

## **FUTURE PLANS AND USE OF PROCEEDS**

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### **FUTURE PLANS**

See the section headed “Business — Our Strategies” for a detailed description of our future plans.

### **USE OF PROCEEDS**

We estimate that we will receive net proceeds from the Global Offering of approximately HK\$2,438.9 million (assuming an Offer Price of HK\$42.25 per Share, being the mid-point of the estimated Offer Price range), after deducting the underwriting fees and commissions and estimated expenses.

In line with our strategies we intend to use the net proceeds we will receive from the Global Offering for the following purposes:

- approximately 75% of the net proceeds, or approximately HK\$1,829.2 million, will be used for the expansion of our DOS network and the floor space expansion, renovation or relocation of our existing DOS over the course of the next 12 to 18 months;\*
- approximately 15% of the net proceeds, or approximately HK\$365.8 million, will be used for the repayment of bank loans, including among others, the US\$22 million Post Development Corp. and Sovereign Bank mortgage loan agreement and certain short-term revolving credit facilities; and
- the remaining amount will be used to provide funding for working capital and other general corporate purposes.

In the event that the Offer Price is set at HK\$36.50 per Share (being the low end of the estimated Offer Price range of HK\$36.50 to HK\$48.00 per Share as stated in this prospectus), the net proceeds we will receive will be reduced by approximately HK\$334.2 million. In the event that the Offer Price is set at HK\$48.00 per Share (being the high end of the estimated Offer Price range of HK\$36.50 to HK\$48.00 per Share as stated in this prospectus), the net proceeds we will receive will be increased by approximately HK\$334.2 million.

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\* As at April 30, 2011, we had incurred approximately HK\$350 million and committed approximately HK\$241 million in expenditure related to our DOS expansion budget. These figures were converted from Euro at the exchange rate of € 1.00 = HK\$11.54 as at April 29, 2011.

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To the extent our net proceeds are either more or less than expected, we will adjust our allocation of the net proceeds for the above purposes on a pro rata basis. To the extent that proceeds are not used immediately for the purposes stated, they will be invested in short-term demand deposits with licensed banks and money market instruments.

We estimate that our Selling Shareholders will receive net proceeds of approximately HK\$15,111.7 million (assuming an Offer Price of HK\$42.25 per Share, being the mid-point of the estimated Offer Price range) after deducting the underwriting fees and commissions and estimated expenses payable by the Selling Shareholders in relation to the Global Offering and assuming the Over-allotment Option is not exercised. We will not receive any of the net proceeds of the Global Offering from the sale of Shares by the Selling Shareholders.