undertaking with our Controlling Shareholders, and each of the Resolute Funds on 24 January 2010, under which our Controlling Shareholders and the

Resolute Funds agreed not to compete with us in the business of designing and manufacturing of underground longwall coal mining equipment in China.

Each of the Controlling Shareholders and the Resolute Funds has undertaken to procure The Jordan Company, L.P. (as the manager of The Resolute Fund, L.P. and the Resolute Funds and the consultant of TJCC Holdings) not to compete, either directly and indirectly, with the Company in the Non-Competition Undertaking that it will, during the term of the Non-Competition Undertaking, not compete with us, directly or indirectly, whether on its own or jointly with other entities in any activities or businesses which compete with our business of designing and manufacturing of underground longwall coal mining equipment in China.

In order to properly manage any potential or actual conflict of interest between us and our Controlling Shareholders and each of the Resolute Funds, we have adopted the following corporate governance measures:

- (i) our independent non-executive Directors shall review, at least annually, the compliance with and enforcement of the terms of the Non-Competition Undertaking by the Controlling Shareholders and the Resolute Funds;
- (ii) we will disclose the annual declarations by the Controlling Shareholders and each of the Resolute Funds on compliance with and the Non-Competition Undertaking in the annual report of the Company; and
- (iii) each of the Controlling Shareholders and the Resolute Funds undertake to provide all information necessary for the annual review described in (i) above.

Our Directors consider that the above corporate governance measures are sufficient to manage any potential conflict of interests between the Controlling Shareholders and each of the Resolute Funds, their respective associates and our Group and to protect the interests of our Shareholders, in particular, the minority Shareholders.

The Non-Competition Undertaking took effect on 24 January 2010 and shall remain effective until the earlier of (a) the date on which The Resolute Fund, L.P. directly or indirectly beneficially holds less than 30% of the issues share capital of the Company; and (b) the date on which the Shares cease to be listed on the Hong Kong Stock Exchange.

### **Consultant Subscription Agreements**

Pursuant to two consultant subscription agreements dated 16 May 2006, Mr. Rubo Li (our Director) and Mr. Emory Williams (our former Director who resigned on 4 December 2009) have undertaken not to compete, directly or indirectly, with the Group's business during the period from 16 May 2006 to 16 May 2011.

### INDEPENDENCE FROM THE RESOLUTE FUND, L.P.

Having considered the following factors, we are satisfied that we can conduct our business independently from The Resolute Fund, L.P. and its associates after the Global Offering:

### Management Independence

The Board comprises 12 Directors. One non-executive Director, namely, Mr. John W. Jordan II, and one executive Director, namely, Mr. Thomas H. Quinn are also the managing principals of The Jordan Company, L.P. Ms. Lisa M. Ondrula, another non-executive Director, serves as a member of the Operations Management Group of The Jordan Company, L.P. Other than Mr. John W. Jordan II, Mr. Thomas H. Quinn and Ms. Lisa M. Ondrula, none of the Directors or senior management

members of the Company hold any position in The Resolute Fund, L.P. or its manager, The Jordan Company, L.P.

Since the respective roles of Mr. John W. Jordan II and Ms. Lisa M. Ondrula are non-executive in nature and although Mr. Thomas H. Quinn is an executive Director and the Chairman of the Board, the Directors expect that any conflicts of interest situation involving The Resolute Fund, L.P., The Jordan Company, L.P. or their respective associates will be minimal or unlikely to arise. In the event of any conflicts of interest, we believe that we have sufficient and effective control mechanisms to enable the Directors to discharge their duties appropriately, avoid potential conflicts of interest and safeguard the interests of shareholders as a whole because our Controlling Shareholders and each of the Resolute Funds entered into the Non-Competition Undertaking by agreeing not to compete, either directly or indirectly, with us.

Based on the above, the Directors are satisfied that our Board as a whole, together with our senior management team are able to perform the managerial role in our Group independently.

### **Operation Independence**

The Resolute Fund, L.P. is a private equity fund and The Jordan Company, L.P. is its manager. We and The Resolute Fund, L.P. and its manager, The Jordan Company, L.P. do not have any common or shared facilities or resources. In terms of our business operations, we are independent of our Controlling Shareholders and its manager. We hold all relevant licenses that are material to our business operations and have sufficient operation capacity in terms of capital, equipment and employees to operate our business independently from The Resolute Fund, L.P.

The Directors are of the view that there is no operational dependency by us on The Resolute Fund, L.P.

### Financial Independence

The amounts due from us to our intermediate holding company and our Controlling Shareholders and their respective associates, and the loan guarantees provided by TJCC Holdings will be fully settled and released upon closing of the Global Offering. We have sufficient capital and banking facilities to operate our business independently, and have adequate internal resources, a strong credit profile to support our daily operations and independent access to third party financing. See "Financial Information — Liquidity and Capital Resources — Working Capital".

We have our own finance department and have established our own internal control and accounting systems, and independent treasury function for cash receipts and payments. We have an independent bank account, have made independent tax registrations and have employed a sufficient number of dedicated financial accounting personnel.

### UNDERTAKINGS GIVEN BY OUR CONTROLLING SHAREHOLDERS

Pursuant to Rule 10.07 of the Listing Rules, our Controlling Shareholders have undertaken with the Company and the Sole Global Coordinator (for and on behalf of the Underwriter(s)) and the Hong Kong Stock Exchange the following:

(1) it shall not, and shall procure that the relevant registered holder(s) and that none of its associates or companies controlled by it or any nominee or trustee holding in trust for it shall

not, sell, transfer or otherwise dispose of nor enter into any agreement to dispose of or otherwise create any options, rights, interests or encumbrances in respect of (but save pursuant to a pledge or charge as security for a bona fide commercial loan) any of the Shares or securities of the Company owned by it or the relevant company, nominee or trustee (including any interest in any shares in any company controlled by it which is, directly or indirectly, the beneficial owner of any of our Shares or securities of the Company) (the "Relevant Securities") in the period commencing on the date by reference to which disclosure of the shareholding of our Controlling Shareholders are made in the Prospectus and ending on the date which is six months from the date on which dealings in our Shares on the Main Board first commence (the "First Six-Month Period"); and

(2) it shall not, and shall procure that the registered holder(s) and its associates or companies controlled by it or any nominee or trustee holding in trust for it shall not, within the period of a further six months immediately after the expiry of the First Six-Month Period (the "Second Six-Month Period") sell, transfer or otherwise dispose of nor enter into any agreement to dispose of or otherwise create any options, rights, interests or encumbrances in respect of (but save pursuant to a pledge or charge as security for a bona fide commercial loan) any of the Relevant Securities, if immediately following such sale, transfer or disposal, our Controlling Shareholders would cease to be a controlling shareholder (as defined in the Listing Rules) of the Company, provided always that, in the event of any such sale, transfer or disposal, all reasonable steps shall be taken to ensure that such sale, transfer or disposal shall be effected in such a manner so as not to create a disorderly or false market for our Shares after completion of such sale, transfer or disposal.

Our Controlling Shareholders have undertaken with the Company and the Sole Global Coordinator (on behalf of the Underwriter(s)) that during the First Six-Month Period and the Second Six-Month Period, it shall:

- (1) when it pledges or charges any securities or interests in the securities of the Company beneficially owned by it/him, whether directly or indirectly, immediately inform the Company in writing of such pledge or charge together with the number of securities so pledged or charged; and
- (2) when it receives indications, either verbal or written, from any pledgee or chargee that any of the pledged or charged securities or interests in the securities of the Company shall be sold, transferred or disposed of, immediately inform the Company in writing of such indications.

The Company has undertaken that it shall inform the Hong Kong Stock Exchange as soon as it has been informed of matters referred to in (1) and (2) above by the Controlling Shareholders and disclose such matters by way of a press announcement which is to be published in the newspapers as soon as possible.

Our Controlling Shareholders have also undertaken to the Hong Kong Stock Exchange to comply with Note 3 to Rule 10.07(2) of the Listing Rules.

## SUBSTANTIAL SHAREHOLDER

#### SUBSTANTIAL SHAREHOLDERS

So far as our Directors are aware, immediately following the completion of the Global Offering and the Capitalisation Issue (without taking into account any Shares which may be issued pursuant to the exercise of the Over-allotment Option or options which may be granted under the Share Option Scheme and without taking into account the arrangement under the Stock Borrowing Agreement), the following persons will have interests or short positions in our Shares which would fall to be disclosed to our Company and the Hong Kong Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who will be, directly and/or indirectly, interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of our Company and are therefore regarded as substantial shareholders of our Company under the Listing Rules.

		Number of Shares	
		held after the	Percentage of shareholding
Name of Shareholder	Nature of interest	Global Offering	after the Global Offering
Resolute Fund Partners, LLC	Beneficial owner <sup>(1)</sup>	709,800,000	54.6%
The Resolute Fund, L.P.	Interests of controlled corporations <sup>(2)</sup>	709,800,000	54.6%
The Resolute SIE, L.P.	Interests of controlled corporations <sup>(3)</sup>	709,800,000	54.6%
TJCC Holdings	Interests of controlled corporations <sup>(4)</sup>	709,800,000	54.6%

<sup>(1)</sup> Resolute Fund Partners, LLC is the general partner of The Resolute Fund, L.P., and will be deemed to be interested in these Shares through its controlled corporations, The Resolute Fund, L.P. and TJCC Holdings (through the 90% interests in TJCC Holdings held by the five parallel funds of The Resolute Fund, L.P., namely The Resolute Fund SIE L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Singapore PV, L.P. and The Resolute Fund NQP, L.P.).

<sup>(2)</sup> The Resolute Fund, L.P. will be deemed to be interested in these Shares through its controlled corporation, TJCC Holdings (through the 90% interests in TJCC Holdings held by the five parallel funds of The Resolute Fund, L.P., namely The Resolute Fund SIE L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Singapore PV, L.P. and The Resolute Fund NQP, L.P.), which will be interested in 709,800,000 Shares, representing 54.6% interest in the total issued share capital of our Company.

<sup>(3)</sup> The Resolute SIE, L.P. will be deemed to be interested in these Shares through its directly controlled corporation, TJCC Holdings, which will be interested in 709,800,000 Shares, representing 54.6% interest in the total issued share capital of our Company.

<sup>(4)</sup> These Shares will be directly held by TJCC Holdings.

Save as disclosed herein, our Directors are not aware of any person who will, immediately following the completion of the Global Offering and the Capitalisation Issue (but without taking into account Shares to be issued pursuant to the exercise of the Over-allotment Option or options which may be granted under the Share Option Scheme and without taking into account the arrangement under the Stock Borrowing Agreement), have interests or short positions in our Shares or underlying Shares which would fall to be disclosed to us under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who are, directly or indirectly, interest in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any other member of our Group. The Directors are not aware of any arrangement which may at a subsequent date result in a change of control of our Company.

## SHARE CAPITAL

#### SHARE CAPITAL

The following is a description of the authorised share capital of our Company, issued or to be issued, as fully paid or credited as fully paid, immediately before and after completion of the Global Offering and Capitalisation Issue.

Authorised share	e capital <sup>(1)</sup> :	
5,000,000,000	Shares	500,000,000

HK\$

Shares issued<sup>(2)</sup> and to be issued, fully paid or credited as fully paid assuming the Over-allotment Option is not exercised:

10,000	Shares in issue at the date of this Prospectus	1,000
779,990,000	Shares to be issued under the Capitalisation Issue	77,999,000
520,000,000	Shares to be issued under the Global Offering	52,000,000
1,300,000,000	Total	130,000,000

Shares issued<sup>(2)</sup> and to be issued, fully paid or credited as fully paid assuming the Over-allotment Option is exercised in full:

10,000	Shares in issue at the date of this Prospectus	1,000
779,990,000	Shares to be issued under the Capitalisation Issue	77,999,000
598,000,000	Shares to be issued under the Global Offering	59,800,000
1,378,000,000	Total	137,800,000

<sup>(1)</sup> As at the date of this Prospectus, our Company has 2,500 preferred shares in its authorised Share Capital. See Note 2 below.

According to Rule 8.08 of the Listing Rules, at the time of the Listing and at all times thereafter, our Company must maintain the "minimum prescribed percentage" of 25% of our Company's issued share capital in the hands of the public.

#### ASSUMPTIONS

The above table assumes that the Global Offering becomes unconditional and the issue of Shares pursuant to the Global Offering and the Capitalisation Issue are made pursuant thereto. It takes no account of (i) any Shares which may be allotted and issued upon the exercise of any options which may be granted under our Share Option Scheme; or (ii) any Shares which may be allotted and issued or repurchased by the Company pursuant to the Issuing Mandate and Repurchase Mandates as described below.

#### RANKING

The Offer Shares, including the Shares issuable pursuant to the Over-allotment Option, will rank *pari passu* in all respects with all other Shares in issue as mentioned in this Prospectus, and in particular, will rank in full for all dividends and other distributions hereafter declared, paid or made on the Shares after the date of this Prospectus save with respect to entitlements under the Capitalisation Issue.

<sup>(2)</sup> As of the date of this Prospectus, our Company has 923.078125 preferred shares in issue, which will be repurchased by our Company upon completion of the Global Offering as part of the Reorganisation. Upon the repurchase of the remaining preferred shares, no preferred shares will be in issue. See the section headed "Reorganisation — Preferred Shares" in this Prospectus.

### THE SHARE OPTION SCHEME

We have conditionally adopted the Share Option Scheme. The principal terms of the Share Option Scheme are summarised in the section headed "Share Option Scheme" in Appendix VII to this Prospectus.

### GENERAL MANDATE TO ISSUE SHARES ("ISSUING MANDATE")

Our Directors have been granted a general unconditional mandate to exercise all the powers of our Company to allot, issue and deal with our Shares with a total nominal value not exceeding 20% of the aggregate nominal value of the share capital of our Company in issue immediately following completion of the Global Offering and Capitalisation Issue (excluding any Shares which may be allotted and issued pursuant to the exercise of the Over-allotment Option or options that may be granted under the Share Option Scheme) plus the aggregate nominal value of our share capital repurchased (if any) pursuant to the Repurchase Mandate described below.

This mandate does not apply to situations where our Directors allot, issue or deal with our Shares under a rights issue, scrip dividend scheme or similar arrangement, or our Shares to be issued upon exercise of options to be granted pursuant to the Share Option Scheme.

The Issuing Mandate will remain in effect until the earliest of:

- (i) the conclusion of our next annual general meeting;
- (ii) the expiration of the period within which our next annual general meeting is required to be held by the Articles of Association or any applicable laws of the Cayman Islands; and
- (iii) the time when such mandate is revoked or varied by an ordinary resolution of our shareholders in general meeting.

For further information about the Issuing Mandate, please refer to the section headed "Statutory and General Information — I. Further Information About Our Company — Written Resolutions of Our Shareholders passed on 24 January 2010" in Appendix VII to this Prospectus.

### GENERAL MANDATE TO REPURCHASE SHARES ("REPURCHASE MANDATE")

Our Directors have also been granted a general unconditional mandate to exercise all the powers of the Company to repurchase Shares with an aggregate nominal amount of not more than 10% of the total nominal amount of our share capital in issue immediately following completion of the Global Offering and Capitalisation Issue (excluding any Shares which may be issued pursuant to the exercise of the Over-allotment Option or options that may be granted under the Share Option Scheme).

This general mandate relates only to repurchases made on the Hong Kong Stock Exchange and/or on any other stock exchange on which the Shares are listed (and which is recognised by the SFC and the Hong Kong Stock Exchange for this purpose), and which are made in accordance with the Listing Rules. A summary of the relevant Listing Rules is set out in the section headed "Statutory and General Information — I. Further Information About Our Company — Repurchase of our own securities" in Appendix VII to this Prospectus.

# SHARE CAPITAL

The Repurchase Mandate will remain in effect until the earliest of:

- (i) the conclusion of our next annual general meeting;
- (ii) the expiration of the period within which our next annual general meeting is required to be held by the Articles of Association or any applicable laws of the Cayman Islands; and
- (iii) the time when such mandate is revoked or varied by an ordinary resolution of our Shareholders in general meeting.

For further information about the Repurchase Mandate, please refer to the section headed "Statutory and General Information — I. Further Information About Our Company — Repurchase of our own securities" in Appendix VII to this Prospectus.

# CONNECTED TRANSACTIONS

#### CONNECTED TRANSACTIONS

#### 1. Discontinued Connected Transactions

Prior to the Listing, the Company had a number of transactions with persons who would be regarded as connected persons under the Listing Rules. To minimise such transactions, the Company has discontinued the following transactions prior to the Listing:

➤ Loans to HK Siwei

Mr. Emory Williams, one of our shareholders and our former Director (who resigned on 4 December 2009 in order to devote a substantial amount of time and efforts to other interests outside of the Company), is the registered sole shareholder of Mining Machinery Limited, an investment holding company incorporated in Mauritius. Mining Machinery Limited, through its wholly-owned subsidiary, HK Siwei, controls 100% of the equity interest in Zhengzhou Siwei. HK Siwei is therefore a Connected Person of the Company. According to an announcement dated 20 November 2009 made by ERA Holdings Global Limited ("ERA Holdings") (Stock Code: 8043), a company whose shares are listed on the GEM Board of Hong Kong Stock Exchange, Mining Machinery Limited is beneficially owned as to 21.38% by Mr. Emory Williams, his spouse and relatives, as to 52.95% by Mr. Rubo Li, his spouse and relatives, as to 19.67% by the management of Zhengzhou Siwei, and as to 6.00% by three individuals who are independent from the other shareholders of Mining Machinery Limited. Historically, we had advanced loans to HK Siwei for a proposed acquisition of HK Siwei, which did not materialise. Negotiation on the proposed acquisition of HK Siwei is currently suspended. On 9 October 2009, ERA Holdings has, through its wholly-owned subsidiary, entered into an agreement with Mining Machinery Limited ("ERA Agreement") to acquire the entire issued share capital of HK Siwei, subject to certain conditions, including existing agreements among Mr. Rubo Li, Mr. Emory Williams and our Company in relation to the grant of right of first offer and right of first refusal to purchase, acquire or participate in the business of Zhengzhou Siwei. While we continue to evaluate the ERA Agreement as mentioned above, as of the Latest Practicable Date, we did not expect nor have any current plan to acquire HK Siwei nor exercise any right of first offer nor right of first refusal properly provided to us in connection with the ERA Agreement.

Our loans to HK Siwei bear interest at a rate of 8% per annum. The loans advanced by us to HK Siwei for the three years ended 31 December 2008 were nil, approximately US\$10.2 million (equivalent to approximately HK\$79.1 million) and approximately US\$7.2 million (equivalent to approximately HK\$55.8 million) respectively. Such loans were secured by (i) a share pledge of all the issued shares of HK Siwei in favour of our Company, (ii) a pledge of all Shares owned by Mr. Rubo Li, (iii) a pledge of all Shares owned by Mr. Emory Williams and (iv) a pledge of all Shares owned by Williams Realty. As of 31 December 2009, the aggregate principal amount of our loans to HK Siwei was approximately US\$17.4 million (equivalent to approximately HK\$134.9 million) with a sum of approximately US\$2.5 million (equivalent to approximately HK\$19.4 million) accrued interest on the loans, remaining outstanding. On 31 December 2009, as part of the Reorganisation, such loans together with interest in a total sum of approximately US\$19.9 million (equivalent to approximately HK\$154.2 million) have been transferred and assigned to TJCC Holdings, our immediate holding company, for cancellation of an equal amount of loans due from our Company to TJCC Holdings. Upon completion of the assignment, no further sum is due and owed by HK Siwei to our Company. See step (v) in "Reorganisation — Reorganisation Steps".

# CONNECTED TRANSACTIONS

- Loans to Mr. Rubo Li, our Director  $\succ$ Our Company advanced loans to Mr. Rubo Li, one of our Directors, in the sums of nil, approximately US\$2.565 million (equivalent to approximately HK\$19.9 million) and nil respectively for the three years ended 31 December 2008 in connection with a proposed acquisition. Such loans were secured by a share pledge of the 63 ordinary shares held by Mr. Rubo Li in our Company. Such loans bear interest at a rate of 5.0% per annum. Upon the happening of an event of default, interest on the loans shall accrue at a rate of 7% per annum. As of 31 December 2009, Mr. Rubo Li owed our Company approximately US\$2.565 million (equivalent to approximately HK\$19.9 million) in principal and US\$0.370 million (equivalent to approximately HK\$2.9 million) in accrued and unpaid interest. On 31 December 2009, as part of the Reorganisation, such loans together with accrued interest in an aggregate sum of approximately US\$2.93 million have been transferred and assigned to TICC Holdings for cancellation of an equal amount of loans due from our Company to TJCC Holdings. Upon completion of the assignment, no further sum is due and owed by Mr. Rubo Li to the Company. See step (v) in "Reorganisation — Reorganisation steps".
- > Loan to Mr. Emory Williams, our former Director

Our Company has advanced a loan to Mr. Emory Williams, a former Director who resigned on 4 December 2009 in the principal sum of US\$13,500 (equivalent to approximately HK\$104,635.8) pursuant to a promissory note dated 16 May 2006 in connection with the purchase by Mr. Emory Williams of 13.5 ordinary shares in the Company. Such loan was secured by a share pledge of the 13.5 ordinary shares to us. The loan bears interest at a rate of 5.0% per annum. As of 31 December 2009, the outstanding interest on such loan was approximately US\$2,278 (equivalent to approximately HK\$17,656.3). On 31 December 2009, as part of the Reorganisation, such loan together with accrued interest in an aggregate sum of approximately US\$0.016 million have been transferred and assigned to TJCC Holdings for cancellation of an equal amount of loans due from our Company to TJCC Holdings. Upon completion of the assignment, no further sum is due and owed by Emory Williams to our Company. See step (v) in "Reorganisation — Reorganisation steps".

➤ Loan to Williams Realty

Williams Realty is a Florida limited liability company established in 1978, the entire equity interest of which is owned by, Mr. Emory Williams (a former Director who retired from our Board on 4 December 2009) and his family. Williams Realty is an Associate of Mr. Emory Williams and therefore a Connected Person of our Company. Pursuant to a promissory note dated 16 May 2006 in connection with the purchase of 13.5 ordinary shares in our Company by Williams Realty, we advanced a loan to Williams Realty in the principal sum of US\$13,500 (equivalent to approximately HK\$104,635.8). Such loan was secured by a share pledge of the 13.5 ordinary shares held by Williams Realty to us. Such loan bears interest at a rate of 5.0% per annum. As of 31 December 2009, the outstanding interest on such loan was approximately US\$2,278 (equivalent to approximately HK\$17,656.3). On 31 December 2009, as part of the Reorganisation, this loan together with accrued interest income in an aggregate sum of approximately US\$0.016 million have been transferred and assigned to TJCC Holdings, our immediate holding company, for cancellation of an equal amount of loans due from our Company to TJCC Holdings. Upon completion of the assignment, no further sum is due and owed by Williams Realty to our Company. See step (v) in "Reorganisation - Reorganisation Steps".

➤ Loans to TJCC Services

TJCC Services is an Associate of our Directors, Mr. Kee-Kwan Allen Chan and Mr. Youming Ye, each of whom respectively has a 40% equity interest in TJCC Services. Our Company advanced loans to TJCC Services in the aggregate principal amount of approximately US\$17.3 million (equivalent to approximately HK\$134.1 million). Such loans bear interest at a rate of 8% per annum. The accrued interest as of 31 December 2009 was approximately US\$2.2 million (equivalent to approximately HK\$17.1 million). TJCC Services provides financial, advisory, consulting and other services to our Company and the loans were used by TICC Services to fund their business and operations. As part of the Reorganisation, TJCC Services has settled all the loans and accrued interest due and owing to our Company by (i) assigning an aggregate amount of approximately US\$7.9 million (equivalent to approximately HK\$61.2 million) to TICC Holdings on 23 December 2009; (ii) assigning an aggregate of approximately US\$3.9 million (equivalent to approximately HK\$30.2 million) to TJCC Holdings on 31 December 2009 for cancellation of an equal amount of loans due from our Company to TJCC Holdings; and (iii) forgiving and discharging on 31 December 2009 approximately US\$7.7 million owned by TJCC services to us against TJCC Services forgiving and discharging the same amount owned by us to TJCC services. See "Reorganisation - Reorganisation steps".

> Termination of the Management Consulting Agreement with TJCC Services

Prior to the Listing, TJCC Services provided consulting services to our Company and our subsidiaries under a Management Consulting Agreement dated 16 May 2006 at an annual consulting fee of US\$2.5 million (equivalent to approximately HK\$19.4 million) for a term of 10 years from 16 May 2006, which shall be renewed automatically for successive one-year terms thereafter. TJCC Services shall provide consulting services in connection with the acquisitions, divestitures and investments, the financial and business affairs, and the expansion of the businesses of the Company and its subsidiaries. Further, pursuant to the Management Consulting Agreement, if TJCC Services provides services to our Company outside the ordinary course of business, our Company shall pay an additional amount equal to the value of such extraordinary services rendered by TJCC Services as may be separately agreed to between TJCC Services and our Company and reimburse TJCC Services for out-of-pocket expenses incurred by TJCC Services in the performance of services to our Company and its subsidiaries. TJCC Services is an associate of our Directors, Mr. Kee-Kwan Allen Chan and Mr. Youming Ye, each of them respectively has a 40% equity interest in TJCC Services. The consulting fees accrued by our Company to TJCC Services for the three years ended 31 December 2008 were approximately US\$1.6 million (equivalent to approximately HK\$12.4 million), approximately US\$2.5 million (equivalent to approximately HK\$19.4 million) and approximately US\$2.5 million (equivalent to approximately HK\$19.4 million) respectively. As of 31 December 2009, approximately US\$7.7 million (equivalent to approximately HK\$59.7 million) was owed by our Company to TJCC Services. On 31 December 2009, and as part of the Reorganisation, TJCC Services forgave and discharged the sum of approximately US\$7.7 million (equivalent to approximately HK\$59.7 million) upon our forgiving and discharging the same amount of loan due from TJCC Services to us. Please refer to "Reorganisation - Reorganisation Steps" and "- Loans to TJCC Services" above.

# CONNECTED TRANSACTIONS

In connection with the Company's application for Listing, TJCC Services has provided services outside its ordinary course of business to the Company, such as advising on the structure of the Global Offering and the Reorganisation. For this purpose and as compensation for terminating the management consulting arrangement seven years early, TJCC Services shall receive a US\$10.0 million (equivalent to approximately HK\$77.5 million), being the TJCC Services Transaction and Termination Fee, upon completion of the Global Offering.

Expiration of the Consulting Agreement with Mr. Emory Williams Prior to the Listing, our Company entered into a consulting agreement with Mr. Emory Williams, our former Director, to engage him to provide advisory services to our Company. The consulting agreement expired on 31 March 2008 and was not renewed. The consulting fees paid by the Company to Mr. Emory Williams for the three years ended 31 December 2008 were approximately US\$0.1 million (equivalent to approximately HK\$0.8 million), US\$0.01 million (equivalent to approximately HK\$0.08 million) and approximately US\$0.02 million (equivalent to approximately HK\$0.2 million), respectively.

#### > Shareholder's loans from TJCC Holdings

On various dates prior to the Listing, TJCC Holdings provided various shareholder's loans to our Company in an aggregate principal sum of approximately US\$23.9 million (equivalent to approximately HK\$185.2 million). Immediately prior to the Reorganisation as of 31 December 2009, loans advanced by TJCC Holdings to our Company for the three years ended 31 December 2008 were nil, approximately US\$10.2 million (equivalent to approximately HK\$79.1 million) and approximately US\$7.2 million (equivalent to approximately HK\$55.8 million) in principal and nil, US\$0.02 million (equivalent to approximately HK\$0.16 million) and approximately US\$1.13 million (equivalent to approximately HK\$8.8 million) in accrued interest respectively. The proceeds of the shareholder's loans were used by our Company to fund (i) proposed acquisition of HK Siwei; (ii) general corporate purposes (including to fund loans to TJCC Services) and (iii) the net working capital needs of our Company. Such loans bear interest at different rates. As of 31 December 2009, the total amount outstanding together with interest was approximately US\$26.7 million (equivalent to approximately HK\$206.9 million). As part of the Reorganisation, the entire shareholder's loan of US\$26.7 million was settled by (i) assignment and transfer to TJCC Holdings of a total amount of loans and interest approximately US\$22.8 million (equivalent to approximately HK\$176.7 million) payable to our Company by Mr. Rubo Li, Mr. Emory Williams, Williams Realty and the loans to HK Siwei on 31 December 2009; and (ii) assignment and transfer to TJCC Holdings of a sum of US\$3.9 million (equivalent to approximately HK\$30.2 million) payable by TJCC Services to us on 31 December 2009, upon TJCC Holdings forgiving and discharging the same amounts of loans due from our Company to TJCC Holdings. See "Reorganisation - Reorganisation steps".

### 2. Continuing Connected Transactions

#### **EXEMPTED CONTINUING CONNECTED TRANSACTION**

The following connected transaction will constitute exempted continuing connected transaction for the Company under Rule 14A.33(3) of the Listing Rules and will be exempted from reporting, announcement and independent shareholders' approval requirements under Chapter 14A of the

# CONNECTED TRANSACTIONS

Listing Rules. The following transaction are undertaken on normal commercial terms or terms more favourable to our Group. The applicable percentage ratios (other than profit ratio) of the following transaction on an annual basis are less than 0.1%.

### Consulting Agreement with Mr. Rubo Li

Prior to the Global Offering, we entered into a consulting agreement with Mr. Rubo Li, our nonexecutive Director, to engage him to provide advisory services to us, which agreement was renewed by an amended consulting agreement in May 2009 for another term of one year. On 4 December 2009, the amended consulting agreement was replaced with a new consulting agreement, pursuant to which Mr. Rubo Li will render to our Company, in his capacity as independent contractor, such advisory and consulting services to our Company from time to time and on an occasional basis as reasonably requested by our Company. The consulting fees are US\$21,000 per month (equivalent to approximately HK\$162,766.8). The consulting agreement is for a term commencing from 4 December 2009 and ending on 1 May 2011. Either party may terminate the consulting agreement for any reason with sixty (60) days written notice. The amended consulting agreement does not provide for a performance bonus opportunity. In addition, pursuant to a consulting subscription agreement dated 16 May 2006, Mr. Rubo Li has undertaken not to engage, directly or indirectly, in any business transaction with the Group unless such relationship is disclosed to our Company.

Mr. Rubo Li is our non-executive Director and is therefore a Connected Person of our Company under the Listing Rules.

Since each of the applicable percentage ratios (other than the profits ratio) is less than 0.1%, the transaction under the consulting agreement constitutes *de minimus* continuing connected transaction, which are exempted from the reporting, announcement and independent shareholders' approval requirements applicable under Chapter 14A of the Listing Rules.

Our Directors, including the independent non-executive Directors, consider that above exempted continuing connected transaction is conducted on normal commercial terms and is fair and reasonable and in the interests of our Company and our shareholders as a whole and is in the ordinary and usual course of our business.

Our Company was established on 12 April 2006 and acquired 100% equity interest in Jiamusi Machinery and Jixi Machinery on 16 May 2006. During the period from 12 April 2006 to 15 May 2006, our sole activities were those undertaken in connection with the acquisition of Jiamusi Machinery and Jixi Machinery. We did not conduct significant operating activities during such period, and accordingly, did not recognised any revenue or cost of sales.

The following discussion and analysis should be read in conjunction with the audited consolidated financial statements of the Group for the period from 12 April 2006 to 31 December 2006, the two years ended 31 December 2008 and the seven months ended 31 July 2009, and the unaudited financial statements of the Group for the seven months ended 31 July 2008, in each case, together with the accompanying notes, included elsewhere in this Prospectus. These consolidated financial statements have been prepared in accordance with IFRS, which differ in certain significant respects from generally accepted accounting principles in certain other countries. For further information, see "Appendix I — Accountants' Report of International Mining Machinery Holdings Limited". As the period covered by the 2006 Consolidated Period is different from the periods covered by the two years ended 31 December 2008 and the seven months ended 31 July 2009 respectively, the information for the 2006 Consolidated Period is not directly comparable to information as that for the years ended 31 December 2007 and 2008.

Since Jiamusi Machinery and Jixi Machinery came under the control of the Company from 16 May 2006, the financial information of Jiamusi Machinery and Jixi Machinery could not be included in the same consolidated financial statements of the Group as that for the 2006 Consolidated Period, the two years ended 31 December 2008 and the seven months ended 31 July 2009. The Company has accordingly set out the financial information for Jiamusi Machinery and Jixi Machinery in separate financial statements in Appendices IA and IB to this Prospectus.

This discussion and analysis contains forward-looking statements that involve risks and uncertainties. Our actual results may differ significantly from those projected in the forwardlooking statements. Factors that might cause future results to differ significantly from those projected in the forward-looking statements include, but are not limited to, those discussed below as well as in "Risk Factors" and elsewhere in this Prospectus.

### OVERVIEW

We are a leading designer and manufacturer of underground longwall coal mining equipment in China. A complete underground longwall mining system consists of four core pieces of equipment, namely roadheaders, shearers, armoured-face conveyors and hydraulic roof supports. We are a market leader in China in designing and manufacturing roadheaders and shearers, the two pieces of equipment which we believe to be the most technologically sophisticated in the underground longwall mining system, and we are quickly growing our armoured-face conveyor business. By capitalising on our capabilities, the extended history of our operations (as reflected in a large installed base) and a track record of innovation, we believe that we are uniquely positioned to become among the first complete longwall system solution providers in China.

The following is a brief overview of our current product segments:

Roadheader products. We are a leading roadheader supplier in China, with a 27% market share based on units sold in 2008, according to China National Coal Machinery Industry

Association, or CMIA. According to the same source, we also had the largest installed base of roadheaders as of 31 December 2008, based on the aggregate number of units sold from 2005 to 2008. Jiamusi Machinery, our subsidiary that designs and manufactures our roadheader products, traces its history back to 1957 and manufactured the first roadheader in China in 1976. We currently offer 24 series of roadheaders, classified by installed cutting power under the categories of light-duty, medium-duty and heavy-duty. We believe our EBZ350 series roadheaders have the highest installed cutting power among roadheaders manufactured in China today.

- Shearer products. We are the largest longwall shearer supplier in China, with a 27% market share based on units sold in 2008, according to CMIA. According to the same source, we also had the largest installed base of shearers as of 31 December 2008, based on the aggregate number of units sold from 2005 to 2008. Jixi Machinery, our subsidiary that designs and manufactures our shearer products, traces its history back to 1936 and manufactured the first shearer in China in 1953. We offer a full line of shearers to operate under a wide range of coal bed conditions, from ultra-thin coal seams of 0.65 metres to thick seams of 6 metres. We believe that we are one of the few manufacturers in China with the capability to design and manufacture shearers with total power output over 2,000KW.
- Armoured-face conveyors and related products. We established our Huainan Longwall subsidiary in 2007 as a joint venture in which we initially held a 75% equity interest. Huainan Benniu, our joint venture partner at the time, was principally engaged in the manufacture and sale of mining machinery, conveyor machinery including armoured-face conveyors, and related spare parts. As part of the joint venture arrangement, Huainan Benniu contributed substantially all of its assets for the remaining 25% interest in Huainan Longwall. Capitalising on Huainan Benniu's customer base, we generated significant sales of armoured-face conveyors and related products in 2008, which we exceeded within the first seven months of 2009. We entered into an agreement with Huainan Benniu to purchase the remaining 25% equity interest of Huainan Longwall in December 2009. Approvals and registration procedures relating to the purchase were completed on 19 January 2010, and we expect the consideration for the purchase to be paid in March 2010.
- > Aftermarket parts and services. We offer a wide range of aftermarket services, including onsite service repairs, overhauls and a supply of spare parts through an extensive network of service centres and parts depots in key mining districts which are close to our customers.

Our Company was established on 12 April 2006 and acquired the 100% equity interest in Jiamusi Machinery and Jixi Machinery on 16 May 2006. For the 2006 Consolidated Period, our revenue totaled RMB545.9 million and our profit for the period totaled RMB60.2 million. From 2007 to 2008, our revenue increased from RMB857.6 million to RMB1,279.7 million, or an increase of 49.2%, and our profit for the year decreased from RMB149.8 million to RMB146.2 million, or a decrease of 2.4%, reflecting, among other things, significantly higher tax expense due to the expiration of a tax holiday at Jiamusi Machinery and Jixi Machinery. In the seven months ended 31 July 2009 compared to the same period in 2008, our revenue increased from RMB702.6 million to RMB873.0 million, or an increase of 24.3%, and our profit for the same period increased from RMB94.9 million to RMB138.4 million, or an increase of 45.8%.

### FACTORS AFFECTING OUR RESULTS OF OPERATIONS

We believe the most significant factors that affect our business and results of operations include:

- > Development in the coal mining industry. The sale of coal mining equipment is subject to cyclical fluctuations and to a variety of factors, including the supply of and demand for coal as reflected in the market prices of coal, changes in general economic conditions, interest rates, our customers' replacement or repair cycles, consolidation in the mining industry and competitive pressures. The supply of and demand for coal may be affected by factors such as the level of coal production and coal mining activity, the expected cost of developing new reserves and the cost of conducting coal mining operations. Substantially all of our sales historically have been derived from China, and as a result, an economic slowdown in China could curtail demand for coal and coal mining equipment.
- > Product mix. Our product segments and products within a particular segment generally have different gross margins. For instance, historically, we have experienced lower margins in our armoured-face conveyor and related products segment than our roadheader and shearer segments. Furthermore, within our roadheader segment, we have generally experienced higher gross margins on our heavy-duty roadheader products than light duty roadheader products. Some of our product segments may experience higher rates of growth than other segments, which may affect our product mix and revenue mix. Changes in our product mix and revenue mix, in turn, may affect our overall gross margins and other aspects of business performance.
- Changes in sales model. Our sales models vary significantly among our product segments. Historically, our shearer products have been generally, and our armoured-face conveyors and related products have been primarily, sold through sales agents. For our roadheader products, our sales model has changed to one primarily relying on distributor sales during the Track Record Period. We have implemented these changes by taking into account a number of factors, such as the credit risks of the distributors as compared to the end customers and whether the covered region is a relatively mature market or a new market. Our revenue recognised on sales through sales agents includes sales commissions, which are recognised as part of selling and distribution costs. In contrast, our revenue recognised on sales to distributors does not reflect distributor markups when our products are resold to our end customers. In addition, the level of commissions paid to our sales agents vary significantly among our product segments. As a result, changes in our sales model historically have affected our gross margin on roadheader products, and may continue to affect our operating results as our sales models for different product segments are further refined.
- Competitive dynamics. Although all of our products are designed to operate in underground longwall coal mining, the competitive dynamics among our product segments may vary significantly. For example, in general, a significant proportion of the end customers of our roadheader products are operators of large coal mines. In contrast, the end customer base of our shearer products is highly diversified, and includes a significant number of small-mine operators. From our experience, small-mine operators are often more price-sensitive than their larger counterparts. As a result, we generally face greater pricing pressure on our shearer products than our roadheader products. As consolidation of the coal mining industry in China continues, and if the number of small-mine operators continues to decline, we expect the pricing pressure on our shearer products to stabilise.

- Raw material prices. Raw material cost has been one of the largest components of our cost of sales. The principal raw material used in our products is steel and steel-based components. Accordingly, changes in the availability and price of steel and steel-based components have a significant impact on our cost of sales and results of operations. We primarily purchase our steel and steel-based components in China, where the price of steel has historically fluctuated significantly.
- > Production capacity and efficiency. Our future growth depends on our ability to continue to expand our production capacity and to enhance our production efficiency. As part of our strategy, we plan to apply a portion of the net proceeds from the Global Offering toward the expansion of production capacity. Expanding production capacity will also enhance our ability to in-source processes such as castings and surface processing that are currently outsourced but can be processed more cost-effectively in-house, thereby improving our production efficiency and product margins.
- $\succ$  Regulatory environment. Many of our end customers are underground mining companies in China. The operations of these mining companies are subject to or impacted by a wide array of regulations, including environmental, health and safety laws and regulations. PRC laws and regulations in these areas continue to evolve, and changes in these laws and regulations may affect our business and operating results. In addition, as part of the PRC Government's aim to improve operating efficiency and safety, the PRC coal mining industry is undergoing an industry consolidation. In light of this trend, it has become increasingly important for our future growth and business performance that we compete successfully in retaining and attracting customers and end customers.

In addition to the foregoing, our results of operations are also affected by general factors, including exchange rate fluctuations, changes in preferential tax treatment and competition. For more information on these and other factors and developments that may affect us, see "Risk Factors" and "Industry Overview".

### CRITICAL ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future. The key assumptions concerning the future and other key sources of estimation uncertainty at the balance sheet date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

*Impairment of goodwill.* We determine whether goodwill is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating the value in use requires us to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The estimation of the expected future cash flows from cash-generating unit could change significantly should the cash-generating unit fails to sustain the estimated growth. The carrying amount of goodwill as of 31 December 2006, 2007 and 2008 and 31 July 2009 was RMB101.2 million.

*Impairment of property, plant and equipment.* The carrying value of property, plant and equipment is reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable in accordance with the accounting policy as disclosed in the relevant part of this section. The recoverable amount of these assets, or, where appropriate, the cash generating unit to which they belong, is calculated as the higher of its fair value less costs to sell and value in use. Estimating the value in use requires us to estimate future cash flows from the cash-generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

Useful lives of property, plant and equipment. We determine the estimated useful lives and related depreciation charges for our property, plant and equipment. This estimate is based on the historical experience of the actual useful lives of property, plant and equipment of similar nature and functions. It could change significantly as a result of technical innovations, competitor actions in response to severe industry cycles or unforeseeable change in legal enforcement rights in the future. Management will increase the depreciation charge where useful lives are less than previously estimated lives, or it will write off or write down technically obsolete or non-strategic assets that have been abandoned or sold.

*Useful lives of intangible assets.* We determine the estimated useful lives and related amortisation charges for our intangible assets. The useful lives of intangible assets are assessed to be finite. Intangible assets with finite lives are amortised over the useful economic lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each balance sheet date.

**Deferred tax assets.** Deferred tax assets are recognised for all deductible temporary differences, and carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

*Net realisable value of inventories*. Inventories are valued at the lower of cost and net realisable value. Cost is determined on a weighted average basis. The costs of raw materials comprise the purchasing costs of the materials and other costs incurred in bringing the materials to their present locations and conditions. The costs of work in progress and finished goods comprise direct materials, direct labour and an appropriate proportion of manufacturing overheads. Write-down of inventories to net realisable value is made based on the estimated selling prices, less estimated costs to be incurred through completion and disposal. These estimates are based on current market conditions and the historical experience of selling products of a similar nature. Where the actual outcome or expectation in the future is different from the original estimate, such differences will impact the carrying amounts of inventories and the write-down/reversal in the period for which such estimate was changed.

*Impairment of trade receivables.* Impairment of trade receivables is made based on an assessment of the recoverability of trade receivables. The identification of doubtful debts requires management's judgment and estimates. Provision is made when there is objective evidence that we will not be able to collect the debts. Where the actual outcome or further expectation is different from the original

estimate, such differences will impact the carrying value of the receivables, doubtful debt expenses and write-back of trade receivables in the period in which such estimate has been changed.

*Warranty expenses.* We generally offer a twelve-month warranty for our original equipment units, during which free warranty service for the repair and maintenance of parts or components under normal usage is provided to customers. Our management estimates the warranty provision based on the historical cost data for repairs and maintenance and sales revenue.

#### DESCRIPTION OF CERTAIN INCOME STATEMENT ITEMS

#### Revenue

Our revenue consists of sales of coal mining equipment products and parts and rendering of overhaul and other repair services on such products. Revenue represents the net invoiced value of the goods sold after value-added taxes, where applicable.

The following table sets forth our revenue by product segment for the periods indicated.

	The Group													
	Mach Fo	Jiamusi Jixi Machinery Machinery For the period from 1 January 2006 to 15 May		For the period from 12 April to 31 December		F	or the ye 31 Dece		J F	For the seven months ended 31 July				
	2006				20	06	2007		2008		2008 20		009	
Product segment: Roadheader products Shearer products Armoured-face conveyors and related	161.1	92.4%		 80.3%	263.7 195.6	48.3% 35.8%	414.6	millions o 48.3% 30.4%	571.9 348.5	44.7%3 27.2%1	41.7 88.9	48.6% 419.2 26.9% 191.1	48.0% 21.9%	
products Aftermarket parts and services	13.3	— 7.6%		— 19.7%		— 15.9%			140.1 219.2	11.0% 17.1%1		6.7% 146.5 17.8% 116.2	16.8% 13.3%	
Total	174.4	100.0%	134.1	100.0%	545.9	100.0%	857.6	100.0%	1,279.7	100.0%7	02.6	100.0% 873.0	100.0%	

#### **Cost of Sales**

Our cost of sales consists of raw materials costs, manufacturing costs and direct labour costs. Raw materials costs primarily include our cost for the purchase of steel, outsourced parts and electric components. Manufacturing costs primarily include consumables, maintenance expenses and depreciation relating primarily to plant and equipment we own. Direct labour costs primarily include compensation and benefits we provide to manufacturing employees. The following table sets forth the components of our cost of sales for the periods indicated.

	perio 12 Aj	the d from oril to cember	For the year ended 31 December				d For the seven months ended 31 July				
	20	06	2007		2008	2008		2008		2009	
	(in millions of RMB, except percentages)										
Raw materials	221.9	73.5% 3	368.9	73.1% 6	615.6	76.5%	326.8	76.9%	430.2	78.7%	
Manufacturing costs	57.0	18.9%	95.1	18.9% 1	132.0	16.4%	68.2	16.1%	78.7	14.4%	
Direct labour	23.0	7.6%	40.4	8.0%	57.0	7.1%	29.7	7%	38.0	6.9%	
Total cost of sales	301.9	100.0% 5	504.4	100.0%	804.6	0.0%	424.7	100.0%	546.9	100.0%	

The following table sets forth the components of our cost of raw materials for the periods indicated.

	For the period from 12 April to 31 December		For t	he year enc	led 31 Dec	ember	For the seven months ended 31 July					
·	20	006	2007		2008		2008		2	009		
	Amount	% of Cost of Sales	Amount	% of Cost of Sales	Amount	% of Cost of Sales	Amount	% of Cost of Sales	Amount	% of Cost of Sales		
				(in millio	ns of RMB	, except per	centages)					
Steel:	39.5	13%	68.8	13%	140.6	18%	63.1	15%	96.6	18%		
Bar	19.2	6%	32.2	6%	53.1	7%	23.3	5%	32.4	6%		
Plank	18.0	6%	32.0	6%	76.7	10%	33.9	9%	58.6	11%		
Tubing	1.6	1%	3.4	1%	9.2	1%	4.3	1%	3.9	1%		
Others	0.7	_	1.2	_	1.6	_	1.6	_	1.7	_		
Outsourced parts	46.8	16%	86.3	17%	164.1	20%	87.8	21%	112.1	21%		
Electric components	63.9	21%	95.7	19%	139.8	17%	76.0	18%	100.6	18%		
Hydraulic parts	40.2	13%	63.9	13%	88.1	11%	56.0	13%	68.5	13%		
Others	31.5	11%	54.2	11%	83.0	11%	43.9	10%	52.4	9%		
Total raw materials	221.9	74%	368.9	73%	615.6	77%	326.8	77%	430.2	79%		

Our cost of steel depends on the market price for steel, which is subject to fluctuations in both domestic and international commodities markets. In particular, we experienced increases in steel prices from 2006 to the third quarter of 2008 due to an increase in steel demand in PRC during that period.

### Other Income and Gains

Our other income and gains mainly comprise sales of scrap materials and gains on disposal of property, plant and equipment.

#### Selling and Distribution Costs

Our selling and distribution costs mainly include commissions paid to sales agents, staff costs comprising salaries and other benefits for employees involved in selling and marketing activities, transportation costs for delivery of our products to our customers, expenses for providing repair and maintenance services and other operating expenses, including travel expenses and advertising expenses, and other miscellaneous expenses.

#### Administrative Expenses

Administrative expenses mainly consist of professional fees, overhead cost, staff salaries and benefits including welfare expenses, bonuses paid to our employees, management fees and consulting fees. For the 2006 Consolidated Period, our administrative expenses primarily consisted of various fees paid to parties in relation to the acquisition of Jiamusi Machinery and Jixi Machinery, namely (i) consulting fees in the amount of RMB23.9 million paid to The Jordan Company, L.P., and (ii) expenses in the amount of RMB25.6 million, which includes salaries and bonuses of directors and employees who worked on the acquisition and payments made to independent third party consultants for consulting services. We accrued management fees to TJCC Services, a related party, during the Track Record Period, and we paid consulting fees to Rubo Li and Emory Williams during the Track Record Period. These fee agreements will be terminated upon completion of the Global Offering.

### **Other Expenses**

Other expenses mainly consist of expenses incurred in provision for obsolete inventories, impairment provision for doubtful debts, certain financial expenses and non-operational expenses, and other miscellaneous expenses.

#### **Finance Revenue**

Finance revenue mainly consists of interest income from our loans to certain related parties during the Track Record Period and our deposits in banks.

#### **Finance Costs**

Finance costs mainly consist of interest on bank borrowings and interest arising from borrowings from certain related parties during the Track Record Period, as well as interest arising from discounted bills.

### Тах

Tax expense primarily consists of provisions for PRC income tax. Our Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands and, accordingly, is exempt from payment of Cayman Islands income tax. Our subsidiary in Mauritius is not subject to any income tax in Mauritius. No provision for Hong Kong profits tax has been made as we had no assessable profits derived from or earned in Hong Kong.

Our subsidiaries incorporated in the PRC are subject to PRC enterprise income tax. In accordance with the relevant income tax laws and regulations of the PRC, Jiamusi Machinery and Jixi Machinery were exempted from enterprise income tax for two years commencing from the first profit-making year, which was 2006, and were entitled to a 50.0% reduction in their enterprise income tax for the subsequent three years. Therefore, from 1 January 2008 to 31 December 2010, the applicable enterprise income tax rate for Jiamusi Machinery and Jixi Machinery is 12.5%. Huainan Longwall does not enjoy any preferential tax treatment and its applicable enterprise income tax rate is 25.0% beginning 1 January 2008.

#### CONSOLIDATED RESULTS OF OPERATIONS

The follow table sets forth a summary of our income statement data for the years ended 31 December 2006, 2007 and 2008, and seven months ended 31 July 2008 and 2009, as derived from the Accountants' Report in Appendix I. To help potential investors better understand our financial performance for the full year in 2006, we also present below certain financial data of Jiamusi Machinery and Jixi Machinery prior to our acquisition for the period from 1 January 2006 to 15 May 2006, under the heading "Pre-acquisition period". The results of operations of Jiamusi Machinery and Jixi Machinery for the period from 16 May 2006 through 31 December 2006 were consolidated into our consolidated results of operations for the 2006 Consolidated Period. See Appendices IA and IB for further information. Operating results in any historical period may not be indicative of the results that may be expected in any future period.

	Pr	e-acquisiti	on Peric	bd	Consolidated Income Statement									
	Jian Mach		Jixi Ma	chinery					The Grou	ıp				
	For the period from 1 January 2006 to 15 May 2006			For period fro to 31 De	m 12 April	For the year ended 31 December				For the seven months ended 31 July				
					20	06	200	)7	200	8	200	)8	B 200	
							(in	millions of	RMB, exc	ept percen	tages)			
Revenue		100.0% (47.3)%		100.0% (64.2)%	545.9 (301.9)	100.0% (55.3)%	857.6 (504.4)	100.0% (58.8)%	/	100.0% (62.9)%		100.0% (60.4)%		100.0% (62.6)%
Gross profit Other income and	91.9	52.7%	48.0	35.8%	244.0	44.7%	353.2	41.2%	475.1	37.1%	277.9	39.6%	326.2	37.4%
gains Selling and distribution	10.0	5.7%	28.6	21.3%	0.02	—	5.6	0.7%	7.7	0.6%	5.0	0.7%	1.3	0.1%
costs Administrative	(18.7)	(10.7)%	(8.3)	(6.2)%	(36.1)	(6.6)%	(72.7)	(8.5)%	(118.3)	(9.2)%	(54.3)	(7.7)%	(57.5)	(6.6)%
expenses	(16.0)	(9.2)%	(13.2)	(9.8)%	(128.2)	(23.5)%	(130.2)	(15.2)%	(167.8)	(13.1)%	(101.7)	(14.5)%	(88.6)	(10.1)%
Other expenses	(7.2)	(4.1)%	(6.7)	(5.0)%	(15.3)	(2.8)%	(14.6)	(1.7)%	(10.0)	(0.8)%	(6.1)	(0.9)%	(6.6)	(0.8)%
Finance revenue	0.04	_	0.006	_	1.9	0.3%	4.7	0.5%	14.6	1.1%	7.4	1.1%	10.3	1.2%
Finance costs Share of (loss)/ profits of an	(2.1)	(1.2)%	(3.6)	(2.7)%	(6.6)	(1.2)%	(7.3)	(0.9)%	(17.1)	(1.3)%	(10.6)	(1.5)%	(10.2)	(1.2)%
associate							0.1		0.8	0.1%	(0.06)		(0.02)	
Profit before tax	57.8	33.1%	44.8	33.4%	59.6	10.9%	138.9	16.2%	185.2	14.5%	117.6	16.7%	174.8	20.0%
Tax	(14.4)	(8.3)%	(8.9)	(6.6)%	0.6	0.1%	10.9	1.3%	(39.0)	(3.0)%	(22.7)	(3.2)%	(36.4)	(4.2)%
Profit for the year/ period	43.4	24.9%	36.0	26.8%	60.2	11.0%	149.8	17.5%	146.2	11.4%	94.9	13.5%	138.4	15.9%

The following table sets forth, for the periods indicated, revenue and gross profit (by amount and as a percentage of revenue) and gross margin information by product segment for the Group as well as Jiamusi Machinery and Jixi Machinery prior to our acquisition.

	P	Pre-acquisi	tion per	iod	The Group						
	Mac	musi hinery For the pe 1 January	eriod fro		perioo 12 Ap	the d from pril to cember	For the ye 31 Dec		d Fo	r the seven mor ended 31 July	nths
		15 Ma		0	20	06 2	007	200	08 20	08 20	009
						(in	millions o	f RMB, e	except percenta	ges)	
Segment revenue: Roadheader											
products Shearer	161.1	92.4%	_	_	263.7	48.3% 414.6	48.3%	571.9	44.7% 341.7	48.6% 419.2	48.0%
products Armoured-face conveyors and related	_	_	107.7	80.3%	195.6	35.8%260.3	30.4%	348.5	27.2%188.9	26.9% 191.1	21.9%
products Aftermarket parts	_	_	_	_	_		· _	140.1	11.0% 46.9	6.7% 146.5	16.8%
and services	13.3	7.6%	26.4	19.7%	86.6	15.9% 182.7	21.3%	219.2	17.1% 125.2	17.8% 116.2	13.3%
Total	174.4	100.0%	134.1	100.0%	545.9	100.0% 857.6	100.0%	1,279.7	100.0% 702.6	100.0% 873.0	100.0%
Segment gross profit:											
Roadheader products	87.7	95.4%	_	_	131.8	54.0% 195.8	55.4%	263.2	55.4% 161.1	58.0% 187.7	57.5%
Shearer products Armoured-face conveyors and	_	_	41.1	85.6%	70.1	28.7% 96.3	27.3%	106.6	22.4% 59.1	21.3% 53.0	16.3%
related products	_	_	_	_	_		_	17.5	3.7% 10.2	3.7% 37.0	11.3%
Aftermarket parts and services	4.2	4.6%	6.9	14.4%	42.1	17.3% 61.1	17.3%	87.8	18.5% 47.5	17.0% 48.5	14.9%
Total	91.9	100.0%	48.0	100.0%	$\frac{42.1}{244.0}$	100.0% 353.2	· ·		100.0% 277.9	100.0% 326.2	$\frac{14.9}{100.0\%}$
Segment gross margin:	_		_								
Roadheader products		54.4%		_		50.0%	47.2%		46.0%	47.1%	44.8%
Shearer products Armoured-face conveyors and		—		38.2%		35.8%	37.0%		30.6%	31.3%	27.7%
related products Aftermarket parts		_		_		_	_		12.5%	21.7%	25.3%
and services		31.5%		26.1%		48.6%	33.4%		40.1%	37.9%	41.7%
Total		52.7%		35.8%		44.7%	41.2%		37.1%	39.6%	37.4%

#### Seven Months Ended 31 July 2009 Compared to Seven Months Ended 31 July 2008

#### Revenue

Our revenue increased by RMB170.4 million, or 24.3%, from RMB702.6 million in the seven months ended 31 July 2008 to RMB873.0 million in the seven months ended 31 July 2009, reflecting increases in sales of roadheader products and armoured-face conveyors and related products, partially offset by a decrease in sales of aftermarket parts and services.

Roadheader products. Our revenue from roadheader products increased by RMB77.5 million, or 22.7%, from RMB341.7 million in the seven months ended 31 July 2008 to RMB419.2 million in

the seven months ended 31 July 2009, primarily reflecting a combination of (i) an increase in the sales volume of heavy-duty roadheaders, and (ii) an increase in the overall average selling price of our roadheaders. We believe that the increase in the sales volume of heavy-duty roadheaders primarily reflected an increase in market demand for our heavy-duty roadheader products as well as our increasing focus on the development of these products. The increase in the average selling price of our roadheaders reflected, among other factors, an increase in the percentage of revenue derived from sales of heavy-duty roadheaders, from which we derived higher average selling prices than medium-duty and light-duty roadheaders.

*Shearer products.* Our revenue from shearer products increased by RMB2.2 million, or 1.2%, from RMB188.9 million in the seven months ended 31 July 2008 to RMB191.1 million in the seven months 31 July 2009, primarily reflecting an increase in the sales of ultra-thin seam shearers and medium seam shearers, resulting from an increase in the market demand for such products.

Armoured-face conveyors and related products. Our revenue from armoured-face conveyors and related products increased by RMB99.6 million from RMB46.9 million in the seven months ended 31 July 2008 to RMB146.5 million in the seven months 31 July 2009, reflecting increases in the sales volume of these products. The increase in sales volume primarily reflected our successful efforts in 2008 to ramp up operations at Huainan Longwall.

Aftermarket parts and services. Our revenue from aftermarket parts and services decreased by RMB9.0 million, or 7.2%, from RMB125.2 million in the seven months ended 31 July 2008 to RMB116.2 million in the seven months ended 31 July 2009. The decrease primarily reflected a decrease in revenue from aftermarket sales in shearer products, which we believe in turn reflected the impact of the recent financial crisis, which affected the utilisation of our shearer original equipment sold to our end customers.

### Cost of sales

Cost of sales increased by RMB122.2 million, or 28.8%, from RMB424.7 million in the seven months ended 31 July 2008 to RMB546.9 million in the seven months ended 31 July 2009, primarily reflecting an increase in our revenue as we continued to expand our business and operations.

The cost of raw materials increased by RMB103.4 million, or 31.6%, from RMB326.8 million in the seven months ended 31 July 2008 to RMB430.2 million in the seven months ended 31 July 2009, primarily reflecting cost increases in major components of our raw materials costs, such as steel, outsourced parts and electrical components. We believe the increase in cost of raw materials reflected a general increase in the cost of steel as well as the increasing technical sophistication in the configuration of the parts and components we chose to utilise. The increase in steel cost was affected by the ramping up of our armoured-face conveyors and related products business in 2008, which required significant amounts of steel as raw material. Manufacturing costs increased by RMB10.5 million, or 15.4%, from RMB68.2 million in the seven months ended 31 July 2009. Direct labour costs increased by RMB8.3 million, or 27.9%, from RMB29.7 million in the seven months ended 31 July 2009, primarily reflecting an increase in the number of our manufacturing employees.

### Gross profit and gross margin

Gross profit increased by RMB48.3 million, or 17.4%, from RMB277.9 million in the seven months ended 31 July 2008 to RMB326.2 million in the seven months ended 31 July 2009. Our gross profit margin decreased from 39.6% in the seven months ended 31 July 2008 to 37.4% in the seven months ended 31 July 2009, primarily reflecting a combination of (i) an increase in the percentage of revenue derived from armoured-face conveyors and related products, on which our gross margin historically has been lower than other product segments; and (ii) decreases in gross margins for our roadheader products and shearer products.

Gross margin of our roadheader products decreased from 47.1% in the seven months ended 31 July 2008 to 44.8% in the seven months ended 31 July 2009, primarily reflecting an increase in competition in the roadheader products market.

Gross margin of our shearer products decreased from 31.3% in the seven months ended 31 July 2008 to 27.7% in the seven months ended 31 July 2009, primarily reflecting decreases in the gross margins of our medium seam and thick seam shearer products, which we believe in turn reflected increasing competition in these products.

Gross profit margin of our armoured-face conveyors and related products increased from 21.7% in the seven months ended 31 July 2008 to 25.3% in the seven months ended 31 July 2009, primarily reflecting an increase in economies of scale of our production as we ramped up our operations at Huainan Longwall in 2008.

Gross profit margin of our aftermarket parts and services increased from 37.9% in the seven months ended 31 July 2008 to 41.7% in the seven months ended 31 July 2009, primarily reflecting an increase in the sales of our higher margin spare parts for roadheaders, shearers and armoured-face conveyors.

## Other income and gains

Other income and gains decreased by RMB3.7 million, or 74.0%, from RMB5.0 million in the seven months ended 31 July 2008 to RMB1.3 million in the seven months ended 31 July 2009, primarily reflecting a decrease of RMB3.1 million in gain on sale of scrap materials.

### Selling and distribution costs

Selling and distribution costs increased by RMB3.2 million, or 5.9%, from RMB54.3 million in the seven months ended 31 July 2008 to RMB57.5 million in the seven months ended 31 July 2009, primarily reflecting increases in commissions paid to sales agents, transportation costs and warranty provision, partially offset by decreases in travel expenses and advertising expenses.

Commissions paid to sales agents increased by RMB3.4 million, or 16.9%, from RMB20.1 million in the seven months ended 31 July 2008 to RMB23.5 million in the seven months ended 31 July 2009, primarily reflecting increasing sales of our armoured-face conveyors and related products, which we generally sell through sales agents, coupled with increasing sales of our roadheader products through sales agents as compared to distributors. The increase in cost of freight and warranty provision primarily reflected an increase in our sales volume as our business continued to expand. The decreases in our travel expenses and advertising expenses primarily reflected our increasing focus on cost management.

#### Administrative expenses

Administrative expenses decreased by RMB13.1 million, or 12.9%, from RMB101.7 million in the seven months ended 31 July 2008 to RMB88.6 million in the seven months ended 31 July 2009, primarily reflecting decreases in professional fees which primarily consist of auditing expenses and legal fees.

Professional fees decreased by RMB13.9 million from RMB18.7 million in the seven months ended 31 July 2008 to RMB4.8 million in the seven months ended 31 July 2009. These expenses in the seven months ended 31 July 2008 primarily related to our preparation in the first half of 2008, which was subsequently postponed for market reasons. In the seven months ended 31 July 2009 we recorded management fees of RMB10.0 million, compared to RMB10.3 million in the seven months ended 31 July 2008.

#### Other expenses

Other expenses increased from RMB6.1 million in the seven months ended 31 July 2008 to RMB6.6 million in the seven months ended 31 July 2009.

#### Finance revenue

Finance revenue increased by RMB2.9 million from RMB7.4 million in the seven months ended 31 July 2008 to RMB10.3 million in the seven months ended 31 July 2009, primarily reflecting increased lending to two related parties, namely TJCC Services and HK Siwei.

#### Finance costs

Finance costs decreased by RMB0.4 million from RMB10.6 million in the seven months ended 31 July 2008 to RMB10.2 million in the seven months ended 31 July 2009, primarily reflecting a decrease in interest cost arising from discounted bills.

### Share of loss of associates

Share of loss of an associate decreased from RMB63,000 in the seven months ended 31 July 2008 to RMB24,000 in the seven months ended 31 July 2009, reflecting our share of loss of Tianlong Machinery and Huainan Shunli in which we hold a 20% and 25% equity interest, respectively.

#### Profit before tax

As a result of foregoing, our profit before tax increased by RMB57.2 million, or 48.6%, from RMB117.6 million in the seven months ended 31 July 2008 to RMB174.8 million in the seven months ended 31 July 2009.

#### Tax

Our tax expense increased by RMB13.7 million, or 60.4%, from RMB22.7 million in the seven months ended 31 July 2008 to RMB36.4 million in the seven months ended 31 July 2009. Our effective tax rate was approximately 19.3% and 20.8% in the seven months ended 31 July 2008 and 31 July 2009, respectively.

### Profit for the period

As a result of foregoing, our profit for the period increased by RMB43.5 million, or 45.8%, from RMB94.9 million in the seven months ended 31 July 2008 to RMB138.4 million in the seven months ended 31 July 2009.

Our net profit margin increased from 13.5% in the seven months ended 31 July 2008 to 15.9% in the seven months ended 31 July 2009.

### Year Ended 31 December 2008 Compared to Year Ended 31 December 2007

### Revenue

Our revenue increased by RMB422.1 million, or 49.2%, from RMB857.6 million in 2007 to RMB1,279.7 million in 2008, reflecting increases in sales at each of our three product segments.

Roadheader products. Our revenue from roadheader products increased by RMB157.3 million, or 37.9%, from RMB414.6 million in 2007 to RMB571.9 million in 2008, primarily reflecting a combination of (i) an increase in the sales volume of medium-duty and heavy-duty roadheaders and (ii) an increase in the average selling price of our roadheaders. We believe that the increase in the sales volume of medium-duty and heavy-duty roadheaders reflected the increase in demand resulting from, among other things, the ongoing consolidation of the coal mining industry in China and the accompanying consolidation of coal mining operations. The increase in the average selling price of our roadheader products from 2007 to 2008 primarily reflected an increase in the percentage of revenue derived from heavy-duty and medium-duty roadheaders, which generally have higher average selling prices than light-duty roadheaders. The average price of our heavy-duty roadheader products also increased, which we believe reflected our product development efforts to improve the quality and functionality of these products.

Shearer products. Our revenue from shearer products increased by RMB88.2 million, or 33.9%, from RMB260.3 million in 2007 to RMB348.5 million in 2008, primarily reflecting an increase in the sales volume of medium seam shearers and ultra-thin seam shearers, partially offset by a decrease in the average selling price. The increase in sales volume of medium seam shearers and ultra-thin seam shearers primarily reflected the increase in demand for those products. The decrease in the average selling price of our shearer primarily reflected a decrease in the average selling price of thick seam shearers, which reflected increasing competition in this product category.

Armoured-face conveyors and related products. We began production of armoured-face conveyors and related products at Huainan Longwall in 2008 and generated revenue of RMB140.1 million in the same year.

*Aftermarket parts and services.* Our revenue from aftermarket parts and services increased by RMB36.5 million, or 20.0%, from RMB182.7 million in 2007 to RMB219.2 million in 2008, primarily reflecting increases in aftermarket sales in our armoured-face conveyors related products and shearer products as our installed base in these products continued to expand.

### Cost of sales

Cost of sales increased by RMB300.2 million, or 59.5%, from RMB504.4 million in 2007 to RMB804.6 million in 2008, primarily reflecting an increase in our revenue as we continued to expand our business and operations, including our newly established armoured-face conveyors and related products business.

The cost of raw materials increased by RMB246.7 million, or 66.9%, from RMB368.9 million in 2007 to RMB615.6 million in 2008, primarily reflecting cost increases in major components of our

raw materials costs, such as steel, outsourced parts and electrical components. We believe the increase in cost of raw materials reflected a general increase in the cost of steel as well as the increasing technical sophistication in the configuration of the parts and components we chose to utilise. The increase in steel cost was affected by the ramping up of our armoured-face conveyors and related products business in 2008, which required significant amounts of steel as raw material. Manufacturing costs increased by RMB36.9 million, or 38.8%, from RMB95.1 million in 2007 to RMB132.0 million in 2008. Direct labour increased by RMB16.6 million, or 41.1%, from RMB40.4 million in 2007 to RMB57.0 million in 2008, primarily due to an increase in the number of manufacturing employees.

### Gross profit and gross margin

Gross profit increased by RMB121.9 million, or 34.5%, from RMB353.2 million in 2007 to RMB475.1 million in 2008. Our gross profit margin decreased from 41.2% in 2007 to 37.1% in 2008, primarily reflecting a combination of (i) an increase in the percentage of revenue derived from armoured-face conveyors and related products, on which the gross margin has been lower than other product segments; and (ii) a decrease in gross margin for our shearer products.

Gross margin of our roadheader products decreased from 47.2% in 2007 to 46.0% in 2008, primarily reflecting a decrease in the percentage of gross profit derived from heavy-duty roadheaders, on which we historically have derived a higher gross margin than light-duty and medium-duty roadheaders.

Gross margin of our shearer products decreased from 37.0% in 2007 to 30.6% in 2008. We believe the decrease primarily reflected increasing competition in China's shearer market as well as the effect of the recent financial crisis.

Gross profit margin of our armoured-face conveyors and related products was 12.5% in 2008.

Gross profit margin of our armoured-face conveyors and related products in the second half of 2008 was affected by a combination of (i) our efforts to increase market share in this relatively new business through competitive pricing; and (ii) an increase in raw material cost, reflecting a general increase in steel prices.

Gross profit margin of our aftermarket parts and services increased from 33.4% in 2007 to 40.1% in 2008, primarily reflecting an increase in the sales of higher margin spare parts of roadheaders.

### Other income and gains

Other income and gains increased by RMB2.1 million from RMB5.6 million in 2007 to RMB7.7 million in 2008, primarily reflecting an increase in gain on sale of scrap materials in 2008 and gain on disposal of equipment.

### Selling and distribution costs

Selling and distribution costs increased by RMB45.6 million, or 62.7%, from RMB72.7 million in 2007 to RMB118.3 million in 2008, primarily reflecting increases in commissions paid to agents, warranty provision, transportation expenses, freight-out and salaries and wages.

Commissions paid to agents increased by RMB20.9 million, or 70.1%, from RMB29.8 million in 2007 to RMB50.7 million in 2008, primarily due to an increase in our overall sales, and in

particular, the commencement of sales of our armoured-face conveyors and related products, which we primarily sell through sales agents. Warranty provision increased by RMB7.9 million from RMB9.2 million in 2007 to RMB17.1 million in 2008, primarily reflecting the warranty provision made on our armoured-face conveyors and related products, of which we commenced sales in 2008. Cost of freight-out increased by RMB5.2 million from RMB4.3 million in 2007 to RMB9.5 million in 2008, primarily due to the increase in our sales. Salaries and wages increased by RMB4.4 million primarily reflecting the hiring of additional sales and marketing employees.

#### Administrative expenses

Administrative expenses increased by RMB37.6 million, or 28.9%, from RMB130.2 million in 2007 to RMB167.8 million in 2008, primarily reflecting an increase in professional fees and salaries, wages and bonus.

Professional fees increased from RMB4.7 million in 2007 to RMB23.7 million in 2008, primarily reflecting our preparation for the Global Offering in the first half of 2008. Salaries, wages and bonus increased by RMB16.4 million, primarily due to an increase in the number of administrative employees and an increase in their average salaries. We recorded management fees of RMB17.3 million in 2008, compared to RMB19.0 million in 2007.

#### Other expenses

Other expenses decreased from RMB14.6 million in 2007 to RMB10.0 million in 2008, primarily due to certain financial expenses, non-operating expenses and other miscellaneous expenses, which was partially offset by an increase in the provision for inventory.

#### Finance revenue

Finance revenue increased from RMB4.7 million in 2007 to RMB14.6 million in 2008, primarily reflecting an increase in interest income on our loans to TJCC Services and HK Siwei resulted from an increase in the principal on these loans.

#### Finance costs

Finance costs increased by RMB9.8 million from RMB7.3 million in 2007 to RMB17.1 million in 2008, primarily reflecting an increase in loan interest. Loan interest increased by RMB9.6 million from RMB4.9 million in 2007 to RMB14.5 million in 2008, primarily reflecting increased borrowing from TJCC Holdings.

### Share of profits of associates

Our share of profits of associates increased from RMB0.1 million in 2007 to RMB0.8 million in 2008, primarily due to the profits made by Tianlong Machinery which was established in July 2008.

#### Profit before tax

As a result of foregoing, our profit before tax increased by RMB46.3 million, or 33.3%, from RMB138.9 million in 2007 to RMB185.2 million in 2008.

#### Tax

We had a tax expense of RMB39.0 million in 2008, compared to a tax credit of RMB10.9 million in 2007. Our effective tax rate was 21.1% in 2008. Jiamusi Machinery and Jixi Machinery were subject to an enterprise income tax rate of 12.5% in 2008, but were exempted from enterprise

income tax in 2007. Huainan Longwall, which commenced operations in 2008, was subject to an enterprise income tax rate of 25.0% in 2008.

### Profit for the year

As a result of foregoing, our profit for the year decreased by RMB3.6 million, or 2.4%, from RMB149.8 million in 2007 to RMB146.2 million in 2008.

Our net profit margin decreased from 17.5% in 2007 to 11.4% in 2008.

## Year Ended 31 December 2007 and 2006 Consolidated Period

The following is a discussion of our operating results during the 2006 Consolidated Period and the full year ended 31 December 2007. Because the two periods are of different lengths, our operating results during these two periods are not directly comparable. Accordingly, prospective investors are cautioned not to infer any comparison between the results for the two accounting periods, or to place undue reliance on the following discussion. To help potential investors better understand our financial performance for the full year in 2006, we have included elsewhere in this "Financial information" section certain operating results of Jiamusi Machinery and Jixi Machinery prior to our acquisition for the period from 1 January 2006 to 15 May 2006.

### Revenue

Our revenue totaled RMB545.9 million in the 2006 Consolidated Period and RMB857.6 million in 2007.

Our revenue from roadheader products totaled RMB263.7 million in the 2006 Consolidated Period and RMB414.6 million in 2007. Our revenue from shearer products totaled RMB195.6 million in the 2006 Consolidated Period and RMB260.3 million in 2007. Revenue from aftermarket parts and services totaled RMB86.6 million in the 2006 Consolidated Period and RMB182.7 million in 2007. We did not derive revenue from sales of armoured-face conveyors and related products prior to 2008.

## Cost of sales

Cost of sales totaled RMB301.9 million in the 2006 Consolidated Period and RMB504.4 million in 2007.

The cost of raw materials totaled RMB221.9 million in the 2006 Consolidated Period and RMB368.9 million in 2007. Manufacturing costs totaled RMB57.0 million in the 2006 Consolidated Period and RMB95.1 million in 2007. Direct labour cost totaled RMB23.0 million in the 2006 Consolidated Period and RMB40.4 million in 2007.

### Gross profit and gross margin

Gross profit totaled RMB244.0 million in 2006 and RMB353.2 million in 2007. Our gross profit margin was 44.7% in 2006 and 41.2% in 2007.

Gross margin of our roadheader products was 50.0% in the 2006 Consolidated Period and 47.2% in 2007. Gross margin of our shearer products was 35.8% in the 2006 Consolidated Period and 37.0% in 2007. Gross margin of our aftermarket parts and services was 48.6% in the 2006 Consolidated Period and 33.4% in 2007. We believe that the declining trend in the gross margins of these product segments primarily reflected the continuing increase in competition in these products.

#### Other income and gains

Other income and gains totaled RMB0.02 million in the 2006 Consolidated Period and RMB5.6 million in 2007.

#### Selling and distribution costs

Selling and distribution costs totaled RMB36.1 million in the 2006 Consolidated Period and RMB72.7 million in 2007.

Commissions paid to sales agents totaled RMB1.4 million in the 2006 Consolidated Period and RMB29.8 million in 2007. Warranty provision totaled RMB5.6 million in the 2006 Consolidated Period and RMB9.2 million in 2007. Cost of freight totaled RMB2.0 million in the 2006 Consolidated Period and RMB4.4 million in 2007.

#### Administrative expenses

Administrative expenses totaled RMB128.2 million in the 2006 Consolidated Period and RMB130.2 million in 2007.

For the 2006 Consolidated Period, our administrative expenses primarily consist of various fees paid to parties in relation to the acquisition of Jiamusi Machinery and Jixi Machinery, namely (i) consulting fees in the amount of RMB23.9 million paid to The Jordan Company, L.P., and (ii) expenses in the amount of RMB25.6 million, which includes salaries and bonuses of directors and employees who worked on the acquisition and payments made to independent third party consultants for consulting services. Professional fees amounted to RMB2.5 million in the 2006 Consolidated Period and RMB4.7 million in 2007. The professional fees in the 2006 Consolidated Period primarily related to our Company's acquisition of Jiamusi Machinery and Jixi Machinery. Salaries and wages totaled RMB29.6 million in 2006 and RMB44.0 million in 2007.

### Other expenses

Other expenses totaled RMB15.3 million in the 2006 Consolidated Period and RMB14.6 million in 2007.

Provision for inventory totaled RMB3.5 million in the 2006 Consolidated Period and RMB2.3 million in 2007. Other miscellaneous expenses totaled RMB1.5 million in the 2006 Consolidated Period and RMB9.0 million in 2007.

### Finance revenue

Finance revenue totaled RMB1.9 million in the 2006 Consolidated Period and RMB4.7 million in 2007.

### Finance costs

Finance costs totaled RMB6.6 million in the 2006 Consolidated Period and RMB7.3 million in 2007. Bank loan interests totaled RMB5.5 million in the 2006 Consolidated Period and RMB4.9 million in 2007.

### Share of profits of associates

Share of profits of associates was nil in the 2006 Consolidated Period and RMB0.1 million in 2007, reflecting our investment in Huainan Shunli.

### Profit before tax

As a result of the foregoing, our profit before tax totaled RMB59.6 million in the 2006 Consolidated Period and RMB138.9 million in 2007.

#### Tax

We had a tax credit of RMB0.6 million in the 2006 Consolidated Period and RMB10.9 million in 2007. Jiamusi Machinery and Jixi Machinery were exempted from corporate income tax in the 2006 Consolidated Period and 2007.

#### Profit for the year

As a result of the foregoing, our profit for the year totaled RMB60.2 million in the 2006 Consolidated Period and RMB149.8 million in 2007.

Our net profit margin increased from 11.0% in the 2006 Consolidated Period to 17.5% in 2007.

#### DISCUSSION OF CERTAIN STATEMENTS OF FINANCIAL POSITION ITEMS

#### Inventories

The following table sets forth the components of our inventory balances as of the dates indicated as well as our turnover days of inventory for the periods indicated.

		d for the ye 31 Decembe	As of and for the year-to-date period ended 31 July				
	2006	2007	2008	2009			
	(in millions of RMB, except turnover days)						
Raw materials	111.4	125.5	102.8	94.1			
Work in progress	85.4	157.5	200.4	168.3			
Finished goods	49.2	88.0	154.6	128.5			
Provision for obsolete inventories	(43.8)	(46.1)	(44.2)	(30.6)			
Total	202.1	324.8	413.6	360.3			
Turnover days of inventory (in days)^{(1)}	_176(2)	191	168	149			

(1) Turnover days of inventory for the relevant period/year is calculated by dividing the average of the opening and closing balances of inventories for the relevant period/year by cost of sales and then multiplying this figure by the number of days in the relevant period/year. For the purposes of calculating turnover days of inventory for the 2006 Consolidated Period, we have assumed the opening balances of inventory equal the closing balances and there are 263 days for the 2006 Consolidated period calculating from 12 April 2006 (the date of incorporation of our Company) to 31 December 2006.

(2) Our Company had no operating activities from 12 April 2006 to 15 May 2006. If calculated to exclude this period, or 33 days, then the turnover days of inventory for the 2006 Consolidated Period would have been 154 days.

From 1 August 2009 to 31 December 2009, we utilised RMB269.4 million of our inventory balance as of 31 July 2009. The relatively low subsequent usage was attributable to, among other factors, delays in the delivery of finished goods to customers coming under new management as a result of the current industry consolidation in China. See "Risk Factors — Risks relating to our business and

industry — PRC coal mining industry consolidation may adversely affect our business operations". In addition, the commencement of operation at some of the coal mines of our end customers were delayed, and as a result, these customers requested a delay in the delivery of our products. Our Directors believe that the existing provision for obsolete inventories is adequate.

The increases in the inventory balance from 31 December 2006 to 31 December 2007 primarily reflected the expansion of our operations, including the acquisition of inventory from Huainan Benniu, our former joint venture partner for our armoured-face conveyor business. However, we did not commence sales of armoured-face conveyors and related products until 2008, which affected the turnover days of inventory for 2007. The increase in inventory balance from 31 December 2006 to 31 December 2008 primarily reflected an increase in our production of roadheader and shearer products in 2008 in anticipation of increased sales volumes in 2009. The decrease in inventory balance from 31 December 2008 to 31 July 2009 primarily reflected increased sales volumes during this period. We believe that the decrease in the turnover days of inventory from 31 December 2007 to 31 July 2009 primarily reflected our increased focus on inventory management.

#### Trade and Bills Receivables

The following table sets forth our trade and bills receivables outstanding as of the balance sheet dates indicated as well as our turnover days for our trade receivables for the periods indicated.

		d for the yea 1 December	As of and for the year-to-date period ended 31 July	
	2006	2007	2008	2009
	(in m	llions of RM	IB, except t	urnover days)
Bill receivables	89.8	81.3	119.8	172.9
Trade receivables Impairment provision	303.6 (11.6)	526.0 (11.6)	612.3 (12.4)	862.6 (13.2)
Total trade receivables, net of provision	292.1	514.4	599.9	849.4
Turnover days of trade receivables (in days) <sup>(1)</sup>	141(2)	172	159	175

<sup>(1)</sup> Turnover days of trade receivables for the relevant period/year is calculated by dividing the average of the opening and closing balances of trade receivables for the relevant period/year by revenue and then multiplying this figure by the number of days in the relevant period/year. For the purposes of calculating turnover days of trade receivables for the 2006 Consolidated Period, we assume the opening balances of trade receivables equal the closing balances and there are 263 days for the 2006 Consolidated period calculating from 12 April 2006 (the date of incorporation of our Company) to 31 December 2006.

Of our trade receivables outstanding as of 31 December 2006, 2007, 2008 and 31 July 2009, RMB80.0 million, RMB271.2 million, RMB339.4 million and RMB315.4 million, respectively, were past due but not impaired. These receivables relate to a number of independent customers, including large state-owned coal mining enterprises who have significant bargaining power on the timing of payments but have a generally positive credit profile. Based on past experience, the Directors believe that no impairment allowance is necessary in respect of these balances as there has not been a

<sup>(2)</sup> Our Company had no operating activities from 12 April 2006 to 15 May 2006. If calculated to exclude this period, or 33 days, then the turnover days of trade receivables for the 2006 Consolidated Period would have been 123 days.

significant change in credit quality and the balances are still considered fully recoverable. We do not hold any collateral over these balances.

From 1 August 2009 to 31 December 2009, we collected RMB558.9 million in trade receivables and RMB162.6 million in bills receivables which were outstanding as of 31 July 2009. The relatively low settlement of trade receivables during this period was attributable to, among other factors, delays in payments from our customers coming under new management as a result of the current industry consolidation. See "Risk Factors — Risks relating to our business and industry — PRC coal mining industry consolidation may adversely affect our business operations". The settlement of trade receivables during this period was also affected by some of our end customers' efforts to preserve cash resources for business expansion in light of the ongoing financial crisis. We believe that the existing provision for the impairment of trade receivables is adequate. Our Directors believe that we will be able to collect a significant portion of the trade receivables outstanding as of 31 July 2009 by the end of March 2010.

The continual increase in the balances of our trade receivables from 31 December 2006 to 31 July 2009 was primarily due to the expansion of our operations and the increase in our sales. We believe that the increase in the turnover days of trade receivables from 2006 to 2007 primarily reflected the increasingly competitive market environment. The turnover days of trade receivables in 2008 was affected by the relatively low turnover days of trade receivables on armoured-face conveyors and related products, as we ramped up sales of these products in 2008. The increase in turnover days of trade receivables for 31 July 2009 was mainly due to an increase in our revenue and the credit period extensions granted to some of our customers that were affected by the ongoing financial crisis.

The following table sets forth an aging analysis of our trade receivables, net of impairment provisions, as of the dates indicated.

	As o	f 31 Dece	As of 31 July			
	2006	2007	2008	2009		
	(in millions of RMB)					
Within 90 days	229.0	186.3	284.3	446.3		
91 to 180 days	63.1	159.3	200.6	224.7		
181 to 365 days		153.5	87.7	121.3		
366 days to 2 years		15.3	27.3	56.0		
Over 2 years				1.1		
Total	292.1	514.4	599.9	849.4		

Our trade receivables of RMB56.0 million as of 31 July 2009 aged from 366 days to 2 years relate to a number of independent customers that generally have a positive credit history. We have received partial or full settlements from these customers subsequent to 31 July 2009. These customers mainly consist of state-owned enterprises who are slow in payment but maintain good business relationships with the Group. Of RMB56.0 million of the trade receivable aged 366 days or longer as of 31 July 2009, RMB38.9 million had been settled by 31 December 2009. Based on past experience, our Directors believe that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable.

As it is often the case in the coal mining machinery industry, the credit term stated in the contract may vary significantly from the actual credit period allowed by the supplier. We believe that the actual turnover days of receivables are a more meaningful measure of credit period than the credit term stated in the contracts. We are of the view that the aging of trade receivables was in line with the Group's credit policy.

We have arrangements with banks to discount certain of its bills and trade receivables to banks with recourse. With respect to our trade receivables, we assign part of our trade receivables to PRC banks under factoring agreements and receive advances from the banks. Pursuant to such factoring agreement, we pay interest on the amount advanced to us, accrued on a monthly basis. Such interest rate is determined by reference to the benchmark borrowing rate of the Peoples Bank of China for the corresponding period. We also pay an administration fee equivalent to 1% of the amount advanced to us and an invoice processing fee at RMB200 per invoice to the bank. The bank reserves the right to claim recourse under certain circumstances, including, among others, refusal or delay in payment by our customers and any legal proceeding relating to the sales contract between our customer and us regardless of whether the result of such legal proceeding is adverse to us. During the Track Record Period, we have not experienced any exercise of rights to claim recourse by banks. In addition, a portion of our customers make payments by bank notes, with maturities generally under 180 days. We may discount a certain portion of such bank notes to banks prior to their maturities with interest charged by the banks. The interest rates charged for bills discounted to banks ranged from 0.14% to 0.18% per month for the seven months ended 31 July 2009. The amount of bills and trade receivables discounted to banks under such arrangement as of 31 December 2006, 2007, 2008 and 31 July 2009 amounted to RMB23.9 million, RMB32.7 million, RMB42.3 million and RMB108.6 million, respectively. The balance of bills receivable discounted to banks may vary significantly from period to period based on maturity date and the amount of bills receivable that mature on each such date.

### **Prepayments, Deposits and Other Receivables**

The following table sets forth the current portion of our prepayments, deposits and other receivables as of the dates indicated.

	As of	31 Dece	As of 31 July	
	2006	2007	2008	2009
	(in millions of RMB)			
Prepayments				42.8
Deposits and other receivables	4.7	17.5	12.4	14.0
Total	26.9	59.2	70.1	56.8

Prepayments primarily consist of advances to suppliers. The increase in prepayments from 31 December 2006 to 31 December 2008 primarily reflected a combination of (i) increased sales of our products; and (ii) an increase in purchases of components from international suppliers, many of which required significant advances for new customers. As our credit profile improves during this period, our international suppliers required lower advances, which contributed to a lower prepayment balance as of 31 July 2009.

## **Trade Payables**

The following table sets forth our trade payables outstanding as of the balance sheet dates indicated as well as our turnover days of our trade payables for the periods indicated.

		and for the d 31 Decer	As of and for the year-to-date period ended 31 July				
	2006	2007	2008	2009			
	(in millions of RMB, except turnover days)						
Trade payables	194.3	<u>315.5</u>	418.4	440.7			
Turnover days of trade payables (in days) <sup><math>(1)</math></sup>	169(2)	184	166	166			

<sup>(1)</sup> Turnover days of trade payables for the relevant period/year is calculated by dividing the average of the opening and closing balances of trade payables for the relevant period/year by cost of sales and then multiplying this figure by the number of days in the relevant period/year. For the purposes of calculating turnover days of trade payables for the 2006 Consolidated Period, we assume the opening balances of trade payables equal the closing balances and there are 263 days for the 2006 Consolidated period calculating from 12 April 2006 (the date of incorporation of our Company) to 31 December 2006.

The continual increase in our trade payables from 31 December 2006 to 31 July 2009 primarily reflected the expansion of our operations. The relatively high turnover days of trade payables in 2007 reflected, among other factors, the increasingly competitive market environment, which also affected the turnover days of our trade receivables in 2007.

### **Other Payables and Accruals**

The following table sets forth the components of our other payables and accruals as of the balance sheet dates indicated.

	As o	f 31 Dece	As of 31 July		
	2006	2007	2008	2009	
		(in millions of RMB)			
Advances from customers	11.2	24.1	84.7	64.0	
Payroll payable	13.4	14.5	15.8	10.5	
Value added tax payable	115.4	94.4	92.9	92.4	
Accrual expenses	19.3	40.1	38.3	36.1	
Welfare payable	2.2	7.8	10.5	10.7	
Other payables	121.7	126.1	78.9	66.0	
Total	283.2	307.1	321.1	279.6	

The increase in advances from customers from 31 December 2007 to 31 December 2008 primarily reflected a combination of (i) the increase in advances from customers of our shearer products, particularly from new customers as we continue to expand our customer base; and (ii) advances from customers of our armoured-face conveyors and related products, of which we commenced sales in 2008.

<sup>(2)</sup> Our Company had no operating activities from 12 April 2006 to 15 May 2006. If calculated to exclude this period, or 33 days, then the turnover days of trade payables for the 2006 Consolidated Period would have been 148 days.

Other payables primarily consist of fees that are payable to the PRC Government such as taxes other than income tax and value added tax, balances due to Heilongjiang Coal Mining Machinery Group Co., Ltd. in relation to the acquisition of Jiamusi Machinery and Jixi Machinery, payables for the purchase and construction of property, plant and equipment as well as other miscellaneous items. The decrease in other payables from 31 December 2006 to 31 July 2009 primarily reflected a combination of decreases in (i) tax payable other than income tax and value added tax (ii) balances due to Heilongjiang Coal Mining Machinery Group Co., Ltd. in relation to the acquisition of Jiamusi Machinery and Jixi Machinery.

### LIQUIDITY AND CAPITAL RESOURCES

### Working Capital

We have historically met our working capital needs primarily through a combination of (i) cash generated from operations; (ii) bank loans; and (iii) loans from shareholders and other related parties. Upon completion of the Global Offering, we expect to meet our working capital needs primarily through a combination of (i) cash generated from operations; (ii) bank loans; and (iii) issuances of debt and equity securities. Taking into account our cash generated by operations the net proceeds of the Global Offering and our credit facilities maintained with banks, our Directors are satisfied after due and careful inquiry that we have available sufficient working capital for the present requirements, which is for at least the next 12 months from the date of this Prospectus.

Our gearing ratio, calculated as net debt divided by the sum of net debt and capital, as of 31 December 2006, 2007, 2008 and 31 July 2009 was 86%, 70%, 61%, 58%, respectively. Net debts are defined to include interest-bearing loans, amounts due to holding company and preferred shares, less cash and cash equivalents. Capital represents total equity. The decrease in our gearing ratio from 31 December 2006 to 31 July 2009 reflected the higher rate of increase in our capital (which we believe primarily reflected the continuing expansion of our business) as compared to the rate of increase of our net debt during this period.

#### **Net Current Assets**

Our current assets primarily consist of trade and bills receivables, inventories and cash and cash equivalents. Our current liabilities primarily consist of trade and bills payables, other payables and accruals and interest-bearing loans. We had net current assets of RMB102.7 million, RMB291.6 million, RMB428.2 million, RMB40.3 million, and RMB126.0 million as of 31 December 2006, 2007 and 2008, 31 July 2009, and 30 November 2009, respectively. The table below sets forth our current assets, current liabilities and net current assets as of the date indicated.

	As	of 31 Dece	As of 31 July	As of 30 November	
	2006	2007	2008	2009	2009
			(RMB in mi	llions)	
Current assets					
Inventories	202.1	324.8	413.6	360.3	329.6
Trade and bills receivables	381.8	595.6	719.7	1,022.3	1,085.0
Prepayments, deposits and other receivables	26.9	59.2	70.1	56.8	101.6
Cash and cash equivalents	138.5	95.7	80.9	175.7	103.1
Amounts due from shareholders	_	19.6	19.2	19.7	19.9
Amounts due from related parties	7.8	122.8	221.8	272.3	300.0
	757.2	1,217.7	1,525.4	1,907.1	1,939.2
Current liabilities					
Interest-bearing loans	96.3	120.5	113.8	250.2	215.3
Trade and bills payables	194.3	315.5	418.4	469.7	401.5
Other payables and accruals	283.2	307.1	321.1	279.6	292.5
Tax payable	78.4	67.0	52.9	30.1	46.3
Amount due to a holding company	_	74.6	126.8	160.2	177.9
Amounts due to shareholders	0.3	0.2	0.2	0.09	0.09
Amounts due to related parties	1.8	41.3	64.1	75.9	79.1
Preference shares				600.9	600.5
	654.5	926.1	1,097.2	1,866.8	1,813.2
Net current assets	102.7	291.6	428.2	40.3	126.0

### **Cash Flows**

The following table sets forth our cash flows for the periods indicated.

	For the period from 12 April to 31 December	For the enc 31 Dec	led	For the seven months ended 31 July				
	2006	2007	2008	2008	2009			
		(in millions of RMB)						
Net cash inflow/(outflow) from operating activities <sup>(1)</sup> Net cash outflow from investing activities Net cash inflow/(outflow) from financing activities	55.7 (335.4) <u>419.2</u>	$ \begin{array}{r} 110.3 \\ (202.5) \\ \underline{52.0} \end{array} $	208.8 (206.2) (17.1)	126.7 (126.9) (33.2)	(29.2) (49.1) 173.0			
Net cash increase/(decrease) in cash and cash equivalents Cash and cash equivalents at incorporation date/at	139.4	(40.2)	(14.5)	(33.5)	94.8			
beginning of period/year Effective of foreign exchange rate changes	(0.9)	138.5 (2.6)	95.7 (0.3)	95.7 (0.3)	80.9 (0.001)			
Cash and cash equivalents at the end of period/year $\ldots$	138.5	95.7	80.9	62.0	175.7			

(1) The net cash inflow/(outflow) from operating activities for the period ended 31 December 2006, the two years ended 31 December 2008 and the seven months ended 31 July 2009 did not include cash received from bills receivables discounted to banks prior to maturity, which was reflected in cash inflow from financing activities. These discounted bills were received from our customers as payment of trade receivables and are a common form of payment in our industry.

### **Operating activities**

Our cash from operating activities reflects the profit before tax, adjusted for (i) non-cash items which include primarily depreciation, amortisation of land use rights amortisation of intangible assets, loss on disposal of assets, write-down of inventories to net realisable value, provision for impairment of trade receivables, finance costs, finance revenue and share of profits in an associate, and (ii) effects of changes in working capital, such as changes in trade and bills receivables and changes in inventories.

We had a net cash outflow from operating activities of RMB29.2 million in the seven months ended 31 July 2009, primarily resulting from profit before tax of RMB174.8 million, as adjusted by (i) income statement items with non-cash effects of RMB17.5 million, (ii) an outflow of RMB170.1 million for working capital adjustments, and (iii) income tax paid of RMB51.4 million. Working capital adjustments generally included: (i) an increase in trade and bills receivables of RMB303.3 million primarily reflected the credit period extensions granted to some of our customers that were affected by the ongoing financial crisis, (ii) a decrease in inventories of RMB66.9 million mainly due to rapidly growing market demand for our products and better inventory control of our raw materials and work-in-progress, increased sales, and (iii) an increase in trade and bills payables of RMB51.3 million primarily due to increase in purchase of raw materials as a result of increased orders of our products.

We had a net cash inflow from operating activities of RMB208.8 million in 2008, primarily resulting from profit before tax of RMB185.2 million, as adjusted by (i) income statement items with non-

cash effects of RMB51.3 million, (ii) an inflow of RMB19.6 million for working capital adjustments, and (iii) income tax paid of RMB47.3 million. Working capital adjustments generally included: (i) an increase in trade and bills receivables of RMB124.9 million primarily reflected the credit period extensions granted to some of our customers that were affected by the ongoing financial crisis, (ii) an increase in trade and bills payables of RMB103.0 million primarily due to increase in purchase of raw materials as a result of increased sales, and (iii) an increase in inventories of RMB86.9 million due to the increase in work in progress and finished goods, resulting from increase in orders of our products.

We had a net cash inflow from operating activities of RMB110.3 million in 2007, primarily resulting from profit before tax of RMB138.9 million, as adjusted by (i) income statement items with noncash effects of RMB47.7 million, (ii) an outflow of RMB64.9 million for working capital adjustments, and (iii) income tax paid of RMB11.4 million. Working capital adjustments generally included: (i) an increase in trade and bills receivables of RMB205.0 million as a result of increased sales, (ii) an increase in inventories of RMB112.6 million due to the increase in raw materials, work in progress and finished goods, resulting from increase in orders of our products, and (iii) an increase in trade and bills payables of RMB121.1 million primarily due to increase in purchase of raw materials as a result of increased orders of our products.

We had a net cash inflow from operating activities of RMB55.7 million for the 2006 Consolidated Period, primarily resulting from profit before tax of RMB59.6 million, as adjusted by (i) income statement items with non-cash effects of RMB44.5 million, (ii) an outflow of RMB21.1 million for working capital adjustments, and (iii) income tax paid of RMB27.3 million. Working capital adjustments generally included: (i) an increase in trade and bills receivables of RMB66.3 million as a result of increased sales, and (ii) an increase in trade and bills payables of RMB42.5 million primarily due to increase in purchase of raw materials as a result of increased orders of our products.

### Investing activities

Net cash flows from investing activities primarily reflected purchase of property, plant and equipment, purchases of intangible assets and amounts due from related parties such as TJCC services and HK Siwei, offset by proceeds from and disposal of property, plant and equipment and interest received.

We had a net cash outflow from investing activities of RMB49.1 million for the seven months ended 31 July 2009, which primarily reflected (i) an increase of RMB40.8 million in amounts due from related parties and (ii) purchase of property, plant and equipment of RMB10.2 million, partially offset by proceeds of RMB1.9 million received from disposal of property, plant and equipment.

We had a net cash outflow from investing activities of RMB206.2 million for 2008, which primarily reflected (i) an increase of RMB98.7 million in amounts due from related parties, (ii) purchase of property, plant and equipment of RMB67.0 million, (iii) acquisition of intangible assets of RMB24.1 million, and (iv) our investment of RMB20.0 million in Tianlong Machinery, an associate company, partially offset by (i) interest received of RMB2.0 million and (ii) proceeds from the disposal of property, plant and equipment of RMB1.2 million.

We had a net cash outflow from investing activities of RMB202.5 million for 2007, which primarily reflected (i) an increase of RMB109.7 million in amounts due from related parties, (ii) purchase of property, plant and equipment of RMB70.7 million and (iii) purchases of available-for-sale investments of RMB7.5 million, partially offset by (i) proceeds from the disposal of property, plant and equipment of RMB2.9 million and (ii) interest received of RMB2.1 million.

We had a net cash outflow from investing activities of RMB335.4 million for the 2006 Consolidated Period, which primarily reflected (i) acquisition of subsidiaries of RMB298.3 million and (ii) purchase of property, plant and equipment of RMB32.6 million, partially offset by (a) interest received of RMB1.9 million and (b) proceeds from disposal of items of property, plant and equipment of RMB0.9 million.

## Financing activities

Net cash flow from financing activities includes primarily proceeds from capital contributions and borrowings from banks, offset by loan repayments and interest payments.

We had a net cash inflow from financing activities of RMB173.0 million in the seven months ended 31 July 2009, which primarily reflected new bank loans of RMB253.5 million and proceeds of capital contributions of RMB46.7 million from equity shareholders of, partially offset by (i) repayments of bank loans of RMB117.1 million and (ii) interest paid of RMB10.2 million.

We had a net cash outflow from financing activities of RMB17.1 million in the year ended 31 December 2008, which primarily reflected (i) repayment of bank loans of RMB87.8 million and (ii) interest paid of RMB10.4 million, partially offset by new bank loans of RMB81.1 million.

We had a net cash inflow from financing activities of RMB52.0 million in 2007, which primarily reflected (i) new bank loans of RMB84.0 million and (ii) proceeds from capital contribution of the equity holders of the parent of RMB41.9 million, partially offset by (i) repayments of bank loans of RMB68.7 million and (ii) interest paid of RMB5.2 million.

We had a net cash inflow from financing activities of RMB419.2 million for the 2006 Consolidated Period, which primarily reflected (i) proceeds from capital contribution of the equity holders of the parent of RMB507.1 million and (ii) new bank loans of RMB20.0 million, partially offset by (i) repayment of bank loans of RMB101.3 million and (ii) interest paid of RMB6.6 million.

### **Capital Expenditures**

Our capital expenditures relate primarily to acquisition of land use rights, construction of plant and facilities, and purchases of plant, machinery, office equipment and motor vehicles. Our capital expenditures were RMB36.7 million in the 2006 Consolidated Period, RMB83.5 million in 2007, RMB30.2 million in 2008, and RMB24.2 million in the seven months ended 31 July 2009. Our capital expenditures in 2006 were primarily attributable to purchases of plant, machinery and office equipment. Our capital expenditures in 2007 and 2008 were primarily attributable to construction of our Huainan Longwall industrial complex.

In the past, we have funded our capital expenditures principally through (i) cash flows from operating activities; (ii) borrowings from shareholders and related parties; and (iii) short-term bank loans. We expect our capital expenditure to be significant for the remaining period in 2009 and in the year of 2010.

### Borrowings

The following table sets forth our bank and other borrowings as of the balance sheet dates indicated.

	As o	of 31 Dece	As of 31 July		
	2006	2007	2008	2009	
		(in millions of RMB)			
Secured bank loans	92.6	56.7	113.8	250.2	
Unsecured bank loans	3.8	63.8		_	
Loan from Controlling Shareholders		74.6	126.8	160.2	
Amount due to other shareholders	0.3	0.2	0.2	0.1	
Amount due to related parties	1.8	41.3	64.1	75.9	
Total	98.5	236.6	304.9	486.4	

#### Bank borrowings

We borrow bank loans for working capital purposes, and all of our bank loans were payable within one year. As of 31 July 2009, our outstanding bank loans bore interest at a rate per annum ranging from 5.31% to 8.22%. As of 31 December 2008, our outstanding bank loans bore interest at a rate per annum ranging from 4.86% to 11.66%. As of 31 December 2007, our outstanding bank loans bore interest at a rate per annum ranging from 6.24% to 8.02%. As of 31 December 2006, our outstanding bank loans bore interest at a rate per annum ranging from 5.54% to 7.81%.

For secured bank loans, as of 31 July 2009, we pledged assets with a value of RMB347.6 million, comprising primarily buildings and land use rights, plant and machinery, and trade and bill receivables.

### Related party borrowings

As of 31 July 2009, we had total loans of RMB160.2 million outstanding from TJCC Holdings, our controlling shareholder. These loans were unsecured, bearing an interest at a rate per annum of 8% per year, and payable on demand.

The amount due to other shareholders represents our payment obligations under the consulting agreements between us and each of Rubo Li and Emory Williams. Under these agreements, we have paid Rubo Li and Emory Williams a fixed fee of US\$150,000 (equivalent to approximately HK\$1,163,000) and US\$75,000 per year (equivalent to approximately HK\$581,000), respectively, for their consulting services.

The amount due to related parties primarily represents management fees payable to TJCC Services and trade payables due to Huainan Benniu. These borrowings were unsecured, interest free and repayable on demand.

We expect our related party borrowings to be settled immediately upon the completion of the Global Offering.

### **Contractual Obligations**

The following table sets forth our contractual obligations as of 31 July 2009.

	Payments due by period							
		Less			More			
	Total	than 1 year	1-3 years	3-5 years	than 5 years			
		(in millions of RMB)						
Operating lease obligations	2.4	2.3	0.1					
Commitments for the acquisition of property, plant								
and equipment	71.2	71.2		_	_			
Total	73.6	73.5	0.1	_	_			

Our operating lease obligations primarily consist of leases for office properties with terms from one to four years. Our commitments for acquisition of property, plant and equipment primarily consist of commitments to purchase machinery.

#### **Contingent Liabilities**

As of 31 July 2009, we had no material contingent liabilities.

#### CAPITAL COMMITMENTS

The following table sets forth the components of our capital expenditures contracted for but not provided in the consolidated financial statements at the balance sheet dates indicated.

	As of	31 Decer	As of 31 July		
	2006	2007	2008	2009	
	(in millions of RMB)				
Contracted, but not provided for:					
Plant and machinery	15.4	18.2	56.2	71.2	
Land use rights			16.0		
	15.4	18.2	72.2	71.2	

Our capital commitments as of 31 December 2006, 2007, 2008 and 31 July 2009 primarily related to commitments to purchase machinery. We intend to finance our outstanding capital commitments through a combination of cash flow from operations and unutilised banking facilities.

#### **INDEBTEDNESS**

The following table sets forth, for the periods indicated, certain information on our short-term borrowings and preference share liabilities.

	As of 31 December			As of 31 July	As of 30 November
	2006	2007	2008	2009	2009
	(in millions of RMB)				
Bank loans:					
Secured <sup>(1)</sup>	92.6	56.7	113.8	250.2	215.3
Unsecured	3.8	63.8			
Subtotal	96.3	120.5	113.8	250.2	215.3
Preferred share	499.8	541.2	554.2	600.9	600.5
Total	596.1	661.7	668.0	851.1	815.8

(1) We pledged our assets with a carrying amount of RMB306.0 million, comprising primarily buildings and land use rights, plant and machinery and trade and bill receivables to secure bank loans as of 30 November 2009.

As of 30 November 2009, our utilised and unutilised banking facilities were approximately RMB68.5 million and RMB88.0 million, respectively.

Our Directors confirm that there have been no material changes in our indebtedness since 30 November 2009.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

As of the Latest Practicable Date, we had no material off-balance sheet arrangements.

### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to various types of market risks, including changes in commodity prices, foreign exchange rates, inflation and interest rates.

In 2008, triggered by the liquidity crisis in the capital markets, global economic conditions deteriorated. Although the PRC continued to have positive GDP growth in that year, the rate of growth slowed compared to the prior year, and major economic indicators, including employment rates, levels of consumer spending and exports, declined. In addition, many financial institutions worldwide tightened lines of credit, reducing funding available for near-term economic growth. In addition, the terms of such funding, when available, became more onerous and the cost of such funding increased. Further, capital markets activity declined, also contributing to general reductions in available funding for business expansion, and the equity and currency markets exhibited high levels of volatility. We will monitor the potential impact of global economic conditions and accompanying credit tightening, as well as the creditworthiness of our customers and suppliers, and the PRC Government's fiscal stimulus and its other involvement in the economic crisis. We are not able to currently predict, however, when economic and liquidity conditions will improve, or what the full impact of these conditions will be on our financial condition and results of operations.

#### **Commodity Price Risk**

We are exposed to price fluctuations for raw materials, particularly steel, which in the aggregate represented 13.0%, 14.0%, 17.0% and 17.7%, respectively, of our total cost of sales for the 2006 Consolidated Period, the years ended 31 December 2007 and 2008 and the seven months ended 31 July 2009. Fluctuations in the prices of these raw materials and outsourced parts have a significant effect on our results of operations. We do not engage in hedging activities designed or intended to hedge against fluctuations in the price of steel or other commodities and hedging instruments related to the price of outsourced parts are not available. Moreover, we have not entered into any long-term contracts for steel or any outsourced parts.

### Interest Rate Risk

Our exposure to the risk of changes in market interest rates primarily relates to our interest-bearing borrowings. As of 31 July 2009, we had RMB250.2 million in bank borrowings that bore variable interest rates ranging from 5.31% to 8.22%, with an average interest rate at such date of 6.77%.

Additional increases in interest rates could potentially result in an increase in our cost of borrowing, which could negatively affect our business and results of operations. The PBOC-published benchmark one-year lending rates in China as of 31 December 2006, 2007 and 2008 were 6.12%, 7.47% and 5.31%, respectively.

We do not anticipate a significant impact resulting from changes in interest rates, although our future interest income and interest expenses may fluctuate in line with changes in interest rates. We have not historically used, and do not expect to use in the future, any derivative financial instruments to manage our interest rate exposure.

### Foreign Exchange Risk

Substantially all of our operations are located in China. Our subsidiaries in China conduct their principal activities in Renminbi. Although our financial assets are not subject to foreign currency risk, some of our borrowings are in foreign currency. In addition, we will need to remit the proceeds from the Global Offering into China and convert them into Renminbi. The PRC Government may restrict such remittance and conversion. The value of Renminbi against the U.S. dollar and other currencies may fluctuate and is affected by, among other things, changes in China's political and economic conditions. The conversion of Renminbi into foreign currencies, including the U.S. dollar and HK dollar, has been based on rates set by the PBOC. On 21 July 2005, the PRC Government changed its decade-old policy of pegging the value of Renminbi to the U.S. dollar. Under the new policy, Renminbi is permitted to fluctuate within a narrow and managed band against a basket of certain foreign currencies. While the international reaction to the Renminbi revaluation has generally been positive, there remains significant international pressure on the PRC Government to adopt an even more flexible currency policy, which could result in a significant appreciation of Renminbi against the U.S. dollar. The Offer Shares are denominated in H.K. dollars. There may be a substantial time gap between the offering of the Offer Share and the conversion of the net proceeds of the offering into Renminbi and injection of the net proceeds into our PRC subsidiaries. If during this period the Renminbi significantly appreciated against the U.S. dollar, our financial condition could be adversely affected.

#### **Inflation Risk**

In 2006, 2007 and 2008, the Customer Price Index in China was 1.5%, 4.8% and 5.9%, respectively, according to the PRC National Bureau of Statistics. Our directors are of the view that inflation has not had a material effect on our results of operations.

#### DISCLOSURE UNDER RULES 13.13 TO 13.19 OF THE LISTING RULES

Our Directors we confirm that we are not aware of any circumstances that would give rise to a disclosure requirement under Rules 13.13 to 13.19 of the Listing Rules.

#### ADJUSTED NET TANGIBLE ASSETS

The following unaudited pro forma adjusted consolidated net tangible assets of the Group have been prepared based on the audited consolidated net assets of the Group as of 31 July 2009 as extracted from "Appendix I — Accountants' Report of International Mining Machinery Holdings Limited", and is adjusted as described below.

	Consolidated net tangible assets attributable to equity holders of the parent as at 31 July 2009 <sup>(1)</sup>	Estimated net proceeds from the Global Offering <sup>(2)</sup>	Adjustment for certain expected material events subsequent to 31 July 2009 <sup>(3)</sup>	Unaudited pro forma adjusted consolidated net tangible assets <sup>(4)</sup>	Unaudited pro forma adjusted consolidated net tangible assets per Share <sup>(5)(6)</sup>	
	RMB'000	RMB'000	RMB'000	RMB'000	RMB	HK\$
Based on an Offer Price of HK\$4.88 per Share Based on an Offer Price of HK\$6.38	433,834	2,074,752	(374,424)	2,134,162	1.64	1.86
per Share	433,834	2,730,202	(533,298)	2,630,738	2.02	2.30

(1) The consolidated net tangible assets amount attributable to equity holders of the parent as at 31 July 2009 were determined as follows:

	KIVIB 000
Audited consolidated net assets as set out in Appendix I	597,026
Less: Minority interests	(21,988)
Consolidated net assets attributable to equity holders of the parent	575,038
Less: Goodwill	(101,203)
Other intangible assets	(40,001)
Consolidated net tangible assets attributable to equity holders of the parent	433,834

- (2) The estimated net proceeds from the Global Offering are based on an Offer Price of HK\$4.88 per Share or HK\$6.38 per Share after deduction of the underwriting fees and other related expenses payable by the Company and takes no account of any Share which may be issued upon exercise of the Over-allotment Option. The estimated net proceeds from the Global Offering are converted from HK dollars into Renminbi at the PBOC Rate prevailing on 8 January 2010 of RMB0.88 to HK\$1.00.
- (3) Adjustments are made for the material events subsequent to 31 July 2009 that will take place concurrently with the Global Offering which the Directors consider to be integral to the listing and will have an impact on certain expected consolidated net tangible assets. This includes payment of a founder participation amount to Rubo Li, Emory Williams and Williams Realty pursuant to the redemption of preference shares of approximately RMB33,203,000 (equivalent to approximately US\$4,860,000), payment of transaction and termination fees to TJCC Services of approximately RMB68,319,000 (equivalent to approximately US\$10,000,000) and settlement of a contingent dividend held by holders

of the Shares as of a record date prior to the Global Offering of approximately RMB272,902,000 based on an Offer Price of HK\$4.88 per Share or RMB431,776,000 based on an Offer Price of HK\$6.38 per Share. The Directors confirm that these events will only take place upon the successful listing of the Shares on the Hong Kong Stock Exchange.

- (4) Details of the valuations of the Group's properties as at 30 November 2009 are set out in "Appendix IV Property Valuation". The revaluation surplus or deficit of properties included in buildings held for own use, construction in progress, land use rights, properties under development and completed properties held for sale was not incorporated in the Group's financial statements for the seven months ended 31 July 2009. If the revaluation surplus was recorded in the Group's financial statements, the annual depreciation expense would increase by approximately RMB1.2 million.
- (5) The unaudited pro forma adjusted consolidated net tangible assets per Share amount is determined after the adjustment as described above and on the basis that 1,300,000,000 shares (being the number of Shares expected to be in issue immediately after completion of the Global Offering, without taking into account of any Shares which may be issued upon the exercise of the Over-allotment Option) are issued and outstanding.
- (6) The translation of Renminbi into HK dollars has been made at the rate of RMB0.88 to HK\$1.00, the PBOC rate prevailing on 8 January 2010. No representation is made that the HK dollar amounts have been, could have been or could be converted to Renminbi, or vice versa, at that rate or at any other rates or at all.

### WORKING CAPITAL CONFIRMATION

Taking into account of a portion of the net proceeds available to us from the Global Offering, our cash and cash equivalents on hand, our available credit facilities and cash generated from future operations, our Directors are of the opinion that we have sufficient working capital for our present requirements and for the next 12 months from the date of this Prospectus.

#### PROFIT ESTIMATE FOR THE YEAR ENDED 31 DECEMBER 2009

We believe that on the bases as set out in Appendix III to this Prospectus and in the absence of unforeseen circumstances as set forth in Rule 11.17 of the Listing Rules, our estimated consolidated profit attributable to equity holders of the Company for the year ended 31 December 2009 is expected to be not less than RMB226.9 million under IFRS.

### PROPERTY INTERESTS AND PROPERTY VALUATION

### **Property Valuation**

Savills Valuation and Professional Services Limited, an independent property valuer, has valued the Group's property interests as of 30 November 2009 and is of the opinion that the value of its property interests in aggregate was approximately RMB324 million as of 30 November 2009. There is a net revaluation surplus, representing the excess market value of the properties over their book value as of 31 July 2009. The full text of the letter, summary of values and valuation certificates with regard to such property interests are set forth in Appendix IV to this Prospectus.

## **Reconciliation of Appraised Property Values with Net Book Values**

Disclosure of the reconciliation between the valuation of the interests in properties attributable to the Group and such property interests in the Group's balance sheets as of 31 July 2009 contained in the Accountants' Report of International Mining Machinery Holdings Limited as required under Rule 5.07 of Listing Rules is set forth below.

	RMB'000
Buildings included in property, plant and equipment <sup>(1)</sup>	136,722
Land use rights <sup>(1)</sup>	142,650
Net book value as of 31 July 2009 Movement from 1 August 2009 to 30 November 2009	279,372
Add: Addition during the period	
Less: Depreciation and amortisation during the period	(3,591)
Net book value as of 30 November 2009	277,198
Valuation surplus	46,792
Valuation as of 30 November 2009	323,990

(1) For the purpose of this reconciliation, only properties with proper title certificates are included.

## CONTINGENT DIVIDEND BASED ON DISTRIBUTABLE PROFITS AS OF 31 DECEMBER 2009

On 24 January 2010, pursuant to the resolutions of our Board of Directors and the holders of our ordinary shares and preferred shares, we declared and approved the Contingent Dividend range of US\$40.1 million (equivalent to approximately HK\$310.8 million) to US\$63.2 million (equivalent to approximately HK\$489.9 million) to the Pre-IPO Ordinary Shareholders, which has been determined based on our available distributable profits and the Offer Price range. The calculation of Contingent Dividend to be paid is set out in "Future Plans and Use of Proceeds — Use of Proceeds". The Contingent Dividend is designed to distribute to our Pre-IPO Ordinary Shareholders a significant portion of our existing retained profits, while assuring that we will continue to operate with sufficient liquidity resources, and to benefit from the use of a substantial amount of the net proceeds from the Global Offering. In view of these objectives, and because the net proceeds from the Global Offering cannot be determined as of the Latest Practicable Date, we have designed the Contingent Dividend to be determined based on the final Offer Price.

Our Cayman Islands counsel have confirmed and our Directors, based on the confirmation by our Cayman Islands counsel, have confirmed that the declaration of a range of dividend is in compliance with Cayman Islands law and the Company's Articles of Association. The final amount of the Contingent Dividend is subject to determination based on the Offer Price and will be paid out of the net proceeds of the Global Offering. Please refer to "Summary — Use of Proceeds" for more information on the calculation and payment of the Contingent Dividend out of the proceeds of the Global Offering.

Although we had no distributable reserves as of 31 July 2009, profits were available for distribution from our subsidiaries to us. As of the date of declaration of the Contingent Dividend on 24 January 2010, our subsidiary, TJCC IMM Jiamusi had declared dividends with an aggregate amount of US\$86.9 million (equivalent to approximately HK\$673.5 million) to us. After taking into account the estimated expenses of the Company, including expenses relating to the Global Offering,

withholding tax payable and other expenses for the relevant periods, we estimate that our distributable profits as of 31 December 2009 to be approximately US\$63.2 million (equivalent to approximately HK\$489.9 million), which is sufficient to pay for any Contingent Dividend amount within the range declared by our Board of Directors on 24 January 2010.

The Contingent Dividend will be determined based on the Offer Price and our distributable profits as reflected in the audited financial statements of the Company for the financial year ended 31 December 2009. Our Group's retained earnings as of 31 July 2009 were approximately RMB471.6 million (equivalent to approximately US\$69.0 million). We estimate our profit attributable to equity holders of the parent for the five month period ended 31 December 2009 to be approximately RMB90.4 million (equivalent to approximately US\$13.2 million), which represents the difference between (i) our estimate of profit attributable to equity holders of the parent for the year ended 31 December 2009, and (ii) the audited profit attributable to equity holders of the parent for the seven months ended 31 July 2009. We will only pay the Contingent Dividend after completion of the annual audit for the financial year ended 31 December 2009. Our 2009 annual results announcement will disclose whether there is sufficient distributable profits to pay the amount of Contingent Dividend so determined. The amount of Contingent Dividend so determined will be paid out of the net proceeds of the Global Offering into a designated account of the Company, which will be paid to the Pre-IPO Ordinary Shareholders within five days after publication of the 2009 annual results announcement.

Investors in the Global Offering should note that they will not be entitled to participate in the Contingent Dividend, and therefore, any distributable profits available for distribution to our Shareholders after the Global Offering will exclude the amount of the Contingent Dividend to be paid to the Pre-IPO Ordinary Shareholders.

### **DIVIDEND POLICY**

Our directors may declare dividends, if any, after taking into account, among other things, our results of operations, cash flows and financial condition, operating and capital requirements, the amount of distributable profits based on IFRS, our Memorandum and Articles of Association, the Companies Law, applicable laws and regulations and other factors that our Directors deem relevant. The distribution of dividend for any financial year shall be subject to Shareholders' approval.

Our ability to declare future dividends will also depend on the availability of dividends, if any, received from our PRC operating subsidiaries. Pursuant to the PRC laws, dividends may only be paid out of distributable profits, defined as the retained earnings after tax payments as determined under the PRC GAAP less any recovery of accumulated losses and the required allocations to statutory reserves made by our PRC operating subsidiaries. In general, we will not declare dividends in a year where we do not have any distributable profits.

Taking into account the factors set forth above, we currently intend to distribute to our Shareholders approximately 20% of our annual distributable profit attributable to owners of our Company in respect of the financial year ending 31 December 2010 and each financial year thereafter. However, such intention does not amount to any guarantee or representation or indication that the Company must or will declare and pay dividends in such manner or declare or pay dividends at all. On 24 January 2010, we declared the Contingent Dividend to the Pre-IPO Ordinary Shareholders to be paid out of part of the net proceeds of the Global Offering. For details regarding the Contingent Dividend, please refer to "— Contingent Dividend Based on Distributable Profits as of 31 December 2009" above. The Contingent Dividend was declared on a one-time basis.

The amount of the Contingent Dividend is not indicative of our future profits or the dividends that we may declare or pay in the future. See "Risk Factors — Risks Relating to Our Shares and the Global Offering — We cannot assure you that we will declare dividends in the future" in the Prospectus. Cash dividends on our Shares, if any, will be paid in HK dollars.

#### **RELATED PARTY TRANSACTIONS**

Related parties are those parties that have the ability to control the other party or exercise significant influence in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

During the Track Record Period, we incurred certain related party transactions. See "Reorganisation", "Relationship with Our Controlling Shareholders", "Connected Transactions" and Notes 28 and 39 of Appendix I to this Prospectus for more information on the related party transactions entered between us and our related parties. We expect that the related party transactions, excluding our exempted continuing connected transactions with Mr. Rubo Li, will be terminated immediately upon the completion of the Global Offering.

#### DISTRIBUTABLE RESERVES

As of 31 July 2009, the Company has no distributable reserves. As of the date of declaration of the contingent dividend on 24 January 2010, the distributable reserves of the Company are expected to be no less than approximately US\$63.2 million (equivalent to approximately HK\$489.9 million), including US\$57.6 million in dividends (equivalent to approximately HK\$446.4 million) for the period from 16 May 2006 to 31 December 2008 declared by TJCC IMM Jiamusi to us and US\$29.3 million dividend (equivalent to approximately HK\$227.1 million) for the year ended 31 December 2009 declared by TJCC IMM Jiamusi to us, and after taking into account certain estimated expenses of the Company.

#### MATERIAL ADVERSE CHANGE

Our Directors confirm that they have performed sufficient due diligence to ensure that, up to the date of this Prospectus, there has been no material adverse change in our financial or trading position since 31 July 2009 (being the date to which our Company's latest consolidated audited financial results were prepared) and there is no event since 31 July 2009 which would materially affect the information shown in the Accountants' Report of International Mining Machinery Holdings Limited set out in Appendix I to this Prospectus.

## WAIVER FROM RULE 4.04(1) OF THE LISTING RULES AND EXEMPTION FROM PARAGRAPH 27 OF PART I AND PARAGRAPH 31 OF PART II OF THE THIRD SCHEDULE TO THE COMPANIES ORDINANCE

Rule 4.04(1) of the Listing Rules stipulates that our Company is required to include in this Prospectus an accountants' report covering the consolidated results of our Group in respect of each of the three financial years immediately preceding the issue of this Prospectus.

Paragraph 27 of Part I of the Third Schedule to the Companies Ordinance requires our Company to set out in this Prospectus a statement as to, *inter alia*, the gross trading income or sales turnover during the three years preceding the date of this Prospectus, including an explanation of the method used for the computation of such income or turnover and a reasonable break-down between the more important trading activities.

Paragraph 31 of Part II of the Third Schedule to the Companies Ordinance requires our Company to include in this Prospectus a report by the auditors with respect to, *inter alia*, the profits and losses and assets and liabilities of our Group in respect of each of the three financial years immediately preceding the issue of this Prospectus.

The Accountants' Report of our Group for the period from 12 April 2006 (date of incorporation of the Company), to 31 December 2006, each of the two financial years ended 31 December 2007 and 2008 and the seven months ended 31 July 2009 has been prepared and is set forth in Appendix I to this Prospectus. However, strict compliance with Rule 4.04 of the Listing Rules and paragraphs 27 and 31 of the Third Schedule to the Companies Ordinance would create undue burden on us, as there would not be sufficient time for us and the Reporting Accountants to finalise the audited financial statements for the full financial year ended 31 December 2009 for inclusion in this Prospectus.

In such circumstances, an application has been made to the Hong Kong Stock Exchange for a waiver from strict compliance with Rule 4.04(1) of the Listing Rules, and such a waiver has been granted by the Hong Kong Stock Exchange on condition that (i) the Listing Date will not be more than three months after the latest financial year-end, i.e. by 31 March 2010; and (ii) Rule 8.06 of the Listing Rules is to be complied with, in that the latest financial period reported on by the Reporting Accountants of our Company as set out in the Accountants' Report in Appendix I to this Prospectus shall not end more than six months before the date of this Prospectus.

An application has also been made to the SFC for a certificate of exemption from strict compliance with paragraph 27 of Part I and paragraph 31 of Part II of the Third Schedule to the Companies Ordinance in relation to the inclusion of the Accountants' Report for the full financial year ended 31 December 2009 in this Prospectus on the ground that it would be unduly burdensome for the Company to do so within a short period of time after 31 December 2009 and a certificate of exemption has been granted by the SFC under section 342(A) of the Companies Ordinance subject to the conditions that particulars of the exemption are set out in this Prospectus and this Prospectus is issued on or before 29 January 2010.

Our Directors have confirmed that they have performed sufficient due diligence on our Group to ensure that, up to the date of this Prospectus, there has been no material adverse change in the financial position or prospects of our Group since 31 July 2009 and that there is no event since 31 July 2009 which would adversely and materially affect the information shown in the Accountants' Report of our Group as set forth in Appendix I to this Prospectus. The Directors consider that all information that is reasonably necessary for our potential investors to make an informed assessment of our activities and financial position has been included in this Prospectus, and the granting of such exemption is unlikely to prejudice the interest of our potential investors. Any material event which has arisen since 31 July 2009 has been disclosed under the section headed "Subsequent Event" in section III of the Accountants' Report set out in Appendix I to this Prospectus.

# FUTURE PLANS AND USE OF PROCEEDS

#### **FUTURE PLANS**

See "Business — Business Strategy" for a detailed description of our future plans.

### USE OF PROCEEDS

We currently estimate that our Offer Price will not be more than HK\$6.38 per Offer Share and not less than HK\$4.88 per Offer Share. Assuming an Offer Price of HK\$5.63 per Offer Share, which represents the mid-point of the indicative Offer Price range, we estimate that the proceeds from the Global Offering after deducting underwriting commissions (including any discretionary incentive fee) and other estimated offering expenses payable by us, assuming that the Over-allotment Option is not exercised, will total approximately US\$352.2 million (equivalent to approximately HK\$2,729.8 million). A substantial portion of these proceeds will be further deducted to make certain payments as part of the Reorganisation, as set forth in items (i) and (ii) below. Accordingly, the proceeds amount set forth above will be allocated as follows:

- (i) approximately US\$73.9 million (equivalent to approximately HK\$572.8 million), or 21.0%, for the payment of:
  - obligations relating to the repurchase of preferred shares (approximately US\$59.1 million equivalent to approximately HK\$458.1 million);
  - the TJCC Services Transaction and Termination Fee (US\$10.0 million or equivalent to approximately HK\$77.5 million); and
  - "founder participation" paid to Messrs. Rubo Li, Emory Williams and Williams Realty (approximately US\$4.9 million or equivalent to approximately HK\$38.0 million), see "Reorganisation";
- (ii) approximately US\$58.2 million (equivalent to approximately HK\$451.1 million), or 16.5%, to pay the Contingent Dividend to Pre-IPO Ordinary Shareholders; the amount of the Contingent Dividend will represent the difference of (a) 37.5% of the net proceeds from the Global Offering and (b) the sum of US\$73.9 million as set forth in item (i) above, subject to the amount of distributable profits available for declaration; see below and "Summary Contingent Dividend Based on Distributable Profits as of 31 December 2009";
- (iii) US\$76.6 million (equivalent to approximately HK\$593.7 million) or 21.8%, for projects to improve and expand our current production facilities and aftermarket service network, including:
  - completing plant construction and equipment procurement for our new armored-face conveyor production facility in Huainan City in Anhui Province, PRC; the facility will have an aggregate gross site area of approximately 168,528.7 sq.m., and is expected to commence production in June 2010 and achieve annual production capacity of approximately 250 units by the end of 2010 and 340 units by the end of 2011;
  - constructing and fitting out new surface treatment and assembly workshop for highpower roadheaders, thereby bringing these operations in house; purchase and installation of advanced digital controlled lathes, grinding and milling lines and increase roadheader

# FUTURE PLANS AND USE OF PROCEEDS

annual production capacity to approximately 444 units by the end of 2010 and 528 units by the end of 2011; purchase and installation of advanced testing and precision measurement equipment to increase roadheader product quality; and IT system upgrade;

- constructing and fitting out new machining workshop for high-power shearers; purchase and installation of grinding lines to increase shearer annual production capacity to approximately 246 units by the end of 2010 and 296 units by the end of 2011, with a principal focus on high-power models and new products; purchase and installation of advanced testing and precision measurement equipment to increase shearer product quality; and IT system upgrade; and
- > establishing new after-market service locations in major coal mining regions.
- (iv) US\$108.3 million (equivalent to approximately HK\$839.4 million), or 30.8% of the net proceeds will be used as to approximately RMB51.4 million (equivalent to approximately HK\$58.4 million) to pay for the consideration on the acquisition of the remaining 25% equity interest in Huainan Longwall and as to the remaining balance to pay for other potential acquisitions and investments to enhance our capability to provide complete longwall mining systems; and
- (v) any remaining net proceeds of up to US\$35.2 million (equivalent to approximately HK\$272.8 million), or 10.0%, for working capital and general corporate purposes.

The amount in item (ii) above is subject to determination of the Offer Price. The amount of the Contingent Dividend will represent the difference of (a) 37.5% of the net proceeds from the Global Offering and (b) the sum of US\$73.9 million (equivalent to approximately HK\$572.8 million) in payments as set forth in item (i) above, subject to the amount of distributable profits available for declaration. We currently estimate that the Offer Price will be not less than HK\$4.88 and not more than HK\$6.38 per Offer Share. Based on this Offer Price range, our Board of Directors declared and approved a Contingent Dividend range of between US\$40.1 million (equivalent to approximately HK\$310.8 million) and US\$63.2 million (equivalent to approximately HK\$489.9 million). Using an assumed Offer Price of HK\$5.63 per Offer Share, being the mid-point of the indicative Offer Price range, we estimate that the amount of Contingent Dividend will be US\$58.2 million (equivalent to approximately HK\$451.1 million). Payment of the Contingent Dividend will not affect the other uses of proceeds set out above. The final amount of the Contingent Dividend will not be determined until determination of the Offer Price, which will be disclosed in our allotment results announcement together with the use of proceeds. Investors in the Global Offering should note that they will not be entitled to participate in the Contingent Dividend. We have provided an irrevocable instruction to the Sole Global Coordinator to apply the net proceeds from the Global Offering for the purposes of items (i) and (ii) above.

In the event that the Offer Price is set at the high end of the indicative Offer Price range, we expect to pay a Contingent Dividend (or item (ii) above) of US\$63.2 million (equivalent to approximately HK\$489.9 million). After deducting payment for items (i) and (ii) above, which we will not receive, we expect to receive net proceeds of approximately US\$263.1 million (equivalent to approximately HK\$2,039.2 million), assuming the Over-allotment Option is not exercised. In such an event, we expect to allocate the additional net proceeds for the purposes described in items (iii) and (iv) above on a pro rata basis.

# FUTURE PLANS AND USE OF PROCEEDS

In the event that the Offer Price is set at the low end of the indicative Offer Price range, we expect to pay a Contingent Dividend (or item (ii) above) of US\$40.1 million (equivalent to approximately HK\$310.8 million). After deducting payment for items (i) and (ii) above, which we will not receive, we expect to receive net proceeds of approximately US\$190.1 million (equivalent to approximately HK\$1,473.4 million), assuming the Over-allotment Option is not exercised. In such an event, we expect to allocate:

- > US\$76.6 million (equivalent to approximately HK\$593.7 million) for item (iii) above;
- > up to US\$30.4 million (equivalent to approximately HK\$235.6 million) for item (v) above; and
- $\succ$  the remaining for item (iv) above.

To the extent that the net proceeds of the Global Offering derived from unused capital are not immediately applied to the above purposes, we intend to deposit the proceeds in interest-bearing bank accounts, such as short-term savings accounts or basic short-term money markets funds, with licensed commercial banks and/or authorised financial institutions.

### UNDERWRITERS

### **Hong Kong Underwriters**

Joint Lead Managers UBS AG, Hong Kong Branch BOCI Asia Limited

Co-Managers China Merchants Securities (HK) Co., Ltd. CIMB Securities (HK) Limited Shenyin Wanguo Capital (H.K.) Limited

### **International Underwriters**

Joint Lead Managers UBS AG, Hong Kong Branch BOCI Asia Limited

## UNDERWRITING ARRANGEMENTS AND EXPENSES

## Hong Kong Public Offering

## Hong Kong Underwriting Agreement

Pursuant to the Hong Kong Underwriting Agreement entered into on Thursday, 28 January 2010, our Company is offering initially 52,000,000 Hong Kong Public Offer Shares (subject to adjustment) for subscription by way of Hong Kong Public Offering at the Offer Price on the terms and subject to the conditions of this Prospectus and the Application Forms.

Subject to the Listing Committee of the Hong Kong Stock Exchange granting listing of, and permission to deal in, the Shares in issue and to be issued pursuant to the Capitalisation Issue, the Offer Shares (including any Shares which may be issued under the Over-allotment Option) and any Shares which may be issued pursuant to the exercise of options granted under the Share Option Scheme, and to certain other conditions set out in the Hong Kong Underwriting Agreement, the Hong Kong Underwriters have severally agreed to subscribe or procure subscriptions for their respective applicable proportions of the Hong Kong Public Offer Shares now being offered and which are not taken up under the Hong Kong Public Offering on the terms and conditions of this Prospectus, the Application Forms and the Hong Kong Underwriting Agreement.

The Hong Kong Underwriting Agreement is conditional on and subject to, among other things, the International Purchase Agreement having been signed and becoming unconditional.

### Grounds for Termination

The obligations of the Hong Kong Underwriters to subscribe or procure subscriptions for the Hong Kong Public Offer Shares under the Hong Kong Underwriting Agreement are subject to termination if, at any time prior to 8:00 a.m. on the Listing Date:

any statement contained in any of the Prospectus, the Application Forms and/or in any notices, announcements, advertisements, communications or other documents issued or used by or on behalf of the Company in connection with the Hong Kong Public Offering (including any supplement or amendment thereto) was, when it was issued, or has become, untrue, incorrect or misleading in any material respect, or that any forecast, expression of opinion, intention or expectation contained in any of the Prospectus, the Application Forms and/or any notices,

# UNDERWRITING

announcements, advertisements, communications or other documents issued or used by or on behalf of the Company in connection with the Hong Kong Public Offering (including any supplement or amendment thereto) is not fair or honest in any material respect and based on reasonable assumptions; or

- that any matter has arisen or has been discovered which would, had it arisen or been discovered immediately before the date of the Prospectus, result in a material misstatement in or constitute a material omission from, any of the Prospectus, the Application Forms and/or in any notices, announcements, advertisements, communications or other documents issued or used by or on behalf of the Company in connection with the Hong Kong Public Offering (including any supplement or amendment thereto); or
- > any breach of any of the obligations imposed upon any party to the Hong Kong Underwriting Agreement or the International Purchase Agreement (other than upon any of the Hong Kong Underwriters or the International Underwriters); or
- any event, act or omission which gives or is likely to give rise to any material liability of any of the indemnifying parties pursuant to Clause 12 of the Hong Kong Underwriting Agreement; or
- any material adverse change or development involving a prospective material adverse change in the assets, liabilities, business, general affairs, management, prospects, shareholders' equity, profits, losses, results of operations, position or condition, financial or otherwise, or performance of any member of the Group; or
- any breach of, or any event rendering untrue or incorrect in any respect, any of the Warranties; or
- > approval by the Listing Committee of the Hong Kong Stock Exchange of the listing of, and permission to deal in, the Shares to be issued or sold (including any additional Shares that may be issued or sold pursuant to the exercise of the Over-Allotment Option) under the Global Offering is refused or not granted, other than subject to customary conditions, on or before the date of the Listing, or if granted, the approval is subsequently withdrawn, qualified (other than by customary conditions) or withheld; or
- our Company withdraws this Prospectus (and/or any other documents issued or used in connection with the Global Offering) or the Global Offering; or
- > there shall develop, occur, exist or come into effect:
  - > any change or development involving a prospective change, or any event or series of events likely to result in any change or development involving a prospective change, in local, national, regional or international financial, economic, political, military, industrial, fiscal, currency, credit or market conditions (including, without limitation, conditions in the stock and bond markets, money and foreign exchange markets, the interbank markets and credit markets), in or affecting Hong Kong, the PRC, the United States, the United Kingdom, the European Union, Japan, the Cayman Islands, Mauritius or Canada (the "Relevant Jurisdictions"); or
  - any new law or regulation or any change or development involving a prospective change in existing laws or regulations or any change or development involving a prospective

## UNDERWRITING

change in the interpretation or application thereof by any court or other competent Authority in or affecting the Relevant Jurisdictions; or

- the imposition of economic sanctions, in whatever form, directly or indirectly, by, or for, the Relevant Jurisdictions; or
- > any event, or series of events, in the nature of force majeure (including, without limitation, any acts of government, declaration of a national or international emergency or war, calamity, crisis, epidemic, pandemic, outbreak of disease, economic sanctions, strikes, lock-outs, fire, explosion, flooding, earthquake, civil commotion, riots, public disorder, acts of war, outbreak or escalation of hostilities (whether or not war is declared), acts of God or acts of terrorism); or
- any moratorium, suspension or restriction (including, without limitation, any imposition of or requirement for any minimum or maximum price limit or price range) in or on trading in securities generally on the Hong Kong Stock Exchange, the New York Stock Exchange, the NASDAQ Global Market, the London Stock Exchange or the Tokyo Stock Exchange; or
- any general moratorium on commercial banking activities in Hong Kong (imposed by the Financial Secretary or the Hong Kong Monetary Authority or other competent Authority), New York (imposed at Federal or New York State level or other competent Authority), London, the PRC, the European Union, Japan, the Cayman Islands, Mauritius or Canada, or any disruption in commercial banking or foreign exchange trading or securities settlement or clearance services in those places or jurisdictions; or
- a change or development involving a prospective change in taxation (including all forms  $\succ$ of taxation whenever created, imposed or arising and whether of Hong Kong, the PRC or of any other part of the world and, without prejudice to the generality of the foregoing, includes all forms of taxation on or relating to profits, salaries, interest and other forms of income, taxation on capital gains, sales and value added taxation, estate duty, death duty, capital duty, stamp duty, payroll taxation, withholding taxation, rates and other taxes or charges relating to property, customs and other import and excise duties, and generally any taxation, duty, impost, levy, rate, charge or any amount payable to taxing, revenue, customs or fiscal Authorities whether of Hong Kong, the PRC or of any other part of the world, whether by way of actual assessment, loss of allowance, withholding, deduction or credit available for relief or otherwise, and including any penalties and/or interest arising in respect of any taxation) or exchange control, currency exchange rates or foreign investment regulations (including without limitation a material devaluation of the HK dollar or the Renminbi against any foreign currencies), or the implementation of any exchange control (except for the PRC), in the Relevant Jurisdictions; or
- > any litigation or claim of any third party being threatened or instigated against any member of the Group; or an executive Director being charged with an indictable offence or prohibited by operation of law or otherwise disqualified from taking part in the management of a company; or the chairman of our Company vacating his or her office;

## UNDERWRITING

or an Authority or a political body or organisation in any relevant jurisdiction commencing any investigation or other action, or announcing an intention to investigate or take other action, against any executive or non-executive Director; or

- > a contravention by any member of our Group of the Listing Rules or applicable laws; or
- a prohibition on our Company for whatever reason from allotting or selling the Shares (including the Option Shares) pursuant to the terms of the Global Offering; or
- non-compliance of the Prospectus (or any other documents used in connection with the contemplated subscription and sale of the Shares) or any aspect of the Global Offering with the Listing Rules or any other applicable law or regulation; or
- the issue or requirement to issue by our Company of any supplement or amendment to the Prospectus (or to any other documents used in connection with the contemplated subscription and sale of the Shares) pursuant to the Companies Ordinance or the Listing Rules or any requirement or request of the Hong Kong Stock Exchange and/or the SFC; or
- other than the liquidation of IMM Mauritius, an order or petition for the winding up of any member of our Group or any composition or arrangement made by any member of our Group with its creditors or a scheme of arrangement entered into by any member of our Group or any resolution for the winding-up of any member of our Group or the appointment of a provisional liquidator, receiver or manager over all or part of the material assets or undertaking of any member of our Group or anything analogous thereto occurring in respect of any member of our Group,

which, in any such case set out above individually or in the aggregate, in the sole opinion of the Sole Global Coordinator (for itself and on behalf of the Hong Kong Underwriters):

- has or will or may have a material adverse effect on the assets, liabilities, business, general affairs, management, prospects, shareholders' equity, profits, losses, results of operations, position or condition, financial or otherwise, or performance of our Group as a whole; or
- has or will have or may have a material adverse effect on the success of the Global Offering or the level of applications under the Hong Kong Public Offering or the level of interest under the International Offering; or
- makes or will make or may make it inadvisable or inexpedient or impracticable for the Global Offering to proceed or to market the Global Offering; or
- ➤ has or will or may have the effect of making any part of the Hong Kong Underwriting Agreement (including underwriting) incapable of performance in accordance with its terms or preventing the processing of applications and/or payments pursuant to the Global Offering or pursuant to the underwriting thereof;

then the Sole Global Coordinator, in its sole discretion, may, for itself and on behalf of the Hong Kong Underwriters, terminate the Hong Kong Underwriting Agreement with immediate effect.

#### Undertakings

Pursuant to Rule 10.08 of the Listing Rules, we have undertaken to the Hong Kong Stock Exchange that no further Shares or securities convertible into equity securities (whether or not of a class already listed) may be issued or form the subject of any agreement to such an issue within six months from the Listing Date (whether or not such issue of Shares or securities will be completed within six months from the Listing Date), except in certain prescribed circumstances which include, among others, the issue of Shares pursuant to the Over-allotment Option and the Share Option Scheme.

Pursuant to the Hong Kong Underwriting Agreement, we have undertaken to the Sole Global Coordinator and the Hong Kong Underwriters that, except pursuant to the Global Offering (including pursuant to the Over-allotment Option or option which may be granted under the Share Option Scheme) we will not, without the prior written consent of the Sole Sponsor and Global Coordinator (on behalf of the Hong Kong Underwriters) and unless in compliance with the requirements of the Listing Rules, at any time from the date of the Hong Kong Underwriting Agreement and ending on and including the date falling six months after the Listing Date:

- (i) allot, issue, sell, accept subscription for, offer to allot, issue or sell, contract or agree to allot, issue or sell, mortgage, charge, pledge, hypothecate, lend, grant or sell any option, warrant, contract or right to subscribe for or purchase, grant or purchase any option, warrant, contract or right to allot, issue or sell, or otherwise transfer or dispose of or create an Encumbrance over, or agree to transfer or dispose of or create an Encumbrance over, either directly or indirectly, conditionally or unconditionally, any Shares or any other securities of the Company or any shares or other securities of such other member of the Group, as applicable, or any interest in any of the foregoing (including, without limitation, any securities convertible into or exchangeable or exercisable for or that represent the right to receive, or any warrants or other rights to purchase, any Shares or any shares of such other member of our Group, as applicable); or
- (ii) enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of Shares or any other securities of our Company or any shares or other securities of such other member of our Group, as applicable, or any interest in any of the foregoing (including, without limitation, any securities convertible into or exchangeable or exercisable for or that represent the right to receive, or any warrants or other rights to purchase, any Shares or any shares of such other member of our Group, as applicable); or
- (iii) enter into any transaction with the same economic effect as any transaction specified in (i) or
   (ii) above; or
- (iv) offer to or agree to or announce any intention to effect any transaction specified in (i), (ii) or (iii) above.

in each case, whether any of the transactions specified in (i), (ii) or (iii) above is to be settled by delivery of Shares or such other securities of our Company or shares or other securities of such other member of our Group, as applicable, or in cash or otherwise (whether or not the issue of Shares or such other securities will be competed within the aforesaid period). In the event that, during the period of six months commencing on the date on which the first six-month period specified above expires, our Company enters into any of the transactions specified in (i), (ii) or (iii) above or offers to or agrees to or announces any intention to effect any such transaction, our Company shall take all reasonable steps to ensure that it will not create a disorderly or false market in the securities of our Company. Our Controlling Shareholders undertake to each of the Sole Global Coordinator, the Hong Kong Underwriters and the Sole Sponsor to procure our Company to comply with these undertakings. Similar undertakings are expected to be given by us to the International Underwriters under the International Purchase Agreement.

Our Controlling Shareholders have undertaken with us, the Sole Global Coordinator, the Hong Kong Underwriters and the Sole Sponsor that, except to the extent pursuant to (A) the Global Offering, (B) the Over-allotment Option or (C) if applicable, stock borrowing arrangements that may be entered into with the Stabilising Manager (or its agent), our Controlling Shareholders will not, without the prior written consent of the Sole Sponsor and the Sole Global Coordinator (on behalf of the Hong Kong Underwriters) and unless in compliance with requirements of the Listing Rules, at any time during the period commencing on the date of Hong Kong Underwriting Agreement and ending on and including the date falling six months after the Listing Date:

- (i) sell, offer to sell, contract or agree to sell, mortgage, charge, pledge, hypothecate, lend, grant or sell any option, warrant, contract or right to purchase, grant or purchase any option, warrant, contract or right to sell, or otherwise transfer or dispose of or create an Encumbrance over, or agree to transfer or dispose of or create an Encumbrance over, either directly or indirectly, conditionally or unconditionally, any Shares or any other securities of the Company or any interest therein (including, without limitation, any securities convertible into or exchangeable or exercisable for or that represent the right to receive, or any warrants or other rights to purchase, any Shares, as applicable); or
- (ii) enter into any swap or other arrangement that transfers to another, in whole or in part, any of the economic consequences of ownership of Shares or any other securities of our Company or any interest therein in (including, without limitation, any securities convertible into or exchangeable or exercisable for or that represent the right to receive, or any warrants or other rights to purchase, any Shares), or
- (iii) enter into any transaction with the same economic effect as any transaction described in (i) or
   (ii) above; or
- (iv) offer to or agree to or announce any intention to effect any transaction specified in (i), (ii) or (iii) above, in each case, whether any of the transactions specified in (i), (ii) or (iii) above is to be settled by delivery of Shares or such other securities of our Company or shares or other securities of such other member of our Group, as applicable, or in cash or otherwise (whether or not the issue of Shares or such other securities will be completed within the aforesaid period).

Additionally, during the period of six months commencing on the date on which the first six-month period specified above expires, our Controlling Shareholders will not enter into any of the foregoing transactions in (i), (ii) or (iii) above or offer to or agree to or announce any intention to enter into any such transactions if, immediately following such sales, transfer or disposal or upon the exercise or enforcement of such options, rights, interests or encumbrances, any of our Controlling Shareholders will cease to be our Controlling Shareholders.

In accordance with Rule 10.07 of the Listing Rules, our Controlling Shareholders have undertaken to the Hong Kong Stock Exchange that except pursuant to the Global Offering or the Overallotment Option, (i) they will not, at any time during the period commencing from the date of the Prospectus, and ending on the date which is six months from the Listing Date, dispose of, nor enter into any agreement to dispose of or otherwise create any options, rights, interests or encumbrances in respect of, any of the Shares in respect of which it is shown by this Prospectus to be the beneficial owner; and (ii) they will not, at any time during the period of six months from the date on which the period referred to in paragraph (i) above expires, dispose of, nor enter into any agreement to dispose of or otherwise create any options, rights, interest or encumbrances in respect of, any of our Shares referred to in paragraph (i) above if, immediately following such disposal or upon the exercise or enforcement of such options, rights, interests or encumbrances, they would then cease to be our Controlling Shareholders.

Note (2) of Rule 10.07 of the Listing Rules provides that the rule does not prevent the Controlling Shareholders from using the Shares beneficially owned by either of them as security (including a charge or a pledge) in favour of an authorised institution (as defined in the Banking Ordinance, Chapter 155 of the Laws of Hong Kong) for a bona fide commercial loan.

Our Controlling Shareholders have further undertaken to the Hong Kong Stock Exchange that it will, within a period of 12 months from the Listing Date, immediately inform us and the Hong Kong Stock Exchange of:

- any pledges or charges of any Shares or securities of our Company beneficially owned by them in favour of any authorised institution as permitted under the Listing Rules, and the number of such Shares or securities of our Company so pledged or charged; and
- > any indication received by them, either verbal or written, from any pledgee or chargee of any Shares or other securities of our Company pledged or charged that any of such Shares or other share capital will be sold, transferred or disposed of.

We will also inform the Hong Kong Stock Exchange as soon as we have been informed of the above matters (if any) by our Controlling Shareholders or their shareholders and disclose such matters by way of an announcement in accordance with the Listing Rules as soon as possible after being so informed by our Controlling Shareholders or their shareholders.

Each of Mr. Rubo Li and Mr. Emory Williams has undertaken to the Sole Global Coordinator and the Hong Kong Underwriters that he will not, without the prior written consent of the Sole Global Coordinator (or on behalf of the Hong Kong Underwriters and unless in compliance with the requirements of the applicable Hong Kong law) dispose of, enter into any agreement to dispose of, or otherwise create any options, rights, interest or encumbrances in respect of any of the Shares held

by each of them in our Company upon terms similar to the undertakings given by the Controlling Shareholders to the Sole Global Coordinator and the Hong Kong Underwriters as described in this section of the Prospectus. The non-disposal undertaking given by Mr. Rubo Li is for a period of twelve months commencing on date of the Hong Kong Underwriting Agreement up to and including the date falling twelve months after the Listing Date. The non-disposal undertaking given by Mr. Emory Williams is for a period of six months commencing on the date of the Hong Kong Underwriting Agreement up to and including the date falling six months after the Listing Date. Each of Mr. Rubo Li and Mr. Emory Williams also agrees and consents to the entry of stop transfer instructions with our Company's transfer agent and registrar against the transfer of the Shares beneficially owned by them except in compliance with the terms of their respective undertakings.

#### International Offering

#### International Purchase Agreement

In connection with the International Offering, the International Purchase Agreement is expected to be entered into on or around the Price Determination Date. Under the International Purchase Agreement, the International Underwriters would, subject to certain conditions set out therein, severally agree to purchase the International Offer Shares or procure purchasers for the International Offer Shares. The International Purchase Agreement is expected to provide that it may be terminated on similar grounds as the Hong Kong Underwriting Agreement. Potential investors will be reminded that in the event that the International Purchase Agreement is not entered into, the Global Offering will not proceed. It is expected that pursuant to the International Purchase Agreement, our Company will give undertakings similar to those given pursuant to the Hong Kong Underwriting Agreement as described in "— Underwriting Arrangements and Expenses — Hong Kong Public Offering — Undertakings" in this Prospectus.

Under the International Purchase Agreement, our Company expects to grant to the International Underwriters the Over-allotment Option, exercisable by the Stabilising Manager or any person acting for it, for the accounts of the Sole Global Coordinator, on behalf of the International Underwriters at any time from the Listing Date, up to (and including) the date which is the 30th day after the last date for the lodging of Application Forms under the Hong Kong Public Offering, to require our Company to allot and issue up to an aggregate of 78,000,000 additional Shares, representing in aggregate not more than 15% of the number of Offer Shares initially available under the Global Offering. These additional Shares will be issued at the Offer Price to, among other things, cover over-allocation in the International Offering.

It is expected that our Controlling Shareholders will undertake to the International Underwriters not to dispose of, or enter into any agreement to dispose of, or otherwise create any options, rights, interest or encumbrances in respect of any of the Shares held by them in our Company for a period similar to such undertakings given by them to the Hong Kong Underwriters, which is described in "— Underwriting Arrangements and Expenses — Hong Kong Public Offering — Undertakings" in this Prospectus.

It is expected that each of Mr. Rubo Li and Mr. Emory Williams will undertake to the Sole Global Coordinator and the International Underwriters that he will not, without the prior written consent of the Sole Global Coordinator (or on behalf of the International Underwriters and unless in compliance with the requirements of the applicable Hong Kong law) dispose of, enter into any

agreement to dispose of, or otherwise create any options, rights, interest or encumbrances in respect of any of the Shares held by each of them in our Company upon terms similar to the undertakings given by the Controlling Shareholders to the Sole Global Coordinator and the International Underwriters as described in this section of the Prospectus. The non-disposal undertaking given by Mr. Rubo Li is for a period of twelve months commencing on date of the International Purchase Agreement up to and including the date falling twelve months after the Listing Date. The nondisposal undertaking given by Mr. Emory Williams is for a period of six months commencing on the date of the International Purchase Agreement up to and including the date falling six months after the Listing Date. Each of Mr. Rubo Li and Mr. Emory Williams also agrees and consents to the entry of stop transfer instructions with our Company's transfer agent and registrar against the transfer of the Shares beneficially owned by them except in compliance with the terms of their respective undertakings.

#### **Underwriting Commission and Expenses**

The Hong Kong Underwriters will receive a gross commission of 3.0% of the aggregate Offer Price payable for the Hong Kong Public Offer Shares initially offered under the Hong Kong Public Offering. For unsubscribed Hong Kong Public Offer Shares reallocated to the International Offering, we will pay an underwriting commission at the rate applicable to the International Offering and such commission will be paid to the International Underwriters and not the Hong Kong Underwriters. Our Company may also in its sole discretion pay the Sole Global Coordinator and the Underwriters or any one or more of them an incentive fee of up to 1.5% of the aggregate Offer Price for the number of Offer Shares initially offered by us under the Global Offering. The actual amount of the discretionary incentive fee and the recipients of the same as between the Company on the one hand and the Sole Global Coordinator and the Underwriters on the other will be determined on or prior to the Price Determination Date.

The aggregate underwriting commissions (including any discretionary incentive fee) and fees, including listing fees, SFC transaction levy and Hong Kong Stock Exchange trading fee in respect of the new Offer Shares offered by us, legal and other professional fees and printing and other expenses relating to the Global Offering are estimated to amount to approximately HK\$197.5 million (assuming an Offer Price of HK\$5.63, which is the mid-point of the indicative Offer Price range and that the Over-allotment Option is not exercised) in total and are payable by us.

#### Hong Kong Underwriters' Interests in Our Company

Other than pursuant to the Hong Kong Underwriting Agreement, none of the Hong Kong Underwriters has any shareholding in any member of our Group or any right (whether legally enforceable or not) to subscribe for or to nominate persons to subscribe for securities in any member of our Group (Please refer to "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Hong Kong Underwriting Agreement" in this Prospectus).

Following the completion of the Global Offering, the Hong Kong Underwriters and their affiliated companies may hold a certain portion of the Shares as a result of fulfilling their obligations under the Hong Kong Underwriting Agreement.

#### THE GLOBAL OFFERING

This Prospectus is published in connection with the Hong Kong Public Offering as part of the Global Offering. The Global Offering consists of (subject to adjustment and the Over-allotment Option):

- (a) the Hong Kong Public Offering of initially 52,000,000 Shares (subject to re-allocation as mentioned below) in Hong Kong as described below in the section headed "— The Hong Kong Public Offering"; and
- (b) the International Offering of initially 468,000,000 Shares (all of which are to be offered by us) subject to re-allocation and the Over-allotment Option as mentioned below, in the United States with QIBs in reliance on Rule 144A or other exemption(s) under the U.S. Securities Act, and outside the United States in accordance with Regulation S.

Investors may apply for our Hong Kong Public Offer Shares under the Hong Kong Public Offering or indicate an interest, if qualified to do so, for our International Offer Shares under the International Offering, but may not do both. The Hong Kong Public Offering is open to members of the public in Hong Kong as well as to institutional and professional investors in Hong Kong. The International Offering will involve selective marketing of our International Offer Shares to QIBs in the United States in reliance on Rule 144A or other exemption(s) under the U.S. Securities Act, as well as to institutional and professional investors and other investors expected to have a sizeable demand for our Offer Shares in Hong Kong and other jurisdictions outside the United States in accordance with Regulation S. The International Underwriters are soliciting from prospective investors indications of interest in acquiring our International Offer Shares in the International Offering. Prospective investors will be required to specify the number of our International Offer Shares under the International Offering they would be prepared to acquire either at different prices or at a particular price.

The number of Offer Shares to be offered under the Hong Kong Public Offering and the International Offering respectively may be subject to re-allocation as described in the section headed "- Pricing and Allocation" in this Prospectus.

#### PRICING AND ALLOCATION

The Offer Price is expected to be fixed by agreement between the Joint Bookrunners (on behalf of the Hong Kong Underwriters) and us on the Price Determination Date, when market demand for the Offer Shares will be determined. The Price Determination Date is expected to be on or around Wednesday, 3 February 2010 and in any event, no later than Monday, 8 February 2010.

The Offer Price will be not more than HK\$6.38 per Offer Share and is expected not to be less than HK\$4.88 per Offer Share, unless otherwise announced not later than the morning of the last day for lodging applications under the Hong Kong Public Offering, as explained below. Prospective investors should be aware that the Offer Price to be determined on the Price Determination Date may be, but is not expected to be, lower than the indicative Offer Price range stated in this Prospectus.

If, based on the level of interest expressed by prospective institutional, professional and other investors during the book-building process, the Joint Bookrunners (on behalf of the Underwriters and with our consent) consider it appropriate, the number of Offer Shares and/or the indicative Offer Price range may be reduced below that stated in this Prospectus at any time prior to the morning of the last day for lodging applications under the Hong Kong Public Offering. In such a case, we will, as soon as practicable following the decision to make such reduction, and in any event not later than the morning of Wednesday, 3 February 2010, being the last day for lodging applications under the Hong Kong Public Offering, cause to be published in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) notice of the reduction in the number of Offer Shares and/or the indicative Offer Price range. Such notice(s) will also be available at the websites of the Hong Kong Stock Exchange at www.hkex.com.hk and our Company at www.immchina.com. Such notice will also include confirmation or revision, as appropriate, of the working capital statement and the profit estimate for the year ended 31 December 2009 and the Global Offering statistics as currently set out in the section headed "Summary" in this Prospectus and any other financial information which may change as a result of such reduction. Before submitting applications for Hong Kong Public Offer Shares, applicants should have regard to the possibility that any announcement of a reduction in the number of Offer Shares and/or the indicative Offer Price range may not be made until the day which is the last day for lodging applications under the Hong Kong Public Offering. Applicants under the Hong Kong Public Offering should note that if applications have been submitted before the last day for lodging applications under the Hong Kong Public Offer, then even if the number of Offer Shares and/or the indicative Offer Price range is so reduced, such applications cannot be subsequently withdrawn. The Offer Price, if agreed upon, will be fixed within such revised Offer Price range. In the absence of any notice being published of a reduction in the number of Offer Shares and/or the indicative Offer Price range stated in this Prospectus on or before the last day for lodging applications under the Hong Kong Public Offering, the number of Offer Shares will under no circumstances be fewer than the number as stated in this Prospectus and the Offer Price (if agreed upon) will under no circumstances be set outside the Offer Price range as stated in this Prospectus.

The Offer Shares to be offered in the Hong Kong Public Offering and the International Offering may, in certain circumstances, be reallocated as between these offerings at the discretion of the Sole Global Coordinator.

Allocation of the Offer Shares pursuant to the International Offering will be determined by the Joint Bookrunners and will be based on a number of factors including the level and timing of demand, total size of the relevant investor's invested assets or equity assets in the relevant sector and whether or not it is expected that the relevant investor is likely to buy further, and/or hold or sell Shares after the Listing. Such allocation may be made to professional, institutional and retail or corporate investors and is intended to result in a distribution of our Offer Shares on a basis which

would lead to the establishment of a solid shareholder base to the benefit of our Company and our shareholders as a whole.

Allocation of Offer Shares to investors under the Hong Kong Public Offering will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation may vary, depending on the number of Hong Kong Public Offer Shares validly applied for by applicants, but the allocation of Hong Kong Public Offer Shares could, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Public Offer Shares, and those applicants who are not successful in the ballot may not receive any Hong Kong Public Offer Shares.

The applicable Offer Price, results of allocation, level of applications in the Hong Kong Public Offering, the level of indications of interest in the International Offering, and the basis of allocations of the Hong Kong Public Offer Shares and the Hong Kong identity card/passport/Hong Kong business registration certificate numbers of successful applicants under the Hong Kong Public Offering are expected to be announced on Tuesday, 9 February 2010 through a variety of channels as described in the section headed "How to Apply for Hong Kong Public Offer Shares — Results of Allocations" in this Prospectus.

## CONDITIONS OF THE HONG KONG PUBLIC OFFERING

Acceptance of any application for the Hong Kong Public Offer Shares pursuant to the Hong Kong Public Offering will be conditional on:

- (a) the granting by the Listing Committee of the Hong Kong Stock Exchange of listing of, and permission to deal in, the Shares in issue and to be issued pursuant to the Capitalisation Issue, the Offer Shares (including any Shares that may be issued pursuant to the exercise of the Overallotment Option and upon the exercise of any options which may be granted under the Share Option Scheme, subject only to allotment);
- (b) the Offer Price having been determined between us and the Joint Bookrunners (on behalf of the Underwriters) on or around the Price Determination Date;
- (c) the execution and delivery of the International Purchase Agreement on or around the Price Determination Date; and
- (d) the obligations of the Underwriters under each of the Hong Kong Underwriting Agreement and the International Purchase Agreement having become unconditional and not having been terminated in accordance with the terms of the respective agreements, in each case on or before the dates and times specified in the Underwriting Agreements (unless and to the extent such conditions are validly waived on or before such dates and times) and in any event not later than Monday, 1 March 2010, being the 30th day after the date of this Prospectus.

If for any reason, the Offer Price is not agreed by Monday, 8 February 2010 between the Joint Bookrunners (on behalf of the Underwriters) and us, the Global Offering will not proceed and will lapse.

If the above conditions are not fulfilled or waived prior to the times and dates specified, the Global Offering will lapse and the Hong Kong Stock Exchange will be notified immediately. We will cause notice of the lapse of the Hong Kong Public Offering to be published by us in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on the next day following such lapse. In such eventuality, all application monies will be returned, without interest, on the terms set out in the section headed "How to Apply for Hong Kong Public Offer Shares" in this Prospectus. In the meantime, the application monies will be held in separate bank account(s) with the receiving banker or other bank(s) in Hong Kong licensed under the Banking Ordinance, Chapter 155 of the Laws of Hong Kong, as amended.

The consummation of each of the Hong Kong Public Offering and the International Offering is conditional upon, among other things, the other becoming unconditional and not having been terminated in accordance with its terms.

Share certificates for the Offer Shares are expected to be issued on Tuesday, 9 February 2010 but will only become valid certificates of title at 8.00 a.m. on the date of commencement of the dealings in our Shares, which is expected to be on Wednesday, 10 February 2010, provided that (i) the Global Offering has become unconditional in all respects; and (ii) the right of termination as described in "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for Termination" in this Prospectus has not been exercised.

#### THE HONG KONG PUBLIC OFFERING

We are initially offering 52,000,000 Shares at the Offer Price, representing 10% of the 520,000,000 Shares initially available under the Global Offering, for subscription by the public in Hong Kong. Subject to the reallocation of Offer Shares between the International Offering and the Hong Kong Public Offering, the number of Offer Shares initially offered under the Hong Kong Public Offering will represent approximately 4% of our total issued share capital immediately after completion of the Global Offering, assuming that the Over-allotment Option is not exercised. In Hong Kong, individual retail investors are expected to apply for Hong Kong Public Offer Shares through the Hong Kong Public Offering and individual retail investors, including individual investors in Hong Kong applying through banks and other institutions, seeking Offer Shares in the International Offering.

The Sole Global Coordinator (on behalf of the Underwriters) may require any investor who has been offered Offer Shares under the International Offering, and who has made an application under the Hong Kong Public Offering to provide sufficient information to the Sole Global Coordinator so as to allow them to identify the relevant applications under the Hong Kong Public Offering and to ensure that it is excluded from any application for Shares under the Hong Kong Public Offering.

The Offer Price will be not more than HK\$6.38 and is expected to be not less than HK\$4.88. Applicants under the Hong Kong Public Offering are required to pay, on application, the maximum Offer Price of HK\$6.38 per Offer Share plus 1% brokerage fee, 0.004% SFC transaction levy, and 0.005% Hong Kong Stock Exchange trading fee. If the Offer Price, as finally determined on the Price Determination Date, is lower than HK\$6.38, being the maximum price, we will refund the respective difference (including the brokerage fee, the SFC transaction levy and the Hong Kong Stock Exchange trading fee attributable to the surplus application monies) to successful applicants, without interest. Further details are set out in the section headed "How to Apply for Hong Kong Public Offer Shares" in this Prospectus.

For allocation purposes only, the Hong Kong Public Offer Shares (after taking into account any adjustment in the number of Offer Shares allocated between the Hong Kong Public Offering and the International Offering) will be divided equally into two pools: Pool A and Pool B, both of which are available on an equitable basis to successful applicants. All valid applications that have been received for Hong Kong Public Offer Shares with a total subscription amount (excluding brokerage fee, SFC transaction levy and the Hong Kong Stock Exchange trading fee) of HK\$5 million or below will fall into Pool A and all valid applications that have been received for Hong Kong Public Offer Shares with a total subscription amount (excluding brokerage fee, SFC transaction levy and the Hong Kong Stock Exchange trading fee) of HK\$5 million or below will fall into Pool A and all valid applications that have been received for Hong Kong Public Offer Shares with a total subscription amount (excluding brokerage fee, SFC transaction levy and Hong Kong Stock Exchange trading fee) of over HK\$5 million and up to the total value of Pool B, will fall into Pool B.

Applicants should be aware that applications in Pool A and Pool B are likely to receive different allocation ratios. If Hong Kong Public Offer Shares in one pool (but not both pools) are undersubscribed, the surplus Hong Kong Public Offer Shares will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. Applicants can only receive an allocation of Hong Kong Public Offer Shares from either Pool A or Pool B but not from both pools. Multiple or suspected multiple applications and any application for more than 50% of the 52,000,000 Shares initially comprised in the Hong Kong Public Offering (that is 26,000,000 Hong Kong Public Offer Shares) are liable to be rejected. Each applicant under the Hong Kong Public Offering will also be required to give an undertaking and confirmation in the application submitted by him that he and any person(s) for whose benefit he is making the application have not indicated an interest for or taken up and will not indicate an interest for or take up any International Offer Shares under the International Offering, and such applicant's application will be rejected if the undertaking and/or confirmation is breached and/or untrue (as the case may be) or he has been or will be placed or allocated International Offer Shares under the International Offer Shares and such application the case may be) or he has been or will be placed or allocated International Offer Shares under the International Offer Sha

The allocation of Offer Shares between the Hong Kong Public Offering and the International Offering is subject to adjustment. If the number of Hong Kong Public Offer Shares validly applied for in the Hong Kong Public Offering represents (i) 15 times or more but less than 50 times, (ii) 50 times or more but less than 100 times, and (iii) 100 times or more, of the number of Hong Kong Public Offer Shares initially available under the Hong Kong Public Offering, the total number of Hong Kong Public Offer Shares available under the Hong Kong Public Offer Shares, respectively, representing approximately 30% (in the case of (i)), 40% (in the case of (ii)) and 50% (in the case of (iii)), respectively, of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option), and such reallocation being referred to in this Prospectus as "Mandatory Reallocation". In such cases, the number of Offer Shares allocated in the International Offering will be correspondingly reduced, in such manner as the Sole Global Coordinator deems appropriate, and such additional Offer Shares will be reallocated to Pool A and Pool B in the Hong Kong Public Offering.

If the Hong Kong Public Offering is not fully subscribed, the Sole Global Coordinator has the authority (but shall not be under an obligation) to reallocate all or any unsubscribed Hong Kong Public Offer Shares to the International Offering, in such proportions as the Sole Global Coordinator deems appropriate. In addition to any Mandatory Reallocation which may be required, the Sole Global Coordinator may, at its discretion, reallocate Offer Shares initially allocated for the

International Offering to the Hong Kong Public Offering to satisfy valid applications in Pool A and Pool B under the Hong Kong Public Offering, regardless of whether the Mandatory Reallocation is triggered.

References in this Prospectus to applications, Application Forms, application monies or to the procedure for application relate solely to the Hong Kong Public Offering.

#### THE INTERNATIONAL OFFERING

The number of Offer Shares to be initially offered under the International Offering will be 468,000,000 Shares (subject to adjustment and the Over-allotment Option), representing 90% of the total number of Offer Shares initially available under the Global Offering, subject to adjustment. The International Offering is subject to the Hong Kong Public Offering being unconditional. Subject to the reallocation of the Offer Shares between the International Offering and the Hong Kong Public Offering, the number of Offer Shares initially offered under the International Offering will represent 36% of our total issued share capital immediately after completion of the Global Offering, assuming that the Over-allotment Option is not exercised.

Pursuant to the International Offering, the International Underwriters will conditionally place our Offer Shares with QIBs in the United States in reliance on Rule 144A or other exemption(s) under the U.S. Securities Act, as well as with institutional and professional investors and other investors in Hong Kong and other jurisdictions outside the United States in accordance with Regulation S.

We expect to grant the Over-allotment Option to the International Underwriters, exercisable by the Stabilising Manager or any person acting for it, for the accounts of the Sole Global Coordinator, on behalf of the International Underwriters at any time from the Listing Date, up to (and including) the date which is the 30th day after the last date for lodging of Application Forms under the Hong Kong Public Offering. Pursuant to the Over-allotment Option, the Stabilising Manager will have the right to require us to allot and issue up to an aggregate of 78,000,000 additional new Shares, representing in aggregate 15% of the Offer Shares initially available under the Global Offering. These Shares will be issued at the Offer Price. An announcement will be made in the event that the Over-allotment Option is exercised.

## **OVER-ALLOTMENT AND STABILISATION**

Stabilisation is a practice used by underwriters in some markets to facilitate the distribution of securities. To stabilise, the underwriters may bid for, or purchase, the new securities in the secondary market, during a specified period of time, to retard and, if possible, prevent any decline in the market price of the securities below the offer price. In Hong Kong and certain other jurisdictions, activity aimed at reducing the market price is prohibited and the price at which stabilisation is effected is not permitted to exceed the offer price.

In connection with the Global Offering, the Stabilising Manager, or any person acting for it, on behalf of the Underwriters, may over allocate or effect short sales or any other stabilising transactions with a view to stabilising or maintaining the market price of our Shares at a level higher than that which might otherwise prevail in the open market. Short sales involve the sale by the Stabilising Manager of a greater number of Shares than the Underwriters are required to purchase in the Global Offering. "Covered" short sales are short sales made in an amount not greater than the

Over-allotment Option and "covered" short position is any short position, including any such position created as a result of any "covered" short sales or other sales, in an amount not greater than the Over-allotment Option.

The Stabilising Manager may close out any "covered" short position by exercising the Overallotment Option to purchase additional Shares, purchasing Shares in the open market or through stock borrowing arrangements or a combination of these means. In determining the source of the Shares to close out the covered short position, the Stabilising Manager will consider, among other things, the price of the Shares in the open market as compared to the price at which they may purchase additional Shares pursuant to the Over-allotment Option.

Stabilising transactions consist of certain bids or purchases made for the purpose of preventing or retarding a decline in the market price of the Shares while the Global Offering is in progress. Any market purchases of our Shares may be effected on any stock exchange, including the Stock Exchange, any over-the-counter market or otherwise, provided that they are made in compliance with all applicable laws and regulatory requirements. However, there is no obligation on the Stabilising Manager or any person acting for it to conduct any such stabilising activity, which, if commenced, will be done at the absolute discretion of the Stabilising Manager and may be discontinued at any time. Any such stabilising activity will begin on the Listing Date up to (and including) the date which is the 30th day after the last date for lodging of Application Forms under the Hong Kong Public Offering. The number of our Shares that may be over-allocated will not exceed the number of our Shares that may be issued under the Over-allotment Option, namely 78,000,000 Shares, which is 15% of the Offer Shares initially available under the Global Offering.

Stabilising action permitted in Hong Kong pursuant to the Securities and Futures (Price Stabilising) Rules (Chapter 571 of the Laws of Hong Kong) includes: (i) over-allocation for the purpose of preventing or minimising any reduction in the market price of the Shares; (ii) selling or agreeing to sell the Shares so as to establish a short position in them for the purpose of preventing or minimising any reduction in the market price of the Shares; (iii) purchasing or subscribing for, or agreeing to purchase or subscribe for, the Shares pursuant to the Over-allotment Option in order to close out any position established under (i) or (ii) above; (iv) purchasing, or agreeing to purchase, any of the Shares for the sole purpose of preventing or minimising any reduction in the market price of the Shares; (v) selling or agreeing to sell any Shares in order to liquidate any position held as a result of those purchases; and (vi) offering or attempting to do anything described in (ii), (iii), (iv) or (v). Stabilising actions by the Stabilising Manager, or any person acting for it, will be entered into in accordance with the laws, rules and regulations in place in Hong Kong on stabilisation.

Specifically, prospective applicants for and investors in our Shares should note that:

- the Stabilising Manager or any person acting for it, may, in connection with the stabilising action, maintain a long position in our Shares;
- there is no certainty regarding the extent to which and the time period for which the Stabilising Manager or any person acting for it, will maintain such a position;
- liquidation of any such long position by the Stabilising Manager which may also take place during the stabilisation period, may have an adverse impact on the market price of our Shares;

- no stabilising action can be taken to support the price of our Shares for longer than the stabilising period which will begin on the Listing Date, and is expected to expire on Friday, 5 March 2010, being the 30th day after the last date for lodging of Application Forms under the Hong Kong Public Offering. After this date, when no further stabilising action may be taken, demand for our Shares, and therefore the price of our Shares, could fall;
- the price of our Shares cannot be assured to stay at or above the Offer Price either during or after the stabilising period by the taking of any stabilising action; and
- stabilising bids may be made or transactions effected in the course of the stabilising action at any price at or below the Offer Price, which means that stabilising bids may be made or transactions effected at a price below the price paid by applicants for, or investors in, our Shares.

Our Company will procure that a public announcement in compliance with the Securities and Futures (Price Stabilizing) Rules will be made within seven days of the expiration of the stabilising period.

In order to facilitate the settlement of over-allocations in connection with the International Offering, the Stabilising Manager or any person acting for it may choose to borrow Shares from TJCC Holdings under the Stock Borrowing Agreement. Pursuant to the Stock Borrowing Agreement, TJCC Holdings will lend up to 78,000,000 Shares, representing 15% of the Offer Shares under the Global Offering, to the Stabilising Manager to cover over-allocations. The Stock Borrowing Agreement will not be subject to the restrictions of Rule 10.07(1)(a) of the Listing Rules provided that the requirements set forth in Rule 10.07(3) of the Listing Rules are to be complied with as follows: -

- such stock borrowing arrangement with TJCC Holdings will only be effected by the Stabilising Manager for settlement of over-allocations in the International Offering and covering any short position prior to the exercise of the Over-allotment Option;
- ➤ the maximum number of Shares borrowed from TJCC Holdings under the Stock Borrowing Agreement will be limited to the maximum number of Shares which may be issued upon exercise of the Over-allotment Option;
- the same number of Shares so borrowed must be returned to TJCC Holdings or its nominees on or before the third business day following the earlier of (i) the last day on which the Overallotment Option may be exercised, or (ii) the day on which the Over-allotment Option is exercised in full;
- the stock borrowing arrangement under the Stock Borrowing Agreement will be effected in compliance with all applicable laws, listing rules and regulatory requirements; and
- > no payment will be made to TJCC Holdings by the Stabilising Manager or its authorised agents in relation to such stock borrowing arrangement.

#### **DEALING ARRANGEMENTS**

Assuming that the Hong Kong Public Offering becomes unconditional at or before 8:00 a.m. in Hong Kong on Wednesday, 10 February 2010, it is expected that dealings in Shares on the Hong Kong Stock Exchange will commence at 9:30 a.m. on Wednesday, 10 February 2010.

#### UNDERWRITING ARRANGEMENTS

The Hong Kong Public Offering is fully underwritten by the Hong Kong Underwriters under the terms of the Hong Kong Underwriting Agreement, subject to agreement on the Offer Price between the Joint Bookrunners (on behalf of the Hong Kong Underwriters) and us on the Price Determination Date and subject to the other conditions set out in the section headed "— Conditions of the Hong Kong Public Offering" above.

We expect that we will, shortly after determination of the Offer Price on the Price Determination Date, enter into the International Purchase Agreement relating to the International Offering.

The forms of the Underwriting arrangements, the Hong Kong Underwriting Agreement and the International Purchase Agreement, are summarised in the section headed "Underwriting" in this Prospectus.

## WHO CAN APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

You can apply for Hong Kong Public Offer Shares if you or any person(s) for whose benefit you are applying, are an individual, and:

- ➤ are 18 years of age or older;
- ➤ have a Hong Kong address;
- > are outside the United States; and
- are not a legal or natural person in the PRC (other than Hong Kong, Macau and Taiwan), except qualified domestic institutional investors.

If the applicant is a firm, the application must be in the name(s) of the individual member(s), not in the name of the firm. If the applicant is a body corporate, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, who must state his or her representative capacity.

If an application is made by a person duly authorised under a valid power of attorney, the Company and the Sole Global Coordinator or their respective agents or nominees as agent of the Company may accept it at their discretion, and subject to any conditions as they think fit, including production of evidence of the authority of the attorney.

The number of joint applicants may not exceed four.

If you wish to apply for Hong Kong Public Offer Shares online through the WHITE Form eIPO service (www.eipo.com.hk), you must also:

- > have a valid Hong Kong identity card number; and
- > be willing to provide a valid e-mail address and a contact telephone number.

You may only apply by means of the WHITE Form eIPO service (<u>www.eipo.com.hk</u>) if you are an individual applicant. Corporations or joint applicants may not apply by means of WHITE Form eIPO.

The Hong Kong Public Offer Shares are not available to existing beneficial owners of shares in our Company, our Directors or chief executive or their respective Associates or any other Connected Persons of our Company or any of our subsidiaries or persons who will become our Connected Persons or any of our subsidiaries immediately upon completion of the Global Offering.

#### METHODS TO APPLY FOR HONG KONG PUBLIC OFFER SHARES

You may apply for Hong Kong Public Offer Shares by using one of the following methods:

- (a) using a **WHITE** or **YELLOW** Application Form; or
- (b) you may apply for the Hong Kong Public Offer Shares by means of **WHITE Form eIPO** service by submitting applications online through the designated website at **www.eipo.com.hk**. Use

WHITE Form eIPO service if you want the Hong Kong Public Offer Shares issued in your own name;

(c) electronically instructing HKSCC to cause HKSCC Nominees to apply for Hong Kong Public Offer Shares on your behalf.

Except where you are a nominee and provide the required information in your application, you or you and your joint applicant(s) may not make more than one application (whether individually or jointly) by applying on a **WHITE** or **YELLOW** Application Form or by giving electronic application instructions to the **WHITE** Form eIPO Service Provider or HKSCC.

#### WHICH APPLICATION FORM YOU SHOULD USE

- ➤ Use a WHITE Application Form if you want the Hong Kong Public Offer Shares to be registered in your own name.
- Use a YELLOW Application Form if you want the Hong Kong Public Offer Shares to be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or your designated CCASS Participant's stock account.

Hong Kong Public Offer Shares are not available to existing beneficial owners of Shares in the Group, the Directors or chief executive of our Company or any of our subsidiaries, or associates of any of them (as "associate" is defined in the Listing Rules) or United States persons (as defined in Regulation S) or persons who do not have a Hong Kong address.

#### WHERE TO COLLECT THE APPLICATION FORMS

You can collect a **WHITE** Application Form and a Prospectus during normal business hours from 9:00 a.m. on Friday, 29 January 2010 until 12:00 noon on Wednesday, 3 February 2010 from:

#### Any Participant of the Hong Kong Stock Exchange

UBS AG, Hong Kong Branch	52nd Floor, Two International Finance Centre 8 Finance Street
	Central, Hong Kong
BOCI Asia Limited	26th Floor, Bank of China Tower
	1 Garden Road
	Central, Hong Kong
CIMB Securities (HK) Limited	25th Floor, Central Tower
	28 Queen's Road Central
	Central, Hong Kong
Shenyin Wanguo Capital (H.K.) Limited	28th Floor, Citibank Tower
	Citibank Plaza
	3 Garden Road
	Central, Hong Kong
China Merchants Securities (HK) Co., Ltd	48th Floor
	One Exchange Square
	Central, Hong Kong
	, , , , , , , , , , , , , , , , , , , ,

	Branch Name	Address
Hong Kong Island	Hong Kong Office	Level 3, 1 Queen's Road Central, HK
	Central Branch	Basement, 29 Queen's Road Central, Central, HK
	Chai Wan Branch	Shop No. 1-11, Block B, G/F, Walton Estate, Chai Wan, HK
	Des Voeux Road Central Branch	China Insurance Group Bldg, 141 Des Voeux Road Central, HK
	Hay Wah Building Branch	G/F, Hay Wah Bldg, 71-85B Hennessy Rd, Wan Chai, HK
Kowloon	Kwun Tong Branch	No. 1, Yue Man Square, Kwun Tong, KLN
	Mong Kok Branch	L/G & U/G, 673 Nathan Road, Mong Kok, KLN
	238 Nathan Road Branch	Shop No. 1 ,1/F, 238 Nathan Rd, KLN
	Tsim Sha Tsui Branch	Basement, UG/F & 1/F, 82-84 Nathan Road, Tsim Sha Tsui, KLN
	Whampoa Garden Branch	Shop No. G6 & 6A, G/F, Site 4, Whampoa Garden, KLN
New Territories	Citywalk Branch	Shops G21-22, Citywalk, 1 Yeung Uk Road, Tsuen Wan, NT
	Tuen Mun Town Plaza Branch	Shop 1, UG/F, Shopping Arcade Phase II, Tuen Mun Town Plaza, Tuen Mun, NT
	Citylink Plaza Branch	Shops 38-46, Citylink Plaza, Shatin Station Circuit, Sha Tin, NT

or any of the following branches of The Hongkong and Shanghai Banking Corporation Limited:

You can collect a YELLOW Application Form and this Prospectus during normal business hours from 9:00 a.m. on Friday, 29 January 2010 to 12:00 noon on Wednesday, 3 February 2010 from:

(a) the depository counter of HKSCC at 2nd Floor, Vicwood Plaza, 199 Des Voeux Road Central, Hong Kong; or

(b) your stockbroker, who may have such Application Forms and this Prospectus available.

#### WHEN TO APPLY FOR THE HONG KONG PUBLIC OFFER SHARES

#### WHITE or YELLOW Application Forms

Completed WHITE or YELLOW Application Forms, with payment attached, must be lodged by 12:00 noon on Wednesday, 3 February 2010, or, if the Application Lists are not open on that day, by the time and date stated in the section headed "— Effect of Bad Weather Conditions on the Opening of the Application Lists" below.

Your completed **WHITE** or **YELLOW** Application Form, with payment in HK dollars attached, should be deposited in the special collection boxes provided at any of the branches of the bank listed in the section headed "— Where to collect the Application Forms" at the following times.

Friday, 29 January 2010 — 9:00 a.m. to 4:30 p.m. Saturday, 30 January 2010 — 9:00 a.m. to 1:00 p.m. Monday, 1 February 2010 — 9:00 a.m. to 4:30 p.m. Tuesday, 2 February 2010 — 9:00 a.m. to 4:30 p.m. Wednesday, 3 February 2010 — 9:00 a.m. to 12:00 noon

#### **Electronic Application Instructions to HKSCC**

CCASS Clearing/Custodian Participants should input electronic application instructions via CCASS at the following times.

Friday, 29 January 2010 — 9:00 a.m. to 8:30 p.m.<sup>(1)</sup> Saturday, 30 January 2010 — 8:00 a.m. to 1:00 p.m.<sup>(1)</sup> Monday, 1 February 2010 — 8:00 a.m. to 8:30 p.m.<sup>(1)</sup> Tuesday, 2 February 2010 — 8:00 a.m. to 8:30 p.m.<sup>(1)</sup> Wednesday, 3 February 2010 — 8:00 a.m.<sup>(1)</sup> to 12:00 noon

(1) These times are subject to change as HKSCC may determine from time to time with prior notification to CCASS Clearing/Custodian Participants.

CCASS Investor Participants can input electronic application instructions from 9:00 a.m. on Friday, 29 January 2010 until 12:00 noon on Wednesday, 3 February 2010 (24 hours daily, except the last application day).

The latest time for inputting your electronic application instructions via CCASS (if you are a CCASS Participant) is 12:00 noon on Wednesday, 3 February 2010 or if the Application Lists are not open on that day, by the time and date stated in the section headed "— Effect of Bad Weather Conditions on the Opening of the Application Lists" below.

#### WHITE Form eIPO

You may submit your application to the designated WHITE Form eIPO Service Provider through the designated website at <u>www.eipo.com.hk</u> from 9:00 a.m. on Friday, 29 January 2010 until 11:30 a.m. on Wednesday, 3 February 2010 or such later time as described under the section headed "— When to Apply For the Hong Kong Public Offer Shares — Effects of Bad Weather Conditions on the Opening of the Application Lists" (24 hours daily, except on the last application day) in this Prospectus. The latest time for completing full payment of application monies in respect of such applications will be 12:00 noon on Wednesday, 3 February 2010, the last application day, or, if the Application Lists are not open on that day, then by the time and date stated in the section headed "— Effects of Bad Weather Conditions on the opening of the Application Lists" below. You will not be permitted to submit your application to the designated WHITE Form eIPO Service Provider through the designated website at <u>www.eipo.com.hk</u> after 11:30 a.m. on the last day for submitting applications. If you have already submitted your application and obtained an application reference number from the website prior to 11:30 a.m., you will be permitted to continue the application process (by completing payment of application Lists close.

If you apply through the **WHITE Form eIPO** service and paid the application monies from a single bank account, refund monies (if any) will be despatched to the application payment bank account in the form of e-Refund payment instructions; If you apply through **WHITE Form eIPO** service and paid the application monies from multiple bank accounts, refund monies (if any) will be despatched to the address as specified on your **WHITE Form eIPO** application in the form of refund cheque(s), by ordinary post at your own risk.

#### **Application Lists**

The Application Lists will be opened from 11:45 a.m. to 12:00 noon on Wednesday, 3 February 2010, except as provided in the section headed "— Effect of Bad Weather Conditions on the Opening of the Application Lists" below. No proceedings will be taken on applications for the Hong Kong Public Offer Shares and no allocation of any such Hong Kong Public Offer Shares will be made before Wednesday, 3 February 2010.

## Effect of Bad Weather Conditions on the Opening of the Application Lists

The Application Lists will be opened between 11:45 a.m. and 12:00 noon on Wednesday, 3 February 2010, subject only to weather conditions. The Application Lists will not open in relation to the Hong Kong Public Offering if there is:

- (a) a tropical cyclone warning signal number 8 or above; or
- (b) a "black" rainstorm warning signal,

in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, 3 February 2010. Instead, they will open between 11:45 a.m. and 12:00 noon on the next Business Day which does not have either of those warnings in force in Hong Kong at any time between 9:00 a.m. and 12:00 noon in Hong Kong.

Business day means a day that is not a Saturday, Sunday or public holiday in Hong Kong.

## HOW TO APPLY BY USING A WHITE OR YELLOW APPLICATION FORM

#### **Obtain a WHITE or YELLOW Application Form**

You should read the instructions in this Prospectus and the relevant Application Form carefully. If you do not follow the instructions, your application is liable to be rejected and returned by ordinary post together with the accompanying cheque(s) or banker's cashier order(s) to you (or the first applicant in the case of joint applicants) at your own risk to the address stated on your Application Form.

Decide how many Hong Kong Public Offer Shares you want to subscribe. Calculate the amount you must pay on the basis of the maximum Offer Price of HK\$6.38 per Hong Kong Public Offer Share, plus brokerage fee of 1%, the SFC transaction levy of 0.004% and the Hong Kong Stock Exchange trading fee of 0.005%. This means that for every 500 Shares you will pay HK\$3,222.19. The Application Forms have tables showing the exact amount payable for certain numbers of Shares up to 26,000,000 Shares (as indicated on the WHITE and YELLOW Application Forms). Your application must be for a minimum of 500 Shares. Application for more than 500 Shares must be in one of the number of Shares set out in the table in the respective Application Forms. No application for any other number of Shares will be considered and any such application is liable to be rejected.

Complete the Application Form in English (save as otherwise indicated) and sign it. Only written signatures will be accepted. Applications made by corporations, whether on their own behalf, or on behalf of other persons, must be stamped with the company chop (bearing the company name) and signed by a duly authorised officer, whose representative capacity must be stated. If you are applying for the benefit of someone else, you, rather than that person, must sign the Application Form. If it is a joint application, all applicants must sign it. If your application is made through a duly authorised attorney, our Company and the Sole Global Coordinator (or its respective agents or nominees), may accept or reject the application at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of your attorney.

Each Application Form must be accompanied by either one cheque or one banker's cashier order, which must be stapled to the top left-hand corner of the Application Form.

If you pay by cheque, the cheque must:

- ➤ be in HK dollars;
- ➤ not be post-dated;
- > be drawn on your HK dollar bank account with a licensed bank in Hong Kong;
- show your account name, which must either be pre-printed on the cheque, or be endorsed on the back by a person authorised by the bank. This account name must be the same as the name of the applicant on the Application Form. If it is a joint application, the account name must be the same as the name of the first applicant. If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first applicant;
- > be made payable to "HSBC Nominees (Hong Kong) Limited IMM Public Offer"; and

➢ be crossed "Account Payee Only".

Your application is liable to be rejected if your cheque does not meet all these requirements or is dishonoured on its first presentation.

If you pay by banker's cashier order, the banker's cashier order must:

- be issued by a licensed bank in Hong Kong and have your name certified on the back by a person authorised by the bank. The name on the back of the banker's cashier order and the name on the Application Form must be the same. If it is a joint application, the name on the back of the banker's cashier order must be the same as the name of the first applicant;
- $\succ$  be in HK dollars;
- ➤ not be post-dated;
- > be made payable to "HSBC Nominees (Hong Kong) Limited IMM Public Offer"; and
- ➢ be crossed "Account Payee Only".

Your application is liable to be rejected if your banker's cashier order does not meet all these requirements.

Lodge your Application Form in one of the collection boxes by the time and at one of the locations, as respectively referred to above.

Multiple or suspected multiple applications are liable to be rejected. Please refer to the section headed "— How many applications you can make" below.

You should note that by signing the Application Form, among other things:

- (1) you confirm that you have only relied on the information and representations in this Prospectus in making your application and not on any other information or representation concerning us and you agree that neither we, the Sole Global Coordinator, the Hong Kong Underwriters, nor any of their respective directors, officers, employees, partners, agents, advisors or any other parties involved in the Global Offering will have any liability for any such other information or representations;
- (2) you agree that our Company, the Sole Global Coordinator, the Hong Kong Underwriters, and any of their respective directors, officers, employers, partners, agents or advisors are liable only for the information and representations contained in this Prospectus and any supplement thereto;
- (3) you undertake and confirm that, you (if the application is made for your benefit) or the person(s) for whose benefit you have made this application have not applied for or taken up or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Offer Shares, nor otherwise participate in the International Offering; and

(4) you agree to disclose to us, and/or the Hong Kong Share Registrar, the Sole Sponsor, receiving bank, advisors, agents, the Hong Kong Underwriters and the Sole Global Coordinator and their respective agents the personal data and any information which they require about you or the person(s) for whose benefit you have made this application.

In order for the YELLOW Application Forms to be valid:

you, as the applicant, must complete the Application Form as indicated below and sign on the first page of the Application Form. Only written signatures will be accepted.

(i) If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant):

- the designated CCASS Participant must endorse the form with its company chop (bearing its company name) and insert its CCASS Participant I.D. in the appropriate box in the Application Form.
- (ii) If you are applying as an individual CCASS Investor Participant:
  - you must fill in your full name and your Hong Kong identity card number; and
  - you must insert your CCASS Participant I.D. in the appropriate box in the Application Form.
- (iii) If you are applying as a joint individual CCASS Investor Participant:
  - you must insert all joint CCASS Investor Participants' names and the Hong Kong identity card numbers of all the joint CCASS Investor Participants; and
  - you must insert your CCASS Participant I.D. in the appropriate box in the Application Form.
- (iv) If you are applying as a corporate CCASS Investor Participant:
  - you must insert your company name and your company's Hong Kong business registration number; and
  - you must fill in your CCASS Participant I.D. and stamp your company chop (bearing your company's name) in the appropriate box in the Application Form.

Incorrect or incomplete details of the CCASS Participant or the omission or inadequacy of CCASS Participant I.D. or other similar matters may render the application invalid.

If your application is made through a duly authorised attorney, we and the Sole Global Coordinator or their respective agents and nominees, as our agent, may accept it at its discretion, and subject to any conditions we think fit, including evidence of the authority of your attorney. We and the Sole Global Coordinator in the capacity as our agent, will have full discretion to reject or accept any application, in full or in part, without assigning any reason.

Nominees who wish to submit separate applications in their names on behalf of different beneficial owners are requested to designate on each Application Form in the box marked "For nominees" account numbers or other identification codes for each beneficial owner or, in the case of joint beneficial owner, for each joint beneficial owner.

## Personal Data

The section of the Application Form headed "Personal data" applies to any personal data held by the Sole Global Coordinator, our Company, our Hong Kong Share Registrar, receiving bank, advisers, and agents about you in the same way as it applies to personal data about applicants other than HKSCC Nominees.

## 5. HOW TO APPLY THROUGH WHITE FORM eIPO

- (a) If you are an individual and meet the criteria set out in "— Who Can Apply for the Hong Kong Public Offer Shares", you may apply through WHITE Form eIPO service by submitting an application through the designated website at <u>www.eipo.com.hk</u>. If you apply through WHITE Form eIPO service, the Hong Kong Public Offer Shares will be issued in your own name.
- (b) Detailed instructions for application through the WHITE Form eIPO service are set out on the designated website at <u>www.eipo.com.hk</u>. You should read these instructions carefully. If you do not follow the instructions, your application may be rejected by the designated WHITE Form eIPO Service Provider and may not be submitted to our Company.
- (c) In addition to the terms and conditions set out in this Prospectus, the designated WHITE Form eIPO Service Provider may impose additional terms and conditions upon you for the use of the WHITE Form eIPO service. Such terms and conditions are set out on the designated website at <u>www.eipo.com.hk</u>. You will be required to read, understand and agree to such terms and conditions in full prior to making any application.
- (d) By submitting an application to the designated WHITE Form eIPO Service Provider through the WHITE Form eIPO service, you are deemed to have authorised the designated WHITE Form eIPO Service Provider to transfer the details of your application to our Company and our Hong Kong Share Registrar.
- (e) You may submit an application through the WHITE Form eIPO service in respect of a minimum of 500 Hong Kong Public Offer Shares. Each electronic application instruction in respect of more than 500 Hong Kong Public Offer Shares must be in one of the numbers set out in the table in the Application Forms, or as otherwise specified on the designated website at www.eipo.com.hk.
- (f) You should give electronic application instructions through WHITE Form eIPO service at the times set out in the section headed "When to Apply For the Hong Kong Public Offer Shares — WHITE Form eIPO".
- (g) You should make payment for your application made by WHITE Form eIPO service in accordance with the methods and instructions set out in the designated website at <u>www.eipo.com.hk</u>. If you do not make complete payment of the application monies (including any related fees) on or before 12:00 noon on 3 February 2010, or such later time as described

under the section headed "When to Apply For the Hong Kong Public Offer Shares — Effects of Bad Weather Conditions on the Opening of the Application Lists", the designated **WHITE** Form eIPO Service Provider will reject your application and your application monies will be returned to you in the manner described in the designated website at **www.eipo.com.hk**.

- (h) Once you have completed payment in respect of any electronic application instruction given by you or for your benefit to the designated WHITE Form eIPO Service Provider to make an application for the Hong Kong Public Offer Shares, an actual application shall be deemed to have been made. For the avoidance of doubt, giving an electronic application instruction under the WHITE Form eIPO Service more than once and obtaining different application reference numbers without effecting full payment in respect of a particular application reference number will not constitute an actual application.
- (i) **WARNING:** The application for Hong Kong Public Offer Shares through the **WHITE Form eIPO** service is only a facility provided by the designated **WHITE** Form eIPO Service Provider to public investors. Our Company, our Directors, the Sole Global Coordinator, the Joint Bookrunners, the Sole Sponsor, the Joint Lead Managers and the Hong Kong Underwriters take no responsibility for such applications, and provide no assurance that applications through the **WHITE Form eIPO** service will be submitted to our Company or that you will be allotted any Hong Kong Public Offer Shares.

## **Environmental Protection**

The obvious advantage of WHITE Form eIPO service is to save the use of papers via the selfserviced and electronic application process. Computershare Hong Kong Investor Services Limited, being the designated WHITE Form eIPO Service Provider, will contribute HK\$2 for each "International Mining Machinery Holdings Limited" WHITE Form eIPO application submitted via www.eipo.com.hk to support the funding of "Source of DongJiang — Hong Kong Forest" project initiated by Friends of the Earth (HK).

Please note that internet services may have capacity limitations and/or be subject to service interruptions from time to time. To ensure that you can submit your applications through the **WHITE Form eIPO** service, you are advised not to wait until the last day for submitting applications in the Hong Kong Public Offering to submit your electronic application instructions. In the event that you have problems connecting to the designated website for the **WHITE Form eIPO** service, you should submit a **WHITE** Application Form. However, once you have submitted electronic application instructions and completed payment in full using the application reference number provided to you on the designated website, you will be deemed to have made an actual application and should not submit a **WHITE** or **YELLOW** Application Form or give electronic application instructions to HKSCC via CCASS.

## HOW MANY APPLICATIONS YOU CAN MAKE

- (a) You may make more than one application for the Hong Kong Public Offer Shares only if:
  - You are a nominee, in which case you may make an application as a nominee by: (i) giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Participant); and (ii) lodging more than one Application Form in your own name on

behalf of different beneficial owners. In the box on the Application Form marked "For nominees" you must include;

- an account number; or
- another identification code

for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being for your benefit.

Otherwise, multiple applications are not allowed and will be rejected.

It will be a term and condition of all applications that by completing and delivering an Application Form or submitting an electronic application instruction, you:

- (if the application is made for your own benefit) warrant that the application made pursuant to the Application Form or electronic application instruction is the only application which will be made for your benefit on a WHITE or YELLOW Application Form or by giving electronic application instructions to the WHITE Form eIPO Service Provider or HKSCC via CCASS; or
- (if you are an agent for another person) warrant that reasonable enquiries have been made of that other person that this is the only application which will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to the WHITE Form eIPO Service Provider or HKSCC via CCASS, and that you are duly authorised to sign the Application Form or give electronic application instruction as that other person's agent.
- (b) All of your applications under the Hong Kong Public Offering are liable to be rejected as multiple applications if you, or you and your joint applicant(s) together:
  - make more than one application (whether individually or jointly) on a WHITE or YELLOW Application Form or by giving electronic application instructions to the WHITE Form eIPO Service Provider or HKSCC via CCASS;
  - both apply (whether individually or jointly) on one WHITE Application Form and one YELLOW Application Form or on one WHITE or YELLOW Application Form and give electronic application instructions to the WHITE Form eIPO Service Provider or HKSCC via CCASS;
  - ➤ apply on one WHITE or YELLOW Application Form (whether individually or jointly) or by giving electronic application instructions to the WHITE Form eIPO Service Provider or HKSCC via CCASS to apply for more than 50% of the Hong Kong Public Offer Shares initially being offered for subscription by the public (that is, to apply for more than 26,000,000 Shares); or
  - apply for or take up any Offer Shares under the International Offering or otherwise participate in the International Offering or indicate an interest for any International Offer Shares.

- (c) All of your applications are liable to be rejected as multiple applications if more than one application is made for your benefit (including the part of the application made by HKSCC Nominees acting on electronic application instructions). If an application is made by an unlisted company and:
  - (i) the principal business of that company is dealing in securities; and
  - (ii) you exercise statutory control over that company, then the application will be treated as being for your benefit.

Unlisted company means a company with no equity securities listed on the Hong Kong Stock Exchange.

Statutory control in relation to a company means you:

- (i) control the composition of the board of directors of that company; or
- (ii) control more than half of the voting power of that company; or
- (iii) hold more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

#### HOW TO APPLY BY GIVING ELECTRONIC APPLICATION INSTRUCTIONS TO HKSCC

CCASS Participants may give electronic application instructions via CCASS to HKSCC to apply for Hong Kong Public Offer Shares and to arrange payment of the money due on application and payment of refunds. This will be in accordance with their participant agreements with HKSCC and the General Rules of CCASS and the CCASS Operational Procedures.

If you are a CCASS Investor Participant, you may give electronic application instructions through the CCASS Phone System by calling 2979 7888 or CCASS Internet System (<u>https://ip.ccass.com</u>) (according to the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC can also input electronic application instructions for you if you come to:

## Hong Kong Securities Clearing Company Limited Customer Service Centre 2nd Floor, Vicwood Plaza 199 Des Voeux Road Central Hong Kong

and complete an input request form.

Prospectuses are available for collection from the above address.

If you are not a CCASS Investor Participant, you may instruct your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give electronic application instructions via CCASS terminals to apply for Hong Kong Public Offer Shares on your behalf.

You are deemed to have authorised HKSCC and/or HKSCC Nominees to transfer the details of your application whether submitted by you or through your broker or custodian who is a CCASS Clearing Participant or CCASS Custodian Participant to our Company and our Hong Kong Share Registrar.

#### Minimum Subscription Amount and Permitted Numbers

You may give **electronic application instructions** in respect of a minimum of 500 Hong Kong Public Offer Shares. Each **electronic application instruction** in respect of more than 500 Hong Kong Public Offer Shares must be in one of the numbers set out in the table in the Application Form.

#### Application for Hong Kong Public Offer Shares by HKSCC Nominees on Your Behalf

Where a **WHITE** Application Form is signed by HKSCC Nominees on behalf of persons who have given **electronic application instructions** to apply for the Hong Kong Public Offer Shares:

- (i) HKSCC Nominees is only acting as nominee for those persons and will not be liable for any breach of the terms and conditions of the WHITE Application Form or this Prospectus;
- (ii) HKSCC Nominees does all the things on behalf of each of such persons who:
  - ➤ agrees that the Hong Kong Public Offer Shares to be allocated will be issued in the name of HKSCC Nominees and deposited directly into CCASS for the credit of the stock account of the CCASS Participant who has inputted electronic application instructions on that person's behalf or that person's CCASS Investor Participant stock account;
  - undertakes and agrees to accept the Hong Kong Public Offer Shares in respect of which that person has given electronic application instructions or any lesser number;
  - undertakes and confirms that that person has not indicated an interest for, applied for or taken up any International Offer Shares under the International Offering;
  - (if the electronic application instructions are given for that person's own benefit) declares that only one set of electronic application instructions has been given for that person's benefit;
  - (if that person is an agent for another person) declares that that person has only given one set of electronic application instructions for the benefit of that other person and that that person is duly authorised to give those instructions as that other person's agent;
  - understands that the above declaration will be relied upon by our Company, our Directors and the Sole Global Coordinator in deciding whether or not to make any allocation of Hong Kong Public Offer Shares in respect of the electronic application instructions given by that person and that that person may be prosecuted if he makes a false declaration;
  - authorises our Company to place HKSCC Nominees on the register of members of our Company as the holder of the Hong Kong Public Offer Shares allocated in respect of that person's electronic application instructions and to send Share certificate(s) and/or refund monies in accordance with the arrangements separately agreed between our Company and HKSCC;

- confirms that that person has read the terms and conditions and application procedures set out in this Prospectus and the Application Form agrees to be bound by them;
- confirms that that person has only relied on the information and representations in this Prospectus in giving that person's electronic application instructions or instructing that person's broker or custodian to give electronic application instructions on that person's behalf and will not rely on any other information and representations and that person agrees that neither our Company, the Sole Sponsor, the Sole Global Coordinator, the Hong Kong Underwriters, or any other parties involved in the Global Offering will have any liability for any such other information or representations;
- agrees that our Company, the Sole Sponsor, the Sole Global Coordinator, the Hong Kong Underwriters, and any of their respective directors, officers, employees, partners, agents, advisors or any other parties involved in the Global Offering are liable only for the information and representations contained in this Prospectus and any supplement thereto;
- agrees to disclose that person's personal data to our Company and our Hong Kong Share Registrar, receiving bank, advisers, agents and the Sole Global Coordinator and their respective agents, the personal data and any information which they require about that person or the person(s) for whose benefit the application is made;
- agrees (without prejudice to any other rights which that person may have) that once the application of HKSCC Nominees is accepted, the application cannot be rescinded for innocent misrepresentation or other than as provided in this Prospectus;
- ➤ agrees that once the application of HKSCC Nominees is accepted, neither that application nor that person's electronic application instructions can be revoked, and that acceptance of that application will be evidenced by the announcement of the results of the Hong Kong Public Offering made available by our Company;
- ➤ agrees to the arrangements, undertakings and warranties specified in the participant agreement between that person and HKSCC, read with the General Rules of CCASS and the CCASS Operational Procedures, in respect of the giving of electronic application instructions relating to Hong Kong Public Offer Shares; and
- agrees that such person's application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the Laws of Hong Kong.

## Effect of Giving Electronic Application Instructions to HKSCC

By giving electronic application instructions to HKSCC or instructing your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give such instructions to HKSCC, you (and if you are joint applicants, each of you jointly and severally) are deemed to have done the following things. Neither HKSCC nor HKSCC Nominees will be liable to our Company or any other person in respect of the things mentioned below:

instructed and authorised HKSCC to cause HKSCC Nominees (acting as nominee for the relevant CCASS Participants) to apply for the Hong Kong Public Offer Shares on your behalf;

- instructed and authorised HKSCC to arrange payment of the maximum offer price, brokerage, the SFC transaction levy and the Hong Kong Stock Exchange trading fee by debiting your designated bank account and, in the case of a wholly or partially unsuccessful application and/ or the Offer Price is less than the initial price per Offer Share paid on application, refund of the application monies, in each case including brokerage, the SFC transaction levy and the Hong Kong Stock Exchange trading fee, by crediting your designated bank account; and
- instructed and authorised HKSCC to cause HKSCC Nominees to do on your behalf all the things which it is stated to do on your behalf in the WHITE Application Form.

## **Multiple Applications**

If you are suspected of having made multiple applications or if more than one application is made for your benefit, the number of Hong Kong Public Offer Shares applied for by HKSCC Nominees will be automatically reduced by the number of Hong Kong Public Offer Shares in respect of which you have given such instructions and/or in respect of which such instructions have been given for your benefit. Any **electronic application instructions** to make an application for Hong Kong Public Offer Shares given by you or for your benefit to HKSCC will be deemed to be an actual application for the purposes of considering whether multiple applications have been made.

## Allocation of Hong Kong Public Offer Shares

For the purpose of allocating Hong Kong Public Offer Shares, HKSCC Nominees will not be treated as an applicant. Instead, each CCASS Participant who gives **electronic application instructions** or each person for whose benefit each such instruction is given will be treated as an applicant.

## Deposit of Share Certificates into CCASS and Refund of Application Monies

- No temporary documents of title will be issued. No receipt will be issued for application monies received.
- If your application is wholly or partially successful, your Share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for the credit of the stock account of the CCASS Participant which you have instructed to give electronic application instructions on your behalf or your CCASS Investor Participant stock account at the close of business on Tuesday, 9 February 2010 or, in the event of a contingency, on any other date as will be determined by HKSCC or HKSCC Nominees.
- Our Company expects to publish the application results of CCASS Participants (and where the CCASS Participant is a broker or custodian, our Company will include information relating to the relevant beneficial owner, if supplied), your Hong Kong identity card/passport number or other identification code (Hong Kong business registration number for corporations) on our own website <u>www.immchina.com</u>, on the website of the Hong Kong Stock Exchange at <u>www.hkexnews.hk</u> and our Hong Kong Public Offering website <u>www.iporesults.com.hk</u>, and in special allocation results booklets which are available for inspection during opening hours of the branches or sub-branches of the receiving bank on Tuesday, 9 February 2010. The basis of allocation of the Hong Kong Public Offering will be published on the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on Tuesday, 9 February 2010. You should check the announcement published by our Company and report any

discrepancies to HKSCC before 5:00 p.m. on Tuesday, 9 February 2010 or such other date as will be determined by HKSCC or HKSCC Nominees.

- > If you have instructed your broker or custodian to give electronic application instructions on your behalf, you can also check the number of Hong Kong Public Offer Shares allocated to you and the amount of refund monies (if any) payable to you with that broker or custodian.
- If you have applied as a CCASS Investor Participant, you can also check the number of Hong Kong Public Offer Shares allocated to you and the amount of refund monies (if any) payable to you via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time) on Tuesday, 9 February 2010. Immediately after the credit of the Hong Kong Public Offer Shares to your CCASS Investor Participant stock account and the credit of any refund monies to your bank account, HKSCC will also make available to you an activity statement showing the number of Hong Kong Public Offer Shares credited to your CCASS Investor Participant stock account and the amount of refund monies (if any) credited to your designated bank account.
- Refund of your application monies (if any) in respect of wholly and partially unsuccessful applications and/or difference between the Offer Price and the initial price per Hong Kong Public Offer Share paid on application, in each case including brokerage of 1%, SFC transaction levy of 0.004% and Hong Kong Stock Exchange trading fee of 0.005%, will be credited to your designated bank account or the designated bank account of your broker or custodian on Tuesday, 9 February 2010. No interest will be paid thereon.

## Section 40 of the Companies Ordinance

For the avoidance of doubt, our Company and all other parties involved in the preparation of this Prospectus acknowledge that each CCASS Participant who gives or causes to give electronic application instructions is a person who may be entitled to compensation under section 40 of the Companies Ordinance.

## Warning

Application for Hong Kong Public Offer Shares by giving electronic application instructions to HKSCC is only a facility provided to CCASS Participants. Our Company, our Directors, the Sole Sponsor, the Sole Global Coordinator, the Hong Kong Underwriters and any parties involved in the Global Offering take no responsibility for the application and provide no assurance that any CCASS Participant will be allocated any Hong Kong Public Offer Shares.

To ensure that CCASS Investor Participants can give their electronic application instructions to HKSCC through the CCASS Phone System or CCASS Internet System, CCASS Investor Participants are advised not to wait until the last minute to input instructions. If CCASS Investor Participants have problems in connecting to the CCASS Phone System or CCASS Internet System to submit electronic application instructions, they should either:

- (a) submit the WHITE or YELLOW Application Form (as appropriate); or
- (b) go to HKSCC's Customer Service Centre to complete an application instruction input request form for electronic application instructions before 12:00 noon on Wednesday, 3 February 2010

or such later time as described in the section headed "— When to Apply for the Hong Kong Public Offer Shares — Effect of Bad Weather Conditions on the Opening of the Application Lists" above.

#### HOW MUCH ARE THE HONG KONG PUBLIC OFFER SHARES

The maximum Offer price is HK\$6.38 per Hong Kong Public Offer Share. You must also pay brokerage of 1% SFC transaction levy of 0.004% and Hong Kong Stock exchange trading fee of 0.005%. This means that for every board lot of 500 Shares you will pay HK\$3,222.19. The WHITE and YELLOW Application Forms have tables showing the exact amount payable for numbers of Hong Kong Public Offer Shares applied for up to 26,000,000 Shares.

If the Offer Price as finally determined is less than HK\$6.38 per Hong Kong Public Offer Share, appropriate refund payments (including brokerage, SFC transaction levy and Hong Kong Stock Exchange trading fee attributable to the surplus application monies) will be made to successful applicants, without interest. Details of the procedure for refund are set out above in "Deposit of Share Certificates into CCASS and Refund of Application Monies".

You must pay the maximum Offer Price and related brokerage, SFC transaction levy and the Hong Kong Stock Exchange trading fee in full when you apply for the Hong Kong Public Offer Shares. You must pay the amount payable upon application for the Hong Kong Public Offer Shares by a cheque or a banker's cashier order in accordance with the terms set out in the Application Forms. Any application not accompanied by the correct amount of application monies will be treated as invalid in its entirety and no Hong Kong Public Offer Shares will be allocated to such applicant.

If your application is successful, brokerage is paid to participants of the Hong Kong Stock Exchange (or the Hong Kong Stock Exchange, as the case may be), the Hong Kong Stock Exchange trading fee is paid to the Hong Kong Stock Exchange, and the SFC transaction levy is paid to the SFC.

#### **RESULTS OF ALLOCATIONS**

The results of allocations of the Hong Kong Public Offer Shares under the Hong Kong Public Offering, including applications made under WHITE and YELLOW Application Forms and by giving electronic application instructions to the WHITE Form eIPO Service Provider and HKSCC via CCASS, which will include the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants and the number of the Hong Kong Public Offer Shares successfully applied for will be made available at the times and dates and in the manner specified below:

- Results of allocations will be available from the Hong Kong Stock Exchanges' website at www.hkexnews.hk on Tuesday, 9 February 2010;
- Results of allocations will also be available from our website at <u>www.immchina.com</u> and our Hong Kong Public Offering designated results of allocations website at <u>www.iporesults.com.hk</u> on a 24-hour basis from 8:00 a.m. on Tuesday, 9 February 2010 to 12:00 midnight on Monday, 15 February 2010. The user will be required to key in the Hong Kong identity card/ passport/Hong Kong business registration number provided in his/her/its application to search for his/her/its own allocation result;

- Results of allocations will be available from our Hong Kong Public Offering allocation results telephone enquiry line. Applicants may find out whether or not their applications have been successful and the number of Hong Kong Public Offer Shares allocated to them, if any, by calling 2862-8669 between 9:00 a.m. and 10:00 p.m. from Tuesday, 9 February 2010 to Friday, 12 February 2010; and
- Special allocation results booklets setting out the results of allocations will be available for inspection during opening hours of individual branches and sub-branches from Tuesday, 9 February 2010 to Thursday, 11 February 2010 at all the receiving bank branches and sub-branches at the addresses set out in the section headed "How to Apply for Hong Kong Public Offer Shares — Where to Collect the Application Forms".

No temporary document of title will be issued in respect of the Hong Kong Public Offer Shares. No receipt will be issued for sums paid on application but, subject as mentioned below, in due course, there will be sent to you (or, in the case of joint applicants, to the first applicant) by ordinary post, at your own risk, to the address specified on the Application Form:

- (a) for applicants on WHITE Application Forms and WHITE Form eIPO Service, (i) Share certificate(s) for all the Hong Kong Public Offer Shares applied for, if the application is wholly successful; or (ii) Share certificate(s) for the number of Hong Kong Public Offer Shares successfully applied for, if the application is partially successful (except for wholly successful and partially successful applicants on YELLOW Application Forms whose Share certificates will be deposited into CCASS as described below); and/or
- (b) for applicants on **WHITE** and **YELLOW** Application Forms, refund cheque(s) crossed "Account Payee Only" in favour of the applicant (or, in the case of joint applicants, the first applicant) for (i) the surplus application monies for the Hong Kong Public Offer Shares unsuccessfully applied for, if the application is partially unsuccessful; or (ii) all the application monies, if the application is wholly unsuccessful; and/or (iii) the difference between the Offer Price and the initial price per Hong Kong Public Offer Share paid on application in the event that the Offer Price is less than the initial price per Hong Kong Public Offer Share paid on application, in each case including brokerage at the rate of 1%, SFC transaction levy of 0.004% and Hong Kong Stock Exchange trading fee of 0.005% but without interest.

Subject as mentioned below, refund cheques for surplus application monies (if any) in respect of wholly and partially unsuccessful applications and Share certificates for successful applicants under the WHITE Application Form and WHITE Form eIPO Service are expected to be posted on or before Tuesday, 9 February 2010. The right is reserved to retain any Share certificates and any surplus application monies pending clearance of cheque(s).

## (a) If you apply using a WHITE Application Form:

If you apply for 1,000,000 Hong Kong Public Offer Shares or more and you have elected on your WHITE Application Form to collect your refund cheque(s) (where applicable) and/or Share certificate(s) (where applicable) in person, you may collect your refund cheque(s) (where applicable) and/or Share certificate(s) (where applicable) from our Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712 – 1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong from 9:00 a.m. to 1:00 p.m. on Tuesday, 9 February 2010.

If you are an individual, you must not authorise any other person to make collection on your behalf. If you are a corporate applicant, you must attend by your authorised representative bearing a letter of authorisation from your corporation stamped with your company chop. Both individuals and authorised representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited.

If you do not collect your refund cheque(s) and Share certificate(s) within the time period specified for collection, they will be despatched promptly thereafter to you by ordinary post to the address as specified in your Application Form at your own risk.

If you apply for 1,000,000 Hong Kong Public Offer Shares or more and have not indicated on your **WHITE** Application Form that you will collect your refund cheque(s) (where applicable) and/or Share certificate(s) (where applicable) in person, or you apply for less than 1,000,000 Hong Kong Public Offer Shares, your Share certificate(s) (where applicable) and/or refund cheque(s) (where applicable) will be sent to the address on your Application Form on Tuesday, 9 February 2010 by ordinary post and at your own risk.

## (b) If you apply using a YELLOW Application Form:

If you apply for Hong Kong Public Offer Shares using a YELLOW Application Form and your application is wholly or partially successful, your Share certificates will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you in your Application Form at the close of business on Tuesday, 9 February 2010, or under a contingent situation, on any other date as will be determined by HKSCC or HKSCC Nominees.

If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant), for Hong Kong Public Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Public Offer Shares allotted to you with that CCASS Participant.

If you are applying as a CCASS Investor Participant, we expect to publish the results of CCASS Investor Participants' applications together with the results of the Hong Kong Public Offering on our own website, our Hong Kong Public Offering designated results of allocations website and in special allocation results booklets which are available for inspection during opening hours of the branches or sub-branches of the receiving bank on Tuesday, 9 February 2010. You should check the announcement published by us and report any discrepancies to HKSCC before 5:00 p.m. on Tuesday, 9 February 2010 or such other date as will be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Public Offer Shares to your stock account, you can check your new account balance via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Public Offer Shares credited to your stock account.

If you apply for 1,000,000 Hong Kong Public Offer Shares or more and you have elected on your **YELLOW** Application Form to collect your refund cheques (where applicable) in person, please follow the same instructions as those for **WHITE** Application Form applicants as described above.

If you apply for 1,000,000 Hong Kong Public Offer Shares or more and have not indicated on your **YELLOW** Application Form that you will collect your refund cheque(s) (where applicable) in person, or you apply for less than 1,000,000 Hong Kong Public Offer Shares, please follow the same instructions as those for **WHITE** Application Form applicants as described above.

## (c) If you apply through WHITE Form eIPO:

If you apply for 1,000,000 Hong Kong Public Offer Shares or more through the WHITE Form eIPO service by submitting an electronic application to the designated WHITE Form eIPO Service Provider through the designated website at <u>www.eipo.com.hk</u> and your application is wholly or partially successful, you may collect your Share certificate(s) (where applicable) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Tuesday, 9 February 2010, or such other date as notified by our Company in the newspapers as the date of despatch/collection of Share certificates/e-Refund payment instructions/refund cheque(s).

If you do not collect your Share certificate(s) (where applicable) personally within the time specified for collection, they will be sent to the address specified in your application instructions to the designated **WHITE** Form eIPO Service Provider thereafter by ordinary post and at your own risk.

If you apply for less than 1,000,000 Hong Kong Public Offer Shares, your Share certificate(s) will be sent to the address specified in your application instructions to the designated **WHITE** Form eIPO Service Provider through the designated website at **www.eipo.com.hk** on Tuesday, 9 February 2010 by ordinary post and at your own risk.

If you paid the application monies from a single bank account, e-Refund payment instructions (if any) will be despatched to your application payment bank account on or around Tuesday, 9 February 2010; If you used multi-bank accounts to pay the application monies, refund cheque(s) (if any) will be despatched to you on or around Tuesday, 9 February 2010.

# CIRCUMSTANCES IN WHICH YOU WILL NOT BE ALLOCATED HONG KONG PUBLIC OFFER SHARES

Full details of the circumstances in which you will not be allocated Hong Kong Public Offer Shares are set out in the notes attached to the Application Forms, and you should read them carefully. You should note the following situations in which Hong Kong Public Offer Shares will not be allocated to you or your application is liable to be rejected:

## (a) If your application is revoked:

By completing and submitting an Application Form or giving an electronic application instruction, you agree that your application or the application made by the WHITE Form eIPO Service Provider or HKSCC on your behalf is irrevocable until after the fifth day after the time of the opening of the Application Lists (which is expected to be Wednesday, 10 February 2010). This agreement will take effect as a collateral contract with our Company, and will become binding when you lodge your Application Form or give your electronic application instruction to the WHITE Form eIPO Service Provider or HKSCC and an application has been made by HKSCC Nominees on your behalf accordingly. This collateral contract will be in consideration of our Company agreeing that it will not offer any Hong Kong Public Offer Shares to any person on or before Monday, 1 March 2010 except by means of one of the procedures referred to in this Prospectus.

Your application or the application made by HKSCC Nominees on your behalf may only be revoked on or before Wednesday, 10 February 2010 if a person responsible for this Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for this Prospectus.

If any supplement to this Prospectus is issued, applicant(s) who have already submitted an application may or may not (depending on the information contained in the supplement) be notified that they can withdraw their applications. If application(s) have not been so notified, or if applicant(s) have been notified but have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants will be deemed to have applied on the basis of this Prospectus as supplemented.

If your application or the application made by the **WHITE** Form eIPO Service Provider or HKSCC Nominee on your behalf has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot respectively.

## (b) If the allotment of Hong Kong Public Offer Shares is void:

The allotment of Hong Kong Public Offer Shares to you or to HKSCC Nominees (if you give electronic application instruction to HKSCC or apply by a YELLOW Application Form) will be void if the Listing Committee of the Hong Kong Stock Exchange does not grant permission to list the Hong Kong Public Offer Shares either:

- within three weeks from the closing of the Applications Lists in respect of the Hong Kong Public Offer; or
- within a longer period of up to six weeks if the Listing Committee of the Hong Kong Stock Exchange notifies our Company of that longer period within three weeks of the closing of the Application Lists.

# (c) If you make applications under the Hong Kong Public Offering as well as the International Offering:

You or the person whose benefits you apply for have taken up or indicated an interest or applied for or received or have been or will be placed or allocated (including conditionally and/or provisionally) International Offer Shares in the International Offering. By filling in any of the Application Forms or giving electronic application instructions to the WHITE Form eIPO Service Provider or HKSCC electronically, you agree not to apply for International Offer Shares under the International Offering. Reasonable steps will be taken to identify and reject applications under the Hong Kong Public Offering from investors who have received International Offer Shares, and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Public Offer Shares in the Hong K

# (d) If our Company, the Sole Global Coordinator or their respective agents exercise their discretion:

Our Company, the Sole Global Coordinator, the WHITE eIPO Service Provider (where applicable) and their respective agents or nominees have full discretion to reject or accept any application, or to accept only part of any application, without having to give any reasons for any rejection or acceptance.

#### (e) Your application will be rejected or not be accepted if:

- > your application is a multiple or a suspected multiple applications;
- your Application Form is not completed correctly in accordance with the instructions as stated in the Application Form (if you apply by an Application Form);
- > your electronic application instructions through the WHITE Form eIPO service are not completed in accordance with the instructions, terms and conditions set out in the designated website at www.eipo.com.hk;
- > your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonored on its first presentation;
- you or the person for whose benefit you are applying have applied for and/or received or will receive International Offer Shares under the International Offering;
- > we believe that by accepting your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is received or your address is located;
- ➤ if you apply for more than 100% of the Hong Kong Public Offer Shares available for allocation in either Pool A or Pool B Hong Kong Public Offer Shares; or
- > any of the Underwriting Agreements does not become unconditional or it is terminated in accordance with their respective terms thereof.

If you are giving **electronic application instructions** to HKSCC to apply for Hong Kong Public Offer Shares on your behalf, you will also not be allocated any Hong Kong Public Offer Shares if HKSCC Nominee's application is not accepted.

#### **REFUND OF APPLICATION MONIES**

If you do not receive any Hong Kong Public Offer Shares for any reason, our Company will refund your application monies, including brokerage of 1%, SFC transaction levy of 0.004% and Hong Kong Stock Exchange trading fee of 0.005%. No interest will be paid thereon.

If your application is accepted only in part, we will refund to you the appropriate portion of your application monies (including the related brokerage of 1%, SFC transaction levy of 0.004% and Hong Kong Stock Exchange trading fee of 0.005%) without interest.

## 1. GENERAL

- (a) If you apply for the Hong Kong Public Offer Shares in the Hong Kong Public Offering, you will be agreeing with our Company and the Sole Global Coordinator (on behalf of the Hong Kong Underwriters) on the terms as set out below.
- (b) If you electronically instruct HKSCC via CCASS to cause HKSCC Nominees to apply for the Hong Kong Public Offer Shares on your behalf, you will have authorised HKSCC Nominees to apply on the terms and conditions set out below, as supplemented and amended by the terms and conditions applicable to the relevant application method.
- (c) If you give electronic application instructions to the White Form eIPO Service Provider through the designated website at <u>www.eipo.com.hk</u>, you will have authorised the White Form eIPO Service Provider to apply on the terms and conditions set out below, as supplemented and amended by the terms and conditions applicable to the White Form eIPO service.
- (d) In this section, references to "you", "applicants", "joint applicants" and other like references shall, if the context so permits, include references to both nominees and principals on whose behalf HKSCC Nominees or the White Form eIPO Service Provider is applying for the Hong Kong Public Offer Shares; and references to the making of an application shall, if the context so permits, include references to making applications electronically by giving instructions to HKSCC or by giving an application to the White Form eIPO Service Provider through the designated website for the White Form eIPO service.
- (e) Applicants should read this Prospectus carefully, including other terms and conditions of the Hong Kong Public Offering, the paragraph headed "The Hong Kong Public Offering" in the section headed "Structure of the Global Offering" and in the section headed "How to Apply for Hong Kong Public Offer Shares" in this Prospectus and the terms and conditions set out in the relevant Application Form or imposed by HKSCC and/or the White Form eIPO Service Provider (as the case may be) prior to making an application for the Hong Kong Public Offer Shares.

## 2. OFFER TO PURCHASE THE HONG KONG PUBLIC OFFER SHARES

- (a) You offer to purchase from our Company at the Offer Price the number of the Hong Kong Public Offer Shares indicated in your Application Form (or any smaller number in respect of which your application is accepted) on the terms and conditions set out in this Prospectus and the relevant Application Form.
- (b) For applicants using Application Forms, a refund cheque in respect of the surplus application monies (if any) representing the Hong Kong Public Offer Shares applied for but not allocated to you and representing the difference (if any) between the final Offer Price and the maximum Offer Price (including brokerage fee of 1%, SFC transaction levy of 0.004% and Hong Kong Stock Exchange trading fee of 0.005% attributable thereto), is expected to be sent to you at your own risk to the address stated on your Application Form by ordinary post. Details of the procedure for refunds relating to each of the Hong Kong Public Offering methods are contained below in the paragraphs headed "If your application for the Hong Kong Public Offer Shares is successful (in whole or in part)" and "Refund of your application monies-additional information" in this section.

- (c) Any application may be rejected in whole or in part.
- (d) Applicants under the Hong Kong Public Offering should note that in no circumstances (save for those provided under section 40 of the Companies Ordinance) can applications be withdrawn once submitted. For the avoidance of doubt, our Company and all other parties involved in the preparation of this Prospectus acknowledge that each CCASS Participant who gives, or causes to give, electronic application instructions to HKSCC via CCASS is a person who may be entitled to compensation under section 40 of the Companies Ordinance.

## **3. ACCEPTANCE OF YOUR OFFER**

- (a) The Hong Kong Public Offer Shares will be allocated after the Application Lists close. Our Company expects to announce the Offer Price, the level of indication of interest in the International Offering, the basis of allocation and the results of successful applicants under the Hong Kong Public Offering in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese) on or before Tuesday, 9 February 2010.
- (b) The results of allocations of the Hong Kong Public Offer Shares under the Hong Kong Public Offering, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers (where applicable) of successful applicants (where supplied) and the number of Hong Kong Public Offer Shares successfully applied for, will be made available on Tuesday, 9 February 2010 in the manner described in the paragraph headed "Results of allocations" in the section headed "How to Apply for Hong Kong Public Offer Shares Results of allocations" in this Prospectus.
- (c) Our Company may accept your offer to purchase (if your application is received, valid, processed and not rejected) by announcing the basis of allocations and/or making available the results of allocations publicly.
- (d) If our Company accepts your offer to purchase (in whole or in part), there will be a binding contract under which you will be required to purchase the Hong Kong Public Offer Shares in respect of which your offer has been accepted if the conditions of the Global Offering are satisfied and the Global Offering is not otherwise terminated. Further details are contained in the section headed "Structure of the Global Offering" in this Prospectus.
- (e) You will not be entitled to exercise any remedy of rescission for innocent misrepresentation at any time after acceptance of your application. This does not affect any other right you may have.

## 4. EFFECT OF MAKING ANY APPLICATION

- (a) By completing and submitting any Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:
  - instruct and authorise our Company, the Sole Sponsor and/or the Sole Global Coordinator (or their respective agents or nominees) to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect the registration of any Hong Kong Public Offer Shares allocated to you in your name(s) or HKSCC Nominees, as the case may be, as required by the

Articles of Association and otherwise to give effect to the arrangements described in this Prospectus and the relevant Application Form;

- undertake to sign all documents and to do all things necessary to enable you or HKSCC Nominees, as the case may be, to be registered as the holder of the Hong Kong Public Offer Shares allocated to you, and as required by the Articles of Association;
- represent and warrant that you understand that the Offer Shares have not been and will not be registered under the U.S. Securities Act, that you are not a U.S. person (as defined in Regulation S) and that you are outside the United States when completing the Application Form (as defined in Regulation S) and are not, and none of the other person for whose benefit you are applying, is a U.S. person (as defined in Regulation S) described under the U.S. Securities Act and will be acquiring the Offer Shares in an offshore transaction (as defined under Regulation S);
- represent, warrant and undertake that you are not restricted by any applicable laws of Hong Kong or elsewhere from making this application, paying any application monies for, or being allocated or taking up any Hong Kong Public Offer Shares; and you are not a legal or natural person of the People's Republic of China (other than Hong Kong, Macau and Taiwan);
- confirm that you have received a copy of this Prospectus and have only relied on the information and representations contained in this Prospectus in making your application, and not on any other information or representation concerning our Company and you agree that neither our Company, the Sole Global Coordinator and/or the Hong Kong Underwriters nor any of their respective directors, officers, employees, partners, agents, advisors or any other parties involved in the Global Offering will have any liability for any such other information or representations;
- agree (without prejudice to any other rights which you may have) that once your application has been accepted, you may not rescind it because of an innocent misrepresentation;
- (if the application is made for your own benefit) warrant that the application is the only application which will be made for your benefit on a WHITE or YELLOW application form or by giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing Participant or a CCASS Custodian Participant) or to the White Form eIPO Service Provider through the White Form eIPO service (www.eipo.com.hk);
- (if the application is made by an agent on your behalf) warrant that you have validly and irrevocably conferred on your agent all necessary power and authority to make the application;
- (if you are an agent for another person) warrant that reasonable enquiries have been made of that other person that the application is the only application which will be made for the benefit of that other person on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS (if you are a CCASS Investor Participant or applying through a CCASS Clearing Participant or a CCASS Custodian Participant) or to the White Form eIPO Service Provider through the White

Form eIPO Service (<u>www.eipo.com.hk</u>), and that you are duly authorised to sign the Application Form or to give electronic application instruction as that other person's agent;

- agree that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offering made available by our Company;
- > undertake and confirm that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for or taken up or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Offer Shares in the International Offering, nor otherwise participate in the International Offering;
- > warrant the truth and accuracy of the information contained in your application;
- agree to disclose to our Company, the Sole Sponsor, and/or the Hong Kong Share Registrar, the Sole Global Coordinator, the receiving bank, the Hong Kong Underwriters and their respective advisors, officers, agents personal data or any information about you or the person(s) for whose benefit you have made the application which they require;
- agree that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake and agree to accept the Hong Kong Public Offer Shares applied for, or any lesser number allocated to you under the application;
- authorise our Company to place your name(s) or the name of HKSCC Nominees, as the case may be, on the register of members of our Company as the holder(s) of any Hong Kong Public Offer Shares allocated to you, and our Company and/or its agents to send any Share certificate(s) (where applicable) and/or any refund cheque(s) (where applicable) to you or (in case of joint applicants) the first applicant in the Application Form by ordinary post at your own risk to the address stated on your Application Form (except that if you have applied for 1,000,000 Hong Kong Public Offer Shares or more and have indicated in your Application Form that you wish to collect your Share certificate(s) and/or refund cheque(s) (where applicable) in person, then you can collect your Share certificate(s) and/or refund cheque(s) (where applicable) in person between 9:00 a.m. and 1:00 p.m. on Tuesday, 9 February 2010 (Hong Kong time) from Computershare Hong Kong Investor Services Limited);
- ➤ if the laws of any place outside Hong Kong are applicable to your application, you agree and warrant that you have complied with all such laws and none of our Company, the Sole Sponsor, the Sole Global Coordinator and the Hong Kong Underwriters nor any of their respective officers or advisors will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions set out in the Application Forms and in this Prospectus;
- agree with our Company, for itself and for the benefit of each shareholder of our Company and so that our Company will be deemed by its acceptance in whole or in part of the application to observe and comply with the Companies Laws, the Companies Ordinance, the Company's Articles of Association and relevant laws and regulations;

- ➤ agree with our Company, each shareholder, director, manager and officer of our Company, and our Company acting for itself and for each director, manager and officer of our Company agrees with each shareholder, to refer all differences and claims arising from the Articles of Association or any rights or obligations conferred or imposed by the Companies Laws, the Companies Ordinance or other relevant laws and administrative regulations concerning the affairs of our Company to arbitration in accordance with the Articles of Association, and any reference to arbitration shall be deemed to authorise the arbitration tribunal to conduct hearings in open session and to publish its award, which shall be final and conclusive;
- agree with our Company and each shareholder of our Company that our Shares are freely transferable by the holders thereof;
- authorise our Company to enter into a contract on behalf of you with each Director and officer of our Company whereby such Directors and officers undertake to observe and comply with their obligations to shareholders stipulated in the Articles of Association;
- confirm that you have read the terms and conditions and application procedures set out in this Prospectus and the Application Forms and agree to be bound by them;
- confirm that you are aware of the restrictions on offering of the Offer Shares described in this Prospectus; and
- understand that these declarations and representations will be relied upon by our Company, the Sole Sponsor and/or the Sole Global Coordinator in deciding whether or not to allocate any Hong Kong Public Offer Shares in response to your application.
- (b) If you apply for the Hong Kong Public Offer Shares using a **YELLOW** Application Form, in addition to the confirmations and agreements referred to in (a) above you agree that
  - any Hong Kong Public Offer Shares allocated to you shall be registered in the name of HKSCC Nominees and deposited directly into CCASS operated by HKSCC for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant, in accordance with your election on the Application Form;
  - each of HKSCC and HKSCC Nominees reserves the right in its absolute discretion (1) not to accept any or part of such allotted Hong Kong Public Offer Shares allocated to you in the name of HKSCC Nominees or not to accept such allocated Hong Kong Public Offer Shares for deposit into CCASS; (2) to cause such allocated Hong Kong Public Offer Shares to be withdrawn from CCASS and transferred into your (or if you are a joint applicant, to the first applicant's name at your own risk and costs; and (3) to cause such allocated Hong Kong Public Offer Shares to be issued in your name (or, if you are a joint applicant, to the first applicant's) and in such a case, to post the Share certificates for such allocated Hong Kong Public Offer Shares at your own risk to the address on your Application Form by ordinary post or to make available the same for your collection;
  - each of HKSCC and HKSCC Nominees may adjust the number of allocated Hong Kong Public Offer Shares issued in the name of HKSCC Nominees;

- neither HKSCC nor HKSCC Nominees shall have any liability for the information and representations not contained in the Prospectus and the Application Forms;
- > neither HKSCC nor HKSCC Nominees shall be liable to you in any way.
- (c) In addition, by giving electronic application instructions to HKSCC via CCASS or instructing your broker or custodian who is a CCASS Clearing Participant or a CCASS Custodian Participant to give such instructions to HKSCC, you (and if you are joint applicants, each of you jointly and severally) are deemed to do the following additional things and neither HKSCC nor HKSCC Nominees will be liable to our Company nor any other person in respect of such things:
  - instruct and authorise HKSCC to cause HKSCC Nominees (acting as nominee for the CCASS Participants) to apply for the Hong Kong Public Offer Shares on your behalf;
  - > instruct and authorise HKSCC to arrange payment of the maximum Offer Price, the brokerage fee of 1%, the SFC transaction levy of 0.004% and the Hong Kong Stock Exchange trading fee of 0.005% thereon by debiting your designated bank account and, in the case of wholly or partly unsuccessful applications and/or if the final Offer Price is less than the maximum Offer Price of HK\$6.38 per Hong Kong Public Offer Share, refund the appropriate portion of the application monies by crediting your designated bank account;
  - where a WHITE Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for Hong Kong Public Offer Shares, HKSCC Nominees are only acting as nominees for the applicants and shall not be liable for any breach of the terms and conditions of the WHITE Application Form or this Prospectus;
  - instruct and authorise HKSCC to cause HKSCC Nominees to do on your behalf all the things which is stated to do on your behalf in the WHITE Application Form;
  - (in addition to the confirmations and agreements set out in paragraph (a) above) instruct and authorise HKSCC to cause HKSCC Nominees to do on your behalf the following:
    - agree that the Hong Kong Public Offer Shares to be allocated shall be registered in the name of HKSCC Nominees and deposited directly into CCASS for credit to your CCASS Investor Participant stock account or the stock account of the designated CCASS Participant in accordance with your election on the Application Form;
    - undertake and agree to accept the Hong Kong Public Offer Shares in respect of which you have given electronic application instructions or any lesser number;
    - undertake and confirm that you have not applied for or taken up or indicated an interest in or received or been placed or allocated (including conditionally and/or provisionally) and will not apply for or take up or indicate any interest in any International Offer Shares under the International Offering and will not otherwise participate in the International Offering;

- (if the electronic application instructions are given for your own benefit) declare that only one set of electronic application instructions has been given for your benefit;
- (if you are an agent for another person) declare that you have given only one set of
  electronic application instructions for the benefit of that other person, and that you
  are duly authorised to give those instructions as that other person's agent;
- understand that the above declaration will be relied upon by our Company, the Sole Sponsor and/or the Sole Global Coordinator in deciding whether or not to make any allocation of the Hong Kong Public Offer Shares in respect of the electronic application instructions given by you and that you may be prosecuted if you make a false declaration;
- authorise our Company to place the name of HKSCC Nominees on the register of members of our Company as the holder of the Hong Kong Public Offer Shares allocated in respect of your electronic application instructions and to send Share certificates (where applicable) and/or refund monies (where applicable) in accordance with arrangements separately agreed between our Company and HKSCC;
- confirm that you have read the terms and conditions and application procedures set out in this Prospectus and agree to be bound by them and are aware of the restrictions on the Hong Kong Public Offering described in this Prospectus;
- confirm that you have only relied on the information and representations in this Prospectus in giving your electronic application instructions or instructing your CCASS Clearing Participant or CCASS Custodian Participant to give electronic application instructions on your behalf;
- ➤ agree that our Company, the Sole Sponsor, the Sole Global Coordinator and/or the Hong Kong Underwriters and any of their respective directors, officers, employees, partners, agents, advisors and any other parties involved in the Global Offering (to the extent relevant or applicable) are liable only for the information and representations contained in this Prospectus;
- agree (without prejudice to any other rights which you may have) that once the application of HKSCC Nominees has been accepted, the application cannot be rescinded for innocent misrepresentation or other than as provided in this Prospectus;
- ➤ agree to disclose your personal data to the Sole Global Coordinator, the Sole Sponsor, our Company, the Hong Kong Share Registrar, the receiving banker and Hong Kong Underwriters, their respective agents and advisors together with any information about you which they require or the person(s) for whose benefit you have made the application;
- agree that any application made by HKSCC Nominees on behalf of that person pursuant to electronic application instructions given by that person is irrevocable

before Wednesday, 10 February 2010, such agreement to take effect as a collateral contract with our Company and to become binding when you give the instructions and such collateral contract to be in consideration of our Company agreeing that it will not offer any Hong Kong Public Offer Shares to any person before Monday, 1 March 2010, except by means of one of the procedures referred to in this Prospectus. However, HKSCC Nominees may revoke the application before the fifth day after the time of the opening of the Application Lists (excluding for this purpose any day which is not a business day (including Saturday)) if a person responsible for this Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for this Prospectus;

- agree that once the application of HKSCC Nominees is accepted, neither that application nor your electronic application instructions can be revoked and that acceptance of that application will be evidenced by the results of the Hong Kong Public Offering made available by our Company;
- agree to the arrangements, undertakings and warranties specified in the participant agreement between you and HKSCC and read with the General Rules of CCASS and the CCASS Operational Procedures, in respect of the giving of electronic application instructions relating to the Hong Kong Public Offer Shares; and
- agree with our Company for itself and for the benefit of each of our shareholders and so that our Company will be deemed by its acceptance in whole or in part of the application to observe and comply with the Companies Law, the Companies Ordinance and the Company's Articles of Association and relevant laws and regulations.

Our Company, the Sole Sponsor, the Sole Global Coordinator and/or the Hong Kong Underwriters or their respective directors and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in your application.

In the event of the application being made is a joint application, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been made, given or assumed by or imposed on the applicants jointly and severally. You may be prosecuted if you make a false declaration.

# 5. IF YOUR APPLICATION FOR THE HONG KONG PUBLIC OFFER SHARES IS SUCCESSFUL (IN WHOLE OR IN PART)

You will receive one Share certificate for all of the Hong Kong Public Offer Shares issued to you under the Hong Kong Public Offering (except pursuant to applications made on YELLOW Application Forms or by electronic application instructions to HKSCC via CCASS, in which case Share certificates will be deposited in CCASS).

Share certificates will only become valid certificates of title at 8:00 a.m. on Wednesday, 10 February 2010 provided that the Hong Kong Public Offering has become unconditional in all respects and the right of termination described in the section entitled "Underwriting — Underwriting Arrangements

and Expenses — Hong Kong Public Offering — Grounds for Termination" in this Prospectus has not been exercised.

## (a) If you are applying using a WHITE Application Form:

- Share certificate(s) and/or refund cheque(s) (where applicable) for these applicants who apply for less than 1,000,000 Hong Kong Public Offer Shares and who apply for 1,000,000 Hong Kong Public Offer Shares or more and have not indicated in their Application Forms that they wish to collect (where applicable) Share certificate(s) and (where applicable) refund cheque(s) are expected to be despatched on or before Tuesday, 9 February 2010 to the same address as that for Share certificate(s), being the address specified on the relevant Application Form.
- Applicants who apply on WHITE application forms for 1,000,000 Hong Kong Public Offer Shares or more under the Hong Kong Public Offering and have indicated in their Application Forms that they wish to collect (where applicable) Share certificates and (where applicable) refund cheque(s) in person from our Hong Kong Share Registrar may collect Share certificates and (where applicable) refund cheque(s) in person from our Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Tuesday, 9 February 2010.
- > Applicants being individuals who are applying for 1,000,000 Hong Kong Public Offer Shares or more and opt for personal collection cannot authorise any other person to make collection on their behalf. Corporate applicants who are applying for 1,000,000 Hong Kong Public Offer Shares or more and opt for personal collection must attend by their authorised representatives bearing letters of authorisation from the corporation stamped with the corporation's respective chops. Both individuals and authorised representative (where applicable) must produce, at the time of collection, evidence of identity acceptable to our Hong Kong Share Registrar.
- Uncollected (where applicable) Share certificate(s) and (where applicable) refund cheque(s) will be despatched by ordinary post at the applicants' own risk to the addresses specified in the relevant Application Forms.

# (b) If: (i) you are applying on a YELLOW Application Form; or (ii) you are giving electronic application instructions to HKSCC:

If your application is wholly or partly successful, your Share certificate(s) will be issued in the name of HKSCC Nominees and deposited into CCASS for credit to your CCASS Investor Participant stock account or the stock account of your designated CCASS Participant as instructed by you (on the Application Form or electronically, as the case may be), at the close of business on Tuesday, 9 February 2010 or, under certain contingent situations, on any other date as shall be determined by HKSCC or HKSCC Nominees.

> If you are applying through a designated CCASS Participant (other than a CCASS Investor Participant) on a YELLOW Application Form:

For Hong Kong Public Offer Shares credited to the stock account of your designated CCASS Participant (other than a CCASS Investor Participant), you can check the number of Hong Kong Public Offer Shares allocated to you with that CCASS Participant.

## > If you are applying as a CCASS Investor Participant on a YELLOW Application Form:

Our Company is expected to publish the results of the Hong Kong Public Offering, including the results of CCASS Investor Participants' applications, on the website of the Hong Kong Stock Exchange at <u>www.hkexnews.hk</u> and the Company's website at <u>www.immchina.com</u> and other channels as described in the section headed "How to apply for Hong Kong Public Offer Shares— Results of Allocations" in this Prospectus on Tuesday, 9 February 2010. You should check the results made available by our Company and report any discrepancies to HKSCC before 5:00 p.m. on Tuesday, 9 February 2010 or such other date as shall be determined by HKSCC or HKSCC Nominees. Immediately after the credit of the Hong Kong Public Offer Shares to your CCASS Investor Participant stock account you can check your new account balance via the CCASS Phone System or CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time). HKSCC will also make available to you an activity statement showing the number of Hong Kong Public Offer Shares credited to your stock account.

## > If you have given electronic application instructions to HKSCC:

Our Company is expected to publish the application results of the Hong Kong Public Offering, including the results of CCASS Participants' applications (and in the case of CCASS Clearing Participants and CCASS Custodian Participants, our Company shall include information relating to the beneficial owner, if supplied), your Hong Kong identity card/passport/Hong Kong business registration number or other identification code (as appropriate) in the manner described in the section headed "How to apply for Hong Kong Public Offer Shares—Results of Allocations" in this Prospectus on Tuesday, 9 February 2010. You should check the results made available by our Company and report any discrepancies to HKSCC before 5:00 p.m. on Tuesday, 9 February 2010 or any other date HKSCC or HKSCC Nominees chooses.

> If you are instructing your CCASS Clearing Participant or CCASS Custodian Participant to give electronic application instructions to HKSCC on your behalf:

You can also check the number of Hong Kong Public Offer Shares allocated to you and the amount of refund monies (if any) payable to you with that CCASS Clearing Participant or CCASS Custodian Participant.

# > If you are applying as a CCASS Investor Participant by giving electronic application instructions to HKSCC:

You can also check the number of the Hong Kong Public Offer Shares allocated to you and the amount of refund monies (if any) payable to you via the CCASS Phone System and CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time) on Tuesday, 9 February 2010.

Immediately after the credit of the Hong Kong Public Offer Shares to your CCASS Investor Participant stock account and the credit of the refund monies to your designated bank account, HKSCC will also make available to you an activity statement showing the number of the Hong Kong Public Offer Shares credited to your stock account and the amount of refund monies credited to your designated bank account (if any).

# (c) If you apply through White Form eIPO:

If you apply for 1,000,000 Hong Kong Public Offer Shares or more through the White Form eIPO service by submitting an electronic application to the White Form eIPO Service Provider through the

designated website at <u>www.eipo.com.hk</u> and your application is wholly or partially successful, you may collect your Share certificate(s) (where applicable) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Center, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Tuesday, 9 February 2010, or such other date as notified by our Company in the newspapers as the date of despatch/ collection of Share certificate(s)/e-Refund payment instructions/refund cheque(s).

If you do not collect your Share certificate(s) (where applicable) personally within the time specified for collection, they will be sent to the address specified in your application instructions to the **White** Form eIPO Service Provider promptly thereafter by ordinary post and at your own risk.

If you apply for less than 1,000,000 Hong Kong Public Offer Shares, your Share certificate(s) (where applicable) will be sent to the address specified in your application instructions to the White Form eIPO Service Provider on Tuesday, 9 February 2010 by ordinary post and at your own risk.

If you apply through the **White Form eIPO** service and paid the application monies from a single bank account, refund monies (if any) will be despatched to the application payment bank account in the form of e-Refund payment instructions on or around Tuesday, 9 February 2010; If you apply through the **White Form eIPO** service and paid the application monies from multiple bank accounts, refund monies (if any) will be despatched to the address as specified on the **White Form eIPO** application in the form of refund cheque(s) on or around Tuesday, 9 February 2010, by ordinary post at your own risk.

Please also note the additional information relating to refund of application monies overpaid, application monies underpaid or applications rejected by the **White Form eIPO** Service Provider set out below in "7. Additional Information for Applicants Applying Through **White Form eIPO**".

No receipt will be issued for application monies paid. Our Company will not issue temporary documents of title.

## 6. REFUND OF YOUR APPLICATION MONIES — ADDITIONAL INFORMATION

- (a) You will be entitled to a refund (any interest accrued on refund monies prior to the date of despatch of refund cheque(s) will be retained for the benefit of our Company) if:
  - > your application is not successful, in which case our Company will refund your application monies together with the brokerage fee, the SFC transaction levy and the Hong Kong Stock Exchange trading fee to you, without interest;
  - > your application is accepted only in part, in which case our Company will refund the appropriate portion of your application monies, the brokerage fee, the SFC transaction levy and the Hong Kong Stock Exchange trading fee, without interest;
  - the Offer Price (as finally determined) is less than the price per Hong Kong Public Offer Share initially paid by the applicant on application, in which case our Company will refund the surplus application monies together with the appropriate portion of the brokerage fee, the SFC transaction levy and the Hong Kong Stock Exchange trading fee, without interest; and

- the conditions of the Global Offering are not fulfilled in accordance with the section headed "Structure of the Global Offering — Conditions of the Hong Kong Public Offering" in this Prospectus.
- (b) If you apply on YELLOW Application Form for 1,000,000 Hong Kong Public Offer Shares or more under the Hong Kong Public Offering and have indicated on your Application Form that you wish to collect your refund cheque(s) (if any) in person, you may collect your refund cheque(s) (if any) in person from our Hong Kong Share Registrar on Tuesday, 9 February 2010. The procedure for collection of refund cheque(s) for YELLOW Application Form applicants is the same as that for WHITE Application Form applicants set out in sub-paragraph (a) of the paragraph headed "If your application for the Hong Kong Public Offer Shares is successful (in whole or in part)" in this section.

If you have applied for 1,000,000 Hong Kong Public Offer Shares or above and have not indicated on your Application Form that you will collect your refund cheque(s) (if any) in person, or if you have applied for less than 1,000,000 Hong Kong Public Offer Shares, your refund cheque(s) (if any) will be sent to the address on your Application Form on the date of despatch, which is expected to be on Tuesday, 9 February 2010, by ordinary post and at your own risk.

- (c) If you are applying by giving electronic instructions to HKSCC to apply on your behalf, all refund monies are expected to be credited to your designated bank account (if you are applying as a CCASS Investor Participant) or the designated bank account of your broker or custodian (if you are applying through a CCASS Clearing/Custodian Participant) on Tuesday, 9 February 2010.
- (d) Refund cheque(s) will be crossed "Account Payee Only", and made out to you, or if you are a joint applicant, to the first applicant on your Application Form.
- (e) Refund cheque(s) are expected to be despatched on Tuesday, 9 February 2010. Our Company intends to make special efforts to avoid undue delays in refunding money.
- (f) Part of your Hong Kong identity card number/passport number, or, if you are joint applicants, part of the Hong Kong identity card number/passport number of the first applicant, provided by you may be printed on your refund cheque(s), if any. Such data will be used for checking the validity of Application Forms and such data may also be transferred to a third party for such purpose and refund purpose. Your banker may require verification of your Hong Kong identity card number/ passport number before encashment of your refund cheque(s). Inaccurate completion of your Hong Kong identity card number/ passport number / passport number may lead to delay in encashment of or may invalidate your refund cheque(s).

## 7. ADDITIONAL INFORMATION FOR APPLICANTS APPLYING THROUGH WHITE FORM eIPO

For the purposes of allocating Hong Kong Public Offer Shares, each applicant giving electronic application instructions through the White Form eIPO service to the White Form eIPO Service Provider through the designated website will be treated as an applicant.

If your payment of application monies is insufficient, or in excess of the required amount, having regard to the number of Hong Kong Public Offer Shares for which you have applied, or if your

application is otherwise rejected by the White Form eIPO Service Provider, the White Form eIPO Service Provider may adopt alternative arrangements for the refund monies to you. Please refer to the additional information provided by the White Form eIPO Service Provider on the designated website www.eipo.com.hk.

Otherwise, any monies payable to you due to a refund for any of the reasons set out above in "-6. Refund of your application monies — additional information" shall be made pursuant to the arrangements described above in "-5. If your application for the Hong Kong Public Offer Shares is successful (in whole or in part) — (c) If you apply through White Form eIPO".

## 8. PERSONAL DATA

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on 20 December 1996. This Personal Information Collection Statement informs the applicant for and holder of the Hong Kong Public Offer Shares of the policies and practices of our Company and the Hong Kong Share Registrar in relation to personal data and the Ordinance.

## (a) Reasons for the collection of your personal data

From time to time it is necessary for applicants or registered holders of securities to supply their latest correct personal data to our Company or its agents and the Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar.

Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of our Company or the Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Public Offer Shares which you have successfully applied for and/or the despatch of Share certificate(s), and/ or the despatch of refund cheque(s) and/or the despatch of e-Refund payment instructions to which you are entitled.

It is important that applicants and holders of securities inform our Company and the Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

## (b) Purposes

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque, where applicable and verification of compliance with the terms and application procedures set out in the Application Forms and this Prospectus and announcing results of allocations of the Hong Kong Public Offer Shares;
- > enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
- > maintaining or updating the registers of holders of securities of our Company;

- conducting or assisting to conduct signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of our Company, such as dividends, rights issues and bonus issues;
- > distributing communications from our Company and its subsidiaries;
- > compiling statistical information and shareholder profiles;
- > making disclosures as required by laws, rules or regulations;
- > disclosing identities of successful applicants by way of press announcement or otherwise;
- > disclosing relevant information to facilitate claims on entitlements; and
- any other incidental or associated purposes relating to the above and/or to enable our Company and the Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and/or any other purpose to which the holders of securities may from time to time agree.

## (c) Transfer of personal data

Personal data held by our Company and the Hong Kong Share Registrar relating to the applicants and the holders of securities will be kept confidential but our Company and the Hong Kong Share Registrar may, to the extent necessary for achieving the above purposes or any of them, make such enquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain or transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to, from or with any and all of the following persons and entities:

- our Company or its appointed agents such as the Sole Global Coordinator, the Hong Kong Underwriters, financial advisors, receiving banker and our Company's overseas principal share registrar and the Hong Kong Share Registrar;
- HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Hong Kong Public Offer Shares to be deposited into CCASS);
- > any agents, contractors or third party service providers who offer administrative, telecommunications, computer, payment or other services to our Company and/or the Hong Kong Share Registrar in connection with the operation of their businesses;
- the Hong Kong Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- > any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers.

By signing an Application Form or by giving electronic application instructions to HKSCC via CCASS, you agree to all of the above.

## (d) Access and correction of personal data

The Ordinance provides the applicants and the holders of securities with rights to ascertain whether our Company and/or the Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, our Company and the Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices and the kinds of data held should be addressed to our Company for the attention of the Company Secretary or (as the case may be) the Hong Kong Share Registrar for the attention of the Privacy Compliance Officer for the purposes of the Ordinance.

## 9. MISCELLANEOUS

## (a) Commencement of dealings in our Shares

- Dealings in our Shares on the Main Board are expected to commence at 9:30 a.m. on Wednesday, 10 February 2010.
- > Our Shares will be traded in board lots of 500 Shares.
- Any Share certificates in respect of the Hong Kong Public Offer Shares collected or received by successful applicants will not be valid if the Global Offering is terminated in accordance with the terms of the Hong Kong Underwriting Agreements.

## (b) Our Shares will be eligible for admission into CCASS

- ➤ If the Hong Kong Stock Exchange grants the listing of and permission to deal in our Shares and the stock admission requirements of HKSCC are complied with, our Shares will be accepted as eligible securities by HKSCC for deposit, clearance and settlement in CCASS with effect from the date of commencement of dealings in our Shares on the Hong Kong Stock Exchange or any other date HKSCC chooses. Settlement of transactions between participants of the Hong Kong Stock Exchange is required to take place in CCASS on the second business day after any trading day.
- All activities under CCASS are subject to the General Rules of CCASS and CCASS Operational Procedures in effect from time to time.
- Investors should seek the advice of their stockbroker or other professional advisor for details of the settlement arrangement as such arrangement may affect their rights and interests.
- > All necessary arrangements have been made for our Shares to be admitted into CCASS.

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

The following is the full text of a report, prepared for the purpose of incorporation in this prospectus, received from the reporting accountants of our Company, Ernst & Young, Certified Public Accountants, Hong Kong.

**劃 ERNST & YOUNG** 安永

18th Floor Two International Finance Centre 8 Finance Street Central Hong Kong

29 January 2010

The Board of Directors International Mining Machinery Holdings Limited UBS AG, Hong Kong Branch

Dear Sirs,

We set out below our report on the financial information of International Mining Machinery Holdings Limited (formerly known as "TJCC IMM Holdings Ltd.", the "Company") and its subsidiaries (hereinafter collectively referred to as the "Group") including the consolidated income statements, the consolidated statements of comprehensive income, the consolidated statements of changes in equity and consolidated cash flow statements of the Group for the period from 12 April 2006 (date of incorporation) to 31 December 2006 and each of the two years ended 31 December 2007 and 2008 and the seven-month period ended 31 July 2009 (the "Relevant Periods"), the consolidated and company statements of financial position as at 31 December 2006, 2007 and 2008 and 31 July 2009, and a summary of significant accounting policies and other explanatory notes (the "Financial Information"), and the financial information for the seven-month period ended 31 July 2008 (the "31 July 2008 Financial Information"), for inclusion in the Prospectus of the Company dated 29 January 2010 (the "Prospectus") in connection with the proposed listing of the shares of the Company on the Main Board of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange").

The Company was incorporated in the Cayman Islands on 12 April 2006 as an exempted company with limited liability under the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands, for the purpose of acting as a holding company of the subsidiaries now comprising the Group, details of which are set out in Note 1 of Section II below.

As at the date of this report, no statutory audited financial statements have been prepared by the Company and the subsidiaries incorporated in the Cayman Islands and Mauritius since their respective dates of incorporation as there is no statutory requirement for them to provide statutory audited financial statements. We have, however, performed our own independent audit of all relevant transactions of the Company and these subsidiaries for the Relevant Periods. The statutory audited financial statements of the Company's subsidiaries established in Mainland China, the People's Republic of China (the "PRC"), were prepared in accordance with the relevant accounting principles and financial regulations applicable to the respective companies and were audited by auditors other than Ernst & Young, Certified Public Accountants, Hong Kong, the details of which are set out in Note 5 of Section II below.

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

The directors of the Company (the "Directors") have prepared the consolidated financial statements of the Group for the Relevant Periods, in accordance with International Financial Reporting Standards ("IFRSs") (which also include International Accounting Standards ("IASs") and Interpretations) issued by the International Accounting Standards Board (the "IASB") (the "IFRS Financial Statements"), which were audited by Ernst & Young Hua Ming.

The Financial Information has been prepared by the Directors based on the IFRS Financial Statements and in accordance with IFRSs.

The Directors are responsible for the preparation and the true and fair presentation of the Financial Information in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance. The directors of the respective companies of the Group are responsible for the preparation and true and fair presentation of the respective financial statements and, where appropriate, management accounts in accordance with the relevant accounting principles and financial regulations applicable to these companies. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and the true and fair presentation of the Financial Information that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Our responsibility is to express an opinion based on our audit on the Financial Information and to express a conclusion on financial information for 31 July 2008 Financial Information based on our review.

## Procedures performed in respect of the Financial Information

For the purpose of this report, we have carried out an independent audit on the Financial Information for the Relevant Periods in accordance with Hong Kong Standards on Auditing ("HKSAs"), and have carried out such additional procedures as we considered necessary in accordance with the Auditing Guideline 3.340 "Prospectuses and the Reporting Accountant" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA"). No adjustments were deemed necessary to the IFRS Financial Statements in preparing this Accountants' Report for inclusion in the Prospectus.

## Procedures performed in respect of the 31 July 2008 Financial Information

For the purpose of this report, we have also performed a review of the 31 July 2008 Financial Information in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the HKICPA. A review consists principally of making enquiries of management and applying analytical procedures and other review procedures. A review is substantially less in scope than an audit conducted in accordance with HKSAs and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion on the 31 July 2008 Financial Information.

## **Opinion in respect of the Financial Information**

In our opinion, the Financial Information for the Relevant Periods gives, for the purpose of this report, a true and fair view of the state of affairs of the Group and the Company as at 31 December

2006, 2007 and 2008 and 31 July 2009 and of the consolidated results and cash flows of the Group for each of the Relevant Periods.

## Review conclusion in respect of the 31 July 2008 Financial Information

Based on our review which does not constitute an audit, for the purpose of this report, nothing has come to our attention that causes us to believe that the 31 July 2008 Financial Information is not prepared, in all material aspects, in accordance with IFRSs.

## I. FINANCIAL INFORMATION

## **Consolidated income statements**

		For the period from 12 April 2006 (date of incorporation) to 31 December	Year ended 31 December		Seven-mor ended 3	•
	Notes	2006	2007	2008	2008	2009
		RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
REVENUE	7	545,878 (301,898)	857,633 (504,387)	1,279,693 (804,564)	702,624 (424,730)	873,018 (546,858)
Gross profit Other income and gains Selling and distribution	7	243,980 17	353,246 5,570	475,129 7,743	277,894 5,014	326,160 1,254
costs Administrative expenses		(36,091) (128,220) (15,220)	(72,695) (130,163)	(118,250) (167,802)	(54,290) (101,657)	(57,472) (88,578)
Other expenses Finance revenue	8	(15,328) 1,858	(14,567) 4,703	(10,023) 14,646	(6,076) 7,388	(6,578) 10,290
Finance costs Share of profit/(loss) of	8	(6,603)	(7,314)	(17,058)	(10,624)	(10,211)
associates	21		142	767	(63)	(24)
PROFIT BEFORE TAX Income tax — income/	9	59,613	138,922	185,152	117,586	174,841
(expense)	11	583	10,891	(38,990)	(22,669)	(36,401)
PROFIT FOR THE PERIOD/YEAR		60,196	149,813	146,162	94,917	138,440
Attributable to: Equity holders of the						
parent Minority interests		60,196	151,436 (1,623)	150,354 (4,192)	96,162 (1,245)	135,643 2,797
		60,196	149,813	146,162	94,917	138,440
Earnings per share — Basic	13	0.08	0.19	0.19	0.12	0.17

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

# Consolidated statements of comprehensive income

	For the period from 12 April 2006 (date of incorporation) to 31 December	Year e 31 Dec		Seven-mon ended 3	•
	2006	2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Profit for the period/year Other comprehensive income:	60,196	149,813	146,162	94,917	138,440
Exchange realignment	9,008	29,101	31,335	29,120	164
Total comprehensive income for the period/year Attributable to:	69,204	178,914	177,497	124,037	138,604
Equity holders of the parent Minority interests	69,204	180,537 (1,623)	181,689 (4,192)	125,282 (1,245)	135,807 2,797
	69,204	178,914	177,497	124,037	138,604

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

# Consolidated statements of financial position

		As at 31 December			As at 31 July
	Notes	2006	2007	2008	2009
		RMB'000	RMB'000	RMB'000	RMB'000
NON-CURRENT ASSETS					
Property, plant and equipment	15	230,025	282,732	279,340	264,119
Land use rights	16	132,897	129,773	126,649	142,650
Goodwill	19	101,203	101,203	101,203	101,203
Other intangible assets	17	52,002	40,116	48,909	40,001
Available-for-sale investments	18		7,500	7,500	7,500
Investments in associates	21	500	642	21,281	20,932
Deferred tax assets	22	10,752	8,959	10,257	8,041
Prepayments, deposits and other receivables	25	1,147	1,886	38,674	27,298
		528,526	572,811	633,813	611,744
CURRENT ASSETS					
Inventories	23	202,136	324,805	413,645	360,287
Trade and bills receivables	24	381,849	595,606	719,689	1,022,267
Prepayments, deposits and other receivables	25	26,872	59,235	70,135	56,802
Cash and cash equivalents	26	138,472	95,698	80,933	175,693
Amount due from a shareholder	27		19,560	19,181	19,684
Amounts due from related parties	28	7,836	122,761	221,799	272,329
		757,165	1,217,665	1,525,382	1,907,062
CURRENT LIABILITIES					
Interest-bearing loans	30	96,332	120,452	113,760	250,221
Trade and bills payables	31	194,320	315,463	418,413	469,742
Other payables and accruals	32	283,234	307,071	321,120	279,615
Tax payable		78,414	66,974	52,881	30,075
Amount due to holding company	29		74,632	126,760	160,231
Amounts due to shareholders	27	321	205	156	85
Amounts due to related parties	28	1,830	41,296	64,108	75,928
Preference shares	34				600,903
		654,451	926,093	1,097,198	1,866,800
NET CURRENT ASSETS		102,714	291,572	428,184	40,262
TOTAL ASSETS LESS CURRENT LIABILITIES		631,240	864,383	1,061,997	652,006
NON-CURRENT LIABILITIES					
Deferred tax liabilities	22	54,984	42,300	49,395	54,980
Preference shares	34	499,757	541,158	554,180	
		554,741	583,458	603,575	54,980
Net Assets		76,499	280,925	458,422	597,026
EQUITY Equity attributable to equity holders of the parent:					
Ordinary share capital	33	73	78	78	78
Reserves	35	76,426	257,464	439,153	574,960
		76,499	257,542	439,231	575,038
Minority interests			23,383	19,191	21,988
Total Equity		76,499	280,925	458,422	597,026
T A					

# Consolidated statements of changes in equity

	Equity attributable to equity holders of the parent					rent		
			Statutory		Exchange			
		account	reserve fund		fluctuation reserve	Total	Minority interests	Total equity
	RMB'000	RMB'000		-	RMB'000			
At date of incorporation,								
12 April 2006			—	—			—	
Issue of shares Total comprehensive income for		7,222	—	—	—	7,295		7,295
the period Transfer from retained		—	—	60,196	9,008	69,204	_	69,204
earnings			10,092	(10,092)	)			
As at 31 December 2006 and	70	7 2 2 2 2	10.002	50 104	0.000	76 400		76 400
1 January 2007 Issue of shares		7,222 501	10,092	50,104	9,008	76,499		76,499
Total comprehensive income for	5	301	_		_	506	_	506
the year				151,436	29,101	180,537	(1,623)	178,914
Incorporation of a subsidiary Transfer from retained		_	—	_	_	-		25,006
earnings			15,890	(15,890)	)			
As at 31 December 2007 and 1 January 2008	78	7,723	25,982	185,650	38,109	257,542	23,383	280,925
Total comprehensive income for the year		_	_	150,354	31,335	181,689	(4,192)	177,497
As at 31 December 2008 and								
1 January 2009 Total comprehensive income for	78	7,723	25,982	336,004	69,444	439,231	19,191	458,422
the period				135,643	164	135,807	2,797	138,604
As at 31 July 2009	78	7,723	25,982	471,647	69,608	575,038	21,988	597,026
As at 1 January 2008 Total comprehensive income for		7,723	-	-	38,109	-	-	·
the period				96,162	29,120	125,282	(1,245)	124,037
As at 31 July 2008	78	7,723	25,982	281,812	67,229	382,824	22,138	404,962

## ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

# Consolidated cash flow statements

		For the period from 12 April 2006 (date of incorporation) to 31 December	Year e 31 Dec		Seven-mor ended 3	-
	Notes	2006	2007	2008	2008	2009
	Notes	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
CASH FLOWS FROM OPERATING ACTIVITIES Profit before tax Adjustments for: Depreciation of items of		59,613	138,922	185,152	117,586	174,841
property, plant and equipment Amortisation of land use	9	14,462	27,902	32,854	18,757	18,453
rights	9	1,953	3,124	3,124	1,823	1,972
intangible assets	9	7,429	11,886	15,269	6,934	8,908
equipment Write-down/(reversal) of inventories to net realisable	9	871	5	(463)	(92)	1,034
value Provision for impairment of	9	3,505	2,286	(1,948)	3,453	(13,550)
trade receivables	9	11,558	54	835		766
Finance costs	8	6,603	7,314	17,058	10,624	10,211
Finance revenue Share of (loss)/profit of	8	(1,858)	(4,703)	(14,646)	(7,388)	(10,290)
associates		—	(142)	(767)	63	24
(T ) · · · 1 11·11		104,136	186,648	236,468	151,760	192,369
(Increase) in trade and bills receivables Decrease/(increase) in prepayments, deposits and other		(66,283)	(205,011)	(124,918)	(186,572)	(303,344)
receivables Decrease/(increase) in		19,213	(32,363)	(10,900)	(65,990)	11,106
inventories		4,565	(112,625)	(86,892)	(59,252)	66,908
Increase in trade payables (Decrease)/increase in other		42,544	121,143	102,950	158,658	51,329
payables and accruals Increase in amount due to holding		(23,268)	50,001	64,522	100,184	(41,338)
company Increase in amounts due to related		—	74,632	52,128	48,513	33,471
parties and shareholders		2,151	39,350	22,763	7,720	11,749
Income tax paid		83,058 (27,343)	121,775 (11,440)	256,121 (47,286)	155,021 (28,326)	22,250 (51,406)
Net cash inflow/(outflow) from operating activities		55,715	110,335	208,835	126,695	(29,156)

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# Consolidated cash flow statements — (Continued)

	For the period from 12 April 2006 (date of incorporation) to 31 December	Year e 31 Dec		Seven-mor ended 3	
	2006	2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of items of property, plant					
and equipment Purchase of items of intangible	(32,575)	(70,713)	(66,994)	(44,742)	(10,240)
assets Purchase of associates Proceeds from disposal of items of	(500)	_	(24,062) (20,000)	_	_
property, plant and equipment Acquisition of subsidiaries Purchases of available-for-sale	928 (298,269)	2,886	1,206	97	1,930
investments Increase in amounts due from related	—	(7,500)	_	_	_
parties	(6,891)	(109,725)	(98,718)	(84,222)	(40,828)
from a shareholder	1,858	(19,560) 2,079	379 2,037	735 1,197	(503) 589
Net cash outflow from investing activities CASH FLOWS FROM FINANCING ACTIVITIES	(335,449)	(202,533)	(206,152)	(126,935)	(49,052)
Proceeds from capital contribution — equity holders of the parent New bank loans	507,052 20,000	41,908 84,000	81,060	92,861	46,719 253,523
Repayment of bank loans	(101,298) (6,603)	(68,680) (5,228)	(87,752) (10,449)	(115,452) (10,624)	$(117,062) \\ (10,211)$
Net cash inflow/(outflow) from financing activities NET INCREASE/(DECREASE) IN	419,151	52,000	(17,141)	(33,215)	172,969
CASH AND CASH EQUIVALENTS Cash and cash equivalents at	139,417	(40,198)	(14,458)	(33,455)	94,761
incorporation date/at beginning of year/period Effect of foreign exchange rate	_	138,472	95,698	95,698	80,933
changes	(945)	(2,576)	(307)	(290)	(1)
CASH AND CASH EQUIVALENTS AT END OF PERIOD/YEAR	138,472	95,698	80,933	61,953	175,693

# Statements of financial position of the Company

		As at 31 December		As at 31 July	
	Notes	2006	2007	2008	2009
		RMB'000	RMB'000	RMB'000	RMB'000
NON-CURRENT ASSETS					
Investments in subsidiaries	20	369,857	345,981	323,719	323,610
CURRENT ASSETS					
Cash and cash equivalents	26	71,021	8,212	1,617	5,458
Amounts due from subsidiaries	28	1,098	77,851	79,509	128,862
Amount due from a shareholder	27	—	19,560	19,181	19,684
Amounts due from related parties	28	7,836	122,761	210,960	244,508
		79,955	228,384	311,267	398,512
CURRENT LIABILITIES					
Amount due to a holding company	29	_	74,632	126,760	160,231
Amounts due to shareholders	27	321	205	156	85
Amount due a related party	28	1,830	19,974	35,775	45,727
Preference shares	34				600,903
		2,151	94,811	162,691	806,946
NET CURRENT ASSETS / (LIABILITIES)		77,804	133,573	148,576	(408,434)
TOTAL ASSETS LESS CURRENT LIABILITIES		447,661	479,554	472,295	(84,824)
NON-CURRENT LIABILITIES					
Preference shares	34	499,757	541,158	554,180	
Net liabilities		(52,096)	(61,604)	(81,885)	(84,824)
EQUITY					
Ordinary share capital	33	73	78	78	78
Reserves	35	(52,169)	(61,682)	(81,963)	(84,902)
Total deficits		(52,096)	(61,604)	(81,885)	(84,824)

## II. NOTES TO FINANCIAL INFORMATION

## 1. CORPORATE INFORMATION

The Company was incorporated in the Cayman Islands on 12 April 2006 as an exempted company with limited liability under the Companies Law, Chapter 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The Group is principally engaged in the manufacture and sale of mining machinery in Mainland China. The registered office of the Company is located at Walker House, PO Box 908GT, Mary Street, George Town, Grand Cayman, Cayman Islands.

On 14 April 2006, the Company acquired the entire issued share capital of International Mining Machinery Limited, a company incorporated in Mauritius ("IMM Mauritius"). On 16 May 2006, IMM Mauritius acquired the entire equity interests of Jiamusi Coal Mining Machinery Co., Ltd. ("Jiamusi Machinery") and Jixi Coal Mining Machinery Co., Ltd. ("Jixi Machinery"), companies registered in the PRC, from Heilongjiang Coal Mining Machinery Group Co., Ltd. ("HCMMG"). Pursuant to the acquisition above, Jiamusi Machinery and Jixi Machinery became wholly-owned subsidiaries of the Company, as set out in Note 5 of Section II below.

In the opinion of the Directors, the Company's holding company is TJCC Holdings Ltd., which was incorporated in the Cayman Islands. TJCC Holdings Ltd.'s controlling shareholder is The Resolute Fund, L.P., which is a limited partnership, established under the laws of the state of Delaware in the United States. The Jordan Company, L.P., which was incorporated in the state of Delaware in the United States, manages The Resolute Fund, L.P.

## 2. BASIS OF PREPARATION

The acquisition of subsidiaries during the Relevant Periods has been accounted for using the purchase method of accounting. This method involves allocating the costs of the business combinations to the fair value of the identifiable assets acquired, and liabilities and contingent liabilities assumed at the date of acquisition. The cost of the acquisition is measured at the aggregate of the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition.

For the consolidated Financial Information, the results of subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases. All significant intra-group transactions and balances within the Group are eliminated on consolidation.

The Financial Information has been prepared in accordance with IFRSs which comprise standards and interpretations approved by the IASB that are applicable to the Relevant Periods and the disclosure requirements of the Hong Kong Companies Ordinance.

The Financial Information has been prepared under the historical cost convention. The Financial Information is presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated.

## 3. NET CURRENT LIABILITIES

As at 31 July 2009, the net current liabilities and deficit in assets of the Company amounted to RMB408,434,000 and RMB84,824,000, respectively. The Directors have prepared the Financial

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

Information on a going concern basis notwithstanding the net current liabilities and deficit in assets of the Company because the holding company, TJCC Holdings Ltd. has undertaken to provide continuing financial support to enable the Company to meet its liabilities as and when they fall due. The Directors confirm that the financial support from the holding company will discontinue upon listing.

Pursuant to the resolutions of the directors of TJCC IMM Jiamusi Holdings Ltd. ("TJCC IMM Jiamusi") passed on 23 December 2009 and 31 December 2009, TJCC IMM Jiamusi declared special dividends of US\$15,821,000 (equivalent to approximately RMB108,087,000) and US\$41,814,000 (equivalent to approximately RMB285,669,000), respectively, to the Company.

## 4.1 IMPACT OF ISSUED BUT NOT YET EFFECTIVE IFRSs

The Group has not applied the following new and revised IFRSs, which have been issued but are not yet effective, in this Financial Information.

First-time Adoption of IFRSs <sup>1</sup>
Business Combinations <sup>1</sup>
Consolidated and Separate Financial Statements <sup>1</sup>
Amendment to IAS 39 Financial Instruments: Recognition and Measurement — Eligible Hedged Items <sup>1</sup>
Distributions of Non-cash Assets to Owners <sup>1</sup>
Transfers of Assets from Customers <sup>2</sup>
Amendments to IFRS 2 Share-based Payment - Group Cash-settled Share-based
Payment Transactions <sup>3</sup>
Classifications of Rights Issues <sup>4</sup>
Extinguishing Financial Liabilities with Equity Instruments <sup>5</sup>
Related Party Transactions <sup>6</sup>
Prepayments of a Minimum Funding Requirement <sup>6</sup>
Financial Instruments <sup>7</sup>

1 Effective for annual periods beginning on or after 1 July 2009

2 Effective for transfer of assets from customers received on or after 1 July 2009

3 Effective for annual periods beginning on or after 1 January 2010

4 Effective for annual periods beginning on or after 1 February 2010

5 Effective for annual periods beginning on or after 1 July 2010

6 Effective for annual periods beginning on or after 1 January 2011

7 Effective for annual periods beginning on or after 1 January 2013

Apart from the above, the IASB has also issued *Improvements to IFRSs 2009*\* which sets out amendments to a number of IFRSs resulting from its annual improvements project published in April 2009. Except for the amendments to IFRS 2, IAS 38, IFRIC 9 and IFRIC 16 which are effective for annual periods beginning on or after 1 July 2009, the remaining amendments are effective for annual periods beginning on or after 1 July 2010 although there are separate transitional provisions for each standard or interpretation.

IFRS 1 (Revised) was issued with an aim to improve the structure of the standard. The revised version of the standard does not make any changes to the substance of accounting by first time-time adopters. As the Group is not a first-time adopter of IFRS, the amendments will not have any financial impact on the Group.

<sup>\*</sup> The improvements to IFRSs 2009 includes amendments to IFRS 2, IFRS 5, IFRS 8, IAS 1, IAS 7, IAS 17, IAS 18, IAS 36, IAS 38, IAS 39, IFRIC 9 and IFRIC 16.

## ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

The IFRS 1 Amendments provide relief from the full retrospective application of IFRSs for the measurement of oil and gas assets and leases. As a result of extending the options for determining deemed cost to oil and gas assets, the exiting exemption relating to decommissioning liabilities has also been revised. The amendments will not have any material financial impact on the Group.

The revised IFRS 3 introduces a number of changes in accounting for business combinations that will impact the amount of goodwill recognised, the reported results in the period that an acquisition occurs, and future reported results. The revised IAS 27 requires that a change in the ownership interest of a subsidiary without loss of control is accounted for as an equity transaction. Therefore, such a change will have no impact on goodwill, nor will it give rise to a gain or loss. Furthermore, the revised standard changes the accounting for losses incurred by the subsidiary as well as the loss of control of a subsidiary. Other consequential amendments were made to IAS 7 *Statement of Cash Flows*, IAS 12 *Income Taxes*, IAS 21 *The Effects of Changes in Foreign Exchange Rates*, IAS 28 *Investments in Associates* and IAS 31 *Interests in Joint Ventures*. The changes introduced by the revised IFRS 3 and revised IAS 27 are to be applied prospectively and will affect the accounting of future acquisitions and transactions with minority interests.

The amendment to IAS 39 addresses the designation of a one-sided risk in a hedged item, and the designation of inflation as a hedged risk or portion in particular situations. It clarifies that an entity is permitted to designate a portion of the fair value changes or cash flow variability of a financial instrument as hedged item. As the Group has not entered into any such hedges, the amendment is unlikely to have any financial impact on the Group.

IFRIC 17 standardises practice in the accounting for all non-reciprocal distributions of non-cash assets to owners. This new interpretation clarifies that (i) a dividend payable should be recognised when the dividend is appropriately authorised and is no longer at the discretion of the entity; (ii) an entity should measure the dividend payable at the fair value of the net assets to be distributed; and (iii) an entity should recognise the difference between the dividend paid and the carrying amount of the net assets distributed in profit or loss. Other consequential amendments were made to IAS 10 *Events after the Reporting Period* and IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*. The interpretation is unlikely to have any material financial impact on the Group.

IFRIC 18 provides guidance on the accounting by recipients that receive from customers items of property, plant and equipment or cash for the acquisition or construction of such items, provided that these assets must then be used to connect the customer to a network or to provide the customer with ongoing access to a supply of goods or services, or to do both. As the Group has no transfers of assets from customers during the Relevant Periods, the interpretation is unlikely to have any significant financial impact on the Group.

The amendments to IFRS 2 clarify the scope and the accounting for group cash-settled share-based payment transactions in the separate financial statements. The amendments to IFRS 2 also incorporate guidance previously included in IFRIC 8 *Scope of IFRS 2* and IFRIC 11 *IFRS 2* — *Group and Treasury Share Transactions*.

The IAS 32 Amendment revises the definition of financial liabilities such that right, options or warrants issued to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency are equity instruments, provided that the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments. As the Group currently has no such rights, options or warrants in issue, the amendments is unlikely to have any financial impact on the Group.

IFRIC 19 addresses the accounting by an entity when the terms of financial liability are renegotiated and resulted in the entity issuing equity instruments to a creditor of the entity to extinguish all or part of the financial liability. The interpretation clarifies that equity instruments issued to a creditor to extinguish a financial liability are consideration paid in accordance with IAS 39 *Financial Instruments: Recognition and Measurement* and the difference between the carrying amount of the financial liability extinguished, and the consideration paid, shall be recognised in profit or loss. The consideration paid should be measured based on the fair value of the equity instrument issued or, if the fair value of the equity instrument cannot be reliably measured, the fair value of the financial liability extinguished. As the Group has not renegotiated the terms of a financial liability and issued equity to settle the financial liability, the interpretation is unlikely to have any material financial impact on the Group.

The revised IAS 24 clarifies and simplifies the definition of a related party. The revised standard also provides a partial exemption for government-related entities to disclose details of all transactions and balances with the same government or entities that are controlled, jointly controlled or significantly influenced by the same government. The revision is unlikely to have any financial impact on the Group.

The IFRIC 14 Amendment requires an equity which is subject to minimum funding requirements to treat the benefit of an early payment for future services as a pension asset. The revision is unlikely to have any financial impact on the Group.

The new IFRS 9 uses a single approach to determine whether a financial asset is measured at amortised cost or fair value, replacing the many different rules in IAS 39. The approach in IFRS 9 is based on how an entity manages its financial instruments (its business model) and the contractual cash flow characteristics of the financial assets. It will be effective for annual periods beginning on or after 1 January 2013, with early adoption permitted.

The Group is in the process of making an assessment of the impact of these new and revised IFRSs and IFRICs upon initial application. Except for the Revised IFRS 3 and IAS 27 which will have an impact on future business combinations and transactions with minority interests and IFRS 9, the Group anticipates that these new and revised IFRSs and IFRICs are unlikely to have any significant impact on the Group's results of operations and financial position.

## 4.2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted by the Group in arriving at the Financial Information set out in this report, which conforms with IFRSs, are set out below:

These policies have been consistently applied to all the years/periods presented.

## **Basis of consolidation**

The Financial Information includes the financial statements of the Company and its subsidiaries comprising the Group for the Relevant Periods. The results of subsidiaries are consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

The acquisition of subsidiaries during the Relevant Periods has been accounted for using the purchase method of accounting. This method involves allocating the cost of the business combination to the fair value of the identifiable assets acquired, and liabilities and contingent liabilities assumed at the date of acquisition. The cost of the acquisition is measured at the aggregate of the fair value of the assets given and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition.

All significant intercompany transactions and balances within the Group are eliminated on consolidation.

Minority interests represent the interests of outside shareholders not held by the Group in the results and net assets of the Company's subsidiaries. An acquisition of minority interests is accounted for using the entity concept method whereby the difference between the consideration and the book value of the share of the net assets acquired is recognised as an equity transaction.

## Subsidiaries

A subsidiary is an entity whose financial and operating policies the Company controls, directly or indirectly, so as to obtain benefits from its activities.

The results of subsidiaries are included in the Company's income statements to the extent of dividends received and receivable. The Company's investments in subsidiaries are stated at cost less any impairment losses.

## Associates

An associate is an entity, not being a subsidiary or a jointly-controlled entity, in which the Group has a long term interest of generally not less than 20% of the equity voting rights and over which it is in a position to exercise significant influence.

The Group's investments in associates are stated in the consolidated statements of financial position at the Group's share of net assets under the equity method of accounting, less any impairment loss. The Group's share of the post-acquisition results and reserves of associates is included in the consolidated income statements and consolidated reserves, respectively. Unrealised gains and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's interests in the associates, except where unrealised losses provide evidence of an impairment of the asset transferred.

The results of associates are included in the Company's income statement to the extent of dividends received and receivable. The Company's investments in associates are treated as non-current assets and are stated at cost less any impairment losses.

## Goodwill

Goodwill arising on the acquisition of subsidiaries and associates represents the excess of the cost of the business combination over the Group's interest in the net fair value of the acquirees' identifiable assets acquired, and liabilities and contingent liabilities assumed as at the date of acquisition. Goodwill arising on acquisition is recognised in the consolidated statements of financial position as an asset, initially measured at cost and subsequently at cost less any accumulated impairment losses. In the case of associates, goodwill is included in the carrying amount thereof, rather than as a separately identifiable asset on the consolidated statements of financial position. The carrying amount of goodwill is reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units, or groups of cash-generating units, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognised. An impairment loss recognised for goodwill is not reversed in a subsequent period. Where goodwill forms part of a cash-generating unit (group of cash-generating units) and part of the operation within the unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

## **Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding other sales taxes or duties. The following specific recognition criteria must also be met before revenue is recognised:

## (a) Sale of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have been transferred and the title has been passed to the buyer, provided that the Group maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the goods sold;

## (b) Rendering of services

Revenue from the rendering of services is recognised when such services are rendered and when it is probable that the economic benefits associated with the transaction will flow to the entity; and

#### (c) Interest income

Interest income, on an accrual basis using the effective interest method by applying the rate that discounts the estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, *i.e.*, assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised.

All other borrowing costs are recognised as expenses in the income statements in the period in which they are incurred.

## Foreign currencies

The Financial Information is presented in Renminbi ("RMB"), which is the Company's presentation currency. Each entity within the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency.

Foreign currency transactions are initially recorded using the functional currency rates of exchange ruling at the dates of transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the reporting date. All differences are taken to the income statement. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in foreign currency are translated using the exchange rates at the dates when the fair value was determined.

The functional currencies of certain overseas entities within the Group are currencies other than RMB. As at the reporting date, the assets and liabilities of these entities are translated into RMB at the exchange rates ruling at the reporting date and, their income statements are translated into RMB at the weighted average exchange rates for the year. The resulting exchange differences are included in a separate component of equity. On disposal of a foreign entity, the deferred cumulative amount recognised in equity relating to that particular foreign operation is recognised in the consolidated income statements.

For the purpose of the consolidated cash flow statements, the cash flows of overseas entities within the Group are translated into RMB at the exchange rates ruling at the dates of the cash flows. Frequent recurring cash flows of overseas entities within the Group which arise throughout the year are translated into RMB at the weighted average exchange rates for the year.

## Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Where the grant relates to an expense item, it is recognised as income over the periods necessary to match the grant on a

systematic basis to the costs that it is intended to compensate. Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the consolidated income statements over the expected useful life of the relevant asset by equal annual instalments.

#### Income tax

Income tax comprises current and deferred tax. Income tax is recognised in the consolidated income statements or in equity if it relates to items that are recognised in the same or a different period directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities.

Deferred tax is provided, using the liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- > where the deferred tax liabilities arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- > in respect of taxable temporary differences associated with investments in subsidiaries and associates where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised, except:

- ➤ where the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- ➤ in respect of deductible temporary differences associated with investments in subsidiaries and associates, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised. Conversely, previously unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised.

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Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## Dividends

Dividends proposed by the Directors are classified as a separate allocation of retained earnings within the equity section of the statements of financial position, until they have been approved by the shareholders in a general meeting. When these dividends have been approved by the shareholders and declared, they are recognised as a liability.

## Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the income statements in the period in which it is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment, and where the cost of the item can be measured reliably, the expenditure is capitalised as an additional cost of that asset or as a replacement.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The estimated useful lives of property, plant and equipment are as follows:

Buildings	20 to 40 years
Plant and machinery	10 years
Office equipment	5 years
Motor vehicles	5 years

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately.

Residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the income statements in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents buildings, plant and machinery under construction or installation and testing which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction or installation and testing and capitalised borrowing costs on related borrowed funds during the period of construction or installation and testing. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

## Intangible assets (other than goodwill)

The useful lives of intangible assets are assessed to be finite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each reporting date.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

Intangible assets include customer bases which were acquired through acquisitions of subsidiaries and are recognised according to their fair values on the acquisition date. Customer bases are amortised over their estimated useful lives of five years based on management's estimates.

A summary of the policies applied to the Group's intangible assets is as follows:

	Customer bases	Patents	Know how
Useful lives	5 years	8 years	5 years
Amortisation method used	Amortised on a straight line basis over the life of customer base	Amortised on a straight line basis over the life of the patent	Amortised on a straight line basis over the life of the Know how
Internally generated or acquired	Acquired	Acquired	Acquired

## Research and development costs

All research costs are charged to the income statements as incurred. Expenditure incurred on projects to develop new products is capitalised and deferred only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

## Land use rights

Land use rights are stated at cost less accumulated amortisation and any impairment losses. Land use rights are amortised on the straight-line basis over the lease terms of 50 years.

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#### Impairment of non-financial assets other than goodwill

When an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, financial assets and deferred tax assets), the asset's recoverable amount is estimated. An asset's recoverable amount is calculated as the higher of the asset's or cash-generating unit's value in use and its fair value less costs to sell, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the income statement in the period in which it arises.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined, net of depreciation/amortisation had no impairment loss been recognised for the asset in prior years. A reversal of such impairment loss is credited to the income statements in the period in which it arises.

## Investments and other financial assets

Financial assets in the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial assets, as appropriate. When financial assets are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

The Group assesses whether a contract contains an embedded derivative when the Group first becomes a party to it and assesses whether an embedded derivative is required to be separated from the host contract when the analysis shows that the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required under the contract.

The Group determines the classification of its financial assets after initial recognition and, where allowed and appropriate, re-evaluates this designation at the reporting date.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

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### Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on these financial assets are recognised in the income statements. The net fair value gain or loss recognised in the income statements do not include any dividends on these financial assets, which are recognised in accordance with the policy set out for "Revenue recognition" above.

Financial assets may be designated upon initial recognition as at fair value through profit or loss if the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognising gains or losses on them on a different basis; (ii) the assets are part of a group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) the financial asset contains an embedded derivative that would need to be separately recorded.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are subsequently carried at amortised cost using the effective interest method less any allowance for impairment. Amortised cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate and transaction costs. Gains and losses are recognised in the income statements when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets in listed and unlisted equity securities that are designated as available for sale or are not classified in any of the other two categories. After initial recognition, available-for-sale financial assets are measured at fair value, with gains or losses recognised as a separate component of equity until the investment is derecognised or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the consolidated income statements.

When the fair value of unlisted equity securities cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for that investment or (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such securities are stated at cost less any impairment losses.

#### Fair value

The fair value of investments that are actively traded in organised financial markets is determined by reference to quoted market bid prices at the close of business at the reporting date. For investments where there is no active market, fair value is determined using valuation techniques. Such techniques include using recent arm's length market transactions; reference to the current market value of another instrument which is substantially the same; and a discounted cash flow analysis.

### Impairment of financial assets

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired.

### Assets carried at amortised cost

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (*i.e.*, the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced either directly or through the use of an allowance account. The amount of the impairment loss is recognised in the consolidated income statements. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. Any subsequent reversal of an impairment loss is recognised in the consolidated income statement, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

In relation to trade and other receivables, a provision for impairment is made when there is objective evidence (such as the probability of insolvency or significant financial difficulties of the debtor and significant changes in the technological, market economic or legal environment that have an adverse effect on the debtor) that the Group will not be able to collect all of the amounts due under the original terms of an invoice. The carrying amount of the receivables is reduced through the use of an allowance account. Impaired debts are derecognised when they are assessed as uncollectible.

### Assets carried at cost

If there is objective evidence that an impairment loss has been occurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Impairment losses on these assets are not reversed.

### Available-for-sale financial assets

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the consolidated income statements, is transferred from equity to the income statement. A provision for impairment is made for available-for-sale equity investments when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgement. In addition, the Group evaluates other factors, such as the share price volatility. Impairment losses on equity instruments classified as available for sale are not reversed through the income statements.

Impairment losses on debt instruments are reversed through the income statement, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognised in the income statements.

### **Derecognition of financial assets**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- > the rights to receive cash flows from the asset have expired;
- the Group retains the rights to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of the Group's continuing involvement is the amount of the transferred asset that the Group may repurchase, except in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, where the extent of the Group's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

### Financial liabilities at amortised cost (including interest-bearing loans and borrowings)

Financial liabilities including trade and other payables, an amount due to holding company, amounts due to related parties and interest-bearing bank loans are initially stated at fair value less directly attributable transaction costs and are subsequently measured at amortised cost, using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost. The related interest expense is recognised within "finance costs" in the income statements.

Gains and losses are recognised in the consolidated income statements when the liabilities are derecognised as well as through the amortisation process.

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### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in the income statements. The net fair value gain or loss recognised in the income statements does not include any interest charged on these financial liabilities.

Where a contract contains one or more embedded derivatives, the entire hybrid contract may be designated as a financial liability at fair value through profit or loss, except where the embedded derivative does not significantly modify the cash flows or it is clear that separation of the embedded derivative is prohibited.

Financial liabilities may be designated upon initial recognition as at fair value through profit or loss if the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the liabilities or recognising gains or losses on them on a different basis; (ii) the liabilities are part of a group of financial liabilities which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) the financial liability contains an embedded derivative that would need to be separately recorded.

### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the consolidated income statements.

### Cash and cash equivalents

For the purpose of the cash flow statements, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired.

For the purpose of statements of financial position, cash and cash equivalents comprise cash on hand and at banks and term deposits, which are not restricted as to use.

### Inventories

Inventories are valued at the lower of cost and net realisable value. Cost is determined on a weighted average basis. The costs of raw materials comprise the purchasing costs of the materials and other costs incurred in bringing the materials to their present locations and conditions. The costs of work

in progress and finished goods comprise direct materials, direct labour and an appropriate proportion of manufacturing overheads.

Net realisable value is based on estimated selling prices, less estimated costs to be incurred to completion and disposal.

#### Provisions

A provision is recognised when the Group has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is included in finance cost in the income statements.

Provisions for product warranties granted by the Group on certain products are recognised based on sales volume and past experience of the level of repairs and returns, discounted to their present values as appropriate.

#### Leases

Leases that transfer substantially all the rewards and risks of ownership of assets to the Company, other than legal title, are accounted for as finance leases. At the inception of finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases are included in property, plant and equipment and depreciated over the shorter of the lease terms and the estimated useful lives of the assets. The finance costs of such leases are charged to the consolidated income statements so as to provide a constant periodic rate of charge over the lease terms.

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where the Company is the lessee, rentals payable under the operating leases, net of any incentives received from the lessor, are charged to the income statements on the straight-line basis over the lease terms.

#### **Retirement benefits**

Obligatory retirement benefits in the form of contributions under a defined contribution retirement scheme administered by local government agencies are charged to the income statements as incurred.

#### **Related parties**

A party is considered to be related to the Group if:

- (a) the party, directly or indirectly through one or more intermediaries, (i) controls, is controlled by, or is under common control with, the Group; (ii) has an interest in the Group that gives it significant influence over the Group; or (iii) has joint control over the Group;
- (b) the party is an associate;

- (c) the party is a jointly-controlled entity;
- (d) the party is a member of the key management personnel of the Group or its parent;
- (e) the party is a close member of the family of any individual referred to in (a) or (d);
- (f) the party is an entity that is controlled, jointly-controlled or significantly influenced by or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e); or
- (g) the party is a post-employment benefit plan for the benefit of the employees of the Group, or of any entity that is a related party of the Group.

#### 4.3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the Group's Financial Information requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

#### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial years are discussed below.

#### *(i) Impairment of goodwill*

The Group determines whether goodwill is impaired at least on an annual basis. This requires an estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating the value in use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and also to choose a suitable discount rate in order to calculate the present value of those cash flows. The estimation of the expected future cash flows from cash-generating unit could change significantly should the cash-generating units fail to sustain the estimated growth. The carrying amount of goodwill as at 31 December 2006, 2007 and 2008 and 31 July 2009 was RMB101,203,000. Further details are given in Note 19.

#### *(ii) Impairment of trade receivables*

Impairment of trade receivables is made based on an assessment of the recoverability of trade receivables. The identification of doubtful debts requires management's judgement and estimates. Provision is made when there is objective evidence that the Group will not be able to collect the debts. Where the actual outcome or further expectation is different from the original estimate, such differences will impact the carrying value of the receivables, doubtful debt expenses and write-back of trade receivables in the period in which such estimate has been changed.

### (iii) Impairment of property, plant and equipment

The carrying value of property, plant and equipment is reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable in accordance with

the accounting policy as disclosed in Note 3.2: Impairment of non-financial assets other than goodwill. The recoverable amount of an asset, or, where appropriate, the cash-generating unit to which it belongs, is calculated as the higher of its fair value less costs to sell and value in use. Estimating the value in use requires the Group to estimate future cash flows from the cash-generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

### (iv) Useful lives of property, plant and equipment

The Group determines the estimated useful lives and related depreciation charges for its property, plant and equipment. This estimate is based on the historical experience of the actual useful lives of property, plant and equipment of similar nature and functions. It could change significantly as a result of technical innovations, competitor actions in response to severe industry cycles or unforeseeable change in legal enforcement rights in future. Management will increase the depreciation charge where useful lives are less than previously estimated lives, or it will write off or write down technically obsolete or non-strategic assets that have been abandoned or sold.

### (v) Useful lives of intangible assets

The Group determines the estimated useful lives and related amortisation charges for its intangible assets. The useful lives of intangible assets are assessed to be finite. Intangible assets with finite lives are amortised over the useful economic lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each reporting date.

### (vi) Net realisable value of inventories

Net realisable value of an inventory is the estimated selling price in the ordinary course of business, less estimated costs to be incurred to completion and disposal. These estimates are based on the current market condition and the historical experience of selling products of similar nature which could change significantly as a result of changes in customer taste or competitor actions in response to severe consumer product industry cycles. Management reassesses these estimates at each reporting date.

### (vii) Deferred tax assets

Deferred tax assets are recognised for all deductible temporary differences, and carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

### (viii) Warranty expenses

The Group offers a twelve-month warranty for its products, during which free warranty service for the repair and maintenance of parts or components under normal usage is provided to customers. Management estimates warranty provisions based on historical cost data for repairs and maintenance and sales.

## 5. PARTICULARS OF COMPANIES COMPRISING THE GROUP AND ASSOCIATES

Particulars of the companies comprising the Group and associates at 31 July 2009 are set out below:

	Place and date of incorporation/ registration	Nominal value of registered/			, Principal
Name of company	and operations	paid-up capital	Direct	Indirect	activities
Subsidiaries			%	%	
International Mining Machinery Limited <sup>(1)</sup>	Mauritius 14 April 2006	US\$1	100	_	Investment holding
TJCC IMM Siwei Holdings Ltd. <sup>(1)</sup>	Cayman Islands 16 February 2007	US\$1	100	—	Investment holding
TJCC IMM Jiamusi Holdings Ltd. <sup>(1)</sup>	Cayman Islands 26 January 2007	US\$1	100	—	Investment holding
TJCC IMM Jixi Holdings Ltd. <sup>(1)</sup>	Cayman Islands 26 January 2007	US\$1	100	—	Investment holding
TJCC IMM AFC Holdings Ltd. <sup>(1)</sup>	Cayman Islands 16 February 2007	US\$1	100	—	Investment holding
International Mining Machinery Jiamusi Holdings Limited <sup>(2)</sup>	Hong Kong 31 January 2007	HK\$10	_	100	Investment holding
International Mining Machinery Jixi Holdings Limited <sup>(2)</sup>	Hong Kong 31 January 2007	HK\$10		100	Investment holding
International Mining Machinery AFC Holdings Limited <sup>(2)</sup>	Hong Kong 22 February 2007	HK\$10	_	100	Investment holding
Jiamusi Coal Mining Machinery Co., Ltd. <sup>(3)(a)</sup>	PRC/Mainland China 4 September 2002	RMB69,980,000	_	100	Manufacture and sale of coal mining machinery
Jixi Coal Mining Machinery Co., Ltd. <sup>(3)(a)</sup>	PRC/Mainland China 19 September 2001	RMB92,380,000	_	100	Manufacture and sale of coal mining machinery
Huainan Long Wall Coal Mining Machinery Co., Ltd. <sup>(4)(b)</sup>	PRC/Mainland China 27 June 2007	RMB100,000,000	_	75	Manufacture and sale of coal mining machinery

	Place and date of incorporation/ registration	Nominal value of registered/	intere	able equity st of the npany	Principal
Name of company	and operations	paid-up capital	Direct	Indirect	activities
Associates			%	%	
Huainan Shunli Coal Mining Machinery Repairing Co., Ltd. <sup>(5)(c)</sup>	PRC/Mainland China 29 November 2006	RMB2,000,000	_	25	Repair service for coal mining machinery
Neimenggu Tianlong Coal Mining Machinery Repairing Co., Ltd. <sup>(6)(d)</sup>	PRC/Mainland China 17 July 2008	RMB100,000,000	_	20	Repair service for coal mining machinery

Notes:

(1) No audited financial statements have been prepared for companies incorporated in the Cayman Islands and Mauritius, as they are not subject to any statutory audit requirements in their jurisdictions of establishment.

(2) The statutory financial statements for the period/year ended 31 December 2007 and 2008 were audited by Ernst & Young, Certified Public Accountants registered in Hong Kong.

(3) The statutory financial statements for the years ended 31 December 2006, 2007 and 2008 were audited by Heilongjiang Donglian Certified Public Accountants Co., Ltd. (黑龍江東聯會計師事務所有限公司), Certified Public Accountants registered in Mainland China.

(4) The statutory financial statements for the period/year ended 31 December 2007 and 2008 were audited by Huainan Jiusheng Certified Public Accountants (淮南九盛會計師事務所), Certified Public Accountants registered in Mainland China.

(5) The statutory financial statements for the years ended 31 December 2007 and 2008 were audited by Anhui Zhongxin Certified Public Accountants (安徽眾信會計師事務所), Certified Public Accountants registered in Mainland China.

(6) The statutory financial statements for the period ended 31 December 2008 were audited by Eerduosi Hongzheng Certified Public Accountants (鄂爾多斯鴻正會計師事務所), Certified Public Accountants registered in Mainland China.

\* The English names of the subsidiaries and auditors registered in the PRC represent the best efforts made by management of the Company to translate their Chinese names as they do not have official English names.

(a) On 16 May 2006, the Group acquired a 100% equity interest in Jiamusi Machinery and Jixi Machinery from HCMMG for a total consideration of RMB361,268,000. The results of Jixi Machinery and Jiamusi Machinery were consolidated from the date of acquisition. Although Jiamusi Machinery and Jixi Machinery were re-registered as Foreign-investment Enterprises ("FIEs") on 11 April 2006 and 10 April 2006 respectively, the acquisition was not completed until 16 May 2006, when all the terms set out in the equity transfer agreement dated 30 December 2005 signed between HCMMG and the Group were fulfilled.

(b) On 5 June 2007, International Mining Machinery AFC Holdings Limited ("IMM AFC"), a wholly-owned subsidiary of the Group, entered into an agreement with Huainan Benniu Machinery Co., Ltd. ("Benniu"), to establish Huainan Long Wall Coal Mining Machinery Co., Ltd. ("Huainan Long Wall") which is principally engaged in the manufacture and sale of armoured-face conveyors. Huainan Long Wall was registered as a FIE in accordance with the PRC Corporation Law on 27 June 2007. The Group contributed RMB75,000,000 in cash and owns a 75% equity interest in Huainan Long Wall. Benniu contributed machinery, equipment and inventories valued at RMB25,000,000 and owns a 25% equity interest in Huainan Long Wall. On 3 December 2009, IMM AFC, entered into an equity transfer agreement with Benniu in respect of the acquisition of the remaining 25% equity interest in Huainan Long Wall for a purchase consideration of RMB51,400,000. Huainan Long Wall will become a wholly-owned subsidiary of the Group upon successful completion of the acquisition.

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- (c) On 26 September 2006, the Group entered into an agreement with Huainan Shunli Machinery Co., Ltd. and Hefei Bosenfu Trade Co., Ltd. to establish Huainan Shunli Coal Mining Machinery Repairing Co., Ltd. which is principally engaged in the repaired services of coal mining machineries and was registered as a limited liability company in accordance with the PRC Corporation Law. The Group contributed RMB500,000 in cash and owns a 25% equity interest in Huainan Shunli Coal Mining Machinery Repairing Co., Ltd.. Huainan Shunli Machinery Co., Ltd. and Hefei Bosenfu Trade Co., Ltd. contributed RMB800,000 and RMB700,000 and own a 40% and 35% equity interest in Huainan Shunli Coal Mining Machinery Repairment Co., Ltd., respectively.
- (d) On 17 July 2008, the Group entered into an agreement with Shendong Tianlong Group Co., Ltd. and China Coal Mine Machinery Equipment Co., Ltd., to establish Neimenggu Tianlong Coal Mining Machinery Repairing Co., Ltd. ("NTCMMR") which is principally engaged in the repaired services of coal mining machinery and was registered as a limited liability company in accordance with the PRC Corporation Law. The Group contributed RMB20,000,000 in cash and owns a 20% equity interest in NTCMMR. Shendong Tianlong Group Co., Ltd. and China Coal Mine Machinery Equipment Co., Ltd. contributed RMB60,000,000 and RMB20,000,000 and own 60% and 20% equity interest in NTCMMR, respectively.

### 6. SEGMENT INFORMATION

The group is organised into three business units based on their products and services and has three reportable operating segments as follows:

(a) Roadheader products and aftermarket parts and services

Engaged in design, manufacture and sales of roadheader products and aftermarket services which include onsite service repairs, overhaul and supply of spare parts to customers.

(b) Shearer products and aftermarket parts and services

Engaged in design, manufacture and sales of shearer products and aftermarket services which include onsite service repairs, overhaul and supply of spare parts to customers.

(c) Armoured-face conveyors and related products and aftermarket parts and services

Engaged in manufacture and sales of armoured-face conveyors and related spare parts and aftermarket services which include onsite service repairs, overhaul and supply of spare parts to customers.

No operating segments have been aggregated to form the above reportable operating segments.

Segment profit or loss represents the profit or loss earned by each segment without allocation of central administration costs, directors' remuneration, certain financing costs (including finance revenue and finance costs) and income tax. Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements.

As the chief operating decision maker of the Group considers that most of the Group's consolidated revenue and results are attributable to the market in the PRC, the Group's consolidated assets are substantially located inside the PRC, no geographical information is presented.

The reportable segment's measure of profit or loss and revenues and the reconciliations of the reported segment results to the Group's profit or loss and revenues for the period from 12 April 2006 (date of incorporation) to 31 December 2006 are as follows:

	Roadheader products and aftermarket parts and services	Shearer products and aftermarket parts and services	Armoured- face conveyors and related products and aftermarket parts and services	Group
	RMB'000	RMB'000	RMB'000	RMB'000
Gross segment revenue Inter-segment revenue	295,982 	249,896		545,878
Revenue	295,982	249,896		545,878
Segment profit	87,682	34,743		122,425 (62,812)
Profit before income tax Income tax				59,613 583
Profit for the period				60,196
Items included in the measure of segment profit: Research and development costs Depreciation of items of property, plant and	2,379	9,973	_	12,352
equipment	7,216	7,246	_	14,462
Amortisation of land use rights	969	984	_	1,953
Amortisation of other intangible assets	6,190	1,239	_	7,429
Impairment of trade receivables	3,192	8,366		11,558
Write-down of inventories to net realisable value	1,370	2,135	_	3,505
Product warranty provision	1,318	4,323	—	5,641
Loss on disposal of items of property, plant and equipment	124	747		871

The reportable segment's measure of profit or loss and revenues and the reconciliations of the reported segment results to the Group's profit or loss and revenues for the year ended 31 December 2007 are as follows:

	Roadheader products and aftermarket parts and services RMB'000	Shearer products and aftermarket parts and services RMB'000	Armoured- face conveyors and related products and aftermarket parts and services RMB'000	Group RMB′000
	544 555	246.070		0.57 (22
Gross segment revenue	511,555	346,078	_	857,633
Revenue	511,555	346,078		857,633
Revenue	<u> </u>			
Segment profit or (loss) Unallocated operating costs*	142,220	23,039	(6,493)	158,766 (19,844)
Profit before income tax Income tax				138,922 10,891
Profit for the year				149,813
Items included in the measure of segment profit:				
Research and development costs Depreciation of items of property, plant and	9,991	16,435	—	26,426
equipment	13,543	14,357	2	27,902
Amortisation of land use rights	1,549	1,575	_	3,124
Amortisation of other intangible assets	9,905	1,981	_	11,886
Impairment of trade receivables	_	54	_	54
Write-down of inventories to net realisable value	2,286	_	_	2,286
Product warranty provision	3,082	6,150	_	9,232
(Gain)/loss on disposal of items of property, plant				
and equipment	(161)	166		5

The reportable segment's measure of profit or loss and revenues and the reconciliations of the reported segment results to the Group's profit or loss and revenues for the year ended 31 December 2008 are as follows:

	Roadheader products and aftermarket parts and services RMB'000	Shearer products and aftermarket parts and services RMB'000	Armoured- face conveyors and related products and aftermarket parts and services RMB'000	Group RMB'000
	KIVID UUU	KIVID UUU	KIVIB 000	KIVID UUU
Gross segment revenue	684,105	447,557	148,031	1,279,693
Revenue	684,105	447,557	148,031	1,279,693
Segment profit or (loss) Unallocated operating costs*	201,717	34,937	(17,818)	218,836 (33,684)
Profit before income tax Income tax				185,152 (38,990)
Profit for the year				146,162
Items included in the measure of segment profit: Research and development costs Depreciation of items of property, plant and	14,543	10,298	1,412	26,253
equipment	13,353	16,616	2,885	32,854
Amortisation of land use rights	1,549	1,575	—	3,124
Amortisation of other intangible assets	9,904	1,982	3,383	15,269
Impairment of trade receivables	204	631	—	835
Reversal of write-down of inventories to net realisable value Product warranty provision	5,690	(1,948) 7,704	3,701	(1,948) 17,095
(Gain)/loss on disposal of items of property, plant and equipment	(677)	214		(463)

The reportable segment's measure of profit or loss and revenues and the reconciliations of the reported segment results to the Group's profit or loss and revenues for the seven-month period ended 31 July 2008 are as follows:

	Roadheader products and aftermarket parts and services	Shearer products and aftermarket parts and services	Armoured- face conveyors and related products and aftermarket parts and services	Group
	RMB'000 (unaudited)	RMB'000 (unaudited)	RMB'000 (unaudited)	RMB'000 (unaudited)
Gross segment revenue	398,682	254,481	49,461	702,624
Revenue	398,682	254,481	49,461	702,624
Segment profit or (loss) Unallocated operating costs*	122,121	25,174	(5,128)	142,167 (24,581)
Profit before income tax Income tax				117,586 (22,669)
Profit for the period				94,917
Items included in the measure of segment profit:				
Research and development costs Depreciation of items of property, plant and	7,804	6,671	601	15,076
equipment	7,634	9,708	1,415	18,757
Amortisation of land use rights	904	919		1,823
Amortisation of other intangible assets	5,778	1,156		6,934
Impairment of trade receivables		—		—
Write-down of inventories to net realisable		2,452		2 4 5 2
value	2 720	3,453	1 226	3,453
Product warranty provision	2,739	4,374	1,236	8,349
equipment	(92)			(92)

The reportable segment's measure of profit or loss and revenues and the reconciliations of the reported segment results to the Group's profit or loss and revenues for the seven-month period ended 31 July 2009 are as follows:

	Roadheader products and aftermarket parts and services	Shearer products and aftermarket parts and services	Armoured- face conveyors and related products and aftermarket parts and services	Group
	RMB'000	RMB'000	RMB'000	RMB'000
Gross segment revenue	475,879	235,706	161,433	873,018
Revenue	475,879	235,706	161,433	873,018
Segment profit Unallocated operating costs*	150,024	14,342	19,328	183,694 (8,853)
Profit before income tax Income tax				174,841 (36,401)
Profit for the period				138,440
Items included in the measure of segment profit: Research and development costs Depreciation of items of property, plant and	7,603	8,293	921	16,817
equipment	6,984	9,691	1,778	18,453
Amortisation of land use rights	904	918	150	1,972
Amortisation of other intangible assets Impairment of trade receivables Write-down/(reversal of write-down) of inventories	_	6,934 766	1,974 —	8,908 766
to net realisable value	2,561	(16,111)		(13,550)
Product warranty provision	2,639	3,936	2,419	8,994
and equipment	(89)	1,123		1,034

Armouredface conveyors Roadheader and related Shearer products and products and products and aftermarket aftermarket aftermarket parts and parts and parts and services services services Elimination Group RMB'000 RMB'000 RMB'000 RMB'000 RMB'000 724,000 510,431 (28, 253)1,206,178 Unallocated assets ..... 79,513 Total assets ..... 1,285,691 Segment liabilities ..... 313,199 422,338 (28, 253)707,284 Unallocated liabilities ..... 501,908 Total liabilities 1,209,192

The segment assets and liabilities as at 31 December 2006 are as follows:

The segment assets and liabilities as at 31 December 2007 are as follows:

	Roadheader products and aftermarket parts and services RMB'000	Shearer products and aftermarket parts and services RMB'000	Armoured- Face Conveyors and related products and aftermarket parts and services RMB'000	Elimination RMB'000	Group RMB'000
Segment assets	948,787	605,292	124,159	(38,885)	1,639,353 
Total assets					1,790,476
Segment liabilities Unallocated liabilities	386,955	494,788	30,640	(38,885)	873,498 636,053
Total liabilities					1,509,551

The segment assets and liabilities as at 31 December 2008 are as follows:

	Roadheader products and aftermarket parts and services RMB'000	Shearer products and aftermarket parts and services RMB'000	Armoured- face conveyors and related products and aftermarket parts and services RMB'000	Elimination RMB'000	Group RMB'000
Segment assets	1,089,027	694,745	205,778	(62,659)	1,926,891 
Total assets	357,953	559,187	129,029	(62,659)	2,159,195 983,510 717,263
Total liabilities					1,700,773

The segment assets and liabilities as at 31 July 2009 are as follows:

	Roadheader products and aftermarket parts and services RMB'000	Shearer products and aftermarket parts and services RMB'000	Armoured- Face Conveyors and related products and aftermarket parts and services RMB'000	Elimination RMB'000	Group RMB'000
Segment assets	1,203,291	799,746	317,264	(71,687)	2,248,614 
Total assets					2,518,806
Segment liabilities Unallocated liabilities	348,657	652,388	185,101	(71,687)	1,114,459 807,321
Total liabilities					1,921,780

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Reportable segments' assets are reconciled to total assets as follows:

	31 December			31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Segment assets	1,206,178	1,639,353	1,926,891	2,248,614
Cash and cash equivalents Amount due from a shareholder (note 27) Amounts due from related parties	71,677	8,802 19,560 122,761	2,163 19,181 210,960	6,000 19,684 244,508
	79,513	151,123	232,304	270,192
Total assets per consolidated balance sheets	1,285,691	1,790,476	2,159,195	2,518,806

Reportable segments' liabilities are reconciled to total assets as follows:

	31 December			31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Segment liabilities	707,284	873,498	983,510	1,114,459
Unallocated liabilities				
Amount due to holding company (note 29)	_	74,632	126,760	160,231
Amounts due to shareholders (note 27)	321	205	156	85
Amounts due to related parties	1,830	19,974	35,775	45,727
Preference shares	499,757	541,158	554,180	600,903
Other corporate liabilities		84	392	375
	501,908	636,053	717,263	807,321
Total liabilities per consolidated balance sheets	1,209,192	1,509,551	1,700,773	1,921,780

### Information about major customers

During the period from 12 April 2006 (date of incorporation) to 31 December 2006, the Group made sales to two customers of RMB70,570,000 and RMB68,971,000, respectively, which individually exceeded 10% of the Group's total revenue for that period.

During the year ended 31 December 2007, the Group made sales to three customers of RMB139,149,000, RMB103,708,000, and RMB94,936,000, respectively, which individually exceeded 10% of the Group's total revenue for that year.

During the year ended 31 December 2008, the Group made sales to one customer of RMB170,564,000, which individually exceeded 10% of the Group's total revenue for that year.

During the seven months ended 31 July 2009, the Group made sales to two customers of RMB119,937,000 and RMB115,466,000, respectively, which individually exceeded 10% of the Group's total revenue for that period.

During the seven months ended 31 July 2008 (unaudited), the Group made sales to one customer of RMB109,796,000, which individually exceeded 10% of the Group's total revenue for that period.

### 7. REVENUE, OTHER INCOME AND GAINS

Revenue represents the net invoiced value of goods sold after various types of government surcharges, where applicable.

	For the period from 12 April 2006 (date of incorporation) to 31 December	Year ended 31 December		Seven-mor ended 3	•
	2006	2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Revenue					
Sale of Roadheader Products	263,673	414,642	571,897	341,659	419,174
Sale of Shearer Products	195,598	260,251	348,531	188,860	191,137
Sale of Armoured-face conveyors and	-	-	-	-	
related products	_	_	140,105	46,934	146,472
Aftermarket parts and services	86,607	182,740	219,160	125,171	116,235
	545,878	857,633	1,279,693	702,624	873,018
Other income and gains					
Waiver of unpaid trade debts by a					
creditor	_	2,325	303	_	
Sale of scrap materials	_	2,873	5,819	3,964	825
Gain on disposal of items of property,		,		,	
plant and equipment	_		463	92	
Others	17	372	1,158	958	429
	17	5,570	7,743	5,014	1,254

## 8. FINANCE REVENUE AND FINANCE COSTS

	For the period from 12 April 2006 (date of incorporation) to 31 December	5 (date ation) Year ended		Seven-mon ended 3	•
	2006	2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Finance revenue Interest income	1,858	4,703	14,646	7,388	10,290
Finance costs Loan interest Interest arising from discounted bills	5,503 1,100	4,866 2,448	14,495 2,563	8,767 1,857	9,290 
Total finance costs	6,603	7,314	17,058	10,624	10,211

## 9. PROFIT BEFORE TAX

The Group's profit before tax is arrived at after charging/(crediting):

	•		Year ended 31 December		th period 1 July
	2006	2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Cost of inventories sold Cost of services provided	301,566 332	500,861 3,526	802,596 1,968	423,238 1,492	541,221 5,637
Employee benefits expense (including directors remuneration as set out in Note 10)					
Wages and salaries	75,696	102,053	131,725	73,585	75,740
Pension scheme contributions	10,455	15,189	17,215	10,032	10,432
	86,151	117,242	148,940	83,617	86,172
Research and development costs	12,352	26,426	26,253	15,076	16,817
Auditors' remuneration	40	152	2,360	1,377	1,307
Depreciation of items of property, plant and					
equipment (Note 15)	14,462	27,902	32,854	18,757	18,453
Amortisation of land use rights (Note 16)	1,953	3,124	3,124	1,823	1,972
Amortisation of other intangible assets	,				
(Note 17)	7,429	11,886	15,269	6,934	8,908
Impairment of trade receivables	,	,	,	,	,
(Note 24)	11,558	54	835		766
Minimum lease payments under operating	,				
lease		527	3,575	2,535	2,451
Write-down/(reversal) of inventories to net			,	,	,
realisable value	3,505	2,286	(1,948)	3,453	(13, 550)
Product warranty provision	5,641	9,232	17,095	8,349	8,994
Loss/(gain) on disposal of items of property,		-	-	*	
plant and equipment	871	5	(463)	(92)	1,034
L and ederly ments			(	(	

### 10. DIRECTORS' REMUNERATION

Directors' remuneration during the Relevant Periods, disclosed pursuant to the Listing Rules and Section 161 of the Hong Kong Companies Ordinance, is as follows:

	For the period from 12 April 2006 (date of incorporation) to 31 December		ended cember	Seven-mon ended 3	•
	2006	2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Salaries, allowances and benefits in kind Performance related bonuses*	12,419 5,572	11,071 3,074	8,748 554	4,969 554	5,375 2,356
Retirement benefit scheme contributions	17,991	14,145	9,302	5,523	7,731

\* Certain executive directors of the Company are entitled to a bonus payment which is determined as a percentage of the profit after tax of the Group.

#### (a) Executive directors

The remuneration of each of the directors for the period from 12 April 2006 (date of incorporation) to 31 December 2006 is set out below:

	Salaries, allowances and benefits in kind RMB'000	Performance related bonuses RMB'000	Retirement benefit scheme contributions RMB'000	Total RMB'000
Name of directors				
Thomas H. Quinn		—		
Youming Ye	6,343	2,388	—	8,731
Kee-Kwan Allen Chan	4,957	1,592	—	6,549
John W. Jordan II				
Emory Williams	373	796	—	1,169
David W. Zalaznick	_		_	_
Rubo Li a/k/a John Lee	746	796		1,542
	12,419	5,572		17,991

The remuneration of each of the directors for the year ended 31 December 2007 is set out below:

	Salaries, allowances and benefits in kind RMB'000	Performance related bonuses RMB'000	Retirement benefit scheme contributions RMB'000	Total RMB'000
Name of directors				
Thomas H. Quinn	_		_	_
Youming Ye	3,208	607	_	3,815
Kee-Kwan Allen Chan	6,164	1,897	_	8,061
John W. Jordan II	_		_	
Emory Williams	562	190	_	752
David W. Zalaznick			_	
Rubo Li a/k/a John Lee	1,137	380	—	1,517
	11,071	3,074	_	14,145

The remuneration of each of the directors for the year ended 31 December 2008 is set out below:

	Salaries, allowances and benefits in kind	Performance related bonuses	Retirement benefit scheme contributions	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Name of directors				
Thomas H. Quinn			_	_
Youming Ye	2,385	554	_	2,939
Kee-Kwan Allen Chan	5,194		_	5,194
John W. Jordan II			_	_
Emory Williams	130		_	130
David W. Zalaznick			_	_
Rubo Li a/k/a John Lee	1,039			1,039
	8,748	554		9,302

The remuneration of each of the directors for the seven-month period ended 31 July 2008 is set out below:

	Salaries, allowances and benefits in kind	Performance related bonuses	Retirement benefit scheme contributions	Total
	RMB'000 (Unaudited)	RMB'000 (Unaudited)	RMB'000 (Unaudited)	RMB'000 (Unaudited)
Name of directors				
Thomas H. Quinn	_		_	
Youming Ye	1,215	554	_	1,769
Kee-Kwan Allen Chan	3,094		—	3,094
John W. Jordan II			—	_
Emory Williams	130		—	130
David W. Zalaznick				_
Rubo Li a/k/a John Lee	530			530
	4,969	554		5,523

The remuneration of each of the directors for the seven-month period ended 31 July 2009 is set out below:

	Salaries, allowances and benefits in kind	Performance related bonuses	Retirement benefit scheme contributions	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Name of directors				
Thomas H. Quinn		_	_	_
Youming Ye	1,780	478	_	2,258
Kee-Kwan Allen Chan	2,990	854	_	3,844
John W. Jordan II			_	_
Emory Williams	6		_	6
David W. Zalaznick		_	_	
Rubo Li a/k/a John Lee	599	1,024		1,623
	5,375	2,356		7,731

Except for Mr. Emory Williams and Mr. Rubo Li a/k/a John Lee, none of the executive directors of the Company received emoluments from the Group during the period from 12 April 2006 to 31 December 2006, the two years ended 31 December 2007, 2008 and period ended 31 July 2009. The emoluments of Mr. Youming Ye and Mr. Kee-Kwan Allen Chan are compensated by way of management fee payable by the Company to TJCC Services Ltd. ("TJCC Services"), part of which is related to their services arising from their individual capacity as senior management of the Company. Mr. Youming Ye and Mr. Kee-Kwan Allen Chan are also acting as the directors and shareholders of TJCC Services. The portion of the remuneration directly attributable to their services to the Company has been included in directors' remuneration.

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Mr. Thomas H. Quinn, Mr. John W. Jordan II and Mr. David W. Zalaznick did not receive any remuneration from the Company but were remunerated by The Jordan Company, L.P. arising from their individual capacity as senior management of The Resolute Fund, L.P.

On 4 December 2009, Mr. Emory Williams resigned as a director of the Company.

There was no arrangement under which directors waived or agreed to waive any remuneration during the Relevant Periods.

#### (b) Five highest paid employees

An analysis of the five highest paid employees within the Group during the Relevant Periods is as follows:

	Number of employees						
	For the period from 12 April 2006 (date of incorporation) to 31 December	Year ended 31 December		(date tion) Year ended Seven-m		Seven-mon ended 3	•
	2006	2007	2008	2008	2009		
				(unaudited)			
Directors	4	4	3	3	3		
Non-directors	1	1	2	2	2		
	5	5	5	5	5		

Details of directors' remuneration are set out in Note 10(a) of Section II above.

Details of the remuneration of the above non-directors, highest paid employees are as follows:

	For the period from 12 April 2006 (date of incorporation) to 31 December 2006		ended cember	Seven-mon ended 3	•
		2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Salaries, allowances and benefits in kind	771	2,239	3,449	2,117	1,903
Performance related bonuses Retirement benefit scheme	_	378			351
contributions			2		2
	771	2,617	3,451	2,117	2,256

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

The number of non-directors, highest paid employees whose remuneration fell within the following bands is as follows:

	Number of employees						
	For the period from 12 April 2006 (date of incorporation) to 31 December	Year ended 31 December				month period ed 31 July	
	2006	2007	2008	2008	2009		
				(unaudited)			
Nil to HK\$1,000,000	1	_	_	1	1		
HK\$1,000,001 to HK\$1,500,000	—		1	1			
HK\$1,500,001 to HK\$2,000,000	—	_	_		1		
Over HK\$2,000,000		1	1				
	1	1	2	2	2		

During the Relevant Periods, no director or highest paid individual waived or agreed to waive any emoluments and no emoluments were paid by the Group to the non-directors and highest paid individuals as an inducement to join or upon joining the Group, or as compensation for loss of office.

### 11. TAX

The Group is subject to income tax on an entity basis on profits arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

Pursuant to the rules and regulations of the Cayman Islands and Mauritius, the Group is not subject to any income tax in the Cayman Islands and Mauritius.

No provision for Hong Kong profits tax has been made as the Group had no assessable profits derived from or earned in Hong Kong during the Relevant Periods.

The provision for Mainland China current income tax is based on statutory rate of 25% (2006 and 2007:33%) of the assessable profit of the Group as determined in accordance with PRC Corporation Income Tax Law which was approved and became effective on 1 January 2008, except for certain subsidiaries of the Group in Mainland China which are exempted for tax at preferential rates.

In accordance with the relevant income tax laws and regulations of the PRC for manufacturing enterprises, Jiamusi Machinery and Jixi Machinery were exempted from corporate income tax ("CIT") for two years commencing from their first profit-making year which was 2006 and were entitled to a 50% reduction in the PRC corporate income tax for the subsequent three years from 1 January 2008 to 31 December 2010. According to the PRC Corporate Income Tax Law (the "New Corporate Income Tax Law"), Foreign Investment Enterprise (the "FIE") that was set up prior to 16 March 2007 may continue to enjoy preferential tax treatments for up to five years starting from 1 January 2008. Therefore, the applicable income tax rate of Jiamusi Machinery and Jixi Machinery is 12.5% starting from 1 January 2008 to 31 December 2010.

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

The share of tax attributable to associates for each of the two years ended 31 December 2007 and 2008 and the seven-month period ended 31 July 2008 and 2009, respectively, are included in "Share of profit/(loss) of associates" on the face of the consolidated income statements.

The major components of income tax charge/(credit) for the Relevant Periods are as follows:

	For the period from 12 April 2006 (date of incorporation) to 31 December	Year ended 31 December		Seven-mon ended 3	•	
	2006	2007	2008	2008	2009	
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000	
Current tax —Income tax in the PRC for the period/						
year	_	_	33,193	18,157	28,600	
—Deferred tax (Note 22)	(583)	(10,891)	5,797	4,512	7,801	
Total tax (credit)/charge for the period/ year	(583)	(10,891)	<u>38,990</u>	22,669	36,401	

A reconciliation of the income tax expense applicable to profit before tax and the share of profit of associates multiplied by the applicable statutory rate for the country in which the Company and its majority of subsidiaries are domiciled (*i.e.*, the PRC) to the effective tax rate for each of the Relevant Periods is as follows:

	For the period from 12 April 2006 (date of incorporation) to December	Year ended 31 December		Seven-mon ended 3	•
	2006	2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Profit before tax Tax at an applicable tax rate (33% in 2006 and 2007, 25% in 2008 and seven months ended at 31 July	59,613	138,780	184,385	117,649	174,865
2009) Income tax deduction for use of manufacturing equipment made in the	19,672	45,797	46,096	29,412	43,716
PRC Lower tax rate for certain loss making	_	—	(2,503)	(2,459)	—
entities at different jurisdictions Tax concession for certain	20,042	4,612	6,307	5,789	1,682
subsidiaries <sup>*</sup>	(55,194)	(60,581)	(32,412)	(19,522)	(20,242)
Expenses not deductible for $tax^{(i)}$	14,897	8,532	11,907	3,597	4,320
Tax losses not recognised Withholding tax on undistributed	—	1,324		—	—
earnings Effect of change in enacted tax rate used	_	_	9,595	5,852	6,925
for the recognition of deferred tax $^{(ii)}$		(10,575)			
Tax (credit)/charge at the Group's effective rate	(583)	(10,891)	38,990	22,669	36,401

\* Jiamusi Machinery and Jixi Machinery were converted to FIEs on 11 April 2006 and 10 April 2006 respectively. Their income generated starting from May 2006 to December 2007 was fully exempted from tax, and that for the year ended 31 December 2008 and 2009 was subject to a 50% deduction to the standard rate of tax.

Notes:

(i) Expenses not deductible for taxes mainly comprised certain amount of impairment for trade receivables and accrual of other expenses not deductible for tax purposes.

(ii) On 16 March 2007, the National People's Congress approved the PRC Corporate Income Tax Law (the "New CIT Law"), which became effective from 1 January 2008. The New CIT Law introduces a wide range of changes which include, but are not limited to, the unification of the income tax rate for domestic-invested and foreign-invested enterprises at 25%. Pursuant to the grandfathering arrangement under the New CIT Law, Jiamusi Machinery and Jixi Machinery will continue to enjoy the existing tax holiday. Thereafter, it will be subject to the new CIT rate of 25%.

In accordance with IAS 12, deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled. Therefore, the tax rate of 25% is adopted in the calculation of deferred taxes which are expected to be realised or settled after 1 January 2008. For

Jiamusi Machinery and Jixi Machinery, deferred tax assets and liabilities are measured at 12.5% or 25% depending on whether the assets are expected to be realised or the liabilities settled in 2008 to 2010 or 2011 and subsequently, respectively.

### 12. DIVIDENDS

No dividends have been paid or declared by the Company during the Relevant Periods.

#### 13. EARNINGS PER SHARE

The calculation of basic earnings per share for the Relevant Periods is based on the profit attributable to equity holders of the parent for each of the Relevant Periods and on the assumption that 780,000,000 shares, representing the number of shares of the Company immediately after the Capitalisation Issue as described in the Paragraph "Statutory and General Information — Resolutions of our Shareholders" as attached as Appendix VII to the Prospectus but excluding any shares to be issued pursuant to the public offering, had been in issue throughout the Relevant Periods.

The Company did not have any potential diluted shares throughout the Relevant Periods. Accordingly, diluted earnings per share amounts are the same as basic earning per share amounts.

### 14. RETIREMENT BENEFITS AND ACCOMMODATION BENEFITS

#### **Retirement benefits**

As stipulated by PRC regulations, Jiamusi Machinery, Jixi Machinery and Huainan Long Wall participate in a defined contribution retirement scheme. All formal employees are entitled to an annual pension equal to a fixed proportion of the average basic salary amount of their last employment at their retirement date. Jiamusi Machinery, Jixi Machinery and Huainan Long Wall are required to make contributions to the local social security bureau at a rate of 20% of the average basic salaries of the employees under the employment of Jiamusi Machinery, Jixi Machinery and Huainan Long Wall to whom the defined contribution retirement plan is applicable. Jiamusi Machinery, Jixi Machinery and Huainan Long Wall have no obligations for the payment of pension benefits beyond the annual contributions to the local social security bureau as set out above.

### Accommodation benefits

According to the relevant PRC rules and regulations, Jiamusi Machinery, Jixi Machinery and Huainan Long Wall and their employees are each required to make contributions, which are in proportion to the salaries and wages of the employees to an accommodation fund administered by the Public Accumulation Funds Administration Centre. There are no further obligations on the part of Jiamusi Machinery, Jixi Machinery and Huainan Long Wall, except for contributions to the accommodation fund.

# 15. PROPERTY, PLANT AND EQUIPMENT

## Group

	Buildings	Plant and machinery	Office equipment	Motor vehicles	Construction in progress	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Cost:						
At date of incorporation, 12 April 2006						
Additions	1,137	16,949	8,975	2,792	6,875	36,728
Transfers	4,485	5,744	0,775	2,772	(10,229)	50,720
Acquisition of subsidiaries	-,05	3,711			(10,22))	
(Note 36)	110,107	79,392	3,599	7,269	9,280	209,647
Disposals	(639)	(3,494)	(543)	(305)		(4,981)
At 31 December 2006 and 1 January	/	/	/	/		/
2007	115,090	98,591	12,031	9,756	5,926	241,394
Additions	3,246	15,558	10,032	1,220	53,441	83,497
Transfers	2,577	23,891	10,052		(26,468)	
Disposals	(1,324)	(9,012)	(1,766)	(1,634)	(20,100)	(13,736)
At 31 December 2007 and 1 January	(-)/	/	/	/		<u>()</u>
2008	119,589	129,028	20,297	9,342	32,899	311,155
Additions	481	3,392	4,461	1,609	20,262	30,205
Transfers	41,967	8,130	-,+01	1,007	(50,097)	30,203
Disposals	(293)	(3,241)	(359)	(90)	(30,077)	(3,983)
•	(2)3)	(0,211)	/			(3,703)
At 31 December 2008 and 1 January	1 ( 1 7 4 4	127 200	24 200	10.071	2.064	227 277
2009	161,744	137,309	24,399	10,861	3,064	337,377
Additions	763 1,579	713 942	658	369	3,693	6,196
Transfers	,		(912)	(468)	(2,521)	(10.954)
Disposals	(2,805)	(6,769)	(912)	(408)		(10,954)
At 31 July 2009	161,281	132,195	24,145	10,762	4,236	332,619

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

# Group

	Buildings RMB'000	Plant and machinery RMB'000	Office equipment RMB'000	Motor vehicles RMB'000	Construction in progress RMB'000	Total RMB'000
Accumulated depreciation:						
At date of incorporation, 12 April 2006						
Charge for the period	3,853	7,824	1,112	1,673	_	14,462
Disposals	(507)	(1,924)	(507)	(155)	_	(3,093)
At 31 December 2006 and 1 January						
2007	3,346	5,900	605	1,518	_	11,369
Charge for the year	6,574	14,604	4,048	2,676	_	27,902
Disposals	(1,023)	(6,838)	(1,689)	(1,298)		(10, 848)
At 31 December 2007 and 1 January						
2008	8,897	13,666	2,964	2,896	_	28,423
Charge for the year	7,020	17,741	5,745	2,348		32,854
Disposals	(54)	(2,779)	(347)	(60)		(3,240)
At 31 December 2008 and 1 January						
2009	15,863	28,628	8,362	5,184	_	58,037
Charge for the period	4,519	9,463	3,310	1,161	_	18,453
Disposals	(1,071)	(5,772)	(777)	(370)		(7,990)
At 31 July 2009	19,311	32,319	10,895	5,975		68,500

# Group

	Buildings	Plant and machinery	Office equipment	Motor vehicles	Construction in progress	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Net book value:						
At 31 December 2006	111,744	92,691	11,426	8,238	5,926	230,025
At 31 December 2007	110,692	115,362	17,333	6,446	32,899	282,732
At 31 December 2008	145,881	108,681	16,037	5,677	3,064	279,340
At 31 July 2009	141,970	99,876	13,250	4,787	4,236	264,119

### Group

The net book value of property, plant and equipment pledged as security for interest-bearing bank loans granted to the Group is as follows (Note 30):

	As at 31 December			As at 31 July
	2006 2007 2008		2009	
	RMB'000	RMB'000	RMB'000	RMB'000
Buildings	_	_	54,957	68,361
Plant and machinery	43,730	42,679	18,325	48,565
Total	43,730	42,679	73,282	116,926

As at 31 July 2009, the Group has not obtained certificates of real estate ownership from the relevant PRC government authorities for certain buildings with a carrying amount of RMB24,847,000. Until the receipt of the certificates, the Group has no right to assign or pledge these buildings.

### 16. LAND USE RIGHTS

	As at 31 December			As at 31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
At cost:				
At date of incorporation/at beginning of period/year	_	134,850	134,850	134,850
Acquisition of subsidiaries (Note 36)	134,850		—	—
Additions				17,973
At end of period/year	134,850	134,850	134,850	152,823
Accumulated amortisation:				
At date of incorporation/at beginning of period/year		1,953	5,077	8,201
Charge for the period/year	1,953	3,124	3,124	1,972
At end of period/year	1,953	5,077	8,201	10,173
Net book value:				
At end of period/year	132,897	129,773	126,649	142,650
Net book value pledged (Note 30)			126,649	122,037

The leasehold land is held under a long-term lease and is situated in Mainland China.

### 17. OTHER INTANGIBLE ASSETS

	Customer bases	Patent	Know how	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Cost: At date of incorporation, 12 April 2006 Acquisition of subsidiaries (Note 36)	59,431			59,431
At 31 December 2006 and 1 January 2007 Additions	59,431			59,431
At 31 December 2007 and 1 January 2008 Additions	59,431	19,052	5,010	59,431 24,062
At 31 December 2008 and 1 January 2009 Additions	59,431	19,052	5,010	83,493
At 31 July 2009Accumulated amortisation:At date of incorporation, 12 April 2006Charge for the period	<u>59,431</u> 	<u>19,052</u>	<u>5,010</u>	<u>83,493</u> 
At 31 December 2006 and 1 January 2007Charge for the year	7,429 11,886			7,429 11,886
At 31 December 2007 and 1 January 2008 Charge for the year	19,315 11,886	2,382	1,001	19,315 15,269
At 31 December 2008 and 1 January 2009 Charge for the period	31,201 <u>6,934</u>	2,382 1,389	1,001 <u>585</u>	34,584 <u>8,908</u>
At 31 July 2009 Net book value:	38,135	3,771	1,586	<u>43,492</u>
At 31 December 2006	52,002			52,002
At 31 December 2007	40,116			40,116
At 31 December 2008	28,230	16,670	4,009	48,909
At 31 July 2009	21,296	15,281	3,424	40,001

Customer bases were acquired through a business combination as set out in Note 36.

# 18. AVAILABLE-FOR-SALE INVESTMENTS

	As at 31 December			As at 31 July	
	2006	2007	2008	2009	
	RMB'000	RMB'000	RMB'000	RMB'000	
Unlisted equity investment, at cost		7,500	7,500	7,500	

The Group had 15% interest in the private entity which is engaged in the provision of integrated equipment supply and services to coal producers at Xinjiang region in the PRC. The unlisted equity investment is measured at cost less impairment at each reporting date because the range of reasonable fair value estimates is so significant that the directors are of the opinion that their fair values could not be measured reliably. The Group does not intend to dispose of this investment in the near future.

#### 19. GOODWILL

	As at 31 December			As at 31 July
	2006 2007 2008		2009	
	RMB'000	RMB'000	RMB'000	RMB'000
At cost:				
At date of incorporation/ at beginning of the period/year	_	101,203	101,203	101,203
Acquisition of subsidiaries (Note 36)	101,203			
At end of period/year	101,203	101,203	101,203	101,203

Goodwill acquired through business combination has been allocated to the Group's cash-generating units ("CGUs"), which are reportable segments, for impairment testing:

> Roadheader products and aftermarket parts and services; and

> Shearer products and aftermarket parts and services.

The carrying amount of goodwill allocated to each of the CGU is as follows:

	Roadheader products and aftermarket parts and services	Shearer products and aftermarket parts and services	Total
	RMB'000	RMB'000	RMB'000
31 December 2006	99,669	1,534	101,203
31 December 2007	99,669	1,534	101,203
31 December 2008	99,669	1,534	101,203
31 July 2009	99,669	1,534	101,203

The recoverable amount of the CGUs are determined based on a value in use calculation. The calculation uses cash flow projections based on financial budgets approved by management covering a five-year period with cash flows beyond the five-year period assumed to be stable. The discount rate applied to the cash flow projections is 15% for each of the Relevant Periods. The growth rate does not exceed the projected long-term average growth rate for the mining industry in Mainland China.

## ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

Key assumptions were used in the value in use calculation of the CGUs for 31 December 2006, 31 December 2007, 31 December 2008 and 31 July 2009. The following describes each key assumption on which management has based its cash flow projections to undertake impairment testing of goodwill:

*Budgeted gross margins* — Management determined budgeted gross margin based on past performance and its expectations for market development.

*Discount rate* — The discount rate used is before tax and reflects specific risks relating to the industry.

The values assigned to key assumptions are consistent with external information sources.

#### 20. INVESTMENTS IN SUBSIDIARIES

#### Company

As at 31 July
2009
RMB'000
323,610
-

Investments in subsidiaries represent the cost of the entire interests in International Mining Machinery Limited, TJCC IMM Siwei Holdings Ltd., TJCC IMM Jiamusi Holdings Ltd., TJCC IMM Jixi Holdings Ltd., and TJCC IMM AFC Holdings Ltd.

Details of investments in subsidiaries are set out in Note 5 of Section II.

### 21. INVESTMENTS IN ASSOCIATES

#### Group

	As at 31 December			As at 31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Share of net assets	500	642	21,281	20,932

## ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

The following table illustrates the summarised financial information of the Group's associates extracted from their financial statements:

	As at 31 December			As at 31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Current assets	2,000	5,402	106,872	102,777
Non-current assets	_	316	51,686	62,483
Current liabilities		(3,150)	(53,030)	(60,986)
Net assets	2,000	2,568	105,528	104,274
Revenue	_	4,315	16,687	7,859
Total expense		(3,473)	(12,021)	(7,669)
Tax		(274)	(1,194)	(144)
Profit after tax		568	3,472	46

Details of investments in associates are set out in Note 5 of Section II.

## 22. DEFERRED TAX

The following is the deferred tax assets/(liabilities) recognised and their movements during the Relevant Periods:

## **Deferred tax assets**

	Decelerated tax on intangible asset amortisation RMB'000	Decelerated tax on property, plant and equipment depreciation RMB'000		Losses available for offsetting against future taxable profits RMB'000	Total RMB'000
At date of incorporation, 12 April					
2006 Acquisition of subsidiaries (Note 36) Deferred tax credited to the income statement during the period	_	4,093	6,076	_	10,169
(Note 11)		86	497		583
Gross deferred tax assets at 31 December 2006 and 1 January 2007 Deferred tax credited to the income statement during the year (Note 11)	_	4,179 30	6,573 286	_	10,752 316
Effect in tax rate change (Note 11)	_	(1,013)	(1,096)	_	(2,109)
Gross deferred tax assets at 31 December 2007 and 1 January 2008		3,196	5,763	_	8,959
Deferred tax credited to the income statement during the year (Note 11)	301	494	(244)	747	1,298
Gross deferred tax assets at 31 December 2008 and 1 January 2009	301	3,690	5,519	747	10,257
Deferred tax credited to the income statement during the period (Note 11)	39	506	(2,014)	_(747)	(2,216)
Gross deferred tax assets at 31 July 2009	340	4,196	3,505		8,041

The Group had unutilised tax losses of approximately RMB2,990,000 at 31 December 2008 that can be carried forward for five years from the year in which the losses arose for offsetting against future taxable profits of the tax entity in which the losses arose. The amount of deferred tax assets recognised in respect of such losses was approximately RMB747,000 at 31 December 2008.

## **Deferred tax liabilities**

	Fair value adjustments arising from acquisition of subsidiaries RMB'000	Undistributed profits of PRC subsidiaries	Total RMB'000
	RIVIB 000	RMB'000	KIVIB UUU
At date of incorporation, 12 April 2006 Acquisition of subsidiaries (Note 36)	54,984		54,984
Gross deferred tax liabilities at 31 December 2006 and 1 January 2007	54,984	_	54,984
Deferred tax credited to the income statement during the year (Note 11)	(12,684)		(12,684)
Gross deferred tax liabilities at 31 December 2007 and 1 January 2008	42,300	_	42,300
Deferred tax charged/(credited) to the income statement during the year (Note 11)	(2,500)	9,595	7,095
Gross deferred tax liabilities at 31 December 2008 and 1 January 2009 Deferred tax charged/(credited) to the income statement during	39,800	9,595	49,395
the period (Note 11)	(1,340)	6,925	5,585
Gross deferred tax liabilities at 31 July 2009	38,460	16,520	54,980

Pursuant to the New CIT Law, a 10% withholding tax is levied on dividends declared to foreign investors from the FIE established in Mainland China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between the PRC and jurisdiction of the foreign investors. Pursuant to the "Arrangement between the Mainland and Hong Kong Special Administrative Region for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income" effective on 1 January 2007 and "Guoshuihan [2009] No. 81" promulgated on 20 February 2009, the payment of dividend by Jiamusi Machinery to International Mining Machinery Jiamusi Holdings Limited, a company registered in Hong Kong, which holds 100% equity interest in Jiamusi Machinery would be subject to the applicable withholding tax rate of 5%.

## 23. INVENTORIES

#### Group

	As at 31 December			As at 31 July	
	2006	2007	2008	2009	
	RMB'000	RMB'000	RMB'000	RMB'000	
Raw materials	111,402	125,452	102,786	94,082	
Work in progress	85,368	157,497	200,383	168,329	
Finished goods	49,188	87,964	154,636	128,486	
	245,958	370,913	457,805	390,897	
Less: Provision for obsolete inventories	(43,822)	(46,108)	(44,160)	(30,610)	
	202,136	324,805	413,645	360,287	

### 24. TRADE AND BILLS RECEIVABLES

	As	As at 31 July		
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Trade receivables	303,600	525,968	612,341	862,605
Bills receivable	89,807	81,250	119,795	172,875
Less: Impairment provision	(11,558)	(11,612)	(12,447)	(13,213)
	381,849	595,606	719,689	1,022,267

The Group grants different credit periods to customers. The Group generally requires its customers to make payments at various stages of a sale transaction. The credit period of individual customers is considered on a case-by-case basis and set out in the sales contracts, as appropriate. Certain customers are required to make partial payment before or upon delivery. The Group seeks to maintain strict control over its outstanding receivables and closely monitors them to minimise credit risk. Overdue balances are reviewed regularly by senior management.

Trade receivables are unsecured and non-interest-bearing. The carrying amounts of trade receivables and bills receivable approximate to their fair values.

An aged analysis of trade receivables as at 31 December 2006, 2007 and 2008 and 31 July 2009 based on the invoice date, net of provisions, is as follows:

	As	at 31 Decem	ber	As at 31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Outstanding balances with ages:				
Within 90 days	228,982	186,281	284,268	446,284
91 to 180 days	63,060	159,329	200,618	224,732
181 to 365 days	—	153,465	87,686	121,286
1 to 2 years	_	15,281	27,322	55,953
Over 2 years				1,137
	292,042	514,356	599,894	849,392

Movements in the provision for impairment of trade receivables during each of the Relevant Periods are as follows:

	As	at 31 Decem	ber	As at 31 July		
	2006 2007 2008		2006 2007 2008			2009
	RMB'000	RMB'000	RMB'000	RMB'000		
At date of incorporation/at beginning of the year/period Impairment of trade receivables (Note 9)		11,558 54	11,612 835	12,447 766		
At end of period/year	11,558	11,612	12,447	13,213		

The impaired trade receivables relate to individual customers that were in financial difficulties and the receivables that are not expected to be recovered. The Group does not hold any collateral or other credit enhancements over these balances. The bills receivable were all mature within 180 days from the reporting date.

The carrying amounts of trade and bills receivables pledged as security for interest-bearing bank loans granted to the Group is as follows (Note 30):

	As at 31 December			As at 31 July								
	2006 2007		2006 2007 2008		2006	2006	2006	2007 20		2006 2007 2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000								
Trade receivables Bills receivable	23,900	32,700	20,156 22,135	28,676 79,972								
Total	23,900	32,700	42,291	108,648								

As at As at 31 December 31 July 2006 2007 2008 2009 RMB'000 RMB'000 RMB'000 RMB'000 Neither past due nor impaired ..... 212,043 243,112 260,449 533,978 Past due but not impaired less than 90 days ..... 181,795 65,271 151,467 210,869 91 to 180 days ..... 64,439 9,858 69,213 93,285 181 to 365 days ..... 4,870 50,564 22,685 48,173 1 to 2 years ..... 12,606 21,007 292,042 514,356 599,894 849,392

The analysis of trade receivables that were not considered to be impaired is as follow:

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, the directors believe that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral over these balances.

## 25. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

#### Group

	As at 31 December			As at 31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Non-current portion				
Prepayments for land use rights			15,420	_
Prepayments for purchases of property, plant and			,	
equipment	1,147	1,886	23,254	27,298
	1,147	1,886	38,674	27,298
Current portion				
Prepayments	22,164	41,697	57,712	42,765
Deposits and other receivables	4,708	17,538	12,423	14,037
	26,872	59,235	70,135	56,802
Total	28,019	61,121	108,809	84,100
101011111111111111111111111111111111111	20,017		100,007	01,100

The carrying amounts of other receivables approximate to their fair values.

None of the above assets is either past due or impaired. The financial assets included in the above balances relate to receivables for which there was no recent history of default.

## 26. CASH AND CASH EQUIVALENTS

### Group

	As at 31 December			As at 31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Cash and bank balances	138,472	95,698	80,933	175,693
Denominated in RMB Denominated in US\$	66,795 71,677	86,896 8,802	78,770 2,163	169,693 6,000
	138,472	95,698	80,933	175,693

Cash at bank earns interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default. The carrying amounts of the cash and cash equivalents approximate to their fair values. The RMB is not freely convertible into other currencies, however, under Mainland China Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

## Company

	As at 31 December			As at 31 July
	2006	2007 RMB'000	2008 RMB'000	2009
	RMB'000			RMB'000
Cash and cash equivalents	71,021	8,212	1,617	5,458
Denominated in US\$	71,021	8,212	1,617	5,458

Cash at bank earns interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default. The carrying amounts of the cash and cash equivalents approximate to their fair values.

## 27. AMOUNT DUE TO AND FROM SHAREHOLDERS

#### Group and Company

	As	at 31 Decem	ıber	As at 31 July
Note	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Amount due from a shareholder cum director of the Company	_	19,560	<u>19,181</u>	19,684
Amounts due to shareholders cum directors of the Company	321	205	156	85

#### Notes:

(i) The loan to Mr. Rubo Li a/k/a John Lee of US\$2,678,000 (equivalent to approximately RMB19,560,000), US\$2,806,000 (equivalent to approximately RMB19,181,000) and US\$2,881,000 (equivalent to approximately RMB19,684,000) as at 31 December 2007 and 2008 and, 31 July 2009 respectively. The loan bears interest at a rate of 5% per annum and is repayable on demand.

The loan to the director, disclosed pursuant to Section 161B of the Hong Kong Companies Ordinance, is as follows:

As at 31 December			31 July
2006	2007	2008	2009
RMB'000	RMB'000	RMB'000	RMB'000
=	19,560	19,181	19,684
	2006 RMB'000	2006 2007 RMB'000 RMB'000	2006         2007         2008           RMB'000         RMB'000         RMB'000           —         19,560         19,181

The loan granted to Mr. Rubo Li a/k/a John Lee is secured by the pledge of 63 ordinary shares of the Company held by Mr. Rubo Li a/k/a John Lee.

(ii) According to the consulting agreements signed on 16 May 2006, the Company is liable to pay Mr. Rubo Li a/k/a John Lee and Mr. Emory Williams US\$150,000 per annum and US\$75,000 per annum, respectively, for consulting services rendered to the Company. These agreements expired on 31 March 2008. Mr. Rubo Li a/k/a John Lee's agreement was extended to 31 March 2009.

The Directors confirm that the balances with shareholders will be settled prior to the listing of the Company's share on the Hong Kong Stock Exchange (the "Listing").

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

## 28. BALANCES WITH RELATED PARTIES AND SUBSIDIARIES

# Group

		As at 31 December			As at 31 July
	Notes	2006	2007	2008	2009
		RMB'000	RMB'000	RMB'000	RMB'000
Amounts due from related parties					
TJCC Services	(i)	7,836	48,129	84,182	112,228
International Mining Machinery Siwei holdings Ltd.					
("HK Siwei")	(ii)		74,632	126,778	132,280
Benniu	(iii)			10,839	27,821
		7,836	122,761	221,799	272,329

		As at 31 December			As at 31 July
	Notes	2006	2007	2008	2009
		RMB'000	RMB'000	RMB'000	RMB'000
Amounts due to related parties					
TJCC Services	(iv)	1,830	19,974	35,775	45,727
Benniu	(v)		21,322	28,333	30,201
		1,830	41,296	64,108	75,928

### Company

		As at 31 December			As a	As at 31 December		
	Notes	2006	2007	2008	2009			
		RMB'000	RMB'000	RMB'000	RMB'000			
Amounts due from subsidiaries								
IMM Mauritius	(vi)	1,098	3,212	4,159	5,786			
TJCC IMM AFC Holdings Ltd	(vii)		-	75,350	-			
		1,098	77,851	79,509	128,862			
					As at			
		As	at 31 Decen	nber	31 July			
	Notes	2006	2007	2008	2009			
		RMB'000	RMB'000	RMB'000	RMB'000			
Amount due to a related party								
TJCC Services	(iv)	1,830	19,974	35,775	45,727			
			at 31 Decen	- <b>b</b>	As at			
	Notes	2006	2007	2008	31 July 2009			
	Notes	2006 RMB'000	RMB'000	2008 RMB'000	2009 RMB'000			
Amounts due from related parties								
TJCC Services	(i)	7,836	48,129	,	112,228			
HK Siwei	(ii)		74,632	126,778	132,280			
		7,836	122,761	210,960	244,508			

Notes:

<sup>(</sup>i) Balances due from TJCC Services are non-trade in nature. The balances are unsecured, bear interest at a rate of 8% per annum and are repayable on demand.

<sup>(</sup>ii) Balance due from HK Siwei is non-trade in nature. The balance was secured by the pledge of the shares of the Company held by Williams Realty Co., LLC, Mr. Rubo Li a/k/a John Lee and Mr. Emory Williams. Both Mr. Rubo Li a/k/a John Lee and Mr. Emory Williams are the shareholders and directors of the Company and Williams Realty Co., LLC is a company controlled by Mr. Emory Williams. The balances due from HK Siwei bears interest at a rate of 8% per annum and are repayable on demand.

<sup>(</sup>iii) Balance due from Benniu is trade in nature. The balance is unsecured, interest-free and has no fixed term of repayment.

<sup>(</sup>iv) Balances due to TJCC Services are non-trade in nature. The balances are unsecured, interest-free and have no fixed terms of repayment.

<sup>(</sup>v) Included in balances due to Benniu are amounts of RMB21,322,000, RMB780,000 and RMB101,000 respectively as at 31 December 2007, 2008 and 31 July 2009, which are trade in nature, unsecured, interest-free and have no fixed term of repayment. The remaining balances with Benniu are non-trade in nature, unsecured, interest-free and have no fixed term of repayment.

<sup>(</sup>vi) The amount due from the subsidiary is in relation to the consulting fees paid on behalf of IMM Mauritius, a subsidiary, to Mr. Rubo Li a/k/a John Lee and Mr. Emory Williams. Both Mr. Rubo Li a/k/a John Lee and Mr. Emory Williams are the shareholders and directors of the Company. The balance is unsecured, interest-free and repayable on demand.

(vii) The amount due from the subsidiary is non-trade in nature, unsecured, bears interest at a rate of 8% per annum and is repayable on demand.

The nature of the transactions with related parties and subsidiaries is disclosed in Note 39.

The Directors confirm that the non-trade balances with related parties will be settled prior to the Listing.

The carrying amounts of the balances due from/to related parties and subsidiaries approximate to their fair values.

#### 29. BALANCES WITH HOLDING COMPANY

#### **Group and Company**

				As at
	As at 31 December			31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Amount due to holding company				
TJCC Holdings Ltd	_	74,632	126,760	160,231

Loans due to the holding company denominated in US\$ were US\$10,217,000 (equivalent to approximately RMB74,632,000), US\$18,548,000 (equivalent to approximately RMB126,760,000) and US\$23,452,000 (equivalent to approximately RMB160,231,000) as at 31 December 2007 and 2008, and 31 July 2009, respectively. These loans are unsecured, bear interest at a rate of 8% per annum and are repayable on demand.

The Directors confirm that the balances with holding company will be settled prior to the Listing.

#### **30. INTEREST-BEARING LOANS**

#### Group

		A	As at 31 December			
	Notes	2006	2007	2008	2009	
		RMB'000	RMB'000	RMB'000	RMB'000	
Bank loans:						
Secured	(a)	92,580	56,700	113,760	250,221	
Unsecured	(b)	3,752	63,752			
Total		96,332	120,452	113,760	250,221	
The bank loans bearing interest at rates per		3.24%	3.48%	2.76%	1.68%	
annum in the range of		to 7.81%	to 8.02%	to 11.66%	to 8.22%	

The above bank loans were all repayable within one year.

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

The carrying amounts of the Group's current bank loans approximate to their fair values.

Notes:

(a) The Group's bank loans are secured by the pledge of the following:

					As at
		As at 31 December			31 July
	Notes	2006	2007	2008	2009
		RMB'000	RMB'000	RMB'000	RMB'000
Building and land use rights	(i)	_	_	71,500	124,026
Plant and machinery	(ii)	68,680	24,000	4,000	25,474
Trade and bills receivables	(iii)	23,900	32,700	38,260	100,721
		92,580	56,700	113,760	250,221

- Loans were secured by the Group's building and land use rights, which had an aggregate carrying value of RMB54,957,000 and RMB126,649,000, respectively, as at 31 December 2008 and RMB68,361,000 and RMB122,037,000, respectively, as at 31 July 2009, as set out in Notes 15 and 16.
- Loans were secured by the Group's plant and machinery, which had an aggregate carrying value of RMB43,730,000, RMB42,679,000, RMB18,325,000 and RMB48,565,000 as at 31 December 2006, 2007 and 2008, and 31 July 2009 respectively, as set out in Note 15.
- (iii) Loans were secured by the Group's bills receivable with an aggregate carrying value of RMB23,900,000 as at 31 December 2006 and RMB32,700,000 as at 31 December 2007. The loans are secured by the Group's trade and bill receivables with an aggregate carrying value of RMB20,156,000 and RMB22,135,000, respectively as at 31 December 2008, and an aggregate carrying value of RMB 28,676,000 and RMB79,972,000, respectively as at 31 July 2009, as set out in Note 24.
- (b) Loan of RMB3,752,000 as at 31 December 2006 and 2007 was unsecured and repayable on demand. Loan of RMB60,000,000 as at 31 December 2007 was unsecured and repayable within one year.

## 31. TRADE AND BILLS PAYABLES

#### Group

	As at 31 December			As at 31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Trade payablesBills payable	194,320	315,463	418,413	440,697 
	194,320	315,463	418,413	469,742

An aged analysis of outstanding trade payables at 31 December 2006, 2007 and 2008, and 31 July 2009, based on the invoice date, is as follows:

	As at 31 December			As at 31 July	
	2006 2007 2008	2006	2006 2007	2006 2007 2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000	
Within 90 days	116,260	169,656	247,433	220,878	
91 to 180 days	35,996	59,925	82,237	94,160	
181 to 365 days	5,970	32,510	33,451	61,697	
1 to 2 years	8,410	13,208	19,711	23,567	
2 to 3 years	954	6,837	6,744	10,563	
Over 3 years	26,730	33,327	28,837	29,832	
	194,320	315,463	418,413	440,697	

The trade payables are non-interest-bearing and are normally settled within 180 days terms. The carrying amounts of the trade payables approximate to their fair values.

# 32. OTHER PAYABLES AND ACCRUALS

### Group

	As at 31 December			As at 31 July						
	2006 2007 20	2006 2007 2008	2006 2007 2008	2006	2006	2006	2006 2007 2		2006 2007 2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000						
Advances from customers	11,207	24,149	84,670	64,029						
Payroll payable	13,446	14,481	15,755	10,474						
Value added tax payable	115,405	94,420	92,938	92,355						
Accrued expenses	19,327	40,148	38,305	36,079						
Welfare payable	2,177	7,777	10,520	10,706						
Other payables	121,672	126,096	78,932	65,972						
	283,234	307,071	321,120	279,615						

The carrying amounts of other payables and accruals approximate to their fair values.

## 33. ORDINARY SHARE CAPITAL

## **Group and Company**

	As at 31 December			As at 31 July
	2006	2006 2007 2008	2006 2007	2009
Authorised:	RMB'000	RMB'000	RMB'000	RMB'000
2,500 ordinary share of US\$10 each				
Issued and fully paid:				
As at date of incorporation/1 January	—	73	78	78
Issued share capital	80	5		—
Unpaid share capital	(7)	_	_	_
	73	78	78	78

During the Relevant Periods, the movements in the number of issued share capital are analysed as follows:

	As at 31 December			As at 31 July	
	2006 2007 2008	2008	2009		
Issued and fully paid:					
As at date of incorporation/1 January		910	973	973	
Issued share capital	1,000	63	_		
Unpaid share capital	(90)		_		
Ordinary share capital of US\$10 each	910	973	973	973	

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As at date of incorporation, the authorised ordinary share capital of the Company is US\$25,000 divided into 2,500 ordinary shares with a nominal value of US\$10 each.

On 16 May 2006, 1,000 ordinary shares were issued at US\$1,000 per share in which 910 shares were fully paid up as at 31 December 2006. The share premium arising from the issuance of ordinary shares in 2006 amounted to US\$900,900 (equivalent to approximately RMB7,222,000).

As at 31 December 2006, the shares issued to Mr. Rubo Li a/k/a John Lee, Mr. Emory Williams and Williams Realty Co., LLC of 63 shares, 13.5 shares and 13.5 shares respectively were not fully paid up.

As at 31 December 2007, 63 ordinary shares issued to Mr. Rubo Li a/k/a John Lee were fully paid up in cash at US\$1,000 per share. The share premium arising from the 63 ordinary shares in 2007 amounted to US\$62,370 (equivalent to approximately RMB501,000). As at 31 December 2007, 2008 and 31 July 2009, a total number of 27 shares issued to Mr. Emory Williams and Williams Realty Co., LLC remained unpaid.

During the Relevant Periods, the receivables from Mr. Rubo Li a/k/a John Lee and Mr. Emory Williams in relation to their unpaid share capital are presented as a set-off to their share capital.

The Directors confirm that the unpaid ordinary shares will be settled prior to the Listing.

### 34. PREFERENCE SHARES

#### Group and Company

	As at 31 December			As at 31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Preference shares	499,757	541,158	554,180	600,903

On 16 May 2006, a total of 1,000 preference shares with a nominal value of US\$10 each were issued for cash at US\$64,000 per share, at a total amount of US\$64,000,000.

On 12 December 2007, an additional 601.5625 preference shares with a nominal value of US\$10 each were issued for cash at US\$64,000 per share, at a total amount of US\$38,500,000.

Among the issued preference shares, the number of preference shares not fully paid up as at 31 December 2007 and 2008, and 31 July 2009 totaled 443.9922 (amounting to US\$28,415,000), 334.6172 (amounting to US\$21,416,000) and 227.3392 (amounting to US\$14,549,000), respectively. For the purpose of presentation, the unpaid preference shares were presented as a setoff to the amount due from the holding company. The Directors confirm that the unpaid preference shares will be fully paid-up prior to the Listing. Holders of the preference shares shall be entitled to receive dividends, declared at the discretion of the Company, at the rate of 10% per annum at the issue price of the preference shares. The holders of each preference shares shall not have any voting rights.

The preference shares are redeemable upon the occurrence of an event as defined in the Articles of Associations of the Company. An event (hereinafter referred as this "Event") includes substantial liquidity event, fundamental changes or default. The preference shares has been treated as liability in the statements of the financial position as an Event is not within the control of the Company. The Directors confirm that the preference shares will be fully repurchased upon Listing, details of which are set out in Note 4 of Section III below.

## 35. RESERVES

## (a) Group

## Share premium

A share premium of US\$900,900 (equivalent to approximately RMB7,222,000) arose from the issuance of ordinary shares as at the date of incorporation.

In 2007, an additional share premium of US\$62,370 (equivalent to approximately RMB501,000) was recorded arising from the increase of the issued ordinary shares.

## Statutory surplus reserve and statutory reserve fund

In accordance with the Company Law of the PRC and the respective articles of association of the companies registered in the PRC (the "PRC Companies"), each of the PRC Companies was required to allocate 10% of its profits after tax, as determined in accordance with People's Republic of China accounting rules and regulations ("PRC GAAP"), to the statutory surplus reserve (the "SSR") until such reserve reaches 50% of its registered capital. Subject to certain restrictions set out in the Company Law of the PRC, part of the SSR can be capitalised as issued capital, provided that the remaining balance after the capitalisation is not less than 25% of the registered capital.

Subsequent to the re-registration of the two PRC subsidiaries, Jiamusi Machinery and Jixi Machinery as wholly-foreign-owned companies on 11 April 2006, allocation to the SSR was no longer required. According to the relevant PRC regulations applicable to wholly-foreign-owned companies, the Company is required to allocate certain portion (not less than 10%), as determined by the board of directors, of its profit after tax in accordance with PRC GAAP to the statutory reserve fund (the "SRF") until such reserve reaches 50% of the registered capital. Pursuant to the board resolution dated 1 December 2008, Jiamusi Machinery did not appropriate any of its current year profit into surplus reserve fund as the balance of the surplus reserve fund had reached 50% of its registered capital.

The SSR and the SRF are non-distributable other than in the event of liquidation and, subject to certain restrictions set out in the relevant PRC regulations, can be used to offset accumulated losses or be capitalised as issued capital.

## Statutory public welfare fund (the "PWF")

According to the revised Company Law of the PRC effective on 1 January 2007, the PRC Companies are not required to make appropriation to the PWF for the year ended 31 December 2007. The balance of PWF as at 31 December 2006 was transferred to the SSR.

### Distributable reserves

For dividend purposes, the amount which the PRC Companies can legally distribute by way of a dividend is determined by reference to the distributable profits as reflected in their PRC statutory financial statements which are prepared in accordance with PRC GAAP. These profits differ from those that are reflected in this report which is prepared in accordance with IFRSs.

In accordance with the Company Law of the PRC, profits after tax of the PRC Companies can be distributed as dividends after the appropriation to the SRF as set out above.

## (b) Company

## Statements of changes in equity of the Company

	Ordinary share capital RMB'000	Share premium RMB'000	Accumulated losses RMB'000	Exchange fluctuation realignment RMB'000	Total RMB'000
At date of incorporation, 12 April 2006	_	_	_	_	_
Issue of shares	73	7,222	_	_	7,295
Total comprehensive income for the period	_		(60,351)	960	(59,391)
As at 31 December 2006 and 1 January 2007	73	7,222	(60,351)	960	(52,096)
Issue of shares	5	501		—	506
Total comprehensive income for the year	_		(13,848)	3,834	(10,014)
As at 31 December 2007 and 1 January 2008	78	7,723	(74,199)	4,794	(61,604)
Issue of shares	—			—	—
Total comprehensive income for the year	_		(24,574)	4,293	(20,281)
As at 31 December 2008 and 1 January 2009	78	7,723	(98,773)	9,087	(81,885)
Issue of shares	—				—
Total comprehensive income for the period			(2,961)	22	(2,939)
As at 31 July 2009	78	7,723	(101,734)	9,109	(84,824)
As at 1 January 2008	78	7,723	(74,199)	4,794	(61,604)
Issue of shares					—
Total comprehensive income for the period	_		(20,584)	4,606	(15,978)
As at 31 July 2008	78	7,723	(94,783)	9,400	(77,582)

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

## 36. BUSINESS COMBINATIONS AND ACQUISITION OF SUBSIDIARIES

On 16 May 2006, the Company acquired 100% interest in Jiamusi Machinery and Jixi Machinery from HCMMG at a total consideration of RMB361,268,000.

The fair values of the identifiable assets and liabilities of the above acquisition as at the date of acquisition and the corresponding carrying amounts immediately before the acquisition were as follows:

	Fair value recognised on acquisition	Previous carrying amount
	RMB'000	RMB'000
Property, plant and equipment (Note 15) Land use rights (Note 16) Other intangible assets (Note 17) Deferred tax assets (Note 22) Deferred tax liabilities (Note 22) Cash and cash equivalents Trade and bills receivables Prepayments, deposits and other receivables Inventories Interest-bearing bank loans Trade payables	$209,647 \\134,850 \\59,431 \\10,169 \\(54,984) \\38,771 \\340,050 \\25,695 \\210,206 \\(191,096) \\(138,331)$	139,154 32,505 
Other payables and accrualsTax payable	(278,587) (105,756)	(278,587) (105,756)
Total net assets acquired          Goodwill on acquisition (Note 19)	260,065	82,780 101,203
Total consideration		361,268
Satisfied by: Cash consideration paid		337,040 24,228 361,268

\* The remaining unpaid consideration to the former holding company of Jiamusi Machinery and Jixi Machinery had no fixed term of repayment. The unpaid consideration was subsequently settled partly in cash and partly against the balances due from the former holding company according to a settlement agreement signed in 2008.

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

An analysis of the net outflow of cash and cash equivalents in respect of the acquisition of subsidiaries is as follows:

	Total
	RMB'000
Cash consideration	
	322,497

Since the date of acquisition, Jiamusi Machinery and Jixi Machinery contributed RMB545,878,000 to the Group's revenue and RMB134,627,000 to the consolidated profit of the Group for the period ended 31 December 2006.

Had the combination taken place at the beginning of the period ended 31 December 2006, the revenue of the Group and the profit of the Group for the period would have been RMB854,416,000 and RMB214,031,000, respectively.

## **37. OPERATING LEASE ARRANGEMENTS**

### As lessee

The Group leases certain of its office properties under operating lease arrangements. Leases for office properties are negotiated for terms ranging from one to four years.

At the reporting dates, the Group had total future minimum lease payments under non-cancellable operating leases falling due as follows:

				As at
	As at 31 December			31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Within a year	93	383	3,512	2,256
In the second to fifth years, inclusive	944	893	117	134
	1,037	1,276	3,629	2,390

## 38. COMMITMENTS

In addition to the operating lease commitments detailed above, the Group had the following capital commitments at the reporting dates:

	As at 31 December			As at 31 July	
	2006	2007	2008	2009	
	RMB'000	RMB'000	RMB'000	RMB'000	
Contracted, but not provided for:					
Plant and machinery	15,431	18,233	56,190	71,205	
Land use rights			16,032		
	15,431	18,233	72,222	71,205	

## **39. RELATED PARTY TRANSACTIONS**

(a) In addition to the transactions and balances detailed elsewhere in these financial statements, the Group had the following material transactions with related parties:

	For the period from 12 April 2006 (date of incorporation) Year ended Seven-mon to 31 December 31 December ended 3				
	2006	2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Nature of transactions					
Non-recurring transactions					
Purchases of other intangible assets Benniu (Note i)			24,062		
Consulting fee					
The Jordan Company, L.P. (Note ii) Emory Williams (Note x)	$\frac{23,880}{1,169}$	752	130	130	6
	25,049	752	130	130	6
Purchases of goods Benniu (Note (iii))		21,432	780	780	101
Sale of products Benniu (Note iii)			51,841	30,244	20,426
Sales commission paid Benniu (Note iii)			1,499	411	3,677
Operating lease of office buildings Benniu (Note iii)		331	3,000	1,750	1,750
Interest Income TJCC Services (Notes iv & vi) HK Siwei (Notes v, vi & xi) Rubo Li a/k/a John Lee (Note vii)	28 	2,544 183 853	5,044 7,841 891	2,670 3,907 529	4,161 5,547 509
	28	3,580	13,776	7,106	10,217
Interest expense TJCC Holdings Ltd. (Note viii)		183	7,830	4,170	6,179
Management fee TJCC Services (Note ix)	12,438	18,967	17,314	10,313	9,965
Loans received from holding company TJCC Holdings Ltd. (Note viii)		74,456	49,864	49,864	27,289
Loans provided to related parties TJCC Services (Notes iv & vi) HK Siwei (Notes v, vi & xi) Rubo Li a/k/a John Lee (Note vii)	7,809	39,831 77,361 18,739	34,628 49,864	21,025 49,864	23,887
	7 809	135,931	84,492	70,889	23,887
Guarantee of loan provided by shareholders Williams Realty Co., LLC, Rubo Li a/k/a John Lee and Emory Williams (Note xi)	7,809	77,361	127,225	127,225	118,834
Recurring transactions					
Consulting fee Rubo Li a/k/a John Lee (Note x)	1,542	1,517	1,039	530	1,623

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

Notes:

- (i) The Group acquired the patents and know-how from Benniu in the amount of RMB24,062,000 as set out in note 17. On 3 December 2009, IMM AFC, a wholly-owned subsidiary of the Group, entered into an equity transfer agreement with Benniu in respect of the acquisition of the remaining 25% equity interest in Huainan Long Wall for a purchase consideration of RMB51,400,000. Benniu will cease to become the related party of the Group upon the successful completion of the acquisition of Huainan Long Wall.
- (ii) This is in relation to the consulting fee paid to the Jordan Company, L.P. in respect of the acquisition of Jiamusi Machinery and Jixi Machinery.
- (iii) The price and terms of the above transactions were mutually agreed by both parties.
- (iv) TJCC Services share common directors with the Company, being Mr. Youming Ye and Mr. Kee-Kwan Allen Chan.
- (v) HK Siwei is wholly-owned by Mining Machinery Limited. Mining Machinery Limited is beneficially owned as to 21.38% by Mr. Emory Williams, his spouse and relatives, 52.95% by Mr. Rubo Li a/k/a John Lee, his spouse and relatives, 19.67% by management of Zhengzhou Siwei Mechanical and Electrical Equipment Investment Co., Ltd. and 6.00% by three individuals who are independent from the other shareholders of Mining Machinery Limited. Both Mr. Emory Williams and Mr. Rubo Li a/k/a John Lee are the common directors and shareholders of Mining Machinery Limited and the Company. On 4 December 2009, Mr. Emory Williams resigned as a director of the Company.
- (vi) The loans provided to the related parties are unsecured, bear interest at a rate of 8% per annum and are repayable on demand. The Directors confirm that the loans provided to related parties will be settled prior to Listing.
- (vii) The loan provided in year 2007 is secured by the pledge of the shares of the Company held by Mr. Rubo Li a/k/a John Lee. The loan bears interest at a rate of 5% per annum and is repayable on demand. On 31 December 2009, the loan and pledge were assigned to TJCC Holdings Ltd. according to an agreement signed between TJCC Holdings Ltd. and the Company.
- (viii) The loans provided by the holding company are unsecured, bear interest at a rate of 8% per annum and are repayable on demand. The Directors confirm that the loans provided by holding company will be settled prior to the Listing.
- (ix) According to the management consulting agreement entered between TJCC Services Ltd. and the Group, the Group agreed to pay consulting service fee to TJCC Services Ltd. for rendering consulting services on corporate affairs.
- (x) According to the consulting agreement entered between Mr. Rubo Li a/k/a John Lee and Mr. Emory Williams respectively and the Company, the Company agreed to pay consulting service fee to Mr. Rubo Li a/k/a John Lee and Mr. Emory Williams who are acting as the shareholders and directors of the Company, for rendering consulting services to the Company. Mr. Emory Williams resigned as a director of the Company on 4 December 2009.
- (xi) Loans provided to HK Siwei are guaranteed by the pledge of the shares of the Company held by Mr. Rubo Li a/k/a John Lee, Mr. Emory Williams and Williams Realty Co., LLC, who hold 63 shares, 13.5 shares and 13.5 shares, respectively, in the Company. On 31 December 2009, the loans and pledge were assigned to TJCC Holdings Ltd. according to an agreement signed between TJCC Holdings Ltd. and the Company.

The Directors are of the view that all related party transactions set out above were entered in the ordinary course of business of the Group.

## (b) Outstanding balances with related parties:

Details of the Group's balances with its related parties at each of the dates of statement of financial position together with maximum outstanding balances due from related parties during the particular year/period are disclosed in Note 27, Note 28 and Note 29 to the Financial Information.

	For the period from 12 April 2006 (date of incorporation) to 31 December	06 (date oration) Year ended		Seven-month period ended 31 July	
	2006	2007	2008	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000 (unaudited)	RMB'000
Basic salaries and other benefits Retirement benefit scheme contributions	20,911 <u>25</u>	18,411 46	15,313 46	9,039 <u>23</u>	12,244 34
	20,936	18,457	15,359	9,062	12,278

#### (c) Compensation of key management personnel of the Group:

#### 40. FINANCIAL RISK MANAGEMENT OBJECTIVE AND POLICIES

The Group's principal financial instruments comprise interest-bearing loans, loans from the holding company, preference shares, trade payables and cash and bank balances. The main purpose of these financial instruments is to raise finance for the Group's operations. The Group has various financial assets such as trade and bills receivables as well as other receivables, which arise directly from its operations. The particular recognition methods adopted are disclosed in the accounting policy associated with each item.

It is, and has been during the Relevant Periods, the Group's policy that no trading in financial instruments should be undertaken.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, credit risk, significant concentration of credit risk and liquidity risk. The Group does not hold or issue derivative financial instruments either for hedging or for trading purposes. The board reviews and agrees policies for managing each of the risks which are summarised below:

#### Interest rate risk

The Group's exposure to market risk for changes in interest rates relates primarily to its interestbearing loans. The Group does not use derivative financial instruments to hedge its interest rate risk. Since the Company's bank loans all bear fixed interest and are due within one year, its exposure to risk of changes in market interest rates is low.

#### Foreign currency risk

The Group operates in Hong Kong, Mauritius, the Cayman Islands, and Mainland China. For companies in Mainland China, their principal activities are transacted in RMB. For other companies outside of Mainland China, their principal activities are transacted in USD. The Group does not enter into any hedging transactions to manage the potential fluctuation in foreign currency as the directors consider that the Group has no significant foreign currency risk exposure.

#### Credit risk

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In

addition, receivable balances are monitored on an ongoing basis, therefore, the Group's exposure to bad debts is not significant.

With respect to credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents and available-for-sale investments, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

## Significant concentration of credit risk

Concentration of credit risk exists when changes in economic, industry or geographic factors similarly affect groups of counterparties whose aggregate credit exposure is significant in relation to the Group's total credit exposure. The Group has a significant concentration of credit risk with customers in the mining sector who operate in Mainland China, with the top five customers accounting for 50%, 51%, 39% and 37% of the Group's total trade receivables balances as at 31 December 2006, 2007 and 2008, and 31 July 2009, respectively. Sales to these customers accounted for 47%, 56%, 43% and 49% of the Group's total sales for the period from 12 April 2006 (date of incorporation) to 31 December 2006, years ended 31 December 2007 and 2008 and period ended 31 July 2009, respectively.

## Liquidity risk

The Group monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial instruments and financial assets (e.g., trade receivables) and projected cash flows from operations.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank and other borrowings. In addition, banking facilities have been put in place for contingency purposes.

The maturity profile of the Group's financial liabilities as at the balance sheet date was as follows:

#### Group

		Less than	3 to 12	1 to 5	More than 5	
31 December 2006	On demand	3 months	months	years	years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest-bearing loans	3,752	71,580	21,000			96,332
Trade and bills payables	42,758	151,562	_			194,320
Other payables and accruals	247,799	24,228	_			272,027
Amounts due to the related parties	1,830		_			1,830
Amounts due to shareholders	321			_		321
	296,460	247,370	21,000	=		564,830

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

31 December 2007	On demand	Less than 3 months	3 to 12 months	1 to 5 years	More than 5 years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest-bearing loans	3,752	25,700	91,000	_	_	120,452
Trade and bills payables	86,634	228,829				315,463
Other payables and accruals	258,694	24,228	_			282,922
Amount due to holding company Amounts due to the related	74,632	—	—	—	—	74,632
parties	41,296	_	_		_	41,296
Amounts due to shareholders	205					205
	465,213	278,757	91,000			834,970

31 December 2008	On demand	Less than 3 months	3 to 12 months	1 to 5 years	More than 5 years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest-bearing loans	_	58,135	55,625	_	_	113,760
Trade and bills payables	222,005	183,720	12,688			418,413
Other payables and accruals	236,450	_				236,450
Amount due to holding company Amounts due to the related	126,760	—	—	—	—	126,760
parties	64,108		_		_	64,108
Amounts due to shareholders	156					156
	649,479	241,855	68,313			959,647

31 July 2009	On demand	Less than 3 months	3 to 12 months	1 to 5 years	More than 5 years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Interest-bearing loans	_	64,972	185,249	_	_	250,221
Trade and bills payables	231,117	204,011	33,149	1,465		469,742
Other payables and accruals	215,015	571		_	_	215,586
Amount due to holding company Amounts due to the related	160,231	_	_	—	_	160,231
parties	75,928	_	_	_	_	75,928
Amounts due to shareholders	85					85
	682,376	269,554	218,398	1,465		1,171,793

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

## Company

31 December 2006	On demand RMB'000	Less than 3 months RMB'000	3 to 12 months RMB'000	1 to 5 years RMB'000	More than 5 years RMB'000	Total RMB'000
Amounts due to the shareholders Amount due to a related party	321 1,830					321 1,830
	2,151					2,151
31 December 2007	On demand	Less than 3 months	3 to 12 months	1 to 5 years	More than 5 years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Amount due to holding company Amounts due to the shareholders Amount due to a related party	74,632 205 19,974					74,632 205 19,974
1 7	94,811					94,811
		Less than	3 to 12	1 to 5	More than	
31 December 2008	On demand	3 months	months	years	5 years	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Amount due to holding company Amounts due to the shareholders Amount due to a related party	126,760 156 35,775					126,760 156 35,775
	162,691					162,691
	102,071					
31 July 2009	On demand	Less than 3 months	3 to 12 months	1 to 5 years	More than 5 years	Total
31 July 2009						
31 July 2009         Amount due to holding company         Amounts due to shareholders         Amount due to a related party	On demand	3 months	months	years	5 years	Total

## **Capital management**

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and a healthy capital ratio in order to support its business and maximise shareholder's value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend

# ACCOUNTANTS' REPORT OF INTERNATIONAL MINING MACHINERY HOLDINGS LIMITED

payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for managing capital during the Relevant Periods.

The Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Group's net debts include interest-bearing loans, amount due to holding company and preference shares, less cash and cash equivalent. Capital includes total equity.

At the end of each of the Relevant Periods, the Group's strategy was to maintain the net borrowings to equity ratio at a healthy capital level in order to support its businesses. The principal strategies adopted by the Group include, without limitation, reviewing future cash flow requirements and the ability to meet debt repayment schedules when they fall due, maintaining a reasonable level of available banking facilities and adjusting investment plans and financing plans, if necessary, to ensure that the Group has a reasonable level of capital to support its business. The gearing ratios at the end of each of the Relevant Periods were as follows:

### Group

	٨	at 31 Decemb		As at 31 July
	A5	STJUIY		
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Interest-bearing loans	96,332	120,452	113,760	250,221
Amount due to holding company	—	74,632	126,760	160,231
Preference Shares	499,757	541,158	554,180	600,903
Less: Cash and cash equivalents	(138,472)	(95,698)	(80,933)	(175,693)
Net debt	457,617	640,544	713,767	835,662
Total equity	76,499	280,925	458,422	597,026
Capital and net debt	534,116	921,469	1,172,189	1,432,688
Gearing ratio	86%	70%	61%	<u>58</u> %

## 41. FINANCIAL INSTRUMENTS

The carrying amounts of each of the categories of financial instruments as at the reporting date are as follows:

	As at 31 December			As at 31 July	
	2006 2007 2008		2008	2009	
	RMB'000	RMB'000	RMB'000	RMB'000	
Financial assets					
Available-for-sale investments	_	7,500	7,500	7,500	
Trade and bills receivables	381,849	595,606	719,689	1,022,267	
Financial assets included in prepayments, deposits and					
other receivables	4,708	17,538	12,423	14,037	
Amount due from a shareholder	_	19,560	19,181	19,684	
Amounts due from related parties	7,836	122,761	221,799	272,329	
Cash and bank balances	138,472	95,698	80,933	175,693	
	532,865	858,663	1,061,525	1,511,510	

	As at 31 December			As at 31 July	
	2006 2007		2008	2009	
	RMB'000	RMB'000	RMB'000	RMB'000	
Financial liabilities					
Trade and bills payables	194,320	315,463	418,413	469,742	
Financial liabilities included in other payables	272,027	282,922	236,450	215,586	
Interest-bearing bank loans	96,332	120,452	113,760	250,221	
Amount due to holding company		74,632	126,760	160,231	
Amounts due to shareholders	321	205	156	85	
Amounts due to related parties	1,830	41,296	64,108	75,928	
	564,830	834,970	959,647	1,171,793	

## Company

	As at 31 December			As at 31 July
	2006	2007	2008	2009
	RMB'000	RMB'000	RMB'000	RMB'000
Financial assets				
Cash and bank balances	71,021	8,212	1,617	5,458
Amount due from a shareholder		19,560	19,181	19,684
Amounts due from subsidiaries	1,098	77,851	79,509	128,862
Amounts due from related parties	7,836	122,761	210,960	244,508
	79,955	228,384	311,267	398,512
		228,384 at 31 Decer		398,512 As at 31 July
				As at
	As	at 31 Decer	nber	As at 31 July
Financial liabilities	As 2006	at 31 Decer 2007	nber 2008	As at 31 July 2009
Financial liabilities Amount due to holding company	As 2006	at 31 Decer 2007	nber 2008	As at 31 July 2009
	As 2006	at 31 Decer 2007 RMB'000	nber 2008 RMB'000	As at 31 July 2009 RMB'000
Amount due to holding company	As 2006 RMB'000	at 31 Decer 2007 RMB'000 74,632	nber 2008 RMB'000 126,760	As at 31 July 2009 RMB'000

## III. SUBSEQUENT EVENTS

The following significant events took place subsequent to 31 July 2009 and up to the date of this accountants' report:

- (1) On 3 December 2009, IMM AFC, a wholly-owned subsidiary of the Group, entered into an equity transfer agreement with Benniu in respect of the acquisition of the remaining 25% equity interest in Huainan Long Wall at a purchase consideration of RMB51,400,000. Huainan Long Wall will become a wholly-owned subsidiary of the Group upon the successful completion of the acquisition.
- (2) Pursuant to the resolutions of the board of directors of TJCC IMM Jiamusi passed on 23 December 2009 and 31 December 2009, TJCC IMM Jiamusi declared special dividends of US\$15,821,000 (equivalent to approximately RMB108,087,000) and US\$41,814,000 (equivalent to approximately RMB285,669,000) respectively, to the Company. The Directors confirm that the Company has distributable reserves upon declaration of the dividends from TJCC IMM Jiamusi to the Company. Further details of the special dividends declared are set out in the section headed "Reorganisation" in the Prospectus.

- (3) Pursuant to the resolution of the board of directors of IMM Mauritius passed on 17 December 2009, IMM Mauritius initiated a liquidation and the remaining cash of approximately US\$5,000,000 (equivalent to approximately RMB34,160,000) was distributed to the Company. The Directors consider that there will be no material gains or losses arising from the liquidation of IMM Mauritius.
- (4) Pursuant to the resolutions of the board of directors of the Company passed on 17 December 2009 and 23 December 2009, the Company repurchased its preference shares at their initial purchase price of US\$10,000,000 (equivalent to approximately RMB68,319,000) and US\$33,423,000 (equivalent to approximately RMB228,343,000), respectively. Pursuant to the resolution of the board of directors of the Company on 24 January 2010, it was resolved that, conditional upon the Company having received the proceeds of the Listing, the remaining preference shares will be repurchased at a consideration of US\$63,938,000 (equivalent to approximately RMB436,818,000), consisting of the initial purchase price of US\$59,078,000 (equivalent to approximately RMB403,615,000) and founder participation rights amount of US\$4,860,000 (equivalent to approximately RMB33,203,000). Hence, the Directors estimated that the loss on repurchase of preference shares would be amounting to US\$4,860,000 (equivalent to approximately RMB33,203,000), which will reduce the net profit for the year ending 31 December 2010. Further details of the repurchase of preference shares are set out in the section headed "Reorganisation" in the Prospectus.
- (5) Pursuant to the resolution of the Board of Directors of TJCC IMM Jiamusi passed on 24 January 2010, TJCC IMM Jiamusi declared a dividend of US\$29,274,000 (equivalent to approximately RMB200,000,000) to the Company.
- (6) Pursuant to the resolution of the board of directors of the Company passed on 24 January 2010, the Company declared a contingent dividend of no more than US\$63,200,000 (equivalent to approximately RMB431,776,000) and no less than US\$40,100,000 (equivalent to approximately RMB273,959,000) to the holders of the Company's ordinary shares. The dividend is contingent upon the completion of the Listing subject to determination according to the initial public offering price. Further details of the contingent dividend are set out in the section headed "Summary Contingent Dividend" in the Prospectus.
- (7) On 24 January 2010, a written resolution of the directors of the Company was passed to approve the payment of US\$10,000,000 (equivalent to approximately RMB68,319,000) as a transaction and termination fee in relation to the termination of TJCC Services Management Consulting Agreement which will be paid out from the proceeds of the Listing. The payment of the transaction and termination fee will reduce the net profit for the year ending 31 December 2010 by US\$10,000,000 (equivalent to approximately RMB68,319,000). Further details of the transaction and termination fee are set out in the section headed "Reorganisation" in the Prospectus.

# IV. SUBSEQUENT FINANCIAL STATEMENTS

No audited financial statements have been prepared by the Group in respect of any period subsequent to 31 July 2009.

Yours faithfully, Ernst & Young Certified Public Accountants Hong Kong

## ACCOUNTANTS' REPORT OF JIAMUSI MACHINERY

The following is the full text of a report, prepared for the purpose of incorporation in this prospectus, received from the reporting accountants of our Company, Ernst & Young, Certified Public Accountants, Hong Kong.

**劃 ERNST & YOUNG** 安永

18th Floor Two International Finance Centre 8 Finance Street Central Hong Kong

29 January 2010

The Board of Directors International Mining Machinery Holdings Limited UBS AG, Hong Kong Branch

Dear Sirs,

We set out below our report on the financial information of Jiamusi Coal Mining Machinery Co., Ltd. ("Jiamusi Machinery") including the income statement, the statement of changes in equity and cash flow statement of Jiamusi Machinery for the period from 1 January 2006 to 15 May 2006 (the "Relevant Period"), the statement of financial position as at 15 May 2006, and a summary of significant accounting policies and other explanatory notes (the "Financial Information") for inclusion in the Prospectus of International Mining Machinery Holdings Limited (formerly known as TJCC IMM Holdings Ltd., the "Company") dated 29 January 2010 (the "Prospectus") in connection with the proposed listing of the shares of the Company on the Main Board of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange").

Jiamusi Machinery was incorporated as a domestic limited liability company in the People's Republic of China (the "PRC") on 4 September 2002. On 11 April 2006, Jiamusi Machinery was re-registered as a wholly foreign-owned enterprise following the acquisition of 100% equity interest in Jiamusi Machinery by International Mining Machinery Limited ("IMM Mauritius"), a subsidiary of the Company incorporated in Mauritius, from Heilongjiang Coal Mining Machinery Group Co., Ltd. ("HCMMG"), the former holding company of Jiamusi Machinery. Consequently, the Company became the holding company of Jiamusi Machinery thereon.

Jiamusi Machinery is principally engaged in the manufacture and sale of mining machinery in Mainland China the PRC. The registered office and the principal place of business of Jiamusi Machinery are located at 218 Jiefang Road, Xiangyang district, Jiamusi, the PRC. Prior to the re-registration as a wholly foreign-owned enterprise, HCMMG held 100% of the equity interest of Jiamusi Machinery and therefore was its holding company up to 15 May 2006, being the date on which IMM Mauritius obtained control over Jiamusi Machinery. Jiamusi Machinery has adopted 31 December as its financial year end date.

No audited financial statements of Jiamusi Machinery were prepared in accordance with the relevant accounting rules and financial regulations in the PRC ("PRC GAAP") for the Relevant Period.

For the purpose of this report, the directors of Jiamusi Machinery (the "Directors") have prepared the management accounts of Jiamusi Machinery for the Relevant Period, in accordance with International Financial Reporting Standards ("IFRSs") (which also include International Accounting Standards ("IASs") and Interpretations) issued by the International Accounting Standards Board (the "IASB") (the "IFRS Management Accounts").

The Directors are responsible for the preparation and the true and fair presentation of the Financial Information in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and the true and fair presentation of the Financial Information that is free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. Our responsibility is to express an opinion based on our audit on the Financial Information for the Relevant Period.

The Financial Information has been prepared by the Directors from the IFRS Management Accounts and in accordance with IFRSs. For the purpose of this report, we have carried out an independent audit on the Financial Information for the Relevant Period in accordance with HKSAs, and have carried out such additional procedures as we considered necessary in accordance with the Auditing Guideline 3.340 "Prospectuses and the Reporting Accountant" issued by the HKICPA. No adjustments were deemed necessary to the IFRS Management Accounts in preparing this accountants report for inclusion in the Prospectus.

In our opinion, the Financial Information for the Relevant Period gives, for the purpose of this report, a true and fair view of the state of affairs of Jiamusi Machinery as at 15 May 2006 and of the results and cash flows of Jiamusi Machinery for the Relevant Period in accordance with IFRSs.

## I. FINANCIAL INFORMATION

#### Income statement

## For the period from 1 January 2006 to 15 May 2006

	Notes	RMB'000
REVENUE	4	174,407 (82,514)
Gross profit Other income and gains Selling and distribution costs Administrative expenses Other expenses Finance revenue Finance costs	4 5 5	91,893 9,961 (18,737) (16,035) (7,190) 44
PROFIT BEFORE TAX Income tax-expense PROFIT FOR THE PERIOD	6 9	$     \begin{array}{r}       (2,090) \\       57,846 \\       (14,404) \\       43,442     \end{array} $
Attributable to: Equity holder of Jiamusi Machinery		43,442

"Profit for the period" represents the "total comprehensive income" for the Relevant Period presented. Accordingly, no statement of comprehensive income is presented.

# Statement of financial position

# As at 15 May 2006

	Notes	RMB'000
NON-CURRENT ASSETS		
Property, plant and equipment	13	72,021
Land use rights	14	13,011
Deferred tax assets	15	2,709
Prepayments, deposits and other receivables	16	797
		88,538
CURRENT ASSETS		
Inventories	17	88,261
Trade and bills receivables	18	227,315
Prepayments, deposits and other receivables	16	11,675
Cash and cash equivalents	19	33,180
		360,431
CURRENT LIABILITIES		
Interest-bearing loans	20	84,254
Trade payables	21	58,408
Other payables and accruals	22	79,987
Tax payable		83,649
		306,298
NET CURRENT ASSETS		54,133
TOTAL ASSETS LESS CURRENT LIABILITIES		142,671
NET ASSETS		142,671
EQUITY		
Equity attributable to the equity holder of Jiamusi Machinery		
Paid-up capital	23	69,980
Reserves	24	72,691
Total equity		142,671

# Statement of changes in equity

For the period from 1 January 2006 to 15 May 2006

	Equity	attributable	to the equit Machinery	ty holder of	Jiamusi
	Statutory Paid-up Capital reserve Retained capital reserve Fund earnings				Total equity
	RMB'000 (Note 23)	RMB'000 (Note 24)	RMB'000 (Note 24)	RMB'000	RMB'000
At 1 January 2006 Profit for the period	69,980 —	16,417 —	9,401	3,431 43,442	99,229 43,442
Transfer from retained earningsAt 15 May 2006	 69,980	16,417	3,267 12,668	(3,267) 43,606	142,671

## Cash flow statement

# For the period from 1 January 2006 to 15 May 2006

	Notes	RMB'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax		57,846
Finance costs	5	2,090
Finance revenue	5	(44)
Loss on disposal of items of property, plant and equipment	6	149
Depreciation of items of property plant and equipment	6	2,606
Amortisation of land use rights	6	123
Impairment of trade receivables	6	5,876
Write-down of inventories to net realisable value	6	1,030
		69,676
Decrease in inventories		4,550
Increase in trade and bills receivables		(37,589)
Increase in prepayments, deposits and other receivables		(2,023)
Decrease in trade payables		(9,741)
Decrease in other payables and accruals		(30,157)
		(5,284)
Income tax paid		_
Net cash outflow from operating activities		(5,284)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest received	5	44
Purchases of items of property, plant and equipment		(1,484)
Net cash outflow from investing activities		(1,440)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net cash inflow from financing activities		
NET DECREASE IN CASH AND CASH EQUIVALENTS		(6,724)
Cash and cash equivalents at beginning of the period		(6,724) 39,904
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD		33,180

### II. NOTES TO FINANCIAL INFORMATION

### 1. BASIS OF PREPARATION

The Financial Information incorporates the financial statements of Jiamusi Machinery for the period from 1 January 2006 to 15 May 2006 to present the results and financial position of Jiamusi Machinery before the Company obtained control in Jiamusi Machinery.

The Financial Information has been prepared in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance. For the purpose of preparing and presenting the Financial Information, Jiamusi Machinery has early adopted the IFRSs, which are effective for the accounting period beginning on 1 January 2009, except for IAS 39 & IFRS 7 (Amendments) Reclassification of Financial Assets, which are effective from 1 July 2008 but should not be applied retroactively, throughout the Relevant Period.

The Financial Information has been prepared under the historical cost convention. The Financial Information is presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated.

### 2.1 IMPACT OF ISSUED BUT NOT YET EFFECTIVE IFRSs

Jiamusi Machinery has not applied the following new and revised IFRSs, which have been issued but are not yet effective, in this Financial Information.

IFRS 1 (Revised)	First-time Adoption of IFRSs <sup>1</sup>
IFRS 3 (Revised)	Business Combinations <sup>1</sup>
IAS 27 (Revised)	Consolidated and Separate Financial Statements <sup>1</sup>
IAS 39 Amendment	Amendment to IAS 39 Financial Instruments: Recognition and Measurement -
	Eligible Hedged Items <sup>1</sup>
IFRIC 17	Distributions of Non-cash Assets to Owners <sup>1</sup>
IFRIC 18	Transfers of Assets from Customers <sup>2</sup>
IFRS 2 Amendments	Amendments to IFRS 2 Share-based Payment — Group Cash-settled Share-based
	Payment Transactions <sup>3</sup>
IAS 32 Amendment	Classifications of Rights Issues <sup>4</sup>
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments <sup>5</sup>
IAS 24 (Revised)	Related Party Transactions <sup>6</sup>
IFRIC 14	Prepayments of a Minimum Funding Requirement <sup>6</sup>
IFRS 9	Financial Instruments <sup>7</sup>

1 Effective for annual periods beginning on or after 1 July 2009

- 6 Effective for annual periods beginning on or after 1 January 2011
- 7 Effective for annual periods beginning on or after 1 January 2013

<sup>2</sup> Effective for transfer of assets from customers received on or after 1 July 2009

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2010

<sup>4</sup> Effective for annual periods beginning on or after 1 February 2010

<sup>5</sup> Effective for annual periods beginning on or after 1 July 2010

# ACCOUNTANTS' REPORT OF JIAMUSI MACHINERY

Apart from the above, IASB has also issued *Improvements to IFRSs 2009*\* which sets out amendments to a number of IFRSs resulting from its annual improvements project published in April 2009. Except for the amendments to IFRS 2, IAS 38, IFRIC 9 and IFRIC 16 which are effective for annual periods beginning on or after 1 July 2009, the remaining amendments are effective for annual periods beginning on or after 1 January 2010 although there are separate transitional provisions for each standard or interpretation.

\* The improvements to IFRSs 2009 includes amendments to IFRS 2, IFRS 5, IFRS 8, IAS 1, IAS 7, IAS 17, IAS 18, IAS 36, IAS 38, IAS 39, IFRIC 9 and IFRIC 16.

Jiamusi Machinery is in the process of making an assessment of the impact of these new and revised IFRSs and IFRICs upon initial application. The Directors anticipate that these new and revised IFRSs and IFRICs are unlikely to have any significant impact on Jiamusi Machinery's results of operations and financial position.

### 2.2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted by Jiamusi Machinery in arriving at the Financial Information set out in this report, which conform with the IFRSs, are set out below:

### **Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to Jiamusi Machinery and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding other sales taxes or duties. The following specific recognition criteria must also be met before revenue is recognised:

### (a) Sale of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have been transferred and the title has passed to the buyer, provided that Jiamusi Machinery maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the goods sold;

### (b) Rendering of services

Revenue from the rendering of services is recognised when such services are rendered and when it is probable that the economic benefits associated with the transaction will flow to the entity; and

### (c) Interest income

Interest income on an accrual basis using the effective interest method by applying the rate that discounts the estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, *i.e.*, assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of these assets. The capitalisation of such borrowing costs cease when the assets are substantially ready for their intended use or sale. Investment income earned on the

temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised.

All other borrowing costs are recognised as expenses in the income statement in the period in which they are incurred.

### Foreign currencies

The functional and presentation currency of Jiamusi Machinery is RMB.

Foreign currency transactions are initially recorded using the functional currency rates of exchange ruling at the dates of transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the reporting date. All differences are taken to the income statement. Non-monetary items that are measured in items of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in foreign currency are translated using the exchange rates at the dates when the fair value was determined.

#### **Government grants**

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Where the grant relates to an expense item, it is recognised as income over the periods necessary to match the grant on a systematic basis to the costs that it is intended to compensate. Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the income statement over the expected useful life of the relevant asset by equal annual instalments.

#### Income tax

Income tax comprises current and deferred tax. Income tax is recognised in the income statement, or in equity if it relates to items that are recognised in the same or a different period directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities.

Deferred tax is provided, using the liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- > where the deferred tax liabilities arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- > in respect of taxable temporary differences associated with investments in subsidiaries and an associate where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be

available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised, except:

- where the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- ➤ in respect of deductible temporary differences associated with investments in subsidiaries and an associate, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Conversely, previously unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## Dividends

Dividends proposed by the directors are classified as a separate allocation of retained earnings within the equity section of the statement of financial position, until they have been approved by the shareholders in a general meeting. When these dividends have been approved by the shareholders and declared, they are recognised as a liability.

## Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the income statement in the period in which it is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment, and where the cost of the item can be measured reliably, the expenditure is capitalised as an additional cost of that asset or as a replacement.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The estimated useful lives of property, plant and equipment are as follows:

Buildings	20 to 40 years
Plant and machinery	10 years
Office equipment	5 years
Motor vehicles	5 years

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately.

Residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the income statement in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents buildings, plant and machinery under construction or installation and testing which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction or installation and testing and capitalised borrowing costs on related borrowed funds during the period of construction or installation and testing. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

## Intangible assets (other than goodwill)

The useful lives of intangible assets are assessed to be finite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each reporting date.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

### Research and development costs

All research costs are charged to the income statement as incurred. Expenditure incurred on projects to develop new products is capitalised and deferred only when Jiamusi Machinery can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

### Land use rights

Land use rights are stated at cost less accumulated amortisation and any impairment losses. Land use rights are amortised on the straight-line basis over the lease terms of 50 years.

### Impairment of non-financial assets other than goodwill

When an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, financial assets and deferred tax assets), the asset's recoverable amount is estimated. An asset's recoverable amount is calculated as the higher of the asset's or cash-generating unit's value in use and its fair value less costs to sell, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the income statement in the period in which it arises.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined, net of depreciation/amortisation had no impairment loss been recognised for the asset in prior years. A reversal of such impairment loss is credited to the income statement in the period in which it arises.

### Investments and other financial assets

Financial assets in the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial assets, as appropriate. When financial assets are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

Jiamusi Machinery assesses whether a contract contains an embedded derivative when Jiamusi Machinery first becomes a party to it and assesses whether an embedded derivative is required to be separated from the host contract when the analysis shows that the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required under the contract.

Jiamusi Machinery determines the classification of its financial assets after initial recognition and, where allowed and appropriate, re-evaluates this designation at the reporting date.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that Jiamusi Machinery commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

## Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on these financial assets are recognised in the income statement. The net fair value gain or loss recognised in the income statement does not include any dividends on these financial assets, which are recognised in accordance with the policy set out for "Revenue recognition" above.

Financial assets may be designated upon initial recognition as at fair value through profit or loss if the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognising gains or losses on them on a different basis; (ii) the assets are part of a group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) the financial asset contains an embedded derivative that would need to be separately recorded.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are subsequently carried at amortised cost using the effective interest method less any allowance for impairment. Amortised cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate and transaction costs. Gains and losses are recognised in the income statement when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets in listed and unlisted equity securities that are designated as available for sale or are not classified in any of the other two categories. After initial recognition, available-for-sale financial assets are measured at fair value, with gains or losses recognised as a separate component of equity until the investment is derecognised or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the income statement.

When the fair value of unlisted equity securities cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for that investment or (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such securities are stated at cost less any impairment losses.

## Fair value

The fair value of investments that are actively traded in organised financial markets is determined by reference to quoted market bid prices at the close of business at the reporting date. For investments where there is no active market, fair value is determined using valuation techniques. Such techniques include using recent arm's length market transactions; reference to the current market value of another instrument which is substantially the same; and a discounted cash flow analysis.

### Impairment of financial assets

Jiamusi Machinery assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired.

### Assets carried at amortised cost

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (*i.e.*, the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced either directly or through the use of an allowance account. The amount of the impairment loss is recognised in the income statement. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to Jiamusi Machinery.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. Any subsequent reversal of an impairment loss is recognised in the income statement, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

In relation to trade and other receivables, a provision for impairment is made when there is objective evidence (such as the probability of insolvency or significant financial difficulties of the debtor and significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor) that Jiamusi Machinery will not be able to collect all of the amounts due under the original terms of an invoice. The carrying amount of the receivables is reduced through the use of an allowance account. Impaired debts are derecognised when they are assessed as uncollectible.

## Assets carried at cost

If there is objective evidence that an impairment loss has been occurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Impairment losses on these assets are not reversed.

## Available-for-sale financial assets

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the income statement, is transferred from equity to the income statement. A provision for impairment is made for available-for-sale equity investments when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgment. In addition, Jiamusi Machinery evaluates other factors, such as the share price volatility. Impairment losses on equity instruments classified as available for sale are not reversed through the income statement.

Impairment losses on debt instruments are reversed through the income statement, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognised in the income statement.

### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- > the rights to receive cash flows from the asset have expired;
- > Jiamusi Machinery retains the rights to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- Jiamusi Machinery has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where Jiamusi Machinery has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of Jiamusi Machinery's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that Jiamusi Machinery could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of Jiamusi Machinery's continuing involvement is the amount of the transferred asset that Jiamusi Machinery may repurchase, except in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, where the extent of Jiamusi Machinery's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

## Financial liabilities at amortised cost (including interest-bearing loans and borrowings)

Financial liabilities including trade payables, other payables and accruals and interest-bearing loans are initially stated at fair value less directly attributable transaction costs and are subsequently measured at amortised cost, using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost. The related interest expense is recognised within "finance costs" in the income statement.

Gains and losses are recognised in the income statement when the liabilities are derecognised as well as through the amortisation process.

## Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in the income statement. The net fair value gain or loss recognised in the income statement does not include any interest charged on these financial liabilities.

Where a contract contains one or more embedded derivatives, the entire hybrid contract may be designated as a financial liability at fair value through profit or loss, except where the embedded derivative does not significantly modify the cash flows or it is clear that separation of the embedded derivative is prohibited.

Financial liabilities may be designated upon initial recognition as at fair value through profit or loss if the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the liabilities or recognising gains or losses on them on a different basis; (ii) the liabilities are part of a group of financial liabilities which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) the financial liability contains an embedded derivative that would need to be separately recorded.

## Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the income statement.

## Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired.

For the purpose of statements of financial position, cash and cash equivalents comprise cash on hand and at banks and term deposits, which are not restricted as to use.

### Inventories

Inventories are valued at the lower of cost and net realisable value. Cost is determined on a weighted average basis. The costs of raw materials comprise the purchasing costs of the materials and other costs incurred in bringing the materials to their present locations and conditions. The costs of work in progress and finished goods comprise direct materials, direct labour and an appropriate proportion of manufacturing overheads.

Net realisable value is based on estimated selling prices, less estimated costs to be incurred to completion and disposal.

### Provisions

A provision is recognised when Jiamusi Machinery has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is included in finance costs in the income statement.

Provisions for product warranties granted by Jiamusi Machinery on certain products are recognised based on sales volume and past experience of the level of repairs and returns, discounted to their present values as appropriate.

#### Leases

Leases that transfer substantially all the rewards and risks of ownership of assets to Jiamusi Machinery, other than legal title, are accounted for as finance leases. At the inception of finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases are included in property, plant and equipment and depreciated over the shorter of the lease terms and the estimated useful lives of the assets. The finance costs of such leases are charged to the income statement so as to provide a constant periodic rate of charge over the lease terms.

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where Jiamusi Machinery is the lessee, rentals payable under the operating leases, net of any incentives received from the lessor, are charged to the income statement on the straight-line basis over the lease terms.

### **Retirement benefits**

Obligatory retirement benefits in the form of contributions under a defined contribution retirement scheme administered by local government agencies are charged to the income statement as incurred.

### **Related parties**

A party is considered to be related to Jiamusi Machinery if:

- (a) the party, directly or indirectly through one or more intermediaries, (i) controls, is controlled by, or is under common control with, Jiamusi Machinery; (ii) has an interest in Jiamusi Machinery that gives it significant influence over Jiamusi Machinery; or (iii) has joint control over Jiamusi Machinery;
- (b) the party is an associate;
- (c) the party is a jointly-controlled entity;
- (d) the party is a member of the key management personnel of Jiamusi Machinery or its parent;

- (e) the party is a close member of the family of any individual referred to in (a) or (d);
- (f) the party is an entity that is controlled, jointly-controlled or significantly influenced by or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e); or
- (g) the party is a post-employment benefit plan for the benefit of the employees of Jiamusi Machinery, or of any entity that is a related party of Jiamusi Machinery.

### 2.3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of Jiamusi Machinery's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities in the future.

### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial years are discussed below.

### *(i) Impairment of trade receivables*

Impairment of trade receivables is made based on an assessment of the recoverability of trade receivables. The identification of doubtful debts requires management's judgement and estimates. Provision is made when there is objective evidence that Jiamusi Machinery will not be able to collect the debts. Where the actual outcome or further expectation is different from the original estimate, such differences will impact the carrying value of the receivables, doubtful debt expenses and write-back of trade receivables in the period in which such estimate has been changed.

## (ii) Impairment of property, plant and equipment

The carrying value of property, plant and equipment is reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable in accordance with the accounting policy as disclosed in the relevant part of this section. The recoverable amount of an asset, or, where appropriate, the cash-generating unit to which it belongs, is calculated as the higher of its fair value less costs to sell and value in use. Estimating the value in use requires Jiamusi Machinery to estimate future cash flows from the cash-generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

## (iii) Useful lives of property, plant and equipment

Jiamusi Machinery determines the estimated useful lives and related depreciation charges for its property, plant and equipment. This estimate is based on the historical experience of the actual useful lives of property, plant and equipment of similar nature and functions. It could change significantly as a result of technical innovations, competitor actions in response to severe industry cycles or unforeseeable change in legal enforcement rights in future. Management will increase the depreciation charge where useful lives are less than previously estimated lives, or it will write off or write down technically obsolete or non-strategic assets that have been abandoned or sold.

### (iv) Net realisable value of inventories

Net realisable value of an inventory is the estimated selling price in the ordinary course of business, less estimated cost to be incurred to completion and disposal. These estimates are based on the current market condition and the historical experience of selling products of similar nature. It could change significantly as a result of changes in customer taste or competitor actions in response to severe consumer product industry cycles. Management reassesses these estimates at each reporting date.

### (v) Deferred tax assets

Deferred tax assets are recognised for all deductible temporary differences, and carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

### (vi) Warranty expenses

Jiamusi Machinery offers a twelve-month warranty for its products, during which free warranty service for the repair and maintenance of parts or components under normal usage is provided to customers. Management estimates the warranty provision based on the historical cost data for repairs and maintenance and sales.

### 3. SEGMENT INFORMATION

Jiamusi Machinery's revenue and profit for the Relevant Period were mainly derived from the sale of mining machinery to customers in the Mainland China. The principal assets employed by Jiamusi Machinery are located in Mainland China. Accordingly, Jiamusi Machinery's operating activities are attributable to a single business segment and location, and no segment information has been presented for the Relevant Period.

## 4. REVENUE, OTHER INCOME AND GAINS

Revenue represents the net invoiced value of goods sold after various types of government surcharges, where applicable.

	RMB'000
Revenue	
Sales of Roadheader products	161,085
Aftermarket parts and services	13,322
	174,407
Other income and gains	
Interest expenses waived by banks*	9,895
Others	66
	9,961

<sup>\*</sup> During the period ended 15 May 2006, Jiamusi Machinery entered into a written agreement with the Industrial and Commercial Bank of China ("ICBC"). Pursuant to the agreement, ICBC waived the overdue interest on loans due by Jiamusi Machinery amounting to RMB9,895,000, accumulated from previous years.

## 5. FINANCE REVENUE AND FINANCE COSTS

	RMB'000
Finance revenue Interest income	44
Finance costs         Loan interest         Interest arising from discounted bills	2,000
Total finance costs	2,090
6. PROFIT BEFORE TAX	
Jiamusi Machinery's profit before tax is arrived at after charging:	
	RMB'000
Cost of inventories sold Cost of services provided	73,420 9,094
Employee benefits expense (including Directors' remuneration as set out in Note 7) Wages and salaries Pension scheme contributions	$     15,032 \\     1,649 \\     16,681 $
Research and development costs	119 215
Depreciation of items of property, plant and equipment (Note 13) Amortisation of land use rights (Note 14)	2,606 123
Impairment of trade receivables (Note 18)Write-down of inventories to net realisable value	5,876 1,030
Product warranty provision	177 149

## 7. DIRECTORS' REMUNERATION

Directors' remuneration for the Relevant Period, disclosed pursuant to the Listing Rules and Section 161 of the Hong Kong Companies Ordinance, is as follows:

	RMB'000
Coloring allower and have firs in himd	522
Salaries, allowances and benefits in kind	
Retirement benefit scheme contributions	16
	539

The remuneration of each of the Directors for the Relevant Period is set out below:

	Salaries, allowances and benefits in kind	Retirement benefit scheme contributions	Total	
	RMB'000	RMB'000	RMB'000	
Executive directors				
Mr. Chunzhao Zhang	119	4	123	
Mr. Zishan Li	119	3	122	
Mr. Shijun Gao	95	3	98	
Mr. Fenglin Wang	95	3	98	
Mr. Xiaoguang Huang	95	3	98	
	523	16	539	

There was no arrangement under which a director waived or agreed to waive any remuneration during the Relevant Period.

### 8. FIVE HIGHEST PAID EMPLOYEES

An analysis of the five highest paid employees within Jiamusi Machinery during the Relevant Period is as follows:

	Number of employees
Director	$\begin{array}{c} 1 \\ 4 \\ 5 \end{array}$

Details of the remuneration of the above non-directors, highest paid employees are as follows:

	RMB'000
Salaries, allowances and benefits in kind	405
	418

The number of non-director, highest paid employees whose remuneration fell within the following band is as follows:

	Number of employees
Nil to HK\$1,000,000	4

During the Relevant Period, no directors or highest paid individuals waived or agreed to waive any emoluments and no emoluments were paid by Jiamusi Machinery to the non-directors, highest paid individuals as an inducement to join or upon joining Jiamusi Machinery or as compensation for loss of office.

# 9. TAX

Jiamusi Machinery was initially registered as a PRC domestic enterprise and subject to PRC corporate income tax ("CIT") on the taxable income as reported in its PRC statutory accounts adjusted in accordance with the relevant PRC income tax rules governing the domestic enterprises. The applicable CIT rate was 33%.

Jiamusi Machinery was converted from a PRC domestic enterprise to a foreign investment enterprise ("FIE") on 11 April 2006. According to the applicable PRC income tax law governing the FIEs and foreign enterprises, a FIE is subject to a statutory income tax rate of 33%, comprising 30% state tax plus 3% local tax. Additionally, a manufacturing FIE may be entitled to a five-year tax holiday (*i.e.* two-year CIT full exemption followed by a three-year 50% CIT exemption) starting from its first profitable year. Pursuant to a written approval dated 10 July 2006 issued by the local in-charged tax authority, with effect from 11 April 2006, Jiamusi Machinery was recognised as a manufacturing FIE and therefore entitled to enjoy the five-year tax holiday. As Jiamusi Machinery recorded taxable profit for the year ended 31 December 2006, the five-year tax holiday period commenced in 2006. Therefore, Jiamusi Machinery was exempted from CIT for the years ended 31 December 2006 (full CIT exemption started from 11 April 2006 when Jiamusi Machinery became a FIE) and 31 December 2007 and would entitle to a 50% exemption of CIT for the years ended/ending 31 December 2008, 2009 and 2010.

The major components of income tax charges for the Relevant Period is as follows:

	RMB'000
Current tax	
<ul> <li>Income tax in Mainland China for the period</li> <li>Deferred tax (Note 15)</li> </ul>	-
Total tax charges for the period	14,404

# ACCOUNTANTS' REPORT OF JIAMUSI MACHINERY

A reconciliation of the income tax expense applicable to profit before tax using the statutory income tax rate for the country in which Jiamusi Machinery is domiciled to the income tax expense/(income) at the effective tax rate is as follows:

	RMB'000
Profit before tax	57,846
Tax at the applicable tax rate (33%)         Income not subject to tax*         Expenses not deductible for tax         Effect in tax rate change	(8,386) 1,112
Tax charge at the Jiamusi Machinery's effective rate	

\* Pursuant to a written approval dated 10 July 2006 issued by the local in-charged tax authority, Jiamusi Machinery was recognised as a manufacturing FIE with effect from 11 April 2006 onwards. Therefore, income for the Relevant Period generated from 11 April 2006 onwards was exempted from tax.

### 10. DIVIDENDS

No dividends have been paid or declared by Jiamusi Machinery during the Relevant Period.

### **11. EARNINGS PER SHARE**

Information of earnings per share is not presented as such information is not meaningful given the purpose of this report.

### 12. RETIREMENT BENEFITS AND ACCOMMODATION BENEFITS

### **Retirement benefits**

As stipulated by the PRC regulations, Jiamusi Machinery participates in a defined contribution retirement scheme. All formal employees are entitled to an annual pension equivalent to a fixed proportion of the average basic salary amount of their last employment at their retirement date. Jiamusi Machinery is required to make contributions to the local social security bureau at a rate of 20% of the average basic salaries of the employees under the employment to whom the defined contribution retirement scheme is applicable. Jiamusi Machinery has no obligations for the payment of pension benefits beyond the annual contributions to the local social security bureau as set out above.

### Accommodation benefits

According to the relevant PRC rules and regulations, Jiamusi Machinery and its employees are each required to make contributions, which are in proportion to the salaries and wages of the employees to an accommodation fund administered by the Public Accumulation Funds Administration Centre. There are no further obligations on Jiamusi Machinery, except for contributions to the accommodation fund.

### 13. PROPERTY, PLANT AND EQUIPMENT

					Construction	
		Plant and	Office	Motor	in	
	Buildings	machinery	equipment	vehicles	progress	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Cost:						
At 1 January 2006	58,971	78,546	4,959	5,145		147,621
Additions	_	_		_	687	687
Transfers	_	260	21		(281)	_
Disposals	(185)	(454)	(72)	(69)		(780)
At 15 May 2006	58,786	78,352	4,908	5,076	406	147,528
Accumulated depreciation:						
At 1 January 2006	24,655	43,406	3,197	2,274		73,532
Charge for the period	466	1,547	212	381		2,606
Disposals	(121)	(381)	(70)	(59)		(631)
At 15 May 2006	25,000	44,572	3,339	2,596		75,507
Net book value:						
At 15 May 2006	33,786	33,780	1,569	2,480	406	72,021

At 15 May 2006, Jiamusi Machinery's buildings with net book value of approximately RMB22,727,000 were pledged as security for interest-bearing loans granted to Jiamusi Machinery as set out in Note 20 to the Financial Information.

### 14. LAND USE RIGHTS

	RMB'000
At cost: At the beginning and end of the period	16,417
Accumulated amortisation: At the beginning of the period Charge for the period	
At end of period	(3,406)
Net book value: At the end of period	13,011

The leasehold land is held under a long-term lease and is situated in Mainland China.

At 15 May 2006, Jiamusi Machinery's land use rights with a net carrying amount of approximately RMB13,011,000 were pledged to bank for interest-bearing loans as set out in Note 20 to the Financial Information.

### 15. DEFERRED TAX ASSETS

The following are the deferred tax assets recognised and their movements during the Relevant Period:

	Decelerated tax on property, plant and equipment depreciation	Provision against obsolete inventories	Total
	RMB'000	RMB'000	RMB'000
At 1 January 2006 Deferred tax credited/(charged) to the income statement during the	998	4,238	5,236
period (Note 9)	(93)	155	62
Effect in tax rate change (Note 9)	(277)	(2,312)	(2,589)
Gross deferred tax assets at 15 May 2006	628	2,081	2,709

#### 16. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	RMB'000
Non-current portion Prepayments for purchases of property, plant and equipment	
Current portion Prepayments Deposits and other receivables	10,895 
	11,675
Total	12,472

The carrying amounts of the prepayments, deposits and other receivables approximate to their fair values.

None of the above assets is either past due or impaired. The financial assets included in the above balances relate to receivables for which there was no recent history of default.

### **17. INVENTORIES**

	RMB'000
Raw materials	32,486
Work in progress	42,862
Finished goods	
	102,133
Less: Provision for obsolete inventories	(13,872)
	88,261

### 18. TRADE AND BILLS RECEIVABLES

	RMB'000
Trade receivables	163,380
Bills receivable	69,811
Less: Impairment provision	(5,876)
	227,315

Jiamusi Machinery grants different credit periods to customers. The credit period of individual customers is considered on a case-by-case basis and set out in the sales contracts, as appropriate. Certain customers are required to make partial payment before or upon delivery. In the opinion of the Directors, Jiamusi Machinery has effectively granted an average credit period of 30 days to 180 days to the customers after taking into account the practice of the industry in which Jiamusi Machinery conducted its business. Jiamusi Machinery seeks to maintain strict control over its outstanding receivables and keep close monitoring on them to minimise credit risk. Overdue balances are reviewed regularly by senior management. Jiamusi Machinery's credit risk maximum exposure in respect of trade receivables is equal to the carrying amount of the trade receivables.

Trade receivables are unsecured and non-interest-bearing. The carrying amounts of trade receivables and bills receivable approximate to their fair values.

An aged analysis of trade receivables as at 15 May 2006 based on the invoice date, net of provision, is as follows:

	RMB'000
Outstanding balances with ages:	
	110 245
Within 90 days	
91 to 180 days	-
181 to 365 days	
1 to 2 years	597
	157,504
	107,001

Movement in the provision for impairment of trade receivables during the period ended 15 May 2006 is as follows:

	RMB'000
At 1 January 2006 Impairment of trade receivables (Note 6)	
At 15 May 2006	5,876

The provision for impairment of trade receivables of Jiamusi Machinery during the period ended 15 May 2006 was individually impaired trade receivables.

The carrying amounts of the trade and bills receivables approximate to their fair values. The bills receivable were all mature within 180 days from the reporting date.

As at 15 May 2006, bills receivable of RMB25,956,000 were pledged to bank for interest-bearing bank loans as set out in Note 20 to the Financial Information.

The analysis of trade receivables that were not considered to be impaired is as follow:

		Neither past	Past d	Past due but not in	
	Total	due nor impaired	< 90 days	91 to 180 days	181 to 360 days
		RMB'000	RMB'000	RMB'000	RMB'000
At 15 May 2006	157,504	128,744	24,604	3,939	217

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with Jiamusi Machinery. Based on past experience, the Directors are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. Jiamusi Machinery does not hold any collateral or other credit enhancements over these balances.

### 19. CASH AND CASH EQUIVALENTS

	RMB'000
Cash and bank balances	33,180

All cash and bank balances are denominated in RMB. Cash at bank earns interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default. The carrying amounts of the cash and cash equivalents approximate to their fair values.

### 20. INTEREST-BEARING LOANS

Note	RMB'000
Bank loans: Secured	84,254
Repayable within one year	84,254
The bank loans bear interest at rates per annum in the range of	6.90% to 8.28%

The carrying amounts of Jiamusi Machinery's borrowings approximate to their fair values.

- (a) As at 15 May 2006, loans of RMB84,254,000 were of which:
  - (i) loans of RMB25,956,000 were secured by Jiamusi Machinery's bills receivable, with an aggregate carrying value of RMB25,956,000 as set out in Note 18 to the Financial Information; and
  - (ii) loans of RMB58,298,000 in 2006 were secured by Jiamusi Machinery's buildings and land use rights, which had carrying values on 15 May 2006 of approximately RMB22,727,000 and RMB13,011,000, respectively, as set out in Note 13 and Note 14 to the Financial Information.

### 21. TRADE PAYABLES

	RMB'000
Trade payables	58,408

An aged analysis of the trade payables as at 15 May 2006, based on the invoice date, is as follows:

	RMB'00
Outstanding balances with ages:	
Within 90 days	41,017
91 - 180 days	793
181 - 365 days	1,159
1 - 2 years	451
2 - 3 years	247
Over 3 years	14,741
	58,408

The trade payables are non-interest-bearing and are normally settled on terms of 0 to 180 days. The carrying amounts of the trade payables approximate to their fair values.

## 22. OTHER PAYABLES AND ACCRUALS

	RMB'000
	4 (24
Advances from customers	,
Payroll payable	2,637
Welfare payable	457
Other payable	49,683
Accrued expenses	1,897
Value-added tax payable	20,679
	79,987

The carrying amounts of the accrued liabilities and other payables approximate to their fair values.

Other payables are non-interest-bearing and have an average term of three months.

#### 23. PAID-UP CAPITAL

	RMB'000
Registered and paid-up capital	69,980

#### 24. RESERVES

#### (a) Capital reserve

The capital reserve represents the land use right granted by the government in 1995. The land use right was valued at RMB16,417,000 and was approved by the Heilongjiang Coal Industry Administrative Bureau.

#### (b) Surplus reserve

#### Statutory surplus reserve and statutory reserve fund

In accordance with the Company Law of the PRC and the respective articles of association of Jiamusi Machinery, Jiamusi Machinery was required to allocate 10% of its profits after tax, as determined in accordance with PRC GAAP, to the statutory surplus reserve (the "SSR") until such reserve reaches 50% of its registered capital. Subject to certain restrictions set out in the Company Law of the PRC, part of the SSR can be capitalised as paid-up capital, provided that the remaining balance after the capitalisation is not less than 25% of the registered capital.

Subsequent to the re-registration of Jiamusi Machinery as a FIE on 11 April 2006, allocation to the SSR is no longer required. According to the relevant PRC regulations applicable to FIE Jiamusi Machinery is required to allocate certain portion (not less than 10%), as determined by the board of directors, of its profit after tax in accordance with PRC GAAP to the statutory reserve fund (the "SRF") until such reserve reaches 50% of the registered capital.

The SSR and the SRF are non-distributable other than in the event of liquidation and, subject to certain restrictions set out in the relevant PRC regulations, can be used to offset accumulated losses or be capitalised as paid-up capital.

#### 25. RELATED PARTY TRANSACTIONS

Compensation of key management personnel

	RMB'000
Salaries, allowances and benefits in kind	1,095
Retirement benefit scheme contributions	36
	1,131

### 26. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Jiamusi Machinery's principal financial instruments comprise interest-bearing loans, trade and other payables. The main purpose of these financial instruments is to raise finance for Jiamusi Machinery's operations. Jiamusi Machinery has various financial assets such as trade and bills receivables as well

as deposits and other receivables, which arise directly from its operations. The particular recognition methods adopted are disclosed in the accounting policy associated with each item.

It is, and has been the Relevant Period, Jiamusi Machinery's policy that no trading in financial instruments shall be undertaken.

The main risks arising from Jiamusi Machinery's financial instruments are interest rate risk, foreign currency risk, credit risk, significant concentration of credit risk and liquidity risk. Jiamusi Machinery does not hold or issue derivative financial instruments either for hedging or for trading purposes. The board reviews and agrees policies for managing each of the risks which are summarised below:

### Interest rate risk

Jiamusi Machinery's exposure to market risk for changes in interest rates relates primarily to its interest-bearing bank and other borrowings. Jiamusi Machinery does not use derivative financial instruments to hedge its interest rate risk. Since Jiamusi Machinery's bank loans all bear fixed interest and are due within one year, its exposure to risk of changes in market interest rates is low.

### Foreign currency risk

Since Jiamusi Machinery operates in Mainland China and its transactions are carried out in RMB, Jiamusi Machinery's financial assets and liabilities are not subject to foreign currency risk. Jiamusi Machinery has not entered into any hedging transactions to manage the potential fluctuation in foreign currency as the Directors consider that Jiamusi Machinery has no significant foreign currency risk.

### Credit risk

Jiamusi Machinery trades only with recognised, creditworthy third parties. It is Jiamusi Machinery's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that Jiamusi Machinery's exposure to bad debts is not significant.

With respect to credit risk arising from the other financial assets of Jiamusi Machinery, which comprise cash and cash equivalents, trade and bills receivables, Jiamusi Machinery's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

## Significant concentration of credit risk

Concentration of credit risk exists when changes in economic, industrial or geographic factors similarly affect groups of counterparts whose aggregate credit exposure is significant in relation to Jiamusi Machinery's total credit exposure. Significant concentration of credit risk arises from exposure to substantial amounts due from companies involved in the mining sector and operating in the PRC, with the top six customers accounting for 91% of the trade receivables as at 15 May 2006 and 86% of the sales for the Relevant Period.

### Liquidity risk

Jiamusi Machinery monitors its risk to a shortage of funds using a recurring liquidity planning tool. This tool considers the maturity of both its financial investments and financial assets (e.g. accounts receivables and other financial assets) and projected cash flows from operations.

Jiamusi Machinery's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans.

The maturity profile of Jiamusi Machinery's financial liabilities as at the reporting date, based on the contractual undiscounted payments, was as follows:

		Less		
		than 3	3 to 12	
	On demand	months	months	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Interest-bearing loans	58,298	14,424	11,532	84,254
Trade payables	16,599	41,016	793	58,408
Other payables and accruals	75,353			75,353
	150,250	55,440	12,325	218,015

#### Capital management

The primary objective of Jiamusi Machinery's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximise shareholders' value.

Jiamusi Machinery manages its capital structure and makes adjustments to it, in light of changes in economic condition. To maintain or adjust the capital structure, Jiamusi Machinery may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for managing purpose during the Relevant Period.

Jiamusi Machinery monitors capital using a gearing ratio, which is net debt divided by capital plus net debt. Jiamusi Machinery's net debt includes interest-bearing loans less cash and cash equivalents. Capital includes total equity of Jiamusi Machinery.

At the end of the Relevant Period, Jiamusi Machinery's strategy was to maintain the net borrowings to equity ratio at a healthy capital level in order to support its business. The principal strategies adopted by Jiamusi Machinery include, without limitation, reviewing future cash flow requirements and the ability to meet debt repayment schedules when they fall due, maintaining a reasonable level of available banking facilities and adjusting investment plans and financing plans, if necessary, to ensure that Jiamusi Machinery has a reasonable level of capital to support its business. The net borrowings to equity ratio at the end of the Relevant Period is as follows:

	RMB'000
Interest-bearing loans	84,254
Less: Cash and cash equivalents	(33,180)
Net debt	51,074
Total equity	142,671
Capital and net debt	193,745
Gearing ratio	26%

### 27. FINANCIAL INSTRUMENTS

The carrying amounts of each of the categories of financial instruments as at the reporting date are as follows:

	RMB'000
Financial assets	
Trade and bills receivables Financial assets included in prepayments, deposits and other receivables Cash and cash equivalents	227,31578033,180261,275
Financial liabilities	
Trade payables Financial liabilities included in other payables and accruals (Note 22) Interest-bearing loans	58,408 75,353 <u>84,254</u> 218,015

## III. SUBSEQUENT FINANCIAL STATEMENTS

Audited financial statements have been prepared by Jiamusi Machinery for the three years ended 31 December 2006, 2007 and 2008 subsequent to 15 May 2006.

Yours faithfully,

Ernst & Young Certified Public Accountants Hong Kong

# ACCOUNTANTS' REPORT OF JIXI MACHINERY

The following is the full text of a report, prepared for the purpose of incorporation in this prospectus, received from the reporting accountants of our Company, Ernst & Young, Certified Public Accountants, Hong Kong.

**劃 ERNST & YOUNG** 安永

18th Floor Two International Finance Centre 8 Finance Street Central Hong Kong

29 January 2010

The Board of Directors International Mining Machinery Holdings Limited UBS AG, Hong Kong Branch

Dear Sirs,

We set out below our report on the financial information of Jixi Coal Mining Machinery Co., Ltd. ("Jixi Machinery") including the income statement, the statement of changes in equity and cash flow statement of Jixi Machinery for the period from 1 January 2006 to 15 May 2006 (the "Relevant Period"), the statement of financial position as at 15 May 2006, and a summary of significant accounting policies and other explanatory notes (the "Financial Information") for inclusion in the Prospectus of International Mining Machinery Holdings Limited (formerly known as TJCC Holdings Ltd., the "Company") dated 29 January 2010 (the "Prospectus") in connection with the proposed listing of the shares of the Company on the Main Board of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange").

Jixi Machinery was incorporated as a domestic limited liability company in the People's Republic of China (the "PRC") on 19 September 2001. On 10 April 2006, Jixi Machinery was re-registered as a wholly foreign-owned enterprise following the acquisition of 100% equity interest in Jixi Machinery by International Mining Machinery Limited ("IMM Mauritius"), a subsidiary of the Company incorporated in Mauritius, from Heilongjiang Coal Mining Machinery Group Co., Ltd. ("HCMMG"), the former holding company of Jixi Machinery. Consequently, the Company became the holding company of Jixi Machinery thereon.

Jixi Machinery is principally engaged in the manufacture and sale of mining machinery in Mainland China, the PRC. The registered office and the principal place of business of Jixi Machinery are located at Hong Qi Road 2, Ji Guan District, Jixi, Heilongjiang, the PRC. Prior to the re-registration as a wholly foreign-owned enterprise, HCMMG held 100% of the equity interest of Jixi Machinery and therefore was its holding company up to 15 May 2006, being the date on which IMM Mauritius obtained control over Jixi Machinery. Jixi Machinery has adopted 31 December as its financial year end date.

No audited financial statements of Jixi Machinery were prepared in accordance with the relevant accounting rules and financial regulations in the PRC ("PRC GAAP") for the Relevant Period.

For purpose of this report, the directors of Jixi Machinery (the "Directors") have prepared the management accounts of Jixi Machinery for the Relevant Period, in accordance with International Financial Reporting Standards ("IFRSs") (which also include International Accounting Standards ("IASs") and Interpretations) issued by the International Accounting Standards Board (the "IASB"), (the "IFRS Management Accounts").

The Directors are responsible for the preparation and the true and fair presentation of the Financial Information in accordance with IFRSs and the disclosure requirements of the Hong Kong Companies Ordinance. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and the true and fair presentation of the Financial Information that is free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. Our responsibility is to express an opinion based on our audit on the Financial Information for the Relevant Period.

The Financial Information has been prepared by the Directors from the IFRS Management Accounts and in accordance with IFRSs. For the purpose of this report, we have carried out an independent audit on the Financial Information for the Relevant Period in accordance with HKSA, and have carried out such additional procedures as we considered necessary in accordance with the Auditing Guideline 3.340 "Prospectuses and the Reporting Accountant" issued by the HKICPA. No adjustments were deemed necessary to the IFRS Management Accounts in preparing this accountants report for inclusion in the Prospectus.

In our opinion, the Financial Information for the Relevant Period gives, for the purpose of this report, a true and fair view of the state of affairs of Jixi Machinery as at 15 May 2006 and of the results and cash flows of Jixi Machinery for the Relevant Period in accordance with IFRSs.

### I. FINANCIAL INFORMATION

#### Income statement

### For the period from 1 January 2006 to 15 May 2006

	Notes	RMB'000
REVENUE	5	134,131 (86,120)
Gross profit Other income and gains Selling and distribution costs Administrative expenses Other expenses	5	48,011 28,581 (8,273) (13,196) (6,746)
Finance revenue Finance costs	6 6	6 (3,557)
PROFIT BEFORE TAX	7 10	44,826 (8,864)
PROFIT FOR THE PERIOD		35,962
Attributable to: Equity holder of Jixi Machinery		35,962

"Profit for the period" represents the "total comprehensive income" for the Relevant Period presented. Accordingly, no statement of comprehensive income is presented.

# Statement of financial position

# As at 15 May 2006

	Notes	RMB'000
NON-CURRENT ASSETS		
Property, plant and equipment	14	67,133
Land use rights	15	19,494
Deferred tax assets	16	7,460
		94,087
CURRENT ASSETS		
Inventories	17	121,945
Trade and bills receivables	18	112,735
Prepayments, deposits and other receivables	19	13,223
Cash and cash equivalents	20	5,591
		253,494
CURRENT LIABILITIES		
Interest-bearing loans	21	106,842
Trade payables	22	79,923
Other payables and accruals	23	198,600
Tax payable		22,107
		407,472
NET CURRENT LIABILITIES		(153,978)
TOTAL ASSETS LESS CURRENT LIABILITIES		(59,891)
NET LIABILITIES		(59,891)
EQUITY		
Equity attributable to the equity holder of Jixi Machinery		
Paid-up capital	24	92,380
Reserves	25	(152,271)
Total deficits		(59,891)

# Statement of changes in equity

# For the period from 1 January 2006 to 15 May 2006

	Equity attributable to the equity holder of Jixi Machinery			
	Paid-up capital	Capital reserve	Accumulated losses	Total deficits
	RMB'000 (Note 24)	RMB'000 (Note 25)	RMB'000	RMB'000
At 1 January 2006 Profit for the period	92,380	24,650	(212,883) 35,962	(95,853) 35,962
At 15 May 2006	92,380	24,650	(176,921)	(59,891)

## Cash flow statement

# For the period from 1 January 2006 to 15 May 2006

	Notes	RMB'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax		44,826
Adjustments for:		,
Finance costs	6	3,557
Finance revenue	6	(6)
Interest waived	5	(28,220)
Loss on disposal of items of property, plant and equipment	7	187
Depreciation of items of property, plant and equipment		2,723
Amortisation of land use rights	7	185
Impairment of trade receivables	7	4,399
Write-down of inventories to net realisable value	7	842
		28,493
Decrease in inventories		7,178
Increase in trade and bills receivables		(19,670)
Decrease in prepayments, deposits and other receivables		20,850
Decrease in trade payables		(9,127)
Decrease in other payables and accruals		(11,232)
Derease in other payables and accruais		
<b>x</b> 1		16,492
Income tax paid		
Net cash inflow from operating activities		16,492
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest received	6	6
Purchases of items of property, plant and equipment		(2,007)
Proceeds from disposal of items of property, plant and equipment		153
Net cash outflow from investing activities		(1,848)
CASH FLOWS FROM FINANCING ACTIVITIES		
New bank loans		11,410
Repayments of bank loans		(23,000)
Interest paid		(3,557)
Net cash outflow from financing activities		(15,147)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(503)
Cash and cash equivalents at beginning of the period		(303) 6,094
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD		5,591

### II. NOTES TO FINANCIAL INFORMATION

### 1. BASIS OF PREPARATION

The Financial Information incorporates the financial statements of Jixi Machinery for the period from 1 January 2006 to 15 May 2006 to present the results and financial position of Jixi Machinery before the Company obtained control in Jixi Machinery.

The Financial Information has been prepared in accordance with IFRSs, and the disclosure requirements of the Hong Kong Companies Ordinance. For the purpose of preparing and presenting the Financial Information, Jixi Machinery has early adopted the IFRSs, which are effective for the accounting period beginning on 1 January 2009, except for IAS 39 & IFRS 7 (Amendments) Reclassification of Financial Assets, which are effective from 1 July 2008 but should not be applied retroactively, throughout the Relevant Period.

The Financial Information has been prepared under the historical cost convention. The Financial Information is presented in Renminbi ("RMB") and all values are rounded to the nearest thousand except when otherwise indicated.

### 2. NET CURRENT LIABILITIES

As at 15 May 2006, the current liabilities of Jixi Machinery exceeded its current assets by approximately RMB153,978,000.

The Directors have prepared the financial statements on a going concern basis notwithstanding the net current liabilities position as the holding company, TJCC Holdings Ltd., has undertaken to provide continuing financial support to Jixi Machinery to enable Jixi Machinery to meet its liabilities as and when they fall due.

## 3.1 IMPACT OF ISSUED BUT NOT YET EFFECTIVE IFRSs

Jixi Machinery has not applied the following new and revised IFRSs, which have been issued but are not yet effective, in this Financial Information.

IFRS 1 (Revised) IFRS 3 (Revised)	First-time Adoption of IFRSs <sup>1</sup> Business Combinations <sup>1</sup>
IAS 27 (Revised)	Consolidated and Separate Financial Statements <sup>1</sup>
IAS 39 Amendment	Amendment to IAS 39 Financial Instruments: Recognition and Measurement — Eligible Hedged Items <sup>1</sup>
IFRIC 17	Distributions of Non-cash Assets to Owners <sup>1</sup>
IFRIC 18	Transfers of Assets from Customers <sup>2</sup>
IFRS 2 Amendments	Amendments to IFRS 2 Share-based Payment — Group Cash-settled Share-
	based Payment Transactions <sup>3</sup>
IAS 32 Amendment	Classifications of Rights Issues <sup>4</sup>
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments <sup>5</sup>
IAS 24 (Revised)	Related Party Transactions <sup>6</sup>
IFRIC 14	Prepayments of a Minimum Funding Requirement <sup>6</sup>
IFRS 9	Financial Instruments <sup>7</sup>

<sup>&</sup>lt;sup>1</sup> Effective for annual periods beginning on or after 1 July 2009

<sup>&</sup>lt;sup>2</sup> Effective for transfer of assets from customers received on or after 1 July 2009

<sup>&</sup>lt;sup>3</sup> Effective for annual periods beginning on or after 1 January 2010

- <sup>4</sup> Effective for annual periods beginning on or after 1 February 2010
- <sup>5</sup> Effective for annual periods beginning on or after 1 July 2010
- <sup>6</sup> Effective for annual periods beginning on or after 1 January 2011
- <sup>7</sup> Effective for annual periods beginning on or after 1 January 2013

Apart from the above, IASB has also issued *Improvements to IFRSs 2009*\* which sets out amendments to a number of IFRSs resulting from its annual improvements project published in April 2009. Except for the amendments to IFRS 2, IAS 38, IFRIC 9 and IFRIC 16 which are effective for annual periods beginning on or after 1 July 2009, the remaining amendments are effective for annual periods beginning on or after 1 January 2010 although there are separate transitional provisions for each standard or interpretation.

Jixi Machinery is in the process of making an assessment of the impact of these new and revised IFRSs and IFRICs upon initial application. The Directors anticipate that these new and revised IFRSs and IFRICs are unlikely to have any significant impact on Jixi Machinery's results of operations and financial position.

### 3.2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted by Jixi Machinery in arriving at the Financial Information set out in this report, which conforms with the IFRSs, are set out below:

#### **Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to Jixi Machinery and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding other sales taxes or duties. The following specific recognition criteria must also be met before revenue is recognised:

### (a) Sale of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have been transferred and the title has passed to the buyer, provided that Jixi Machinery maintains neither managerial involvement to the degree usually associated with ownership, nor effective control over the goods sold;

#### (b) Rendering of services

Revenue from the rendering of services is recognised when such services are rendered and when it is probable that the economic benefits associated with the transaction will flow to the entity; and

### (c) Interest income

Interest income on an accrual basis using the effective interest method by applying the rate that discounts the estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, *i.e.*, assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of these assets. The capitalisation of such borrowing costs cease when the assets are substantially ready for their intended use or sale. Investment income earned on the

<sup>\*</sup> The improvements to IFRSs 2009 includes amendments to IFRS 2, IFRS 5, IFRS 8, IAS 1, IAS 7, IAS 17, IAS 18, IAS 36, IAS 38, IAS 39, IFRIC 9 and IFRIC 16.

temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised.

All other borrowing costs are recognised as expenses in the income statement in the period in which they are incurred.

#### Foreign currencies

The functional and presentation currency of Jixi Machinery is RMB.

Foreign currency transactions are initially recorded using the functional currency rates of exchange ruling at the dates of transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the rates of exchange ruling at the reporting date. All differences are taken to the income statement. Non-monetary items that are measured in items of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in foreign currency are translated using the exchange rates at the dates of the initial transactions.

#### **Government grants**

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Where the grant relates to an expense item, it is recognised as income over the periods necessary to match the grant on a systematic basis to the costs that it is intended to compensate. Where the grant relates to an asset, the fair value is credited to a deferred income account and is released to the income statement over the expected useful life of the relevant asset by equal annual instalments.

#### Income tax

Income tax comprises current and deferred tax. Income tax is recognised in the income statement, or in equity if it relates to items that are recognised in the same or a different period directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities.

Deferred tax is provided, using the liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liabilities arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- > in respect of taxable temporary differences associated with investments in subsidiaries and an associate where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

# ACCOUNTANTS' REPORT OF JIXI MACHINERY

Deferred tax assets are recognised for all deductible temporary differences, carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- where the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- ➤ in respect of deductible temporary differences associated with investments in subsidiaries and an associate, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Conversely, previously unrecognised deferred tax assets are reassessed at each reporting date and are recognised to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

## Dividends

Dividends proposed by the directors are classified as a separate allocation of retained earnings within the equity section of the statement of financial position, until they have been approved by the shareholders in a general meeting. When these dividends have been approved by the shareholders and declared, they are recognised as a liability.

## Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the income statement in the period in which it is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment, and where the cost of the item can be measured reliably, the expenditure is capitalised as an additional cost of that asset or as a replacement. Depreciation is calculated on the straight-line basis to write off the cost of

each item of property, plant and equipment to its residual value over its estimated useful life. The estimated useful lives of property, plant and equipment are as follows:

Buildings	20 to 40 years
Plant and machinery	10 years
Office equipment	5 years
Motor vehicles	5 years

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately.

Residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the income statement in the year the asset is derecognised is the difference between the net sales proceeds and the carrying amount of the relevant asset.

Construction in progress represents buildings, plant and machinery under construction or installation and testing which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction or installation and testing and capitalised borrowing costs on related borrowed funds during the period of construction or installation and testing. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

## Intangible assets (other than goodwill)

The useful lives of intangible assets are assessed to be finite. Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each reporting date.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for on a prospective basis.

### Research and development costs

All research costs are charged to the income statement as incurred. Expenditure incurred on projects to develop new products is capitalised and deferred only when Jixi Machinery can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the project and the ability to measure reliably the expenditure during the development. Product development expenditure which does not meet these criteria is expensed when incurred.

### Land use rights

Land use rights are stated at cost less accumulated amortisation and any impairment losses. Land use rights are amortised on the straight-line basis over the lease terms of 50 years.

### Impairment of non-financial assets other than goodwill

When an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, financial assets and deferred tax assets), the asset's recoverable amount is estimated. An asset's recoverable amount is calculated as the higher of the asset's or cash-generating unit's value in use and its fair value less costs to sell, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the income statement in the period in which it arises.

An assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined, net of depreciation/amortisation had no impairment loss been recognised for the asset in prior years. A reversal of such impairment loss is credited to the income statement in the period in which it arises.

### Investments and other financial assets

Financial assets in the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables and available-for-sale financial assets, as appropriate. When financial assets are recognised initially, they are measured at fair value, plus, in the case of investments not at fair value through profit or loss, directly attributable transaction costs.

Jixi Machinery assesses whether a contract contains an embedded derivative when Jixi Machinery first becomes a party to it and assesses whether an embedded derivative is required to be separated from the host contract when the analysis shows that the economic characteristics and risks of the embedded derivative are not closely related to those of the host contract. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required under the contract.

Jixi Machinery determines the classification of its financial assets after initial recognition and, where allowed and appropriate, re-evaluates this designation at the reporting date.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that Jixi Machinery commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

## Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. Financial assets are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on these financial assets are recognised in the income statement. The net fair value gain or loss recognised in the income statement does not include any dividends on these financial assets, which are recognised in accordance with the policy set out for "Revenue recognition" above.

Financial assets may be designated upon initial recognition as at fair value through profit or loss if the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognising gains or losses on them on a different basis; (ii) the assets are part of a group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) the financial asset contains an embedded derivative that would need to be separately recorded.

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are subsequently carried at amortised cost using the effective interest method less any allowance for impairment. Amortised cost is calculated taking into account any discount or premium on acquisition and includes fees that are an integral part of the effective interest rate and transaction costs. Gains and losses are recognised in the income statement when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets in listed and unlisted equity securities that are designated as available for sale or are not classified in any of the other two categories. After initial recognition, available-for-sale financial assets are measured at fair value, with gains or losses recognised as a separate component of equity until the investment is derecognised or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the income statement.

When the fair value of unlisted equity securities cannot be reliably measured because (a) the variability in the range of reasonable fair value estimates is significant for that investment or (b) the probabilities of the various estimates within the range cannot be reasonably assessed and used in estimating fair value, such securities are stated at cost less any impairment losses.

### Fair value

The fair value of investments that are actively traded in organised financial markets is determined by reference to quoted market bid prices at the close of business at the reporting date. For investments where there is no active market, fair value is determined using valuation techniques. Such techniques include using recent arm's length market transactions; reference to the current market value of another instrument which is substantially the same; and a discounted cash flow analysis.

### Impairment of financial assets

Jixi Machinery assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired.

### Assets carried at amortised cost

If there is objective evidence that an impairment loss on loans and receivables carried at amortised cost has been incurred, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (*i.e.*, the effective interest rate computed at initial recognition). The carrying amount of the asset is reduced either directly or through the use of an allowance account. The amount of the impairment loss is recognised in the income statement. Loans and receivables together with any associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to Jixi Machinery.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. Any subsequent reversal of an impairment loss is recognised in the income statement, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

In relation to trade and other receivables, a provision for impairment is made when there is objective evidence (such as the probability of insolvency or significant financial difficulties of the debtor and significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor) that Jixi Machinery will not be able to collect all of the amounts due under the original terms of an invoice. The carrying amount of the receivables is reduced through the use of an allowance account. Impaired debts are derecognised when they are assessed as uncollectible.

## Assets carried at cost

If there is objective evidence that an impairment loss has been occurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Impairment losses on these assets are not reversed.

### Available-for-sale financial assets

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal payment and amortisation) and its current fair value, less any impairment loss previously recognised in the income statement, is transferred from equity to the income statement. A provision for impairment is made for available-for-sale equity investments when there has been a significant or prolonged decline in the fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires judgment. In addition, Jixi Machinery evaluates other factors, such as the share price volatility. Impairment losses on equity instruments classified as available for sale are not reversed through the income statement.

Impairment losses on debt instruments are reversed through the income statement, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognised in the income statement.

### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- > the rights to receive cash flows from the asset have expired;
- > Jixi Machinery retains the rights to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- ➤ Jixi Machinery has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where Jixi Machinery has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of Jixi Machinery's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that Jixi Machinery could be required to repay.

Where continuing involvement takes the form of a written and/or purchased option (including a cash-settled option or similar provision) on the transferred asset, the extent of Jixi Machinery's continuing involvement is the amount of the transferred asset that Jixi Machinery may repurchase, except in the case of a written put option (including a cash-settled option or similar provision) on an asset measured at fair value, where the extent of Jixi Machinery's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

## Financial liabilities at amortised cost (including interest-bearing loans and borrowings)

Financial liabilities including trade payables, other payables and accruals and interest-bearing loans are initially stated at fair value less directly attributable transaction costs and are subsequently measured at amortised cost, using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost. The related interest expense is recognised within "finance costs" in the income statement.

Gains and losses are recognised in the income statement when the liabilities are derecognised as well as through the amortisation process.

### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are acquired for the purpose of sale in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on liabilities held for trading are recognised in the income statement. The net fair value gain or loss recognised in the income statement does not include any interest charged on these financial liabilities.

Where a contract contains one or more embedded derivatives, the entire hybrid contract may be designated as a financial liability at fair value through profit or loss, except where the embedded derivative does not significantly modify the cash flows or it is clear that separation of the embedded derivative is prohibited.

Financial liabilities may be designated upon initial recognition as at fair value through profit or loss if the following criteria are met: (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the liabilities or recognising gains or losses on them on a different basis; (ii) the liabilities are part of a group of financial liabilities which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) the financial liability contains an embedded derivative that would need to be separately recorded.

# Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the income statement.

# Cash and cash equivalents

For the purpose of the cash flow statement, cash and cash equivalents comprise cash on hand and demand deposits, and short term highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired.

For the purpose of statements of financial position, cash and cash equivalents comprise cash on hand and at banks and term deposits, which are not restricted as to use.

## Inventories

Inventories are valued at the lower of cost and net realisable value. Cost is determined on a weighted average basis. The costs of raw materials comprise the purchasing costs of the materials and other costs incurred in bringing the materials to their present locations and conditions. The costs of work in progress and finished goods comprise direct materials, direct labour and an appropriate proportion of manufacturing overheads.

Net realisable value is based on estimated selling prices, less estimated costs to be incurred to completion and disposal.

#### Provisions

A provision is recognised when Jixi Machinery has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is included in finance cost in the income statement.

Provisions for product warranties granted by Jixi Machinery on certain products are recognised based on sales volume and past experience of the level of repairs and returns, discounted to their present values as appropriate.

#### Leases

Leases that transfer substantially all the rewards and risks of ownership of assets to Jixi Machinery, other than legal title, are accounted for as finance leases. At the inception of finance lease, the cost of the leased asset is capitalised at the present value of the minimum lease payments and recorded together with the obligation, excluding the interest element, to reflect the purchase and financing. Assets held under capitalised finance leases are included in property, plant and equipment and depreciated over the shorter of the lease terms and the estimated useful lives of the assets. The finance costs of such leases are charged to the income statement so as to provide a constant periodic rate of charge over the lease terms.

Leases where substantially all the rewards and risks of ownership of assets remain with the lessor are accounted for as operating leases. Where Jixi Machinery is the lessee, rentals payable under the operating leases, net of any incentives received from the lessor, are charged to the income statement on the straight-line basis over the lease terms.

### **Retirement benefits**

Obligatory retirement benefits in the form of contributions under a defined contribution retirement scheme administered by local government agencies are charged to the income statement as incurred.

### **Related parties**

A party is considered to be related to Jixi Machinery if:

- (a) the party, directly or indirectly through one or more intermediaries, (i) controls, is controlled by, or is under common control with, Jixi Machinery; (ii) has an interest in Jixi Machinery that gives it significant influence over Jixi Machinery; or (iii) has joint control over Jixi Machinery;
- (b) the party is an associate;
- (c) the party is a jointly-controlled entity;
- (d) the party is a member of the key management personnel of Jixi Machinery or its parent;
- (e) the party is a close member of the family of any individual referred to in (a) or (d);

- (f) the party is an entity that is controlled, jointly-controlled or significantly influenced by or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e); or
- (g) the party is a post-employment benefit plan for the benefit of the employees of Jixi Machinery, or of any entity that is a related party of Jixi Machinery.

### 3.3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of Jixi Machinery's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities in the future.

### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial years are discussed below.

### (i) Impairment of trade receivables

Impairment of trade receivables is made based on an assessment of the recoverability of trade receivables. The identification of doubtful debts requires management's judgment and estimates. Provision is made when there is objective evidence that Jixi Machinery will not be able to collect the debts. Where the actual outcome or further expectation is different from the original estimate, such differences will impact the carrying value of the receivables, doubtful debt expenses and write-back of trade receivables in the period in which such estimate has been changed.

## (ii) Impairment of property, plant and equipment

The carrying value of property, plant and equipment is reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable in accordance with the accounting policy as disclosed in the relevant part of this section. The recoverable amount of an asset, or, where appropriate, the cash-generating unit to which it belongs, is calculated as the higher of its fair value less costs to sell and value in use. Estimating the value in use requires Jixi Machinery to estimate future cash flows from the cash-generating units and to choose a suitable discount rate in order to calculate the present value of those cash flows.

## (iii) Useful lives of property, plant and equipment

Jixi Machinery determines the estimated useful lives and related depreciation charges for its property, plant and equipment. This estimate is based on the historical experience of the actual useful lives of property, plant and equipment of similar nature and functions. It could change significantly as a result of technical innovations, competitor actions in response to severe industry cycles or unforeseeable change in legal enforcement rights in future. Management will increase the depreciation charge where useful lives are less than previously estimated lives, or it will write off or write down technically obsolete or non-strategic assets that have been abandoned or sold.

### (iv) Net realisable value of inventories

Net realisable value of an inventory is the estimated selling price in the ordinary course of business, less estimated cost to be incurred to completion and disposal. These estimates are based on the current market condition and the historical experience of selling products of similar nature. It could change significantly as a result of changes in customer taste or competitor actions in response to severe consumer product industry cycles. Management reassesses these estimates at each reporting date.

### (v) Deferred tax assets

Deferred tax assets are recognised for all deductible temporary differences, and carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward of unused tax credits and unused tax losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

### (vi) Warranty expenses

Jixi Machinery offers a twelve month warranty for its products, during which free warranty service for the repair and maintenance of parts or components under normal usage is provided to customers. Management estimates the warranty provision based on the historical cost data for repairs and maintenance and sales.

### 4. SEGMENT INFORMATION

Jixi Machinery's turnover and profit for the Relevant Period were mainly derived from the sale of mining machinery to customers in Mainland China. The principal assets employed by Jixi Machinery are located in Mainland China. Accordingly, Jixi Machinery's operating activities are attributable to a single business segment and location, and no segment information has been presented for the Relevant Period.

### 5. REVENUE, OTHER INCOME AND GAINS

Revenue represents the net invoiced value of goods sold after various types of government surcharges, where applicable.

	RMB'000
Description	
Revenue	
Sales of Shearer products	107,657
After market parts and services	26,474
	134,131
Other income and gains	
Interest expenses waived by banks*	28,220
Others	361
	28,581

<sup>\*</sup> During the period ended 15 May 2006, Jixi Machinery entered into an agreement with the Industrial and Commercial Bank of China ("ICBC") whereby ICBC waived the overdue interest on loans due by Jixi Machinery amounting to RMB28,220,000, accumulated from previous years.

RMB'000

## 6. FINANCE REVENUE AND FINANCE COSTS

Finance revenue	
rmance revenue	
Interest income	6
Finance costs	
Loan interest	3,416
Interest arising from discounted bills	141
Total finance costs	3,557

## 7. PROFIT BEFORE TAX

Jixi Machinery's profit before tax is arrived at after charging:

	RMB'000
Cost of inventories sold	66,516 19,604
Employee benefits expense (including Directors' remuneration as set out in Note 8):         Wages and salaries         Pension scheme contributions	19,384 4,410 23,794
Auditors' remunerationDepreciation of items of property, plant and equipment (Note 14)Amortisation of land use rights (Note 15)Impairment of trade receivables (Note 18)Write-down of inventories to net realisable valueProduct warranty provision	219 2,723 185 4,399 842 3,353
Loss on disposal of items of property, plant and equipment	187

### 8. DIRECTORS' REMUNERATION

Directors' remuneration for the Relevant Period, disclosed pursuant to the Listing Rules and Section 161 of the Hong Kong Companies Ordinance, is as follows:

	RMB'000
Salaries, allowances and benefits in kind Performance related bonuses Retirement benefit scheme contributions	28
	58

The remuneration of each of the Directors for the Relevant Period is set out below:

	Salaries, allowances and benefits in kind	Performance related bonuses	Retirement benefit scheme contributions	Total Remuneration
	RMB'000	RMB'000	RMB'000	RMB'000
Executive directors				
Mr. Shulin Li	_	_	_	
Mr. Xiangbin Du		_	_	_
Mr. Guoxin Liu	_	_	_	—
Mr. Donghui Xing	26	28	4	58
	26	28	4	58

There was no arrangement under which a director waived or agreed to waive any remuneration during the Relevant Period.

### 9. FIVE HIGHEST PAID EMPLOYEES

An analysis of the five highest paid employees within Jixi Machinery during the Relevant Period is as follows:

	Number of employees
Directors	1
	5
	RMB'000
Salaries, allowances and benefits in kind Performance related bonuses Retirement benefit scheme contributions	188 132 20

The number of non-director, highest paid employees whose remuneration fell within the following bands is as follows:

	Number of employees
Nil to HK\$1,000,000	4

During the Relevant Period, no directors or highest paid individuals waived or agreed to waive any emoluments and no emoluments were paid by Jixi Machinery to the non-directors and highest paid

RMB'000

individuals as an inducement to join or upon joining Jixi Machinery or as compensation for loss of office.

# 10. TAX

Jixi Machinery was initially registered as a PRC domestic enterprise and subject to PRC corporate income tax ("CIT") on the taxable income as reported in its PRC statutory accounts adjusted in accordance with the relevant PRC income tax rules governing the domestic enterprises. The applicable CIT rate was 33%.

Jixi Machinery was converted from a PRC domestic enterprise to a foreign investment enterprise ("FIE") on 10 April 2006. According to the applicable PRC income tax law governing the FIEs and foreign enterprises, a FIE is subject to a statutory income tax rate of 33%, comprising 30% state tax plus 3% local tax. Additionally, a manufacturing FIE may be entitled to a five-year tax holiday (*i.e.* two-year CIT full exemption followed by three-year 50% CIT exemption) starting from its first tax profitable year. Pursuant to a written approval dated 30 June 2006 issued by the local in-charged tax authority, with effect from 10 April 2006, Jixi Machinery was recognised as a manufacturing FIE and therefore entitled to enjoy the five-year tax holiday. As Jixi Machinery recorded taxable profit for the year ended 31 December 2006, the five-year tax holiday period commenced in 2006. Therefore, Jixi Machinery is exempted from CIT for the years ended 31 December 2006 (full CIT exemption started from 10 April 2006 when Jixi Machinery became a FIE) and 31 December 2007 and would entitle to a 50% exemption of CIT for the years ended/ ending 31 December 2008, 2009 and 2010.

The major components of income tax charges for the Relevant Period is as follows:

Current taxation	
Income tax in the Mainland China for the period	-
Deferred tax assets (Note 16)	
Total tax charges for the period	8,864

A reconciliation of the income tax expense applicable to profit before tax using the statutory income tax rate for the country in which Jixi Machinery is domiciled (*i.e.* the PRC) is as follows:

	RMB'000
Profit before tax	44,826
Tax at the applicable tax rate (33%) Income not subject to tax*	14,793
Expenses not deductible for tax	1,840
Effect of change in tax rateTax charge at Jixi Machinery's effective rate	

<sup>\*</sup> Pursuant to a written approval dated 30 June 2006 issued by the local in-charged tax authority, Jixi Machinery was recognised as a manufacturing FIE with effect from 10 April 2006 onwards. Therefore, income for the Relevant Period generated from 10 April 2006 onwards was exempted from tax.

#### 11. DIVIDENDS

No dividends have been paid or declared by Jixi Machinery during the Relevant Period.

#### 12. EARNINGS PER SHARE

Information of earnings per share is not presented as such information is not meaningful given the purpose of this report.

#### 13. RETIREMENT BENEFITS AND ACCOMMODATION BENEFITS

#### **Retirement benefits**

As stipulated by the PRC regulations, Jixi Machinery participates in a defined contribution retirement scheme. All formal employees are entitled to an annual pension equivalent to a fixed proportion of the average basic salary amount of their last employment at their retirement date. Jixi Machinery is required to make contributions to the local social security bureau at a rate of 20% of the average basic salaries where the employees under the employment to whom the defined contribution retirement scheme is applicable. Jixi Machinery has no obligations for the payment of pension benefits beyond the annual contributions to the local social security bureau as set out above.

#### Accommodation benefits

According to the relevant PRC rules and regulations, Jixi Machinery and its employees are each required to make contributions, which are in proportion to the salaries and wages of the employees to an accommodation fund administered by the Public Accumulation Funds Administration Centre. There are no further obligations on Jixi Machinery, except for contributions to the accommodation fund.

### 14. PROPERTY, PLANT AND EQUIPMENT

					Construction	
		Plant and	Office	Motor	in	
	Buildings	machinery	equipment	vehicles	progress	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
Cost						
At 1 January 2006	38,386	93,631	7,735	8,330	15,958	164,040
Additions	_		186	10	1,811	2,007
Transfers	616	8,291	_		(8,907)	_
Disposals		(367)	(35)	(350)		(752)
At 15 May 2006	39,002	101,555	7,886	7,990	8,862	165,295
Accumulated depreciation						
At 1 January 2006	25,975	61,472	4,891	3,513	_	95,851
Charge for the period	226	1,714	314	469	_	2,723
Disposals		(365)	(35)	(12)		(412)
At 15 May 2006	26,201	62,821	5,170	3,970		98,162
Net book value						
At 15 May 2006	12,801	38,734	2,716	4,020	8,862	67,133

# ACCOUNTANTS' REPORT OF JIXI MACHINERY

At 15 May 2006, Jixi Machinery's buildings with net book value of approximately RMB11,230,000 were pledged as security for interest-bearing loans granted to Jixi Machinery.

### 15. LAND USE RIGHTS

	RMB'000
At cost: At the beginning and end of period	24,650
Accumulated amortisation: At beginning of the period Charge for the period	. , ,
At the end of period	(5,156)
Net book value: At the end of period	19,494

The leasehold land is held under a long-term lease and is situated in Mainland China.

### 16. DEFERRED TAX ASSETS

The following are the deferred tax assets recognised and their movements during the Relevant Period:

	Decelerated tax on property, plant and equipment depreciation	Provision against obsolete inventories	Total
	RMB'000	RMB'000	RMB'000
At 1 January 2006 Deferred tax credited/(charged) to the income statement during the	3,628	8,789	12,417
period (Note 10)	86	(7)	79
Effect in tax rate change (Note 10)	(242)	(4,794)	(5,036)
Gross deferred tax assets at 15 May 2006	3,472	3,988	7,460

## 17. INVENTORIES

	RMB'000
Raw materials and components	89,410
Work in progress	-
Finished goods	8,054
	149,421
Less: Provision for obsolete inventories	(27,476)
	121,945

#### 18. TRADE AND BILLS RECEIVABLES

	RMB'000
Trade receivables Bills receivable Less: Impairment provision	21,410
	112,735

Jixi Machinery grants different credit periods to customers. The credit period of individual customers is considered on a case-by-case basis and set out in the sales contracts, as appropriate. Certain customers are required to make partial payment before or upon delivery. In the opinion of the Directors, Jixi Machinery has effectively granted an average credit period of 30 days to 180 days to the customers after taking into account the practice of the industry in which Jixi Machinery conducted its business. Jixi Machinery seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise its credit risk. Overdue balances are reviewed regularly by senior management. Jixi Machinery's credit risk maximum exposure in respect of trade receivables is equal to the carrying amount of the trade receivables.

Trade receivables are unsecured and non-interest-bearing. The carrying amounts of trade receivables and bills receivable approximate to their fair values.

An aged analysis of trade receivables as at 15 May 2006 based on the invoice date, net of provisions, is as follows:

	RMB'000
Outstanding balances with ages:	
Within 90 days	52,663
91 to 180 days	29,736
181 to 365 days	6,254
1 to 2 years	2,672
	91,325

Movements in the provision for impairment of trade receivables during the period ended 15 May 2006 is as follows:

	RMB'000
At 1 January	2,293
Impairment of trade receivables (Note 7)	4,399
At 15 May 2006	6,692

The provision for impairment of trade receivables of Jixi Machinery during the period ended 15 May 2006 was individually impaired trade receivables.

The carrying amounts of the trade and bills receivables approximate to their fair values. The bills receivable were all mature within 180 days from the reporting date.

As at 15 May 2006, bills receivables of RMB11,410,000 were pledged to bank for interest-bearing bank loans as set out in Note 21 to the Financial Information.

The analysis of trade receivables that were not considered impaired is as follow:

		Neither past	Past du	Past due but not im	
	Total	due nor impaired	. 00 dava	91 to	181 to
	TOLAI	impaired	< 90 days	180 days	360 days
		RMB'000	RMB'000	RMB'000	RMB'000
At 15 May 2006	91,325	59,257	8,082	18,952	5,034

Receivables that were neither past due nor impaired relate to a large number of diversified customers for whom there was no recent history of default.

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with Jixi Machinery. Based on past experience, the Directors are of the opinion that no provision for impairment is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. Jixi Machinery does not hold any collateral or other credit enhancements over these balances.

### 19. PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	RMB'000
Prepayments Other receivables	3,358
	13,223

The carrying amounts of prepayments, deposits and other receivables approximate to their fair values.

None of the above assets is either past due or impaired. The financial assets included in the above balances relate to receivables for which there was no recent history of default.

### 20. CASH AND CASH EQUIVALENTS

	RMB'000
Cash and bank balances	. 5,591

All cash and bank balances are denominated in RMB. Cash at bank earns interest at floating rates based on daily bank deposit rates. The bank balances are deposited with creditworthy banks with no

recent history of default. The carrying amounts of the cash and cash equivalents approximate to their fair values.

### 21. INTEREST-BEARING LOANS

	Notes	RMB'000
Bank loans:		
Secured	(a)	100,090
Guaranteed	(b)	3,000
Unsecured	(c)	3,752
		106,842
Repayable within one year		106,842
The bank loans bear interest at rates per annum in the range of		5.54% to 7.81%

The carrying amounts of Jixi Machinery's borrowings approximate to their fair values.

- (a) As at 15 May 2006, loans of RMB100,090,000 were of which:
  - (i) Loans of RMB11,410,000 are secured by Jixi Machinery's bills receivable, with an aggregate carrying value on 15 May 2006 of RMB11,410,000 as set out in Note 18 to the Financial Information.
  - (ii) Loans of RMB88,680,000 are secured by Jixi Machinery's plant and machinery, which had an aggregate carrying value of approximately RMB11,230,000 as at 15 May 2006 as set out in Note 14 to the Financial Information.
- (b) Loans of RMB3,000,000 as at 15 May 2006 are guaranteed by Jixi Jinhui Investment Guarantee Co., Ltd. (雞西市金惠投資擔保有限公司), a third party company.
- (c) Loans of RMB3,752,000 as at 15 May 2006 are unsecured and repayable on demand.

### 22. TRADE PAYABLES

	RMB'000
Trade payables	79,923

# ACCOUNTANTS' REPORT OF JIXI MACHINERY

An aged analysis of trade payables at 15 May 2006, based on the invoice date, is as follows:

	RMB'000
Outstanding balances with ages:	
Within 90 days	50,609
91 to 180 days	9,259
181 to 365 days	7,061
1 to 2 years	775
2 to 3 years	314
Over 3 years	11,905
	79 923
	79,923

The trade payables are non-interest-bearing and are normally settled on terms of 0 to 90 day. The carrying amounts of the trade payables approximate to their fair values.

### 23. OTHER PAYABLES AND ACCRUALS

	RMB'000
Advances from customers	28,659
Payroll payables	4,125
Welfare payables	695
Other payables	55,123
Accrued expense	9,509
Value-added tax payable	100,489
	198,600

The carrying amounts of the accrued liabilities and other payables approximate to their fair values.

Other payables are non-interest-bearing and have an average term of three months.

### 24. PAID-UP CAPITAL

	RMB'000
Registered and paid-up capital	92,380

### 25. RESERVES

#### **Capital reserve**

The capital reserve represents the land use right granted by the government in 1995. The land was valued at RMB24,650,000 and was approved by the Heilongjiang Coal Industry Administrative Bureau.

#### 26. COMMITMENTS

Jixi Machinery had the following capital commitments at the reporting date:

	RMB'000
Contracted, but not provided for: Plant and machinery	5,571
<b>27. RELATED PARTY TRANSACTIONS</b> Compensation of key management personnel	
	RMB'000
Salaries allowances and benefits in kind	472

Salaries, allowances and benefits in kind	472
Performance related bonuses	
Retirement benefit scheme contributions	60
	794

#### 28. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Jixi Machinery's principal financial instruments comprise interest-bearing bank and other loans, and trade payables. The main purpose of these financial instruments is to raise finance for Jixi Machinery's operations. Jixi Machinery has various financial assets such as trade and bills receivables as well as deposits and other receivables, which arise directly from its operations. The particular recognition methods adopted are disclosed in the accounting policy associated with each item.

It is, and has been during the Relevant Period, Jixi Machinery's policy that no trading in financial instruments shall be undertaken.

The main risks arising from Jixi Machinery's financial instruments are interest rate risk, foreign currency risk, credit risk and liquidity risk. Jixi Machinery does not hold or issue derivative financial instruments either for hedging or for trading purposes. The board reviews and agrees policies for managing each of the risks which are summarised below:

#### Interest rate risk

Jixi Machinery's exposure to market risk for changes in interest rates relates primarily to its Interestbearing bank borrowings. Jixi Machinery does not use derivative financial instruments to hedge its interest rate risk. Since Jixi Machinery's bank loans all bear fixed interest and are due within one years, its exposure to risk of changes in market interest rates is low.

#### Foreign currency risk

Since Jixi Machinery operates in PRC and its transactions are carried out in RMB, Jixi Machinery's financial assets and liabilities are not subject to foreign currency risk. Jixi Machinery has not entered into any hedging transactions to manage the potential fluctuation in foreign currency as the Directors consider that Jixi Machinery has no significant foreign currency risk.

### Credit risk

Jixi Machinery trades only with recognised and creditworthy third parties. It is Jixi Machinery's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that Jixi Machinery's exposure to bad debts is not significant.

With respect to credit risk arising from the other financial assets of Jixi Machinery, which comprise cash and cash equivalents, trade and bills receivables, Jixi Machinery's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amounts of these instruments.

### Liquidity risk

As at 15 May 2006, the current liabilities of Jixi Machinery exceeded its current assets by approximately RMB153,978,000.

With regard to 2006 and thereafter, the liquidity of Jixi Machinery mainly depends on its ability to maintain adequate cash flow from operations and continuity of funding through the ultimate holding company, and bank and other borrowings to meet its debt obligations as they fall due. Based on the letters received by the Directors from the ultimate holding company, the Directors are of the opinion that Jixi Machinery will get financial support from its ultimate holding company to meet its liabilities as and when they fall due.

The maturity profile of Jixi Machinery's financial liabilities as at the reporting date, based on the contractual undiscounted payments, was as follows:

	On demand	Less than 3 months	3 to 12 months	Total
	RMB'000	RMB'000	RMB'000	RMB'000
Interest-bearing loans	3,752	103,090		106,842
Trade payables	44,392	35,531	_	79,923
Other payables and accruals	169,941			169,941
	218,085	138,621		356,706

### Capital management

The primary objective of Jixi Machinery's capital management is to safeguard Jixi Machinery's ability to continue as a going concern and to maintain healthy capital ratios in order to support its business and maximise shareholders' value.

Jixi Machinery manages its capital structure and makes adjustments to it, in light of changes in economic condition. To maintain or adjust the capital structure, Jixi Machinery may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the Relevant Period.

Jixi Machinery monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. Jixi Machinery's net debts include interest-bearing loans less cash and cash equivalent. Capital includes equity attributable to equity holders of Jixi Machinery.

# ACCOUNTANTS' REPORT OF JIXI MACHINERY

At the end of the Relevant Period, Jixi Machinery's strategy was to maintain the net borrowings to equity ratio at a healthy capital level in order to support its businesses. The principal strategies adopted by Jixi Machinery include, without limitation, reviewing future cash flow requirements and the ability to meet debt repayment schedules when they fall due, maintaining a reasonable level of available banking facilities and adjusting investment plans and financing plans, if necessary, to ensure that Jixi Machinery has a reasonable level of capital to support its business. The net borrowings to equity ratio at the end of the Relevant Period is as follows:

	RMB'000
Interest-bearing loans	
Net debt	101,251
Total equity	(59,891)
Capital and net debt	41,360
Gearing ratio	245%

### 29. FINANCIAL INSTRUMENTS

The carrying amounts of each of the categories of financial instruments as at the reporting date are as follows:

	RMB'000
Financial assets	
Trade and bill receivables Financial assets included in prepayments, deposits and other receivables Cash and cash equivalents	112,735 3,358 5,591 121,684
	RMB'000
Financial liabilities	
Trade payablesFinancial liabilities included in other payables and accruals (Note 23)Interest-bearing loans	79,923 169,941 106,842 <u>356,706</u>

## III. SUBSEQUENT FINANCIAL STATEMENTS

Audited financial statements have been prepared by Jixi Machinery for the three years ended 31 December 2006, 2007 and 2008 subsequent to 15 May 2006.

Yours faithfully,

Ernst & Young Certified Public Accountants Hong Kong

The information set out in this appendix does not form part of the Accountants' Report prepared by Ernst & Young, Certified Public Accountants, Hong Kong, as set out in Appendix I, Appendix IA and Appendix IB to this Prospectus, and is included in this Prospectus for information only.

The unaudited pro forma financial information should be read in conjunction with "Financial Information" and "Appendix I — Accountants' Report of International Mining Machinery Holdings Limited".

The following unaudited pro forma financial information prepared in accordance with Rule 4.29 of the Listing Rules is for illustrative purposes only, and is set out here to provide the investors with further information about (i) how the proposed Listing might have affected the net tangible assets of the Group as if the Global Offering had occurred on 31 July 2009; and (ii) how the proposed Listing might have affected the estimated earnings per share of the Group for the year ended 31 December 2009 as if the Global Offering had taken place on 1 January 2009. Although reasonable care has been exercised in preparing the said information, prospective investors who read the information should bear in mind that these figures are inherently subject to adjustments and may not give a complete picture of the Group's financial results and positions of the financial periods concerns.

# A. UNAUDITED PRO FORMA ADJUSTED CONSOLIDATED NET TANGIBLE ASSETS

The following unaudited pro forma adjusted consolidated net tangible assets of the Group have been prepared to show the effect on the consolidated net tangible assets of the Group as at 31 July 2009 as if the Global Offering had occurred on 31 July 2009.

The unaudited pro forma adjusted consolidated net tangible assets of the Group have been prepared for illustrative purposes only and, because of their nature, they may not give a true picture of the financial position of the Group

The following unaudited pro forma adjusted consolidated net tangible assets of the Group have been prepared based on the audited consolidated net assets of the Group as of 31 July 2009 as extracted from "Appendix I — Accountants' Report of International Mining Machinery Holdings Limited", and is adjusted as described below.

	Consolidated net tangible assets attributable to equity holders of the parent as at 31 July 2009 <sup>(1)</sup>	Estimated net proceeds from the Global Offering <sup>(2)</sup>	Adjustment for certain expected material events subsequent to 31 July 2009 <sup>(3)</sup>	Unaudited pro forma adjusted consolidated net tangible assets <sup>(4)</sup>	pro f adju consol net ta	dited orma sted idated ngible ' share <sup>(5)(6)</sup>
	RMB'000	RMB'000	RMB'000	RMB'000	RMB	HK\$
Based on an Offer Price of HK\$4.88 per Share Based on an Offer Price of HK\$6.38	433,834	2,074,752	(374,424)	2,134,162	1.64	1.86
per Share	433,834	2,730,202	(533,298)	2,630,738	2.02	2.30

(1) The consolidated net tangible assets amount attributable to equity holders of the parent as at 31 July 2009 were determined as follows:

	RMB'000
Audited consolidated net assets as set out in Appendix I	597,026
Less: Minority interests	(21,988)
Consolidated net assets attributable to equity holders of the parent	575,038
Less: Goodwill	(101,203)
Other intangible assets	(40,001)
Consolidated net tangible assets attributable to equity holders of the parent	433,834

- (2) The estimated net proceeds from the Global Offering are based on an Offer Price of HK\$4.88 per Share or HK\$6.38 per Share after deduction of the underwriting fees and other related expenses payable by the Company and takes no account of any Share which may be issued upon exercise of the Over-allotment Option. The estimated net proceeds from the Global Offering are converted from HK dollars into Renminbi at the PBOC Rate prevailing on 8 January 2010 of RMB0.88 to HK\$1.00.
- (3) Adjustments are made for the material events subsequent to 31 July 2009 that will take place concurrently with the Global Offering which the Directors consider to be integral to the listing and will have an impact on certain expected consolidated net tangible assets. This includes payment of a founder participation amount to Rubo Li, Emory Williams and Williams Realty pursuant to the redemption of preference shares of approximately RMB33,203,000 (equivalent to approximately US\$4,860,000), payment of transaction and termination fees to TJCC Services of approximately RMB68,319,000 (equivalent to approximately US\$10,000,000) and settlement of a contingent dividend held by holders of the Shares as of a record date prior to the Global Offering of approximately RMB272,902,000 based on an Offer Price of HK\$4.88 per Share or RMB431,776,000 based on an Offer Price of HK\$6.38 per Share. The Directors confirm that these events will only take place upon the successful listing of the Company's shares on the Hong Kong Stock Exchange.
- (4) Details of the valuations of the Group's properties as at 30 November 2009 are set out in "Appendix IV Property Valuation". The revaluation surplus or deficit of properties included in buildings held for own use, construction in progress, land use rights, properties under development and completed properties held for sale was not incorporated in the Group's financial statements for the seven months ended 31 July 2009. If the revaluation surplus was recorded in the Group's financial statements, the annual depreciation expense would increase by approximately RMB1.2 million.
- (5) The unaudited pro forma adjusted consolidated net tangible assets per share amount is determined after the adjustment as described above and on the basis that 1,300,000,000 shares (being the number of shares expected to be in issue immediately after completion of the Global Offering, without taking into account of any shares which may be issued upon the exercise of the Over-allotment Option) are issued and outstanding.
- (6) The translation of Renminbi into HK dollars has been made at the rate of RMB0.88 to HK\$1.00, the PBOC Rate prevailing on 8 January 2010. No representation is made that the HK dollar amounts have been, could have been or could be converted to Renminbi, or vice versa, at that rate or at any other rates or at all.

#### B. UNAUDITED PRO FORMA ESTIMATED EARNINGS PER SHARE

The following unaudited pro forma estimated earnings per Share of the Group for the year ended 31 December 2009 has been prepared in accordance with Rule 4.29 of the Listing Rules, on the basis of the notes set forth below, for the purpose of illustrating the effect of the Global Offering as if it had taken place on 1 January 2009. It has been prepared for illustrative purpose only and, because of its hypothetical nature, may not give a true and fair picture of the financial results of the Group.

	Estimate for the year ended 31 December 2009
Unaudited estimated consolidated profit attributable to equity holders of the parent <sup>(1)</sup>	not less than RMB226.9 million
Unaudited pro forma estimated earnings per Share $^{(2)} \ \ldots \ldots \ldots$	RMB0.17 cents (equivalent to approximately HK\$0.19 cents)

Notes:

<sup>(1)</sup> The estimate consolidated net profit attributable to equity holders of the parent for the year ended 31 December 2009 is extracted from the paragraph headed "Profit Estimate" in the section headed "Financial Information". The bases on which the above Profit Estimate for the year ended 31 December 2009 has been prepared are summarised in "Profit Estimate" on Appendix III to this Prospectus.

<sup>(2)</sup> The calculation of the unaudited pro forma estimated earnings per Share is based on the estimated consolidated profit attributable to equity holders of the parent for the year ended 31 December 2009 and on the assumptions that the Company had been listed since 1 January 2009, a total of 1,300,000,000 Shares were in issue during year ended 31 December 2009 and the Over-allotment Option would not be exercised. The unaudited pro forma estimated earnings per Share for the year ended 31 December 2009 is converted into Hong Kong dollars at an exchange rate of HK\$1.00 to RMB0.88, the prevailing rate quoted by the PBOC on 8 January 2010.

# C. LETTER FROM THE INDEPENDENT REPORTING ACCOUNTANTS ON THE UNAUDITED PRO FORMA FINANCIAL INFORMATION

The following is the text of a letter, received from the independent reporting accountants of the Company, Ernst & Young, Certified Public Accountants, Hong Kong, prepared for inclusion in this Prospectus, in respect of the Group's unaudited pro forma financial information.



18th Floor Two International Finance Centre 8 Finance Street, Central Hong Kong

29 January 2010

The Directors International Mining Machinery Holdings Limited UBS AG, Hong Kong Branch

Dear Sirs,

We report on the unaudited pro forma adjusted consolidated net tangible assets and unaudited pro forma estimated earnings per share (the "Unaudited Pro Forma Financial Information") of International Mining Machinery Holdings Limited (the "Company") and its subsidiaries (hereinafter collectively referred to as the "Group"), which have been prepared by the directors of the Company (the "Directors") for illustrative purposes only, to provide information about how the global offering might have affected the financial information presented, for inclusion in Appendix II to the prospectus of the Company dated 29 January 2010 (the "Prospectus"). The basis of preparation of the Unaudited Pro forma Financial Information is set out in Appendix II to the Prospectus.

## **Respective Responsibilities of the Directors and the Reporting Accountants**

It is the responsibility solely of the Directors to prepare the Unaudited Pro Forma Financial Information in accordance with paragraph 4.29 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") and with reference to Accounting Guideline 7 "Preparation of Pro Forma Financial Information for Inclusion in Investment Circulars" issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA").

It is our responsibility to form an opinion, as required by paragraph 4.29(7) of the Listing Rules, on the Unaudited Pro Forma Financial Information and to report our opinion to you. We do not accept any responsibility for any reports previously given by us on any financial information used in the compilation of the Unaudited Pro Forma Financial Information beyond that owed to those to whom those reports were addressed by us at the dates of their issue.

## **Basis of Opinion**

We conducted our engagement in accordance with Hong Kong Standard on Investment Circular Reporting Engagements 300 "Accountants' Reports on Pro Forma Financial Information in Investment Circulars" issued by the HKICPA. Our work consisted primarily of comparing the unadjusted financial information with source documents, considering the evidence supporting the

adjustments, and discussing the Unaudited Pro Forma Financial Information with the Directors. This engagement did not involve independent examination of any of the underlying financial information.

Our work did not constitute an audit or a review made in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the HKICPA, and accordingly, we do not express any such audit or review assurance on the Unaudited Pro Forma Financial Information.

We planned and performed our work so as to obtain the information and explanations we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Unaudited Pro Forma Financial Information has been properly compiled by the Directors on the bases stated, that such bases are consistent with the accounting policies of the Group and that the adjustments are appropriate for the purposes of the Unaudited Pro Forma Financial Information as disclosed pursuant to paragraph 4.29(1) of the Listing Rules.

Our work has not been carried out in accordance with the auditing standards or other standards and practices generally accepted in the United States of America or auditing standards of the Public Company Accounting Oversight Board (United States) and accordingly should not be relied upon as if it had been carried out in accordance with those standards.

The Unaudited Pro Forma Financial Information is for illustrative purposes only, based on the judgments and assumptions of the Directors, and, because of its hypothetical nature, does not provide any assurance or indication that any event will take place in the future and may not be indicative of:

- the financial position of the Group as at 31 July 2009 or any future date; or
- the estimated earnings per share of the Group for the year ended 31 December 2009 or any future periods.

## Opinion

In our opinion:

- (a) the Unaudited Pro Forma Financial Information has been properly compiled by the Directors on the bases stated;
- (b) such bases are consistent with the accounting policies of the Group; and
- (c) the adjustments are appropriate for the purposes of the Unaudited Pro Forma Financial Information as disclosed pursuant to paragraph 4.29(1) of the Listing Rules.

Yours faithfully, Ernst & Young Certified Public Accountants Hong Kong

The estimated consolidated net profit attributable to the equity holders for the year ended 31 December 2009 is set forth under "Profit Estimate For the Year Ended 31 December 2009" in the section headed "Financial information" in this Prospectus.

# (A) BASES

The Directors have prepared the estimated consolidated net profit attributable to the equity holders for the year ended 31 December 2009 on the basis of the audited results of the Group for the seven months ended 31 July 2009, the results as shown in the unaudited management accounts of the Group for the four months ended 30 November 2009 and an estimate of the consolidated results of the Group for the remaining one month ended 31 December 2009. The estimate has been prepared on the basis of accounting policies consistent in all material respects with those currently adopted by the Group as summarised in the Accountants' Report, the text of which is set forth in Appendix I to this Prospectus.

### (B) LETTER FROM THE REPORTING ACCOUNTANTS ON THE PROFIT ESTIMATE

The following is text of a letter received from Ernst & Young, Certified Public Accountants, Hong Kong, for the purpose of incorporation in this prospectus, in connection with the estimate of the consolidated net profit attributable to equity holders of the parent for the year ended 31 December 2009.

**劃 ERNST & YOUNG** 安永

18<sup>th</sup> Floor Two International Finance Centre 8 Finance Street Central Hong Kong

29 January 2010

The Directors International Mining Machinery Holdings Limited UBS AG, Hong Kong Branch

Dear Sirs,

We have reviewed the calculations and the accounting policies adopted in arriving at the estimate of the consolidated net profit attributable to equity holders of International Mining Machinery Holdings Limited (the "Company" together with its subsidiaries, hereinafter collectively referred to as the "Group") for the year ended 31 December 2009 (the "Profit Estimate") as set out in the subsection headed "Profit Estimate" under the section headed "Financial Information" in the Prospectus of the Company dated 29 January 2010 (the "Prospectus") for which the directors of the Company (the "Directors") are solely responsible.

We conducted our work with reference to Auditing Guideline 3.341 "Accountants' Report on Profit Forecasts" issued by the Hong Kong Institute of Certified Public Accountants.

The Profit Estimate has been prepared by the Directors based on the audited consolidated results of the Group for the seven months ended 31 July 2009, the unaudited consolidated results of the Group for the four months ended 30 November 2009, and an estimate of the consolidated results of the Group for the remaining one month ended 31 December 2009.

In our opinion, so far as the calculations and accounting policies are concerned, the Profit Estimate has been properly compiled in accordance with the bases made by the Directors as set out in Part A of Appendix III to the Prospectus, and is presented on a basis consistent in all material respects with the accounting policies normally adopted by the Group as set out in our Accountants' Report dated 29 January 2010, the text of which is set out in Appendix I to the Prospectus.

Yours faithfully, Ernst & Young Certified Public Accountants Hong Kong

### (C) LETTER FROM SOLE SPONSOR

The following is the text of a letter, prepared for inclusion in this Prospectus, received by the Directors from UBS AG, Hong Kong Branch, the Sole Sponsor, in connection with the estimate of the consolidated profit attributable to the equity holders of the Group for the year ended 31 December 2009.

UBS Investment Bank

52nd Floor, Two International Finance Centre 8 Finance Street Central, Hong Kong

29 January 2010

The Directors International Mining Machinery Holdings Limited

Dear Sirs,

We refer to the estimate of the consolidated profit attributable to the equity holders of International Mining Machinery Holdings Limited (the "Company", together with its subsidiaries (the "Group")) for the year ended 31 December 2009 (the "Profit Estimate") as set out in the Prospectus issued by the Company dated 29 January 2010 (the "Prospectus").

We understand that the Profit Estimate has been prepared by the directors of the Company based on the audited consolidated results of the Group for the seven months ended 31 July 2009, the unaudited consolidated results of the Group for the four months ended 30 November 2009, and an estimate of the consolidated results of the Group for the remaining one month ended 31 December 2009.

We have discussed with you the bases made by the directors of the Company as set out in Appendix III to the Prospectus upon which the Profit Estimate has been made. We have also considered the letter dated 29 January 2010 addressed to yourselves and ourselves from Ernst & Young, Certified Public Accountants, Hong Kong, regarding the accounting policies and calculations upon which the Profit Estimate has been made.

On the basis of the information comprising the Profit Estimate and on the basis of the accounting policies and calculations adopted by you and reviewed by Ernst & Young, Certified Public Accountants, Hong Kong, we are of the opinion that the Profit Estimate, for which you as directors of the Company are solely responsible, has been made after due and careful enquiry.

Yours faithfully, For and on behalf of **UBS AG, Hong Kong Branch** 

Tim Cen Executive Director **Julia Xiao** Director

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# **PROPERTY VALUATION**

The following is the text of a letter, summary of values and valuation certificate prepared for the purpose of incorporation in this Prospectus received from Savills Valuation and Professional Services Limited, an independent property valuer, in connection with their opinion of values of the property interests of the Group as at 30 November 2009.



Savills Valuation and Professional Services Limited 23/F Two Exchange Square Central, Hong Kong

> T: (852) 2801 6100 F: (852) 2530 0756

EA LICENCE: C-023750 savills.com

29 January 2010

Dear Sirs,

The Directors

Aimer Plaza

Beijing

PRC

Level 3, Block A

**Chaoyang District** 

Wangjing Development Zone

International Mining Machinery Holdings Limited

In accordance with your instructions for us to value the properties located in the People's Republic of China (the "PRC") in which International Mining Machinery Holdings Limited (the "Company") and its subsidiaries (hereinafter together referred to as the "Group") have interests, we confirm that we have carried out inspections, made relevant enquiries and searches and obtained such further information as we consider necessary for the purpose of providing you with our opinion of values of such property interests as at 30 November 2009 ("date of valuation") for inclusion in a Public Offering Document.

Our valuation of each of the property interests is our opinion of its market value which we would define as intended to mean "the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently, and without compulsion".

The market value is the best price reasonably obtainable in the market by the seller and the most advantageous price reasonably obtainable in the market by the buyer. This estimate specifically excludes an estimated price inflated or deflated by special terms or circumstances such as atypical financing, sale and leaseback arrangements, joint ventures, management agreements, special considerations or concessions granted by anyone associated with the sale, or any element of special value. The market of a property is also estimated without regard to costs of sale and purchase, and without offset for any associated taxes.

In undertaking our valuation, we have assumed that, unless otherwise stated, transferable land use rights in respect of the properties for specific terms at nominal annual land use fees have been

granted and that any premium payable has already been fully paid. We have also assumed that the owners of the properties have enforceable titles to the properties and have free and uninterrupted rights to use, occupy or assign the properties for the whole of the respective unexpired terms as granted.

The properties in Group I are held by the Group for owner-occupation in the PRC. In valuing Property No. 7, we have adopted the "Direct Comparison Approach" by making reference to the comparable market transactions assuming sale with the benefit of vacant possession. For the remaining properties in Group I, due to the specific purposes for which the buildings and structures of the properties were constructed, there are no readily identifiable market comparables. Thus the buildings and structures cannot be valued on the basis of direct comparison. They have therefore been valued on the basis of their depreciated replacement cost. We would define "depreciated replacement cost" for these purposes to be our opinion of the land value in its existing use and an estimate of the new replacement costs of the buildings and structures, including professional fees and finance charges, from which deductions are then made to allow for age, physical and functional obsolescence. The depreciated replacement cost approach generally provides the most reliable indication of value for property in the absence of a known market based on comparable sales.

In valuing the property in Group II, which is held by the Group under development in the PRC, we have valued the property on the basis that it will be developed and completed in accordance with the Group's latest development proposals provided to us. We have assumed that all consents, approvals and licences from relevant government authorities for these proposals have been obtained. In arriving at our opinion of value, depending on the nature of the property, we have valued it by adopting the depreciated replacement cost approach.

In valuing the properties in Group III, which are rented by the Group in the PRC, we have assigned no commercial values to such properties due to prohibition against assignment or sub-letting or otherwise due to lack of substantial profit rent.

We have been shown copies of various title documents including State-owned Land Use Certificates and Building Ownership Certificates by the Group relating to the properties. However, we have not inspected the original documents to verify the ownership or to verify any amendments which may not appear on the copies provided to us. We have relied to a very considerable extent on the information given by the Group and its PRC's legal adviser, King & Wood, on PRC laws, regarding the titles to the properties. We have also accepted advice given to us on such matters as planning approvals or statutory notices, development proposals easements, tenure, particulars of occupancy, site and floor areas and all other relevant matters. Dimensions, measurements and areas included in the valuation certificate are based on information contained in the documents provided by the Group to us and are therefore only approximations. No on-site measurements have been taken. We have had no reason to doubt the truth and accuracy of the information provided to us by the Group which is material to our valuations. We have also sought confirmation from the Group that no material factors have been omitted from the information supplied.

We have inspected the exterior and where possible, the interior of the properties. During the course of our inspection, we did not note any serious defects. However, no structural survey has been made, we are therefore not able to report whether the properties are free of rot, infestation or any other structural defects. No tests were carried out on any of the services.

No allowance has been made in our valuation for any charges, mortgages or amounts owing on any of the properties valued nor for any expenses or taxation which may be incurred in effecting a sale. Unless otherwise stated, it is assumed that all the properties are free from encumbrances, restrictions and outgoings of an onerous nature, which could affect their values.

In valuing the properties, we have complied with the requirements set out in Chapter 5 and Practice Note 12 of the Rules Governing the Listing of Securities issued by The Stock Exchange of Hong Kong Limited and Valuation Standards on Properties (First Edition 2005) published by the Hong Kong Institute of Surveyors.

Unless otherwise stated, all monetary amounts stated in this report are in Renminbi (RMB).

We enclose herewith our summary of values and valuation certificate.

Yours faithfully, For and on behalf of Savills Valuation and Professional Services Limited

> Charles C K Chan MSc FRICS FHKIS MCIArb RPS(GP) Managing Director

Note:

Charles C K Chan, Chartered Estate Surveyor, MSc, FRICS, FHKIS, MCIArb, RPS(GP), has about 25 years' experience in the valuation of properties in Hong Kong and 20 years' experience in the valuation of properties in the PRC.

### SUMMARY OF VALUES

No.	Property	Capital value in existing state as at 30 November 2009	Interest attributable to the Group	Capital value in existing state attributable to the Group as at 30 November 2009
Gro	up I — Property interests held by the Group	for owner-occupation in t	he PRC	
1.	An industrial complex located at No. 2 Hongqi Road Xiangyangban Jiguang District Jixi Heilongjiang Province PRC	RMB90,900,000	100%	RMB90,900,000
2.	A building located in Yaodiwei Xiangyangban Jiguang District Jixi Heilongjiang Province PRC	RMB960,000	100%	RMB960,000
3.	An industrial complex situated at No. 87 Nanxing Street Nanshanban Jiguang District Jixi Heilongjiang Province PRC	RMB1,880,000	100%	RMB1,880,000
4.	An industrial complex located in Zhongxin Taxiao Zone Xiangyangban Jixi Heilongjiang Province PRC	RMB29,100,000	100%	RMB29,100,000
5.	A building located at No. 2 Hongqi Road Xiangyangban Jiguang District Jixi Heilongjiang Province PRC	RMB370,000	100%	RMB370,000
6.	An industrial complex located at No. 64 Wei Yonghong District Jiamusi Heilongjiang Province PRC	RMB137,000,000	100%	RMB137,000,000
7.	No. 5 on Level 16 Yingding Apartment Lingjiang Huayuan Xiangyang District Jiamusi Heilongjiang Province PRC	RMB480,000	100%	RMB480,000
	Sub-tot	RMB260,690,000		RMB260,690,000

# **PROPERTY VALUATION**

No. Property		Capital value in existing state as at 30 November 2009	Interest attributable to the Group	Capital value in existing state attributable to the Group as at 30 November 2009
Group II — Property interest	held by the Group un		•	
8. A parcel of land East of Zhengxing Road Huainan Economic and Development Zone Huainan Anhui Province PRC		RMB63,300,000	100%	RMB63,300,000
	Sub-total	RMB63,300,000		RMB63,300,000
Group III — Property interest	ts rented by the Group	o in the PRC		
9. Unit Nos. 1212 to 1215 Xinhua Building No. 70 Zhongshan Road Heping District Shenyang Liaoning Province PRC	1	No commercial value		No commercial value
<ol> <li>Unit No. 301B Block No. 218 Lize Zhongyuan 2nd Zo Wangjing Development Chaoyang District Beijing PRC</li> </ol>		No commercial value		No commercial value
<ol> <li>An industrial complex lo No. 3 Guoqing East Roa Tianjiaan District Huainan Anhui Province PRC</li> </ol>		No commercial value		No commercial value
<ul> <li>12. Unit 2308 on Level 23 Block 109 Lize Xiyuan Wangjing Development Chaoyang District Beijing PRC</li> </ul>	Zone	No commercial value		No commercial value
	Sub-total	Nil		Nil
	Grand-total	RMB323,990,000		RMB323,990,000

#### VALUATION CERTIFICATE

#### Group I — Property interests held by the Group for owner-occupation in the PRC

No.	Property	Description and te	enure	Particulars of occupancy	Capital value in existing state as at 30 November 2009
1.	An industrial complex located at No. 2 Hongqi Road Xiangyangban Jiguang District Jixi Heilongjiang Province PRC	The property comp buildings and vario structures erected o of land with a total approximately 172,647.00 sq.m. (1,858,372 sq.ft.) co various stages betw and 2008.	us n 2 parcels site area of ompleted in	The property is occupied by the Group for production, office, and storage uses.	RMB90,900,000 (100% interests attributable to the Group: RMB90,900,000)
		The total gross floo the property is appr 79,604.75 sq.m. (856,866 sq.ft.), the breakdown of whic follows:	coximately		
			Gross Floor		
		Usage	Area		
		Production: Office: Storage: Others: Total:	(sq.m.) 61,169.08 14,862.47 2,012.57 1,560.63 79,604.75		

The land use rights of the property have been granted for a term expiring on 14 January 2058 for industrial uses.

Notes:

- 1. Pursuant to two State-owned Land Use Certificates Nos. Zhi Yi Guo Yong (2008) Di 800005 and 800007 issued by the People's Government of Jixi, the land use rights of the land of the property with a total site area of 172,647.00 sq m have been granted to Jixi Coal Mining Machinery Co., Ltd. (hereinafter referred to as "Jixi Machinery") for a land use term expiring on 14 January 2058 for industrial uses.
- 2. Pursuant to 28 Building Ownership Certificates all issued by Jixi Housing Administrative Bureau, the building ownership of 42 buildings of the property with a total gross floor area of 78,044.12 sq m is held by Jixi Machinery.
- 3. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-
  - (i) Jixi Machinery has legally obtained the land use rights of the property;
  - the land use rights of the property was subject to two mortgages and Jixi Machinery has to obtain the mortgagee's prior written consent before transferring, leasing or mortgaging the land use rights of the property during the mortgage term;
  - (iii) Jixi Machinery has legally obtained the building ownership of portion of the property with approximately 78,044.12 sq.m.;
  - (iv) portion of the property with a gross floor area of approximately 55,234.84 sq.m. as mentioned in Note (3)(iii) is subject to various mortgages and Jixi Machinery has to obtain the mortgagee's prior written consent before transferring, leasing or remortgaging such portion of the property during the mortgage term;

- (v) Jixi Machinery is entitled to occupy, transfer, lease or mortgage portion of the property with a total gross floor area of 22,809.28 sq.m. as mentioned in Note (3)(iii);
- (vi) Jixi Machinery has not obtained the Building Ownership Certificates of portion of the buildings with a total gross floor area of 1,560.63 sq m.; and
- (vii) the portion of the property as mentioned in Note (3)(vi) may be regarded as unauthorised construction and asked by the relevant authorities to demolish it as no Building Ownership Certificate has been obtained. As advised by Jixi Machinery, the demolition of such property has no material impact on their operation and they can find an alternative accommodation easily if the said property is asked to be demolished.
- 4. During the course of our valuation, we have not given any commercial value to the portion of the property as mentioned in Note (3)(vi). If the relevant Building Ownership Certificates have been obtained, the capital value of this portion as at 30 November 2009 was RMB1,650,000.

# **PROPERTY VALUATION**

. . .

No.	Property	Description and tenure	Particulars of occupancy	Capital value in existing state as at 30 November 2009
2.	A building located in Yaodiwei	The property comprises a single-storey building erected	The property is occupied by the Group for ancillary use.	RMB960,000
	Xiangyangban Jiguang District Jixi Heilongjiang Province PRC	on a parcel of land with a site area of approximately 4,555.00 sq.m. (49,030 sq.ft.) completed in 1959.		(100% interests attributable to the Group: RMB960,000)
		The gross floor area of the property is approximately 356.39 sq.m. (3,836 sq.ft.).		
		The land use rights of the property have been granted for a term expiring on 24 January 2058 for industrial uses.		

- 1. Pursuant to the State-owned Land Use Certificate No. Ji Guang Guo Yong (2008) Di. 200004 issued by the People's Government of Jixi, the land use rights of the land of the property with a site area of 4,555.00 sq.m. have been granted to Jixi Coal Mining Machinery Co., Ltd. (hereinafter referred to as "Jixi Machinery") for a land use term expiring on 24 January 2058 for industrial uses.
- 2. Pursuant to the Building Ownership Certificate No. Ji Guang Fang Zi Di S200701330 issued by Jixi Housing Administrative Bureau, the building ownership of the property with a gross floor area of 356.39 sq.m. is held by Jixi Machinery.
- 3. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-
  - (i) Jixi Machinery has legally obtained the land use rights and the building ownership of the property; and
  - (ii) the land use rights and the building ownership of property are mortgaged and Jixi Machinery has to obtain the mortgagee's prior written consent before transferring, leasing or remortgaging the land use rights and the building ownership rights of the property during the mortgage term.

# **PROPERTY VALUATION**

**Capital value** 

No.	Property	Description and te	enure	Particulars of occupancy	in existing state as at 30 November 2009
3.	An industrial complex	The property comp		The property is occupied by	RMB1,880,000
	situated at No. 87 Nanxing Street Nanshanban Jiguang District Jixi Heilongjiang Province PRC	7 buildings and var. structures erected o of land with a site a approximately 10,563.00 sq.m. (113,700 sq.ft.) con various stages betw and 1988.	n a parcel rea of npleted in	the Group for production, office, and storage uses.	(100% interest attributable to the Group: RMB1,880,000)
		The total gross floor the property is appr 1,982.30 sq.m. (21,337 sq.ft.), the l of which is as follow	oximately preakdown		
		G	iross Floor		
		Usage	Area	_	
		Production: Office: Storage: Total:	(sq.m.) 1,048.59 532.00 401.71 1,982.30	-	
		The land use rights property have been for a term expiring 15 January 2058 fo industrial uses.	granted on	-	

#### Notes:

- 1. Pursuant to the State-owned Land Use Certificate No. Zhi Yi Guo Yong (2008) Di. 800003 issued by the People's Government of Jixi, the land use rights of the land of the property with a site area of 10,563.00 sq.m. have been granted to Jixi Coal Mining Machinery Co., Ltd (hereinafter referred to as "Jixi Machinery") for a land use term expiring on 15 January 2058 for industrial uses.
- 2. Pursuant to 7 Building Ownership Certificates Nos. Ji Guang Fang Zi Di S200701310, S200701311, S200701312, S200701313, S200701343, S200701365 and S200701373 all issued by Jixi Housing Administrative Bureau, the building ownership of 7 buildings of the property with a total gross floor area of 1,982.30 sq.m. is held by Jixi Machinery.
- 3. Pursuant to a contract signed between Jixi Machinery and Jixi Huachen Property Development Company Limited ("Huachen") on 7 July 2008, the property was contracted to be sold to Huachen for a consideration of RMB8,300,000.

As advised by the Group, the property is in the process of transferring the title to Huachen.

- 4. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-
  - (i) Jixi Machinery has legally obtained the land use rights of the property and is entitled to transfer, lease or mortgage the land use rights of the property;
  - (ii) Jixi Machinery has legally obtained the building ownership of the property and is entitled to transfer, lease or mortgage the aforesaid buildings;
  - (iii) the property is free from any mortgages;
  - (iv) the aforesaid contract mentioned in Note 3 is legal and valid; and
  - (v) the property is under the process of transferring the title from Jixi Machinery to Huachen. Prior to the completion of the change of ownership, the land use rights and the building ownership of the property belong to Jixi Machinery.

# **PROPERTY VALUATION**

No.	Property	Description and te	enure	Particulars of occupancy	Capital value in existing state as at 30 November 2009
4.	An industrial complex located in Zhongxin Taxiao Zone Xiangyanban Jiguang District Jixi Heilongjiang Province PRC	The property comp buildings and vario	rises 45 us n a parcel urea of npleted in een 1938 or area of the mately 12,278 sq.ft.),	The property is occupied by the Group for production, office, storage, dormitory and ancillary uses.	RMB29,100,000 (100% interest attributable to the Group: RMB29,100,000)
			Gross Floor		
		Usage	Area		
		Production: Office: Storage: Ancillary: Total: The land use rights	(sq.m.) 19,339.60 4,093.04 5,259.59 318.92 29,011.15 of the		
		property have been			

property have been granted for a term expiring on 24 January 2058 for industrial uses.

Notes:

- 1. Pursuant to the State-owned Land Use Certificate No. Zhi Yi Guo Yong (2008) Di 800006 issued by the People's Government of Jixi, the land use rights of the land of the property with a site area of 84,976.00 sq.m. have been granted to Jixi Coal Mining Machinery Co., Ltd. (hereinafter referred to as "Jixi Machinery") for a land use term expiring on 24 January 2058 for industrial uses.
- 2. Pursuant to 42 Building Ownership Certificates all issued by Jixi Housing Administrative Bureau, the building ownership of 43 buildings of the property with a total gross floor area of 28,021.55 sq.m. is held by Jixi Machinery.
- 3. Pursuant to a contract signed between Jixi Machinery and Harbin Fufengda Trading Company Limited ("Fufengda") on 15 December 2008, the property was contracted to be sold to Fufengda for a consideration of RMB15,465,700.

As advised by the Group, the property is in the process of transferring the title to Fufengda.

- 4. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-
  - (i) Jixi Machinery has legally obtained the land use rights of the property and is entitled to transfer, lease or mortgage the aforesaid land use rights;
  - Jixi Machinery has legally obtained the building ownership of portion of the buildings with a total gross floor area of 28,021.55 sq.m. of the property and is entitled to transfer, lease or mortgage the aforesaid buildings;

- (iii) the property is free from any mortgages;
- (iv) the property is under the process of transferring the title from Jixi Machinery to Fufengda. Prior to the completion of the change of ownership, the land use rights and the building ownership of the property belong to Jixi Machinery;
- (v) Jixi Machinery has not obtained the Building Ownership Certificates of portion of the buildings with a total gross floor area of 989.60 sq.m.; and
- (vi) the portion of the property as mentioned in Note (4)(v) may be regarded as unauthorised construction and asked to demolish it as no Building Ownership Certificate has been obtained. As stated in the contract mentioned in Note (3), Fufengda has satisfied to the title to the property. Even if the said portion of the property is asked to be demolished, the risk of Jixi Machinery to bear the responsibility of breaching the contract is minimal.
- 5. During the course of our valuation, we have not given any commercial value to 2 buildings of the property as mentioned in Note (4)(v). If the relevant Building Ownership Certificates have been obtained, the capital value of this portion as at 30 November 2009 was RMB280,000.

# **PROPERTY VALUATION**

				Capital value in existing state as at
No.	Property	Description and tenure	Particulars of occupancy	30 November 2009
5.	A building located at No. 2 Hongqi Road	The property comprises a single-storey building erected	The property is occupied by the Group for office use.	RMB370,000
	Xiangyangban	on a parcel of land with a site	-	(100%
	Jiguang District	area of approximately		interest
	Jixi	1,178.00 sq.m.		attributable
	Heilongjiang Province	(12,680 sq.ft.) completed in		to the
	PRC	2006.		Group:
				RMB370,000)
		The gross floor area of the property is approximately 84.00 sq.m. (904 sq.ft.).		
		The land use rights of the property have been granted for a term expiring on 14 January 2058 for industrial uses.		

Notes:

1. Pursuant to the State-owned Land Use Certificate No. Zhi Yi Guo Yong (2008) Di 800004 issued by the People's Government of Jixi, the land use rights of the land of the property with a site area of 1,178.00 sq.m. have been granted to Jixi Coal Mining Machinery Co., Ltd. (hereinafter referred to as "Jixi Machinery") for a land use term expiring on 14 January 2058 for industrial uses.

- 2. Pursuant to the Building Ownership Certificate No. Ji Guang Fang Zi Di 047170 issued by Jixi Housing Administrative Bureau, the building ownership of the property with a gross floor area of 84.00 sq.m. is held by Jixi Machinery for office uses.
- 3. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-
  - (i) Jixi Machinery has legally obtained the land use rights of the property;
  - the land use rights of the property is subject to a mortgage and Jixi Machinery has to obtain the mortgagee's prior written consent before transferring, leasing or remortgaging the land use rights of the property during the mortgage term; and
  - (iii) Jixi Machinery has legally obtained the building ownership of the property and is entitled to occupy, transfer, lease or mortgage the building.

# **PROPERTY VALUATION**

Capital value

No.	Property	Description and te	nure	Particulars of occupancy	in existing state as at 30 November 2009
6.	An industrial complex located at No. 64 Wei Yonghong District Jiamusi Heilongjiang Province PRC	The property compt 71 buildings and var structures erected or of land with a site a approximately 264,800.36 sq.m. (2,850,311 sq.ft.) cc in various stages bet 1957 and 2008. The total gross floor the property is appr 93,220.14 sq.m. (1,003,422 sq.ft.), tl breakdown of which follows:	rious n a parcel rea of ompleted tween r area of oximately he	The property is occupied by the Group for production, office, storage and ancillary uses.	RMB137,000,000 (100% interest attributable to the Group: RMB137,000,000)
		G	iross Floor		
		Usage	Area		
		Production: Office: Storage: Ancillary: Total:			
		property have been for a term expiring of 2056 for industrial	on 14 May		

- 1. Pursuant to the State-owned Land Use Certificate No. Jia Shi Guo Yong (08) Di 200800126 issued by the People's Government of Jiamusi, the land use rights of the land of the property with a site area of 264,800.36 sq.m. have been granted to Jiamusi Coal Mining Machinery Co., Ltd. (hereinafter referred to as "Jiamusi Machinery") for a land use term expiring on 14 May 2056 for industrial uses.
- 2. Pursuant to 57 Building Ownership Certificates, all issued by Jiamusi Housing Administrative Bureau, the building ownership of 69 buildings of the property with a total gross floor area of 91,076.23 sq.m. is held by Jiamusi Machinery.
- 3. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-
  - (i) Jiamusi Machinery has legally obtained the land use rights of the property;
  - (ii) Jiamusi Machinery is entitled to occupy, transfer, lease or mortgage the land use rights of the property;
  - (iii) Jiamusi Machinery has legally obtained the building ownership of portion of the property with a total gross floor area of 91,076.23 sq.m.;
  - (iv) portion of the buildings with a total gross floor area of 80,961.45 sq.m. as mentioned in Note (3)(iii) is subject to mortgages and Jiamusi Machinery has to obtain the mortgagee's prior written consent before transferring, leasing or remortgaging such portion of the property during the mortgage term;
  - (v) Jiamusi Machinery is entitled to occupy, transfer, lease or mortgage portion of the buildings with a total gross floor area of 10,114.78 sq.m. of the property as mentioned in Note (3)(iii);

- (vi) Jiamusi Machinery has not obtained the Building Ownership Certificates of portion of the buildings with a total gross floor area of 2,143.91 sq.m; and
- (vii) the portion of the property as mentioned in Note (3)(vi) may be regarded as unauthorised construction and asked by the relevant authorities as no Building Ownership Certificate has been obtained. As advised by Jiamusi Machinery, the demolition of such property has no material impact on their operation and they can find an alternative accommodation easily if the said property is asked to be demolished.
- 4. During the course of our valuation, we have not given any commercial value to 2 buildings of the property as mentioned in Note (3)(vi). If the relevant Building Ownership Certificates have been obtained, the capital value of this portion as at 30 November 2009 was RMB2,160,000.

# **PROPERTY VALUATION**

No.	Property	Description and tenure	Particulars of occupancy	Capital value in existing state as at 30 November 2009
7.	No. 5 on Level 16 Yingding Apartment	The property comprises a residential unit on Level 16	The property is occupied by the Group for domestic use.	RMB480,000
	Lingjiang Huayuan	of a 24-storey residential		(100% interest
	Xiangyang District	building completed in 2004.		attributable to the
	Jiamusi			Group:
	Heilongjiang Province	The gross floor area of the		RMB480,000)
	PRC	property is approximately 139.74 sq.m. (1,504 sq.ft.).		

- 1. Pursuant to Building Ownership Certificate No. Jia Fang Quan Zheng Xiang Zi Di 2006026671 issued by Jiamusi Housing Administrative Bureau, the building ownership of the property with a gross floor area of 139.74 sq.m. is held by Jiamusi Mining Machinery Co., Ltd. ("Jiamusi Machinery").
- 2. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter-alia, the following information:
  - (i) Jiamusi Machinery has legally obtained the building ownership of the property and is entitled to occupy, transfer, lease or mortgage the property.

## **PROPERTY VALUATION**

No.	Property	Description and tenure	Particulars of occupancy	Capital value in existing state as at 30 November 2009
8.	A parcel of land East of Zhengxing Road Huainan Economic and Technology Development Zone Huainan Anhui Province PRC	The property comprises 2 parcels of land with a total site area of approximately 168,528.67 sq.m. (1,814,043 sq.ft.). According to the latest development proposal provided by the Group, the property will be developed into an industrial complex to be completed in 2010. Upon completion, the development will provide a total gross floor area of 26,857.00 sq.m. (289,089 sq.ft.) The land use rights of the property have been granted for two terms expiring on 30 September 2057 and 24 December 2058 for industrial uses.	The property is under construction.	RMB63,300,000 (100% interest attributable to the Group: RMB63,300,000)

#### Group II — Property interest held by the Group under development in the PRC

- 1. Pursuant to two State-owned Land Use Certificates Nos. Huai Guo Yong (2009) Di. 020037 and Huai Guo Yong (2009) Di 020048 issued by the People's Government of Huainan, the land use rights of the land of the property with a total site area of 168,528.67 sq.m. have been granted to Huainan Longwall Coal Mining Machinery Co., Ltd. (hereinafter referred to as "Huainan Longwall") for two land use terms expiring on 30 September 2057 and 24 December 2058 for industrial uses.
- 2. Huainan Longwall has obtained the Planning Permit for Construction Land No. Di Zi Di 340402 (2009)25 issued by Huainan Town Planning Bureau in relation to the property.
- 3. Pursuant to a Construction Works Planning Permit No. Jian Zi Di 340401 (2009) 76, the construction scale of the property with a total gross floor area of 26,857 sq.m. was permitted.
- 4. As advised by the Group, the outstanding construction cost to be spent to complete the property as at 30 November 2009 was approximately RMB27,880,000.
- 5. The capital value of the property as if completed as at 30 November 2009 was RMB91,200,000.
- 6. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-
  - (i) Huainan Longwall has legally obtained the land use rights of the property;
  - (ii) portion of the property with a site area of 156,886.87 sq.m. is subject to a mortgage. Huainan Longwall is entitled to occupy such portion. Huainan Longwall has to obtain the mortgagee's prior written consent before remortgaging such portion of the property and is entitled to transfer the said portion after investing 25% of the total investment amount;
  - (iii) Huainan Longwall is entitled to occupy or mortgage portion of the property with a site area of 11,641.8 sq.m. and is entitled to transfer the said portion after investing 25% of the total investment amount; and
  - (iv) Huainan Longwall has obtained all the relevant approvals for the construction works.

# **PROPERTY VALUATION**

#### Group III — Property interests rented by the Group in the PRC

No.	Property	Description and tenancy particulars	Particulars of occupancy	Capital value in existing state as at 30 November 2009
9.	Unit Nos. 1212 to 1215 Xinhua Building No. 70 Zhongshan Road Heping District	The property comprises four office units on Level 12 of a 21-storey office building completed in 2007.	The property is occupied by the Group for office use.	No commercial value
	Shenyang Liaoning Province PRC	The total gross floor area of the property is approximately 225.65 sq.m. (2,429 sq.ft.).		
		The property is leased to the Group for a term commencing on 1 August 2008 and expiring on 31 July 2010 at an annual rental of RMB159,740.		

Notes:

1. The property is leased from Liu Jikuan (the "Lessor"), an independent third party, to Jiamusi Coal Mining Machinery Co., Ltd., a wholly-owned subsidiary of the Company.

2. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-

- (i) the Lessor has obtained the Building Ownership Certificate of the property and has the right to lease the property;
- (ii) the tenancy has been registered; and
- (iii) the tenancy is legal and valid.

# **PROPERTY VALUATION**

No.	Property	Description and tenancy particulars	Particulars of occupancy	Capital value in existing state as at 30 November 2009
10.	Unit No. 301B Block No. 218 Lize Zhongyuan 2nd Zone Wangjing Development	The property comprises an office unit on Level 3 of a 10-storey office building completed in 1995.	The property is occupied by the Group for office use.	No commercial value
	Zone Chaoyang District Beijing PRC	The gross floor area of the property is approximately 330.00 sq.m. (3,552 sq.ft.).		
		The property is leased to the Group for a term commencing on 1 September 2006 and expiring on 14 May 2010 at an annual rental of RMB347,580.		

- 1. The property is leased from Beijing Aimu Underwear Company Limited (the "Lessor"), an independent third party, to Jiamusi Coal Mining Machinery Co., Ltd. ("Jiamusi Machinery"), a wholly-owned subsidiary of the Company.
- 2. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-
  - (i) the Lessor has obtained the Building Ownership Certificate of the property and has the right to lease the property; and
  - (ii) the tenancy agreement has not been registered but this will not affect the validity of the tenancy agreement.

### **PROPERTY VALUATION**

# **APPENDIX IV**

No.	Property	Description and tenancy particulars	Particulars of occupancy	Capital value in existing state as at 30 November 2009
11.	An industrial complex located at No. 3 Guoqing East Road Tianjiaan District Huainan Anhui Province PRC	The property comprises an industrial complex accommodating 20 single to 4-storey buildings with a total gross floor area of approximately 21,175.99 sq m (227,938 sq ft) completed between 1958 and 1986. The property is leased to the Group for a term commencing on 21 November 2007 and expiring on 30 June 2010 at an annual rental of RMB3,000,000.	The property is occupied by the Group for production, office, dormitory and warehouse purposes.	No commercial value

Notes:

1. The property is leased from Huainan Benniu Machinery Company Limited (the "Lessor"), a former joint venture party of Huainan Longwall Mine Machinery Co., Ltd. ("Huainan Longwall") to Huainan Longwall, a wholly owned subsidiary of the Company.

2. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal adviser, which contains, inter alia, the following information:-

- (i) the Lessor has obtained the Building Ownership Certificate of the property and has the right to lease the property; and
- (ii) the tenancy is legal and valid.

# **PROPERTY VALUATION**

**Capital value** 

# **APPENDIX IV**

No.	Property	Description and tenancy details	Particulars of occupancy	in existing state as at 30 November 2009
12.	Unit 2308 on Level 23 Block 109 Lize Xiyuan Wangjing Development Zone Chaoyang District Beijing PRC	The property comprises a residential unit on Levels 23 of a 24-storey residential building completed in 2001. The gross floor area of the property is approximately 97.00 sq.m. (1,044 sq.ft.). The property is leased to the Group for a term commencing on 15 November 2009 and expiring on 14 November 2010 at an annual rental of RMB44,400.	Portion of the property with a gross floor area of 35.00 sq.m. is subject to a tenancy for a term from 10 July 1997 to 10 July 2016 at an annual rental of RMB15,000 for ancillary uses. The remaining portion of the property is occupied by the Group for dormitory uses.	No commercial value

Notes:

1. The property is leased from an independent third party to Jiamusi Coal Mining Machinery Co., Ltd., a wholly-owned subsidiary of the Company.

2. We have been provided with a legal opinion on the title to the property issued by the Group's PRC legal advisers, which contains, inter alia, the following information:-

- (i) the Lessor has obtained the Building Ownership Certificate of the property and has the right to lease the property; and
- (ii) the tenancy agreement has not been registered but this will not affect the validity of the tenancy agreement.

Set out below is a summary of

- > certain Hong Kong and Cayman Islands tax consequences of ownership of Shares;
- > taxation of our Company in the PRC, Hong Kong and the Cayman Islands; and
- ➢ foreign exchange regulations in the PRC.

The summary of certain Hong Kong and Cayman Islands tax consequences of ownership of Shares does not purport to address all material tax consequences of the ownership of our Shares, and does not take into account the specific circumstances of any particular investors. This summary is based on the laws of Hong Kong and the Cayman Islands in effect on the date of this Prospectus, which are subject to change (or changes in interpretation), possibly with retroactive effect. The summary does not address any aspects of Hong Kong or Cayman Islands taxation other than income taxation, capital taxation, stamp duty and estate taxation. Prospective investors are urged to consult their tax advisers regarding the tax consequences of owning and disposing of our Shares.

### TAXATION

### **Taxation of Shareholders**

### Taxation of dividends

#### Hong Kong

Under the current practice of the Hong Kong Revenue Department, no tax is payable in Hong Kong in respect of dividends paid by us.

#### Cayman Islands

The Cayman Islands currently have no form of income, corporate or capital gains tax and no estate duty, inheritance tax or gift tax.

### Taxation of capital gains

#### Hong Kong

No tax is imposed in Hong Kong in respect of capital gains from the sale of the Shares. Trading gains from the sale of Shares by persons carrying on a trade, profession or business in Hong Kong, where such gains are sourced in Hong Kong and arise from such business, will be chargeable to Hong Kong profits tax. Currently, profits tax is imposed on corporations at the rate of 17.5% and on individuals at a maximum rate of 16%. Gains from sales of Shares effected on the Hong Kong Stock Exchange will be considered to be sourced in Hong Kong. Liability for Hong Kong profits tax would therefore arise in respect of trading gains from sales of our Shares realised by person carrying on a business of trading or dealing in securities in Hong Kong.

### Cayman Islands

The Cayman Islands currently have no form of income, corporate or capital gains tax and no estate duty, inheritance tax or gift tax.

### Stamp duty

#### Hong Kong

Hong Kong stamp duty will be payable by the purchaser on every purchase and by the seller on every sale of our Shares registered on the Hong Kong branch register. The duty is charged at the ad valorem rate of 0.1% of the consideration for, or (if greater) the value of, the Shares transferred on each of the seller and the purchaser. In other words, a total of 0.2% is currently payable on a typical sale and purchase transaction of Shares. In addition, any instrument of transfer (if required) will be subject to a flat rate of stamp duty of HK\$5. Where a sale or purchase of Shares registered on the Hong Kong branch register is effected by a person who is not resident in Hong Kong and any stamp duty payable on the contract notes is paid, the relevant instrument of transfer (if any) shall be chargeable with such duty, together with the duty otherwise chargeable on the instrument of transfer and the transferee will be liable to pay such duty. No stamp duty will be levied on the transfer of Shares that are registered on a share register outside Hong Kong.

#### Cayman Islands

No stamp duty is payable in the Cayman Islands on the transfers of our Shares.

### Estate duty

### Hong Kong

There is no longer taxation in the nature of inheritance tax or estate duty in Hong Kong.

### Cayman Islands

The Cayman Islands currently have no form of income, corporate or capital gains tax and no estate duty, inheritance tax or gift tax.

### Taxation of Our Company

### Taxation of the Company in PRC

#### Income tax

Income tax payable by foreign-invested enterprises established in PRC is governed by the Enterprise Income Tax Law of the PRC ("PRC Enterprise Income Tax Law") and its implementing rules, which provide for an income tax rate of 25% unless a lower rate is provided by law, administrative regulations or State Council regulations. Pursuant to the PRC Enterprise Income Tax Law and its implementing rules, foreign-invested enterprises established in the PRC are liable to pay income tax on their income derived from sources both in and outside the PRC, and foreign enterprises which have establishments in the PRC and engage in production or business operations and which, though without establishments in the PRC, have income derived from sources in the PRC are liable to pay income tax on their income derived from sources in the PRC. Accordingly, we will be subject to enterprise income tax on our income derived from sources in the PRC, if any. Two of our subsidiaries in the PRC receive tax reduction treatment and are subject to enterprise income tax at a rate of 12.5% on their income derived from sources both within and outside the PRC. Our other subsidiaries are subject to enterprise income tax at the rate of 25% on their income derived from sources both within and outside the PRC.

### Dividends from our PRC operations

Under the current PRC tax laws, regulations and rulings, dividends from our operations in the PRC paid to us by our operating subsidiaries established in the PRC are currently subject to a withholding tax at the rate of 5%.

### Taxation of our Company in Hong Kong

We do not consider that any of our income or the income of our Group is derived from or arises in Hong Kong for the purposes of Hong Kong taxation. We will therefore not be subject to Hong Kong taxation.

### Taxation of our Company in the Cayman Islands

Pursuant to section 6 of the Tax Concession Law (as amended) of the Cayman Islands, we have obtained an undertaking from the Governor-in-Cabinet:

- That no law which is enacted in the Cayman Islands imposing any tax to the levied on profits or income or gains or appreciation shall apply to our Company or operations; and
- > That no tax to be levied on profits, income gains or appreciations or which is in the nature of estate duty or inheritance tax shall be payable by our Company:
  - > on or in respect of the shares, debentures or other obligations of our Company; or
  - by way of withholding in whole or in part of any relevant payment as defined in section 6(3) of the Tax Concession Law (as amended).

The undertaking is for a period of 20 years from the date of the undertaking, which is 2 May 2006.

There are no other taxes likely to be material to our Company levied by the Government of the Cayman Islands other than certain stamp duties which may be applicable, from time to time, on certain instruments executed in or brought within the jurisdiction of the Cayman Islands. The Cayman Islands are not party to any double tax treaties.

### FOREIGN EXCHANGE

The lawful currency of the PRC is the Renminbi, which is subject to foreign exchange controls and is not freely convertible into foreign exchange. SAFE, under the authority of the PBOC, is empowered with the functions of administering all matters relating to foreign exchange, including the enforcement of foreign exchange control regulations.

In 1994, the conditional convertibility of Renminbi in current account items was implemented and the official Renminbi exchange rate and the market rate for Renminbi was unified. On 29 January 1996, the State Council promulgated the amended Regulations of the People's Republic of China for the Control of Foreign Exchange ("Foreign Exchange Control Regulations"), which became effective on 1 April 1996. The Foreign Exchange Control Regulations classify all international payments and transfers into current account items and capital account items. Current account items are not subject to SAFE approval while capital account items are. The Foreign Exchange Control Regulations were subsequently amended on 14 January 1997 to affirmatively state the State shall not restrict international currency account payments and transfers.

On 20 June 1996, the PBOC promulgated the Regulations for Administration of Settlement, Sale and Payment of Foreign Exchange (the "Settlement Regulations"), which became effective on 1 July 1996. The Settlement Regulations abolish the remaining restrictions on convertibility of foreign exchange in respect of current account items while retaining the existing restrictions of foreign exchange transactions in respect of capital account items.

On 1 January 1994, the former dual exchange rate system for Renminbi was abolished and replaced by a controlled floating exchange rate system, which was determined by demand and supply. The PBOC set and published daily the RMB-U.S. dollar base exchange rate. This exchange rate was determined with reference to the transaction price for RMB-U.S. dollar in the inter-bank foreign exchange market on the previous day. The PBOC also, with reference to exchange rates in the international foreign exchange markets, announced the exchange rates of Renminbi against other major currencies. In foreign exchange transactions, designated foreign exchange banks could, within a specified range, freely determine the applicable exchange rate in accordance with the exchange rate announced by the PBOC.

The PBOC announced in 2005 that, beginning from 21 July 2005, China will implement a regulated and managed floating exchange rate system based on market supply and demand by reference to a basket of currencies. The Renminbi exchange rate is no longer pegged to the U.S. dollar. The PBOC will announce the closing price of a foreign currency such as the U.S. dollar traded against the Renminbi in the inter-bank foreign exchange market after the closing of the market on each working day, setting the central parity for trading of the Renminbi on the following working day.

All foreign exchange income (except such amount of foreign exchange income which is permitted to be retained and deposited into foreign exchange accounts at the designated foreign exchange banks) generated from current account transactions of Chinese enterprises (including foreign-invested enterprises) should be sold to designated foreign exchange banks.

Chinese enterprises (including foreign-invested enterprises) which require foreign exchange for transactions relating to current account items, may, without the approval of SAFE, effect payment from their foreign exchange accounts at the designated foreign exchange banks, on the strength of valid receipts and proof. Foreign-invested enterprises which need foreign exchange for the distribution of profits to their shareholders, and the Chinese enterprises which in accordance with regulations are required to pay dividends to shareholders in foreign exchange, may on the strength of board resolutions on the distribution of profits, effect payment from their foreign exchange accounts or convert and pay at the designated foreign exchange banks.

Convertibility of foreign exchange in respect of capital account items, including direct investments and capital contributions, is still subject to restrictions, and prior approval from SAFE must be obtained.

Set out below is a summary of certain provisions of the Memorandum and Articles of Association of the Company and of certain aspects of the Companies Law.

The Company was incorporated in the Cayman Islands as an exempted company with limited liability on 12 April 2006 under the Companies Law. The Memorandum of Association (the "Memorandum") and the Articles of Association (the "Articles") comprise its constitution.

#### 1. MEMORANDUM OF ASSOCIATION

- (a) The Memorandum states, inter alia, that the liability of members of the Company is limited to the amount, if any, for the time being unpaid on the Shares respectively held by them and that the objects for which the Company is established are unrestricted (including acting as an investment company), and that the Company shall have and be capable of exercising all the functions of a natural person of full capacity irrespective of any question of corporate benefit, as provided in section 27(2) of the Company will not trade in the Cayman Islands with any person, firm or corporation except in furtherance of the business of the Company carried on outside the Cayman Islands.
- (b) The Company may by special resolution alter its Memorandum with respect to any objects, powers or other matters specified therein.

### 2. ARTICLES OF ASSOCIATION

The Articles were adopted pursuant to a shareholders' resolution passed on 24 January 2010, conditional upon and with effect from the Listing Date. The following is a summary of certain provisions of the Articles:

#### (a) Directors

#### (i) Composition of the Board

Unless otherwise determined by the Company in general meeting, the number of directors shall not be less than three. There is no maximum number of directors.

#### (ii) Power to allot and issue Shares and warrants

Subject to the Articles, any direction that may be given by the Company in general meeting and, where applicable, the Listing Rules and without prejudice to any special rights or restrictions for the time being attached to any Shares or any class of Shares, all Shares for the time being unissued shall be under the control of the Directors who may designate, re-designate, offer, issue, allot and dispose of the same to such persons, in such manner, on such terms and having such rights and being subject to such restrictions as they may from time to time determine but so that no Shares shall be issued at a discount; and grant options with respect to such Shares and issue warrants, convertible securities or securities of similar nature conferring the right upon the holders thereof to subscribe for any class of Shares or securities in the capital of the Company on such terms as they may from time to time determine, and, for such purposes, the Directors may reserve an appropriate number of Shares for the time being unissued.

Neither the Company nor the Board shall be obliged, when making or granting any allotment of, offer of, option over or disposal of Shares, to make, or make available, any such allotment, offer,

# SUMMARY OF MEMORANDUM AND ARTICLES OF ASSOCIATION AND CAYMAN COMPANIES LAW

option or Shares to members or others with registered addresses in any particular territory or territories being a territory or territories where, in the absence of a registration statement or other special formalities, this would or might, in the opinion of the Board, be unlawful or impracticable. Members affected as a result of the foregoing sentence shall not be, or be deemed to be, a separate class of members for any purpose whatsoever.

#### (iii) Power to dispose of the assets of the Company or any subsidiary

There are no specific provisions in the Articles relating to the disposal of the assets of the Company or any of its subsidiaries. The Directors may, however, exercise all powers and do all acts and things which may be exercised or done or approved by the Company and which are not required by the Articles or the Companies Law to be exercised or done by the Company in general meeting.

#### (iv) Compensation or payments for loss of office

Pursuant to the Articles, payments to any Director or past Director of any payment by way of compensation for loss of office, or as consideration for or in connection with his retirement from office (not being a payment to which the Director is contractually entitled) must be approved by the Company in general meeting.

#### (v) Loans and provision of security for loans to Directors

There are provisions in the Articles restricting the making of loans or provision of security to Directors.

#### (vi) Disclosure of interests in contracts with the Company or any of its subsidiaries.

A Director may hold any other office or place of profit with the Company (except that of the auditor of the Company) in conjunction with his office of Director for such period and, subject to the Articles, upon such terms as the Board may determine, and may be paid such extra remuneration therefor (whether by way of salary, commission, participation in profits or otherwise) in addition to any remuneration provided for by or pursuant to any other Articles. A Director may be or become a director or other officer of, or otherwise interested in, any company promoted by the Company or any other company in which the Company may be interested, and shall not be liable to account to the Company or the members for any remuneration, profits or other benefits received by him as a director, officer or member of, or from his interest in, such other company.

Subject as otherwise provided by the Articles, the Board may also cause the voting power conferred by the shares in any other company held or owned by the Company to be exercised in such manner in all respects as it thinks fit, including the exercise thereof in favour of any resolution appointing the Directors or any of them to be directors or officers of such other company, or voting or providing for the payment of remuneration to the directors or officers of such other company.

Subject to the Companies Law and the Articles, no Director or proposed or intended Director shall be disqualified by his office from contracting with the Company, either with regard to his tenure of any office or place of profit or as vendor, purchaser or in any other manner whatsoever, nor shall any such contract or any other contract or arrangement in which any Director is in any way interested be liable to be avoided, nor shall any Director so contracting or being so interested be liable to account to the Company or the members for any remuneration, profit or other benefits realised by any such contract or arrangement by reason of such Director holding that office or the

# SUMMARY OF MEMORANDUM AND ARTICLES OF ASSOCIATION AND CAYMAN COMPANIES LAW

fiduciary relationship thereby established. A Director who to his knowledge is in any way, whether directly or indirectly, interested in a contract or arrangement or proposed contract or arrangement with the Company shall declare the nature of his interest at the meeting of the Board at which the question of entering into the contract or arrangement is first taken into consideration, if he knows his interest then exists, or in any other case, at the first meeting of the Board after he knows that he is or has become so interested.

A Director shall not vote (nor be counted in the quorum) on any resolution of the Board approving any contract or arrangement or other proposal in which he or any of his associates is materially interested, but this prohibition shall not apply to any of the following matters, namely:

- (aa) any contract or arrangement for giving to such Director or his associate(s) any security or indemnity in respect of money lent by him or any of his associates or obligations incurred or undertaken by him or any of his associates at the request of or for the benefit of the Company or any of its subsidiaries;
- (bb) any contract or arrangement for the giving of any security or indemnity to a third party in respect of a debt or obligation of the Company or any of its subsidiaries for which the Director or his associate(s) has himself/themselves assumed responsibility in whole or in part whether alone or jointly under a guarantee or indemnity or by the giving of security;
- (cc) any contract or arrangement concerning an offer of Shares or debentures or other securities of or by the Company or any other company which the Company may promote or be interested in for subscription or purchase, where the Director or his associate(s) is/are or is/are to be interested as a participant in the underwriting or sub-underwriting of the offer;
- (dd) any contract or arrangement in which the Director or his associate(s) is/are interested in the same manner as other holders of Shares or debentures or other securities of the Company by virtue only of his/their interest in Shares or debentures or other securities of the Company;
- (ee) any contract or arrangement concerning any other company in which the Director or his associate(s) is/are interested only, whether directly or indirectly, as an officer or executive or a shareholder or in which the Director and any of his associates are not in aggregate beneficially interested in five percent. or more of the issued Shares or of the voting rights of any class of Shares of such company (or of any third company through which his interest or that of any of his associates is derived); or
- (ff) any proposal or arrangement concerning the adoption, modification or operation of a Share option scheme, a pension fund or retirement, death, or disability benefits scheme or other arrangement which relates both to Directors, his associates and employees of the Company or of any of its subsidiaries and does not provide in respect of any Director, or his associate(s), as such any privilege or advantage not accorded generally to the class of persons to which such scheme or fund relates.

#### (vii) Remuneration

The ordinary remuneration of the Directors shall from time to time be determined by the Company in general meeting, such sum (unless otherwise directed by the resolution by which it is voted) to be

# SUMMARY OF MEMORANDUM AND ARTICLES OF ASSOCIATION AND CAYMAN COMPANIES LAW

divided amongst the Directors in such proportions and in such manner as the Board may agree or, failing agreement, equally, except that any Director holding office for part only of the period in respect of which the remuneration is payable shall only rank in such division in proportion to the time during such period for which he held office. The Directors shall also be entitled to be prepaid or repaid all travelling, hotel and incidental expenses reasonably expected to be incurred or incurred by them in attending any Board meetings, committee meetings or general meetings or separate meetings of any class of Shares or of debentures of the Company or otherwise in connection with the discharge of their duties as Directors.

Any Director who, by request, goes or resides abroad for any purpose of the Company or who performs services which in the opinion of the Board go beyond the ordinary duties of a Director may be paid such extra remuneration (whether by way of salary, commission, participation in profits or otherwise) as the Board may determine and such extra remuneration shall be in addition to or in substitution for any ordinary remuneration as a Director. An executive Director appointed to be a managing director, joint managing director, deputy managing director or other executive officer shall receive such remuneration (whether by way of salary, commission or participation in profits or otherwise or by all or any of those modes) and such other benefits (including pension and/or gratuity and/or other benefits on retirement) and allowances as the Board may from time to time decide. Such remuneration may be either in addition to or in lieu of his remuneration as a Director.

### (viii) Retirement, appointment and removal

At each annual general meeting, one-third of the Directors for the time being (or if their number is not a multiple of three, then the number nearest to but not less than one third) will retire from office by rotation provided that every Director shall be subject to retirement at least once every three years. The Directors to retire in every year will be those who have been longest in office since their last re-election or appointment but as between persons who became or were last re-elected Directors on the same day those to retire will (unless they otherwise agree among themselves) be determined by lot. There are no provisions relating to retirement of Directors upon reaching any age limit.

The Directors shall have the power from time to time and at any time to appoint any person as a Director either to fill a casual vacancy on the Board or as an addition to the existing Board. Any Director appointed to fill a casual vacancy shall hold office until the first general meeting of members after his appointment and be subject to re-election at such meeting and any Director appointed as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election. Neither a Director nor an alternate Director is required to hold any Shares in the Company by way of qualification.

A Director may be removed by an ordinary resolution of the Company before the expiration of his period of office (but without prejudice to any claim which such Director may have for damages for any breach of any contract between him and the Company) and may by ordinary resolution appoint another in his place.

The office of Director shall also be vacated if:

(aa) the Director resigns his office by notice in writing to the Company at its registered office or its head office;

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- (bb) an order is made by any competent court or official on the grounds that he is or may be suffering from mental disorder or is otherwise incapable of managing his affairs and the Directors resolve that his office be vacated;
- (cc) the Director, without leave, is absent from meetings of Directors (unless an alternate Director appointed by him attends in his place) for a continuous period of 12 months, and the Directors resolve that his office be vacated;
- (dd) the Director becomes bankrupt or has a receiving order made against him or suspends payment or compounds with his creditors generally;
- (ee) the Director ceases to be or is prohibited from being a director by law or by virtue of any provisions in the Articles; or
- (ff) the Director is removed from office by notice in writing served upon him signed by not less than three-fourths in number (or, if that is not a round number, the nearest lower round number) of the Directors (including himself) then in office.

The Directors may from time to time appoint any person, whether or not a Director to hold such office in the Company as the Directors may think necessary for the administration of the Company, including but not limited to, the office of president, one or more vice-presidents, treasurer, assistant treasurer, manager or controller, and for such term and at such remuneration (whether by way of salary or commission or participation in profits or partly in one way and partly in another), and with such powers and duties as the Directors may think fit. Any person so appointed by the Directors may be removed by the Directors. The Directors may also appoint one or more of their number to the office of managing director upon like terms, but any such appointment shall ipso facto determine if any managing director ceases from any cause to be a Director, or if the Company by ordinary resolution resolves that his tenure of office be terminated.

The Directors may delegate to any such committee, local board, manager or agent any of the powers, authorities and discretions for the time being vested in the Directors and may authorise the members of any such local board, or any of them to fill any vacancies therein and to act notwithstanding vacancies and any such appointment or delegation may be made on such terms and subject to such conditions as the Directors may think fit and the Directors may at any time remove any person so appointed and may annul or vary any such delegation.

#### (viii) Borrowing powers

The Board may exercise all the powers of the Company to borrow money and to mortgage or charge all or part of its undertaking, property and uncalled capital or any part thereof, and subject to the Companies Law, to issue debentures, debenture stock, and other securities whenever money is borrowed or as security for any debt, liability or obligation of the Company or of any third party.

Note: These provisions, in common with the Articles in general, can be varied with the sanction of a special resolution of the Company.

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### (ix) Proceedings of the Board

The Board may meet together with (either within or outside the Cayman Islands) for the despatch of business, adjourn and otherwise regulate their meetings and proceedings as they think fit. Questions arising at any meeting shall be determined by a majority of votes. In the case of an equality of votes, the chairman of the meeting shall have a second or casting vote.

#### (x) Register of Directors and Officers

The Companies Law and the Articles provide that the Company is required to maintain at its registered office a register of Directors and officers which is not available for inspection by the public. A copy of such register must be filed with the Registrar of Companies in the Cayman Islands and any change must be notified to the Registrar within thirty days of any change in such Directors or officers.

### (b) Alterations to Constitutional Documents / Change of Name

The Articles may be altered or amended by the Company in general meeting by special resolution. The Companies Law provides that a special resolution shall be required to alter the provisions of the Memorandum, to amend the Articles or to change the name of the Company.

### (c) Alteration of Capital

The Company may from time to time by ordinary resolution in accordance with the relevant provisions of the Companies Law:

- (i) increase its capital by such sum, to be divided into Shares of such classes and amount, as the resolution shall prescribe;
- (ii) consolidate and divide all or any of its capital into Shares of larger amount than its existing Shares;
- (iii) convert all or any of its paid up Shares into stock and reconvert that stock into paid up Shares of any denomination;
- (iv) subdivide its Shares, or any of them into Shares of a smaller amount provided that in the subdivision the proportion between the amount paid and the amount, if any, unpaid on each reduced Share shall be the same as it was in case of the Share from which the reduced Share is derived; or
- (v) cancel any Shares which, at the date of passing of the resolution, have not been taken, or agreed to be taken, by any person, and diminish the amount of its capital by the amount of the Shares so cancelled.

The Company may by special resolutions reduce its Share capital and any capital redemption reserve in any manner authorised by law.

#### (d) Variation of Rights of Existing Shares or Classes of Shares

Whenever the capital of the Company is divided into different classes the rights attached to any such class may, subject to any rights or restrictions for the time being attached to any class, only be materially adversely varied or abrogated with the consent in writing of the holders of not less than

# SUMMARY OF MEMORANDUM AND ARTICLES OF ASSOCIATION AND CAYMAN COMPANIES LAW

three-fourths of the issued Shares of the relevant class, or with the sanction of a resolution passed at a separate meeting of the holders of the Shares of such class by a majority of not less than threefourths of the votes cast at such a meeting. To every such separate meeting all the provisions of the Articles relating to general meetings of the Company or to the proceedings thereat shall mutatis mutandis, apply except that the necessary quorum shall be two persons at least holding or representing by proxy one-third in nominal or par value amount of the issued Shares of the relevant class (but so that if at any adjourned meeting of such holders a quorum as above defined is not present, those shareholders who are present shall form a quorum) and that, subject to any rights or restrictions for the time being attached to the Shares of that class, every shareholder of the class shall on a poll have one vote for each Share of the class held by him.

The rights conferred upon the holders of the Shares of any class issued with preferred or other rights shall not, subject to any rights or restrictions for the time being attached to the Shares of that class, be deemed to be materially adversely varied or abrogated by, inter alia, the creation, allotment or issue of further Shares ranking pari passu with or subsequent to them or the redemption or purchase of any Shares of any class by the Company.

### (e) Transfer of Shares

Transfers of Shares may be effected by an instrument of transfer in the usual common form or in such other form as the Directors may approve, which is consistent with the standard form of transfer as prescribed by the Hong Kong Stock Exchange and approved by the Directors. All instruments of transfer must be left at the registered office of the Company or at such other place as the Directors may appoint. The instrument of transfer shall be executed by or on behalf of the transferor and the transferee provided that the Board may dispense with the execution of the instrument of transfer by the transferee in any case in which it thinks fit, in its discretion, to do so and the transferor shall be deemed to remain the holder of the Share until the name of the transferee is entered in the register of members in respect thereof. The Board may also resolve either generally or in any particular case, upon request by either the transferor or the transferee, to accept mechanically executed transfers.

The Board may, in its absolute discretion, and without assigning any reason, refuse to register a transfer of any Share which is not fully paid up, and it may also refuse to register any transfer of any Share to more than four joint holders or any transfer of any Share on which the Company has a lien.

The Board may decline to recognise any instrument of transfer unless a fee of such maximum sum as the Hong Kong Stock Exchange may determine to be payable or such lesser sum as the Directors may from time to time require is paid to the Company in respect thereof, the instrument of transfer, if applicable, is properly stamped, is in respect of only one class of Share and is lodged at the relevant registration office or registered office or such other place at which the principal register is kept accompanied by the relevant share certificate(s) and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer (and if the instrument of transfer is executed by some other person on his behalf, the authority of that person so to do).

The registration of transfers may, on 14 days' notice being given by advertisement published on the Hong Kong Stock Exchange's website, or, subject to and in accordance with the Listing Rules, by electronic communication in the manner in which notices may be served by the Company by electronic means as provided in the Articles or by advertisement published in any newspapers, be

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suspended and the register of Shares closed at such times for such periods as the Directors may from time to time determine, provided always that such registration shall not be suspended or the register of Shares closed for more than 30 days in each year (unless extended by ordinary resolution of members, in which case the register of shares may be closed for transfers for a maximum period of 60 days in any year).

#### (f) Power for the Company to Purchase its Own Shares

The Company is empowered by the Companies Law and the Articles to purchase its own Shares subject to certain restrictions and the Board may only exercise this power on behalf of the Company subject to any applicable requirements of the Listing Rules.

### (g) Power for Any Subsidiary of the Company to Own Shares in the Company

There are no provisions in the Articles relating to ownership of Shares in the Company by a subsidiary.

#### (h) Requirements for Annual General Meetings

An annual general meeting of the Company must be held in each year, other than the year of adoption of the Articles (within a period of not more than 15 months after the holding of the last preceding annual general meeting or a period of 18 months from the date of adoption of the Articles) at such time and place as may be determined by the Board.

### (i) Notices of Meetings and Business to be Conducted Thereat

An annual general meeting shall be called by notice of not less than 21 clear days and not less than 20 clear business days and any extraordinary general meeting at which it is proposed to pass a special resolution shall be called by notice of at least 21 clear days and not less than 10 clear business days. All other extraordinary general meetings shall be called by notice of at least 14 clear days and not less than 10 clear business days. The notice shall specify the time, place, and agenda of the meeting, particulars of the resolutions to be considered at the meeting and in the case of special business (as defined in the Articles) the general nature of that business. Notice of every general meeting shall be sufficient if given to the joint holder first named in the share register), the Company's auditors, each Director and alternate Director, the Hong Kong Stock Exchange, and such other person(s) to whom such notice is required to be given in accordance with the Listing Rules.

Notwithstanding that a meeting of the Company is called by shorter notice than that mentioned above, if permitted by the Listing Rules, it shall be deemed to have been duly called if it is so agreed:

- (i) in the case of a meeting called as an annual general meeting, by all members of the Company entitled to attend and vote thereat or their proxies; and
- (ii) in the case of any other meeting, by a majority in number of the members having a right to attend and vote at the meeting, being a majority together holding not less than ninety-five per cent. in nominal value of the issued Shares giving that right.

All business carried out at a general meeting shall be deemed special with the exception of (a) declaration and sanctioning a dividend; (b) the consideration of the accounts, balance sheets, and

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any report of the Directors or of the Company's auditors; (c) the election of Directors whether by rotation or otherwise in the place of those retiring; (d) the appointment of the Company's auditors and other officers; (e) the fixing of the remuneration of the company's auditors, and the voting of remuneration or extra remuneration to the Directors; (f) the granting of any mandate or authority to the Directors to offer, allot, grant options over or otherwise dispose of the unissued Shares in the capital of the Company representing not more than 20 per cent. in nominal value of its existing issued share capital; and (g) the granting of any mandate or authority to the Directors to repurchase securities of the Company.

No special business shall be transacted at any general meeting without the consent of all members of the Company entitled to receive notice of that meeting unless notice of such special business has been given in the notice convening that meeting.

### (j) Quorum for Meetings and Separate Class Meetings

No business shall be transacted at any general meeting unless a quorum is present when the meeting proceeds to business, but the absence of a quorum shall not preclude the appointment of a chairman.

Save as otherwise provided by the Articles the quorum for a general meeting shall be two members present in person (or, in the case of a member being a corporation, by its duly authorised representative) or by proxy and entitled to vote. In respect of a separate class meeting (other than an adjourned meeting) convened to sanction the modification of class rights the necessary quorum shall be two persons holding or representing by proxy not less than one-third in nominal value of the issued Shares of that class.

A corporation being a member shall be deemed for the purpose of the Articles to be present in person if represented by its duly authorised representative being the person appointed by resolution of the directors or other governing body of such corporation to act as its representative at the relevant general meeting of the Company or at any relevant general meeting of any class of members of the Company.

### (k) Special / Ordinary Resolution-Majorities Required

Pursuant to the Articles, a special resolution of the Company must be passed by a majority of not less than three-fourths of such members as, being entitled so to do, vote in person or, in the case of such members being corporations, by their duly authorised representatives or, where proxies are allowed, by proxy at a general meeting of which notice, specifying the intention to propose the resolution as a special resolution, has been duly given, or in writing by all members of the Company entitled to vote at a general meeting of the Company.

A copy of any special resolution must be forwarded to the Registrar of Companies in the Cayman Islands within fifteen days of being passed.

An ordinary resolution is defined in the Articles to mean a resolution passed by a simple majority of such members as, being entitled to do so, vote in person or, in the case of such members being corporations, by their duly authorised representatives or, where proxies are allowed, by proxy at a general meeting held in accordance with the Articles, or in writing by all members of the Company entitled to vote at a general meeting of the Company.

### (I) Voting Rights

Subject to any special rights or restrictions as to voting for the time being attached to any Shares by or in accordance with the Articles, at any general meeting on a poll every member present in person or by proxy or, in the case of a member being a corporation, by its duly authorised representative shall have one vote for every fully paid Share of which he is the holder but so that no amount paid up or credited as paid up on a Share in advance of calls or instalments is treated for the foregoing purposes as paid up on the Share. A member entitled to more than one vote need not use all his votes or cast all the votes he uses in the same way.

At any general meeting a resolution put to the vote of the meeting is to be decided by way of a poll.

If a recognised clearing house (or its nominee(s)) is a member of the Company it may authorise such person or persons as it thinks fit to act as its representative(s) at any meeting of the Company or at any meeting of any class of members of the Company provided that, if more than one person is so authorised, the authorisation shall specify the number and class of Shares in respect of which each such person is so authorised. A person authorised pursuant to this provision shall be deemed to have been duly authorised without further evidence of the facts and be entitled to exercise the same powers on behalf of the recognised clearing house (or its nominee(s)) as if such person was the registered holder of the Shares of the Company held by that clearing house (or its nominee(s)).

Where the Company has any knowledge that any shareholder is, under the Listing Rules, required to abstain from voting on any particular resolution of the Company or restricted to voting only for or only against any particular resolution of the Company, any votes cast by or on behalf of such shareholder in contravention of such requirement or restriction shall not be counted.

#### (m) Proxies

Any member of the Company entitled to attend and vote at a meeting of the Company is entitled to appoint another person as his proxy to attend and vote instead of him. A member who is the holder of two or more Shares may appoint more than one proxy to represent him and vote on his behalf at a general meeting of the Company or at a class meeting. A proxy need not be a member of the Company and shall be entitled to exercise the same powers on behalf of a member who is an individual and for whom he acts as proxy as such member could exercise. In addition, a proxy shall be entitled to exercise the same powers on behalf of a corporation and for which he acts as proxy as such member could exercise.

### (n) Accounts and Audit

The Board shall cause true accounts to be kept of the sums of money received and expended by the Company, and the matters in respect of which such receipt and expenditure take place, and of the property, assets, credits and liabilities of the Company and of all other matters required by the Companies Law or necessary to give a true and fair view of the Company's affairs and to explain its transactions.

The accounting records shall be kept at the registered office or at such other place or places as the Board decides and shall always be open to inspection by any Director. No member (other than a Director) shall have any right to inspect any accounting record or book or document of the Company except as conferred by law or authorised by the Board or the Company in general meeting.

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A copy of every balance sheet and profit and loss account (including every document required by law to be annexed thereto) which is to be laid before the Company at its general meeting, together with a printed copy of the Directors' report and a copy of the auditors' report, shall not less than twenty-one days before the date of the meeting and at the same time as the notice of annual general meeting be sent to every person entitled to receive notices of general meetings of the Company under the provisions the Articles; however, subject to compliance with all applicable laws, including the Listing Rules, the Company may send to such persons a summary financial statement derived from the Company's annual accounts and the Directors' report instead provided that any such person may by notice in writing served on the Company, demand that the Company sends to him, in addition to a summary financial statement, a complete printed copy of the Company's annual financial statement and the Directors' report thereon.

Auditors shall be appointed and the terms and tenure of such appointment and their duties at all times regulated in accordance with the provisions of the Articles. The remuneration of the auditors shall be fixed by the Company in general meeting or in such manner as the members may determine.

The financial statements of the Company shall be audited by the auditor in accordance with generally accepted auditing standards. The auditor shall make a written report thereon in accordance with generally accepted auditing standards and the report of the auditor shall be submitted to the members in general meeting. The generally accepted auditing standards referred to herein may be those of a country or jurisdiction other than the Cayman Islands. If so, the financial statements and the report of the auditor should disclose this fact and name such country or jurisdiction.

#### (o) Dividends and Other Methods of Distribution

Subject to the Companies Law, the Company in general meeting may declare dividends in any currency to be paid to the members but no dividend shall be declared in excess of the amount recommended by the Board.

The Articles provide dividends may be declared and paid out of the profits of the Company, realised or unrealised, or from any reserve set aside from profits which the Directors determine is no longer needed. With the sanction of an ordinary resolution dividends may also be declared and paid out of Share premium account or any other fund or account which can be authorised for this purpose in accordance with the Companies Law.

Except in so far as the rights attaching to, or the terms of issue of, any Share may otherwise provide, (i) all dividends shall be declared and paid according to the amounts paid up on the Shares in respect whereof the dividend is paid but no amount paid up on a Share in advance of calls shall for this purpose be treated as paid up on the Share and (ii) all dividends shall be apportioned and paid pro rata according to the amount paid up on the Shares during any portion or portions of the period in respect of which the dividend is paid. The Directors may deduct from any dividend or other monies payable to any member or in respect of any Shares all sums of money (if any) presently payable by him to the Company on account of calls or otherwise.

Whenever the Board or the Company in general meeting has resolved that a dividend be paid or declared on the share capital of the Company, the Board may further resolve either (a) that such dividend be satisfied wholly or in part in the form of an allotment of Shares credited as fully paid

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up, provided that the shareholders entitled thereto will be entitled to elect to receive such dividend (or part thereof) in cash in lieu of such allotment, or (b) that shareholders entitled to such dividend will be entitled to elect to receive an allotment of Shares credited as fully paid up in lieu of the whole or such part of the dividend as the Board may think fit. The Company may also upon the recommendation of the Board by an ordinary resolution resolve in respect of any one particular dividend of the Company that it may be satisfied wholly in the form of an allotment of Shares credited as fully paid up without offering any right to shareholders to elect to receive such dividend in cash in lieu of such allotment.

Any dividend, interest or other sum payable in cash to the holder of Shares may be paid by cheque or warrant sent through the post addressed to the holder at his registered address, or in the case of joint holders, addressed to the holder whose name stands first in the register of the Company in respect of the Shares at his address as appearing in the register or addressed to such person and at such addresses as the holder or joint holders may in writing direct. Every such cheque or warrant shall, unless the holder or joint holders otherwise direct, be made payable to the order of the holder or, in the case of joint holders, to the order of the holder whose name stands first on the register in respect of such Shares, and shall be sent at his or their risk and payment of the cheque or warrant by the bank on which it is drawn shall constitute a good discharge to the Company. Any one of two or more joint holders may give effectual receipts for any dividends or other moneys payable or property distributable in respect of the Shares held by such joint holders.

Whenever the Board or the Company in general meeting has resolved that a dividend be paid or declared the Board may further resolve that such dividend be satisfied wholly or in part by the distribution of specific assets of any kind.

All dividends or bonuses unclaimed for one year after having been declared may be invested or otherwise made use of by the Board for the benefit of the Company until claimed and the Company shall not be constituted a trustee in respect thereof. All dividends or bonuses unclaimed for six years after having been declared may be forfeited by the Board and shall revert to the Company.

No dividend or other monies payable by the Company on or in respect of any Share shall bear interest against the Company.

### (p) Inspection of Register of Members

Pursuant to the Articles the register and any branch register of members shall be open to inspection for at least two hours on every business day by members without charge. Any branch register held in Hong Kong shall during normal business hours (subject to such reasonable restrictions as the directors may impose) be open to inspection by a member without charge and any other person on payment of such fee not exceeding HK\$2.50 (or such higher amount as may from time to time be permitted under the Listing Rules) as the directors may determine for each inspection.

### (q) Call on Shares and Forfeiture of Shares

Subject to the Articles and to the terms of allotment, the Board may from time to time make such calls upon the members in respect of any moneys unpaid on the Shares held by them (whether on account of the nominal value of the Shares or by way of premium). A call may be made payable either in one lump sum or by instalments. If the sum payable in respect of any call or instalment is

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not paid on or before the day appointed for payment thereof, the person from whom the sum is due shall pay interest upon the sum at the rate of eight per cent. per annum from the day appointed for the payment thereof to the time of actual payment, but the Board may waive payment of such interest wholly or in part. The Board may, if it thinks fit, receive from any member willing to advance the same, either in money or money's worth, all or any part of the moneys uncalled and unpaid or instalments payable upon any Shares held by him, and upon all or any of the moneys so advanced the Company may pay interest at such rate as the Board may decide.

If a member fails to pay any call on the day appointed for payment thereof, the Board may serve not less than fourteen clear days' notice on him requiring payment of so much of the call as is unpaid, together with any interest which may have accrued and which may still accrue up to the date of actual payment and stating that, in the event of non-payment at or before the time appointed, the Shares in respect of which the call was made will be liable to be forfeited.

If the requirements of any such notice are not complied with, any Share in respect of which notice has been given may at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect. Such forfeiture will include all dividends and bonuses declared in respect of the forfeited Shares and not actually paid before the date of forfeiture.

A person whose Shares have been forfeited shall cease to be a member in respect of the forfeited Shares but shall, notwithstanding, remain liable to pay to the Company all moneys which, at the date of forfeiture, were payable by him to the Company in respect of the Shares, but this liability shall cease if and when the Company receives payment in full of the amount unpaid on the Shares forfeited.

### (r) Rights of the Minorities in Relation to Fraud or Oppression

There are no provisions in the Articles relating to rights of minority shareholders in relation to fraud or oppression. However, certain remedies are available to shareholders of the Company under Cayman law, as summarised in paragraph 3(f) of this Appendix.

#### (s) Procedures on Liquidation

A resolution that the Company be wound up by the court or be wound up voluntarily shall be a special resolution, except where the Company is to be wound up voluntarily because it is unable to pay its debts as they fall due. In such case the resolution shall be an ordinary resolution.

Subject to any special rights, privileges or restrictions as to the distribution of available surplus assets on liquidation for the time being attached to any class or classes of Shares (i) if the Company shall be wound up and the assets available for distribution amongst the members of the Company shall be more than sufficient to repay the whole of the capital paid up at the commencement of the winding up, the excess shall be distributed pari passu amongst such members in proportion to the amount paid up on the Shares held by them respectively and (ii) if the Company shall be wound up and the assets available for distribution amongst the members as such shall be insufficient to repay the whole of the paid-up capital, such assets shall be distributed so that, as nearly as may be, the losses shall be borne by the members in proportion to the capital paid up, or which ought to have been paid up, at the commencement of the winding up on the Shares held by them respectively.

# SUMMARY OF MEMORANDUM AND ARTICLES OF ASSOCIATION AND CAYMAN COMPANIES LAW

If the Company shall be wound up (whether the liquidation is voluntary or compelled by the court) the liquidator may, with the authority of an ordinary resolution and any other sanction required by the Companies Law divide among the members in specie or kind the whole or any part of the assets of the Company whether the assets shall consist of property of one kind or shall consist of properties of different kinds and the liquidator may, for such purpose, set such value as he deems fair upon any one or more class or classes of property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members. The liquidator may, with the like authority, vest any part of the assets in trustees upon such trusts for the benefit of members as the liquidator, with the like authority, shall think fit, but so that no contributory shall be compelled to accept any Shares or other property in respect of which there is a liability.

### (t) Untraceable Members

Pursuant to the Articles, the Company may sell any of the Shares of a member who is untraceable if (i) all cheques or warrants in respect of dividends of the Shares in question (being not less than three in total number) for any sum payable in cash to the holder of such Shares have remained uncashed for a period of 12 years; (ii) upon the expiry of the 12 year period, the Company has not during that time received any indication of the existence of the member; and (iii) following the expiry of the 12 year period, the Company has caused an advertisement to be published in accordance with the Listing Rules giving notice of its intention to sell such Shares and a period of three months, or such shorter period as may be permitted by the Hong Kong Stock Exchange, has elapsed since the date of such advertisement and the Hong Kong Stock Exchange has been notified of such intention. The net proceeds of any such sale shall belong to the Company and upon receipt by the Company of such net proceeds.

#### (u) Subscription Rights Reserve

The Articles provide that to the extent that it is not prohibited by and is in compliance with the Companies Law, if warrants to subscribe for shares have been issued by the Company and the Company does any act or engages in any transaction which would result in the subscription price of such warrants being reduced below the par value of a share, a subscription rights reserve shall be established and applied in paying up the difference between the subscription price and the par value of a share on any exercise of the warrants.

### 3. CAYMAN ISLANDS COMPANIES LAW

The Company is incorporated in the Cayman Islands subject to the Companies Law and, therefore, operates subject to Cayman Islands law. Set out below is a summary of certain provisions of the Companies Law, although this does not purport to contain all applicable qualifications and exceptions or to be a complete review of all matters of the Companies Law and taxation, which may differ from equivalent provisions in jurisdictions with which interested parties may be more familiar.

### (a) Operations

As an exempted company, the Company's operations must be conducted mainly outside the Cayman Islands. The Company is required to file an annual return each year with the Registrar of Companies of the Cayman Islands and pay a fee which is based on the amount of its authorised share capital.

#### (b) Share Capital

The Companies Law provides that where a company issues shares at a premium, whether for cash or otherwise, a sum equal to the aggregate amount of the value of the premiums on those shares shall be transferred to an account, to be called the "share premium account". At the option of a company, these provisions may not apply to premiums on shares of that company allotted pursuant to any arrangement in consideration of the acquisition or cancellation of shares in any other company and issued at a premium. The Companies Law provides that the share premium account may be applied by the company subject to the provisions, if any, of its memorandum and articles of association in (a) paying distributions or dividends to members; (b) paying up unissued shares of the company to be issued to members as fully paid bonus shares; (c) the redemption and repurchase of shares (subject to the provisions of section 37 of the Companies Law); (d) writing-off the preliminary expenses of the company; (e) writing-off the expenses of, or the commission paid or discount allowed on, any issue of shares or debentures of the company; and (f) providing for the premium payable on redemption or purchase of any shares or debentures of the company.

No distribution or dividend may be paid to members out of the share premium account unless immediately following the date on which the distribution or dividend is proposed to be paid, the company will be able to pay its debts as they fall due in the ordinary course business.

The Companies Law provides that, subject to confirmation by the Grand Court of the Cayman Islands (the "Court"), a company limited by shares or a company limited by guarantee and having a share capital may, if so authorised by its articles of association, by special resolution reduce its share capital in any way.

The Memorandum and Articles of Association of the Company to be conditionally adopted on 24 January 2010 (the "Articles") include certain protections for holders of special classes of shares, requiring their consent to be obtained before their rights may be varied. The consent of the specified proportions of the holders of the issued shares of that class or the sanction of a resolution passed at a separate meeting of the holders of those shares is required.

#### (c) Financial Assistance to Purchase Shares of a Company or its Holding Company

Subject to all applicable laws, the Company may give financial assistance to Directors and employees of the Company, its subsidiaries, its holding company or any subsidiary of such holding company in order that they may buy Shares in the Company or shares in any subsidiary or holding company. Further, subject to all applicable laws, the Company may give financial assistance to a trustee for the acquisition of Shares in the Company or shares in any such subsidiary or holding company to be held for the benefit of employees of the Company, its subsidiaries, any holding company of the Company or any subsidiary of any such holding company (including salaried Directors).

There is no statutory restriction in the Cayman Islands on the provision of financial assistance by a company to another person for the purchase of, or subscription for, its own or its holding company's shares. Accordingly, a company may provide financial assistance if the Directors of the company consider, in discharging their duties of care and acting in good faith, for a proper purpose and in the interests of the company, that such assistance can properly be given. Such assistance should be on an arm's-length basis.

### SUMMARY OF MEMORANDUM AND ARTICLES OF ASSOCIATION AND CAYMAN COMPANIES LAW

#### (d) Purchase of Shares and Warrants by a Company and its Subsidiaries

Subject to the provisions of the Companies Law, a company limited by shares or a company limited by guarantee and having a share capital may, if so authorised by its articles of association, issue shares which are to be redeemed or are liable to be redeemed at the option of the company or a shareholder. In addition, such a company may, if authorised to do so by its articles of association, purchase its own shares, including any redeemable shares. However, if the articles of association do not authorise the manner or purchase, a company cannot purchase any of its own shares unless the manner of purchase has first been authorised by an ordinary resolution of the company. At no time may a company redeem or purchase its shares unless they are fully paid. A company may not redeem or purchase any of its shares if, as a result of the redemption or purchase, there would no longer be any member of the company holding shares. A payment out of capital by a company for the redemption or purchase of its own shares is not lawful unless immediately following the date on which the payment is proposed to be made, the company shall be able to pay its debts as they fall due in the ordinary course of business.

A company is not prohibited from purchasing and may purchase its own warrants subject to and in accordance with the terms and conditions of the relevant warrant instrument or certificate. There is no requirement under Cayman Islands law that a company's memorandum or articles of association contain a specific provision enabling such purchases and the Directors of a company may rely upon the general power contained in its memorandum of association to buy and sell and deal in personal property of all kinds.

Under Cayman Islands law, a subsidiary may hold shares in its holding company and, in certain circumstances, may acquire such shares.

#### (e) Dividends and Distributions

With the exception of section 34 of the Companies Law, there are no statutory provisions relating to the payment of dividends. Based upon English case law, which is regarded as persuasive in the Cayman Islands, dividends may be paid only out of profits. In addition, section 34 of the Companies Law permits, subject to a solvency test and the provisions, if any, of the company's memorandum and articles of association, the payment of dividends and distributions out of the share premium account.

#### (f) **Protection of Minorities**

The Cayman Islands courts ordinarily would be expected to follow English case law precedents which permit a minority shareholder to commence a representative action against or derivative actions in the name of the company to challenge (a) an act which is ultra vires the company or illegal, (b) an act which constitutes a fraud against the minority and the wrongdoers are themselves in control of the company, and (c) an irregularity in the passing of a resolution which requires a qualified (or special) majority.

In the case of a company (not being a bank) having a share capital divided into shares, the Court may, on the application of members holding not less than one fifth of the shares of the company in issue, appoint an inspector to examine into the affairs of the company and to report thereon in such manner as the Court shall direct.

# SUMMARY OF MEMORANDUM AND ARTICLES OF ASSOCIATION AND CAYMAN COMPANIES LAW

Any shareholder of a company may petition the Court which may make a winding up order if the Court is of the opinion that it is just and equitable that the company should be wound up. Or, as an alternative to a winding-up order, the Court may make the following orders: (a) an order regulating the conduct of the company's affairs in the future; (b) an order requiring the company to refrain from doing or continuing an act complained of by the petitioner or to do an act which the petitioner has complained it has omitted to do; (c) an order authorising civil proceedings to be brought in the name of and on behalf of the company by the petitioner on such terms as the Court may direct; or (d) an order providing for the purchase of the shares of any members of the company by other members or by the company itself and, in the case of a purchase by the company itself, a reduction of the company's capital accordingly.

Generally claims against a company by its shareholders must be based on the general laws of contract or tort applicable in the Cayman Islands or their individual rights as shareholders as established by the company's memorandum and articles of association.

### (g) Management

The Companies Law contains no specific restrictions on the power of directors to dispose of assets of a company. However, as a matter of general law, every officer of a company, which includes a director, managing director and secretary, in exercising his powers and discharging his duties must do so honestly and in good faith with a view to the best interests of the company and exercise the care, diligence and skill that a reasonably prudent person would exercise in comparable circumstances.

#### (h) Accounting and Auditing Requirements

A company shall cause proper books of account to be kept with respect to (i) all sums of money received and expended by the company and the matters in respect of which the receipt and expenditure takes place; (ii) all sales and purchases of goods by the company; and (iii) the assets and liabilities of the company. Proper books of account shall not be deemed to be kept if there are not kept such books as are necessary to give a true and fair view of the state of the company's affairs and to explain its transactions.

### (i) Exchange Control

There are no exchange control regulations or currency restrictions in the Cayman Islands.

### (j) Taxation

Pursuant to section 6 of the Tax Concessions Law (1999 Revision) of the Cayman Islands, the Company has obtained an undertaking from the Governor-in-Cabinet:

- (i) that no law which is enacted in the Cayman Islands imposing any tax to be levied on profits, income, gains or appreciation shall apply to the Company or its operations; and
- (ii) that the aforesaid tax or any tax in the nature of estate duty or inheritance tax shall not be payable on or in respect of the shares, debentures or other obligations of the Company.

The undertaking for the Company is for a period of twenty years from 2 May 2006. The Cayman Islands currently levy no taxes on individuals or corporations based upon profits, income, gains or appreciations and there is no taxation in the nature of inheritance tax or estate duty. There are no

other taxes likely to be material to the Company levied by the Government of the Cayman Islands save certain stamp duties which may be applicable, from time to time, on certain instruments executed in or brought within the jurisdiction of the Cayman Islands. The Cayman Islands are not party to any double tax treaties.

#### (k) Stamp Duty on Transfers

No stamp duty is payable in the Cayman Islands on transfers of shares of Cayman Islands companies except those which hold interests in land in the Cayman Islands.

### (I) Loans to Directors

There is no express provision in the Companies Law prohibiting the making of loans by a company to any of its directors.

### (m) Inspection of Corporate Records

Members of the Company will have no general right under the Companies Law to inspect or obtain copies of the register of members or corporate records of the Company. They will, however, have such rights as may be set out in the Company's Articles.

An exempted company may, subject to the provisions of its articles of association, maintain its principal register of members and any branch registers at such locations, whether within or without the Cayman Islands, as the directors may, from time to time, think fit. There is no requirement under the Companies Law for an exempted company to make any returns of members to the Registrar of Companies of the Cayman Islands. The names and addresses of the members are, accordingly, not a matter of public record and are not available for public inspection.

### (n) Winding Up

A company may be wound up by either an order of the Court, voluntarily or subject to the supervision of the Court. The Court has authority to order winding up in a number of specified circumstances including where it is, in the opinion of the Court, just and equitable to do so.

A company may be wound up voluntarily (a) when the period (if any) fixed for the duration of the company by its memorandum or articles of association expires; (b) if the event (if any) occurs, on the occurrence of which the memorandum or articles of association provide that the company is to be wound up; (c) if the company resolves by special resolution that it be wound up voluntarily; or (d) if the company resolves by ordinary resolution that it be wound up voluntarily because it is unable to pay its debts as they fall due. In the case of a voluntary winding up, such company shall from the commencement of its winding up, cease to carry on its business except so far as it may be beneficial for its winding up.

For the purpose of conducting the proceedings in winding up a company and assisting the Court therein, there may be appointed one or more than one person to be called an official liquidator or official liquidators of the Company. The Court may appoint to such office such person or persons, either provisionally or otherwise, as it thinks fit, and if more persons than one are appointed to such office, the Court shall declare whether any act hereby required or authorised to be done by the official liquidator is to be done by all or any one or more of such persons. The Court may also determine whether any and what security is to be given by an official liquidator on his appointment;

# SUMMARY OF MEMORANDUM AND ARTICLES OF ASSOCIATION AND CAYMAN COMPANIES LAW

if no official liquidator is appointed, or during any vacancy in such office, all the property of the company shall be in the custody of the Court. A person may qualify as an official liquidator if that person holds the qualifications specified in the Insolvency Practitioners Regulations of the Cayman Islands. The Court may appoint a foreign practitioner to act jointly with a qualified insolvency practitioner.

In the case of a members' voluntary winding up of a company, unless one or more persons have been designated as liquidator or liquidators of the company in the company's memorandum and articles of association, the company in general meeting must appoint one or more liquidators for the purpose of winding up the affairs of the company and distributing its assets.

Upon the appointment of a liquidator, the responsibility for the company's affairs rests entirely in his hands and no future executive action may be carried out without his approval. A liquidator's duties are to collect the assets of the company (including the amount (if any) due from the contributories), settle the list of creditors and, subject to the rights of preferred and secured creditors and to any subordination agreements or rights of set-off or netting of claims, discharge the company's liability to them (pari passu if insufficient assets exist to discharge the liabilities in full) and to settle the list of contributories (shareholders) and divide the surplus assets (if any) amongst them in accordance with the rights attaching to the shares.

As soon as the affairs of the company are fully wound up, the liquidator must make up an account of the winding up, showing how the winding up has been conducted and the property of the company has been disposed of, and thereupon call a general meeting of the company for the purposes of laying before it the account and giving an explanation for it. At least 21 days before the meeting the liquidator must send a notice specifying the time, place and object of the meeting to each contributory in any manner authorised by the company's articles of association and published in the Cayman Islands Gazette.

## (o) Reconstructions

There are statutory provisions which facilitate reconstructions and amalgamations approved by a majority in number representing seventy-five per cent in value of shareholders or class of shareholders or creditors, as the case may be, as are present at a meeting called for such purpose and thereafter sanctioned by the Court. While a dissenting shareholder would have the right to express to the Court his view that the transaction for which approval is sought would not provide the shareholders with a fair value for their shares, the Court is unlikely to disapprove the transaction on that ground alone in the absence of evidence of fraud or bad faith on behalf of management.

## (p) Mergers and Consolidations

The Companies Law provides that any two or more Cayman Islands companies limited by shares (other than segregated portfolio companies) may merge or consolidate in accordance with the Companies Law. The Companies Law also allows one or more Cayman Islands companies to merge or consolidate with one or more foreign companies (provided that the laws of the foreign jurisdiction permit such merger or consolidation), where the surviving or consolidated company will be a Cayman Islands company.

To effect a merger or consolidation the directors of each constituent company must approve a written plan of merger or consolidation in accordance with the Companies Law. The Plan must then

# SUMMARY OF MEMORANDUM AND ARTICLES OF ASSOCIATION AND CAYMAN COMPANIES LAW

be authorised by each constituent company by a shareholder resolution by a majority in number representing 75% in value of the shareholders voting together as one class. If the shares to be issued to each shareholder in the consolidated or surviving company are to have the same rights and economic value as the shares held in the constituent company, the plan must be authorised by each constituent company by a special resolution of the shareholders voting together as one class.

Where a parent is merging with one or more of its Cayman Islands subsidiaries, shareholder consent is not required.

## (q) Compulsory Acquisition

Where an offer is made by a company for the shares of another company and, within four months of the offer, the holders of not less than ninety per cent of the shares which are the subject of the offer accept, the offeror may at any time within two months after the expiration of the said four months, by notice in the prescribed manner require the dissenting shareholders to transfer their shares on the terms of the offer. A dissenting shareholder may apply to the Court within one month of the notice objecting to the transfer. The burden is on the dissenting shareholder to show that the Court should exercise its discretion, which it will be unlikely to do unless there is evidence of fraud or bad faith or collusion as between the offeror and the holders of the shares who have accepted the offer as a means of unfairly forcing out minority shareholders.

## (r) Indemnification

Cayman Islands law does not limit the extent to which a company's articles of association may provide for indemnification of officers and directors, except to the extent any such provision may be held by the court to be contrary to public policy (e.g. for purporting to provide indemnification against the consequences of committing a crime).

## 4. GENERAL

Walkers, the Company's legal counsel on Cayman Islands law, have sent to the Company a letter of advice summarising certain aspects of the Companies Law. This letter, together with a copy of the Companies Law, is available for inspection as referred to in the paragraph headed "Documents Delivered to the Registrar of Companies and Available for Inspection" in Appendix VIII to this Prospectus. Any person wishing to have a detailed summary of the Companies Law or advice on the differences between it and the laws of any jurisdiction with which he is more familiar is recommended to seek independent legal advice.

## I. FURTHER INFORMATION ABOUT OUR COMPANY

## 1. Incorporation of Our Company

We were incorporated in the Cayman Islands under the Companies Law as an exempted company with limited liability on 12 April 2006. We were registered as a non-Hong Kong company under Part XI of the Companies Ordinance on 28 December 2009, and our Company's principal place of business in Hong Kong is at 8th Floor, Gloucester Tower, The Landmark, 15 Queen's Road Central, Hong Kong. Mr. Wai Fung Ngai, whose office address is at 8/F, Gloucester Tower, The Landmark, 15 Queen's Road Central, Hong Kong, has been appointed to accept service of process and notices on behalf of our Company in Hong Kong.

As our Company was incorporated in the Cayman Islands, our corporate structure and our Memorandum and Articles of Association are subject to the laws of the Cayman Islands. A summary of certain provisions of our Memorandum and Articles of Association and certain aspects of the Companies Law is set forth in Appendix VI, "Summary of Memorandum and Articles of Association and Cayman Companies Law" to this Prospectus.

## 2. Changes in the Share Capital of Our Company

The following sets out the changes in our Company's issued share capital since the date of its incorporation:

- (a) As of the incorporation of the Company on 12 April 2006, its authorised share capital was US\$50,000 divided into 2,500 ordinary shares of US\$10.00 each and 2,500 preferred shares of US\$10.00 each.
- (b) On 16 May 2006, 910 ordinary shares, 63 ordinary shares, 13.5 ordinary shares and 13.5 ordinary shares of nominal value US\$10.00 each of the Company were allotted and issued to TJCC Holdings, Mr. Rubo Li, Mr. Emory Williams, and Williams Realty, respectively, at the purchase price of US\$1,000.00 each.
- (c) On 16 May 2006, 1,000 preferred shares of nominal value of US\$10.00 each were issued to TJCC Holdings at the purchase price of US\$64,000 each for an aggregate of US\$64 million.
- (d) On 12 December 2007, 601.5625 preferred shares of nominal value of US\$10.00 each were issued to TJCC Holdings at the purchase price of US\$64,000 each for an aggregate of US\$38.5 million.
- (e) On 17 December 2009, the Company repurchased 156.25 preferred shares of nominal value of US\$10.00 each from TJCC Holdings at the repurchase price of US\$10.0 million.
- (f) On 23 December 2009, the Company repurchased 522.234375 preferred shares of nominal value of US\$10.00 each from TJCC Holdings at the repurchase price of US\$33.4 million, with 923.078125 preferred shares remaining outstanding.
- (g) On 24 January 2010, the Company increased and revised its authorised share capital to HK\$500,000,000 divided into 5,000,000 Shares with a par value of HK\$0.10 each and 10,000 Shares were allotted and issued to the four holders of our ordinary shares in proportion to their existing shareholdings in exchange for the 1,000 issued ordinary shares with a nominal value of US\$10.00 each held by them and the authorised and unissued 1,500 ordinary shares with a nominal value of US\$10.00 each were cancelled.

Immediately following completion of the Global Offering and the Capitalisation Issue and assuming the Over-allotment Option is not exercised and no Shares have been issued and allotted pursuant to the Share Option Scheme, the authorised share capital of the Company will be HK\$500,000,000 divided into 5,000,000,000 Shares and US\$25,000 divided into 2,500 preferred shares, of which 1,300,000,000 Shares will be issued fully paid or credited as fully paid, and 3,700,000,000 Shares will remain unissued. The remaining 923.078125 preferred shares will be repurchased by the Company at the repurchase price of US\$59.1 million upon completion of the Global Offering, and upon completion of the repurchase, all of the preferred shares will have been repurchased and cancelled. Other than pursuant to the general mandate to issue Shares referred to in the paragraph headed "Written Resolutions of Our Shareholders Passed on 24 January 2010" in this Appendix, we do not have any present intention to issue any of the authorised but unissued share capital of the Company and, without prior approval of our Shareholders in general meeting, no issue of Shares will be made which would effectively alter the control of the Company.

Save as disclosed herein, there has been no alteration in our share capital since our incorporation.

## 3. Written Resolutions of Our Shareholders Passed on 24 January 2010

Pursuant to the written resolutions of all shareholders entitled to vote at general meetings of the Company, the following resolutions, among others, were passed on 24 January 2010:

(a) the authorised share capital of the Company was increased from US\$50,000 divided into (i) 2,500 ordinary shares of a nominal or par value of US\$10.00 each and (ii) 2,500 preferred shares of a nominal or par value of US\$10.00 each, to (i) HK\$500,000,000 divided into 5,000,000,000 ordinary shares of a nominal or par value of HK\$0.10 each; and (ii) US\$50,000 divided into (A) 2,500 ordinary shares (1,000 ordinary shares having been issued and 1,500 ordinary shares authorised but unissued) and (B) 2,500 preferred shares (923.078125 preferred shares issued and outstanding and 1,576.921875 unauthorised but unissued preferred shares), by the creation of 5,000,000,000 ordinary shares;

(b) immediately following the Company's repurchase of the 1,000 ordinary shares held by the existing four holders of ordinary shares at par value in consideration for the simultaneous issuance by the Company to them in proportion to their existing shareholdings as follows at par value, fully paid, of an aggregate of 10,000 Shares, to be authorised by the resolutions passed at a meeting of the Board of even date and effected thereafter in the register of members of the Company (such repurchase and issuance having been agreed to by the four holders of ordinary shares), the authorised share capital of the Company be reduced from (i) HK\$500,000,000 divided into 5,000,000,000 ordinary shares; and (ii) US\$25,000 divided into 5,000,000,000 ordinary shares by the cancellation of the 2,500 ordinary shares;

Name of Shareholder	Number of ordinary shares to be repurchased by the Company	Number of Shares to be issued in exchange for the existing ordinary shares
TJCC Holdings	910	9,100
Rubo Li	63	630
Emory Williams	13.5	135
Williams Realty		135
Total:	1,000	10,000

- (c) conditional on the same conditions as stated in the section headed "Structure of the Global Offering" in this Prospectus:
  - (i) the Global Offering, the Capitalisation Issue and the Over-allotment Option were approved and the Directors were authorised to allot and issue Offer Shares in connection with the Global Offering and the Shares which may fall to be issued if the Over-allotment Option is exercised, on and subject to the terms and conditions stated in this Prospectus and in the relevant Application Forms;
  - (ii) conditional on the share premium account of the Company being credited as a result of the issue of the Offer Shares by the Company pursuant to the Global Offering, our Directors were authorised to capitalise HK\$77,999,000 standing to the credit of the share premium account of our Company by applying such sum in paying up in full at par 779,990,000 Shares for allotment and issue to the holders of our ordinary shares whose names appear on our register of members at the close of business on 24 January 2010 (or as they may direct) in the following manner and such Shares to be allotted and issued shall rank pari passu in all respects with the existing issued Shares:

	Number of Shares to be allotted and issued pursuant to the
Name of Shareholder	Capitalisation Issue
TJCC Holdings	709,790,900
Rubo Li	
Emory Williams	10,529,865
Williams Realty	10,529,865

- (iii) conditional upon the Company having received the proceeds of Global Offering, the Company was authorised to repurchase the 923.078125 preferred shares from TJCC Holdings for a purchase price of US\$59.1 million, the payments for which be paid out of the net proceeds to be received by the Company from the Global Offering, and such repurchase to be authorised by the resolutions passed at a meeting of the Board of even date and effected thereafter in the register of members of the Company and upon completion of the repurchase, the 923.078125 preferred shares repurchased by the Company be cancelled;
- (iv) subject to approval by the holders of the ordinary shares and preferred shares of the Company and conditional upon (A) the Global Offering having becoming effective and unconditional; and (B) the Company having received the proceeds of the Global Offering, the Contingent Dividend was approved and be payable to the holders of the ordinary shares of the Company registered in the Company's register of members as at 24 January 2010, such amount of dividend to be determined based on the Offer Price, and will be represent the difference of (A) 37.5% of the net proceeds from the Global Offering; and (B) a sum of US\$73.9 million in payments as set forth in item (i) in "Summary Use of Proceeds" of this Prospectus, and provided that such Contingent Dividend will only be payable after completion of the annual audit for the financial year ended 31 December 2009, if there is sufficient distributable profits to pay the amount of Contingent Dividend as determined after completion of the annual audit of the Company for the financial year ended 31 December 2009 and that such Contingent Dividend be paid within five days of the publication of the 2009 annual results of the Company;
- (v) a general unconditional mandate was granted to our Directors to exercise all the powers of the Company to allot, issue and deal with Shares or securities convertible into shares and to make offer or agreement or grant an option which would or might require such shares to be allotted and issued, whether during the continuance of such mandate or thereafter (otherwise than by way of rights issue, scrip dividend or similar arrangements providing for the allotment and issue of shares in lieu of the whole or part of a dividend on shares in accordance with the Articles of Association or pursuant to the exercise of any subscription or conversion rights attached to any warrants or securities which are convertible into shares of the Company or pursuant to the exercise of the options which may be granted under the Share Option Scheme or pursuant to a specific authority granted by our shareholders in general meeting, on behalf of our Company, or other similar arrangements) with an aggregate nominal amount not exceeding the sum of 20% of the aggregate nominal value of our share capital of our Company in issue and to be issued pursuant to the Global Offering and the Capitalisation Issue;
- (vi) a general unconditional mandate was granted to our Directors to exercise all powers of our Company to repurchase on the Hong Kong Stock Exchange, or any other stock exchange on which the securities of the Company may be listed and which is recognised by the SFC and the Hong Kong Stock Exchange for this purpose, such number of Shares with an aggregate nominal amount of Shares as shall not exceed 10% of the aggregate nominal value of our share capital in issue immediately following the completion of the Global Offering and the Capitalisation Issue;
- (vii) the unconditional general mandate mentioned in paragraph (v) above was extended by the addition to the aggregate nominal value of the share capital of the Company which

may be allotted and agreed conditionally or unconditionally to be allotted by our Directors pursuant to such general mandate of an amount representing the aggregate nominal value of the share capital of the Company repurchased by the Company pursuant to paragraph (vi) above;

Each of the general mandates referred to in paragraphs (v), (vi) and (vii) above will remain in effect until the earliest of (A) the conclusion of the next annual general meeting of our Company; (B) the expiration of the period within which the next annual meeting of our Company is required to be held by the Articles of Association or any applicable laws; or (C) the time when such mandate is revoked or varied by an ordinary resolution of our Shareholders in general meeting;

- (viii) the rules of the Share Option Scheme were approved and adopted, and our Directors were authorised, at their sole discretion, to, among other things: (A) administer the Share Option Scheme; (B) modify/amend the Share Option Scheme from time to time as requested by the Hong Kong Stock Exchange; (C) grant options to subscribe for Shares under the Share Option Scheme up to the limits referred to in the Share Option Scheme; (D) allot, issue Shares pursuant to the exercise of any option which may be granted under the Share Option Scheme; and (E) take all such actions as they consider necessary, desirable or expedient to implement or give effect to the Share Option Scheme;
- (ix) the adoption of the amended Memorandum and Articles of Association;

## 4. Corporate Reorganisation

For information with regard to our corporate reorganisation, please refer to the section headed "Reorganisation" in this Prospectus.

## 5. Changes in the Share Capital of Our Subsidiaries

The subsidiaries of our Company as of the date of this Prospectus include all entities set out in the section headed "Accountants' Report of International Mining Machinery Holdings Limited" as included in Appendix I to this Prospectus. There has been no alteration in the share capital of any of the subsidiaries of our Company within the two years preceding the date of this Prospectus.

## 6. Sino-foreign Joint Ventures

Information regarding the Sino-foreign equity joint ventures, cooperative or contractual joint ventures:

## Huainan Longwall

Parties and equity interest:	IMM AFC 75%; and Huainan Benniu (淮南奔牛機械有限責任公司) 25%
Term of joint venture:	50 years
Date of establishment:	27 June 2007
Scope of business:	Design, production, sale, maintenance and repair, and after-sale services in respect of coal mining machinery, conveyor machinery, crushing machinery, gadding machinery and spare parts and accessories; installation and maintenance and repair of coal mining machinery
Nature:	Sino-foreign equity joint venture
Total investment amount:	RMB 220,000,000
Registered share capital:	RMB 100,000,000

In December 2009, IMM AFC entered into an equity transfer agreement with Huainan Benniu to acquire the remaining 25% equity interest in Huainan Longwall. Upon completion of the approval and registration procedures with the relevant PRC authorities on 19 January 2010, Huainan Longwall became a wholly-owned subsidiary of the Company.

## 7. Repurchase of Our Own Securities

This section includes information required by the Hong Kong Stock Exchange to be included in this Prospectus concerning the repurchase of our own securities.

## (a) Shareholders' approval

All proposed repurchases of securities by a company with its primary listing on the Hong Kong Stock Exchange must be approved in advance by an ordinary resolution of shareholders, either by way of general mandate or by specific approval of a specific transaction.

Note: Pursuant to a resolution in writing passed by the Shareholders on 24 January 2010, the Repurchase Mandate was given to the Directors authorising any repurchase by the Company on the Hong Kong Stock Exchange, or on any other stock exchange on which the securities of the Company may be listed and which is recognised by the SFC and the Hong Kong Stock Exchange for this purpose, Shares of up to 10% of the aggregate nominal value of the share capital of the Company in issue and to be issued immediately following the completion of the Global Offering and the Capitalisation Issue but excluding any Shares which may be issued pursuant tot eh exercise of the Over-allotment Option and options which were granted or may be granted under the Share Option Scheme, such mandate to expire on the earlier of (a) the conclusion of our next annual general meeting; (b) the date by which our next annual general meeting is required by the Articles of Association or applicable Cayman Islands law to be held; or (c) when revoked or varied by an ordinary resolution of the shareholders in a general meeting of the Company.

## (b) Source of funds

Repurchases must only be funded out of funds legally available for the purpose in accordance with the Articles of Association, the Listing Rules and the Companies Law. A listed company is prohibited from repurchasing its own securities on the Hong Kong Stock Exchange for a consideration other than cash or for settlement otherwise than in accordance with the trading rules of the Hong Kong Stock Exchange from time to time. Subject to the foregoing, any repurchase by the Company may be made out of funds legally permitted to be utilised in this connection, including profits of the Company or out of proceeds of a fresh issue of Shares made for that purpose or, if so authorised by the Articles of Association and subject to the provisions of the Companies Law, out of capital. Any premium payable on a repurchase over the par value of the Shares to be purchased must be paid out of profits of the Company or out of the Company's share premium account, or, if so authorised by the Articles of Association and subject to the provisions of the Companies Law, out of capital. Any premium payable on a repurchase over the par value of the Shares to be purchased must be paid out of profits of the Company or out of the Company's share premium account, or, if so authorised by the Articles of Association and subject to the provisions of the Companies Law, out of capital.

## (c) Shares to be repurchased

The Listing Rules provide that the Shares which are proposed to be repurchased by a company must be fully paid up.

## (d) Reasons for repurchases

The Directors believe that it is in the best interests of the Company and its shareholders to have a general authority from shareholders to enable the Company to repurchase Shares in the market. Such repurchases may, depending on market conditions and funding arrangements at the time, lead to an enhancement of the net value of the Company and its assets and/or its earnings per Share and will only be made when the Directors believe that such repurchases will benefit the Company and its shareholders.

## (e) Funding of repurchases

In repurchasing securities, the Company may apply funds legally available for such purpose in accordance with the Articles of Association, the Listing Rules and the applicable laws of the Cayman Islands.

## (f) Trading restrictions

The total number of shares which a company is authorised to repurchase on the Hong Kong Stock Exchange is the number of shares representing up to a maximum of 10% of its issued share capital of the company as at the date of the ordinary resolution authorising such repurchase. A company may not issue or announce an issue of securities for a period of 30 days immediately following a repurchase (other than an issue of securities pursuant to an exercise of warrants, share options or similar instruments requiring the company to issue securities which were outstanding prior to such repurchase) without the prior approval of the Hong Kong Stock Exchange. In addition, all repurchases of securities on the Hong Kong Stock Exchange in any calendar month are limited to a maximum of 25% of the trading volume of such securities on the Hong Kong Stock Exchange in the immediately preceding calendar month. The Listing Rules also prohibit a company from repurchasing its securities which are in the hands of the public falling below the relevant prescribed minimum percentage for that company required by the Hong Kong Stock Exchange. A company must procure that any broker appointed by it to effect the repurchase of securities discloses to the

Hong Kong Stock Exchange such information with respect to the repurchases as the Hong Kong Stock Exchange may request.

## (g) Status of repurchased securities

All repurchased securities (whether on the Hong Kong Stock Exchange or otherwise) are automatically delisted and the relative certificates for those securities must be cancelled and destroyed.

#### (h) Suspension of repurchases

Securities repurchases are prohibited after a price sensitive development has occurred or has been the subject of a decision until such time as the price sensitive information has been publicly announced. In addition, the Hong Kong Stock Exchange reserves the right to prohibit repurchases of securities on the Hong Kong Stock Exchange if a company has breached the Listing Rules.

#### *(i) Exercise of repurchase mandate*

The exercise in full of the Repurchase Mandate, on the basis of 1,300,000,000 Shares in issue immediately after completion of the Global Offering (taking no account of any Shares which may be issued upon the exercise of the options granted under the Share Option Scheme and assuming that the Over-allotment Option will not be exercised) could accordingly result in up to 130,000,000 Shares being repurchased by the Company during the period in which the Repurchase Mandate remains in force. If the Over-allotment Option is exercised in full, the exercise in full of the Repurchase Mandate on the basis of 1,378,000,000 Shares in issue immediately after the Global Offering could accordingly result in 137,800,000 Shares being repurchased by our Company during the period in which the Repurchase Mandate remains in force.

## (j) Reporting requirements

Repurchases of securities on the Hong Kong Stock Exchange or otherwise must be reported to the Hong Kong Stock Exchange not later than 9:30 a.m. (Hong Kong time) on the following business day. In addition, a company's annual report is required to disclose details regarding repurchases of securities made during the year, including the number of securities repurchased, the purchase price per share or the highest and lowest price paid for all such purchases, where relevant, and the aggregate prices paid.

## (k) General

There might be a material adverse impact on the working capital or gearing position of our Company (as compared with the position disclosed in this Prospectus) in the event that the Repurchase Mandate is exercised in full. However, the Directors do not proposed to exercise the Repurchase Mandate to such an extent as would, in the circumstances, have a material adverse effect on the working capital requirements of our Company or the gearing levels which in the opinion of the Directors may from time to time be appropriate for our Company.

None of the Directors nor, to the best of their knowledge having made all reasonable enquiries, any of their respective associates (as defined in the Listing Rules) has any present intention to sell Shares to the Company or its subsidiaries.

The Directors have undertaken to the Hong Kong Stock Exchange that, so far as the same may be applicable, they will exercise the Repurchase Mandate in accordance with the Listing Rules and the applicable laws of the Cayman Islands.

No Connected Person has notified our Company that he/she has a present intention to sell Shares to our Company, or has undertaken not to do so.

If as a result of a securities repurchase pursuant to the Repurchase Mandate, a shareholder's proportionate interest in the voting rights of our Company increases, such increase will be treated as an acquisition for the purpose of the Hong Kong Code on Takeovers and Mergers (the "Takeovers Code"). Accordingly, a shareholder or a group of shareholders acting in concert, depending on the level of increase of the shareholders' interest, could obtain or consolidate control of the Company and my become obliged to make a mandatory offer in accordance with Rule 26 of the Takeovers Code and the provision may apply as a result of any such increase. The Directors are not aware of any consequences of repurchases which would arise under the Takeovers Code.

## **II. FURTHER INFORMATION ABOUT OUR BUSINESS**

## **1. Summary of Material Contracts**

The following contracts (not being contracts entered into in the ordinary course of business) have been entered into by members of our Group within the two years immediately preceding the date of this Prospectus, which are or may be material:

- (a) An assignment contract dated 15 August 2008 entered into between Jiamusi Machinery and Zhengzhou Siwei, pursuant to which Zhengzhou Siwei agreed to assign and Jiamusi Machinery agreed to acquire Zhengzhou Siwei's rights and obligations to subscribe for RMB20,000,000 in Tianlong Machinery's registered capital together with all the rights and obligations related thereto at nil consideration;
- (b) An intangible asset sale and purchase contract dated 1 November 2008 entered into between Huainan Longwall and Huainan Benniu, pursuant to which Huainan Longwall agreed to purchase and Huainan Benniu agreed to sell 5 patents, 44 proprietary technologies and 41 other intangible assets for RMB25,000,000;
- (c) A plant lease contract dated 26 November 2008 as supplemented by a supplemental plant lease contract dated 31 December 2009, entered into between Huainan Longwall and Huainan Benniu, pursuant to which Huainan Benniu as lessor agreed to lease to Huainan Longwall as lease a plant in an aggregate gross floor area of approximately 21,175.96 m<sup>2</sup> situated at Luohe Economic Development Zone, Huainan City, Anhui, the PRC at a consideration of RMB250,000 per month for a term commencing from 21 November 2007 to 30 June 2010;
- (d) An equity transfer agreement dated 3 December 2009 entered into between IMM AFC and Huainan Benniu, pursuant to which IMM AFC acquired 25% equity interest in Huainan Longwall from Huainan Benniu at a consideration of RMB51,400,000;
- (e) An amended consulting agreement dated 4 December 2009 entered into between the Company (formerly known as TJCC IMM Holdings Ltd.) and Mr. Rubo Li (a/k/a John Lee) whereby the Company agreed to retain Mr. Rubo Li as a consultant to provide advisory and consulting services to the Company for a compensation of US\$21,000 per month for a term commencing from 4 December 2009 to 1 May 2011;
- (f) An omnibus assignment and assumption agreement dated 31 December 2009 entered into between the Company (formerly known as TJCC IMM Holdings Ltd.) and TJCC Holdings,

pursuant to which the Company agreed to assign certain loans and interest receivables as identified in Schedule I thereto, payable by HK Siwei, Mr. Rubo Li, Mr. Emory Williams, Williams Realty and TJCC Services to TJCC Holdings and TJCC Holdings agreed to forgive and discharge the Company's obligations to make payment of interest and/or principal under the promissory notes as set forth in Schedule III thereto;

- (g) A letter agreement dated 4 December 2009 entered into among the Company (formerly known as TJCC IMM Holdings Ltd.), TJCC Holdings, TJCC Services, Mr. Rubo Li, Mr. Emory Williams and Williams Realty whereby, among other things (i) certain Consultant Subscription Agreements between the Company, Mr. Rubo Li, Mr. Emory Williams and Williams Realty respectively were amended; (ii) certain related parties loans were agreed to be set-off; (iii) the rights, title and interest in and to the name of "International Mining Machinery" were assigned by Mr. Rubo Li, Mr. Emory Williams and Williams Realty to the Company;
- (h) A non-competition undertaking dated 24 January 2010 entered into between the Company (formerly known as TJCC IMM Holdings Ltd.), The Resolute Fund, L.P., The Resolute Fund SIE, L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Singapore PV, L.P., The Resolute Fund NQP, L.P. and TJCC Holdings, pursuant to which The Resolute Fund, L.P., The Resolute Fund SIE, L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund NEtherlands, PV II, L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Singapore PV, L.P., The Resolute Fund NQP, L.P. and TJCC Holdings, agreed not to, and agreed to procure The Jordan Company, L.P. not to, compete with our main business, further details of which are set out in the section headed "Relationship with Our Controlling Shareholders — Non-Competition Undertaking"; and
- (i) Hong Kong Underwriting Agreement, further details of which are set out in "Underwriting Underwriting Arrangements and Expenses".

# 2. Intellectual Property Rights

# (a) Trademarks

As at the Latest Practicable Date, our Group had registered the following trademarks:

Trademark	Registered owner	Class	Place of registration	Validity period	Registration number
国际煤机	Company	7	PRC	7 August 2007 to 6 August 2017	4394989
IMM	Company	7	PRC	7 August 2007 to 6 August 2017	4394991
	Jixi Machinery	7	PRC	7 January 2006 to 6 January 2016	3822928
哈美龙	Jixi Machinery	9	PRC	28 May 2006 to 27 May 2016	4021395
TADI tht	Jiamusi Machinery	7	PRC	14 January 2001 to 13 January 2011	1507495
The state of the s	Jiamusi Machinery	7	PRC	5 July 2003 to 4 July 2013	182027
佳煤机械	Jiamusi Machinery	7	PRC	28 May 2009 to 27 May 2019	5438120
佳煤	Jiamusi Machinery	7	PRC	28 May 2009 to 27 May 2019	5438122
佳煤机	Jiamusi Machinery	7	PRC	28 May 2009 to 27 May 2019	5445308

As at the Latest Practicable Date, our Group had applied for registration of the following trademarks:

	Trademark	Name of applicant	Class	Place of application	Application number	Application date
IMM	INTERNATIONAL MINING MACHINERY	Company	7	PRC	6958375	17 September 2008
IMM	INTERNATIONAL MINING MACHINERY	Company	9	PRC	6958376	17 September 2008
IMM	INTERNATIONAL MINING MACHINERY	Company	11	PRC	6958427	17 September 2008
IMM	INTERNATIONAL MINING MACHINERY	Company	35	PRC	6958428	17 September 2008
IMM	INTERNATIONAL MINING MACHINERY	Company	37	PRC	6958429	17 September 2008
IMM	国际煤机集团 ATTERNATIONAL MANYO RACEWORKY	Company	7	PRC	6958370	17 September 2008
IMM	国际煤机集团 NTERNATIONAL MINING RACEMENT	Company	9	PRC	6958371	17 September 2008
IMM	国际煤机集团 NTERNATIONAL MINING RACEMENT	Company	11	PRC	6958372	17 September 2008
IMM	国际煤机集团 NTERNATIONAL MINING RACEMENT	Company	35	PRC	6958373	17 September 2008
IMM	国际煤机集团 NTERNATIONAL MINING RACEMENT	Company	37	PRC	6958374	17 September 2008
IMM	国际煤机集团 INTERNATIONAL WINNIN RAACHWERT	Company	7, 9, 11, 35, 37	Hong Kong	301477062	16 November 2009

## (b) Patents

As at the Latest Practicable Date, our Group had registered the following patents:

Patent	Registered owner	Place of registration	Validity period	Registration number
Loading test bed for shearer loaders used on coal mining unit (採煤機截割機構載入試 驗裝置)	Jixi Machinery	PRC	8 November 2004 to 7 November 2014	ZL 2004 2 0063726.1
Speed regulating device for haulage system used on coal mining unit (採煤機牽引系統的調速 裝置)	Jixi Machinery	PRC	4 March 2005 to 3 March 2015	ZL 2005 2 0020346.4
Helical drum for cutting unit of roadheaders (掘進機截割頭螺旋滾筒)	Jiamusi Machinery	PRC	11 August 2005 to 10 August 2015	ZL 2005 2 0021418.7
Inside spray device for roadheaders (掘進機內噴霧裝置)	Jiamusi Machinery	PRC	11 August 2005 to 10 August 2015	ZL 2005 2 0021417.2
Bolting drill rig for roadheaders (掘進機錨杆鑽機裝置)	Jiamusi Machinery	PRC	11 August 2005 to 10 August 2015	ZL 2005 2 0021419.1
Finned plate oil cooler for roadheaders (掘進機板翅式油冷卻器)	Jiamusi Machinery	PRC	30 August 2005 to 29 August 2015	ZL 2005 2 0021537.2
Triple chain scraper for roadheaders (掘進機三鏈式刮板裝置)	Jiamusi Machinery	PRC	11 August 2005 to 10 August 2015	ZL 2005 2 0021416.8
Tensioner for oil tank (油缸張緊裝置)	Jiamusi Machinery	PRC	30 August 2005 to 29 August 2015	ZL 2005 2 0021538.7
Internal finned tube cooler for oil tanks of roadheaders (掘進機油箱內置式管翅 冷卻器)	Jiamusi Machinery	PRC	<ul><li>24 September 2007</li><li>to</li><li>23 September 2017</li></ul>	ZL20072011 7092.7
Auxiliary thrust device for roadheaders (掘進機助推裝置)	Jiamusi Machinery	PRC	15 July 2007 to 14 July 2017	ZL20072011 6611.8
Water feeder for internal spray of roadheaders (掘進機內噴霧給水裝置)	Jiamusi Machinery	PRC	15 July 2007 to 14 July 2017	ZL20072011 6612.2

# STATUTORY AND GENERAL INFORMATION

Patent	Registered owner	Place of registration	Validity period	Registration number
Locking device for explosion-proof compartment of roadheaders (掘進機隔爆殼體門閉鎖 裝置)	Jiamusi Machinery	PRC	3 September 2007 to 2 September 2017	ZL20072011 6945.5
Oil temperature and oil volume monitoring device for roadheaders (掘進機油溫油位監控裝置)	Jiamusi Machinery	PRC	3 September 2007 to 2 September 2017	ZL20072011 6946.X
Narrow bolt drilling device (窄錨杆鑽車裝置)	Jiamusi Machinery	PRC	<ul><li>24 September 2008</li><li>to</li><li>23 September 2018</li></ul>	ZL20082009 0990.2
Rotary device for vacuum dust cleaner of roadheaders (掘進機負壓除塵回轉裝置)	Jiamusi Machinery	PRC	<ul><li>24 September 2008</li><li>to</li><li>23 September 2018</li></ul>	ZL20082009 0988.5
Blowing device for vacuum dust cleaner of roadheaders (掘進機負壓除塵風筒裝置)	Jiamusi Machinery	PRC	<ul><li>24 September 2008</li><li>to</li><li>23 September 2018</li></ul>	ZL20082009 0989.X
Roadheaders (掘進機)	Jiamusi Machinery	PRC	3 September 2007 to 2 September 2017	ZL20073013 0191.4
Open roof linepan with sliding side windows (擋板側抽拉式開天窗中 部槽)	Huainan Longwall	PRC	26 July 2006 to 25 July 2016	ZL20062007 6071.0
Common sprocket (通用銷排)	Huainan Longwall	PRC	26 July 2006 to 25 July 2016	ZL20062007 6073.X
Multi-function linepan with open roof (多功能開天窗中部槽)	Huainan Longwall	PRC	26 July 2006 to 25 July 2016	ZL20062007 6074.4
Non-symmetric linking linepan for mining (礦用非對稱連接的中部槽)	Huainan Longwall	PRC	26 July 2006 to 25 July 2016	ZL20062007 6072.5
Mining scraper-type conveyor adapted for double chain usage (可適用於兩種鏈條的礦 用輸送刮板機)	Huainan Longwall	PRC	26 July 2006 to 25 July 2016	ZL20062007 6067.4

As at the Latest Practicable Date, our Group had applied for registration of the following patents:

Patent	Name of applicant	Place of application	Application number	Application date
Sealed inside spray device for roadheaders (掘進機內噴霧密封裝置)	Jiamusi Machinery	PRC	200920100043.1	31 May 2009
Steam and water spray dust cleaning device for roadheaders (掘進機氣液噴射滅塵裝置)	Jiamusi Machinery and Sichuan Jiayang Group Co., Ltd. (四川嘉陽 集團有限責任公司) (Note)	PRC	200920100044.6	31 May 2009

Note: This application was made jointly by Jiamusi Machinery and Sichuan Jiayang Group Co., Ltd. (四川嘉陽集團有限責任公司), which was an independent third party of the Company.

#### (c) Domain names

As at the Latest Practicable Date, we have full legal rights over and have registered the following domain names:

Domain name Registrant		Date of registration	Expiry date
immchina.com	Company	18 October 2006	18 October 2011
immenina.com	Company	18 October 2006	18 October 2011

Save as aforesaid, there are no other trademarks, patents or other intellectual property rights which are material in relation to the Group's business.

#### III. FURTHER INFORMATION ABOUT DIRECTORS, MANAGEMENT AND STAFF

#### 1. Particulars of Directors' Service Agreements and Letters of Appointment

Each of the executive Directors, except for Mr. Thomas H. Quinn, has entered into a service contract with our Company for an initial term of three years commencing from 24 January 2010. Each of these service contracts may be terminated by either party thereto giving to the other party not less than three months' prior notice in writing. The aggregate annual salary of our executive Directors is expected to be approximately US\$1,117,206.0 (equivalent to approximately HK\$8,659,240.0) for the year of 2010.

Each of the non-executive Directors (except for Mr. John W. Jordan II) and independent non-executive Directors, has entered into a letter of appointment with our Company. Except for the letter of appointment entered into with Mr. Rubo Li which has a term commencing from 4 December 2009 and ending on 1 May 2011, each letter of appointment for an initial term of three years commencing from 24 January 2010. The aggregate annual salary of our non-executive Directors and independent non-executive Directors is expected to be approximately US\$499,235.0 (equivalent to approximately HK\$3,869,473.0) for the year of 2010.

Save as disclosed in this Prospectus, none of our Directors has or is proposed to have a service contract with any member of our Company (excluding contracts expiring or determinable by the employer within one year without payment of compensation (other than statutory compensation)).

We have not entered into any service contract with our Directors which is for a duration that may exceed three years or which is not determinable by us within one year without payment of compensation (other than statutory compensation).

## 2. Directors' Remuneration

Our Company's policies concerning remuneration of executive Directors are as follows:

- the amount of remuneration payable to the executive Directors will be determined on a case by case basis depending on the Director's experience, responsibility, workload, time devoted and contribution to our Group;
- (ii) certain executive Directors are entitled to a discretionary bonus, the calculation of which is to be based on the performance targets of our Company; and
- (iii) the executive Directors may be granted, at the discretion of the Board and subject to the Listing Rules and the Share Option Scheme, share options under the Share Option Scheme of the Company.

The aggregate remuneration paid (including benefits in kind) to our Directors by our Company and members of the Group in respect of the three financial years ended 31 December 2008 and the seven months period ended 31 July 2009 were approximately RMB17.991 million, RMB14.145 million, RMB9.302 million and RMB7.731 million, respectively (equivalent to approximately HK\$20.4 million, HK\$16.1 million, HK\$10.6 million and HK\$8.8 million, respectively). Details of the Directors' remuneration are also set out in note 9 of the "Accountants' Report of International Mining Machinery Holdings Limited" in Appendix I to this Prospectus. In addition, each of Mr. Kee-Kwan Allen Chan and Mr. Youming Ye holds 40.0% equity interest in TJCC Services. During the track record period, we paid TICC Services a management fee of US\$2.5 million (equivalent to approximately HK\$19.4 million) per year for the services it provided, pursuant to a management consulting agreement. Under their respective employment agreement with TJCC Services, besides their potential bonuses, Mr. Kee-Kwan Allen Chan was entitled to a compensation of US\$360,000 per year (equivalent to approximately HK\$2,790,288) and Mr. Youming Ye was entitled to a compensation of US\$400,000 per year (equivalent to approximately HK\$3,100,320). Upon the Global Offering and Reorganisation, the management consulting agreement will be terminated, and Mr. Kee-Kwan Allen Chan and Mr. Youming Ye, each as our executive Director, will receive compensation directly from our Company.

Save as disclosed in this Prospectus, no other emoluments have been paid or are payable by our Company or members of the Group to the Directors in respect of the three financial years ended 31 December 2008.

None of the Directors or any past directors of any member of our Group has been paid any sum of money for the three years ended 31 December 2008 (i) as an inducement to join or upon joining our Company or (ii) for loss of office as a director of any member of our Group or of any other office in connection with the management of the affairs of any member of our Group.

Under the current arrangements, our Company estimates that our Directors will be entitled to receive remuneration and benefits in kind (excluding discretionary bonus) from our Company or members of the Group for the financial year ending 31 December 2010 of approximately US\$1,616,440.0 (equivalent to approximately HK\$12,528,710.0) in aggregate.

There has been no arrangement under which a Director has waived or agreed to waive any emoluments for each of the three years ended 31 December 2008 and the seven months ended 31 July 2009.

## 3. Disclosure of Interests in the Share Capital of Our Company

(a) Interests and/or short positions of the Directors and the chief executive of our Company in the shares, underlying shares and debentures of our Company and its associated corporations following the Global Offering

Immediately following completion of the Global Offering and the Capitalisation Issue (but taking no account of any Shares which may be allotted and issued pursuant to the Share Option Scheme and exercise of the Over-allotment Option), the interests and short positions of the Directors and our chief executive in the Shares, underlying Shares or debentures of our Company and its associated corporations (within the meaning of Part XV of SFO), once the Shares are listed, (i) which will have to be notified to our Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of SFO (including interests and short positions which they are taken or deemed to have under such provisions of SFO) or (ii) which will be required pursuant to the Model Code for Securities Transactions by Directors of Listed Companies as contained in Appendix 10 to the Listing Rules, or (iii) which will be required pursuant to section 352 of the SFO to be entered in the register of interests referred to therein (all of the aforesaid being "Discloseable Interests", in each case once the Shares are listed on the Hong Kong Stock Exchange, will be as follows:

Interests and short position in the Shares, underlying Shares and debentures and our associated corporations:

	Name of Group			Approximate percentage
Name of Director / Chief Executive	member/associated corporation	Capacity/nature of interest	Number and classes of securities	of interest in the Company
Rubo Li	Company	Beneficial owner	49,140,000 Shares (L) (Note 1)	3.78%
Thomas H. Quinn	Company	Beneficial owner	709,800,000 Shares (L) (Note 2)	54.6%
John W. Jordan II	Company	Beneficial owner	709,800,000 Shares (L) (Note 3)	54.6%

Notes: The letter "L" denotes the Directors' long position in the Shares of our Company.

<sup>1.</sup> These Shares will be directly held by Mr. Rubo Li.

<sup>2.</sup> Mr. Thomas H. Quinn is a Director and at the same time one of the members, among others, of Resolute Fund Partners, LLC. Resolute Fund Partners, LLC is the general partner of The Resolute Fund, L.P., and each of the five parallel funds of The Resolute Fund, L.P., namely, The Resolute Fund SIE L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Singapore PV, L.P. and The Resolute Fund NQP,

L.P., The Resolute Fund, L.P., through the five parallel funds, is interested in the interests in shares held by its controlled corporation, TJCC Holdings, in the Company. Mr. Thomas H. Quinn will be deemed to be interested in the interests in shares held by The Resolute Fund, L.P. through the five parallel funds and TJCC Holdings in the Company, which will represent 709,800,000 Shares or approximately 54.6% interest in the total issued share capital of the Company upon completion of the Listing and before the exercise of the Over-allotment Option.

3. Mr. John W. Jordan II is a Director and at the same time one of the members, among others, of Resolute Fund Partners, LLC. Resolute Fund Partners, LLC is the general partner of The Resolute Fund, L.P., and each of the 5 parallel funds of The Resolute Fund, L.P., namely, The Resolute Fund SIE L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Nigapore PV, L.P. and The Resolute Fund NQP, L.P. The Resolute Fund, L.P., through the five parallel funds, is interested in the interests in shares held by its controlled corporation, TJCC Holdings, in the Company. Mr. John W. Jordan II will be deemed to be interested in the interests in shares held by The Resolute Fund, L.P. through the five parallel funds and TJCC Holdings in the Company, which will represent 709,800,000 Shares or approximately 54.6% interest in the total issued share capital of the Company upon completion of the Listing and before the exercise of the Over-allotment Option.

# (b) Interests and/or short positions of the Substantial Shareholders in the Shares and underlying Shares which are discloseable under Division 2 and 3 of Part XV of the SFO

So far as our Directors are aware, immediately following the completion of the Global Offering and the Capitalisation Issue (but taking no account of any Shares which may be allotted and issued pursuant to the Share Option Scheme and which may be issued pursuant to exercise of the Overallotment Option), the following persons (not being Directors or chief executive of our Company) will have an interest or short position in the Shares or underlying Shares which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who will be (directly or indirectly) interested in 10% or more of the nominal value of any class of the share capital carrying rights to vote in all circumstances at general meetings of any other member of our Group:

	Name of		Number of Shares/	
Name of Substantial	member of our	Capacity/Nature of	Amount of equity	Approximate percentage
Shareholder	Group	interest	interest	of shareholding
Resolute Fund Partners, LLC	Company	Beneficial owner	709,800,000 Shares (L) <i>(Note 1)</i>	54.6%
The Resolute Fund, L.P.	Company	Interests of Controlled Corporations	709,800,000 Shares (L) <i>(Note 2)</i>	54.6%
The Resolute SIE, L.P.	Company	Interests of Controlled Corporations	709,800,000 Shares (L) <i>(Note 3)</i>	54.6%
TJCC Holdings	Company	Interests of Controlled Corporations	709,800,000 Shares (L) <i>(Note 4)</i>	54.6%

Interests and short positions in Shares and underlying Shares of any member in our Group:

Notes: The letter "L" denotes the shareholders' long position in the Shares of our Company.

Resolute Fund Partners, LLC is the general partner of The Resolute Fund, L.P., and each of its five parallel funds, namely, The Resolute Fund SIE L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Singapore PV, L.P. and The Resolute Fund NQP, L.P. Resolute Fund Partners, LLC will be deemed to be interested in these Shares through its controlled corporations, The Resolute Fund, L.P. (through its five parallel funds) and TJCC Holdings.

<sup>2.</sup> The Resolute Fund, L.P. (through the interests held by its five parallel funds, namely The Resolute Fund SIE L.P., The Resolute Fund Netherlands, PV I, L.P., The Resolute Fund Netherlands, PV II, L.P., The Resolute Fund Singapore PV, L.P. and The Resolute Fund NQP, L.P.) will be deemed to be interested in these Shares through its controlled corporation, TJCC Holdings, which will hold 709,800,000 Shares, representing 54.6% interest in the total issued share capital of the Company.

<sup>3.</sup> The Resolute SIE, L.P. will be deemed to be interested in these Shares through its directly controlled corporation, TJCC Holdings, which will hold 709,800,000 Shares, representing 54.6% interest in the total issued share capital of our Company.

<sup>4.</sup> These Shares will be directly held by TJCC Holdings.

## 4. Disclaimers

Save as disclosed in this Prospectus:

- (a) none of our Directors or our chief executive has any interest or short position in the Shares, underlying Shares or any associated corporation (within the meaning of Part XV of the SFO) which will be required to be notified to our Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he has taken or is deemed to have under such provisions of the SFO) or which will be required, pursuant to section 352 of the SFO, to be entered in the register referred to therein or which, pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers, will be required to be notified to the Company and the Hong Kong Stock Exchange once the Shares are listed on the Hong Kong Stock Exchange;
- (b) so far as is known to any of our Directors or our chief executive, no person (not being a Director or chief executive of our Company) who will, immediately after completion of the Global Offering (taking no account of the Over-allotment Option or any shares which may be issued pursuant to the exercise of option and granted under the Share Option Scheme), has an interest or short position in the Shares and underlying Shares of the Company which would fall to be disclosed to our Company and the Hong Kong Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO, or is directly or indirectly interested in 10% or more of the nominal value of any class of share capital carrying rights to vote in all circumstances at our general meetings;
- (c) none of our Directors is materially interested in any contract or arrangement subsisting at the date of this Prospectus which is significant in relation to our business;
- (d) none of our Directors or any of the persons referred to in the paragraph headed "Qualifications of Experts" of this Appendix is interested, directly or indirectly, in the promotion of, or in any assets which have been, within the two years immediately preceding the date of this Prospectus, acquired or disposed of by or leased to any member of our Group, or are proposed to be so acquired, disposed of or leased to any member of our Group; and
- (e) none of the persons referred to in the paragraph headed "Qualifications of Experts" of this Appendix has any shareholding in our Company or the right (whether legally enforceable or not) to subscribe for or to nominate persons to subscribe for securities in any member of our Company.

## IV. SHARE OPTION SCHEME

## 1. Summary of Terms

The following is a summary of the principal terms of the Share Option Scheme conditionally approved and adopted by written resolutions of all the shareholders passed on 24 January 2010. The terms of the Share Option Scheme are in compliance with the provisions of Chapter 17 of the Hong Kong Listing Rules. For the purpose of this section, unless the context otherwise requires:

"Adoption Date" means 24 January 2010 (being the date on which the Share Option Scheme was conditionally adopted by written resolutions of the shareholders of the Company);

"Grant Date" means the date (being a Business day) on which the grant of an Option is made to (and subject to acceptance by) a Participant;

"Grantee" means any Participant who accepts the grant of Option in accordance with the terms of the Share Option Scheme or (where the context so permits) a person entitled under the Share Option Scheme to exercise any such Option in consequence of the death of the original Grantee;

"Participant" means any individual being an employee, officer, agent, consultant or representative of the Company or any subsidiary, including any executive or non-executive director of the company or any subsidiary, who satisfies the criteria set out in the Share Option Scheme;

"Option(s)" means an option or options to subscribe for Shares granted (and subject to acceptance by) a Participant pursuant to the Share Option Scheme;

"Option Period" means the period of ten years commencing on the Adoption Date or the Grant Date, whichever is the earlier; and

"Subscription Price" the price per Share at which the Grantee may subscribe for Shares on the exercise of an Option, subject to adjustment in accordance with the Share Option Scheme.

## (a) Purposes of the scheme

The purpose of the Share Option Scheme is to provide incentives to Participants to contribute to the Group by providing the Participants the opportunity to acquire proprietary interests in the Company and to encourage the Participants to work towards enhancing the value of the Company as well as to enable the Group to recruit high-caliber employees and/or attract human resources that are valuable to the Group.

## (b) Who may join

The Board may at any time and from time to time during the Option Period to grant (subject to acceptance by the Grantee in accordance with the terms of the Share Option Scheme) to any Participant who, the Board may determine in its absolution discretion, is regarded as valuable human resources of the Group based on his work experience, knowledge in the industry and other relevant factors, and subject to such conditions as the Board may think fit, an Option to subscribe for such number of Shares as the Board may determine at the Subscription Price. No such grants shall be made except to such number of Participants and in such circumstances that (a) the Company will not be required under applicable securities laws and regulations to issue a Prospectus or other

offer document in respect of the grant of the Options; and (b) will not result in the breach by the Company or its directors of any applicable securities laws and regulations or in any filing or other requirements arising.

#### (c) Payment on acceptance of Option

HK\$1.00 is payable by the Grantee on acceptance of the grant of an Option.

#### (d) Subscription Price

The Subscription Price for the Shares under the Options to be granted under the Share Option Scheme shall be a price determined by the Board and notified to a Participant at the time the grant of the Option(s) (subject to adjustments made pursuant to the terms of the Share Option Scheme) is made to (and subject to acceptance by) the Participant and shall be at least the highest of: (a) the closing price of the Shares as stated in the Hong Kong Stock Exchange's daily quotations sheets on the date of the grant (subject to acceptance) of the Option, which must be a Business Day; (b) the average closing price of the Shares as stated in the Hong Kong Stock Exchange's daily quotations sheets for the five Business Days immediately preceding Grant Date; and (c) the nominal value of the Shares.

## (e) Maximum number of Shares subject to the Share Option Scheme

The limit on the total number of Shares which may be issued upon exercise of all outstanding Options granted and yet to be exercised under the Share Option Scheme and any other share option schemes of any member of the Group must not exceed 30% of the number of issued Shares from time to time. No Option may be granted if such grant will result in the 30% limit being exceeded. Options lapsed or cancelled in accordance with the terms of the Share Option Scheme or any other share option scheme(s) of any member of the Group, shall not be counted for the purpose of calculating the said 30% limit.

In addition, subject as provided below in this paragraph (e), the total number of Shares which may be issued upon exercise of all Options to be granted under the Share Option Scheme, together with all Options to be granted under any other share option schemes of any member of the Group, must not represent more than 10% of the total number of Shares in issue as at the Listing Date (but taking no account of any Shares which may be issued under the exercise of the Over-allotment Option) (*i.e.* 130,000,000 Shares). No Option may be granted if such grant will result in the 10% limit being exceeded. Options lapsed in accordance with the terms of the Share Option Scheme or any other share option scheme(s) of any member of the Group shall not be counted for the purpose of calculating the 10% limit.

The Company may refresh the 10% limit (or further refresh a refreshed 10% limit) at any time, subject to prior shareholders' approval given at a general meeting of the Company in accordance with the relevant procedural requirements of the Listing Rules, provided that the new refreshed 10% limit must not exceed 10% of the number of issued Shares as at the date of the approval of the new refreshed 10% limit. No Options may be granted to (and subject to acceptance by) a Participant on or after the date of the approval of the new refreshed 10% limit if such grant will result in the new refreshed 10% limited being exceeded unless the Company obtains separate approval from the shareholders in general meeting in accordance with the relevant procedural requirements of the Listing Rules for granting Options beyond the 10% limit (or new refreshed 10% limit) to such Participants, in respect of such number of Shares and on such terms as may be specified in such

approval. Any Options previously granted under the Share Option Scheme or any other share option scheme(s) of any member of the Group (including those outstanding, cancelled or lapsed or exercised Options) will not be counted for the purpose of calculating the new refreshed 10% limit.

No Participant shall be granted an Option which, if accepted and exercised in full, would result in the total number of Shares already issued and which may fall to be issued upon exercise of such Option proposed to be granted and all other Options already granted and to be granted to him/her under the Share Option Scheme and any other share option scheme(s) of any member of the Group, within the 12-month period up to and including the proposed Grant Date (including exercised, cancelled and outstanding Options), would represent in aggregate over 1% of the number of Shares in issue as at the proposed Grant Date. Any further grant of Options to a Participant in excess of 1% limit is subject to the prior approval of the shareholders of the Company in general meeting, in accordance with the relevant procedural requirements of the Listing Rules, at which meeting such Participant and his/her Associates shall abstain from voting on the relevant resolution, the Board may grant Options to such Participant in respect of such number of Shares and on such terms as may be specified in the shareholders' approval, notwithstanding that such grant of Options will result in the 1% limit being exceeded.

## (f) Exercise of Option

An Option may be exercised in accordance with the terms of the Share Option Scheme at any time during a period to be notified by the Board to each Grantee, which must not be more than 10 years from the Grant Date.

The right to exercise an Option is not subject to or conditional upon the achievement of any performance target.

## (g) Rights are personal to Grantee

An Option shall be personal to the Grantee and shall not be assignable and no Grantee shall in any way sell, transfer, assign, charge, mortgage, encumber or create any interest in favour of any third party over or in relation to any Option or purport to do any of the foregoing. Any breach of the foregoing shall entitle the Company to cancel any outstanding Option, or any part of it, in favour of such Grantee.

## (h) Rights on ceasing employment or other engagement

In the event of the Grantee ceasing to be an employee (including any executive director), officer (including any non-executive director), agent, consultant or representative of any member of the Group for any reason, other than his death, ill health, disability or insanity or the termination of his employment, office, agency, consultancy or representation on one or more of the grounds specified in the Share Option Scheme, then, if the Option Period has not at the date of such cessation commenced, the Option shall lapse; and if the Option Period has commenced, the Grantee may exercise the Option up to his entitlement at the date of cessation (to the extent not already exercised) until whichever is the earlier of the date of expiry of the Option Period or the last day of the period of one month (or such longer period as the Board may determine) following the date of such cessation, which date shall be the last actual day of employment, office, agency, consultancy or representation with the relevant member of the Group whether payment in lieu of notice is made or not (if applicable);

For the purposes of this paragraph (h), a Grantee shall not be regarded as ceasing to be an employee (including any executive director), officer (including any non-executive director), agent, consultant or representative of the relevant member of the Group if he ceases to hold a position of employment, office, agency, consultancy or representation with a particular member of the Group but at the same time takes up a different position of employment, office, agency, consultancy or representation with another member of the Group.

## (i) Rights on death, ill health, disability or insanity

In the event of the Grantee ceasing to be an employee (including any executive director), officer (including any non-executive director), agent, consultant or representative of the Company or any member of the Group by reason of death, ill health, disability or insanity and none of the events which would be a ground for termination of his employment, office, agency, consultancy or representation specified in the Share Option Scheme has occurred, the Grantee or the legal personal representative(s) of the Grantee shall be entitled after commencement of the Option Period until whichever is the earlier of the date of expiry of the Option Period or the last day of the period of 12 months from the date of cessation (or such longer period as the Board may determine) to exercise the Option (to the extent not already exercised) in full or to the extent specified in the notice to exercise such Option;

## (j) Rights on takeover

If a general offer to acquire Shares (whether by takeover offer, merger, privatisation proposal by scheme of arrangement between the Company and its members or otherwise in like manner) is made to all the shareholders (or all such holders other than the offeror and/or any person controlled by the offeror and/or any person acting in concert with the offeror) and such offer, having been approved in accordance with applicable laws and regulatory requirements, becomes or is declared unconditional, the Grantee (or his legal personal representative(s)) shall, even if the Option Period has not yet commenced, be entitled to exercise the Option (to the extent not already exercised) at any time until whichever is the earlier of the date of expiry of the Option Period or the last day of the period of 14 days after the date on which the offer becomes or is declared unconditional, after which the Option shall lapse;

## (k) Rights on winding up

In the event a notice is given by the Company to its members to convene a general meeting for the purposes of considering, and if thought fit, approving a resolution to voluntarily wind up the Company, the Company shall forthwith after it despatches such notice to each member of the Company give notice to all Grantees, and upon receipt of such notice, each Grantee (or his legal personal representative(s)) shall, even if the Option Period has not yet commenced, be entitled to exercise all or any of his Options at any time not later than five Business Days prior to the record date for ascertaining entitlements to attend and vote at the proposed general meeting of the Company by giving notice in writing to the Company, accompanied by a remittance for the full amount of the aggregate Subscription Price for the Shares in respect of which the notice is given, whereupon the Company shall as soon as possible and, in any event, no later than the record date for ascertaining entitlements to attend and vote at the proposed general meeting is given, whereupon the Company shall as soon as possible and, in any event, no later than the record date for ascertaining entitlements to attend and vote at the proposed general meeting referred to above, allot the relevant Shares to the Grantee credited as fully paid;

## (I) Rights on reconstruction of the Company

In the event of a compromise or arrangement between the Company and its members or creditors being proposed in connection with a scheme for the reconstruction of the Company or its amalgamation with any other company or companies and a notice is given by the Company to its members to convene a general meeting for the purposes of considering, and if thought fit, approving such a compromise or arrangement, the Company shall forthwith after it despatches such notice to each member of the Company give notice to all Grantees, and upon receipt of the notice, each Grantee (or his legal personal representative(s)) shall, even if the Option Period has not yet commenced, be entitled to exercise all or any of his Options at any time not later than five Business Days prior to the record date for ascertaining entitlements to attend and vote at the proposed general meeting of the Company (after which the Option shall lapse) by giving notice in writing to the Company, accompanied by a remittance for the full amount of the aggregate Subscription Price for the Shares in respect of which the notice is given, whereupon the Company shall as soon as possible and, in any event, no later than the record date for ascertaining entitlements to attend and vote at the proposed general meeting referred to above, allot the relevant Shares to the Grantee credited as fully paid.

## (m) Effects of alterations to capital

In the event of any alteration to the capital structure of the Company while any Option remains exercisable, whether by way of capitalisation of profits or reserves, rights issue, consolidation, reclassification, reconstruction, sub-division or reduction of the share capital of the Company in accordance with legal requirements of the Hong Kong Stock Exchange (other than any alteration in the capital structure of the Company as a result of an issue of Shares as consideration in a transaction), the Board may, if it considers the same to be appropriate, direct that adjustments be made to:

- (a) the maximum number of Shares subject to the Share Option Scheme; and/or
- (b) the aggregate number of Shares subject to the Option so far as unexercised; and/or
- (c) the subscription price of each outstanding Option,

## provided that:

- (a) any such adjustments shall give a Grantee the same proportion of the equity capital of our Company as that to which that Grantee was previously entitled; and
- (b) any such adjustments shall be made in accordance with the provisions as stipulated under Chapter 17 of the Listing Rules and supplementary guidance on the interpretation of the Listing Rules issued by the Hong Kong Stock Exchange from time to time (including the supplemental guidance attached to the letter from the Hong Kong Stock Exchange dated 5 September 2005 to all issuers relating to Share Option Schemes),

but no such adjustments shall be made to the extent that a Share would be issued at less than its nominal value. In respect of any such adjustments, an independent financial adviser or our auditors must confirm to the Directors in writing that the adjustments are in their opinion fair and reasonable.

#### (n) Lapse of Options

An Option shall lapse automatically (to the extent not already exercised) on the earliest of:

- (i) the expiry of the Option Period;
- (ii) the expiry of any of the other periods referred to in paragraphs relating to exercise of Options in (h), (i), (j) or (l) above;
- (iii) subject to the paragraphs relating to exercise of Option in (k) above, the date of the commencement of the winding-up of the Company;
- (iv) save as otherwise provided in the paragraphs relating to exercise of Options in (j) or (1) above, or by the Court in relation to the scheme in question, upon the sanctioning pursuant to the Companies Law of a compromise or arrangement between the Company and its members or creditors for the purposes of or in connection with a scheme for the reconstruction of the Company or its amalgamation with any other company or companies;
- the date on which the Grantee ceases to be an employee (including any executive director), (v) officer (including any non-executive director), agent, consultant or representative of the relevant member of the Group by reason of the termination of his employment, office, agency, consultancy or representation on any one or more of the grounds that he has been guilty of misconduct, or has committed an act of bankruptcy or has become insolvent or has made any arrangement or composition with his creditors generally, or has been convicted of any criminal offence involving his integrity or honesty or (if so determined by the Board) on any other ground on which an employer or principal would be entitled to terminate his employment, office, agency, consultancy or representation at common law or pursuant to any applicable laws or under the Grantee's service contract, terms of office, or agency, consultancy, or representation agreement or arrangement with the relevant member of the Group. A resolution of the Board or the board of directors of the relevant subsidiary to the effect that the employment, office, agency, consultancy or representation of a Grantee has or has not been terminated on one or more of the grounds specified in this paragraph or that one or more of the grounds specified in this paragraph has arisen in respect of the employment, office, agency, consultancy or representation of a Grantee shall be conclusive and binding on the Grantee and, where appropriate, the Grantee's legal personal representative(s);
- (vi) the date on which the Grantee ceases to be an employee (including any executive director), officer (including any non-executive director), agent, consultant or representative of the relevant member of the Group for any reason other than death, ill health, disability or insanity if the Option Period has not then commenced and for the purposes of this paragraph the date of cessation shall be the last actual day of employment, office, agency, consultancy or representation with the relevant member of the Group whether payment in lieu of notice is made or not (if applicable); and
- (vii) where the Grantee commits breach of paragraph (g) above, the date on which the Board shall exercise the Company's right to cancel the Option.

## (o) Ranking and voting rights of Shares

The Shares to be allotted upon the exercise of an Option will be subject to all the provisions of the Memorandum and Articles of Association of the Company and will rank pari passu with the fully paid Shares in issue on the date of allotment or, if that date falls on a day when the register of members of the Company is closed, the first day of the reopening of the register of members and accordingly will entitle the holders to participate in all dividends or other distributions paid or made on or after the date of allotment or, if that date falls on a day when the register of members of the Company is closed, the first day of the reopening of the register of members of the Company is closed, the first day of the reopening of the register of members, other than any dividend or other distribution previously declared or recommended or resolved to be paid or made with respect to a record date which shall be before the date of allotment, or, if later, before the date of registration of the allotment in the register of members of the Company.

A Share issued upon the exercise of an Option shall not carry any voting rights until the registration of the Grantee (or any other person) as the holder of such Share.

## (p) Cancellation of Options

The Board may effect the cancellation of any Options granted but not exercised on such terms as may be agreed with the relevant Grantee, as the Board may in its absolute discretion see fit and in a manner that complies with all applicable legal requirements for such cancellation.

Where the Company cancels any Options granted but not exercised and grants new Options to the same Grantee, the grant of such new Options may only be made under the Share Option Scheme if there is available unissued Options (excluding the cancelled Options) within each of the 10%-limits as referred to in paragraph (e) above.

## (q) Alteration to the Share Option Scheme

The terms of the Share Option Scheme may be altered in any respect by resolution of the Board except that the provisions of the Share Option Scheme relating to matters contained in Rule 17.03 of the Listing Rules shall not be altered to the advantage of Participants unless with the prior sanction of a resolution of the shareholders in general meeting.

Any alterations to the terms and conditions of the Share Option Scheme which are of a material nature or any change to the terms of Options granted must first be approved by the shareholders of the Company in general meeting, except where the alterations take effect automatically under the existing terms of the Share Option Scheme.

The amended terms of the Share Option Scheme or the Options must still comply with the relevant requirements of Chapter 17 of the Listing Rules.

Any change to the authority of the Board in relation to any alteration to the terms of the Share Option Scheme must first be approved by the shareholders of the Company in general meeting.

## (r) Termination of the Share Option Scheme

The Company may at any time by resolution of its shareholders in general meeting or of the Board terminate the operation of the Share Option Scheme and in such event no further Options will be granted or accepted but the provisions of the Share Option Scheme shall remain in force in all other respects. All Options granted and accepted prior to such termination and not then exercised shall continue to be valid and exercisable subject to and in accordance with the Share Option Scheme.

## (s) Period of the Share Option Scheme

Subject to termination as referred to in paragraph (r) above, the Share Option Scheme shall be valid and effective for: a period of ten years commencing on the Adoption Date or the Grant Date, whichever is the earlier (after which period no further Options will be granted or accepted); and thereafter for so long as there are outstanding any unexercised Options granted and accepted pursuant to the Share Option Scheme prior to the expiration of the said ten-year period and in order to give effect to the exercise of any such Options or otherwise as may be required in accordance with the provisions of the Share Option Scheme.

## (t) Conditions

The Share Option Scheme shall come into effect on the date on which the following conditions are fulfilled: (i) subject to (ii) and (iii) below, the approval of all the shareholders of the Company by written resolutions to approve the adoption of the Share Option Scheme, (ii) the Listing Committee of the Hong Kong Stock Exchange granting the listing of and permission to deal in a maximum of 130,000,000 Shares to be allotted and issued pursuant to the exercise of Options under the Share Option Scheme, and (iii) the commencement of the listing of the Shares on the Main Board Hong Kong Stock Exchange on the Listing Date.

## (u) Restrictions on the timing of grant of Option

A grant of Options may not be made after a price sensitive event in relation to the securities of the Company has occurred or has been the subject of a decision, until an announcement of such price sensitive information has been duly published. In particular, no Option may be granted within the period commencing 60 days immediately preceding the earlier of: (i) the date of the Board meeting for the approval of the Company's quarterly, interim, half-year or annual results; and (ii) the deadline for the Company to publish its quarterly, interim, half-year or annual results announcement, and ending on the date of such results announcement.

## (v) Grant of Options to Connected Persons

Where any grant of Options is proposed to be made to a Participant who is a director, chief executive or substantial shareholder of the Company, or any of their respective Associates, such grant must (i) first be approved by all the independent non-executive directors of the Company excluding any independent non-executive director who is the proposed Grantee of the Options and (ii) shall be made in accordance with the procedures and requirements of applicable laws and applicable regulations.

## V. OTHER INFORMATION

## 1. Taxation on Holders of Shares

(a) Hong Kong

Tax on dividends No Tax is payable in Hong Kong in respect of dividends paid by us.

## Stamp duty

The sale, purchase and transfer of Shares registered with the Company's Hong Kong Share Registrar will be subject to Hong Kong stamp duty, the current rate charged on each of the

purchaser and seller is 0.1% of the consideration of or of the fair value of, the Shares being sold or transferred, whichever is higher. In addition, a fixed duty of HK\$5.00 is currently payable on any instrument of transfer.

## Profits

Profits from dealings in the Shares arising in or derived from Hong Kong may also be subject to Hong Kong profits tax.

## Estate duty

The Revenue (Abolition of Estate Duty) Ordinance 2005 came into effect on 11 February 2006 in Hong Kong. No Hong Kong estate duty is payable and no estate duty clearance papers are needed for a grant of representation in respect of holders of Shares whose death occurs on or after 11 February 2006.

## (b) Cayman Islands

Under the Cayman Islands law currently in force, there is no stamp duty payable in the Cayman Islands on transfers of Shares.

## (c) Consultation with professional advisors

Intending holders of the Shares are recommended to consult their professional advisors if they are in doubt as to the taxation implications of subscribing for, purchasing, holding or disposing of or dealing in the Shares or exercising rights attaching to them. It is emphasised that none of the Company, the Directors or the other parties involved in the Global Offering can accept responsibility for any tax effect on, or liabilities of, holders of Shares resulting from their subscription for, purchase, holding or disposal of or dealing in Shares or exercise of any rights attaching to them.

## 2. Litigation

We may from time to time be involved in contract disputes or legal proceedings arising from the ordinary course of our business. As of the Latest Practicable Date, neither we nor any of our subsidiaries is a party to any material litigation, arbitration or claim that could have a material adverse effect on our financial condition, or results of operations, taken as a whole. So far as we are aware, as of the Latest Practicable Date, no such material litigation, arbitration or administrative proceedings are threatened.

## 3. Tax and Other Indemnity

## Estate Duty

The Directors have been advised that no material liability for estate duty is likely to fall on any member of our Group in the Cayman Islands, Hong Kong and the PRC, being jurisdictions in which the companies comprising our Group are incorporated.

## 4. Sole Sponsor

The Sole Sponsor has made an application on behalf of the Company to the Listing Committee for listing of, and permission to deal in, on the Main Board of the Hong Kong Stock Exchange the Shares in issue and to be issued in the Global Offering and any Shares to be issued pursuant to the exercise of the Over-allotment Option or the exercise of options which may be granted under the

Share Option Scheme. All necessary arrangements have been made enabling the Shares to be admitted into CCASS.

The Sole Sponsor has declared pursuant to Rule 3A.08 of the Listing Rules that it is independent pursuant to 3A.07 of the Listing Rules.

## 5. Preliminary Expenses

No preliminary expenses have been incurred. The estimated amount of the expenses of the Global Offering is approximately HK\$197.5 million (assuming an Offer Price of HK\$5.63, being the midpoint of the stated range of the Offer Price between HK\$4.88 and HK\$6.38 per Share) in aggregate payable by the Company, as more fully detailed on page 215 of this Prospectus.

## 6. Promoter

Our Company has no promoter for the purposes of the Hong Kong Listing Rules.

## 7. Qualifications of experts

Name	Qualifications
UBS AG, Hong Kong Branch	An institution registered under the SFO, which can carry out types 1 (dealing in securities), 4 (advising on securities), 6 (advising on corporate finance), 7 (providing automated trading service) and 9 (asset management) regulated activities (as defined under the SFO)
Ernst & Young	Certified public accountants
Savills Valuation and Professional Services Limited	Chartered surveyors and valuers
King & Wood	Legal advisors on PRC law
Walkers	Legal advisors on Cayman Islands law

## 8. Consents of Experts

Each of UBS AG, Hong Kong Branch, Ernst & Young, Savills Valuation and Professional Services Limited, King & Wood and Walkers has given and has not withdrawn its respective written consents to the issue of this Prospectus with copies of their reports, valuation certificates, letters or opinions (as the case may be) and the references to their names or summaries of opinions included herein in the form and context in which they are respectively included.

None of the experts named above has any shareholding interests in the Company or any of its subsidiaries or the right (whether legally enforceable or not) to subscribe for or to nominate persons to subscribe for securities in the Company or any of its subsidiaries.

## 9. Binding Effect

This Prospectus shall have the effect, if an application is made in pursuance hereof, of rendering all persons concerned bound by all the provisions (other than the penal provisions) of sections 44A and 44B of the Companies Ordinance so far as applicable.

## 10. Waiver From Rule 4.04(1) Of The Listing Rules And Exemption from Paragraph 27 Of Part I And Paragraph 31 Of Part II Of The Third Schedule To The Companies Ordinance

Rule 4.04(1) of the Listing Rules stipulates that our Company is required to include in this Prospectus an accountants' report covering the consolidated results of our Group in respect of each of the three financial years immediately preceding the issue of this Prospectus.

Paragraph 27 of Part I of the Third Schedule to the Companies Ordinance requires our Company to set out in this Prospectus a statement as to, *inter alia*, the gross trading income or sales turnover during the three years preceding the date of this Prospectus, including an explanation of the method used for the computation of such income or turnover and a reasonable break-down between the more important trading activities.

Paragraph 31 of Part II of the Third Schedule to the Companies Ordinance requires our Company to include in this Prospectus a report by the auditors with respect to, *inter alia*, the profits and losses and assets and liabilities of our Group in respect of each of the three financial years immediately preceding the issue of this Prospectus.

The Accountants' Report of our Group for the period from 12 April 2006 (date of incorporation of the Company), to 31 December 2006, each of the two financial years ended 31 December 2007 and 2008 and the seven months ended 31 July 2009 has been prepared and is set forth in Appendix I to this Prospectus. However, strict compliance with Rule 4.04 of the Listing Rules and paragraphs 27 and 31 of the Third Schedule to the Companies Ordinance would create undue burden on us, as there would not be sufficient time for us and the Reporting Accountants to finalise the audited financial statements for the full financial year ended 31 December 2009 for inclusion in this Prospectus.

In such circumstances, an application has been made to the Hong Kong Stock Exchange for a waiver from strict compliance with Rule 4.04(1) of the Listing Rules, and such a waiver has been granted by the Hong Kong Stock Exchange on condition that (i) the Listing Date will not be more than three months after the latest financial year-end, i.e. by 31 March 2010; and (ii) Rule 8.06 of the Listing Rules is to be complied with, in that the latest financial period reported on by the Reporting Accountants of our Company as set out in the Accountants' Report in Appendix I to this Prospectus shall not end more than six months before the date of this Prospectus.

An application has also been made to the SFC for a certificate of exemption from strict compliance with paragraph 27 of Part I and paragraph 31 of Part II of the Third Schedule to the Companies Ordinance in relation to the inclusion of the Accountants' Report for the full financial year ended 31 December 2009 in this Prospectus on the ground that it would be unduly burdensome for the Company to do so within a short period of time after 31 December 2009 and a certificate of exemption has been granted by the SFC under section 342(A) of the Companies Ordinance subject to the conditions that particulars of the exemption are set out in this Prospectus and this Prospectus is issued on or before 29 January 2010.

Our Directors have confirmed that they have performed sufficient due diligence on our Group to ensure that, up to the date of this Prospectus, there has been no material adverse change in the financial position or prospects of our Group since 31 July 2009 and that there is no event since

31 July 2009 which would adversely and materially affect the information shown in the Accountants' Report of our Group as set forth in Appendix I to this Prospectus. The Directors consider that all information that is reasonably necessary for our potential investors to make an informed assessment of our activities and financial position has been included in this Prospectus, and the granting of such exemption is unlikely to prejudice the interest of our potential investors. Any material event which has arisen since 31 July 2009 has been disclosed under the section headed "Subsequent Event" in section III of the Accountants' Report set out in Appendix I to this Prospectus.

## 11. No Material Adverse Change

Our Directors confirm that there has been no material adverse change in the financial or trading position or prospects of our Group since 31 July 2009 (being the date on which our latest audited combined financial statements were made up).

## 12. Miscellaneous

12.1 Save as disclosed in this Prospectus:

- (a) within the two years immediately preceding the date of this Prospectus, no share or loan capital of the Company or any of its subsidiaries has been issued or agreed to be issued fully or partly paid either for cash or a consideration other than cash;
- (b) no share or loan capital of the Company or any of its subsidiaries is under option or is agreed conditionally or unconditionally to be put under option;
- (c) within the two years immediately preceding the date of this Prospectus, no commissions, discounts, brokerages or other special terms have been granted in connection with the issue or sale of any share or loan capital of the Company or any of its subsidiaries;
- (d) no commission has been paid or is payable to any person (except commissions to the Underwriters) for subscription, agreeing to subscribe, procuring subscription or agreeing to procure subscription of any shares in the Company;
- (e) we have not issued or agreed to issue any founder shares, management shares or deferred shares;
- (f) none of the equity and debt securities of the Company is listed or dealt with in any other stock exchange nor is any listing or permission to deal being or proposed to be sought; and
- (g) the English text of this Prospectus shall prevail over the Chinese text.
- 12.2 All necessary arrangements have been made to enable the Shares to be admitted into CCASS for clearing and settlement.
- 12.3 No company within our Group is presently listed on any stock exchange or traded on any trading system.

## **13.** Bilingual Prospectus

The English language and Chinese language versions of this Prospectus are being published separately, in reliance upon the exemption provided under section 4 of the Companies Ordinance (Exemption of Companies and Prospectuses for Compliance with Provisions) Notice (Chapter 32L of the Laws of Hong Kong).

#### DOCUMENTS DELIVERED TO THE REGISTRAR OF COMPANIES

The documents attached to this Prospectus and delivered to the Registrar of Companies in Hong Kong for registration are:

- > copies of the WHITE, YELLOW and GREEN Application Forms;
- ➤ the written consents referred to in the paragraph headed "Consents of Experts" in Appendix VII "Statutory and General Information" to this Prospectus; and
- Copies of the material contracts referred to in the paragraph headed "Summary of Material Contracts" in Appendix VII "Statutory and General Information" to this Prospectus.

## DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents will be available for inspection at the offices of Baker & McKenzie, located at 23<sup>rd</sup> Floor, One Pacific Place, 88 Queensway, Hong Kong, during normal business hours up to and including the date which is 14 days from the date of this Prospectus:

- > the Memorandum of Association and Articles of Association;
- the audited consolidated financial statements of the Group prepared by Ernst & Young, the text of which is set out in Appendix I "Accountants' Report of International Mining Machinery Holdings Limited";
- the Accountants' Report of Jiamusi Machinery prepared by Ernst & Young, the text of which is set out in Appendix IA "Accountants' Report of Jiamusi Machinery";
- the Accountants' Report of Jixi Machinery prepared by Ernst & Young, the text of which is set out in Appendix IB "Accountants' Report of Jixi Machinery";
- the report received from Ernst & Young relating to the unaudited pro forma financial information included in this Prospectus, the texts of which are set out in Appendix II "Unaudited Pro Forma Financial Information" in this Prospectus;
- the letters received from Ernst & Young and the Sole Sponsor relating to the profit estimate of the Company, the texts of which are set out in Appendix III "Profit Estimate" in this Prospectus;
- > the letter, summary of values and valuation certificates relating to the property interests prepared by Savills Valuation and Professional Services Limited, the texts of which are set out in Appendix IV "Property Valuation" to this Prospectus;
- > the rules of the Share Option Scheme;
- the letter prepared by Walkers summarising certain aspects of the Companies Law as referred to in Appendix VI "Summary of Memorandum and Articles of Association and Cayman Companies Law";
- the material contracts referred to in the section entitled "Summary of Material Contracts" in Appendix VII "Statutory and General Information" to this Prospectus;

# DOCUMENTS DELIVERED TO THE REGISTRAR OF COMPANIES AND AVAILABLE FOR INSPECTION

- the written consents referred to in the section entitled "Consents of Expert" in Appendix VII "Statutory and General Information" to this Prospectus;
- the service contracts and letters of appointment between the Directors and the Company referred to in the section entitled "Particulars of Directors' Service Agreements and Letters of Appointment" in Appendix VII "Statutory and General Information" to this Prospectus;
- the legal opinions prepared by King & Wood in respect of the legality of business, corporate structure, reorganisation, property interest and taxation matters of the Group in the PRC;
- the letter of advice prepared by Walkers referred to in the section headed "Summary of Memorandum and Articles of Association and Cayman Companies Law" in Appendix VI to this Prospectus; and
- $\succ$  the Companies Law.

